### LIGHTWAVELOG Faster by Design

NASDAQ

Investor Presentation April 2024

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### Safe Harbor

LIGHTWAVELOGIC°

The information in this presentation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. You can identify these statements by use of the words "may," "will," "should," "plans," "explores," "expects," "anticipates," "continue," "estimate," "project," "intend," and similar expressions. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected or anticipated. These risks and uncertainties include, but are not limited to, general economic and business conditions, effects of continued geopolitical unrest and regional conflicts, competition, changes in technology and methods of marketing, delays in completing various engineering and manufacturing programs, changes in customer order patterns, changes in product mix, continued success in technological advances and delivering technological innovations, shortages in components, production delays due to performance quality issues with outsourced components, and various other factors beyond the Company's control.

### **Corporate Overview**

Lightwave Logic develops a platform leveraging its proprietary engineered electro-optic (EO) polymers to transmit data at higher speeds with less power

- Large Addressable Market: Optical transceivers market expected to grow to at least \$100B by 2030 chiefly driven by data centers, fiber comm & AI requirements
- **Proprietary EO Polymer Technology:** Supports >3x faster data transmission speeds with ~10x lower power, relieving key bottlenecks in internet infrastructure
- Robust Patent Portfolio: Composed of 70+ patents and patents pending
- Commercialization Underway: Secured initial licensing agreement in May '23
- **Robust Balance Sheet:** \$31M+ cash position provides significant optionality
- Building a Foundation: Expanded facility and team with in-house control of material supply, device fabrication & package design enables Lightwave to control its own destiny and maintain key trade secrets in-house
- **Experienced Leadership**: Management and Board are composed of technology and finance experts with 200+ years of combined experience

#### LIGHTWAVELOGIC<sup>•</sup>

# NASDAQ

Share Price <sup>1</sup>	\$4.36
Market Cap <sup>1</sup>	\$519.7M
Cash & Cash Equivalents <sup>2</sup>	\$31.4M
Debt <sup>2</sup>	\$0
Shares Outstanding <sup>3</sup>	119.2M
Headquarters	Englewood, CO

1) As of April 5, 2024 2) At Dec. 31, 2023 3) As of Feb. 29, 2024

### Existing Internet Infrastructure

Innovation is needed to keep up with data traffic

**'Traffic jams' within internet infrastructure are increasing**, because the data "pipes" inside data centers, between data centers, and from data centers to consumers have **not kept pace with the immense growth of data traffic** 

Existing Infrastructure



How many times have we seen this?

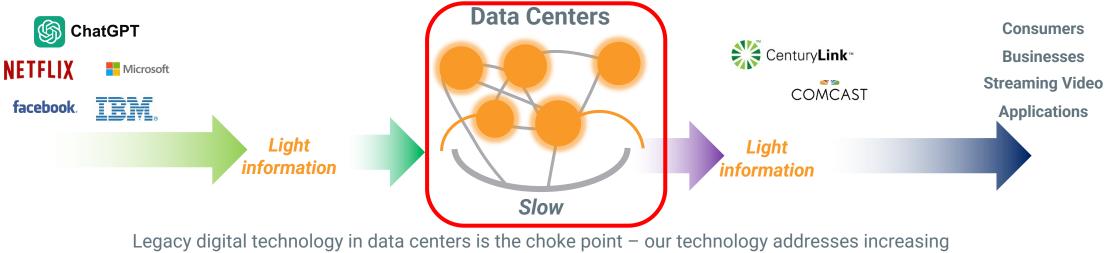
Radical innovation is needed to enable tomorrow's data services within the current framework of existing internet infrastructure





### **Data Speed Choke Points**

#### Data centers are the bottleneck in legacy internet infrastructure



optical data speeds with lower power consumption in tiny form factors



The goal is a higher performing optical network (or internet), where speed and low power consumption are key drivers. Lightwave's technology can vastly improve the incumbent technology used today...

### Datacenter industry 'Achilles Heel'...

Existing solutions require excessive amounts of power to scale

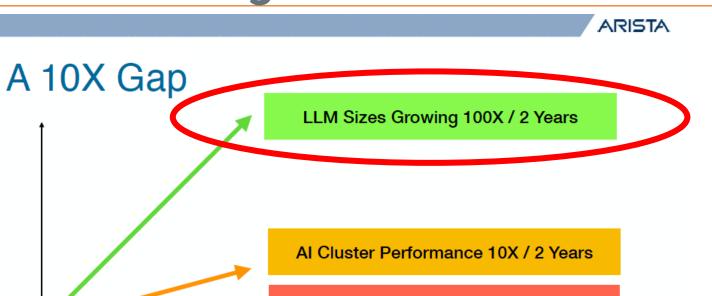
3500 Power 3000 2967 TWh **Data Centers Electricity** Usage (TWh), Best Case 2500 **Data Centers Electricity**  Usage (TWh), Expected Case 2000 Global Data Center IP 1137 TW Traffic, Best Case 1500 (ExaByte, EB/year)x100 Global Data Center IP ---- Traffic, Expected Case 1000 397 TWh (ExaByte, EB/year)x100 500 Traffic 1072 ExaByte 798 ExaByte 2021 2027 2030 2015 2018 2024

Traffic ExaByte & Electricity Usage (TWh) of Data Centers 2015-2030



Data center power use is growing exponentially with increased traffic levels  $\rightarrow$  the Achilles Heel and a major challenge for data centers, hyperscalers, and service providers

### **G-AI is driving the market...**



Moore's Law 2X / 2 Years

#### To accelerate AI we need "More than Moore"

Generative AI Changes Everything

ARISTA



G-AI is driving new frontiers in both computational electronics and interconnect photonics



### **Industry Demand Drivers**



#### Macro-tailwinds driving adoption of next-generation components

#### Switch Density



Space is limited in data centers and competing solutions generally require a larger footprint than EO polymers

#### AI, Cloud & Streaming

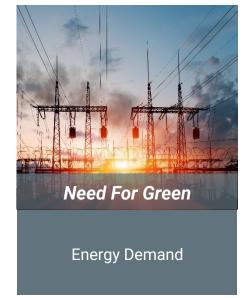


Need For Speed

Artificial Intelligence Cloud Services Streaming/Gaming

Computing power required to train and utilize AI systems has been doubling every 2-4 months

#### **Energy Usage**



Traffic and computing power is driving power consumption in data centers to extreme levels

Supporting the big macro trends today...and in the future

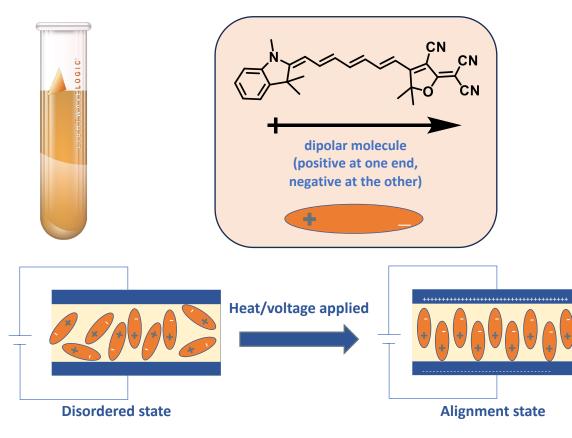
# What we do...

HUNRISHUMMAN

### **Perkinamine® Electro-Optic polymers**

#### Our polymers are world-class and proven by third parties

Electro-optic polymers can be used to fabricate optical modulators





# We create organic chromophores...

- Designed, simulated and modeled in Denver, Colorado
- Manufacturing chemistry facility that can scale volume
- Deep experience with material characterization, testing, lifetime, and reliability

### Solving the Problem

#### Polymers provide unique advantages over legacy technologies

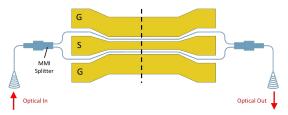
- Lightwave Logic creates its own materials with a strong IP/patent portfolio
- Materials modulate light-speed data transmission very fast
  - Much faster than Liquid Crystals in displays ightarrow ideal for a faster, lower power internet
- Materials are **polymers** 
  - Like OLEDs Organic LEDs used for TVs where their polymers generate light: ours switch light
- Modulators are very small
  - So small that they fit easily into pluggable transceivers, the critical devices used to transmit and receive data in data centers
- Polymer modulators have transformational performance head-room for the next decade
- Can integrate other devices with polymer modulators
  - Adding to existing silicon photonics infrastructure as well as multi-channel solutions for higher aggregate speeds

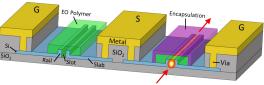


Lightwave Logic Voted ECOC 2023 Industry Innovation Award Winner



Perkinamine® Electro-Optic Polymer





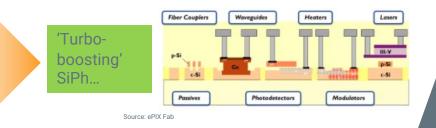
Electro-Optic Polymer slot modulators

## **Polymer modulator opportunities**

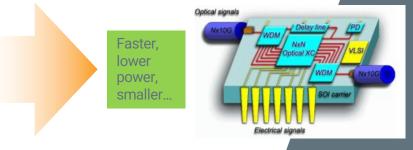
Electro-optic polymer modulators for transceivers suppliers



Electro-optic polymer modulators for Silicon Photonic platforms



Electro-optic polymer modulators for "Other" platforms including optical/quantum computing, HPC, and RF applications



EO polymers enable higher performance data communications

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**Electro-optic polymer engines for fiber optic communications** 

Source: Ethernet Alliance, OSFP MSA, <u>https://www.researchgate.net/figure/Schematic-of-an-on-chip-optical-network-with-various-components-illustrated-including\_fig2\_239929876</u>, ePIXfab, corning

## Exciting and growing markets

#### Polymers address a large, rapidly growing market

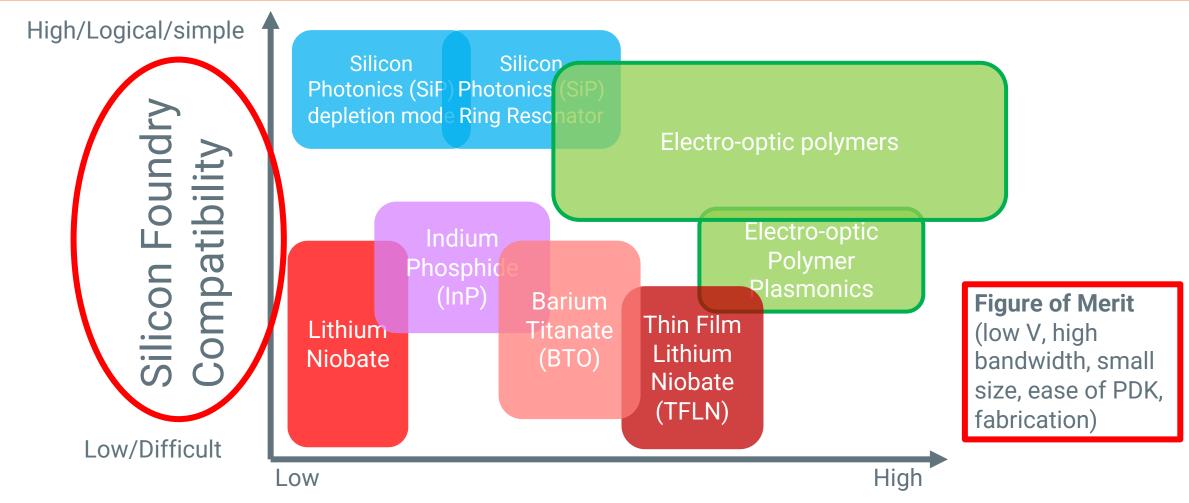
### **Fiber Communications**

Photonics Applications	Photonics Components Market 2030*	Optical Transceivers* TAM (2022)	Optical Transceivers* TAM (2030)	Partner Type	Opportunity for Integrated Photonics (PICs) (Polymer, SiPh, InP)
Fiber comms	~\$60-80B	\$7B	~\$40-60B	Foundry, OEM/CM (TxRx)	Existing/very strong growth
HPC/compute/AI	~\$10-20B	\$1B	~\$10-15B	Foundry, OEM/CM (TxRx)	Existing/very strong growth
DCI/datacenter	~\$20-30B	\$9B	~\$20-30B	Foundry, OEM/CM (TxRx)	Existing/strong growth
5G systems/back haul/RF	~\$5-10B	~\$1-2B	~\$4-8B	Foundry, OEM/CM (TxRx)	Existing/strong growth
Display/project	~\$10-20B	<\$1B	~\$5-15B	Foundry, OEM/CM (panel)	High-volume/strong forecast
Automotive (LIDAR)	~\$30-50B	~\$1-2B	~\$20-30B	Foundry, OEM/CM (LIDAR)	High-volume & very strong forecast
Optical sensing/3D	~\$4-10B	~\$1-2B	~\$2-5B	Foundry, OEM/CM (sensor)	High-volume & solid forecast
Bio-photonic sensing	~\$2-5B	<\$1B	~\$2-3B	Foundry, OEM/CM	Strong forecast
Medical	~\$5-10B	<\$1B	~\$5-8B	Foundry, OEM/CM	Strong forecast
Instrumentation	~\$2-3B	<\$1B	~\$1-2B	Foundry, OEM/CM	Strong forecast

# Silicon foundry compatible...

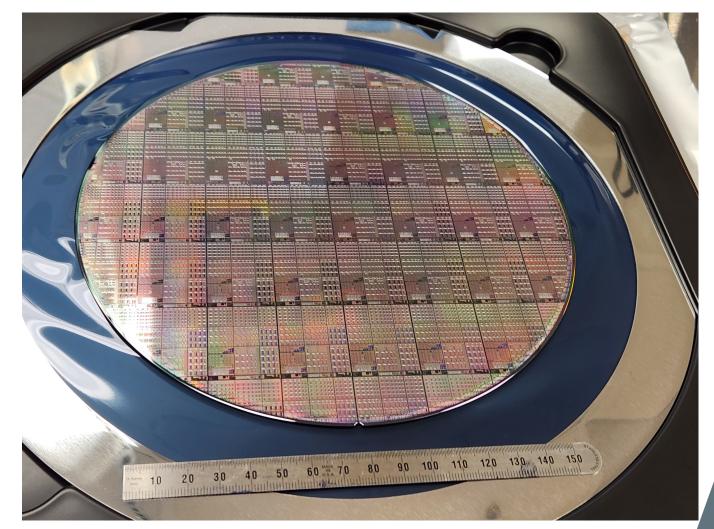
### Polymers are ideal for silicon foundries...





Polymer positioning for heterogeneous integration is aligns with silicon foundries very well

### Scalability with 200 mm Wafers





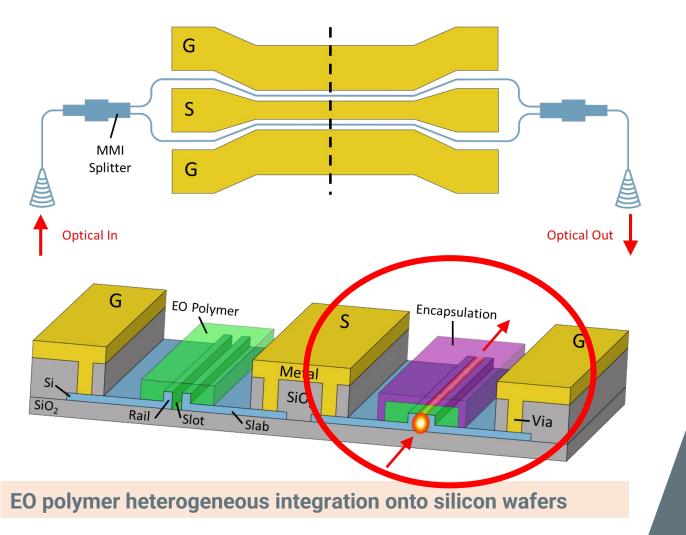
### **Commercial Foundry**

200 mm Wafer

Volume scale silicon slot designs on 200mm wafers

### **Heterogeneous Polymer Slot Modulator**

Our polymers are easily fabricated in silicon fabs  $\rightarrow$  ideal for heterogenous integration





Heterogeneous integration of polymer on Silicon Photonics Platform

Low drive voltage and small form factor for low power consumption and high density

Very high bandwidth (70-100GHz)

Fabricated onto 200mm silicon wafers

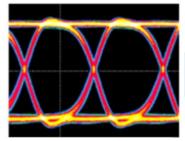
## **Commercial Modulation and Eyes**

NRZ = Non-return to Zero (i.e. castellated waveform) NRZ and PAM4 Encoding Word 1-Voltage 1 NRZ Voltage 0 0 1 1 0 0 0 0 1 0 0 1 Gray Coding Word 2-Word 1-10 Voltage 3 **PAM4** 11 Voltage 2 01 Voltage 1 00 Voltage 0 10 01 00 00 10 Time PAM4 = Pulse Amplitude Modulation at 4 levels

Modulation at 4 levels (step waveform)

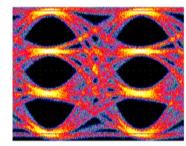
**Open eyes mean no errors** 

#### 2 levels $\rightarrow$ 1 bit



NRZ 1 bit per symbol

4 levels  $\rightarrow$  2 bits



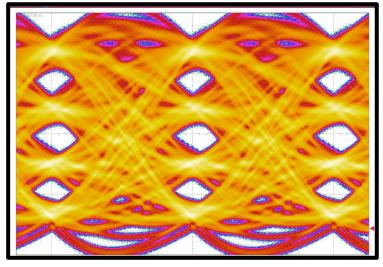
PAM4 2 bits per symbol

#### LIGHTWAVELOGIC

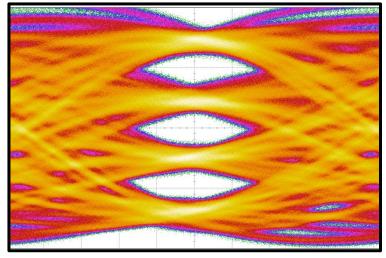
- Open Eyes mean high quality transmission and no errors
- For Same Bandwidth PAM4 as Double the Capacity
- Eyes show superposed traces for many sequential bits
- Show the levels and the transitions for any different data pattern, i.e. any different sequence of 1's and 0's

### **World-class performance...**

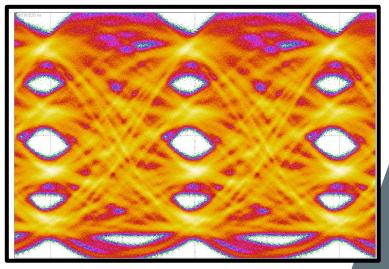
90 Gbaud, 180 Gbit/s,  $V_{drive}$  < 2 V



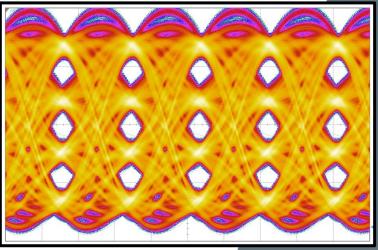
53 Gbaud, 106 Gbit/s,  $V_{drive}$  < 2 V



100 Gbaud, 200 Gbit/s, V<sub>drive</sub> < 2 V



53 Gbaud, 106 Gbit/s,  $V_{drive}$  < 2 V





### Drive Voltage ~1V

Up to 100GBaud PAM4 (200Gbps)

Open eyes...

Open eyes...

Ideal for low voltage 800Gbps 4 channel pluggable transceivers

# 3rd party verification...

## 3<sup>rd</sup> party use of Perkinamine® LWLG polymers

L I G H T W A V E L O G I C°

- 400G lanes = next generation node for datacenters
- World class performance EO polymers used for 400G lanes
- Potential for 4 channel x 400Gbps pluggable transceiver at 1.6Tbps (1600Gbps) & 8 Channel at 3.2Tbps

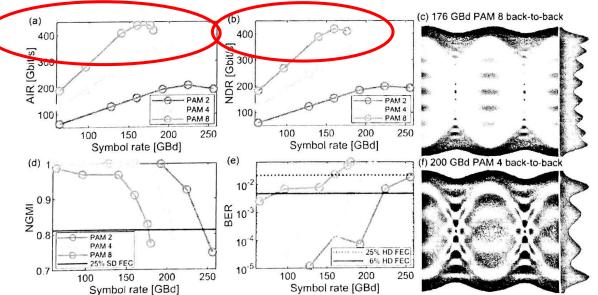


Fig. 2 Back-to-back experimental results are split into 6 subplots (a-d) Respectively detailing the achievable information rate (AIR), net-data rate (NDR), normalized general mutual information (NGMI) as well as bit-error rate (BER) for the back-to-back measurements (e-t) Showing the achieved eye-diagrams for the 176 GBd PAM 8 signal reaching the highest AIR and the 200 GBd PAM 4 signal.

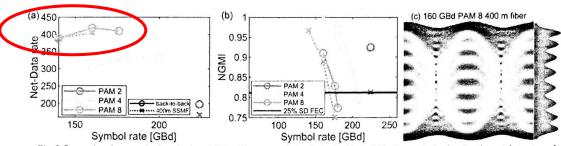
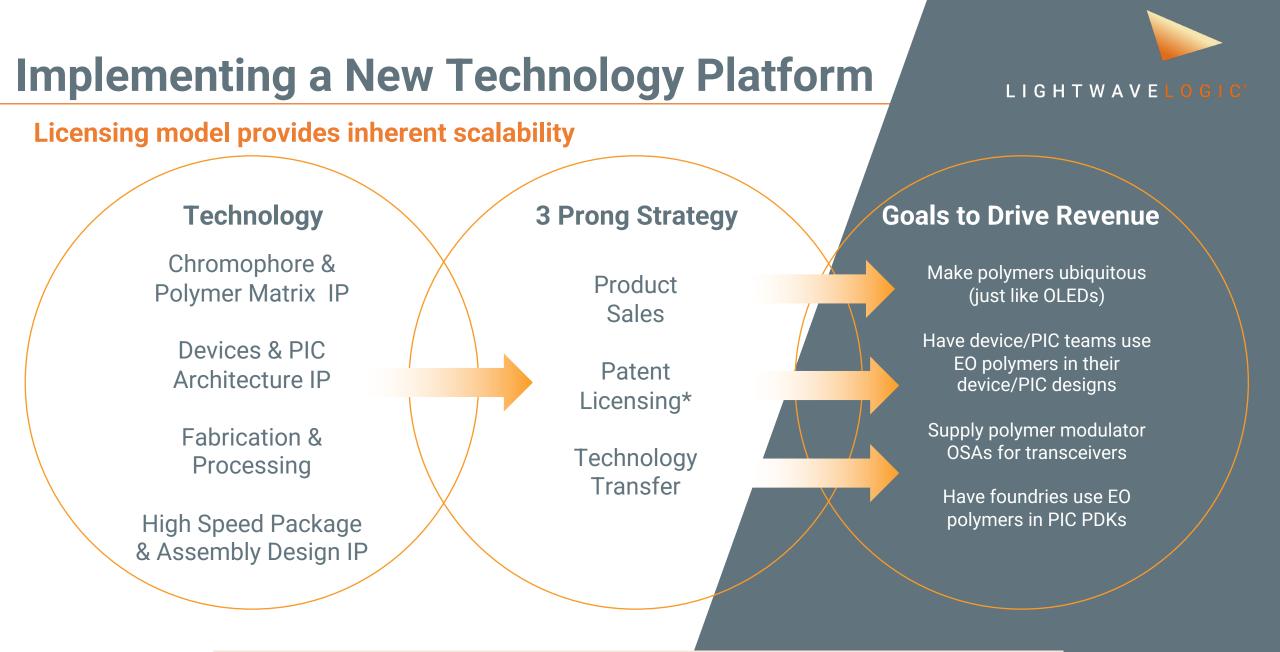


Fig. 3 Comparison between back-to-back and 400 m fiber transmission is detailed in (a & b). Respectively showing the net-data rate and normalized general information (NGMI) for the back-to-back (solid lines) as well as the 400 m fiber transmission (dashed lines). (c) Showing the achieved eye-diagrams for the 160 GBd PAM 8 signal reaching the highest data rate after fiber transmission of 404.5 Gbit/s.

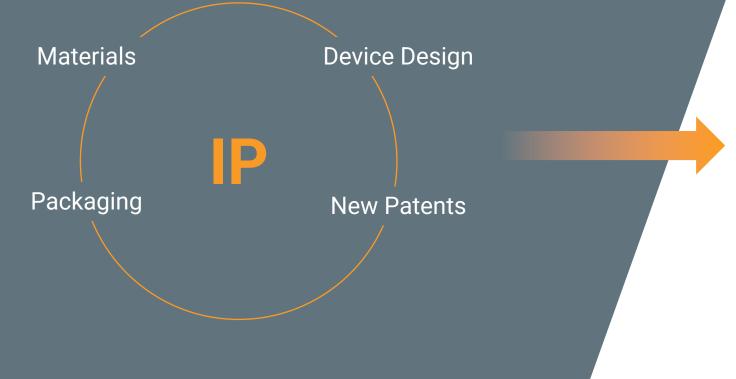
Business plan: licensing our material and selling polymer modulators



\*1st commercial material supply license agreement 2Q23  $\rightarrow$  market acceptance

### **Patents Drive Licensing Opportunities**

Robust intellectual property (IP) portfolio enables licensing & tech transfer for long term revenue generation



L I G H T W A V E L O G I C°

- Develop and license polymer-based technologies that are engines for the internet, optical networking, data centers
- Patent portfolio creates a strong moat and know-how to carve out a leadership position with high speed, low power EO polymers
- Proprietary EO polymers are continually strengthened to fortify the patent moat, currently with over 70 patents issued and pending

### **Initial Licensing Agreement**

Secured initial market acceptance for polymer technology

First Perkinamine<sup>®</sup> customer licensing agreement secured in May 2023

### **Agreement Structure:**

- LWLG to supply EO material
- License initiation fee
- Royalties (% per unit)
- Minimum royalty
- Minimum sales volume (units)



Represents commercial market acceptance of our polymers, with follow-on licensees in progress



### **Chromophore Commercial Plan**



Next-gen polymers continue to improve, providing performance headroom for years to come

**Chromophore Material Roadmap** 

	2023	2024	2025
Perkinamine <sup>®</sup> 2	License	License	License
Perkinamine <sup>®</sup> 3	License	License	License
Perkinamine <sup>®</sup> 5	License	License	License
Perkinamine <sup>®</sup> 6	Development	License	License



### **Near Term Commercial Activities & Goals**

Source: LWLG internal data

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## Scaling Growth...

### We now have the team and facilities to make polymers ubiquitous

#### **Expanded Lightwave Logic facility is complete and operational:**

- Acquired almost 10,000 sq ft adjoining current facility, representing a 70% increase in available space
- New space is being used for:
  - Production device test and evaluation center
  - Production reliability center
  - Laser characterization center
  - SEM analysis center
  - Expansion of chemical synthesis production line
  - Office and meeting space for additional staff

#### New space supports notable recent hires, including:

- Organic and computational chemists
- Material science and device engineers
- Packaging and reliability engineers



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### **Experienced Management & Board**

### LIGHTWAVELOGIC<sup>®</sup>



Dr. Michael S. Lebby Chairman & CEO

35+ years experience in photonics & semiconductors





Ronald A. Bucchi Independent Director 35+ years experience in accounting & finance

FARMINGTON SIGN PRO BANK



**Dr. Fred Leonberger** Independent Director

35+ years leadership in optical modulators & systems





NATIONAL ACADEMY



#### Siraj Nour El-Ahmadi Independent Director

30+ years leadership experience in telecom network equipment









35+ years experience in finance & operations







**Craig Ciesla** Independent Director

25+ years experience in technology and engineering

SANMINA®

illumina





Laila Partridge **Independent Director** 

30+ years experience in technology, corporate innovation and finance



### Key Takeaways

#### We believe our polymers are positioned to become ubiquitous

- Large Addressable Market: Optical transceivers market expected to grow to at least \$100B by 2030 chiefly driven by data centers, fiber comm & AI requirements
- **Proprietary EO Polymer Technology:** Supports >3x faster data transmission speeds with ~10x lower power, relieving key bottlenecks in internet infrastructure
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H T W A V E L O G I C°

### **Investor Relations Contact**

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## LIGHTWAVELOG Faster by Design lightwavelogic.com

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