

May 14<sup>th</sup>, 2024

**With positive results in the first quarter and in line with the successful execution of SPRINT 2.0, Argos proposes an additional dividend distribution as of March 31, 2024, and an extension of the share buyback program.**

- *The company's EBITDA margin expanded by 238 basis points during the quarter, maintaining a growth trend in Colombia, Central America, and the Caribbean.*
- *Following the asset combination in the United States with Summit Materials, Argos recorded 31% of the net profit generated by Summit in its financial statements of the first quarter of 2024, using the equity method.*
- *With reduced debt and greater financial flexibility, Argos ended the quarter with a net debt-to-EBITDA ratio of 2 times, enhancing its ability to explore growth opportunities in its various businesses in the region.*

Argos, the cement company within the Grupo Argos, reported an adjusted EBITDA of 291 billion pesos as of March 31, 2024, 2% above the value recorded in the same period of the previous year, with an EBITDA margin of 22.2%, representing an expansion of 238 basis points.

This result reflects the effectiveness of the strategies implemented to respond to the conditions of uncertainty and competitive challenges in local markets, offsetting the 13% and 6% decrease in cement and concrete volumes, respectively, and the consequent 9% decrease in consolidated revenues, largely due to having 5 fewer business days in the period, due to the Easter holidays falling within the first quarter of 2024, affecting the comparable base with 2023.

The company also highlights in the results that the combination of Argos' operation in the United States with Summit Materials creates significant changes that are starting to be visualized in the financial statements from the first quarter of 2024.

In relation to this transaction, an extraordinary profit of 1.4 billion dollars was recorded during the first quarter of the year, in the line of discontinued operations. At the exchange rate of January 12, 2024, the date of the transaction closing, the accounting record in Colombian pesos in the income statement was 5.3 trillion.

With the cash received, Argos significantly reduced its debt by 70% and strengthened its financial position. For the first quarter, the ratio between net debt and EBITDA closed at 2 times.

After the combination of assets with Summit, operations in the United States will not be consolidated in the results. Instead, 31% of the net profit generated by Summit in each financial year will be recorded using the equity method.

Argos' new business model takes advantage of significant exposure to the construction materials industry in the United States, through a 31% stake in Summit Materials; maintains direct operation of cement and concrete assets in Colombia, Central America, and the Caribbean with an annual EBITDA of around 300 million dollars; and strengthens growth levers and additional ventures in trading, exports, calcined clays, and aggregates, with the full potential to explore and capture scaling and projection opportunities in its main lines of business and initiatives in different geographies.

## **Performance of the Colombia region**

In Colombia, at the industry level, there was a 9.1% decrease in cement shipments. For Argos, the decrease was 8.7% in total cement shipments and 6.3% in concrete shipments.

However, price dynamics along with operational efficiencies and rigorous cost discipline allowed for an EBITDA of 197 billion pesos at the end of March 2024, an 8.8% increase over the same period last year. The EBITDA margin was 26.5%, 263 basis points higher than in the first quarter of 2023.

## **Performance of the Central America and the Caribbean region**

From a consolidated perspective, the Central America and the Caribbean region exhibited a solid performance in the first quarter, achieving an EBITDA of 34 million dollars, with a 14% increase compared to the same period last year, and an EBITDA margin of 23.6%, with an expansion of 301 basis points.

Particularly in Central America, the markets of Honduras, Panama, and Guatemala remained stable during the first quarter of the year compared to 2023, with improvements in prices and costs that leveraged better margins. In the period, cement volumes in Central America totaled 417,000 tons, a 2.5% increase, reaching an EBITDA of 18 million dollars, with an EBITDA margin of 27.5%, 116 basis points above last year.

Regarding the Caribbean, the 13% volume contraction compared to the previous year is entirely due to the situation in Haiti, where social and political problems have been intensifying since the second quarter of 2023. Excluding this impact, cement volumes in the rest of the region's geographies exhibited a year-on-year increase of 4%.

The results of the Dominican Republic, Puerto Rico, and the Antilles stand out, as they were the main drivers of the 36.5% expansion in EBITDA terms for the quarter and a global EBITDA margin of 19%, 668 basis points above the results of the first quarter of 2023.

Regarding the Trading business, in the first quarter, the operation of the new ancillary agreements with Summit began, under which Argos manages all imports of cementitious materials and other raw materials for Summit's operation in the United States. During the period, Argos handled 123,000 tons of cement for Summit and 83,000 tons of other raw materials such as slag. The Trading unit posted a 16% EBITDA expansion, mainly due to lower fuel costs and operational efficiencies implemented in fleet management.

## **Shareholders' Meeting as of March 31<sup>st</sup> , 2024**

At the Ordinary Meeting held on March 18<sup>th</sup>, 2024, the Shareholders' Meeting approved the proposal to hold, only for this year, an ordinary meeting as of March 31<sup>st</sup>, 2024, in order to make an additional distribution of profits amounting to 429 billion pesos, for dividend payments between July 2024 and January 2025, as well as to authorize a new phase of the share buyback program for an additional 375 billion pesos.

With these figures, plus the resources approved at the March 18 meeting, for 160 billion pesos in dividends paid in April and 125 billion pesos for buybacks currently executed at around 40%, Argos will achieve, as announced in SPRINT 2.0, total dividend distributions of 585 billion pesos and buybacks of 500 billion pesos to be executed over a two-year period in 2024.

## Successful Share Conversion Process

The share conversion process of common non-voting shares into common shares, at a ratio of 0.85 ordinary shares per preferred share, concluded successfully on May 3<sup>rd</sup>.

This initiative was presented as the cornerstone of the SPRINT 2.0 program announced in February 2024 and was submitted for approval at the Shareholders' Meeting held on March 18<sup>th</sup>, receiving favorable votes from 88.02% of outstanding common shares and 80.67% of outstanding common non-voting shares, equivalent to 100% of the holders of common and common non-voting shares present at the meeting.

After obtaining approval from the Colombian Financial Superintendence and a 10-day notification period for non-conversion, during which shareholders who decided to retain their common non-voting shares notified the company of their decision, 99.8% of common non-voting shares were converted into common shares. As a result, common shares now represent 99.96% of Argos' outstanding shares.

As a result, Argos is now a company whose capital is almost exclusively represented by common shares. Additionally, the approximately 1.3 billion dollars in market capitalization adjusted for float of these shares exceed the minimum threshold required to enter the MSCI Emerging Markets Index. This provides greater visibility for international investors and allows for suitable conditions to develop new initiatives to further narrow the gap between the market value of the shares and their fundamental value.

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\*The figures discussed in this statement are adjusted. For details on the adjustments made, please refer to the annexes to the quarterly results presentation available at <https://ir.argos.co/en/investor-services/relevant-information/>

**CONSOLIDATED STATEMENT OF INCOME**For the three months ended as of March 31<sup>st</sup> | Million of Colombian pesos or million dollars

	Accumulated (1 <sup>st</sup> Q)		
	2024	2023	Variation
<b>Continuing operations</b>			
Income from operations	\$ 1,311,333	\$ 1,401,515	(6.4)
US\$ dollar (millions)	334	295	13.5
Cost of sales	(977,073)	(1,063,678)	(8.1)
Cost of sales	(890,990)	(966,485)	(7.8)
Depreciation and amortization	(86,083)	(97,193)	(11.4)
<b>Gross profit</b>	<b>\$ 334,260</b>	<b>\$ 337,837</b>	<b>(1.1)</b>
Administrative expenses	(111,015)	(102,593)	8.2
Selling expenses	(40,588)	(41,811)	(2.9)
Depreciation and amortization	(17,168)	(23,189)	(26.0)
Other revenues, net	22,512	(4,320)	(621.1)
<b>Operating profit</b>	<b>\$ 188,001</b>	<b>\$ 165,924</b>	<b>13.3</b>
EBITDA	291,252	286,306	1.7
US\$ dollar (millions)	74	60	23.4
Adjusted EBITDA	291,252	286,306	1.7
US\$ dollar (millions)	74	60	23.4
Financial expenses, net	(94,125)	286,306	28.9
Foreign currency exchange (loss) gains	(11,025)	60	(26.2)
Share of profit of associates and joint ventures	(71,957)	286,306	2954.2
<b>Profit before income tax</b>	<b>\$ 10,894</b>	<b>\$ 16,233</b>	<b>(32.9)</b>
Income tax	(16,211)	(17,543)	(7.6)
Discontinued operations net, after taxes	5,335,934	96,135	5450.5
<b>Net income</b>	<b>\$ 5,330,617</b>	<b>\$ 94,825</b>	<b>5521.5</b>
<b>Income for the period attributable to:</b>			
Owners of the parent company	5,319,886	78,426	6683.3
Non-controlling interest	10,731	16,399	(34.6)
<b>Net income for the year</b>	<b>\$ 5,330,617</b>	<b>\$ 94,825</b>	<b>5521.5</b>
US\$ dollar - Owners of the parent company	1,357	16	8131.7
Adjusted net income	5,313,554	98,153	5313.7
<b>Additional Information:</b>			
Gross margin	25.5%	24.1%	
Operating margin	14.3%	11.8%	
Net margin	405.7%	5.6%	
EBITDA	291,252	286,306	
EBITDA margin	22.2%	20.4%	
Adjusted EBITDA	291,252	286,306	
Adjusted EBITDA margin	22.2%	20.4%	

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**For the three months ended as of March 31<sup>st</sup> and December 31<sup>st</sup> | Millions of Colombian pesos or million dollars

	2024	2023	Variation
<b>ASSETS</b>			
Cash and cash equivalents	\$ 1,991,158	\$ 1,008,527	97.4
Other financial assets <sup>(1)</sup>	673,565	127	530266.1
Derivative financial instruments	114,527	135,390	(15.4)
Trade receivables and other accounts receivable, net	595,907	1,184,294	(49.7)
Tax asset	263,616	199,616	32.1
Inventories	725,242	1,219,898	(40.5)
Other non-financial assets	112,161	234,567	(52.2)
Assets held for sale	-	236	(100)
<b>Total current assets</b>	<b>\$ 4,476,176</b>	<b>\$ 3,982,655</b>	<b>12.4</b>
Trade receivables and other accounts receivable, net	40,274	41,208	(2.3)
Investments in associates and joint ventures	7,672,607	39,238	19454.0
Derivative financial instruments	26,185	34,916	(25.0)
Other financial assets	895,396	852,755	5.0
Other intangible assets, net	405,168	484,712	(16.4)
Assets by right of use of leases, net	150,527	433,223	(65.3)
Biological assets	15,879	16,164	(1.8)
Property, plant and equipment, net	4,955,707	11,523,084	(57.0)
Investment property	199,126	240,569	(17.2)
Goodwill	923,106	1,601,761	(42.4)
Deferred tax assets	108,295	250,136	(56.7)
Other non-current assets	10,437	10,318	1.2
<b>Total non-current assets</b>	<b>\$ 15,402,707</b>	<b>\$ 15,528,084</b>	<b>(0.8)</b>
<b>TOTAL ASSETS</b>	<b>\$ 19,878,883</b>	<b>\$ 19,510,739</b>	<b>1.9</b>
<i>US\$ dollar (millions)</i>	<i>5,174</i>	<i>5,105</i>	<i>1.3</i>
<b>LIABILITIES</b>			
Financial liabilities	1,405,455	1,819,111	(22.7)
Leasing liability	46,924	103,151	(54.5)
Trade liabilities and accounts payable	889,964	1,160,101	(23.3)
Tax liability	68,766	49,078	40.1
Employee benefits	136,127	252,106	(46.0)
Provisions	32,249	71,504	(54.9)
Other financial liabilities	101,163	88,266	14.6
Derivative financial instruments	159,243	226,270	(29.6)
Outstanding bonds and preferred shares	145,347	196,845	(26.2)
Other non-financial liabilities	174,730	265,213	(34.1)
<b>Total current liabilities</b>	<b>\$ 3,159,968</b>	<b>\$ 4,231,645</b>	<b>(25.3)</b>
Financial liabilities	677,684	2,234,376	(69.7)
Leasing liability	101,750	422,628	(75.9)
Employee benefits	223,185	232,015	(3.8)
Derivative financial instruments	134,391	114,138	17.7
Provisions	48,742	185,436	(73.7)
Outstanding bonds and preferred shares	2,462,877	2,497,133	(1.4)
Other liabilities	81,461	-	100
Deferred tax liabilities	507,116	518,369	(2.2)
<b>Total non-current liabilities</b>	<b>\$ 4,237,206</b>	<b>\$ 6,204,095</b>	<b>(31.7)</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 7,397,174</b>	<b>\$ 10,435,740</b>	<b>(29.1)</b>
<i>US\$ dollar (millions)</i>	<i>1,925</i>	<i>2,730</i>	<i>(29.5)</i>
Equity attributable to the owners of the parent company	11,823,574	8,013,711	47.5
Non-controlling interest	658,135	1,061,288	(38.0)
<b>EQUITY</b>	<b>\$ 12,481,709</b>	<b>\$ 9,074,999</b>	<b>37.5</b>
<i>US\$ dollar (millions)</i>	<i>3,248</i>	<i>2,374</i>	<i>36.8</i>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>\$ 19,878,883</b>	<b>\$ 19,510,739</b>	<b>1.9</b>

<sup>(1)</sup> "Corresponds to CDTs with various financial entities with terms of less than 1 year"

Cementos Argos S. A.

## SEPARATE INCOME STATEMENT

Periods ended March 31 | Million of Colombian pesos or million dollars

	Accumulated		
	2024	2023	Variation
<b>Continued operations</b>			
Income from operations	\$ 441.038	473.381	-7
Cost of sales	-319.481	-345.573	-8
<b>Gross profit</b>	<b>\$ 121.557</b>	<b>127.808</b>	<b>-5</b>
Administrative expenses	-74.864	-68.130	10
Selling expenses	-22.808	-20.290	12
Other expenses from operations, net	930	-4.598	-120
<b>Loss profit</b>	<b>\$ 24.815</b>	<b>34.790</b>	<b>-29</b>
Financial income	62.163	59.905	4
Financial expenses	-167.147	-190.375	-12
Foreign currency exchange (loss) gains, net	-11.036	-6.844	61
Share of net gains of investments	5.856.778	155.281	3.672
<b>Profit before income tax</b>	<b>\$ 5.765.573</b>	<b>52.757</b>	<b>10.829</b>
Income tax	-445.706	25.651	-1.838
<b>Net income</b>	<b>\$ 5.319.867</b>	<b>78.408</b>	<b>6.685</b>

**Cementos Argos S. A.**

# SEPARATE STATEMENT OF FINANCIAL POSITION

For the period ended March 31 | Million of Colombian pesos or million dollars

	2024	2023	Variation
<b>ASSETS</b>			
Cash and cash equivalents	\$ 145.857	255.905	-43
Derivative Financial Instruments	37.680	9.208	309
Other financial assets	260	864	-70
Trade receivables and other accounts receivable, net	658.916	346.401	90
Tax receivable	145.637	118.773	23
Inventories	240.048	235.986	2
Prepaid expenses	50.106	37.585	33
Assets held for sale	0	236	-100
<b>Total current assets</b>	<b>\$ 1.278.504</b>	<b>\$ 1.004.958</b>	<b>27</b>
Trade receivables and other accounts receivable, net	58.125	58.765	-1
Subsidiary investments	13.110.825	9.697.229	35
Investments in associates and joint Ventures	6.734	6.857	-2
Derivate financial instruments	26.185	34.916	-25
Other financial assets	875.394	833.300	5
Other intangible assets, net	165.917	170.314	-3
Right-to-use assets to lease	43.325	45.777	-5
Biological assets	15.879	16.164	-2
Property, plant, and equipment, net	2.374.981	2.389.878	-1
Investment property	107.623	107.027	1
Deferred tax asset	0	135.663	-100
Other non-financial assets LP	6.577	6.355	3
<b>Total non-current assets</b>	<b>\$ 16.791.565</b>	<b>\$ 13.502.245</b>	<b>24</b>
<b>TOTAL ASSETS</b>	<b>\$ 18.070.069</b>	<b>\$ 14.507.203</b>	<b>25</b>
<b>LIABILITIES</b>			
Financial liabilities	1.011.994	1.260.902	-20
Lease liability	9.403	10.629	-12
Trade liabilities and accounts payable	484.926	336.785	44
Taxes, liens and duties	39	0	
Employee benefits	88.641	98.133	-10
Provisions	25.632	22.495	14
Derivative Financial Instruments	65.329	138.573	-53
Outstanding Bonds and Preferred Shares	145.347	196.845	-26
Prepaid income and other liabilities	92.226	135.957	-32
<b>Total current liabilities</b>	<b>\$ 1.923.537</b>	<b>\$ 2.200.319</b>	<b>-13</b>
Financial liabilities	670.799	677.261	-1
Leasing liability	30.202	31.234	-3
Employee benefits	200.788	200.946	0
Derivative Financial Instruments	134.391	114.139	18
Provisions	26.573	27.251	-2
Outstanding Bonds and Preferred Shares	2.462.877	2.497.133	-1
Deferred tax liability	312.401	0	
Other non-financial liabilities	81.461	0	
<b>Total non-current liabilities</b>	<b>\$ 3.919.492</b>	<b>\$ 3.547.964</b>	<b>10</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 5.843.029</b>	<b>\$ 5.748.283</b>	<b>2</b>
<b>EQUITY</b>			
Issued capital	2.242.551	2.242.551	0
Own shares reacquired	-238.797	-157.995	51
Reserve	935.716	763.306	23
Accumulated results	6.758.564	1.770.796	282
Other comprehensive result	2.529.006	4.140.262	-39
<b>TOTAL EQUITY</b>	<b>\$ 12.227.040</b>	<b>\$ 8.758.920</b>	<b>40</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>\$ 18.070.069</b>	<b>\$ 14.507.203</b>	<b>25</b>

**FINANCIAL RATIOS CONSOLIDATED**

As of March 31st, 2024, and 2023 and December 31st, 2023  
(Millions of Colombian pesos, except when it is stated)

		March 2024	December 2023	March 2023
<b>Liquidity:</b>				
Current Ratio	Current Asset / Current Liability	1.4	0.9	1.2
Acid Test	Current asset – inventory / current liability	1.2	0.7	0.8
<b>Indebtedness:</b>				
Asset leverage	Total liabilities / Total assets	37%	53%	49%
Equity leverage	Total liabilities / Equity	59%	115%	98%
<b>Solvency:</b>				
Leverage	Total assets / equity	1.59	2.15	1.98
Financial leverage	(EBT / Equity) / (EBIT / Total assets)	0.80	1.06	0.88
<b>Profitability:</b>				
Assets profitability	Net income / Total assets	28%	1.6%	0.9%
Gross margin	Gross profit / Revenues	25.5%	22.8%	24.1%
Operational margin	Operational profit / Revenues	14.3%	12.9%	11.8%
Net margin	Net income / Revenues	405.7%	2.5%	5.6%
<b>Other:</b>				
Working capital	Current assets – Current	1,316,208	(248,990)	640,397
EBITDA	EBITDA	291,252	2,606,749	286,306
EBITDA margin	EBITDA margin	22.2%	20.5%	20.4%

EBT = Earning before taxes

EBIT = Earning before interes and taxes



## FINANCIAL RATIOS SEPARATED

		March 2024	March 2023	December 2023
<b>Liquidity:</b>				
Current ratio - times	Current assets / current liabilities	0,66	0,63	0,46
Acid test	Current assets - inventory / current liabilities	0,54	0,52	0,35
<b>Indebtedness:</b>				
Asset indebtedness	Total liabilities / Total Assets	0,32	0,37	0,40
Equity indebtedness	Total liabilities/equity	0,48	0,59	0,66
<b>Solvency:</b>				
Leverage	Total Assets / equity	1,48	1,59	1,66
Financial leverage	(UAI / Equity) / (UAI / Total Assets)	0,50	0,18	0,66
<b>Profitability:</b>				
Net return on assets	Net Profit / Total Assets	29,44%	0,46%	2,21%
Gross Margin	Gross profit / operational income	27,56%	27,00%	28,05%
Operational margin	Operating profit / Operating income	5,63%	7,35%	8,51%
Net Margin	Net Profit / Operating income	1206,21%	16,56%	0,16
<b>Others:</b>				
Working capital	Current assets - current liabilities	- 645.033	- 1.033.167	- 1.195.361
EBITDA	EBITDA	61.080	74.287	337.034
EBITDA Margin	EBITDA Margin	13,85%	15,69%	16,78%

## SUMMARY OF FINANCIAL RATIOS

Ratio	Formula	Detail
<b>Liquidity:</b>		
Current ratio - times	Current Asset / Current Liability	Indicates the capacity of the Company to cover its debts in the short term, compromising the current assets.
Acid Test – times	Current asset – inventory / current liability	Indicates the capacity of the Company to cover its debts in the short term, compromising its current assets but excluding inventories.
<b>Indebtedness:</b>		
Asset leverage	Total liabilities / Total assets	Reflects the indebtedness level, measured by the share of creditors over the assets of the company.
Equity leverage	Total liabilities / Equity	Reflects the ratio between the Company's own resources and the creditors.
<b>Solvency:</b>		
Leverage	Total assets / equity	Represents the assets obtained with the company's own resources.
Financial leverage	(EBT / Equity) / (EBIT / Total assets)	Represents the profitability of the Company's own resources over the pro profitability of the assets.
<b>Profitability:</b>		
Assets profitability	Net income / Total assets	Represents the capacity of the assets to generate profits, without considering the funding sources.
Gross margin	Gross profit / Revenues	For each peso generated in revenues, the amount generated in gross profit.
Operational margin	Operational profit / Revenues	For each peso generated in revenues, the amount generated in operating profit.
Net margin	Net income / Revenues	For each peso generated in revenues, the amount generated in net income.
Assets profitability	Net income / Total assets	Represents the capacity of the assets to generate profits, without considering the funding sources.
<b>Other:</b>		
Working capital	Current assets – Current liabilities	Represents the excess or defect of the current assets to cover short term liabilities.
EBITDA	Operating profit + depreciation and amortization	Represents the cash generated by the company's operation.
EBITDA Margin	EBITDA / operating Revenues	EBITDA margin Represents the amount that, for each peso of income becomes the cash to handle the payment of taxes, support investments, cover debt and distribute profits.