

# INFORMACIÓN RELEVANTE RESULTADOS 2006



## Inversiones Argos (InverArgos)

➤ The Parent Company of Cementos Argos with a Shareholders' Equity of more than \$6.2 billion.

Inversiones Argos obtained operating revenues on a consolidated basis of COP \$ 3.5 billion (US \$1.495 million dollars) which doubled those of last year. EBITDA came to more than COP \$ 638,000 million (US \$ 270 million) showing more than a 200% increase in comparison to 2005. Net profits totaled more than COP \$ 152,000 million (US \$ 65 million).

On an individual basis Inversiones Argos obtained COP \$ 143,000 billion (US \$ 60 million) in operating revenues as well as an EBITDA of more than COP \$116.000 million (US \$ 49 million) This represents an increase of more than 20% compared with 2005. Assets increased by 4% for a total of COP \$6.3 billion pesos, which is more than US \$2.800 million, and Shareholders' Equity increased by the same amount to more than COP \$6.3 billion or US \$2.800 million. To conclude, liabilities continue low at COP \$43.000 million, or just US \$ 19 million.

At the Company's upcoming Annual Shareholders Meeting, to be held on March 21 in Medellin, a proposal shall be presented with regard to paying an annual dividend of COP \$146 per share, which represents a 7,35% increase over and above the dividend paid out last year.

### INVERSIONES ARGOS S.A.

In COP\$ millions

	Individual At:		Consolidated At:	
	Dec-06	Dec-05	Dec-06	Dec-05
Operating Revenue	143.102	130.935	3.526.932	1.695.415
Operating Earnings	115.721	95.570	328.037	53.776
EBITDA	116.879	96.701	638.854	201.032
Net Profits	139.812	210.805	152.688	213.565

	Individual At:		Consolidated At:	
	Dec-06	Dec-05	Dec-06	Dec-05
Assets	6.329.838	6.100.691	11.930.277	10.238.868
Liabilities	43.249	41.138	3.798.649	2.139.281
Shareholders' Equity	6.286.589	6.059.553	5.990.194	6.093.733
Minority Interest			2.141.434	2.005.854

Its subsidiary, Cementos Argos (Cemargos) performed as follows:

Medellín – Colombia, February 21, 2006

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### Cementos Argos (CemArgos)

- The Company doubled its consolidated revenue reaching USD \$1.455 million
- EBITDA tripled to USD \$243 million

Cementos Argos obtained operating revenues on a consolidated basis of COP \$3.4 billion (US \$1.495 million) 49% of these revenues, which doubled those of last year, corresponded to sales in the United States, slightly less than half of domestic sales in Colombia, and the rest to the Company's Latin American business. Sales of cement increased by 27% compared with 2005, and concrete sales rose by 19%. EBITDA came to more than COP \$572.000 million (US \$243 million) with an EBITDA margin of 16.7%. The uptrend in these results, to be further consolidated in 2007, is due to the gradual recovery in prices on the Colombian market, and to the satisfactory results obtained in the United States and the rest of Latin America.

On an individual basis Cementos Argos obtained COP \$ 1.13 billion (US \$ 479 million) in operating revenue as well as an EBITDA of more than COP \$240.000 million (US \$ 102 million) This represents increases of more than 30% and 95% respectively compared to 2005. Furthermore the Company obtained COP \$140.000 in net profits, which were lower than those of last year, this due to the fact that during the latter period, a coal asset was sold off representing extraordinary non-operating revenues that were not repeated in 2006. Company assets increased by 15% for a year-end total of COP \$9 billion, that is to say US \$ 4.000 million due principally to the acquisitions made during the year.

As part of the Organization's plan to increase its international scale, another concrete company in the United States, Ready Mixed Concrete Company, was purchased for US \$ 435 million. This investment supplements the Company's previous acquisitions, consisting of Southern Star and Concrete Express, which were carried out in 2005. This investment, besides generating additional revenues, increases the Company's participation of a developed economy such as that of the United States.

Our concrete business in the United States produced sales revenues of US \$646 million corresponding to a sales volume of 8 million cubic yards, representing an 18% increase in dollar sales and a 4% increase in volume compared with 2005.

Our cement companies in Panama, Haiti and the Dominican Republic, where important investments are held, registered almost a 12 % increase in sales that totaled US \$151 million. Approximately 1.3 million tons of cement were sold together with 1.2 cubic yards of concrete, representing a 6% volume increase in cement and a 40% volume increase in concrete compared with 2005.

Likewise, export sales of cement came to 2.3 million tons or US \$125 million, representing a year-on-year increase of 13%.

As for the Colombian market, the Company maintained its leadership position. Sales of cement, concrete and lime represented revenues of almost COP \$1.1 billion, that is to say 32% higher than those of last year, which is equivalent to US \$479 million. In terms of volume, domestic sales accounted for 3.9 million tons of cement, 1.4 million cubic meters of concrete, 94 thousand tons of white cement, 47 thousand tons of lime and 905 thousand tons of aggregate.

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Finally, at its upcoming Annual Shareholders Meeting to be held next March 16 in Barranquilla, Cementos Argos shall propose an annual dividend payment of \$102 per share, which represents a 7,35% increase over and above the dividend paid out last year.

### CEMENTOS ARGOS S.A.

In COP \$ millions	Individual At:		Consolidated At:	
	Dec-06	Dec-05	Dec-06	Dec-05
Operating Revenue	1.128.684	869.489	3.430.023	1.648.196
Operating Earnings	63.639	7.430	263.061	40.569
EBITDA	240.196	122.600	572.720	193.032
Net Profits	140.114	224.544	152.951	228.898
	Individual At:		Consolidated At:	
	Dec-06	Dec-05	Dec-06	Dec-05
Assets	8.988.994	7.826.384	10.527.566	8.810.865
Liabilities	2.382.843	1.244.301	3.792.034	2.125.256
Shareholders' Equity	6.606.151	6.582.083	6.494.059	6.584.464
Minority Interests			241.473	101.145

*Cementos Argos is the fifth largest producer of cement in Latin America, the sixth largest producer of concrete in the United States and enjoys No. 1 position on the Colombian Cement Market. Its strategic businesses are cement, concrete and aggregate. The products produced by the Company are sold to more than 31 countries within the Americas.*