

ALIANSC  
SONAE

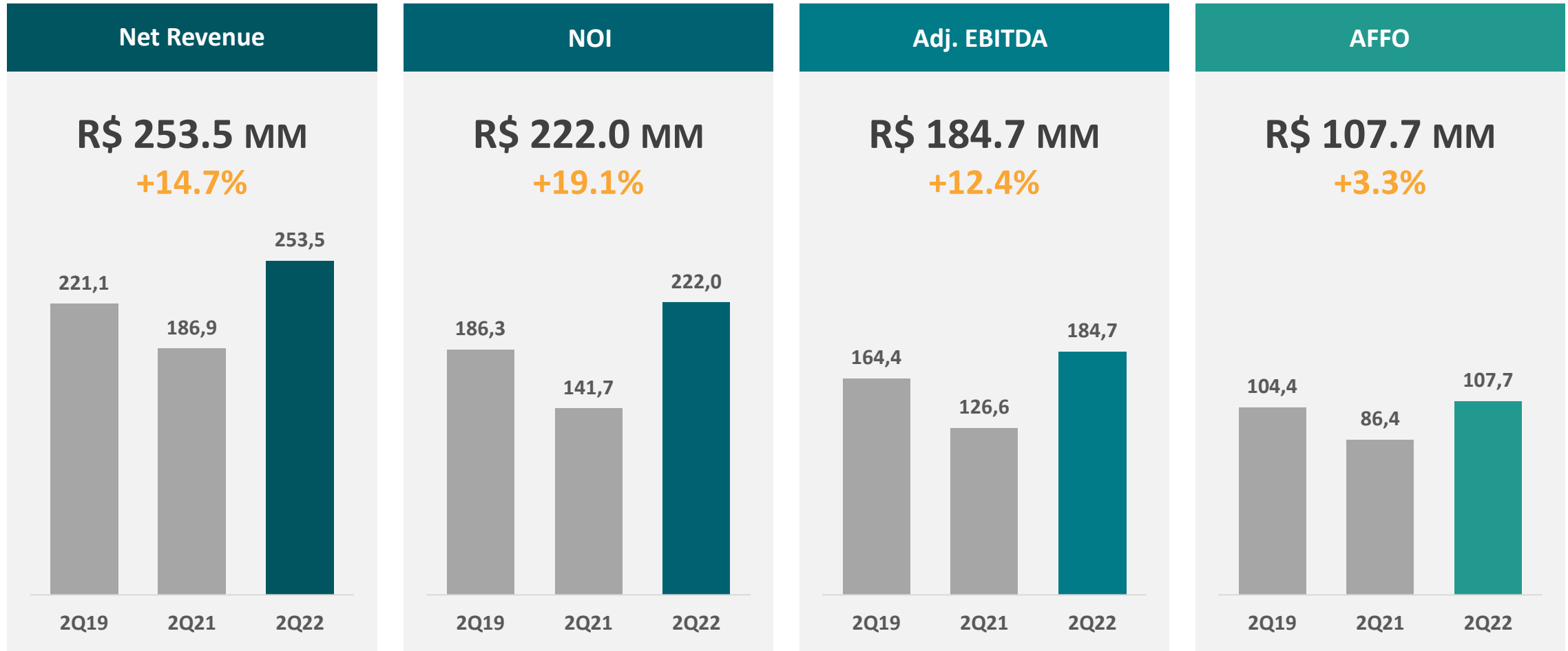
MANAUARA

2Q22

RESULTS  
PRESENTATION



# 2Q22 RESULTS SNAPSHOT



Indicators ex-straight-line rent adjustments net of taxes. Data ref. Δ%: 2Q22 vs. 2Q19

# PORTFOLIO UPDATE



## Total divestment Uberlândia Shopping

Stake: **100%**

Transaction amount: **R\$195 million**

Estimated cap rate (NOI 2022E): **8.2%**

The transaction's completion is subject to the fulfillment of certain usual conditions precedent.



## Shopping Eldorado

São Paulo\* (SP)

**75,460 sqm GLA**

**304 Stores**

## Cariri Shopping

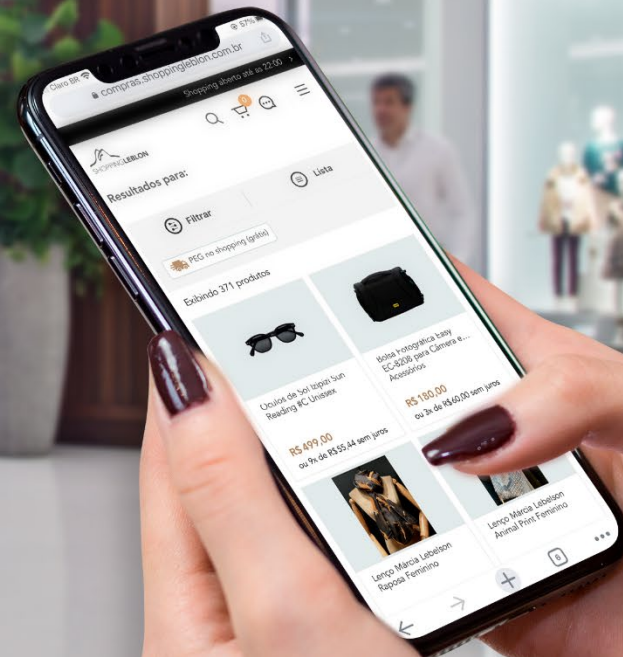
Juazeiro do Norte (CE)

**26,894 sqm GLA**

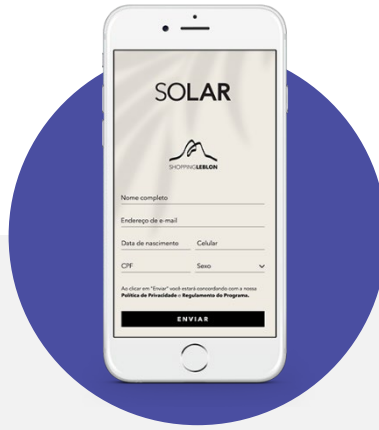
**140 Stores**

\*Located in one of the highest purchasing power regions in Brazil

**ALSOTECH**



# ALSOTECH



## Launches

### Shopping Leblon Online

E-commerce with express-delivery

### Solar App

Shopping Leblon loyalty program,  
with exclusive benefits



## Logistics Solutions

### 1<sup>st</sup> Dark Store

Partnership with Zé Delivery, in Carioca Shopping

### 1 million deliveries

Box Delivery surpasses the monthly delivery mark,  
in June 2022



# OPERATIONAL RESULTS

# OCCUPANCY & LEASING

**96.7%**

Occupancy  
rate

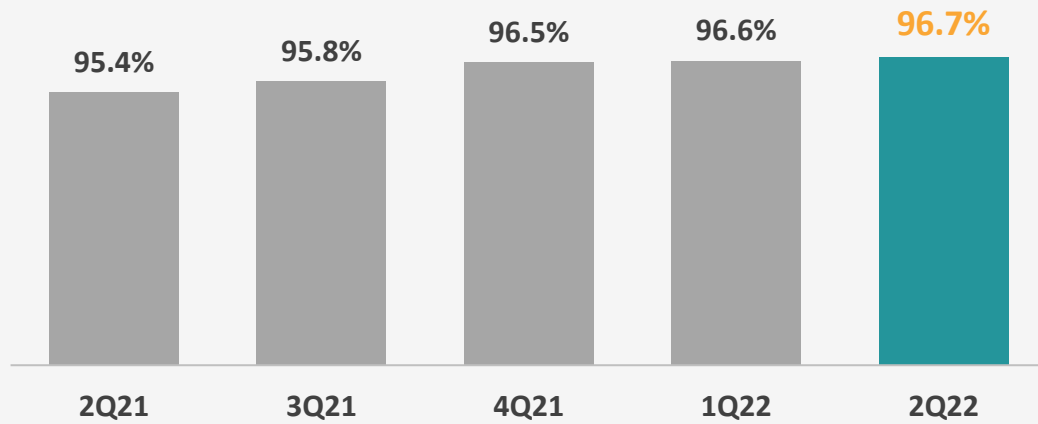
**173**

Signed  
contracts

**+24'000 sqm**

Signed  
GLA

OCCUPANCY RATE EVOLUTION



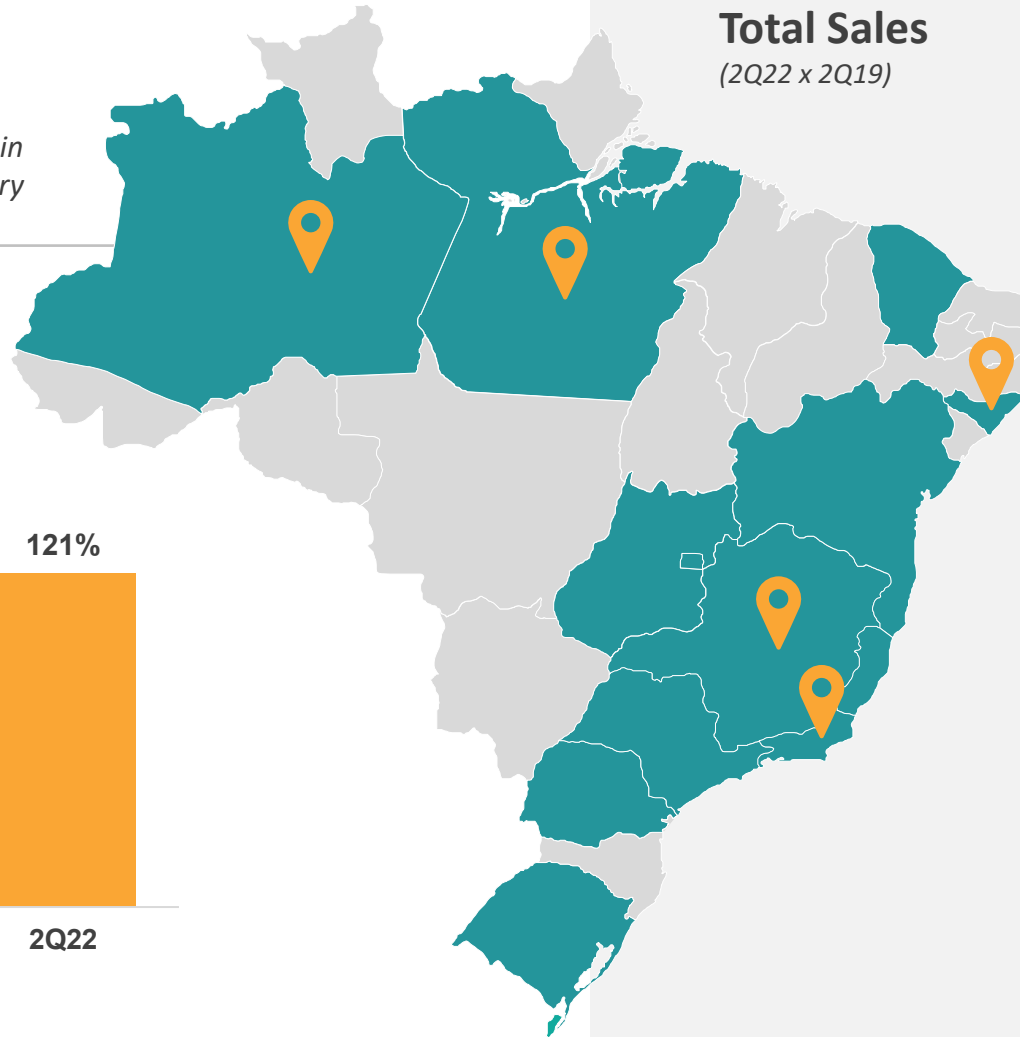
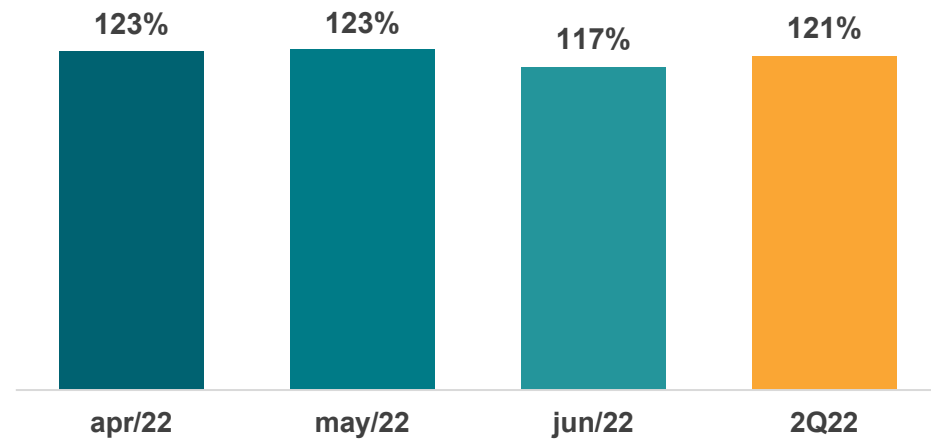
# SALES PERFORMANCE

2Q22

Sales growth in Aliansce Sonae portfolio in malls from different regions of the country

**Top 5**  
Total Sales  
(2Q22 x 2Q19)

**R\$2.9 billion**  
Total Sales<sup>1</sup>



Shopping Leblon  
(RJ)  
**+49.1%**



Pq. Shopping Belém  
(PA)  
**+48.6%**



Pq. Shopping Maceió  
(AL)  
**+45.8%**



Bvd. Shopping Belo  
Horizonte (MG)  
**+30.7%**



Manauara Shopping  
(AM)  
**+29.0%**

Evolution vs. 2019

<sup>1</sup>The analysis excludes Shopping Santa Úrsula, Shopping West Plaza, Via Parque Shopping and Boulevard Shopping Brasília.



# FINANCIAL RESULTS

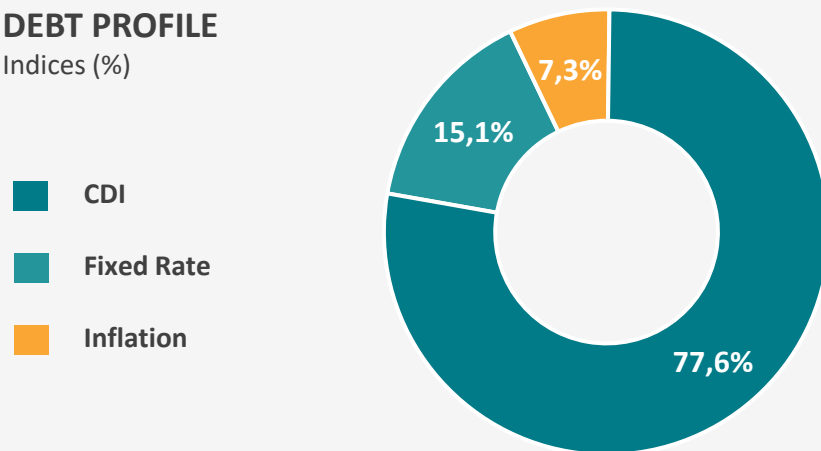
# CASH FLOW AND DEBT PROFILE

## CASH FLOW (R\$ millions)

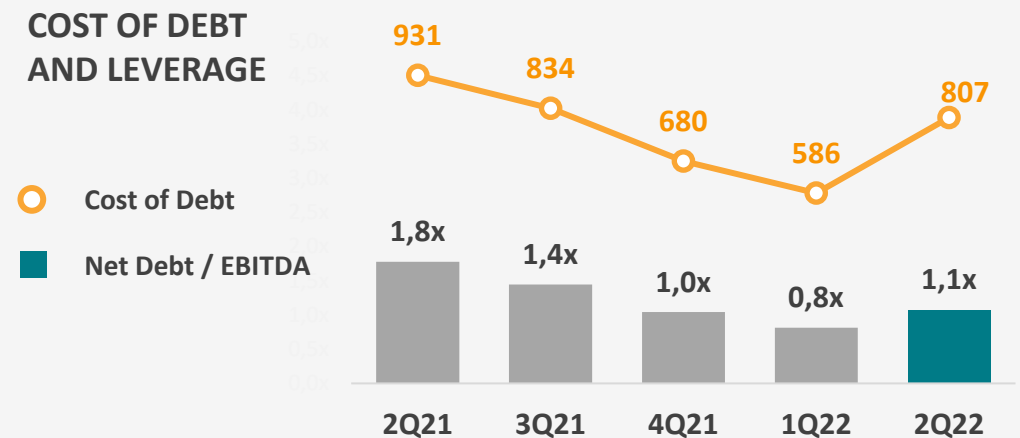


## DEBT PROFILE

Indices (%)

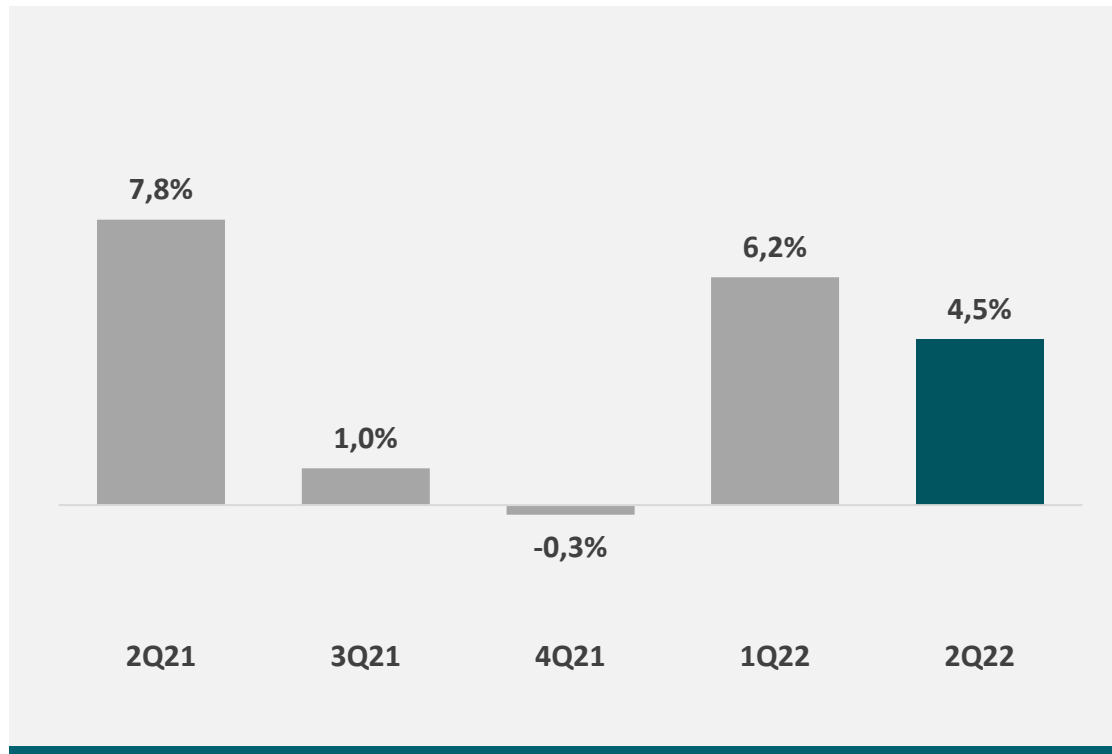


## COST OF DEBT AND LEVERAGE

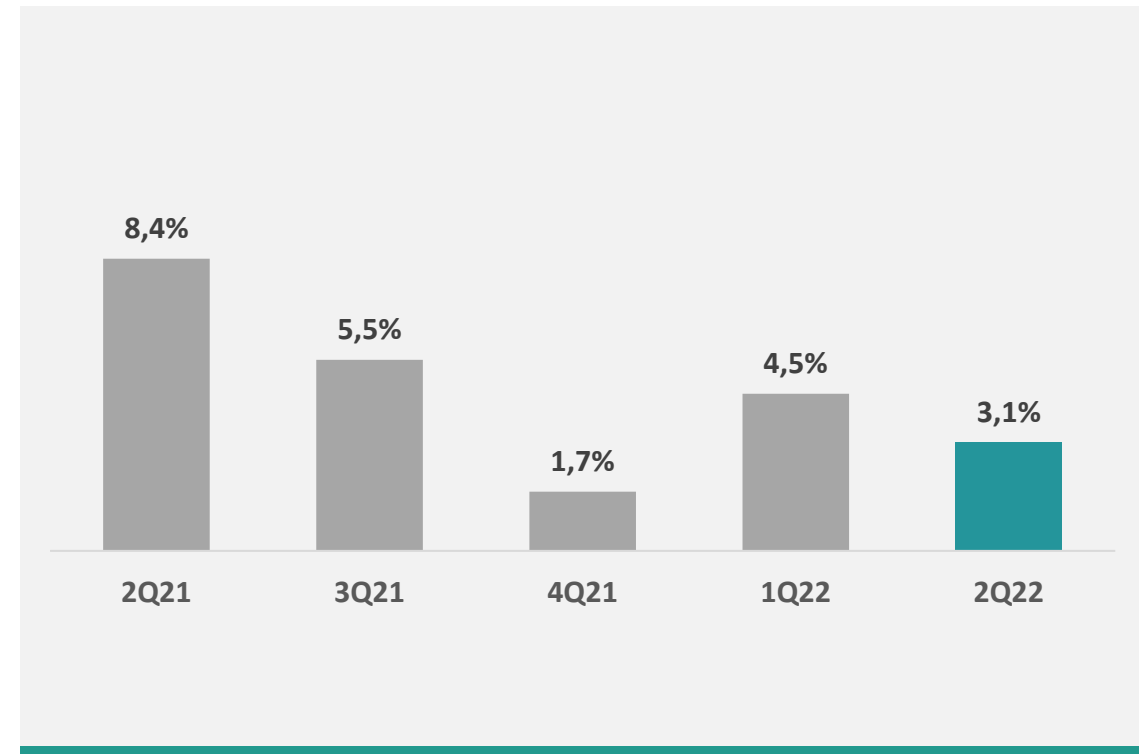


# NET DELIQUENCY AND PDA

## NET DELIQUENCY<sup>1</sup>



## PDA OVER NET REVENUE



<sup>1</sup> Net delinquency refers to the ratio between the total billed in the period (rent, excluding discounts and cancellations) and the total received over the same period.

# ESG HIGHLIGHTS



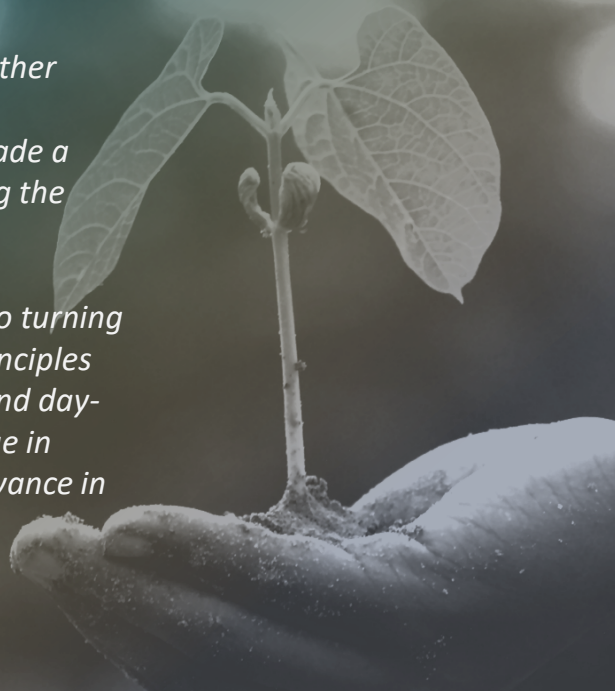
# SUSTAINABILITY

## PROJECTS HIGHLIGHTS

### ALIANSCA SONAE JOINS THE UN GLOBAL COMPACT

*Aliansce Sonae achieved another important milestone in its sustainability journey and made a public commitment by joining the UN Global Compact.*

*The Company is committed to turning the UN Global Compact's principles part of its strategy, culture and day-to-day operations and engage in cooperative projects that advance in the broader United Nations development goals.*



*Guided visit to MAM for students of Instituto Reação*



*Project Livros na Praça*



**Responsibility with people, the environment, and the Country.**

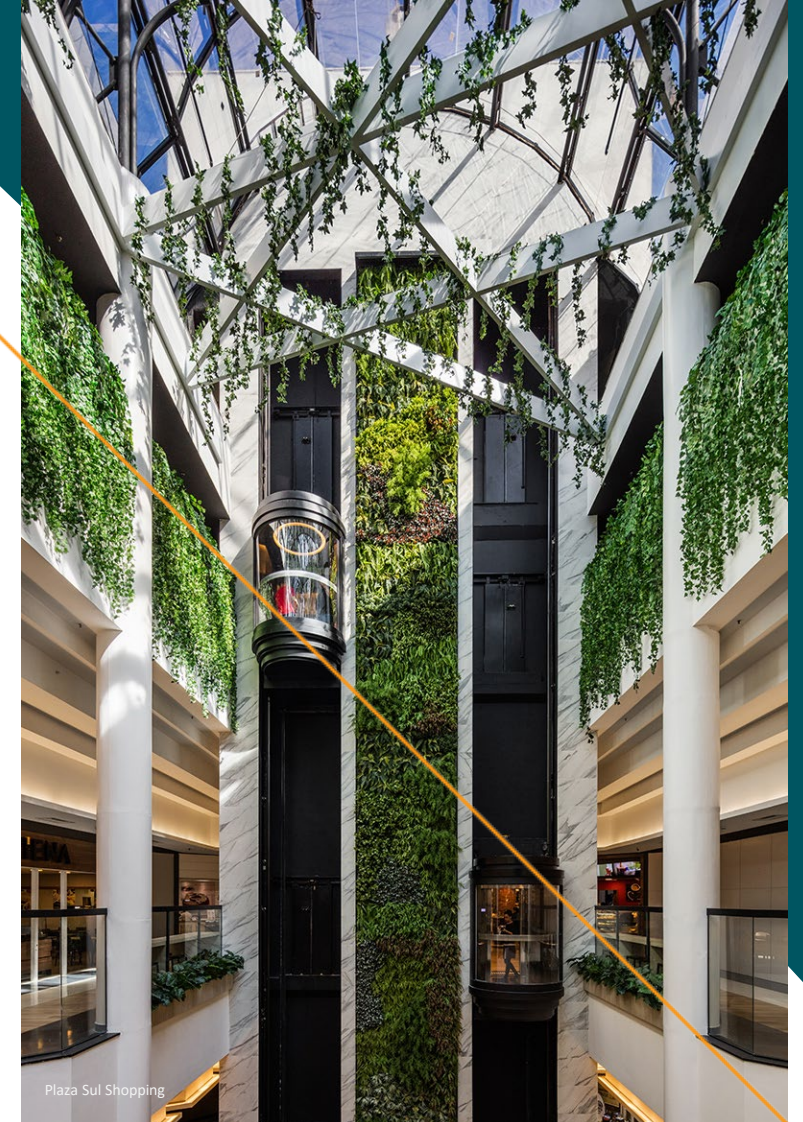
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This presentation may contain forward-looking statements that are subject to risks and uncertainties, as these are not statements of historical facts, but reflect the beliefs and expectations of our management as well as available information.

Our statements are based largely on current expectations and projections about future events and financial trends that affect or may affect our business, and which may or may not materialize. Many factors could adversely affect our results as presented in our forward-looking statements.

The forward-looking statements include information regarding results and projections, strategies, financing plans, competitive position, industry environment, potential growth opportunities and the effects of competition. Such estimates and projections refer only to the date they were made, and we assume no obligation to publicly update or revise any of these estimates in light of new information, future events or other factors, subject to the applicable regulations.

The Company's managerial financial information and other non-accounting information presented in this presentation have not been reviewed by independent auditors. For a review of the Company's audited accounting information, please refer to the Company's consolidated financial statements.



Plaza Sul Shopping

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