

VINCI & COMPASS: GATEWAY TO ALTERNATIVE ASSET MANAGEMENT IN LATIN AMERICA

March 2024



VINP | Nasdaq Listed

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Presenters



Alessandro Horta
Chief Executive Officer
(Vinci)



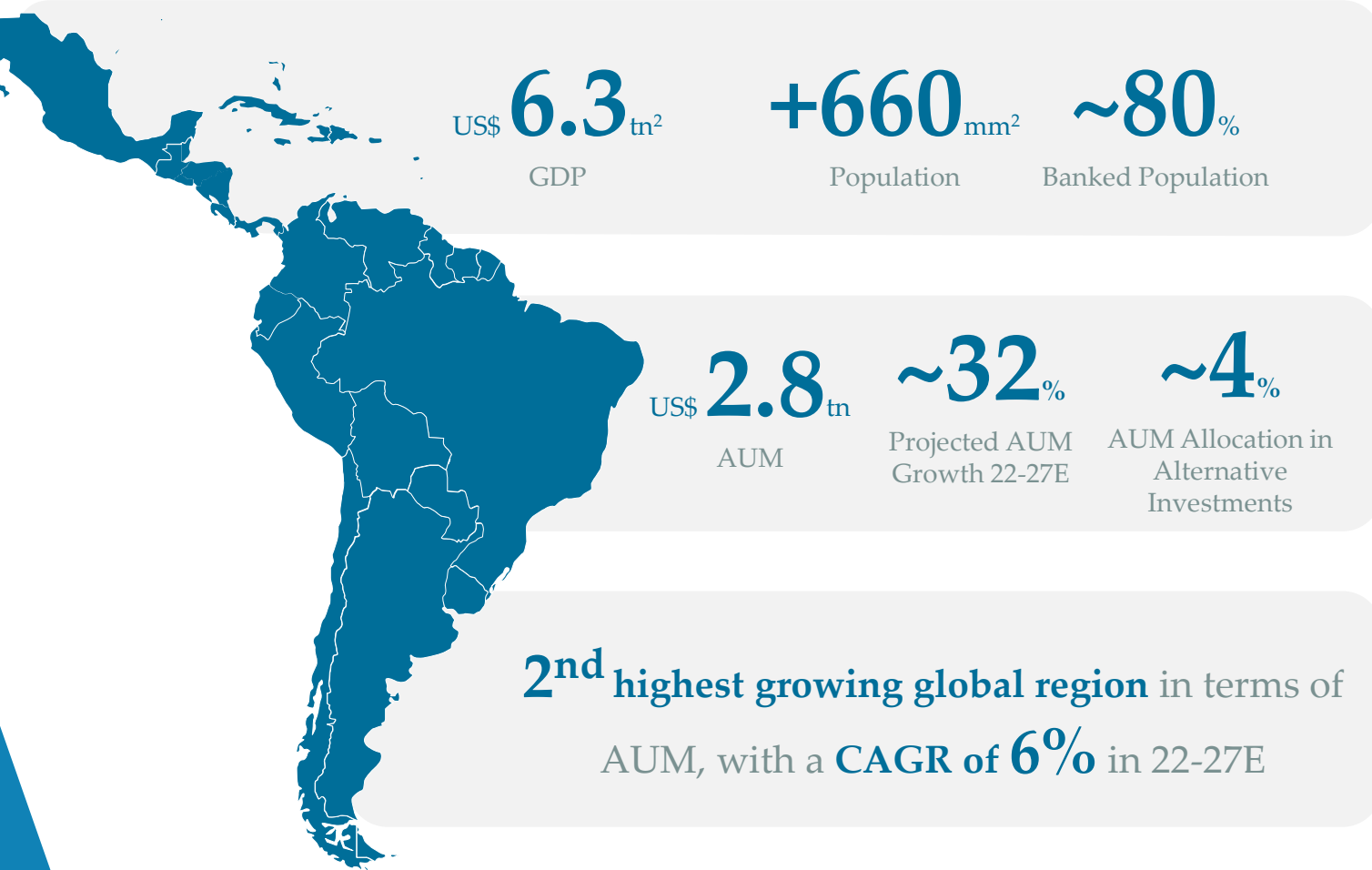
Bruno Zarembo
Head of Investor Relations
& Private Equity Chairman
(Vinci)



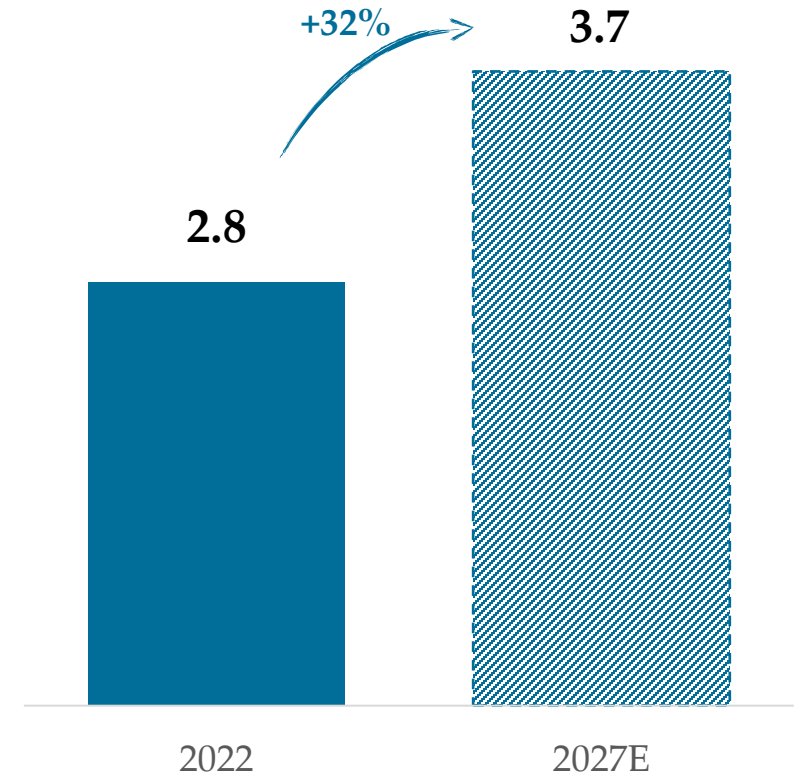
Jaime Martí
Chief Executive Officer
(Compass)

LatAm is an Attractive and Growing Market for AAMs¹

Vinci actively looking at LatAm to expand footprint and product offering across the region



LatAm Expected AUM Growth (US\$ tn)

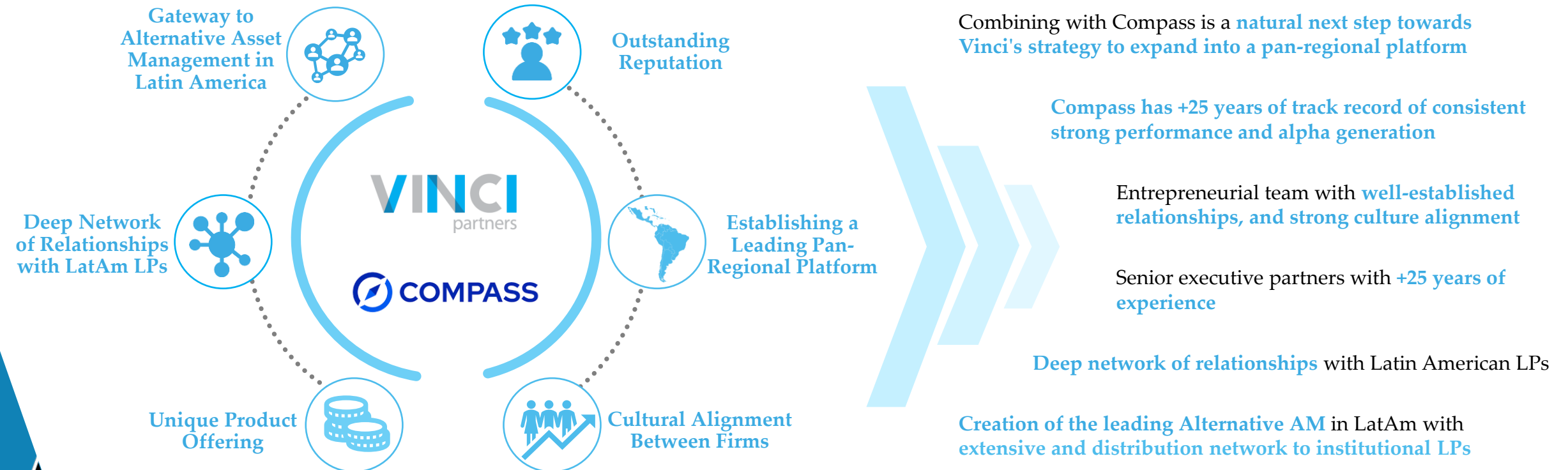


Shaping LatAm Asset Management Industry

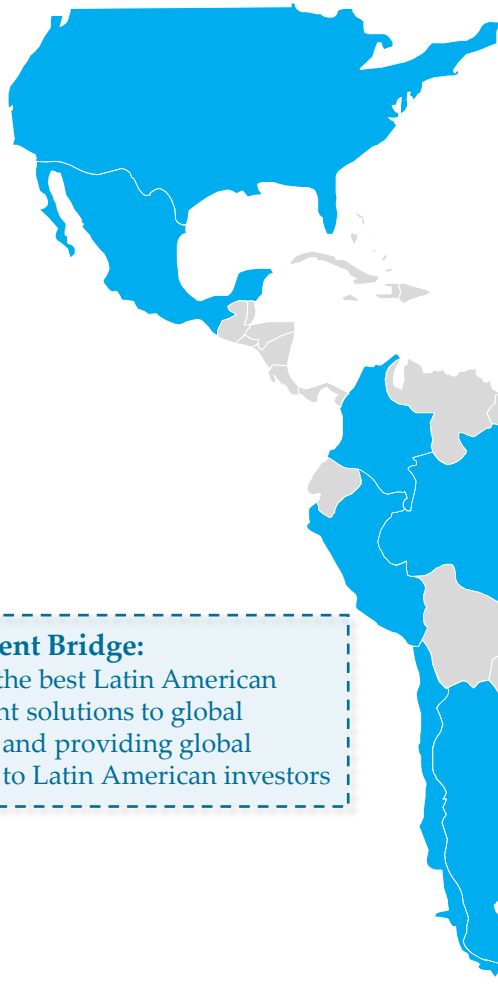
Combination with Compass will create a full-service Latin American alternative asset manager

Integrated Approach to Latin America Alternative Asset Management

*The combination between Vinci and Compass creates a **leading asset manager in LatAm, with more than U\$50bn¹ in AUM***



Compass Developed a Leading and Differentiated Ecosystem in LatAm...



7
Countries in LatAm
plus USA and UK¹

+US\$37bn
in Assets under
Management and
Advisory²

- CAGR of 24.0% since 1995
- Compass' Portfolio is ready to be combined to Vinci's segments and boost our main strategies

Regional Network of
locally-regulated
affiliates

20
Executive Partners
working together for +15
years

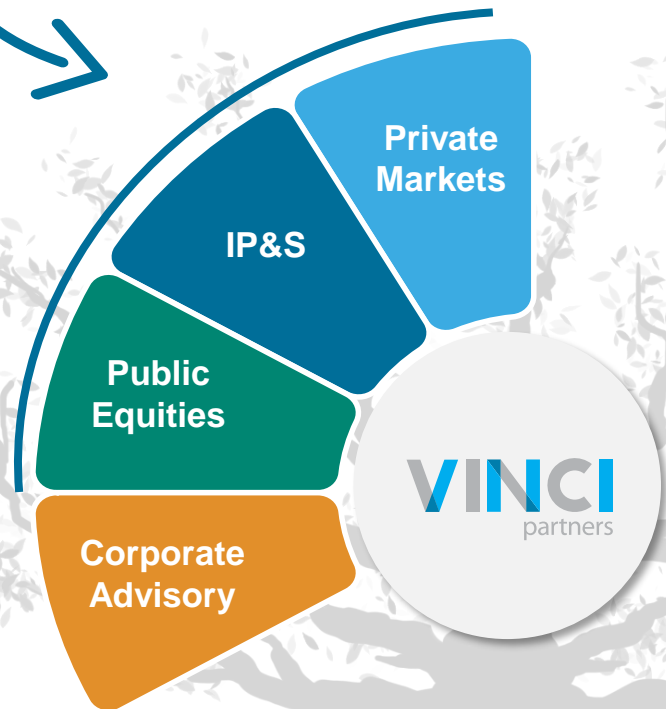
+40
Portfolio Managers
and Analysts

+315
Employees

+80
Client-facing
professionals

+1,700
Institutional LPs and
HWN clients

Investment Bridge:
Offering the best Latin American
investment solutions to global
investors and providing global
solutions to Latin American investors



...With a Portfolio That Complements Vinci's Product Offering on an Asset, Funding and Geographic Basis

| | Fee Related Revenues ^{1,3} | AUM ^{2,3} |
|---|-------------------------------------|--------------------|
| IP&S <u>Global Advisory</u> <ul style="list-style-type: none">Access to world-class managers, brokerage and others on a non-discretionary basis <u>Global Solutions</u> <ul style="list-style-type: none">Discretionary global investment solutions and asset allocation for Latin American clients | US\$ 39 mm | US\$ 33 bn |
| Asset Management LatAm <u>Credit</u> <ul style="list-style-type: none">Management of the full spectrum of risk, from investment grade to private credit, including LatAm high yield strategies <u>Public Equities</u> <ul style="list-style-type: none">Management of PanLatAm and country-specific equity funds and mandates for Latin American and global clients | US\$ 26 mm | US\$ 4 bn |

Combination is Fully Aligned with Vinci's Strategic Growth Plan

1

Combined AUM¹ of +US\$50 bn and strong diversification effect through complementary products and solutions with a broader geographic coverage and funding

2

Transaction to **expand Vinci's geographic footprint** into a true Pan-regional platform

3

Enhance the **distribution of Vinci's products in Latin America** through **Compass' unmatched platform**

4

Mindset and cultural alignment between partners and senior management catalyzing superior execution

5

Immediately accretive to FRE/Share. We see short and medium-term additional accretion from fee related revenues and productivity

¹ Considers assets under management and advisory as of December 2023.

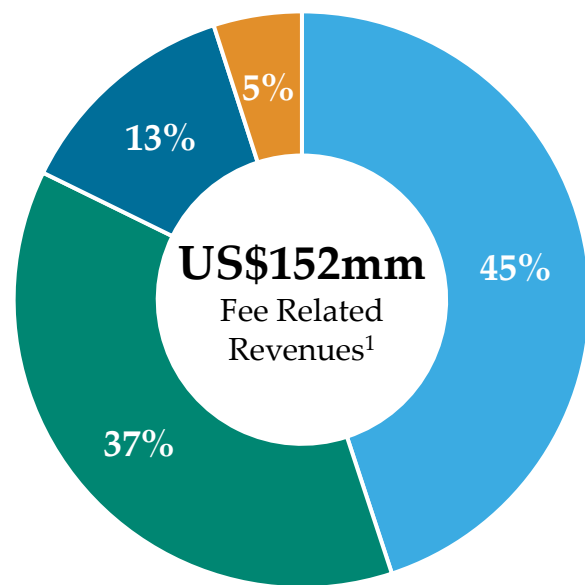
1 Creating a Leading LatAm Player

Transaction to drive strong diversification of Vinci's platform in product, fee revenues and funding

Vinci Partners & Compass

Per Segment

Dec/2023



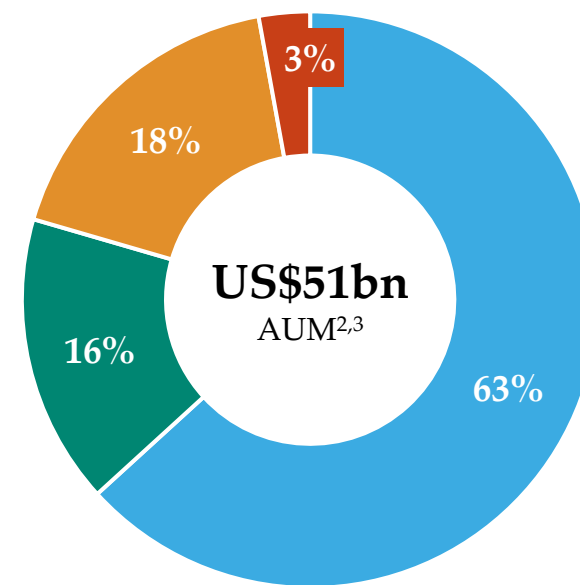
■ Private Markets ■ IP&S ■ Public Equities ■ Corporate Advisory

Combine the expertise of both firms to unleash new opportunities for growth and expansion

Vinci Partners & Compass

Per Distribution Channel

Dec/2023



■ Institutional ■ HNWI ■ Allocators & Distributors ■ Public Market Vehicles

Opportunity to leverage cross-selling across different distribution channels, offering a diversified suite of products

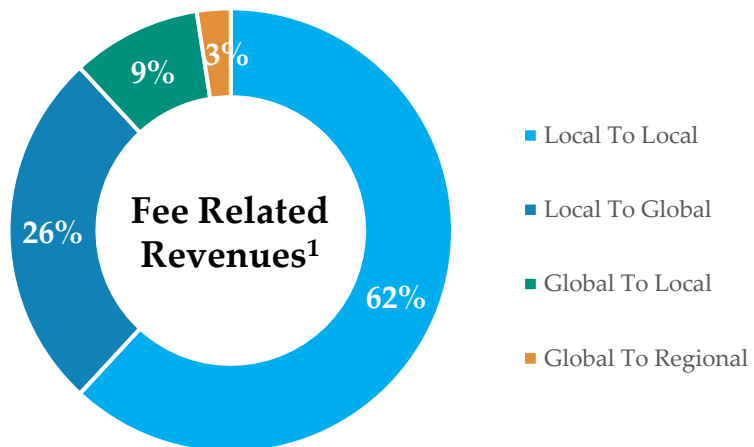
Notes: ¹ Figures converted from BRL to USD using average FX rate of Q1'23, Q2'23, Q3'23 and Q4'23 of 4.94. ² Considers assets under management and advisory as of December 2023. ³ Figures converted from BRL to USD using FX rate of 4.86 as of 31/Dec/2023.

2 Building a scaled Pan-regional Investment Platform

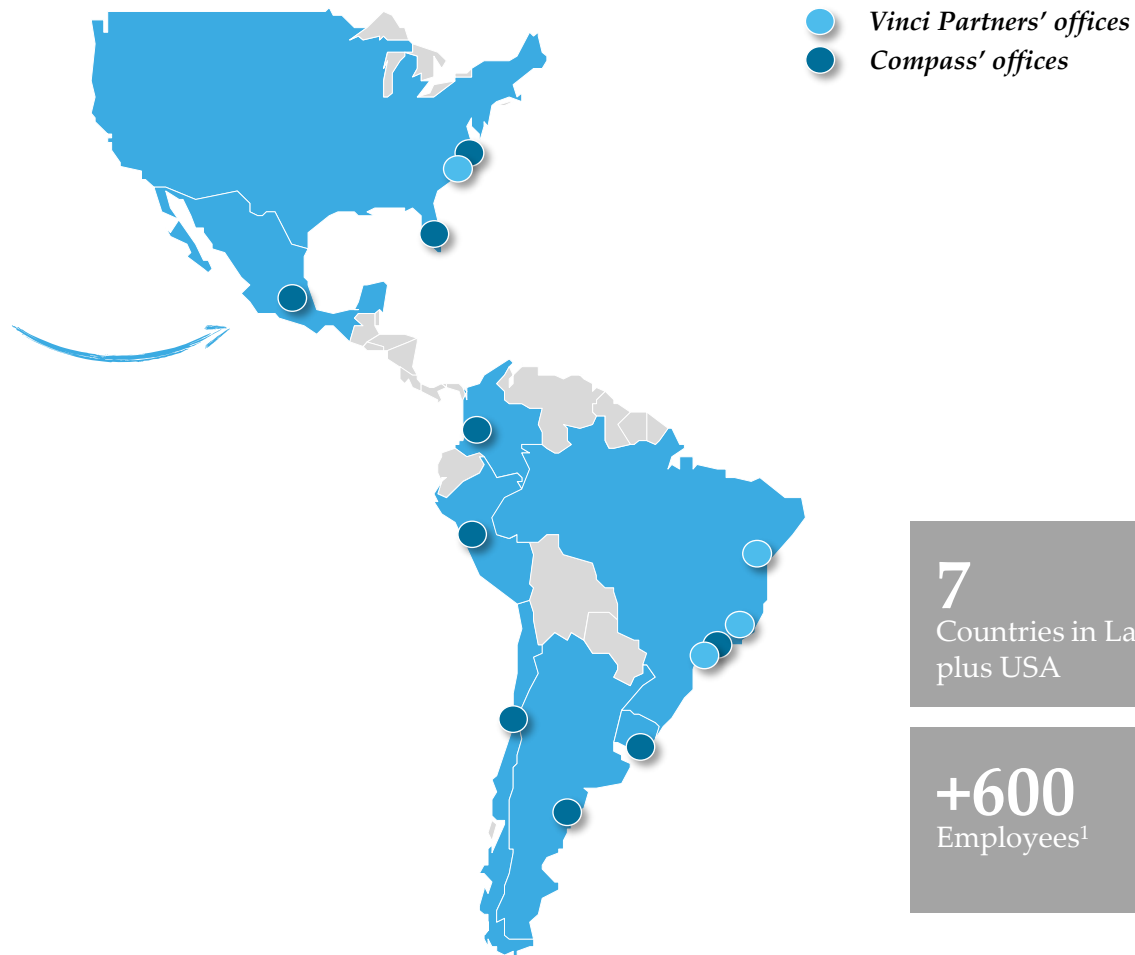


Combination with Compass establishes a unique platform with **unparalleled growth and distribution capabilities in the LatAm region**

Vinci Partners & Compass
(Dec/2023)



Notes: ¹ As of FY2023



7
Countries in LatAm
plus USA

+600
Employees¹

3 Consolidating Vinci's Position As The Gateway to Alternative Investments In Latin America



4 Compass' Executive Partners and Senior Management



Years at Compass

Years of Experience

5 Combined Platform is Well-Positioned for Growth and Profitability Increases

Transaction is expected to be immediately accretive to FRE per Share

| Full Year 2023 Pro-Forma | Unit | VINCI | COMPASS ¹ | VINCI + COMPASS |
|--------------------------|----------|-------------------|----------------------|-----------------|
| Total AUM ² | US\$ bn | 14.1 ³ | 37.3 | 51.4 |
| Fee Related Revenue | US\$ mm | 87.7 ⁴ | 64.7 | 152.4 |
| Pre-Tax FRE | US\$ mm | 42.2 ⁴ | 13.2 | 55.5 |
| FRE Margin | % | 48.1% | 20.5% | 36.4% |

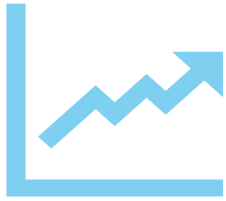
~45% of Fee Related Revenues in Private Market Strategies

Significant potential to **unlock synergies from revenue and productivity enhancement** as we integrate the companies

Notes: ¹ Unaudited figures. ² Considers assets under management and advisory as of December 2023. ³ Figures converted from BRL to USD using FX rate of 4.86 as of 31/Dec/2023. ⁴ Figures converted from BRL to USD using FX rate of 5.00 for Q1'23, 4.92 for Q2'23, 4.87 for Q3'23 and 4.96 for Q4'23.

Significant Growth Opportunities

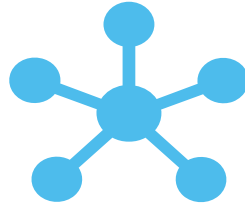
01/



Product Cross Selling

Substantial distribution reach creates opportunity to leverage on product expertise from both sides, and maximize market opportunity

02/



Platform Integration

Synergies to be extracted from the integration of both companies, driving material value creation from revenue and productivity enhancement

03/



Additional M&A

Combination with Compass to open a vast pipeline of opportunities for add-on M&A deals in LatAm

Transaction Overview

Key Transaction Terms

- Total upfront consideration of 11,783,384 shares of VINP Class A common stock, and a cash consideration of US\$31.3 million¹
- Potential earn-out of up to an additional 7.5% stake in the combined entity, subject to the achievement of pre-determined metrics, to be paid in VINP Class A common stock until 2028

Management & Board

- Compass executives and senior management will keep their current roles
- Manuel Balbontín, partner, founder and Chairman of Compass and Jaime de la Barra, partner, founder and Vice Chairman of Compass to join Vinci's Board of Directors
- Compass partners to remain fully committed to the combination, with a long-term plan aligned with the plan that is currently in place for Vinci's executive partners, to ensure talent retention to foster the smooth combination of capabilities and execution of the growth path going forward

Timing

- Transaction is expected to close in the third quarter of 2024
- Closing is subject to regulatory approvals and other customary conditions

¹Cash consideration in the form of VINP Class C redeemable common stock.



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