



3Q21

Earnings presentation

Disclaimer

This is a brief presentation of the main highlights of the quarterly information of Hospital Mater Dei SA (“Mater Dei” or “Company”) for the three-month & nine-month period ended on September 30, 2021 (“Financial Statements”).

This presentation has been summarized and is not intended to be complete. The Company's shareholders and potential investors must always read this presentation together with the Quarterly Information.

This presentation was prepared for informational purposes only and should not be taken as a request for an offer to buy or sell any securities and should not be treated as an investment recommendation.

No statement, express or otherwise, is made regarding the accuracy, certainty or comprehensiveness of the information contained in this presentation. The Company's past performance is not an indicative of future results. This presentation should not be used as the basis for any agreement or contract.

Information regarding the Mater Dei Hospital, its activities, economic and financial position and the risks inherent to its activities, as well as its financial statements, can be found on the world wide web, on the Mater Dei website (<https://ri.materdei.com.br/en>)

CEO comments

A3Data

Purchase of 50,1% of A3Data

- Data analytics and artificial intelligence
- Application in new compensation models



Corporate Education

- Launch of the postgraduate course in Sports Medicine;



- Launch of the Robotics course.



Ratings



AA+.br

(Company and 1st
Debenture's Issuance)



AA(br)

(Company)

Mater Dei Salvador

- Inauguration on the 1st semester of 2022



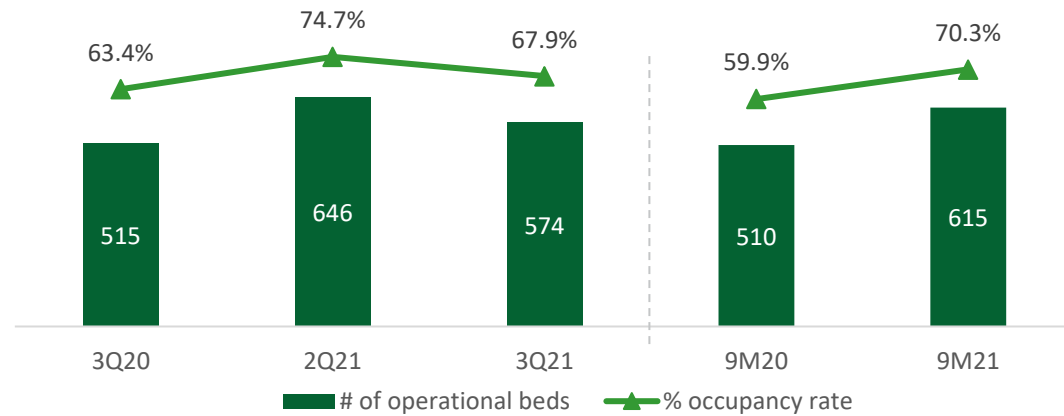
Porto Dias Group

- Closing of the Porto Dias Group

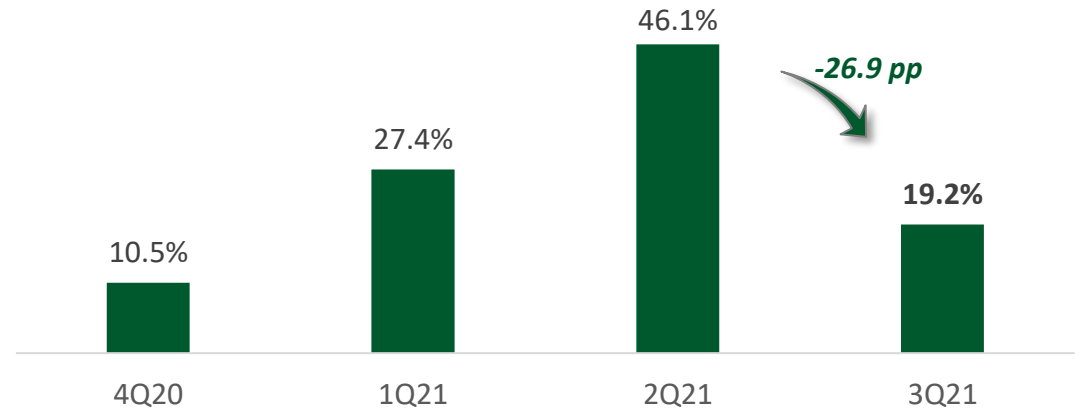


Operational highlights

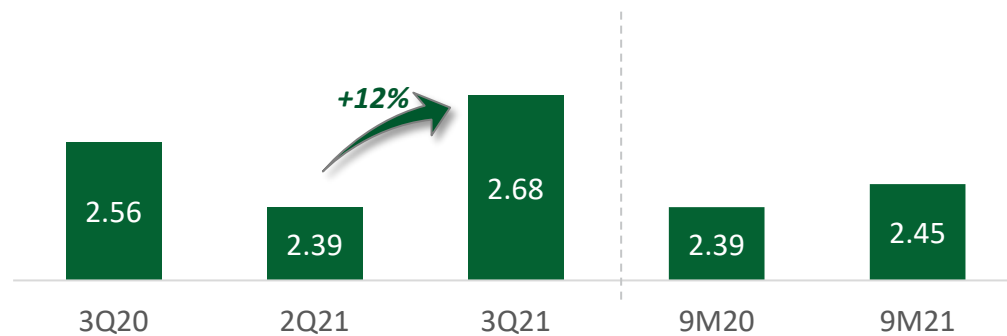
● Avg. Operational beds and occupancy rate ●



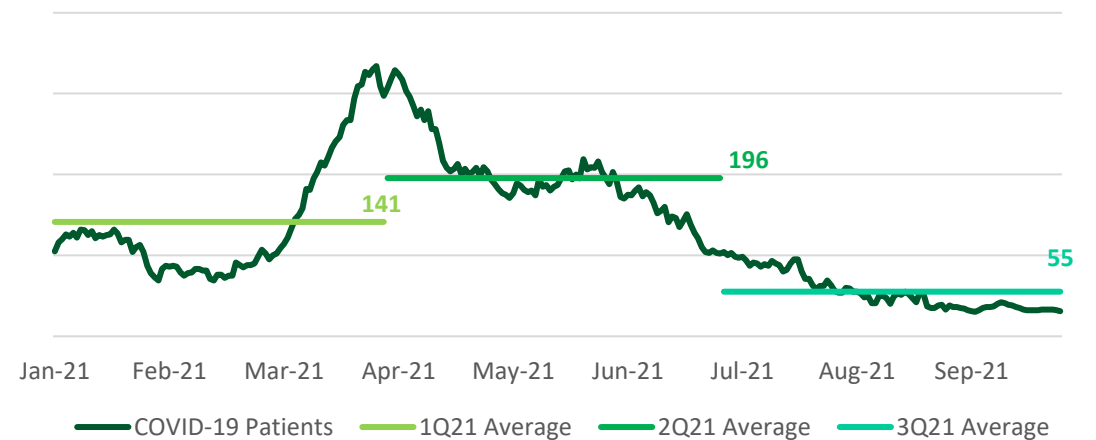
● % change in number of patients-day vs. 3Q20 ●



● Average Ticket – R\$ Mm¹ ●



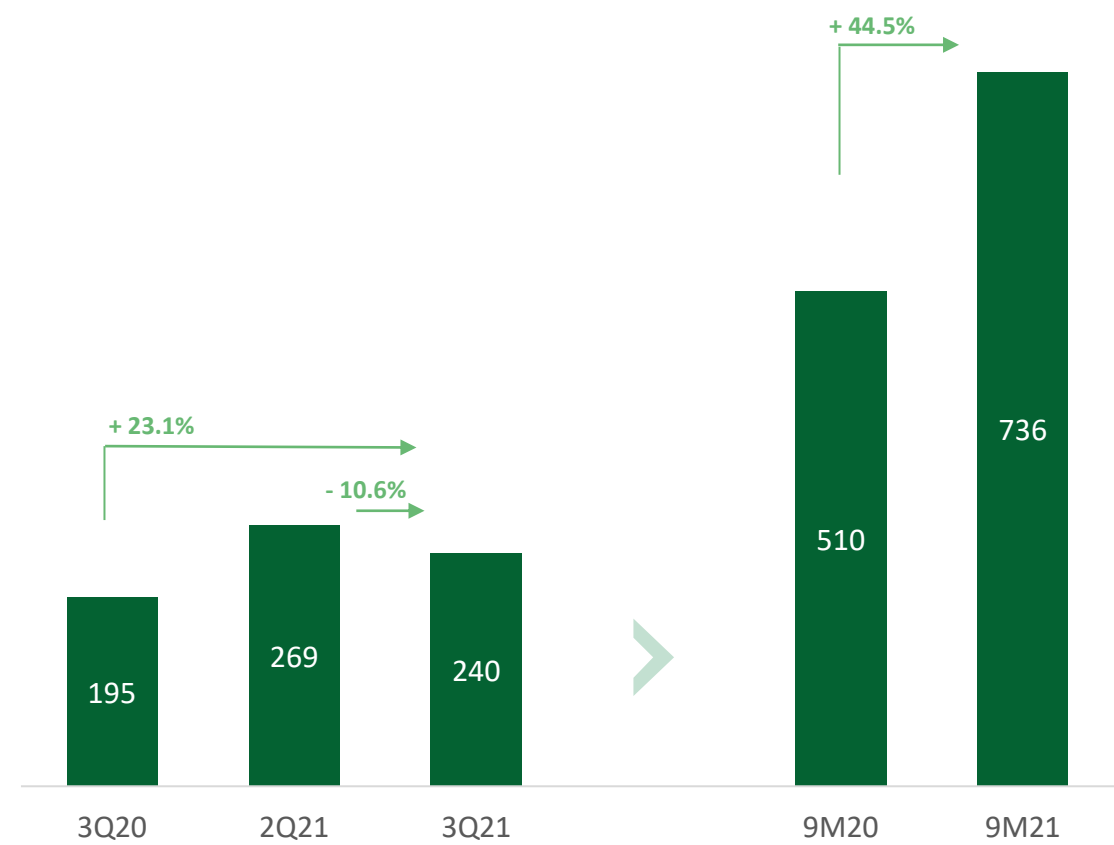
● Mater Dei's COVID-19² patients ●



1. Annualized Gross revenue by used bed; 2. Values from September onwards were measured on a weekly basis

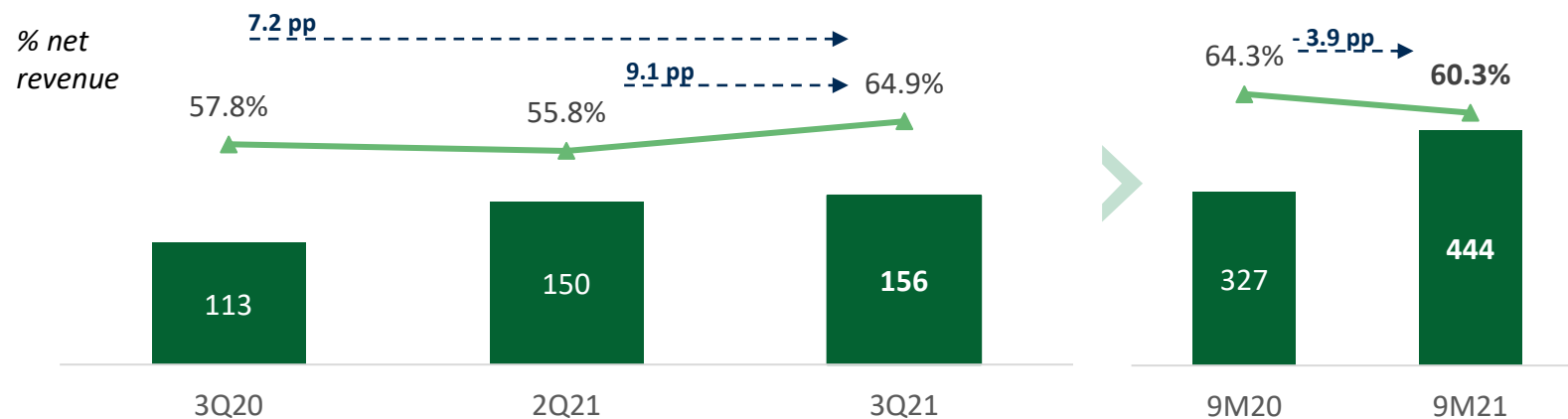
Revenue

Net Revenue – R\$ Mn

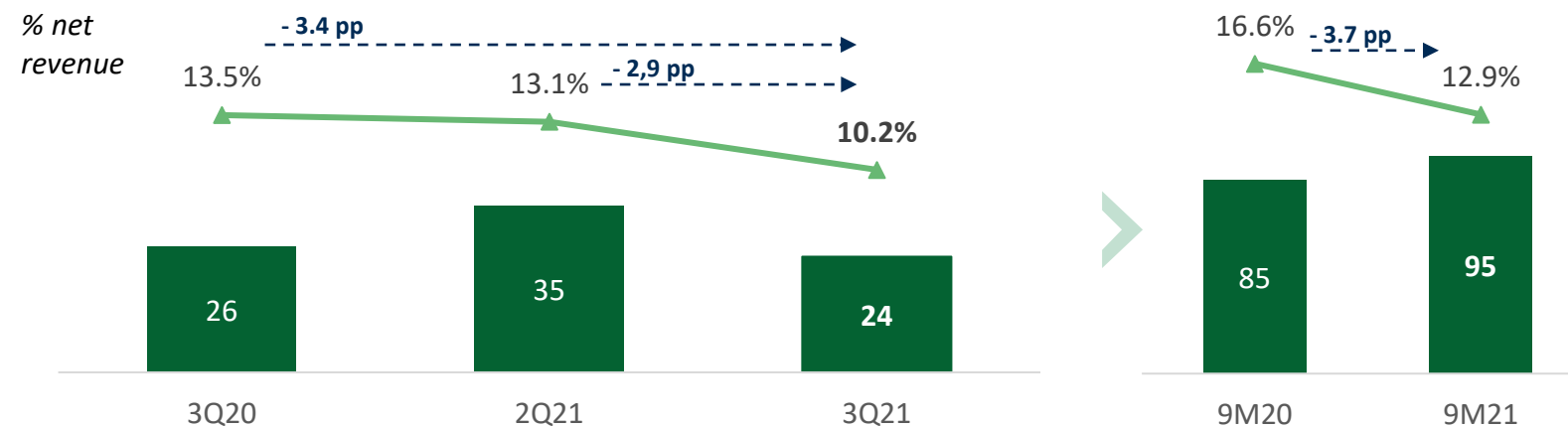


Costs and Expenses

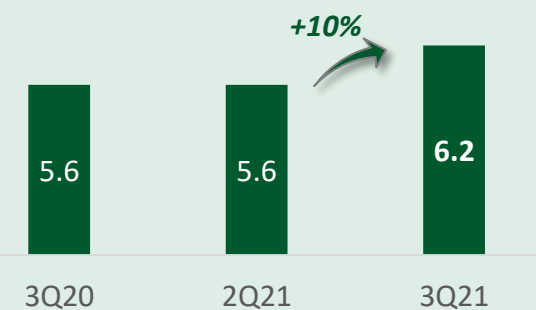
Cost of services provided – R\$ Mn



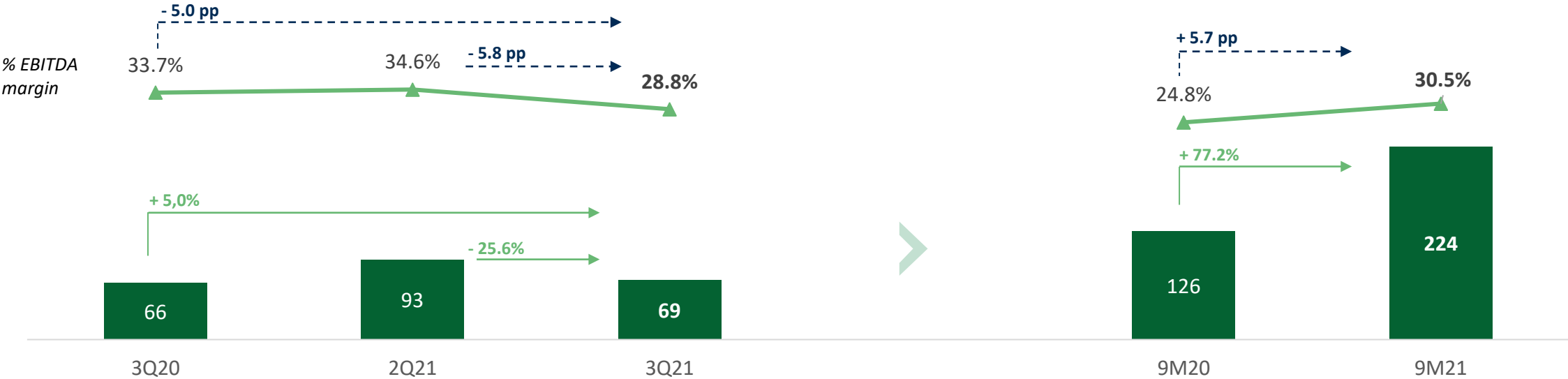
Net operating expenses – R\$ Mn



Employees per operational bed

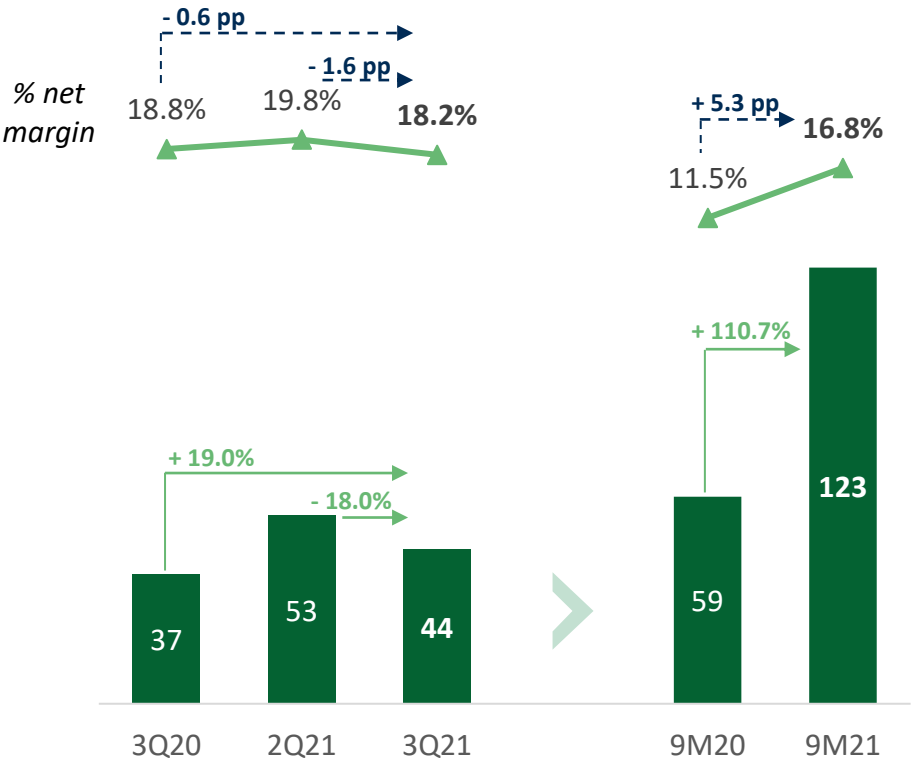


EBITDA and EBITDA Margin – R\$ Mn

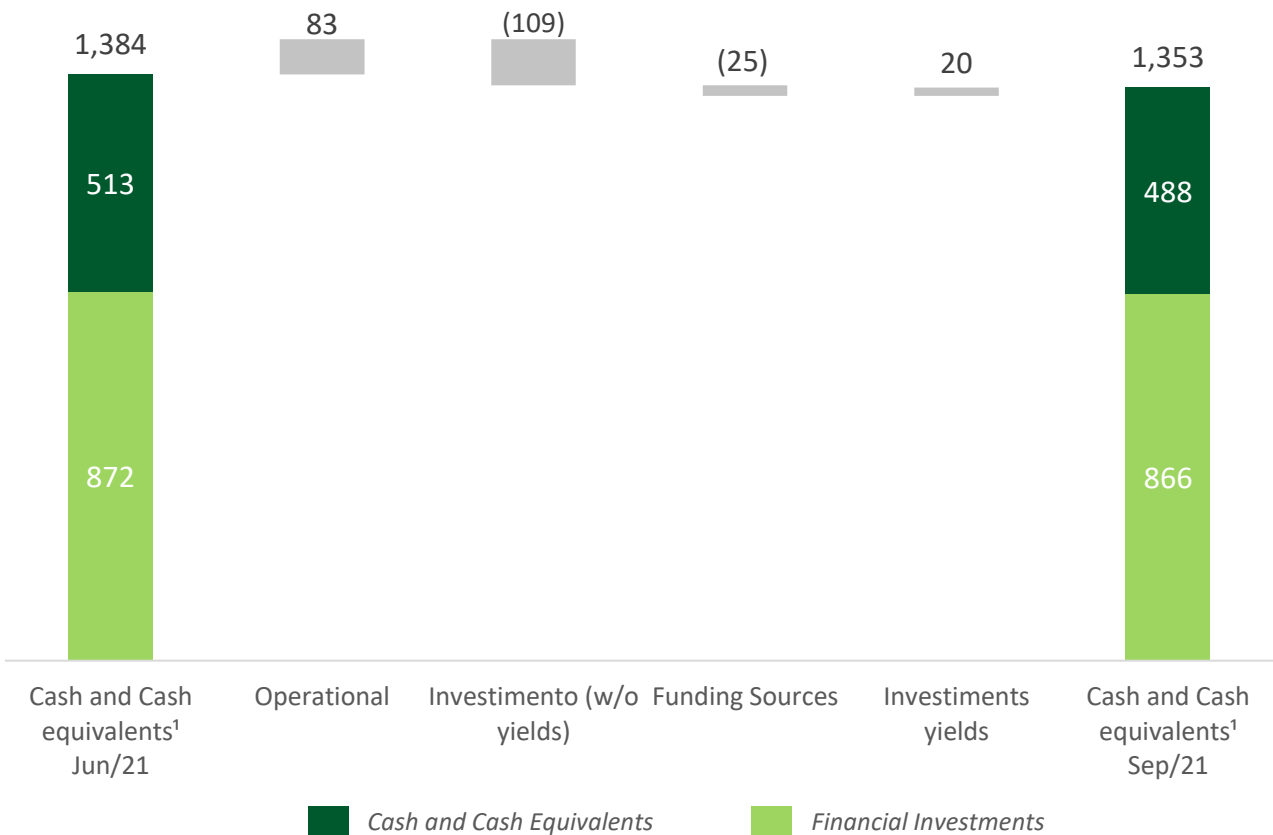


Net Income and Cash Flow

Net Income – R\$ Mn



Cash Flow – R\$ Mn

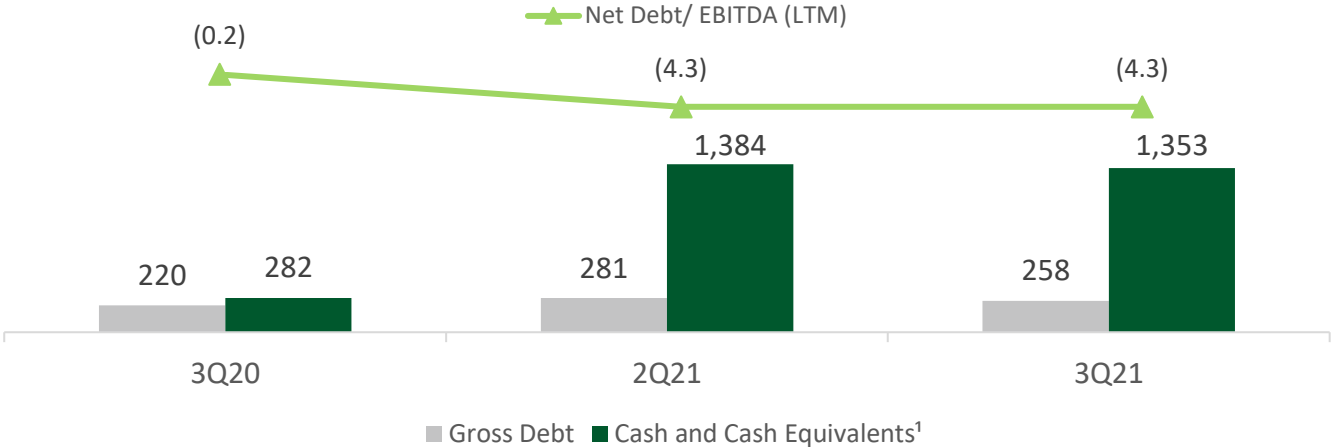


1. Cash, cash equivalents and financial investments

Debt and leverage

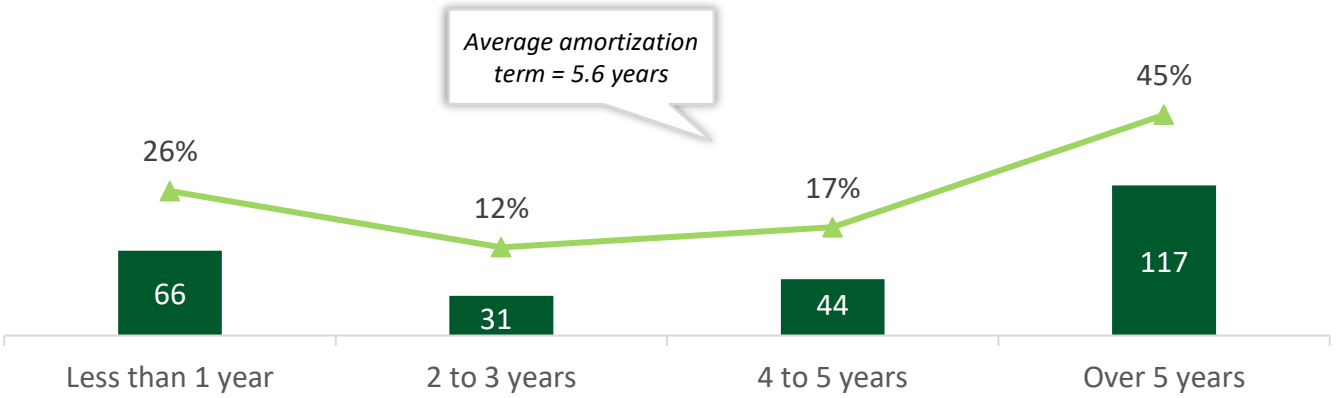


Net Debt / EBITDA



In November: 1st debenture issue totaled R\$ 700 million and rate interest of CDI + 1.60%

Debt amortization schedule - R\$ Mn



1. Cash, cash equivalents and investments

Investor Relations – Next Events

Date	Event
November 25 th	Safrá - 7 th Safrá Healthcare Conference
November 29 th	Itaú BBA - Hospital's Day
December 02 th	JPM - Brazil Opportunities Conference 2021

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