

1Q22 | Earnings presentation

 **MaterDei**
Rede de Saúde



This is a brief presentation of the main highlights of the quarterly information of Hospital Mater Dei SA (“Mater Dei” or “Company”) for the three-month period ended on March 31, 2022 (“Financial Statements”).

This presentation has been summarized and is not intended to be complete. The Company's shareholders and potential investors must always read this presentation together with the Quarterly Information.

This presentation was prepared for informational purposes only and should not be taken as a request for an offer to buy or sell any securities and should not be treated as an investment recommendation.

No statement, express or otherwise, is made regarding the accuracy, certainty or comprehensiveness of the information contained in this presentation. The Company's past performance is not an indicative of future results. This presentation should not be used as the basis for any agreement or contract.

Information regarding the Mater Dei Hospital, its activities, economic and financial position and the risks inherent to its activities, as well as its financial statements, can be found on the world wide web, on the Mater Dei website (<https://ri.materdei.com.br/en>)

CEO Comments

Consolidation of results



Creation and development of relevant and well-defined hubs, reference for quality care

- Hospitals already included in the result
- Consolidated Hospitals in 1Q
- Consolidated Hospitals in 2Q
- Hospitals to be consolidated

1. Subject to certain precedent conditions for the closing of the operation.

CEO Comments

Mater Dei Salvador

- Inauguration happened on May 1st, 2022
- Privileged region, with 61 Thousand m², 24 floors and heliporto
- 369 beds (which 40 adult ICU and 40 pediatric/neonatal ICU)
- 21 operating room
- Complete clinical staff with more than 40 specialties
- +600 employees
- Approximately 400 thousand accredited lives



Porto Dias

- Maternity: First joint expation after the acquisition closing
- 18 rooms, being 3 LDR



- Accreditation from Bradesco Saúde

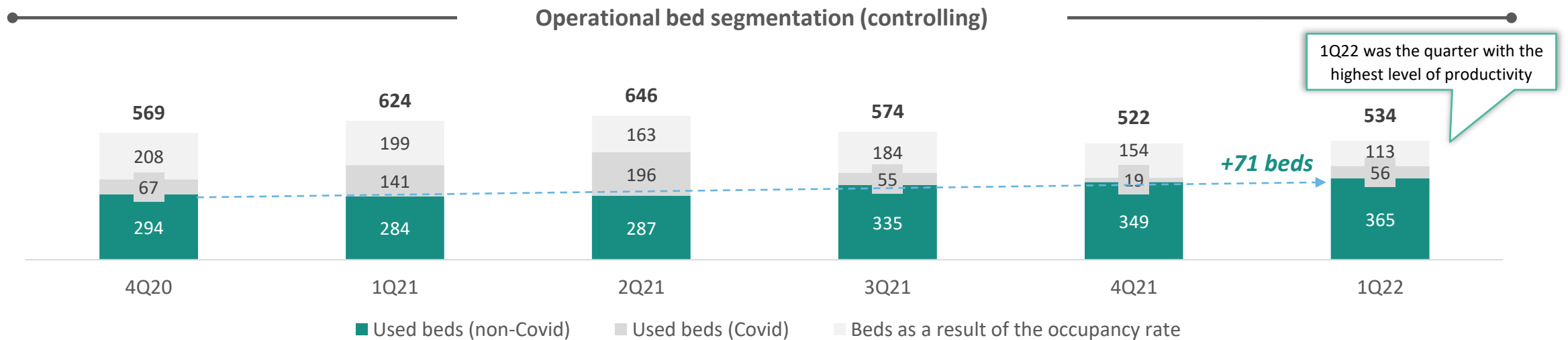
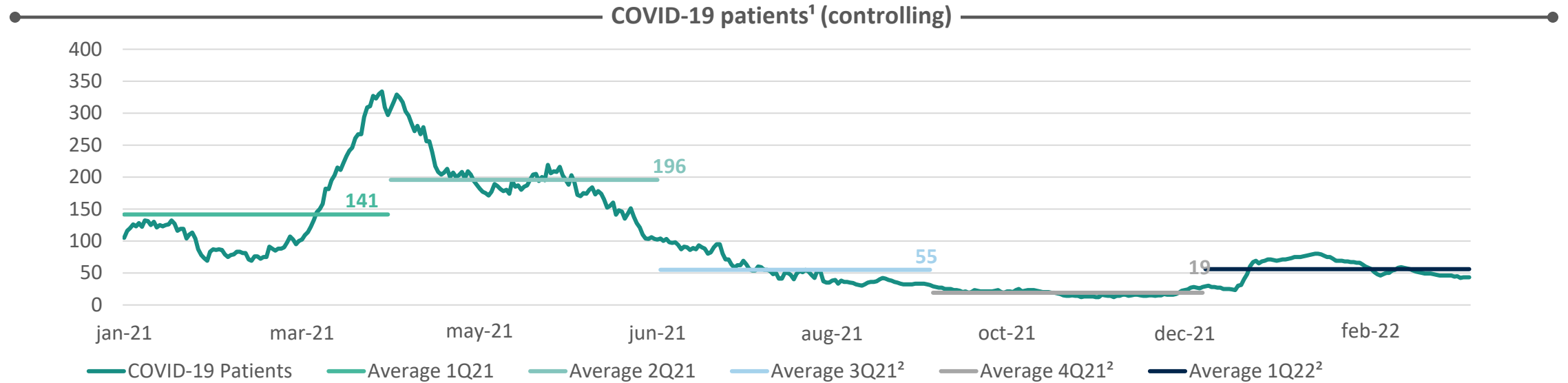


New accreditation

- IPSEMG accreditation, in Betim-Contagem and Santa Genoveva units
- +820 Thousand beneficiaries in Minas Gerais



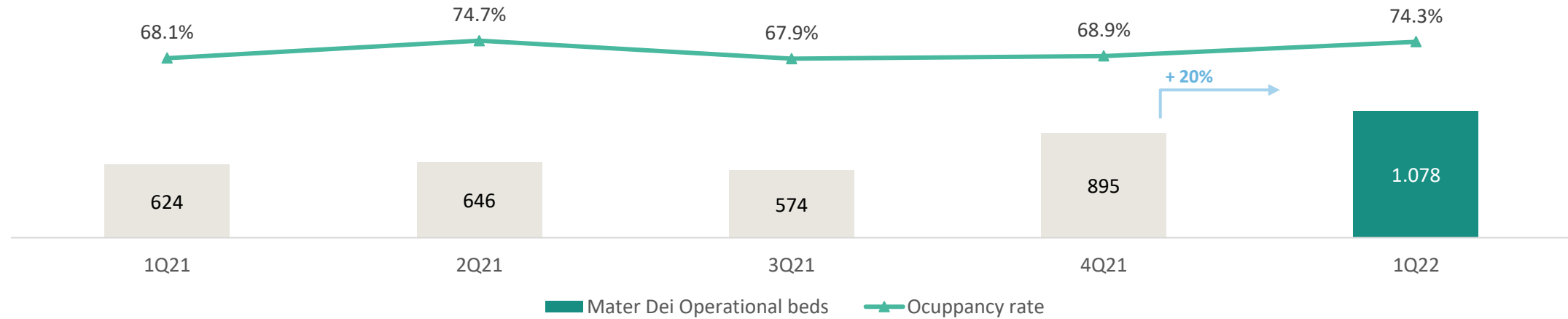
Operational highlights



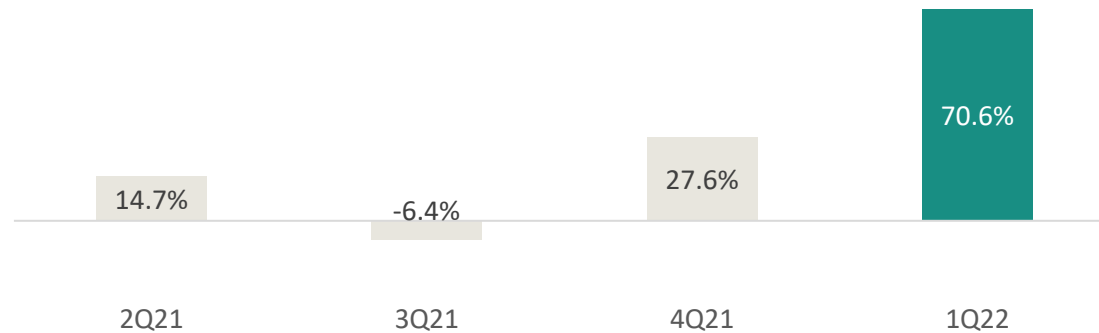
1. Confirmed and suspected patients in BH & region units
2. Values from September onwards were measured on a weekly basis

Operational highlights

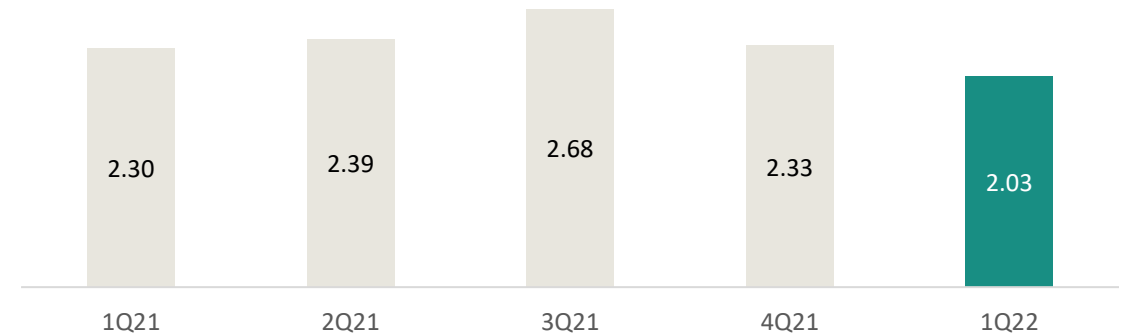
Quarterly avg. operational beds and occupancy rate



% change in number of patients-day versus 1Q21



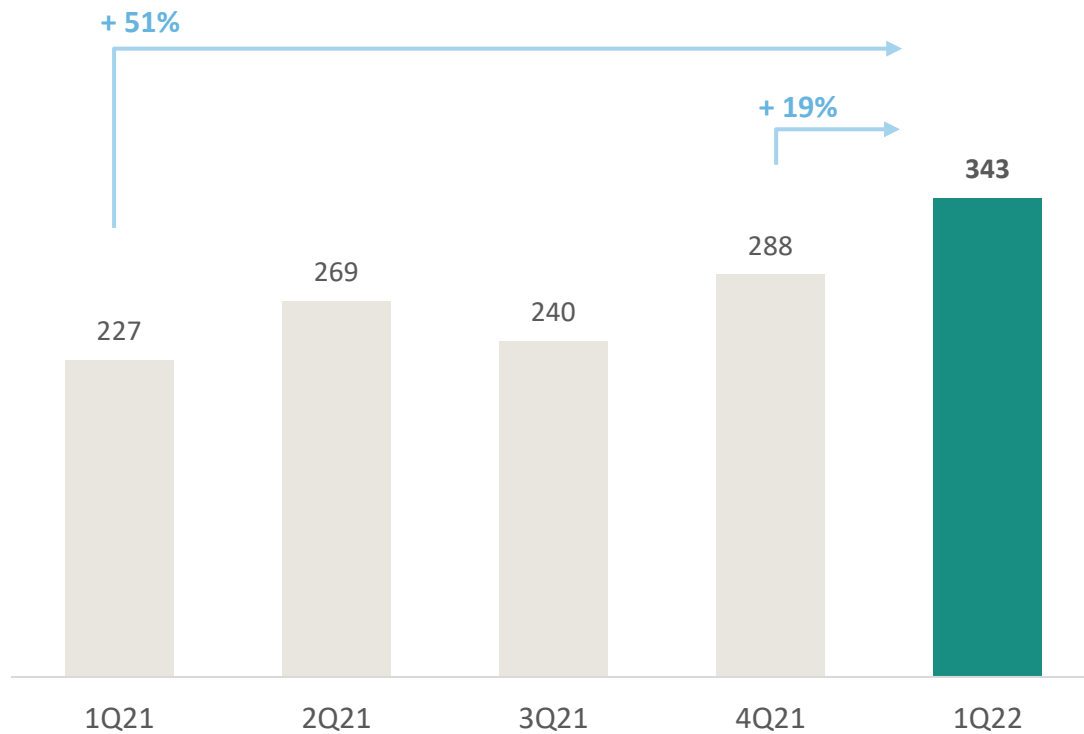
Average Ticket – BRL Mm¹



1. Gross revenue per used bed (1Q21 and 1Q22 are consolidated)

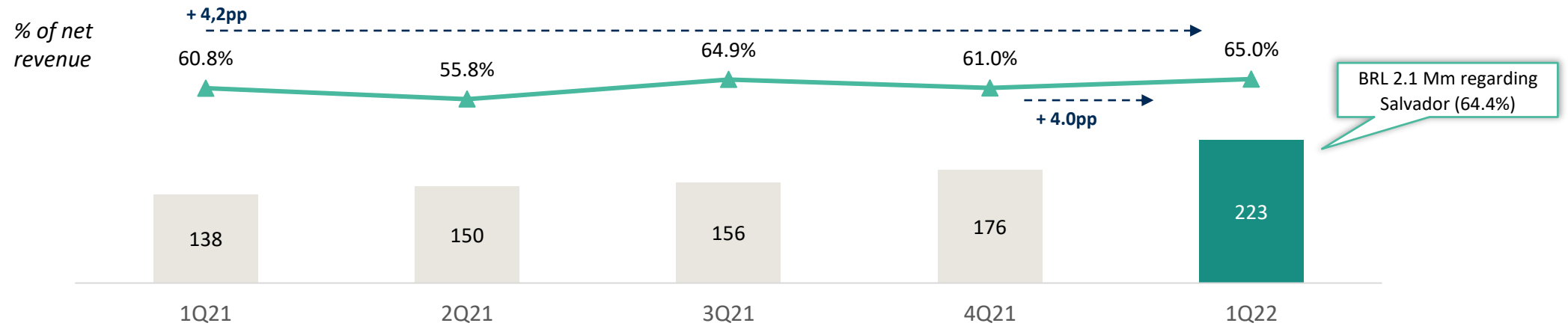
Revenue

Net Revenue – BRL Mm

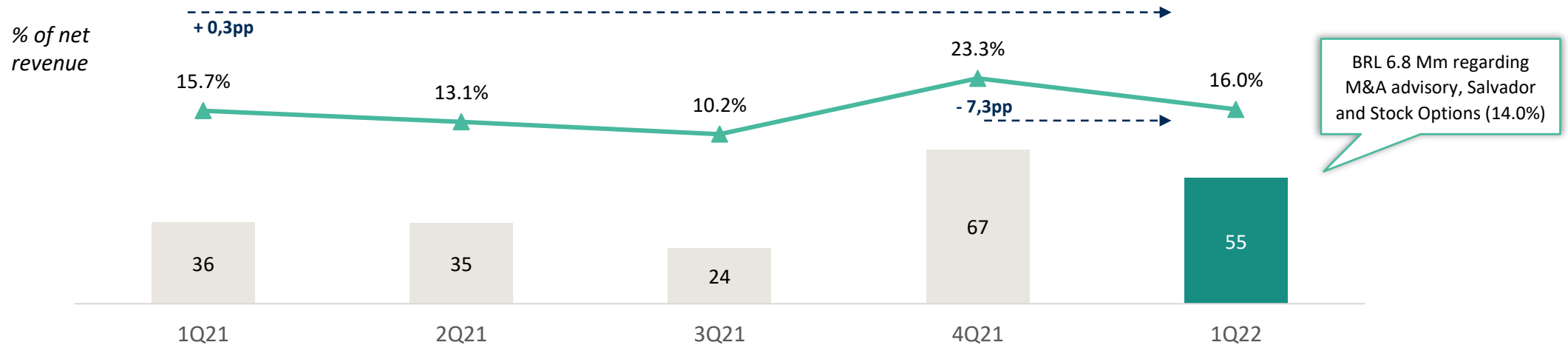


Costs and expenses

Costs of services provided – BRL Mm

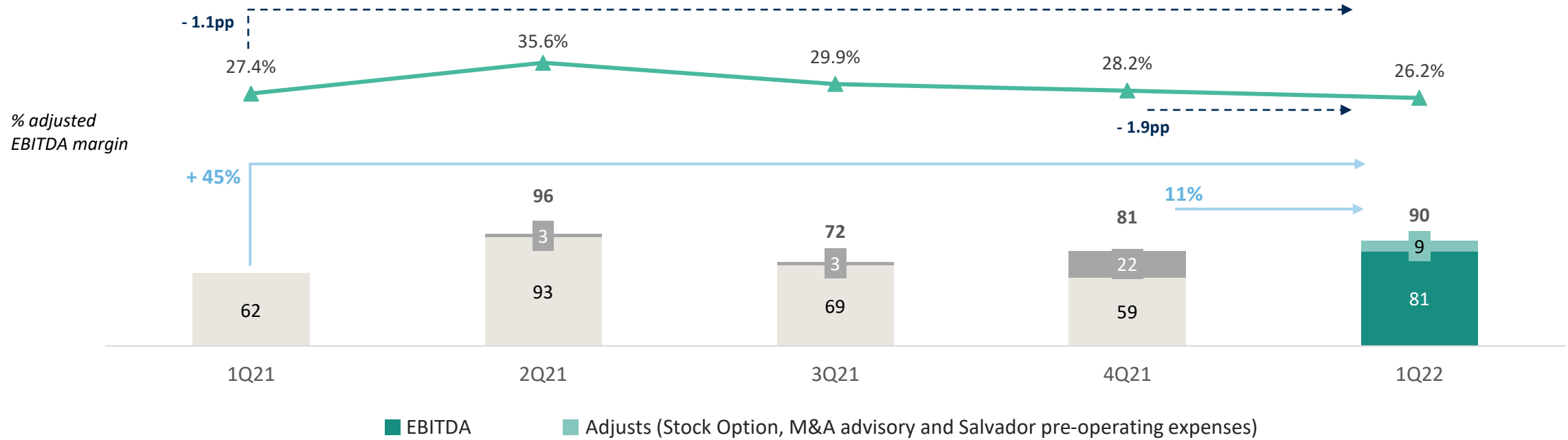


Operating income and expenses – BRL Mm



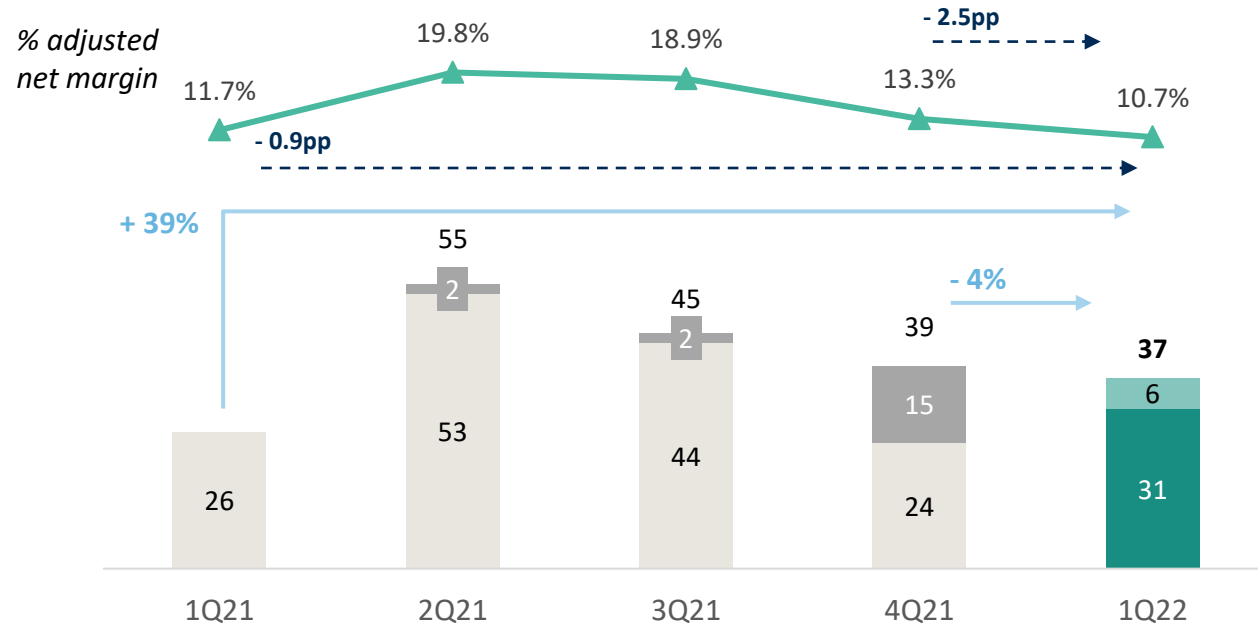
EBITDA

Adjusted EBITDA and margin – BRL Mm



Adjusted net income and Cash Flow

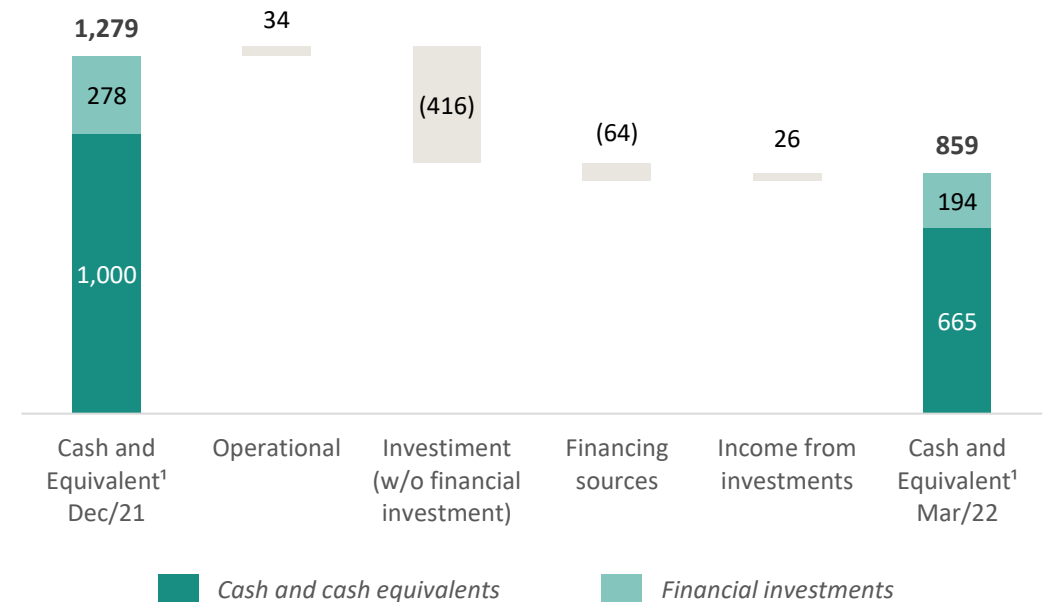
Adjusted net income and net margin – BRL Mm



■ Net Income ■ Adjustments (Stock Option, M&A advisory and Salvador pre-operating expenses)

Including the adjustment related to the recognition of deferred income tax on the fiscal utilization of goodwill (with no cash effect), the net income was BRL55 million, with a margin of 16.2%.

Cash Flow – BRL Mm



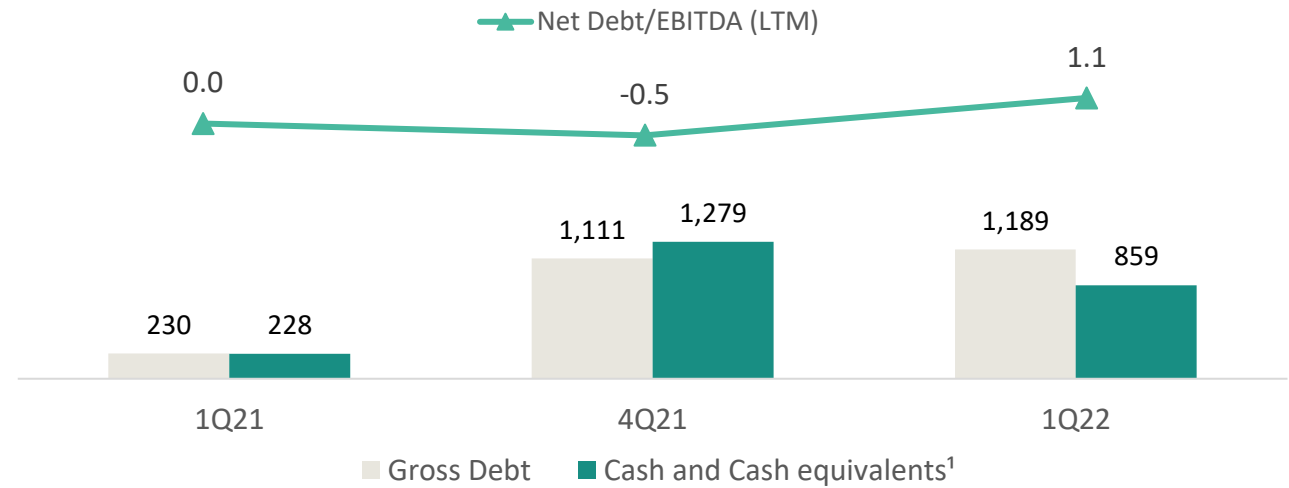
■ Cash and cash equivalents

■ Financial investments

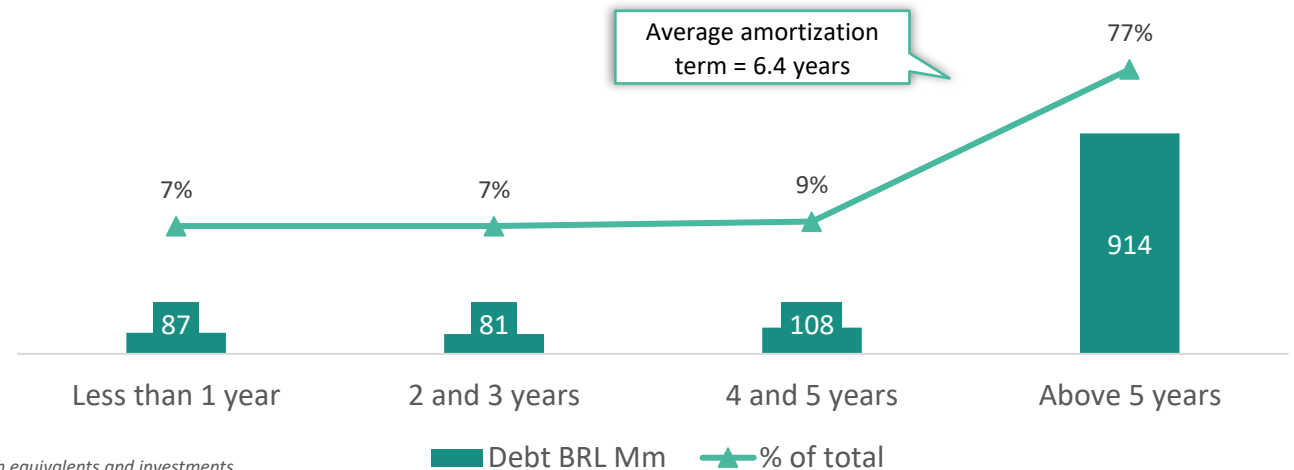
Debt and leverage



Net Debt / EBITDA



Debt amortization schedule - BRL Mm



1. Cash, cash equivalents and investments

Q&A



For questions via audio, please raise your hand to join the line. When announced to ask the question, your microphone will be enabled. We advise that all the questions are made at one time.



If you prefer, write your question directly in the Q&A icon at the bottom of the screen.



Website: ri.materdei.com.br/en
E-mail: ri@materdei.com.br



Tudo pra você ficar bem.

materdei.com.br



Website: *ri.materdei.com.br/en/*
E-mail: *ri@materdei.com.br*