



2Q21

Earnings presentation

Disclaimer

This is a brief presentation of the main highlights of the quarterly information of Hospital Mater Dei SA (“Mater Dei” or “Company”) for the three-month & six-month period ended on June 30, 2021 (“Financial Statements”).

This presentation has been summarized and is not intended to be complete. The Company's shareholders and potential investors must always read this presentation together with the Quarterly Information.

This presentation was prepared for informational purposes only and should not be taken as a request for an offer to buy or sell any securities and should not be treated as an investment recommendation.

No statement, express or otherwise, is made regarding the accuracy, certainty or comprehensiveness of the information contained in this presentation. The Company's past performance is not an indicative of future results. This presentation should not be used as the basis for any agreement or contract.

Information regarding the Mater Dei Hospital, its activities, economic and financial position and the risks inherent to its activities, as well as its financial statements, can be found on the world wide web, on the Mater Dei website (<https://ri.materdei.com.br/>).



CEO comments

Porto Dias Group



- Purchase of 70% of Porto Dias Group
- Largest private hospital group in the Northern Region of Brazil
- Quality care benchmark in Pará state
- Transaction well received by the market

Awards



- 1st place as Top of Mind in the Hospital segment in Minas Gerais
- Awarded as a great place to work on 2021 GPTW Minas Gerais ranking



COVID-19



- Creation of Crisis Management Committee
- Increased demand during 2Q21, which started declining in June

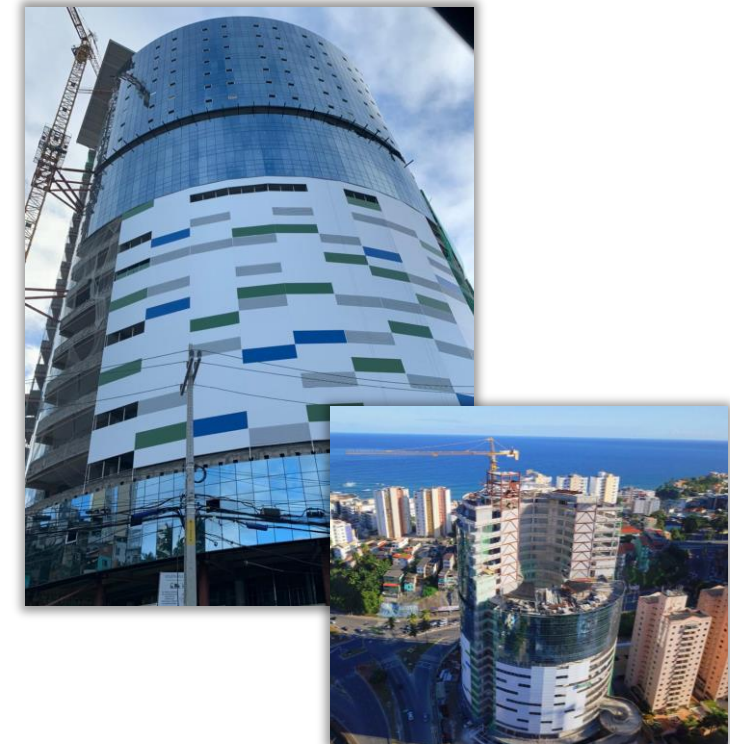
New accreditations

- + 100,000 lives accredited in the 1H21
- Sul América Direto launch



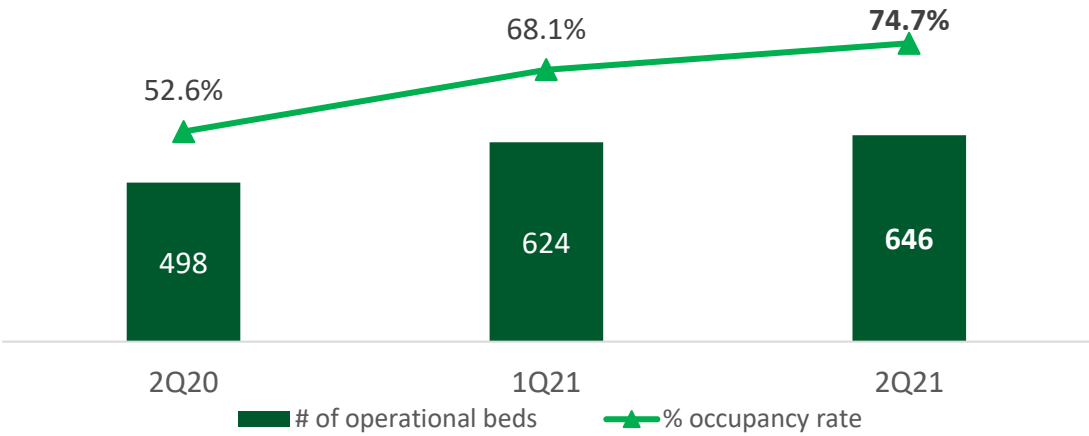
Mater Dei Salvador

- Construction of the unit in Bahia state
- Opening scheduled for the 1st semester of 2022

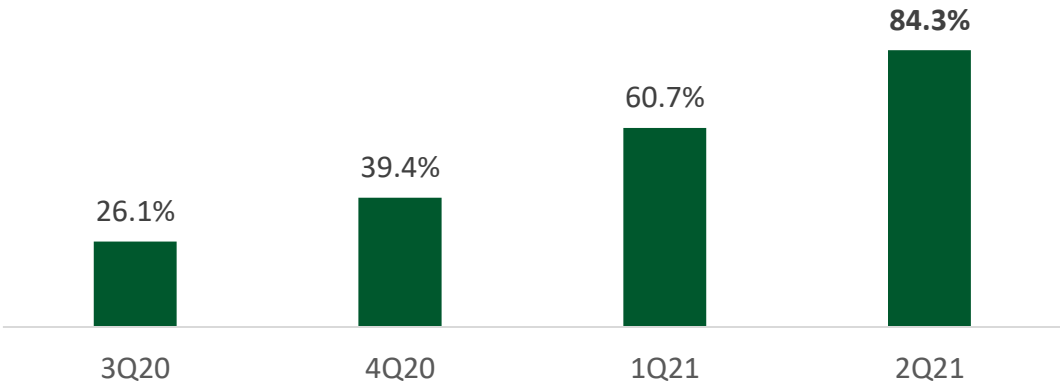


Operational highlights

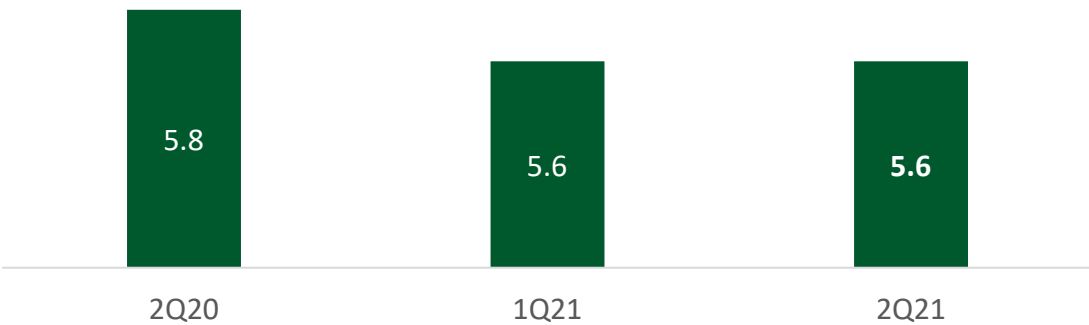
Avg. operational beds and occupancy rate



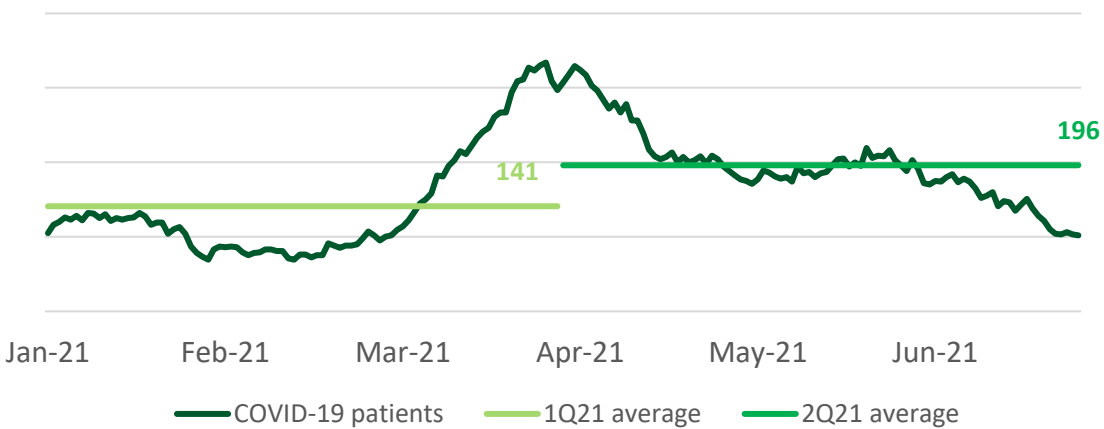
of patients-day vs. 2Q20



Employees per operational bed



Mater Dei COVID-19 patients¹



1. Suspected and confirmed

Financial Highlines

Record earnings in 2Q21



Net Revenue

R\$ 269 Mn 2Q21

R\$ 496 Mn 6M21



EBITDA

R\$ 93 Mn 2Q21

R\$ 155 Mn 6M21



EBITDA Margin

34.6% 2Q21

31.3% 6M21



Net income

R\$ 53 Mn 2Q21

R\$ 80 Mn 6M21



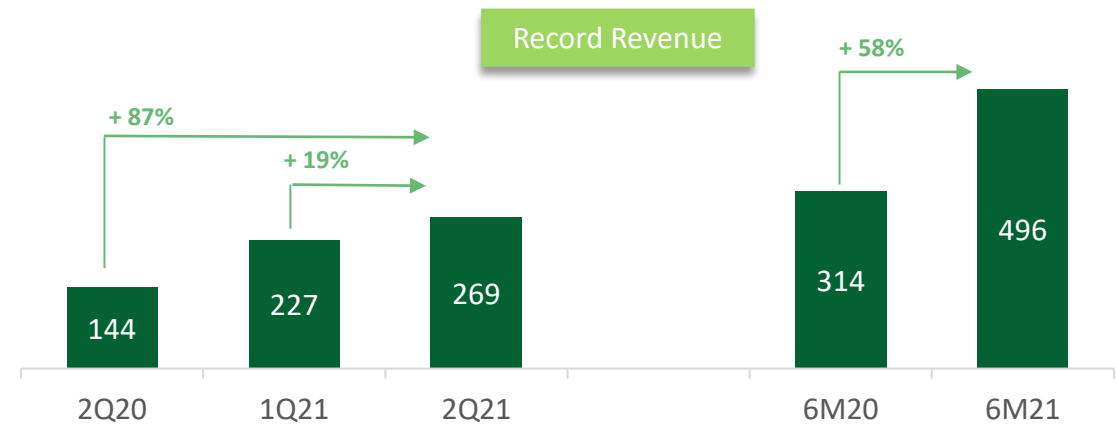
Net Margin

19.8% 2Q21

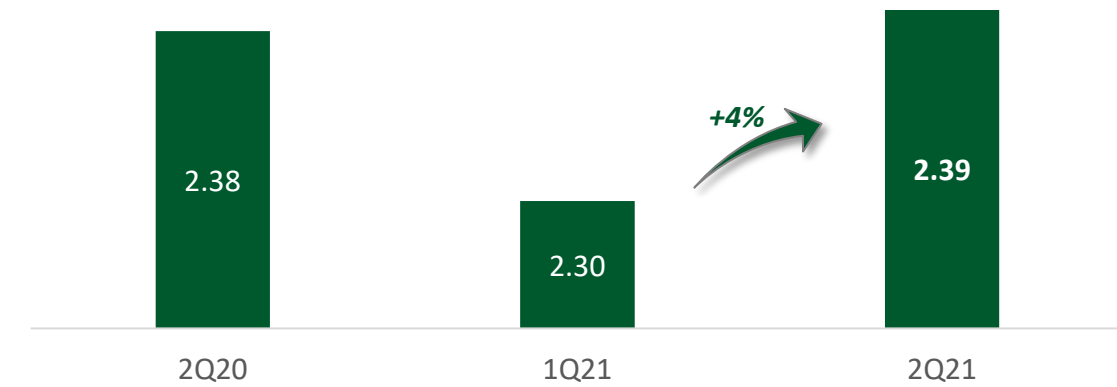
16.1% 6M21

Revenue

Net Revenue– R\$ Mn



Average Ticket per bed – R\$ Mn¹



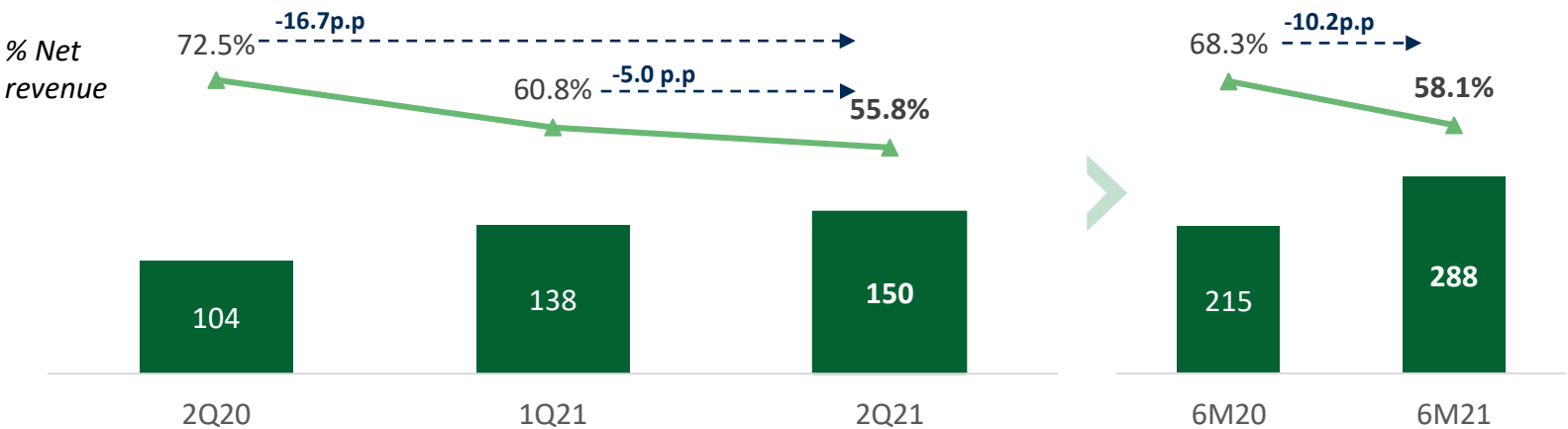
1. Annualized Gross revenue by used bed



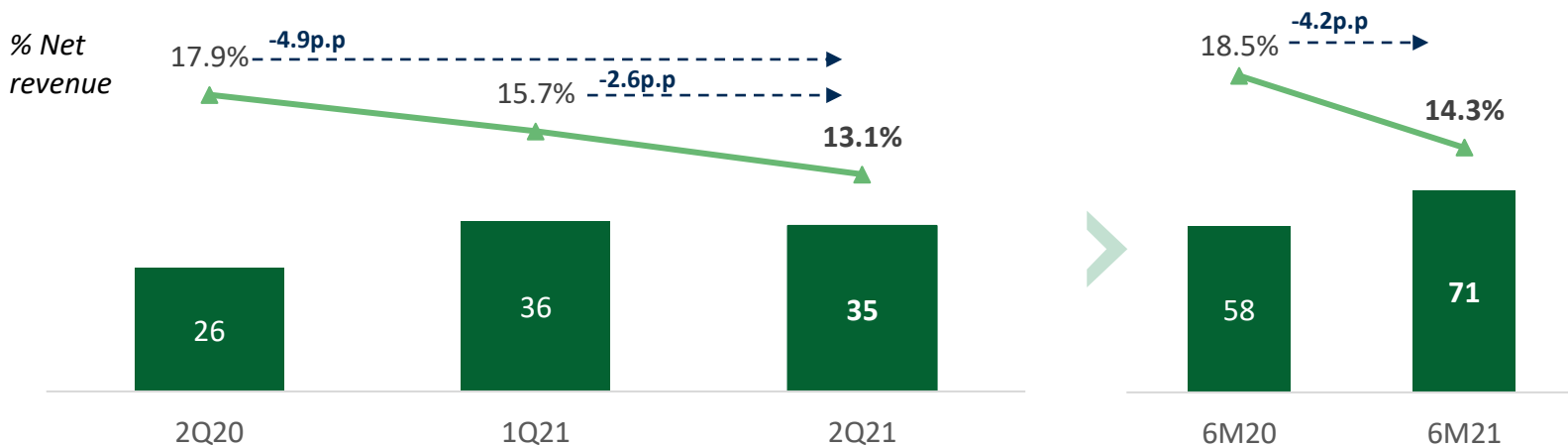
Costs and Expenses



Cost of services provided – R\$ Mn



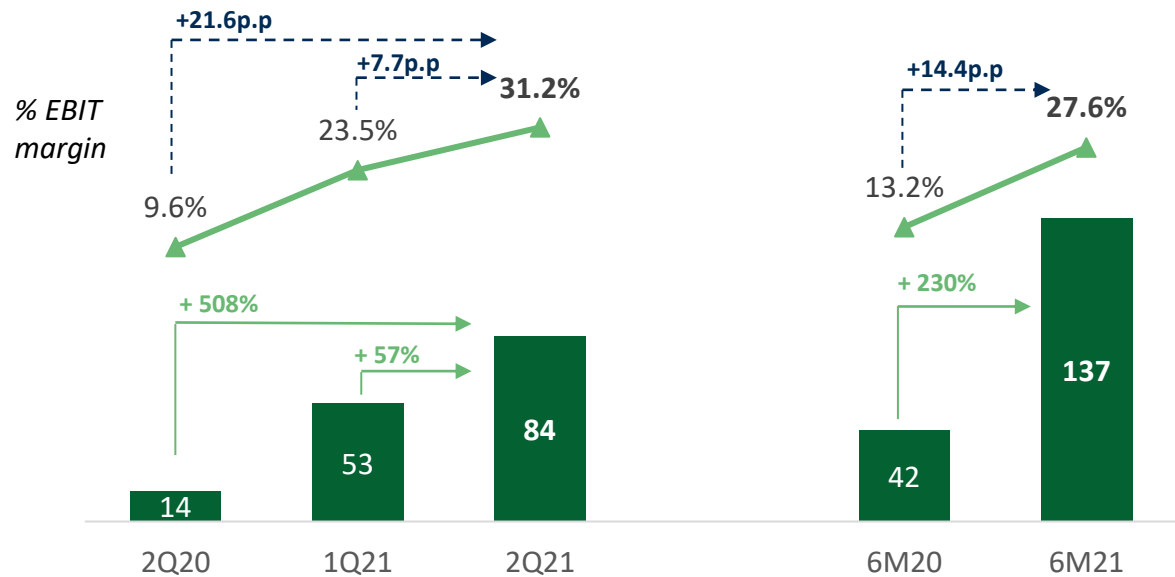
Net operating expenses – R\$ Mn



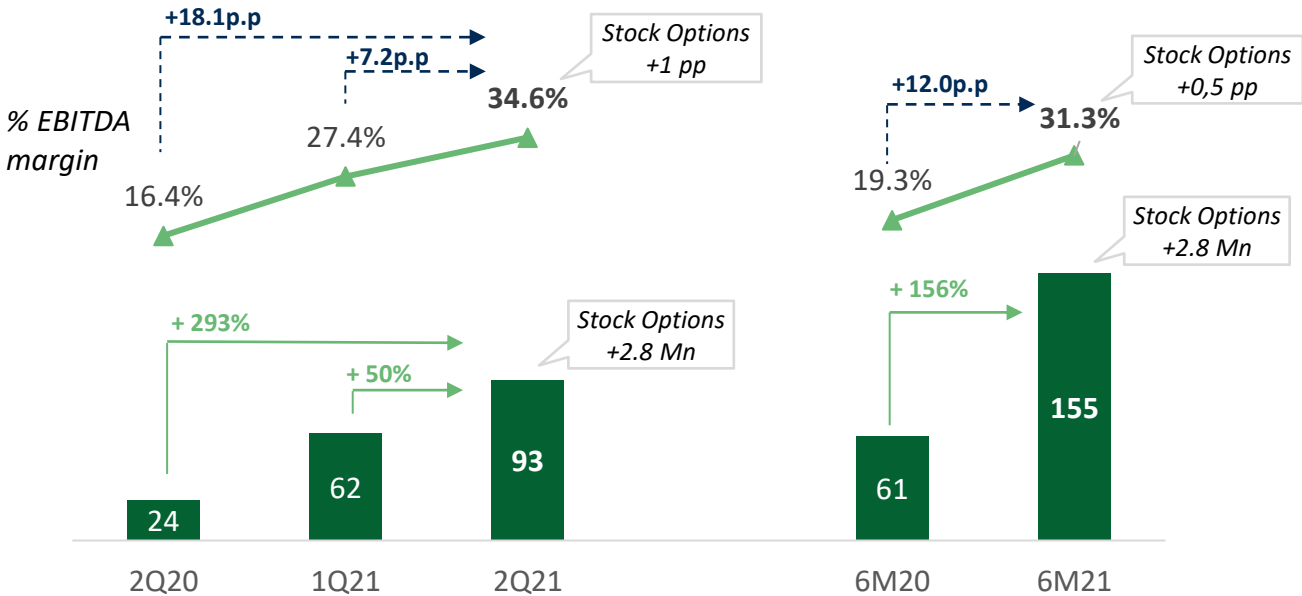
EBIT and EBITDA

Record numbers

EBIT and EBIT Margin – R\$ Mn

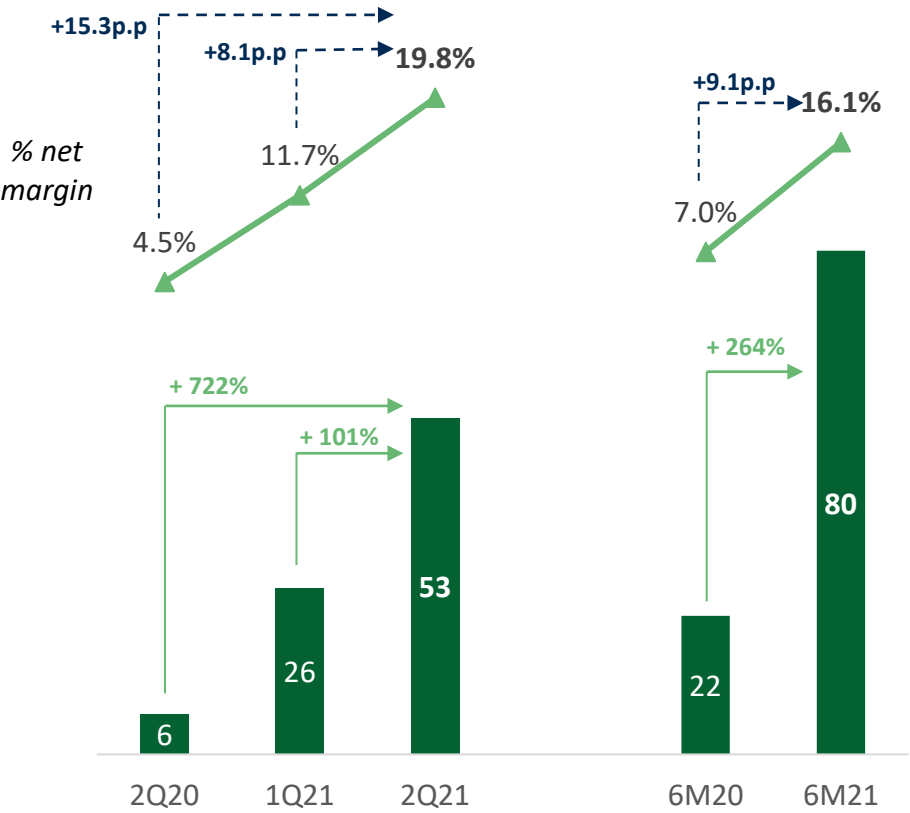


EBITDA and EBITDA Margin – R\$ Mn



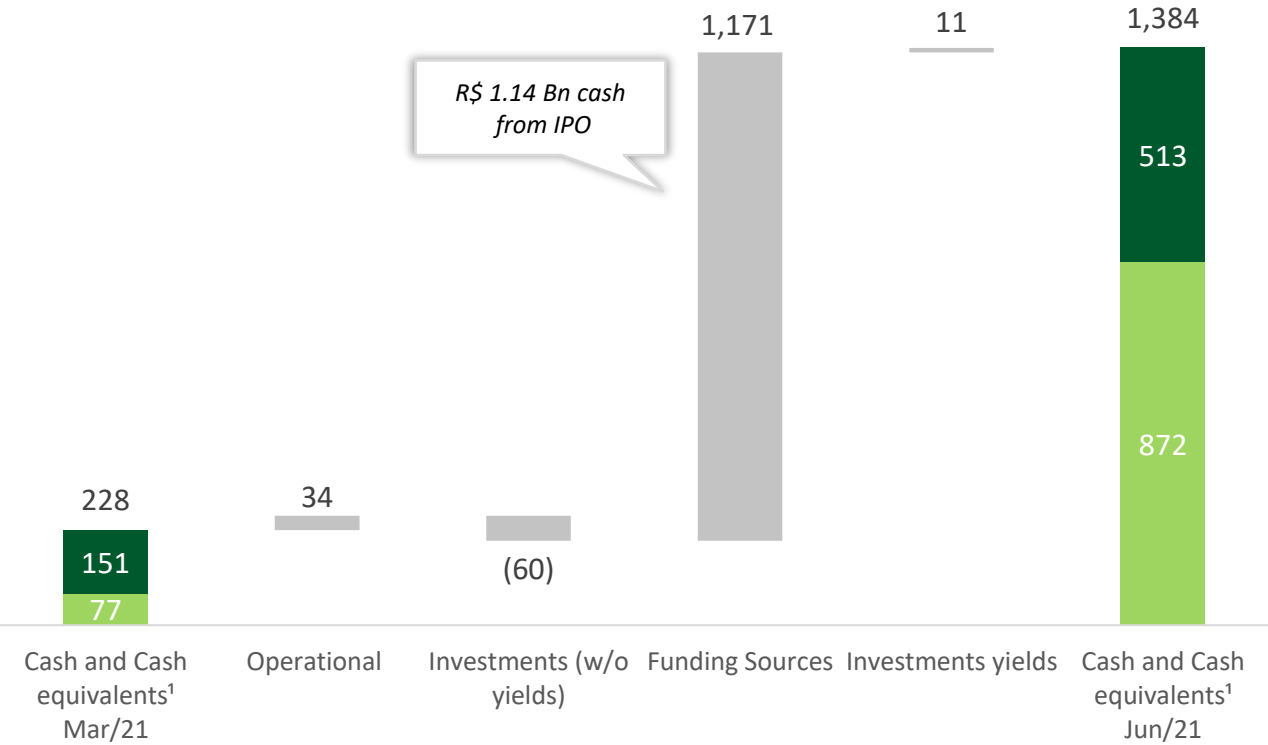
Net Income and Cash Flow

Net Income – R\$ Mn



Record Income

Cash Flow – R\$ Mn



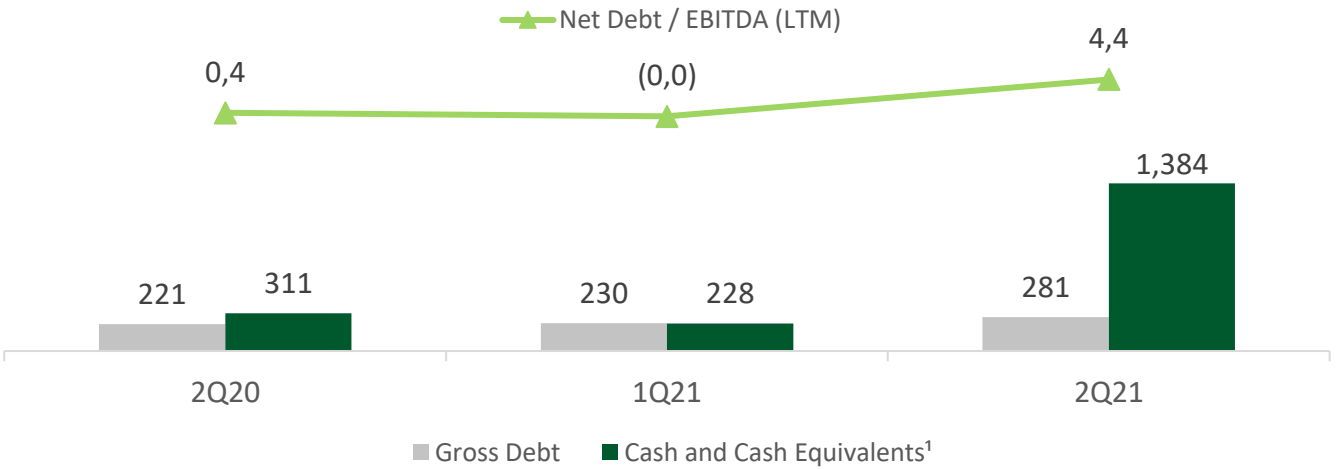
■ Cash and Cash Equivalents
 ■ Investments

1. Cash, cash equivalents and investments

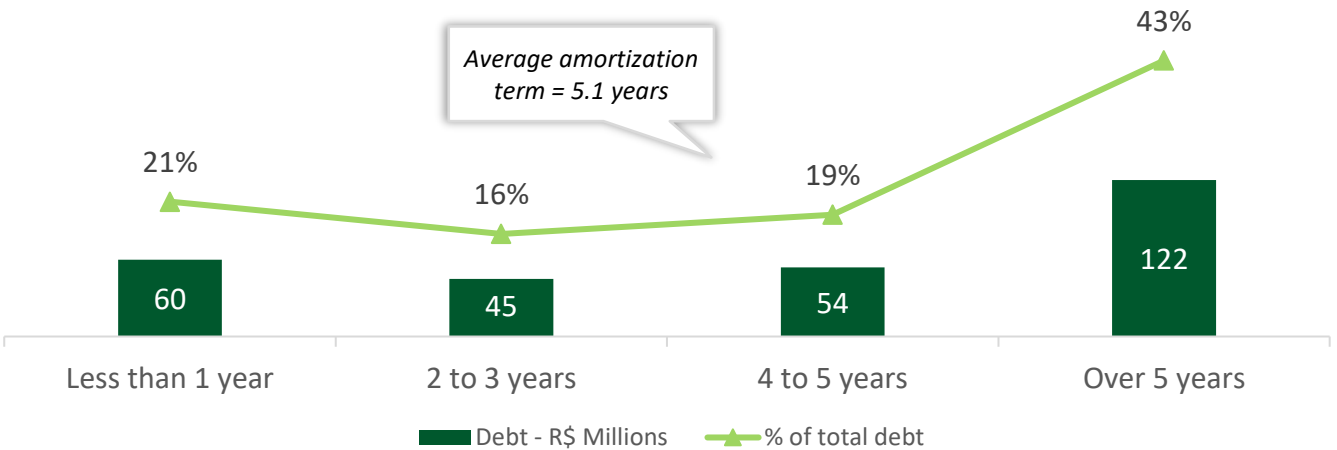
Debt and leverage



Net Debt / EBITDA



Debt amortization schedule - R\$ Mn



1. Cash, cash equivalents and investments

Investor Relations – Next Events

Date	Event
August 18 th / 19 th	22 nd Santander Annual Conference
August 19 th	JPM - Brazil Consumer and Healthcare Check-Up Conference

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