



RESULTS RELEASE 1Q23



HIGHLIGHTS 1Q13



Recovery of demand



Financial economic rebalancing in the value chain



Improvement in operational performance.



RESULTS 1Q23

NET INCOME/ (LOSS)



R\$ -22,2 millions in 1Q23

NET REVENUE



R\$ 831.6 millions in 1Q23
R\$ 2,763.7 millions in LTM

INVESTMENTS



R\$ 28.2 millions in 1Q23

EBITDA



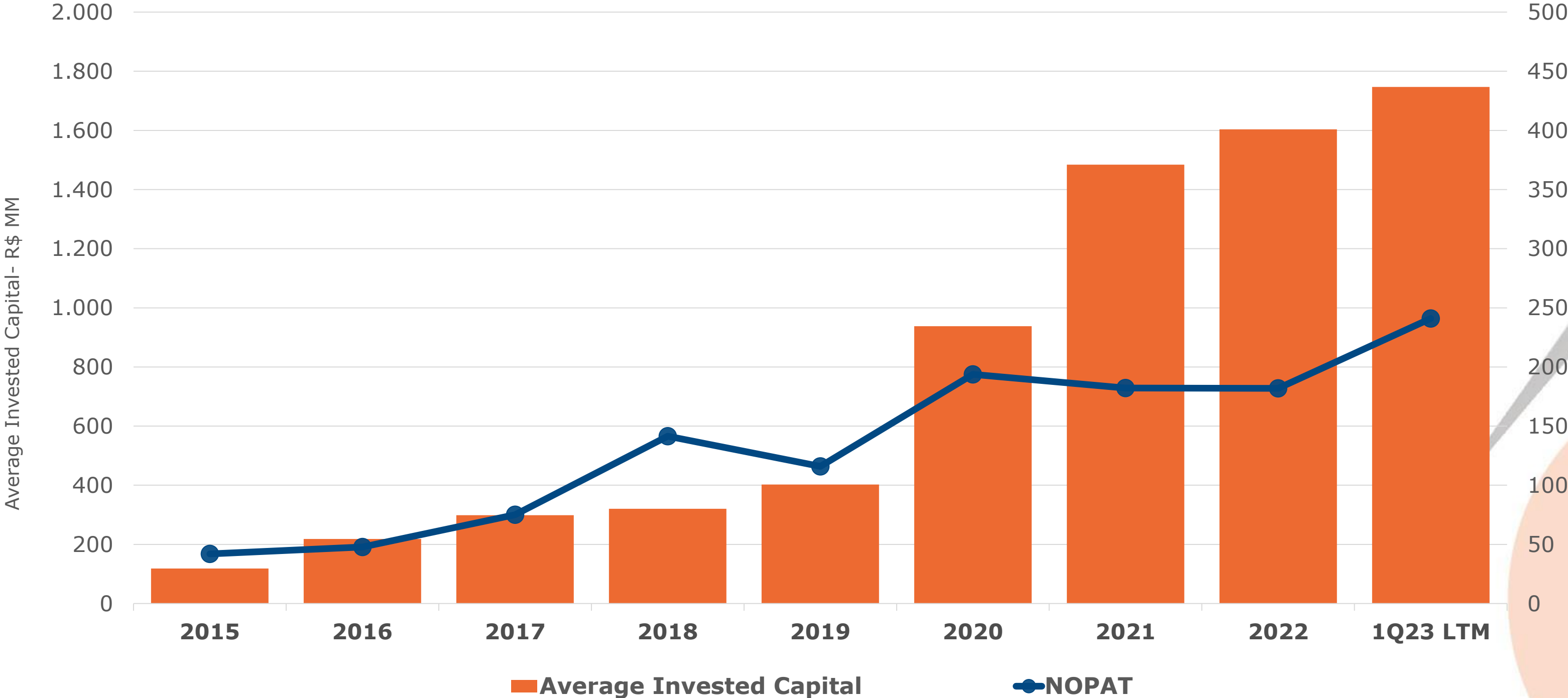
R\$ 94.9 millions in 1Q23
R\$ 307.6 millions in LTM

ROIC



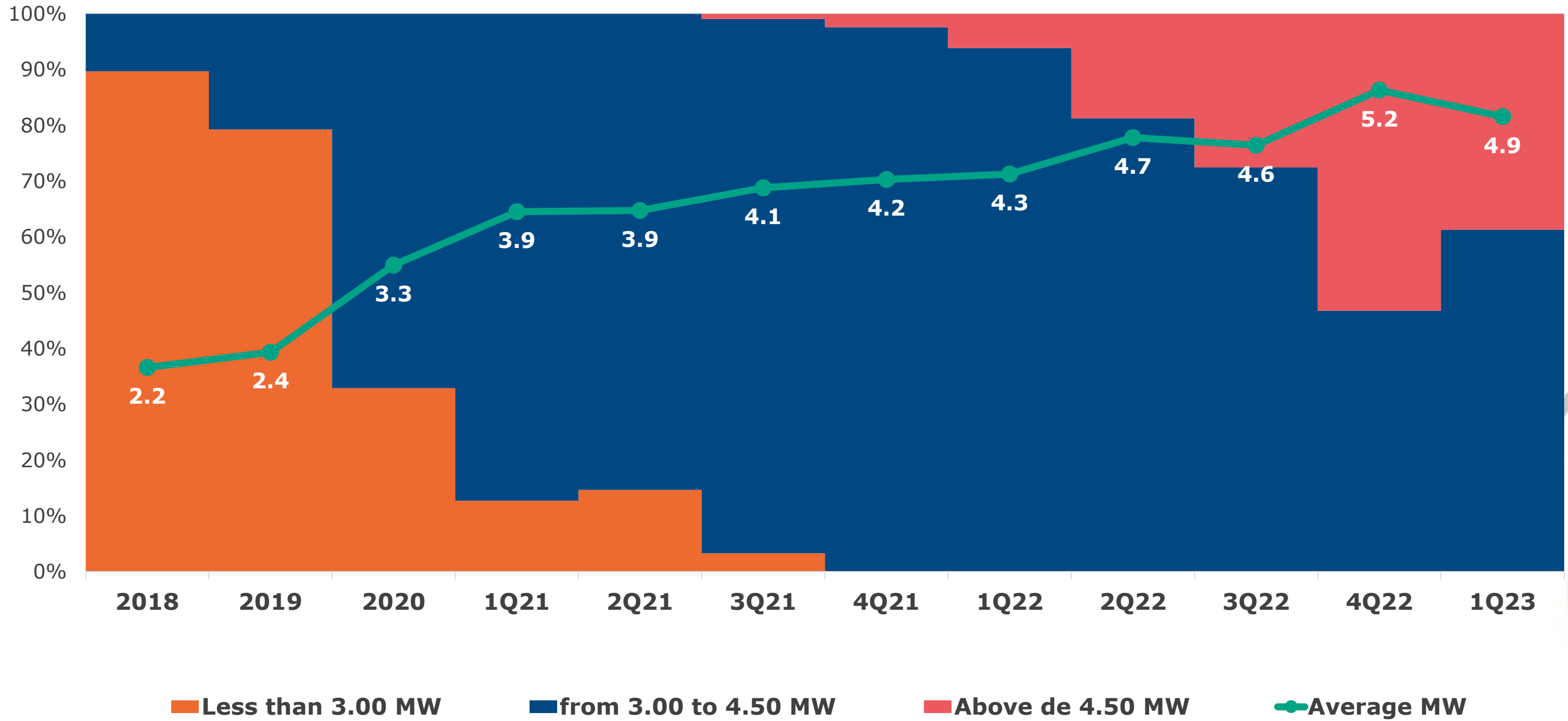
13.8%

RETURN ON INVESTED CAPITAL (ROIC)

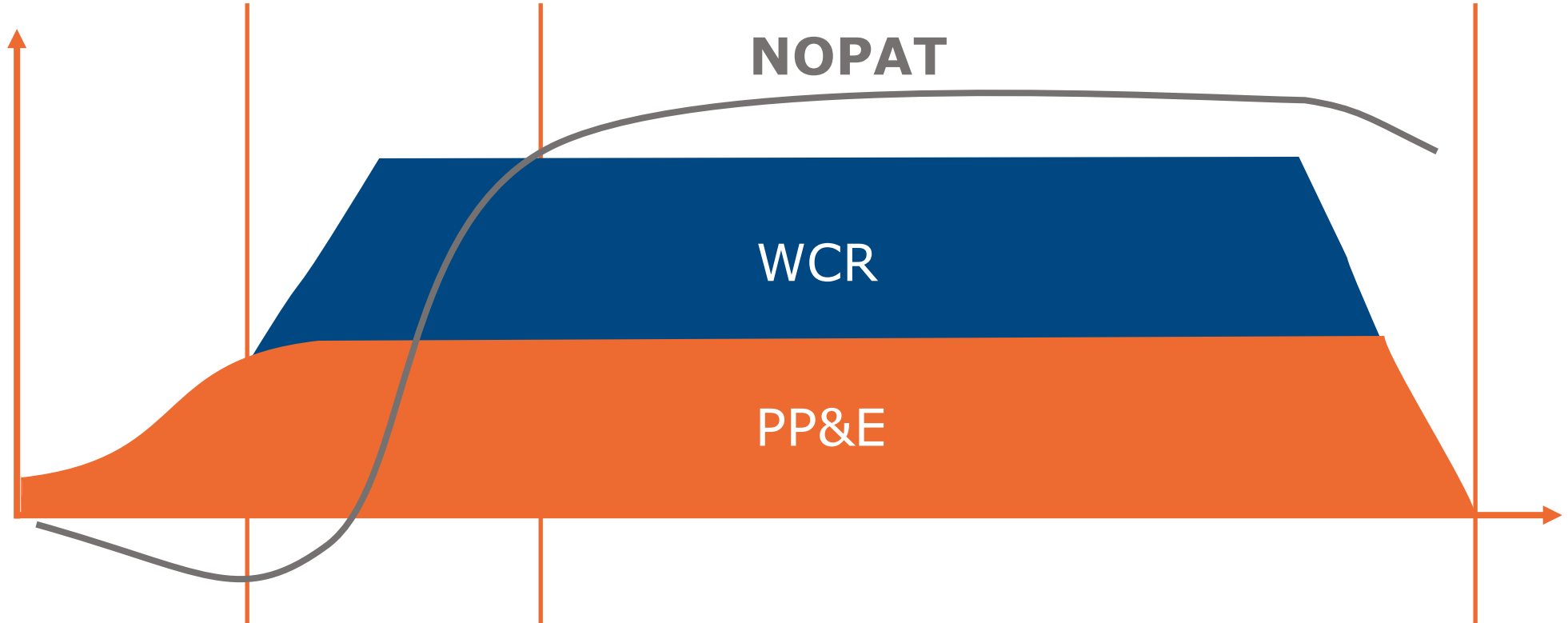


NOPAT- Net Operating Profit After Taxes

% OF BLADES INVOICED BY WIND TURBINE CATEGORY



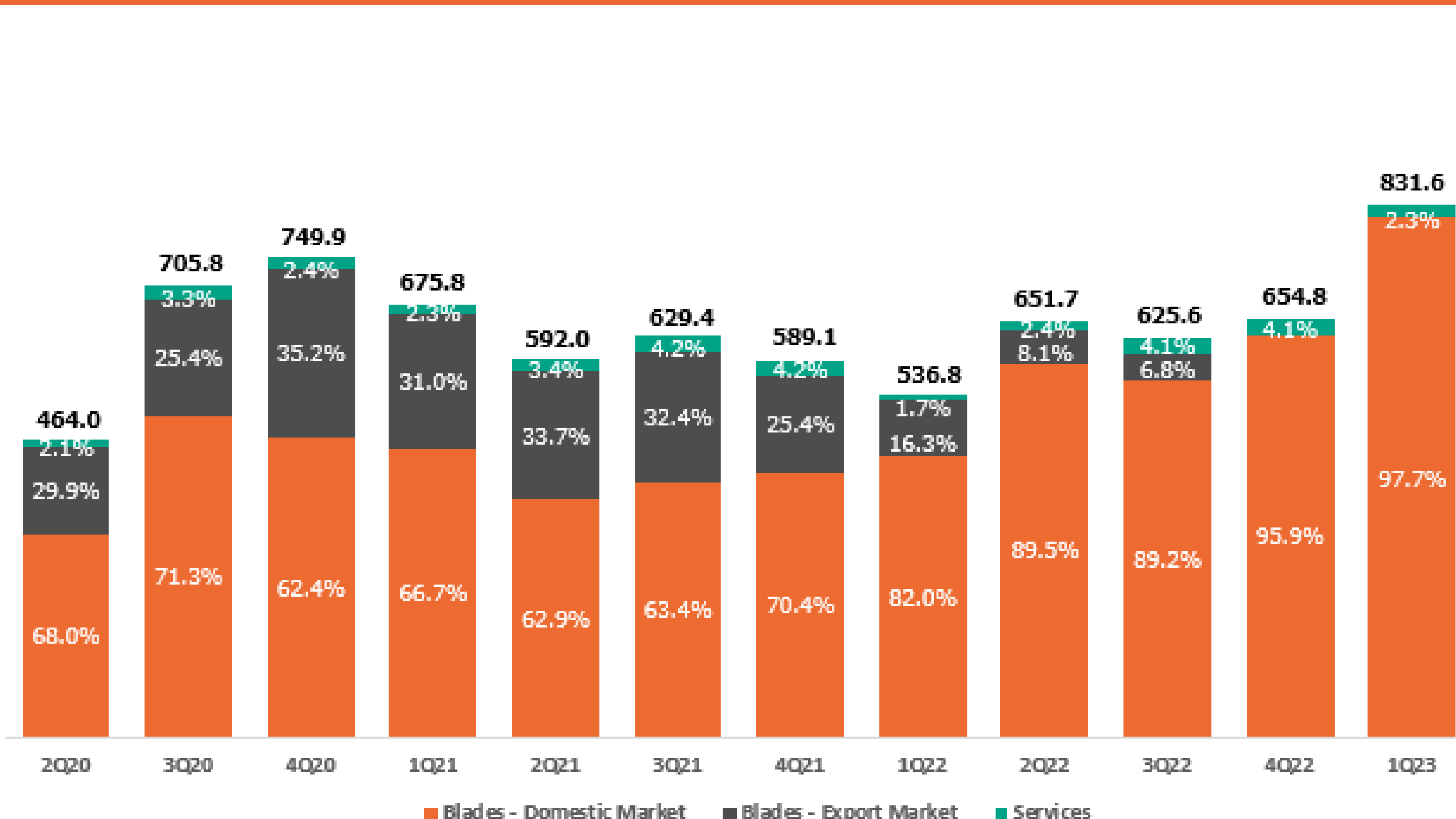
ROIC DYNAMICS 1Q23



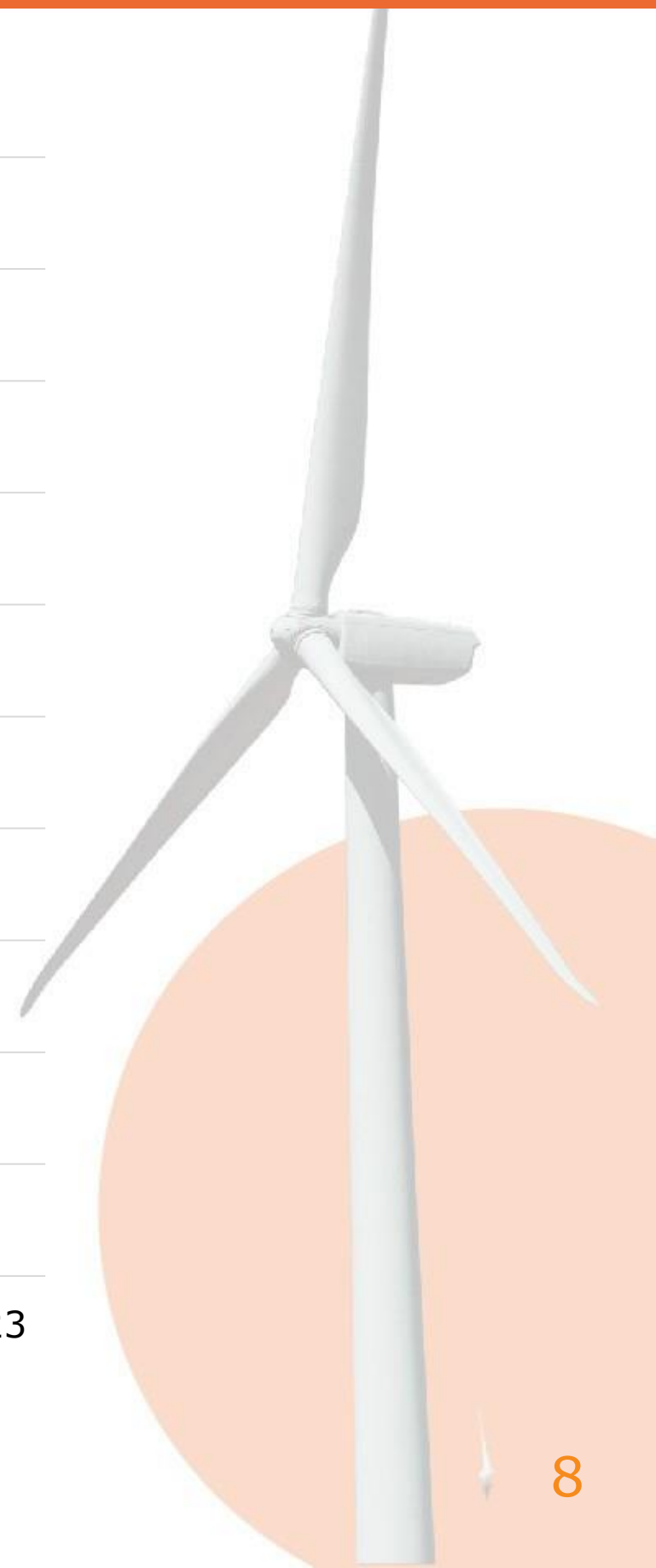
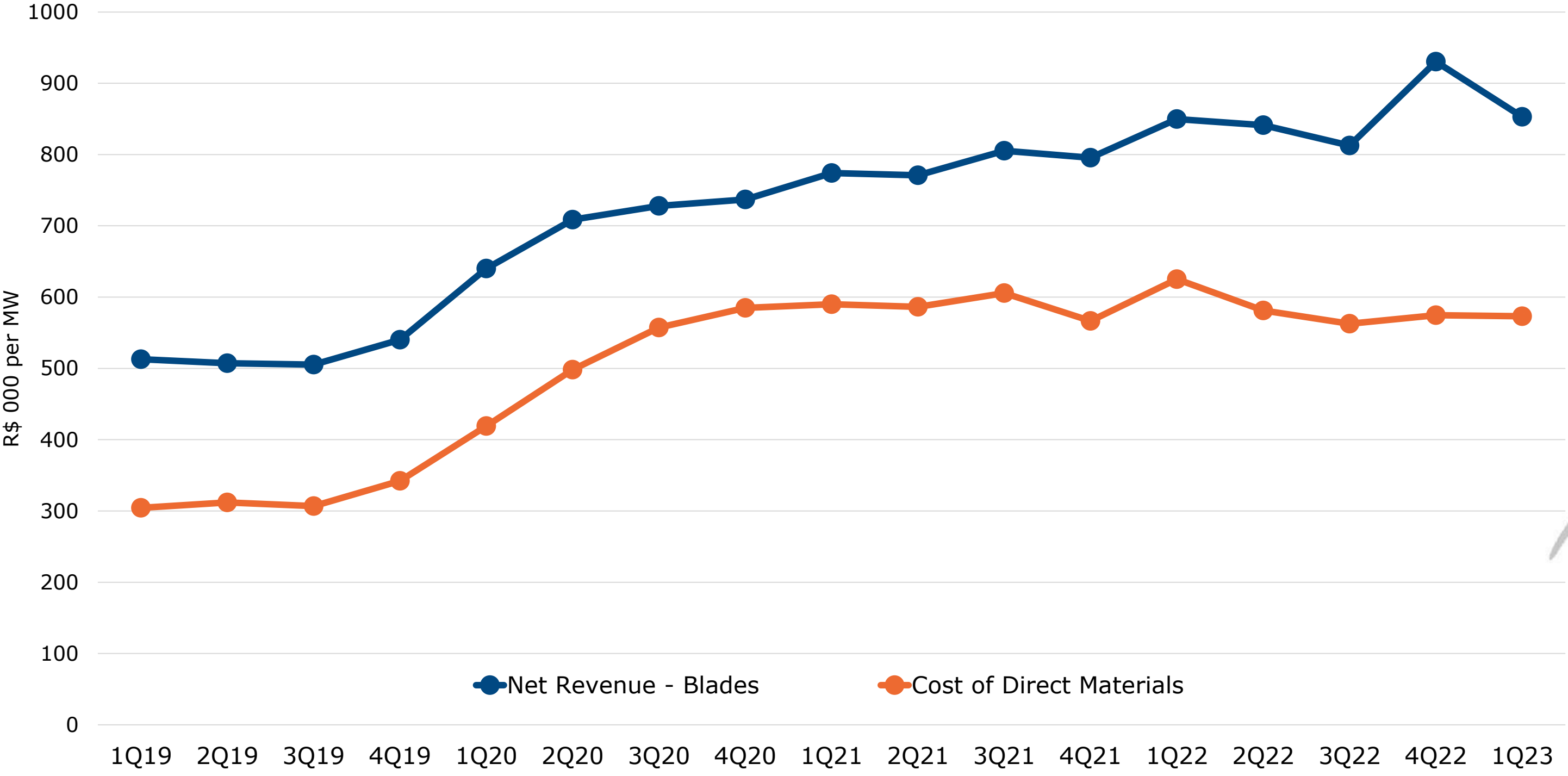
R\$ MILLION	PRE OPERATIONAL	NO MATURE	MATURE	SERVICE	TOTAL
INVESTED CAPITAL	-	-	1,708.5	38,772	1,747.3
NOPAT 1Q23	-	-	76,643	-4,698	71,945
ROIC ANNUALIZED	-	-	19.2%	-40.3%	17.5%

NOPAT- Net Operating Profit After Taxes

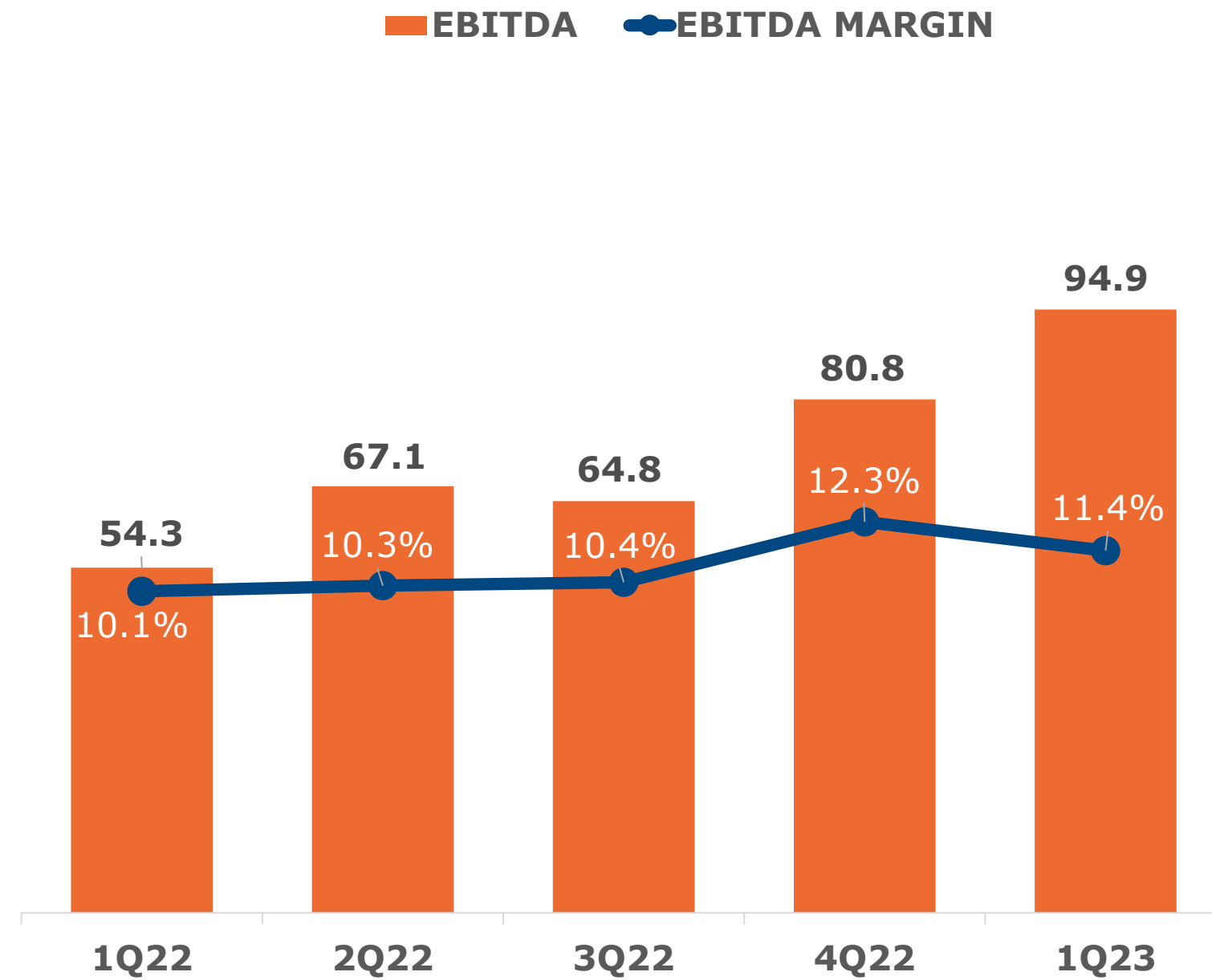
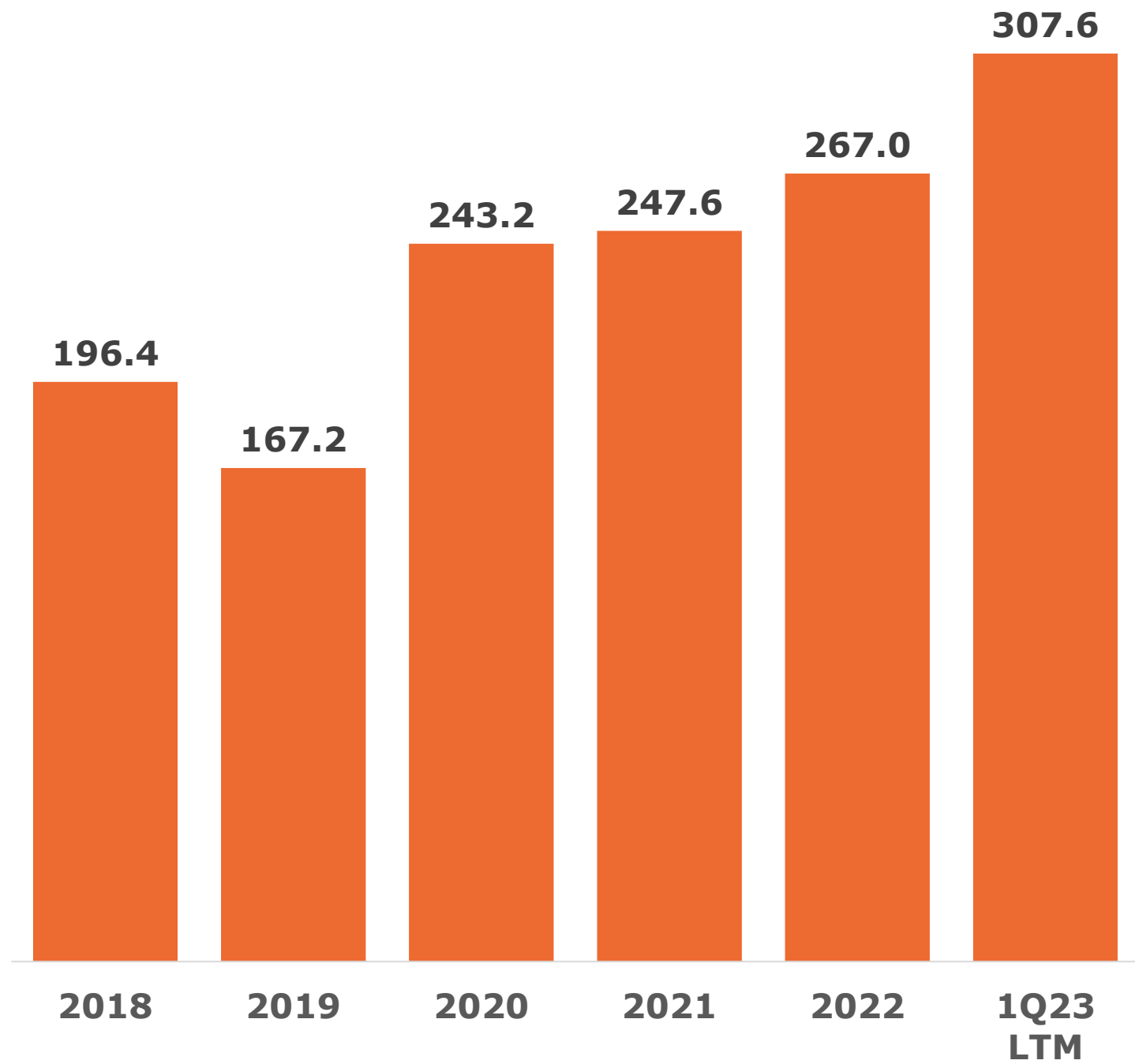
NET REVENUE (R\$ MILLIONS)



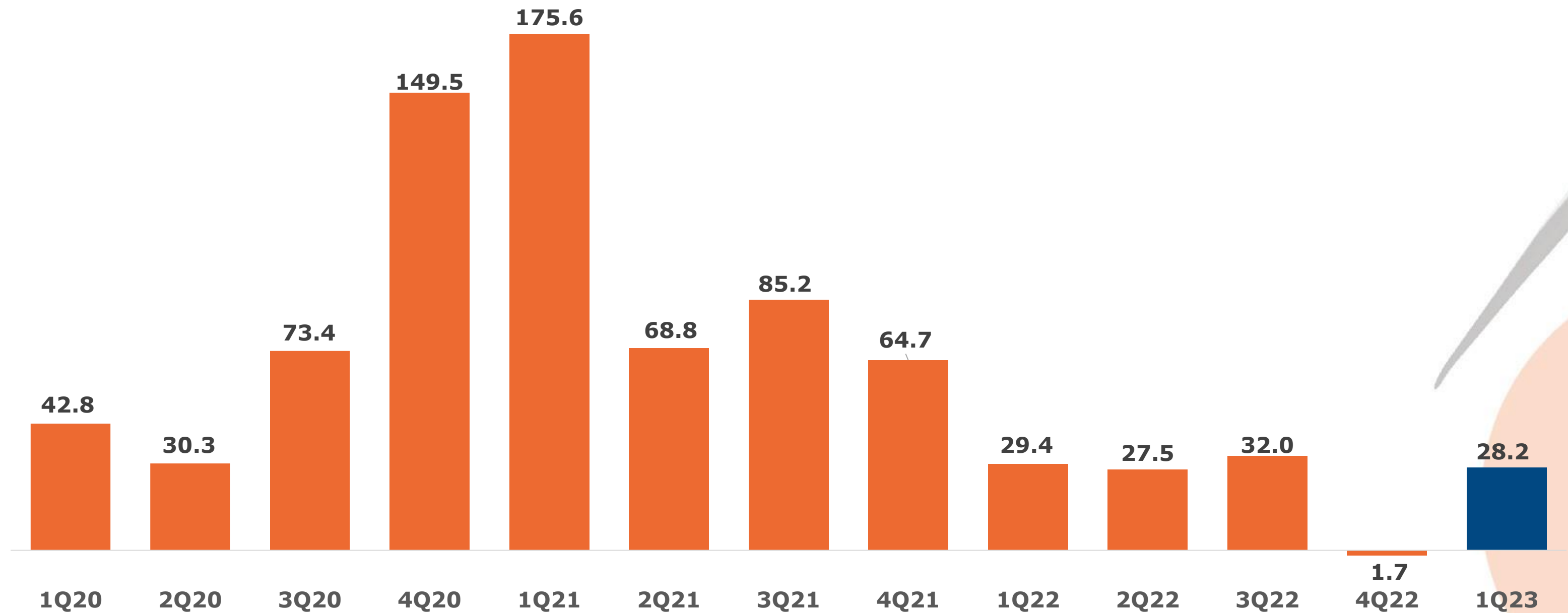
PASS-THROUGH OF DIRECT MATERIAL COSTS



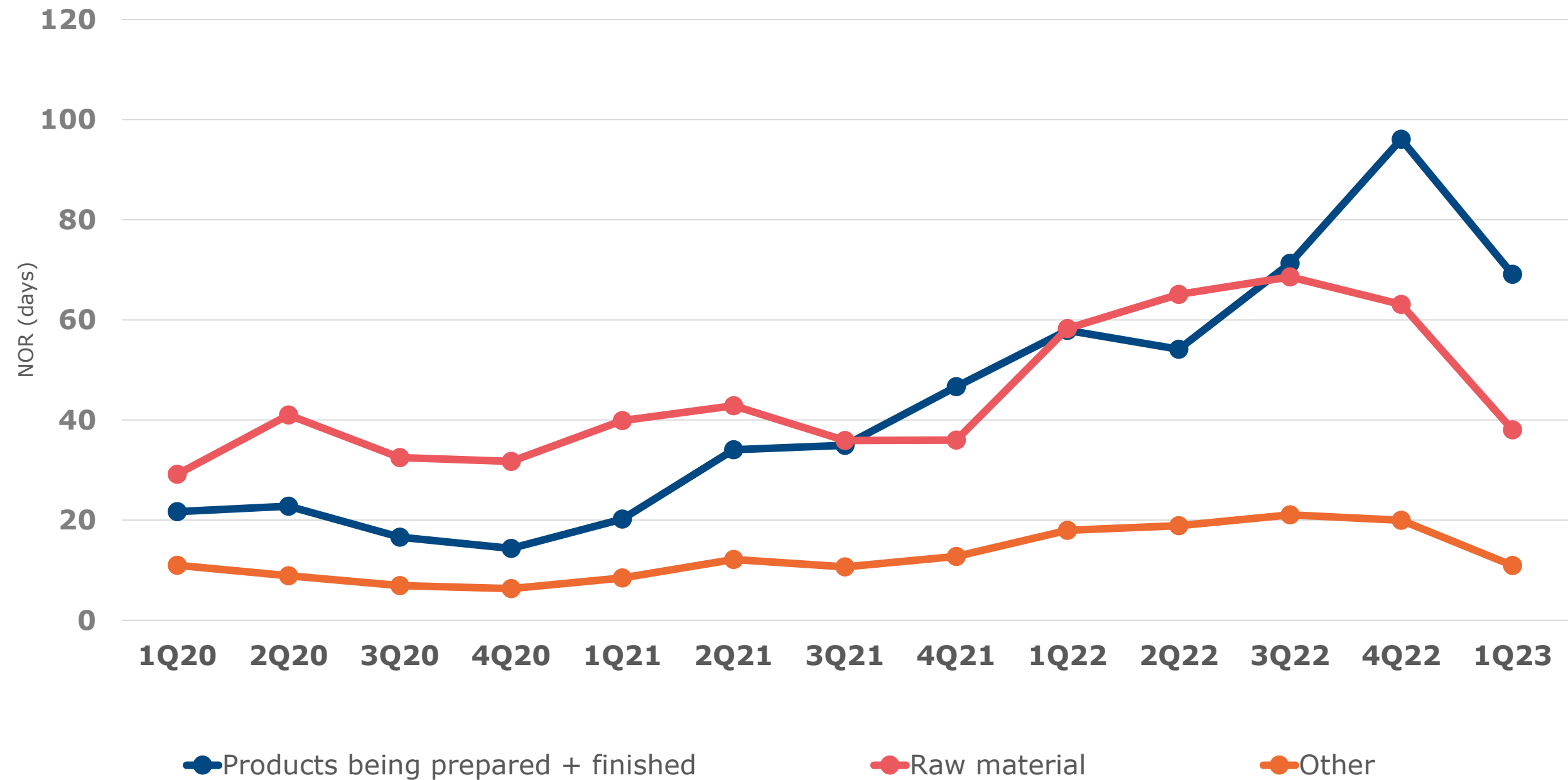
EBITDA (R\$ MILLIONS)



INVESTMENTS (R\$ MILLIONS)



INVENTORIES EVOLUTION (DAYS OF NOR²)

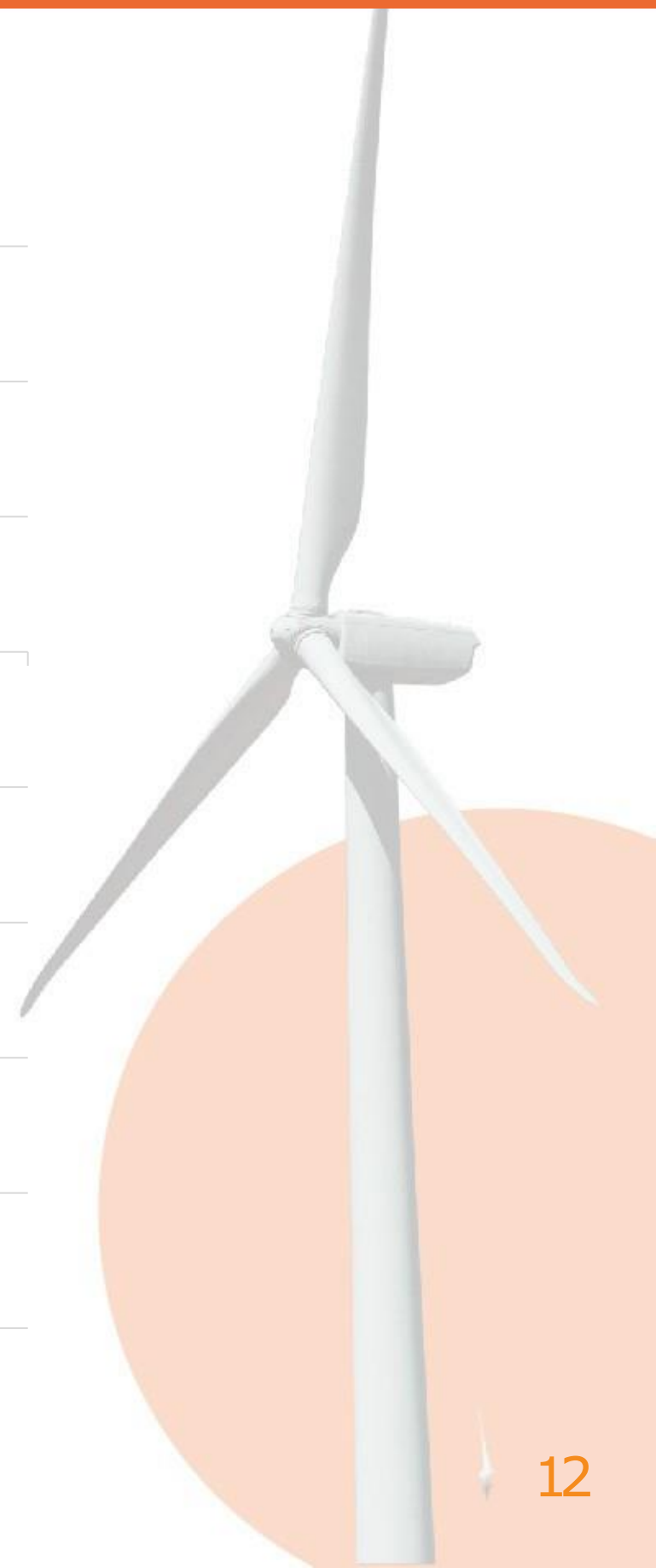
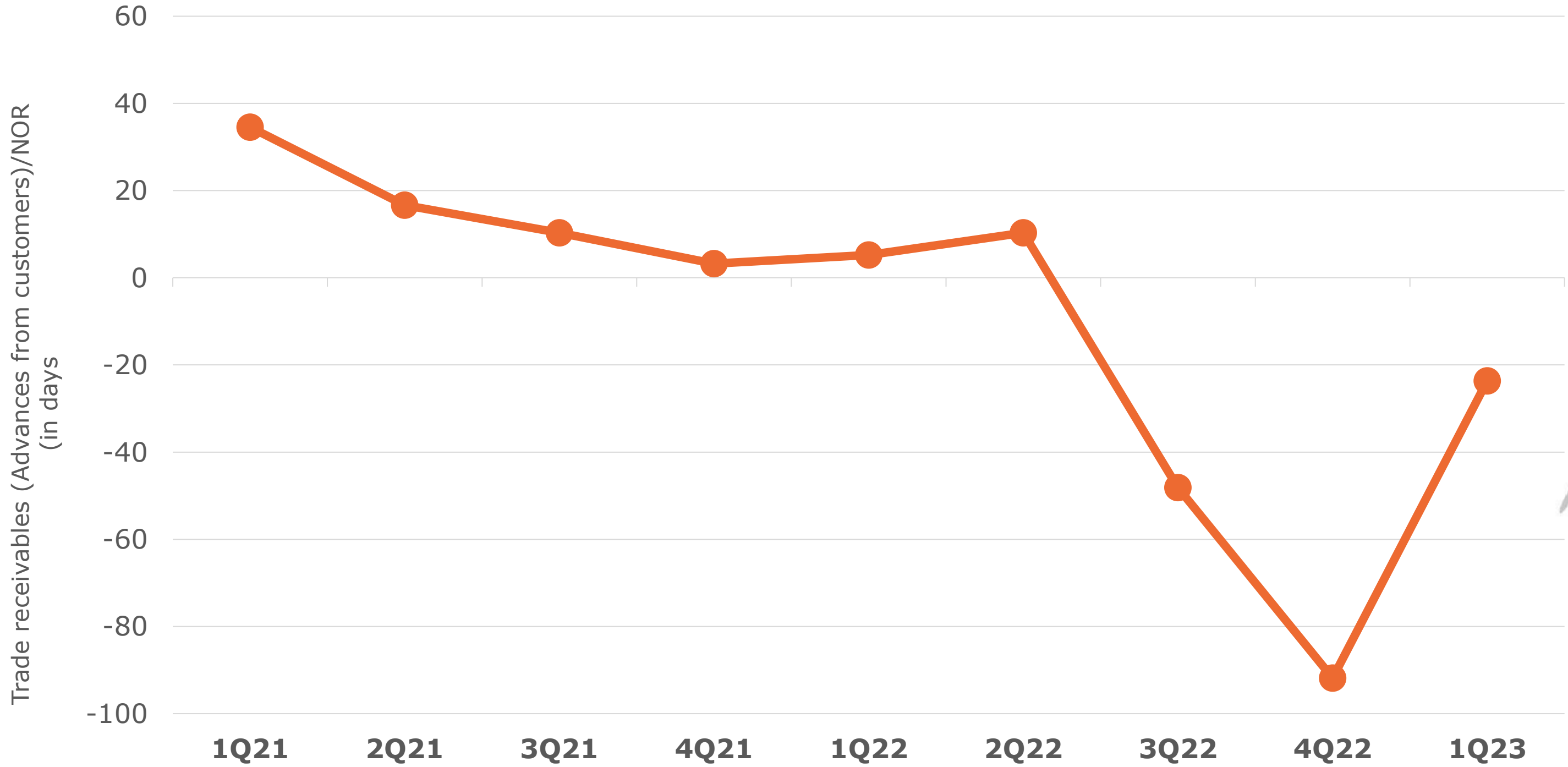


In 1Q23:
Improved inventory turnover: Reduction of R\$ 107.7 million in raw materials and R\$ 60.4 million in work-in-progress (WIP)¹.

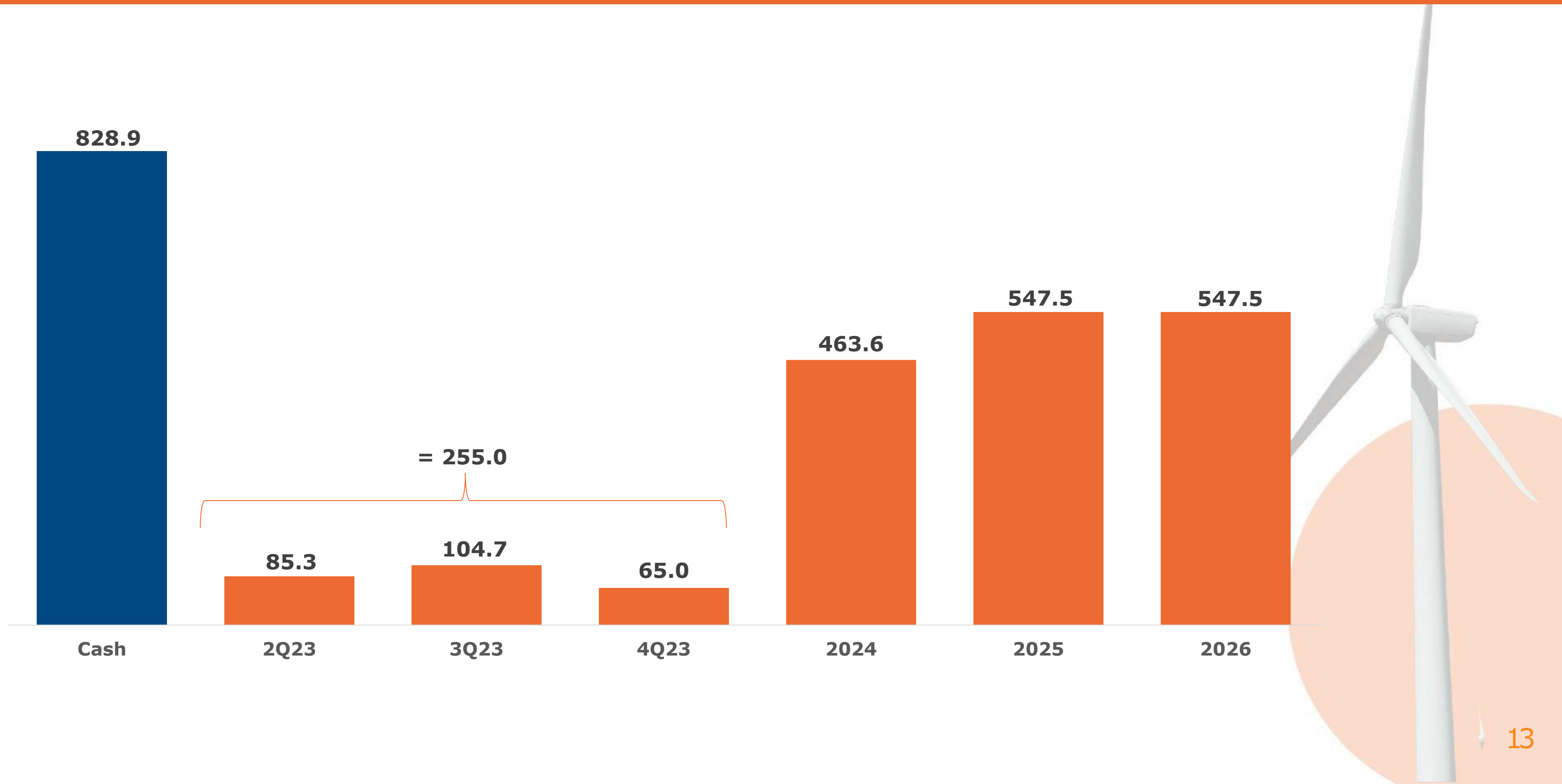
¹WIP (Work in Process) = Products being prepared + finished

² NOR – Net Operating Revenue

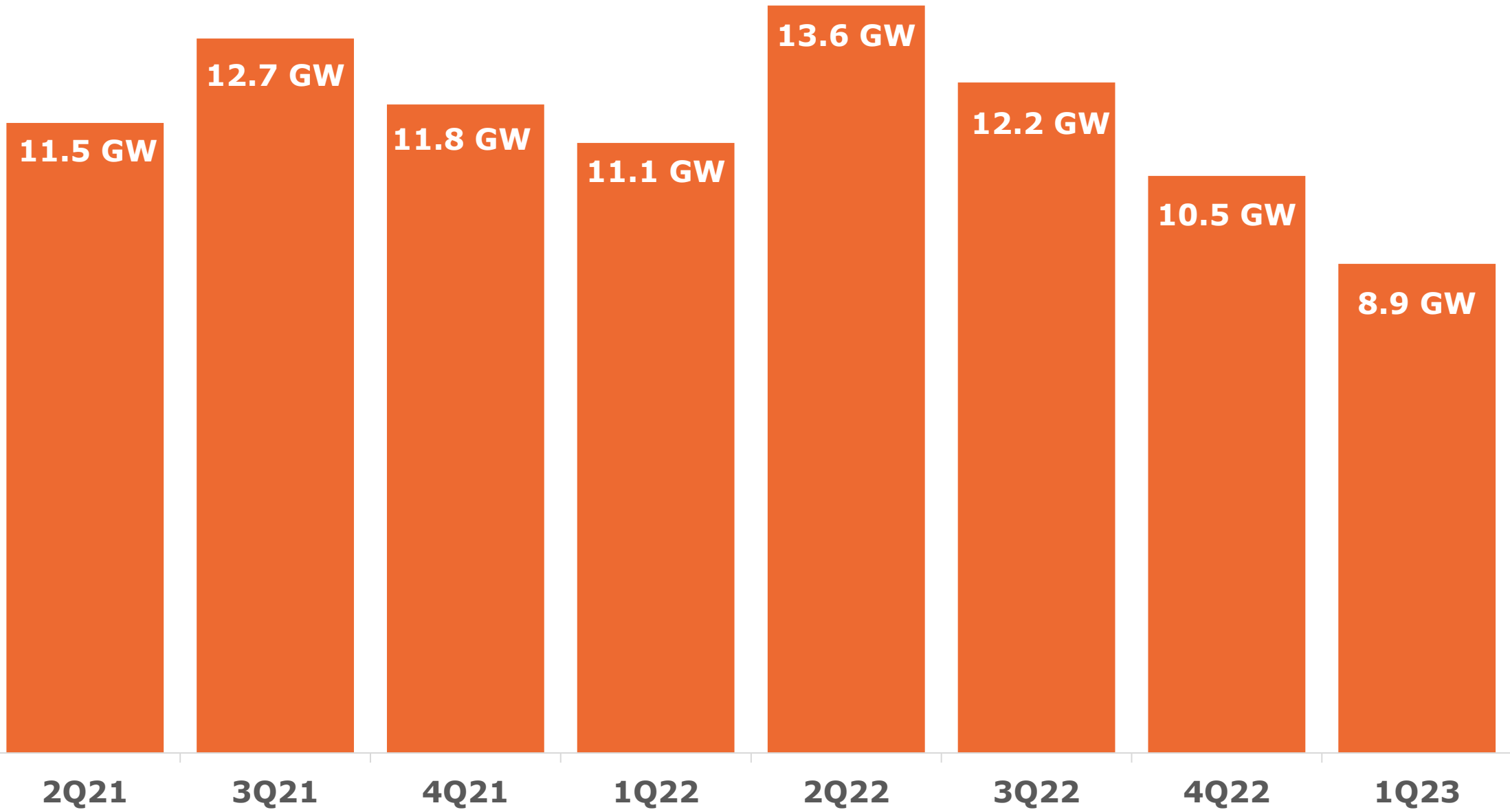
NET CUSTOMER ADVANCES POSITION



AMORTIZATION OF DEBTS FLOW (R\$ MILLIONS)



POTENTIAL ORDERS COVERED BY LONG-TERM CONTRACTS

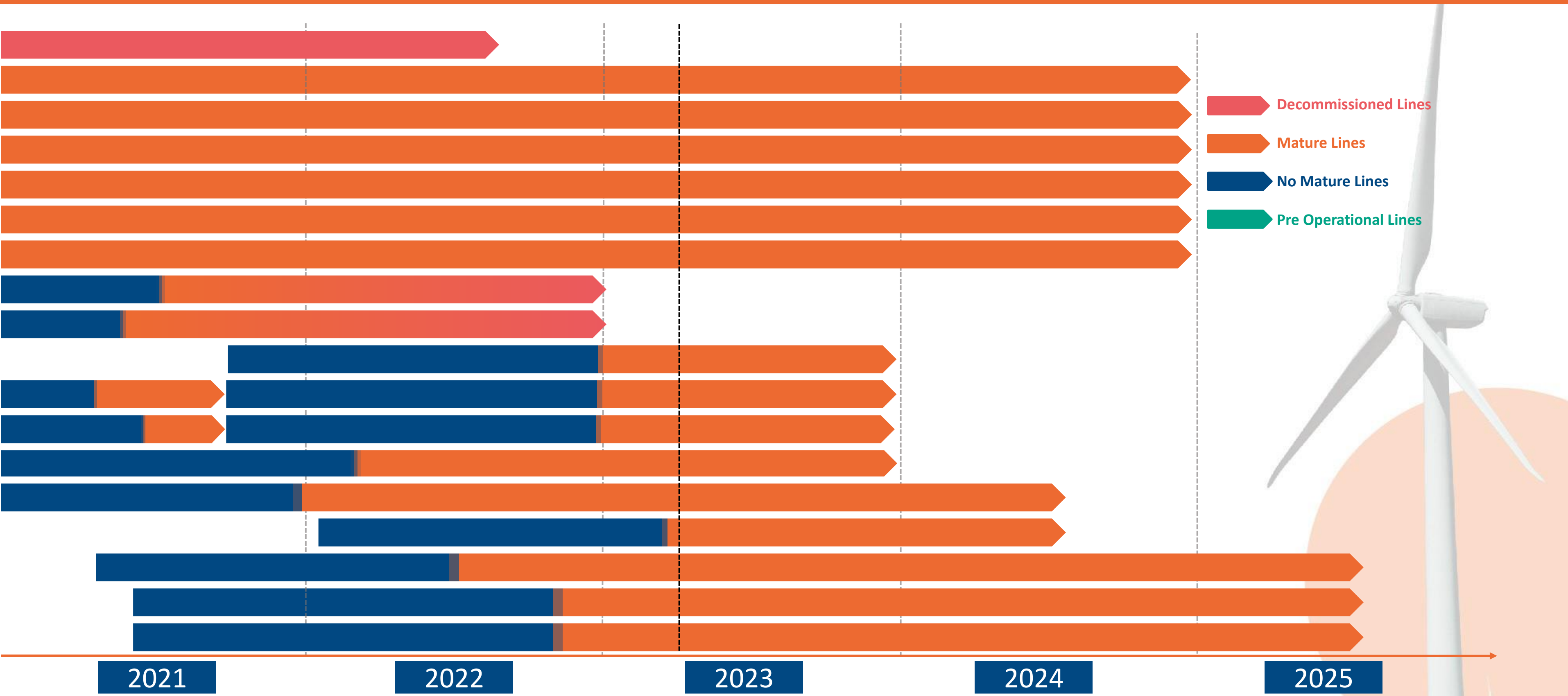


Potential net revenue covered by long-term contracts: R\$ 8.0 billion*

Average power of the wind turbines: 4.9 MW/set

Note: our customers have the right to reduce the use of the capacity dedicated to them up to 40%, resulting in an increase in the price of products.
*Value considers exchange rate position in the end of the quarter.

PRODUCTION LINES





CONTACT
ri@aerisenergy.com.br
(19) 3705-2209

