



**3Q20 RESULTS
RELEASE**

3Q20 Highlights



Net Revenues
R\$ 705.8 Million
+219.9% vs 3Q19



Net Income
R\$ 56.4 million
+101.3% vs 3Q19



EBITDA
R\$ 102.1 million
+114.1% vs 3Q19



CAPEX from
R\$ 146.6 million
(9M20)



ROIC
25.5%



Accomplishments



AERI
B3 LISTED NM



**Listing at the
Novo Mercado
segment of B3
"AERI3"**



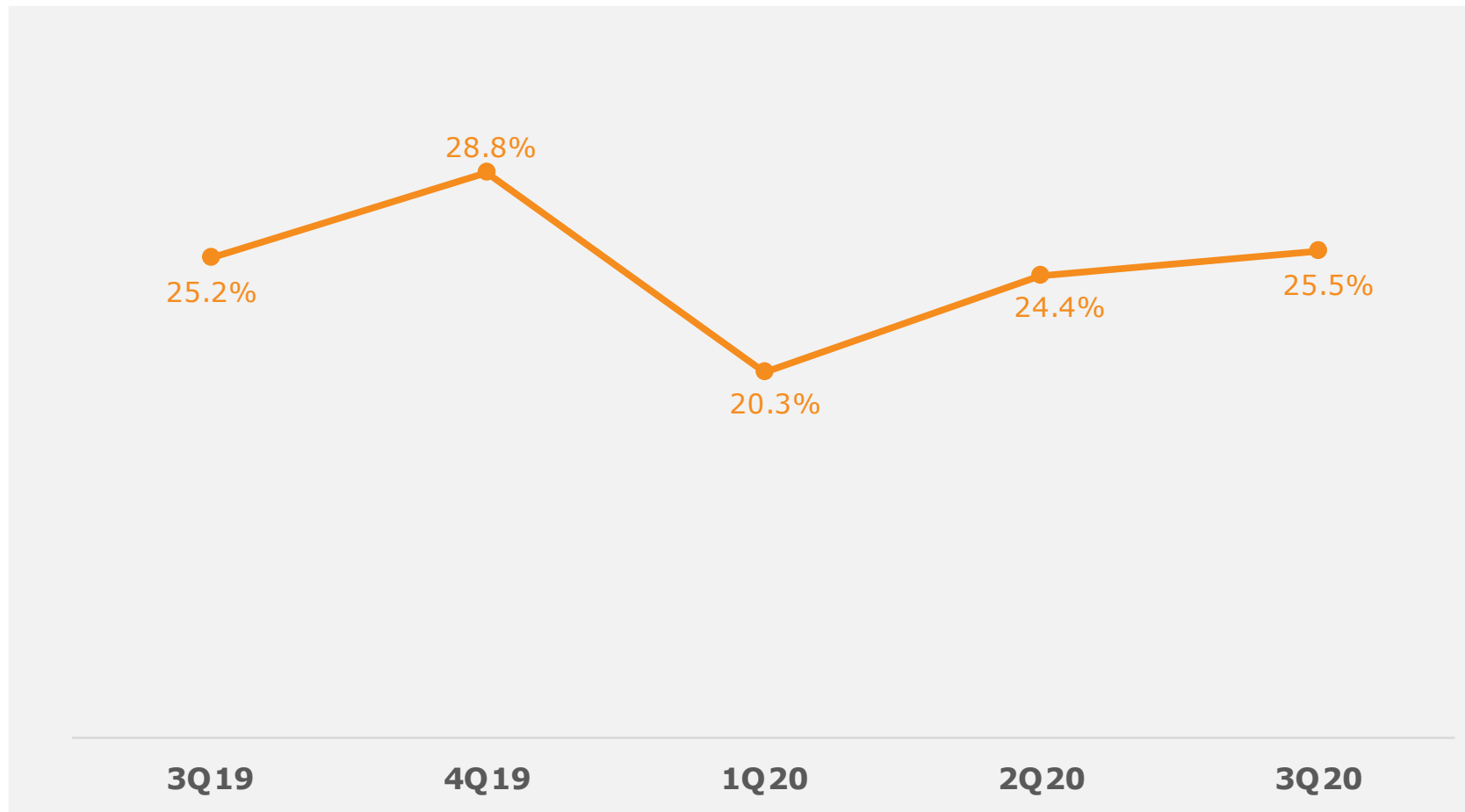
**Acquisition from
Planta de Pecém II**



**Growth Plan
Execution**



Return on Invested Capital (ROIC)



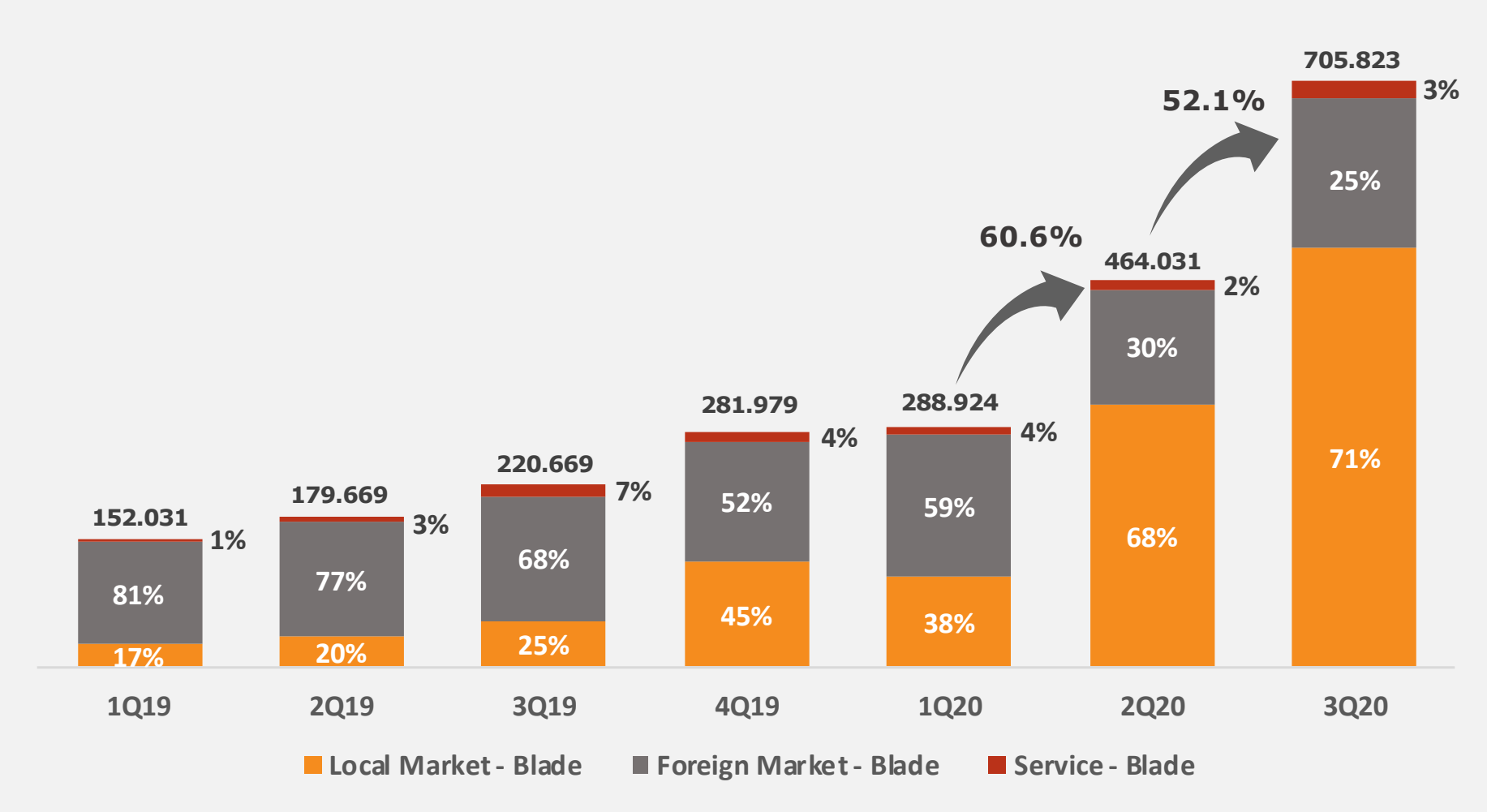
➤ **NOPAT (LTM)¹**
R\$184.4 Million

➤ **Average Invested Capital²**
➤ R\$723.1 Million

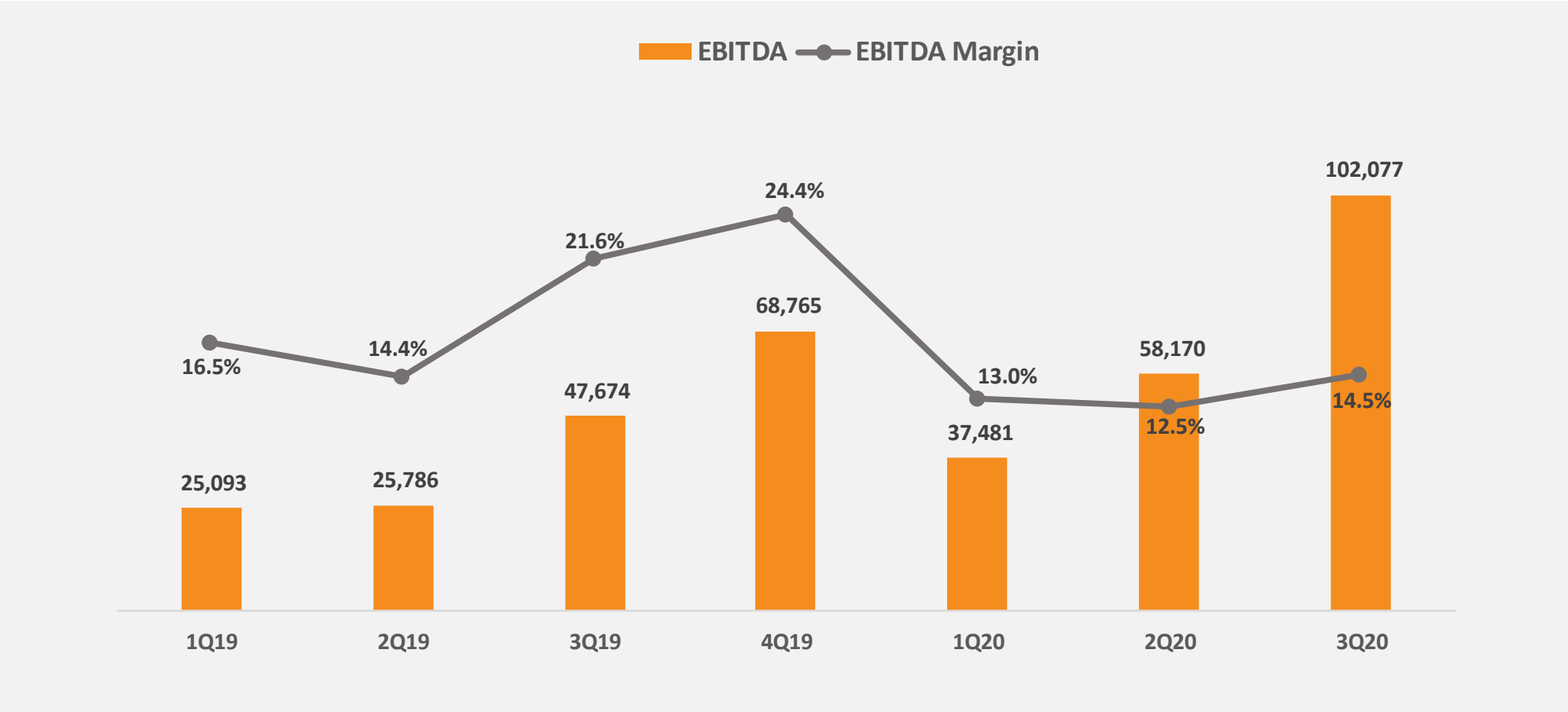
¹ NOPAT- Net Operating Profit After Taxes

² Net Debt + Shareholders Equity, average between the end of the period and the end of previous fiscal year

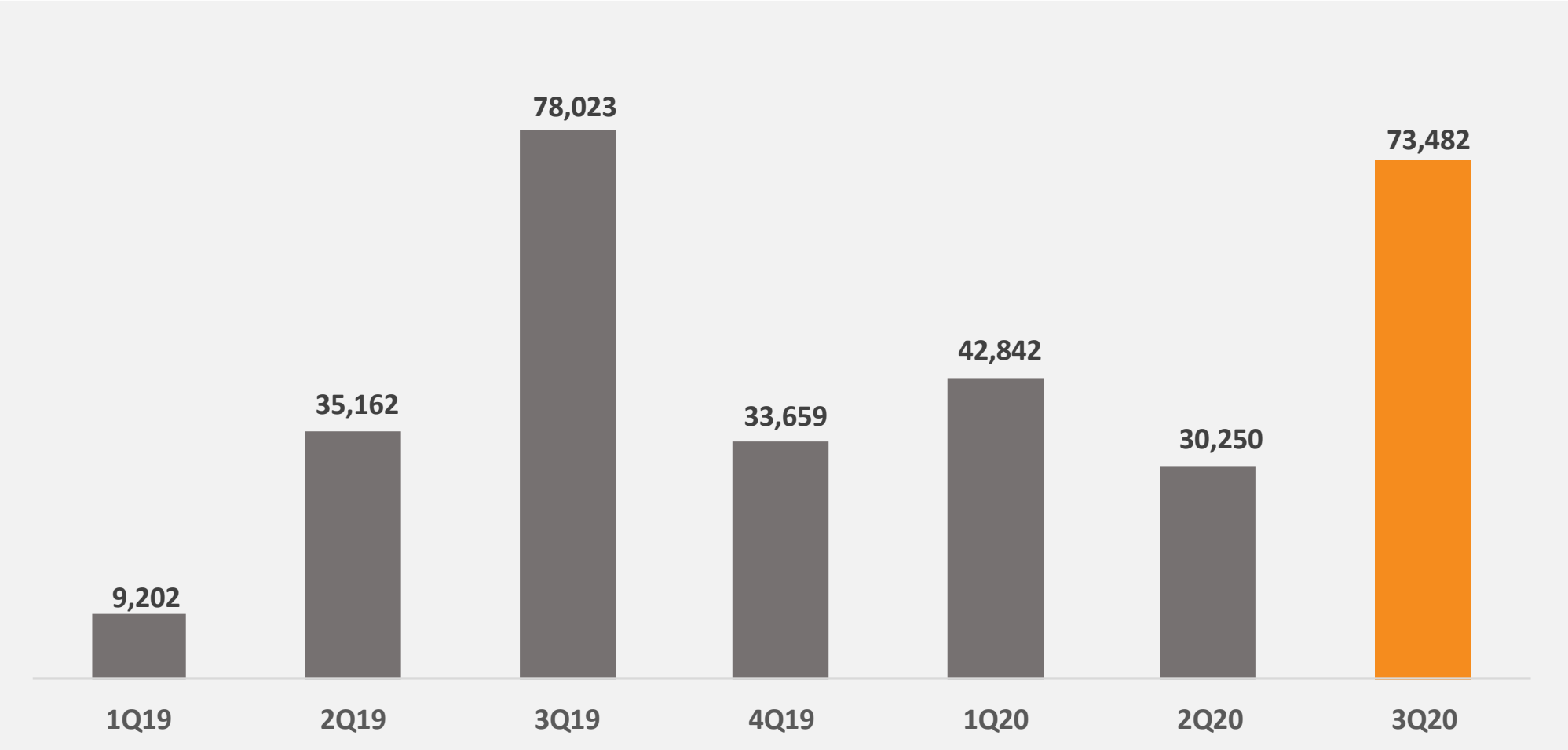
Net Revenue



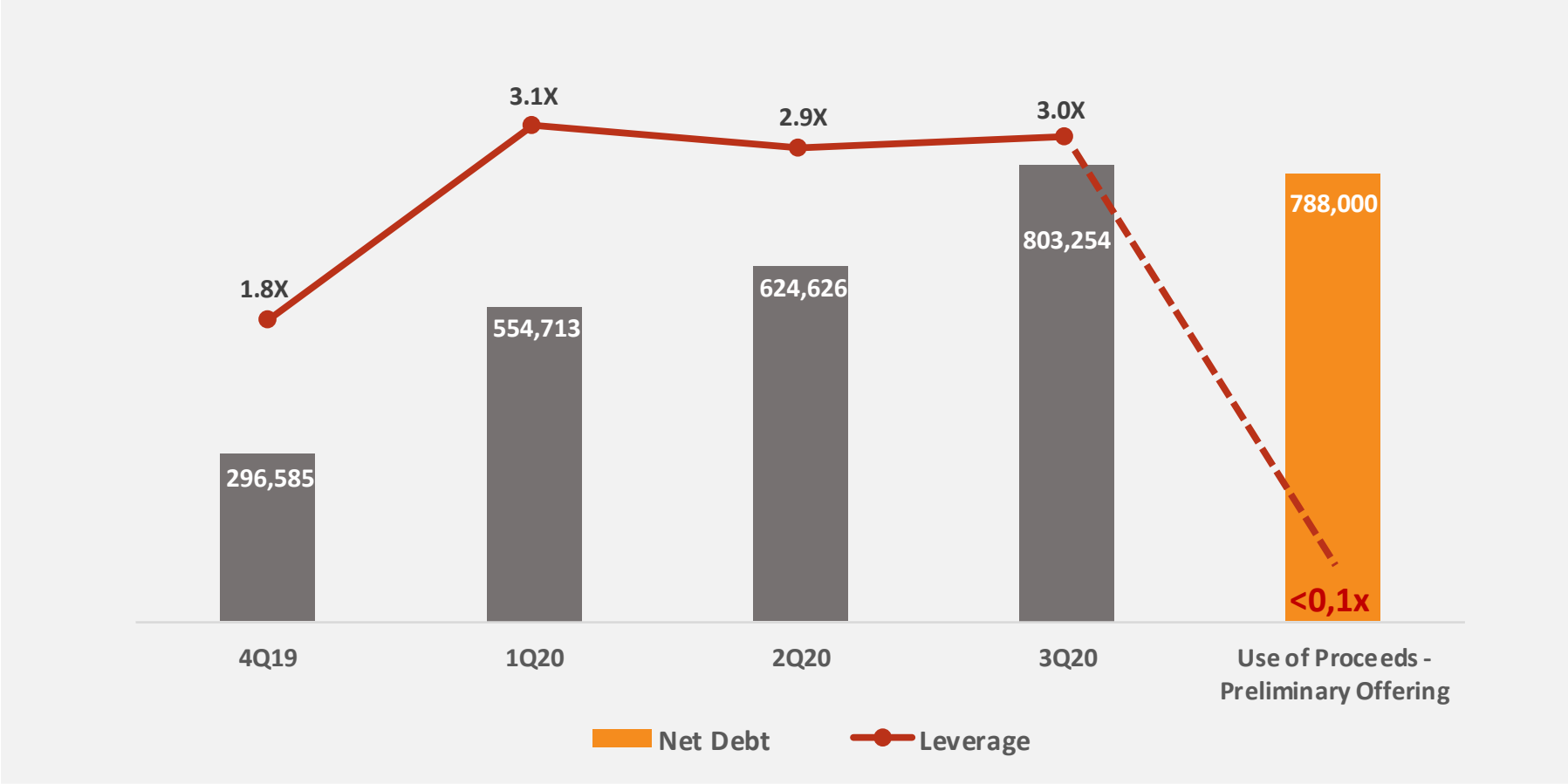
EBITDA



CAPEX



Leverage x Net Debt



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