

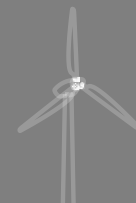


**RESULTS
RELEASE**
2Q24

Legal Disclaimer



Any statements that may be made during this conference call regarding the business prospects of Aeris Indústria e Comércio de Equipamentos para Geração de Energia S.A. (“Company” or “Aeris”), projections, and operational and financial goals constitute the beliefs and assumptions of the Company’s management, as well as currently available information. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they relate to future events and, therefore, depend on circumstances that may or may not occur. Investors should understand that general economic conditions, industry conditions, and other operational factors may affect Aeris' future performance and may lead to results that differ materially from those expressed in such forward-looking statements.



Agenda



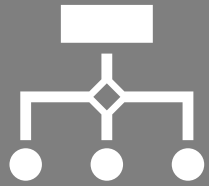
1 Highlights 2Q24

2 Operational Performance

3 Results 2Q24

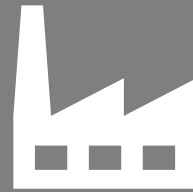
4 Q&A

5 Concluding Remarks



Restructuring processes to improve operational efficiency:

Gross Margin: Increase of 8.8 p.p. vs. 1Q24



Operational Performance

EBITDA Margin: Increase of 8.5 p.p. vs. 1Q24



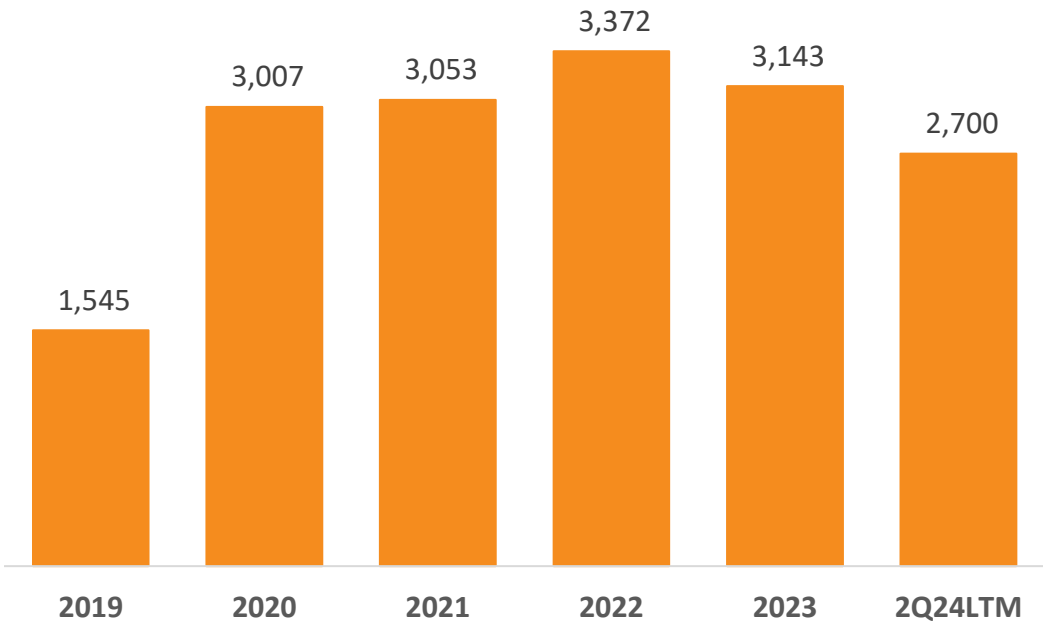
Reduction in Financial Expenses

Reduction of 25% in Net Financial Expenses vs. 1Q24

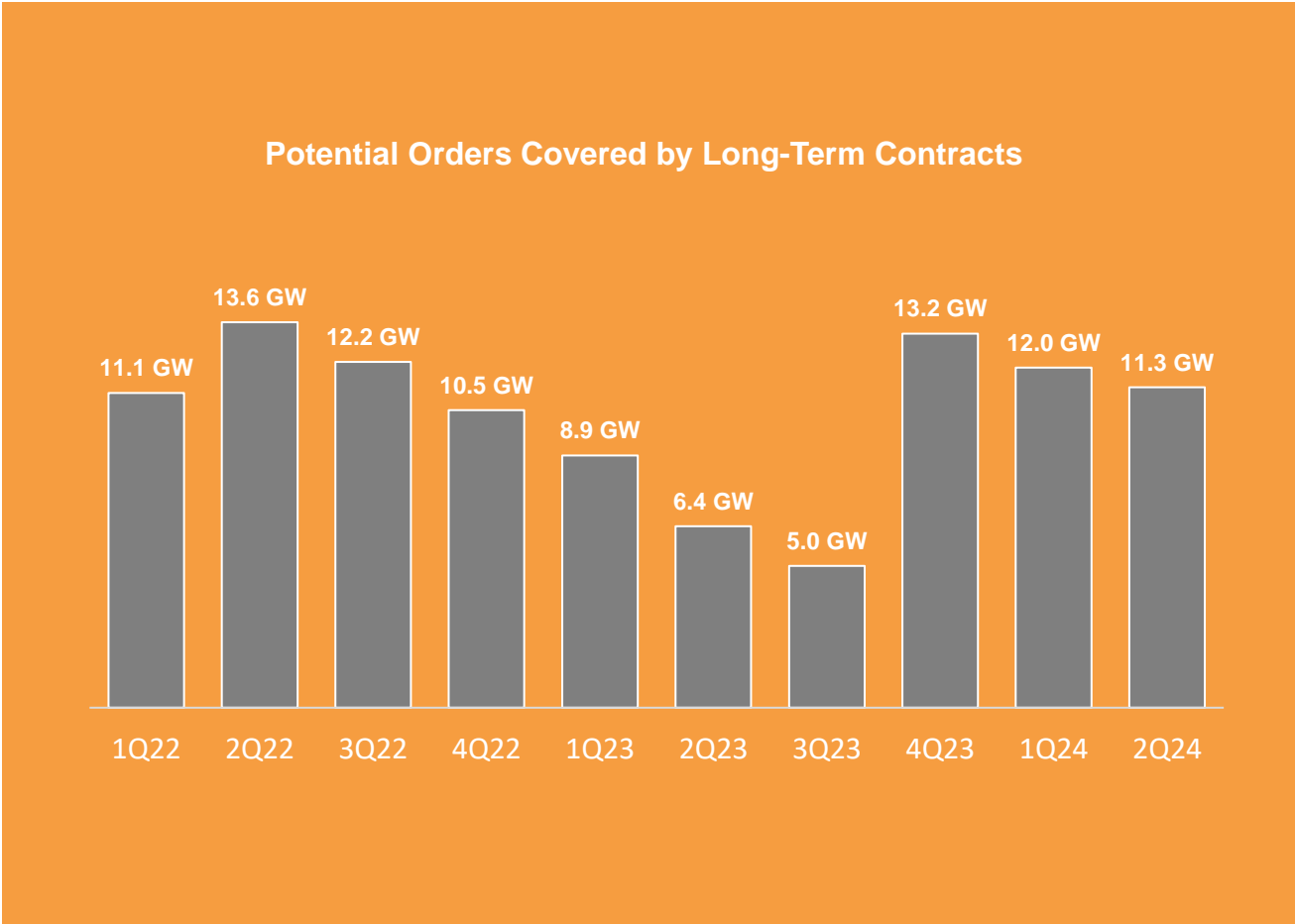
Operational Performance



MW delivered (per year)

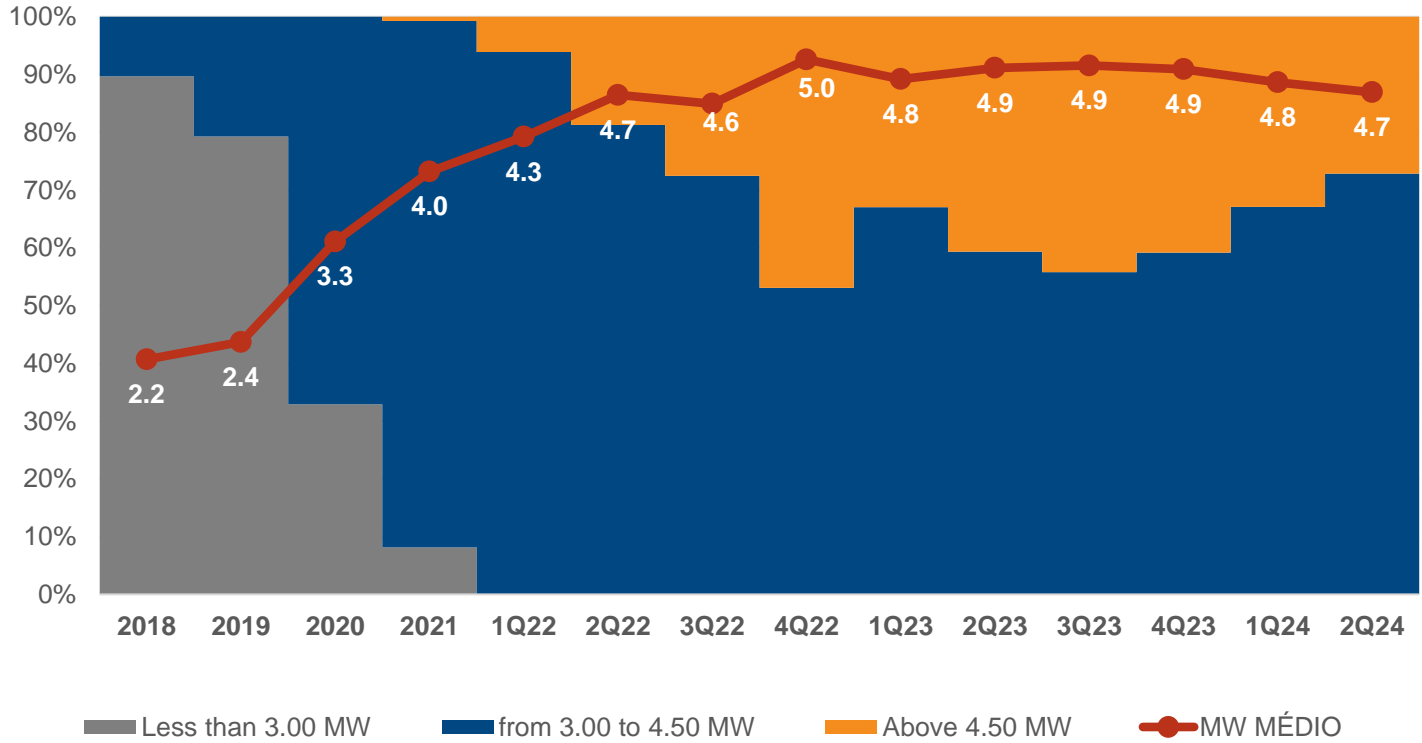


Potential Orders Covered by Long-Term Contracts



LTM = Last Twelve Month

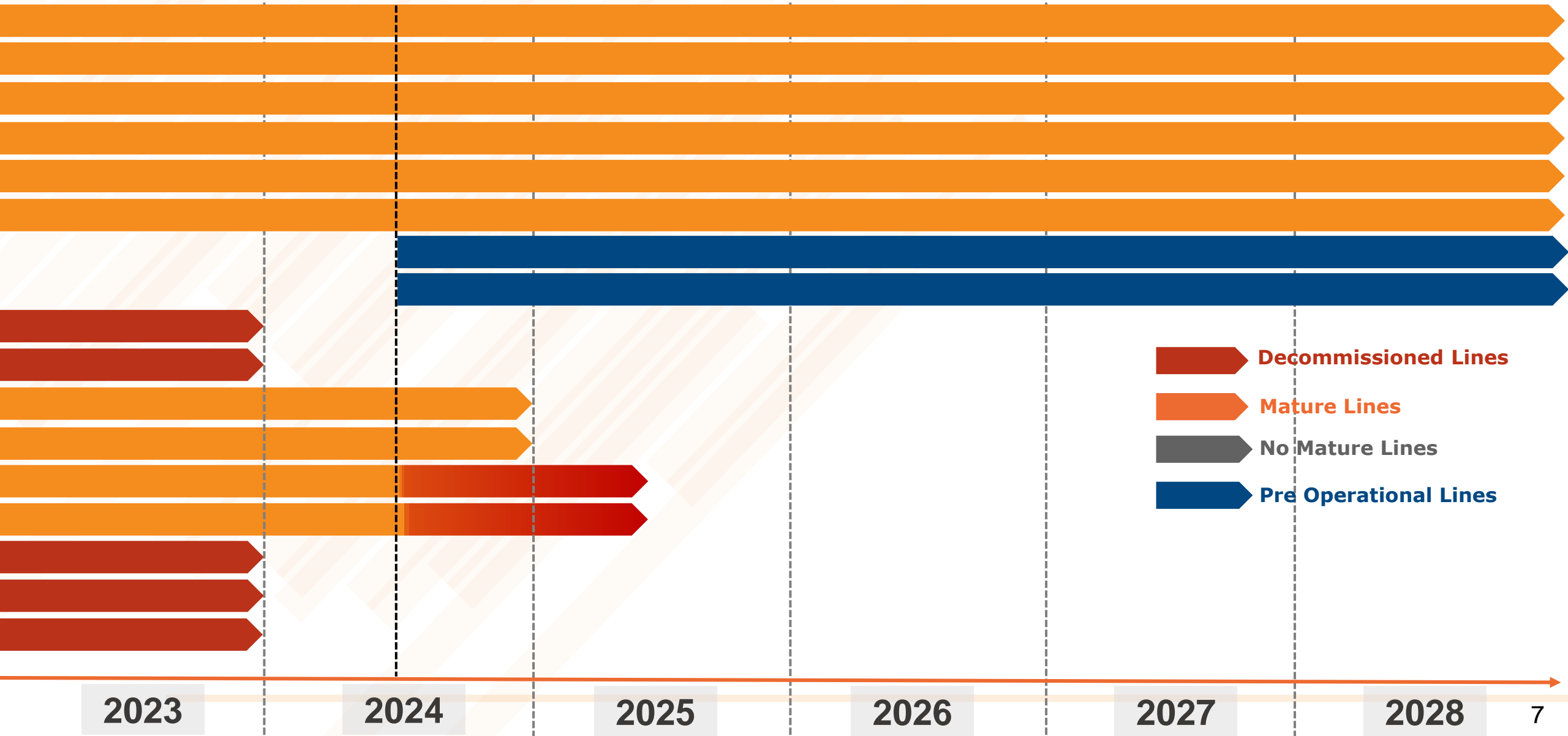
% Of Blades Invoiced by Wind Turbine Category (MW)



2Q24

- Average wind turbine power: 4.7 MW
- Category above 4.5 MW

Production Lines





NET REVENUE

- R\$ 422.2 million in 2Q24
- R\$ 937.7 million in 1H24



EBITDA

- R\$ 70.6 million in 2Q24
- R\$ 113.0 million in 1H24



INVESTMENTS

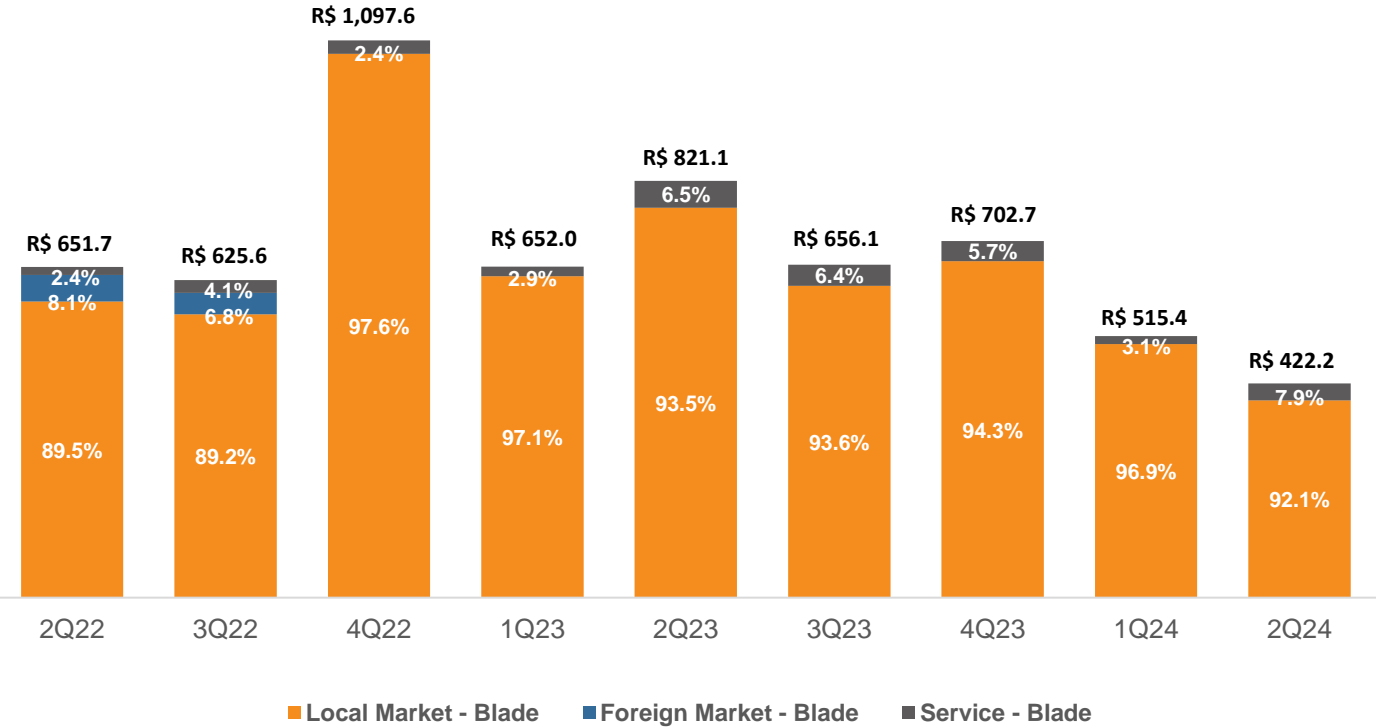
- R\$ 17.9 million in 2Q24



(LOSS) / NET PROFIT

- R\$ -3.1 million in 2Q24
- R\$ -44.3 million in 1H24

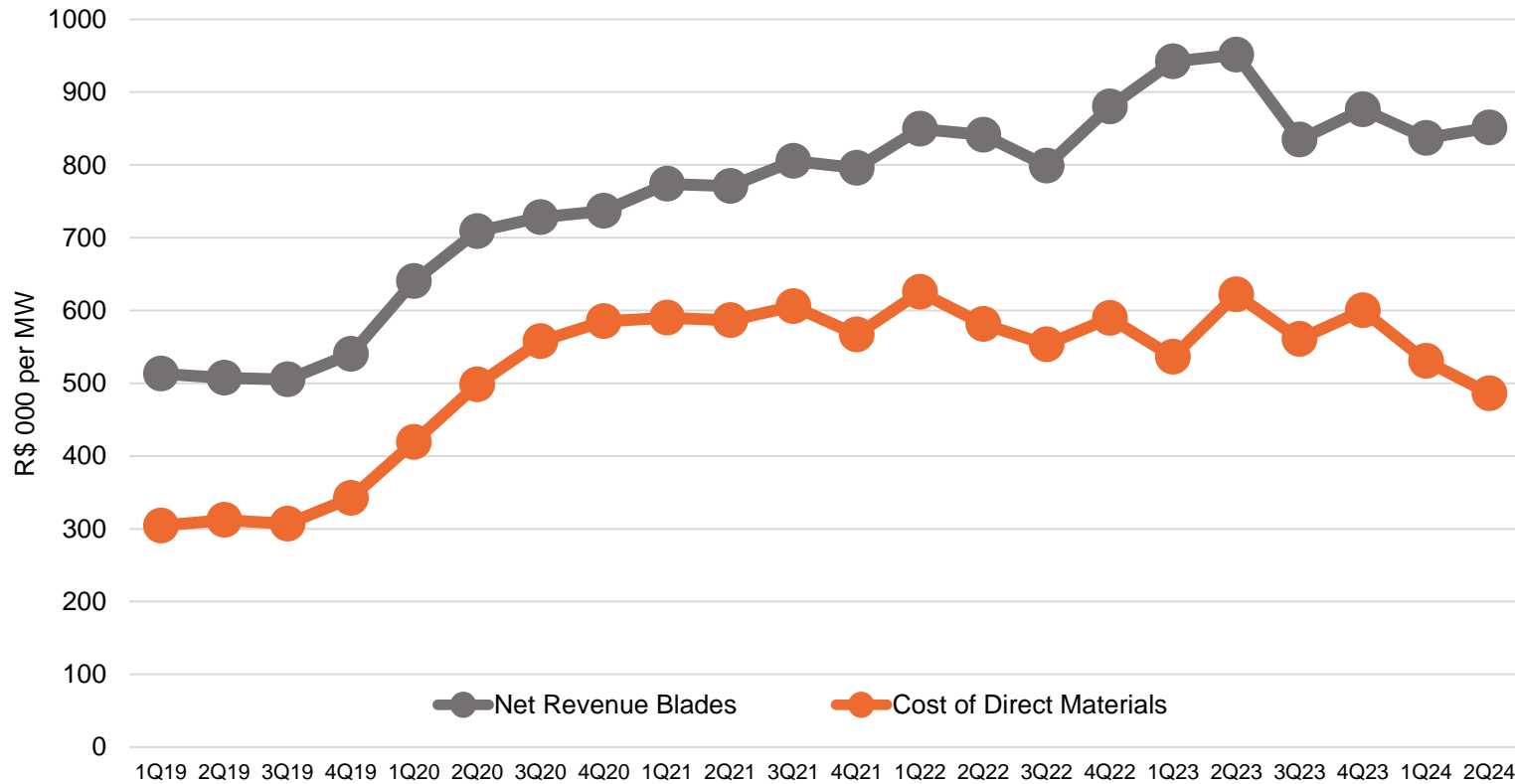
Net Revenue (R\$ Millions)



Reduction of 18.1% (2Q24 vs. 1Q24)

➤ **Decrease in domestic market demand**

Pass-Through Of Direct Material Costs

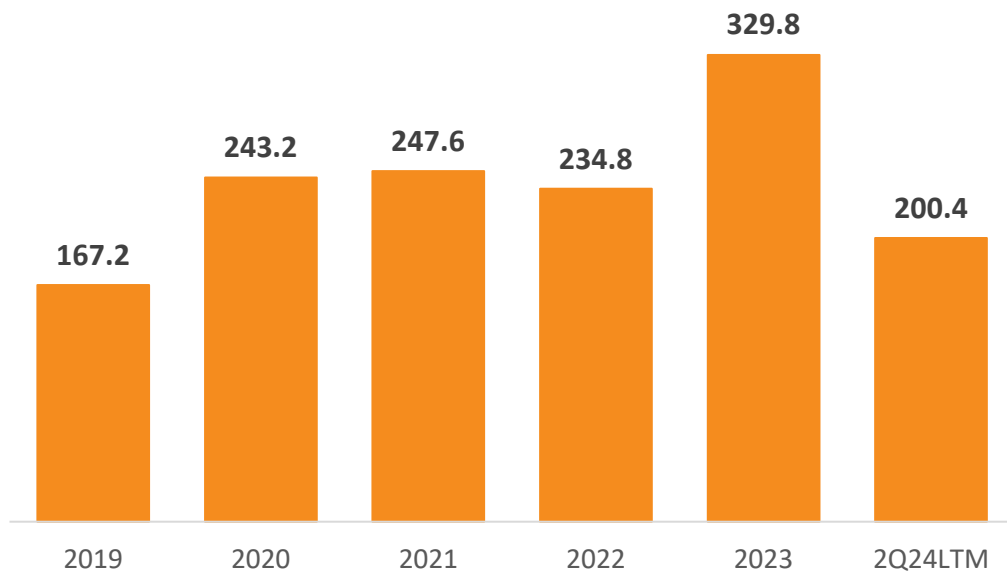


➤ Exchange Rate Effect for the period

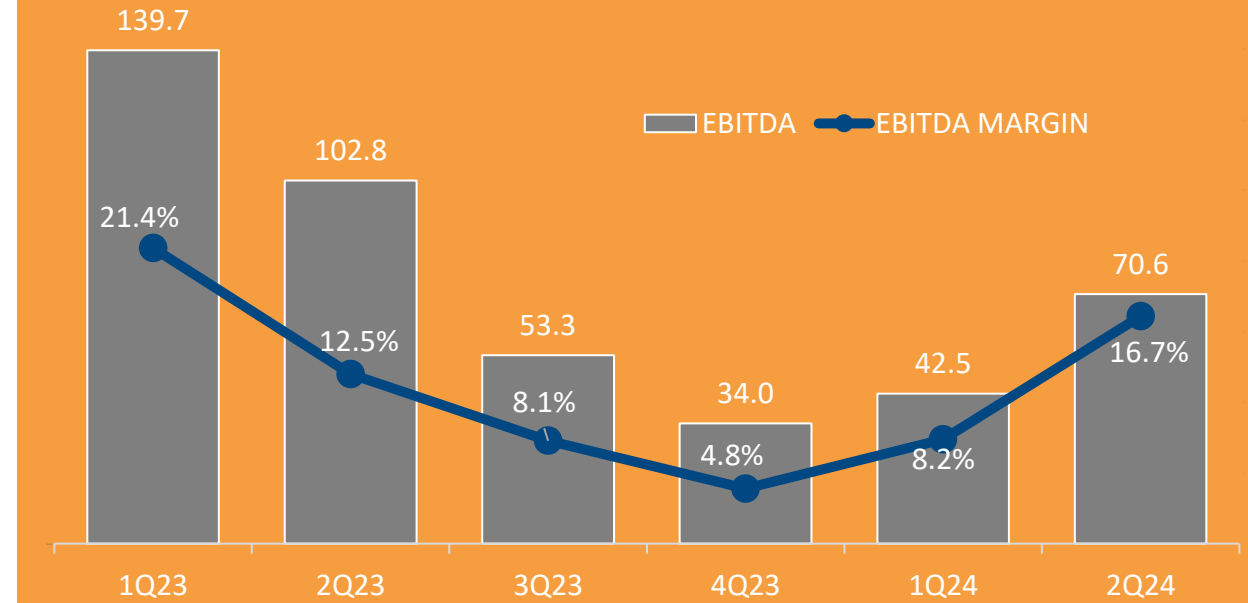
EBITDA (R\$ Millions)



EBITDA LTM

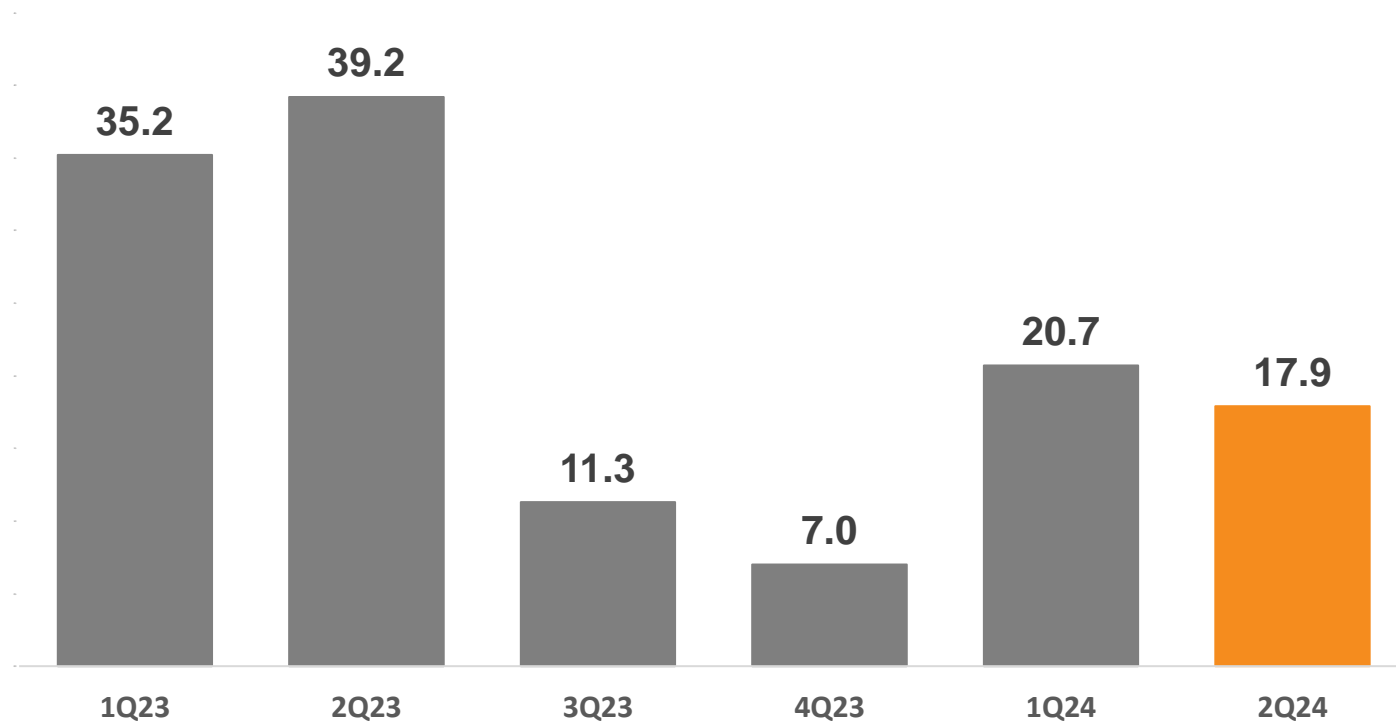


Quarterly EBITDA



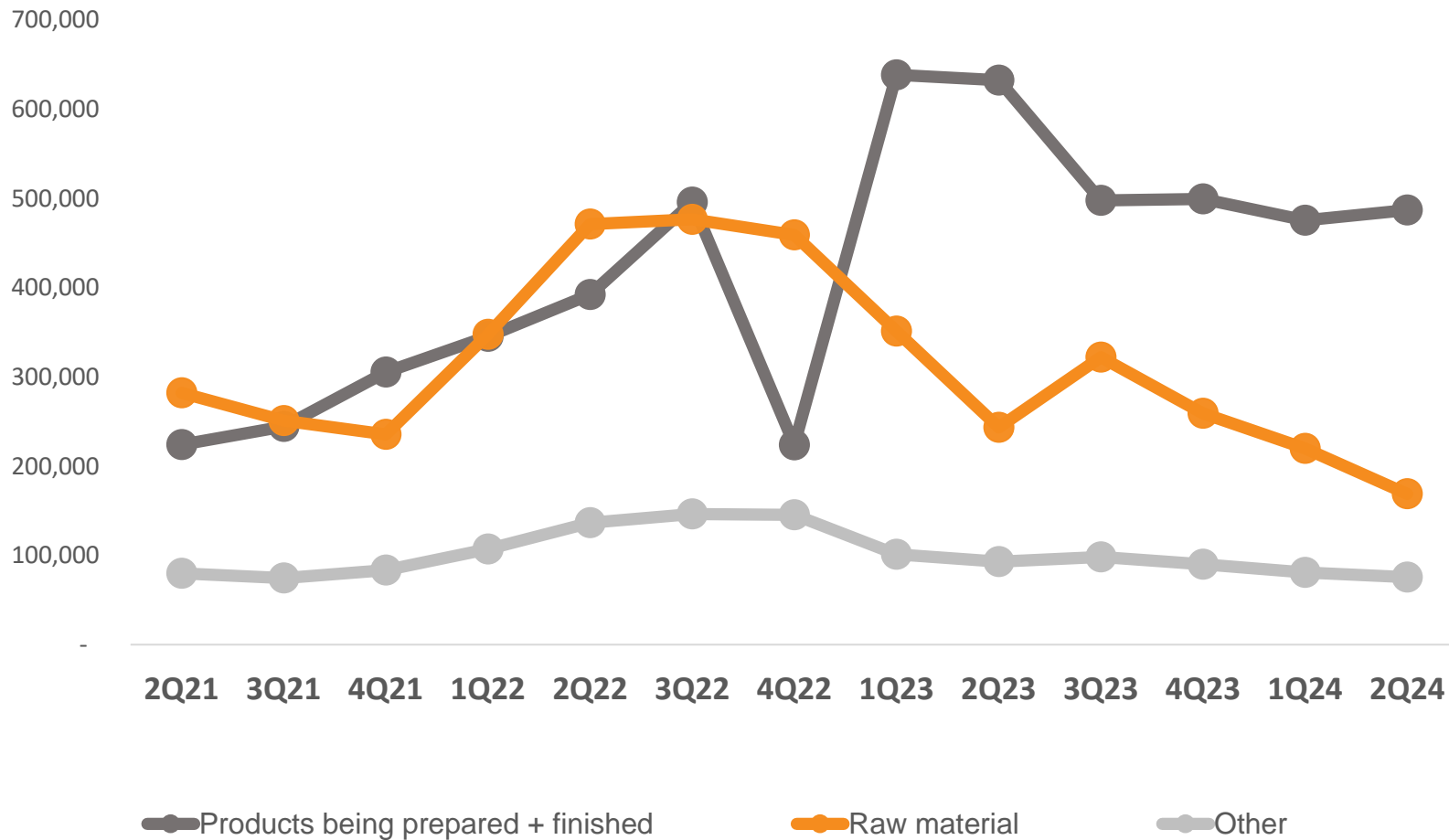
➤ Main effects for the period: Exchange rate, Non-recurring effect and Operational efficiency

Investment (R\$ Millions)



➤ Investments in line with the budget.

Inventories Evolution (R\$ Millions)



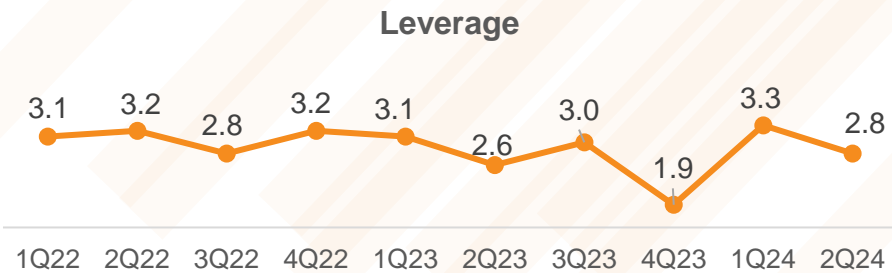
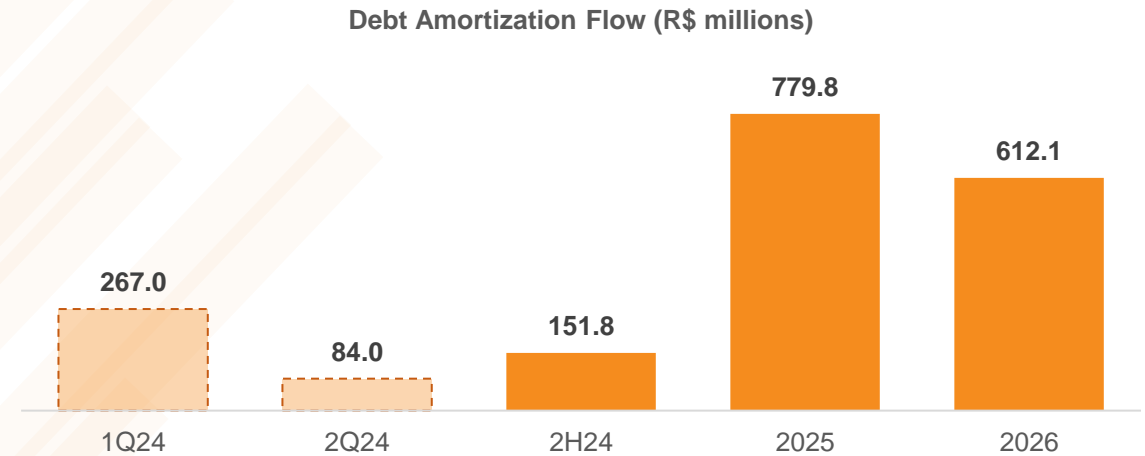
2Q24 vs.1Q24:

- Reduction of R\$ 51.1 million in raw materials
- Increase of R\$ 11.3 million in products being prepared + finished

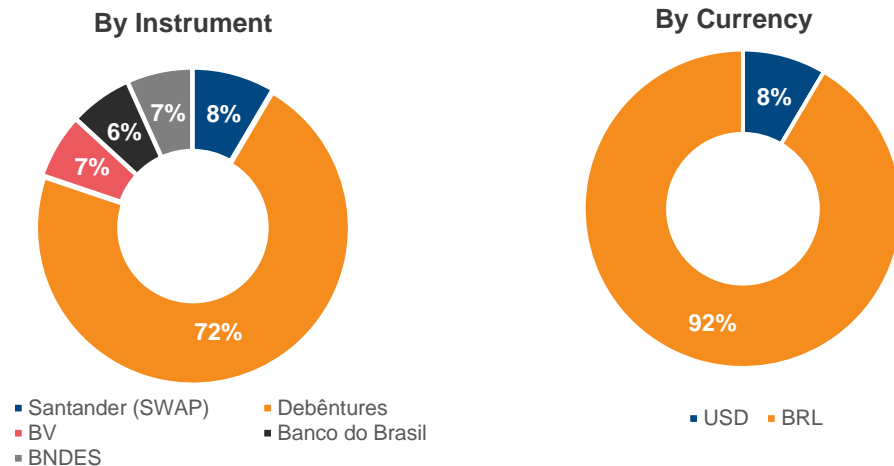
Amortization Of Debts Flow (R\$ Millions)



R\$ Millions	2023	1Q24	2Q24
Gross Debts	1,696	1,476	1,544
Cash	1,064	701	977
Net Debt	633	775	552
EBITDA LTM	330	233	200
Leverage	1.9x	3.3x	2.8x



Debt Profile



➤ Q&A

➤ Concluding Remarks

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