### FOR IMMEDIATE RELEASE

### ULTRAPAR PARTICIPAÇÕES S.A. ANNOUNCES FIRST QUARTER 2000 RESULTS

São Paulo, Brazil, May 10, 2000 – ULTRAPAR PARTICIPAÇÕES S.A. – (NYSE: UGP/BOVESPA:UGPA4) today announced results for the period ended March 31, 2000. All financial information has been prepared in accordance with Brazilian GAAP and is based on corporate law accounting. All figures are given in Brazilian Reais except where otherwise indicated. Figures were converted to U.S. dollars based on the final and average commercial exchange rates for the Balance Sheet and Income Statement, respectively, for the corresponding periods.

### **HIGHLIGHTS**

- Ultrapar continued to show significant growth in Net Sales Revenue, which totaled R\$431 million (US\$243 million) in 1Q00, 49% (48%) greater than in the same period last year.
- Net Earnings per 1,000 shares reached R\$0.68 (US\$0.38/ADR) during the period, a significant increase from the loss per 1,000 shares of R\$0.02 (US\$0.01) in 1Q99.
- EBITDA for Ultrapar in 1Q00 was R\$72 million (US\$41 million), the same as 1Q99, despite
  the negative impact of increases in the prices of the main raw materials (LPG and Ethylene)
  during 1999.
- Capital Expenditures totaled R\$44 million (US\$25 million) three times greater than in 1Q99.
- In 2Q00, Ultragaz will begin operation of a new bottling plant in Goiânia, which is the first of four bottling plants to be installed during 2000, as part of the Company's geographic expansion plan.

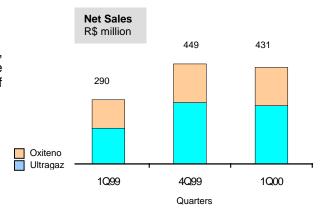


### <u>ULTRAPAR – CONSOLIDATED EARNINGS</u>

#### **Net Sales**

Net sales totaled R\$431 million (US\$243 million) in 1Q00, 49% (48%) greater than the same period in 1999. The drop of 4% compared to 4Q99 is a result of the effects of seasonality on the domestic market.

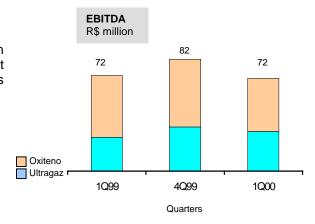
ı	Variation							
	1Q00 ×							
ı	1Q99	4Q99						
Ī	49%	(4)%						



### **EBITDA**

Consolidated EBITDA totaled R\$72 million (US\$41 million) in 1Q00, the same level as in 1Q99, despite significant increases in the prices of the Company's main raw materials (LPG and Ethylene) during 1999.

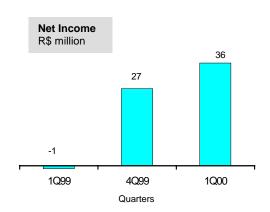
Variation						
1Q00 X						
1Q99	4Q99					
0%	(13)%					



#### **Net Income**

Net income totaled R\$36 million (US\$20 million) in 1Q00, a significant increase from a loss of R\$1 million (US\$1 million) in 1Q99.

Variation					
1Q00 ×					
1Q99 ´	4Q99				
3,700%	35%				



The increase in net income in 1Q00 compared to 1Q99 was primarily due to the higher net financial result during the period. In 1999, the currency devaluation resulted in a net monetary variation loss of R\$42 million, while in 1Q00, the *real* appreciated 2.4%, resulting in a net monetary variation gain of R\$3.8 million. In addition, there was a significant increase in financial revenue, reflecting the higher cash position as a result of the Company's IPO in 4Q99.

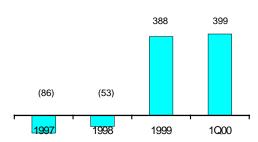


### **Capital Expenditures**

Capital Expenditures during 1Q00 totaled R\$44 million (US\$25 million). In Ultragaz, most of the investments were directed to the expansion in the non-residential segment. In Oxiteno, in addition to expenditures directed to maintenance and technological updating of plants, investments were made to expand certain of the Ethylene Oxide derivatives units. Investments in Ultracargo were made principally to expand the Terminal Intermodal Paulista (TIP), one of the first facilities in Brazil that enables the transfer of products between railway and highway.

#### **Net Cash Position**

(R\$ million)



On March 31, 2000, cash and cash equivalents totaled R\$796 million, of which R\$61 million was U.S. dollar indexed.

Total debt was R\$397 million, of which R\$216 million was U.S. dollar indexed.

Fluctuations in the currency exchange rate and higher costs for US dollar-denominated financing caused Ultrapar to review its financing policy. As a result, Ultrapar reduced its volume of imports financed, as well as the utilization of Financed Advances on Exports (Adiantamento de Contrato de Câmbio - ACC).

In 1Q00, the Company's net cash position increased to R\$ 399 million from R\$ 388 million at the end of 1999.



#### **ULTRAGAZ**

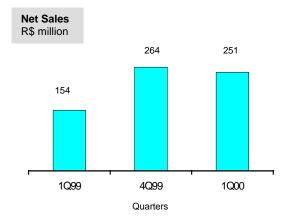
LPG consumption grew by 5% in 1Q00 compared to 1Q99. Ultragaz's sales volume during the same period increased 8%, resulting in a growth in market share to 18.3%.

Compared to 4Q99, there was a 4% drop in sales volume, due mainly to the effects of seasonality that are characteristic for this time of year.

The growth compared to 1Q99 is mainly due to the turnaround in the economy. In particular, sales to industrial and commercial customers increased by 21% compared to the same period in 1999.

Average prices were 52% higher compared to 1Q99, as a result of the pass-through of increases in the exrefinery price during 1999. Compared to 4Q99, average prices were 1% lower, due to a change in the sales mix. While sales to the residential segment decreased by 8% compared to 4Q99, there was a 4% increase in sales volume to the non-residential segment, primarily to large customers (industrial).

As a result, net revenues in 1Q00 were 63% higher than in 1Q99 and 5% lower when compared to 4Q99.



Variation						
1Q00 X						
1Q99	^					
63%	1 400					

Volumes & Prices	1Q00	1Q99	4Q99	1Q00 X
				1Q99 4Q99
Residential				
Tons sold (ooo)	189	187	205	1% (8)%
Non Residential				
Tons sold (ooo)	114	94	110	21% 4%
Total Tons sold (000)	303	281	315	8% (4)%
Total Tolls sold (000)	303	201	313	(4)/0
Average price (R\$/ton)	818	536	830	52% (1%)

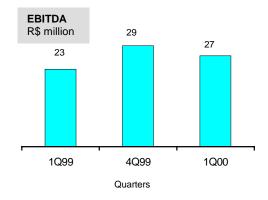
The increase in cost of goods sold for Ultragaz comparing 1Q00 with 1Q99 was due primarily to the increases in the purchase cost of LPG, as a result of the alignment of the domestic price to international levels.

Higher operating expenses for Ultragaz compared to 1Q99 were a result principally of an increase of R\$4.7 million in selling expenses, particularly those related to commissions and freight costs, reflecting the higher sales volume during the period. In addition, depreciation expense increased by R\$1.5 million compared to 1Q99 due primarily to maturing investments completed in prior periods.



Consequently, EBITDA totaled R\$27 million (US\$15 million) in 1Q00, 18% (18%) higher than the same period in 1999.

Variation						
1Q00 ×						
1Q99	4Q99					
18%	(7)%					



### **NOTE**

During 1999 changes were made to the tax legislation related to PIS, COFINS and ICMS taxes. Prior to the changes, such tax expenses were calculated based on the Company's Gross Revenues. After the changes, these taxes began to be included within the cost of LPG purchased by the Company, thus reflected in Cost of Goods Sold.

In the table on page 12, we have adjusted the 1Q99 statements to reflect the current tax legislation for comparative purposes.

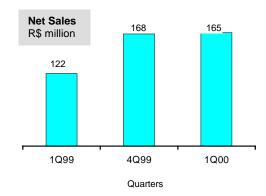


#### **OXITENO**

Oxiteno's sales volume for 1Q00 increased 4% compared to 1Q99, and 7% compared to 4Q99.

In 1Q00, both the sales to the domestic and international markets showed growth compared to 1Q99. Domestic market sales volume grew by 7%, due mainly to the turnaround in the economy, particularly in the textile and beverage sectors.

Compared to 4Q99, the increase in total sales was due to the 65% increase in export volume, which was directed mainly to the Asian market.



Oxiteno's average sales price in 1Q00 was higher than the same period last year mainly due to the recovery of international petrochemical prices. Compared to 4Q99, Oxitenos's average sales price was 8% lower, basically due to a change in the sales mix with an increase in export sales of glycols.

As a result, net sales revenue in 1Q00 was 35% higher than in 1Q99, and remained stable compared to 4Q99.

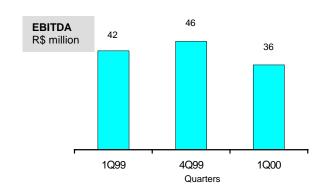
Volumes & Prices	1Q00	1Q99	4Q99	1Q00 X		
				1Q99	4Q99	
Total volume sold (000)	109	105	102	4%	7%	
Domestic	60	56	72	7%	(16)%	
Export	49	48	30	1%	65%	
Average price (R\$/ton)	1,512	1,165	1,645	20%	(8%)	

Cost of goods sold for Oxiteno increased significantly compared to 1Q99 and 4Q99 due to increases in the cost of ethylene. The realignment of the naphtha price in the Brazilian market to reflect international prices resulted in an increase in the price of ethylene by more than 90% in the last 12 months, as expected by the Company.

Operating expenses in 1Q00 increased by 13% compared to 1Q99, particularly those related to sales, such as commissions and freight costs, as well as personnel expenses, due to a salary adjustment that resulted from the annual labor agreement review (as part of Brazilian labor legislation).

As a result, EBITDA totaled R\$36 million (US\$20 million) in 1Q00, a decrease of 14% in both *reais* and U.S. dollar terms compared to 1Q99.

Variation					
1Q00 ×					
1Q99 AQ99					
(14)%	(22)%				





#### **ULTRACARGO**

Sales volume for Transultra in 1Q00 increased by 31% compared to 1Q99 and 4% compared to 4Q99, with a significant increase in transportation volume of LPG. In addition, there was an increase in transportation prices for chemical products to reflect higher fuel costs. As a result, Net Sales Revenue rose to R\$12.9 million (US\$7.3 million) in 1Q00, 34% (33%) higher than in the same period in 1999. In 1Q00, EBITDA totaled R\$2.0 million (US\$1.2 million), an increase of 146% (145%) compared to the same period in 1999.

The opening of the Terminal Intermodal Paulista (TIP) contributed to an increase of 8% in Tequimar's storage volume capacity compared to the same period in 1999. In addition, there was a 13% increase in the storage price, contributing to a Net Revenue of R\$9.7 million (US\$5.5 million), 23% (22%) higher than in 1Q99. The main reason for the increase in Cost of Services compared to 1Q99 was the increase in the cost of one of the main raw material input, which was temporarily supplied in a different manner. Despite this increase, Tequimar's EBITDA reached R\$5.2 million (US\$2.9 million) in 1Q00, an increase of 26% both in *reais* and US dollars compared to the same period in 1999.

Consolidated EBITDA for Ultracargo totaled R\$7.2 million (US\$4.1 million) in 1Q00, an increase of 47% (46%) compared to 1Q99 and 29% (41%) compared to 4Q99.

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### ULTRAPAR PARTICIPAÇÕES S/A CONSOLIDATED BALANCE SHEET

	(A) MAR	(B) MAR	(C) DEC	% 	% 
ASSETS	2000	1999	1999	A / B	A/C
Cash and Marketable securities	796	408	857	95%	(7%)
Trade accounts receivable	122	94	119	30%	3%
Inventories	75	62	79	22%	(5%)
Other	67	62	58	7%	14%
Total Current Assets	1,060	625	1,113	70%	(5%)
Investments	81	79	78	2%	4%
Property, plant and equipment	684	668	666	2%	3%
Deferred Charges	34	29	32	18%	6%
Other Long Term Assets	31	29	33	8%	(7%)
Total Long Term Assets	830	805	809	3%	3%
TOTAL ASSETS	1,890	1,429	1,922	32%	(2%)
LIABILITIES AND STOCKHOLDERS' EQUITY					
Loans	131	199	190	(34%)	(31%)
Suppliers	77	35	73	119%	6%
Salaries and related contributions	29	25	38	13%	(25%)
Taxes	17	35	17	(50%)	4%
Other accounts payable	18	20	38	(8%)	(52%)
Total Current Liabilities	272	314	356	(13%)	(24%)
Loans	266	282	279	(5%)	(5%)
Deferred income tax	34	35	44	(3%)	(22%)
Other accounts payable	46	18	29	150%	60%
Total Long Term Liabilities	347	335	352	3%	(1%)
TOTAL LIABILITIES	619	650	708	(5%)	(13%)
STOCKHOLDERS' EQUITY					
Capital	434	101	434	330%	0%
Revalution reserve	52	61	54	(14%)	(3%)
Revenue reserves	225	162	225	39%	0%
Retained earnings	145	100	107	44%	35%
Total Stockholders' Equity	856	424	820	102%	4%
Minority Interests	415	356	394	17%	5%
TOTAL STOCKHOLDERS' EQUITY & M.I	1,271	780	1,214	63%	5%
TOTAL LIAB. AND STOCKHOLDERS' EQUITY	1,890	1,429	1,922	32%	(2%)
Cash	796	408	857	95%	(7%)
Debt	397	481	469	(17%)	(15%)
Net Cash (Debt)	399	(73)	388	645%	3%



### ULTRAPAR PARTICIPAÇÕES S/A

### CONSOLIDATED STATEMENT OF INCOME

In millions of reais (except per share data) - Corporate law

	(A)	<b>(B)</b>	(C)	<b>(D)</b>	<b>(E)</b>			
	QUAR	TERS ENDI		ACCUMULATED				
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A/C	D/E
Net sales	431	290	449	431	290	49%	(4%)	49%
Cost of goods sold	(320)	(188)	(322)	(320)	(188)	70%	(1%)	70%
Gross Profit	111	102	127	111	102	9%	(12%)	9%
Operating Expenses	(62)	(50)	(67)	(62)	(50)	25%	(7%)	25%
Other Operating Results	2	1	1	2	1	67%	50%	67%
Operating Income	51	53	61	51	53	(4%)	(17%)	(4%)
Financial Expenses, net	21	(40)	23	21	(40)	153%	(7%)	153%
Equity Income (expense)	10	(4)	13	10	(4)	370%	(24%)	370%
Non-operating income (expense)	(1)	1	(15)	(1)	1	(200%)	(97%)	(200%)
Income before taxes	81	10	82	81	10	714%	(1%)	714%
Social contribution and income tax	(24)	(7)	(28)	(24)	(7)	251%	(14%)	251%
Income before minority interest	57	3	54	57	3	1.745%	6%	1.745%
Minority interest	(21)	(4)	(27)	(21)	(4)	417%	(22%)	417%
Net Income	36	(1)	27	36	(1)	3.700%	35%	3.700%
EBITDA	72	72	82	72	72	0%	(13%)	0%
Depreciation & Amortization	21	19	21	21	19	13%	0%	13%
Investments	44	15	35	44	15	192%	27%	192%
RATIOS								
Earnings / 1000 shares (pre-IPO)	0.68	(0.02)	0.50	0.68	(0.02)			
Net debt / Stockholders' equity	Nm	0.09	Nm					
Net debt / LTM EBITDA	Nm	0.26	Nm					
Net interest expense / EBITDA	Nm	0.56	Nm	Nm	0.56			
Operating Margin	12%	18%	14%	12%	18%			
EBITDA margin	17%	25%	18%	17%	25%			



### ULTRAPAR PARTICIPAÇÕES S/A CASH FLOW STATEMENT

### In millions of reais

	<b>March 2000</b>	<b>March 1999</b>
Cash Flows from operating activities	66.6	106.6
Net Income	36.0	(0.8)
Minority interests	21.2	4.1
Depreciation and Amortization	21.1	18.7
Working capital	(12.0)	(20.3)
Financial Expenses (A)	(1.6)	100.0
Other	2.0	4.9
Cash Flows from investing activities	(40.0)	(12.5)
Additions to property, plant and equipment	(43.7)	(14.7)
and additions to deferred charges	1.6	3.1
Acquisition of minority interests	(0.9)	(0.9)
Dividends received from affiliates	3.0	(0.1)
Cash Flows from financing activities	(87.5)	(32.1)
Short term debt, net	(61.6)	28.7
Issuances	3.1	5.9
Amortizations	(13.5)	(58.7)
Associated Companies	0.1	2.2
Dividends paid (B)	(18.1)	(9.7)
Others	2.4	(0.4)
Net Increase (decrease) in cash and cash equivalents	(60.9)	61.9
Supplemental disclosure of cash flow information	7.2	0.9
Cash paid for interest (C)	7.3	9.8
Cash paid for taxes on income (C)	11.1	2.4
Supplier finance for acquisition of property, plant and equipment	0.1	0.3
Distribution of property, plant and equipment to stockholders (D)	-	20.5

<sup>(</sup>A) Not including financial income. Comprised basically of financial expenses, in particular, exchange variations.

 $<sup>(</sup>B) \quad \text{Including dividends paid by } Ultrapar \text{ and its subsidiaries}$ 

<sup>(</sup>C) Included in cash flow from operating activities.

<sup>(</sup>D) Comprised of the spin-off of non-operational assets (farm real estate) to shareholders.



### ULTRAGAZ PARTICIPAÇÕES S/A

### CONSOLIDATED STATEMENT OF INCOME

	(A)	(A) (B) (C) (D) (E)						
		TERS ENDI		ACCUMU				
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A/C	D/E
Net sales	251	154	264	251	154	63%	(5%)	63%
Cost of goods sold	(199)	(114)	(212)	(199)	(114)	74%	(6%)	74%
Gross Profit	51	39	52	51	39	31%	(2%)	31%
Operating Expenses	(34)	(24)	(34)	(34)	(24)	42%	1%	42%
Other Operating income	1	0	2	1	0	150%	(41%)	150%
Operating Income	18	19	20	18	16	17%	(9%)	17%
Net Income	8	(16)	15	8	(16)	153%	(43%)	153%
EBITDA	27	23	29	27	23	18%	(7%)	18%
Depreciation & Amortization	9	8	9	9	8	20%	(3%)	20%
BALANCE SHEET								
Assets	550	494	527	550	494	11%	4%	11%
Liabilities	379	375	366	379	375	1%	4%	1%
Minority interest	22	20	20	22	20	7%	9%	7%
Stockholders' equity	150	98	141	150	98	52%	6%	52%
PP&E and Deferred Charges	278	239	262	278	239	16%	6%	16%
Cash	42	80	41	42	80	(48%)	3%	(48%)
Debt	188	175	191	188	175	7%	(2%)	7%
Net Cash (Debt)	(146)	(95)	(150)	(146)	(95)	54%	(3%)	54%
Investments	27	8	23	27	8	239%	15%	239%
RATIOS								
Operating Margin	7%	10%	8%	7%	10%			
EBITDA Margin	11%	15%	11%	11%	15%			
Volumes & Prices								
Total Tons sold (000)	303	281	315	303	281	8%	(4%)	8%
Residential Tons sold (000)	189	187	205	189	187	1%	(8%)	1%
Non-Residential Tons sold (000)	114	94	110	114	94	21%	4%	21%
Average price (R\$/ton)	818	536	830	818	536	52%	(1%)	52%



### 1<sup>st</sup> Quarter 1999 Adjusted Statement

### ULTRAGAZ PARTICIPAÇÕES S/A CONSOLIDATED STATEMENT OF INCOME In millions of Reais – Corporate Law

	(A)	(B)	(C)	(D)	(E)			
	QUARTERS ENDED IN			ACCUM	<u>IULATED</u>			
	MAR	MAR	DEC	MAR	MAR	%	<u>%</u>	%
	2000	1999	1999	2000	1999	A/B	A/C	D/E
Net Sales	251	174	264	251	174	44%	(5%)	44%
Cost of Goods Sold	(199)	(135)	(212)	(199)	(135)	48%	(6%)	48%
Gross Profit	51	39	52	51	39	31%	(2%)	31%
Operating Expenses	(34)	(24)	(34)	(34)	(24)	42%	1%	42%
Other Operating Income	1	0	2	1	0	150%	(41%)	150%
Operating Income	18	16	20	18	16	17%	(9%)	17%
Net Income	8	(16)	15	8	(16)	153%	(43%)	153%
EBITDA	27	23	29	27	23	18%	(7%)	18%
Depreciation and Amortization	9	8	9	9	8	20%	(3%)	20%
Raios								
Operating Margin	7%	9%	8%	7%	9%			
Ebitda margin	11%	13%	11%	11%	13%			
Volumes and Prices								
Total tons sold (000)	303	281	315	303	281	8%	(4%)	8%
Residential tons sold (000)	189	187	205	189	187	1%	(8%)	1%
Non-Residential tons sold (000)	114	94	110	114	94	21%	4%	21%
Average price (R\$/ton)	818	608	830	818	608	34%	(1%)	34%



# OXITENO S/A - IND. E COM. CONSOLIDATED STATEMENT OF INCOME

	(A)	<b>(B)</b>	<b>(C)</b>	<b>(D)</b>	<b>(E)</b>			
	QUARTERS ENDED IN			ACCUMU	JLATED			
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A/C	D/E
Net sales	165	122	168	165	122	35%	(2%)	35%
Cost of goods sold	(115)	(68)	(102)	(115)	(68)	67%	13%	67%
Gross Profit	50	53	66	50	53	(6%)	(24%)	(6%)
Operating Expenses	(24)	(21)	(28)	(24)	(21)	13%	(16%)	13%
Other Operating income (expense)	-	0	(1)	-	0	(100%)	(100%)	(100%)
Operating Income	26	33	37	26	33	(20%)	(28%)	(20%)
Net Income	32	16	36	32	16	101%	(13%)	101%
EBITDA	36	42	46	36	42	(14%)	(22%)	(14%)
Depreciation & Amortization	9	9	9	9	9	6%	1%	6%
BALANCE SHEET								
Assets	935	904	994	935	904	3%	(6%)	3%
Liabilities	306	370	396	306	370	(17%)	(23%)	(17%)
Minority interest	17	17	17	17	17	(1%)	0%	(1%)
Stockholders' equity	612	517	581	612	517	18%	5%	18%
PP&E and Deferred Charges	365	380	361	365	380	(4%)	1%	(4%)
Cash	345	309	410	345	309	11%	(16%)	11%
Debt	194	292	263	194	292	(33%)	(26%)	(33%)
Net cash (debtness)	150	18	147	150	18	749%	2%	749%
CAPEX	14	5	7	14	5	157%	104%	157%
RATIOS	1.00	250/	222/	1.00	250/			
Operating Margin	16%	27%	22%	16%	27%			
EBITDA Margin	22%	34%	27%	22%	34%			
Volumes & Prices								
Total volume sold (000)	109	105	102	109	105	4%	7%	4%
Domestic	60	56	72	60	56	7%	(16%)	7%
Export	49	48	30	49	48	1%	65%	1%
Average selling prices (R\$/ton)	1.511	1.164	1.645	1.511	1.164	30%	(8%)	30%



# TERMINAL QUÍMICO DE ARATÚ S/A – TEQUIMAR STATEMENT OF INCOME

	(A)	<b>(B)</b>	(C)	<b>(D)</b>	<b>(E)</b>			
	QUARTERS ENDED IN			ACCUMU	JLATED			
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A/C	D/E
Net sales	9.7	7.9	9.4	9.7	7.9	23%	3%	23%
Cost of goods sold	(4.9)	(3.7)	(4.6)	(4.9)	(3.7)	33%	5%	33%
Gross Profit	4.8	4.2	4.8	4.8	4.2	14%	0%	14%
Operating expenses	(1.1)	(1.3)	(1.4)	(1.1)	(1.3)	(10%)	(22%)	(10%)
Other Operating Income (expenses)	0.0	0.0	0.0	0.0	0.0	0%	0%	0%
Operating Income	3.7	3.0	3.4	3.7	3.0	24%	10%	24%
Net Income	2.3	2.0	1.9	2.3	2.0	16%	23%	16%
EBITDA	5.2	4.1	4.6	5.2	4.1	26%	12%	26%
Depreciation & Amortization	1.4	1.1	1.2	1.4	1.1	33%	21%	33%
BALANCE SHEET								
Assets	83.9	82.5	87.8	83.9	82.5	2%	(4%)	2%
Liabilities	19.0	14.1	25.9	19.0	14.1	34%	(27%)	34%
Stockholders' equity	64.9	68.3	61.9	64.9	68.3	(5%)	5%	(5%)
PP&E and Deferred Charges	49.1	45.1	48.3	49.1	45.1	9%	2%	9%
Cash	2.8	3.8	7.0	2.8	3.8	(26%)	(60%)	(26%)
Debt	6.8	3.2	6.3	6.8	3.2	114%	8%	114%
Net Cash (Debt)	(3.9)	0.7	0.8	(3.9)	0.7	(675%)	(601%)	(675%)
CAPEX	2.3	1.5	2.4	2.3	1.5	53%	(4%)	53%
RATIOS								
Operating Margin	38%	38%	36%	38%	38%			
EBITDA Margin	53%	52%	49%	53%	52%			



## TRANSULTRA S/A - ARMAZENAMENTO E TRANSPORTE ESPECIALIZADO STATEMENT OF INCOME

	<b>(A)</b>	<b>(B)</b>	<b>(C)</b>	<b>(D)</b>	<b>(E)</b>			
	QUARTERS ENDED IN			ACCUMU	LATED			
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A/C	D/E
Net sales	12.9	9.6	12.0	12.9	9.6	34%	7%	34%
Cost of goods sold	(8.3)	(6.1)	(8.0)	(8.3)	(6.1)	36%	3%	36%
Gross Profit	4.6	3.6	4.0	4.6	3.6	30%	17%	30%
Operating Expenses	(3.6)	(3.5)	(3.9)	(3.6)	(3.5)	2%	(8%)	2%
Other Operating Income (expenses)	0.1	0.0	0.1	0.1	0.0	100%	20%	100%
Operating Income	1.1	0.1	0.2	1.1	0.1	1.156%	653%	1.156%
Net Income	2.8	1.8	2.6	2.8	1.8	52%	7%	52%
EBITDA	2.0	0.8	1.0	2.0	0.8	146%	106%	146%
Depreciation & Amortization	0.9	0.7	0.9	0.9	0.7	23%	7%	23%
BALANCE SHEET								
Assets	84.9	77.0	81.2	84.9	77.0	10%	4%	10%
Liabilities	29.2	28.4	28.2	29.2	28.4	3%	3%	3%
Stockholders' equity	55.7	48.6	53.0	55.7	48.6	15%	5%	15%
PP&E and Deferred Charges	8.2	8.9	8.6	8.2	8.9	(8%)	(4%)	(8%)
Cash	0.5	0.2	0.3	0.5	0.2	160%	79%	160%
Debt	7.9	8.2	8.3	7.9	8.2	(4%)	(6%)	(4%)
Net Cash (Debt)	(7.4)	(8.0)	(8.1)	(7.4)	(8.0)	(8%)	(4%)	(8%)
CAPEX	0.5	0.1	1.4	0.5	0.1	400%	(64%)	400%
RATIOS								
Operating Margin	9%	1%	1%	9%	1%			
Ebitda Margin	16%	9%	8%	16%	9%			



### ULTRAPAR PARTICIPAÇÕES S/A

### CONSOLIDATED INCOME STATEMENT

In millions of US dollars (except per share data) - Corporate law

	(A)	<b>(B)</b>	(C)	<b>(D)</b>	(E)			
	QUARTERS ENDED IN			ACCUMU	ULATED			
	MAR	MAR	DEC	MAR	MAR	%	%	%
	2000	1999	1999	2000	1999	A / B	A / C	D/E
Net sales								
Ultrapar	243	164	235	243	164	48%	3%	48%
Ultragaz	141	87	138	141	87	63%	2%	63%
Oxiteno	93	69	88	93	69	35%	6%	35%
Transultra	7.3	5.4	6.3	7.3	5.4	33%	16%	33%
Tequimar	5.5	4.5	4.9	5.5	4.5	22%	11%	22%
Operating Income								
Ultrapar	29	30	32	29	30	(4%)	(11%)	(4%)
Ultragaz	10	9	10	10	9	17%	0%	17%
Oxiteno	15	19	19	15	19	(19%)	(22%)	(19%)
Transultra	0.6	0.1	0.1	0.6	0.1	1.180%	540%	1.180%
Tequimar	2.1	1.7	1.8	2.1	1.7	24%	16%	24%
Operating Margin								
Ultrapar	12%	18%	14%	12%	18%			
Ultragaz	7%	10%	7%	7%	10%			
Oxiteno	16%	27%	22%	16%	27%			
Transultra	9%	1%	2%	9%	1%			
Tequimar	38%	38%	37%	38%	38%			
EBITDA								
Ultrapar	41	41	43	41	41	0%	(6%)	0%
Ultragaz	15	13	15	15	13	18%	0%	18%
Oxiteno	20	24	24	20	24	(14%)	(16%)	(14%)
Transultra	1.2	0.5	0.5	1.2	0.5	145%	121%	145%
Tequimar	2.9	2.3	2.4	2.9	2.3	26%	21%	26%
EBITDA Margin								
Ultrapar	17%	25%	18%	17%	25%			
Ultragaz	11%	15%	11%	11%	15%			
Oxiteno	22%	34%	27%	22%	34%			
Transultra	16%	9%	8%	16%	9%			
Tequimar	53%	52%	49%	53%	52%			
Net Income								
Ultrapar	20	(1)	14	20	(1)	3.483%	46%	3.483%
Net Income / 1000 shares	0.38	(0.01)	0.26	0.38	(0.01)			