

Earnings
Release **2Q22**

A **movida**

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The information contained herein has been prepared by MOVIDA and may include statements that represent expectations about future events or results. Information consists of beliefs and assumptions of the Company's management, as well as information currently available. Those forward-looking statements depend substantially on market conditions, government regulations, and operational factors may affect the future performance of MOVIDA and may lead to results that differ materially from those mentioned in these forward-looking statements.

The information is summarized and is not intended to be complete. Company shareholders and potential investors should always read this presentation together with the Quarterly Financial statements.

HIGHLIGHTS 2Q22



COMPANY'S NEW LEVEL

- ❖ Gross revenue of **R\$2.4 billion** (+90% vs 2TQ1)
- ❖ EBITDA of **R\$905.3 million** (+133% vs 2Q21) being **R\$700 million** from rentals (+161% vs 2Q21)
- ❖ Net Revenue of **R\$186.8 million** with Net Margin of 8.1%
- ❖ **Record** ROIC of 17.1% and ROE of **36.2%** LTM (spread of +9.4 p.p.)
- ❖ Rating upgrade **to 'AAA (bra)' national scale and 'BB' on a global scale** given by Fitch

OPERATIONAL EVOLUTION

- ❖ Total fleet of **206,901 cars** (+54% vs 2Q21)
- ❖ **Record of revenue per car** in all lines of business
- ❖ Growth of 48% in daily rentals volume with **1 million new costumers LTM**, as a result of the strategy of **maintaining fleet rewel and enhacing digital costumer experience**
- ❖ Highest volume of Used Cars ever reported with **18,474 cars and Sales Ticket of R\$67 thousand**
- ❖ Elected as **Brazil's most sustainable mobility company** by Melhores do ESG – Exame Magazine

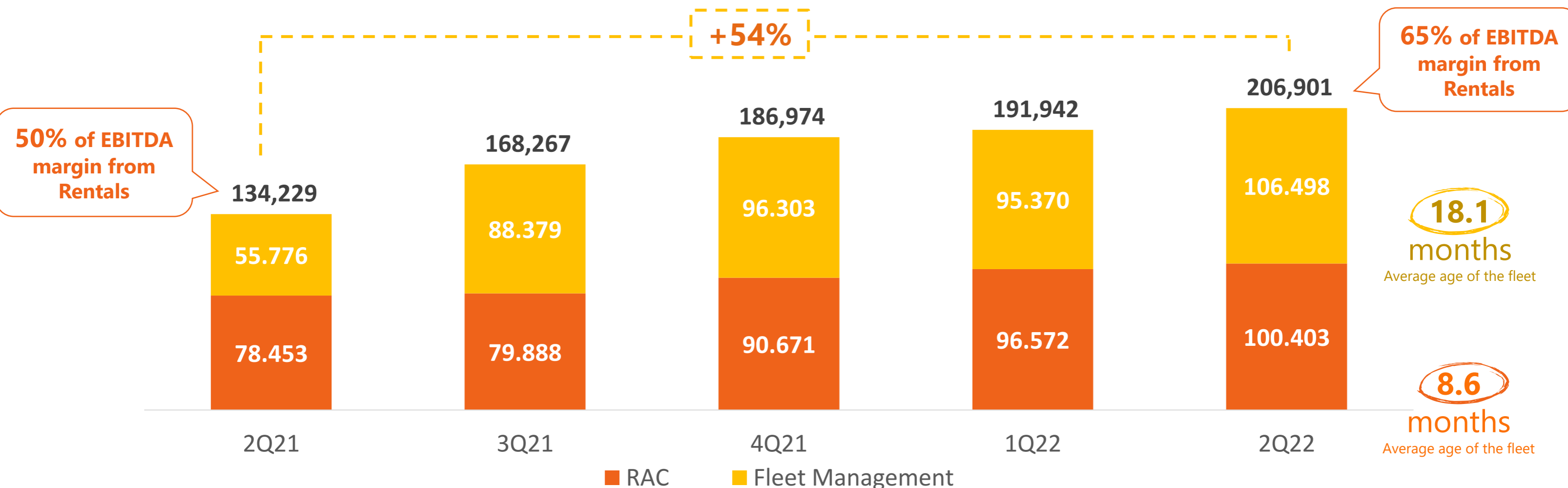
FLEET GROWTH

FLEET RENEWAL STRATEGY WITH LOWER AVERAGE PRICES



GROWTH OF 73K CARS

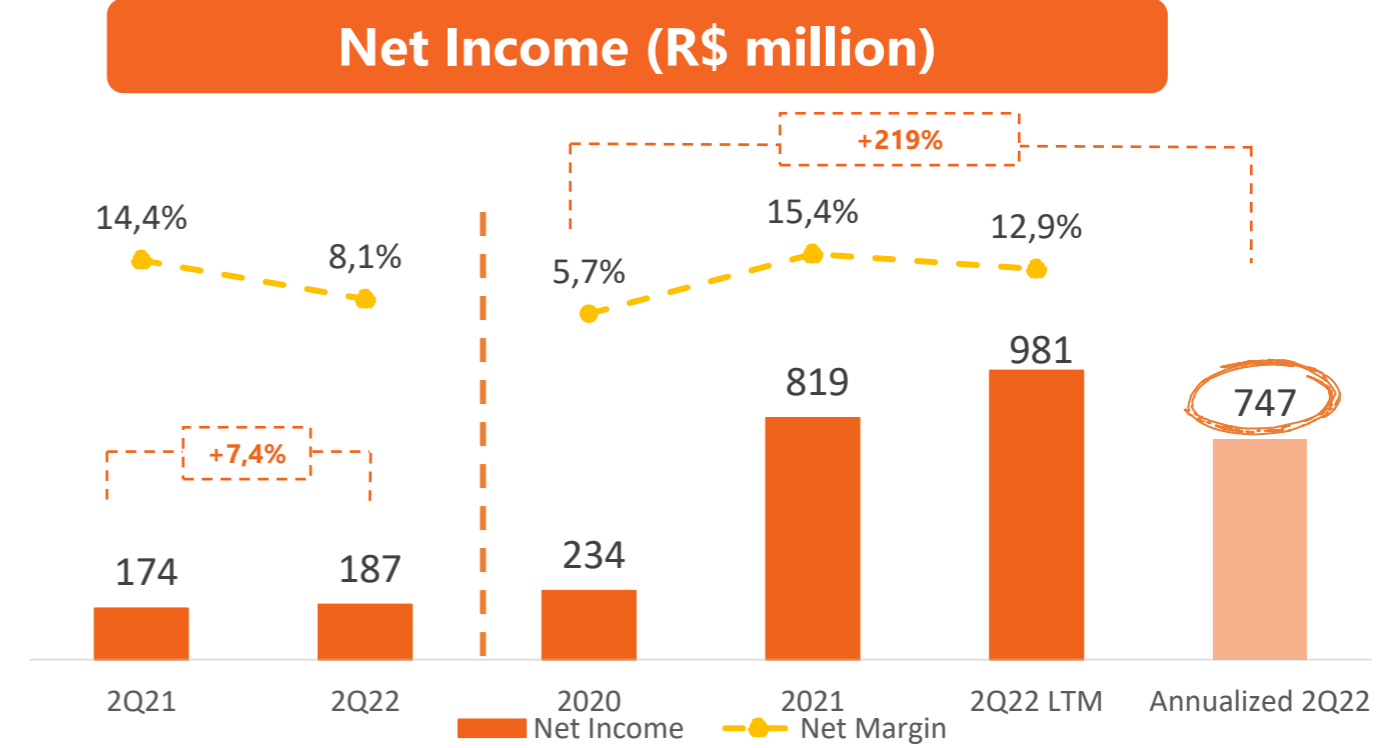
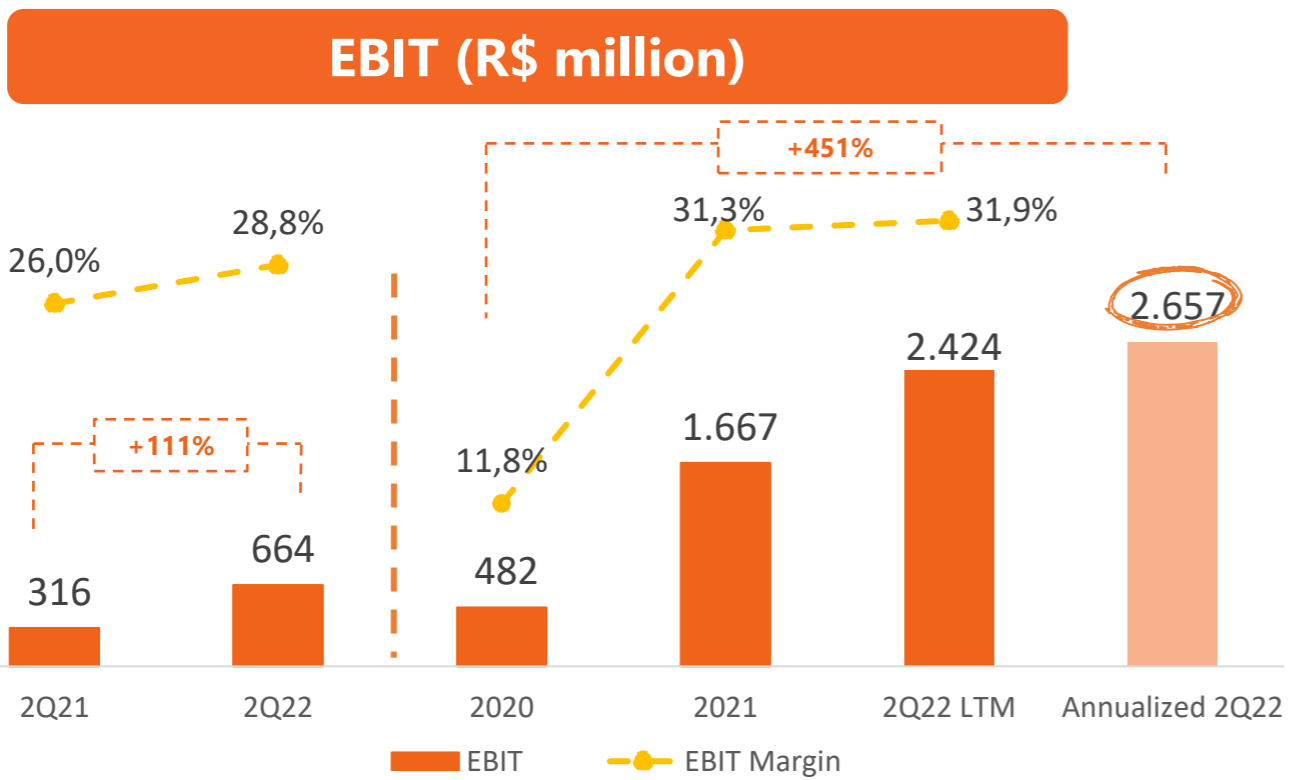
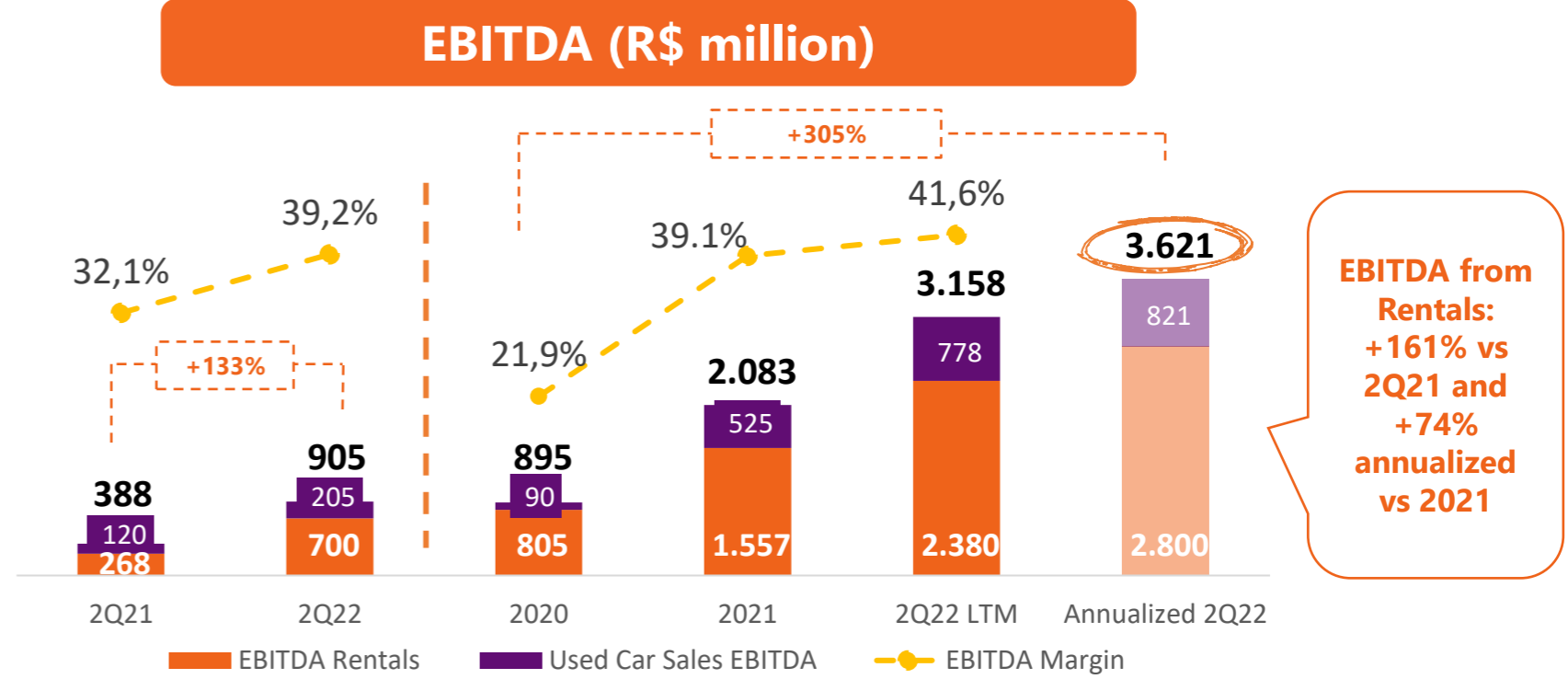
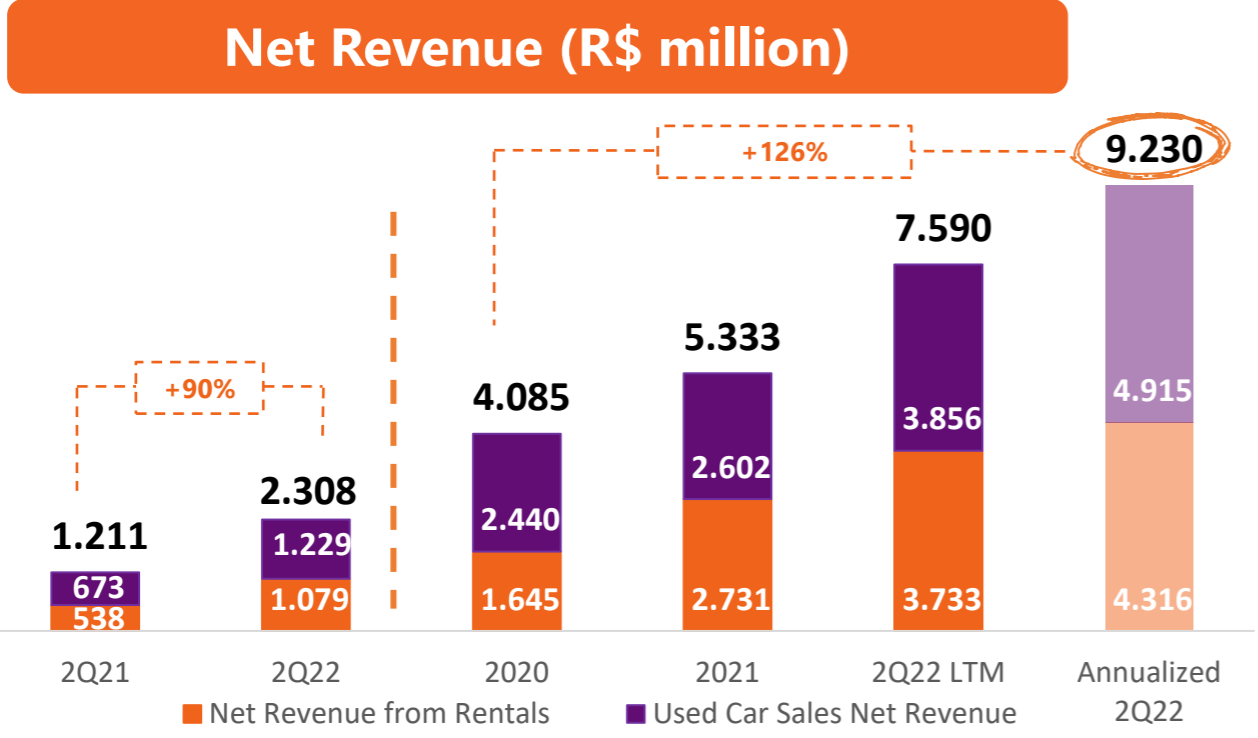
Year on Year



COMBINATION OF SCALE AND BRAZIL'S NEWEST AND MODERN FLEET WITH EXPANSION AND RENOVATION PACE OPTIONALITY

CONSOLIDATED RESULTS

161% GROWTH IN EBITDA RENTALS



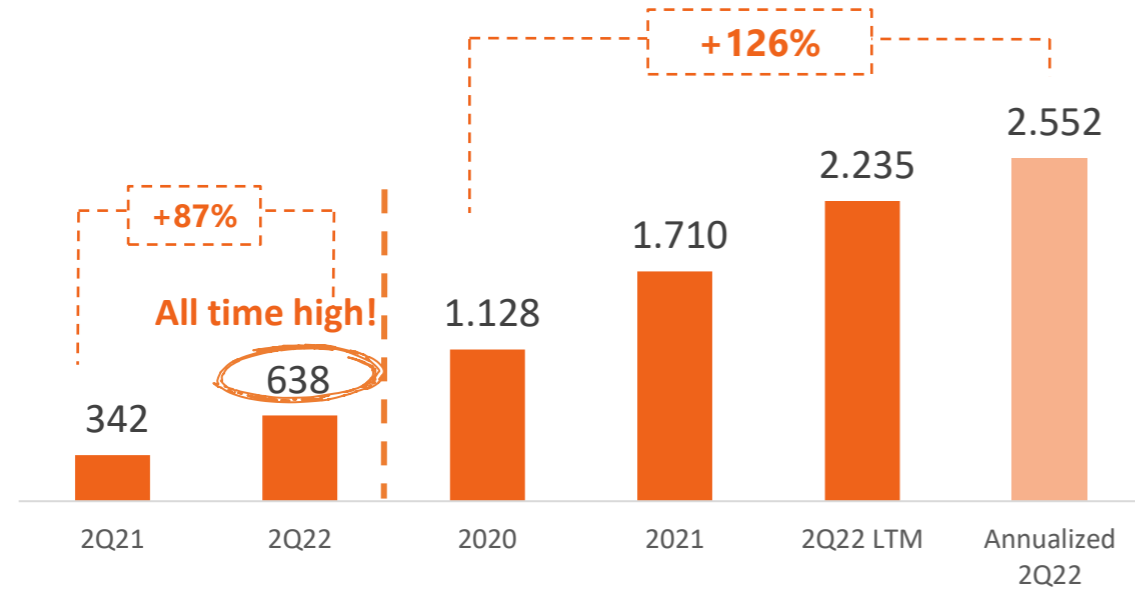
PS: Annualized = number of the quarter multiplied by 4

RENT-A-CAR

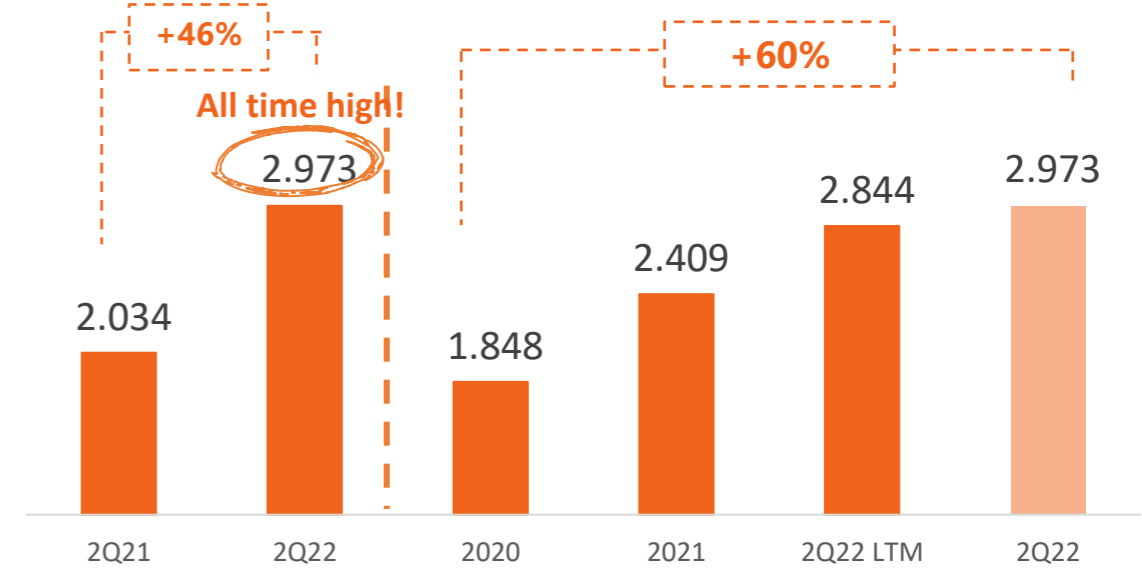
HIGHER REVENUE PER CAR AND SUSTAINABLE MARGIN GAINS



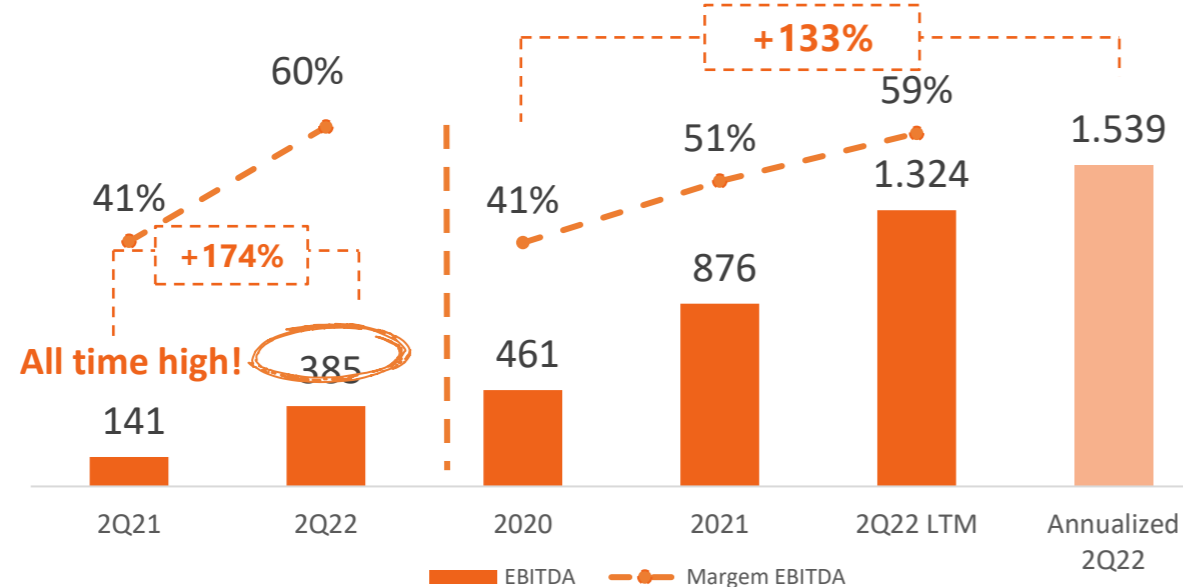
Net Revenue (R\$ million)



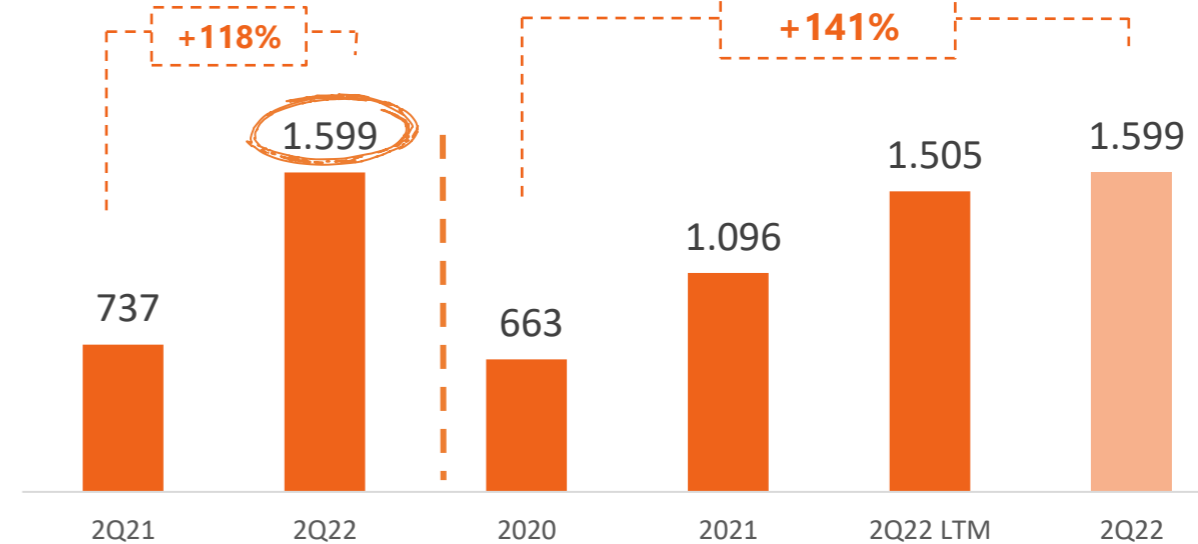
Revenue per Car Monthly average (gross) per operating fleet (R\$)



EBITDA (R\$ million)



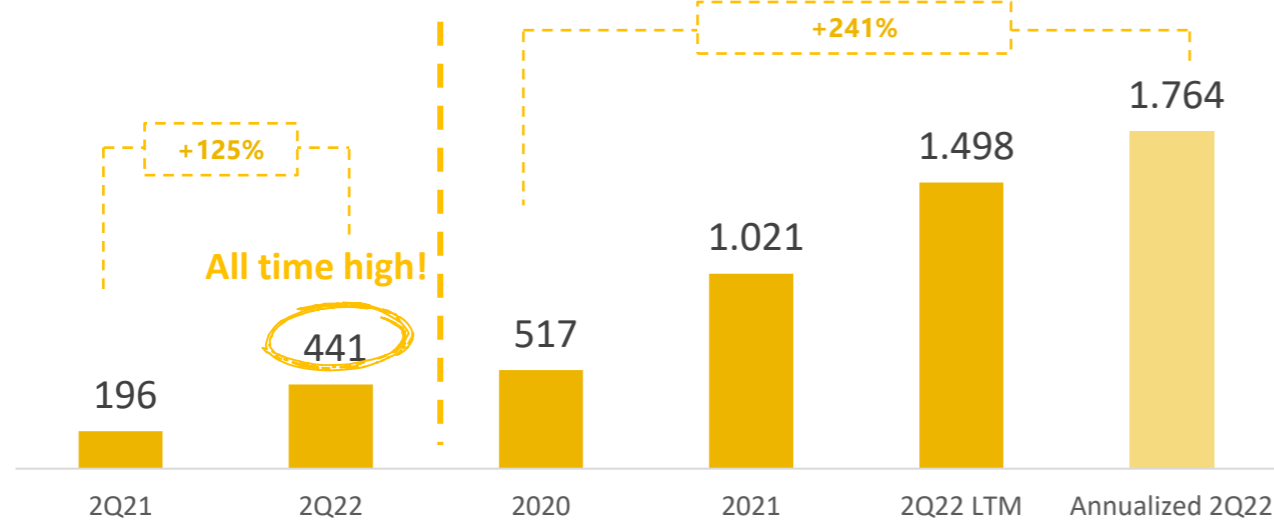
EBITDA per car Monthly average per operating fleet (R\$)



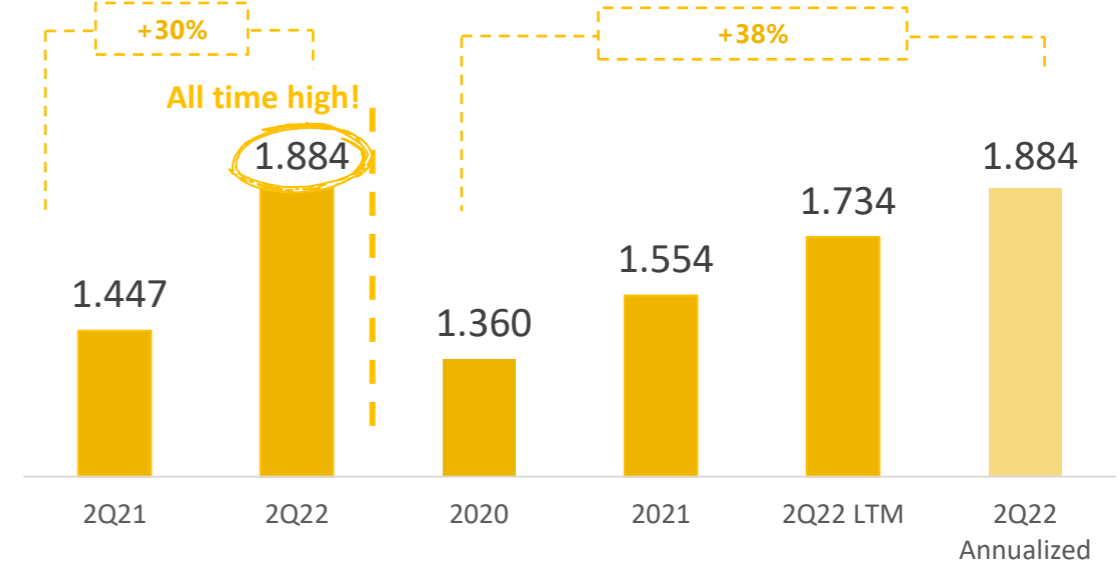
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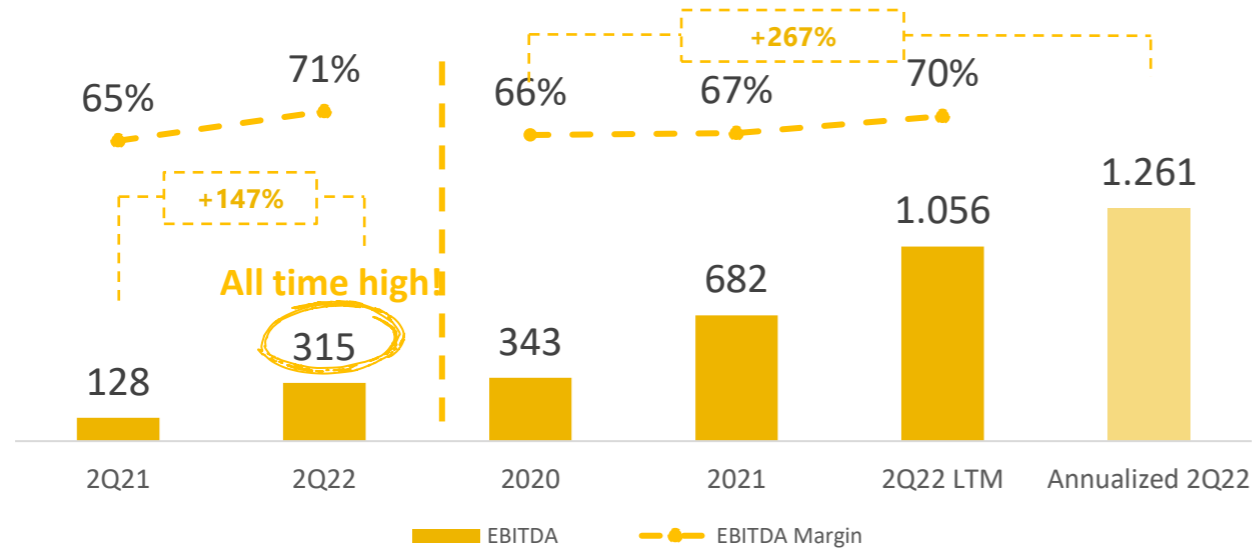
Net Revenue (R\$ million)



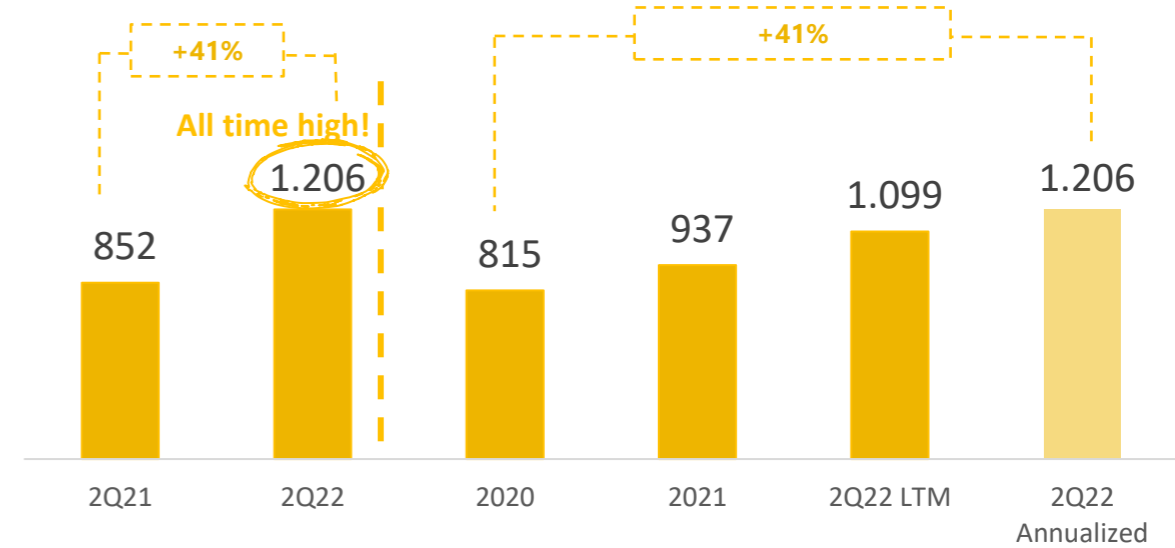
Revenue per Car Monthly average (gross) per operating fleet (R\$)



EBITDA (R\$ million)



EBITDA per Car Monthly average per operating fleet (R\$)



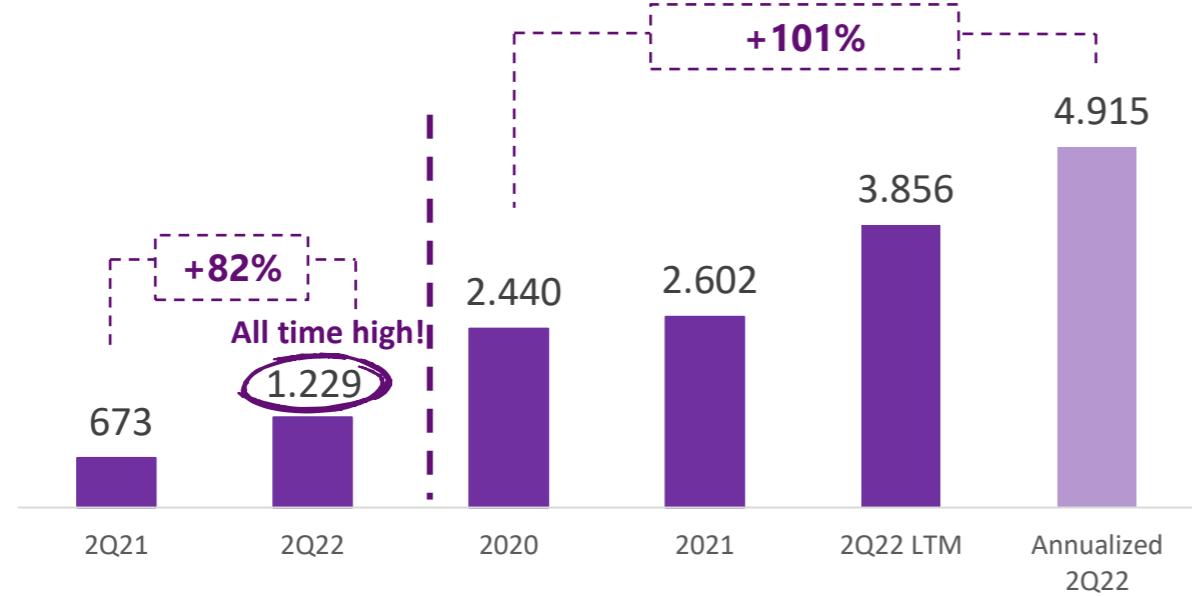
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USED CAR SALES

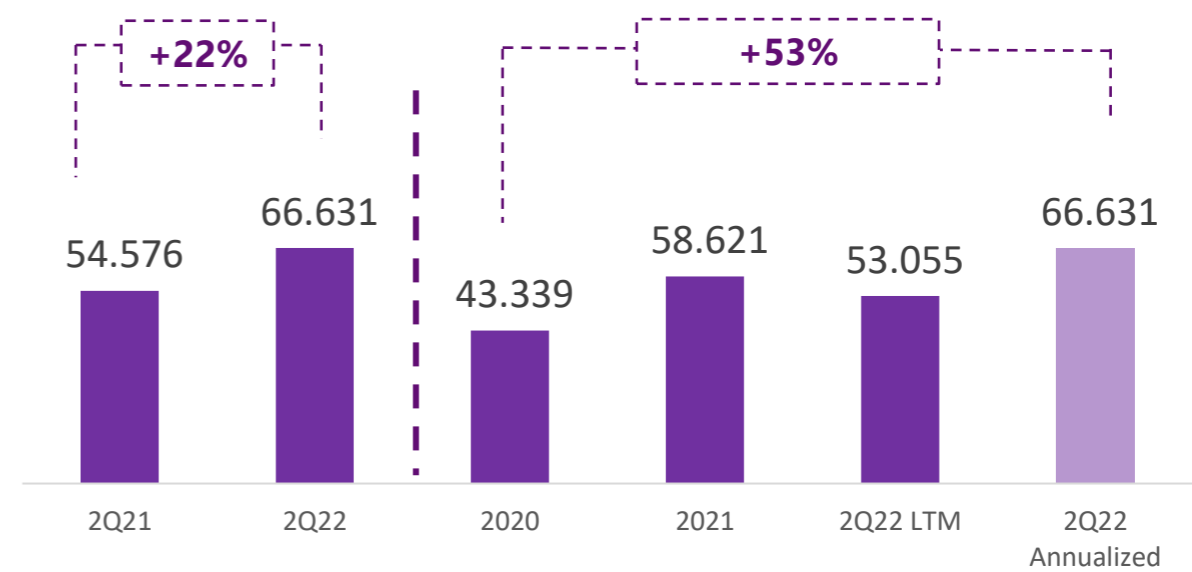
NEW LEVEL OF VOLUME AND PRICES BRINGS DILUTION OF EXPENSES



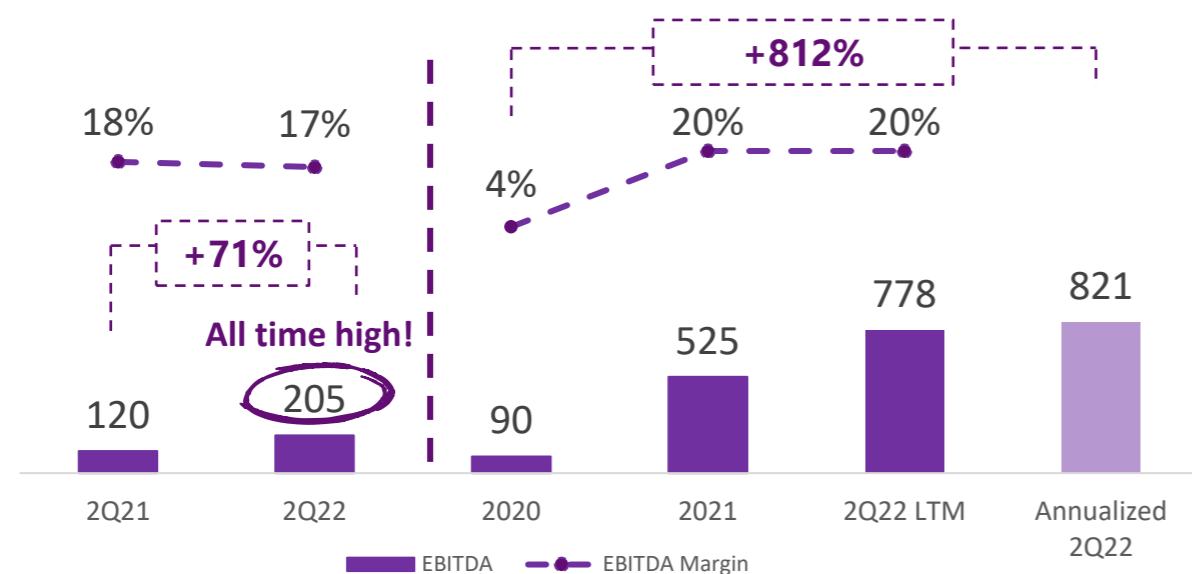
Net Revenue (R\$ million)



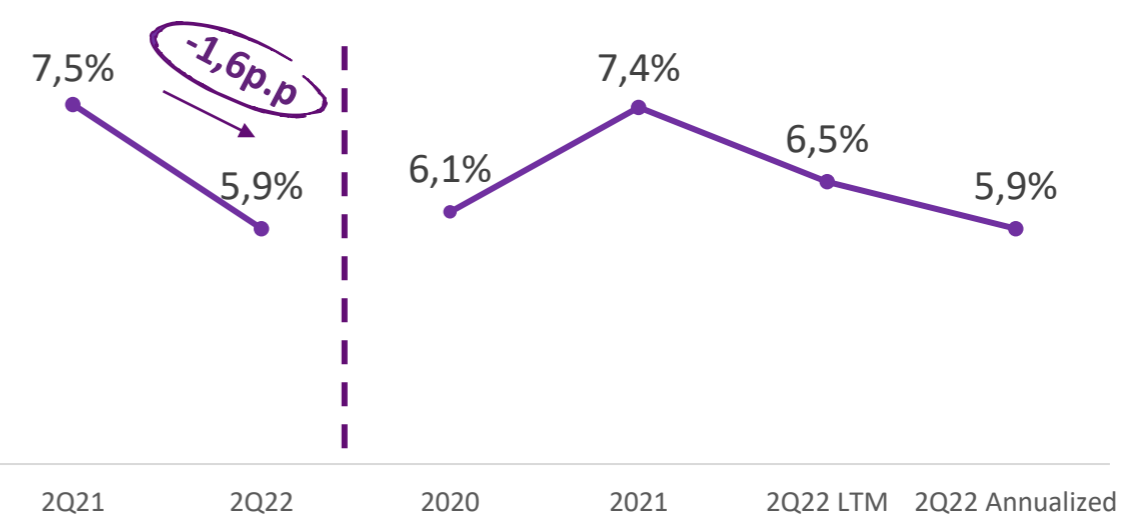
Average Ticket Gross Revenue per Car Sold (R\$)



EBITDA (R\$ million)



Expense as % of Net Revenue



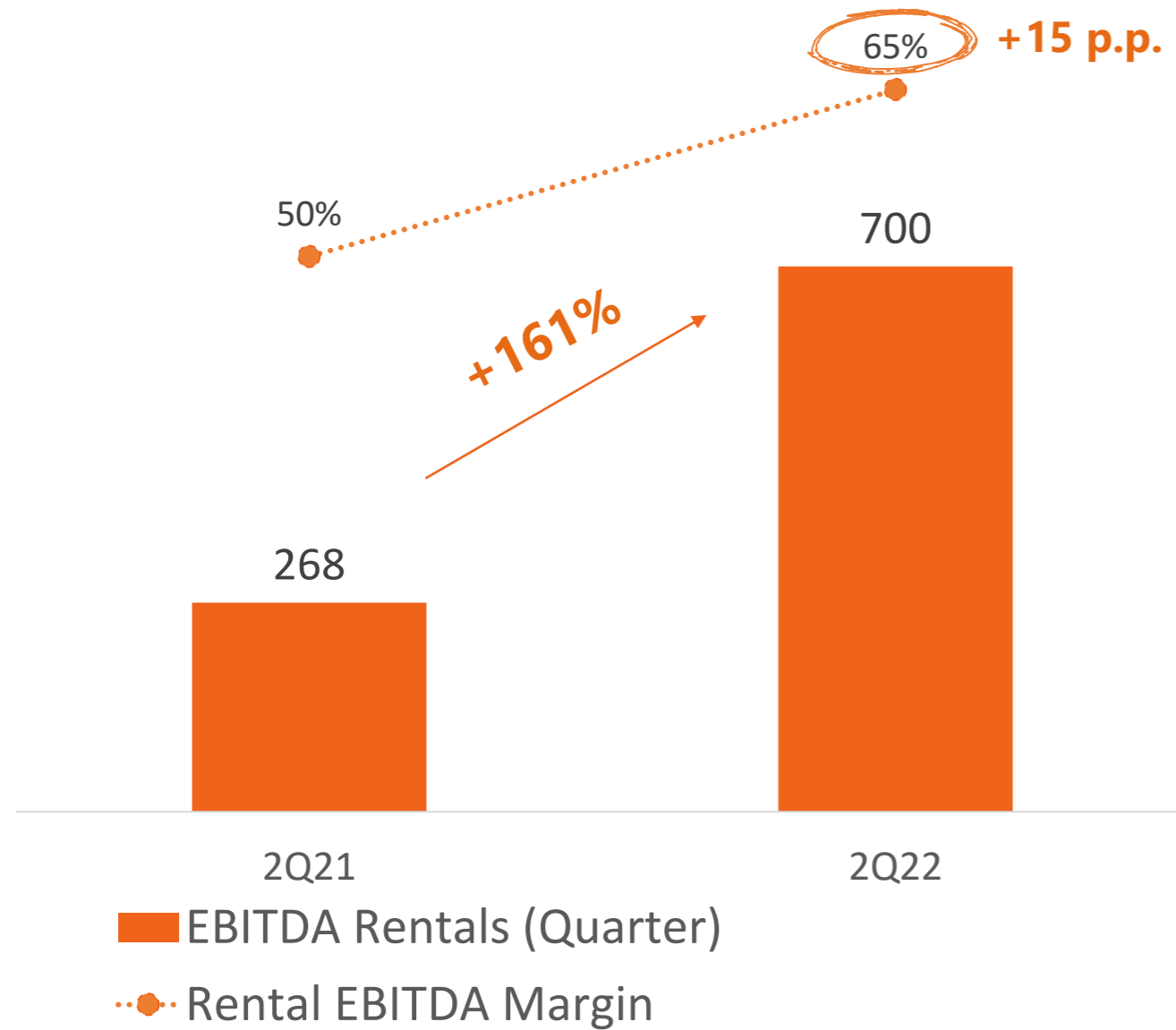
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RENTALS MARGIN EVOLUTION

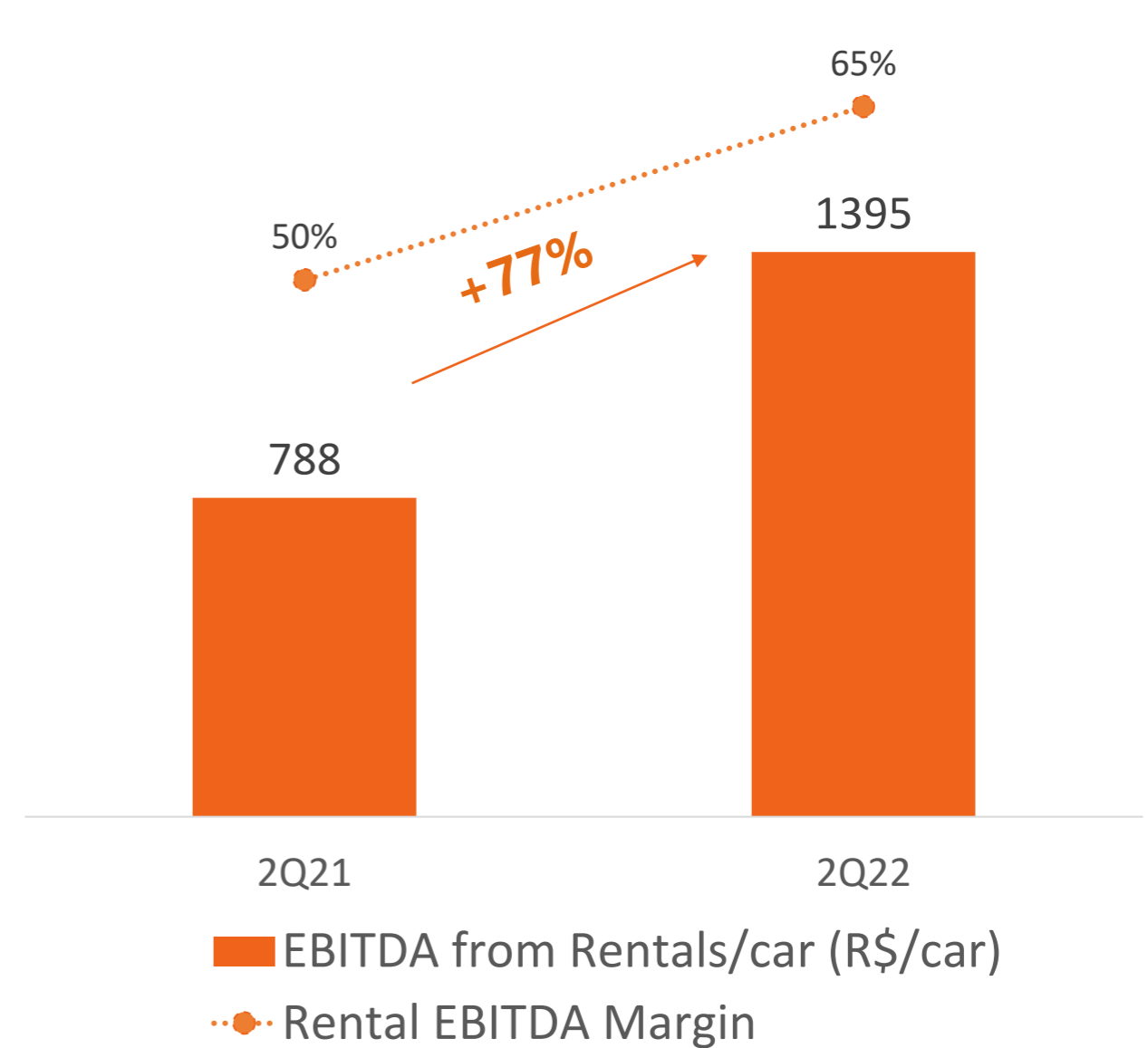
WITH EXPANSION OF OPERATING RESULT PER CAR



EBITDA Rentals
(R\$ million)

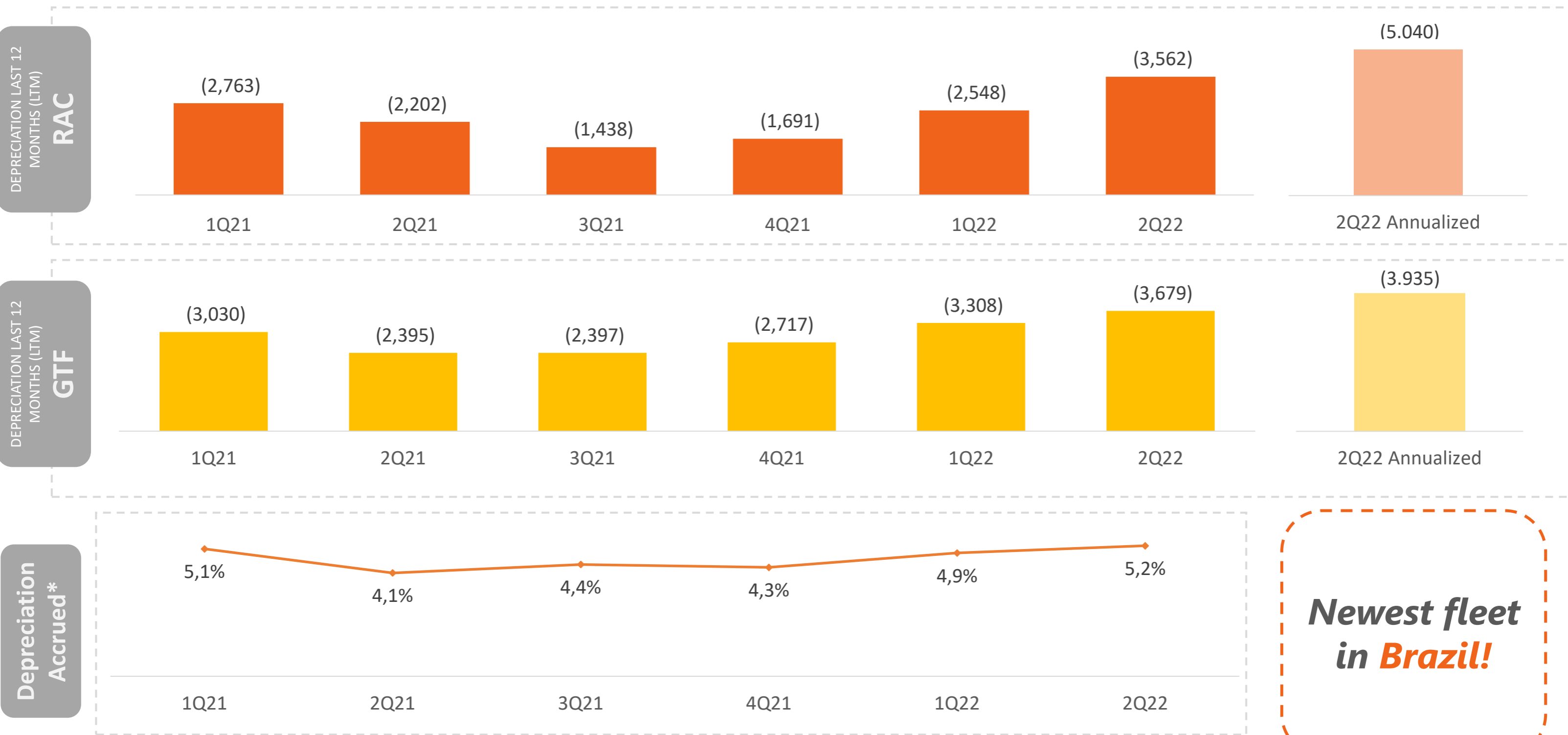


EBITDA¹ Rentals per Car
(R\$)



¹ EBITDA Rentals per Car: Quarter EBITDA Rentals/Average operational fleet/3

RENEWED FLEET AND ADJUSTED DEPRECIATION FOR NEW CAR MIX AND PRICE



**Newest fleet
in Brazil!**

*Total Accumulated Depreciation / Vehicle Cost (NE DFs - Fixed Assets)

CASH AND AMORTIZATION SCHEDULE

HIGH LIQUIDITY WITH ADEQUATE AMORTIZATION PROFILE



Rating upgrade to
'AAA(bra)' local and 'BB' global

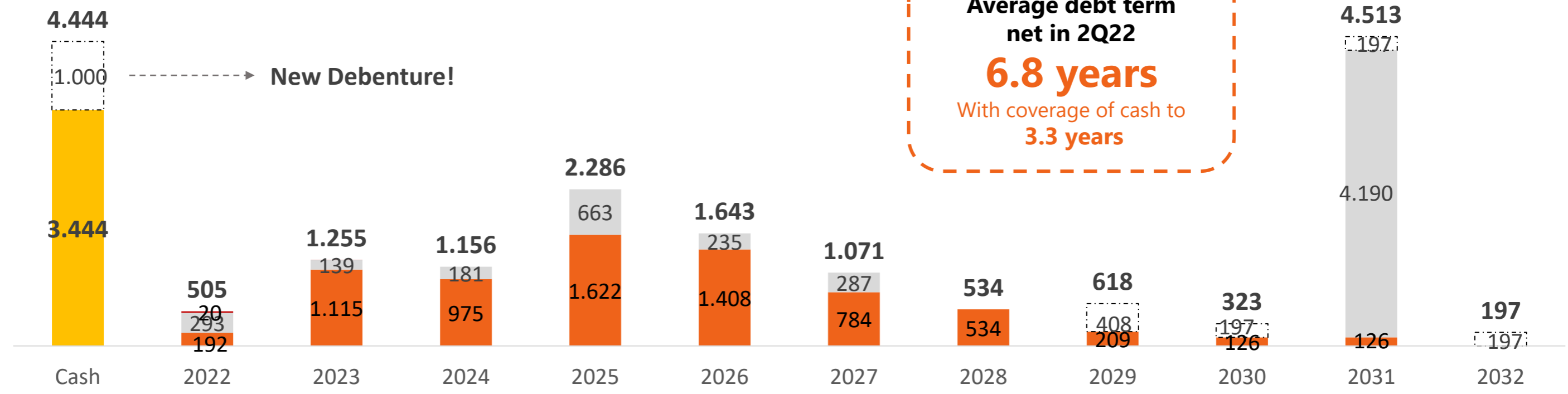


Highlights:

- the strengthening of the rating scale
- rising EBITDA
- Adequate financial profile
- diversified portfolio minimizing exposure to volatile economic cycles

(R\$ million)	2Q21	2Q22	2Q22 Annualized ⁵
EBITDA LTM	1,211	3,158	3,621
EBITDA for covenant ²	1,269	3,286	3,746
Net Debt	3,728	9,926	9,926
Leverage	2.9	3.0x	2.6x ✓

Amortization Schedule



Average debt term net in 2Q22
6.8 years
With coverage of cash to **3.3 years**

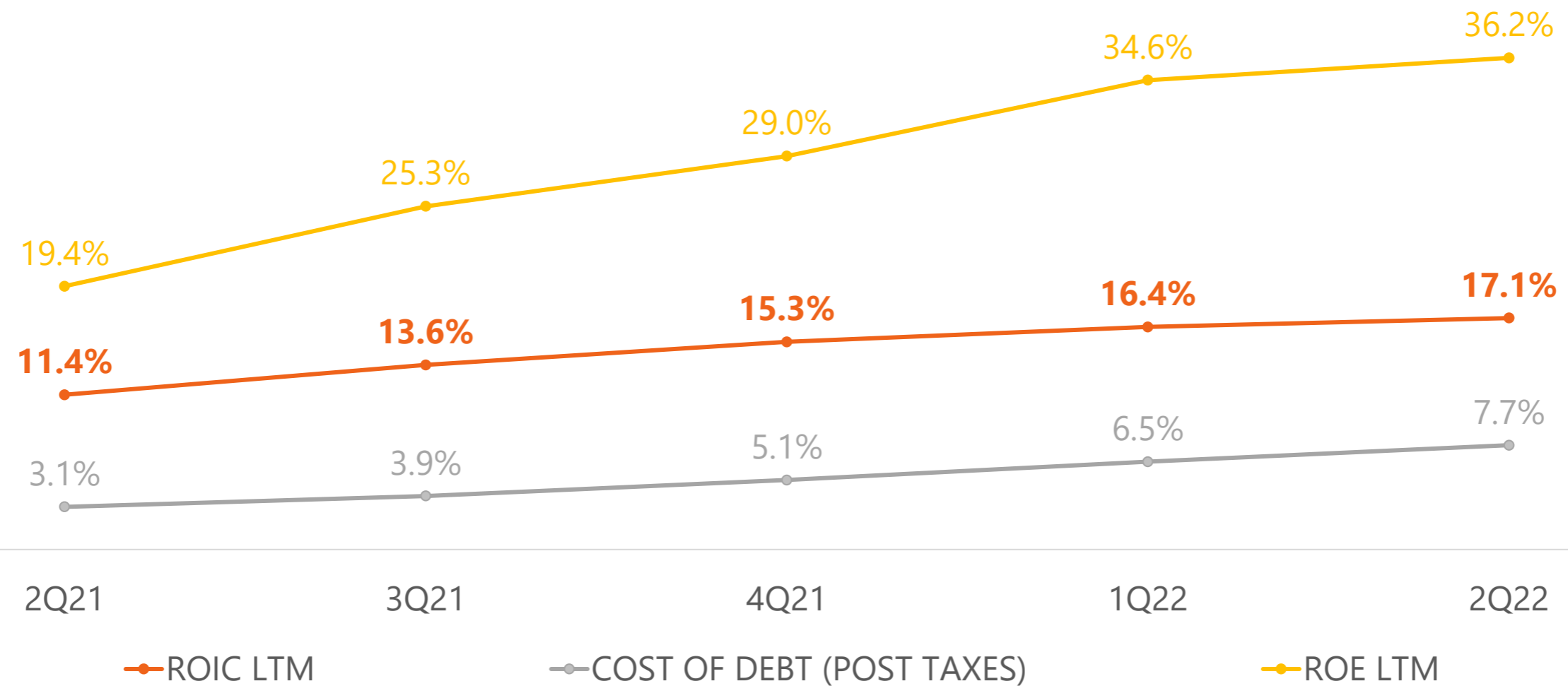
■ Debentures ■ Loans and Financing ▨ New Debenture Part.

1 Net position of cash and debt do not consider the effects of 4131 linked to the bond
 2 Reconciliation of EBITDA to EBITDA to covenant is available in the Earnings Release
 3 The calculation of the Net Debt/EBITDA LTM indicator considers EBITDA for covenant
 4 Cashflow includes accrued interests
 5 Annualized = number of the quarter multiplied by 4

CONSTANT EVOLUTION IN THE RETURN COMBINED GROWTH AND VALUE GENERATION FOR THE SHAREHOLDER



Return X Cost of Debt (%)



Spread of
9.4 p.p.

Sixth consecutive quarter with evolution in profitability metrics

INTERNATIONAL AND LOCAL RECOGNITIONS REINFORCES THE CREDIBILITY OF OUR STRATEGY



Elected as **Brazil's most sustainable mobility company**

receiving the *Melhores do ESG – Repensando o Valor de Tudo* by Exame

Categories: financial, manufacturing, intellectual, human, social and environmental aspects

MIT Technology Review

One of the 20 winners of the **Innovative Workplaces 2022** by the **MIT Technology Review**

Categories: innovative management capacity, products/services, marketing/sales and processes

Institutional Investor

First place in the ranking and **Most Honored Company** by the Institutional Investor Setor Transportation – Small Caps

Categories: best CFO, IR Professional, IR Team, Investor Day and COVID Crisis Management

QUALITY IN EXECUTION AND AGILITY FOR ADAPTATION SUPPORT VALUE GENERATION



FOCUS ON
**CUSTOMER
EXPERIENCE**

Evolution of
digital Journey
43% of the contracts use
tablet



**NEWEST FLEET
ON THE MARKET**

8,6 months of average
age in RAC fleet and
18,1 in GTF fleet

Optionality of the **pace
of renovation**



**NEW SCALE
CONQUERED**

12 new locations since
1Q22 and **37** YoY (RAC
and Seminovos)

Optionality of the **pace
of expansion**



**SHARP PRICING
TOOLS**

Optimization of **prices**
and **distribution**
between segments



**AUSTEROUS
MANAGEMENT
OF COSTS AND
EXPENSES**

Process **automation**
and routine
robotization

**DIFFERENTIATED FLEET RENEWAL STRATEGY
RESULTS IN CUSTOMER LOYALTY**

mov(ida)

aluguel de carros



Baixe o app
e alugue
MOVIDA.COM.BR
0800 606 8686



UMA EMPRESA DO GRUPO
 **SIMPAR**

Índice Brasil **IBRX**

Índice Small Cap **SMLL**

ISEB3

Índice de Consumo **ICON**

Índice de Governança Corporativa Novo Mercado **IGC-NM**

MOVI
B3 LISTED NM

Índice Brasil Amplo BM&FBOVESPA **IBRA**

Índice de Governança Corporativa Trade **IGCT**

Índice de Ações com Tag Along Diferenciado **ITAG**

ICO2 B3