

AGROGALAXY

# Results Presentation

3Q25



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*These projections and trends are subject to risks and uncertainties, and future results may materially differ from said projections. Most of these risks and uncertainties are related to factors beyond AgroGalaxy's ability to control or estimate, such as market conditions, currency variations, the behavior of other market players, measures taken by regulatory bodies, the company's ability to continue obtaining financing, changes in the political and social spheres under which AgroGalaxy operates, or economic trends or conditions, including exchange rate variations, commodity prices, inflation and changes in consumer confidence on a global, Brazilian or regional scale.*

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# AGXY HIGHLIGHTS



**R\$ 231 million**  
**Order Portfolio**  
(Sep,30)



**Barter Operations**  
**113.8 thousands ton**  
(3Q25)  
**62% of AGXY**  
**business**  
(Sep30)



**3Q25 Net Revenue**  
**R\$ 418 million**  
**(-66%):**  
(i) inputs:  
R\$ 247 mi (-66%);  
(ii) grains: R\$ 171 mi (-65 %)



**Sales mix**  
**improvement:**  
**13% Specialties**



**New organizational**  
**model**  
**SG&A\*:**  
**-69% or -R\$ 124 million**  
(3Q25 vs. 3Q24)

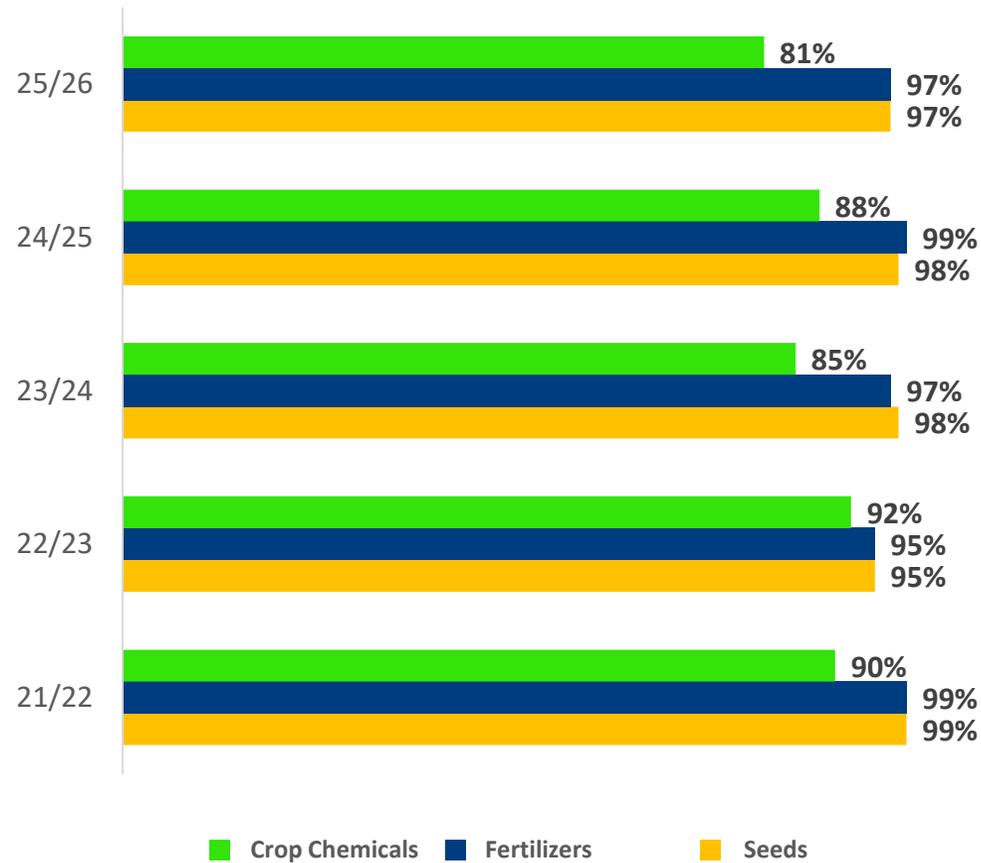
(\*) excludes D&A and PECLD



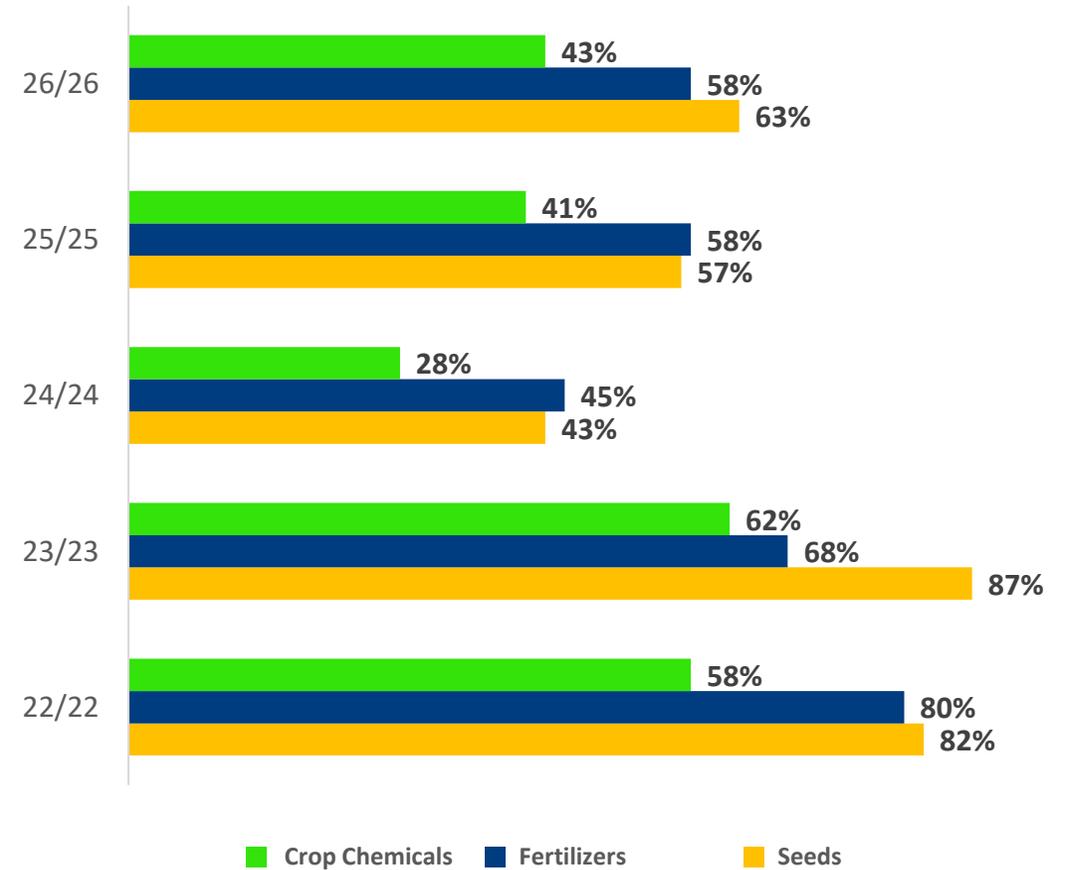
AGRO GALAXY  
**MARKET  
OVERVIEW**

# PURCHASE OF SEEDS, FERTILIZERS AND CROP CHEMICALS IN BRAZIL

## Soybean



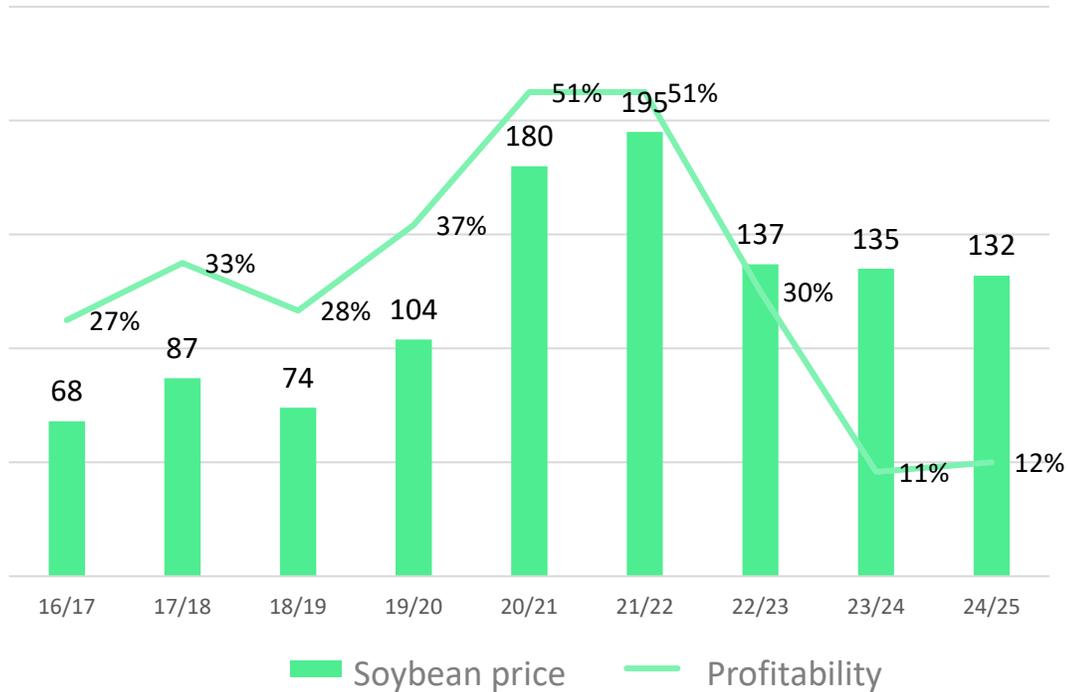
## Corn



# Grain Price vs Profitability

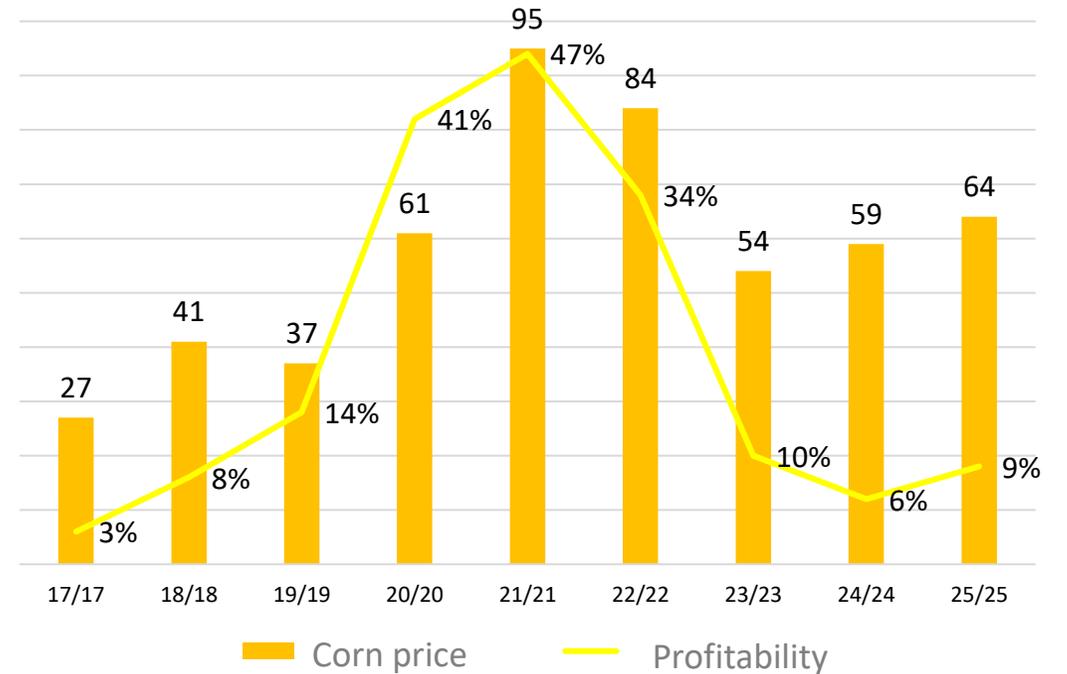
Profitability at the lowest levels in recent years

## Soybean



\* Soybean Price: last business day of April of each year (Paranaguá)

## Corn



\* Corn Price: last business day of August of each year (Paranaguá)

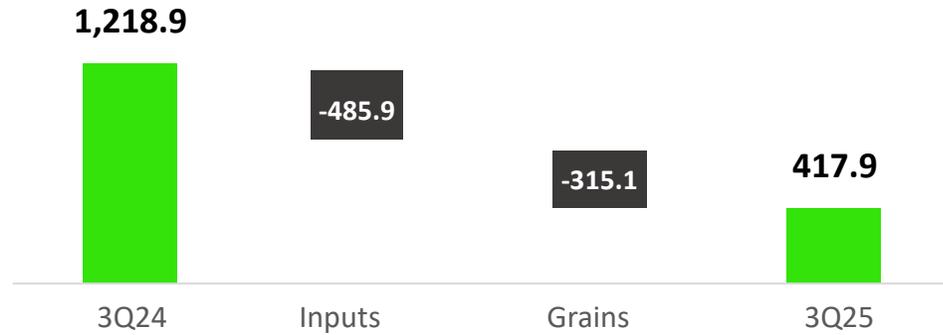


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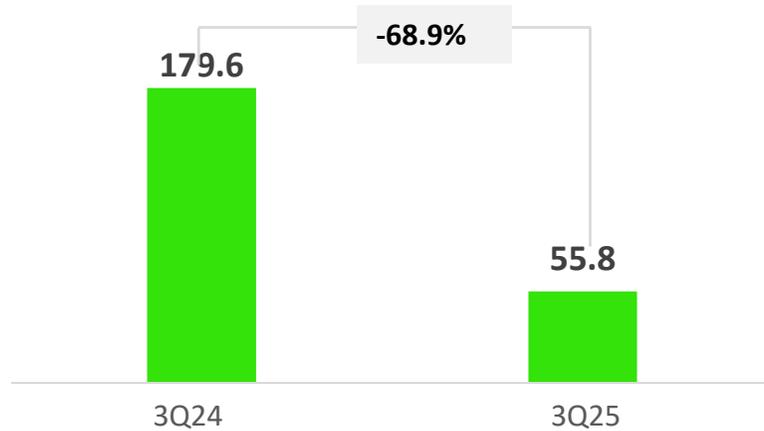
# 3Q25 RESULTS

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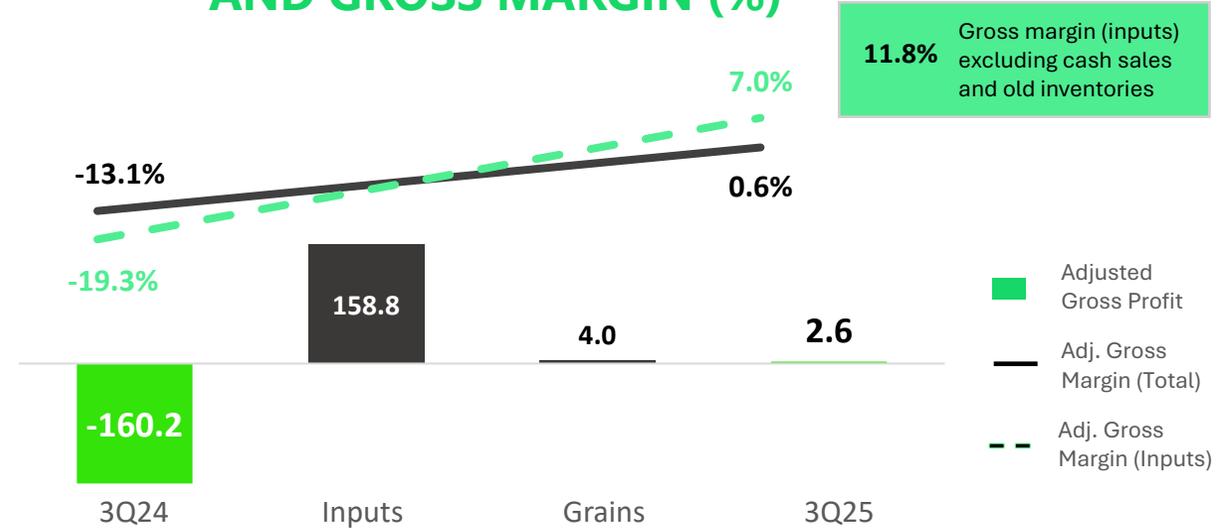
## NET REVENUE (R\$ MI)



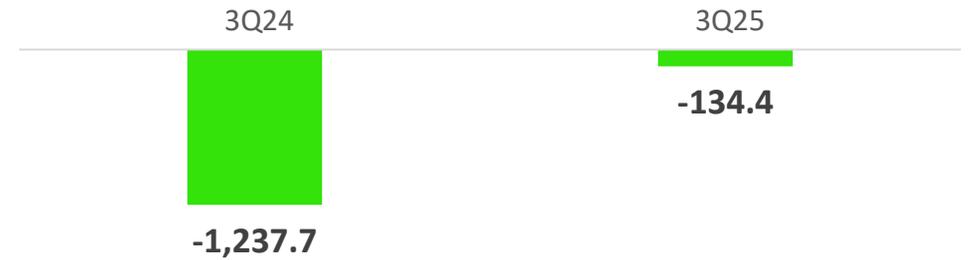
## SG&A EX-D&A AND PECLD (R\$ MI)



## ADJUSTED GROSS PROFIT (R\$ MI) AND GROSS MARGIN (%)



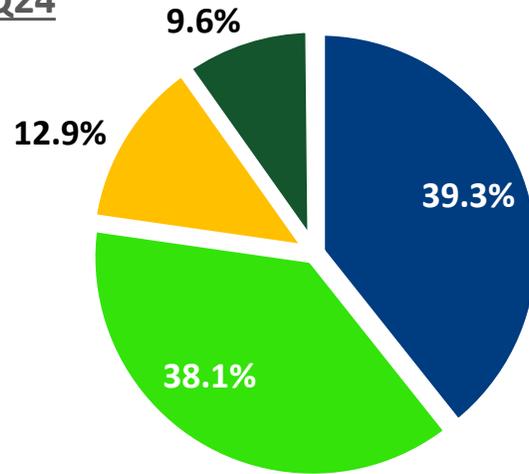
## ADJUSTED EBITDA (R\$ MI)



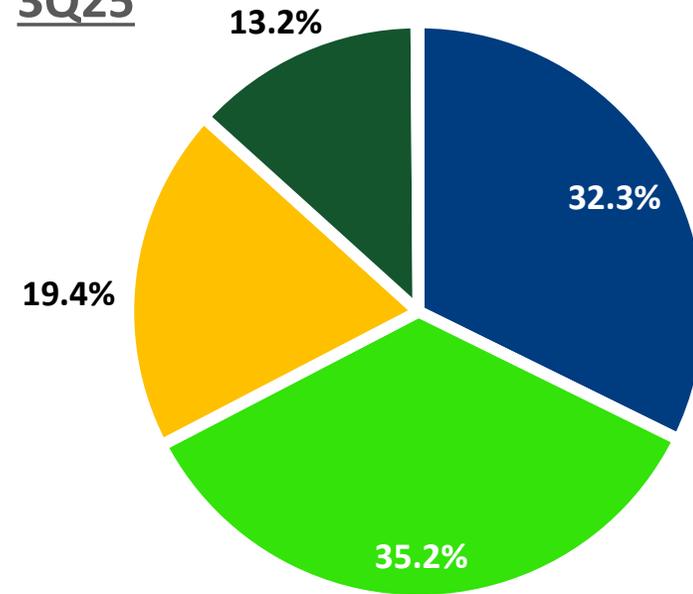
# 3Q25 RESULTS

## NET REVENUE MIX OF INPUTS

3Q24



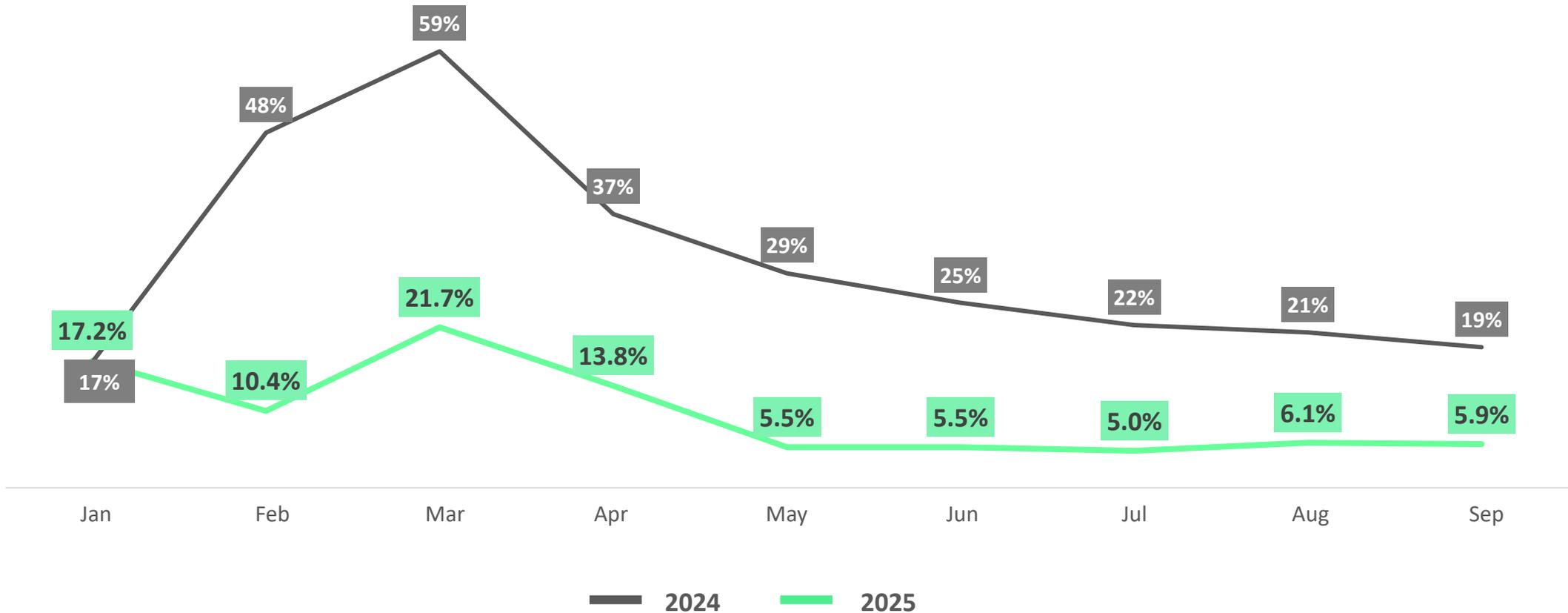
3Q25



- Fertilizers
- Crop Chemicals
- Seeds
- Specialties

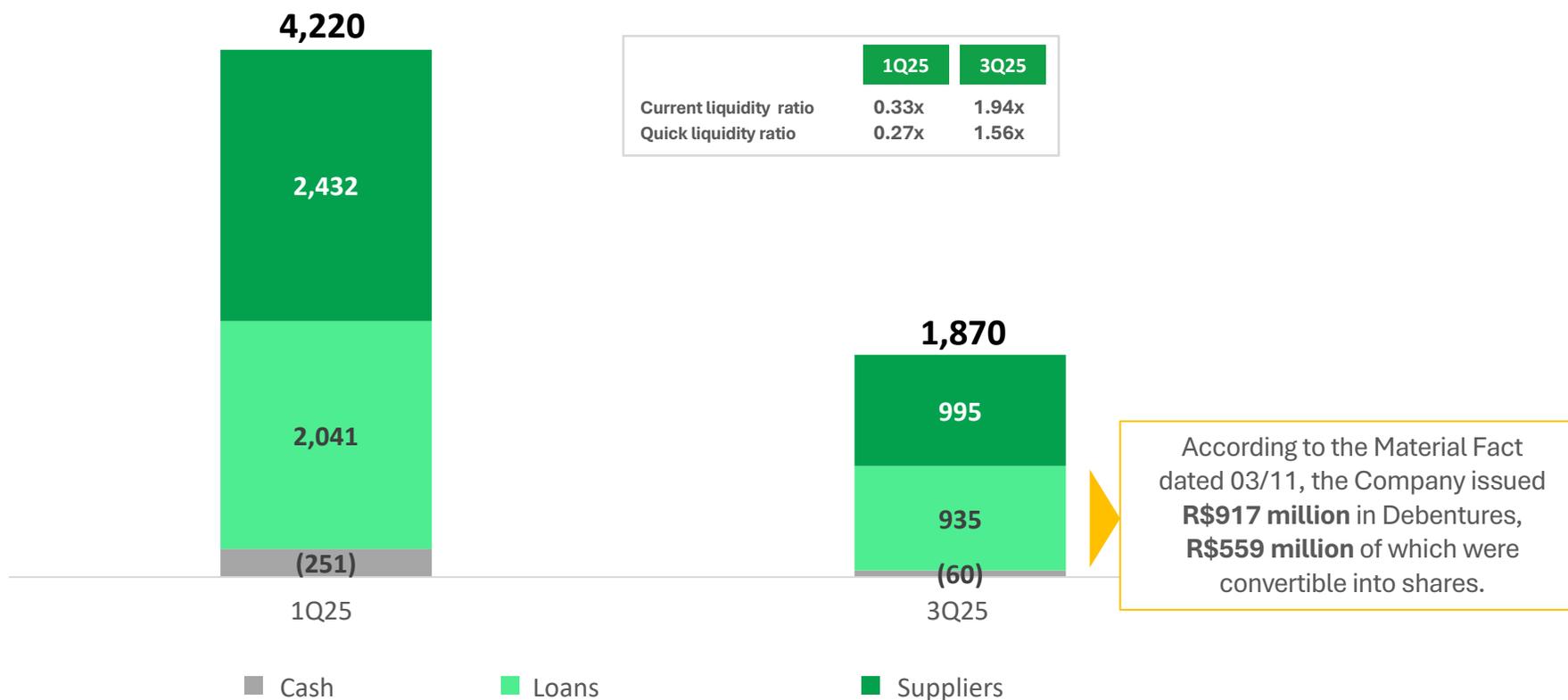
# 3Q25 RESULTS

## DEFAULT CURVE (%)



# 3Q25 RESULTS

## NET OBLIGATIONS\* (R\$ MI)



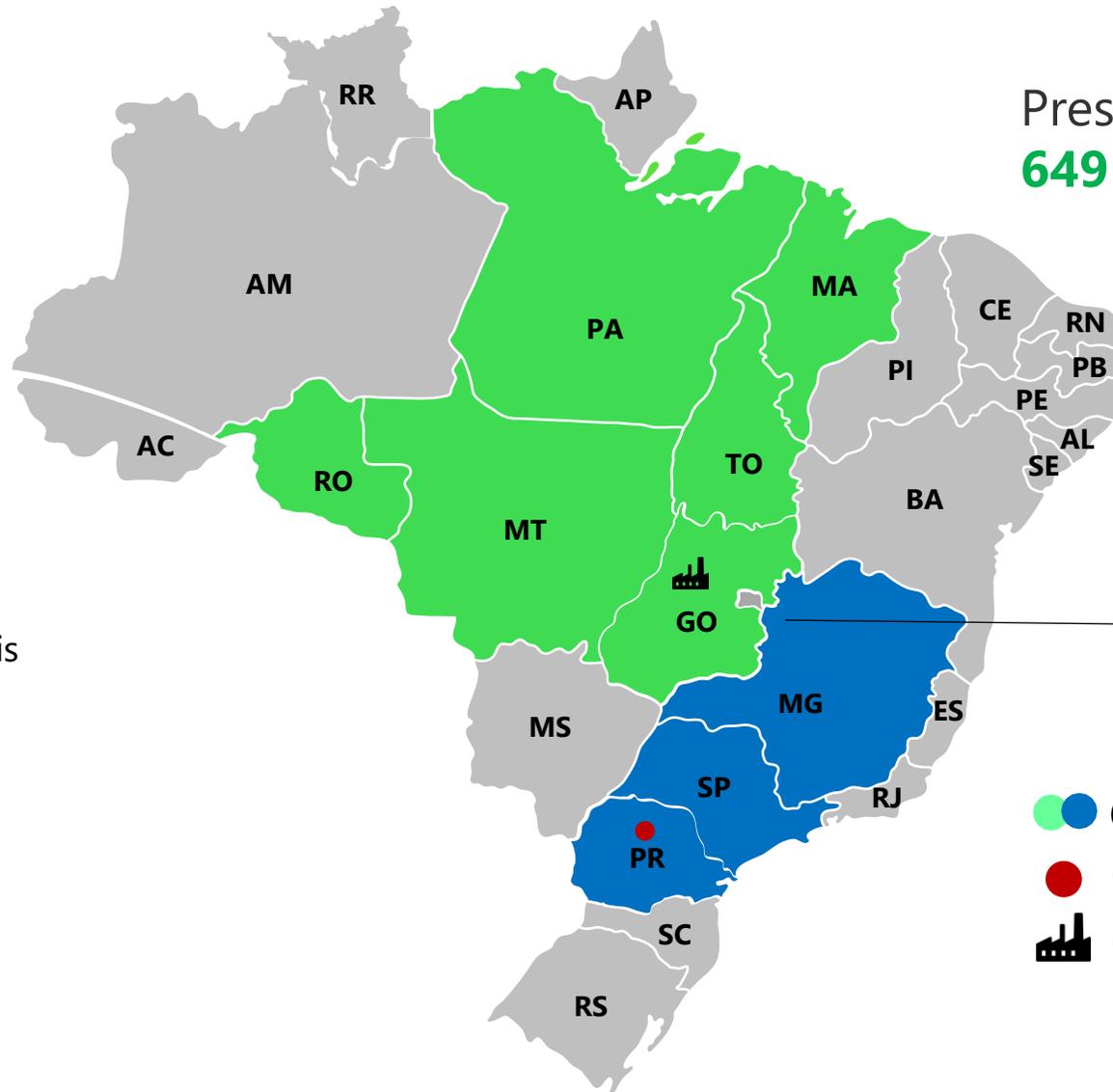
\*Net obligations: Loans, Financing, and Suppliers (-) Cash and cash equivalents. Notes: Considers adjustment to the present value of debt, in accordance with accounting rules. Debt debentures that are convertible into shares are represented in the amount, in accordance with CPC39.

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# 2025 LANDSCAPE



# PRESENCE



Present in **9 states**,  
**649 municipalities**

## Agricultural Inputs Grain Origin

Unai –  
Minas Gerais

- ● **63 stores**
- **14 silos**
- 1 seeds unit**

### STORES:

Goiás  
Tocantins  
Mato Grosso  
Pará  
Unai – Minas Gerais  
Maranhão  
Mato Grosso  
Rondônia

### STORES:

São Paulo  
Paraná  
Minas Gerais

# 2025 LANDSCAPE



## MARKET AND PRODUCER

The market is lagging, with producers buying closer to the edge of use, increasing the share of the resupply



## CREDIT

Purchases made on long-term credit exceeding the plan's initial estimate, but with excessively stringent warranty requirements.



## PERSPECTIVES

The year-end closing is directly linked to the ability to meet demand for restocking (the right stock in the right place) and the off-season harvest window (*Safrinha*)



## EFICIENCY

Continuation of the process of optimizing and reducing fixed costs and evaluating the performance/risks of stores and regions

**THANK YOU!**  
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AGRO  
100

AGRO  
CAT

RURAL  
BRASIL

  
Sementes  
Campeã

Empresas AGRO GALAXY