



AGRO GALAXY

Earnings Release | 2Q21

## Results for the Second Quarter and First Half of 2021

**São Paulo, August 16, 2021** – AgroGalaxy Participações S.A. discloses its 2Q21 and 1H21 results. The Quarterly Information was prepared and is being presented in accordance with the accounting practices adopted in Brazil and with International Financial Reporting Standards ("IFRS"), issued by the International Accounting Standards Board ("IASB"), all of which applied consistently with the major accounting practices described in Note 2 to the Quarterly Information. Unless otherwise indicated, the financial information is presented in thousands of Brazilian reais, and the comparisons refer to 2Q20 and 1H20. For better comparability of results, additional information has been provided for the 2020 periods prior to the business combination on October 30, 2020 for the holding companies: AgroKey, AgroTrends and AgroAdvance.

### Highlights



**Boa Vista's** results were consolidated into the Company as of April 1, 2021. 180-day integration plan, according to schedule.



Addition of **15 stores** since the beginning of the year, of which 8 new stores, and 7 from the acquisition of Boa Vista, **totaling 108 stores**.



**+30% in LTM net revenue**, totaling **R\$4.7 billion**, as a result of: (i) higher the sale of inputs (+31%), reflecting the +23.2% growth in Same Store Sales and the expansion in number of stores; and (ii) grains (+29%), reflecting the rise in commodities prices.



**R\$1 billion in digital enabled revenues** since October 2020, when our digital initiatives were launched.



**+67% in LTM adjusted EBITDA**, reaching **R\$295 million**, due to the expansion in revenue, with a margin of 6.2% (+1.4 p.p.), explained by the increase in gross margin for inputs and grains, in addition to the dilution of expenses.



**ROIC** reached **17.4%** in the last 12 months ended on June 2021, increasing by **9.8 p.p.**



**Women on Board Seal:** First company in agribusiness to receive the seal for having **3 women on its Board of Directors**.



In June, we carried out the **first national biological campaign in Brazil**, reaffirming AgroGalaxy's commitment to minimizing environmental impacts. **Sales orders reached R\$37.4 million** in this segment during the campaign.



In June, we also signed the purchase and sale agreement for the acquisition of **Ferrari Zagatto**, input retailer with 14 stores in Paraná. The transaction is expected to be concluded in 2021.



**Subsequent event: Initial Public Offering** and listing of our shares under ticker **AGXY3** in the **Novo Mercado**, B3's segment with the highest corporate governance standards.



### Video Conference

**August 17, 2021 (Tuesday)**

11:00 a.m. (Brasília) | 10:00 (EST)

### IR Contact



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**Novo Mercado segment  
– AGXY3**

In Pt with simultaneous translation into English

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### Message from the CEO

2021 has been a year of important achievements. We completed the acquisition of Boa Vista and the purchase of the remaining stake in Sementes Campeã, delivered growing and consistent results in the 1st quarter, and made significant advances in the digital and ESG fronts.

And with great enthusiasm we saw this same positive trend in the second quarter. In June, we signed the purchase and sale agreement for Ferrari Zagatto, a transaction that, when concluded, will be an important step towards the consolidation of our presence in the state of Paraná, adding 14 new stores and 9 silos to our portfolio. The acquisition was approved by the Administrative Council for Economic Defense (CADE) and its conclusion is expected still in 2021, after meeting other precedent conditions predicted in the agreement.

We achieved a record and unprecedented result in 2Q21, which historically has always been a quarter with lower revenues since a relevant amount of seasonality is usually concentrated in the second half of the fiscal year. We added 15 new stores until June, 8 of which were inaugurated and 7 came from the acquisition of Boa Vista. During the first six months of 2021, our net revenue increased 37%, reaching R\$2.2 billion, with Same Store Sales at 22.7%. The order backlog, to be invoiced in the second semester, plus the accumulated net revenue until June, totaled R\$2.9 billion in sales of inputs, excluding Boa Vista, compared to R\$2.0 billion in the same period in 2020, corresponding to a 45% growth.

The productivity of our technical sales consultants (CTVs) continues to rise, reaching an average R\$7.9 million/CTV in the last twelve months ended June 2021, a growth of 20% in relation to the same period in 2020. We began operating our digital initiatives in October 2020 and recorded R\$1 billion in digital enabled revenues since then. This reflects the advances made in the digital strategy, including the launch of our application and improvements in the automated services provided by Gi, our virtual assistant.

The integration of Boa Vista continues in line with our plans for the first 180 days. We are focused on integrating culture and people, while maintaining our operations focused on generating results. We opened the Nova Andradina store in May and the Bonito store is currently under construction.

As a result of our commitment to diversity, in May 2021, we became the first Brazilian agribusiness company to be certified with the Women on Board (WOB) seal. This award is given to companies that have at least two women advisors on their Board of Directors or Advisory Boards. AgroGalaxy has three women on its board of directors, two of whom have been independent members since December 2020.

In June 2021, we carried out the first national organic products campaign in Brazil, reinforcing our strategy to increase the sale of specialties products from the portfolio and reaffirming AgroGalaxy's commitment to fostering improvements in farmer productivity while minimizing environmental impacts. The result was quite satisfactory, with sales orders reaching R\$37.4 million in this segment during the month of the campaign alone.

At the end of the quarter, we signed a partnership with Alper which, when concluded, will allow them to offer more services to producers, with the exploration and distribution of insurance products and benefits operated by Alper, including crop insurance, to our customers.

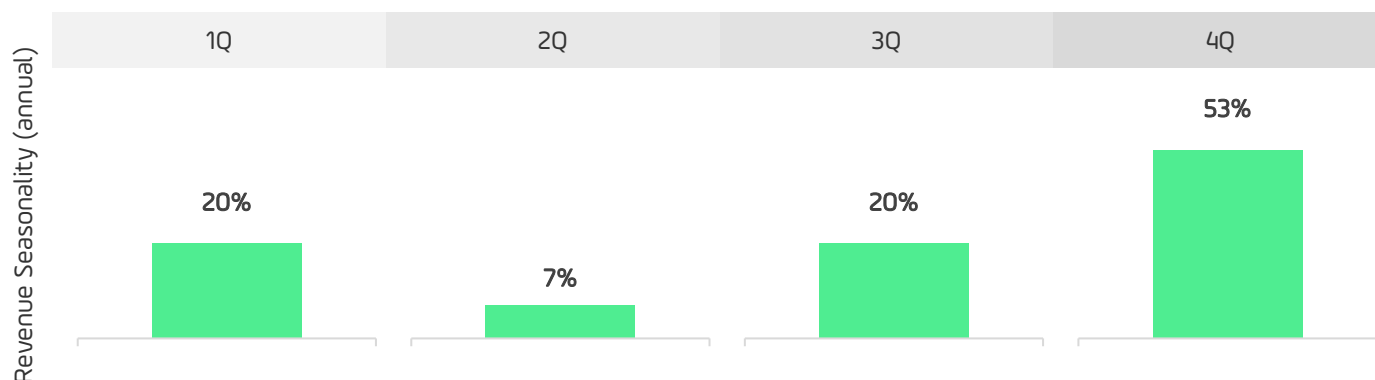
After the end of the quarter, we took a huge step forward in our history with the Initial Public Offering and listing of our shares under the ticker AGXY3 in the Novo Mercado, B3's segment with the highest corporate governance standards. Net proceeds from the Offering, in the amount of R\$333 million, will be used for acquisitions and store openings, giving continuing to our growth trajectory.

We are confident that our advances and achievements in the first half of 2021 reflect our efforts in consolidating the Company as one of the largest retail platforms for agricultural inputs and services in Brazil, establishing partnerships and offering unique solutions for rural producers.

**Welles Pascoal, AgroGalaxy's CEO**

## Seasonality

Agribusiness is subject to a relevant seasonality throughout the year, especially due to the crop cycles that depend on specific weather conditions. Brazil has unique weather conditions compared to other countries producing agricultural commodities, making it possible to harvest two to three crops in the same area per year. Below is the seasonality in the Company's sales:



*\* Based on 2020 as the reference year, this may vary according to regions.*

Thus, considering the activities of the Company's customers are directly related to the crop cycles and that they are seasonal in nature, revenues from inputs may also show substantial seasonality.

The crop seasonality also implies the seasonality of the gross profit calculated on different bases for the fiscal year, which may cause a relevant seasonal effect on the operating results calculated in different quarters of the fiscal year, as shown above.

## Highlights

Added<sup>1</sup>

Operational Highlights	Jun/21	Jun/20	Ch. (%) Jun/21 vs. Jun/20	Mar/21	Ch. (%) Jun/21 vs. Jun/20
Stores	108	91	18.7%	97	11.3%
Launches, year-to-date	8	3	166.7%	4	100.0%
Technical sales consultants (CTVs)	442	375	17.9%	380	16.3%
Silos	19	19	0.0%	19	0.0%
Bags received (mm)	18.9	14.0	35.0%	9.5	98.9%
Seed processing units	8	8	-	8	-
Customers	18,836	16,091	17.1%	17,177	9.7%
Employees	1,756	1,547	13.5%	1,660	5.8%

Added<sup>1</sup>

Financial Highlights (R\$ million)	2Q21 (LTM) <sup>2</sup>	2Q20 (LTM) <sup>2</sup>	Ch (%)
<b>Total net revenue</b>	<b>4,743.7</b>	<b>3,641.7</b>	<b>30.3%</b>
Input revenue	3,019.8	2,301.3	31.2%
Grain revenue	1,723.9	1,340.5	28.6%
Digital enabled revenue <sup>3</sup>	1,013.0	-	n.m.
% of net input revenue	33.6%	-	n.m.
Same Store Sales <sup>4</sup>	23.2%	-	n.m.
Input Revenue/CTV <sup>5</sup>	7.9	6.6	19.7%
<b>Adjusted gross profit<sup>6</sup></b>	<b>670.0</b>	<b>469.5</b>	<b>42.7%</b>
% net revenue	14.1%	12.9%	+1.2 p.p.
Input margin	18.8%	18.6%	+0.2 p.p.
Grain margin	6.0%	3.0%	+3.0 p.p.
<b>Adjusted EBITDA<sup>7</sup></b>	<b>294.5</b>	<b>176.2</b>	<b>67.1%</b>
Adjusted EBITDA margin	6.2%	4.8%	+1.4 p.p.
<b>Adjusted Net Income (Loss)<sup>7</sup></b>	<b>78.1</b>	<b>43.0</b>	<b>81.6%</b>
Adjusted Net Income Margin	1.6%	1.2%	39.4%
<b>Adjusted Net Debt<sup>8</sup></b>	<b>786.9</b>	<b>630.1</b>	<b>24.9%</b>
Leverage (x) (Adjusted Net Debt/LTM Adjusted EBITDA) <sup>8</sup>	2.7	3.6	-0.9
<b>ROIC<sup>9</sup></b>	<b>17.4%</b>	<b>7.6%</b>	<b>+9.8 p.p.</b>

Financial Highlights (R\$ million)	Added <sup>1</sup>			Added <sup>1</sup>		
	2Q21	2Q20	Ch. (%)	1H21	1H20	Ch. (%)
<b>Total net revenue</b>	<b>1,013.1</b>	<b>808.5</b>	<b>25.3%</b>	<b>2,218.0</b>	<b>1,617.0</b>	<b>37.2%</b>
Input revenue	357.0	268.7	32.9%	981.7	723.6	35.7%
Grain revenue	656.1	539.8	21.5%	1,236.3	893.3	38.4%
Digital enabled revenue	163.0	-	n.m.	476.5	-	n.m.
% of net input revenue	45.7%	-	n.m.	48.5%	-	n.m.
Same Store Sales <sup>4</sup>	19.0%	-	n.m.	22.7%	-	n.m.
Input Revenue/CTV <sup>5</sup>	0.8	0.7	12.7%	2.5	2.1	21.1%
<b>Adjusted gross profit<sup>6</sup></b>	<b>110.2</b>	<b>52.2</b>	<b>111.1%</b>	<b>230.5</b>	<b>139.7</b>	<b>65.0%</b>
% net revenue	10.9%	6.5%	+4.4 p.p.	10.4%	8.6%	+1.8 p.p.
Input margin	20.5%	12.3%	+12.9 p.p.	18.8%	16.1%	+2.7 p.p.
Grain margin	5.6%	3.6%	+2.0 p.p.	3.7%	2.6%	+1.1 p.p.
<b>Adjusted EBITDA<sup>7</sup></b>	<b>2.5</b>	<b>(18.7)</b>	<b>n.m.</b>	<b>31.1</b>	<b>(9.6)</b>	<b>n.m.</b>
Adjusted EBITDA margin	0.2%	-2.3%	+2.5 p.p.	1.4%	-0.6%	+2.0 p.p.
<b>Adjusted Net Income (Loss)<sup>7</sup></b>	<b>(51.4)</b>	<b>(21.4)</b>	<b>132.4%</b>	<b>(72.8)</b>	<b>(48.3)</b>	<b>50.6%</b>
Adjusted Net Income Margin	-5.1%	-2.6%	-2.3%	-3.3%	-3.0%	-0.3 p.p.
<b>Adjusted Net Debt<sup>8</sup></b>	<b>786.9</b>	<b>630.1</b>	<b>24.9%</b>	<b>786.9</b>	<b>630.1</b>	<b>24.9%</b>
Leverage (x)						
(Adjusted Net Debt/LTM Adjusted EBITDA) <sup>9</sup>	2.7	3.6	-0.9	2.7	3.6	-0.9

<sup>1</sup> Reflects the simple sum of the holding companies AgroKey, AgroTrends and AgroAdvance.

<sup>2</sup> Accumulated results for the last 12 months.

<sup>3</sup> Digital platform started in October 2020.

<sup>4</sup> Same-Store Sales started to be calculated quarterly as of 1Q21 and consider sales from stores that have operating for over a year without Boa Vista.

<sup>5</sup> Considers the average of CTVs in the periods analyzed and excludes Boa Vista's CTVs in 1H21 and LTM June 2021 since revenues were consolidated as of April 1st and not for the entire period.

<sup>6</sup> Adjusted gross profit: excludes gains or losses with variation in the fair value of commodities and includes gains or losses with exchange variation in the Adjusted EBITDA for purposes of margin calculations.

<sup>7</sup> Adjusted EBITDA and adjusted net income: the adjustments made are shown in the table in the Financial Performance section.

<sup>8</sup> Adjusted net debt: the adjustment made is shown in the Capital Structure section.

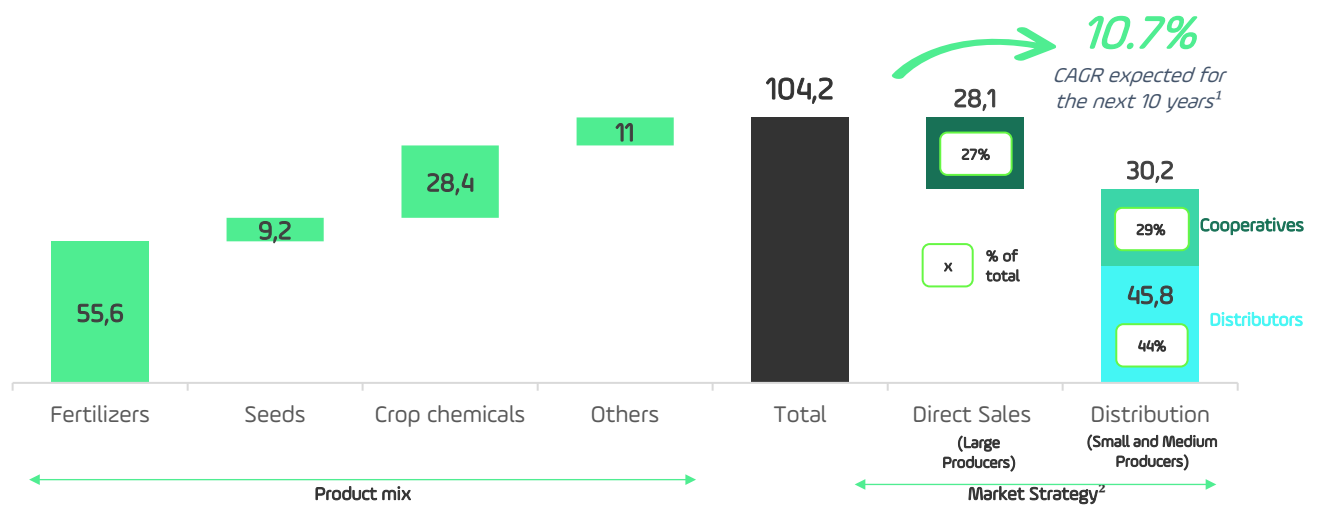
<sup>9</sup> Considers adjusted EBIT, that is, excluding the effect of IFRS 16, amortization of capital gains (business combination) and IRPJ/CSLL and adjusted Net Debt as described above.

## Sector

### Retail Sector of Agricultural Inputs

The Company has a robust operation of retail of inputs, including agricultural crop chemicals, fertilizers, seeds and specialty products, among others. The Brazilian agricultural inputs distribution and retail market, in which we operate, has grown significantly in amount and volume in recent years. According to data from Associação dos Distribuidores de Insumos Agropecuários (the Association of Agricultural Input Distributors - "ANDAV"), the fertilizers, crop chemicals and seeds market had revenues of R\$104 billion in 2018. In addition, Consultoria Céleres expects this market to grow at an average annual growth rate of 11% during the next 10 years.

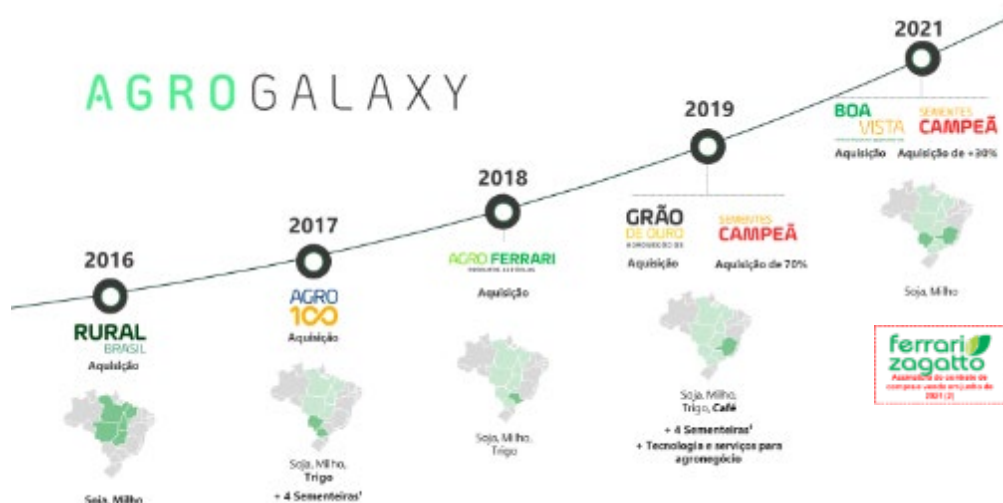
#### Sales of distribution and retail sector of agricultural inputs (2018)



(1) According to Consultoria Céleres; (2) Proportion of products in 2017 applied to the 2018 sales.  
Source: ANDAV and Consultoria Céleres

## Corporate Profile and History

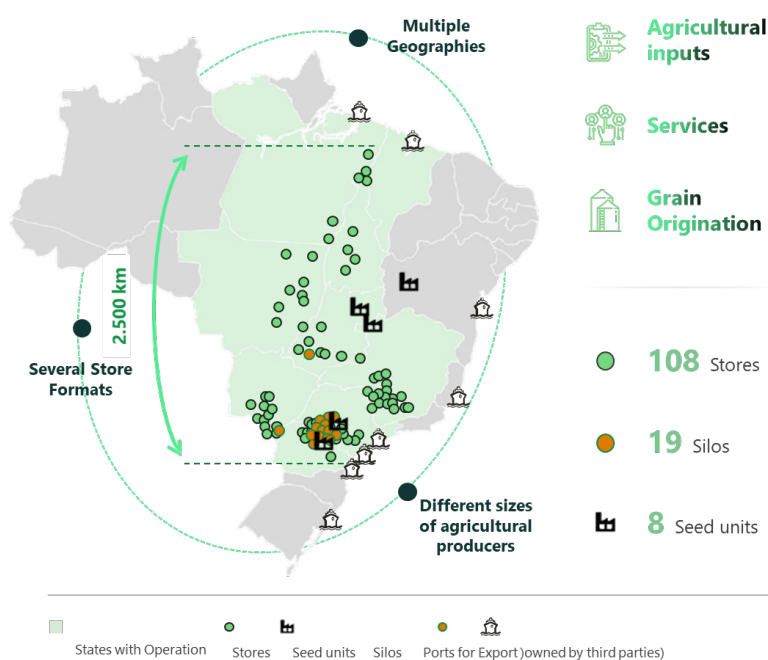
AgroGalaxy is one of the most relevant retail platforms of agricultural inputs and services focused on agribusiness in Brazil. It is engaged in the sale of agricultural inputs, seed production, origination, storage and sale of grains, and the provision of agricultural services. With nationwide coverage, the Company has an integrated ecosystem, delivering products and offering unique solutions to meet farmers' needs. It is recognized for providing high value-added products for its clients and for being the Brazilian farmers' productivity partner. Created through the acquisition of leading platforms across different regions in Brazil, the Company has integration benefits while maintaining the characteristics and original brands of each platform, in addition to the local track record and proximity to farmers. The timeline below shows the Company's milestones since its inception:



Notes: (1) Seeds produced in 8 plants, including 3 plants operated by the company and 5 tooling operations.

(2) Completion scheduled for 2021 and subject to meeting precedent conditions.

The Company's stores, silos and seed units are strategically located in 9 Brazilian states, which allows it to reach different cultures and producers while also mitigating climate risk. The state concentrating the highest percentage of the Company's revenue accounted for 21% of the total revenues in the fiscal year ended December 31, 2020. On June 30, 2021, the Company had the following composition:

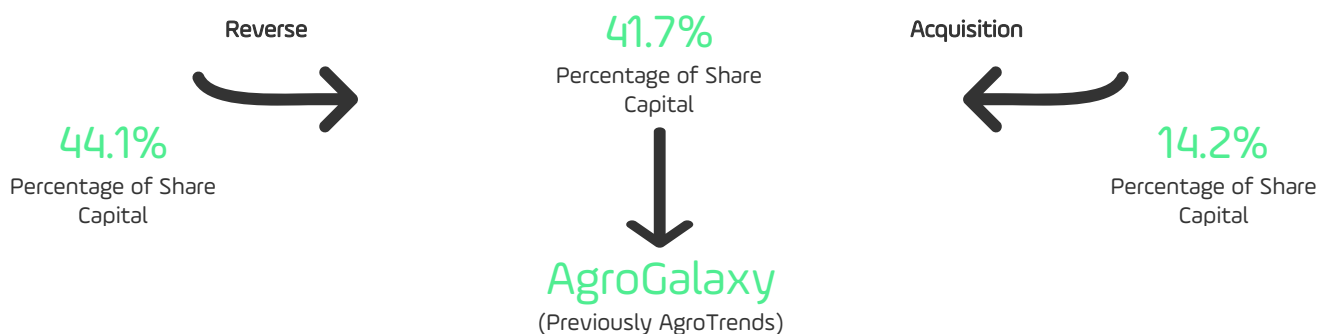


Our target audience comprises small and medium sized producers, with a planted area of up to 10,000 hectares individually, who seek high quality inputs, supplier diversification, financing and credit solutions, technical assistance from planting to harvest, logistics services and high technology. These producers offer different cultures, including soy, corn, coffee, wheat, among others. In the 2019/2020 harvest season, our clients owned a total of 7.9 million hectares in planted area.

## Consolidated Financial Performance

On October 30, 2020, we approved the corporate reorganization, resulting in the merger of AgroAdvance and AgroKey by AgroTrends, which changed its name to AgroGalaxy Participações S.A. ("AgroGalaxy"). On such date, as a result of the corporate reorganization, AgroGalaxy became the sole shareholder of AgroTotal (Agro100 + Agro Ferrari), Rural Brasil and Grão de Ouro. The operating and financial results, as presented in the Financial Statements for the year, refer to AgroKey, reverse merging company of such reorganization.

AgroKey	AgroTrends	AgroAdvance
Operating Companies	Operating Companies	Operating Companies
<ul style="list-style-type: none"> <li>Agro100</li> <li>Agro Ferrari</li> </ul>	<ul style="list-style-type: none"> <li>Rural Brasil</li> <li>Sementes Campeã</li> </ul>	<ul style="list-style-type: none"> <li>Grão de Ouro Inputs</li> </ul>



For purposes of comparability of results, in the 2Q20, 1H20 and LTM on June 30, 2020, the consolidated data below considers the sum of the three holdings existing prior to the reorganization, namely AgroKey (Agro100 and Agro Ferrari), AgroTrends (Rural Brasil and Sementes Campeã) and AgroAdvance (Grão de Ouro).

The Company understands that the adjusted EBITDA represents operating cash flow more accurately and, therefore, measures and evaluates operating capacity more assertively. Adjustments to EBITDA does not consider: (i) gains or losses with variation in the fair value of commodities, since the marking of the fair value at the end of each year does not affect cash and does not represent the result of purchases and sales; (ii) exchange variation on hedge operations carried out with the purpose of protecting the revenue or cost of products; (iii) consideration paid for property leasing (CPC 06(R2)/IFRS16) and non-recurring income and/or expenses (such as extemporaneous credit, restructuring consultancy, shared expenses, consultancy fees and M&A expenses, public offering, payment based on shares of subsidiary); (iv) non-recurring items and; (v) non-cash items, in which the adjusted EBITDA margin is calculated as the adjusted EBITDA to operating revenue ratio.

# Earnings Release | 2Q21

a) Six Months and LTM – added from January to September 2020

## a.1. Income Statement for the Period

Financial Highlights (R\$ million)	Added (*)			LTM		Ch. (%)
	1H21	1H20	Ch. (%)	06/30/2021	06/30/2020	
<b>Total net revenue</b>	<b>2,218,017</b>	<b>1,616,955</b>	<b>37.2%</b>	<b>4,743,710</b>	<b>3,641,731</b>	<b>30.3%</b>
(-) Cost of products sold	(2,001,492)	(1,432,318)	39.7%	(4,169,432)	(3,090,590)	34.9%
<b>Gross profit</b>	<b>216,525</b>	<b>184,637</b>	<b>17.3%</b>	<b>574,278</b>	<b>551,141</b>	<b>4.2%</b>
% net revenue	9.8%	11.4%	-1.6 p.p.	12.1%	15.1%	-3.0 p.p.
(-) Sales expenses	(89,177)	(62,378)	43.0%	(209,796)	(128,817)	62.9%
(-) Administrative expenses	(132,949)	(105,141)	26.4%	(237,856)	(232,560)	2.3%
(-) Other operating income and expenses	74	2,990	-97.5%	3,200	16,950	-81.1%
Total SG&A expenses	(222,052)	(164,529)	35.0%	(444,451)	(344,427)	29.0%
% net revenue	-10.0%	-10.2%	+0.2 p.p.	-9.4%	-9.5%	-0.1 p.p.
<b>Earnings before financial result (a)</b>	<b>(5,527)</b>	<b>20,108</b>	<b>-127.5%</b>	<b>129,827</b>	<b>206,714</b>	<b>-37.2%</b>
% net revenue	-0.2%	1.2%	-1.4 p.p.	2.7%	5.7%	-3.0 p.p.
(-) Financial result	(70,985)	(56,198)	26.3%	(166,386)	(106,070)	56.9%
(-) Income tax and social contribution	5,625	4,107	37.0%	79,250	(38,410)	n.m.
<b>(=) Net income (loss) for the period</b>	<b>(70,887)</b>	<b>(31,984)</b>	<b>121.6%</b>	<b>42,691</b>	<b>62,233</b>	<b>-31.4%</b>
% net revenue	-3.2%	-2.0%	-1.2 p.p.	0.9%	1.7%	-0.8 p.p.
(+) Depreciation and amortization (b)	32,373	22,065	46.7%	91,000	62,021	46.7%
<b>Accounting EBITDA (a) + (b)</b>	<b>26,846</b>	<b>42,173</b>	<b>-36.3%</b>	<b>220,827</b>	<b>268,735</b>	<b>-17.8%</b>
% net revenue	1.2%	2.6%	+1.4 p.p.	4.7%	7.4%	-2.7 p.p.

## a.2. Adjusted EBITDA, Adjusted Income and Adjusted Gross Profit

Gross profit for the period (In thousands of R\$)	Added (*)			LTM		Ch. (%)
	1H21	1H20	Ch. (%)	06/30/2021	06/30/2020	
<b>Accounting EBITDA (a) + (b)</b>	<b>26,846</b>	<b>42,173</b>	<b>-36.3%</b>	<b>220,827</b>	<b>268,735</b>	<b>-17.8%</b>
% net revenue	1.2%	2.6%	-1.4 p.p.	4.7%	7.4%	-2.7 p.p.
(+/-) Fair value - commodities (1)	14,587	12,153	20.0%	83,859	(23,932)	n.m.
( - ) CPC 06(R2)/IFRS 16 - Properties (2)	(15,032)	(13,973)	7.6%	(27,972)	(24,419)	14.5%
(+/-) Operating exchange variation (3)	(615)	(57,117)	-98.9%	(10,084)	(57,711)	-82.5%
(+/-) Non-recurring revenue and expenses (4)	5,290	7,153	-26.0%	27,857	13,529	105.9%
<b>Adjusted EBITDA for the period</b>	<b>31,076</b>	<b>(9,611)</b>	<b>n.m.</b>	<b>294,486</b>	<b>176,201</b>	<b>67.1%</b>
Adjusted EBITDA margin (%)	1.4%	-0.6%	+2.0 p.p.	6.2%	4.8%	+1.4 p.p.

\* Reflects the simple sum of the holding companies AgroKey, AgroTrends and AgroAdvance.

	Added <sup>(*)</sup>			LTM	LTM	
Gross profit for the period (In thousands of R\$)	1H21	1H20	Ch. (%)	06/30/2021	06/30/2020	Ch. (%)
<b>Net income (loss) for the period</b>	<b>(70,887)</b>	<b>(31,984)</b>	<b>121.6%</b>	<b>42,691</b>	<b>62,233</b>	<b>-31.4%</b>
(+/-) Fair value – commodities <sup>(1)</sup>	(18,523)	(37,649)	-50.8%	72,373	(69,861)	n.m.
( - ) CPC 06(R2)/IFRS 16 – Properties	(928)	(847)	9.5%	(1,015)	2,311	n.m.
( - ) Amortization of the surplus value business combination	11,311	6,617	70.9%	42,109	24,871	69.3%
(+/-) Non-recurring revenue and expenses	5,290	7,153	-26.0%	27,857	13,529	105.9%
(+/-) Non-recurring and deferred IR/CS	969	8,407	-88.5%	(105,930)	9,911	n.m.
<b>Adjusted net income (loss) for the period</b>	<b>(72,768)</b>	<b>(48,303)</b>	<b>50.6%</b>	<b>78,085</b>	<b>42,994</b>	<b>81.6%</b>
Adjusted Net Income Margin (%)	-3.3%	-3.0%	+0.3 p.p.	1.6%	1.2%	+0.4 p.p.

<b>Gross profit for the period</b>	<b>216,525</b>	<b>184,637</b>	<b>17.3%</b>	<b>574,278</b>	<b>551,141</b>	<b>4.2%</b>
(+/-) Fair value – commodities and added value <sup>(1)</sup>	14,587	12,153	20.0%	105,793	(23,932)	n.m.
(+/-) Operating exchange variation <sup>(3)</sup>	(615)	(57,117)	-98.9%	(10,084)	(57,711)	-82.5%
<b>Adjusted gross margin</b>	<b>230,497</b>	<b>139,673</b>	<b>65.0%</b>	<b>669,987</b>	<b>469,498</b>	<b>38.0%</b>
Adjusted Gross Margin (%)	10.4%	8.6%	+1.8 p.p.	14.1%	12.9%	+1.2 p.p.

\* Reflects the simple sum of the holding companies AgroKey, AgroTrends and AgroAdvance.

<sup>1</sup> Adjusted according to:

<sup>(1)</sup> Variation in the fair value of commodities, classified as operating income or cost, but without the actual sale or purchase of inventories.

<sup>(2)</sup> The impact of CPC06 (R2)/IFRS16, which refers to real estate rental payments, which, from the initial adoption in 2019, are no longer accounted for as operating expenses on rent and are now included in the result through depreciation/amortization of the right to use and the financial interest expense appropriated over the term of the agreement.

<sup>(3)</sup> Foreign exchange variation refers to liquidated amounts that are classified in the financial result and are originate from operating gain or loss.

<sup>(4)</sup> Revenue and/or expenses considered to be unusual or occasional nature due to out-of-date credit, restructuring consultancy, shared expenses/consulting fee and expenses with M&A/public offering, payment in shares of subsidiaries.

<sup>2</sup> Excludes gains or losses from changes in the fair value of commodities and forward contracts, effect of amortization of goodwill in the business combination that took place on 10/31/2020, effects of CPC 06/IFRS 16 Properties and non-recurring expenses and revenues, in addition to the impacts of deferred IR/CS and/or out-of-date credits.

## b) Quarter

### b.1. Income Statement for the Period

	Added (*)		
Gross profit for the period (In thousands of R\$)	2Q21	2Q20	Ch. (%)
Net income for the period	1,013,148	808,510	25.3%
(-) Cost of products sold	(1,074,273)	(757,831)	41.8%
Gross profit for the period	(61,125)	50,678	-220.6%
% net revenue	-2.8%	3.1%	-1.9 p.p.
(-) Sales expenses	(49,140)	(31,702)	55.0%
(-) Administrative expenses	(69,996)	(48,258)	45.0%
(-) Other operating income and expenses	707	2,133	-66.9%
Total SG&A expenses	(118,429)	(77,826)	52.2%
% net revenue	-11.7%	-9.6%	2.1 p.p.
Earnings before financial result (a)	(179,554)	(27,148)	561.4%
% net revenue	-8.1%	-1.7%	-6.4 p.p.
(-) Financial result	139,086	(45,783)	n.m.
(-) Income tax and social contribution	(103)	21,106	n.m.
(=) Net income (loss) for the period	(40,571)	(51,825)	-21.7%
% net revenue	-1.8%	-3.2%	+1.4 p.p.
(+) Depreciation and amortization (b)	16,694	10,792	54.7%
Accounting EBITDA (a) + (b)	(162,860)	(16,356)	895.7%
% net revenue	-7.3%	-1.0%	-6.3 p.p.

### b.2. Adjusted EBITDA, Adjusted Income<sup>(4)</sup> and Adjusted Gross Profit

	Added (*)		
Gross profit for the period (In thousands of R\$)	2Q21	2Q20	Ch. (%)
Accounting EBITDA (a) + (b)	(162,860)	(16,356)	895.7%
% net revenue	-7.3%	-1.0%	6.3 p.p.
(+/-) Fair value - commodities (1)	160,566	61,139	162.6%
( - ) CPC 06(R2)/IFRS 16 - Properties (2)	(7,820)	(8,136)	-3.9%
(+/-) Operating exchange variation (3)	10,774	(59,618)	n.m.
(+/-) Non-recurring revenue and expenses (4)	1,856	4,223	-56.1%
Adjusted EBITDA for the period	2,515	(18,749)	113.4%
Adjusted EBITDA margin	0.2%	-2.3%	+2.5 p.p.

\* Reflects the simple sum of the holding companies AgroKey, AgroTrends and AgroAdvance.

	Added (*)		
Gross profit for the period (In thousands of R\$)	2Q21	2Q20	Ch. (%)
<b>Net income (loss) for the period</b>	<b>(40,571)</b>	<b>(51,825)</b>	<b>-21.7%</b>
(+/-) Fair value - commodities <sup>(1)</sup>	(23,812)	37,168	n.m.
( - ) CPC 06(R2)/IFRS 16 - Properties	(616)	(198)	210.7%
( - ) Amortization of the surplus value business combination	6,142	3,813	61.1%
(+/-) Non-recurring revenue and expenses	1,856	4,223	-56.1%
(+/-) Non-recurring and deferred IR/CS	5,587	(15,302)	n.m.
<b>Adjusted net income (loss) for the period</b>	<b>(51,416)</b>	<b>(22,121)</b>	<b>132.4%</b>
Adjusted Net Income Margin	-5.1%	-2.7%	-2.4 p.p.

<b>Gross profit for the period</b>	<b>(61,125)</b>	<b>50,678</b>	<b>n.m.</b>
(+/-) Fair value - commodities (1)	160,566	61,139	162.6%
(+/-) Operating exchange variation (3)	10,774	(59,618)	n.m.
<b>Adjusted gross margin</b>	<b>110,215</b>	<b>52,199</b>	<b>111.1%</b>
Adjusted Gross Margin (%)	10.9%	6.5%	4.4 p.p.

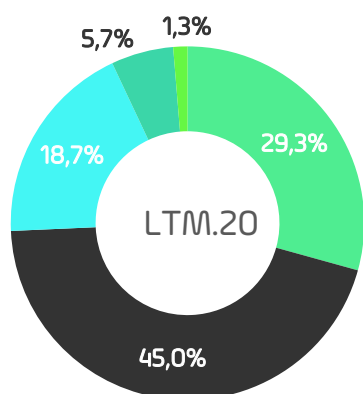
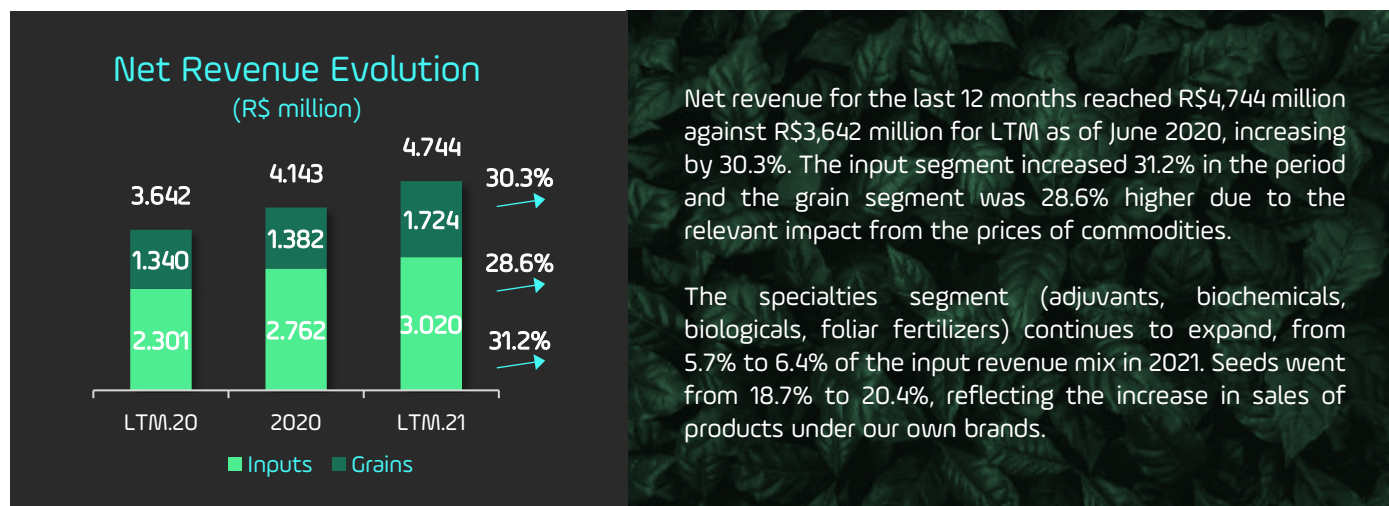
\* Reflects the simple sum of the holding companies AgroKey, AgroTrends and AgroAdvance.

<sup>(1)</sup> Variation in the fair value of commodities, classified as operating income or cost, but without the actual sale or purchase of inventories.

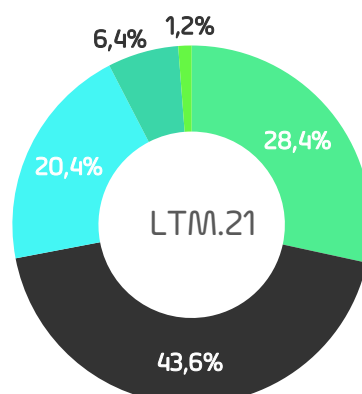
<sup>(3)</sup> Foreign exchange variation refers to liquidated amounts that are classified in the financial result and are originate from operating gain or loss.

c) Main variations (pro-forma figures in periods prior to October 2020)

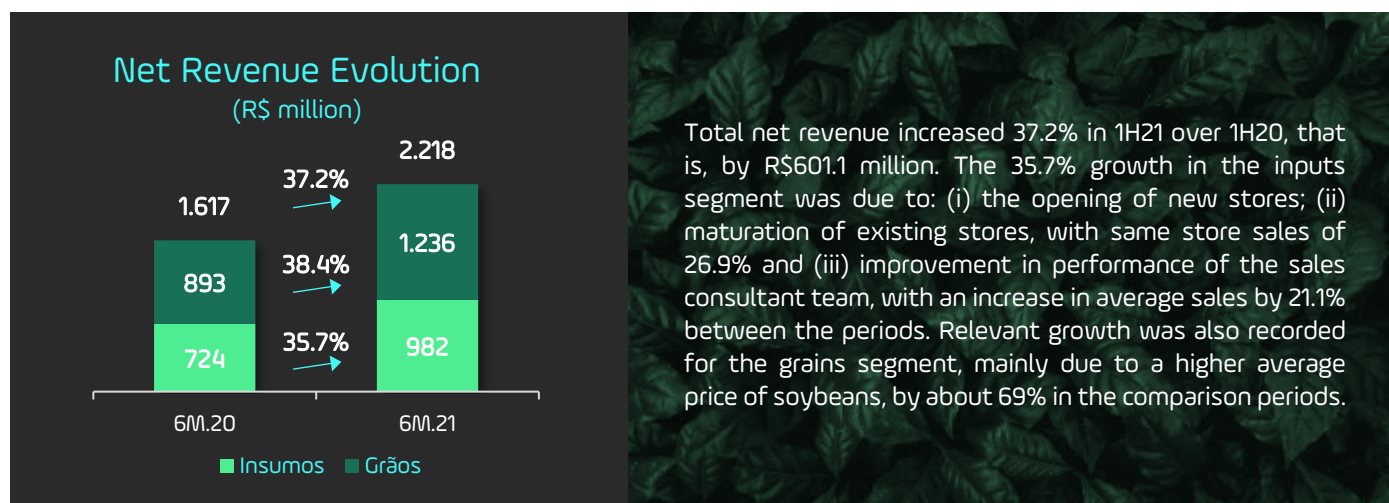
## Net Revenue (LTM Jun/21 x LTM Jun/20)



■ Fertilizers  
■ Crop chemicals  
■ Seeds  
■ Specialty  
■ Others



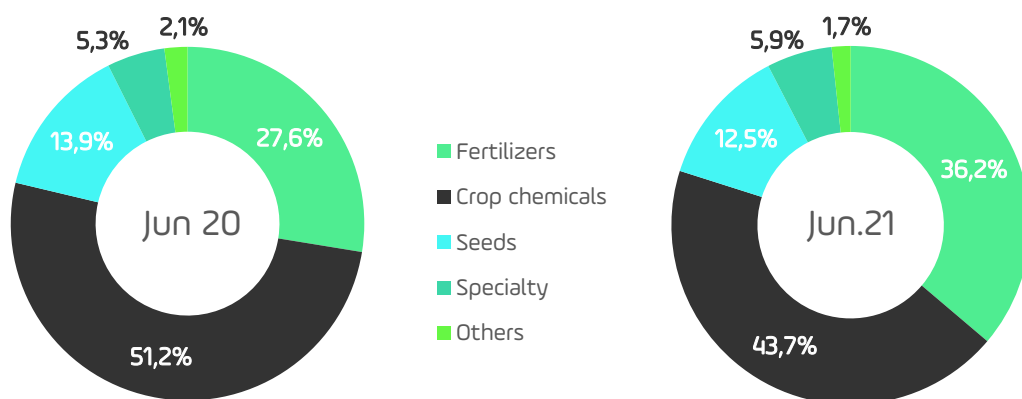
## Net Revenue (1H21 x 1H20)



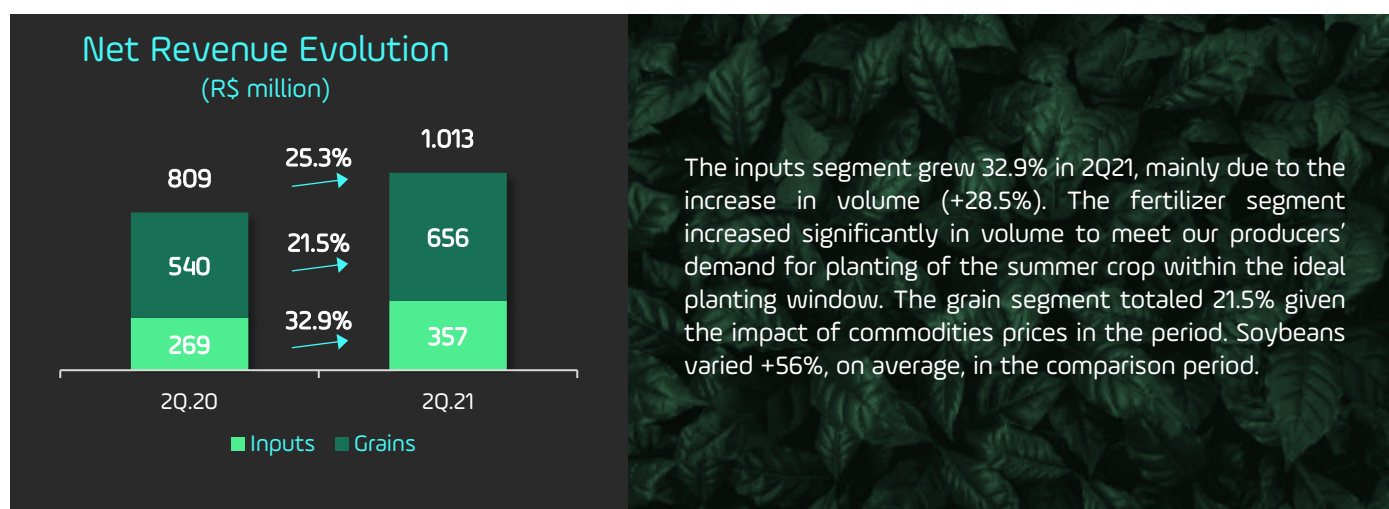
## Earnings Release | 2Q21

Revenues for Boa Vista consolidated into the Company's results as of April 1, 2021, totaled R\$33.1 million, or 3.4% of input revenue in 2021.

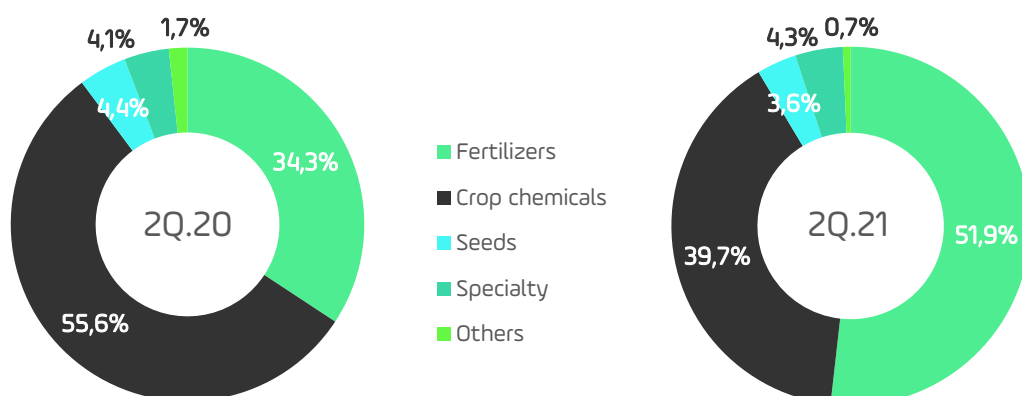
The mix of input revenue per segment was impacted by seasonality, mainly due to the delay in planting for the 2021 off-season harvest and the planting window for the 21/22 crop season. As a result, there was an increase in the share of fertilizers (+8.6 p.p.). The specialties segment (adjuvants, biochemicals, biologicals, foliar fertilizers) continues on a growth curve, from 5.3% to 5.9% of the inputs (+0.6 p.p.).



## Net Revenue (2Q21 x 2Q20)



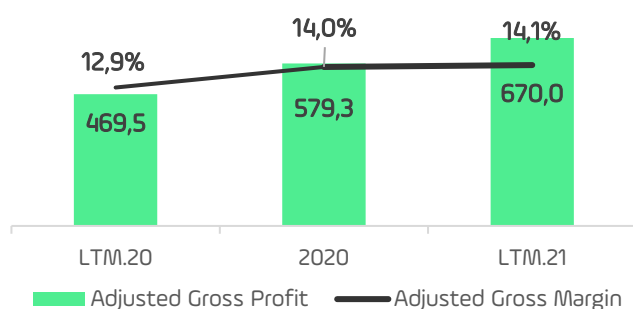
The mix in 2Q21 had a greater concentration in fertilizers, which increased its revenue participation from 34.3% to 51.9%, mainly to meet demands for the 21/22 crop season, as mentioned above.



## Adjusted Gross Profit<sup>5</sup>

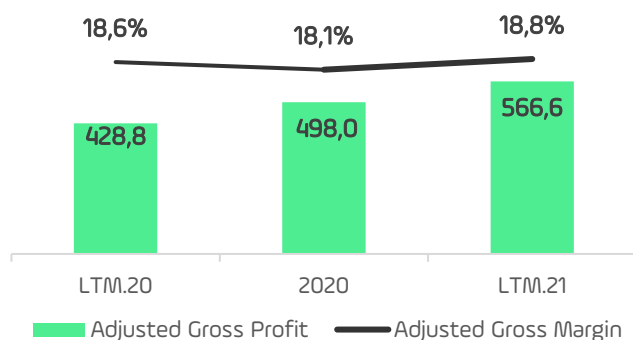
### LTM Jun/21 x LTM Jun/20

Evolution of Gross Income  
Adjusted for Inputs  
(R\$ million)



Adjusted gross margin (adjusted gross profit) totaled R\$670.0 million in the last 12 months, or 14.1% of net revenue. There was an increase of 42.7% in comparison with the last 12 months ended in June 2020.

Gross Income Adjusted for Inputs  
(R\$ million)

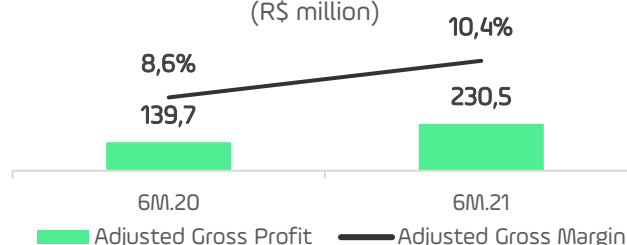


The input segment increased by 32.1%, reaching R\$566.6 million, or 18.8% of the input revenue. Margin expanded by 0.2 p.p. in LTM Jun/21 vs. LTM Jun/20.

The grain segment increased by 3 p.p., reaching R\$103.4 million, or 6% of grain revenue.

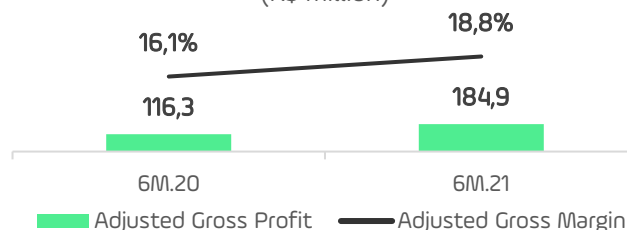
### 1H21 vs. 1H20

Evolution of Adjusted Gross  
Income  
(R\$ million)



Adjusted Gross Profit increased by 65.0% over the previous year, impacted by the growth in net revenue, both for inputs and grains. Gross margin expanded by 1.8 p.p., mainly due to the increase in specialties and better margins for chemicals and fertilizers.

Gross Income Adjusted for Inputs  
(R\$ million)



Gross profit in the inputs segment increased by 59.0% in 1H20 due to the reasons already mentioned.

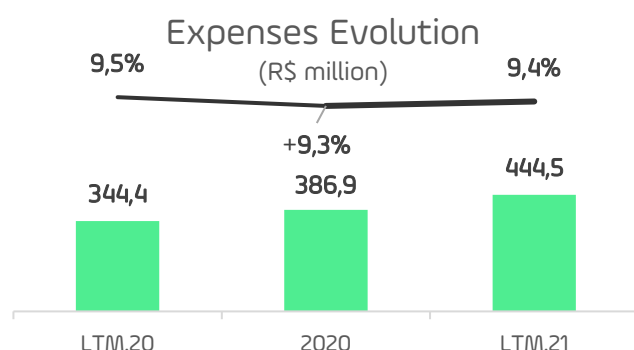
### 2Q21 vs. 2Q20

Adjusted gross margin reached R\$110.2 million in 2Q21, compared to R\$52.2 million in 2Q20, from a 6.5% margin to 10.9%, impacted by the significant growth in input revenue, a better specialties mix and the recompositing of margin with the industry for the sales that took place. The inputs segment ended the quarter with a margin of 20.5% compared to 12.3% in 1Q20.

<sup>5</sup> Adjusted gross profit: excludes gains or losses with variation in the fair value of commodities and includes gains or losses with exchange variation in the Adjusted EBITDA for purposes of margin calculations.

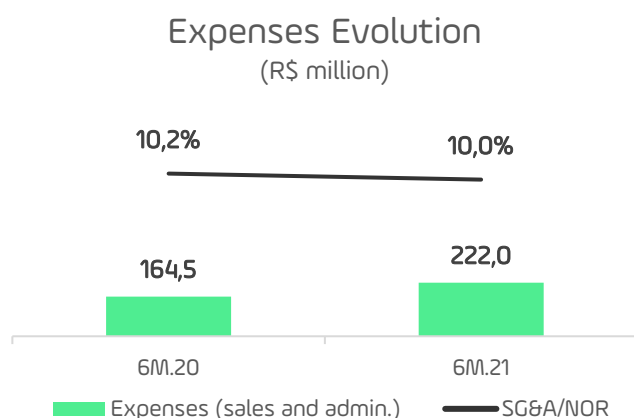
## SG&A – Sales, General and Administrative Expenses

LTM Jun/21 x LTM Jun/20



SG&A in the last 12 months totaled R\$444.5 million, or 9.4% of revenue, compared to the same period in 2020 (R\$344.4 million, or 9.5% of revenue). In 2021, we had non-recurring expenses of R\$14 million related to corporate restructuring, fees and expenses with the IPO, representing 0.3% of revenue. Excluding these non-recurring effects, our expenses would have reduced by 0.4 p.p. over 2020, that is, a dilution in expenses even in a scenario of growth and new structures.

### 1H21 vs. 1H20

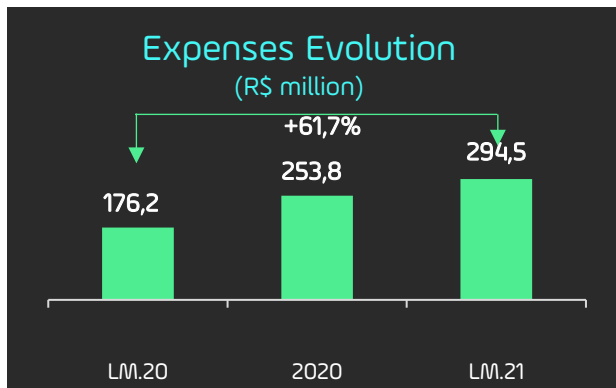


Sales, general e administrative expenses increased R\$57.5 million (R\$26.8 million in sales expenses and R\$27.8 million in administrative expenses) in 1H21. This increase was due to: (i) the expansion of our sales structures, mainly with the addition of 15 new stores, of which 8 were organic and 7 inorganic (Boa Vista); (ii) the back office reinforcement for the sales area, necessary to support the Company's organic expansion strategy; (iii) the increase in general expenses due to the Company's listing on the B3; (iv) increases in revenue, followed by the growth in variable selling expenses, which accounted for approximately 23.8% of SG&A in 1H21 and 23.1% in 1H20. However, we had a significant dilution in expenses, by 0.2 p.p. in relation to net revenue between the comparison periods.

### 2Q21 vs. 2Q20

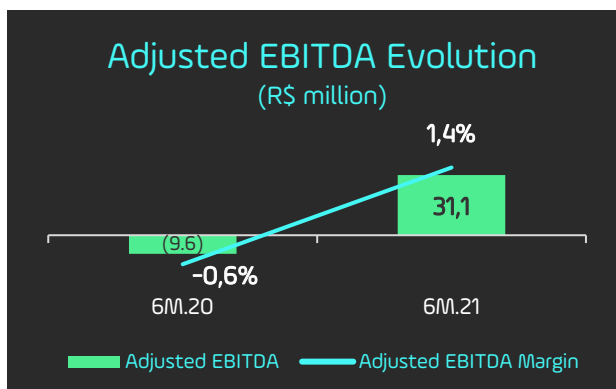
Expenses increased by R\$40.6 million, or 52.2% compared to 2Q20. Sales expenses increased by R\$17.5 million (+55.0%) and administrative expenses by R\$21.7 million (+45.0%). These increases were in line with the new structure, which has 15 new stores, reinforcement of the administrative and commercial back office structures, and higher depreciation and amortization of capital gains in the business combination.

## Adjusted EBITDA<sup>6</sup> (LTM Jun/21 x LTM Jun/20)



LTM EBITDA reached R\$294.5 million, increasing by R\$118.3 million, or 67.1%. This result was mainly impacted by the growth in revenue and dilution in expenses, offsetting the expenses related to stores openings, which are still maturing, and expenses for the new back-office structure.

## Adjusted EBITDA<sup>6</sup> (1H21 x 1H20)



Adjusted EBITDA reached R\$31.1 million in 1H21, increasing by R\$40.7 million. EBITDA margin reached 1.4%.

## Adjusted EBITDA<sup>6</sup> (2Q21 vs. 2Q20)

The Company's business has significant seasonality. Revenue in 2Q20 accounted for approximately 7% of total revenue in 2020, with negative EBITDA and net income. However, adjusted EBITDA reached R\$2.5 million in 2Q21.

<sup>6</sup> As described in item of the financial performance

## Financial Result

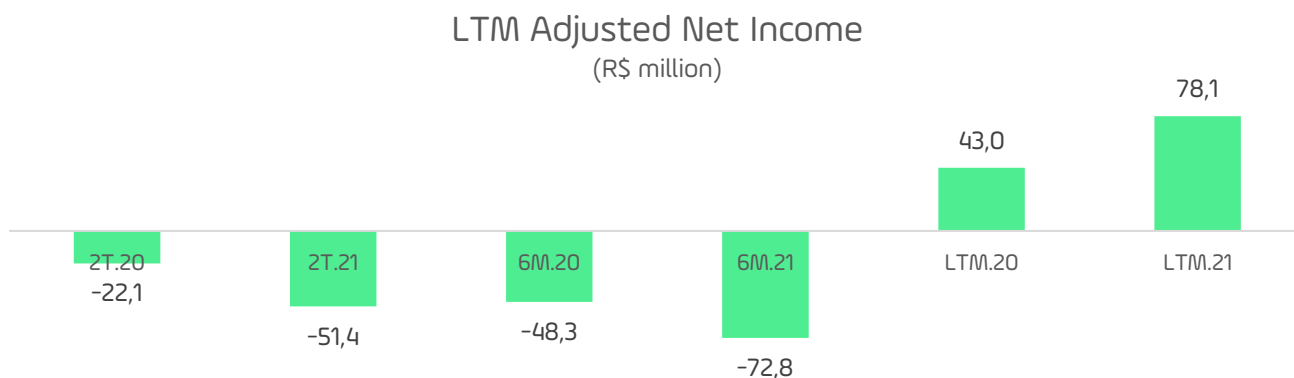
For comparison purposes, we excluded the financial result and foreign exchange variation, which were already included in the adjusted EBITDA, and the mark-to-market of futures contracts for grain. As a result, financial expense totaled R\$103.5 million in 1H21, compared to a financial expense of R\$48.9 million in 1H20.

The increase in financial expenses was mainly due to the Company's strategy to: (i) continue growing at the same pace recorded in recent years, which is, above 30%; (ii) improve terms with suppliers, through higher limits and terms for crops; (iii) reduce financial leverage and; (iv) improve ROIC (Return On Invested Capital).

The variations in financial result were mainly due to: (i) the increase in interest paid to suppliers on purchase installments or structured transactions with suppliers in their CRA (Agribusiness Receivables Certificates), totaling R\$33.9 million; (ii) an increase of R\$10.6 million in interest on loans and financings as gross debt also increased, necessary to support the client financing process; (iii) a R\$2.8 million reduction in income from active interest due to lower customer delays and, consequently, in defaults; and (iv) exchange variation, not liquidated (not adjusted in EBITDA), in the amount of R\$8.1 million.

Adjusted expense, excluding the effects of MTM and exchange rate variation, totaled R\$58.5 million in 2Q21 vs. R\$23.9 million in 2Q20. This increase refers basically to interest on installment purchases, including CRA operations and interest on loans for customer financing.

## Adjusted Net Income



Adjusted net income totaled R\$78.1 million in the last twelve months, due to the significant seasonality during the last quarter of the year, compared to R\$43.0 million in the same period of 2020, increasing by R\$35.1 million, or 81.6%.

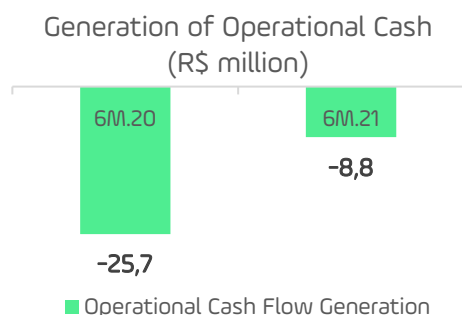
In 1H21, losses increased over 1H20, mainly due to: (i) an increase in depreciation and amortization for the period, in the amount of R\$5.6 million, due to higher investments in store openings, seeds and digital means; (ii) deferred income tax and social contribution on tax losses, arising from subsidy investments in 4Q20, in the amount of R\$8.9 million, which is no longer appropriated in 2021; (iii) increase in net financial expenses, by R\$51 million, given the Company's strategy to maintain growth, buying in installments from suppliers and improving working capital days by 31 days, from 95 days in 1H20 to 64 days in 1H21 and; (iv) a reduction in financial leverage, from 3.6x EBITDA to 2.7x.

## Investments (added in 1H20)

Operating investments in fixed, intangible and right to use assets totaled R\$27.8 million against R\$4.8 million in the same period in the previous year. In 1H21, we highlight the following investments: (i) R\$6.8 million in installations, adjustments to existing stores and opening of new stores, (ii) R\$5.2 million in vehicles and operating equipment; (iii) R\$8.2 million in digital, process systems and software.

In addition, we paid R\$13 million for the acquisitions of Boa Vista and for 30% of Sementes Campeã.

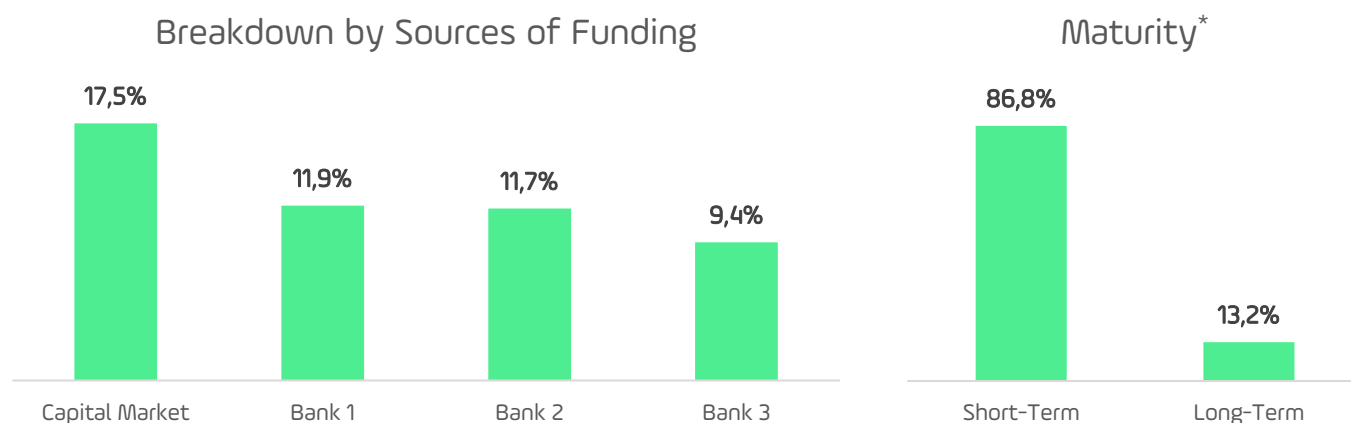
## Generation of Operational Cash and Indebtedness (added in 1H20)



Operating cash generation in 1H21 was negative by R\$8.8 million, and negative by R\$25.7 million in the same period in 2020. The variation was mainly due to the improvement in customer receivables and profit generation after non-cash adjustments.

## Debt Profile and Capital Structure

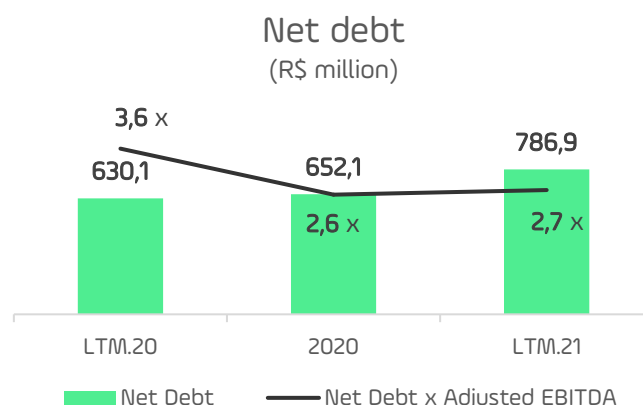
Added gross indebtedness was R\$1.1 billion on June 30, 2021, considering the Company's CRAs. On the same date, the profile and maturity terms were as follows:



\* In the Balance Sheet, all of the Company's debt is included as long-term. See Note 17 to the Financial Statements.

Adjusted net debt<sup>7</sup> totaled R\$786.9 million in June 2021, increasing by 24.7% over the previous year. This increase was mainly driven by the opening of new stores (investments and working capital).

LTM adjusted EBITDA totaled R\$294.5 million in June 2021 versus R\$176.2 million in the same period of the previous year. The adjusted net debt/adjusted EBITDA ratio fell from 3.6x to 2.7x times in the comparison period.



<sup>7</sup> Adjusted net debt includes loans and financings minus cash and cash equivalents and financial investments, as well as obligations with CRA - Agribusiness Receivables Certificates, which are classified as debt in Current Liabilities and refer to transactions involving customer bonds placed on the market to finance rural producers. Just as there is a liability obligation on CRA bonds, the Company acquired securities, classified in non-current assets, such as subordinated shares that will support possible unpaid securities in the obligation recorded in liabilities. Thus, the two ends are demonstrated: active and passive and passive leasing of vehicles and others (machines).

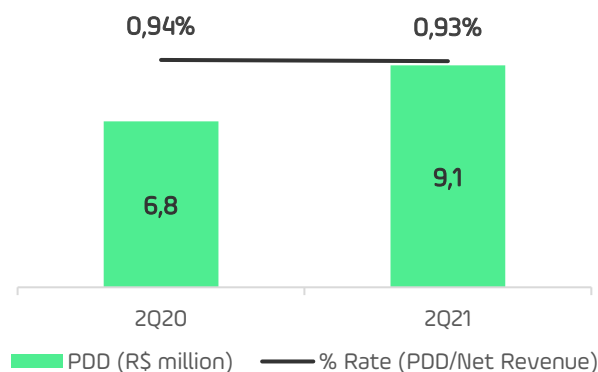
## Default

Securities overdue for more than 360 days totaled R\$73.8 million in June 2021 against R\$114.6 million in June 2020, considering the sum of the 3 companies. Of overdue securities with a risk of non-realization, we established a provision for loss in the total amount. Such overdue securities refer mainly to: (i) long-term securities that are in the collection process, but with low probability of receipt; (ii) securities under negotiation that have real guarantee; and (iii) securities under execution or collection proceedings still in the negotiation phase.

The provision for losses is calculated by monitoring the history of each region, which is applied to the sales of the companies. Additionally, securities overdue for more than 180 days and the respective inherent risks are evaluated based on their guarantees and renegotiations.

	06/30/2021	30/06/2020
Coming due	1.017.898	792,997
From 1 to 60 days	130,083	111,003
Overdue from 61 to 180 days	191,555	123,652
From 181 to 365 days	26,270	17,210
Over 365 days	73,758	114,564
(-) PDA	(119,283)	(103,934)
Overdue	302,383	262,495
<b>Balance</b>	<b>1,320,281</b>	<b>1,055,492</b>

The Company's level of allowance for doubtful accounts (PDD) remained stable, as shown below:



## Hedge for foreign currency and agricultural commodities

We carry out transactions in foreign currency and with agricultural commodities, mainly in the acquisition of agricultural inputs, such as fertilizers, in the sale of grains and for working capital loan operations. Such transactions, as defined in the Credit Policy, have hedge against such variations through the contracting of NDF (Non-Deliverable Forward), foreign exchange swap, future market (Chicago, B3), barter (exchange of inputs for grains through natural hedge).

## Earnings Release | 2Q21

The open positions on June 30, 2020 show the following exposures:

(i) Commodities (in thousands of tons)

	06/30/2021			
Positions / Products	Soybean	Corn	Wheat	Coffee
Physical inventory	133,765	35,891	435	-
Sales positions to be fixed	150	8,075		-
Purchase positions to be fixed	(106,403)	(54,928)	(2,508)	-
<b>Physical Position</b>	<b>27,512</b>	<b>(10,962)</b>	<b>(2,073)</b>	<b>-</b>
Purchase agreements	291,141	273,392		9,804
Sales contracts	(321,227)	(267,717)	(194)	(9,917)
<b>Future Agreements</b>	<b>(30,086)</b>	<b>(5,675)</b>	<b>64</b>	<b>(113)</b>
<b>Net balance</b>	<b>(2,574)</b>	<b>(5,287)</b>	<b>(2,009)</b>	<b>(113)</b>

Exposure, sensitivity analysis, in case of fluctuations of 5%, 25% or 50% in prices. Given the long or short positions, we would have an estimated loss of R\$984 thousand, in the case of a 5% increase in the price of commodities.

	Tons	Position	Current Risk	Current Market	+5% increase		+25% increase		+50% increase	
Position				Price	Price	Effect	Price	Effect	Price	Effect
Soybean	(5,817)	Sale	(3,822)	151.70	159.29	735	189.63	3,677	227.55	7,354
Soybean	3,243	Purchase	17,712	138.45	145.37	(374)	173.06	(1,871)	207.68	(3,741)
Corn	4,442	Purchase	4,617	62.36	65.48	(231)	77.95	(1,154)	93.54	(2,308)
Corn	(9,730)	Sale	(22,272)	85.92	90.21	697	107.40	3,483	128.88	6,966
Wheat	(2,009)	Sale	(3,073)	93.00	97.65	156	116.25	778	139.50	1,557
Coffee	(5,715)	Sale	(9,917)	14.31	15.02	68	17.88	341	21.46	681
Coffee	5,601	Purchase	9,804	14.30	15.02	(67)	17.88	(334)	21.46	(668)
<b>Net exposure</b>			<b>(6,951)</b>			<b>984</b>		<b>4,920</b>		<b>9,840</b>

## Earnings Release | 2Q21

(ii) Exchange rate (in thousands of dollars)

	(US\$ thousand)
	06/30/2021
Borrowings and financing	28,266
Purchase agreements in Dollar	20,168
Exchange SWAP agreement	(28,266)
NDFs purchase forward agreement	(13,193)
NDFs sales forward agreement	16,903
Sales agreements in Dollars	(6,759)
Export contracts	(22,358)
Early Exchange Agreement (ACC)	6,272
	<b>1,032</b>

Exposure, sensitivity analysis, in case of fluctuations of 5%, 25% or 50% in the US dollar rate. If there is a 5% increase in the US dollar rate, we would have an estimated loss of R\$258 thousand.

	Risk	Nominal Balance	Closing Balance	Current Market	+5% increase		+25% increase		+50% increase	
Position		US\$	R\$	Price	Price	Effect	Price	Effect	Price	Effect
Borrowings and financings	Exchange rate / US dollar	28,266	141,391	5.0022	5.2523	(7,070)	6.2528	(35,348)	7.5033	(70,695)
Purchase agreements in Dollar	Exchange rate / US dollar	20,168	100,882	5.0022	5.2523	(5,044)	6.2528	(25,221)	7.5033	(50,441)
Exchange SWAP agreement	Exchange rate / US dollar	(28,266)	(141,391)	5.0022	5.2523	7,070	6.2528	35,348	7.5033	70,695
NDFs purchase forward agreement	Exchange rate / US dollar	(13,193)	(65,995)	5.0022	5.2523	3,300	6.2528	16,499	7.5033	32,997
NDFs sales forward agreement	Exchange rate / US dollar	16,903	84,552	5.0022	5.2523	(4,228)	6.2528	(21,138)	7.5033	(42,276)
Sales agreements in Dollars	Exchange rate / US dollar	(6,759)	(33,808)	5.0022	5.2523	1,690	6.2528	8,452	7.5033	16,904
Export contracts	Exchange rate / US dollar	(22,358)	(111,841)	5.0022	5.2523	5,592	6.2528	27,960	7.5033	55,921
Early Exchange Agreement (ACC)	Exchange rate / US dollar	6,272	31,373	5.0022	5.2523	(1,569)	6.2528	(7,843)	7.5033	(15,686)
<b>Net exposure</b>		<b>1,032</b>	<b>5,162</b>			<b>(258)</b>		<b>(1,291)</b>		<b>(2,581)</b>

## Subsidy Tax Benefits

As detailed in note 4. (a) to the quarterly financial information, in 2020, AgroGalaxy recognized IRPJ/CSLL credits in the amount of R\$61.8 million, which were determined considering the retroactive effect of 5 years on the results of the first quarter of the fiscal year ended December 31, 2020 in each subsidiary company, and in the first quarter of 2021, calculated according to the calculation model discussed with the Company's tax consultants.

In 2021, Management has been monitoring the understanding of the tax authorities and discussions on the matter, and maintains its understanding, also with the support of its tax consultants, that its chances of success are greater than 50% in the event of any discussion about the matter.

Exhibits (added in 1H20<sup>1</sup>)

Income Statement (In R\$ thousands)	Added <sup>1</sup>	
	1H21	1H20
Revenues	2,218,017	1,616,955
Cost of goods sold	(2,001,492)	(1,432,318)
Gross profit	216,525	184,637
Selling expenses	(89,177)	(62,378)
General and administrative expenses	(132,949)	(105,141)
Others revenues (expenses), net	74	2,990
Earnings before financial result	(5,527)	20,108
Financial result	(70,985)	(56,198)
Income (loss) before income tax and social contribution	(76,512)	(36,090)
Income tax and social contribution		
Current income tax and social contribution	(487)	(2,918)
Deferred income tax and social contribution	6,112	7,025
Net income for the period	(70,887)	(31,984)

<sup>1</sup> Added the results of AgroKey, AgroTrends and AgroAdvance.

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Balance sheets (in R\$ million)		Consolidated	
Asset	June 30, 2021	December 31, 2020	June 30, 2020 <sup>1</sup>
<b>Current</b>			
Cash and cash equivalents	269,602	301,106	129,757
Financial investments	26,266	93,857	17,041
Accounts receivable	1,283,833	1,750,972	952,795
Inventories	1,314,245	851,477	774,506
Taxes recoverable	76,939	80,022	78,942
Forward agreements	30,443	13,912	36,033
Derivative financial instruments		6,524	164,161
Advances to suppliers	310,683	71,768	29,421
Other receivables	45,578	36,734	67,340
<b>Total current assets</b>	<b>3,357,589</b>	<b>3,206,373</b>	<b>2,249,996</b>
<b>Non-current</b>			
Long-term assets			
Financial investments	-	4,524	-
Accounts receivable	36,448	77,668	94,466
Marketable securities	40,145	40,833	49,435
Taxes recoverable	27,888	36,086	590
Related-party loans	6,250	3,500	-
Deferred income tax and social contribution	35,977		21,512
Other receivables	12,123	598	-
	158,831	163,209	166,515
Investments in subsidiaries			
Other investments	84	84	159
PP&E	105,640	97,636	89,025
Intangible assets	800,028	704,261	308,943
Right-of-use assets	92,352	89,301	85,742
<b>Total non-current assets</b>	<b>1,156,935</b>	<b>1,054,492</b>	<b>650,383</b>
<b>Total assets</b>	<b>4,514,524</b>	<b>4,260,865</b>	<b>2,900,380</b>

<sup>1</sup> Added the results of AgroKey, AgroTrends and AgroAdvance.

## Consolidated

Liabilities and shareholders' equity	June 30, 2021	December 31, 2020	June 30, 2020 <sup>1</sup>
<b>Current</b>			
Trade accounts payable	1,655,553	1,808,425	905,112
Borrowings and financings	853,400	816,644	576,737
Lease liability	28,795	25,132	21,761
Forward agreements	34,130	-	133,574
Derivative financial instruments	9,198	4,194	21,465
Obligations on credit assignment	103,493	269,307	114,533
Labor and social security obligations	61,629	45,202	35,063
Taxes and contributions payable	7,115	7,379	21,465
Advances from customers	448,854	99,841	116,891
Acquisition of equity interest payable	22,698	3,019	8,057
Dividends payable		19,354	2,606
Related-party loans			
Other payables	16,445	12,087	75,512
<b>Total current liabilities</b>	<b>3,241,310</b>	<b>3,110,584</b>	<b>2,013.311</b>
<b>Non-current</b>			
Borrowings and financings	145,714	-	132,807
Lease liability	62,153	66,492	66,914
Taxes and contributions payable	3,298	3,406	672
Deferred income tax and social contribution	73,245	60,235	39,143
Other account payable	-	-	348
<b>Total non-current liabilities</b>	<b>284,410</b>	<b>130,133</b>	<b>239,885</b>
<b>Total liabilities</b>	<b>3,525,720</b>	<b>3,240,717</b>	<b>2,253.196</b>
<b>Shareholders' equity</b>			
Share capital	488,717	426,046	171,525
Capital reserves	490,944	490,944	300,720
Treasury shares	(34,037)	-	-
Equity valuation adjustments	5,528	10,173	(7.978)
Profit reserve	37,652	88,504	31.200
Equity attributable to controlling shareholders	988,804	1,015,667	647.184
Equity attributable to non-controlling shareholders	-	4,481	151.718
<b>Total shareholders' equity</b>	<b>988,804</b>	<b>1,020,148</b>	<b>495.466</b>
<b>Total liabilities and shareholders' equity</b>	<b>4,514,524</b>	<b>4,260,865</b>	<b>2.900.380</b>

<sup>1</sup> Added the results of AgroKey, AgroTrends and AgroAdvance.

## Cash Flow Statement – Indirect Method (In R\$ thousands)

	1H21	1H20
<b>Cash flow from operating activities</b>		
<b>Results before taxes</b>	<b>(76,512)</b>	<b>(36,090)</b>
Adjustments to reconcile the result in the period with resources from operating activities:		
Depreciation and amortization	32,373	22,065
Present value adjustment	1,645	11,000
Interest on leases payable	7,913	5,648
Result from the disposal of fixed assets	(1)	3,570
Provision for inventory losses	(1,527)	423
Variation at fair value of commodities	(1,427)	12,153
Variation at fair value of forward agreements	30,457	(47,750)
Derivative financial instruments	11,588	(8,559)
Interest on borrowings and financing	34,712	22,951
Exchange variation on borrowings and financing	(4,758)	(5,547)
Share-based payment plan	3,260	2,865
Loss at receivable amount of receivable accounts	9,080	7,000
	46,803	(10,269)
<b>Variations in assets and liabilities</b>		
Accounts receivable	714,036	490,783
Inventories	(299,998)	(115,643)
Advances to suppliers	(232,436)	(28,415)
Taxes recoverable	11,281	(4,479)
Other receivables	(18,479)	(45,185)
Trade accounts and other accounts payable	(543,948)	(368,609)
Labor and social security liabilities	13,329	4,274
Tax liabilities	(79)	1,873
Advances from customers and other liabilities	329,349	77,610
<b>Cash (used in) generated by operating activities</b>	<b>19,859</b>	<b>1,940</b>
Income tax and social contribution paid	(487)	(12,185)
Interest paid	(28,206)	(15,416)
<b>Cash Flow generated from (used in) operating activities</b>	<b>(8,834)</b>	<b>(25,661)</b>
<b>Cash flows from investing activities</b>		
Acquisitions of fixed assets, net of incorporated cash	8,519	(12,139)
Acquisition of PP&E	(16,077)	(11,907)
Resources from disposal of fixed assets	1,039	1,307
Financial investments	72,115	(11,032)
Redemption of marketable securities	688	1,370
Related-party loans	(2,750)	(616)

Acquisition of intangible assets	(11,290)	(5,710)
<b>Net cash flow generated from (used in) investment activities</b>	<b>52,243</b>	<b>(38,727)</b>
<b>Cash flow from financing activities</b>		
Borrowings and financing	519,080	398,120
Collection of secured resources	103,493	10,514
Settlements of borrowings and financing	(409,537)	(297,912)
Settlement of secured resources	(269,307)	(138,728)
Capital increase	2,700	
Payment of dividends and interest on equity		(187)
Lease liabilities	(21,342)	(13,848)
<b>Cash flow generated from financing activities</b>	<b>(74,913)</b>	<b>(42,042)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(31,504)</b>	<b>(106,429)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>301,106</b>	<b>236,186</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>269,602</b>	<b>129,757</b>

<sup>1</sup> Added the results of AgroKey, AgroTrends and AgroAdvance.