



EARNINGS RELEASE

3Q 2024

CONFERENCE CALL | November 8th, 2024 | 11:00 BRT | 09:00 NYC | 14:00 London

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Quarterly Highlights



11,258

Rental Fleet

R\$ 3.1 billion

Fleet Value of
Acquisition

R\$ 218.4m

CAPEX in 3Q24

+ 13.8%
vs. 3Q23

R\$ 547.7m

Gross Revenues
in 3Q24
+ 38.8%
vs. 3Q23

R\$ 470.8m

Gross Rental
Revenues in 3Q24
+ 26.4%
vs. 3Q23

R\$ 198.9m

EBITDA in 3Q24
+ 13.8%
vs. 3Q23

R\$ 185.8m

Rental EBITDA
in 3Q24
+ 10.1%
vs. 3Q23

R\$ 60.8m

Net Income
in 3Q24

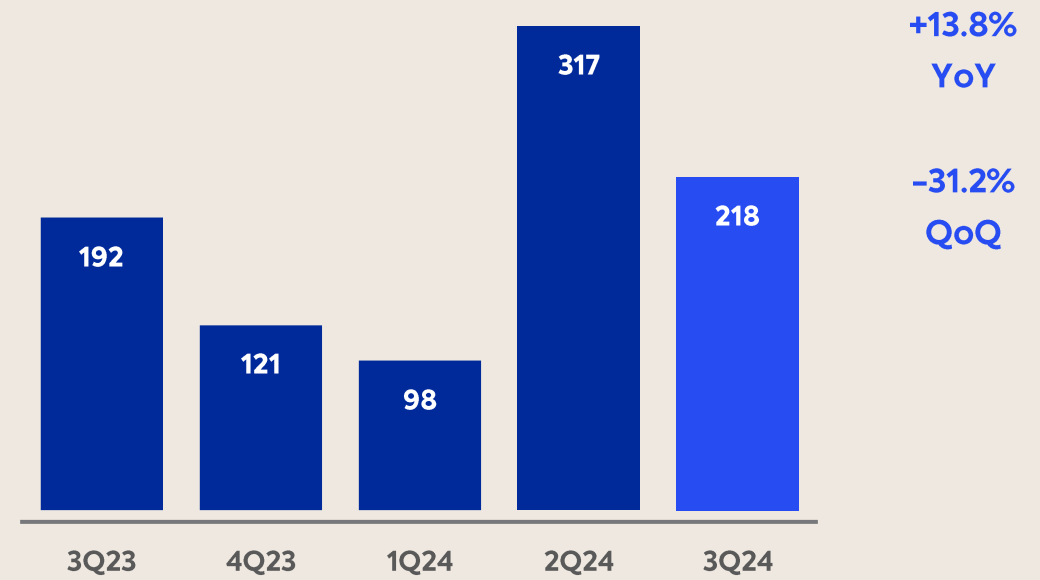
+ 27.1%
vs. 3Q23

Rental Fleet and Investments

Rental Fleet (# equipment)



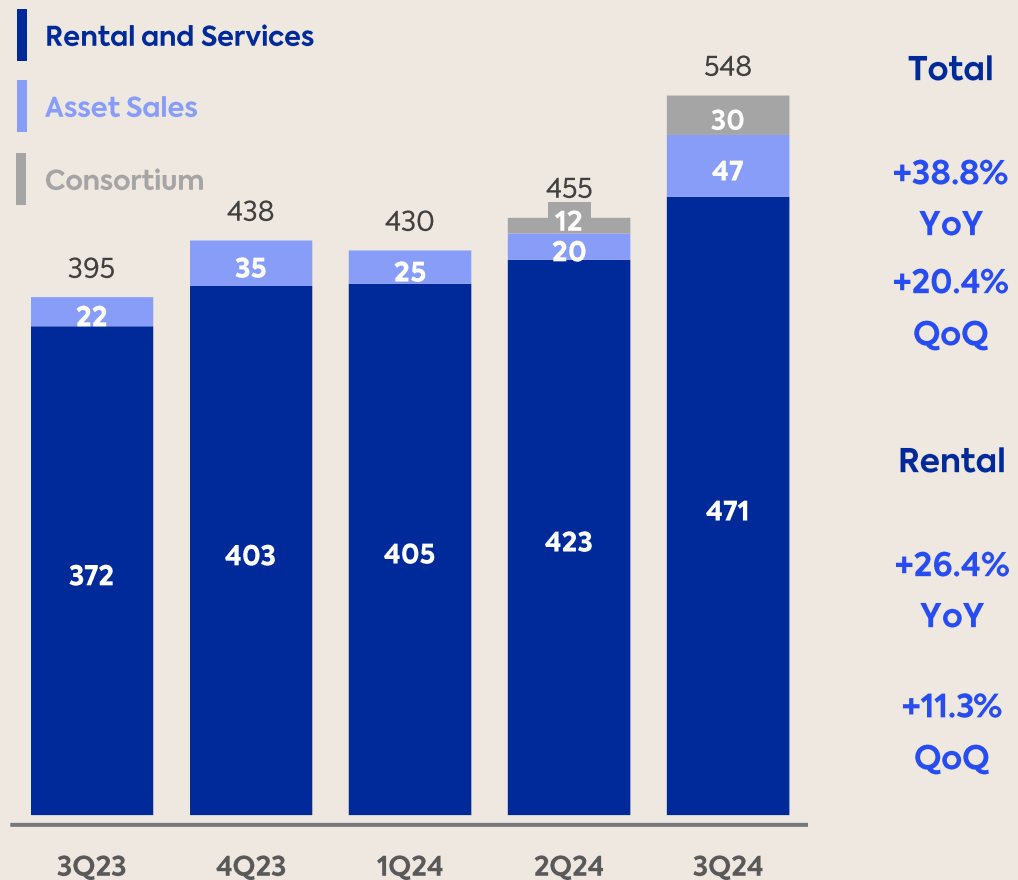
CAPEX (R\$ million)



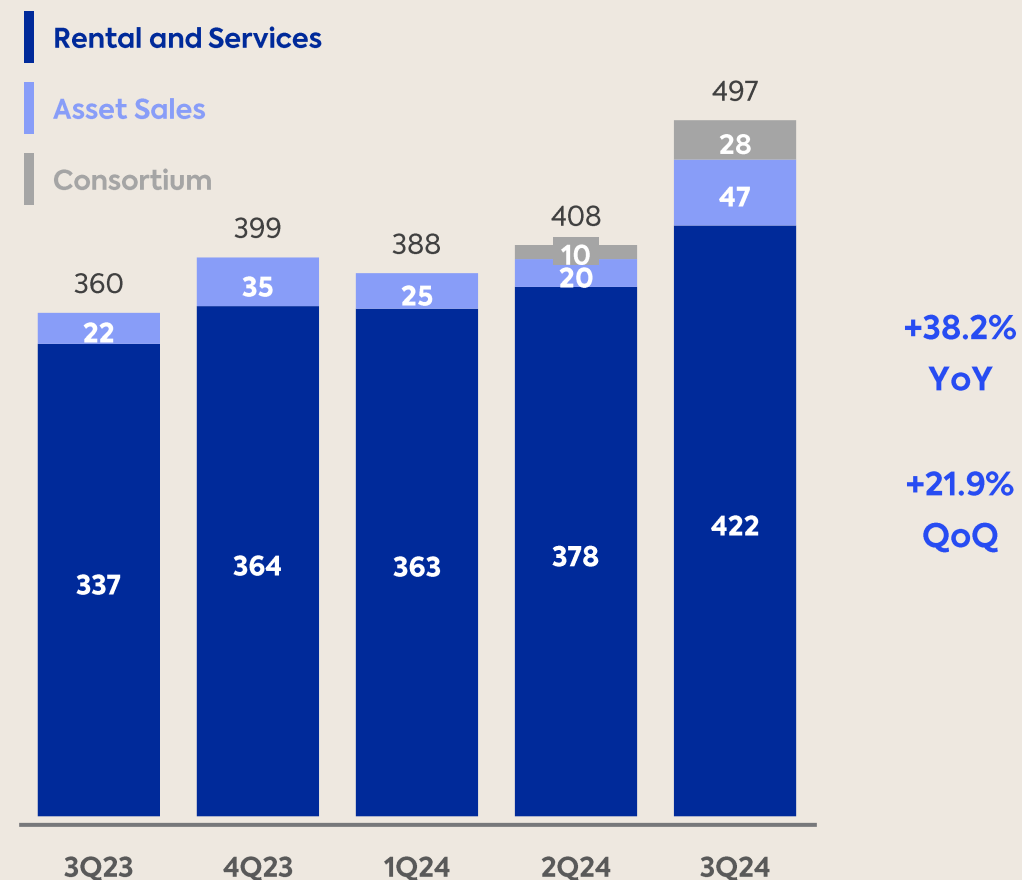
Revenues



Gross Revenues (R\$ million)



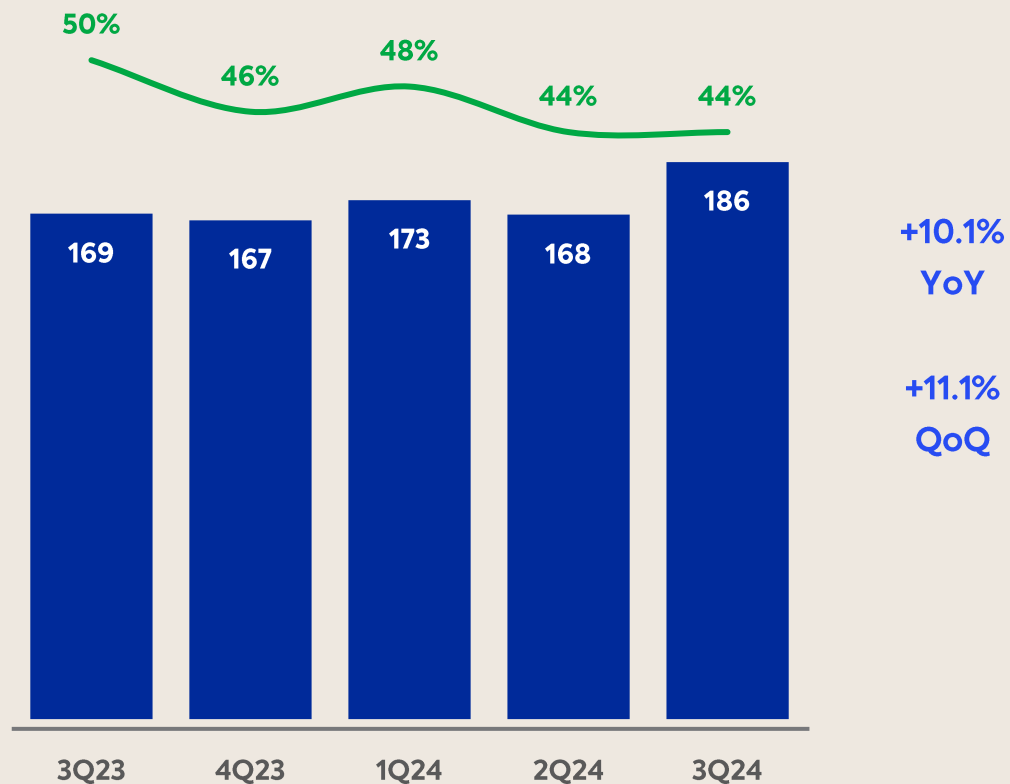
Net Revenues (R\$ million)



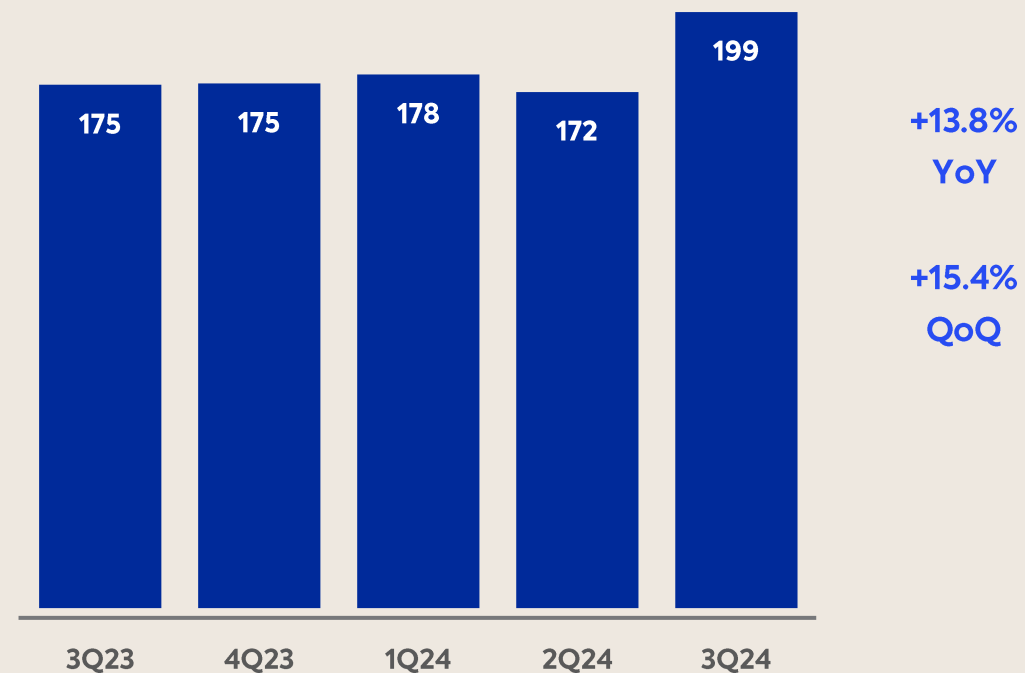
EBITDA



Rental Adjusted EBITDA (R\$ million) and Margins (%)

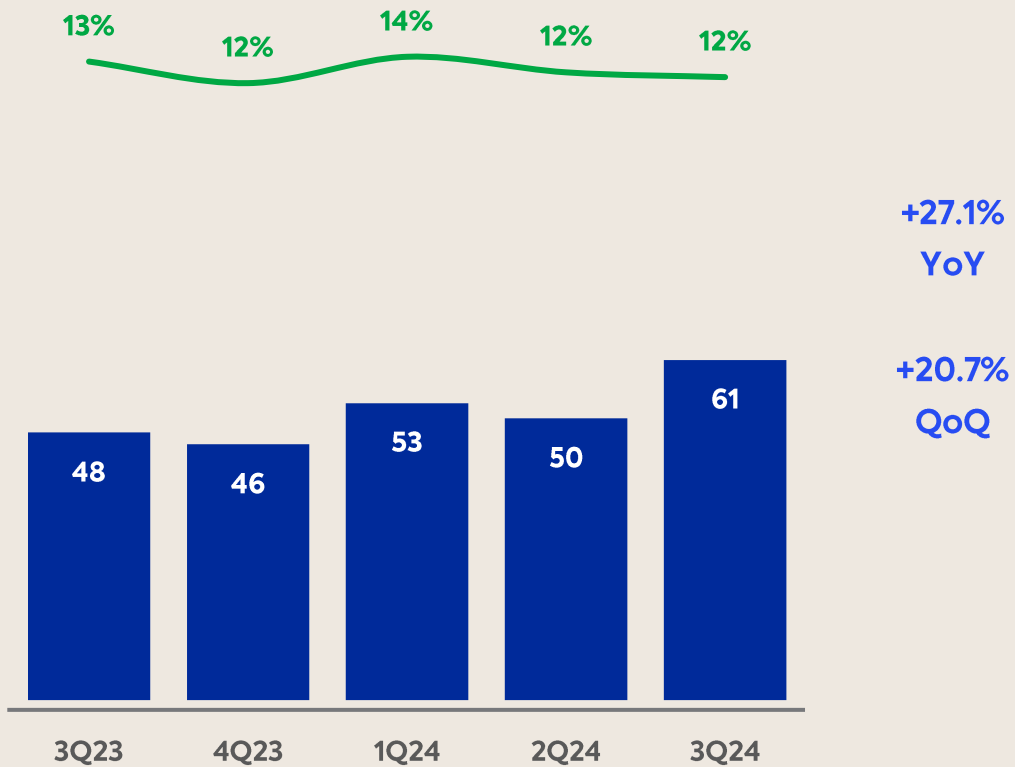


Total Adjusted EBITDA (R\$ million) including Consortium and asset sales

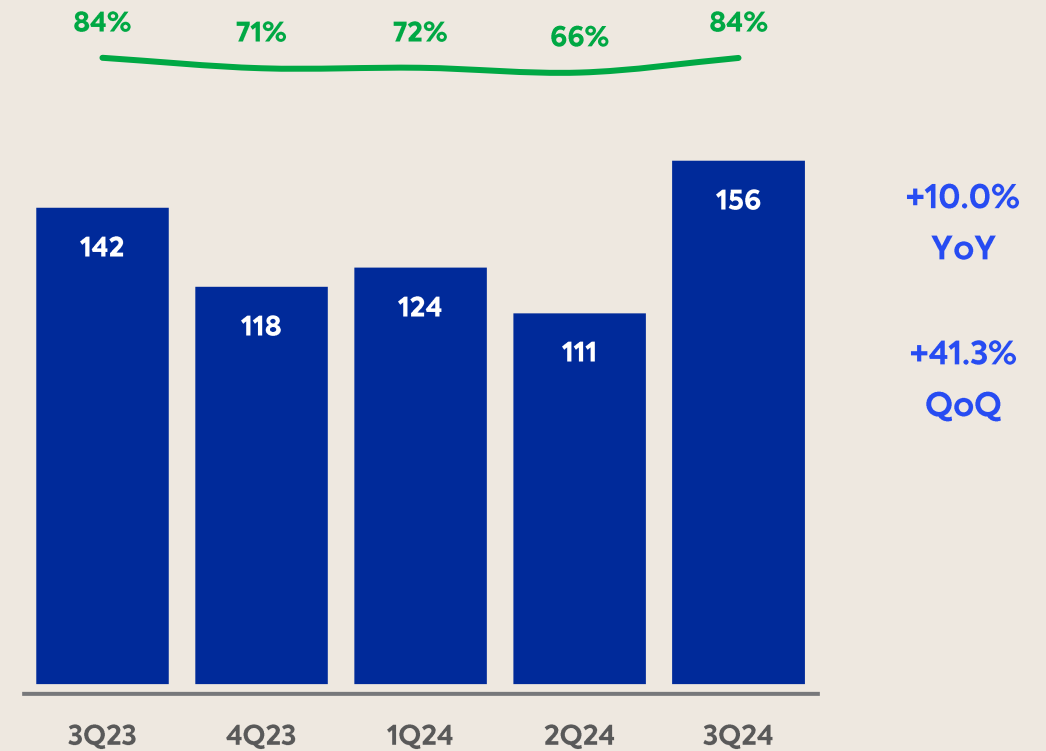


Net Income and Managerial Cash Flow

Net Income (R\$ million) and Margins (%)



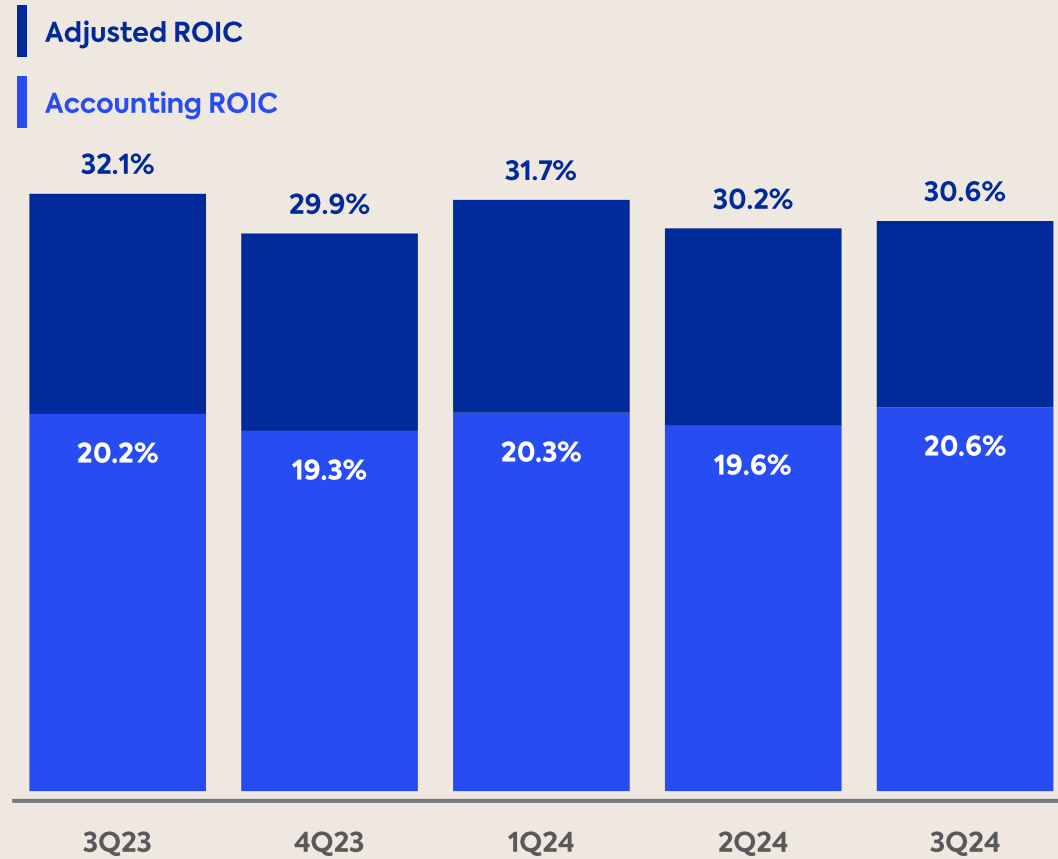
Managerial Cash Flow (R\$ million) and % of Rental EBITDA



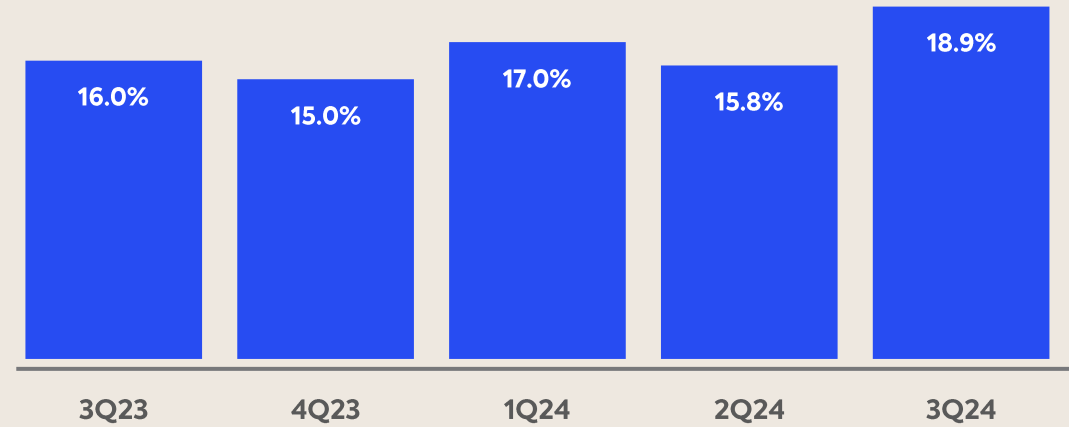
Profitability



Adjusted and Accounting ROIC (%)



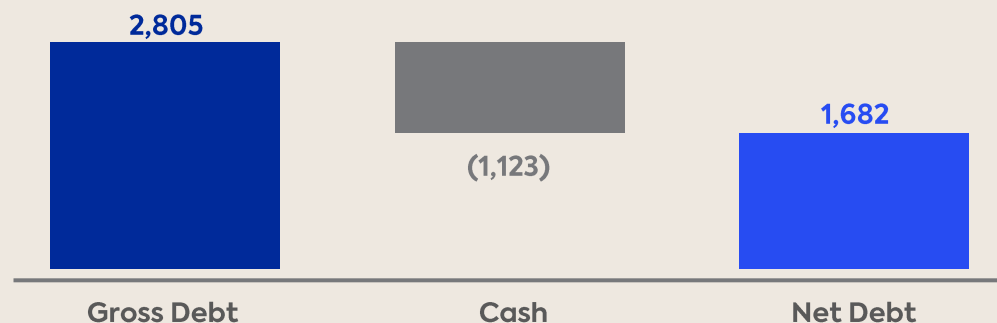
Accounting ROE (%)



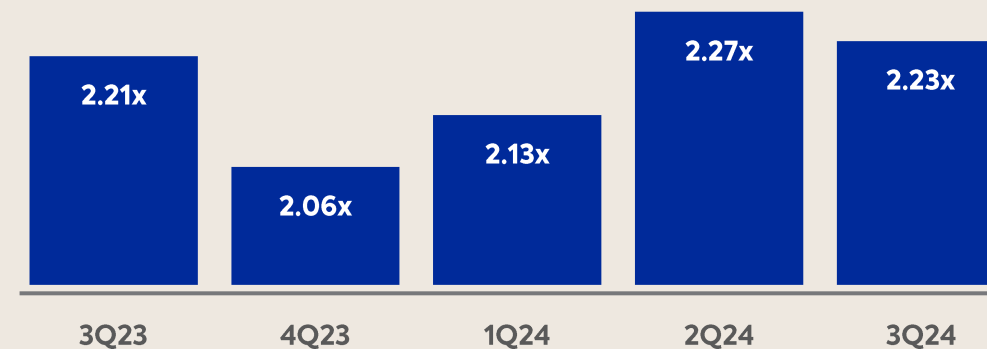
Indebtedness



Net Debt (R\$ million)

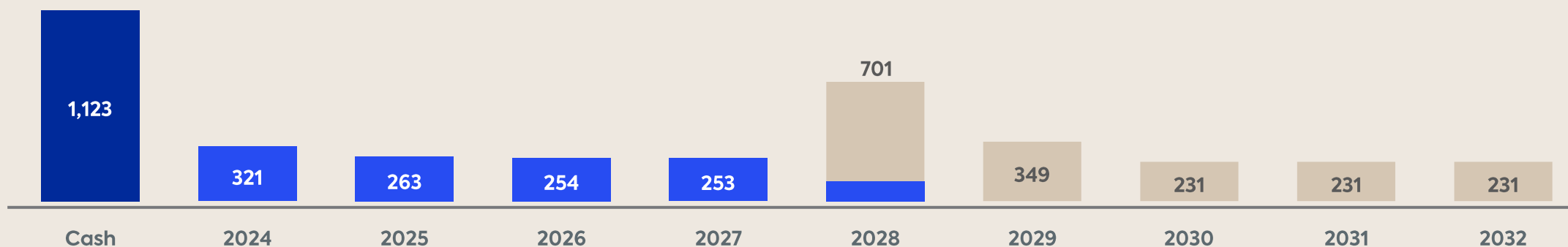


Net Debt / EBITDA LTM (x)



Financial Debt Amortization Schedule (R\$ million)

Amortizations Covered by Cash Position





A GENTE TEM O QUE VOCÊ PRECISA