



MRV ANNOUNCES ITS 4Q11 AND 2011 RESULTS

Net revenue of R\$4,015 million in 2011, 33% higher than 2010.

Net income reached R\$ 760 million, 20% higher y-o-y

EBITDA¹ increased 31% in 2011 compared to 2010, reaching R\$ 1,045 million

Belo Horizonte, March 7, 2012 – MRV Engenharia e Participações S.A. (BM&FBovespa: MRVE3 – ADR OTCQX: MRVNY), announces today its results for the fourth quarter and the year of 2011 (4Q11 and 2011). The financial information is presented in million Reais (R\$ million), except where otherwise indicated, and is based on the consolidated financial statements prepared and presented in conformity with the International Financial Reporting Standards (IFRS), which considers Guideline CPC 04 Application of Interpretation ICPC 02 to Brazilian Real Estate Development Entities, issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM) and the Federal Accounting Council (CFC), consistent with the standards issued by CPC.


Highlights

- ✔ Best quarterly contracted sales in the Company's history, reaching R\$ 1,439 million, 25% higher than 4Q10. Contracted sales in 2011 reached R\$ 4,322 million, an increase of 15% compared to 2010.
- ✔ Launches of R\$ 4,632 million in 2011, 1% higher than 2010. In 4Q11 launches totaled R\$ 1,389 million.
- ✔ Land bank in December 31 of 2011 totaled a potential sales value of R\$17.0 billion. 60% of the land acquired in 2011 was bought through swap.
- ✔ Net revenue, EBITDA and net income reached R\$ 1,168 million, R\$ 287 million and R\$ 209 million in 4Q11, respectively. Compared to the same period last year, an increase of 35%, 53% and 37% respectively.
- ✔ Net revenue, EBITDA and net income reached R\$ 4,015 million, R\$1,045 million and R\$ 760 million in 2011, respectively. Compared to the same period last year, an increase of 33%, 31% and 20% respectively.
- ✔ Gross margin, EBITDA margin and net margin were of 31.1%, 26.0% and 18.9% in the year of 2011, respectively.
- ✔ Largest operation of the *Minha Casa Minha Vida* (MCMV) program in Brazil.

¹ EBITDA – see attachment 08- glossary



Other Highlights of 4Q11

-  In 4Q11 the second part of the Investments Agreement was paid for the issuance of 62,650,009 common shares by LOG CP² totaling R\$ 350 million, being R\$ 250 million as Starwood³'s part and R\$ 100 million for the previous shareholders of LOG CP. The second and last part of the payment was equivalent to 60% of the value agreed between parties.

Spazio Urano
 Uberlândia, MG
 176 apartments
 Delivered on 2S11.
 Picture: May, 2011



Franca Garden
 Franca, SP
 1.408 apartments
 To be delivered on 1S12.
 Picture: May, 2011

CONFERENCE CALLS EARNINGS RELEASE 4Q11

English

March 8, 2012

12:00 AM (Brasília) / 10:00 AM (New York)

Phone: +1 (412) 317-6776

Code: MRV

Portuguese

March 8, 2012

10:00 AM (Brasília) / 08:00 AM (New York)

Phone: +55 (11) 3127-4971

Code: MRV

² LOG Commercial Properties - see attachment 08- glossary

³ Starwood Capital Global Group - see attachment 08- glossary



Main Indicators

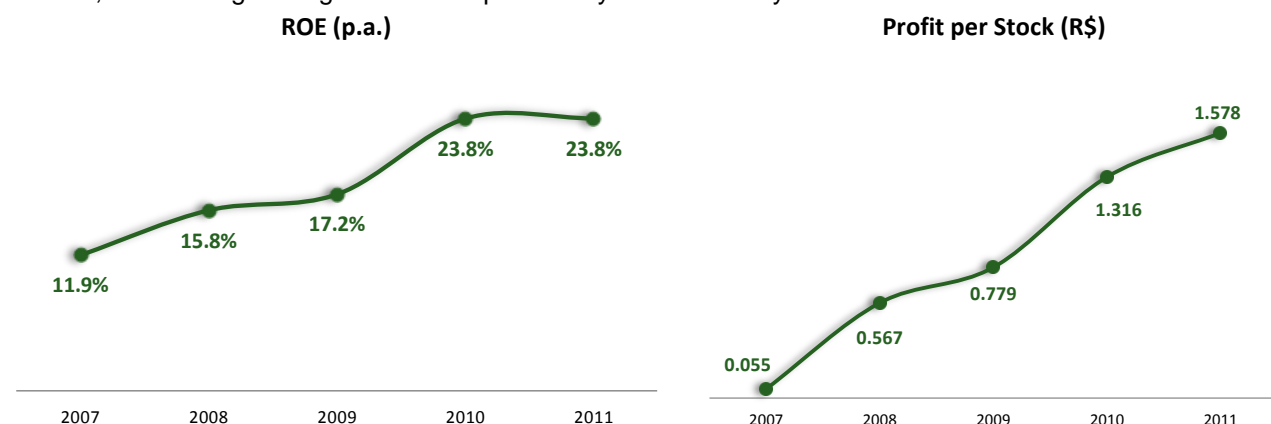
| Financial Highlights (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|------------------------------------------|---------|---------|---------|------------------|------------------|---------|---------|------------------|
| Net Operating Revenue | 1,168 | 1,056 | 866 | 10.6% ↑ | 34.9% ↑ | 4,015 | 3,021 | 32.9% ↑ |
| Gross Profit | 340 | 334 | 236 | 1.8% ↑ | 44.2% ↑ | 1,247 | 977 | 27.7% ↑ |
| % Gross Margin | 29.1% | 31.6% | 27.2% | 2.5 p.p. ↓ | 1.9 p.p. ↑ | 31.1% | 32.3% | 1.3 p.p. ↓ |
| Net Income | 209 | 209 | 152 | 0.2% ↑ | 37.5% ↑ | 760 | 634 | 19.8% ↑ |
| % Net margin | 17.9% | 19.8% | 17.6% | 1.9 p.p. ↓ | 0.3 p.p. ↑ | 18.9% | 21.0% | 2.1 p.p. ↓ |
| EBITDA | 287 | 301 | 187 | 4.7% ↓ | 53.0% ↑ | 1,045 | 796 | 31.3% ↑ |
| % EBITDA Margin | 24.6% | 28.5% | 21.6% | 4.0 p.p. ↓ | 2.9 p.p. ↑ | 26.0% | 26.3% | 0.3 p.p. ↓ |
| Return on Equity (p.a.) | 24.5% | 25.2% | 21.1% | 0.7 p.p. ↓ | 3.4 p.p. ↑ | 23.8% | 23.8% | 0.0 p.p. ↑ |
| EPS (R\$) | 0.436 | 0.433 | 0.315 | 0.7% ↑ | 38.2% ↑ | 1.578 | 1.316 | 19.9% ↑ |
| Unearned Sales Revenues | 3,439 | 3,286 | 3,114 | 4.7% ↑ | 10.4% ↑ | 3,439 | 3,114 | 10.4% ↑ |
| Unearned Costs of Units Sold | (1,909) | (1,854) | (1,685) | 3.0% ↑ | 13.3% ↑ | (1,909) | (1,685) | 13.3% ↑ |
| Unearned Results | 1,530 | 1,432 | 1,429 | 6.9% ↑ | 7.0% ↑ | 1,530 | 1,429 | 7.0% ↑ |
| % Unearned Margin | 44.5% | 43.6% | 45.9% | 0.9 p.p. ↑ | 1.4 p.p. ↓ | 44.5% | 45.9% | 1.4 p.p. ↓ |
| Net Debt (Net Cash) | 1,560 | 1,249 | 772 | 24.9% ↑ | 101.9% ↑ | 1,560 | 772 | 101.9% ↑ |
| Net Debt/Shareholders' Equity | 42.5% | 34.5% | 25.3% | 8.0 p.p. ↑ | 17.2 p.p. ↑ | 42.5% | 25.3% | 17.2 p.p. ↑ |
| Net Debt/Annualized EBITDA | 1.36 | 1.04 | 1.03 | 31.1% ↑ | 32.0% ↑ | 1.49 | 0.97 | 53.8% ↑ |
| Land bank | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
| %MRV | | | | | | | | |
| Land Bank (R\$ billion) | 17.0 | 16.2 | 13.6 | 5.1% ↑ | 25.3% ↑ | 17.0 | 13.6 | 25.3% ↑ |
| Units | 162,396 | 158,945 | 134,196 | 2.2% ↑ | 21.0% ↑ | 162,396 | 134,196 | 21.0% ↑ |
| Usable Area (in thousands of sq.m.) | 7,476 | 7,334 | 6,328 | 1.9% ↑ | 18.1% ↑ | 7,476 | 6,328 | 18.1% ↑ |
| Average Price - R\$'000 / unit | 105 | 102 | 101 | 2.8% ↑ | 3.5% ↑ | 105 | 101 | 3.5% ↑ |
| Average Price - R\$'000 / m ² | 2.3 | 2.2 | 2.1 | 3.1% ↑ | 6.0% ↑ | 2.3 | 2.1 | 6.0% ↑ |
| 100% | | | | | | | | |
| Number of Projects | 397 | 425 | 318 | 6.6% ↓ | 24.8% ↑ | 397 | 318 | 24.8% ↑ |
| Land Bank (R\$ billion) | 18.3 | 17.4 | 14.7 | 5.3% ↑ | 24.5% ↑ | 18.3 | 14.7 | 24.5% ↑ |
| Units | 174,857 | 170,459 | 144,450 | 2.6% ↑ | 21.1% ↑ | 174,857 | 144,450 | 21.1% ↑ |
| Units per Project | 440 | 401 | 454 | 9.8% ↑ | 3.0% ↓ | 440 | 454 | 3.0% ↓ |
| Usable Area (in thousands of sq.m.) | 8,045 | 7,860 | 6,807 | 2.3% ↑ | 18.2% ↑ | 8,045 | 6,807 | 18.2% ↑ |
| Average Price - R\$'000 / unit | 105 | 102 | 102 | 2.7% ↑ | 3.0% ↑ | 105 | 102 | 3.0% ↑ |
| Average Price - R\$'000 / m ² | 2.3 | 2.2 | 2.2 | 2.9% ↑ | 5.3% ↑ | 2.3 | 2.2 | 5.3% ↑ |
| Launches | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
| %MRV | | | | | | | | |
| Launches (R\$ million) | 1,389 | 1,449 | 1,852 | 4.1% ↓ | 25.0% ↓ | 4,632 | 4,604 | 0.6% ↑ |
| Units | 13,252 | 13,882 | 18,343 | 4.5% ↓ | 27.8% ↓ | 41,825 | 46,975 | 11.0% ↓ |
| Average Launching Size (units) | 250 | 262 | 291 | 4.5% ↓ | 14.1% ↓ | 255 | 281 | 9.2% ↓ |
| Usable Area (in thousands of sq.m.) | 616 | 625 | 871 | 1.4% ↓ | 29.3% ↓ | 1,928 | 2,198 | 12.3% ↓ |
| Average Price - R\$'000 / unit | 105 | 104 | 101 | 0.4% ↑ | 3.8% ↑ | 111 | 98 | 13.0% ↑ |
| Average Price - R\$'000 / m ² | 2.3 | 2.3 | 2.1 | 2.7% ↓ | 6.0% ↑ | 2.4 | 2.1 | 14.7% ↑ |
| 100% | | | | | | | | |
| Number of Projects | 53 | 53 | 63 | 0.0% ↑ | 15.9% ↓ | 164 | 167 | 1.8% ↓ |
| Launches (R\$ million) | 1,561 | 1,588 | 1,974 | 1.7% ↓ | 21.0% ↓ | 5,050 | 4,951 | 2.0% ↑ |
| Units | 14,782 | 15,115 | 19,561 | 2.2% ↓ | 24.4% ↓ | 45,401 | 50,136 | 9.4% ↓ |
| Usable Area (in thousands of sq.m.) | 682 | 682 | 929 | 0.0% ↑ | 26.6% ↓ | 2,092 | 2,357 | 11.2% ↓ |
| Average Price - R\$'000 / unit | 106 | 105 | 101 | 0.5% ↑ | 4.6% ↑ | 111 | 99 | 12.6% ↑ |
| Average Price - R\$'000 / m ² | 2.3 | 2.3 | 2.1 | 1.7% ↓ | 7.6% ↑ | 2.4 | 2.1 | 14.9% ↑ |
| Contracted Sales | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
| %MRV | | | | | | | | |
| Sales (R\$ million) | 1,439 | 1,083 | 1,149 | 32.9% ↑ | 25.3% ↑ | 4,322 | 3,753 | 15.2% ↑ |
| Units | 13,005 | 9,374 | 11,033 | 38.7% ↑ | 17.9% ↑ | 38,697 | 35,998 | 7.5% ↑ |
| Usable Area (in thousands of sq.m.) | 589 | 446 | 513 | 32.2% ↑ | 14.8% ↑ | 1,792 | 1,755 | 2.1% ↑ |
| Average Price - R\$'000 / unit | 111 | 116 | 104 | 4.2% ↓ | 6.3% ↑ | 112 | 104 | 7.1% ↑ |
| Average Price - R\$'000 / m ² | 2.4 | 2.4 | 2.2 | 0.5% ↑ | 9.2% ↑ | 2.4 | 2.1 | 12.8% ↑ |
| 100% | | | | | | | | |
| Sales (R\$ million) | 1,624 | 1,167 | 1,253 | 39.2% ↑ | 29.7% ↑ | 4,758 | 4,142 | 14.9% ↑ |
| Units | 15,106 | 10,086 | 12,041 | 49.8% ↑ | 25.5% ↑ | 42,910 | 39,747 | 8.0% ↑ |
| Usable Area (in thousands of sq.m.) | 709 | 494 | 580 | 43.4% ↑ | 22.3% ↑ | 2,057 | 2,006 | 2.6% ↑ |
| Average Price - R\$'000 / unit | 108 | 116 | 104 | 7.0% ↓ | 3.4% ↑ | 111 | 104 | 6.4% ↑ |
| Average Price - R\$'000 / m ² | 2.3 | 2.4 | 2.2 | 2.9% ↓ | 6.1% ↑ | 2.3 | 2.1 | 12.0% ↑ |

Note: All figures included in this earnings release consider net income and shareholders' equity attributable to equity holders of the parent, unless indicated otherwise.



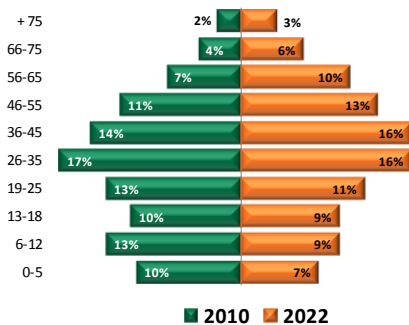
Management's Comments

The year of 2011 was a year of challenges, but also of a lot of victories for MRV. Based on the strength of its team, its integrated business model, growing organically and focused exclusively on the low income housing segment, the Company concluded another year delivering important net operating revenue, Ebitda and net income, maintaining the highest level of profitability of the industry in Brazil.



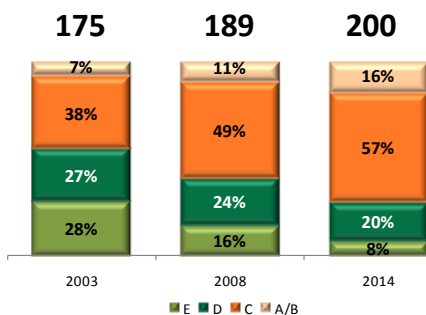
The industry's fundamentals are solid and sustained by the pillars of the need for new homes, credit availability and consumer confidence. Population growth, jointly with its aging added to the increase of purchasing power and decrease of the average size of Brazilian families, stresses the consuming strength for low income houses.

Population by age range
(Population in million)



Source : Construção 2010 – 11/29/2010

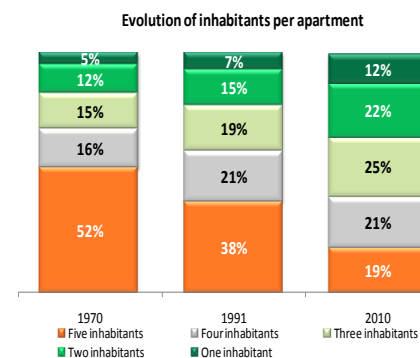
Population by income range
(Population in million)



Monthly Family Income
Class A/B : more than R\$ 4,808
Class C : R\$ 1,115 – R\$ 4,808
Class D : R\$ 768 – R\$ 1,115
Class E : less than R\$ 768

Source : Revista Exame 07/28/2010

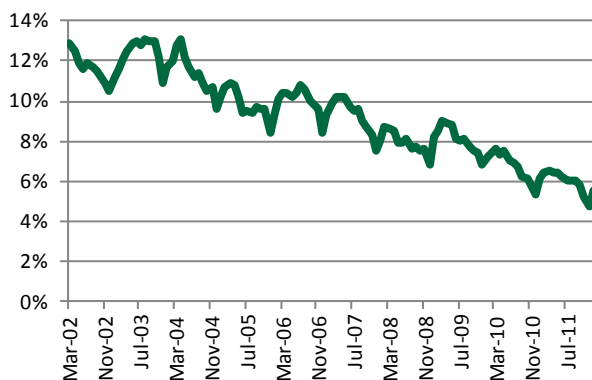
Dwellers per apartment



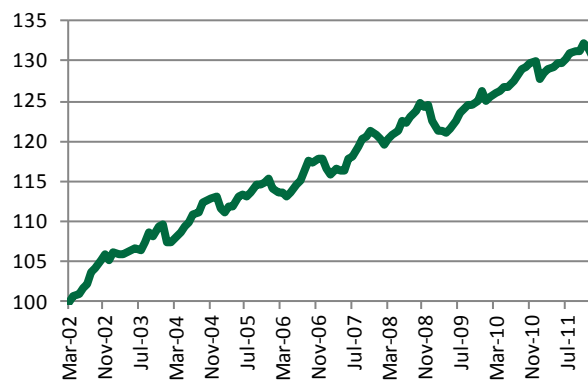
Source : IBGE – Censo 2010



Unemployment Rate



**Evolution of employment
(Mar/02 = base 100)**

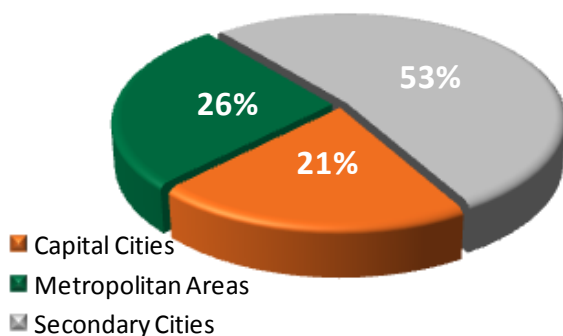


Source: IBGE

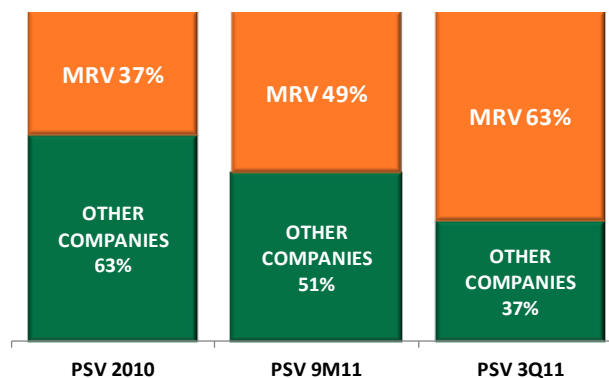
Stability and development of the Brazilian economy allowed the growth of purchase power and market potential in small and medium sized cities. Once, the income was concentrated only in big cities and nowadays the development is superior and at great speed at second tier cities and metropolitan areas.

Keeping control of 100% of the projects, with technology and advanced processes has allowed the Company to sustain its geographical diversification concentrating its operations in regions and cities of strong growth and less competition in the low income housing segment.

**Land Bank Geographical Distribution
Dec/11 (R\$)**



**Evolution % of PSV in MCMV
(range 3-10 wages)**



Obs: The data are estimated and based on the listed companies' earnings. 4Q11 not yet available.



Minha Casa Minha Vida 1 (2009-2010)

| Status Dec 31-2010 | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------|-----------|-----|
|    | | | | |
| Contracted | (units) | 1,005,028 | 50,384 | 5% |
| | (PSV R\$million) | R\$ 51,310 | R\$ 4,987 | 10% |

Source : Caixa and MRV

Minha Casa Minha Vida 2 (2011-2014)

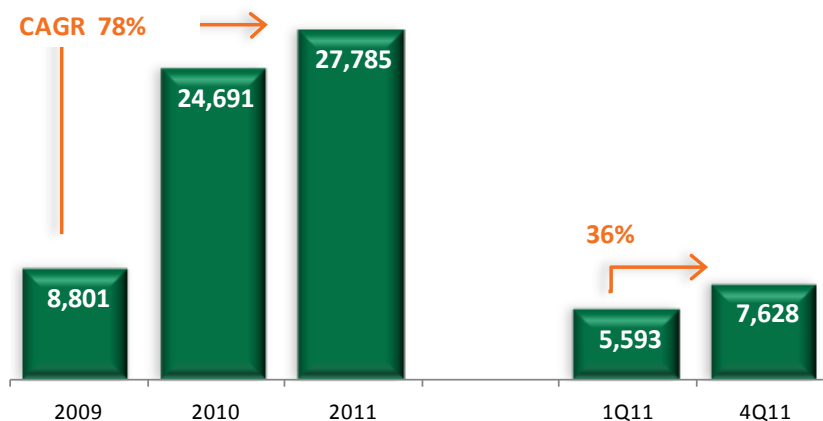
| Status Dec 31-2011 | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------|-----------|-----|
|    | | | | |
| Contracted | (units) | 457,005 | 45,721 | 10% |
| | (PSV R\$million) | R\$ 34,000 | R\$ 4,444 | 13% |

Source : Valor (January 25, 2012) and MRV (december 31, 2011)

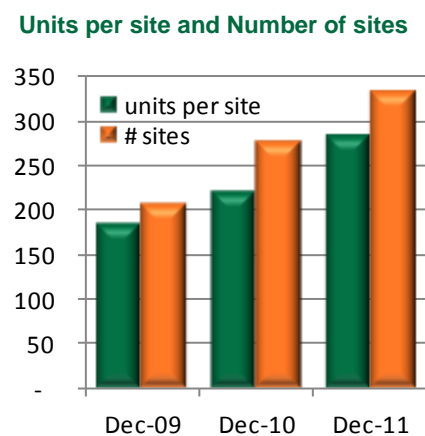
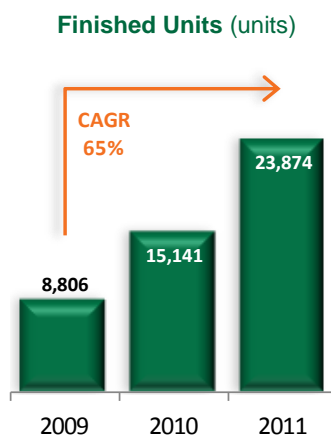
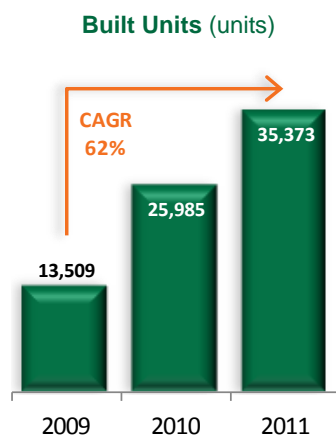
Increasing Share

In 2011 the housing financial system has presented improvements in our operational segment. In the beginning of the year, Caixa Econômica Federal (CEF) has implemented a new IT platform for real estate financing and has begun a centralization process, allowing an increase in efficiency and productivity. Also in 2011, Banco do Brasil (BB) initiated its activities on housing financing as operator of the *Minha Casa Minha Vida* program. As for 2012, with the stabilization of the CEF systems and BB's operation growth, the expectations are of great advances in the financing processes for our clients.

MRV (units) – Annual Evolution and Evolution in 2011



In the low income housing segment the standardization and cost control are fundamental, since the construction cost is very representative on the total costs. Therefore, the production machine is the foundation for a solid growth with consistent profitability. MRV's production machine is established and operating in a balanced way, being prepared for the market's new challenges and opportunities.



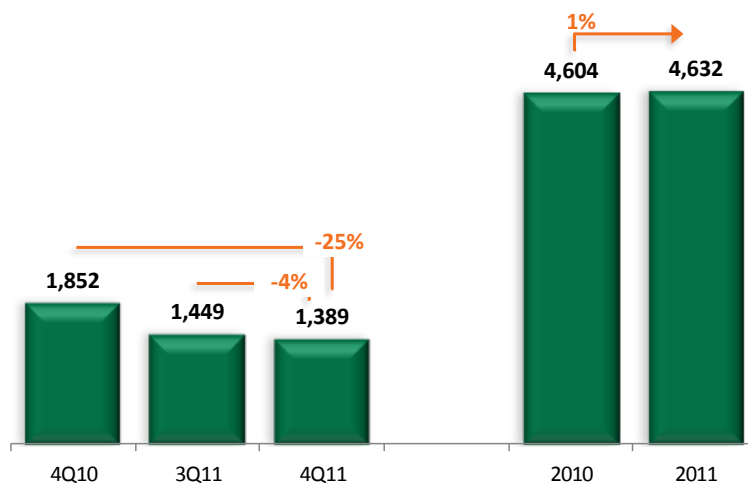
The integrated business model, the established production machine and the low income housing segment's strength will enable the Company to keep on delivering: organic growth on the low income housing segment, operational quality and efficient cash management.



Operational Performance

Launches (%MRV)

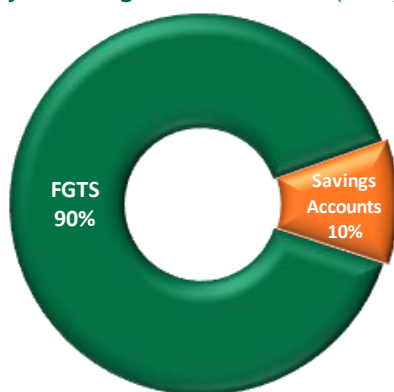
Launches – %MRV (R\$ million)



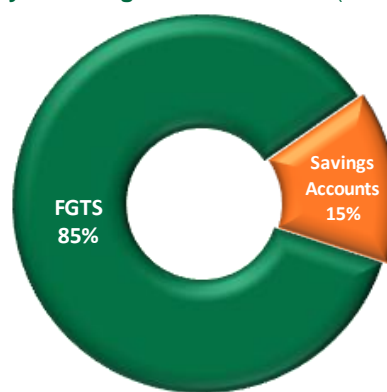
During 4Q11, the Company launched 13,252 units and in 2011, this number reached 41,825 units.

The Company continues to concentrate most of its business on the Government 'Housing Program "Minha Casa Minha Vida".

Launches' distribution of 4Q11
by financing source – MRV % (units)

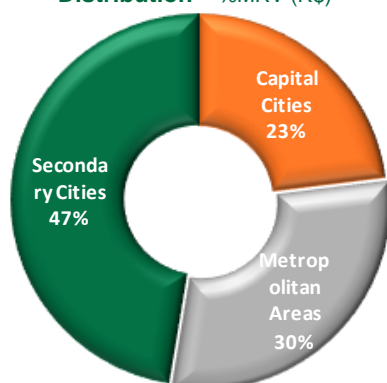


Launches' distribution of 2011
by financing source – MRV % (units)





Launches in 4Q11 by Geographical Distribution – %MRV (R\$)

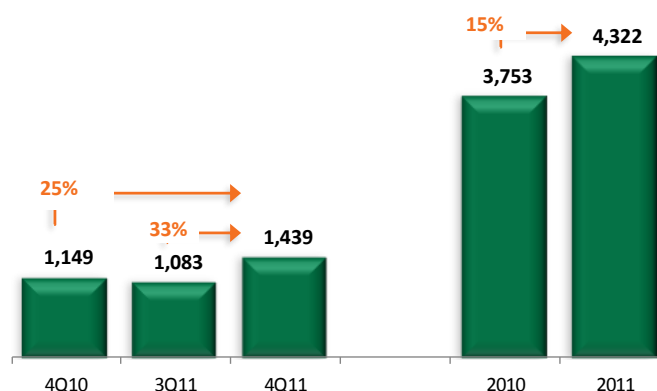


Launches in 4Q11 by State – %MRV (R\$ million)

| State | R\$ million | % |
|-------------------|--------------|---------------|
| São Paulo | 404 | 29.1% |
| Paraná | 351 | 25.3% |
| Minas Gerais | 285 | 20.5% |
| Rio de Janeiro | 169 | 12.2% |
| Bahia | 59 | 4.2% |
| Ceará | 55 | 3.9% |
| Goiás | 33 | 2.4% |
| Paraíba | 23 | 1.7% |
| Rio Grande do Sul | 9 | 0.7% |
| Total | 1,389 | 100.0% |

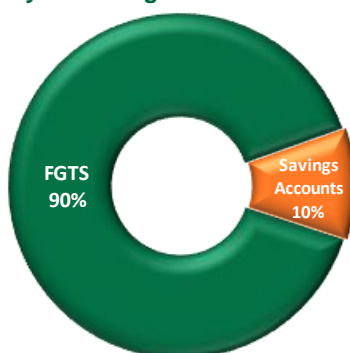
Contracted sales (%MRV), net of swaps

Contracted sales – %MRV (R\$ million)

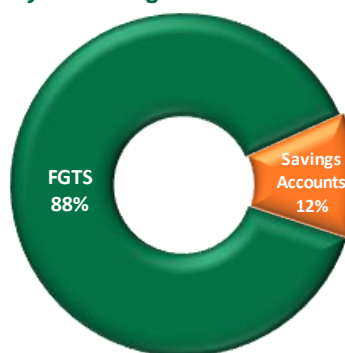


In 2011, the contracted sales (%MRV) totaled R\$4,322 (38,697 units) reaching the contracted sales guidance for the year, growing 15% compared to 2010. Furthermore, 4Q11 was the best quarter in the company's history for contracted sales, reaching 13,005 units.

4Q11 Sales distribution by Financing Source - %MRV



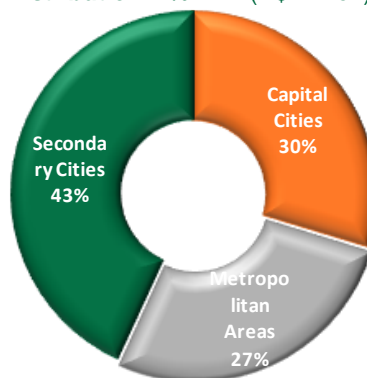
2011 Sales distribution by Financing Source - %MRV



90% of the contracted sales in the quarter were eligible to MCMV. In the year of 2011, 88% were eligible to this program.



4Q11 Contracted Sales by Geographic Distribution – %MRV (R\$ million)



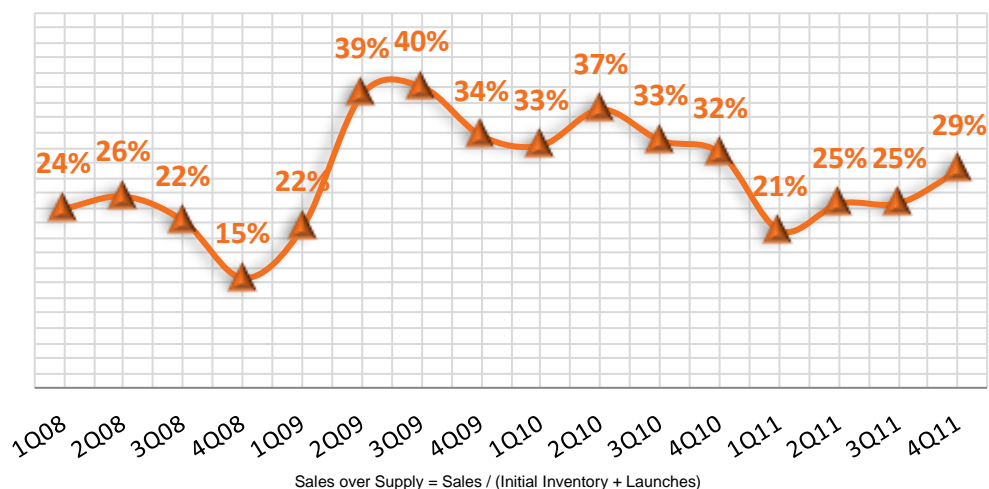
The average unit sales price in 4Q11 was 6% higher than in the same period of last year.

Contracted Sales per launching period – %MRV (R\$)

| Launching Period | Contracted Sales %MRV (in %) | | | | | | | | | |
|------------------|------------------------------|------|------|------|------|------|------|------|------|------|
| | 2008 | 2009 | 1Q10 | 2Q10 | 3Q10 | 4Q10 | 1Q11 | 2Q11 | 3Q11 | 4Q11 |
| 4Q11 | | | | | | | | | | 11% |
| 3Q11 | | | | | | | | | 16% | 25% |
| 2Q11 | | | | | | | | 9% | 14% | 8% |
| 1Q11 | | | | | | | 17% | 16% | 12% | 9% |
| 4Q10 | | | | | | 31% | 38% | 34% | 24% | 16% |
| 3Q10 | | | | | 21% | 23% | 11% | 13% | 7% | 6% |
| 2Q10 | | | | 26% | 35% | 15% | 9% | 8% | 5% | 6% |
| 1Q10 | | | 11% | 27% | 8% | 4% | 3% | 3% | 2% | 2% |
| 2009 | | 48% | 60% | 32% | 19% | 12% | 11% | 9% | 9% | 8% |
| 2008 | 57% | 44% | 22% | 12% | 13% | 11% | 9% | 8% | 7% | 6% |
| Before 2008 | 43% | 9% | 7% | 3% | 4% | 4% | 3% | 3% | 3% | 3% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

4Q11 launches were concentrated, mainly, in December.

Sales over Supply

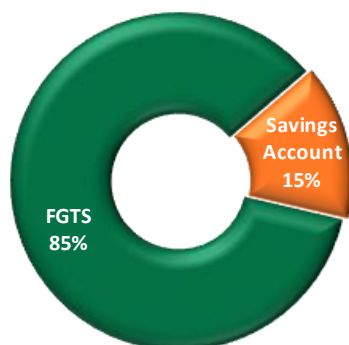




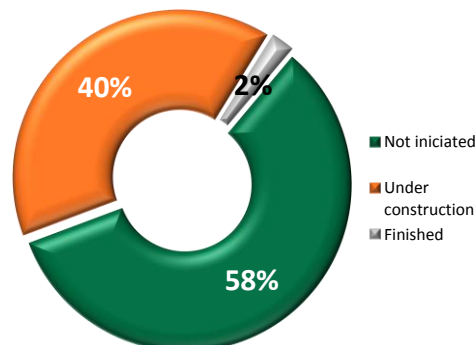
Inventory at Market Value (%MRV)

On December 31, of 2011, the inventory at market value was R\$3.74 billion (versus R\$3.53 billion on September 30, 2011). 85% of the units were eligible to MCMV.

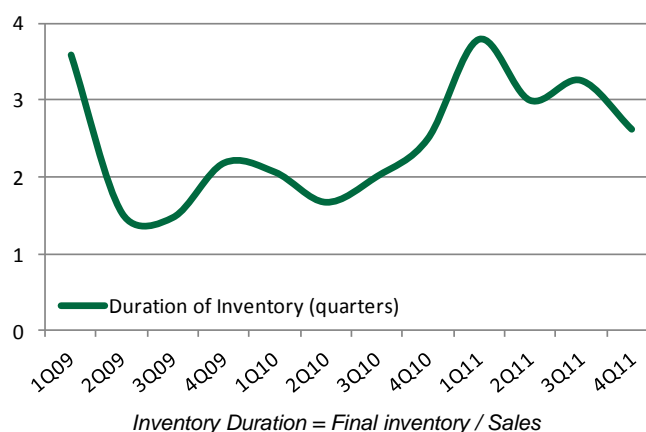
Inventory at market value as of Dec. 31, 2011 by financing source
– %MRV (units)



Inventory at market value as of Dec. 31, 2011 by construction phase
– %MRV (R\$)



By the end of 4Q11, we had the equivalent to 2.6 quarters of contract sales as inventory of units to be sold.

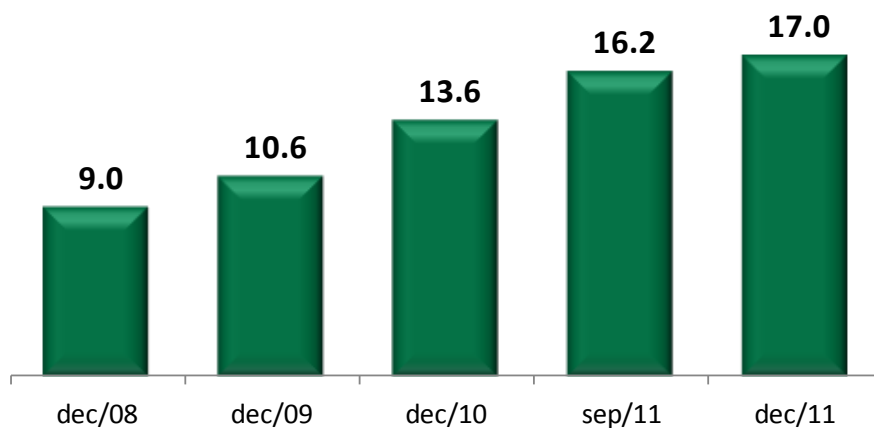


Land Bank (%MRV)

| Land bank | | | |
|----------------------------------------------|---------|---------|---------|
| | 4Q10 | 3Q11 | 4Q11 |
| Land Bank (opening balance) (R\$ million) | 12,422 | 16,264 | 16,214 |
| Acquisitions/Adjustments (R\$ million) | 3,028 | 1,399 | 2,209 |
| Launches (R\$ million) | (1,852) | (1,449) | (1,389) |
| Land Bank (closing balance) (R\$ million) | 13,599 | 16,214 | 17,034 |
| Land Bank - Units (thousands) | 134 | 159 | 162 |
| # of units per project (average) | 422 | 374 | 409 |
| Average Price (R\$ thousands) | 101 | 102 | 105 |



Land bank – %MRV (R\$ billion)

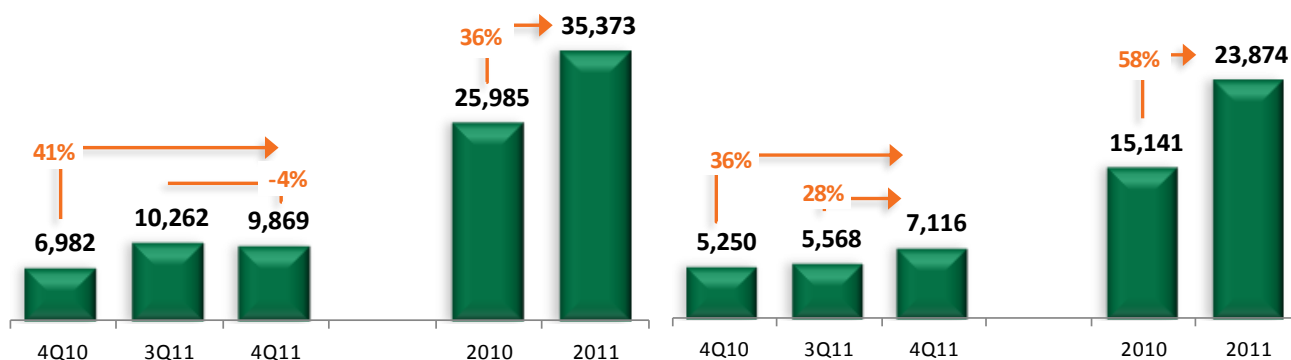


In 2011, 60% of the land purchased in the quarter was acquired through swap, which benefits the financial cycle and allows for a larger volume of acquisitions without cash burn.

Production

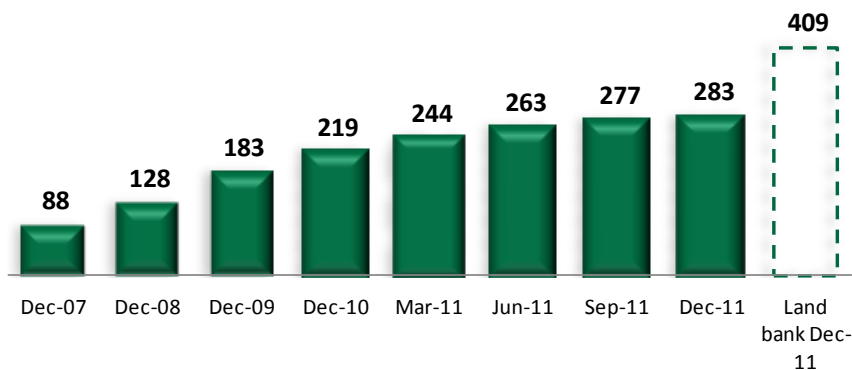
Built Units (units)

Finished Units (units)



We currently manage 332 construction sites simultaneously, with an average of 283 units per site, 2% more units than the average project size on September 30, 2011.

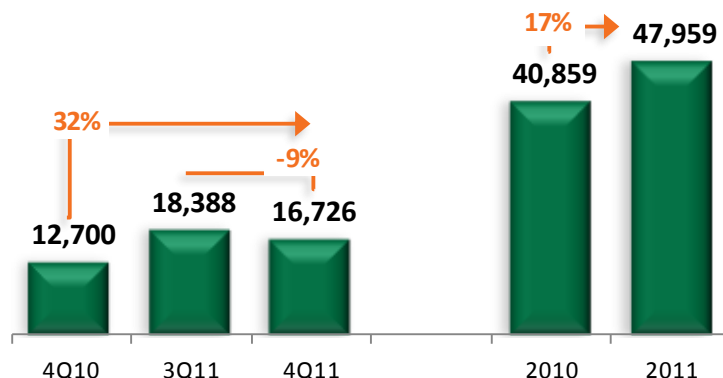
Nº of units per construction site





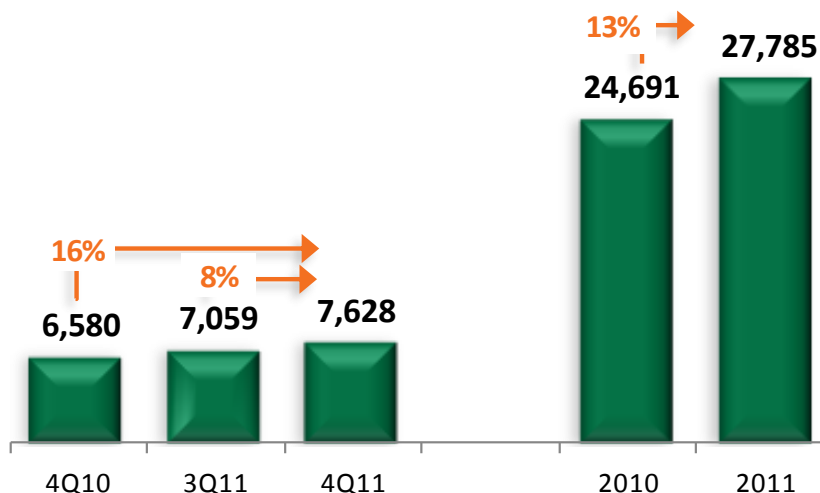
Real Estate Financing

Construction Financing (Contracted Units)



The contracted units volume in 2011 (47,959) ensures the funding for real estate financing of the contracted projects and our clients' financing.

Client Financing (units)



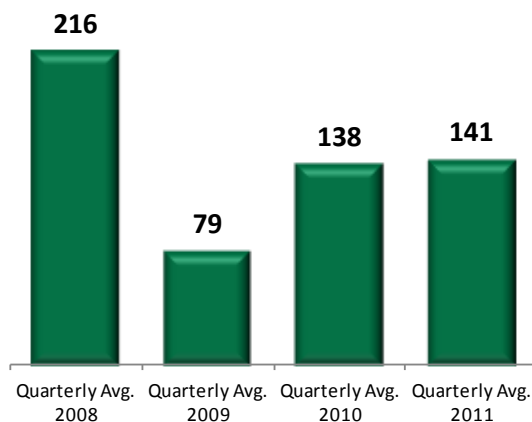
In 2011, 27,785 units were transferred to the banks, an increase of 13% compared to the units transferred in 2010.

Cash Burn

MRV Homebuilding Business' Cash Burn in the fourth quarter of 2011 was R\$339 million. As a result of LOG CP's operation with Starwood Capital Global Group, the business valuation combined with the dilution of MRV's participation resulted in a reduction of R\$66 million of MRV's consolidated net debt in the quarter. Hereby, concluding the operation of LOG with Starwood. This gain was not considered in the Homebuilding Business' cash burn calculation.

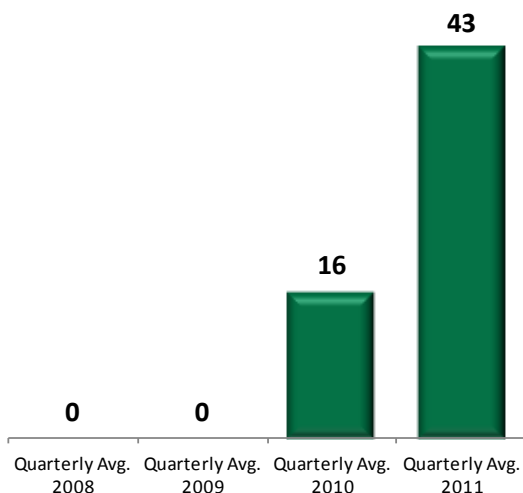


Cash Burn MRV Homebuilding (R\$ million)

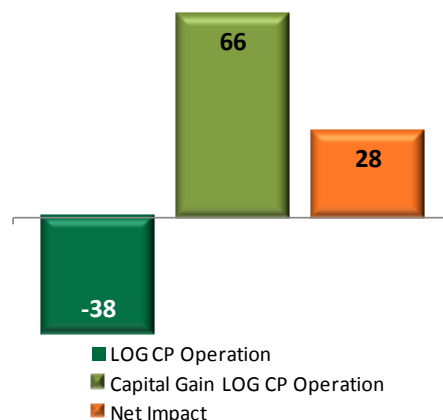


MRV considers the Securitization of Real Estate Receivables (“CRI – Certificado de Recebíveis Imobiliários”) as debt until the actual client is transferred to the bank or the maturity of the liabilities.

**Cash Burn LOG CP (% MRV)
(R\$ million)**



**Impact LOG CP on Consolidated MRV
4Q11 (R\$ million)**



LOG CP is a company of commercial and industrial properties, which segment is capital intensive and cash burn is not a metric used in this segment. We disclose the cash burn of LOG CP merely to clarify the calculation of the existing amount in the Company’s consolidated balance sheet.

LOG Commercial Properties

LOG began 2012 renewed. At the shareholders meeting held in January 2012 the change of the corporate name and corporate brand of the former MRV Logística e Participações S.A. to LOG Commercial Properties e Participações S.A. (“LOG”) was approved. This amendment aims to reflect the company’s business and to strengthen its strategy as commercial and industrial property builder.

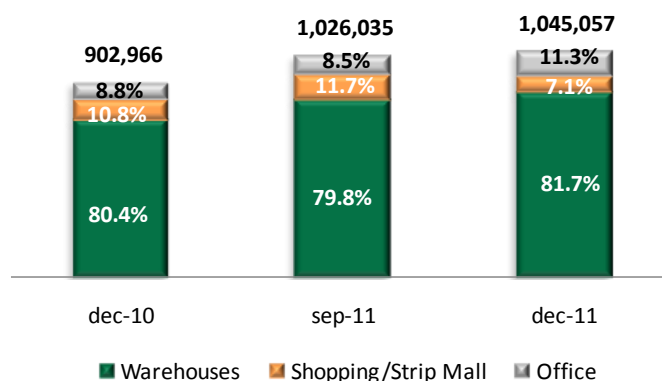




Operating Indicators

In 2011 LOG advanced significantly in its objective of consolidating itself as the largest industrial properties player of the country. Aiming the expansion of our operations, we aggregated land that will generate approximately 1.0 million sq.m. of GLA⁴ to our portfolio with logistics condominiums, shopping malls and offices.

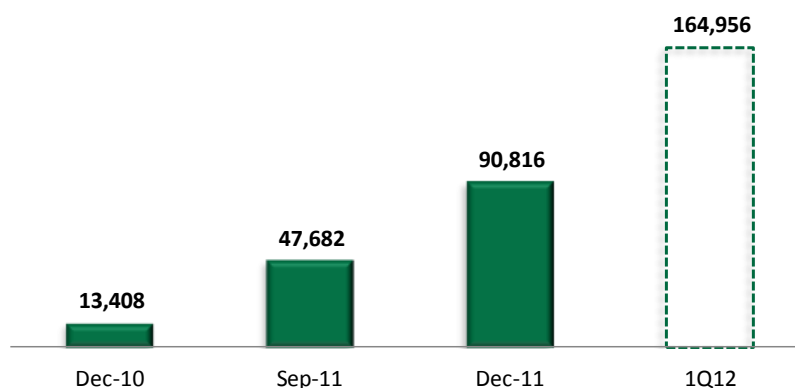
LOG Portfolio Evolution – (in sq.m. GLA) - % LOG



The chart above considers the delivered GLA totaling approximately 165,000 m² of GLA. The chart above also considers the adjustment in the GLA related to the agreement between LOG Commercial Properties through its subsidiary Cabral SPE Investments Ltda. ("Cabral") and BR Malls Participações S.A. ("BR Malls") for the development of Shopping Contagem in which Cabral will participate with 18.51% of the mall construction, and when it starts operating Cabral will have a 30% share of the property. The Shopping Giardino located in Contagem, Minas Gerais, has a potential of 45,000 sq.m. of GLA and its first phase (35,000 sq.m. of GLA) delivery is expected to the fourth quarter of 2013.

Additionally the chart above does not include the industrial lot project located in Betim, Minas Gerais. This project has approximately 6 million sq.m., with approximately 3,8 million sq.m. of negotiable area and large appreciation and return potential. This is, actually, the only LOG project of which the lots are intended to be sold, not leased.

Operating GLA (in sq.m.GLA) - %LOG



⁴ GLA - Gross leasable area – see attachment 8 - glossary



LOG Commercial Properties totaled 90,816 sq.m. of delivered GLA in December 31, 2011. With the completion of new projects at the ending of 2011 and early 2012 were added new areas totaling 164,956 sq.m. of delivered GLA in the first quarter of 2012, ratifying the capacity of asset generation of the company.

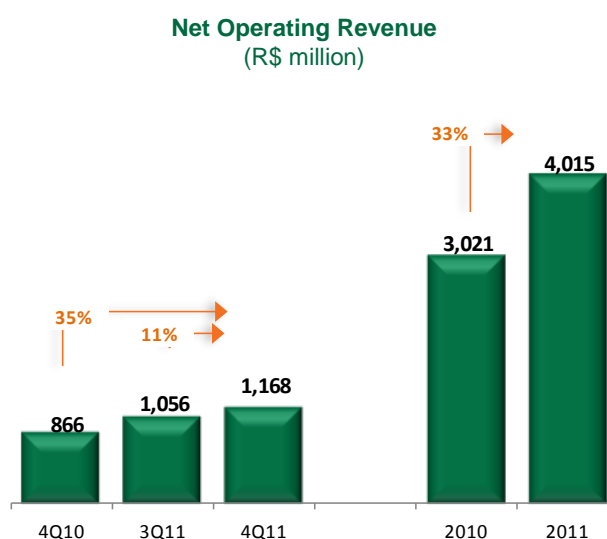
The market of 'A Class' industrial warehouses continue to show strong demand throughout Brazil, increasing the volume of pre-lease contracts (leases made with the assets still under construction). LOG Commercial Properties has already agreed pre-lease contracts and is in advanced discussions for an additional 64 thousand sq.m. of GLA.

We believe in the market of industrial warehouses for 2012 and we continue to invest heavily in this sector, both in the expansion of our portfolio and construction of our assets. We expect to achieve between 450 thousand and 500 thousand sq.m. of delivered GLA by the end of 2012, with assets in 14 cities and 7 states.

The warehouse market growth has driven increasing lease prices. Our delivered assets until December 31, 2011 have presented a 16% average *yield on cost*⁵. With the delivered assets in 1Q12 the average *yield on cost* will be between 16% and 18.5%.

Financial Performance

Net Operating Revenue



We have reached, in 4Q11, the Company's historical record of revenue recognition in one quarter.

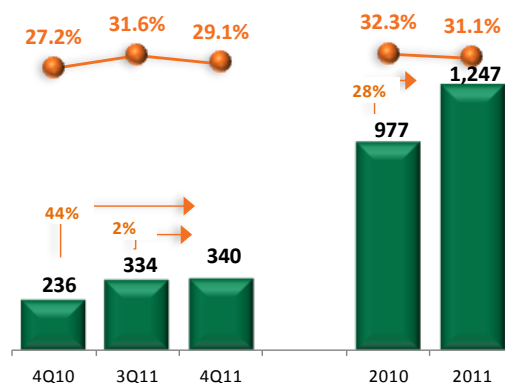
| (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|--------------------------------------------|-------|-------|------|------------------|------------------|-------|-------|------------------|
| Net Operational Revenue | 1,148 | 974 | 857 | 17.9% ↑ | 33.9% ↑ | 3,811 | 2,873 | 32.7% ↑ |
| Financial results allocated to Net Revenue | 21 | 82 | 9 | 75.1% ↓ | 134.1% ↑ | 204 | 148 | 37.3% ↑ |
| Total Net Operational Revenue | 1,168 | 1,056 | 866 | 10.6% ↑ | 34.9% ↑ | 4,015 | 3,021 | 32.9% ↑ |

⁵ Yield on Cost – see attachment 8 - glossary



Gross Profit

Gross Profit (R\$ million) and Gross Margin (%)
MRV – Consolidated



Gross margin in 4Q11 was impacted by 3.3 p.p. related to the financial charges allocated to COGS (cost of goods sold). Excluding financial charges, gross margin of 4Q11 would have been 32.3% compared to 35.1% in 3Q11 and 31.5% in 4Q10.

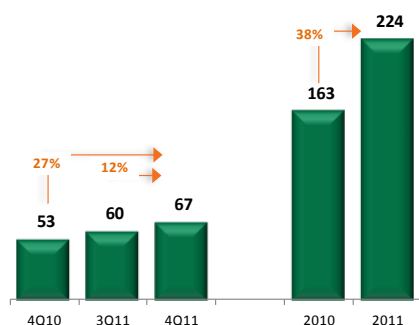
The table below demonstrates the financial charges allocated under COGS:

Financial Cost recorded under COGS

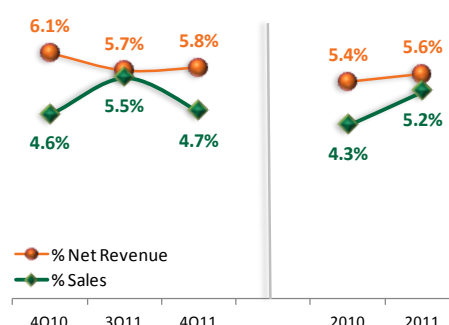
| (R\$ million) | 4Q11 | 3Q11 | 4Q10 | 2011 | 2010 |
|------------------------------------|------|------|------|------|------|
| Financial Cost recorded under COGS | 38 | 37 | 37 | 133 | 112 |
| % of Net Operating Revenue | 3.3% | 3.5% | 4.3% | 3.3% | 3.7% |

Selling Expenses

Selling Expenses
(R\$ million)



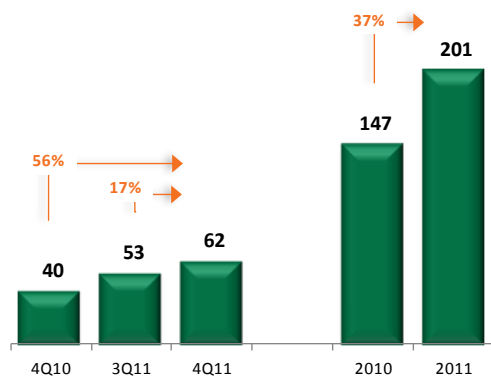
% Selling Expenses/ Contracted Sales (%MRV)
and **% Selling Expenses / Net Operating Revenue**



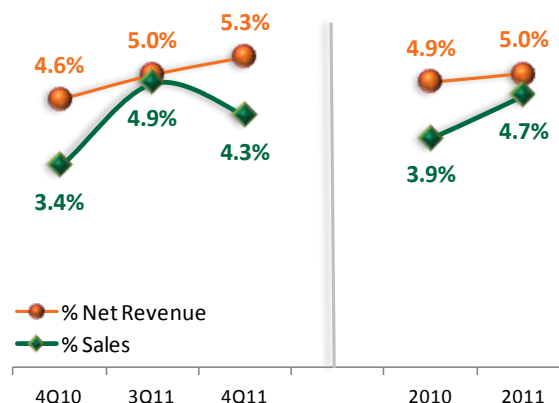


General and Administrative Expenses (G&A)

General and Administrative Expenses
(R\$ million)



% G&A Expenses / Contracted Sales (%MRV)
and % G&A Expenses / Net Operating Revenue



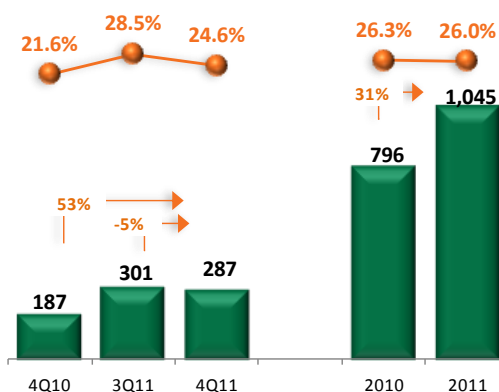
Other Net Operating Income

MRV has booked R\$ 30.8 million capital transaction gain on the subsidiary LOG CP in 4Q11.

| (R\$ million) | 4Q11 | 3Q11 | 4Q10 | 2011 | 2010 |
|----------------------------|------|------|------|------|------|
| Other net operating income | 32 | 38 | 5 | 71 | 3 |

EBITDA*

EBITDA (R\$ million) and EBITDA margin (%)



* See EBITDA definition at the Glossary

Find below the EBITDA calculation.

| R\$ million | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|------------------------------------------------|------------|------------|------------|------------------|------------------|--------------|------------|------------------|
| Income before taxes | 238 | 255 | 164 | (6.9%) | 44.7% | 903 | 760 | 18.7% |
| Depreciation and Amortization | 6 | 5 | 2 | 16.4% | 165.0% | 19 | 14 | 37.9% |
| Financial Results | 5 | 4 | (16) | 20.0% | (128.8%) | (10) | (91) | (89.4%) |
| Financial charges recorded under cost of sales | 38 | 37 | 37 | 4.4% | 2.7% | 133 | 112 | 18.3% |
| EBITDA | 287 | 301 | 187 | (4.7%) | 53.0% | 1,045 | 796 | 31.3% |
| EBITDA Margin | 24.6% | 28.5% | 21.6% | (4.0 p.p.) | 2.9 p.p. | 26.0% | 26.3% | (0.3 p.p.) |



Financial Results

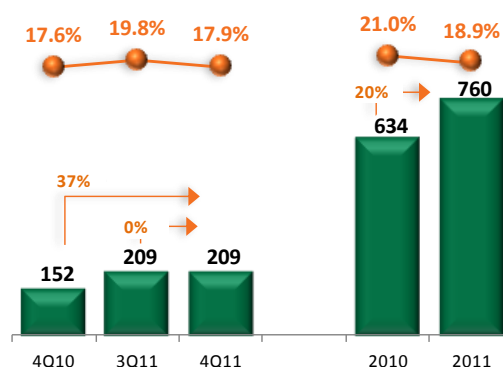
| (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|----------------------------------------------------------------|------------|------------|-----------|------------------|------------------|-----------|-----------|------------------|
| Financial Expenses | (34) | (43) | (20) | 21.9% ↓ | 66.2% ↑ | (137) | (40) | 241.6% ↑ |
| Financial Income | 27 | 30 | 33 | 9.6% ↓ | 16.0% ↓ | 123 | 100 | 22.4% ↑ |
| Financial income from receivables from real estate development | 2 | 9 | 4 | 81.6% ↓ | 59.2% ↓ | 23 | 30 | 22.6% ↓ |
| Total | (5) | (4) | 16 | 20.0% ↑ | 128.8% ↓ | 10 | 91 | 89.4% ↓ |

The total financial results are demonstrated below, adjusted for financial charges allocated to the cost of goods sold.

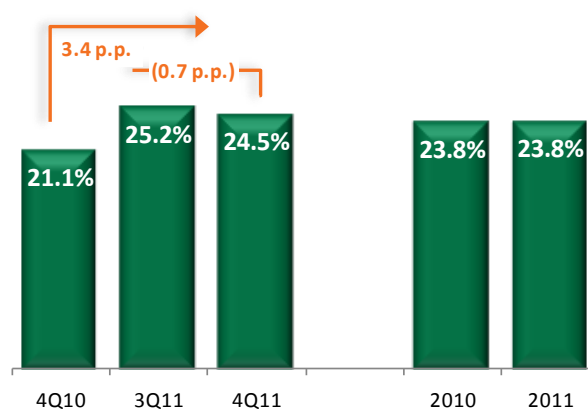
| (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|------------------------------------|-------------|-------------|-------------|------------------|------------------|--------------|-------------|------------------|
| Financial result | (5) | (4) | 16 | 20.0% ↑ | 128.8% ↓ | 10 | 91 | 89.4% ↓ |
| Financial Cost recorded under COGS | (38) | (37) | (37) | 4.4% ↑ | 2.7% ↑ | (133) | (112) | 18.3% ↑ |
| Total | (43) | (41) | (21) | 5.9% ↑ | 105.2% ↑ | (123) | (22) | 466.6% ↑ |

Net Income

Net Income (R\$ million) and Net Margin (%)



Annual Return on Equity (annualized ROE)



The ROE calculation consists of the annualized quarterly profit attributable to the Shareholders of the Company divided by the average of the Equity attributable to shareholders of the Company in the period.



Unearned Results

| (R\$ million) | dec/11 | sep/11 | Chg. % |
|----------------------------------|----------------|---------|------------|
| Unearned Sales Revenues | 3,439 | 3,286 | 4.7% ↑ |
| (-) Unearned Costs of Units Sold | (1,909) | (1,854) | 3.0% ↑ |
| Unearned Results | 1,530 | 1,432 | 6.9% ↑ |
| Unearned Results Margin | 44.5% | 43.6% | 0.9 p.p. ↑ |

Balance Sheet

Cash and Cash Equivalents and Short-term Investments

On December 31, 2011 we had Cash and Cash Equivalent and Short-term Investments of R\$1,117 million, a decrease of 21.5% compared to R\$ 1,423 million on September 30, 2011. We maintain a solid cash position and a low leveraged balance sheet, giving us comfort to keep up with our business plan in times of global economy uncertainties and its impacts on the Brazilian economy.

Receivables from Real Estate Development

| (R\$ million) | Dec-11 | Sep-11 | Dec-10 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|------------------------------------------|--------------|--------|--------|-------------------------|-------------------------|
| 12 months | 6,095 | 5,780 | 5,172 | 5.5% ↑ | 17.8% ↑ |
| 13 to 24 months | 1,842 | 1,585 | 770 | 16.2% ↑ | 139.2% ↑ |
| 25 to 36 months | 158 | 81 | 408 | 96.0% ↑ | 61.3% ↓ |
| 37 to 48 months | 9 | 5 | 19 | 91.1% ↑ | 51.8% ↓ |
| Over 49 months | 1 | 1 | 3 | 0.7% ↓ | 55.7% ↓ |
| Total | 8,105 | 7,452 | 6,372 | 8.8% ↑ | 27.2% ↑ |
| Receivables from real estate development | 4,666 | 4,166 | 3,258 | 12.0% ↑ | 43.2% ↑ |
| Unearned sales revenue | 3,439 | 3,286 | 3,114 | 4.7% ↑ | 10.4% ↑ |
| Total | 8,105 | 7,452 | 6,372 | 8.8% ↑ | 27.2% ↑ |

Real Estate for Sale and Development

| (R\$ million) | Dec-11 | Sep-11 | Dec-10 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|-------------------------------|--------------|--------|--------|-------------------------|-------------------------|
| Properties under construction | 1,016 | 818 | 541 | 24.2% ↑ | 87.8% ↑ |
| Completed Units | 46 | 46 | 31 | 0.4% ↑ | 47.9% ↑ |
| Land bank | 1,579 | 1,549 | 1,249 | 2.0% ↑ | 26.4% ↑ |
| Advances to Suppliers | 75 | 74 | 77 | 1.6% ↑ | 2.2% ↓ |
| Inventories of supplies | 9 | 11 | 8 | 17.6% ↓ | 15.1% ↑ |
| Total | 2,725 | 2,498 | 1,906 | 9.1% ↑ | 43.0% ↑ |
| Current | 1,856 | 1,697 | 1,361 | 9.4% ↑ | 36.3% ↑ |
| Non-current | 870 | 801 | 545 | 8.6% ↑ | 59.6% ↑ |



Total Debt

Total debt as of December 31, 2011 was R\$2,677 million, fully denominated in Brazilian Reais, mainly indexed to the interbank deposit rate and referential rate. See below.

Debt Maturity Schedule

| (R\$ million) | Loans and Financing* | Debentures | Total |
|-------------------|----------------------|--------------|--------------|
| 12 months | 368 | 165 | 532 |
| 13 to 24 months | 376 | 418 | 794 |
| 25 to 36 months | 209 | 422 | 631 |
| Over 37 months | 100 | 619 | 719 |
| Total Debt | 1,053 | 1,624 | 2,677 |

*Include leases

In December 31, 2011 the duration⁶ of MRV's debt was of 26 months.

Debt Breakdown

| (R\$ million) | Maturity | Charges | Balance Due | |
|----------------------------------------|--------------------------|---------------------------|--------------|--------------|
| | | | Sep-11 | Jun-11 |
| Working capital – CDI | | | 1,815 | 1,782 |
| Debentures - 1st Issuance - 1st series | 06/15/2013 | CDI + 1.5% p.a. | 181 | 187 |
| Debentures - 1st Issuance - 2nd series | 06/15/2013 | IPCA + 10.8% p.a. | 24 | 23 |
| Debentures - 3rd Issuance | 02/01/2014 | CDI + 1.6% p.a. | 542 | 526 |
| Debentures - 5th Issuance | 07/01/2015 | CDI + 1.5% p.a. | 530 | 514 |
| Working capital – CDI | 01/06/2011 to 08/21/2013 | CDI + 1.02% to 2.80% p.a. | 291 | 286 |
| CCB which backed the CRI transaction | 03/16/2013 to 03/16/2015 | CDI + 1.15% p.a. | 239 | 239 |
| Others | | | 7 | 7 |
| Construction Finance - TR | | | 816 | 831 |
| Debentures - 4th Issuance | 12/1/2015 | TR + 8.25% to 10.25% p.a. | 300 | 308 |
| Construction Financing | 01/10/2011 to 11/15/2013 | TR + 8% to 10.5% p.a. | 511 | 519 |
| Others | 01/17/2011 a 04/15/2020 | Fixed rate 4.50% | 5 | 5 |
| Others | | | 46 | 58 |
| Debentures - MRV LOG | 02/01/2014 | CDI + 2.20% p.a. | 46 | 58 |
| Total | | | 2,677 | 2,671 |

Weight Average Debt Cost

| (R\$ million) | Balance Due Dec/11 | Balance Due/Total (%) | Average Cost |
|-----------------------------------------------|--------------------|-----------------------|--------------|
| CDI | 1,829 | 68.3% | CDI + 1.49% |
| TR | 811 | 30.3% | TR + 8.09% |
| Others (IPCA + 10.8%, fixed rate 4.5%, other) | 37 | 1.4% | - |
| Total | 2,677 | 100% | - |

⁶ Duration – see attachment 8 - glossary



Net Debt

| (R\$ million) | Dec-11 | Sep-11 | Dec-10 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|----------------------------------------------------------|---------|---------|---------|-------------------------|-------------------------|
| Total debt | 2,677 | 2,671 | 1,939 | 0.2% ↑ | 38.0% ↑ |
| (-) Cash and cash equivalents and Short-term investments | (1,117) | (1,423) | (1,167) | 21.5% ↓ | 4.2% ↓ |
| Net Debt | 1,560 | 1,249 | 772 | 24.9% ↑ | 101.9% ↑ |
| Total Shareholders' Equity | 3,670 | 3,616 | 3,053 | 1.5% ↑ | 20.2% ↑ |
| Net Debt / Total Shareholders' Equity | 42.5% | 34.5% | 25.3% | 8.0 p.p. ↑ | 17.2 p.p. ↑ |
| Annualized EBITDA | 1,045 | 1,205 | 796 | 13.3% ↓ | 31.3% ↑ |
| Net Debt / Annualized EBITDA | 1.49 | 1.04 | 0.97 | 45.6 p.p. ↑ | 52.2 p.p. ↑ |

| (R\$ million) | Dec-11 | Sep-11 | Dec-10 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|---------------------------------------------------------------------------|---------|---------|---------|-------------------------|-------------------------|
| MRV Homebuilding Total debt | 2,574 | 2,546 | 1,883 | 1.1% ↑ | 36.7% ↑ |
| (-) MRV Homebuilding cash and cash equivalents and Short-term investments | (1,033) | (1,382) | (1,150) | 25.2% ↓ | 10.2% ↓ |
| MRV Homebuilding Net Debt | 1,541 | 1,164 | 733 | 32.4% ↑ | 110.1% ↑ |
| MRV LOG (% MRV) Total debt | 103 | 126 | 56 | 18.0% ↓ | 83.9% ↑ |
| (-) MRV LOG (% MRV) cash and cash equivalents and Short-term investments | (84) | (41) | (17) | 105.9% ↑ | 395.4% ↑ |
| MRV LOG (% MRV) Net Debt | 19 | 85 | 39 | 77.7% ↓ | 51.5% ↓ |
| Total Net Debt | 1,560 | 1,249 | 772 | 24.9% ↑ | 101.9% ↑ |

Share Buyback Plan

Share Buyback Plan

| | |
|-----------------------------------|----------------|
| Approval | RCA 08/10/2011 |
| Duration of the plan | 1 year |
| Status | Active |
| Approved Quantity | 10,000,000 |
| Acquired Quantity until Dec 31/12 | 3,092,300 |
| % acquired | 30.9% |
| Total cost (R\$ thousand) | 36,087 |
| Average acquisition price (R\$) | 11.67 |

Guidance

| Guidance | 2012 |
|---------------------------------------|---------------|
| Contracted Sales (%MRV) - R\$ million | 4,500 ~ 5,500 |
| EBITDA Margin* | 24% ~ 28% |

* according to the current Brazilian accounting practices



Investor Relations

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Attachment 01 – Consolidated Statement of Income (R\$ million)

| R\$ million | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|----------------------------------------------------------------|--------------|--------------|--------------|-------------------|------------------|--------------|--------------|-------------------|
| NET OPERATING REVENUE | 1,168 | 1,056 | 866 | 10.6% | 34.9% | 4,015 | 3,021 | 32.9% |
| COST OF PROPERTIES SOLD AND SERVICES | (829) | (722) | (631) | 14.7% | 31.4% | (2,768) | (2,044) | 35.4% |
| GROSS PROFIT | 340 | 334 | 236 | 1.8% | 44.2% | 1,247 | 977 | 27.7% |
| <i>Gross Margin</i> | <i>29.1%</i> | <i>31.6%</i> | <i>27.2%</i> | <i>(2.5 p.p.)</i> | <i>1.9 p.p.</i> | <i>31.1%</i> | <i>32.3%</i> | <i>(1.3 p.p.)</i> |
| OPERATING INCOME (EXPENSES) | | | | | | | | |
| Selling expenses | (67) | (60) | (53) | 12.2% | 27.1% | (224) | (163) | 37.5% |
| General & Administrative Expenses | (62) | (53) | (40) | 17.4% | 56.2% | (201) | (147) | 37.1% |
| Other operating income, net | 32 | 38 | 5 | (16.2%) | 561.4% | 71 | 3 | 2,271.1% |
| INCOME BEFORE FINANCIAL INCOME (EXPENSES) | 242 | 259 | 148 | (6.5%) | 63.9% | 893 | 670 | 33.3% |
| FINANCIAL RESULTS | | | | | | | | |
| Financial expenses | (34) | (43) | (20) | (21.9%) | 66.2% | (137) | (40) | 241.6% |
| Financial income | 27 | 30 | 33 | (9.6%) | (16.0%) | 123 | 100 | 22.4% |
| Financial income from receivables from real estate development | 2 | 9 | 4 | (81.6%) | (59.2%) | 23 | 30 | (22.6%) |
| INCOME BEFORE INCOME TAX AND SOCIAL CONTRIBUTION | 238 | 255 | 164 | (6.9%) | 44.7% | 903 | 760 | 18.7% |
| Income Tax and Social Contribution | (14) | (32) | (11) | (56.4%) | 28.7% | (86) | (85) | 1.2% |
| NET INCOME | 224 | 223 | 153 | 0.2% | 45.8% | 816 | 675 | 20.9% |
| PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | 15 | 15 | 1 | (0.8%) | 1,035.2% | 56 | 41 | 38.0% |
| PROFIT ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY | 209 | 209 | 152 | 0.2% | 37.5% | 760 | 634 | 19.8% |
| <i>Net Margin</i> | <i>17.9%</i> | <i>19.8%</i> | <i>17.6%</i> | <i>(1.9 p.p.)</i> | <i>0.3 p.p.</i> | <i>18.9%</i> | <i>21.0%</i> | <i>(2.1 p.p.)</i> |

EBITDA (R\$ million)

| R\$ million | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|------------------------------------------------|--------------|--------------|--------------|-------------------|------------------|--------------|--------------|-------------------|
| Income before taxes | 238 | 255 | 164 | (6.9%) | 44.7% | 903 | 760 | 18.7% |
| Depreciation and Amortization | 6 | 5 | 2 | 16.4% | 165.0% | 19 | 14 | 37.9% |
| Financial Results | 5 | 4 | (16) | 20.0% | (128.8%) | (10) | (91) | (89.4%) |
| Financial charges recorded under cost of sales | 38 | 37 | 37 | 4.4% | 2.7% | 133 | 112 | 18.3% |
| EBITDA | 287 | 301 | 187 | (4.7%) | 53.0% | 1,045 | 796 | 31.3% |
| <i>EBITDA Margin</i> | <i>24.6%</i> | <i>28.5%</i> | <i>21.6%</i> | <i>(4.0 p.p.)</i> | <i>2.9 p.p.</i> | <i>26.0%</i> | <i>26.3%</i> | <i>(0.3 p.p.)</i> |



Attachment 02 – Consolidated Balance Sheet (R\$ million)

| ASSETS | 12/31/2011 | 09/30/2011 | 12/31/2010 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|------------------------------------------|--------------|--------------|--------------|-------------------------|-------------------------|
| CURRENT ASSETS | | | | | |
| Cash and cash equivalents | 930 | 1,196 | 865 | (22.2%) | 7.6% |
| Short-term investments | 187 | 227 | 302 | (17.5%) | (38.1%) |
| Receivables from real estate development | 2,856 | 2,643 | 1,953 | 8.1% | 46.3% |
| Receivables from services provided | 1 | 1 | 2 | 32.5% | (22.5%) |
| Receivables from rent | 1 | 1 | 0 | 9.8% | 336.5% |
| Real estate for sale and development | 1,856 | 1,697 | 1,361 | 9.4% | 36.3% |
| Restricted Savings Deposits | 10 | 4 | 31 | 146.7% | (69.0%) |
| Recoverable current taxes | 105 | 81 | 35 | 29.0% | 199.8% |
| Deferred selling expenses | - | 6 | - | - | - |
| Other assets | 53 | 50 | 36 | 5.6% | 45.8% |
| Total Current Assets | 5,999 | 5,905 | 4,585 | 1.6% | 30.8% |
| NONCURRENT ASSETS | | | | | |
| Investment securities | | | | | |
| Receivables from real estate development | 1,809 | 1,523 | 1,305 | 18.8% | 38.6% |
| Real estate for sale and development | 870 | 801 | 545 | 8.6% | 59.6% |
| Due from related parties | 66 | 57 | 61 | 15.1% | 7.8% |
| Deferred selling expenses | - | 17 | - | - | - |
| Deferred tax | 1 | 1 | 1 | 5.0% | 37.3% |
| Escrow deposits and other | 81 | 56 | 58 | 44.3% | 40.5% |
| Total Long Term Assets | 2,827 | 2,456 | 1,970 | 15.1% | 43.5% |
| Investment property | 223 | 238 | 156 | (6.5%) | 43.2% |
| Property and equipment | 78 | 70 | 51 | 10.9% | 52.0% |
| Intangible Assets | 34 | 32 | 29 | 7.4% | 16.1% |
| Total Noncurrent Assets | 3,162 | 2,796 | 2,206 | 13.1% | 43.3% |
| TOTAL ASSETS | 9,161 | 8,701 | 6,791 | 5.3% | 34.9% |



Attachment 02 – Consolidated Balance Sheet (R\$ million) – continuation

| LIABILITIES AND SHAREHOLDERS' EQUITY | 12/31/2011 | 09/30/2011 | 12/31/2010 | Chg. Dec/11 x Sep/11 | Chg. Dec/11 x Dec/10 |
|--------------------------------------------------------|--------------|--------------|--------------|-------------------------|-------------------------|
| CURRENT LIABILITIES | | | | | |
| Trade accounts payable | 250 | 257 | 155 | (3.0%) | 61.6% |
| Loans and financing | 532 | 544 | 545 | (2.2%) | (2.2%) |
| Payables for purchase of land | 287 | 247 | 275 | 16.2% | 4.2% |
| Advances from customers | 1,234 | 1,049 | 557 | 17.7% | 121.5% |
| Labor and social liabilities | 94 | 100 | 73 | (5.4%) | 29.1% |
| Tax liabilities | 48 | 45 | 56 | 8.3% | (13.5%) |
| Accrual for maintenance of real estate | 15 | 12 | 8 | 25.8% | 80.6% |
| Proposed dividends | 181 | - | 152 | - | 18.9% |
| Other payables | 8 | 2 | 2 | 214.4% | 274.1% |
| Total Current Liabilities | 2,649 | 2,256 | 1,822 | 17.4% | 45.3% |
| NONCURRENT LIABILITIES | | | | | |
| Loans and financing | 2,145 | 2,127 | 1,395 | 0.8% | 53.7% |
| Payables for purchase of land | 113 | 80 | 63 | 41.3% | 78.8% |
| Advances from customers | 115 | 189 | 122 | (39.2%) | (5.9%) |
| Accrual for maintenance of real estate | 130 | 106 | 64 | 23.0% | 102.9% |
| Accrual for civil, labor, and tax risks | 7 | 9 | 7 | (19.2%) | (5.8%) |
| Deferred tax liabilities | 333 | 319 | 264 | 4.4% | 25.8% |
| Other payables | - | 0 | - | - | - |
| Total Noncurrent Liabilities | 2,842 | 2,830 | 1,916 | 0.4% | 48.3% |
| SHAREHOLDERS' EQUITY | | | | | |
| Equity attributable to the shareholders of the Company | 3,423 | 3,394 | 2,875 | 0.9% | 19.1% |
| Non-controlling Interests | 247 | 222 | 178 | 11.1% | 38.9% |
| Total Shareholders' Equity | 3,670 | 3,616 | 3,053 | 1.5% | 20.2% |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 9,161 | 8,701 | 6,791 | 5.3% | 34.9% |



Attachment 03 – Consolidated Statement of Cash Flow (R\$ million)

| Consolidated (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. 4Q11 x 3Q11 | Chg. 4Q11 x 4Q10 | 2011 | 2010 | Chg. 2011 x 2010 |
|---------------------------------------------------------------------------|--------------|-------------|--------------|---------------------|---------------------|--------------|--------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | | |
| Net income | 224 | 223 | 153 | 0,2% | 45,8% | 816 | 675 | 20,9% |
| Adjustments to reconcile net income to cash used in operating activities: | (22) | 83 | 99 | (127,2%) | (122,7%) | 176 | 268 | (34,2%) |
| Decrease (increase) in operating assets: | (584) | (217) | (367) | 169,5% | 59,0% | (1.614) | (1.384) | 16,6% |
| Increase (decrease) in operating liabilities: | 30 | (168) | (32) | (117,9%) | (194,5%) | 57 | 64 | (10,8%) |
| Net cash used in operating activities | (352) | (79) | (146) | 346,9% | 140,8% | (564) | (377) | 49,7% |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | | | |
| (Increase) decrease in investment securities | 68 | 71 | (245) | (4,9%) | (127,7%) | 143 | (301) | (147,6%) |
| Advances to related parties | (24) | (102) | (53) | (76,8%) | (55,7%) | (235) | (119) | 97,0% |
| Receipts from related parties | 21 | 100 | 68 | (78,7%) | (68,6%) | 243 | 157 | 55,0% |
| Acquisition of investment propriety | (81) | 45 | 4 | (279,0%) | (2.039,9%) | (105) | (80) | 30,9% |
| Net increase on entrance of new shareholder | 83 | - | - | - | - | 83 | - | - |
| Purchase of property and equipment and intangible assets | (16) | (17) | (19) | (2,4%) | (13,3%) | (50) | (49) | 2,4% |
| Proceeds for sale of property and equipment | - | - | - | - | - | - | 1 | - |
| Net cash used in investing activities | 51 | 98 | (245) | (47,7%) | (120,9%) | 78 | (392) | (120,0%) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | | | |
| Net proceeds from shares issuance | 0 | 0 | 0 | (87,7%) | (87,0%) | 0 | 1 | (63,9%) |
| Share issuance costs | (1) | - | - | - | - | (1) | (0) | 318,5% |
| Treasury shares | - | (36) | - | - | - | (36) | - | - |
| Gain (loss) on partial disposal of interest in subsidiary | - | - | (1) | - | - | - | (1) | - |
| Proceeds from loans and financing | 181 | 206 | 168 | (12,5%) | 7,7% | 987 | 621 | 58,8% |
| Proceeds from debentures | - | 500 | 394 | - | - | 500 | 821 | (39,1%) |
| Payment of loans, financing and debenture | (155) | (184) | (271) | (15,8%) | (42,9%) | (760) | (451) | 68,4% |
| Dividends paid | - | (0) | - | - | - | (87) | (83) | 5,4% |
| Interest on capital paid | 0 | (0) | - | (111,1%) | - | (65) | - | - |
| Net contributions from non-controlling shareholders | 10 | 3 | 8 | 240,1% | 22,0% | 13 | 12 | 8,2% |
| Net cash provided by financing activities | 36 | 490 | 299 | (92,7%) | (88,1%) | 552 | 921 | (40,1%) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET | (265) | 509 | (92) | (152,2%) | 187,0% | 66 | 152 | (56,7%) |
| CASH AND CASH EQUIVALENTS | | | | | | | | |
| Cash and cash equivalents at beginning of year | 1.196 | 687 | 957 | 74,1% | 24,9% | 865 | 713 | 21,2% |
| Cash and cash equivalents at end of year | 930 | 1.196 | 865 | (22,2%) | 7,6% | 930 | 865 | 7,6% |



Attachment 04 – Financial Indicators LOG CP 100% (R\$ million)

| Financial Indicators (R\$ million) | 4Q11 | 3Q11 | 4Q10 | Chg. % 4Q11 x 3Q11 | Chg. % 4Q11 x 4Q10 | 2011 | 2010 | Chg. % 2011 x 2010 |
|------------------------------------|--------|-------|--------|-----------------------|-----------------------|--------|-------|-----------------------|
| Net Operating Revenues | 3.3 | 2.0 | 0.5 | 63.9% | 534.4% | 7.2 | 2.0 | 264.9% |
| Gross Profit | 2.7 | 1.6 | 0.4 | 71.8% | 570.4% | 5.7 | 1.5 | 280.7% |
| Gross Margin | 81.2% | 77.5% | 76.8% | 3.7 p.p. | 4.4 p.p. | 79.0% | 75.8% | 0.0 p.p. |
| Net Income | 5.0 | 1.3 | 0.2 | 274.7% | 2,117.9% | 6.6 | 0.6 | 1,054.2% |
| Net Margin | 151.2% | 66.1% | 43.2% | 85.1 p.p. | 107.9 p.p. | 91.6% | 28.9% | 2.2 p.p. |
| EBITDA | 1.1 | 0.3 | (0.2) | 229.4% | -716.4% | 1.0 | 0.3 | 278.8% |
| EBITDA Margin | 32.1% | 16.0% | -33.0% | 16.1 p.p. | 65.1 p.p. | 13.6% | 13.1% | 0.0 p.p. |
| FFO | 5.6 | 1.8 | 0.3 | 214.2% | 1,523.8% | 8.1 | 1.1 | 671.9% |
| FFO Margin | 170.0% | 88.7% | 66.4% | 81.3 p.p. | 103.6 p.p. | 112.5% | 53.2% | 1.1 p.p. |
| Net Debt (Net Cash) | 45 | 165 | 76 | -72.7% | -40.7% | 45 | 76 | -40.7% |
| Net Debt / Equity | 0.1 | 0.8 | 1.0 | -86.5% | -89.2% | 0.1 | 1.0 | -89.2% |

Attachment 05 – Consolidated Statement of Income LOG CP 100% (R\$ million)

| INCOME STATEMENT | 4Q11 | 3Q11 | 4Q10 | Chg. % 4Q11 x 3Q11 | Chg. % 4Q11 x 4Q10 | 2011 | 2010 | Chg. % 2011 x 2010 |
|---------------------------------------------------------|------------|--------------|--------------|-----------------------|-----------------------|--------------|--------------|-----------------------|
| NET OPERATING REVENUES | 3.3 | 2.0 | 0.5 | 63.9% | 534.4% | 7.2 | 2.0 | 264.9% |
| Depreciation of warehouses | (0.6) | (0.5) | (0.1) | 36.7% | 415.0% | (1.5) | (0.5) | 215.4% |
| GROSS PROFIT | 2.7 | 1.6 | 0.4 | 71.8% | 570.4% | 5.7 | 1.5 | 280.7% |
| OPERATING EXPENSES | | | | | | | | |
| Selling expenses | (0.2) | (0.4) | (0.0) | -49.5% | 1,461.5% | (0.7) | (0.1) | 1,302.0% |
| General & Administrative expenses | (2.0) | (1.2) | (0.6) | 59.7% | 206.3% | (5.4) | (1.6) | 242.3% |
| Other operating expenses, net | (0.0) | (0.0) | (0.0) | 7.9% | 51.9% | (0.1) | (0.1) | 25.6% |
| OPERATING INCOME BEFORE FINANCIAL RESULTS | 0.4 | (0.1) | (0.3) | -430.3% | -249.8% | (0.5) | (0.2) | 140.9% |
| FINANCIAL INCOME (EXPENSES) | | | | | | | | |
| Financial expenses | (0.1) | (0.2) | (0.5) | -40.3% | -80.8% | (1.1) | (2.7) | -59.1% |
| Financial income | 6.8 | 2.0 | 1.0 | 246.3% | 571.4% | 10.5 | 3.4 | 211.2% |
| INCOME BEFORE INCOME TAX AND SOCIAL CONTRIBUTION | 7.1 | 1.7 | 0.2 | 327.1% | 3,068.4% | 8.9 | 0.5 | 1,715.4% |
| INCOME TAX AND SOCIAL CONTRIBUTION | | | | | | | | |
| Current | (0.3) | (0.2) | (0.1) | 63.0% | 552.0% | (0.6) | (0.2) | 200.9% |
| Deferred | (1.8) | (0.1) | 0.0 | 1183.2% | -3,844.9% | (1.6) | 0.3 | -641.3% |
| NET INCOME | 5.0 | 1.3 | 0.2 | 274.7% | 2,117.9% | 6.6 | 0.6 | 1,054.2% |
| PROFIT ATTRIBUTABLE TO | | | | | | | | |
| Shareholder's of the company | 5.0 | 1.3 | 0.2 | 274.2% | 2,473.1% | 6.6 | 0.5 | 1,315.9% |
| Non-controlling interests | 0.0 | (0.0) | 0.0 | -300.0% | -93.5% | 0.0 | 0.1 | -70.4% |



Attachment 06 – Consolidated Balance Sheet LOG CP 100% (R\$ million)

| ASSETS | 31-dec-11 | 30-Sep-11 | Chg. % dec-11 x sep-11 | LIABILITIES & SHAREHOLDER'S EQUITY | 31-dec-11 | 30-Sep-11 | Chg. % dec-11 x sep-11 |
|---------------------------------|------------|------------|------------------------|--------------------------------------------------------|------------|------------|------------------------|
| CURRENT ASSETS | | | | CURRENT LIABILITIES | | | |
| Cash and cash equivalents | 201 | 80 | 151.7% | Accounts Payable | 11 | 6 | 66.8% |
| Receivables from rent | 2 | 1 | 34.2% | Loans and financing | 117 | 72 | 64.0% |
| Taxes recoverable | 1 | 1 | 42.5% | Salaries, payroll taxes and benefits | 2 | 1 | 27.8% |
| Deferred selling expenses | 0 | 0 | 137.4% | Taxes and contributions | 1 | 1 | -1.5% |
| Land inventory | 5 | - | - | Land payable | 61 | 83 | -26.4% |
| Other assets | 0 | 0 | 183.3% | Advances from customers | 15 | 13 | 14.1% |
| Total current assets | 209 | 82 | 154.5% | Payable Dividends | 1 | - | - |
| | | | | Credits on related parties | 0 | 0 | -11.8% |
| NON-CURRENT ASSETS | | | | Other liabilities | 0 | 0 | 49.8% |
| Deferred selling expenses | 1 | 0 | 46.3% | Total current liabilities | 208 | 177 | 17.4% |
| Land inventory | 4 | 5 | -6.3% | Non-current liabilities | | | |
| Due from related parties | - | 0 | - | Loans and financing | 128 | 174 | -26.1% |
| Deferred taxes | 2 | 1 | 29.8% | Land payable | 6 | 11 | -43.9% |
| Escrow deposits | 0 | 0 | 150.0% | Advances from Customers | 26 | 28 | -6.6% |
| Investment property | 582 | 514 | 13.4% | Deferred taxes | 1 | 1 | 24.0% |
| Property and equipment | 0 | 0 | -8.3% | Others | 1 | 1 | 0.2% |
| Total non-current assets | 589 | 520 | 13.2% | Total Non-current liabilities | 162 | 214 | -24.1% |
| | | | | Total Liabilities | 371 | 391 | -5.3% |
| | | | | SHAREHOLDER'S EQUITY | | | |
| | | | | Equity atributable to the shareholder's of the company | 427 | 211 | 102.6% |
| | | | | Non-controlling interest | 0 | 0 | 21.4% |
| | | | | Total Shareholder's Equity | 427 | 211 | 102.6% |
| TOTAL ASSETS | 798 | 602 | 32.5% | TOTAL LIABILITIES & SHAREHOLDER'S EQUITY | 798 | 602 | 32.5% |



Attachment 07 – Consolidated Statement of Cash Flow LOG CP 100% (R\$ million)

| CASH FLOW STATEMENT | 2011 | 2010 | Chg. % 2011 x 2010 |
|-------------------------------------------------------------------------------------------------------------|--------------|--------------|-----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | 7 | 1 | 1,054.2% |
| Adjustments to reconcile profit to net cash used in operating activities: | 4 | 3 | 62.9% |
| Decrease (increase) in operating assets: | (10) | (1) | 1,241.0% |
| Increase (decrease) in operating liabilities: | 3 | 1 | 294.2% |
| Net cash used in operating activities | 4 | 3 | 26.6% |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Decrease (Increase) on related parties | - | 2 | - |
| Acquisition of investment property | (275) | (113) | 143.1% |
| | (0) | (0) | -98.3% |
| Net cash used in investing activities | (275) | (111) | 146.5% |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Payment of loans | (62) | - | - |
| Proceeds from loans and debentures, net | 187 | 106 | 76.8% |
| Interest paid | (28) | (4) | 618.1% |
| Unpaid capital | 350 | 27 | 1,219.1% |
| Spending on issue of shares | (6) | - | - |
| Advance for future capital increase | - | 9 | - |
| Increase in obligations with related companies | 75 | (0) | -73,772.5% |
| Payment of obligations with related companies | (75) | - | - |
| Net contributions from non-controlling shareholders | (3) | 0 | -2,169.3% |
| Dividends paid | (0) | - | - |
| Net cash provided by financing activities | 438 | 138 | 218.1% |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET | 167 | 29 | 468.9% |
| CASH AND CASH EQUIVALENTS | | | |
| Cash and cash equivalents at beginning of year | 33 | 4 | 796.6% |
| Cash and cash equivalents at end of year | 201 | 33 | 505.5% |
| COMPLEMENTARY INFORMATION | | | |
| (Net open balance payment of previous periods) land acquisition for investment not paid in the period, net. | 16 | (141) | -111.1% |



Attachment 08 – Glossary

Cash Burn – cash burn as measured by the change in net debt, excluding capital increases, purchased shares held in treasury and dividend payments, when available.

Contracted Sales – Every contract resulting from the sale of units over a certain period of time, including units being launched and units in stock.

Duration – Weighted average time of the debt maturity.

EBITDA - is equal to net income plus income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. EBITDA does not have a standard definition and other companies may measure their EBITDA in a different way. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization, minority interest, and expenses related to financial and legal advisory fees in connection with the entry of the selling shareholder and MRV initial public offering, EBITDA is an indicator of our general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

EPS - Earnings per share - Basic earnings per share are calculated by dividing income for the period attributed to the holders of common shares of the parent entity by the weighted average number of common shares outstanding during the period, less treasury shares, if any.

FFO – Funds From Operations, Net Income minus depreciation.

FFO Margin – Margin calculated dividing the FFO by Net Operational Revenues.

GLA – Gross leasable area, which corresponds to the areas available for lease.

INCC – *Índice Nacional de Custos da Construção* – inflation index associated with construction costs of residential units.

Land bank – land held in stock with the estimated PSV

LOG Commercial Properties – Subsidiary company, jointly controlled, in the business of industrial and commercial properties.

LOG-CP Portfolio – contemplates the GLA of the projects in operation, in construction and the potential GLA in development.

Minha Casa Minha Vida (My House My Life) – The Program Minha Casa Minha Vida, known as MCMV, is the national housing program of the Federal Government, which aims to reduce the housing deficit. The program envisages the construction of 3 million units for families earning up to 10 minimum wages. This program has two versions: Minha Casa Minha Vida, released in April 2009, with the goal of building one million houses to be contracted until 2010, and Minha Casa Minha Vida 2, released in 2010 with the goal of building two million additional homes, to be contracted between 2011 and 2014.



Novo Mercado - Special listing segment of the BM&FBOVESPA, with differentiated corporate governance rules, in which the Company was included on July 23, 2007.

OCPC 04 and PoC Method (Percentage of Completion) – Revenues, as well as the costs and expenses relating to the real estate development activity, are recognized along the real estate project's construction period, in line with the evolution of the cost incurred, according to OCPC 04. Most of our sales consist of credit sales carried out through installments. On an overall basis, we receive the value (or part of the value, in case of credit sales) in the sales contracts before revenue recognition. The revenue from real estate development relative to a certain period reflects the recognition of sales that were previously contracted.

PSV – Potential Sales Value - The PSV value is equivalent to the total number of potential launch Units, multiplied by the Unit's average estimated sales price.

ROE – Return on Equity – ROE is defined as the ratio between net income (after interest and taxes) and the average shareholder's equity.

SBPE – *Sistema Brasileiro de Poupança e Empréstimo* – Real Estate mortgage using funds from the savings accounts' deposits.

SFH Funds – Funds from the National Housing System (SFH) are originated from the Governance Severance Indemnity Fund for Employees (FGTS) and from savings accounts deposits (SBPE).

Starwood – Starwood is a private equity firm with headquarters in Greenwich, USA. Founded in 1991, Starwood has invested over US\$ 8 billion of equity capital, representing over US\$ 26 billion in assets. Starwood has approximately US\$ 16 billion of assets under management, having invested in nearly every class of real estate on a global basis, including offices, retail, residential, golf, hotels, resorts and industrial assets.

Swap Agreements – A system in which the land-owner gets a certain number of units to be built on the land in exchange for the land.

Unearned Results – the balance of real estate sale transactions already contracted, referring to uncompleted properties, non-incurred budgeted costs (according to budgets), and unearned revenue from sale of properties, not reflected in the financial statements.

Yield on cost – Defined as the Rent Revenues divided by Total investment.



Disclaimer

Unless otherwise stated, the operating data refer to MRV's share in projects.

This presentation contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of MRV. These are mere projections and, as such, are based exclusively on the Management's expectations about the future of the business.

These expectations are highly dependent upon required approvals and licenses for projects, market conditions, performance of the Brazilian economy, the sector and international markets and, therefore, are subject to changes without prior notice.

This performance report includes accounting data and non accounting data such as operating and financial results and outlooks based on the expectations of the Board of Directors. The non-accounting data such as values and units of Launches, Contracted Sales, amounts related to the housing program "Minha Casa Minha Vida", Inventory at Market Value, Land bank, Unearned Results, EBITDA, cash disbursement and Guidance were not subject to review by the Company's independent auditors.

The EBITDA, in this report, represents the net income before income tax and social contribution, net financial result, financial costs recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP and IFRS measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. EBITDA does not have a standard definition and other companies may measure their EBITDA in a different way. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest, EBITDA is an indicator of MRV general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

Relationship with Independent Auditors

Pursuant to CVM Instruction 381/03, we inform that the Company's independent auditors Deloitte Touche Tohmatsu did not provide any services during the year of 2010 and 2011 other than those relating to external audit. The Company's policy for hiring independent auditors ensures that there is no conflict of interest, loss of autonomy or objectiveness.

About MRV

MRV Engenharia e Participações S.A. is the largest Brazilian real estate developer and homebuilder in the lower-income segment, with more than 32 years of experience, active in 107 cities, in 18 Brazilian states and in the Federal District. MRV is listed on the BM&FBovespa's *Novo Mercado* under the ticker MRVE3. The ADRs are traded on OTCQX International Premier of the Over-The-Counter (OTC) Market, with ticker MRVNY.