

Expressive Gross Margin of 33.4% in 4Q16, the highest in the last 6 years Net Margin of 13.1% in 2016 of 160bps

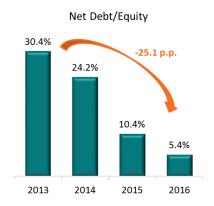
Belo Horizonte, March 7th, 2017 – MRV Engenharia e Participações S.A. (BM&FBovespa: MRVE3 – ADR OTCPINK: MRVNY), announces its results for the fourth quarter of 2016. The financial information is presented in million Reais (R\$ million), except where otherwise indicated, and is based on the consolidated financial statements prepared and presented in accordance to the International Financial Reporting Standards (IFRS), which considers Guideline CPC 04 Application of Interpretation ICPC 02 to Brazilian Real Estate Development Entities, issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM) and the Federal Accounting Council (CFC), consistent with the standards issued by CPC.

HIGHLIGHTS

- Continuous growth of the Gross Margin, reaching 32.6% in 2016, an <u>increase</u> of 240 bps compared to 2015.
- Cash Generation of R\$ 511 million in 2016.
- V Leverage of 5.4% in 2016, a decrease of 500 bps compared to the same period last year.







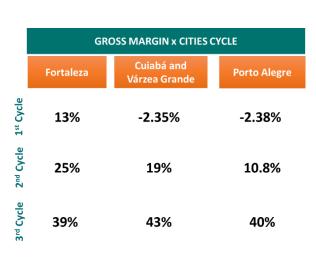


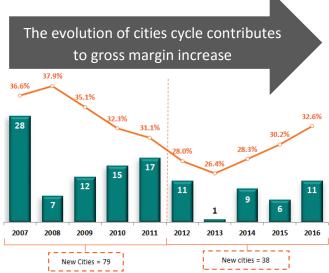
Management Message

Efficient Operation - Company structure prepared for 50k units - Potential of growth

In last years, the Company focused on the increase of its projects operational efficiency, making our operation even more homogeneous, balanced and efficient.

<u>Excellence in execution and mature cities</u>: the cities operation is even more mature, reporting a continuous margins growth that reflects the enhancement of project execution and team expertise. We reinforce our employee's qualification trough training and retention, investments in machinery and equipment, and lastly, in new construction methods.





Even inserted in a scenario of price slow down, the gross margin reached its highest level since 2010. We were able to expressly reduce projects costs, due to productivity increase and/or suppliers contracts' renegotiation, reaching in 4Q16, the highest gross margin in the last 6 years.







<u>IT Investment:</u> new processes and management system were implemented, during the last 3 years we invested more than R\$ 120 million in IT, in which we developed proprietary systems, artificial intelligence, management software, big data, etc.

<u>Cancelation reduction:</u> In 2013, we started to implement a simultaneous sales system ("Vendas Simultâneas") focusing on cancelation reduction and increase of transfers speed. From this new process, the company's cancelation level reached 24.3% in 2016, a decrease of 971 bps when compared to 2015.

<u>Structured BackOffice:</u> Our team has great experience in managing large volume of processes. We have employees with large experience in the Company. We invested in processes automatization that contributed to gain efficiency. We are ready to operate in a level of 50 thousand units per year with our current structure.

As a result, we can see the continuous enhancement of the Company's productivity indexes and the gross margin strong increase.

Robust landbank: In 4Q16, we continued our strategy of landbank investment, reaching a PSV of R\$ 41.1 billion. Through the acquisitions made in the last 3 years the Company could provide a better cities

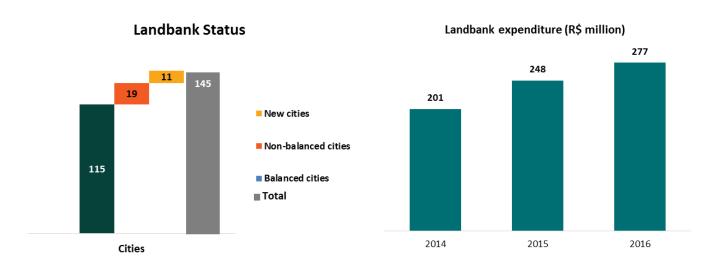
Cancelation reduction

Growth Potential

Mature cities

Execution Execution

landbank equilibrium, filling each region with adequate landbank to meet potential demand.





Only in 4Q16, 24,760 licenses were conceded, totaling a potential of 49.6 thousand units to be launched after the incorporation permits are issued.

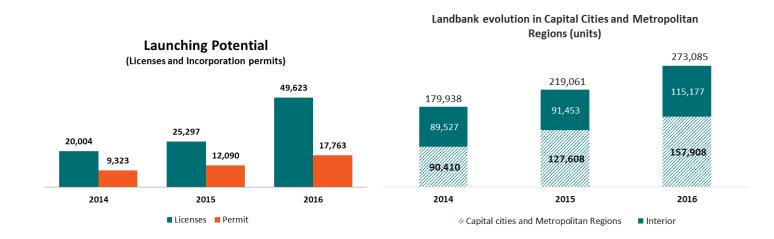
We highlight projects with concept of planned neighborhood in cities of São Paulo (Grand Reserva Paulista – Nasbe Area), Betim, Fortaleza, Rio de Janeiro, Bahia, etc with high potential market, sustaining Company's growth through market share increase in the main capital cities and metropolitan regions.





The cities where we operate have regions with high demand to be met. Our growth will result from our market share increase in those markets, supported by a mature landbank, especially in capital cities and metropolitan regions, which will boost launches and sales volume.

The Company is ready to escalate its operation and absorb the growth, and that will contribute to a future increase of profit and ROE.





New MCMV3 - Opportunities

In February/2017 the Brazilian government announced the MCMV3 program extension and adjustments in some parameters. As a result from those measures, the habitational program increased budget went from R\$ 64.4 billion to R\$ 72.9 billion, with greater resources availability to expand credit and increase subsidies.

All measures were positive to MRV, amongst them:

- 1. <u>Increase of Groups 1.5, 2 and 3 monthly family income</u>
 - a. With the new monthly family income, we estimate a 5.3% increase of our client's affordability.
- 2. Inclusion of families with gross monthly income up to R\$ 9,000.
 - a. Increase of potential demand of our products, especially the ones located in capital cities and metropolitan regions.
 - b. Affordability increase (Group 3 A TR + 9.16% | SBPE TR + 10.5%).
 - c. Gross margin growth.

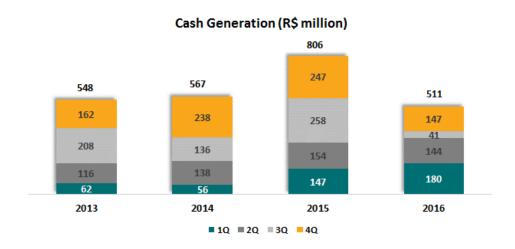
3. Group 1.5

- a. Increase of the Company's performance in the second lowest group of the program, expanding our market the size. We estimate that this new group can represent up to 15% of our operation.
- b. Higher sales speed.
- c. Less need from clients to finance with the Company.



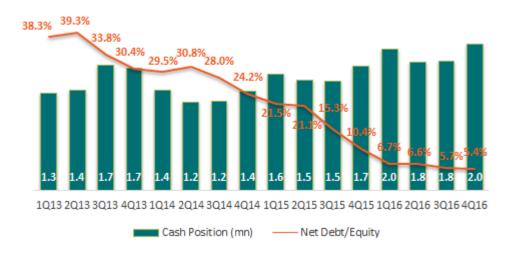
Cash Generation and Leverage Ratio

In the last 4 years, we reached R\$ 2.4 billion of cash generation. Currently we have a strong cash position of R\$ 2 billion and leverage of only 5.4% net debt/equity ratio.



> The Company's financial performance allows us to increase the shareholders return through extraordinary dividends payment and at the same time, maintaining a comfortable leverage and cash position.

Leverage and Cash Position (R\$ million)





Sustainability and Brand Recognition



In November of 2016, BM&FBovespa announced the 12th Corporate Sustainability Index (ISE) portfolio that will be in force from January 2nd, 2017 to January 5th, 2018. The new portfolio gather 38 shares from 34

companies, and for the first time, MRV Engenharia is part of this select group and is proud of being the sector representative this year.

The actual portfolio represents 15 different sectors and sums R\$ 1.31 trillion in market value, equivalent to 52.14% of total amount of listed companies in BM&FBovespa¹.

Since its foundation, in 2005, ISE presented a profitability of +145.36% while Ibovespa² index presented 94.11%. In this same period, ISE showed even lower volatility than Ibovespa, 25.25% and 28.05, respectively.

ISE 2017 portfolio building process was assured by external auditing, where KPMG issued the "Unrestricted limited liability". This assurance process is done since 2012, which brings the index more credibility and reliability. Furthermore, ISE remains with the partnership to daily monitor the company's corporate image.



In 2017, MRV Institute became an associate of Instituto Ethos, a civil society organization of public interest (Oscip) whose mission is to mobilize, sensitize and help companies to manage their business in a socially responsible way, making them all partners in order to build a fair and sustainable society.

Associated companies share a common interest of stablishing ethical standard of relationship with employees, clients, suppliers, community, shareholders, government, and the environment.



MRV Engenharia brand is nationally recognized by its history of social transformation, sustainable construction, Brazilian larger and better technical assistance network, Relationship with Clients, urbanization and projects landscape, highly qualified workers, among others. Our product has high standards, in gated communities with leisure areas, security cabins, modern frontages, landscaping, parking space, special finishing options during

construction, recycling, solar energy, among other benefits.

Our clients are our brand's ambassador, we have 91% of client satisfaction during attendance, and 89% indicates MRV. We are leader of access in social media, having more than 3.5 million Facebook fans.

We keep up with our clients during all the steps of purchasing process, building a long-term relationship resulting in loyalty and continuity of our business.

In the last 3 years, we delivered 120 thousand keys, which is equivalent to a city as large as Vitória (Espírito Santo state capital). We are the largest homebuilder in Latin America.

Data base 11/22/2016 (in the previous year the total amount was R\$ 1.15 trillion of market value, the equivalent of 45.68% of total amount.

² Data base 11/22/2016.



Financial Performance - MRV

| Consolidated Financial Highlights (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016) 2015 |
|---|---------|---------|---------|---------------------|---------------------|---------|---------|-----------------------|
| Net Operating Revenue | 1,060 | 1,074 | 1,197 | 1.3% ↓ | 11.5% ↓ | 4,197 | 4,672 | 10.2% ↓ |
| Financial results allocated to Net Revenue | 7 | 22 | 11 | 68.1% ↓ | 38.0% ↓ | 52 | 91 | 43.1% ↓ |
| Total Net Operating Revenue | 1,067 | 1,096 | 1,208 | 2.7% ↓ | 11.7% 🗸 | 4,249 | 4,763 | 10.8% 🎝 |
| Financial Cost recorded under COGS | 35 | 34 | 37 | 2.5% 个 | 4.7% ↓ | 140 | 133 | 5.3% 1 |
| Gross Profit | 357 | 353 | 375 | 1.1% 个 | 5.0% ↓ | 1,387 | 1,439 | 3.6% 🌡 |
| % Gross Margin | 33.4% | 32.2% | 31.1% | 1.2 p.p. ↑ | 2.4 p.p. ↑ | 32.6% | 30.2% | 2.4 p.p. 1 |
| Selling expenses | 133 | 128 | 117 | 4.4% ↑ | 14.4% ↑ | 499 | 458 | 9.0% 1 |
| Selling expenses / net revenues (%) | 12.5% | 11.7% | 9.6% | 0.8 p.p. ↑ | 2.9 p.p. ↑ | 11.7% | 9.6% | 2.1 p.p. 1 |
| Selling expenses / pre-sales (%) | 10.3% | 9.3% | 8.5% | 1.0 p.p. ↑ | 1.9 p.p. ↑ | 9.5% | 8.3% | 1.2 p.p. 1 |
| General & Administrative Expenses | 69 | 77 | 77 | 10.0% ↓ | 10.3% ↓ | 287 | 280 | 2.8% 1 |
| G&A expenses / net revenues (%) | 6.5% | 7.1% | 6.4% | 0.5 p.p. ↓ | 0.1 p.p. ↑ | 6.8% | 5.9% | 0.9 p.p. 1 |
| G&A expenses / pre-sales (%) | 5.4% | 5.6% | 5.6% | 0.2 p.p. ↓ | 0.2 p.p. ↓ | 5.5% | 5.1% | 0.4 p.p. 1 |
| EBITDA Adjusted (ex. Equity Income) | 177 | 176 | 198 | 0.5% 个 | 10.9% ↓ | 694 | 764 | 9.2% |
| % EBITDA Margin Adjusted (ex. Equity Income) | 16.6% | 16.0% | 16.4% | 0.5 p.p. ↑ | 0.2 p.p. ↑ | 16.3% | 16.0% | 0.3 p.p. 1 |
| EBITDA | 160 | 162 | 174 | 1.4% ↓ | 7.7% ↓ | 637 | 669 | 4.7% |
| % EBITDA Margin | 15.0% | 14.8% | 14.4% | 0.2 p.p. ↑ | 0.7 p.p. ↑ | 15.0% | 14.0% | 1.0 p.p. 1 |
| Net Income Adjusted (ex. Equity Income) | 158 | 163 | 164 | 3.1% ↓ | 3.9% ↓ | 614 | 643 | 4.5% |
| % Net margin Adjusted (ex. Equity Income) | 14.8% | 14.9% | 13.6% | 0.1 p.p. ↓ | 1.2 p.p. ↑ | 14.5% | 13.5% | 1.0 p.p. 1 |
| Net Income | 142 | 150 | 140 | 5.4% ↓ | 1.2% ↑ | 557 | 548 | 1.7% |
| % Net margin | 13.3% | 13.7% | 11.6% | 0.4 p.p. ↓ | 1.7 p.p. ↑ | 13.1% | 11.5% | 1.6 p.p. ² |
| Earnings per share (R\$) Adjusted (ex. Equity Income) | 0.358 | 0.369 | 0.373 | 3.1% ↓ | 4.0% ↓ | 1.393 | 1.457 | 4.4% |
| Earnings per share (R\$) | 0.321 | 0.340 | 0.317 | 5.4% ↓ | 1.3% ↑ | 1.263 | 1.240 | 1.8% |
| ROE (LTM) Adjusted (ex. Equity Income) | 12.2% | 12.6% | 13.6% | 0.3 p.p. ↓ | 1.4 p.p. ↓ | 12.2% | 13.6% | 1.4 p.p. < |
| ROE (annualized) Adjusted (ex. Equity Income) | 12.2% | 12.8% | 13.7% | 0.6 p.p. ↓ | | 12.2% | 13.7% | 1.5 p.p. |
| ROE (LTM) | 11.1% | 11.3% | 11.9% | 0.2 p.p. ↓ | 0.8 p.p. ↓ | 11.1% | 11.9% | 0.8 p.p. |
| ROE (annualized) | 10.9% | 11.8% | 11.9% | 0.8 p.p. ↓ | 1.0 p.p. ↓ | 10.9% | 11.9% | 1.0 p.p. < |
| Unearned Sales Revenues | 2.059 | 2.186 | 2.656 | 5.8% ↓ | 22.5% ↓ | 2.059 | 2,656 | 22.5% 、 |
| Unearned Costs of Units Sold | (1,225) | (1,315) | (1,545) | • | | (1,225) | (1,545) | 20.7% |
| Unearned Results | 834 | 871 | 1,110 | 4.2% ↓ | 24.9% ↓ | 834 | 1,110 | 24.9% |
| % Unearned Margin | 40.5% | 39.8% | 41.8% | 0.7 p.p. ↑ | 1.3 p.p. ↓ | 40.5% | 41.8% | 1.3 p.p. 🔻 |
| Cash Generation | 147 | 41 | 247 | 261.1% ↑ | 40.6% ↓ | 511 | 806 | 36.5% |
| Net Debt (Net Cash) | 293 | 311 | 525 | 5.9% ↓ | 44.3% ↓ | 293 | 525 | 44.3% 、 |
| Net Debt/Shareholders' Equity | 5.4% | 5.7% | 10.4% | 0.3 p.p. ↓ | 5.0 p.p. ↓ | 5.4% | 10.4% | 5.0 p.p. 🗸 |
| Net Debt/EBITDA LTM Adjusted (ex. Equity Income) | 0.42x | 0.43x | 0.69x | 2.9% ↓ | 38.7% ↓ | 0.42x | 0.69x | 38.7% 、 |
| Net Debt/EBITDA LTM | 0.46x | 0.48x | 0.79x | 3.9% ↓ | 41.6% ↓ | 0.46x | 0.79x | 41.6% |



Operational Performance - MRV

Land bank

| Land bank | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|---------|---------|---------|---------------------|---------------------|---------|---------|---------------------|
| %MRV | | | | | | | | |
| Land Bank (R\$ billion)* | 41.1 | 39.6 | 33.5 | 3.8% 个 | 22.8% 个 | 41.1 | 33.5 | 22.8% 个 |
| Acquisitions/Adjustments (R\$ million) | 2,590 | 1,927 | 4,303 | 34.4% 个 | 39.8% ↓ | 11,633 | 11,512 | 1.1% 个 |
| Units* | 273,677 | 262,057 | 219,061 | 4.4% ↑ | 24.9% 个 | 273,677 | 219,061 | 24.9% 个 |
| Usable Area (in thousands of sq.m.) | 11,017 | 10,523 | 9,854 | 4.7% 个 | 11.8% 个 | 11,017 | 9,854 | 11.8% 个 |
| Average Price - R\$'000 / unit | 147 | 148 | 149 | 0.5% ↓ | 1.4% ↓ | 147 | 149 | 1.4% ↓ |
| Average Price - R\$'000 / sq.m. | 3.7 | 3.8 | 3.4 | 0.8% ↓ | 9.9% 个 | 3.7 | 3.4 | 9.9% 个 |
| % Swap - land bank | 44% | 48% | 47% | 3.2 p.p. ↓ | 3.2 p.p. ↓ | 44% | 47% | 3.2 p.p. ↓ |
| % Swap - acquisitions in the period | 34% | 28% | 33% | 5.5 p.p. ↑ | 0.9 p.p. ↑ | 34% | 48% | 14.5 p.p. ↓ |
| By financing source - FGTS | 99% | 99% | 98% | 0.3 p.p. ↑ | 1.5 p.p. ↑ | 99% | 98% | 1.5 p.p. ↑ |
| By financing source - Savings accounts | 1% | 1% | 2% | 0.4 p.p. ↓ | 1.6 p.p. ↓ | 1% | 2% | 1.6 p.p. ↓ |
| 100% | | | | | | | | |
| Number of Projects | 652 | 607 | 498 | 7.4% 个 | 30.9% 个 | 652 | 498 | 30.9% 个 |
| Land Bank (R\$ billion)* | 44.1 | 42.7 | 36.0 | 3.1% 个 | 22.3% 个 | 44.1 | 36.0 | 22.3% 个 |
| Units | 283,849 | 273,264 | 226,916 | 3.9% ↑ | 25.1% 个 | 283,849 | 226,916 | 25.1% 个 |
| Units per Project | 435 | 450 | 456 | 3.3% ↓ | 4.5% ↓ | 435 | 456 | 4.5% ↓ |
| Usable Area (in thousands of sq.m.) | 11,463 | 10,987 | 10,189 | 4.3% ↑ | 12.5% 个 | 11,463 | 10,189 | 12.5% 个 |
| Average Price - R\$'000 / unit | 147 | 147 | 159 | 0.5% ↓ | 7.8% ↓ | 147 | 159 | 7.8% ↓ |
| Average Price - R\$'000 / sq.m. | 3.8 | 3.9 | 3.5 | 1.2% ↓ | 8.7% 个 | 3.8 | 3.5 | 8.7% 个 |

^{*} Includes the residential and allotment segments.

Since 2014, the company is focused in its landbank development and strategic balance, in order to adequate its future demand. The acquisitions in 2015 and 2016 are, in their majority, eligible to FGTS funding.

Taking advantage of market opportunities for land acquisition, the Company increased its landbank potential, mostly through cash payment deals, that reduced the swaps volume in the period. It is worth mentioning that payments are split in several installments and linked to future events (licenses, permits, etc.).

Gross Launches (%MRV)

| Launches | 4Q16 | 3Q16 | 3Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 3Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|--------|---------------------|---------------------|--------|--------|---------------------|
| %MRV | | | | | | | | |
| Launches (R\$ million)* | 1,071 | 821 | 1,631 | 30.5% 个 | 34.3% ↓ | 3,987 | 4,704 | 15.2% ↓ |
| Units | 6,777 | 5,505 | 10,792 | 23.1% ↑ | 37.2% ↓ | 26,366 | 31,871 | 17.3% ↓ |
| Average Launching Size (units) | 271 | 306 | 415 | 11.4% ↓ | 34.7% ↓ | 322 | 389 | 17.3% ↓ |
| Usable Area (in thousands of sq.m.) | 336 | 247 | 471 | 36.2% ↑ | 28.7% ↓ | 1,252 | 1,433 | 12.6% ↓ |
| Average Price - R\$'000 / unit | 152 | 149 | 151 | 2.2% ↑ | 0.8% 个 | 150 | 148 | 1.2% 个 |
| Average Price - R\$'000 / sq.m. | 3.2 | 3.3 | 3.5 | 4.1% ↓ | 7.9% ↓ | 3.2 | 3.3 | 3.0% ↓ |
| By financing source - FGTS | 100% | 100% | 96% | 0.0 p.p. | 3.9 p.p. | 100% | 89% | 11.3 p.p. |
| By financing source - Savings accounts | 0% | 0% | 4% | 0.0 p.p. | 3.9 p.p. | 0% | 11% | 11.3 p.p. |
| Per region - Capital Cities | 23% | 15% | 25% | 8.0 p.p. | 2.0 p.p. | 12% | 21% | 9.2 p.p. |
| Per region - Metropolitan Areas | 26% | 34% | 12% | 8.3 p.p. | 14.4 p.p. | 39% | 14% | 25.0 p.p. |
| Per region - Secondary Cities | 51% | 51% | 63% | 0.3 p.p. | 12.4 p.p. | 49% | 64% | 15.5 p.p. |
| 100% | | | | | | | | |
| Number of Projects | 25 | 18 | 26 | 38.9% ↑ | 3.8% ↓ | 82 | 82 | 0.0% 个 |
| Launches (R\$ million)* | 1,261 | 867 | 1,736 | 45.5% 个 | 27.3% ↓ | 4,432 | 5,020 | 11.7% ↓ |
| Units | 7,975 | 5,915 | 11,314 | 34.8% ↑ | 29.5% ↓ | 29,536 | 33,576 | 12.0% ↓ |
| Usable Area (in thousands of sq.m.) | 370 | 253 | 496 | 46.1% 个 | 25.3% ↓ | 1,362 | 1,513 | 10.0% ↓ |
| Average Price - R\$'000 / unit | 158 | 147 | 153 | 7.9% 个 | 3.1% 个 | 150 | 150 | 0.4% 个 |
| Average Price - R\$'000 / sq.m. | 3.4 | 3.4 | 3.5 | 0.4% ↓ | 2.7% ↓ | 3.3 | 3.3 | 2.0% ↓ |

^{*} Includes the residential and allotment segments.



All Company's launches in 2016 were eligible to FGTS. FGTS' healthy balance sheet, the availability of resources and attractive interest rates have been positively contributing to the performance of low-income segment.

Large Brazilian capital cities and metropolitan regions concentrate most of Brazilian housing demand. In 2016, 51% of our launches were made in capital cities and/or metropolitan regions, showing an increase of 1600 bps when compared to 2015. The launches in capital cities were even more expressive in 4Q16 (23%), representing 49% of 2016 total volume.

Out of R\$ 41.1 billion of landbank, R\$ 2.5 billion already have issued incorporation permits (RI), equivalent to 17,763 units. The launch of those units depends on the inventory level of each region and construction financing with financial institutions (PJ), which have not fully occurred in this quarter, influencing the volume of launched units.

Pre-Sales (%MRV), net of swaps

| Pre-sales | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|--------|--------|---------------------|
| %MRV | | | | | | | | |
| Pre-sales (R\$ million)* | 1,293 | 1,368 | 1,379 | 5.5% ↓ | 6.2% ↓ | 5,259 | 5,497 | 4.3% ↓ |
| Units | 8,537 | 9,005 | 8,869 | 5.2% ↓ | 3.7% ↓ | 34,082 | 35,782 | 4.8% ↓ |
| Usable Area (in thousands of sq.m.) | 378 | 403 | 395 | 6.2% ↓ | 4.1% ↓ | 1,536 | 1,602 | 4.1% ↓ |
| Average Price - R\$'000 / unit | 151 | 152 | 156 | 0.9% ↓ | 3.5% ↓ | 153 | 154 | 0.6% ↓ |
| Average Price - R\$'000 / sq.m. | 3.4 | 3.4 | 3.5 | 0.8% 个 | 2.1% ↓ | 3.4 | 3.4 | 0.2% ↓ |
| By financing source - FGTS | 94% | 94% | 89% | 0.6 p.p. ↓ | 4.8 p.p. ↑ | 94% | 86% | 8.0 p.p. ↑ |
| By financing source - Savings accounts | 6% | 6% | 11% | 0.6 p.p. ↑ | 4.8 p.p. ↓ | 6% | 14% | |
| Per region - Capital Cities | 19% | 19% | 23% | 0.6 p.p. | 3.2 p.p. | 20% | 21% | 1.2 p.p. |
| Per region - Metropolitan Areas | 33% | 29% | 28% | 4.3 p.p. | 5.5 p.p. | 30% | 29% | 0.7 p.p. |
| Per region - Secondary Cities | 47% | 52% | 50% | 4.9 p.p. | 2.3 p.p. | 50% | 50% | 0.5 p.p. |
| Sales over supply (%) - gross sales | 19% | 20% | 20% | 1.2 p.p. ↓ | 0.8 p.p. ↓ | 53% | 55% | 2.4 p.p. ↓ |
| Sales over supply (%) - net sales | 15% | 15% | 15% | 0.6 p.p. ↓ | 0.1 p.p. 个 | 40% | 39% | 1.7 p.p. ↑ |
| 100% | | | | | | | | |
| Pre-sales (R\$ million)* | 1,396 | 1,468 | 1,481 | 4.9% ↓ | 5.7% ↓ | 5,643 | 5,950 | 5.2% ↓ |
| Units | 9,090 | 9,506 | 9,383 | 4.4% ↓ | 3.1% ↓ | 36,183 | 38,249 | 5.4% ↓ |
| Usable Area (in thousands of sq.m.) | 404 | 427 | 429 | 5.4% ↓ | 5.9% ↓ | 1,633 | 1,763 | 7.4% ↓ |
| Average Price - R\$'000 / unit | 152 | 152 | 158 | 0.1% ↓ | 3.8% ↓ | 156 | 156 | 0.3% 个 |
| Average Price - R\$'000 / sq.m. | 3.5 | 3.4 | 3.4 | 0.5% 个 | 0.2% 个 | 3.5 | 3.4 | 2.4% ↑ |

^{*} Includes the residential and allotment segments.

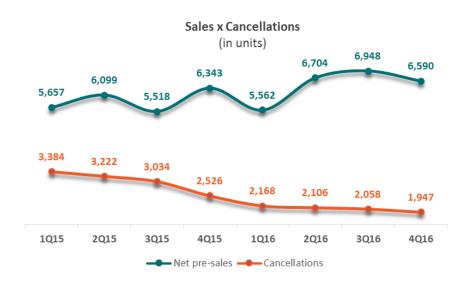
During 2016, the Company increased its focus on sale of FGTS eligible units, representing 94% of total sold units. This strategy aims to meet the high demand of the market and good credit conditions. Additionally, the supply side in this segment remains lower than the market demand.



Cancelations (%MRV)

| (R\$ thousand) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|-------------------------------------|----------------|----------------|----------------|---------------------|---------------------|-----------------|------------------|---------------------|
| Gross Sales | 1,293,352 | 1,367,955 | 1,379,238 | 5.5% ↓ | 6.2% ↓ | 5,249,767 | 5,496,949 | 4.5% ↓ |
| Cancellations (Contract Value) | 285,340 | 315,838 | 354,319 | 9.7% ↓ | 19.5% ↓ | 1,232,576 | 1,640,866 | 24.9% ↓ |
| Cancellations / Gross Sales | 22.1% | 23.1% | 25.7% | 1.03 p.p. ↓ | 3.63 p.p. ↓ | 23.5% | 29.9% | 6.37 p.p. ↓ |
| Net Sales | 1,008,012 | 1,052,117 | 1,024,919 | 4.2% ↓ | 1.6% ↓ | 4,017,190 | 3,856,083 | 4.2% 个 |
| (units) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
| | | | | | | | | |
| Gross units Sold | 8,537 | 9,005 | 8,869 | 5.2% ↓ | 3.7% ↓ | 34,082 | 35,782 | 4.8% ↓ |
| Gross units Sold Cancelled Units | 8,537 1,947 | 9,005 2,058 | 8,869 2,526 | 5.2% ↓ 5.4% ↓ | 3.7% ↓ 22.9% ↓ | 34,082 8,278 | 35,782 12,166 | 4.8% ↓ 32.0% ↓ |
| | • | | | 5.4% ↓ | • | • | | 32.0% ↓ |

There was a 4.4% increase of net sales, due to a 25% decrease of cancellations. In 2016, the new sales and credit process ("Simultaneous Sales") was fundamental for this evolution.



Real Estate Financing

| Real Estate Financing | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--------------------------|-------|-------|-------|---------------------|---------------------|--------|--------|---------------------|
| %MRV | | | | | | | | |
| Client Financing (units) | 8,831 | 6,226 | 6,053 | 41.8% 个 | 45.9% 个 | 29,069 | 29,807 | 2.5% ↓ |
| Construction Financing | 8,515 | 6,042 | 8,780 | 40.9% 个 | 3.0% ↓ | 23,260 | 19,890 | 16.9% 个 |
| 100% | | | | | | | | |
| Client Financing (units) | 9,065 | 6,841 | 6,366 | 32.5% 个 | 42.4% 个 | 30,683 | 31,702 | 3.2% ↓ |
| Construction Financing | 8,927 | 6,225 | 9,918 | 43.4% 个 | 10.0% ↓ | 24,146 | 21,835 | 10.6% 个 |

^{*} Includes the residential and allotment segments.

In 4Q16, we reached 9,065 transferred units, an increase of 32.5% compared to 3Q16. In October, we recovered an expressive volume of units that could not be transferred in September due to the banks strike. The Company's volume of transferred units is in line with net sales.



Production

| Production | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|---------------------|--------|-------|-------|---------------------|---------------------|--------|--------|---------------------|
| %MRV | | | | | | | | |
| Built Units | 7,847 | 8,963 | 8,253 | 12.4% ↓ | 4.9% ↓ | 32,731 | 35,715 | 8.4% ↓ |
| Finished units | 10,205 | 7,056 | 7,307 | 44.6% ↑ | 39.7% 个 | 34,864 | 34,554 | 0.9% 个 |
| 100% | | | | | | | | |
| Built Units* | 8,886 | 9,791 | 8,943 | 9.2% ↓ | 0.6% ↓ | 34,898 | 38,717 | 9.9% ↓ |
| Finished units | 10,858 | 8,286 | 8,039 | 31.0% 个 | 35.1% 个 | 37,459 | 37,540 | 0.2% ↓ |
| Construction sites* | 214 | 228 | 223 | 6.1% ↓ | 4.0% ↓ | 214 | 223 | 4.0% ↓ |

^{*} Includes the residential and allotment segments.

The volume of built units is in line with the units sold in the period.

Inventory at Market Value (%MRV)

The slight increase of finished units in the Company's inventory reflects the greater rigorousness in the credit concession from some financial institutions.

The release of MCMV3 and effectiveness of the new parameters, affected positively the eligibility of the Company's inventories in FGTS, reaching 97% of the units.

| Inventory at Market Value | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 |
|---|------|------|------|---------------------|---------------------|
| %MRV | | | | | |
| Inventory at Market Value (R\$ billion)** | 5.84 | 5.84 | 6.06 | 0.1% ↓ | 3.7% ↓ |
| By Financing Source (PSV) | | | | | |
| FGTS | 97% | 94% | 91% | 2.9 p.p. ↑ | 5.9 p.p. 个 |
| Savings Accounts | 3% | 6% | 9% | 2.9 p.p. ↓ | 5.9 p.p. ↓ |
| By Construction phase (units) | | | | | |
| Not iniciated | 34% | 30% | 50% | 4.2 p.p. ↑ | 16.1 p.p. ↓ |
| Under construction | 61% | 66% | 46% | 4.9 p.p. ↓ | 15.2 p.p. 个 |
| Finished | 5% | 4% | 4% | 0.7 p.p. ↑ | 0.9 p.p. ↑ |
| Inventory Duration * | 4.5 | 4.2 | 4.4 | 6.3% ↑ | 2.6% 个 |

^{*} Inventory duration = final inventory / Pre-sales (per quarter)

^{**} Only launches. Does not include landbank.



Financial Performance- MRV

Net Operational Revenue

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Net Operational Revenue | 1,060 | 1,074 | 1,197 | 1.3% ↓ | 11.5% ↓ | 4,197 | 4,672 | 10.2% ↓ |
| Financial results allocated to Net Revenue | 7 | 22 | 11 | 68.1% ↓ | 38.0% ↓ | 52 | 91 | 43.1% ↓ |
| Total Net Operational Revenue | 1,067 | 1,096 | 1,208 | 2.7% ↓ | 11.7% ↓ | 4,249 | 4,763 | 10.8% ↓ |

Gross Profit

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|------------------|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Gross Profit | 357 | 353 | 375 | 1.1% 个 | 5.0% ↓ | 1,387 | 1,439 | 3.6% ↓ |
| Gross Margin (%) | 33.4% | 32.2% | 31.1% | 1.2 p.p. ↑ | 2.4 p.p. ↑ | 32.6% | 30.2% | 2.4 p.p. ↑ |

The continuous gross margin increase of our projects is a consequence of the Company's high execution capacity and with continuous enhancement of operational performance.

We work under rigorous cost control and systemic management of projects, reducing diversion risks and discrepancies among projects.

Additionally, in previous years, we were successful in renegotiating contracts with suppliers and in land acquisition processes, which contributed to the maintenance / reduction of material prices.

Financial Cost recorded under COGS

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|-------------------------------------|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Financial Cost recorded under COGS | 35 | 34 | 37 | 2.5% 个 | 4.7% ↓ | 140 | 133 | 5.3% 个 |
| % of Net Operating Revenue | 3.3% | 3.1% | 3.0% | 0.2 p.p. ↑ | 0.2 p.p. ↑ | 3.3% | 2.8% | 0.5 p.p. ↑ |
| Gross profit with financial cost | 357 | 353 | 375 | 1.1% 个 | 5.0% ↓ | 1,387 | 1,439 | 3.6% ↓ |
| Gross profit ex.h financial cost | 391 | 387 | 412 | 1.2% 个 | 4.9% ↓ | 1,527 | 1,572 | 2.9% ↓ |
| Gross Margin ex. financial cost (%) | 36.7% | 35.3% | 34.1% | 1.4 p.p. ↑ | 2.6 p.p. ↑ | 35.9% | 33.0% | 2.9 p.p. ↑ |

Selling, General and Administrative Expenses (SG&A)

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|-------------------------------------|-------|-------|------|---------------------|---------------------|-------|------|---------------------|
| Selling expenses | 133 | 128 | 117 | 4.4% ↑ | 14.4% 个 | 499 | 458 | 9.0% 个 |
| Selling expenses / net revenues (%) | 12.5% | 11.7% | 9.6% | 0.8 p.p. ↑ | 2.9 p.p. ↑ | 11.7% | 9.6% | 2.1 p.p. ↑ |
| Selling expenses / pre-sales (%) | 10.3% | 9.3% | 8.5% | 1.0 p.p. ↑ | 1.9 p.p. ↑ | 9.5% | 8.3% | 1.2 p.p. ↑ |
| | 0.0% | 0.0% | 0.0% | 0.0 p.p. ↑ | 0.0 p.p. ↑ | 0.0% | 0.0% | 0.0 p.p. ↑ |
| General & Administrative Expenses | 69 | 77 | 77 | 10.0% ↓ | 10.3% ↓ | 287 | 280 | 2.8% ↑ |
| G&A expenses / net revenues (%) | 6.5% | 7.1% | 6.4% | 0.5 p.p. ↓ | 0.1 p.p. ↑ | 6.8% | 5.9% | 0.9 p.p. ↑ |
| G&A expenses / pre-sales (%) | 5.4% | 5.6% | 5.6% | 0.2 p.p. ↓ | 0.2 p.p. ↓ | 5.5% | 5.1% | 0.4 p.p. ↑ |
| | | | | | | | | |
| Other operating (income) expenses | 24 | 17 | 29 | 47.6% ↑ | 16.3% ↓ | 88 | 107 | 17.6% ↓ |

We are constantly reviewing our structure, objecting to adjust our SG&A expenses. In this quarter, we put greater effort in the commercial area and presented a G&A increase from other expenses (legal expenses).



Equity Income

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|---|--------|--------|--------|---------------------|---------------------|--------|--------|---------------------|
| LOG Commercial Properties e Participações S.A | 3.2 | 2.6 | 5.2 | 23.1% ↑ | 39.0% ↓ | 13.2 | 14.2 | 6.5% ↓ |
| Prime Incorporações e Construções S.A | (14.2) | (9.7) | (24.3) | 46.8% 个 | 41.4% ↓ | (46.7) | (83.8) | 44.2% ↑ |
| MRL Engenharia e Emprendimentos S.A | (5.8) | (6.0) | (5.5) | 3.5% ↓ | 7.0% 个 | (24.2) | (24.2) | 0.1% 个 |
| Others | 4.5 | (0.1) | (0.0) | - | - | 0.4 | (1.9) | - |
| Total | (12.4) | (15.3) | (24.5) | 19.1% ↓ | 49.5% ↓ | (57.3) | (95.8) | 40.2% ↑ |

The results of our subsidiaries and jointly controlled companies have been presenting a constant evolution in their financial indicators.

Financial Results

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|------|------|------|---------------------|---------------------|------|------|---------------------|
| Financial Expenses | (14) | (12) | (14) | 9.0% ↑ | 2.1% ↓ | (63) | (78) | 19.4% ↓ |
| Financial Income | 59 | 54 | 52 | 9.6% 个 | 14.2% 个 | 228 | 196 | 16.3% 个 |
| Financial income from receivables from real estate development | 10 | 17 | 14 | 42.6% ↓ | 26.5% ↓ | 48 | 82 | 41.0% ↓ |
| Total | 56 | 59 | 52 | 5.7% ↓ | 7.9% 个 | 214 | 200 | 6.7% ↑ |

The increase of financial income results from better profitability of the Company's cash applications as well as the increase of total amount of cash position.

We demonstrate below the total financial result adjusted by the financial charges allocated to COGS.

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|------------------------------------|------|------|------|---------------------|---------------------|------|------|---------------------|
| Financial result | 56 | 59 | 52 | 5.7% ↓ | 7.9% 个 | 214 | 200 | 6.7% ↑ |
| Financial Cost recorded under COGS | 35 | 34 | 37 | 2.5% 个 | 4.7% ↓ | 140 | 133 | 5.3% 个 |
| Adjusted Total | 91 | 93 | 88 | 2.7% ↓ | 2.7% 个 | 354 | 333 | 6.1% 个 |

EBITDA³

| R\$ million | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Income before taxes | 169 | 177 | 179 | 4.7% ↓ | 5.8% ↓ | 668 | 699 | 4.3% ↓ |
| Depreciation and Amortization | 12 | 11 | 10 | 18.0% 个 | 29.2% 个 | 42 | 37 | 13.3% 个 |
| Financial Results | (56) | (59) | (52) | 5.7% ↓ | 7.9% 个 | (214) | (200) | 6.7% 个 |
| Financial charges recorded under cost of sales | 35 | 34 | 37 | 2.5% 个 | 4.7% ↓ | 140 | 133 | 5.3% 个 |
| EBITDA | 160 | 162 | 174 | 1.4% ↓ | 7.7% ↓ | 637 | 669 | 4.7% ↓ |
| EBITDA Margin | 15.0% | 14.8% | 14.4% | 0.2 p.p. ↑ | 0.7 p.p. ↑ | 15.0% | 14.0% | 1.0 p.p. ↑ |
| EBITDA Adjusted (ex. Equity Income) | 177 | 176 | 198 | 0.5% 个 | 10.9% ↓ | 694 | 764 | 9.2% ↓ |
| EBITDA Margin adjusted (ex. Equity Income) | 16.6% | 16.0% | 16.4% | 0.5 p.p. ↑ | 0.2 p.p. ↑ | 16.3% | 16.0% | 0.3 p.p. ↑ |

Net Income

| (R\$ million) | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|----------------------------------|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Net Income | 142 | 150 | 140 | 5.4% ↓ | 1.2% 个 | 557 | 548 | 1.7% 个 |
| % Net margin | 13.3% | 13.7% | 11.6% | 0.4 p.p. ↓ | 1.7 p.p. ↑ | 13.1% | 11.5% | 1.6 p.p. ↑ |
| | 0.0% | 0.0% | 0.0% | 0.0 p.p. ↑ | 0.0 p.p. ↑ | 0.0% | 0.0% | 0.0 p.p. ↑ |
| Net income (ex. Equity Income) | 158 | 163 | 164 | 3.1% ↓ | 3.9% ↓ | 614 | 643 | 4.5% ↓ |
| % Net margin (ex. Equity Income) | 14.8% | 14.9% | 13.6% | 0.1 p.p. ↓ | 1.2 p.p. ↑ | 14.5% | 13.5% | 1.0 p.p. ↑ |

³EBITDA: see definition at the Glossary



Unearned Results

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|----------------------------------|---------|---------|---------|-------------------------|-------------------------|
| Unearned Sales Revenues | 2,059 | 2,186 | 2,656 | 5.8% ↓ | 22.5% ↓ |
| (-) Unearned Costs of Units Sold | (1,225) | (1,315) | (1,545) | 6.8% ↓ | 20.7% ↓ |
| Unearned Results | 834 | 871 | 1,110 | 4.2% ↓ | 24.9% ↓ |
| Unearned Results Margin | 40.5% | 39.8% | 41.8% | 0.7 p.p. ↑ | 1.3 p.p. ↓ |

Balance Sheet

Cash and Cash Equivalents and Short-term Investments

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|---------------------------|--------|--------|--------|-------------------------|-------------------------|
| Cash and cash equivalents | 1,764 | 1,661 | 1,596 | 6.2% 个 | 10.5% 个 |
| Short-term investments | 258 | 133 | 128 | 93.0% ↑ | 100.5% 个 |
| Total | 2,021 | 1,795 | 1,724 | 12.6% ↑ | 17.2% 个 |

The Company has a conservative cash management policy, especially in a challenging macroeconomic scenario. Additionally, the strong cash position put us in better position when negotiating land acquisition.

Receivables from Real Estate Development

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|--|--------|--------|--------|-------------------------|-------------------------|
| 12 months | 3,170 | 3,448 | 3,969 | 8.1% ↓ | 20.1% ↓ |
| 13 to 24 months | 1,369 | 1,447 | 1,752 | 5.4% ↓ | 21.9% ↓ |
| 25 to 36 months | 144 | 150 | 176 | 3.9% ↓ | 18.0% ↓ |
| 37 to 48 months | 23 | 25 | 29 | 7.5% ↓ | 20.1% ↓ |
| Over 49 months | 4 | 3 | 3 | 24.9% ↑ | 7.8% ↑ |
| Total | 4,709 | 5,073 | 5,929 | 7.2% ↓ | 20.6% ↓ |
| Receivables from real estate development | 2,650 | 2,888 | 3,273 | 8.2% ↓ | 19.0% ↓ |
| Unearned sales revenue | 2,059 | 2,186 | 2,656 | 5.8% ↓ | 22.5% ↓ |
| Total | 4,709 | 5,073 | 5,929 | 7.2% ↓ | 20.6% ↓ |

The Simultaneous Sales is contributing for the reduction of accounts receivable cycle, more efficiency of our working capital needs and recurrent cash generation.

| Mortgage with MRV (R\$ million) | Dec/16 | Set/16 | Dec/15 | Chg. Dec/16 x Set/16 | Chg. Dec/16 x Dec/15 |
|---|--------|--------|--------|-------------------------|-------------------------|
| After Keys Delivery | 423 | 405 | 282 | 4.5% 个 | 50.3% ↑ |
| Before Keys Delivery | 640 | 615 | 567 | 4.1% ↑ | 12.9% ↑ |
| Total | 1,063 | 1,020 | 848 | 4.2% ↑ | 25.3% 个 |
| Mortgage with MRV/Pre-sales LTM (%) | 20.3% | 19.1% | 15.5% | 1.2 p.p. ↑ | 4.8 p.p. ↑ |
| Change in Mortgage with MRV/Pre-sales (%) | 3.4% | 4.8% | 2.5% | 1.4 p.p. ↓ | 0.8 p.p. ↑ |



MRV portfolio is composed by amounts to be received from clients, in other words, installments payed directly to the Company, once mortgage given by banks represent an average of 75% of the unit's value.

The amount to be received after key deliveries remained in the same level as 3Q16representing 40% of total. For this portfolio, we provisioned R\$ 127 million by the end of 2016.

| Clients (in R\$ million) | Dec/16 | Sep/16 |
|--------------------------|--------|--------|
| | | |
| Clients | 2,826 | 3,040 |
| Present value adjustment | (49) | (53) |
| Bad Debt Provision | (127) | (100) |
| | 2,650 | 2,888 |
| Current | 1,658 | 1,953 |
| Noncurrent | 991 | 935 |

Advances from Customers

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|----------------------|--------|--------|--------|-------------------------|-------------------------|
| 12 months | 675 | 702 | 852 | 3.9% ↓ | 20.8% ↓ |
| 13 to 24 months | 371 | 391 | 435 | 5.1% ↓ | 14.7% ↓ |
| Over 24 months | 257 | 268 | 282 | 4.0% ↓ | 8.6% ↓ |
| Total | 1,304 | 1,361 | 1,569 | 4.2% ↓ | 16.9% ↓ |
| Advanced receivables | 121 | 141 | 365 | 13.9% ↓ | 66.9% ↓ |
| Advances for barters | 1,183 | 1,221 | 1,203 | 3.1% ↓ | 1.7% ↓ |
| Total | 1,304 | 1,361 | 1,569 | 4.2% ↓ | 16.9% ↓ |

Real Estate for Sale and Development

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|-------------------------------|--------|--------|--------|-------------------------|-------------------------|
| Properties under construction | 2,376 | 2,170 | 1,892 | 9.5% 个 | 25.6% ↑ |
| Completed Units | 41 | 47 | 57 | 12.8% ↓ | 27.9% ↓ |
| Land bank | 3,680 | 3,527 | 2,992 | 4.3% ↑ | 23.0% 个 |
| Advances to Suppliers | 33 | 34 | 31 | 3.9% ↓ | 5.9% 个 |
| Inventories of supplies | 6 | 6 | 11 | 4.6% ↓ | 49.4% ↓ |
| Total | 6,136 | 5,783 | 4,983 | 6.1% ↑ | 23.1% ↑ |
| Current | 3,077 | 2,748 | 2,726 | 12.0% ↑ | 12.9% 个 |
| Non-current | 3,059 | 3,036 | 2,256 | 0.8% 个 | 35.6% ↑ |

Total Debt

On December 31, 2016 our debt totaled R\$ 2,314 million, fully denominated in Brazilian *Reais*, and mainly indexed to the interbank deposit rate and referential rate.



Debt Maturity Schedule

| (R\$ million) | Construction Financing | Corporate Debt* | Total |
|-----------------|---------------------------|--------------------|-------|
| 12 months | 400 | 537 | 937 |
| 13 to 24 months | 489 | 430 | 919 |
| 25 to 36 months | 257 | 139 | 396 |
| 37 to 48 months | 6 | 12 | 18 |
| Over 48 months | 4 | 39 | 43 |
| Total Debt | 1,157 | 1,157 | 2,314 |

^{*}Include leases and Finame

On December 31, 2016, the duration of MRV's debt was 17 months.

Debt Breakdown

| (DC 1115) | Bankowith . | Channe | Balance | ce Due | |
|------------------------------------|---------------|---|---------|--------|--|
| (R\$ million) | Maturity | Charges | Dec/16 | Sep/16 | |
| Corporate Debt – CDI | | | 1,139 | 1,059 | |
| Debentures - 6th Issuance | 05/2017 | CDI + 1.5% p.a. | 256 | 266 | |
| Debentures - 7th Issuance | 12/2016 | CDI + 1.6% p.a. | - | 264 | |
| Working capital – CDI | up to 06/2018 | 111%CDI p.a. to CDI+2,05% p.a. | 238 | 274 | |
| CCB which backed the CRI operation | 02/2023 | CDI + 0.4% p.a. to 2.03% p.a. | 628 | 247 | |
| Leasing | up tp 08/2019 | CDI + 2.5% p.a. to 2.85% p.a. | 17 | 10 | |
| Construction Finance - TR | | | 1,157 | 1,030 | |
| Debentures - 4th Issuance | 12/2017 | TR + 8.25 p.a. | 81 | 93 | |
| Construction Financing | up to 09/2021 | TR + 8% a 12% | 800 | 666 | |
| Working capital – TR | 03/2023 | TR + 10.21% to 13.29% p.a. | 276 | 271 | |
| Others | | | 18 | 16 | |
| Others | up to 09/2019 | TJLP + 3.7% to 4.5%p.a. and Fixed rate 4.5% and 9.5% | 18 | 16 | |
| Total | | | 2,314 | 2,105 | |

Weighted Average Debt Cost

| (R\$ million) | Balance Due Dec/16 | Balance Due / Total (%) | Average Cost |
|---------------------|-----------------------|----------------------------|--------------|
| CDI | 1,139 | 49.2% | CDI + 1.4% |
| TR | 1,156 | 50.0% | TR + 9.0% |
| Others (fixed rate) | 18 | 0.8% | 5.0% |
| Total | 2,314 | 100.0% | 13.11% |

On December 31, 2016, the Company weighted average debt cost was below the Selic set up to the period of 13.75%.



Net Debt

Consolidated MRV Net Debt

| (R\$ million) | Dec/16 | Sep/16 | Dec/15 | Chg. Dec/16 x Sep/16 | Chg. Dec/16 x Dec/15 |
|--|---------|---------|---------|-------------------------|-------------------------|
| Total debt | 2,314 | 2,105 | 2,250 | 9.9% 个 | 2.8% ↑ |
| (-) Cash and cash equivalents and Short-term investments | (2,021) | (1,795) | (1,724) | 12.6% ↑ | 17.2% ↑ |
| Net Debt | 293 | 311 | 525 | 5.9% ↓ | 44.3% ↓ |
| Total Shareholders' Equity | 5,437 | 5,437 | 5,050 | 0.0% ↑ | 7.7% 个 |
| Net Debt / Total Shareholders' Equity | 5.4% | 5.7% | 10.4% | 0.3 p.p. ↓ | 5.0 p.p. ↓ |
| EBITDA LTM | 637 | 650 | 669 | 2.1% ↓ | 4.7% ↓ |
| Net Debt / EBITDA LTM | 0.46x | 0.48x | 0.79x | 3.9% ↓ | 41.6% ↓ |
| EBITDA LTM Adjusted (ex. Equity Income) | 694 | 716 | 764 | 3.0% ↓ | 9.2% ↓ |
| Net Debt / EBITDA LTM (ex. Equity Income) | 0.42x | 0.43x | 0.69x | 2.9% ↓ | 38.7% ↓ |

Covenants & Corporate Risk











 $\frac{\text{Receivables} + \text{Unearned Income} + \text{Inventories}}{\text{Net Debt} + \text{Properties Payable} + \text{Unincurred Costs}} > 1.6$

Repurchases

| Share Buyback Plan | | | | | | |
|--------------------------------------|------------|--|--|--|--|--|
| Term | 12/19/2017 | | | | | |
| Status | Active | | | | | |
| Approved Quantity | 20,000,000 | | | | | |
| Acquired Quantity (as of 12/31/2016) | 0 | | | | | |
| Treasury Shares (as of 12/31/16) | 2,868,066 | | | | | |

MRVE3 (12/31/16)

441,271,618 shares in the market

Market Share:

R\$ 4,9 billion

US\$ 1,5 billion

(12/31/16: US\$ 1 = R\$ 3.259)

Average Daily Trading Volume (4Q16): R\$ 27,4 million

⁴ Debt and Receivables Covenants calculated in accordance to new accounting consolidation rules as of 1Q13.



LOG Commercial Properties

| Operating Highlights (in GLA sq.m., in %LOG) | 31/Dec/16 Accum. | 31/Dec/15 Accum. | 31/Dec/16 x 31/Dec/15 |
|---|---------------------|---------------------|--------------------------|
| Potential Portfolio | 1,573,983 | 1,276,099 | 23.3% |
| Warehouses | 1,496,255 | 1,220,346 | 22.6% |
| Retail * | 77,728 | 55,754 | 39.4% |
| Approved GLA | 1,052,917 | 1,018,084 | 3.4% |
| Warehouses | 1,032,151 | 997,318 | 3.5% |
| Retail * | 20,766 | 20,766 | 0.0% |
| Built GLA | 703,290 | 665,177 | 5.7% |
| Warehouses | 681,681 | 649,917 | 4.9% |
| Retail * | 21,610 | 15,260 | 41.6% |
| Delivered GLA | 654,546 | 621,968 | 5.2% |
| Warehouses | 636,831 | 606,777 | 5.0% |
| Retail * | 17,715 | 15,191 | 16.6% |

| Financial Highlights (in R\$ thousand) | 4Q16 | 3Q16 | 4 Q15 | 4Q16 x 3Q16 | 4Q16 x 4Q15 | 12M16 Accum. | 12M15 Accum. | 12M16 x 12M15 |
|---|---------|--------|--------------|----------------|----------------|-----------------|-----------------|------------------|
| Net Operating Revenues | 24,521 | 23,961 | 24,169 | 2.3% | 1.5% | 96,774 | 92,911 | 4.2% |
| EBITDA | (6,094) | 19,716 | 9,891 | -130.9% | -161.6% | 54,686 | 44,550 | 22.8% |
| EBITDA Margin (%) | -24.9% | 82.3% | 40.9% | -107.1 p.p. | -65.8 p.p. | 56.5% | 47.9% | 8.6 p.p. |
| Adjusted EBITDA ** | 19,961 | 18,913 | 20,275 | 5.5% | -1.5% | 78,066 | 74,403 | 4.9% |
| Adjusted EBITDA Margin (%) | 81.4% | 78.9% | 83.9% | 2.5 p.p. | -2.5 p.p. | 80.7% | 80.1% | 0.6 p.p. |
| FF0 | 10,250 | 6,497 | 13,875 | 57.8% | -26.1% | 35,891 | 17,396 | 106.3% |
| FFO Margin (%) | 41.8% | 27.1% | 57.4% | 14.7 p.p. | -15.6 p.p. | 37.1% | 18.7% | 18.4 p.p. |
| Adjusted FFO ** | 7,824 | 8,619 | 6,569 | -9.2% | 19.1% | 35,145 | 31,493 | 11.6% |
| Adjusted FFO Margin (%) | 31.9% | 36.0% | 27.2% | 1.7 p.p. | 4.7 p.p. | 36.3% | 33.9% | 2.4 p.p. |

^{*} Retail: Shopping Centers and Strip Malls.

^{**} Adjusted EBITDA and FFO does not consider non recurrent events as Shopping Contagem stake sale, part of land sale, SPE sale and gain/loss with investment properties Fair Value.

^{***} The operating highlights considers LOG's JV's.



Urbamais

Urbamais delivered its first allotment, "Parque Atlanta", located in Araraquara-SP. The project was launched in August, 2014 and delivered in June 2016, two months before the scheduled time.

"Parque Atlanta" is a gated allotment with extensive green area and recreation, with total PSV of R\$ 34 million and 335 plots. By the end of 2016, all units were already sold.

In the first semester of 2016, "Jardim de Campos" was launched, a project with 464 plots and total estimated PSV of R\$ 28 million. The allotment is located in a region nearby downtown of Campo dos Goytacazes (RJ).

In 4Q16, Urbamais launched more than one project of gated allotment – "Jardim dos Girassóis", with 1,137 plots and PSV of R\$ 70 million. The project is located in Feira de Santana (BA), in an under development area of the city around trade and services businesses. This is the Company's second project in this city, continuing to development of "Recanto das Flores" complex.

The launched PSV increased 21% in 2016, when compared to 2015. In line with this same trend of growth, pre-sales increased 10.4% in 2016, in equivalent amounts of Urbamais percentage of participation. The total amount of pre-sales, including our partners, reached R\$ 80.8 million in 2016.

Built units increased 88.2% in 2016 compared to 2015, in equivalent amounts of Urbamais percentage of participation. All built units, including our partners, reached 1,161 units in 2016.

We also highlight the 10.7% of growth in landbank compared to 2015, reaching R\$ 2.4 billion.

Results

Due to the greater volume of ongoing projects, along with construction sites evolution, Urbamais ended 2016 reporting a Net Revenue of R\$ 56.2 million, an increase of 156% compared to 2015.

The continuos grow of the net revenue allowed a reduction on operational expenses, resulting in a EBITDA margin of 29.6% and net margin of 25.5%, both presenting a growth when compared to last year.

In 2016, net profit and EBITDA were R\$ 14.3 and R\$ 16.6 million, respectively. Those results present an increase of around 200% compared to 2015.



Landbank (R\$ million)

| Land bank | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| 100% Urbamais* | | | | | | | | |
| Land Bank (R\$ billion) | 2,440 | 2,468 | 2,204 | 1.2% ↓ | 10.7% 个 | 2,440 | 2,204 | 10.7% 个 |
| Acquisitions/Adjustments (R\$ million) | 61 | 74 | 105 | 16.7% ↓ | 41.6% ↓ | 61 | 105 | 41.6% ↓ |
| Units | 26 | 27 | 25 | 3.4% ↓ | 4.9% 个 | 26 | 25 | 4.9% 个 |
| Usable Area (in thousands of sq.m.) | 6,224 | 6,339 | 5,752 | 1.8% ↓ | 8.2% 个 | 6,224 | 5,752 | 8.2% 个 |
| Average Price - R\$'000 / unit | 94 | 92 | 89 | 2.3% 个 | 5.6% 个 | 94 | 89 | 5.6% 个 |
| Average Price - R\$'000 / sq.m. | 392 | 389 | 383 | 0.7% 个 | 2.3% 个 | 392 | 383 | 2.3% 个 |
| % Urbamais** | | | | | | | | |
| Land Bank (R\$ billion) | 1,545 | 1,566 | 1,410 | 1.4% ↓ | 9.6% 个 | 1,545 | 1,410 | 9.6% 个 |
| Acquisitions/Adjustments (R\$ million) | 43 | 47 | 58 | 8.1% ↓ | 24.9% ↓ | 228 | 58 | 294.7% 个 |
| Units | 16 | 17 | 16 | 3.9% ↓ | 3.1% 个 | 16 | 16 | 3.1% ↑ |
| Area (in thousands of sq.m.) | 3,946 | 4,031 | 3,640 | 2.1% ↓ | 8.4% 个 | 3,946 | 3,640 | 8.4% 个 |
| Average Price - R\$'000 / unit | 94 | 92 | 89 | 2.6% 个 | 6.3% 个 | 94 | 89 | 6.3% 个 |
| Average Price - R\$'000 / sq.m. | 392 | 389 | 387 | 0.7% 个 | 1.2% ↓ | 392 | 387 | 1.2% ↓ |
| %MRV*** | | | | | | | | |
| Land Bank (R\$ billion) | 927 | 940 | 846 | 1.4% ↓ | 9.6% 个 | 927 | 846 | 9.6% 个 |
| Units | 10 | 10 | 10 | 3.9% ↓ | 3.1% 个 | 10 | 10 | 3.1% ↑ |
| Area (in thousands of sq.m.) | 2,367 | 2,419 | 2,184 | 2.1% ↓ | 8.4% 个 | 2,367 | 2,184 | 8.4% ↑ |

^{*}Total Units (Urbamais + Partners)

Launches (R\$ million)

| Launches | 4Q16 | 3Q16 | 4Q15 | Var. 4Q16 x 3Q16 | Var. 4Q16 x 4Q15 | 2016 | 2015 | Var. 2016 x 2015 |
|---------------------------------|-------|------|------|---------------------|---------------------|-------|-------|---------------------|
| 100% Urbamais* | | | | | | | | |
| Launches (R\$ million) | 90.2 | - | 38 | 0.0% 个 | 135.4% 个 | 118 | 112 | 5.8% 个 |
| Units | 1,365 | - | 619 | 0.0% 个 | 120.5% 个 | 1,829 | 1,724 | 6.1% 个 |
| Average Launching Size (units) | 683 | - | 619 | 0.0% 个 | 10.3% 个 | 610 | 575 | 6.1% 个 |
| Area (in thousands of sq.m.) | 256 | - | 129 | 0.0% 个 | 98.9% 个 | 336 | 317 | 5.8% 个 |
| Average Price - R\$'000 / unit | 66 | - | 62 | 0.0% 个 | 6.8% 个 | 65 | 65 | 0.3% ↓ |
| Average Price - R\$'000 / sq.m. | 352 | - | 297 | 0.0% 个 | 18.3% 个 | 352 | 352 | 0.0% 个 |
| Number of projects | 2 | - | 1 | 0.0% 个 | 100.0% 个 | 3 | 3 | 0.0% 个 |
| % Urbamais** | | | | | | | | |
| Launches (R\$ million) | 65 | - | 28 | 0.0% 个 | 135.4% 个 | 93 | 77 | 21.0% 个 |
| Units | 984 | - | 446 | 0.0% 个 | 120.5% 个 | 1,448 | 1,189 | 21.8% 个 |
| Area (in thousands of sq.m.) | 185 | - | 93 | 0.0% 个 | 98.9% 个 | 264 | 219 | 20.4% 个 |
| % MRV*** | | | | | | | | |
| Launches (R\$ million) | 39 | - | 17 | 0.0% 个 | 135.4% 个 | 56 | 49 | 13.4% 个 |
| Units | 590 | - | 268 | 0.0% 个 | 120.5% 个 | 869 | 745 | 16.6% 个 |
| Area (in thousands of sq.m.) | 111 | - | 56 | 0.0% 个 | 98.9% 个 | 159 | 138 | 14.5% 个 |

^{*} Total Units (Urbamais + Partners)

^{**}The amount equivalent to 100% of Urbamais
***The proportional value of MRV in Urbamais

^{**} The amount equivalent to 100% of Urbamais

^{***} The proportional value of MRV in Urbamais



Pre-sales (R\$ million)

| Pre-sales* | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|-------------------------------------|------|------|------|---------------------|---------------------|-------|-------|---------------------|
| 100% Urbamais* | | | | | | | | |
| Pre-sales (R\$ million) | 18.2 | 16.7 | 33.0 | 9.0% 个 | 44.7% ↓ | 80.8 | 84.6 | 4.6% ↓ |
| Units | 271 | 199 | 470 | 36.2% 个 | 42.3% ↓ | 1,035 | 1,228 | 15.7% ↓ |
| Usable Area (in sq.m.) | 49 | 39 | 95 | 25.6% 个 | 48.9% ↓ | 192 | 226 | 15.3% ↓ |
| Average Price - R\$'000 / unit | 67 | 84 | 70 | 20.0% 🔱 | 4.2% ↓ | 78 | 69 | 13.2% 个 |
| Average Price - R\$'000 / sq.m. | 375 | 432 | 347 | 13.2% ↓ | 8.1% 个 | 421 | 374 | 12.7% 个 |
| Sales over supply (%) - gross sales | 17% | 56% | 45% | 70.1% ↓ | 62.6% ↓ | 55% | 62% | 11.1% ↓ |
| Sales over supply (%) - net sales | 13% | 39% | 42% | 66.8% ↓ | 69.1% ↓ | 45% | 60% | 25.0% ↓ |
| % Urbamais** | | | | | | | | |
| Pre-sales (R\$ million) | 13.4 | 12.4 | 23.2 | 8.3% 个 | 42.3% ↓ | 64 | 57.7 | 10.4% ↑ |
| Units | 201 | 148 | 333 | 35.1% 个 | 39.8% ↓ | 819 | 840 | 2.5% ↓ |
| Usable Area (in sq.m.) | 36 | 29 | 67 | 24.7% 个 | 46.9% ↓ | 150 | 155 | 3.3% ↓ |
| % MRV*** | | | | | | | | |
| Pre-sales (R\$ million) | 8.9 | 8.9 | 15.4 | 0.1% ↓ | 42.2% ↓ | 43 | 40.7 | 4.6% 个 |
| Units | 128 | 101 | 214 | 26.7% 个 | 40.3% ↓ | 528 | 567 | 6.8% ↓ |
| Usable Area (in sq.m.) | 23 | 20 | 43 | 17.7% 个 | 46.5% ↓ | 98 | 105 | 6.6% ↓ |

Production (R\$ million)

| Production | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--------------------|------|------|------|---------------------|---------------------|-------|------|---------------------|
| 100% Urbamais* | | | | | | | | |
| Built Units | 580 | 243 | 327 | 138.3% ↑ | 77.3% 个 | 1,161 | 673 | 72.6% 个 |
| Finished units | - | - | - | | | 335 | - | |
| Construction sites | 3 | 3 | 3 | 0.0% 个 | 0.0% 个 | 3 | 3 | 0.0% 个 |
| % Urbamais** | | | | | | | | |
| Built Units | 434 | 186 | 224 | 133.3% ↑ | 93.2% 个 | 851 | 452 | 88.2% 个 |
| Finished units | - | - | - | | | 255 | - | |
| % MRV*** | | | | | | | | |
| Built Units | 260 | 111 | 135 | 134.3% 个 | 93.2% 个 | 516 | 286 | 80.4% 个 |
| Finished units | - | - | - | | | 201 | - | |

<sup>Total Units (Urbamais + Partners)
The amount equivalent to 100% of Urbamais
The proportional value of MRV in Urbamais</sup>



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Attachment 01 – Consolidated Statement of Income (R\$ million)

| R\$ million | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|---------|---------|---------------------|
| NET OPERATING REVENUE | 1,067 | 1,096 | 1,208 | 2.7% ↓ | 11.7% ↓ | 4,249 | 4,763 | 10.8% ↓ |
| THE OF EIGHT OF EIGHT. | 2,007 | 2,030 | 2,200 | 2 | 11177 | 1,213 | .,, | 20.570 |
| COST OF PROPERTIES SOLD AND SERVICES | (710) | (743) | (833) | 4.4% ↓ | 14.8% ↓ | (2,862) | (3,324) | 13.9% ↓ |
| GROSS PROFIT | 357 | 353 | 375 | 1.1% ↑ | 5.0% ↓ | 1,387 | 1,439 | 3.6% ↓ |
| Gross Margin | 33.4% | 32.2% | 31.1% | 1.2 p.p. ↑ | 2.4 p.p. ↑ | 32.6% | 30.2% | 2.4 p.p. ↑ |
| OPERATING INCOME (EXPENSES) | | | | | | | | |
| Selling expenses | (133) | (128) | (117) | 4.4% ↑ | 14.4% ↑ | (499) | (458) | 9.0% 个 |
| General & Administrative Expenses | (69) | (77) | (77) | 10.0% ↓ | 10.3% ↓ | (287) | (280) | 2.8% 个 |
| Other operating income (expenses), net | (24) | (17) | (29) | 47.6% 个 | 16.3% ↓ | (88) | (107) | 17.6% ↓ |
| Equity Income | (16) | (13) | (25) | 23.6% 个 | 33.4% ↓ | (57) | (96) | 40.2% ↓ |
| INCOME BEFORE FINANCIAL INCOME (EXPENSES) | 113 | 118 | 128 | 4.2% ↓ | 11.4% ↓ | 455 | 498 | 8.7% ↓ |
| FINANCIAL RESULTS | | | | | | | | |
| Financial expenses | (14) | (12) | (14) | 9.0% ↑ | 2.1% ↓ | (63) | (78) | ىل 19.4% ل |
| Financial income | 59 | 54 | 52 | 9.6% 个 | 14.2% 个 | 228 | 196 | 16.3% ↑ |
| Financial income from receivables from real estate development | 10 | 17 | 14 | 42.6% ↓ | 26.5% ↓ | 48 | 82 | 41.0% ↓ |
| INCOME BEFORE INCOME TAX AND SOCIAL CONTRIBUTION | 169 | 177 | 179 | 4.7% ↓ | 5.8% ↓ | 668 | 699 | 4.3% ↓ |
| | | | | | | | | |
| Income Tax and Social Contribution | (26) | (24) | (26) | 7.8% 个 | 0.7% ↓ | (94) | (103) | 8.9% ↓ |
| NET INCOME | 143 | 153 | 153 | 6.6% ↓ | 6.7% ↓ | 574 | 595 | 3.5% ↓ |
| PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | 2 | 4 | 14 | 0.0% ↑ | 0.0% 个 | 17 | 48 | 0.0% 个 |
| PROFIT ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY | 142 | 150 | 140 | 5.4% ↓ | 1.2% 个 | 557 | 548 | 1.7% ↑ |
| Net Margin | 13.3% | 13.7% | 11.6% | 0.4 p.p. ↓ | 1.7 p.p. ↑ | 13.1% | 11.5% | 1.6 p.p. ↑ |
| | | | | | | | | |

EBITDA (R\$ million)

| R\$ million | 4Q16 | 3Q16 | 4Q15 | Chg. 4Q16 x 3Q16 | Chg. 4Q16 x 4Q15 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|-------|---------------------|---------------------|-------|-------|---------------------|
| Income before taxes | 169 | 177 | 179 | 4.7% ↓ | 5.8% ↓ | 668 | 699 | 4.3% ↓ |
| Depreciation and Amortization | 12 | 11 | 10 | 18.0% ↑ | 29.2% 个 | 42 | 37 | 13.3% 个 |
| Financial Results | (56) | (59) | (52) | 5.7% ↓ | 7.9% 个 | (214) | (200) | 6.7% 个 |
| Financial charges recorded under cost of sales | 35 | 34 | 37 | 2.5% 个 | 4.7% ↓ | 140 | 133 | 5.3% 个 |
| EBITDA | 160 | 162 | 174 | 1.4% ↓ | 7.7% ↓ | 637 | 669 | 4.7% ↓ |
| EBITDA Margin | 15.0% | 14.8% | 14.4% | 0.2 p.p. ↑ | 0.7 p.p. ↑ | 15.0% | 14.0% | 1.0 p.p. ↑ |
| EBITDA Adjusted (ex. Equity Income) | 177 | 176 | 198 | 0.5% ↑ | 10.9% ↓ | 694 | 764 | 9.2% ↓ |
| EBITDA Margin adjusted (ex. Equity Income) | 16.6% | 16.0% | 16.4% | 0.5 p.p. ↑ | 0.2 p.p. ↑ | 16.3% | 16.0% | 0.3 p.p. ↑ |



Attachment 02 – Consolidated MRV Balance Sheet (R\$ million)

| ASSETS | 12/31/16 | 9/30/16 | 12/31/15 | Var. Dec/16 x Sep/16 | Var. Dec/16 x Dec/15 |
|--|----------|---------|----------|-------------------------|-------------------------|
| CURRENT ASSETS | | | | | |
| Cash and cash equivalents | 1,764 | 1,661 | 1,596 | 6.2% ↑ | 10.5% 个 |
| Short-term investments | 258 | 133 | 128 | 93.0% ↑ | 100.5% ↑ |
| Receivables from real estate development | 1,658 | 1,953 | 2,069 | 15.1% ↓ | 19.9% ↓ |
| Receivables from services provided | 4 | 3 | 6 | 28.3% ↑ | 39.9% ↓ |
| Real estate for sale and development | 3,077 | 2,748 | 2,726 | 12.0% 个 | 12.9% 个 |
| Recoverable current taxes | 229 | 205 | 196 | 11.9% ↑ | 16.8% 个 |
| Deferred expenses | 57 | 54 | 44 | 6.3% ↑ | 30.0% ↑ |
| Other assets | 74 | 57 | 54 | 30.3% ↑ | 37.6% 个 |
| Total Current Assets | 7,120 | 6,813 | 6,820 | 4.5% 个 | 4.4% ↑ |
| NONCURRENT ASSETS Receivables from real estate development | 991 | 935 | 1,204 | 6.0% 个 | 17.6% ↓ |
| Real estate for sale and development | 3,059 | 3,036 | 2,256 | 0.8% ↑ | 35.6% ↑ |
| Due from related parties | 37 | 38 | 88 | 4.3% ↓ | 58.5% ↓ |
| Deferred expenses | 36 | 40 | 32 | 9.5% ↓ | 11.2% 个 |
| Other noncurrent assets | 73 | 71 | 62 | 1.8% ↑ | 16.8% ↑ |
| Investment property | 783 | 676 | 740 | 16.0% ↑ | 5.9% 个 |
| Property and equipment | 140 | 127 | 105 | 10.1% ↑ | 32.9% ↑ |
| Intangible Assets | 86 | 87 | 84 | 0.6% ↓ | 2.1% ↑ |
| Total Noncurrent Assets | 5,207 | 5,010 | 4,573 | 3.9% ↑ | 13.9% ↑ |
| TOTAL ASSETS | 12,327 | 11,823 | 11,392 | 4.3% ↑ | 8.2% 个 |



Attachment 02 – Consolidated MRV Balance Sheet (R\$ million)– continuation

| LIABILITIES AND SHAREHOLDERS' EQUITY | 12/31/16 | 9/30/16 | 12/31/15 | Var. Dec/16 x Sep/16 | Var. Dec/16 x Dec/15 |
|---|----------|---------|----------|-------------------------|-------------------------|
| CURRENT LIABILITIES | | | | | |
| Trade accounts payable | 315 | 310 | 254 | 1.6% 个 | 23.9% 个 |
| Payables for purchase of investments | 35 | 41 | 40 | 15.8% ↓ | 3.6% 个 |
| Loans and financing | 937 | 1,105 | 1,119 | 15.2% ↓ | 16.2% ↓ |
| Payables for purchase of land | 515 | 610 | 348 | 15.6% ↓ | 47.9% 个 |
| Advances from customers | 675 | 702 | 852 | 3.9% ↓ | 20.8% ↓ |
| Labor and social liabilities | 110 | 128 | 110 | 13.9% ↓ | 0.4% 个 |
| Tax liabilities | 57 | 44 | 56 | 29.9% 个 | 2.6% 个 |
| Accrual for maintenance of real estate | 40 | 40 | 37 | 0.3% 个 | 8.5% 个 |
| Deferred tax liabilities | 59 | 72 | 67 | 18.6% ↓ | 12.9% ↓ |
| Proposed dividends | 132 | - | 130 | - | 1.7% 个 |
| Other payables | 49 | 51 | 38 | 4.0% ↓ | 29.7% 个 |
| Total Current Liabilities | 2,924 | 3,103 | 3,050 | 5.8% ↓ | 4.1% ↓ |
| NONCURRENT LIABILITIES | | | | | |
| Payables for purchase of investments | - | 4 | 32 | 100.0% ↓ | 88.4% ↓ |
| Loans and financing | 1,377 | 1,001 | 1,131 | 37.6% 个 | 21.7% 个 |
| Payables for purchase of land | 1,695 | 1,372 | 1,166 | 23.6% 个 | 45.4% 个 |
| Advances from customers | 629 | 659 | 717 | 4.7% ↓ | 12.3% ↓ |
| Accrual for maintenance of real estate | 100 | 97 | 99 | 2.8% 个 | 1.1% 个 |
| Accrual for civil, labor, and tax risks | 98 | 96 | 92 | 2.0% 个 | 6.6% 个 |
| Deferred tax liabilities | 40 | 34 | 42 | 16.6% 个 | 4.7% ↓ |
| Other liabilities | 27 | 20 | 13 | 37.3% 个 | 106.6% ↑ |
| Total Noncurrent Liabilities | 3,965 | 3,282 | 3,292 | 20.8% 个 | 20.4% ↑ |
| SHAREHOLDERS' EQUITY Equity attributable to the shareholders of the | 5,184 | 5,173 | 4,776 | 0.2% ↑ | 8.5% ↑ |
| Company | 3,184 | 3,173 | 4,770 | 0.276 | 0.370 |
| Non-controlling Interests | 254 | 264 | 274 | 3.9% ↓ | 7.5% ↓ |
| Total Shareholders' Equity | 5,437 | 5,437 | 5,050 | 0.0% ↑ | 7.7% ↑ |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 12,326 | 11,823 | 11,392 | 4.3% ↑ | 8.2% ↑ |



Attachment 03 – Consolidated Statement of Cash Flow (R\$ million)

| Consolidated (R\$ million) | 4Q16 | 3Q16 | Chg. 4Q16 x 3Q16 | 2016 | 2015 | Chg. 2016 x 2015 |
|--|-------|-------|---------------------|---------|---------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | |
| Net income | 143 | 153 | 6.6% ↓ | 574 | 595 | 3.5% ↓ |
| Adjustments to reconcile net income to cash used in operating activities | 109 | 130 | 15.9% ↓ | 458 | 382 | 20.0% 个 |
| Decrease (increase) in operating assets | 55 | (29) | 287.7% ↓ | 146 | 477 | 69.4% ↓ |
| Increase (decrease) in operating liabilities | (133) | (185) | 28.2% ↓ | (603) | (427) | 41.2% ↑ |
| Net cash used in operating activities | 174 | 69 | 153.9% 个 | 576 | 1,028 | 44.0% ↓ |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | |
| Decrease (increase) in investment securities | (111) | 15 | 834.0% ↓ | (105) | 43 | 340.8% ↓ |
| Advances to related parties | (90) | (31) | 190.1% 个 | (363) | (305) | 18.8% ↑ |
| Receipts from related parties | 93 | 39 | 137.2% 个 | 422 | 283 | 49.2% ↑ |
| Decrease in (acquisition of/contribution to) investments | (124) | 15 | 952.8% 🔱 | (101) | (10) | 899.3% 个 |
| Payment for acquisition of subsidiary | (11) | (42) | 73.5% ↓ | (44) | (38) | 15.0% 个 |
| Acquisition of fixed and intangible assets | (27) | (27) | 0.0% ↓ | (90) | (74) | 21.4% ↑ |
| Net cash used in investing activities | (271) | (31) | 770.2% 个 | (310) | (101) | 205.8% 个 |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | |
| Proceeds from shares issuance | - | - | - | - | - | |
| Proceeds from stock options' exercise | 0 | 1 | (88.3%) | 1 | 3 | 67.2% ↓ |
| Treasury shares | - | (1) | 100.0% 🔱 | (3) | 4 | 166.5% ↓ |
| Treasury shares | - | - | - | - | (39) | 100.0% ↓ |
| Proceeds from loans, financing and debenture | 795 | 440 | 80.6% | 1,928 | 1,178 | 63.7% ↑ |
| Payment of loans, financing and debenture | (584) | (470) | 24.2% 个 | (1,863) | (1,465) | 27.2% 个 |
| Capital transaction | 0 | (0) | 241.5% ↓ | (1) | 0 | 435.0% ↓ |
| Net contributions (distributions) of noncontrolling interests | (12) | (309) | 96.0% ↓ | (34) | (58) | 40.5% ↓ |
| Advanced payment from related companies | - | - | - | _ | - | |
| Net cash (used in) generated by financing activities | 199 | (339) | 158.7% ↓ | (128) | (548) | 76.6% ↓ |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET | 102 | (301) | 133.9% ↓ | 138 | 378 | 63.5% ↑ |
| CASH AND CASH EQUIVALENTS | | | | | | |
| Cash and cash equivalents at beginning of the period | 1,661 | 1,628 | 2.1% ↑ | 1,596 | 1,217 | 31.1% ↑ |
| Cash and cash equivalents at end of the period | 1,764 | 1,661 | 6.2% ↑ | 1,764 | 1,596 | 10.5% 1 |



Attachment 04 – Consolidated Income Statement LOG CP 100% (R\$ thousands)

| INCOME STATEMENT | 4Q16 | 3Q16 | 4Q15 | Chg. % 4Q16 x 3Q16 | Chg. % 4Q16 x 4Q15 | 12M16 | 12M15 | Chg. % 12M16 x 12M15 |
|--|---|---|--|---|--|---|--------------------------------|--|
| NET OPERATING REVENUES | 24,521 | 23,961 | 24,169 | 2.3% | 1.5% | 96,774 | 92,911 | 4.2% |
| Cost | - | - | - | 0.0% | 0.0% | - | - | 0.0% |
| GROSS PROFIT | 24,521 | 23,961 | 24,169 | 2.3% | 1.5% | 96,774 | 92,911 | 4.2% |
| OPERATING EXPENSES Selling expenses General & Administrative expenses Other operatin expenses, net Investment Property Fair Value Variation Equity in subsidiaries and JV's OPERATING INCOME BEFORE FINACIAL RESULTS | (30,675) (2,836) (2,364) (185) (27,151) 1,861 (6,154) | (4,304) (2,998) (2,509) (49) 802 450 19,657 | (14,346) (2,219) (2,634) 352 (8,866) (979) 9,823 | 612.7% -5.4% -5.8% 277.6% -3485.4% 313.6% -131.3% | 113.8% 27.8% -10.3% -152.6% 206.2% -290.1% -162.6% | (42,323) (10,961) (9,543) (528) (24,477) 3,186 54,451 | (10,146) (9,555) (2,307) | -12.9% 8.0% -0.1% -77.1% -21.0% -28.2% 22.8% |
| FINANCIAL RESULTS | (16 313) | (15,311) | (1/1 730) | 6.5% | 10.7% | (51 555) | (43,489) | 18.5% |
| Financial expenses | (17,351) | (18,760) | | -7.5% | -4.5% | (60.672) | (63.384) | -4.3% |
| Financial income | 1,038 | 3,449 | 3,444 | -69.9% | -69.9% | 9,117 | 19,895 | -54.2% |
| INCOME BEFORE INCOME TAX AND SOCIAL CONTRIBUTION | (22,467) | 4,346 | (4,907) | -617.0% | 357.9% | 2,896 | 856 | 238.3% |
| INCOME TAX AND SOCIAL CONTRIBUTION | 32,657 | 2,092 | 18,714 | 1461.0% | 74.5% | 32,760 | 16,335 | 100.6% |
| Current | (1,405) | (1,082) | (1,368) | 29.9% | 2.7% | (5,078) | (5,999) | -15.4% |
| Deferred | 34,062 | 3,174 | 20,082 | 973.2% | 69.6% | 37,838 | 22,334 | 69.4% |
| NET INCOME | 10,190 | 6,438 | 13,807 | 58.3% | -26.2% | 35,656 | 17,191 | 107.4% |
| PROFIT ATRIBUTABLE TO | | | | | | | | |
| Shareholder's of the company Non-controlling interests | 10,189 1 | 6,436 2 | 13,819 (12) | 58.3% -50.0% | -26.3% -108.3% | 35,647 9 | 17,196 (5) | 107.3% -280.0% |



Attachment 05 – Consolidated Balance Sheet LOG CP 100% (R\$ thousands)

| ASSETS | 31/Dec/16 | 30/Sep/16 | 31/Dec/15 | Chg. % Dec-16 x Sep-16 | Chg. % Dec-16 x Dec-15 | LIABILITIES & SHAREHOLDER'S EQUITY | 31/Dec/16 | 30/Sep/16 | 31/Dec/15 | Chg. % Dec-16 x Sep-16 | Chg. % Dec-16 x Dec-15 |
|---|-----------|-----------|-----------|------------------------------|------------------------------|--|-----------|-----------|-----------|------------------------------|------------------------------|
| CURRENT ASSETS | | | | | | CURRENT LIABILITIES | | | | | |
| Cash and cash equivalents | 146,941 | 18,259 | 17,258 | 704.8% | 751.4% | Accounts Payable | 3,561 | 10,010 | 6,601 | -64.4% | -46.1% |
| Accounts receivable | 24,094 | 24,998 | 19,119 | -3.6% | 26.0% | Loans and financing | 337,250 | 355,859 | 150,579 | -5.2% | 124.0% |
| Recoverable taxes | 7,476 | 7,504 | 8,532 | -0.4% | -12.4% | Salaries, payroll taxes and benefits | 2,523 | 2,576 | 2,401 | -2.1% | 5.1% |
| Deferred selling expenses | 6,785 | 6,100 | 4,329 | 11.2% | 56.7% | Taxes and contributions | 2,680 | 2,241 | 2,559 | 19.6% | 4.7% |
| Other assets | 442 | 111 | 187 | 298.2% | 136.4% | Advances from customers - Swap | 1,570 | 1,587 | 3,518 | -1.1% | -55.4% |
| Total current assets | 185,738 | 56,972 | 49,425 | 226.0% | 275.8% | Payable Dividends | 8,466 | - | 1,634 | 0.0% | 418.1% |
| | | | | | | Credits on related parties | 948 | 1,053 | 965 | -10.0% | -1.8% |
| NON-CURRENT ASSETS | | | | | | Other liabilities | 632 | 728 | 722 | -13.2% | -12.5% |
| Trade accounts receivable | 12,800 | 13,290 | 14,641 | -3.7% | -12.6% | Total current liabilities | 357,630 | 374,054 | 168,979 | -4.4% | 111.6% |
| Deferred selling expenses | 3,694 | 3,540 | 7,862 | 4.4% | -53.0% | | | | | | |
| Recoverable taxes | 40,953 | 41,265 | 38,403 | -0.8% | 6.6% | Non-current liabilities | | | | | |
| Deferred taxes | 90,213 | 56,381 | 51,052 | 60.0% | 76.7% | Loans and financing | 651,834 | 715,591 | 814,379 | -8.9% | -20.0% |
| Other assets | 1,049 | 867 | 608 | 21.0% | 72.5% | Advances from Customers - Swap | 41,073 | 41,085 | 42,406 | 0.0% | -3.1% |
| Investment in subsidiaries and jointly controlled | 247,220 | 242,734 | 237,314 | 1.8% | 4.2% | Deferred taxes | 54,958 | 55,298 | 51,125 | -0.6% | 7.5% |
| Investment property | 2,298,800 | 2,295,228 | 2,174,413 | 0.2% | 5.7% | Others | 2,319 | 2,674 | 2,756 | -13.3% | -15.9% |
| Property and equipment | 1,631 | 1,640 | 1,800 | -0.5% | -9.4% | Total Non-current liabilities | 750,184 | 814,648 | 910,666 | -7.9% | -17.6% |
| Total non-current assets | 2,696,360 | 2,654,945 | 2,526,093 | 1.6% | 6.7% | Total Liabilities | 1,107,814 | 1,188,702 | 1,079,645 | -6.8% | 2.6% |
| | | | | | | SHAREHOLDER'S EQUITY | | | | | |
| | | | | | | Equity atributable to the shareholder's of the company | 1,774,157 | 1,523,089 | 1,495,765 | 16.5% | 18.6% |
| | | | | | | Non-controlling interest | 127 | 126 | 108 | 0.8% | 17.6% |
| | | | | | | Total Shareholder's Equity | 1,774,284 | 1,523,215 | 1,495,873 | 16.5% | 18.6% |
| TOTAL ASSETS | 2,882,098 | 2,711,917 | 2,575,518 | 6.3% | 11.9% | TOTAL LIABILITIES & SHAREHOLDER'S EQUITY | 2,882,098 | 2,711,917 | 2,575,518 | 6.3% | 11.9% |



Attachment 06 – Consolidated Statement of Cash Flow LOG CP 100% (R\$ thousands)

| CASH FLOW STATEMENT | 12M16 | 12M15 | Chg. % 12M16 x 12M15 |
|--|-----------|-----------|-------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net income | 35,656 | 17,191 | 107.4% |
| Adjustments to reconcile profit to net cash used in operating activities | 42,526 | 65,688 | -35.3% |
| Decrease (increase) in operating assets | (7,115) | (13,994) | -49.2% |
| Increase (decrease) in operating liabilities | 4,246 | 4,885 | -13.1% |
| Income tax and social contribution paid | (4,728) | (5,488) | -13.8% |
| Land sale receiving | 4,540 | 105,954 | -95.7% |
| Dividends received from subsidiaries | - | 20,000 | -100.0% |
| Net cash used in operating activities | 75,125 | 194,236 | -61.3% |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Decrease (Increase) of investments | (3,887) | (5,544) | -29.9% |
| Acquisition of investment property | (65,705) | (39,821) | 65.0% |
| Other | (753) | (983) | -23.4% |
| Net cash used in investing activities | (70,345) | (46,348) | 51.8% |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from loans and debentures, net | 305,782 | 209,716 | 45.8% |
| Payment of loans | (301,697) | (297,604) | 1.4% |
| Derivative financial instrument redemption or acquisition | (5,115) | 6,073 | -184.2% |
| Interest paid | (122,891) | (126,038) | -2.5% |
| Contributions from shareholders | 251,634 | 25,856 | 873.2% |
| Payment of obligations with related companies | (111,387) | - | -100.0% |
| Increase in obligations with related companies | 110,201 | - | -100.0% |
| Dividend payments | (1,634) | (25,856) | -93.7% |
| Contributions from noncontrolling shareholders | 10 | (111) | -109.0% |
| Net cash provided by financing activities | 124,903 | (207,964) | -160.1% |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET | 129,683 | (60,076) | -315.9% |
| CASH AND CASH EQUIVALENTS | | | |
| Cash and cash equivalents at beginning of year | 17,258 | 77,334 | -77.7% |
| Cash and cash equivalents at end of year | 146,941 | 17,258 | 751.4% |



Attachment 07 - Glossary

Built Units – Recorded according to the construction's evolution, equivalent construction.

Cash - Composed by the balance of cash and cash equivalents and financial investments (bonds and securities).

Cash Burn – cash burn as measured by the change in net debt, excluding capital increases, purchased shares held in treasury and dividend payments, when available.

Construction financing – Units from projects that had the construction financing approved by a financial institution in the period

Client financing - Quantity of clients (individuals) that signed their mortgages with a financial institution in the period

Pre-Sales – Every contract resulting from the sale of units over a certain period, including units being launched and units in stock.

"Crédito Associativo" – is a type of mortgage offered by Caixa Econômica Federal and Banco do Brasil to individuals that aim to finance their houses during the construction period. On the other hand, the homebuilders will also be paid by the banks according to the percentage of completion method. In this method, the cash flow is faster and more efficient than the traditional method where the company is financed only when the project is delivered.

Duration – Weighted average time of the debt maturity.

EBITDA - is equal to net income plus income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. EBITDA does not have a standard definition and other companies may measure their EBITDA in a different way. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization, minority interest, and expenses related to financial and legal advisory fees in connection with the entry of the selling shareholder and MRV initial public offering, EBITDA is an indicator of our general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

EPS - Earnings per share - Basic earnings per share are calculated by dividing income for the period attributed to the holders of common shares of the parent entity by the weighted average number of common shares outstanding during the period, less treasury shares, if any.

FFO – Funds from Operations, Net Income minus depreciation.

FFO Margin – Margin calculated dividing the FFO by Net Operational Revenues.

FIP M Plus - Private Equity fund managed by Bradesco BBI.

Finished Units – Recorded according to the construction's conclusion, full project at once.



GLA – Gross leasable area, which corresponds to the areas available for lease.

INCC – Índice Nacional de Custos da Construção – inflation index associated with construction costs of residential units.

Land bank – land held in stock with the estimated PSV

LOG Commercial Properties – Subsidiary company, jointly controlled, in the business of industrial and commercial properties.

LOG-CP Portfolio – contemplates the GLA of the projects in operation, in construction and the potential GLA in development.

Minha Casa Minha Vida (My House My Life) – The Program Minha Casa Minha Vida, known as MCMV, is the national housing program of the Federal Government, which aims to reduce the housing deficit. The program envisages the construction of 3 million units for families earning up to 10 minimum wages. This program has two versions: Minha Casa Minha Vida, released in April 2009, with the goal of building one million houses to be contracted until 2010, and Minha Casa Minha Vida 2, released in 2010 with the goal of building two million additional homes, to be contracted between 2011 and 2014.

NOI - Net Operating Income, that is equal to the operating revenues less project direct expenses.

Novo Mercado - Special listing segment of the BM&FBOVESPA, with differentiated corporate governance rules, in which the Company was included on July 23, 2007.

OCPC 04 and PoC Method (Percentage of Completion) – Revenues, as well as the costs and expenses relating to the real estate development activity, are recognized along the real estate project's construction period, in line with the evolution of the cost incurred, according to OCPC 04. Most of our sales consist of credit sales carried out through installments. On an overall basis, we receive the value (or part of the value, in case of credit sales) in the sales contracts before revenue recognition. The revenue from real estate development relative to a certain period reflects the recognition of sales that were previously contracted.

PSV – Potential Sales Value - The PSV value is equivalent to the total number of potential launch Units, multiplied by the Unit's average estimated sales price.

RET – Special Tax Regime

ROE – Return on Equity – ROE is defined as the ratio between net income (after interest and taxes) and the average shareholder's equity.

SBPE – *Sistema Brasileiro de Poupança e Empréstimo* – Real Estate mortgage using funds from the savings accounts' deposits.

SFH Funds – Funds from the National Housing System (SFH) are originated from the Governance Severance Indemnity Fund for Employees (FGTS) and from savings accounts deposits (SBPE).

Starwood – Starwood is a private equity firm with headquarters in Greenwich, USA. Founded in 1991, Starwood has invested over US\$ 8 billion of equity capital, representing over US\$ 26 billion in assets. Starwood has approximately US\$ 16 billion of assets under management, having invested in nearly every class of real estate on a global basis, including offices, retail, residential, golf, hotels, resorts and industrial assets.



Swap Agreements – A system in which the land-owner gets a certain number of units to be built on the land in exchange for the land.

Unearned Results – the balance of real estate sale transactions already contracted, referring to uncompleted properties, non-incurred budgeted costs (according to budgets), and unearned revenue from sale of properties, not reflected in the financial statements.

Yield on cost – Defined as the Rent Revenues divided by Total investment.

Disclaimer

Unless otherwise stated, the operating data refer to MRV's share in projects.

This presentation contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of MRV. These are mere projections and, as such, are based exclusively on the Management's expectations about the future of the business.

These expectations are highly dependent upon required approvals and licenses for projects, market conditions, performance of the Brazilian economy, the sector and international markets and, therefore, are subject to changes without prior notice.

This performance report includes accounting data and non-accounting data such as operating and financial results and outlooks based on the expectations of the Board of Directors. The non-accounting data such as values and units of Launches, Pre-Sales, amounts related to the housing program "Minha Casa Minha Vida", Inventory at Market Value, Land bank, Unearned Results, cash disbursement and Guidance were not subject to review by the Company's independent auditors.

The EBITDA, in this report, represents the net income before income tax and social contribution, net financial result, financial costs recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP and IFRS measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest, EBITDA is an indicator of MRV general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

Relationship with Independent Auditors

Pursuant to CVM Instruction 381/03, we inform that the Company's independent auditors Ernst & Young Auditores Independentes S/S ("Ernst & Young") did not provide services during the nine months of 2016 other than those relating to external audit, except professional services related to the issuance of a comfort letter on the accounting and financial information presented in the prospectus for issuance of Certificates of Real Estate Receivables, contracted on September 6, 2016 for a total amount of R \$ 134 thousand. The Company's policy for hiring independent auditors ensures that there is no conflict of interest, loss of autonomy or objectiveness.

About MRV

MRV Engenharia e Participações S.A. is the largest Brazilian real estate developer and homebuilder in the lower-income segment, with more than 37 years of experience, active in 145 cities, in 22 Brazilian states and in the Federal District. MRV is listed on the BM&FBovespa's *Novo Mercado* under the ticker MRVE3. The ADRs are traded on OTC PINK International Premier of the Over-The-Counter (OTC) Market, with ticker MRVNY.