

Significant gross margin of 32.5% in 1H16 Record high of R\$ 324 million cash generation in 1H16 Reduction of leverage reaching 6.6%

Belo Horizonte, August 11th, 2016 – MRV Engenharia e Participações S.A. (BM&FBovespa: MRVE3 – ADR OTCQX: MRVNY), announces its results for the second quarter of 2016. The financial information is presented in million Reais (R\$ million), except where otherwise indicated, and is based on the consolidated financial statements prepared and presented in accordance to the International Financial Reporting Standards (IFRS), which considers Guideline CPC 04 Application of Interpretation ICPC 02 to Brazilian Real Estate Development Entities, issued by the Accounting Pronouncements Committee (CPC) and approved by the Brazilian Securities and Exchange Commission (CVM) and the Federal Accounting Council (CFC), consistent with the standards issued by CPC.

HIGHLIGHTS

- ▼ Gross margin of 32.5% in 1H16, an increase of 3.1 p.p. compared to 1H15.
- W Record high of cash generation for a 1H, reaching R\$324 million and cash position of R\$ 1.8 billion.
- ▼ Net margin of 12.7%, an increase of 1.4 p.p compared to 1H15.
- ▼ Continuous financial deleverage, reaching 6.6% of net debt/equity ratio in 1H16, a reduction of 14.4 p.p. over the same period last year.
- <u>Best rating of the sector</u>, with maintenance of AA-(br) by Fitch *Ratings* and brAA- by Standard&Poor's.





Message from the Management

Increasing Market Share

During the last years, the Company is committed to deploy its landbank balance strategy, especially in the metropolitan areas and cities where there the landbank inventory was not balanced. Since 2014, we acquired 174 thousand plots of land with a PSV of R\$ 25 billion. We aim to have enough land to keep launching in each city where we operate.

In those regions, we have high potential to increase our Market Share penetration once (i) they concentrate high demand and low supply, (ii) we have deep knowledge of the market and (iii) we already have the right structure to expand our operation.

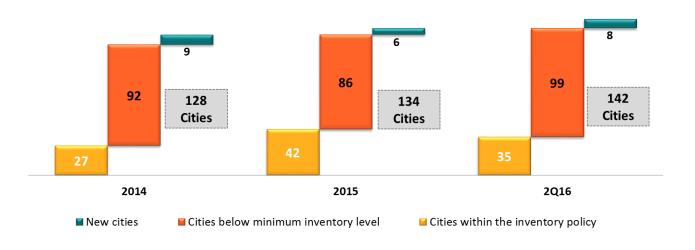
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LANDBANK ANALYSIS

We expect that over the next quarters the acquired landbank is going to be available for sale, contributing to achieve the adequate inventory level for sales in each city.

According to our studies, we estimate that if this inventory level is reached, the current sales volume of 3.2 thousand units/month will increase to a potential sales volume of 5 thousand units/month, meaning 60 thousands sold units/year.

CURRENT INVENTORY ANALYSIS





During 2016, in some months we have already reached sales volume close to this potential, therefore to reach it we understand that it will not be necessary any investments in structure, processes and systems.

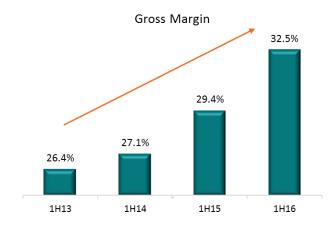
Additionally, our production and support teams are able to attend this volume without impacting in quality and costs.

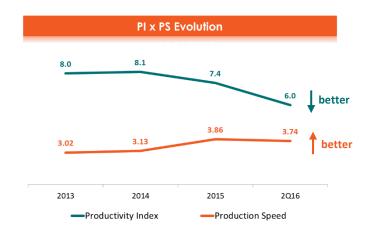
Continuous increase of Operational and Financial Efficiency

The Company remains focused in productivity enhancement, increasing the production speed (PS) and decreasing the need of workforce (PI – Productivity Index) to produce one unit. This evolution was possible due to our investments in training, labor force even more qualified and the process change to aluminum forms. Thus, our labor force is constantly increasing their expertise, which makes our process more mature, efficient and with less discrepancy between the regionals. In this quarter we have reached the highest historical level of productivity.

Additionally, the Company is strengthening its austerity policy on production costs control, contracts renegotiation with suppliers and processes review.

The main impact of those actions can be observed in the Company's profitability growth with a recurrent increase of gross margins, reaching its highest level (32.5%) since the 1st half of 2010.

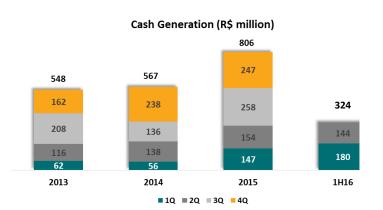


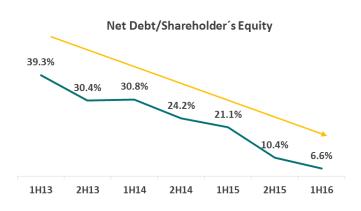


Strong Cash Generation and Leverage Reduction

We released a strong cash flow generation of R\$ 324 million, a Company's historical record for a 1st half. We reached the 15th quarter of recurrent cash generation. The conclusion of the simultaneous sales process guarantees more efficiency on units transferred to the banks and reduction of receivables cycle, besides the decrease in cancelations.







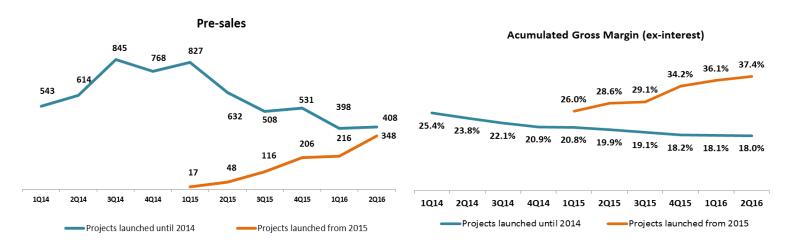
The Company continuous to decrease its leverage, reaching a net debt/equity ratio of 6.6% in 2Q16, the lowest since 2009 and one of the lowest in the sector.

Subsidiaries Highlight – Positive contribution to Margins and ROE

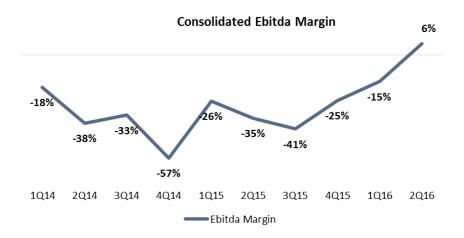
Prime

In the past years, the joint control subsidiary Prime went through a reorganization of its management and processes, aiming to improve the Company's operational and commercial efficiency. In the beginning of 2015 all actions have already been implemented. The Company's strategy also focused in landbank expansion, in regions of high demand and low supply. The diversification and quality of its new landbank will provide greater volume of launches and sales in the Middle East.

As consequence, the reported results already shown a significant increase compared to 2014, supported mainly by the conclusion of old projects (up to 2014) and beginning of new projects (from 2015), also a more expert management.







The new projects have had an outstanding contribution for the Company's profitability recovery, which will continue to growth as the old projects ended. Those changes will also reflect on MRV equity results, margins and consequently in the MRV's ROE.

LOG

In June our subsidiary LOG CP presented to CVM its request for the Conversion of Registry from Category A to B and Initial Public Offer of shares. LOG's operation is growing in a sustainable way, with low vacancy and high potential for development/expansion with the economic scenario enhancement.

On the 1st half of 2016, LOG remained focused on delivering solid results, growing 7.6% on net operational revenue, 7.2% on adjusted EBITDA and presenting an increase of 3.7 p.p. on adjusted FFO margin, when compared to the same period last year. These numbers reflect the consistency and quality of its assets, its tenant's portfolio and right financial decisions made by the Company.

Urbamais



In June, Urbamais delivered its first allotment, *Parque Atlanta*, with 90% of 335 sold units. Also during the second quarter, Urbamais launched *Jardim de Campos, its* fourth project, reaching sales of 50% of 464 units, in only two weeks.

Urbamais operations has been developing with consistency, reporting sales growth of 87% compared to the same period last year. The company's landbank has a PSV of R\$ 2.4 billion.





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Sustainability

Gold Seal on GHG PROTOCOL Program

The Company was granted with the gold seal from GHG Protocol, which is a program from Sustainability Studies Center (GVces) from "Fundação Getúlio Vargas", with the objective to promote the corporate culture on publishing greenhouse gas emissions inventories. MRV is the first and only company in the sector to obtain this rating.



Qualified companies in this rating are the ones that apart of fulfilling the mandatory requirements, such as follow internationally accepted rules and methodologies of greenhouse gas accounting and ensure the relevance for the main economic sectors in Brazil, are verified by independent third party according to the rules from the program.

MRV Institute

Founded in December 2014 the MRV Institute is a non-profit organization in charge of initiatives related to education and environment preservation.

In June, it was started the renovation of *Castelinho da Floresta*, the building where the Miguilim Program will take place. The Miguilim Program was created 20 years ago and is an important service center for children and teenagers living on the streets of Belo Horizonte.

The main objective of this program is to promote reintegration and facilitate the return of the teenagers to the families. The educators act proactively, approaching children and teenagers with the intention to build trust and then, offer shelter, providing food, specialized guidance and practice of educational activities such as circus, visual art, percussion, dance, drama, carpentry and music.



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Events after the report period

In this date, LOG COMMERCIAL PROPERTIES E PARTICIPAÇÕES S.A. has filed new documentation with the Brazilian Securities Committee ("CVM"), substantially similar to the documentation filed on June 6, 2016, except for the financial information that has been updated to the Company's numbers for the second quarter of 2016 and to the changes requested by the CVM. Additional information can be found in the LOG's IR website (http://www.logcp.com.br/relacoes-com-investidores).



Financial Performance - MRV

Consolidated Financial Highlights (R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Net Operating Revenue	1,084	981	1,285	10.5% 个	15.6% ↓	2,065	2,309	10.6% ↓
Financial results allocated to Net Revenue	13	9	23	44.4% ↑	42.0% ↓	22	40	45.0% ↓
Total Net Operating Revenue	1,097	990	1,307	10.8% ↑	16.1% ↓	2,087	2,350	11.2% ↓
Financial Cost recorded under COGS	38	34	34	11.1% ↑	11.5% 个	71	63	13.7% 个
Gross Profit	352	326	382	8.0% ↑	8.0% ↓	677	690	1.8% ↓
% Gross Margin	32.1%	32.9%	29.2%	0.8 p.p. ↓	2.8 p.p. ↑	32.5%	29.4%	3.1 p.p. ↑
Selling expenses	122	116	113	4.9% 个	7.5% 个	237	222	6.9% 个
Selling expenses / net revenues (%)	11.1%	11.7%	8.6%	0.6 p.p. ↓	2.4 p.p. ↑	11.4%	9.5%	1.9 p.p. 个
Selling expenses / pre-sales (%)	9.0%	9.4%	7.9%	0.4 p.p. ↓	1.1 p.p. ↑	9.2%	7.9%	1.2 p.p. ↑
General & Administrative Expenses	75	66	69	12.7% 个	8.1% 个	141	130	8.0% 个
G&A expenses / net revenues (%)	6.8%	6.7%	5.3%	0.1 p.p. ↑	1.5 p.p. ↑	6.7%	5.5%	1.2 p.p. ↑
G&A expenses / pre-sales (%)	5.5%	5.4%	4.8%	0.1 p.p. ↑	0.7 p.p. ↑	5.4%	4.7%	0.8 p.p. ↑
EBITDA Adjusted (ex. Equity Income)	176	166	220	5.7% 个	20.2% ↓	342	369	7.3% ↓
% EBITDA Margin Adjusted (ex. Equity Income)	16.0%	16.8%	16.9%	0.8 p.p. ↓	0.8 p.p. ↓	16.4%	15.7%	0.7 p.p. 个
EBITDA	163	151	192	8.1% ↑	14.8% ↓	314	324	3.1% ↓
% EBITDA Margin	14.9%	15.3%	14.7%	0.4 p.p. ↓	0.2 p.p. ↑	15.1%	13.8%	1.3 p.p. ↑
Net Income Adjusted (ex. Equity Income)	150	143	188	4.8% ↑	20.1% ↓	293	310	5.4% ↓
% Net margin Adjusted (ex. Equity Income)	13.7%	14.5%	14.4%	0.8 p.p. ↓	0.7 p.p. ↓	14.1%	13.2%	0.9 p.p. ↑
Net Income	138	128	159	7.6% 个	13.6% ↓	266	265	0.1% 个
% Net margin	12.6%	12.9%	12.2%	0.4 p.p. ↓	0.4 p.p. ↑	12.7%	11.3%	1.4 p.p. ↑
Earnings per share (R\$) Adjusted (ex. Equity Income)	0.340	0.325	0.426	4.8% ↑	20.1% ↓	0.665	0.701	5.2% ↓
Earnings per share (R\$)	0.312	0.290	0.361	7.6% 个	13.6% ↓	0.602	0.601	0.2% 个
ROE (LTM) Adjusted (ex. Equity Income)	12.8%	13.7%	12.9%	0.9 p.p. ↓	0.1 p.p. ↓	12.8%	12.9%	0.1 p.p. ↓
ROE (annualized) Adjusted (ex. Equity Income)	12.1%	11.8%	15.5%	0.3 p.p. ↑	3.5 p.p. ↓	12.1%	15.5%	3.5 p.p. ↓
ROE (LTM)	11.4%	12.1%	11.3%	0.7 p.p. ↓	0.1 p.p. ↑	11.4%	11.3%	0.1 p.p. ↑
ROE (annualized)	11.1%	10.6%	14.0%	0.5 p.p. ↑	2.9 p.p. ↓	11.1%	14.0%	2.9 p.p. ↓
Unearned Sales Revenues	2,310	2,460	3,243	6.1% ↓	28.8% ↓	2,310	3,243	28.8% ↓
Unearned Costs of Units Sold	(1,381)	(1,454)	(1,850)	5.0% ↓	25.4% ↓	(1,381)	(1,850)	25.4% ↓
Unearned Results	929	1,006	1,392	7.7% ↓	33.3% ↓	929	1,392	33.3% ↓
% Unearned Margin	40.2%	40.9%	42.9%	0.7 p.p. ↓	2.7 p.p. ↓	40.2%	42.9%	2.7 p.p. ↓
Cash Generation	144	180	154	20.4% ↓	6.5% ↓	324	301	7.7% 个
Net Debt (Net Cash)	351	345	1,034	1.9% 个	66.0% ↓	351	1,034	66.0% ↓
Net Debt/Shareholders' Equity	6.6%	6.7%	21.1%	0.0 p.p. ↓		6.6%	•	14.4 p.p. ↓
Net Debt/EBITDA LTM Adjusted (ex. Equity Income)	0.48x	0.44x	1.45x	8.0% 个	67.2% ↓	0.48x	1.45x	67.2% ↓
Net Debt/EBITDA LTM	0.53x	0.50x	1.65x	6.3% ↑	67.7% ↓	0.53x	1.65x	67.7% ↓



Operational Performance - MRV

Land bank

The opportunities to acquire land remain attractive, providing good conditions for the company to expand its landbank, aiming to replace launches, maintain its level for future operations and expansion in cities with potential demand, strengthening our presence in large cities and metropolitan zones.

Our landbank has 99% of units eligible to FGTS, the segment that shows better resilience in sales.

Land bank	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
%MRV								
Land Bank (R\$ billion)*	38.5	36.3	29.5	6.0% ↑	30.6% 个	38.5	29.5	30.6% 个
Acquisitions/Adjustments (R\$ million)	3,309	3,808	3,073	13.1% ↓	7.7% 个	7,117	4,906	45.0% 个
Units*	254,700	237,946	195,674	7.0% 个	30.2% 个	254,700	195,674	30.2% 个
Usable Area (in thousands of sq.m.)	11,085	10,474	8,902	5.8% 个	24.5% 个	11,085	8,902	24.5% 个
Average Price - R\$'000 / unit	148	149	151	0.8% ↓	2.3% ↓	148	151	2.3% ↓
Average Price - R\$'000 / sq.m.	3.5	3.5	3.3	0.2% 个	4.9% 个	3.5	3.3	4.9% 个
% Swap - land bank	48%	51%	55%	2.8 p.p. ↓	7.2 p.p. ↓	48%	55%	7.2 p.p. ↓
% Swap - acquisitions in the period	29%	24%	48%	5.4 p.p. ↑	18.8 p.p. ↓	29%	54%	25.0 p.p. ↓
By financing source - FGTS	99%	99%	83%	0.5 p.p. ↑	15.7 p.p. ↑	99%	83%	15.7 p.p. ↑
By financing source - Savings accounts	1%	1%	17%	0.5 p.p. ↓	15.7 p.p. ↓	1%	17%	15.7 p.p. ↓
100%								
Number of Projects	595	567	426	4.9% ↑	39.7% 个	595	426	39.7% ↑
Land Bank (R\$ billion)*	41.5	39.4	30.4	5.4% 个	36.6% 个	41.5	30.4	36.6% ↑
Units	265,615	248,509	201,936	6.9% ↑	31.5% 个	265,615	201,936	31.5% ↑
Units per Project	446	438	474	1.9% ↑	5.8% ↓	446	474	5.8% ↓
Usable Area (in thousands of sq.m.)	11,556	10,946	9,186	5.6% 个	25.8% 个	11,556	9,186	25.8% ↑
Average Price - R\$'000 / unit	147	149	151	0.9% ↓	2.2% ↓	147	151	2.2% ↓
Average Price - R\$'000 / sq.m.	3.6	3.6	3.5	0.1% ↓	2.7% 个	3.6	3.5	2.7% ↑

 $[\]ensuremath{^*}$ Includes the residential and allotment segments.

Most part of the acquisitions is done through swap and/or installment payments after building permit. Out of the R\$ 38.5 billion of landbank, R\$ 1.7 billion already has incorporation permits (11,602 units). Since 2014, we have disbursed R\$ 542.5 million in land acquisition.



Gross Launches (%MRV)

Launches	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
%MRV								
Launches (R\$ million)*	1,123	973	1,088	15.5% ↑	3.2% 个	2,096	2,025	3.5% 个
Units	7,416	6,667	7,288	11.2% ↑	1.8% 个	14,084	13,570	3.8% ↑
Average Launching Size (units)	371	351	405	5.7% ↑	8.4% ↓	361	357	1.2% ↑
Usable Area (in thousands of sq.m.)	363	306	350	18.6% ↑	3.8% 个	670	636	5.3% 个
Average Price - R\$'000 / unit	151	146	149	3.8% ↑	1.4% 个	149	149	0.3% ↓
Average Price - R\$'000 / sq.m.	3	3.2	3.1	2.6% ↓	0.6% ↓	3.1	3.2	1.7% ↓
By financing source - FGTS	100%	100%	90%	0.0 p.p.	9.7 p.p.	100%	85%	14.7 p.p.
By financing source - Savings accounts	0%	0%	10%	0.0 p.p.	10.1 p.p.	0%	15%	14.7 p.p.
Per region - Capital Cities	11%	0%	6%	11.2 p.p.	5.2 p.p.	6%	16%	10.1 p.p.
Per region - Metropolitan Areas	57%	35%	27%	21.8 p.p.	30.0 p.p.	47%	23%	23.7 p.p.
Per region - Secondary Cities	31%	65%	66%	33.0 p.p.	34.8 p.p.	47%	61%	13.9 p.p.
100%								
Number of Projects	20	19	18	5.3% 个	11.1% 个	39	38	2.6% ↑
Launches (R\$ million)*	1,183	1,121	1,115	5.6% 个	6.1% 个	2,304	2,136	7.8% ↑
Units	7,828	7,818	7,687	0.1% ↑	1.8% 个	15,646	14,602	7.1% 个
Usable Area (in thousands of sq.m.)	400	339	368	18.0% ↑	8.7% 个	739	682	8.3% ↑
Average Price - R\$'000 / unit	151	143	145	5.4% ↑	4.2% 个	147	146	0.6% 个
Average Price - R\$'000 / sq.m.	3.0	3.3	3.0	10.6% ↓	2.4% ↓	3.1	3.1	0.4% ↓

^{*} Includes the residential and allotment segments.

The Company has maintained its launch strategy focused on supplying metropolitan zones, where we identify high demand and available income, within FGTS. The land acquired in the past 2 years are essentials to reach this objective, prioritizing areas with excellent location and shorter legalization term. In 2Q16, 40% of total launched projects came from land acquired after 2014.

Pre-Sales (%MRV), net of swaps

Pre-sales	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
%MRV								
Pre-sales (R\$ million)*	1,355	1,234	1,434	9.8% ↑	5.5% ↓	2,588	2,800	7.6% ↓
Units	8,810	7,730	9,321	14.0% ↑	5.5% ↓	16,540	18,361	9.9% ↓
Usable Area (in thousands of sq.m.)	400	355	417	12.7% ↑	4.1% ↓	754	823	8.4% ↓
Average Price - R\$'000 / unit	152	159	154	4.3% ↓	1.4% ↓	157	153	2.6% 个
Average Price - R\$'000 / sq.m.	3.4	3.5	3.4	2.5% ↓	1.4% ↓	3.4	3.4	0.9% 个
By financing source - FGTS	94%	93%	86%	0.2 p.p. ↑	7.4 p.p. 个	94%	85%	9.0 p.p. ↑
By financing source - Savings accounts	6%	7%	14%	0.2 p.p. ↓	7.2 p.p. ↓	6%	15%	8.9 p.p. ↓
Per region - Capital Cities	21%	21%	21%	0.1 p.p.	0.1 p.p.	21%	22%	0.7 p.p.
Per region - Metropolitan Areas	29%	28%	30%	1.8 p.p.	0.7 p.p.	29%	30%	1.3 p.p.
Per region - Secondary Cities	50%	52%	49%	1.9 p.p.	0.6 p.p.	50%	49%	1.5 p.p.
Sales over supply (%) - gross sales	19%	18%	23%	1.4 p.p. ↑	4.1 p.p. ↓	32%	40%	8.2 p.p. ↓
Sales over supply (%) - net sales	15%	13%	16%	1.6 p.p. ↑	1.4 p.p. ↓	24%	28%	4.0 p.p. ↓
100%								
Pre-sales (R\$ million)*	1,458	1,321	1,526	10.4% ↑	4.5% ↓	2,779	3,006	7.6% ↓
Units	9,380	8,207	9,959	14.3% ↑	5.8% ↓	17,587	19,682	10.6% ↓
Usable Area (in thousands of sq.m.)	426	377	459	13.0% ↑	7.2% ↓	803	909	11.7% ↓
Average Price - R\$'000 / unit	154	161	153	4.5% ↓	0.5% 个	158	153	3.3% ↑
Average Price - R\$'000 / sq.m.	3.4	3.5	3.3	2.3% ↓	3.8% ↑	3.5	3.3	4.9% ↑

 $[\]hbox{*Includes the residential and allotment segments.}$

Our market remains demanding and strong, we launched products in new regions and supplied cities with low inventory and good demand, making them more acceding. The focus on sales of eligible units to FGTS is a result from the solid performance of the low income segment, with attractive interest rates and credit availability.



Cancellations (%MRV)

(R\$ thousand)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Gross Sales	1,354,932	1,233,528	1,433,663	9.8% 个	5.5% ↓	2,588,459	2,800,360	7.6% ↓
Cancellations (Contract Value)	311,246	320,152	427,201	2.8% ↓	27.1% ↓	631,398	865,047	27.0% ↓
Cancellations / Gross Sales	23.0%	26.0%	29.8%	2.98 p.p. ↓	6.83 p.p. ↓	24.4%	30.9%	6.50 p.p. ↓
Net Sales	1,043,686	913,375	1,006,462	14.3% ↑	3.7% ↑	1,957,061	1,935,313	1.1% ↑
(units)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
(units) Gross units Sold	2Q16 8,810	1Q16 7,730	2Q15 9,321	,	•	1H16 16,540	1H15 18,361	_
<u>` '</u>	<u> </u>		2Q15	1Q16	2Q15			1H15
Gross units Sold	8,810	7,730	2Q15 9,321	1Q16 14.0% ↑ 2.9% ↓	2Q15 5.5% ↓ 34.6% ↓	16,540	18,361 6,605	1H15 9.9% ↓

In 2Q16, the cancellations/gross sales reached the best level since 3Q14 (23%). The recurrent decrease of cancellations is a result from full implementation of simultaneous sales process. In this model, sales are recognized only after client mortgage is approved by banks. Furthermore, the period between sale and transfer decreases significantly.

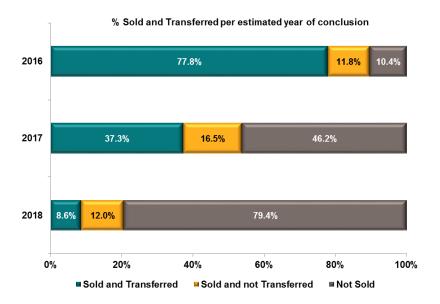
The 10% increase of gross sales contributed to the amount of R\$ 1 billion in net sales, the best level since 4Q14. The Company's gross sales will converge continuously to net sales.



Real Estate Financing

Since 2015, banks have been more restrictive on credit approval, however we have efficiently conducted in the process of sale and transfer, converting the existent demand. The increase of 12% in transferred units contributes for the account receivables reduction as well as continuous cash generation.





Real Estate Financing	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
%MRV								
Client Financing (units)	7,273	6,739	7,787	7.9% 个	6.6% ↓	14,012	15,579	10.1% ↓
Construction Financing	4,844	3,859	2,900	25.5% ↑	67.0% 个	8,703	4,660	86.8% ↑
100%								
Client Financing (units)	7,808	6,969	8,376	12.0% ↑	6.8% ↓	14,777	16,738	11.7% ↓
Construction Financing	5,106	3,888	2,911	31.3% ↑	75.4% 个	8,994	5,059	77.8% ↑

^{*} Includes the residential and allotment segments.

Production

Production	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
%MRV								
Built Units	8,104	7,816	9,735	3.7% ↑	16.8% ↓	15,920	18,288	12.9% ↓
Finished units	9,975	7,627	11,346	30.8% ↑	12.1% ↓	17,602	19,892	11.5% ↓
100%								
Built Units*	8,856	8,399	10,420	5.4% ↑	15.0% ↓	17,045	19,821	14.0% ↓
Finished units	10,263	8,052	12,148	27.5% ↑	15.5% ↓	18,315	21,266	13.9% ↓
Construction sites*	219	222	247	1.4% ↓	11.3% ↓	219	247	11.3% ↓

^{*} Includes the residential and allotment segments.

The built units volume presented an increase of 5.4% compared to 1Q16, in line with sold units in the same period.



Inventory at Market Value (%MRV)

The release of MCMV3 and effectiveness of the new parameters, impacted positively on the eligibility of the Company's inventories in FGTS, reaching 95% of the units.

Inventory at Market Value	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15
%MRV					
Inventory at Market Value (R\$ billion)**	6.10	6.04	5.16	0.9% 个	18.2% 个
By Financing Source (PSV)					
FGTS	94%	92%	67%	2.3 p.p. ↑	27.4 p.p. ↑
Savings Accounts	6%	8%	33%	2.3 p.p. ↓	27.4 p.p. ↓
By Construction phase (units)					
Not iniciated	37%	38%	38%	0.5 p.p. ↓	0.8 p.p. ↓
Under construction	58%	57%	58%	0.8 p.p. ↑	0.1 p.p. ↑
Finished	5%	5%	4%	0.3 p.p. ↓	0.7 p.p. ↑
Inventory Duration *	4.5	4.9	3.6	8.1% ↓	25.1% 个

^{*} Inventory duration = final inventory / Pre-sales (per quarter)

Financial Performance- MRV

Net Operational Revenue

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Net Operational Revenue	1,084	981	1,285	10.5% 个	15.6% ↓	2,065	2,309	10.6% ↓
Financial results allocated to Net Revenue	13	9	23	44.4% ↑	42.0% ↓	22	40	45.0% ↓
Total Net Operational Revenue	1,097	990	1,307	10.8% ↑	16.1% ↓	2,087	2,350	11.2% ↓

Gross Profit

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Gross Profit	352	326	382	8.0% 个	8.0% ↓	677	690	1.8% ↓
Gross Margin (%)	32.1%	32.9%	29.2%	0.8 p.p. ↓	2.8 p.p. ↑	32.5%	29.4%	3.1 p.p. ↑

The increase of 3.1 p.p. of gross margin when compared to 1Q15, is a consequence of a better operational and financial performance of projects started after 2014, and also the impact of production optimization and suppliers renegotiation.

Financial Cost recorded under COGS

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Financial Cost recorded under COGS	38	34	34	11.1% ↑	11.5% 个	71	63	13.7% 个
% of Net Operating Revenue	3.4%	3.4%	2.6%	0.0 p.p. ↑	0.8 p.p. ↑	3.4%	2.7%	0.8 p.p. ↑
Gross profit with financial cost	352	326	382	8.0% 个	8.0% ↓	677	690	1.8% ↓
Gross profit ex.h financial cost	389	360	416	8.3% ↑	6.4% ↓	749	753	0.5% ↓
Gross Margin ex. financial cost (%)	35.5%	36.3%	31.8%	0.8 p.p. ↓	3.7 p.p. ↑	35.9%	32.0%	3.9 p.p. ↑

^{**} Only launches. Does not include landbank.



Selling, General and Administrative Expenses (SG&A)

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Selling expenses	122	116	113	4.9% 个	7.5% 个	237	222	6.9% 个
Selling expenses / net revenues (%)	11.1%	11.7%	8.6%	0.6 p.p. ↓	2.4 p.p. ↑	11.4%	9.5%	1.9 p.p. ↑
Selling expenses / pre-sales (%)	9.0%	9.4%	7.9%	0.4 p.p. ↓	1.1 p.p. ↑	9.2%	7.9%	1.2 p.p. ↑
General & Administrative Expenses	75	66	69	12.7% ↑	8.1% ↑	141	130	8.0% 个
G&A expenses / net revenues (%)	6.8%	6.7%	5.3%	0.1 p.p. ↑	1.5 p.p. ↑	6.7%	5.5%	1.2 p.p. ↑
G&A expenses / pre-sales (%)	5.5%	5.4%	4.8%	0.1 p.p. ↑	0.7 p.p. ↑	5.4%	4.7%	0.8 p.p. ↑
Other operating (income) expenses	27	21	23	29.2% ↑	17.0% ↑	47	49	3.3% ↓

The Company has been constantly reviewing its structure aiming to fit the SG&A expenses. In this quarter, we invested in greater effort towards commercial department while the G&A increase was originated by legal expenses.

Equity Income

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
LOG Commercial Properties e Participações S.A	3.4	4.0	2.4	14.7% ↓	42.1% 个	7.4	5.8	28.0% 个
Prime Incorporações e Construções S.A	(7.9)	(14.9)	(21.3)	46.7% ↓	62.7% ↓	(22.9)	(35.6)	35.7% ↑
MRL Engenharia e Emprendimentos S.A	(6.5)	(5.8)	(9.4)	13.5% 个	30.1% ↓	(12.3)	(13.9)	11.3% ↑
Others	(1.4)	1.4	(0.3)	204.3% ↓	461.2% 个	(0.1)	(1.0)	94.2% 个
Total	(12.5)	(15.3)	(28.5)	18.4% ↓	56.2%↓	(27.8)	(44.6)	37.8% 个

The results from our subsidiaries and jointly controlled entities shows a continuous evolution of theirs financials indicators.

Financial Results

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Financial Expenses	(17)	(19)	(22)	9.9% ↓	22.1% ↓	(37)	(48)	24.1% ↓
Financial Income	59	55	51	8.2% ↑	15.6% 个	114	98	17.3% 个
Financial income from receivables from real estate development	9	12	22	29.8% ↓	61.3% ↓	21	47	55.5% ↓
Total	51	48	51	5.7% 个	1.4% ↓	99	96	2.6% 个

The increase of financial revenue came from a better profitability from cash investments.

We demonstrate below the total financial result adjusted by the financial charges allocated to COGS.

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Financial result	51	48	51	5.7% 个	1.4% ↓	99	96	2.6% 个
Financial Cost recorded under COGS	(38)	(34)	(34)	11.1% 个	11.5% 个	(71)	(63)	13.7% 个
Adjusted Total	13	14	18	7.2% ↓	25.9% ↓	27	33	18.4% ↓



EBITDA¹

R\$ million	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Income before taxes	167	156	200	7.3% 个	16.6% ↓	323	340	5.1% ↓
Depreciation and Amortization	9	10	9	1.1% ↓	1.8% 个	19	18	6.9% 个
Financial Results	(51)	(48)	(51)	5.7% 个	1.4% ↓	(99)	(96)	2.6% ↑
Financial charges recorded under cost of sales	38	34	34	11.1% ↑	11.5% 个	71	63	13.7% 个
EBITDA	163	151	192	8.1% ↑	14.8% ↓	314	324	3.1% ↓
EBITDA Margin	14.9%	15.3%	14.7%	0.4 p.p. ↓	0.2 p.p. ↑	15.1%	13.8%	1.3 p.p. ↑
EBITDA Adjusted (ex. Equity Income)	176	166	220	5.7% 个	20.2% ↓	342	369	7.3% ↓
EBITDA Margin adjusted (ex. Equity Income)	16.0%	16.8%	16.9%	0.8 p.p. ↓	0.8 p.p. ↓	16.4%	15.7%	0.7 p.p. ↑

Net Income

(R\$ million)	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Net Income	138	128	159	7.6% 个	13.6% ↓	266	265	0.1% 个
% Net margin	12.6%	12.9%	12.2%	0.4 p.p. ↓	0.4 p.p. ↑	12.7%	11.3%	1.4 p.p. ↑
Net income (ex. Equity Income)	150	143	188	4.8% ↑	20.1% ↓	293	310	5.4% ↓
% Net margin (ex. Equity Income)	13.7%	14.5%	14.4%	0.8 p.p. ↓	0.7 p.p. ↓	14.1%	13.2%	0.9 p.p. ↑

Unearned Results

(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
Unearned Sales Revenues	2,310	2,460	3,243	6.1% ↓	28.8% ↓
(-) Unearned Costs of Units Sold	(1,381)	(1,454)	(1,850)	5.0% ↓	25.4% ↓
Unearned Results	929	1,006	1,392	7.7% ↓	33.3% ↓
Unearned Results Margin	40.2%	40.9%	42.9%	0.7 p.p. ↓	2.7 p.p. ↓

Balance Sheet

Cash and Cash Equivalents and Short-term Investments

(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
Cash and cash equivalents	1,628	1,812	1,394	10.2% ↓	16.8% 个
Short-term investments	141	144	133	2.4% ↓	5.8% 个
Total	1,769	1,956	1,527	9.6% ↓	15.8% 个

We maintain a strong cash position in a challenging macroeconomic scenario.

¹EBITDA: see definition at the Glossary



Receivables from Real Estate Development

(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
12 months	3,607	3,770	4,546	4.3% ↓	20.7% ↓
13 to 24 months	1,536	1,617	2,115	5.0% ↓	27.4% ↓
25 to 36 months	157	164	224	4.0% ↓	29.9% ↓
37 to 48 months	26	27	37	3.7% ↓	30.8% ↓
Over 49 months	3	3	4	3.7% ↓	30.8% ↓
Total	5,329	5,581	6,927	4.5% ↓	23.1% ↓
Receivables from real estate development	3,019	3,120	3,684	3.2% ↓	18.1% ↓
Unearned sales revenue	2,310	2,460	3,243	6.1% ↓	28.8% ↓
Total	5,329	5,581	6,927	4.5% ↓	23.1% ↓

The Simultaneous Sales has contributed over the past quarters for the good level of receivables and the reduction of accounts receivable volume. It impacts positively the cash generation, sharply decreasing the working capital needed and companies' resources invested in the projects.

Mortgage with MRV (R\$ million)	Jun/16	Mar/16	Jun/15	Chg. Jun/16 x Mar/16	Chg. Jun/16 x Jun/15
After Keys Delivery	366	318	204	15.3% 个	79.5% 个
Before Keys Delivery	588	570	525	3.2% 个	11.9% ↑
Total	954	887	730	7.6% 个	30.8% 个
Mortgage with MRV/Pre-sales LTM (%)	18.1%	16.6%	12.7%	1.5 p.p. ↑	5.4 p.p. ↑
Change in Mortgage with MRV/Pre-sales (%)	5.0%	3.2%	7.8%	1.8 p.p. ↑	2.8 p.p. ↓

MRV portfolio is composed by amounts to be received from clients, in other words, installments payed directly to the company when the mortgage given by the bank does not reach 100% of the unit's value. For this portfolio, we provisioned R\$ 24.4 million in 1S16, totalling R\$ 80 million.

Clients (in R\$ million)	Jun/16	Mar/16
Clients	3,146	3,233
Fair value adjustment	(47)	(47)
Bad Debt Provision	(80)	(66)
	3,019	3,120
Current	2,036	2,024
Noncurrent	984	1,097



Advances from Customers

(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
12 months	753	802	879	6.1% ↓	14.3% ↓
13 to 24 months	421	441	453	4.6% ↓	7.2% ↓
Over 24 months	269	264	242	1.9% ↑	11.4% ↑
Total	1,443	1,507	1,574	4.3% ↓	8.3% ↓
Advanced receivables	247	316	370	21.6% ↓	33.2% ↓
Advances for barters	1,195	1,192	1,203	0.3% ↑	0.7% ↓
Total	1,443	1,507	1,574	4.3% ↓	8.3% ↓

Real Estate for Sale and Development

(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
Properties under construction	2,033	1,923	1,543	5.7% 个	31.8% ↑
Completed Units	56	64	58	12.6% ↓	3.1% ↓
Land bank	3,343	3,250	2,880	2.8% ↑	16.1% ↑
Advances to Suppliers	33	32	38	2.6% ↑	14.1% ↓
Inventories of supplies	8	13	10	37.5% ↓	19.4% ↓
Total	5,473	5,283	4,529	3.6% ↑	20.9% 个
Current	2,591	2,555	2,480	1.4% ↑	4.5% 个
Non-current	2,882	2,728	2,049	5.7% 个	40.7% 个

Total Debt

On June 30, 2016 our debt totaled R\$ 2,120 million, fully denominated in Brazilian *Reais*, and mainly indexed to the interbank deposit rate and referential rate.

Debt Maturity Schedule

Construction Financing	Corporate Debt*	Total
136	1,057	1,193
457	125	583
213	68	280
2	11	13
5	45	51
814	1,306	2,120
	Financing 136 457 213 2 5	Financing Debt* 136 1,057 457 125 213 68 2 11 5 45

^{*}Include leases and Finame

On June 30, 2016, the duration of MRV's debt was 15 months.



Debt Breakdown

(R\$ million)	Maturity	Charges	Balance	Due
(אָסְ וווווווסוו)	iviaturity	Charges	Jun/16	Mar/16
Corporate Debt – CDI			1,294	1,603
Debentures - 5th Issuance	07/2016	CDI + 1.5% p.a.	269	259
Debentures - 6th Issuance	05/2017	CDI + 1.5% p.a.	255	530
Debentures - 7th Issuance	12/2016	CDI + 1.6% p.a.	254	262
Working capital – CDI	up to 06/2018	111%CDI p.a. to CDI+2,05% p.a.	270	418
CCB which backed the CRI operation	02/2023	CDI + 1.3% p.a. to 2.03% p.a.	247	134
Construction Finance - TR			814	677
Debentures - 4th Issuance	12/2017	TR + 8.25 p.a.	91	103
Construction Financing	up to 09/2021	TR + 8% a 12%	585	574
Working capital – TR	03/2023	TR + 12% to 13.29% p.a.	138	13
Others			12	8
Others up to 09/2019		TJLP + 3.7% p.a. and Fixed rate 4.5% and 9.5%	12	8
Total		4.5% and 5.5%	2,120	2,288

Weighted Average Debt Cost

(R\$ million)	Balance Due Jun/16	Balance Due / Total (%)	Average Cost
CDI	1,294	61.0%	CDI + 1.6%
TR	814	38.4%	TR + 9.0%
Others (fixed rate)	12	0.5%	5.5%
Total	2,120	100.0%	13.89%

On June 30, 2016, the Company weighted average debt cost was below the Selic set up to the period of 14.15%.

Net Debt

Consolidated MRV Net Debt

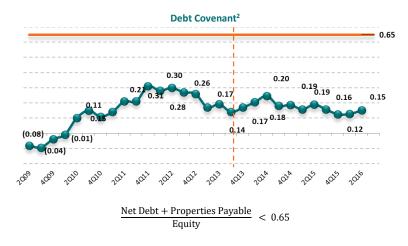
(R\$ million)	jun/16	mar/16	jun/15	Chg. Jun-16 x Mar-15	Chg. Jun-16 x Jun-15
Total debt	2,120	2,301	2,561	7.9% ↓	17.2% ↓
(-) Cash and cash equivalents and Short-term investments	(1,769)	(1,956)	(1,527)	9.6% ↓	15.8% ↑
Net Debt	351	345	1,034	1.9% 个	66.0% ↓
Total Shareholders' Equity	5,285	5,165	4,906	2.3% ↑	7.7% ↑
Net Debt / Total Shareholders' Equity	6.6%	6.7%	21.1%	0.0 p.p. ↓	14.4 p.p. ↓
EBITDA LTM	659	687	627	4.1% ↓	5.1% 个
Net Debt / EBITDA LTM	0.53x	0.50x	1.65x	6.3% ↑	67.7% ↓
EBITDA LTM Adjusted (ex. Equity Income)	738	782	711	5.7% ↓	3.7% ↑
Net Debt / EBITDA LTM (ex. Equity Income)	0.48x	0.44x	1.45x	8.0% 个	67.2% ↓

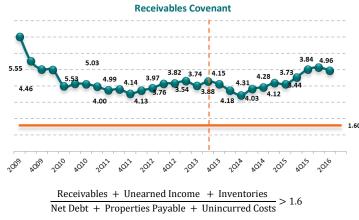
Covenants & Corporate Risk











Repurchases

Share Buyback Plan (06/20/2016)							
Term	06/02/2016						
Status	Active						
Approved Quantity	Ativo						
Acquired Quantity until 06/30/16	12,000,000						
Buyback Available Balance (as of 06/30/16)	0						
Treasury Shares (as of 06/30/16)	2,971,779						

MRVE3 (06/30/16)								
441,167,905 shares in the market								
Market Share:	R\$ 4,8 billion							
	US\$ 1,5 billion							
((06/30/16: US\$ 1 = R\$ 3.213)							
Average Daily Tradi	ng Volume (2Q16):							
R\$ 33,6 million								

Since August / 2011, we have been active in share buyback programs to hold in treasury and/or eventual cancelation or disposal. In 2Q16, was approved the VI Buyback Plan.

² Debt and Receivables Covenants calculated in accordance to new accounting consolidation rules as of 1Q13.



LOG Commercial Properties

LOG CP, from 3Q13 on, as LOG has requested for public company in CVM's "B" category, started to release its detailed results. LOG's earnings release is available on MRV's website (http://ri.mrv.com.br/relatorios_trimestrais.aspx?l=2). Find below LOG CP's main metrics:

Operating Highlights (in GLA sq.m., in %LOG)	06/30/16 Accum.	06/30/15 Accum.	06/30/16 x 06/30/15 %
Portfolio	1,574,610	1,267,407	24.2%
Warehouses	1,496,882	1,201,802	24.6%
Retail *	77,728	51,136	52.0%
Office	-	14,469	-100.0%
Approved GLA	1,028,328	1,009,392	1.9%
Warehouses	1,007,562	978,775	2.9%
Retail *	20,766	16,148	28.6%
Office	-	14,469	-100.0%
Delivered GLA	627,251	604,065	3.8%
Warehouses	612,060	588,874	3.9%
Retail *	15,191	15,191	0.0%
Office	-	-	0.0%

Financial Highlights (in R\$ thousand)	2Q16	1Q16	2Q15	2Q16 x 1Q16	2Q16 X 2Q15	1H16	1H15	1H16 X 1H15 %
Net Operating Revenues	24,228	24,064	22,394	0.7%	8.2%	48,292	44,881	7.6%
EBITDA	20,567	20,496	19,793	0.3%	3.9%	41,063	13,789	197.8%
EBITDA Margin (%)	84.9%	85.2%	88.4%	-0.3 p.p.	-3.5 p.p.	85.0%	30.7%	54.3 p.p.
Adjusted EBITDA **	19,379	19,812	18,425	-2.2%	5.2%	39,191	36,557	7.2%
Adjusted EBITDA Margin (%)	80.0%	82.3%	82.3%	-2.3 p.p.	-2.3 p.p.	81.2%	81.5%	-0.3 p.p.
FFO	8,747	10,396	8,442	-15.9%	3.6%	19,143	(7,358)	-360.2%
FFO Margin (%)	36.1%	43.2%	37.7%	-7.1 p.p.	-1.6 p.p.	39.6%	-16.4%	56.0 p.p.
Adjusted FFO **	8,304	10,396	8,693	-20.1%	-4.5%	18,700	15,716	19.0%
Adjusted FFO Margin (%)	34.3%	43.2%	38.8%	-8.9 p.p.	-4.5 p.p.	38.7%	35.0%	3.7 p.p.

^{*} Retail: Shopping Centers and Strip Malls.

^{**} Adjusted EBITDA and FFO of the methodology applied in FFO eliminating the effects of gain or loss on disposition of property for investment or land, such as events with gains on the sale of properties and the fair value adjustments.

The balances of prior periods have been restated due to the inclusion of depreciation of fixed assets.

The operating highlights considers LOG's and JV's.



Urbamais

In 2Q16, Urbamais delivered its first allotment, *Parque Atlanta*, located in Araraquara – SP. The project was launched in August 2014 and delivered in June 2016, 2 months earlier from the estimated period.

Parque Atlanta is a gated allotment with a vast green area and leisure and has a total PSV of R\$ 34 million and 335 plots. By the end of 2Q16, 90% of its units were already sold.

Also, during the second quarter of 2016, Urbamais launched its fourth project – *Jardim de Campos*. The allotment is located in Campos dos Goytacazes (RJ) in a dense region next to the city center. *Jardim de Campos* is the Company's second largest project in this city.

The launched project has 464 plots and an estimated PSV of R\$ 28 million. In only two weeks, 50% of the plots were already sold.

In 2Q16, Urbamais commercialized 368 plots, which is 87% greater than in 1Q16. During this year, total sales reached R\$ 46 million.

Due to the higher volume of ongoing projects, combined with the projects evolution, Urbamais ended the first semester of 2016 with a net revenue of R\$ 22.5 million, an increase of 253% compared to the same period in 2015.

The sharp increase of net revenue allowed a strong dilution of operational expenses in this semester, resulting in high margins and yields. EBITDA and net margins reached 31% and 26%, respectively, in 1H16.

In 1H16, the Urbamais net profit totaled R\$ 5.9 million compared to R\$ 0.2 million in 1H15.

 $\mbox{\ensuremath{\mbox{\sc WUrbamais}}}$ Urbamais participation in the projects.



Landbank (R\$ million)

Land bank	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
100% Urbamais*								
Land Bank (R\$ billion)	2,395	2,421	1,959	1.1% ↓	22.3% 个	2,395	1,959	22.3% ↑
Acquisitions/Adjustments (R\$ million)	1	218	2	99.4% ↓	35.2% ↓	1	2	35.2% ↓
Units	26	27	22	1.7% ↓	19.7% 个	26	22	19.7% 个
Usable Area (in thousands of sq.m.)	6,175	6,252	4,990	1.2% ↓	23.8% 个	6,175	4,990	23.8% 个
Average Price - R\$'000 / unit	90	90	88	0.7% 个	2.2% 个	90	88	2.2% 个
Average Price - R\$'000 / sq.m.	388	387	393	0.1% ↑	1.2% ↓	388	393	1.2% ↓
% Urbamais**								
Land Bank (R\$billion)	1,519	1,546	1,263	1.7% ↓	20.3% 个	1,519	1,263	20.3% 个
Acquisitions/Adjustments (R\$ million)	1	136	7	99.0% ↓	80.7% ↓	137	7	1948.7% 个
Units	16.7	17.2	14.4	2.7% ↓	15.9% 个	16.7	14.4	15.9% 个
Area (in thousands of sq.m.)	3,926	4,002	3,224	1.9% ↓	21.8% 个	3,926	3,224	21.8% ↑
Average Price - R\$'000 / unit	91	90	87	1.0% ↑	3.8% 个	91	87	3.8% 个
Average Price - R\$'000 / sq.m.	387	386	392	0.7% ↑	1.2% ↓	387	392	1.2% ↓
%MRV***								
Land Bank (R\$ billion)	912	928	744	1.7% ↓	22.5% 个	912	744	22.5% 个
Units	10	10	9	2.7% ↓	15.9% 个	10	9	15.9% 个
Area (in thousands of sq.m.)	2,356	2,401	1,934	1.9% ↓	21.8% 个	2,356	1,934	21.8% 个

Launches (R\$ million)

Launches	2Q16	1Q16 2Q15		Var. 2Q16 x 1Q16	Var. 2Q16 x 2Q15	1H16	1H15	Var. 1H16 x 1H15
100% Urbamais*								
Launches (R\$ million)	28.0	-	73	0.0% ↑	61.9% ↓	28	73	61.9% ↓
Units	464	-	1,105	0.0% 个	58.0% ↓	464	1,105	58.0% ↓
Average Launching Size (units)	464	-	553	0.0% 个	16.0% ↓	464	553	16.0% ↓
Area (in thousands of sq.m.)	79	-	189	0.0% ↑	57.9% ↓	79	189	57.9% ↓
Average Price - R\$'000 / unit	60	-	66	0.0% ↑	9.2% ↓	60	66	9.2% ↓
Average Price - R\$'000 / sq.m.	353	-	389	0.0% ↑	9.4% ↓	353	389	9.4% ↓
Number of projects	1	-	2	0.0% ↑	50.0% ↓	1	2	50.0% ↓
% Urbamais**								
Launches (R\$ million)	28	-	49	0.0% 个	43.1% ↓	28	49	43.1% ↓
Units	464	-	743	0.0% 个	37.5% ↓	464	743	37.5% ↓
Area (in thousands of sq.m.)	79	-	127	0.0% ↑	37.3% ↓	79	127	37.3% ↓
% MRV***								
Launches (R\$ million)	17	-	33	0.0% 个	48.6% ↓	17	33	48.6% ↓
Units	278	-	478	0.0% 个	41.7% ↓	278	478	41.7% ↓
Area (in thousands of sq.m.)	48	-	83	0.0% 个	42.4% ↓	48	83	42.4% ↓

^{*} Total Units (Urbamais + Partners)

^{*} Total Units (Urbamais + Partners)

** The amount equivalent to 100% of Urbamais

*** The proportional value of MRV in Urbamais

^{**} The amount equivalent to 100% of Urbamais *** The proportional value of MRV in Urbamais



Pre-sales (R\$ million)

Pre-sales*	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
100% Urbamais*								
Pre-sales (R\$ million)	30.2	15.6	38.7	93.6% 个	21.9% ↓	45.8	41.0	11.8% ↑
Units	368	197	592	86.8% ↑	37.8% ↓	565	618	8.6% ↓
Usable Area (in sq.m.)	66	39	100	70.2% 个	34.4% ↓	105	106	1.2% ↓
Average Price - R\$'000 / unit	82	79	65	3.7% ↑	25.7% 个	81	66	22.3% 个
Average Price - R\$'000 / sq.m.	459	404	385	13.8% ↑	19.1% ↑	439	388	13.1% ↑
Sales over supply (%) - gross sales	54%	37%	46%	45.4% ↑	16.9% 个	63%	48%	31.2% ↑
Sales over supply (%) - net sales	47%	33%	46%	41.0% ↑	2.0% ↑	59%	48%	21.8% ↑
% Urbamais**								
Pre-sales (R\$ million)	27.0	10.9	25.9	148.4% ↑	4.1% ↑	38	27.4	38.3% ↑
Units	332	138	397	140.6% ↑	16.5% ↓	470	414	13.4% ↑
Usable Area (in sq.m.)	58	27	67	115.6% ↑	13.2% ↓	86	71	20.9% ↑
% MRV***								
Pre-sales (R\$ million)	17.3	7.4	17.6	133.8% ↑	1.5% ↓	25	19.3	28.2% 个
Units	208	91	260	127.7% ↑	19.9% ↓	299	279	7.3% 个
Usable Area (in sg.m.)	37	18	44	104.6% ↑	16.1% ↓	55	48	14.6% ↑

Production (R\$ million)

Production	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1Q16	1Q15	Chg. 1Q16 x 1Q15
100% Urbamais*								
Built Units	210	127	168	65.7% ↑	25.6% 个	337	192	76.0% 个
Finished units	335	-	-			335	-	
Construction sites	2	3	2	33.3% ↓	0.0% ↑	2	3	33.3% ↓
% Urbamais**								
Built Units	144	87	111	65.5% 个	30.2% 个	231	126	83.3% ↑
Finished units	255	-	-			255	255	0.0% ↑
% MRV***								
Built Units	89	56	73	58.3% ↑	22.0% 个	145	84	71.8% ↑
Finished units	201	-	-			201	-	

^{*} Total Units (Urbamais + Partners)

** The amount equivalent to 100% of Urbamais

*** The proportional value of MRV in Urbamais



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Attachment 01 – Consolidated Statement of Income (R\$ million)

6 2Q15 Chg. 2Q16 x 1Q16 Chg. 2Q16 x 1H16 1H15 Chg. 1H16 x 1H15	2Q15	1Q16	2Q16	R\$ million
990 1,307 10.8% ↑ 16.1% ↓ 2,087 2,350 11.2% ↓	1,307	990	1,097	NET OPERATING REVENUE
(664) (925) 12.2% ↑ 19.4% ↓ $(1,410)$ $(1,660)$ 15.1% ↓	(925)	(664)	(745)	COST OF PROPERTIES SOLD AND SERVICES
326 382 8.0% ↑ 8.0% ↓ 677 690 1.8% ↓	382	326	352	GROSS PROFIT
22.9% 29.2% 0.8 p.p. ↓ 2.8 p.p. ↑ 32.5% 29.4% 3.1 p.p. ↑	29.2%	32.9%	32.1%	Gross Margin
				OPERATING INCOME (EXPENSES)
(116) (113) 4.9% ↑ 7.5% ↑ (237) (222) 6.9% ↑	(113)	(116)	(122)	Selling expenses
(66) (69) 12.7% ↑ 8.1% ↑ (141) (130) 8.0% ↑	(69)	(66)	(75)	General & Administrative Expenses
(21) (23) $29.2\% \uparrow$ 17.0% \uparrow (47) (49) 3.3% \downarrow	(23)	(21)	(27)	Other operating income (expenses), net
(15) (29) $18.4\% \downarrow 56.2\% \downarrow$ (28) (45) $37.8\% \downarrow$	(29)	(15)	(12)	Equity Income
108 149 8.0% ↑ 21.9% ↓ 224 244 8.1% ↓	149	108	116	INCOME BEFORE FINANCIAL INCOME (EXPENSES)
				FINANCIAL RESULTS
(19) (22) $9.9\% \downarrow 22.1\% \downarrow$ (37) (48) $24.1\% \downarrow$	(22)	(19)	(17)	Financial expenses
55 51 8.2% ↑ 15.6% ↑ 114 98 17.3% ↑	51	55	59	Financial income
12 22 29.8% \(\psi \) 61.3% \(\psi \) 21 47 55.5% \(\psi \)	22	12	9	Financial income from receivables from real estate development
156 200 7.3% ↑ 16.6% ↓ 323 340 5.1% ↓	200	156	167	INCOME BEFORE INCOME TAX AND SOCIAL CONTRIBUTION
(21) (28) $10.7\% \uparrow 17.2\% \downarrow$ (45) (51) $12.3\% \downarrow$	(28)	(21)	(24)	Income Tax and Social Contribution
134 172 6.8% ↑ 16.5% ↓ 278 289 3.8% ↓	. ,	. ,	143	NET INCOME
6 12 10.1% ↓ 53.3% ↓ 12 23 47.7% ↓	12	6	6	PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS
128 159 7.6% ↑ 13.6% ↓ 266 265 0.1% ↑	159	128	138	PROFIT ATTRIBUTABLE TO SHAREHOLDERS OF THE COMPANY
2.9% 12.2% 0.4 p.p. ↓ 0.4 p.p. ↑ 12.7% 11.3% 1.4 p.p. ↑	12.2%	12.9%	12.6%	Net Margin
0.290 0.361 7.6% ↑ 13.6% ↓ 0.602 0.601 0.2% ↑	0.361	0.290	0.312	BASIC EARNINGS PER SHARE
2.9% 12.2% 0.4 p.p. ↓ 0.4 p.p. ↑ 12.7% 11.3%	12.2%	12.9%	12.6%	Net Margin

EBITDA (R\$ million)

R\$ million	2Q16	1Q16	2Q15	Chg. 2Q16 x 1Q16	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
Income before taxes	167	156	200	7.3% ↑	16.6% ↓	323	340	5.1% ↓
Depreciation and Amortization	9	10	9	1.1% ↓	1.8% 个	19	18	6.9% 个
Financial Results	(51)	(48)	(51)	5.7% 个	1.4% ↓	(99)	(96)	2.6% 个
Financial charges recorded under cost of sales	38	34	34	11.1% ↑	11.5% 个	71	63	13.7% ↑
EBITDA	163	151	192	8.1% ↑	14.8% ↓	314	324	3.1% ↓
EBITDA Margin	14.9%	15.3%	14.7%	0.4 p.p. ↓	0.2 p.p. ↑	15.1%	13.8%	1.3 p.p. ↑
EBITDA Adjusted (ex. Equity Income)	176	166	220	5.7% 个	20.2% ↓	342	369	7.3% ↓
EBITDA Margin adjusted (ex. Equity Income)	16.0%	16.8%	16.9%	0.8 p.p. ↓	0.8 p.p. ↓	16.4%	15.7%	0.7 p.p. ↑



Attachment 02 – Consolidated MRV Balance Sheet (R\$ million)

ASSETS	6/30/16	3/31/16	6/30/15	Chg. Mar/16 x Dec/15	Chg. Mar/16 x Mar/15
CURRENT ASSETS					
Cash and cash equivalents	1,628	1,812	1,394	10.2% ↓	16.8% ↑
Short-term investments	141	144	133	2.4% ↓	5.8% 个
Receivables from real estate development	2,036	2,024	2,236	0.6% ↑	9.0% ↓
Receivables from services provided	3	4	6	20.0% ↓	49.6% ↓
Real estate for sale and development	2,591	2,555	2,480	1.4% ↑	4.5% 个
Recoverable current taxes	210	182	181	15.3% ↑	15.5% 个
Deferred expenses	55	51	43	6.0% ↑	28.2% 个
Other assets	54	62	48	12.8% ↓	11.8% ↑
Total Current Assets	6,716	6,834	6,521	1.7% ↓	3.0% ↑
NONCURRENT ASSETS					
Receivables from real estate development	984	1,097	1,448	10.3% ↓	32.1% ↓
Real estate for sale and development	2,882	2,728	2,049	5.7% 个	40.7% 个
Due from related parties	45	39	83	15.4% ↑	45.3% ↓
Deferred expenses	36	35	37	2.3% ↑	4.2% ↓
Other noncurrent assets	69	68	69	1.2% ↑	0.2% 个
Investment property	703	732	798	4.0% ↓	11.9% ↓
Property and equipment	113	107	109	5.9% 个	3.9% ↑
Intangible Assets	85	85	80	0.1% ↑	6.0% ↑
Total Noncurrent Assets	4,917	4,891	4,674	0.5% 个	5.2% 个
TOTAL ASSETS	11,634	11,725	11,195	0.8% ↓	3.9% 个



Attachment 02 – Consolidated MRV Balance Sheet (R\$ million)– continuation

LIABILITIES AND SHAREHOLDERS' EQUITY	6/30/16	3/31/16	6/30/15	Chg. Mar/16 x Dec/15	Chg. Mar/16 x Mar/15
CURRENT LIABILITIES					
Trade accounts payable	308	247	294	24.9% 个	4.7% ↑
Payables for purchase of investments	41	41	39	0.9% 个	4.2% ↑
Loans and financing	1,193	1,188	1,014	0.4% ↑	17.6% ↑
Payables for purchase of land	573	412	360	39.0% ↑	59.1% 个
Advances from customers	753	802	879	6.1% ↓	14.3% ↓
Labor and social liabilities	119	118	134	1.4% ↑	10.7% ↓
Tax liabilities	42	46	50	8.1% ↓	15.2% ↓
Accrual for maintenance of real estate	41	41	36	1.7% 个	13.6% ↑
Deferred tax liabilities	70	67	70	4.3% ↑	0.5% ↓
Proposed dividends	-	130	-	100.0% ↓	-
Other payables	58	48	18	20.6% 个	220.0% ↑
Total Current Liabilities	3,199	3,140	2,895	1.9% ↑	10.5% 个
NONCURRENT LIABILITIES					
Payables for purchase of investments	14	23	50	41.3% ↓	53.1% ↓
Loans and financing	927	1,113	1,547	16.7% ↓	40.1% ↓
Payables for purchase of land	1,287	1,342	873	4.1% ↓	47.4% ↑
Advances from customers	690	705	695	2.1% ↓	0.7% ↓
Accrual for maintenance of real estate	98	97	94	1.0% ↑	3.7% ↑
Accrual for civil, labor, and tax risks	85	88	67	2.8% ↓	27.1% 个
Deferred tax liabilities	35	39	56	9.4% ↓	36.4% ↓
Other liabilities	13	13	13	0.3% ↓	0.1% ↑
Total Noncurrent Liabilities	3,150	3,420	3,395	7.9% ↓	7.2% ↓
SHAREHOLDERS' EQUITY					
Equity attributable to the shareholders of the Company	5,020	4,905	4,621	2.4% ↑	8.6% ↑
Non-controlling Interests	265	260	285	1.7% ↑	7.1% ↓
Total Shareholders' Equity	5,285	5,165	4,906	2.3% ↑	7.7% 个
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	11,634	11,725	11,195	0.8% ↓	3.9% 个



Attachment 03 – Consolidated Statement of Cash Flow (R\$ million)

Consolidated (R\$ million)	2Q16	2Q15	Chg. 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 x 1H15
CASH FLOWS FROM OPERATING ACTIVITIES						
Net income Adjustments to reconcile net income to cash used in operating activities	143 126	134 94	6.8% ↑ 34.6% ↑	278 220	289 167	3.8% ↓ 31.8% ↑
Decrease (increase) in operating assets	11	109	89.9% ↓	120	161	25.3% ↓
Increase (decrease) in operating liabilities Net cash used in operating activities	(136) 144	(148) 189	8.3% ↓ 23.6% ↓	(285) 334	(186) 430	52.7% ↑ 22.5% ↓
CASH FLOWS FROM INVESTING ACTIVITIES						
Decrease (increase) in investment securities Advances to related parties Receipts from related parties Decrease in (acquisition of/contribution to) investments Payment for acquisition of subsidiary Acquisition of fixed and intangible assets Net cash used in investing activities	4 (144) 139 17 (24) (10) (18)	(12) (98) 150 (8) (11) (12)	130.2% ↓ 46.7% ↑ 7.1% ↓ 310.7% ↓ 124.2% ↑ 14.6% ↓ 281.1% ↓	(8) (242) 290 9 (35) (22) (8)	30 (63) 40 (17) (18) (50) (78)	97.2% ↑ 56.7% ↓
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from stock options' exercise Treasury shares Treasury shares Proceeds from loans, financing and debenture Payment of loans, financing and debenture Capital transaction	0 (2) - 437 (592) (1)	- - 255 (218) (0)	- - 71.3% 171.5% ↑ 1232.5% ↑	0 (2) - 693 (810) (1)	3 - (39) 668 (617) 0	98.4% ↓ 100.0% ↓ 3.6% ↑ 31.2% ↑ 1293.8% ↓
Net contributions (distributions) of noncontrolling interests Advanced payment from related companies Net cash (used in) generated by financing activities	2 - (311)	(20) - 17	108.2% ↓ 1898.9% ↓	(18) - (294)	(23) 3 (176)	19.2% ↓ 100.0% ↓ 67.1% ↑
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET	(184)	216	185.2% ↓	32	176	81.9% ↑
CASH AND CASH EQUIVALENTS Cash and cash equivalents at beginning of the period Cash and cash equivalents at end of the period	1,812 1,628	1,596 1,812	13.6% ↑ 10.2% ↓	1,596 1,628	2,686 2,862	40.6% ↓ 43.1% ↓



Attachment 04 – Consolidated Income Statement LOG CP 100% (R\$ thousands)

INCOME STATEMENT	2Q16	1Q16	2Q15	Chg. % 2Q16 x 1Q16	Chg. % 2Q16 x 2Q15	1H16	1H15	Chg. % 1H16 x 1H15
NET OPERATING REVENUES	24,228	24,064	22,394	0.7%	8.2%	48,292	44,881	7.6%
GROSS PROFIT	24,228	24,064	22,394	0.7%	8.2%	48,292	44,881	7.6%
OPERATING EXPENSES								
Selling expenses	(2,787)	(2,340)	(2,796)	19.1%	-0.3%	(5,127)	(5,493)	-6.7%
General & Administrative expenses	(2,106)	(2,564)	(2,204)	-17.9%	-4.4%	(4,670)	(4,586)	1.8%
Other operatin expenses, net	(487)	193	(133)	-352.3%	266.2%	(294)	(300)	-2.0%
Investment Property Fair Value Variation	1,188	684	1,402	73.7%	-15.3%	1,872	(22,758)	-108.2%
Equity in subsidiaries and JV's	483	392	1,077	23.2%	-55.2%	875	1,965	-55.5%
OPERATING INCOME BEFORE FINACIAL RESULTS	20,519	20,429	19,740	0.4%	3.9%	40,948	13,709	198.7%
FINANCIAL RESULTS								
Financial expenses	(12,856)	(11,705)	(15,059)	9.8%	-14.6%	(24,561)	(30,123)	-18.5%
Financial income	1,567	3,063	6,590	-48.8%	-76.2%	4,630	9,762	-52.6%
INCOME/ LOSS BEFORE INCOME TAX AND SOCIAL CONTRIBUTION	9,230	11,787	11,271	-21.7%	-18.1%	21,017	(6,652)	-416.0%
INCOME TAX AND SOCIAL CONTRIBUTION								
Current	(1,210)	(1,381)	(1,572)	-12.4%	-23.0%	(2,591)	(3,084)	-16.0%
Deferred	679	(77)	(1,310)	-981.8%	-151.8%	602	2,298	-73.8%
NET INCOME/LOSS	8,699	10,329	8,389	-15.8%	3.7%	19,028	(7,438)	-355.8%
PROFIT/LOSS ATRIBUTABLE TO								
Shareholder's of the company	8,696	10,326	8,386	-15.8%	3.7%	19,022	(7,442)	-355.6%
Non-controlling shareholders	3	3	3	0.0%	0.0%	6	4	50.0%

Adjusted Financial Information	2Q16	1Q16	2Q15	Chg. % 2Q16 x 1Q16	Chg. % 2Q16 x 2Q15	1H16	1H15	Chg. 1H16 X 1H15
Net Income Adjusted	8,256	10,329	8,640	-20.1%	-4.4%	18,585	15,636	18.9%
Adjusted EBITDA	19,379	19,812	18,425	-2.2%	5.2%	39,191	36,557	7.2%
Adjusted EBITDA Margin	80.0%	82.3%	82.3%	-2.3 p.p.	-2.3 p.p.	81.2%	81.5%	-0.3 p.p.
Adjusted FFO	8,304	10,396	8,693	-20.1%	-4.5%	18,700	15,716	19.0%
Adjusted FFO Margin	34.3%	43.2%	38.8%	-8.9 p.p.	-4.5 p.p.	38.7%	35.0%	3.7 p.p.



Attachment 05 – Consolidated Balance Sheet LOG CP 100% (R\$ thousands)

ASSETS	30-Jun-16	31-Mar-16	31-Dec-15	Chg. %Jun- 16 x Mar- 16	Chg. % Jun-16 x Dec-15	LIABILITIES & SHAREHOLDER'S EQUITY	30-Jun-16	31-Mar-16	31-Dec-15	Chg. %Jun- 16 x Mar- 16	Chg. % Jun-16 x Dec-15
CURRENT ASSETS						CURRENT LIABILITIES					
Cash and cash equivalents	64,346	25,545	17,258	151.9%	272.8%	Accounts Payable	13,889	4,072	6,601	241.1%	110.4%
Accounts receivable	23,308	21,748	19,119	7.2%	21.9%	Loans and financing	319,477	216,241	150,579	47.7%	112.2%
Recoverable taxes	7,207	8,571	8,532	-15.9%	-15.5%	Salaries, payroll taxes and benefits	2,153	2,954	2,401	-27.1%	-10.3%
Deferred selling expenses	6,793	5,161	4,330	31.6%	56.9%	Taxes and contributions	2,573	2,263	2,559	13.7%	0.5%
Other assets	102	-	186	100.0%	-45.2%	Advances from customers - Swap	1,673	3,468	3,518	-51.8%	-52.4%
Total current assets	101,756	61,025	49,425	66.7%	105.9%	Payable Dividends	-	1,634	1,634	-100.0%	-100.0%
						Financial Instruments	4,510	-	-	100.0%	0.0%
						Other liabilities	2,380	1,766	1,687	34.8%	41.1%
NON-CURRENT ASSETS						Total current liabilities	346,655	232,398	168,979	49.2%	105.1%
Trade accounts receivable	14,407	15,111	14,641	-4.7%	-1.6%						
Deferred selling expenses	5,122	6,468	7,862	-20.8%	-34.9%	Non-current liabilities					
Recoverable taxes	41,552	41,887	38,403	-0.8%	8.2%	Loans and financing	748,698	781,922	814,379	-4.2%	-8.1%
Deferred taxes	52,803	51,448	51,052	2.6%	3.4%	Advances from Customers - Swap	41,144	42,372	42,406	-2.9%	-3.0%
Other assets	673	607	608	10.9%	10.7%	Deferred taxes	53,947	52,441	51,125	2.9%	5.5%
Investment in subsidiaries and jointly controlled	240,123	238,596	237,314	0.6%	1.2%	Others	2,883	2,702	2,756	6.7%	4.6%
Investment property	2,251,901	2,201,198	2,174,413	2.3%	3.6%	Total Non-current liabilities	846,672	879,437	910,666	-3.7%	-7.0%
Property and equipment	1,696	1,781	1,800	-4.8%	-5.8%	Total Liabilities	1,193,327	1,111,835	1,079,645	7.3%	10.5%
Total non-current assets	2,608,277	2,557,096	2,526,093	2.0%	3.3%						
						SHAREHOLDER'S EQUITY					
						Equity atributable to the shareholder's of the company	1,516,584	1,506,175	1,495,765	0.7%	1.4%
						Non-controlling interest	122	111	108	9.9%	13.0%
						Total Shareholder's Equity	1,516,706	1,506,286	1,495,873	0.7%	1.4%
TOTAL ASSETS	2,710,033	2,618,121	2,575,518	3.5%	5.2%	TOTAL LIABILITIES & SHAREHOLDER'S EQUITY	2,710,033	2,618,121	2,575,518	3.5%	5.2%



Attachment 06 – Consolidated Statement of Cash Flow LOG CP 100% (R\$ thousands)

CASH FLOW STATEMENT	1H16	1H15	Chg. % 1H16 x 1H15
CASH FLOWS FROM OPERATING ACTIVITIES			
Netincome	19,028	(7,438)	-355.8%
Adjustments to reconcile profit to net cash used in operating activities	22,697	46,916	-51.6%
Decrease (increase) in operating assets	(4,912)	(7,291)	-32.6%
Increase (decrease) in operating liabilities	3,050	1,804	69.1%
Income tax and social contribution paid	(2,555)	(2,715)	-5.9%
Land sale receiving	1,882	23,520	-92.0%
Net cash used in operating activities	39,190	54,796	-28.5%
CASH FLOWS FROM INVESTING ACTIVITIES			
Decrease (Increase) of investments	(625)	(4,372)	-85.7%
Acquisition of investment property	(28,984)	(22,068)	31.3%
Other	(30)	(855)	-96.5%
Net cash used in investing activities	(29,639)	(27,295)	8.6%
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from loans and debentures, net	171,049	4,332	3848.5%
Payment of loans	(73,808)	(26,149)	182.3%
Derivative acquisition	186	(650)	-128.6%
Interest paid	(59,637)	(54,762)	8.9%
Payment of obligations with related companies	(32,959)	-	100.0%
Increase in obligations with related companies	32,698	-	100.0%
Contributions from shareholders	1,634	25,856	-93.7%
Dividend payments	(1,634)	(25,856)	-93.7%
Contributions from noncontrolling shareholders	8	(86)	-109.3%
Net cash provided by financing activities	37,537	(77,315)	-148.6%
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, NET	47,088	(49,814)	-194.5%
CASH AND CASH EQUIVALENTS			
Cash and cash equivalents at beginning of year	17,258	77,334	-77.7%
Cash and cash equivalents at end of year	64,346	27,520	133.8%



Attachment 07 - Glossary

Built Units – Recorded according to the construction's evolution, equivalent construction.

Cash - Composed by the balance of cash and cash equivalents and financial investments (bonds and securities).

Cash Burn – cash burn as measured by the change in net debt, excluding capital increases, purchased shares held in treasury and dividend payments, when available.

Construction financing – Units from projects that had the construction financing approved by a financial institution in the period

Client financing – Quantity of clients (individuals) that signed their mortgages with a financial institution in the period

Pre-Sales – Every contract resulting from the sale of units over a certain period, including units being launched and units in stock.

"Crédito Associativo" – is a type of mortgage offered by Caixa Econômica Federal and Banco do Brasil to individuals that aim to finance their houses during the construction period. On the other hand, the homebuilders will also be paid by the banks according to the percentage of completion method. In this method, the cash flow is faster and more efficient than the traditional method where the company is financed only when the project is delivered.

Duration – Weighted average time of the debt maturity.

EBITDA - is equal to net income plus income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. EBITDA does not have a standard definition and other companies may measure their EBITDA in a different way. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization, minority interest, and expenses related to financial and legal advisory fees in connection with the entry of the selling shareholder and MRV initial public offering, EBITDA is an indicator of our general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

EPS - Earnings per share - Basic earnings per share are calculated by dividing income for the period attributed to the holders of common shares of the parent entity by the weighted average number of common shares outstanding during the period, less treasury shares, if any.

FFO – Funds from Operations, Net Income minus depreciation.

FFO Margin – Margin calculated dividing the FFO by Net Operational Revenues.

FIP M Plus - Private Equity fund managed by Bradesco BBI.

Finished Units – Recorded according to the construction's conclusion, full project at once.



GLA – Gross leasable area, which corresponds to the areas available for lease.

INCC – Índice Nacional de Custos da Construção – inflation index associated with construction costs of residential units.

Land bank – land held in stock with the estimated PSV

LOG Commercial Properties – Subsidiary company, jointly controlled, in the business of industrial and commercial properties.

LOG-CP Portfolio – contemplates the GLA of the projects in operation, in construction and the potential GLA in development.

Minha Casa Minha Vida (My House My Life) – The Program Minha Casa Minha Vida, known as MCMV, is the national housing program of the Federal Government, which aims to reduce the housing deficit. The program envisages the construction of 3 million units for families earning up to 10 minimum wages. This program has two versions: Minha Casa Minha Vida, released in April 2009, with the goal of building one million houses to be contracted until 2010, and Minha Casa Minha Vida 2, released in 2010 with the goal of building two million additional homes, to be contracted between 2011 and 2014.

NOI - Net Operating Income, that is equal to the operating revenues less project direct expenses.

Novo Mercado - Special listing segment of the BM&FBOVESPA, with differentiated corporate governance rules, in which the Company was included on July 23, 2007.

OCPC 04 and PoC Method (Percentage of Completion) – Revenues, as well as the costs and expenses relating to the real estate development activity, are recognized along the real estate project's construction period, in line with the evolution of the cost incurred, according to OCPC 04. Most of our sales consist of credit sales carried out through installments. On an overall basis, we receive the value (or part of the value, in case of credit sales) in the sales contracts before revenue recognition. The revenue from real estate development relative to a certain period reflects the recognition of sales that were previously contracted.

PSV – Potential Sales Value - The PSV value is equivalent to the total number of potential launch Units, multiplied by the Unit's average estimated sales price.

RET – Special Tax Regime

ROE – Return on Equity – ROE is defined as the ratio between net income (after interest and taxes) and the average shareholder's equity.

SBPE – *Sistema Brasileiro de Poupança e Empréstimo* – Real Estate mortgage using funds from the savings accounts' deposits.

SFH Funds – Funds from the National Housing System (SFH) are originated from the Governance Severance Indemnity Fund for Employees (FGTS) and from savings accounts deposits (SBPE).

Starwood – Starwood is a private equity firm with headquarters in Greenwich, USA. Founded in 1991, Starwood has invested over US\$ 8 billion of equity capital, representing over US\$ 26 billion in assets. Starwood has approximately US\$ 16 billion of assets under management, having invested in nearly every class of real estate on a global basis, including offices, retail, residential, golf, hotels, resorts and industrial assets.



Swap Agreements – A system in which the land-owner gets a certain number of units to be built on the land in exchange for the land.

Unearned Results – the balance of real estate sale transactions already contracted, referring to uncompleted properties, non-incurred budgeted costs (according to budgets), and unearned revenue from sale of properties, not reflected in the financial statements.

Yield on cost – Defined as the Rent Revenues divided by Total investment.

Disclaimer

Unless otherwise stated, the operating data refer to MRV's share in projects.

This presentation contains forward-looking statements relating to the prospects of the business, estimates for operating and financial results, and those related to growth prospects of MRV. These are mere projections and, as such, are based exclusively on the Management's expectations about the future of the business.

These expectations are highly dependent upon required approvals and licenses for projects, market conditions, performance of the Brazilian economy, the sector and international markets and, therefore, are subject to changes without prior notice.

This performance report includes accounting data and non-accounting data such as operating and financial results and outlooks based on the expectations of the Board of Directors. The non-accounting data such as values and units of Launches, Pre-Sales, amounts related to the housing program "Minha Casa Minha Vida", Inventory at Market Value, Land bank, Unearned Results, cash disbursement and Guidance were not subject to review by the Company's independent auditors.

The EBITDA, in this report, represents the net income before income tax and social contribution, net financial result, financial costs recorded under cost of goods sold, depreciation, amortization and minority interest. MRV believes that the reversion of the adjustment to present value of receivables from units sold and not yet delivered that is recorded as gross operating revenue is part of our operating activities and therefore we do not exclude these revenues from EBITDA's calculation. EBITDA is not a Brazilian GAAP and IFRS measure and should not be considered in isolation and should not be considered an alternative to net income, as an indicator of our operating performance or cash flows or as a measure of our liquidity. Because the calculation of EBITDA does not take into consideration income tax and social contribution, net financial result, financial charges recorded under cost of goods sold, depreciation, amortization and minority interest, EBITDA is an indicator of MRV general economic performance which is not affected by changes in interest rates, income tax and social contribution rates and rates of depreciation and amortization. Because EBITDA does not take into account certain costs related to our business which could materially affect our profits, such as financial result, taxes, depreciation, amortization and capital expenditures, among others, EBITDA is subject to limitations that impair its use as a measure of our profitability.

Relationship with Independent Auditors

Pursuant to CVM Instruction 381/03, we inform that the Company's independent auditors Ernst & Young Auditores Independentes S/S ("Ernst & Young") did not provide any services during the first quarter of 2014 other than those relating to external audit. The Company's policy for hiring independent auditors ensures that there is no conflict of interest, loss of autonomy or objectiveness.

About MRV

MRV Engenharia e Participações S.A. is the largest Brazilian real estate developer and homebuilder in the lower-income segment, with more than 36 years of experience, active in 142 cities, in 20 Brazilian states and in the Federal District.



MRV is listed on the BM&FBovespa's *Novo Mercado* under the ticker MRVE3. The ADRs are traded on OTCQX International Premier of the Over-The-Counter (OTC) Market, with ticker MRVNY.