



2Q20

Results





Disclaimer

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(iv) increasing competition from new entrants to the Brazilian and international markets; (v) ability to keep up with rapid changes in the regulatory and technological environments; (vi) ability to maintain an ongoing process for introducing competitive new products and services while maintaining the competitiveness of existing ones; (vii) ability to attract customers in domestic and foreign jurisdictions; and (viii) the impacts arising from the pandemic caused by COVID-19. Other factors that could materially affect BRF’s results can be found in BRF’s Reference Form and in the annual report on Form 20-F, as filed with the U.S. Securities and Exchange Commission, particularly under the “Risk Factors” session.

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This presentation does not constitute an offer to sell or a solicitation to purchase any security.



Introduction

Opening Remarks





Efforts against Covid-19

Taking care of our people, our communities and our business

Social
Responsability

Corporate
Citizenship

Animal
Welfare



“We take care
of our own”

Expenses in 2Q20
R\$ 218 million
and in 1H20
R\$ 247 million

#NossaPartePeloTodo
#OurPartForTheWhole



“Together for a
purpose”

Tactical actions to face Covid-19

Taking care of our people, our communities and our business



People

~**8,200** employees on leave of absence on risk group and virus screening

~**6,700** temporary workers hired

Dr. BRF: +30,000 additional beneficiaries (outsourced workers and partners)

~**10,000 employees** working from home

Commitment not to fire employees



Health and Safety

+1.1 million sanitized fabric face masks added to uniform

+3 million PFF2 masks distributed

+600,000 liters of hand sanitizer distributed

+9,800 m² acrylic shields

+8,300 filters of air conditioner replaced

33 thermal cameras installed and **+2,000** thermometers

+400 buses in transportation fleet



Testing

+61,000 fast tests for Covid-19 performed

+21,000 PCR tests performed

+1,500 serological tests performed

+80,000 fast tests acquired

Tests conducted in more than **40 sites**

Support from **Hospital Israelita Albert Einstein's** physicians and nurses



Operations

~**3.3 million additional km** in agribusiness, avoiding chain disruption

+465 cleaning stations and **+400** guards

+40% stocking capacity

+20,000 pallet positions in port warehouses

Tactical actions to face Covid-19

Taking care of our people, our communities and our business



Commercial and Logistics

We Movement: companies coalition to support small retailers

7,000 stock boys and vendors on streets

+300 drivers on leave of absence

Weekly monitoring of critical infrastructure in **25 key export destinations**



Institutional Relations

+70 agendas with Ministry bodies and stakeholders of the executive and legislative branches

Monitoring and analysis of **+480 Decrees and 113 Legislative Proposals**

30 strategic meetings with international authorities and **other +20** with state and municipal authorities



BRF Institute

Donations reached **+90 cities** in Brazil, United Arab Emirates, Kuwait, Oman, Qatar and Turkey

+180 entities benefited, of which **75 hospitals**

64% of BRF's operations employees living in prioritized communities

+1.3 million PPEs and 39,000 quick tests distributed in **35 Brazilian municipalities**



Communications

986 publications in the media

Production of +90 items focused on prevention and the "We Take Care of Our Own" campaign

BRF Institutional Average NPS in June: **8.70**

New campaign: "Together for a purpose"

Pulse Survey 2020



96%

Believes BRF is adopting appropriate measures during the pandemic



96%

Realizes BRF is communicating and guiding well its employees



85%

Perceives open dialogue with leader on anxieties and hardships



84%

Most of employees perceives immediate leader's empathy and care

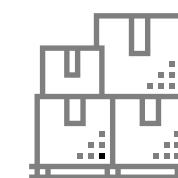
Survey conducted with 9,000 employees

Solid Results in 2Q20



NOR

**9.104
billion**
+9.2% yoy



Free Cash
Flow

**+807
million**



Adjusted
EBITDA^{1,2}

**1.031
billion**
-15.4% yoy



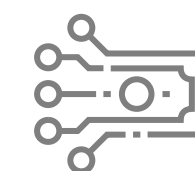
Total
Liquidity⁴

**12.2
billion**



Net
Income^{1,3}

**307
million**
+60.8% yoy



Leverage¹

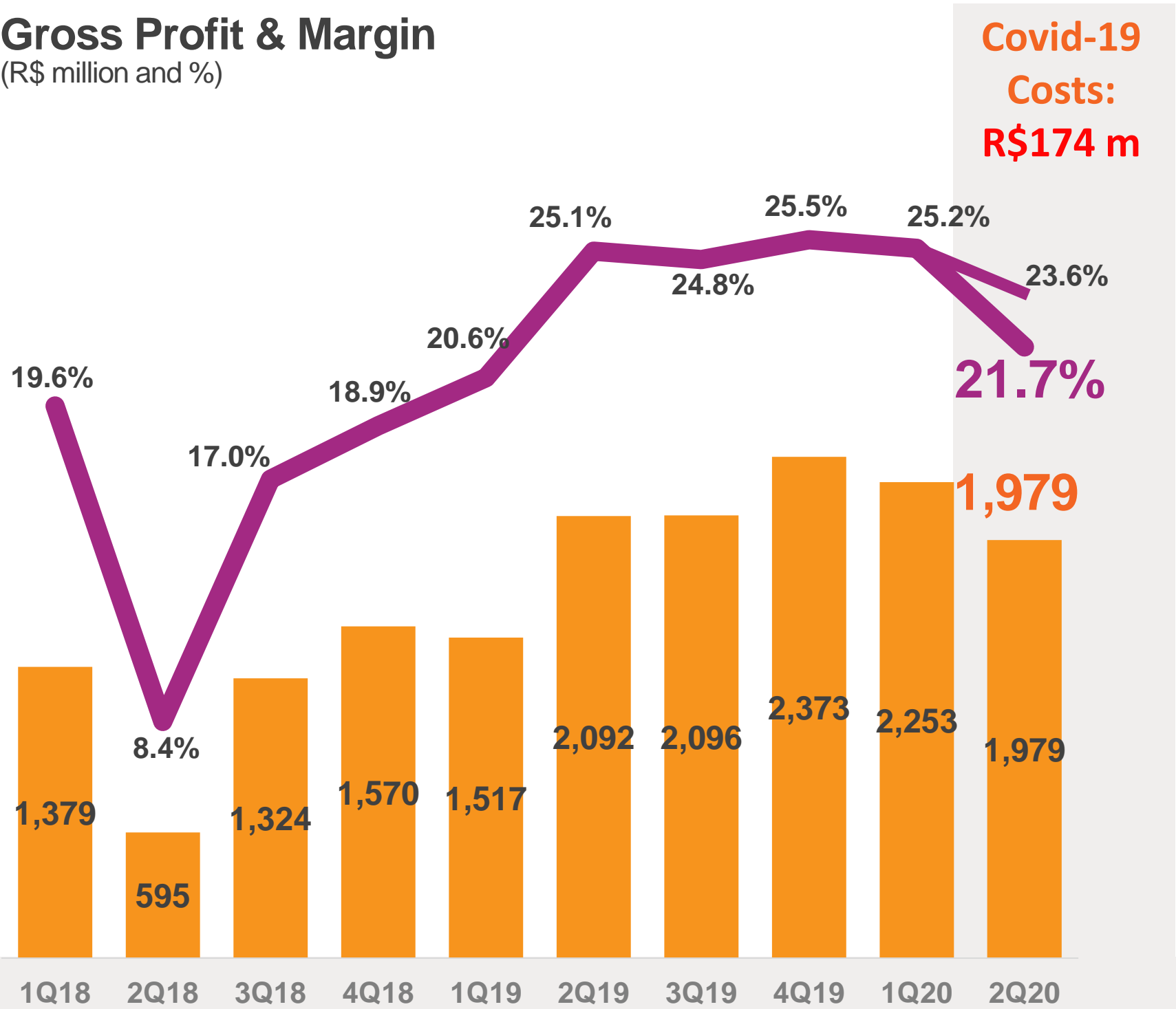
2.89x
-0.85x yoy



Consistent results in a challenging environment

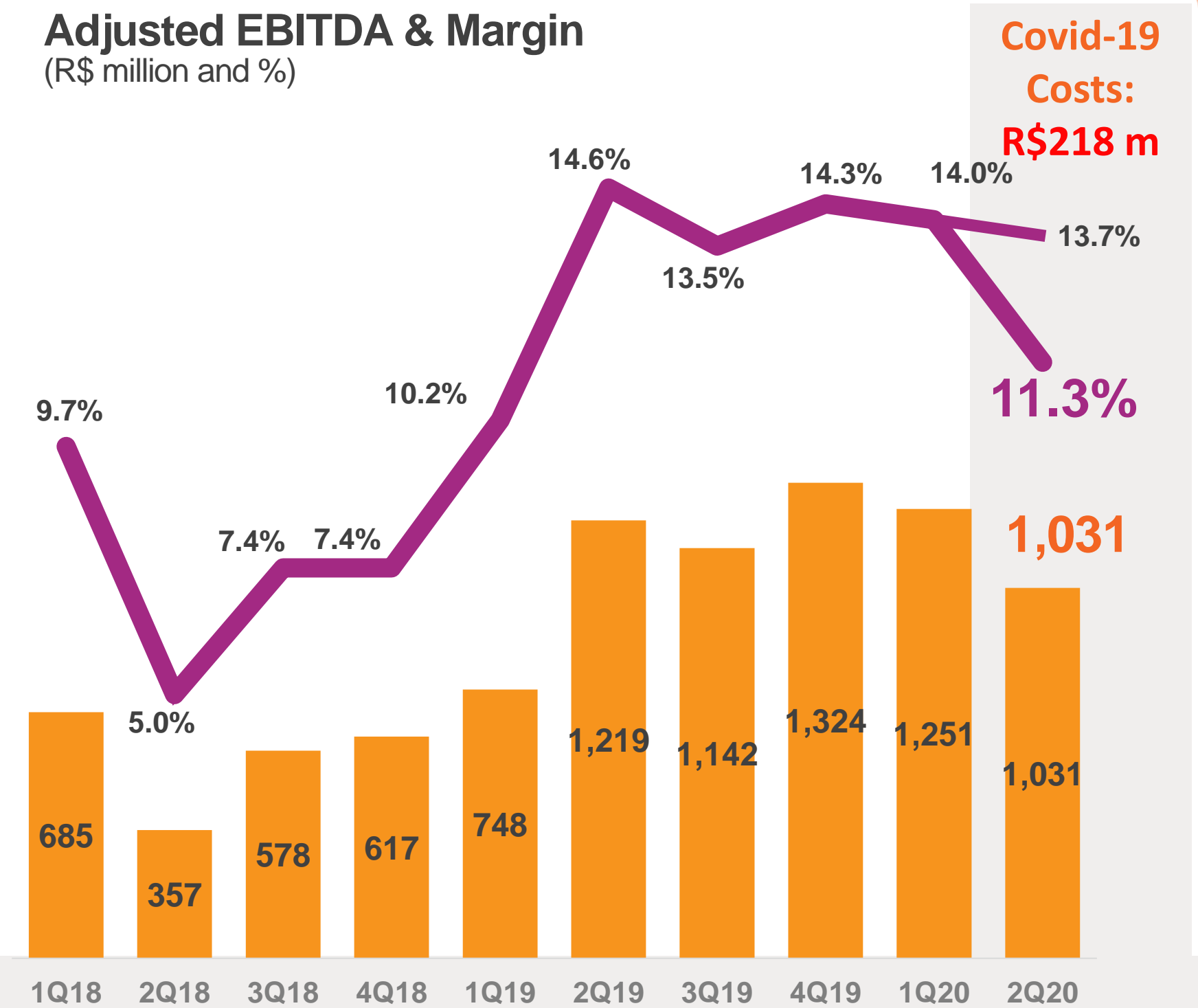
Gross Profit & Margin

(R\$ million and %)



Adjusted EBITDA & Margin

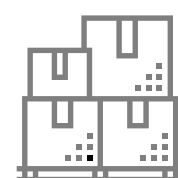
(R\$ million and %)



Gross Profit Gross Margin Gross Margin Ex-Covid-19

Adjusted EBITDA Adj. EBITDA Margin Adj. EBITDA Margin Ex-Covid-19

Operational Highlights | 2Q20 vs 2Q19



Volume

+6.3% total
+12.9% processed

-8.2% total
+3.5% Asia



Net
Revenue

R\$4.6 billion
+13.7%

R\$4.2 billion
+5.6%



Gross
Profit

R\$1.0 billion
Margin of 22.0%

R\$920 million
Margin of 21.9%



Adjusted
EBITDA

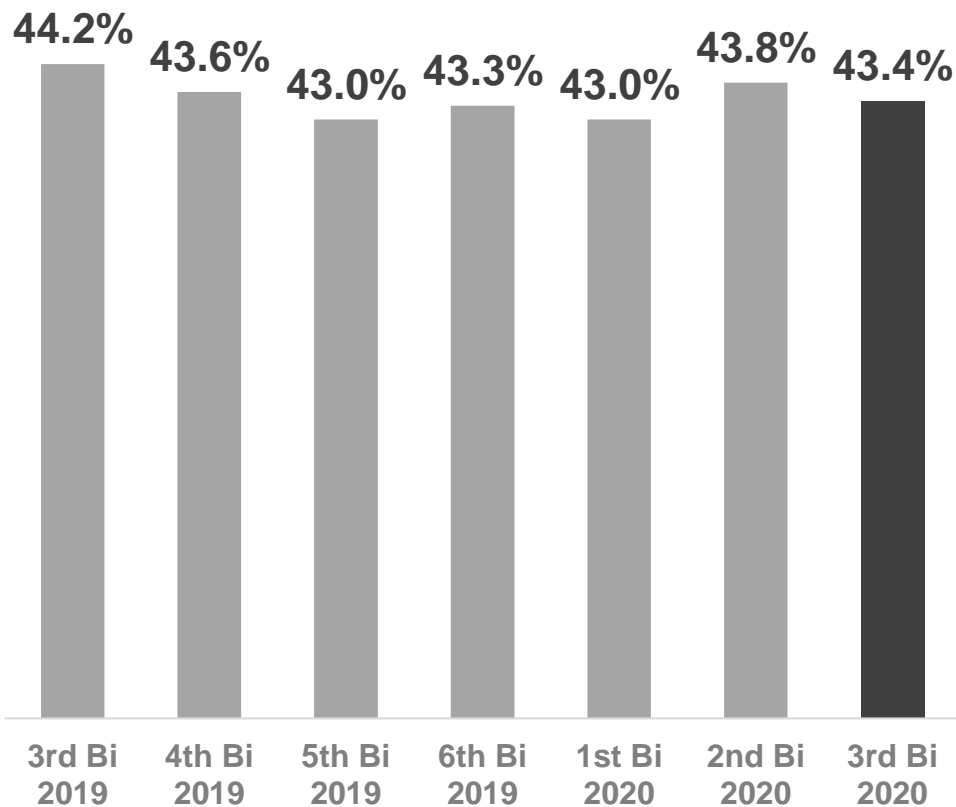
R\$544 million
Margin of 11.7%;
Ex-Covid-19, margin of 14.2%

R\$468 million
Margin of 11.1%;
Ex-Covid-19, margin of 13.5%

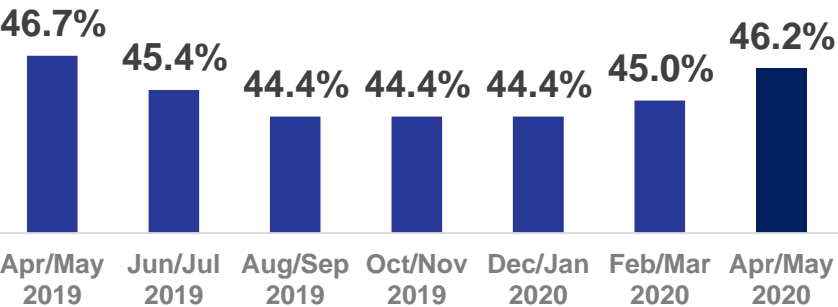


Market Share | Production re-planning prioritizing people, exclusively impacted last reading

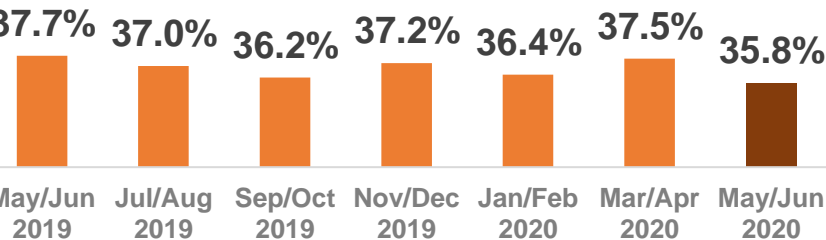
Total BRF
Share Valor (%)



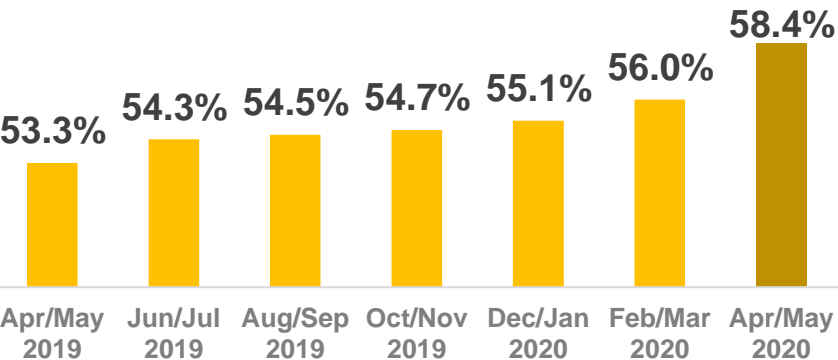
Frozen Meals
Share Value (%) – April/May reading



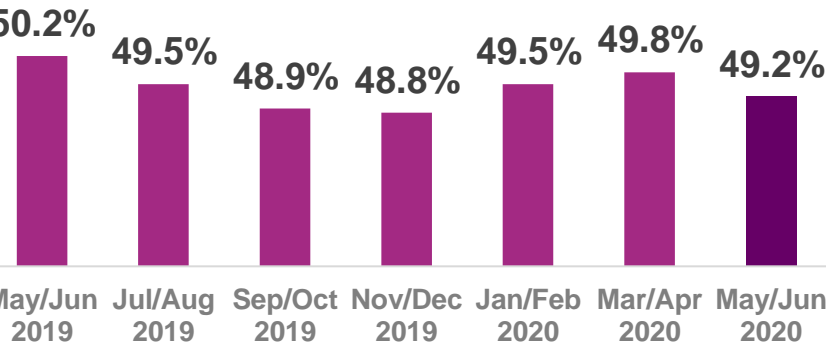
Sausages/Franks
Share Value (%) – May/Jun reading



Margarines
Share Value (%) – April/May reading



Cold Cuts
Share Value (%) – May/Jun reading



**Growing
brand
preference**



26.8%
+1.2 p.p.
vs.H1 19



14.2%
+1.9 p.p.
vs.H1 19



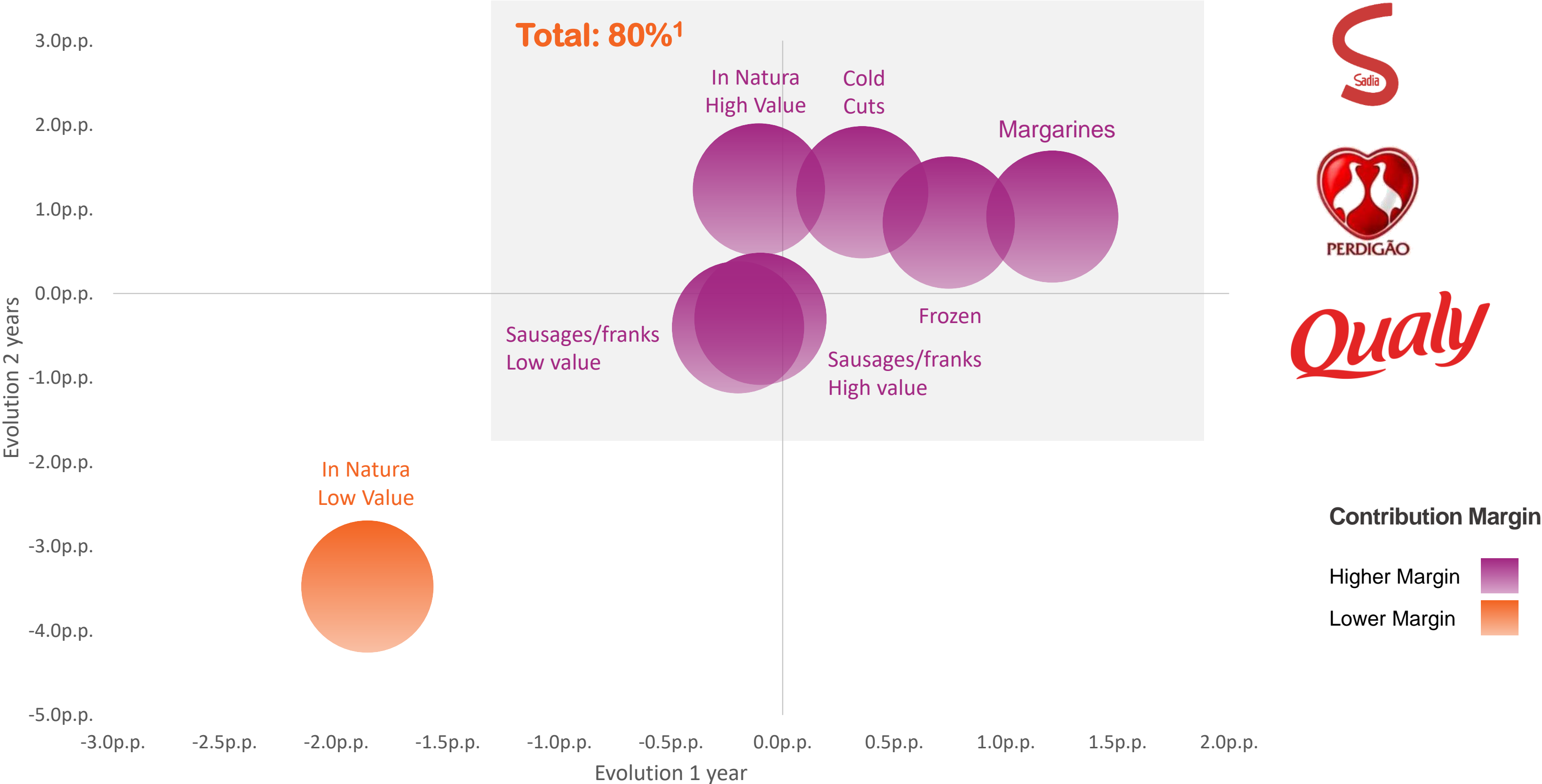
54.4%
+0.6 p.p.
vs.H1 19

Source: *Tracking de Marcas Kantar 2020* | Kantar, Brand Footprint 2020, Filtro Brasil | CRP per basket. Food including In Natura category | Nielsen 2020.



Growth of higher value-added portfolio

Brazil – Evolution of the portfolio value mix (ton)



1) Including processed and in natura high value categories



Brazil
+56 New SKUs



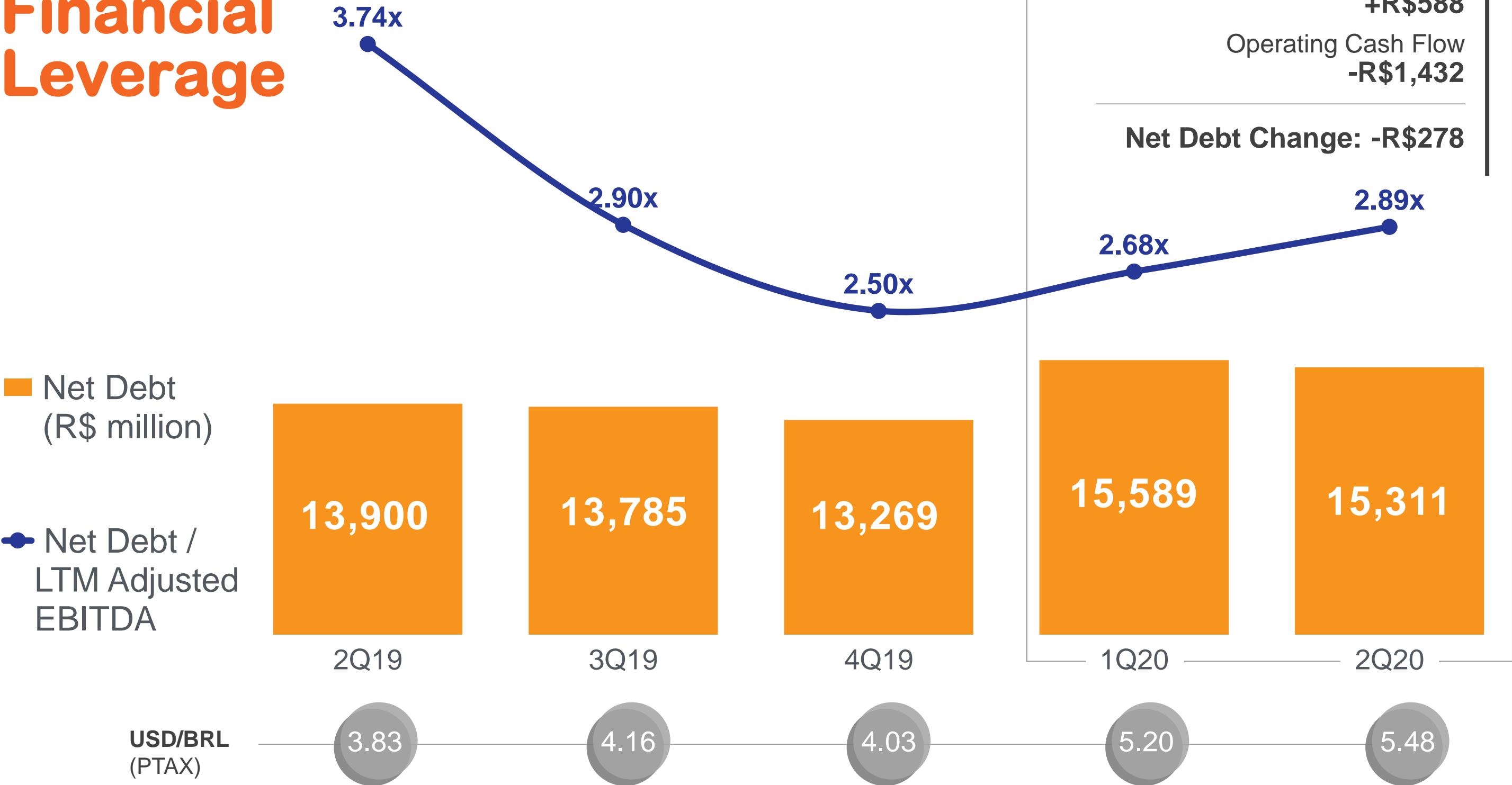




Capital Structure

Strong cash generation reduced net debt even with FX appreciation

Financial Leverage

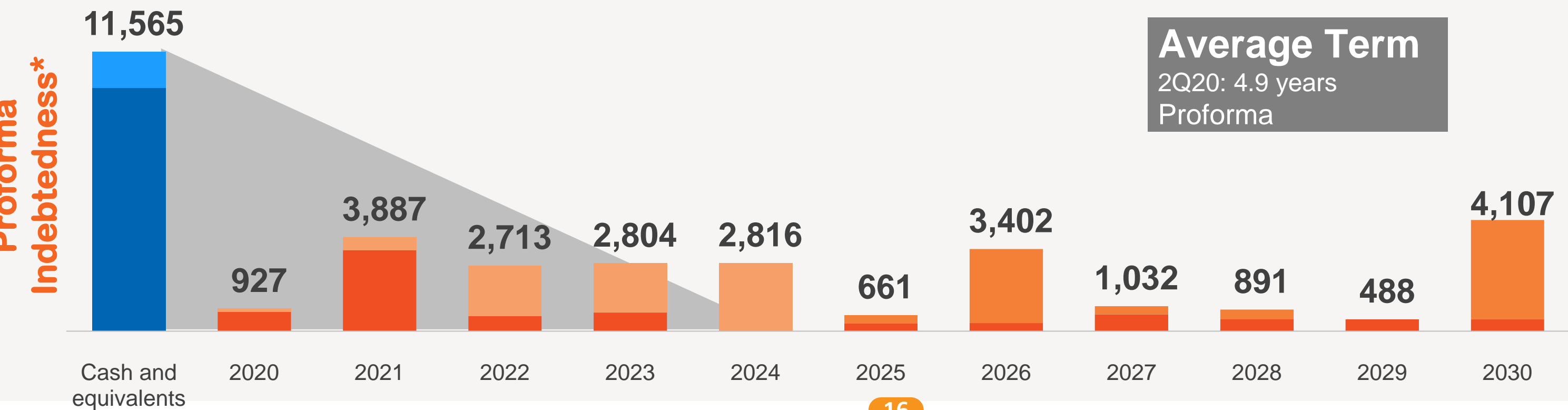
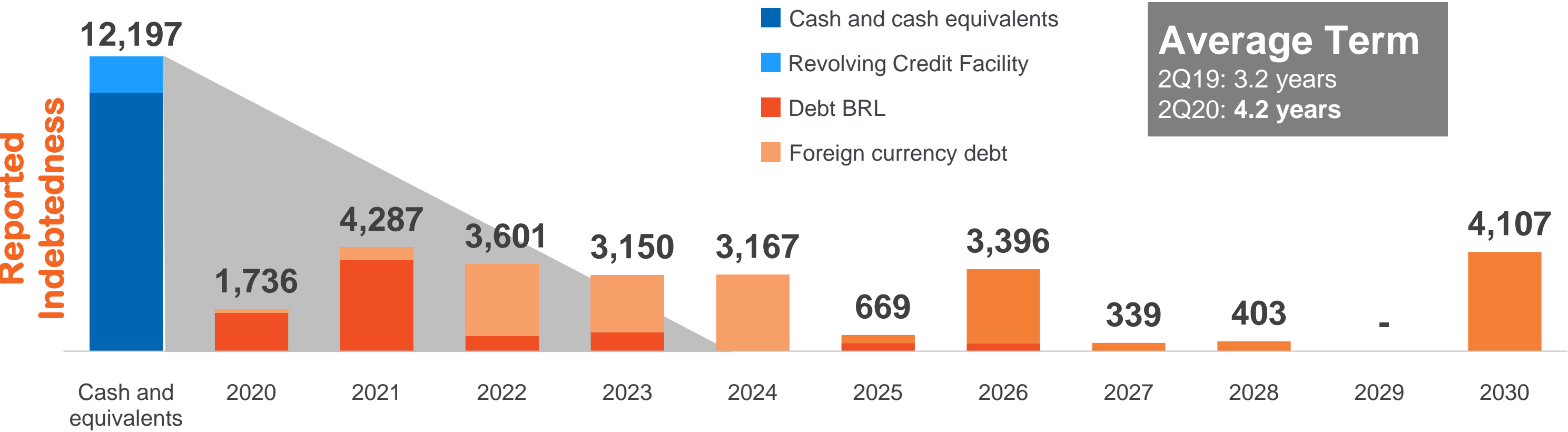




Debt Schedule 2Q20

Extension with strong cash position, moving liquidity risk away

(R\$ million)



Note: only amortizations of principal, excluding R\$1,572 in derivative financial instruments

*Includes funding and settlements executed in Jul – Aug 2020



Outlook and Growth

Investing in new growth avenues

New licensed plants (Market size)



 Chile
(700 kton)




 Egypt
(1.1mm ton)




 Myanmar
(900 kton)



 South Korea
(1.1mm ton)



 Canada
(1.4mm ton)

Seropédica - Rio de Janeiro-Brazil Sausages/Franks



Start-up scheduled to **1Q21**

Capex: ~ **R\$280 million**

Capacity: **30 kton/year**

Jody Al Sharqiya – Dammam, Saudi Arabia Processed



Investment: ~**US\$8.0 million**

Expansion: ~**US\$7.2 million**

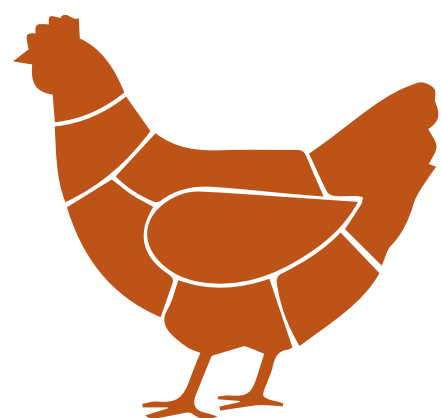
Capacity: from **3.2 kton/year** to
18 kton/year

Scenario of Global Protein Supply & Demand

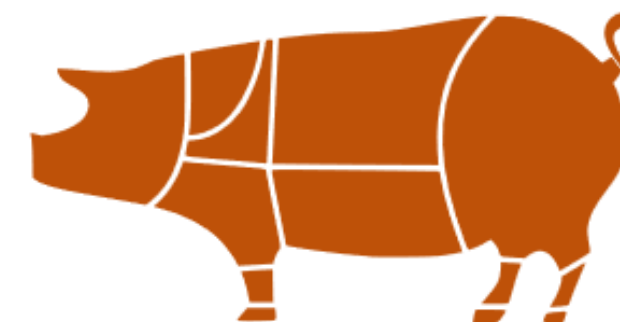
Shortage due to ASF impacts and Covid-19 restrictions worldwide

Production Poultry - kton		2019	2020F	Change %
Ranking	World	133,575	136,815	2.4%
1	China	23,516	26,414	12.3%
2	USA	22,967	22,921	-0.2%
3	Brazil	15,885	15,980	0.6%
4	EU-28	14,723	14,900	1.2%
5	Russia	4,529	4,545	0.4%
6	Mexico	3,488	3,564	2.2%
7	India	3,873	3,563	-8.0%
8	Indonesia	2,689	2,764	2.8%
9	Japan	2,318	2,320	0.1%
10	Iran	2,233	2,276	1.9%
11	Argentina	2,221	2,225	0.2%
12	Turkey	2,209	2,145	-2.9%

Production Pork - kton		2019	2020F	Change %
Ranking	World	109,792	100,996	-8.0%
1	China	43,447	34,852	-19.8%
2	EU-28 & UK	23,906	24,081	0.7%
3	USA	12,542	12,454	-0.7%
4	Brazil	4,000	4,156	3.9%
5	Russia	3,943	4,077	3.4%
6	Vietnam	3,233	2,755	-14.8%
7	Canada	2,213	2,240	1.2%
8	Philippines	1,854	1,697	-8.5%
9	Mexico	1,603	1,654	3.2%
10	South Korea	1,364	1,348	-1.2%
11	Japan	1,279	1,280	0.1%
12	Thailand	1,002	984	-1.8%



Production - million ton	2018	2019	2020F	Δ '20 vs. '19	Δ '20 vs. '18
World	342.2	338.9	333.0	-1.7%	-2.7%
Beef	71.5	72.6	72.0	-0.8%	0.7%
Poultry	127.3	133.6	136.8	2.4%	7.5%
Pork	120.9	109.8	101.0	-8.0%	-16.5%
Ovine	15.8	16.0	16.2	1.3%	2.5%
Per Capita Consumption (Kg/year)	44.6	43.6	42.4	-2.8%	-4.9%
Trade - % of Production	9.9%	10.7%	11.1%	40 p.p.	120 p.p.



BRF Essence embodies the sustainable management of our chain



Environment



Performance Management and Environmental Compliance via **Environmental Sustainability Index**



Partnership of **Collaboration with Forests and Agriculture (CFA)** – best practices of the soybean chain sustainable management



Member of the **Brazilian GHG Protocol Program** – recognizes the greenhouse gases inventory



Out of domestic energy consumption, 93% derived from **renewable sources**



Declaration of **support to the Amazon** along with CEBDS



Public commitments and certifications in **animal welfare**



Society



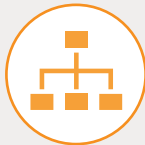
R\$50 million donation to fight Covid-19 impacts



Co-creator of **We Movement**



BRF Institute – benefiting over 400,000 people



Partners management



Suppliers Code of Conduct, which aims at setting out rules on ethical, social and environmental conduct



Governance



Savvy and plural board, with independent, professional members



ISE – single sector company in the index



Listed on B3's **Novo Mercado** and **ADR Level III** at NYSE



Compliant with **Sarbanes-Oxley Act (Sox)** since 2006



99.8% of our employees and **100%** senior leaders were trained in **Integrity System** policies



27% of leading positions occupied by **women**



Generational diversity



Closing Remarks





Our Moment

- ✓ Engaged, united and self-confident team – BRF Culture
- ✓ Management system and efficiency processes in final phase of implementation
- ✓ Worldwide demand for protein and quality food will grow in the next decades
- ✓ Strong brands and increasing in consumer preference
- ✓ Differentiated product portfolio with more innovation and more launches

We are ready for the next step



Q&A

Sadia



Qualy



Confidence

ساديا
Sadia



Claybom

Sofiteli

Deline





Backup





Tactical actions to face Covid-19

Efforts to maintain the operations



PEOPLE



HEALTH AND SECURITY



TESTING



OPERATIONS



COMMERCIAL AND LOGISTICS



INSTITUTIONAL RELATIONS



COMMUNICATION



BRF INSTITUTE



In Brazil, **BRF** represents:

~30% **Chicken**
slaughtering capacity

~25% **Pork**
slaughtering capacity

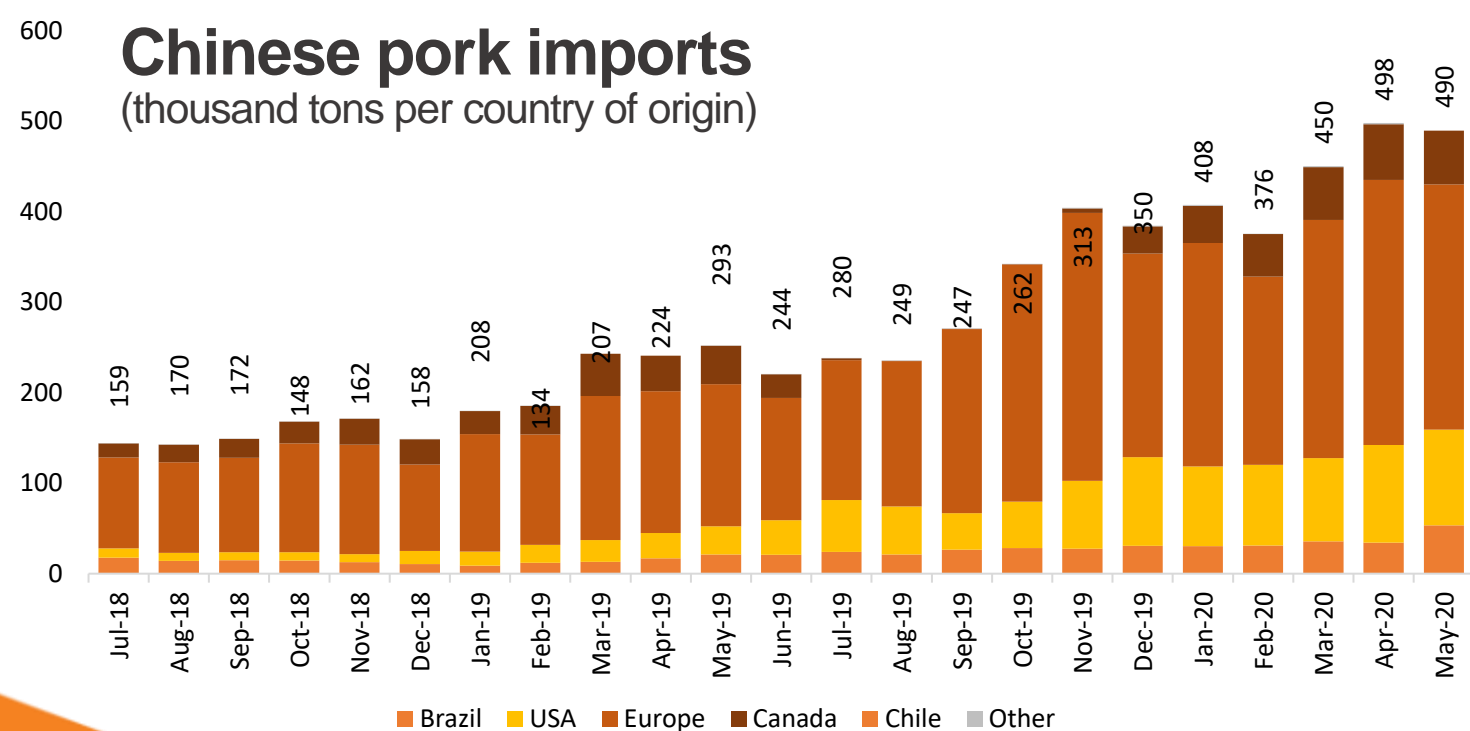
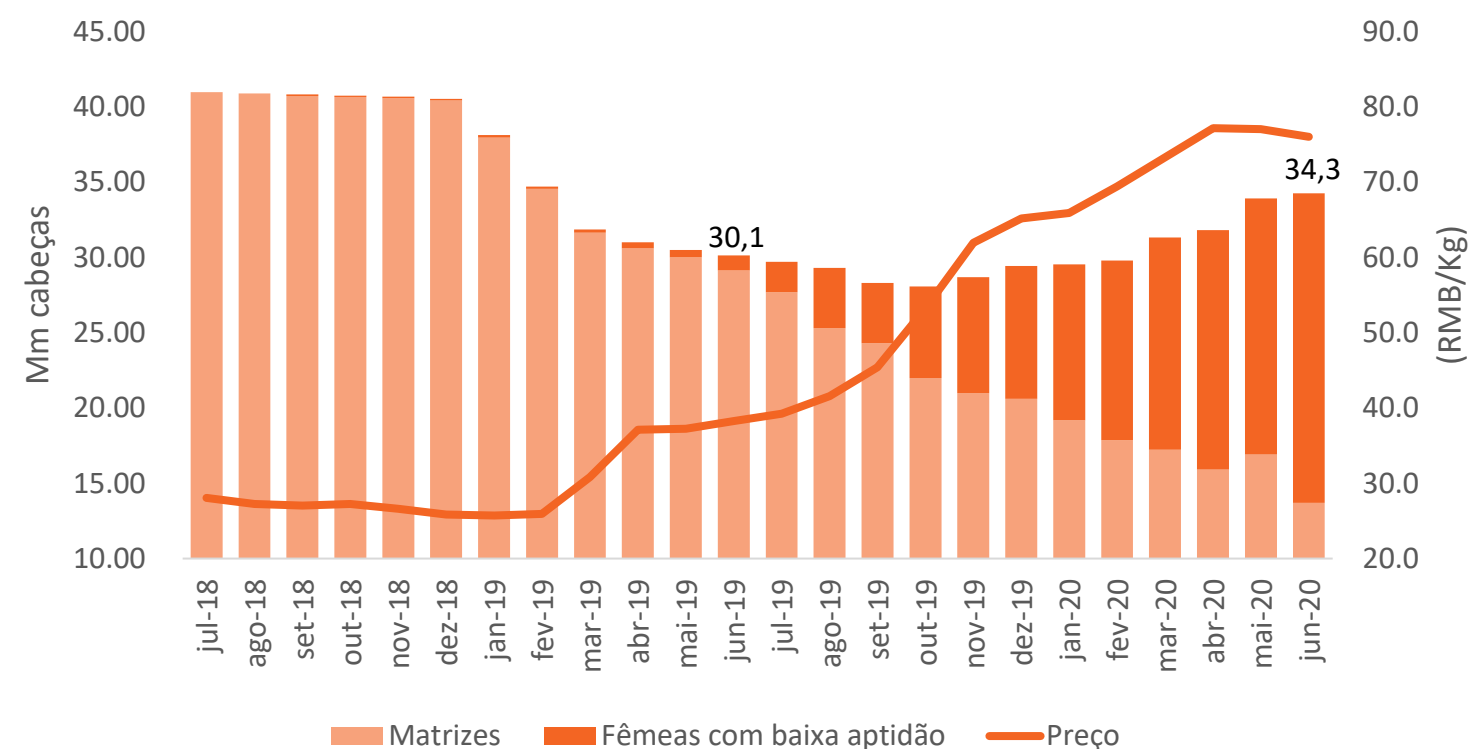
Even with the largest chicken and pork operations in Brazil (34 plants), only **2 BRF plants** were **temporarily blocked**. The industry as a whole had **21 plants** blocked.



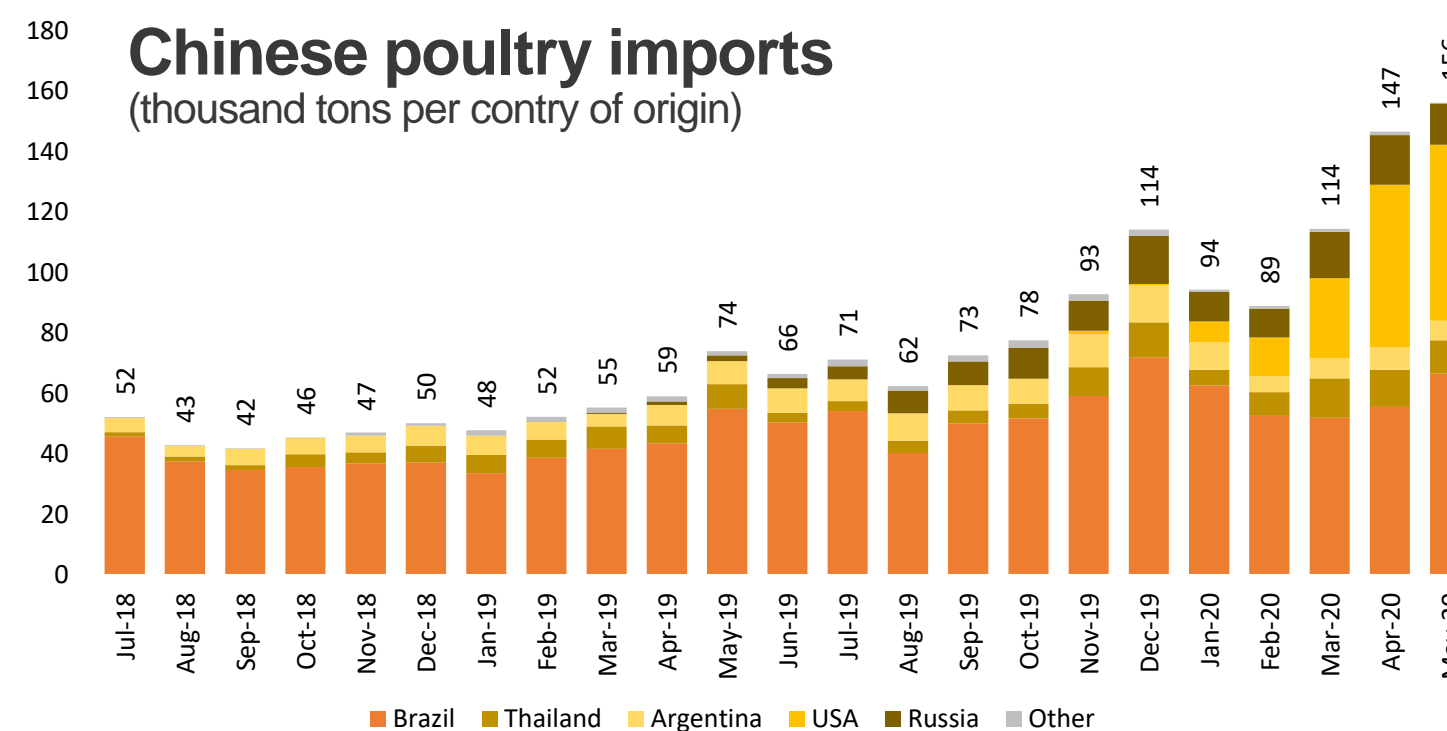
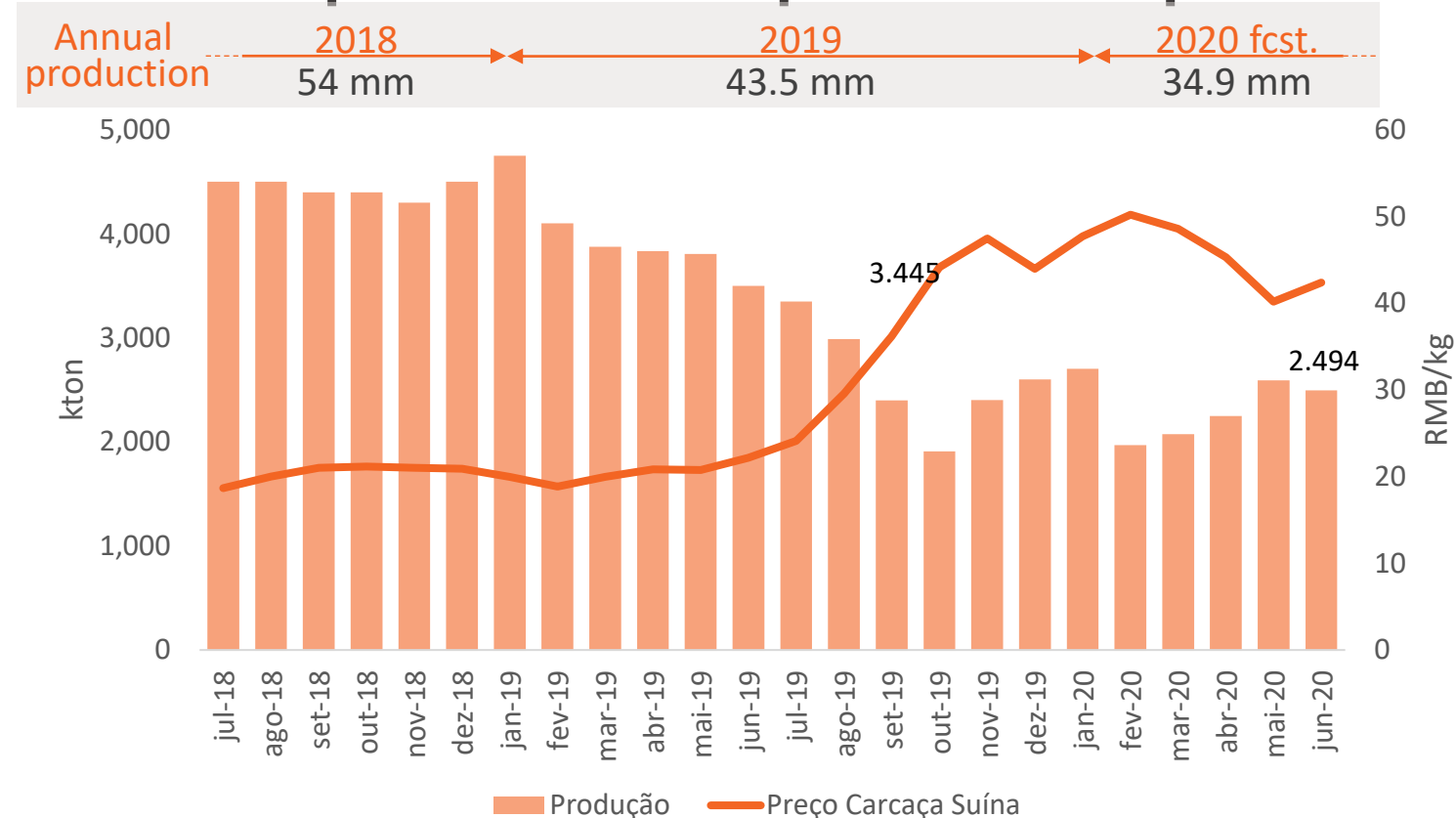
African Swine Fever (ASF)

Chinese herd reduction affects prices in the international market (Sep/18 – Jun/20)

Inventory and prices of sow herd



Chicken production and pork carcass prices



¹ Source: Ministry of Agriculture and Rural Affairs e Bloomberg



Supply Evolution – slaughtering vs. exports

We adapt to any scenario



Chicken

1H20 x 1H19 = **+2.9%**
12M2Q20 x 12M2Q19 = **+3.7%**



Pork

1H20 x 1H19 = **+4.2%**
12M2Q20 x 12M2Q19 = **+3.7%**

