



Results

2Q23

Video conference

August 14, 2023
(Simultaneous translation)

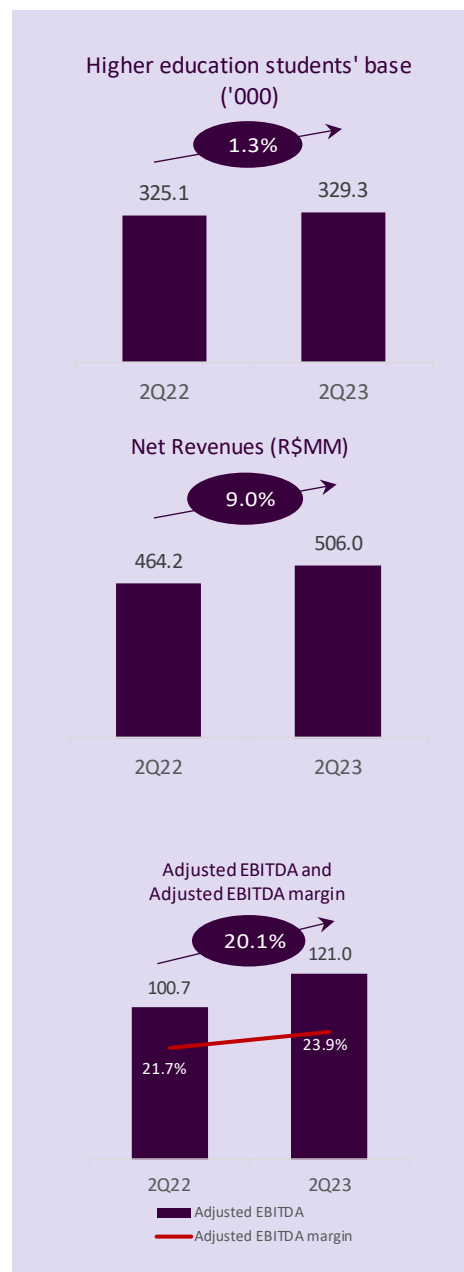
11:30 am (Brasilia) / 10:30 am (NY)

Participants link:
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Recife, August 14, 2023 - Ser Educacional S.A. (B3 SEER3), announces the results for the second quarter of 2023 (2Q23). The information is presented in IFRS, consolidated in Brazilian reais (R\$) and comparisons refer to the second quarter of 2022, unless otherwise specified. 2Q23 results include UNI7, consolidated in 1Q23.

Highlights 2Q23 x 2Q22

- ✦ **Intake of Hybrid Learning undergraduates grew 5.1% in 1H23**, reaching 51.3 thousand enrollments, while **Digital Learning increased 12.1%** and totaled 87.4 thousand enrollments in the same period.
- ✦ **1.3% growth in student base**, which reached the mark of 329.3 thousand students.
- ✦ **9.0% increase in net revenue** due to the combined effect of the increase in student base, improvement in the mix of courses and tuition transfers.
- ✦ **Adjusted EBITDA reached R\$ 121.0 million**, showing a 20.1% growth when comparing 2Q23 x 2Q22, with **adjusted EBITDA margin growth of 2.2 p.p** in the same period.
- ✦ **Adjusted net income increased 37.2% and reached R\$ 42.6 million** in the quarter versus R\$ 31.0 million in 2Q22.
- ✦ On 4/28/23 at the **Annual Shareholders' Meeting**, the shareholders elected Mrs. Iara Xavier, the first woman to sit on the Board of Directors, replacing Mr. Jânio Diniz, who remains at the Company as Chief Executive Officer, as well as the election of José Écio Pereira as a member of the Fiscal Council appointed by minority shareholders to replace Mr. Reginaldo Alexandre.
- ✦ On 07/06/23, aiming to simplify the Company's operations and optimize operating costs, the Extraordinary Shareholders' Meeting, **approved the merger of the educational institution located in the state of Rio Grande do Norte**.
- ✦ Also, at the Extraordinary Shareholders' Meeting held on 07/06/23, the **Company's Stock Option Plan**, was approved, which is a long-term compensation and retention instrument of the Company's management.



Financial Highlights (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Net Revenue	506,049	464,217	9.0%	930,596	844,427	10.2%
Adjusted Cash Gross Profit	322,865	285,323	13.2%	588,048	525,668	11.9%
Adjusted Cash Gross Margin	63.8%	61.5%	2.3 p.p.	63.2%	62.3%	0.9 p.p.
Adjusted EBITDA	120,994	100,747	20.1%	193,588	166,459	16.3%
Adjusted EBITDA Margin	23.9%	21.7%	2.2 p.p.	20.8%	19.7%	1.1 p.p.
Adjusted Net Income	42,571	31,021	37.2%	24,335	31,663	-23.1%
Adjusted Net Margin	8.4%	6.7%	1.7 p.p.	2.6%	3.7%	-1.1 p.p.

Message from Management

Ser Educacional completed the first half of 2023 with an improvement in its operating and financial results, in line with the optimization plan released in the fourth quarter of 2022, which aims to resume operating leverage, without prejudice to revenue growth in its main businesses and its initiatives to generate new growth avenues and value creation.

One of the purposes of this plan is to update the offer of courses and operational structure in a post-pandemic scenario for Brazilian higher education, in which digital courses have come to dominate demand in the areas of knowledge of humanities and technologists, while on-campus learning have become truly hybrid, increasingly focused on courses that require practical classes, such in the area of health and engineering knowledge, reflecting over the last few years the changes in the rules of teaching hours and the culture of students, that during the pandemic started to embrace Digital Learning as a real form of access to quality higher education.

These changes enabled the creation of Ubíqua in 2021, Ser Educacional's academic model and unique in Brazilian educational market, which has an immersive and intuitive student experience in a truly hybrid academic model. In its third year of implementation, Ubíqua has broad support from academia and is now responsible for significant improvements in student and teacher satisfaction, is playing a decisive role in improving our teaching quality indicators and is one of the main drivers of the improved operational performance experienced this year.



As a result, the Hybrid Learning student base has shown continuous growth since 2020, having provided, in comparison with the previous year alone, 7.9% growth and even with an increase in the average ticket of 3.3%.

In Digital Learning, UNIFAEEL integration was completed and, as of 2023, the Company started to work with its unified systems and operated with a broader offer of courses in the health and engineering segments, aiming to resume its profitable growth path.

Another Digital Learning highlight was the award received at the *Catalyst Award 2023*, an award that recognizes and honors innovation and excellence within the Anthology global community, in "Diversity, Equity, Inclusion and Belonging" category, with the Novas Histórias (New Stories) project, which grants distance learning scholarships to mothers in deprivation of freedom in Ananindeua, state of Pará. The award was relevant because it recognizes the Company's efforts to support Brazilian society, in addition to offering quality education, with its various support and social inclusion initiatives.



2Q23 was particularly relevant from the point of view of cost and expense optimization, highlighting the completion of the significant real estate reduction completed in May, which was one of the main factors that enabled an increase in adjusted EBITDA margin year-on-year for the first time in 6 consecutive semesters. It is worth mentioning that most of the operational optimizations achieved had only a partial impact on the quarter, since they mostly occurred between May and June and, therefore, will have full effect from 3Q23. In addition, new steps are scheduled to reduce the real estate base for the next two quarters, movements that will be key to delivering more consistent results in line with Ser Educacional's history.

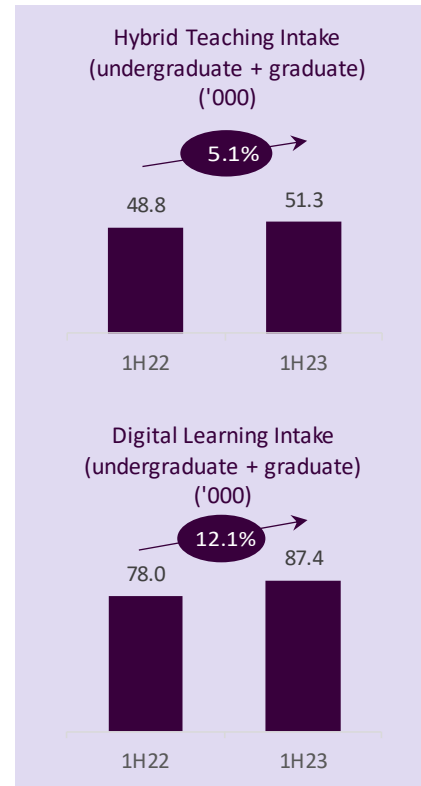
Therefore, the Company ends 1H23 with positive results mainly due to the execution of the optimization plan scheduled for this year, without giving up on initiatives that will be important for the Company's future, such as investments that are being made in its continuing education ecosystem and in the improvement of its ESG practices, thus leading to a resumption of its operational leverage on a sustainable basis and with the ability to create new growth avenues for the coming years.

Ser Educacional's Management thanks its students, teachers, employees, shareholders and service providers for their trust and partnership in the mission of transforming Brazil through education, conveying values such as entrepreneurship, culture and social responsibility to the communities in which their operations are located.

OPERATIONAL PERFORMANCE

1H23 Student Intake Results

Student Enrollment of Continued Education			
Segment	1H23	1H22	% Chg
Hybrid Teaching (undergraduate + graduate)	51.3	48.8	5.1%
Hybrid Teaching (Ex-Acquisitions)	50.9	48.8	4.2%
Digital Learning (undergraduate + graduate)	87.4	78.0	12.1%
Total Enrollment	138.8	126.8	9.4%
Total Enrollment (Ex-Acquisitions)	138.2	126.8	9.0%



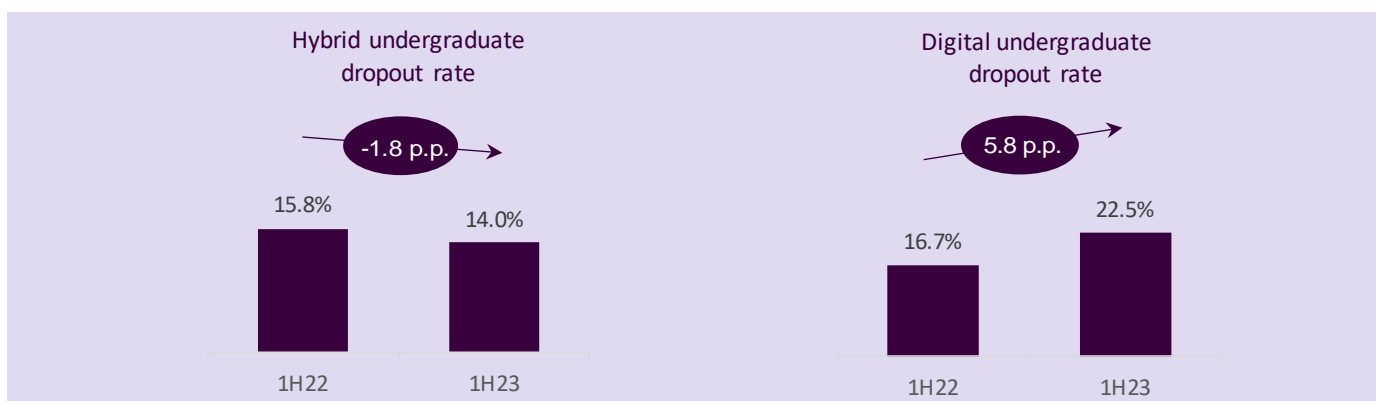
Hybrid Learning (on-campus) student intake - 1H23

Intake recorded 5.1% growth when comparing 1H23 versus 1H22, mainly due to the Company's strategy of focusing its efforts on offering health and engineering courses, which represent a higher average ticket, aiming to better capitalize on its differentials regarding the structure of laboratories, clinics, and recognition of its regional brands.

Digital learning student intake - 1H23

Intake in Digital Learning segment grew 12.1%, when comparing 1H23 x 1H22, mainly due to the commercial synergies related to UNIFAEL integration, which completed its first year in January 2023 and enabled the integration with systems and commercial strategies, as well as training and connection between partner learning centers and units. These initiatives promoted an increase in the capillarity of the offer of health and engineering courses, in addition to the increase in the number of students in technologist courses, which remain with solid demand in Digital Learning, especially due to the transfer of the offer of these courses from Hybrid Learning to Digital Learning.

Dropout Rate¹



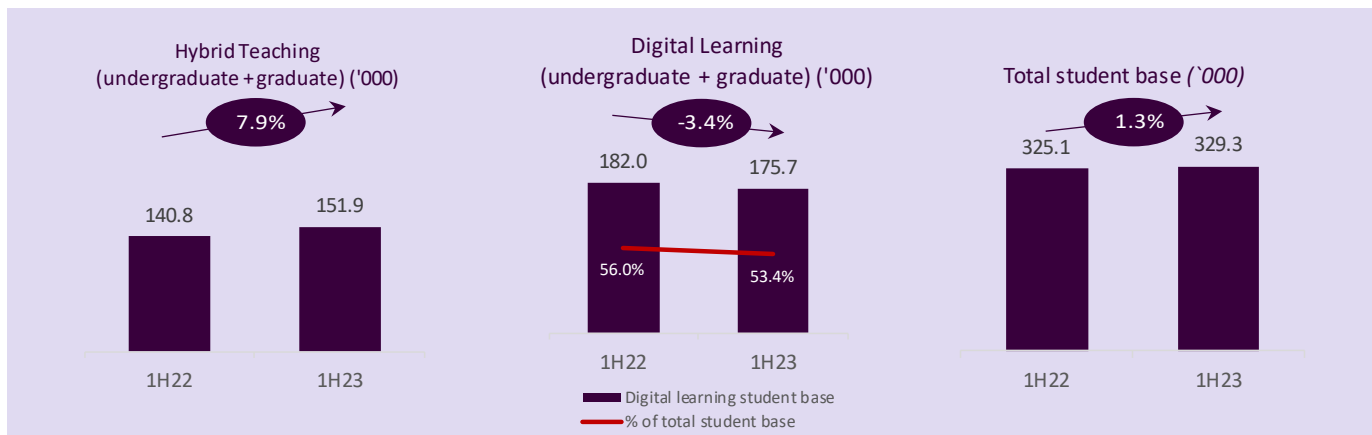
(1) Dropout rate = dropout of the period / enrolled students at the end of the previous semester - graduates + intake + acquisitions)

Hybrid undergraduate segment showed a reduction in the dropout rate of 1.8 p.p., when comparing 1H23 versus 1H22, due to the lessening of the effects of the pandemic and its impacts on the daily lives of students, as well as the result of activities implemented by the Company, such as the creation of experience mentors, implementation of the monthly payment plan via credit card, among others.

In digital undergraduate segment, dropout rate was 22.5%, versus 16.7% in 1H22, representing a 5.8 p.p. increase, mainly due to higher academic dropout and financial default of students in this segment, specially among students enrolled in technologist and human science courses.

Evolution of the Student Base

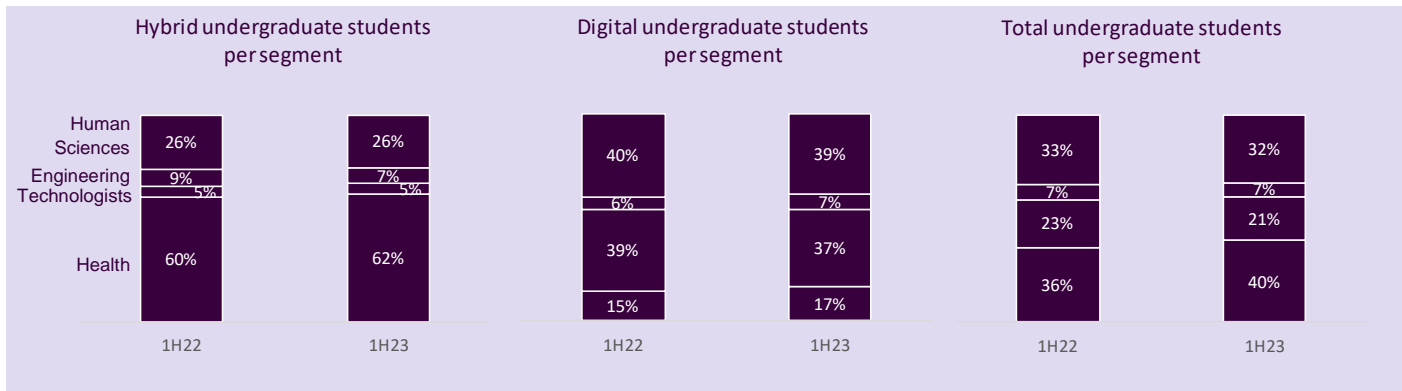
Number of Students	Undergraduate		Graduate		Vocational		Total
	Hybrid (On Campus)	Digital	On Campus	Digital	On Campus	Digital	Total
2023.1							
Dec22 Base	136,100	126,349	1,139	29,633	1,509	432	295,162
Enrollments	50,739	71,708	591	15,722	397	-	139,157
Acquisition	1,304	59	237	-	-	-	1,600
Leavers	(13,424)	(9,003)	(334)	(14,137)	(481)	(10)	(37,389)
Dropouts	(24,375)	(42,553)	(78)	(2,048)	(177)	(18)	(69,249)
Jun23 Base	150,344	146,560	1,555	29,170	1,248	404	329,281
% Jun23 Base / Dec22 Base	10.5%	16.0%	36.5%	-1.6%	-17.3%	-6.5%	11.6%
% Jun23 Base / Jun22 Base	7.7%	-4.4%	31.7%	1.7%	-32.9%	-1.0%	1.3%
Jun23 Base (Ex-Acquisitions)	149,058	146,480	1,321	29,159	1,248	404	327,670
% Jun23 Base / Jun22 Base	6.8%	-4.5%	11.9%	1.7%	-32.9%	-1.0%	0.8%



The evolution of the student base in Hybrid Learning segment was due to the Company's focus on offering a leaner portfolio of courses dedicated to the areas of knowledge in health and engineering, aiming to maximize the Company's competitive advantages in terms of its distinctive structure of laboratories and clinics, as well as the privileged location of its units and brand positioning in the cities where it operates. As a result, the increase in the health student base stands out again, now accounting for 62% of the Hybrid Learning undergraduate student base and 40% of the total undergraduate base.

In Digital Learning, the student base growth has been more widespread. However, the first results of the Company's strategy of increasing its investments in laboratories, systems integration, and training of partner learning centers among the original regional brands stand out with UNIFAEL, which completed its first year of consolidation, resulting in health courses increasing their share from 15% to 17% and engineering from 6% to 7% of the total undergraduate digital

student base. The reduction is related to the increase in the dropout rate of students in this area of knowledge during de quarter.



Operational Data	2Q23	2Q22	% Chg. 2Q23 x 2Q22
Medicine vacancies	521	473	10.1%
Medical students	3,072	2,858	7.5%
Operational campuses	59	63	-6.3%
Operational Centers	953	1,022	-6.8%

The increase in the number of seats and student base in the Medicine course when comparing 2Q22 x 2Q23 was due to the approval of 48 new seats for UNESC's operations, in the city of Vilhena (State of Rondônia), in March 2022.

The lower number of partner Campuses and Learning Centers in operation is due to the Company's strategy to improve its operational performance, closing activities in underperforming units and learning centers, which includes the reduction of the leased real estate, even when the units themselves are not closed and remain operating with leaner spaces. It is worth noting that even with the inclusion of the UNI7 Campus, whose acquisition was completed in January 2023, the number of Campuses reduced from 63 to 59 in the quarterly comparison.

Student Financing

STUDENT LOANS	2Q22	Dec/22	1Q23	2Q23
Hybrid (on campus) Undergraduate Students	139,624	136,100	149,226	150,344
FIES Students	13,399	14,321	12,907	15,477
% of FIES Students	9.6%	10.5%	8.6%	10.3%
EDUCRED Students	2,135	1,738	1,037	1,007
% of EDUCRED Students	1.5%	1.3%	0.7%	0.7%
PRAVALER Students	563	1,071	991	1,303
% of PRAVALER Students	0.4%	0.8%	0.7%	0.9%
Total Students Loans	16,097	17,130	14,935	17,787
% of Total Students Loans	11.5%	12.6%	10.0%	11.8%
Digital Undergraduate Students	153,329	126,349	163,229	146,560
PROUNI - Hybrid Undergraduate	13,430	12,123	16,220	16,184
PROUNI - Digital Undergraduate	4,837	5,196	5,678	8,117
Total PROUNI Students	18,267	17,319	21,898	24,301
% of PROUNI Students	6.2%	6.6%	7.0%	8.2%

FIES and PROUNI student base showed growth in its share of hybrid and digital undergraduate student base (for PROUNI), mainly due to the increase in student intake from these programs in 2Q23, since in 2023, the schedules of these programs showed a better fit to the funding cycle of this quarter, compared to 2022, which still had the effects of COVID-19 pandemic period.

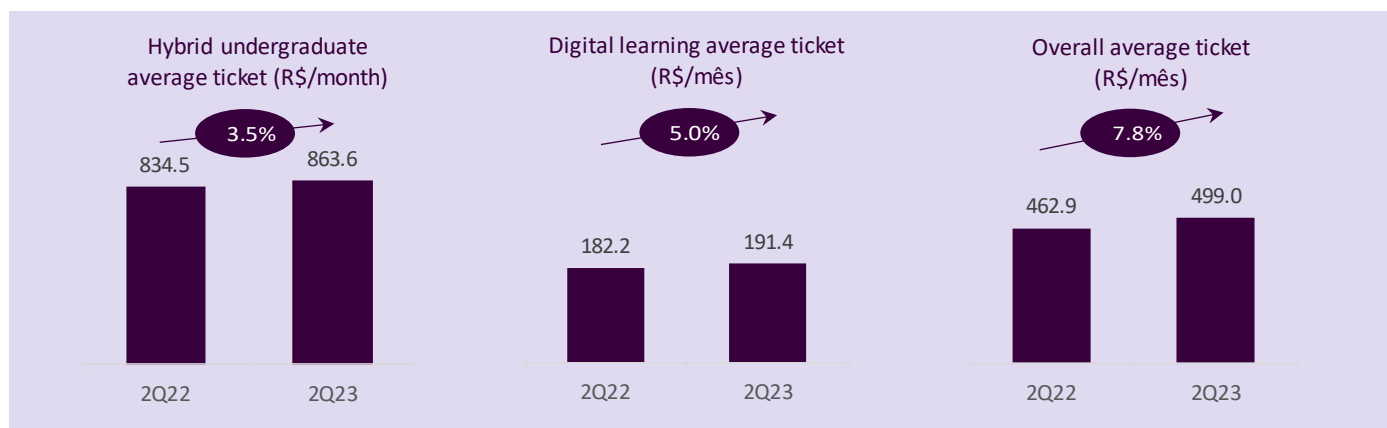
Average Net Ticket

Average Ticket (R\$)	2Q23	2Q22	% Chg. 2Q23 x 2Q22
Hybrid Teaching (Undergraduate)	863.58	834.54	3.5%
Hybrid Teaching (Undergraduate + graduate)	859.13	831.82	3.3%
Digital Learning (Undergraduate + graduate)	191.36	182.19	5.0%
Total Net Average Ticket	499.02	462.85	7.8%

The average ticket for Hybrid Learning grew 3.5% in the comparison between the two quarters, mainly due to the combined effect of pass-through of prices to upperclassmen, increased share of health courses in the total mix of courses and improved conditions of the competitive landscape.

This average ticket was also impacted by the growth in the PROUNI undergraduate student base, which in the comparison between the two periods grew 20.5%. As a result, the ex-PROUNI undergraduate student base, which is used to calculate net revenue (since PROUNI student revenue is deducted from gross revenue) grew by 3.9% (versus 7.7% of the increase in this base including PROUNI), which consequently increases the average ticket ex-PROUNI by 4.8%, using the same comparison bases.

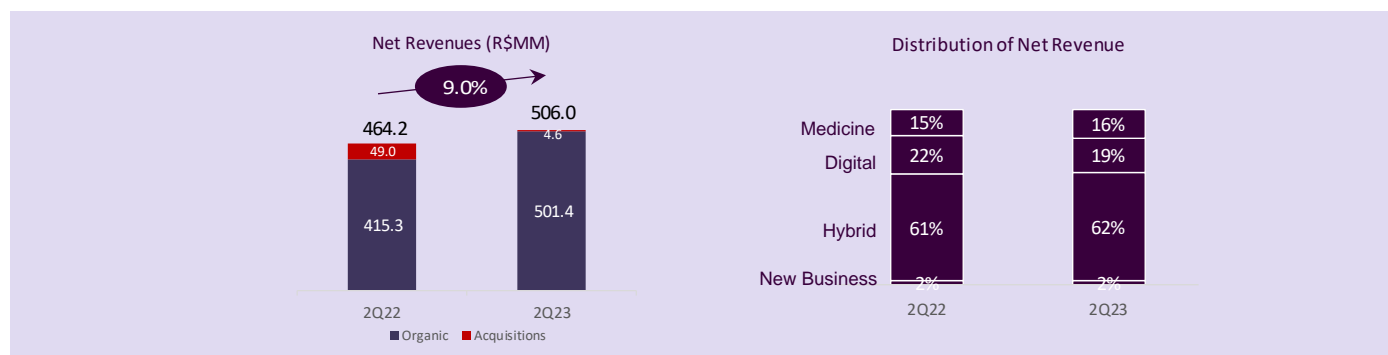
In Digital Education, the average ticket grew by 5.0% compared to 2Q22, mainly due to the more conservative pricing policy adopted in the period, associated with the growth in the share of the Healthcare student base in the course mix. It is worth highlighting, as noted in the paragraph above, that the Digital Teaching graduation also showed growth in the undergraduate PROUNI Student base by 67.8%, which in an analysis considering former PROUNI students, showed a decrease of 6.7%, the which on the same basis generated an average ticket growth of 5.7%, compared to 2Q22. Additionally, the average ticket for digital graduate education, which makes up the overall average ticket, increased by 59.2%.



FINANCIAL PERFORMANCE

Revenue from Services Provided

Gross Revenue - Accounting (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Gross Operating Revenue	1,031,858	916,777	12.6%	2,001,684	1,777,788	12.6%
Hybrid Teaching Monthly Tuition	890,076	742,423	19.9%	1,731,115	1,433,413	20.8%
Digital Learning Monthly Tuition	127,189	159,718	-20.4%	239,794	315,268	-23.9%
Others	14,593	14,636	-0.3%	30,775	29,107	5.7%
Deductions from Gross Revenue	(525,809)	(452,560)	16.2%	(1,071,088)	(933,361)	14.8%
Discounts and Scholarships	(417,659)	(361,219)	15.6%	(867,070)	(762,276)	13.7%
PROUNI	(89,499)	(73,869)	21.2%	(169,858)	(139,970)	21.4%
FGEDUC And FIES charges	(831)	(1,020)	-18.5%	(1,499)	(1,446)	3.7%
Taxes	(17,820)	(16,452)	8.3%	(32,661)	(29,669)	10.1%
% Discounts and Scholarships/ Net Oper. Rev.	40.5%	39.4%	1.1 p.p.	43.3%	42.9%	0.4 p.p.
Net Operating Revenue	506,050	464,217	9.0%	930,596	844,427	10.2%
Hybrid Teaching Monthly Tuition	391,504	351,373	11.4%	710,803	623,947	13.9%
Digital Learning Revenues	101,112	99,697	1.4%	191,928	193,647	-0.9%
Others	13,433	13,146	2.2%	27,866	26,833	3.8%



- a) The 12.6% increase in gross revenue is due to (i) the higher volume of students enrolled in hybrid and digital undergraduate, due to the improvement in intake in the Hybrid and Digital Learning and dropout rates in Hybrid Learning, (ii) growth in the student base of the Medicine course and (iii) improved average ticket of Hybrid Learning.
- b) The 9.0% increase in net revenue is explained by the same reasons described above, offset by the 15.6% growth in discounts and scholarships. Excluding acquisitions, net revenue for the quarter was R\$ 421.3 million, with 10.8% growth, showing that the company continues to grow its net revenue on an organic basis, with emphasis on Digital Learning, which recorded 17.1% growth in the period.

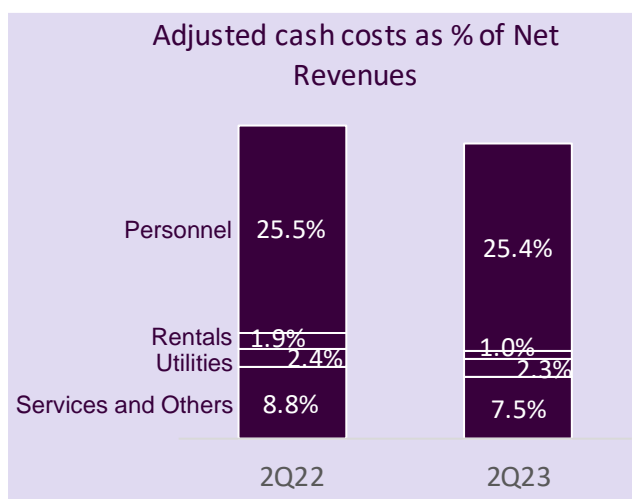
Costs of Services Provided

Breakdown of Cost of Services Rendered Accounting (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Cost of Services Rendered	(236,243)	(227,467)	3.9%	(454,516)	(414,707)	9.6%
Payroll and Charges	(129,375)	(118,932)	8.8%	(248,448)	(221,750)	12.0%
Rent	(4,813)	(8,744)	-45.0%	(9,666)	(14,895)	-35.1%
Concessionaires (Electricity, Water and Telephone)	(11,611)	(10,939)	6.1%	(20,364)	(18,940)	7.5%
Third-Party Services and Others	(38,017)	(40,676)	-6.5%	(68,029)	(65,319)	4.1%
Depreciation and Amortization	(52,427)	(48,176)	8.8%	(108,009)	(93,803)	15.1%

- a) Personnel costs and charges increased 8.8% compared to 2Q22, which includes non-recurring costs of R\$ 0.6 million in the quarter. Excluding this effect, the increase in costs was 8.6%, mainly due to the collective bargaining and the acquisition of UNI7;
- b) Rental costs reached R\$ 4.8 million in 2Q23, versus R\$ 8.7 million in 2Q22, with a 45.0% drop, due to the measurement of rents that used to be treated as costs and were calculated in accordance with IFRS-16 accounting standards, with the effects being, in practice, reclassified to depreciation and interest on lease accounts. The impact on adjusted EBITDA can be seen in the line of minimum rents paid, which, as can be seen in the adjusted EBITDA table, this line shows a 14.4% increase, from R\$ 33.3 million to R\$ 38.1 million (versus R\$ 40.3 million in 1Q23, evidencing the effect of the return of properties in 2Q23), reflecting exactly the reclassification between accounts and the increase in rental cost, which when added together, the net increase is of only 2.0%, since still occurred (i) the expected adjustment of agreements in line with inflation; (ii) the increase in the leased property base; (iii) the return of the leases of several UNINORTE properties that were anticipated in May 2017, classified as "Advantageous Lease Agreement", which were recognized as amortization until May 2022; and (iv) the inclusion of UNI7 campus;
- c) The line of utilities increased 6.1%, due to inflation in the period, the resumption of administrative activities and on-campus practical classes, when comparing 2Q23 and 2Q22 results, and the acquisition of UNI7;
- d) The 6.5% decrease in third-party services and others was mainly due to the results of the operational optimization plan related to synergies generated by the integration of UNIFAEL and courseware.

The table below shows managerial operating costs, which are adjusted for non-recurring effects.

Breakdown of Cost of Services Rendered Adjusted (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Cost of Services Rendered	(235,611)	(227,070)	3.8%	(450,557)	(412,562)	9.2%
Payroll and Charges	(128,743)	(118,535)	8.6%	(244,489)	(219,605)	11.3%
Rent	(4,813)	(8,744)	-45.0%	(9,666)	(14,895)	-35.1%
Concessionaires (Electricity, Water and Telephone)	(11,611)	(10,939)	6.1%	(20,364)	(18,940)	7.5%
Third-Party Services and Others	(38,017)	(40,676)	-6.5%	(68,029)	(65,319)	4.1%
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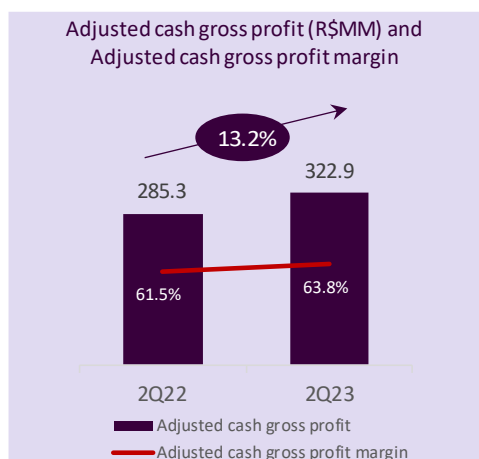
Gross Profit

Gross Profit - Accounting (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Net Operating Revenue	506,050	464,217	9.0%	930,596	844,427	10.2%
Cost of Services Rendered	(236,243)	(227,467)	3.9%	(454,516)	(414,707)	9.6%
Gross Profit	269,807	236,750	14.0%	476,080	429,720	10.8%
Gross Margin	53.3%	51.0%	2.3 p.p.	51.2%	50.9%	0.3 p.p.
(-) Depreciation	52,427	48,176	8.8%	108,009	93,803	15.1%
Cash Gross Profit	322,234	284,926	13.1%	584,089	523,523	11.6%
Cash Gross Margin	63.7%	61.4%	2.3 p.p.	62.8%	62.0%	0.8 p.p.

- a) The growth in gross cash profit and margin reflects the combined effect of the increase in revenue, because of the organic development of Hybrid and Digital Learning, and the increase in costs at a slower pace than the growth in net revenue, due to the operational optimization plan implemented by the Company, offset by the increase in personnel costs.
- b) The 8.8% increase in depreciation and amortization rate was mainly due to the inclusion of PP&E depreciation, right of use and amortization of intangible assets identified in acquisitions. It is worth noting that in 1Q23, depreciation cost was R\$ 55.6 million, a reduction of 5.7% in this comparison, reflecting the return of properties in June and which will have full effect as of 3Q23.

The table below shows the gross cash profit adjusted for the main effects of non-recurring costs.

Gross Profit - Adjusted (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Net Operating Revenue	506,049	464,217	9.0%	930,596	844,427	10.2%
Cost of Services Rendered	(235,611)	(227,070)	3.8%	(450,557)	(412,562)	9.2%
Adjusted Gross Profit	270,438	237,147	14.0%	480,039	431,865	11.2%
Adjusted Gross Margin	53.4%	51.1%	2.4 p.p.	51.6%	51.1%	0.4 p.p.
(-) Depreciation	52,427	48,176	8.8%	108,009	93,803	15.1%
Adjusted Cash Gross Profit	322,865	285,323	13.2%	588,048	525,668	11.9%
Adjusted Cash Gross Margin	63.8%	61.5%	2.3 p.p.	63.2%	62.3%	0.9 p.p.



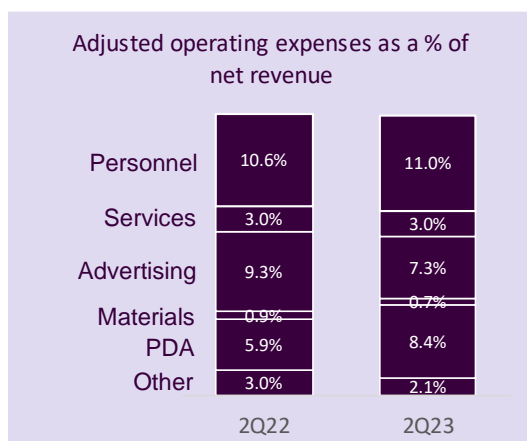
Operating Expenses (Selling, General and Administrative)

Operating Expenses - Accounting (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
General and Administrative Expenses	(179,480)	(158,944)	12.9%	(346,058)	(314,533)	10.0%
Payroll and Charges	(59,424)	(50,552)	17.6%	(117,055)	(101,433)	15.4%
Third-Party Services	(18,424)	(15,957)	15.5%	(37,301)	(33,534)	11.2%
Advertising	(36,740)	(43,121)	-14.8%	(77,101)	(81,090)	-4.9%
Materials	(3,746)	(4,295)	-12.8%	(7,729)	(8,549)	-9.6%
PDA	(42,696)	(27,463)	55.5%	(67,357)	(56,250)	19.7%
Others	(12,931)	(13,767)	-6.1%	(29,300)	(25,946)	12.9%
Depreciation and Amortization	(5,519)	(3,789)	45.7%	(10,215)	(7,731)	32.1%
Other Net Operating Expenses/Revenue	(5,723)	(4,646)	23.2%	(8,762)	(21,459)	-59.2%
Loss on impairment of assets	-	(65,800)	-100.0%	-	(65,800)	-100.0%
Operating Income	84,603	7,360	1049.5%	121,260	27,928	334.2%
General and Administrative Expenses (Ex-Depreciation and Amortization)	(173,961)	(155,155)	12.1%	(335,843)	(306,802)	9.5%

- a) Personnel expenses and charges showed a 17.6% increase, mainly due to the non-recurring effect of R\$ 3.6 million related to severance expenses arising from the adjustment of the administrative structure to accommodate the Company's current student base. Excluding non-recurring effects between the two periods, the increase was 13.2%, mainly due to the collective bargaining agreement and an increase in personnel occurred during the second half of 2022;
- b) Expenses with services provided increased 15.5% compared to 2Q22. Excluding non-recurring effects between the periods that can be seen in the managerial table below, the increase in these expenses was 7.4%. This change was due to (i) inflation in the period; (ii) the increase in expenses with the provision of security and cleaning services, referring to price transfers after the normalization of activities with the weakening of the pandemic, (iii) the growth of units in the countryside of the Northeastern and Northern states. Non-recurring effects with services provided in the quarter were related to the execution of projects in IT, advisory and consultancy areas, in the amount of R\$ 2.5 million;
- c) Advertising expenses dropped 14.8% versus 2Q22. As a percentage of net revenue, dropped from 9.3% to 7.3%, showing an improvement in the Company's commercial efficiency, mainly as a result of the measures adopted to improve operational efficiency and focus on improving the portfolio of courses offered in the Hybrid and Digital Learning segments;
- d) PDA and Effective Losses increased 55.5% compared to 2Q22, representing, as a percentage of net revenue, 8.4% in 2Q23, versus 5.9% in 2Q22, mainly due to the increase of the net revenue base in the previous quarters, higher dropout rate in Digital Learning, combined with the tuitions write-off from the year of 2021, related to the pandemic period, that reached its 2-year maturity with lower recoverability and higher provisioning;
- e) Others account was down 6.1% compared to 2Q22, basically due to the lower volume of costs with travel, congresses, and other activities; and
- f) Other Net Operating Revenues (Expenses) increased by 23.2% when compared to 2Q22 (52.4% excluding non-recurring items, according to the adjusted table below), basically due to changes in the provision for contingencies and legal proceedings costs.

The table below presents managerial view of general and administrative expenses, adjusted for non-recurring effects.

Operating Expenses - Adjusted (R\$ ('000))	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
General and Administrative Expenses	(170,038)	(155,679)	9.2%	(329,109)	(306,180)	7.5%
Payroll and Charges	(55,864)	(49,356)	13.2%	(108,584)	(98,906)	9.8%
Third-Party Services	(14,970)	(13,939)	7.4%	(31,386)	(28,654)	9.5%
Advertising	(36,740)	(43,121)	-14.8%	(77,101)	(81,090)	-4.9%
Materials	(3,746)	(4,295)	-12.8%	(7,729)	(8,549)	-9.6%
PDA	(42,696)	(27,463)	55.5%	(67,357)	(56,250)	19.7%
Others	(10,504)	(13,716)	-23.4%	(26,737)	(24,999)	7.0%
Depreciation and Amortization	(5,519)	(3,789)	45.7%	(10,215)	(7,731)	32.1%
Other Net Operating Expenses/Revenue	(5,402)	(3,544)	52.4%	(7,983)	(7,570)	5.5%
Loss on impairment of assets	-	-	0.0%	-	-	0.0%
Adjusted Operating Income	94,997	77,924	21.9%	142,947	118,115	21.0%
General and Administrative Expenses (Ex-Depreciation and Amortization)	(164,519)	(151,890)	8.3%	(318,894)	(298,449)	6.9%



EBITDA and Adjusted EBITDA

EBITDA (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Operating Income	84,603	7,360	1049.5%	121,260	27,928	334.2%
(+) Depreciation and amortization	57,946	51,965	11.5%	118,224	101,534	16.4%
EBITDA¹	142,549	59,325	140.3%	239,484	129,462	85.0%
EBITDA Margin	28.2%	12.8%	15.4 p.p.	25.7%	15.3%	10.4 p.p.
(+) Revenue from Interest on Agreements and Others ²	6,105	4,132	47.7%	10,756	10,097	6.5%
(+) Non-recurring costs and expenses ³	10,394	70,564	-85.3%	21,687	90,187	-76.0%
(-) Minimum rent paid ⁴	(38,054)	(33,273)	14.4%	(78,338)	(63,287)	23.8%
Adjusted EBITDA⁵	120,994	100,747	20.1%	193,588	166,459	16.3%
Adjusted EBITDA Margin	23.9%	21.7%	2.2 p.p.	20.8%	19.7%	1.1 p.p.

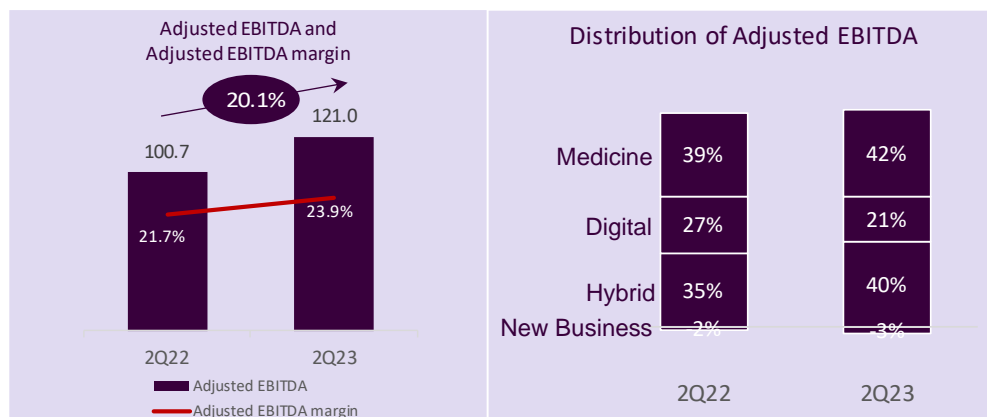
1. EBITDA is not an accounting measure.

2. Revenue from interest on agreements and others comprises our net financial result arising from revenue from interest and fines on tuitions corresponding to financial charges on renegotiated and overdue tuition fees.

3. Non-recurring costs and expenses are mainly related to expenses related to mergers and acquisitions of companies, severance expenses arising from the workforce optimization process, which would not affect normal cash flow.

4. Minimum rent refers to rental agreements recorded under financial leasing in accordance with IFRS 16. The expenses from such leasing are not recorded under EBITDA, but are part of adjusted EBITDA.

5. Adjusted EBITDA corresponds to EBITDA plus (a) financial revenue from fines and interest on tuition fees, (b) non-recurring costs and expenses, and (c) minimum rent paid.



The increase in Adjusted EBITDA when comparing 2Q23 x 2Q22 was due to the growth in net revenue in 2Q23, resulting from the increase in hybrid and digital undergraduate student base and the improvement in the average ticket, which provided a more consistent pace of net revenue growth in 2023, while the success in executing the operational optimization plan so far allowed the pace of growth in costs and expenses to slow down and enabled an increase in adjusted EBITDA margin in 2Q23 of 2.2 percentage points compared to 2Q22.

SUMMARY OF NON-RECURRING ITEMS (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Non-Recurring Costs and Expenses Impacting Adjusted EBITDA	10,394	70,564	-85.3%	21,687	90,187	-76.0%
Payroll	4,192	1,592	163.3%	12,430	4,672	166.1%
Cost	632	397	59.3%	3,959	2,145	84.6%
Expense	3,560	1,196	197.7%	8,471	2,527	235.2%
Third-Party Services	3,454	2,018	71.1%	5,915	4,880	21.2%
Other	2,748	66,953	-95.9%	3,341	80,636	-95.9%
Tax Expenses	91	51	78.4%	227	947	-76.0%
Other Expenses	2,336	-	N.M.	2,336	-	N.M.
Loss in Asset Recovery Value	130	65,800	-99.8%	(147)	65,800	N.M.
Others	191	1,102	-82.7%	925	13,889	-93.3%
Non-Recurring Costs and Expenses that do not Impact Adjusted EBITDA	794	(449)	-276.8%	(383)	(1,112)	-65.6%
Complementary Income tax and social contribution on Adjusted Net Income*	794	(449)	-276.8%	(383)	(1,112)	-65.6%
Total Non Recurring Costs and Expenses	11,188	70,114	-84.0%	21,304	89,075	-76.1%

* The same Income Tax (IR) calculation base was used on non-recurring results to better reflect adjusted net income.

Main indicators by segment

Results by Segment (R\$ ('000))	2Q23*				
	Hybrid Teaching	Digital Learning*	New business ⁽¹⁾	Consolidated	Medicine
Net Revenue	395,627	98,193	12,229	506,049	83,399
Adjusted Cash Gross Profit	252,945	64,520	5,400	322,865	67,877
Adjusted Cash Gross Margin	63.9%	65.7%	44.2%	63.8%	81.4%
Adjusted EBITDA	98,908	25,852	(3,766)	120,994	50,222
Adjusted EBITDA Margin	25.0%	26.3%	-30.8%	23.9%	60.2%
Student Base ('000)	153,147	176,134	-	329,281	3,072

Results by Segment (R\$ ('000))	6M23*				
	Hybrid Teaching	Digital Learning*	New business ⁽¹⁾	Consolidated	Medicine
Net Revenue	717,070	189,008	24,518	930,596	166,765
Adjusted Cash Gross Profit	458,460	120,625	8,963	588,048	140,015
<i>Adjusted Cash Gross Margin</i>	63.9%	63.8%	36.6%	63.2%	84.0%
Adjusted EBITDA	159,134	47,159	(12,705)	193,588	105,747
<i>Adjusted EBITDA Margin</i>	22.2%	25.0%	-51.8%	20.8%	63.4%
Student Base ('000)	153,147	176,134	-	329,281	3,072

* Results allocations are unaudited.

** Including only results of the hybrid (on-campus) undergraduate segment.

(1) Comprises edtechs and companies recently incorporated to make up the continuing education ecosystem, in addition to pre-operational units.

The table above segregates the results of on-campus units from digital learning activities, which are experiencing an expansion phase in the base of learning centers for which the brands were launched in this segment and UNIFAEL acquisition.

New Businesses	KPI	2Q22	4Q22	1Q23	2Q23
Prova Fácil + Delínea	b2b client base	158	190	206	188
Beduka	Unique users (in million)	4	4	3	4
Beduka	Pageviews (in million)	14	13	7	11
Peixe30	User base	124	401	475	526
b.Uni	Client base	14	22	25	26
Veterinary Hospitals	Units	3	4	4	5
Veterinary Hospitals	Complete appointments (in thousands)	4	6	7	7
Veterinary Hospitals	Attendances / Unit (in thousands)	1	2	2	1

*Due to the implementation of a new operational control system for veterinary hospitals, a new recording methodology was implemented for better operational control as of 2Q23. Thus, this information was adjusted for the same methodology in the history of previous quarters.

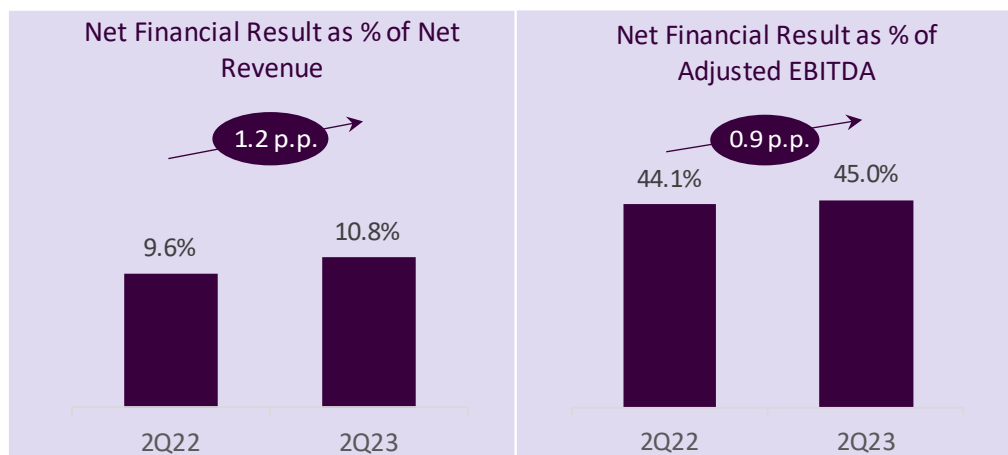
Financial result

Financial Result - Accounting (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
(+) Financial Revenue	20,461	25,036	-18.3%	33,300	73,357	-54.6%
Interest on Agreements and Others	6,105	4,132	47.7%	10,756	10,097	6.5%
Returns on Financial Investments	6,638	4,169	59.2%	12,001	8,544	40.5%
Active exchange variation	8,166	16,199	-49.6%	11,073	52,304	-78.8%
Others	(448)	536	N.M.	(530)	2,412	N.M.
(-) Financial Expenses	(74,906)	(69,435)	7.9%	(150,963)	(158,291)	-4.6%
Interest Expenses	(23,870)	(15,664)	52.4%	(46,224)	(29,364)	57.4%
Interest on Leasing	(20,488)	(17,477)	17.2%	(40,473)	(33,801)	19.7%
Discounts Granted	(11,833)	(5,779)	104.8%	(28,739)	(17,591)	63.4%
Interest on Aquisitions Payables	(2,257)	(5,495)	-58.9%	(5,334)	(9,354)	-43.0%
Interest and swap result on loans	(15,239)	(22,607)	-32.6%	(25,093)	(63,621)	-60.6%
Others	(1,219)	(2,413)	-49.5%	(5,100)	(4,560)	11.8%
Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%

- a) Financial Income was down 18.3% mainly due to the 49.6% decrease in the heading of exchange variation on loans in foreign currency (with swap) contracted with Banco Itaú;
- b) Interest on Agreements and Others was R\$ 6.1 million in 2Q23, 47.7% growth as compared to 2Q22, when it reached R\$ 4.1 million, mainly due to the growth of the student base when comparing the two periods and improved dropout rate in Hybrid Learning.
- c) Income from Financial Investments increased from R\$ 4.2 million in 2Q22 to R\$ 6.6 million in 2Q23, representing 59.2% increase, as a result of the hike in CDI between the periods, partially offset by the drop in the average cash balance;
- d) The sum of Foreign Exchange Gains and Interest Financial Expense and Swap Result on Loans, referring to the contracting of the credit facility in modality 4131 with Banco Itaú, showed an increase in the net financial expense of 10.4%, increasing from R\$ 6.4 million in 2Q22 to R\$ 7.1 million in 2Q23. This increase is due to the hike in average CDI between the periods;
- e) Financial Expenses reached R\$ 74.9 million in 2Q23, up 7.9% versus 2Q22, at R\$ 69.4 million. When comparing the two periods, this change was mainly higher net debt, leasing expenses and average interest rate between the two periods;
- f) Interest Expenses increased 52.4%, from R\$ 15.7 million in 2Q22 to R\$ 23.9 million in 2Q23, as a result of the hike in the average interest rate (CDI) on financial debt and the increase in gross debt;
- g) Interest on Leases reached R\$ 20.5 million in 2Q23, compared to R\$ 17.5 million in 2Q22, with 17.2% increase, as a result of the re-measurement of leased properties, as mentioned in Rental Costs;
- h) Discounts Granted reached R\$ 11.8 million in 2Q23, versus R\$ 5.8 million in 2Q22, due to the higher volume of financial discounts in agreements for recovery of credits from old tuition fees when comparing the two periods, mainly for overdue bills during the pandemic, due to the increase in the average student base in recent years and the movement of economy resumption;

The table below presents the financial result on a managerial view, adjusting for non-recurring effects of other financial revenues:

Financial Result - Adjusted (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
(+) Financial Revenue	20,461	25,036	-18.3%	33,300	73,357	-54.6%
Interest on Agreements and Others	6,105	4,132	47.7%	10,756	10,097	6.5%
Returns on Financial Investments	6,638	4,169	59.2%	12,001	8,544	40.5%
Active exchange variation	8,166	16,199	-49.6%	11,073	52,304	-78.8%
Others	(448)	536	N.M.	(530)	2,412	N.M.
(-) Financial Expenses	(74,906)	(69,435)	7.9%	(150,963)	(158,291)	-4.6%
Interest Expenses	(23,870)	(15,664)	52.4%	(46,224)	(29,364)	57.4%
Interest on Leasing	(20,488)	(17,477)	17.2%	(40,473)	(33,801)	19.7%
Discounts Granted	(11,833)	(5,779)	104.8%	(28,739)	(17,591)	63.4%
Interest on Acquisitions Payables	(2,257)	(5,495)	-58.9%	(5,334)	(9,354)	-43.0%
Interest and swap result on loans	(15,239)	(22,607)	-32.6%	(25,093)	(63,621)	-60.6%
Others	(1,219)	(2,413)	-49.5%	(5,100)	(4,560)	11.8%
Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%



Net Income (Loss)

Net Income (Loss) - Accounting (R\$ 000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Operating Income	84,603	7,360	1049.5%	121,260	27,928	334.2%
(+) Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%
(+) Income and Soc. Contrib. Taxes	488	(1,928)	N.M.	(1,239)	(5,498)	-77.5%
(+) Deferred Income and Soc. Contrib. Taxes	737	(126)	N.M.	673	5,092	-86.8%
Consolidated Net Income (Loss)	31,383	(39,093)	N.M.	3,031	(57,412)	N.M.
Net Margin	6.2%	-8.4%	N.M.	0.3%	-6.8%	N.M.

The table below presents managerial net income (loss), adjusted for non-recurring effects. In 2Q23, the Company recorded adjusted net income of R\$ 42.6 million, versus adjusted net income of R\$ 31.0 million recorded in 2Q22, with adjusted net margin showing 1.7 percentage points growth when comparing the same periods, arising mainly from the recovery of Hybrid Learning revenue base, combined with the beginning of the synergies arising from the execution of the operational optimization plan started from the end of 2022. These effects were partially offset by the increase in net financial expenses, mainly due to the impact of financial expenses on the current level of debt of the Company. Income tax was a positive figure in the quarter due to the higher PROUNI Gross Revenue and compensation of net losses recorded in previous periods.

Adjusted Net Income (R\$ 000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Adjusted Operating Income	94,997	77,924	21.9%	142,947	118,115	21.0%
(+) Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%
(+) Income and Soc. Contrib. Taxes	1,282	(2,377)	N.M.	(1,622)	(6,610)	-75.5%
(+) Deferred Income and Soc. Contrib. Taxes	737	(126)	N.M.	673	5,092	-86.8%
Adjusted Net Income	42,571	31,021	37.2%	24,335	31,663	-23.1%
Adjusted Net Margin	8.4%	6.7%	1.7 p.p.	2.6%	3.7%	-1.1 p.p.

Reconciliation of adjusted net income excluding IFRS-16 effects

Adjusted Net Income (Ex-IFRS 16) (R\$ ('000))	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Adjusted Net Income	42,571	31,021	37.2%	24,335	31,663	-23.1%
Adjusted Net Margin	8.4%	6.7%	1.7 p.p.	2.6%	3.7%	-1.1 p.p.
Rent (IFRS 16)	(30,497)	(21,993)	38.7%	(63,224)	(44,450)	42.2%
Depreciation and Amortization (IFRS 16)	20,542	16,720	22.9%	42,702	34,688	23.1%
Interest on Leasing (IFRS 16)	15,214	11,943	27.4%	29,858	22,673	31.7%
Income and Social Contribution Taxes (IFRS 16)	(96)	(473)	-79.7%	(539)	(684)	-21.2%
Adjusted Net Income - (Ex-IFRS 16)	47,734	37,219	28.3%	33,131	43,890	-24.5%
Adjusted Net Margin (Ex-IFRS 16)	9.4%	8.0%	1.4 p.p.	3.6%	5.2%	-1.6 p.p.

The table above shows the impact of IFRS 16 on the Company's adjusted net income (loss) for the purposes of demonstration and comparability with previous years. In 2Q23, excluding IFRS 16 impacts, the adjusted net income was R\$ 47.7 million.

Accounts Receivable and Net Receivable Days

Accounts Receivable and Average Receivable Days R\$ ('000)	2Q22	4Q22	1Q23	2Q23
Gross Accounts Receivable	805,774	771,674	694,905	762,972
Monthly tuition fees	460,501	446,309	429,999	485,925
FIES	71,788	58,737	66,090	84,906
Negotiated agreements receivable	112,255	102,817	109,251	102,167
Education credits receivable	135,194	146,643	66,536	63,825
Credit Card and Others	26,036	17,168	23,029	26,149
PDA balance	(293,073)	(259,599)	(247,286)	(235,115)
Net Accounts Receivable	512,701	512,075	447,619	527,857
Net Revenue (Last 12 Months - FIES+Ex-FIES+Pronatec)	1,559,410	1,676,343	1,720,680	1,762,512
Net Receivable Days (FIES+Ex-FIES+Pronatec)	118	110	94	108
Net Revenue FIES (Last 12 Months)	144,832	122,112	121,221	121,641
Net Receivable Days (FIES)	95	52	67	122
Net Receivable Days (Monthly tuition fees + Negotiated agreements receivable + Education credits receivable)	114	111	90	101

Average net receivable days dropped from 118 to 108 days, mainly due to the sale of part of Educured's portfolio of receivables to PraValer, which reduced Educured's gross balance of accounts receivable, whose transaction details are described in the [Material Fact released on 03/22/2023](#).

Aging of Monthly tuition fees (R\$ '000)	2Q22	% Chg.	4Q22	% Chg.	2Q23	% Chg.
Not yet due	-	0.0%	-	0.0%	21,497	4.4%
Overdue from 1 to 90 days	137,640	29.9%	134,640	30.2%	151,710	31.2%
Overdue from 91 to 180 days	56,150	12.2%	51,162	11.5%	57,893	11.9%
Overdue from 181 to 360 days	101,182	22.0%	98,478	22.1%	87,584	18.0%
Overdue from 361 to 540 days	83,753	18.2%	86,373	19.4%	86,088	17.7%
Overdue from 541 to 720 days	81,776	17.8%	75,656	17.0%	81,153	16.7%
TOTAL	460,501	100.0%	446,309	100.0%	485,925	100.0%
% of Gross Accounts Receivable	57.2%		57.8%		63.7%	

Aging of Negotiated Agreements (R\$ '000)	2Q22	% Chg.	4Q22	% Chg.	2Q23	% Chg.
Not yet due	24,130	21.5%	17,953	17.5%	3,176	3.1%
Overdue from 1 to 90 days	28,031	25.0%	25,562	24.9%	29,398	28.8%
Overdue from 91 to 180 days	12,011	10.7%	11,811	11.5%	12,608	12.3%
Overdue from 181 to 360 days	19,398	17.3%	18,553	18.0%	21,990	21.5%
Overdue from 361 to 540 days	15,262	13.6%	15,602	15.2%	18,521	18.1%
Overdue from 541 to 720 days	13,423	12.0%	13,336	13.0%	16,474	16.1%
TOTAL	112,255	100.0%	102,817	100.0%	102,167	100.0%
% of Gross Accounts Receivable	13.9%		13.3%		13.4%	

The table below shows the evolution of our PDA from December 31, 2022 to June 30, 2023:

Constitution of Provision for Doubtful Accounts in the Income Statement (R\$ '000)	12/31/2022	Write-off due to sale of receivables	Gross Increase in Provision for Doubtful	Write-off	06/30/2023
Total	259,599	(13,288)	67,357	(78,553)	235,115

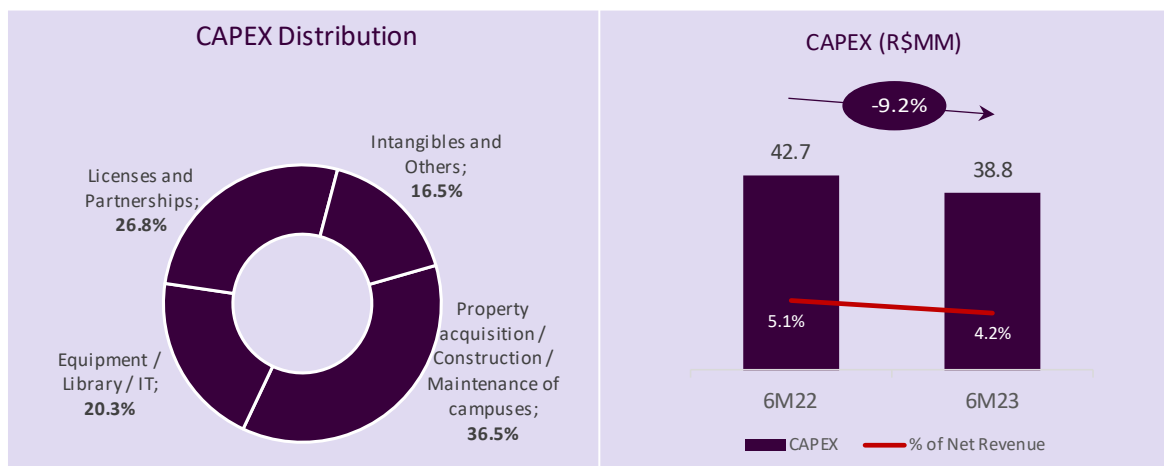
Investment (CAPEX)

CAPEX (R\$ ('000))	2Q23	% of Total	2Q22	% of Total	6M23	% of Total	6M22	% of Total
CAPEX Total	19,377	100.0%	26,994	100.0%	38,763	100.0%	42,677	100.0%
Property acquisition / Construction / Maintenance of campuses	7,267	37.5%	9,658	35.8%	14,133	36.5%	14,201	33.3%
Equipment / Library / IT	3,731	19.3%	9,998	37.0%	7,872	20.3%	14,825	34.7%
Licenses and Partnerships	5,122	26.4%	4,996	18.5%	10,375	26.8%	8,089	19.0%
Intangibles and Others	3,257	16.8%	2,342	8.7%	6,383	16.5%	5,562	13.0%
Acquisitions Debt Payment⁶	(5,056)		19,667		47,447		266,590	
Total CAPEX + Acquisitions Payables	14,321		46,661		86,210		309,267	

⁶. In 2Q23, cash flow for 1Q23 was reclassified to exclude the payment of UNIFAEL's debt, which was made through the write-off of the escrow account balance, so cash flow and CAPEX from acquisitions will only include payments for acquisitions affecting cash and cash equivalents in the current year, in line with previous years.

In 2Q23, the Company invested R\$ 19.4 million, and investments in refurbishments of campuses and equipment, laboratories and libraries amounted to R\$ 11.0 million, down 44.0% versus 2Q22. Investments in licenses and agreements amounted to R\$ 5.1 million. Investments in intangible assets and other investments amounted to R\$ 3.3 million, mainly due to the development of the digital content of the subjects offered in the Company's courses.

In 2Q23, debt payments from acquisitions mainly refer to the amounts of edtechs, with the value of the latter reducing the escrow account created for this purpose.



Indebtedness

Indebtedness (R\$ ('000))	06/30/2023	12/31/2022	% Chg. Jun23 x Dec22
Total Cash	354,062	383,266	-7.6%
Restricted Cash (Escrow FAEL)	(61,666)	(69,931)	-11.8%
Judicial deposits	(23,989)	(19,748)	21.5%
FG-FIES Guarantee Fund	(57,941)	(52,028)	11.4%
Cash, Cash equivalents and Securities	210,466	241,559	-12.9%
Cash and cash equivalents	149,331	180,764	-17.4%
Securities	61,135	60,795	0.6%
Gross debt	(960,423)	(1,025,449)	-6.3%
Loans and financing	(567,556)	(595,566)	-4.7%
Short term	(196,363)	(193,950)	1.2%
Long term	(371,193)	(401,616)	-7.6%
Debentures	(209,948)	(210,319)	-0.2%
Short term	(10,713)	(11,208)	-4.4%
Long term	(199,235)	(199,111)	0.1%
Aquisitions Payables*	(182,919)	(219,564)	-16.7%
Net Debt	(749,957)	(783,890)	-4.3%
Net Debt / Adjusted EBITDA (LTM)	(2.35)	(2.68)	

* Acquisitions payables refer to acquisition scheduled payments

The Company's cash and cash equivalents amounted to R\$ 272.1 million, a 12.6% decline as compared to December 2022. This change is mainly due to the sale of part of Educred's receivables portfolio to Pravalier, as mentioned in Accounts Receivable section, associated with operating cash generation, mitigated by payments for acquisition and bank debt.

On June 30, 2023, the Company's gross debt was R\$ 960.4 million, with 6.3% drop as compared to R\$ 1,025.4 million recorded on December 31, 2022, due to the payment of principal and interest, according to the debt schedule, mainly consisting of the transactions listed below:

Indebtedness	Agreement	Contract Value on the date of execution (R\$ ('000))	Rate	06/30/2023
Santander	Working capital	100,000	CDI + 2.70% per year	97,218
Itaú-Unibanco	Working capital	200,000	CDI + 2.30% per year	160,414
Caixa Econômica Federal	Working capital	200,000	CDI + 1.69% per year	91,571
4131 Loan Itaú	Loan in foreign currency with Swap	200,000	Eur + 2.15 per year with Swap CDI + 2.70 per year	215,020
Finame	-	24,900	6% per year	3,107
Leasing	-	799	12.52% per year and 13.83% per year	84
Others	-	-	-	142
Debentures	Public offering of the third (3rd) issue of debentures - Issue date 08/15/22	200,000	CDI + 2.00% per year	209,948
UNIFAEL	Agreement for the Assignment and Transfer of Shares and Other Covenants	R\$280,000 (subject to an adjustment based on FAEL's net debt and working capital, as well as the payment of an earn-out of up to R\$ 17,500)		78,894
UNESC	Share Purchase and Sale Agreement and Other Covenants	R\$120,000 (R\$70,000 paid in cash on the closing date + R\$50,000 in 4 annual installments + Earn out: R\$52,800)	IPCA	61,808
UNIFASB	Stock Purchase and Sale Agreement	R\$210,000 (R\$130,000 paid in cash on the closing date + R\$80,000 in 5 annual installments)		49,861
UNIFACIMED	Stock Purchase and Sale Agreement	R\$150,000 (R\$100,000 paid in cash on the closing date + R\$50,000 in 4 annual installments)	IPCA	29,638
UNIJUAZEIRO	Stock Purchase and Sale Agreement	R\$24,000 (R\$12,000 + R\$12,000 in 5 annual installments)	IPCA	8,362
UNI7	Stock Purchase and Sale Agreement	R\$10,000 (R\$5,000 paid in cash on the closing date + R\$5,000 in 3 annual installments)	CDI	5,300
CDMV / Hospital Veterinário DOK	Share Purchase and Sale Agreement and Other Covenants	R\$12,000 (R\$8,400 paid in cash on the closing date + R\$3,600 in 5 annual installments)	IPCA	3,113
Plantão Veterinário Hospital Ltda / Pet Shop Kero Kolo Ltda.	Stock Purchase and Sale Agreement	R\$10,000 (R\$4,000 in cash on the closing date + R\$1,000 after the fulfillment of certain conditions provided for in the Agreement + R\$5,000 in 6 annual installments, to be paid as follows: R\$ 1,000 on the 1st anniversary of the closing date of the Transaction + 5 installments of R\$800 in the years following the anniversary.	IPCA	2,178
Other Acquisitions	Edtechs	Installments and Earn-out		5,431
Total Gross Debt				1,022,089
Escrow FAEL				(61,666)
Total Gross Debt (Ex-Escrow FAEL)				960,423

In 2Q23, the Company had a net debt of R\$ 750.0 million versus a net debt of R\$ 783.9 million as of December 31, 2022, mainly impacted by the sale of Educured portfolio to Pravalor.

Debt Amortization Schedule (R\$ '000)	Loans and Financing	A.V. (%)	Aquisitions Payables	A.V. (%)	Debentures	A.V. (%)	Total	A.V. (%)
Short Term	196,363	34.6%	77,074	31.5%	10,713	5.1%	284,150	27.8%
Total Long Term	371,193	65.4%	167,511	68.5%	199,235	94.9%	737,939	72.2%
1-2 years	216,052	38.1%	91,161	37.3%	28,323	13.5%	335,536	32.8%
2-3 years	110,015	19.4%	30,403	12.4%	56,895	27.1%	197,313	19.3%
3-4 years	45,125	8.0%	36,655	15.0%	56,895	27.1%	138,675	13.6%
4-5 years	-	0.0%	9,292	3.8%	57,122	27.2%	66,414	6.5%
Total Loans, Financing and Acquisitions payables	567,556	100.0%	244,585	100.0%	209,948	100.0%	1,022,089	100.0%
Escrow FAEL	-		(61,666)		-		(61,666)	
Total Loans, Financing and Acquisitions payables (Ex-Escrow FAEL)	567,556		182,919		209,948		960,423	

Cash Flow

Cash Flow (R\$ '000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Cash flow from operating activities						
Net cash from operating activities	28,704	40,700	-29.5%	115,369	91,225	26.5%
(-) Cash flow allocated to investing activities	(14,321)	(46,661)	-69.3%	(86,119)	(302,570)	-71.5%
(+)/(-) Securities	32,372	27,509	17.7%	3,407	(36,717)	N.M.
(+)/(-) Cash flow allocated to financing activities	(30,677)	(40,473)	-24.2%	(64,090)	122,702	N.M.
Decrease in cash and cash equivalents	16,078	(18,925)	N.M.	(31,433)	(125,360)	-74.9%
Net increase in cash and cash equivalents						
Beginning of period	133,253	107,269	24.2%	180,764	213,704	-15.4%
End of period	149,331	88,344	69.0%	149,331	88,344	69.0%
Decrease in cash and cash equivalents	16,078	(18,925)	N.M.	(31,433)	(125,360)	-74.9%
Cash and Securities changes						
Beginning of period ⁶	224,907	253,904	-11.4%	241,559	294,357	-17.9%
End of period	210,466	208,179	1.1%	210,466	208,179	1.1%

Net operating cash generation dropped from R\$ 40.7 million in 2Q22 to R\$ 28.7 million in 2Q23, down 29.5%, mainly due to the increase in interest payments on financial debt and acquisitions, when comparing the periods.

ABOUT GRUPO SER EDUCACIONAL

Founded in 2003 and headquartered in Recife, Grupo Ser Educacional (B3 SEER3) is one of the largest private education groups in Brazil and the leader in the Northeast and North regions in terms of number of students enrolled. It offers undergraduate, graduate, vocational and digital learning courses in 26 states and the Federal District, with a consolidated base of approximately 329.3 thousand students. The Company operates under the following brands: UNINASSAU, UNINASSAU – Centro Universitário Maurício de Nassau, UNINABUCO - Centro Universitário Joaquim Nabuco, Faculdades UNINABUCO, Escolas Técnicas Joaquim Nabuco e Maurício de Nassau, UNIVERITAS/UNG, UNAMA – Universidade da Amazônia e Faculdade da Amazônia, UNIVERITAS – Centro Universitário Universus Veritas, Faculdades UNIVERITAS, UNINORTE – Centro Universitário do Norte, Centro Universitário de Ciências Biomédicas de Cacoal – UNIFACIMED, UNIJUZEIRO - Centro Universitário de Juazeiro do Norte, Sociedade Educacional de Rondônia – UNESC, Centro Universitário São Francisco de Barreiras – UNIFASB, CDMV – Centro de Desenvolvimento da Medicina Veterinária, Centro Universitário da Lapa – UNIFAEL and Centro Universitário 7 de Setembro – UNI7.

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This release may contain forward-looking statements related to business prospects, estimates of operating and financial results and the growth prospects of Grupo Ser Educacional. These are merely projections, and as such, are solely based on the expectations of Management of Grupo Ser Educacional. Such forward-looking statements are substantially dependent on external factors, in addition to the risks presented in the disclosure documents filed by Grupo Ser Educacional and are therefore subject to change without prior notice.

ANNEXES - Income Statement

Income Statement - Accounting R\$ ('000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Gross Operating Revenue	1,031,858	916,777	12.6%	2,001,684	1,777,788	12.6%
Hybrid Teaching Monthly Tuition	890,076	742,423	19.9%	1,731,115	1,433,413	20.8%
Digital Learning Monthly Tuition	127,189	159,718	-20.4%	239,794	315,268	-23.9%
Others	14,593	14,636	-0.3%	30,775	29,107	5.7%
Deductions from Gross Revenue	(525,809)	(452,560)	16.2%	(1,071,088)	(933,361)	14.8%
Discounts and Scholarships	(417,659)	(361,219)	15.6%	(867,070)	(762,276)	13.7%
PROUNI	(89,499)	(73,869)	21.2%	(169,858)	(139,970)	21.4%
FGEDUC And FIES charges	(831)	(1,020)	-18.5%	(1,499)	(1,446)	3.7%
Taxes	(17,820)	(16,452)	8.3%	(32,661)	(29,669)	10.1%
Net Operating Revenue	506,049	464,217	9.0%	930,596	844,427	10.2%
Cash Cost of Services Rendered	(236,243)	(227,467)	3.9%	(454,516)	(414,707)	9.6%
Payroll and Charges	(129,375)	(118,932)	8.8%	(248,448)	(221,750)	12.0%
Rent	(4,813)	(8,744)	N.M.	(9,666)	(14,895)	-35.1%
Concessionaires (Electricity, Water and Telephone)	(11,611)	(10,939)	6.1%	(20,364)	(18,940)	7.5%
Third-Party Services	(38,017)	(40,676)	-6.5%	(68,029)	(65,319)	4.1%
Depreciation and Amortization	(52,427)	(48,176)	8.8%	(108,009)	(93,803)	15.1%
Gross Profit	269,806	236,750	14.0%	476,080	429,720	10.8%
<i>Gross Margin</i>	<i>53.3%</i>	<i>51.0%</i>	<i>2.3 p.p.</i>	<i>51.2%</i>	<i>50.9%</i>	<i>0.3 p.p.</i>
Operating Expenses/Revenue	(185,203)	(229,390)	-19.3%	(354,820)	(401,792)	-11.7%
General and Administrative Expenses	(179,480)	(158,944)	12.9%	(346,058)	(314,533)	10.0%
Payroll and Charges	(59,424)	(50,552)	17.6%	(117,055)	(101,433)	15.4%
Third-Party Services	(18,424)	(15,957)	15.5%	(37,301)	(33,534)	11.2%
Advertising	(36,740)	(43,121)	-14.8%	(77,101)	(81,090)	-4.9%
Materials	(3,746)	(4,295)	-12.8%	(7,729)	(8,549)	-9.6%
PDA	(42,696)	(27,463)	55.5%	(67,357)	(56,250)	19.7%
Others	(12,931)	(13,767)	-6.1%	(29,300)	(25,946)	12.9%
Depreciation and Amortization	(5,519)	(3,789)	45.7%	(10,215)	(7,731)	32.1%
Other Operating Expenses/Revenue	(5,723)	(4,646)	23.2%	(8,762)	(21,459)	-59.2%
Loss on impairment of assets	-	(65,800)	N.M.	-	(65,800)	N.M.
Operating Income	84,603	7,360	1049.5%	121,260	27,928	334.2%
<i>Operating Margin</i>	<i>16.7%</i>	<i>1.6%</i>	<i>15.1 p.p.</i>	<i>13.0%</i>	<i>3.3%</i>	<i>9.7 p.p.</i>
(+) Adjusted Depreciation and Amortization	57,946	51,965	11.5%	118,224	101,534	16.4%
EBITDA	142,549	59,325	140.3%	239,484	129,462	85.0%
<i>EBITDA Margin</i>	<i>28.2%</i>	<i>12.8%</i>	<i>15.4 p.p.</i>	<i>25.7%</i>	<i>15.3%</i>	<i>10.4 p.p.</i>
(+) Non-recurring costs and expenses	10,394	70,564	-85.3%	21,687	90,187	-76.0%
(+) Interest on tuition and agreements	6,105	4,132	47.7%	10,756	10,097	6.5%
(-) Minimum rent paid	(38,054)	(33,273)	14.4%	(78,338)	(63,287)	23.8%
Adjusted EBITDA	120,994	100,747	20.1%	193,588	166,459	16.3%
<i>Adjusted EBITDA Margin</i>	<i>23.9%</i>	<i>21.7%</i>	<i>2.2 p.p.</i>	<i>20.8%</i>	<i>19.7%</i>	<i>1.1 p.p.</i>
(-) Adjusted Depreciation and Amortization	(57,946)	(51,965)	11.5%	(118,224)	(101,534)	16.4%
Adjusted EBIT	63,048	48,782	29.2%	75,364	64,925	16.1%
<i>Adjusted EBIT Margin</i>	<i>12.5%</i>	<i>10.5%</i>	<i>2.0 p.p.</i>	<i>8.1%</i>	<i>7.7%</i>	<i>0.4 p.p.</i>
Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%
(+) Financial Revenue	20,461	25,036	-18.3%	33,300	73,357	-54.6%
Interest on Agreements and Others	6,105	4,132	47.7%	10,756	10,097	6.5%
Returns on Financial Investments	6,638	4,169	59.2%	12,001	8,544	40.5%
Active exchange variation	8,166	16,199	-49.6%	11,073	52,304	-78.8%
Others	(448)	536	N.M.	(530)	2,412	N.M.
(-) Financial Expenses	(74,906)	(69,435)	7.9%	(150,963)	(158,291)	-4.6%
Interest Expenses	(23,870)	(15,664)	52.4%	(46,224)	(29,364)	57.4%
Interest on Leasing	(20,488)	(17,477)	17.2%	(40,473)	(33,801)	19.7%
Discounts Granted	(11,833)	(5,779)	104.8%	(28,739)	(17,591)	63.4%
Interest on Acquisitions Payables	(2,257)	(5,495)	-58.9%	(5,334)	(9,354)	-43.0%
Interest and exchange rate variation on loans (SWAP)	(15,239)	(22,607)	-32.6%	(25,093)	(63,621)	-60.6%
Others	(1,219)	(2,413)	-49.5%	(5,100)	(4,560)	11.8%
Income Before Income Taxes	30,158	(37,039)	N.M.	3,597	(57,006)	N.M.
Income and Social Contribution Taxes	1,225	(2,054)	N.M.	(566)	(406)	39.4%
Current	488	(1,928)	N.M.	(1,239)	(5,498)	-77.5%
Deferred	737	(126)	N.M.	673	5,092	-86.8%
Consolidated Net Income (Loss)	31,383	(39,093)	N.M.	3,031	(57,412)	N.M.
<i>Net Margin</i>	<i>6.2%</i>	<i>-8.4%</i>	<i>N.M.</i>	<i>0.3%</i>	<i>-6.8%</i>	<i>N.M.</i>

Income Statement – Managerial

Income Statement - Adjusted R\$ ('000)	2Q23	2Q22	% Chg. 2Q23 x 2Q22	6M23	6M22	% Chg. 6M23 x 6M22
Gross Operating Revenue	1,031,858	916,777	12.6%	2,001,684	1,777,788	12.6%
Hybrid Teaching Monthly Tuition	890,076	742,423	19.9%	1,731,115	1,433,413	20.8%
Digital Learning Monthly Tuition	127,189	159,718	-20.4%	239,794	315,268	-23.9%
Others	14,593	14,636	-0.3%	30,775	29,107	5.7%
Deductions from Gross Revenue	(525,809)	(452,560)	16.2%	(1,071,088)	(933,361)	14.8%
Discounts and Scholarships	(417,659)	(361,219)	15.6%	(867,070)	(762,276)	13.7%
PROUNI	(89,499)	(73,869)	21.2%	(169,858)	(139,970)	21.4%
FGEDUC And FIES charges	(831)	(1,020)	-18.5%	(1,499)	(1,446)	3.7%
Taxes	(17,820)	(16,452)	8.3%	(32,661)	(29,669)	10.1%
Net Operating Revenue	506,049	464,217	9.0%	930,596	844,427	10.2%
Cash Cost of Services Rendered	(235,611)	(227,070)	3.8%	(450,557)	(412,562)	9.2%
Payroll and Charges	(128,743)	(118,535)	8.6%	(244,489)	(219,605)	11.3%
Rent	(4,813)	(8,744)	-45.0%	(9,666)	(14,895)	-35.1%
Concessionaires (Electricity, Water and Telephone)	(11,611)	(10,939)	6.1%	(20,364)	(18,940)	7.5%
Third-Party Services	(38,017)	(40,676)	-6.5%	(68,029)	(65,319)	4.1%
Depreciation and Amortization	(52,427)	(48,176)	8.8%	(108,009)	(93,803)	15.1%
Managerial Gross Profit	270,438	237,147	14.0%	480,039	431,865	11.2%
<i>Managerial Gross Margin</i>	<i>53.4%</i>	<i>51.1%</i>	<i>2.4 p.p.</i>	<i>51.6%</i>	<i>51.1%</i>	<i>0.4 p.p.</i>
Operating Expenses/Revenue	(175,441)	(159,223)	10.2%	(337,092)	(313,750)	7.4%
General and Administrative Expenses	(170,038)	(155,679)	9.2%	(329,109)	(306,180)	7.5%
Payroll and Charges	(55,864)	(49,356)	13.2%	(108,584)	(98,906)	9.8%
Third-Party Services	(14,970)	(13,939)	7.4%	(31,386)	(28,654)	9.5%
Advertising	(36,740)	(43,121)	-14.8%	(77,101)	(81,090)	-4.9%
Materials	(3,746)	(4,295)	-12.8%	(7,729)	(8,549)	-9.6%
PDA	(42,696)	(27,463)	55.5%	(67,357)	(56,250)	19.7%
Others	(10,504)	(13,716)	-23.4%	(26,737)	(24,999)	7.0%
Depreciation and Amortization	(5,519)	(3,789)	45.7%	(10,215)	(7,731)	32.1%
Other Operating Expenses/Revenue	(5,402)	(3,544)	52.4%	(7,983)	(7,570)	5.5%
Loss on impairment of assets	-	-	0.0%	-	-	0.0%
Managerial Operating Income	94,997	77,924	21.9%	142,947	118,115	21.0%
<i>Managerial Operating Margin</i>	<i>18.8%</i>	<i>16.8%</i>	<i>2.0 p.p.</i>	<i>15.4%</i>	<i>14.0%</i>	<i>1.4 p.p.</i>
(+) Depreciation and Amortization	57,946	51,965	11.5%	118,224	101,534	16.4%
(+) Interest on tuition and agreements	6,105	4,132	47.7%	10,756	10,097	6.5%
(-) Minimum rent paid	(38,054)	(33,273)	14.4%	(78,338)	(63,287)	23.8%
Adjusted EBITDA	120,994	100,747	20.1%	193,588	166,459	16.3%
<i>Adjusted EBITDA Margin</i>	<i>23.9%</i>	<i>21.7%</i>	<i>2.2 p.p.</i>	<i>20.8%</i>	<i>19.7%</i>	<i>1.1 p.p.</i>
(-) Depreciation and Amortization	(57,946)	(51,965)	11.5%	(118,224)	(101,534)	16.4%
Adjusted EBIT	63,048	48,782	29.2%	75,364	64,925	16.1%
<i>Adjusted EBIT Margin</i>	<i>12.5%</i>	<i>10.5%</i>	<i>2.0 p.p.</i>	<i>8.1%</i>	<i>7.7%</i>	<i>0.4 p.p.</i>
Financial Result	(54,445)	(44,399)	22.6%	(117,663)	(84,934)	38.5%
(+) Financial Revenue	20,461	25,036	-18.3%	33,300	73,357	-54.6%
Interest on Agreements and Others	6,105	4,132	47.7%	10,756	10,097	6.5%
Returns on Financial Investments	6,638	4,169	59.2%	12,001	8,544	40.5%
Active exchange variation	8,166	16,199	-49.6%	11,073	52,304	-78.8%
Others	(448)	536	N.M.	(530)	2,412	N.M.
(-) Financial Expenses	(74,906)	(69,435)	7.9%	(150,963)	(158,291)	-4.6%
Interest Expenses	(23,870)	(15,664)	52.4%	(46,224)	(29,364)	57.4%
Interest on Leasing	(20,488)	(17,477)	17.2%	(40,473)	(33,801)	19.7%
Discounts Granted	(11,833)	(5,779)	104.8%	(28,739)	(17,591)	63.4%
Interest on Aquisitions Payables	(2,257)	(5,495)	-58.9%	(5,334)	(9,354)	-43.0%
Interest and exchange rate variation on loans (SWAP)	(15,239)	(22,607)	-32.6%	(25,093)	(63,621)	-60.6%
Others	(1,219)	(2,413)	-49.5%	(5,100)	(4,560)	11.8%
Income Before Income Taxes	40,552	33,525	21.0%	25,284	33,181	-23.8%
Income and Social Contribution Taxes	2,019	(2,503)	N.M.	(949)	(1,518)	-37.5%
Current	1,282	(2,377)	N.M.	(1,622)	(6,610)	-75.5%
Deferred	737	(126)	N.M.	673	5,092	-86.8%
Adjusted Consolidated Net Income	42,571	31,021	37.2%	24,335	31,663	-23.1%
<i>Adjusted Net Margin</i>	<i>8.4%</i>	<i>6.7%</i>	<i>0.3 p.p.</i>	<i>2.6%</i>	<i>3.7%</i>	<i>-0.3 p.p.</i>

Balance Sheet

Balance Sheet - ASSETS (R\$ '000)	06/30/2023	12/31/2022	% Chg. Jun23 x Dec22
Total Assets	3,481,218	3,392,077	2.6%
Current Assets	792,364	752,637	5.3%
Cash and cash equivalents	149,331	180,764	-17.4%
Securities	60,565	60,251	0.5%
Restricted Cash	4,266	6,931	-38.5%
Accounts receivable	517,019	438,743	17.8%
Taxes recoverable	27,839	24,922	11.7%
Related parties	1,952	1,952	0.0%
Other assets	31,392	39,074	-19.7%
Non-Current Assets	2,688,854	2,639,440	1.9%
Long-Term Assets	300,574	354,598	-15.2%
Accounts receivable	10,838	73,332	-85.2%
Related parties	1,139	2,115	-46.1%
Other assets	25,478	21,998	15.8%
Indemnifications	115,282	115,282	0.0%
FG-FIES Guarantee Fund	57,941	52,028	11.4%
Other Accounts receivable	32,496	26,843	21.1%
Restricted Cash	57,400	63,000	-8.9%
Intangible assets	1,201,989	1,203,974	-0.2%
Right-of-Use Assets	714,358	593,228	20.4%
Property, plant and equipment	471,933	487,640	-3.2%
Balance Sheet - LIABILITIES (R\$ '000)	06/30/2023	12/31/2022	% Chg. Jun23 x Dec22
Total Liabilities	2,240,656	2,154,546	4.0%
Current Liabilities	593,010	552,227	7.4%
Suppliers	34,125	32,255	5.8%
Accounts payable	77,074	60,871	26.6%
Loans and financing	183,041	180,340	1.5%
Loans and financing	13,322	13,610	-2.1%
Debentures	10,713	11,208	-4.4%
Payroll and charges	140,387	113,861	23.3%
Taxes payable	23,909	30,105	-20.6%
Leasing	62,379	66,913	-6.8%
Other liabilities	48,060	43,064	11.6%
Non-Current Liabilities	1,647,646	1,602,319	2.8%
Loans and financing	335,290	375,280	-10.7%
Loans and financing	35,903	26,336	36.3%
Debentures	199,235	199,111	0.1%
Leasing	774,176	638,817	21.2%
Accounts payable	167,511	228,624	-26.7%
Taxes payable	2,560	2,790	-8.2%
Provision for contingencies	132,959	131,349	1.2%
Other liabilities	12	12	0.0%
Consolidated Shareholders' Equity	1,240,562	1,237,531	0.2%
Capital Realized	987,549	987,549	0.0%
Income Reserve	253,532	253,380	0.1%
Retained income	2,879	-	N.M.
Treasury shares	(3,398)	(3,398)	0.0%
Total Liabilities and Shareholders' Equity	3,481,218	3,392,077	2.6%

Cash Flow

Cash Flow Statement (R\$ '000)	06/30/2023	06/30/2022	% Chg. Jun23 x Jun22
Consolidated Net Income for the Period before IncomeTaxes	3,597	(57,006)	N.M.
Depreciation and amortization	118,224	101,534	16.4%
Provisions	471	(1,811)	N.M.
Adjustment present value of accounts receivable	4,081	1,327	207.5%
Adjustment present value of Payables	1,280	6,115	-79.1%
Provision for doubtful accounts	67,357	56,250	19.7%
Sale of Non-Current Assets	(76)	63,754	N.M.
Income from financial investments	(3,747)	(2,465)	52.0%
Interest and exchange variation, net	103,594	82,682	25.3%
Adjusted Net Income	294,781	250,380	17.7%
Changes in Assets and Liabilities	(72,445)	(90,638)	-20.1%
Accounts receivable	(85,207)	(90,866)	-6.2%
Taxes recoverable	(2,127)	2,819	N.M.
Other assets	(7,114)	(14,032)	-49.3%
Suppliers	(697)	(9,316)	-92.5%
Payroll and charges	24,066	21,594	11.4%
Taxes payable	(5,868)	2,270	N.M.
Other liabilities	4,502	(3,107)	N.M.
Cash generated from operations	222,336	159,742	39.2%
Other	(106,967)	(68,517)	56.1%
Interest on loans and debentures	(58,966)	(28,549)	106.5%
Interest on leases	(40,473)	(33,801)	19.7%
Interest on acquisition of subsidiaries	(5,454)	(3,101)	75.9%
Income and social contribution taxes paid	(2,074)	(3,066)	-32.4%
Net Cash from Operating Activities	115,369	91,225	26.5%
Net Cash from Investing Activities	(82,712)	(339,287)	-75.6%
Securities investments	(379,836)	(669,303)	-43.2%
Redemption of securities	383,243	632,586	-39.4%
Additions to property, plant and equipment	(22,009)	(29,026)	-24.2%
Additions to intangible assets	(16,754)	(13,651)	22.7%
Intangible assets arising from the merger	91	6,697	-98.6%
Acquisition of subsidiaries Payments	(47,447)	(266,590)	-82.2%
Net Cash from Financing Activities	(64,090)	122,702	N.M.
Loans and financing	-	231,000	-100.0%
Amortization of loans and financing	(27,202)	(77,391)	-64.9%
Amortization of leasing	(37,864)	(29,486)	28.4%
Related parties	976	977	-0.1%
Treasury Shares	-	(2,398)	-100.0%
Decrease in Cash and Cash Equivalents	(31,433)	(125,360)	-74.9%
Cash and Cash Equivalents at Beginning of Period	180,764	213,704	-15.4%
Cash and Cash Equivalents at End of Period	149,331	88,344	69.0%
Cash changes and Securities	(31,093)	(86,178)	-63.9%