





KEPLER WEBER OVERVIEW

Kepler is a Market Leader in Agricultural Storage and Infrastructure Solutions with Presence Across Brazil

Financial and Operational Highlights





Market



Operations



People



R\$ 1.6 bn US\$ 298.2 mm^[1]

Net Revenue [2024]



20.4%

EBITDA Margin [2024]



34.2%

ROIC [4024]



LATAM's Post-Harvest leader



Presence in

53 countries, with

130 sales representatives



244% return for KEPL3 shares over the

last 5 years⁽²⁾



9 distribution centers in Brazil



3 factories

strategically located in Brazil



Capacity to manage

306 projects simultaneously



1,967

Employees [2024]

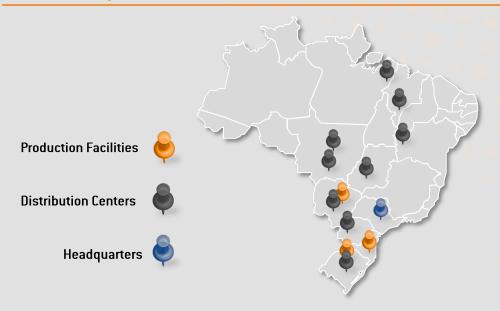


119,074

Hours of Training [2024]



Facilities Footprint





+ 4,300 customers served in 2024, with a 4% growth compared to 2023

+ 10,000 active customers in our portfolio



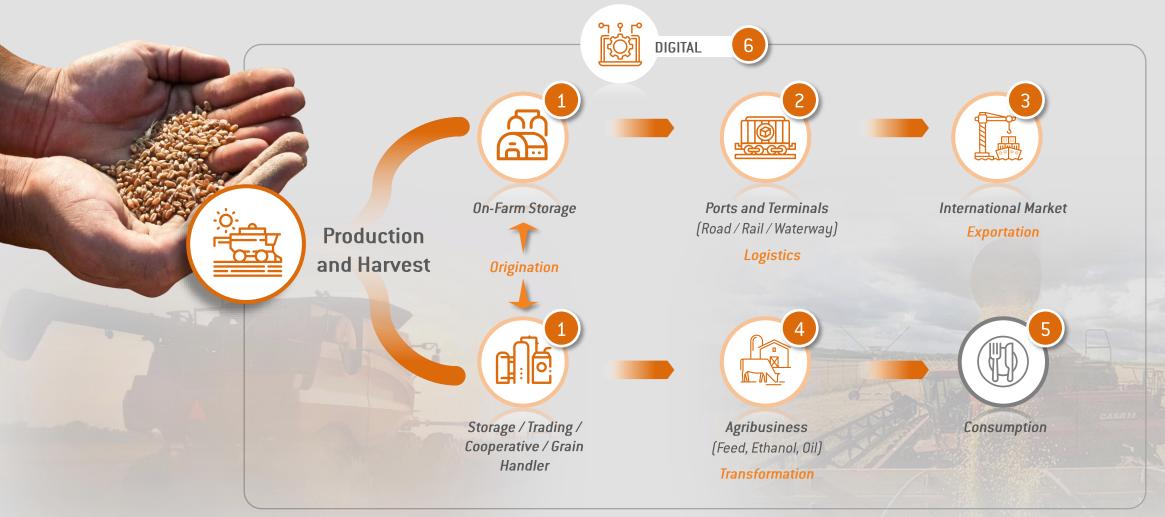
87% on-time order delivery rate achieved by 2024

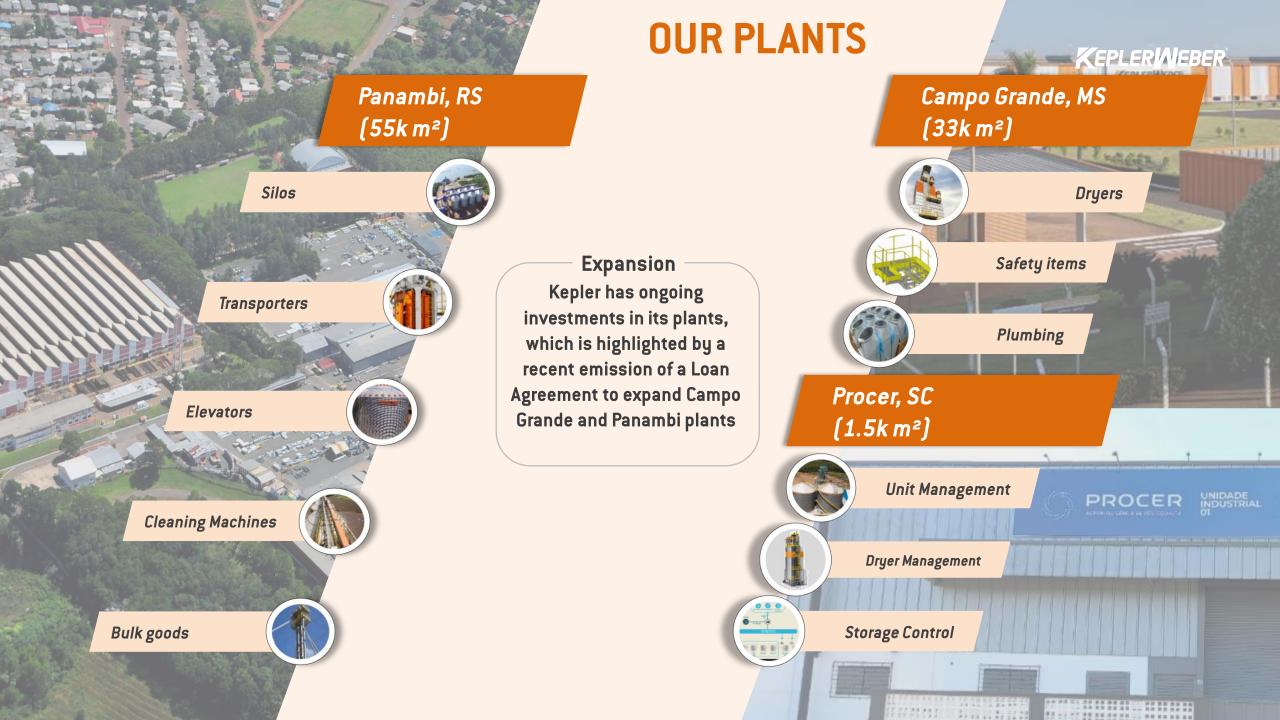


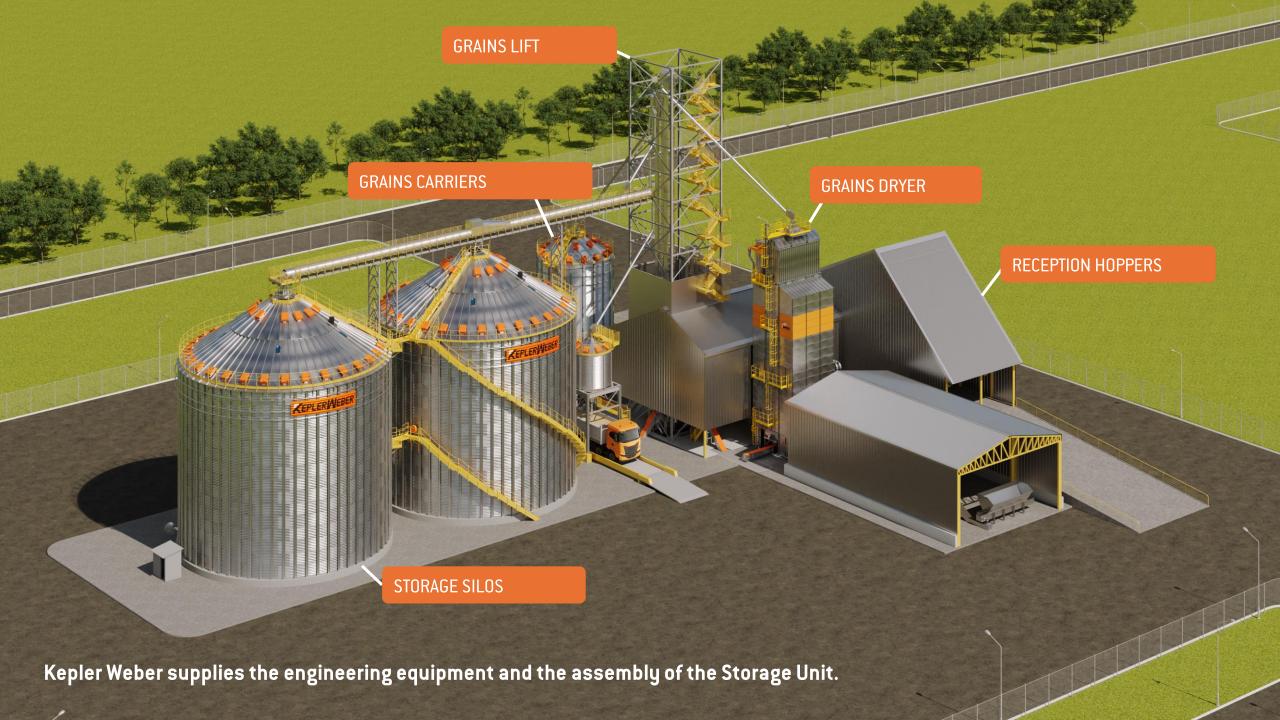
+ 2,000 storage units connected, with a 25% growth compared to the previous year.

END-TO-END SOLUTIONS: KEPLER WEBER'S EXTENSIVE REACH IN THE AGRICULTURAL ECOSYSTEM

Kepler Weber plays a vital role across key stages of the agricultural supply chain, ensuring efficiency, reliability, and value creation for its customers









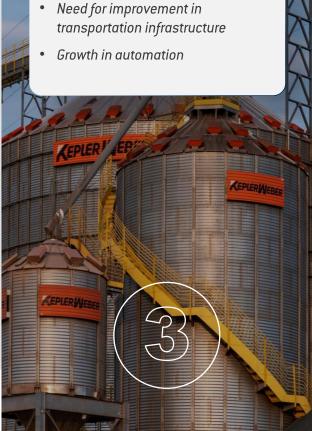
KEPLER WEBER'S KEY GROWTH DRIVERS: EXPANDING HORIZONS IN AGRIBUSINESS

GLOBAL TREND • Rise in global population • Growing demand for grains, animal feed and biofuels • Urbanization and shifts in demographics



LOGISTICS AND INFRASTRUCTURE

 Increase in grain storage shortfall as production rises



INCORPORATION OF NEW REVENUES

- Development of high-value tech solutions
- Maximizing addressable market for sustained growth



BRAZIL'S AGRICULTURAL LEADING ROLE IN GLOBAL MARKETS

Dual crop seasons drives Brazilian leadership and year-round resilience in agricultural production

Brazil's leading role in food production and exports

Commodity	Coverage Val Core		Ethanol Coffee		Sugar 🙀	Rice 🖨	Beef @	Poultry 🔎	Pork 😭	Orange Juice(∰	Cotton 🌾
Production	1st	310	2nd	1st	1st	9th	2nd	319	4th	1st	319
Exports	1st		2nd	150	1st	7th	1st)	1st	4th	1st	1st
% Global Exports	58%	58% 21% 8%		32%	55%	3%	28%	36%	12%	73%	31%
Kepler Presence	KK		K	K	K	K	K	K	K	-	-

Brazil is the only country with two crops a year and the second crop surpasses the corn production of the European Union

Agricultural Calendar before **2000**

Corn **or** Soybean (150-day cycles)

2020 Agricultural Calendar Soybean (100-120-day cycles;

may be as low as 90 days)

(Summer)	% #	OFF-SEASON May-September			SEASON / RAIN October-April	FALL							
	Crop	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
	(Soybean or Corn)				À				300		33		

& <i>J</i>	JUL	AUG	SEP	0	СТ	NOV	,	DEC	J	AN	FEB	N	ЛAR	APR		MAY	JU	JN
1 st Crop (Soybean)				. A.	**					F				*	\$\frac{1}{2}\psi	***	***	*
2nd Crop (Corn)											, +	*	*	X	X		V	***

A HISTORY WITH REMARKABLE MILESTONES AND SUSTAINABLE GROWTH

EQUIPMENT FOR GRAINS

PHASE 01 PHASE 02 PHASE 03 FROM THE FOUNDATION TO THE IPO IPO AND AGRIBUSINESS GROWTH **GROWTH AND SUSTAINABLE RETURN** 893 Trans **OPERATIONAL** QUALITY RELATIONSHIPS **PORTS PEOPLE** DIVERSIFICATION **EXCELLENCE** 1975 1992 2015 2022 1925 FIRST PORT PROJECT IN LEAN MANUFACTURING ANNOUNCEMENT OF THE INAUGURATION OF THE NEW FUNDATION OF KEPLER BROTHERS, A INDUSTRIAL PARK IN PANAMBI - RS SANTOS - SP AND SAP IMPLEMENTATION **PURCHASE OF PROCER** SMALL HARDWARE SHOP 2025 100 YEARS 2016 1980 1950 2004 **INAUGURATION OF THE FIRST KEPLER'S INITIAL PUBLIC BEGINNING OF PRODUCTION** INAUGURATION OF THE INDUSTRIAL **DISTRIBUTION CENTER** OF CLEANING MACHINES AND OFFERING (KEPL3) UNIT IN CAMPO GRANDE - MS

AGRIBUSINESS GROWTH AND RESILIENT DEMAND



BRAZILIAN GRAIN CROPS

AGRIBUSINESS GROWTH AND RESILIENT DEMAND



BRAZILIAN GRAIN CROPS

Source: Cogo Intelligence in Agribusiness

EVOLUTION OF BRAZILIAN GRAIN CROPS

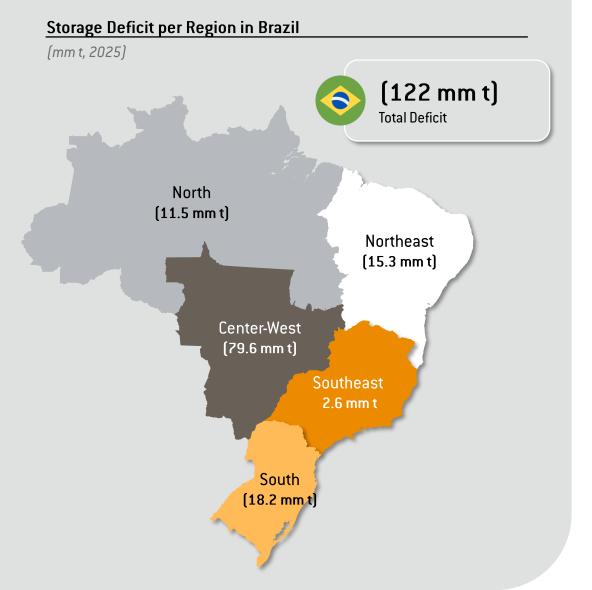
(in million tons)

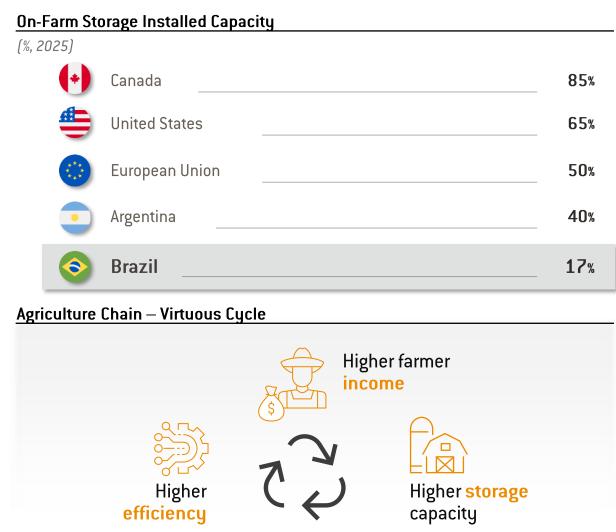
PHASE 03



million tons stored

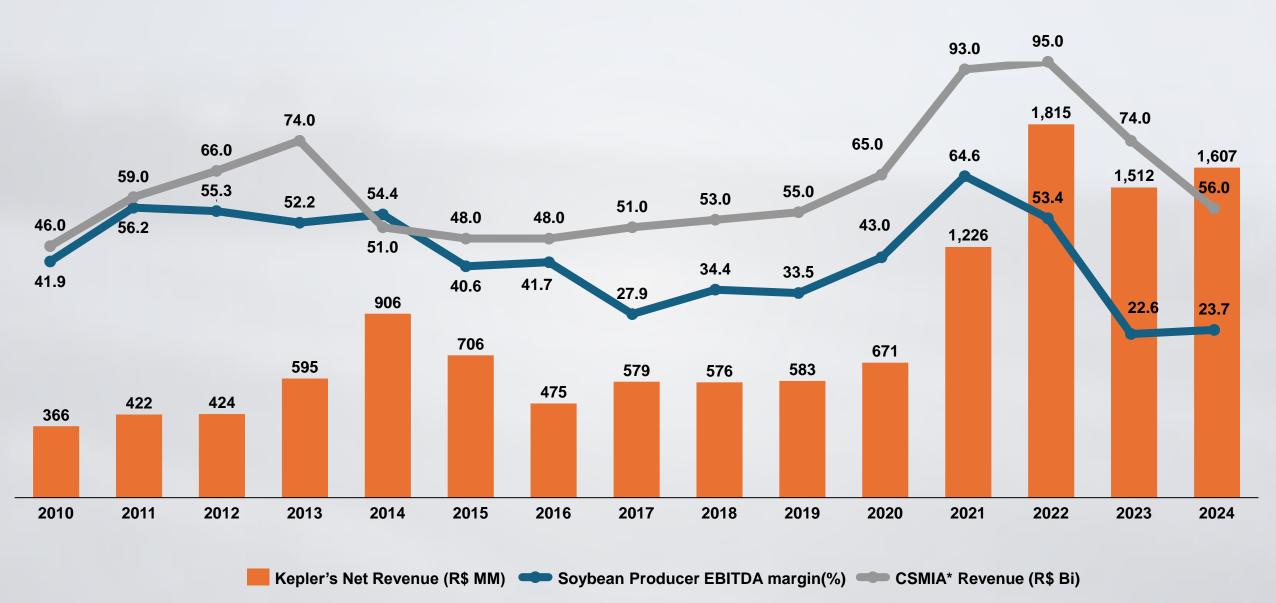
SIZABLE STORAGE DEFICIT AND LOW INSTALLED CAPACITY SHOULD DRIVE DEMAND





Source: Conab; Cogo Intelligence in Agribusiness

CORELATION BETWEEN MARKET CYCLES AND KEPLER'S RESULTS



^{*}CSMIA: Sector Chamber of Agricultural Machinery and Implements Source: Cogo Intelligence in Agribusiness; ABIMAQ



KW 2030 STRATEGIES



Strategy 1

Strengthening of leadership



Intelligence and Market Coverage



Research & Development



Excellence in Services

KW 2030 STRATEGIES





New business models

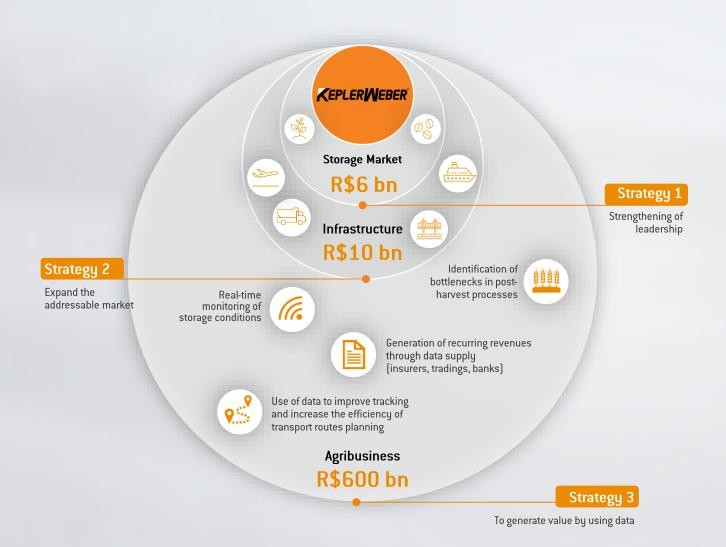


New markets



Modernization of units

KW 2030 STRATEGIES

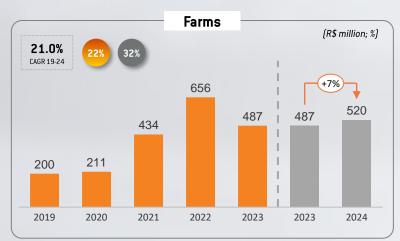


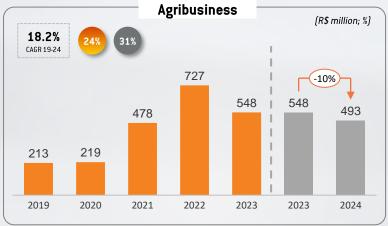


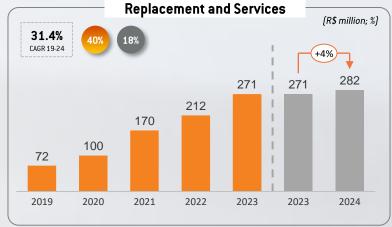


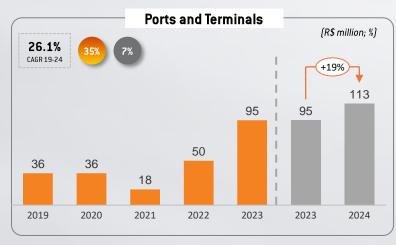
KEPLER'S SUSTAINED GROWTH AND STRONG MARGINS IN DIFFERENT MARKETS

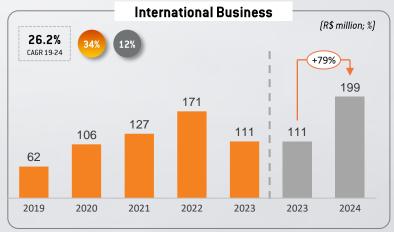
Activities in diversified segments allow growing in different cycles, ensuring a consistent profitability and a balanced contribution of revenues among the business units







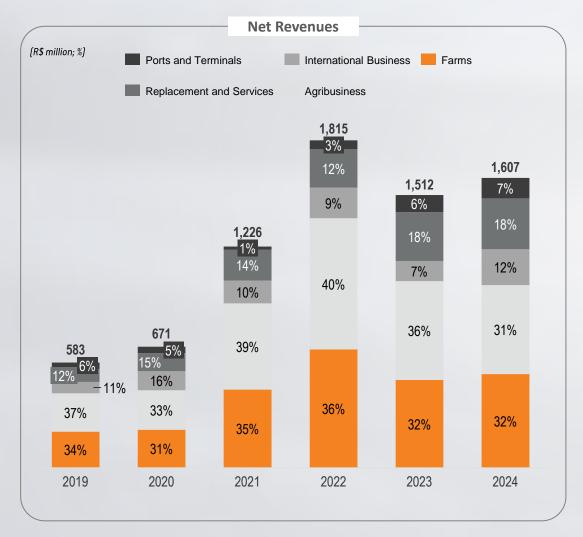


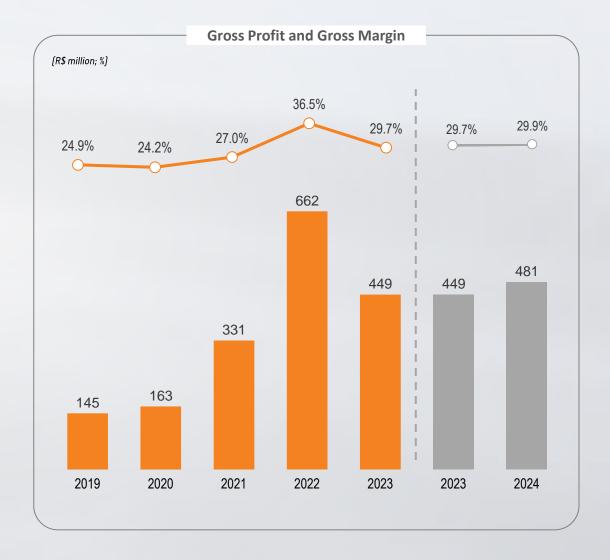




KEPLER'S CONSISTENT MARGINS AND REVENUE FLOWS IN EXPANSION

Increase in the diversification of revenues, expanding several revenue flows and keeping the profitability consistent with stable margins

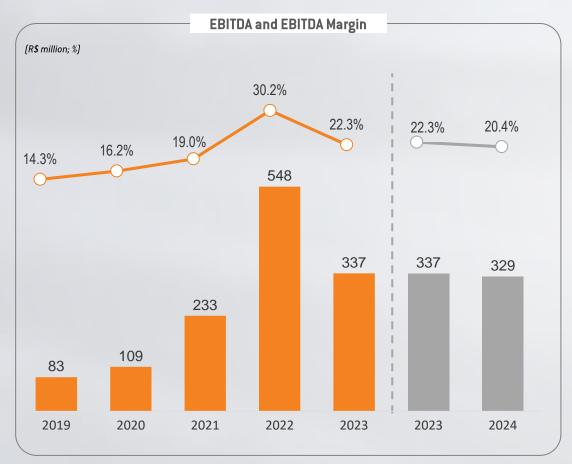


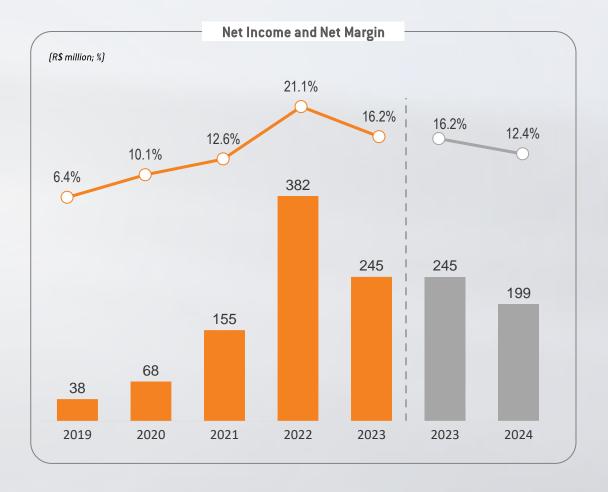


Source: Information from the Company

KEPLER'S CONSISTENT MARGINS AND REVENUE FLOWS IN EXPANSION

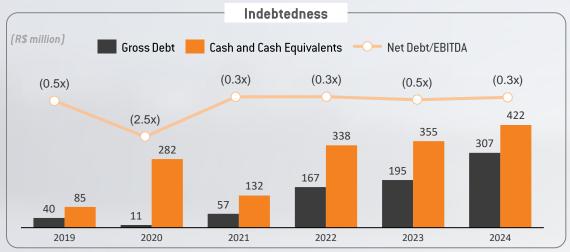
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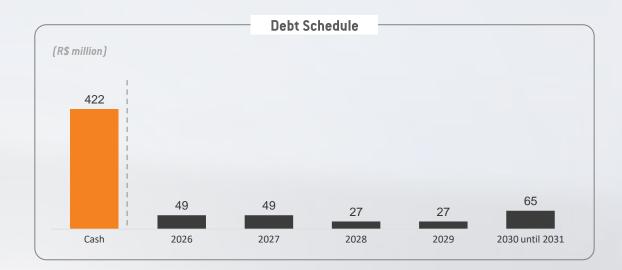


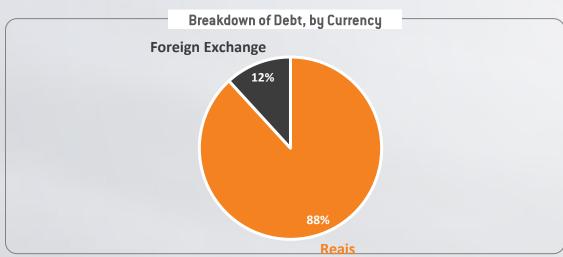


Source: Information from the Company

SOUND BALANCE SHEET AND ROBUST NET CASH







Kepler recorded a **net cash** position in all quarters reported since 2015



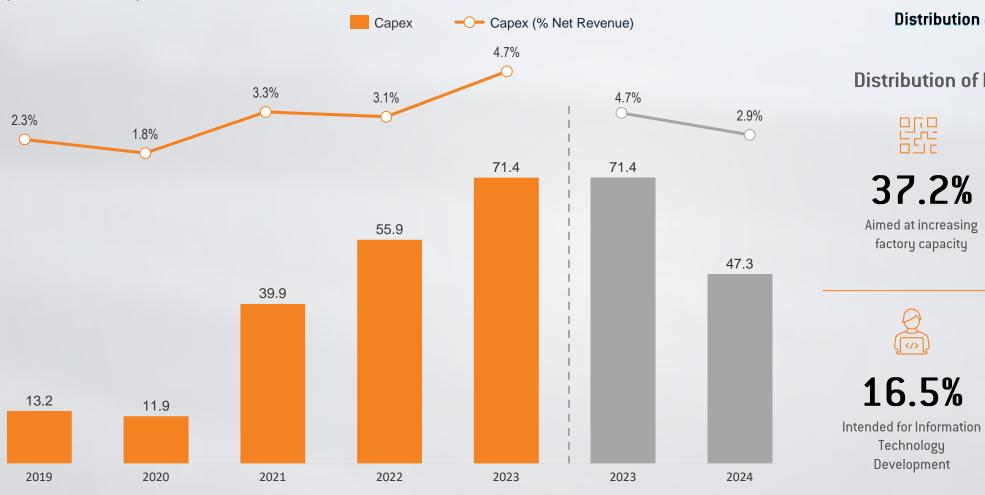
Currently, the average maturity of debt is 2.5 years

Source: Information from the Company

INVESTMENTS - CAPEX

Capex and Capex as a % of Net Revenue

(in millions of reais)



Distribution of 2024 CapEx

Distribution of R\$ 47.3 million⁽¹⁾:

factory capacity



Aimed at developing new products

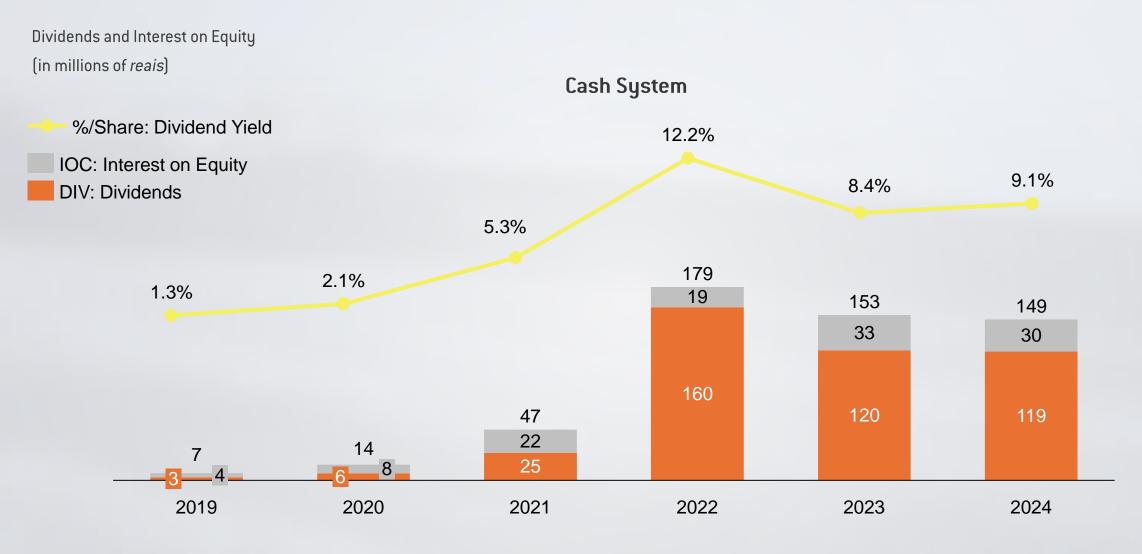


35.2%

For Reforms and Legislation (NR)

Note: (1) Distribution related to 2024 CapEx Source: Company Information

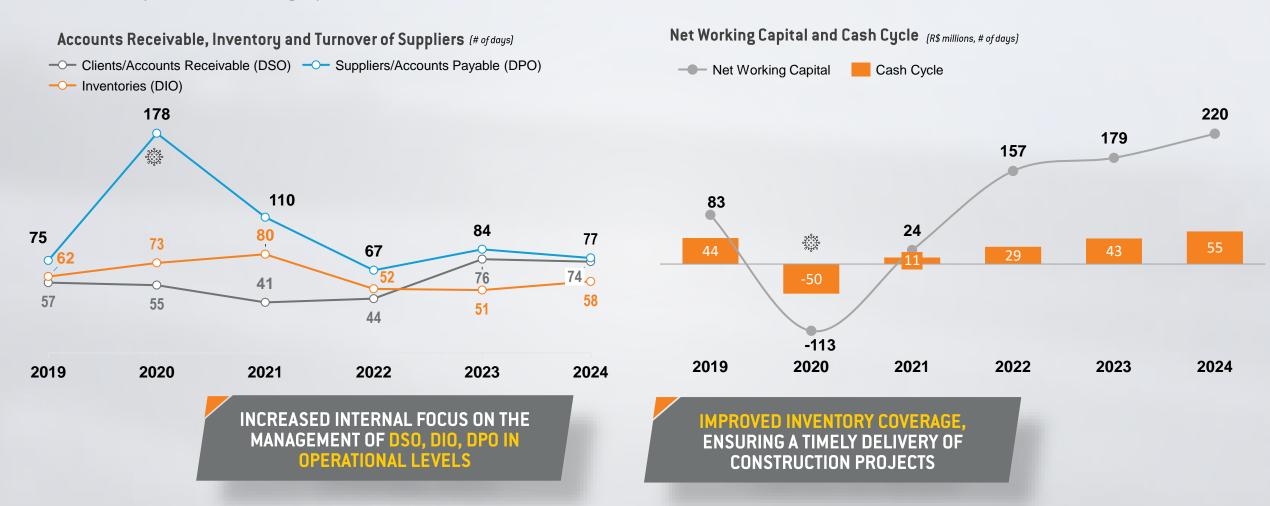
GROWING EARNINGS FOR OUR SHAREHOLDERS



The payment of DIVIDENDS and IOC amounted to R\$28.4 million in 4024, and R\$148.7 million year-to-date.

GROWTH WITH LOW USE OF WORKING CAPITAL

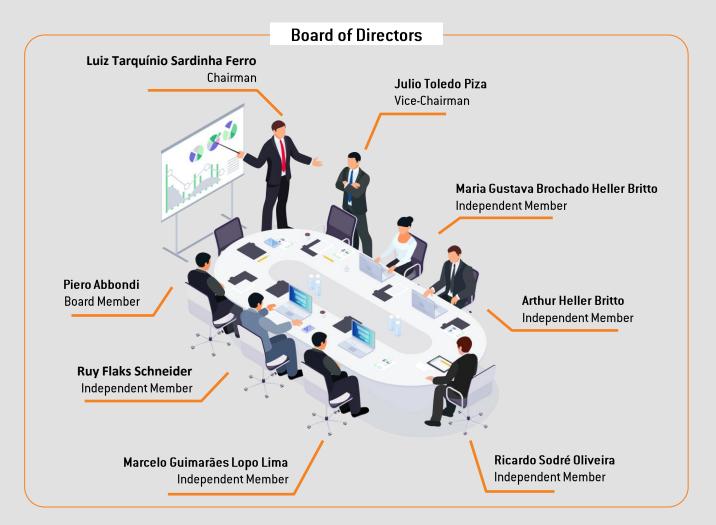
Focus on the optimization of working capital

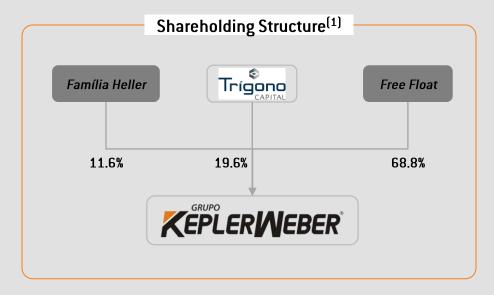


Notes: (1) DSO (Clients/Accounts Receivable) = Value of the balance of "Trade Accounts Receivable," "Taxes Recoverable," "Pre-paid Expenses" and "Other Accounts Receivable"; (2) DIO (Inventories) = Value of "Inventory" balance; (3) DPO (Suppliers/Accounts Payable) = Balance of "Suppliers," "Salaries," "Clients Ad. Clients," "Taxes Payable," "Commissions" and "Other Accounts Payable"

Source: Information from the Company

BOARD AND SHAREHOLDING STRUCTURES







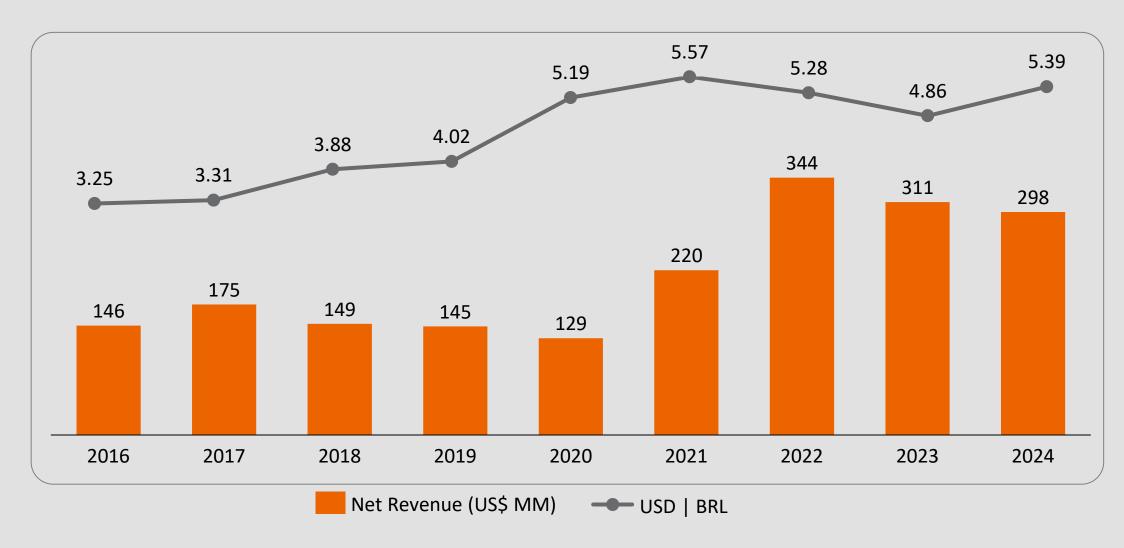
Note: (1) Shareholding structure on December 30, 2024

Source: CVM, Company Information

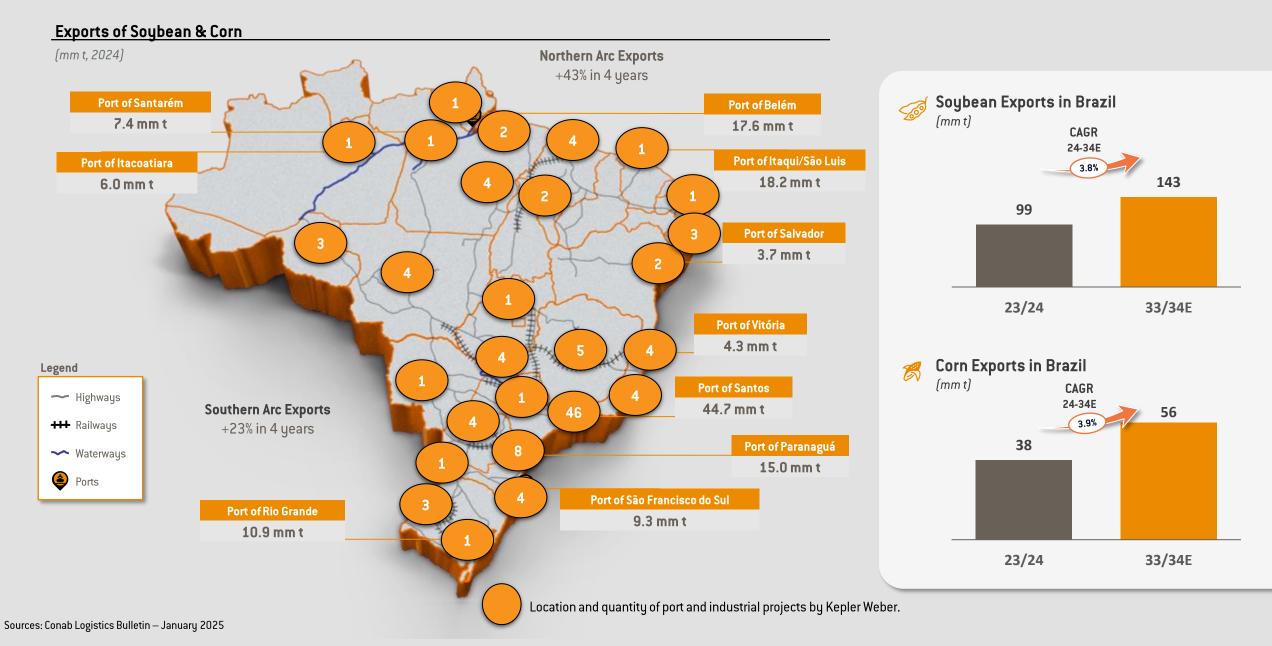


OPERATION UNAFFECTED BY DOLLAR FLUCTUATIONS

Dolar and Kepler's Net Revenue (US\$)

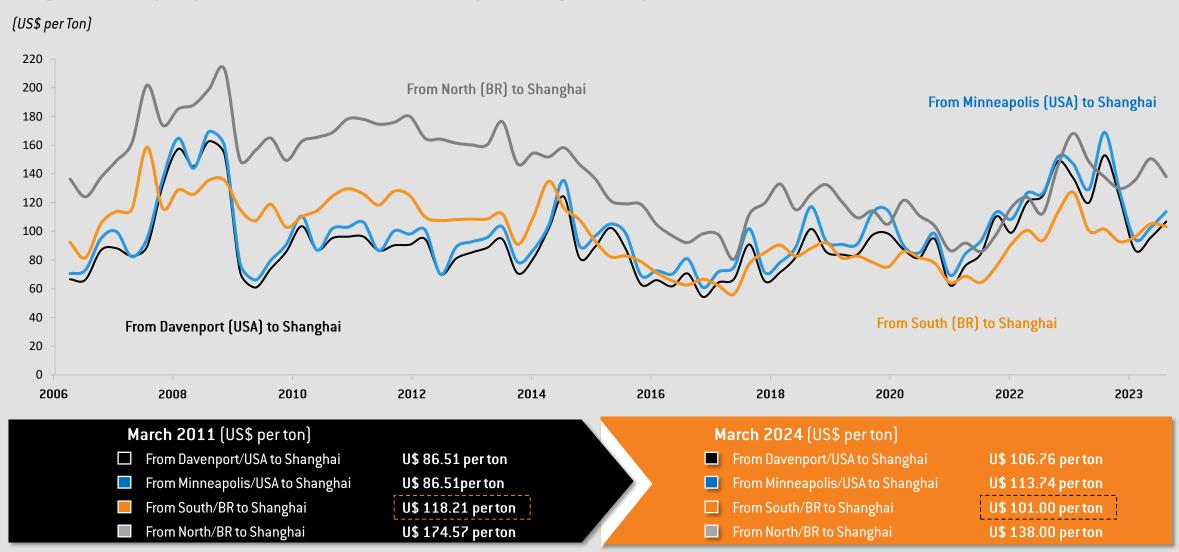


EXTENSIVE LOGISTICS NETWORK CONNECTING AGRIBUSINESS WITH THE MAIN PORTS



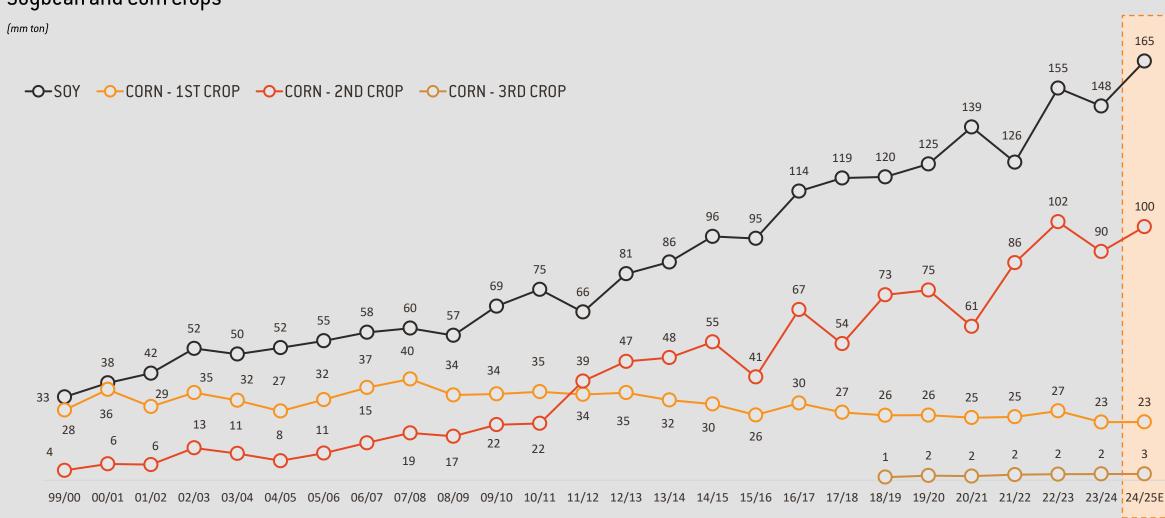
BRAZIL HAS OVERTAKEN THE US IN LOGISTICS COMPETITIVENESS FOR CHINA

The logistical cost of exporting from Brazil to China has become much cheaper in recent years, leading to an increase in the demand for Brazilian commodities



SUSTAINED GROWTH IN THE SOYBEAN AND CORN CROP DATA

Soybean and Corn Crops



Source: Cogo Intelligence in Agribusiness







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inputs

purchase and

development

Land



Established in 2011



4.0 Technology Used in the storage units



Commitment to the quality of grains Preserve income from the crop



Post-harvest connection

OUR FIGURES

+ 1500

Active Clients



+ 2000

Storage Units



+ 9000
Silos and
Warehouses

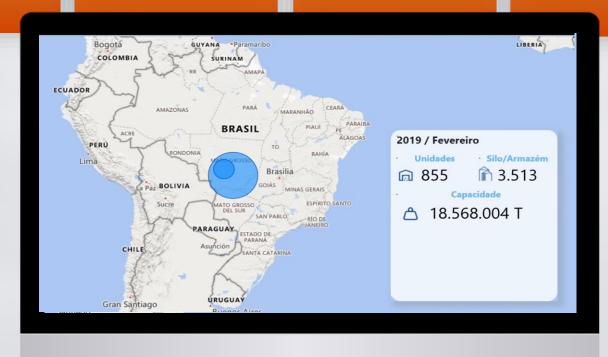


60 million tons

Monitored in 2024

R\$120 billion

Value of connected grains



PROCER CONTINUES TO innovate



MANAGEMENT OF UNITS



operational



Quality



Financial



Ceres **ORION 2.0**



App **CERES ORION**



3D VOLUME Meter

NEW VERTICAL

DATA INTELLIGENCE



New monetization avenues:

Data intelligence

Total Agribusiness



Monetization avenues

Quality of grains



Use of Al Classification management Sensing evolution

Management of Units

Data intelligence (BI)
Unified management of units
Security and workforce







Logistics

Efficiency of operationsShare visibilityOptimization of routes

Banks

Business channel
 Foreign exchange hedge
 Management of credit risk

- Market Intelligence / Tradings
- Supply of statistic data
- Inventory, turnover
- Historical analyses





Insurers

- Spontaneous fermentation - Asset insurance (silos, dryers) - Dynamic pricing

DISCLAIMER

This presentation contains forward-looking statements regarding the business outlook, estimated operating and financial results, and growth prospects for Kepler Weber ("Company"). They are only estimates and projections and, as such, are based solely on the expectations of the Company's management. Such future developments are substantially dependent on external factors in addition to the risks described in the disclosure documents filed by Kepler Weber and are therefore subject to change without any prior notice.

The verbs "anticipate", "believe", "estimate", "expect", "project", "plan", "forecast", "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation, and do not guarantee any future performance of the Company. Some factors that may affect this corporate performance include but are not limited to: (i) approvals and licenses required for project approval; (ii) market conditions, most notably agribusiness; (c) performance of the Brazilian economy and international markets where the Company operates, including interest and exchange rates; (d) competitive environment; and (e) risks disclosed in the Company's files with the CVM — Brazilian Securities and Exchange Commission.

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The Company discloses some non-GAAP financial measures, which are not recognized under IFRS, including "net debt", "total liquidity" and "EBITDA". Kepler Weber's management believes that the disclosure of non-GAAP measures provides useful information for investors, financial analysts and the general public in their analysis of operating performance, and in comparing such operating performance with that of other companies. However, these non-GAAP measures have no standardized meanings and may not be directly comparable to similarly named measures adopted by other businesses. Investors in general should not rely on non-IFRS information as a substitute for IFRS measures of earnings or cash flow when making an investment decision.

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