KEPL3

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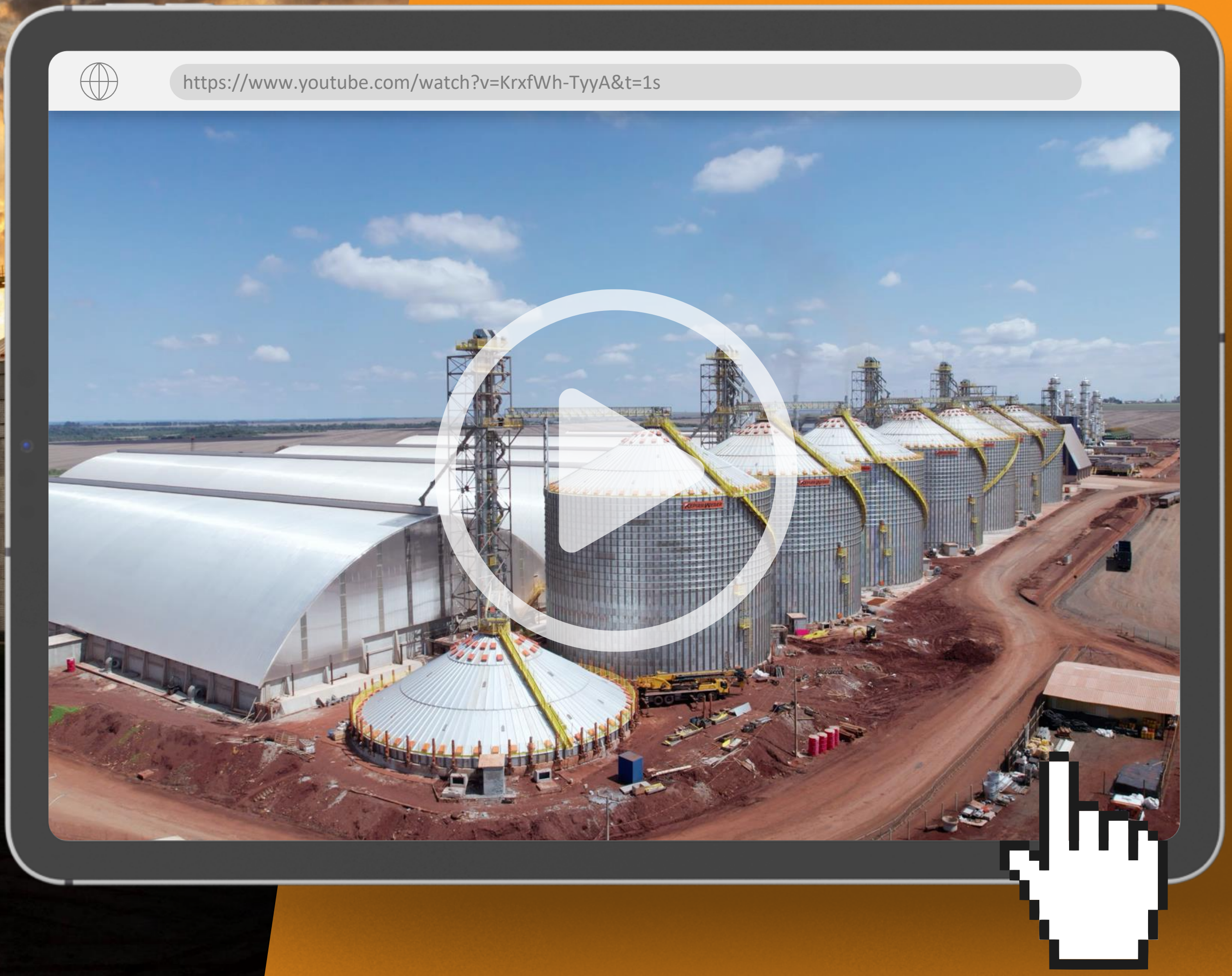
INSTITUTIONAL PRESENTATION

June, 2024

KEPLERWEBER®

RESILIENCE, CONSISTENCY AND GROWTH


https://www.youtube.com/watch?v=KrxfWh-TyyA&t=1s

Robust foundations for growth

Earnings

R$ 327.8 million
Net Revenue
*(2Q24)**

19.3%
EBITDA Margin
*(2Q24)**

43.5% ROIC
*(2Q24)**

Market

***Brazil's** and*
LATAM's
Post-Harvest leader

Presence in
53 countries, with
153 sales agents

9 distribution centers in Brazil

Operations

Capacity to supply equipment for **storage of 5 million** tons of grains per year

Two factories **strategically located** in Brazil, and **Procer.**

Capacity to manage **300** projects simultaneously

People

1,825 on staff (including apprentices, third parties and temps)
*(June/24)**

40,351 hours of training
*(2Q24)**

GREAT PLACE TO WORK®

*Data base 06/30/2024

OPERATIONAL INFRASTRUCTURE

Plants

- Panambi (RS)
  55,000 m²
- Campo Grande (MS)
  33,000 m²
- Criciúma (SC) – Procer
  1,500 m²

Administrative Headquarters

- São Paulo (SP)

Distribution Centers

- Unity of Sorriso (MT)
- Unity of Paragominas (PA)
- Unity of Balsas (MA)
- Unity of Cuiabá (MT)
- Unity of Rio Verde (GO)
- Unity of Campo Grande (MS)
- Unity of Cascavel (PR)
- Unity of Panambi (RS)
- Unity of Luís Eduardo Magalhães (BA)

Unit Management

Silos

Cleaning machines

Dryers

Dryer Management

Bulk goods

Transporters

Safety items

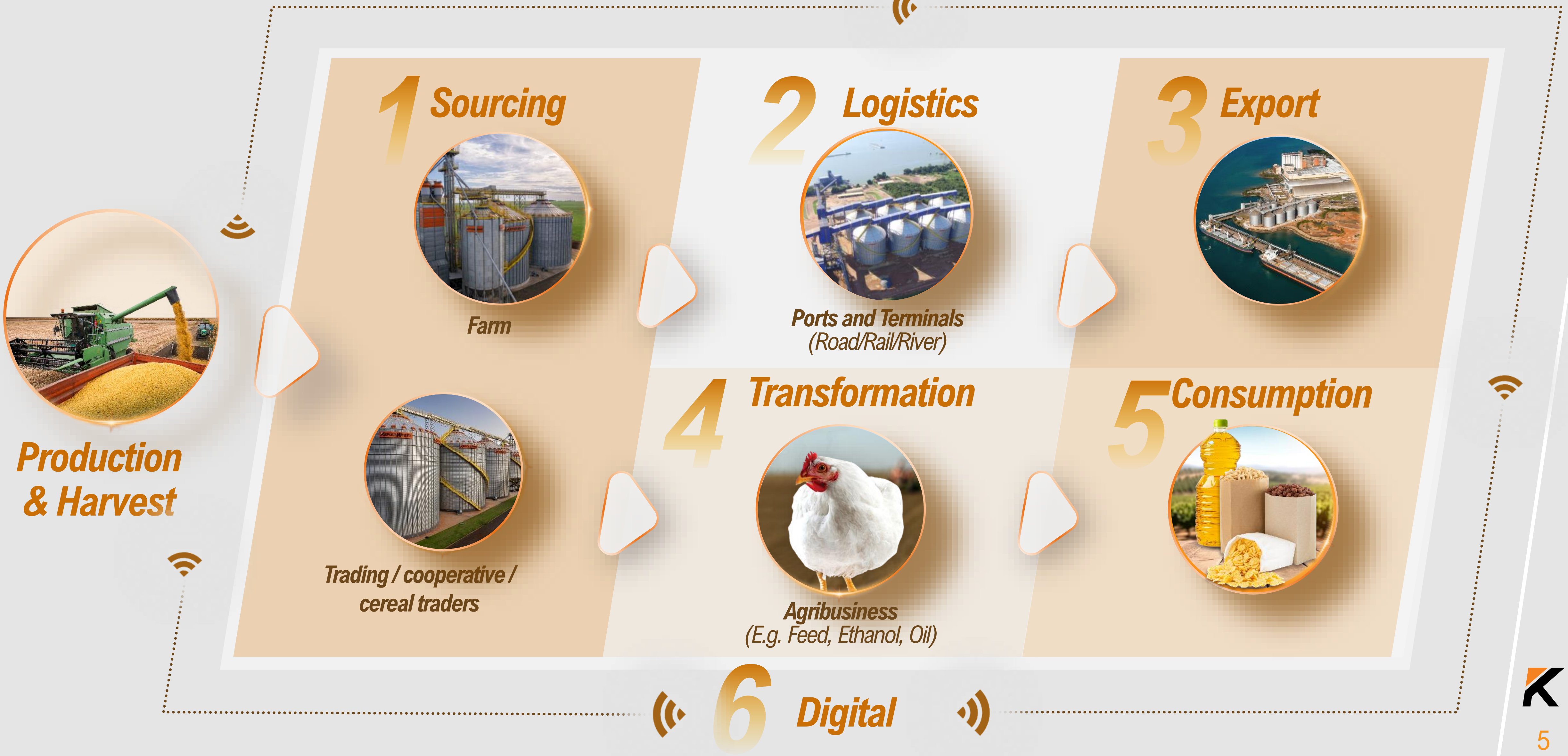
Grain Storage Control Technology

Elevators

Plumbing

KEPLER IS PRESENT

ACROSS THE ENTIRE POST-HARVEST CHAIN



INVESTMENT THESIS

MAIN PILLARS

GLOBAL TREND

- *Population growth*
- *Growing middle class*
- *Increased consumption of animal protein*

BRAZIL AGRICULTURE

- *Brazil's Leading Role in food production and export*
- *Increasing productivity*

LOGISTICS AND INFRASTRUCTURE

- *Storage deficit*
- *Need to improve transport infrastructure*

GLOBAL TRENDS

World population
Growth

+

Grains for animal feed and
Biofuels

+

Increase in the
Middle Class

+

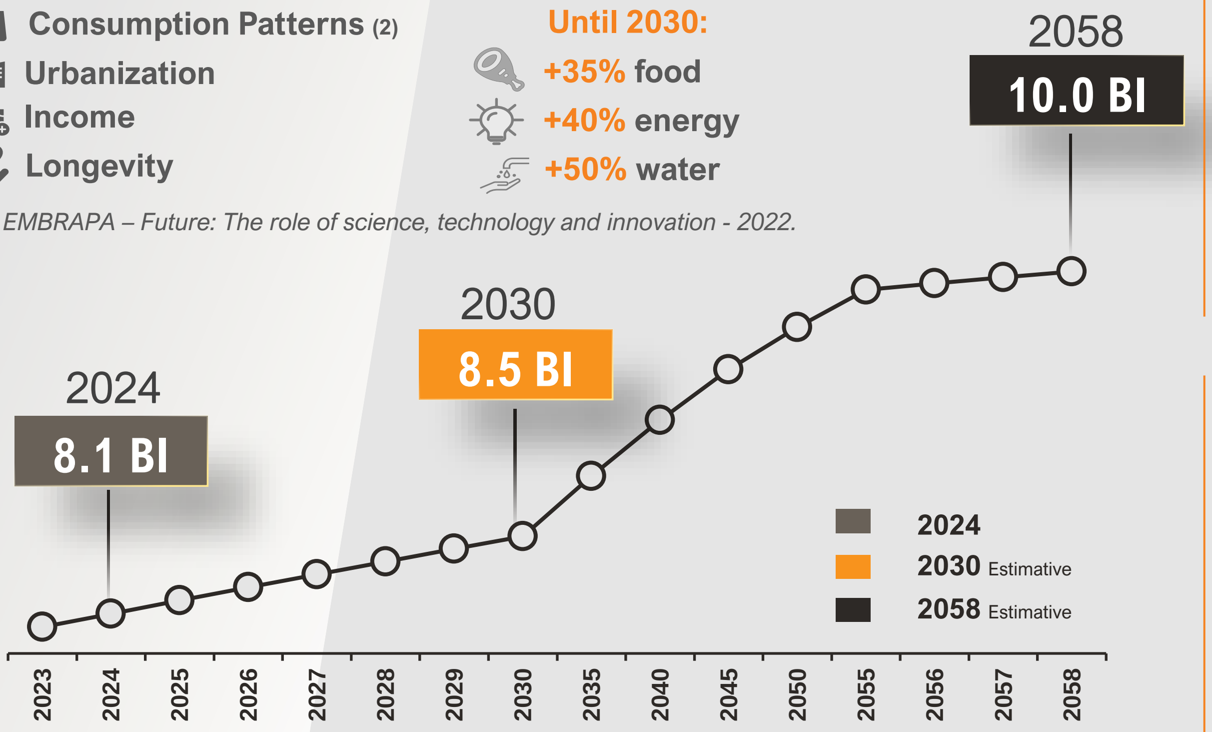
Urbanization
and cultural changes

ESTIMATED WORLD POPULATION GROWTH (1)

Consumption Patterns (2)
Urbanization
Income
Longevity

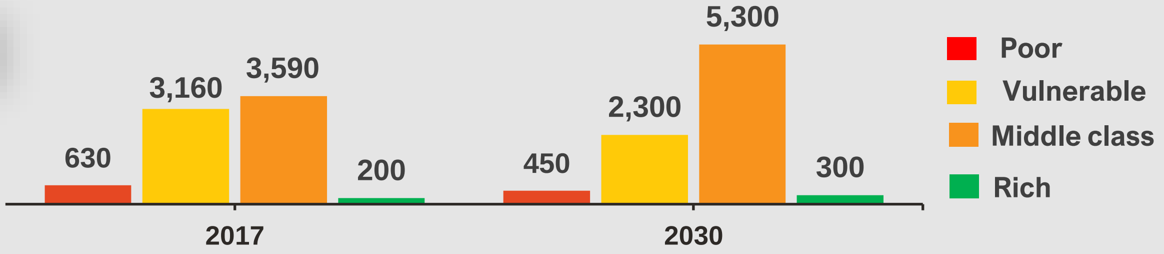
Until 2030:
+35% food
+40% energy
+50% water

(2): EMBRAPA – Future: The role of science, technology and innovation - 2022.

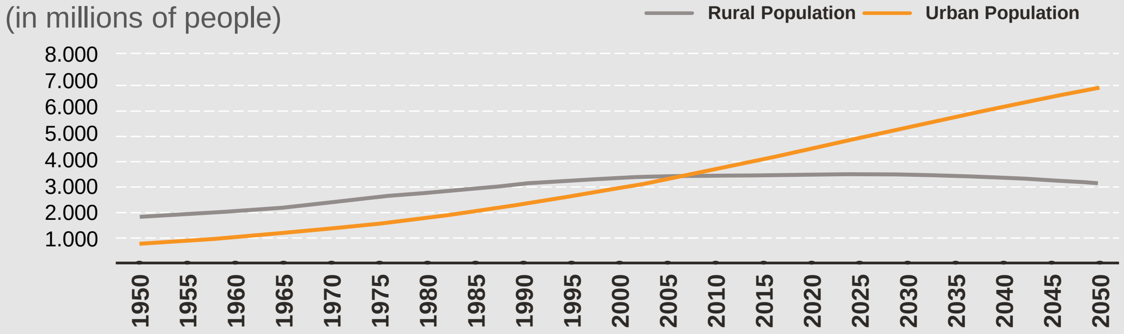


(1) ONU Department of Economic and Social Affairs, Population Division - World Population Prospects 2022

THE MIDDLE CLASS IS ALREADY PREDOMINANT WORLDWIDE, BUT IT WILL BE THE MAJORITY BY 2030. Overall number of people living in poverty, vulnerability, the middle class and the rich: (3)



WORLD URBAN AND RURAL POPULATION (1950-2050) (4)
(in millions of people)



(3) (4): Cogo Intelligence in Agribusiness

BRAZIL AGRICULTURE

Brazil's leading role in food production and exports

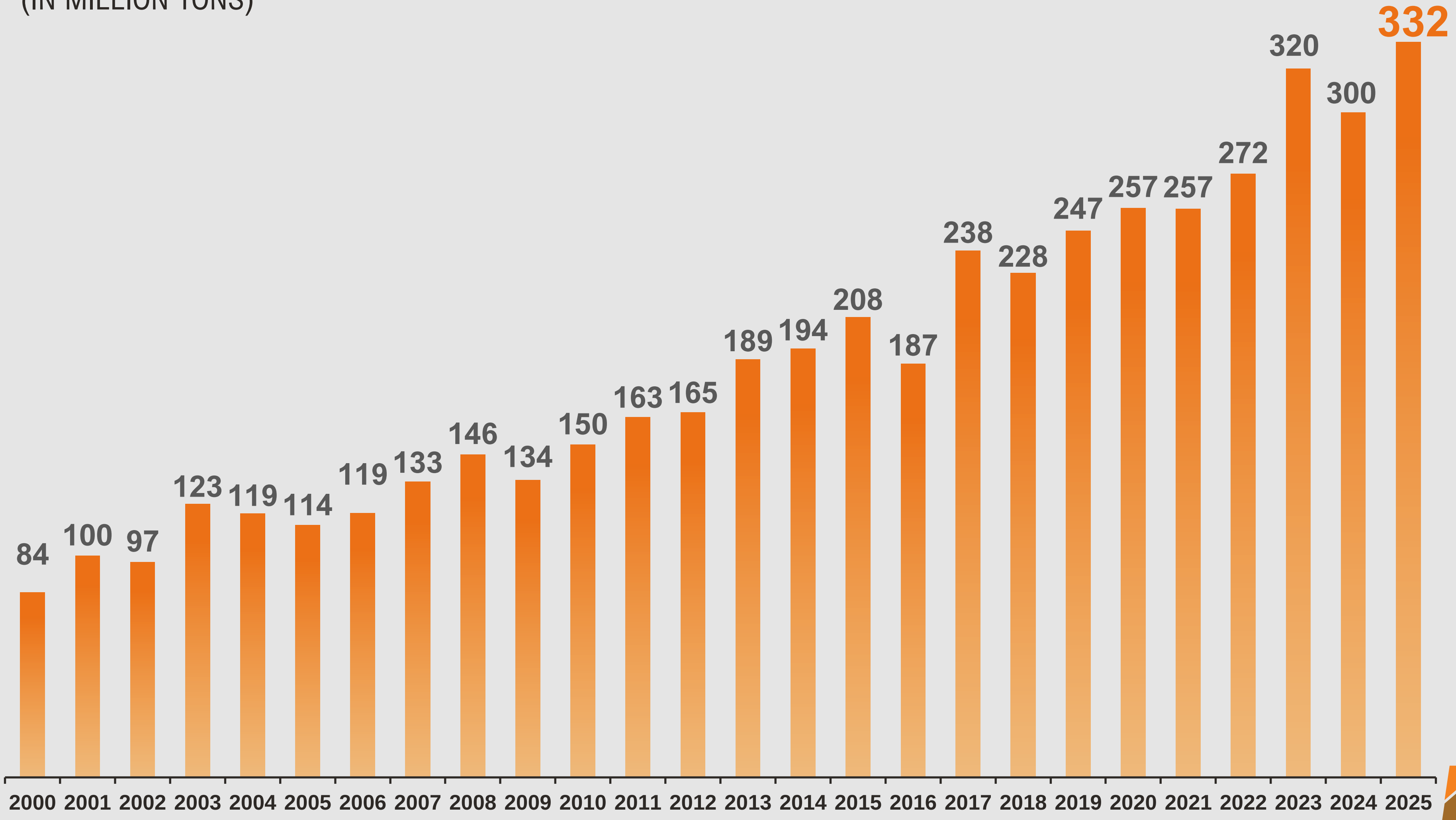
COMMODITY	PRODUCTION	EXPORTS	% GLOBAL EXPORTS	KEPLER PRESENCE
SOYBEANS	1st	1st	54%	K
CORN	3rd	3rd	19%	K
ETHANOL (SUGARCANE AND CORN)	2nd	2nd	8%	K
COFFEE	1st	1st	33%	K
SUGAR	1st	1st	49%	K
RICE	9th	7th	3%	K
BEEF	2nd	1st	24%	K
CHICKEN	2nd	1st	35%	K
PORK	4th	3rd	14%	K
ORANGE JUICE	1st	1st	76%	-
COTTON	3rd	1st	28%	-

Sources: FAO, OIC, OIA, USDA, ABPA, SECEX e ICAC (elaboração COGO) - Brazil information – JUN/24

BRAZIL AGRICULTURE

EVOLUTION OF BRAZILIAN GRAIN CROPS

(IN MILLION TONS)



5.7% per year CAGR
GRAIN PRODUCTION*

3.1% CAGR
PLANTED AREA**

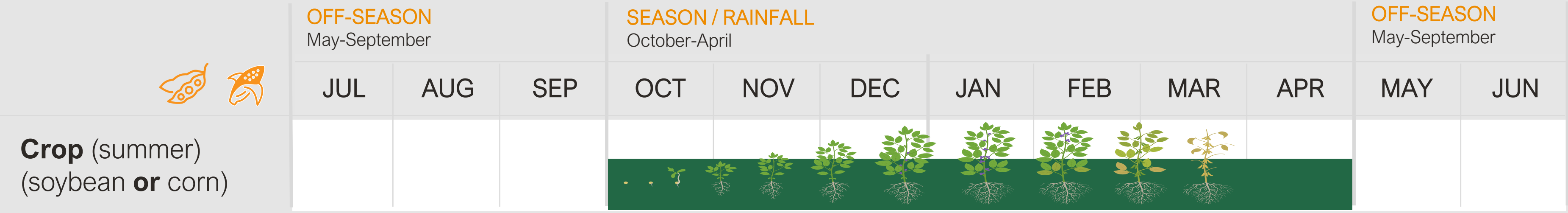
*Source: Cogo Intelligence in Agrobusiness. * Annual crop growth since 2000. ** Annual area growth since 2000.*

BRAZIL IS THE ONLY COUNTRY WITH TWO CROPS A YEAR

THE BRAZILIAN SECOND CROP SURPASSES THE CORN PRODUCTION OF THE EUROPEAN UNION

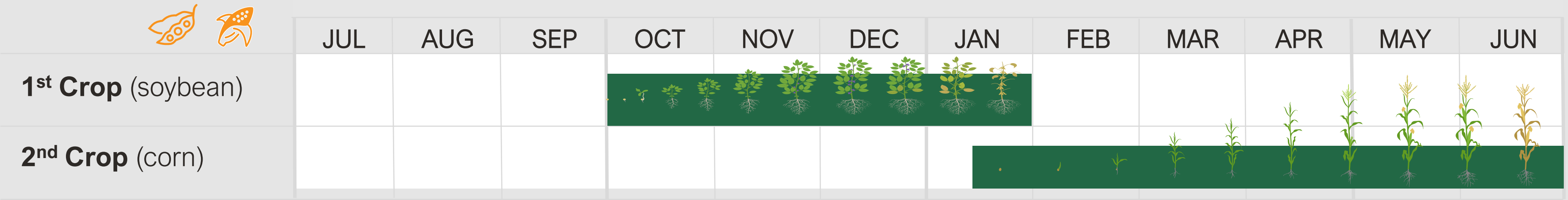
Agricultural Calendar before **2000**

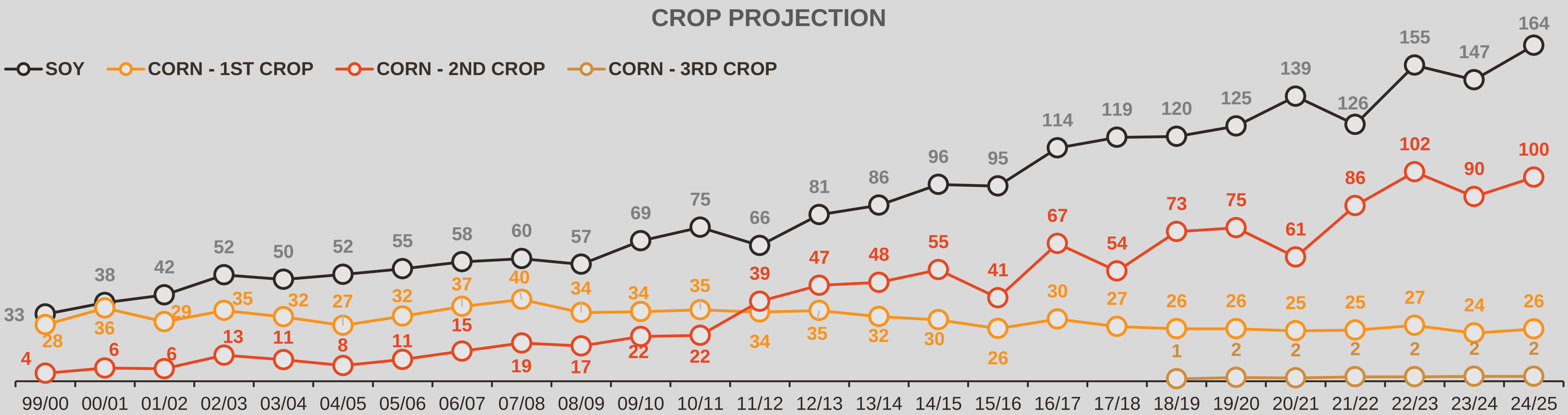
Corn **or** Soybean (150-day cycles)



2024 Agricultural Calendar

Soybean (100-120-day cycles; may be as low as 90 days)





Source: Cogo Intelligence in Agribusiness

BRAZIL IS THE ONLY COUNTRY WITH TWO CROPS A YEAR

2024 Agricultural Calendar

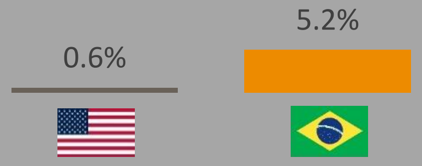
Soybean (100-120-day cycles; may be as low as 90 days)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
1st Crop (soybean)												
2nd Crop (corn)												

Production

Growth in Grain Production

(CAGR 14/15-23/24)



Consequence for Kepler:

Abundant market

Speed and efficiency

1960s:
6 t/h

Current:
300 t/h

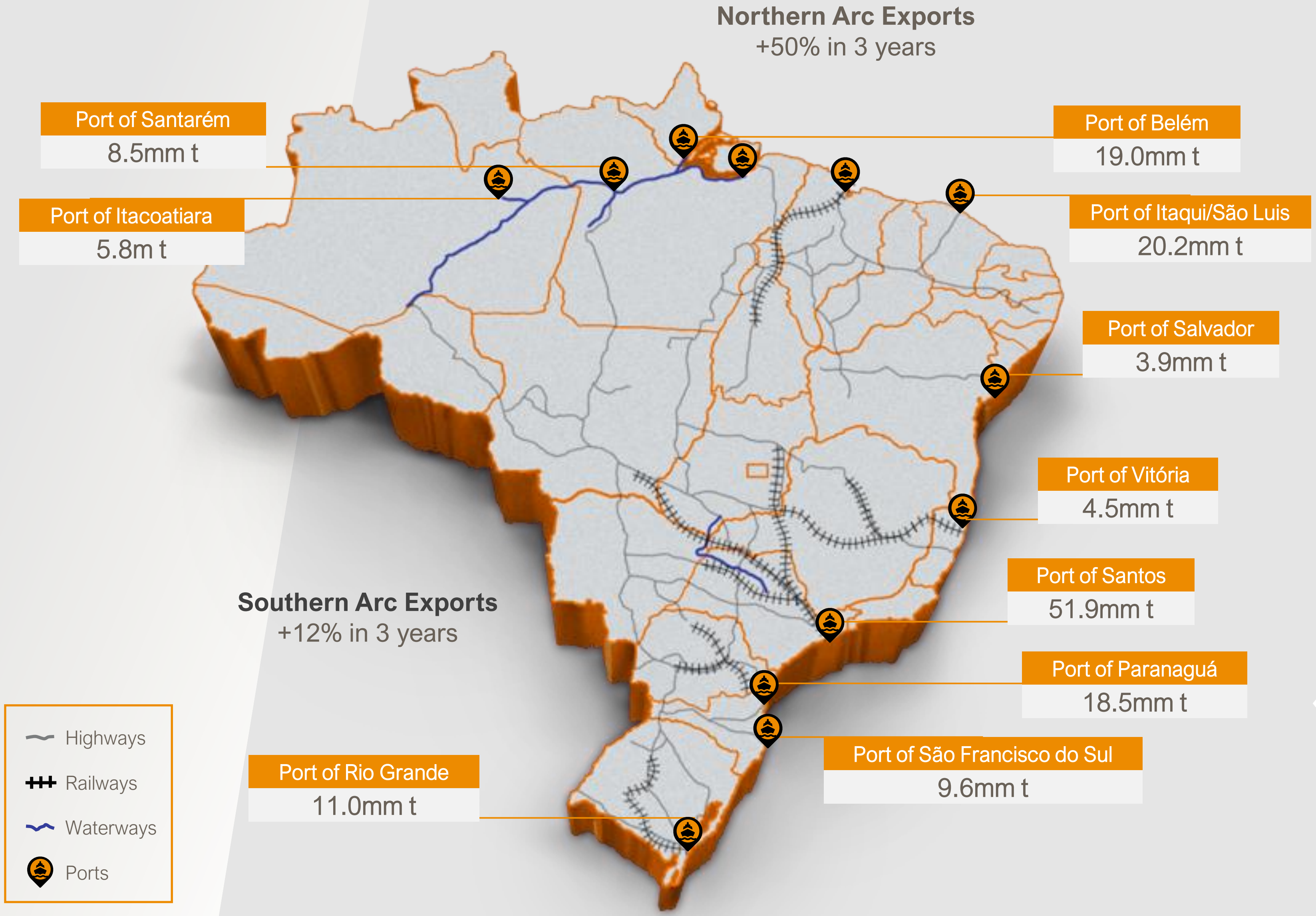
Consequences for Kepler:

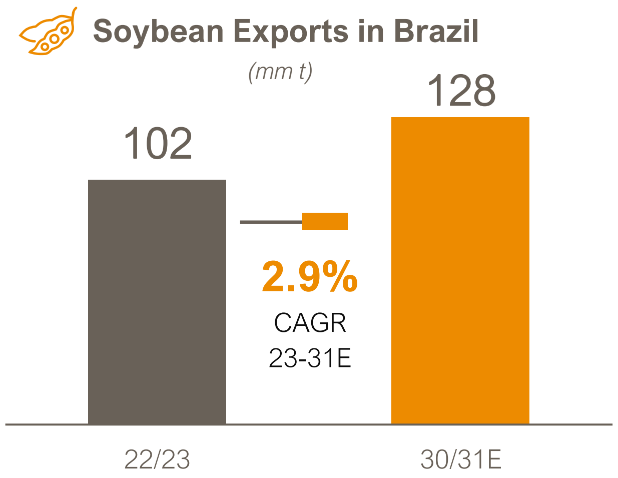
- **Added** value
- Upgrade of **existing units**

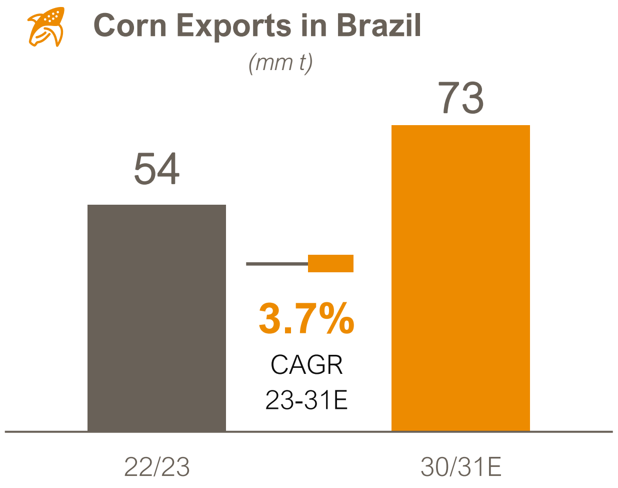
Source: Cogo Intelligence in Agribusiness

LOGISTICS AND INFRASTRUCTURE

THE EVOLUTION OF BRAZILIAN AGRICULTURAL LOGISTICS



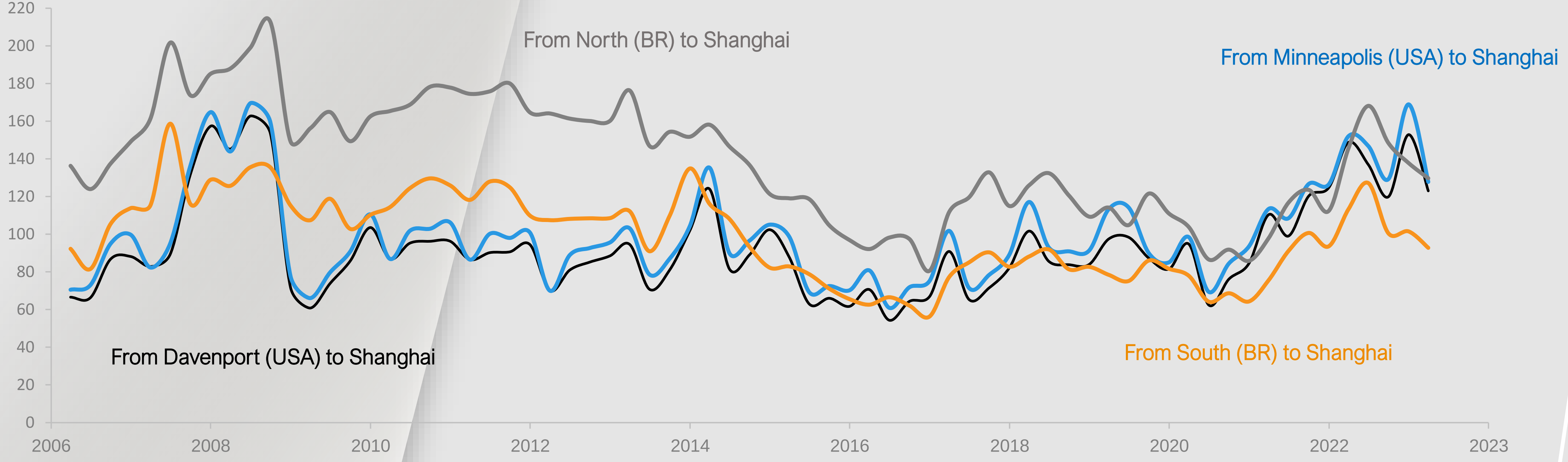




Source: Conab Logistics Bulletin – Jan/24

Brazil surpassed the USA in logistical competitiveness for China

Total cost to transport soybeans from the USA and Brazil to Shanghai (in US$/t)



	March/2009 (US$/t)		**March/2023** (US$/t)
From Davenport/EUA to Shanghai	**$60.76**	From Davenport/EUA to Shanghai	**$123.02**
From Minneapolis/EUA to Shanghai	**$66.06**	From Minneapolis/EUA to Shanghai	**$127.76**
From South/BR to Shanghai	**$107.40**	From South/BR to Shanghai	**$92.77**
From North/BR to Shanghai	**$156.23**	From North/BR to Shanghai	**$129.75**

Source: USDA - U.S. Department of Agriculture

CONSEQUENCE

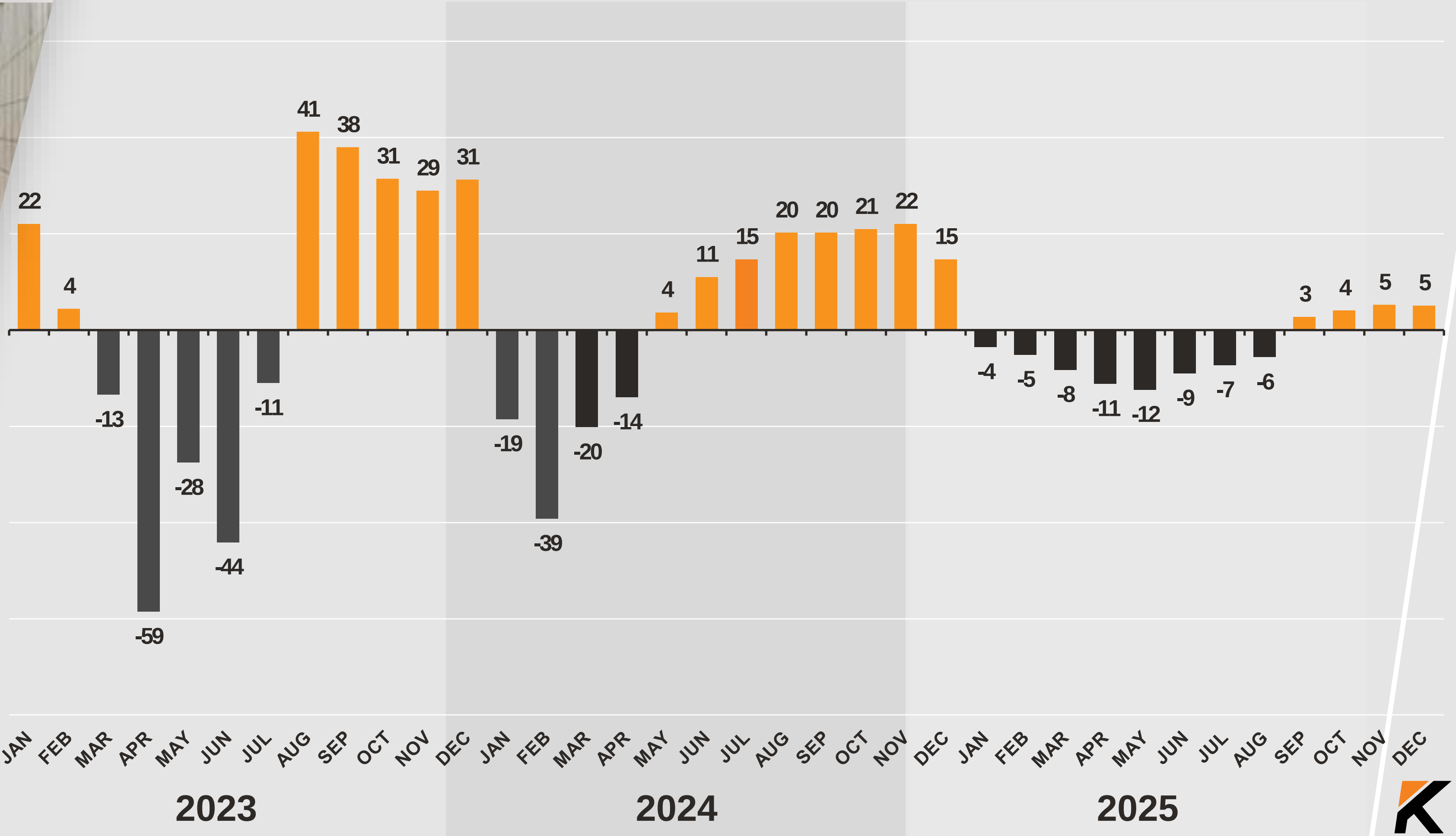
LACK OF STORAGE HAS BECOME CRITICAL

INFRASTRUCTURE COLLAPSE

FREIGHT INFLATION

PREMIUMS IN BRAZILIAN PORTS FOR SHIPMENTS

BETWEEN JANUARY/2023 AND DECEMBER/2025 US$/TON OF SOYBEANS



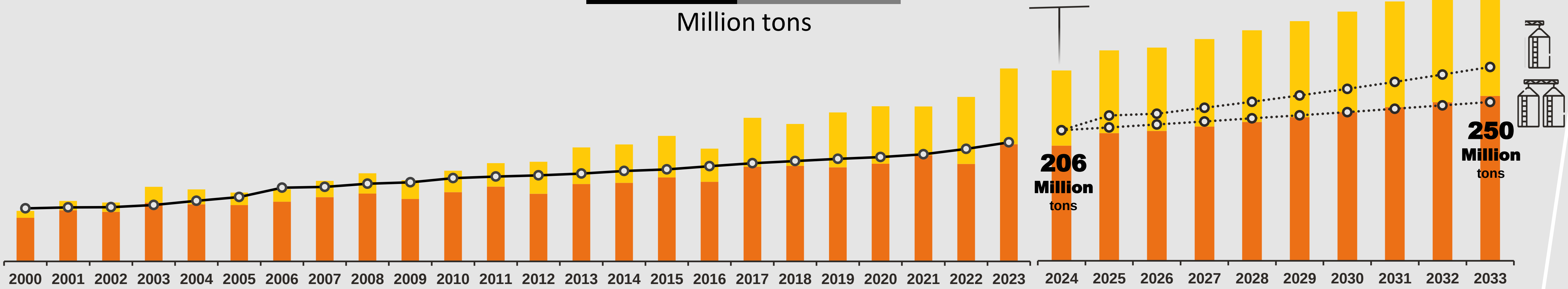
Source: Cogo Intelligence in Agribusiness 2024 / Conab (National Supply Company)

STORAGE HAS BECOME CRITICAL
AND IT WILL CONTINUE FOR THE NEXT DECADE

- 1st Crop Total
- 2nd and 3rd Crop Total
- Installed capacity
- Projection of the storage capacity

Storage deficit	Brazil
94	2023/2024
192	2032/2033

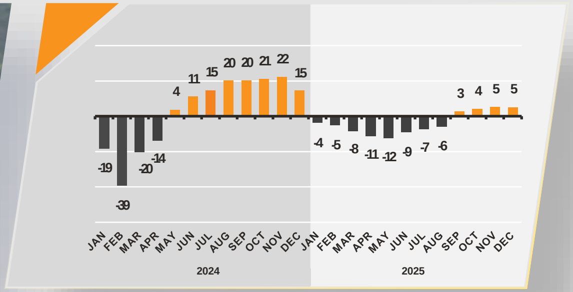
Million tons



INFRASTRUCTURE COLLAPSE

FREIGHT INFLATION

NEGATIVE PREMIUMS AT PORTS

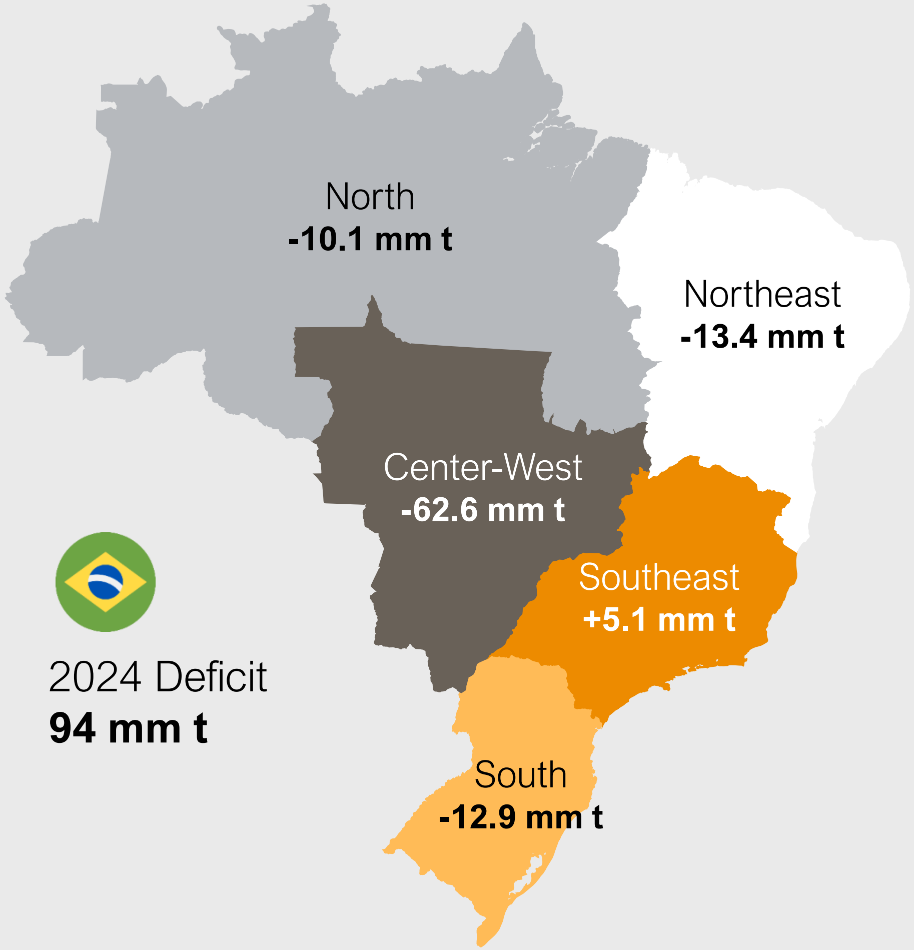


10.8 Million tons stored per year*
MINIMUM REQUIRED

5.3 Million tons stored per year*
HISTORICAL AVERAGE

Source: COGO Jun/24 / Conab (National Supply Company). * Approximate estimate, considering the forecasts made by COGO

On-farm Storage
Great opportunity

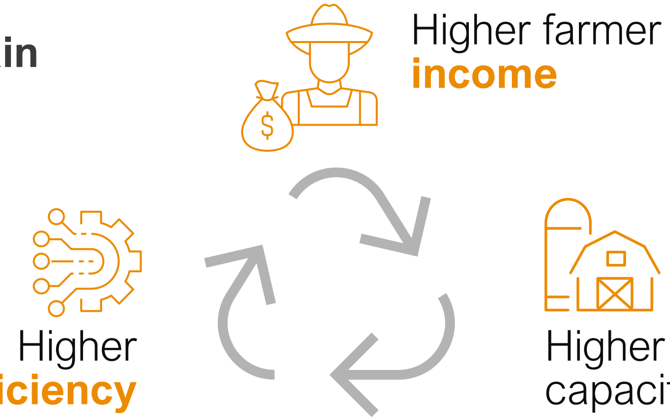


2024 Deficit
94 mm t

On-Farm Storage
Installed capacity (% ratio to the total of each country)

Canada	**85%**
United States	**65%**
European Union	**50%**
Argentina	**40%**
Brazil	**17%**

Agro Chain



Higher farmer **income**

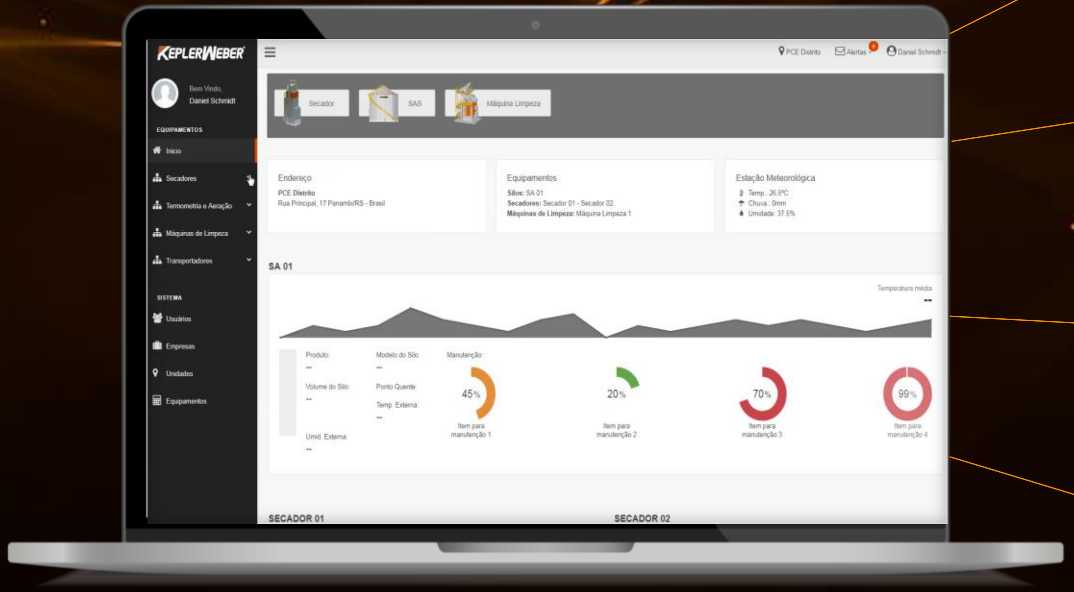
Higher **efficiency**

Higher **storage** capacity

Source: Cogo Intelligence in Agribusiness

Evolution of Kepler Weber’s Journey

Technology for increasing recurring revenue



Monitoring service
(Grain conservation)

Sale of spare parts
(Wear and tear and scheduling)

Data for financial agents
(Insurance companies, banks)

Capacity expansions

FINANCIAL DASHBOARD

KEPL3

https://ri.kepler.com.br

KEPLER WEBER®

RESILIENCE, CONSISTENCY AND GROWTH

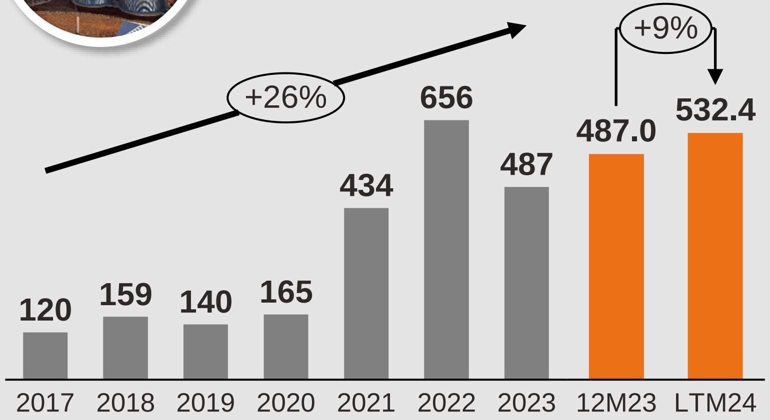
OPERATION IN DIVERSIFIED SEGMENTS

Allows growth in different cycles

% 2Q24 Gross Margin | % R$mm LTM24 Net Revenue (% of total, R$mm)

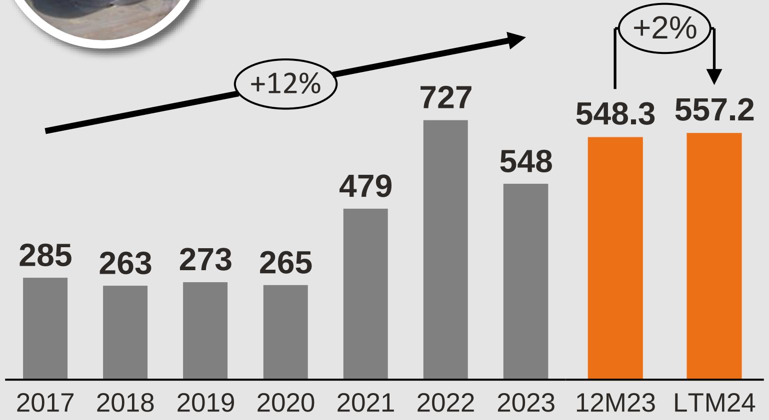
Farms

29.3% | 33% | R$532.4mm



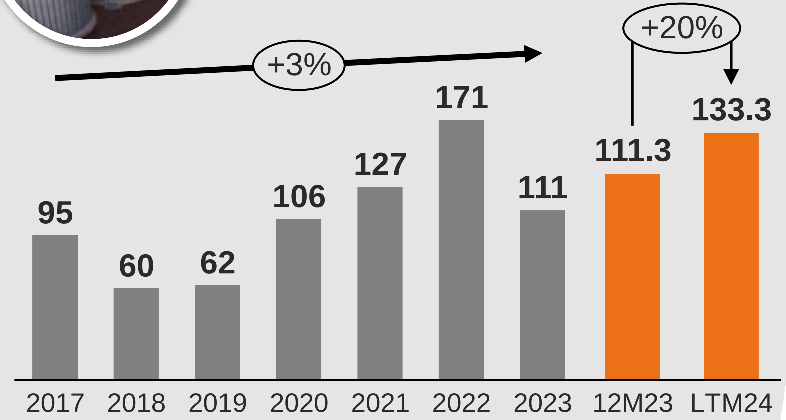
Agribusiness

28.1% | 34% | R$557.2mm



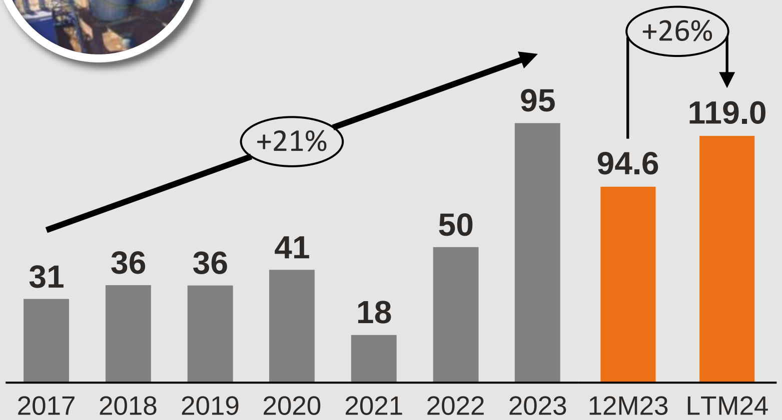
International Business

30.5% | 8% | R$133.3mm



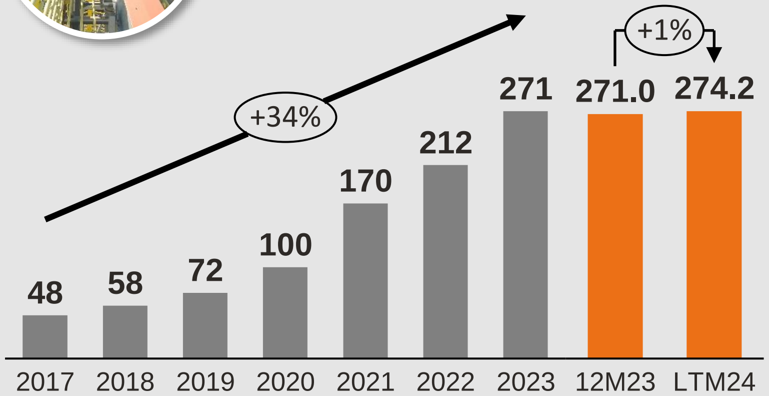
Ports & Terminais

21.6% | 7% | R$119.0mm



Replacement & Services

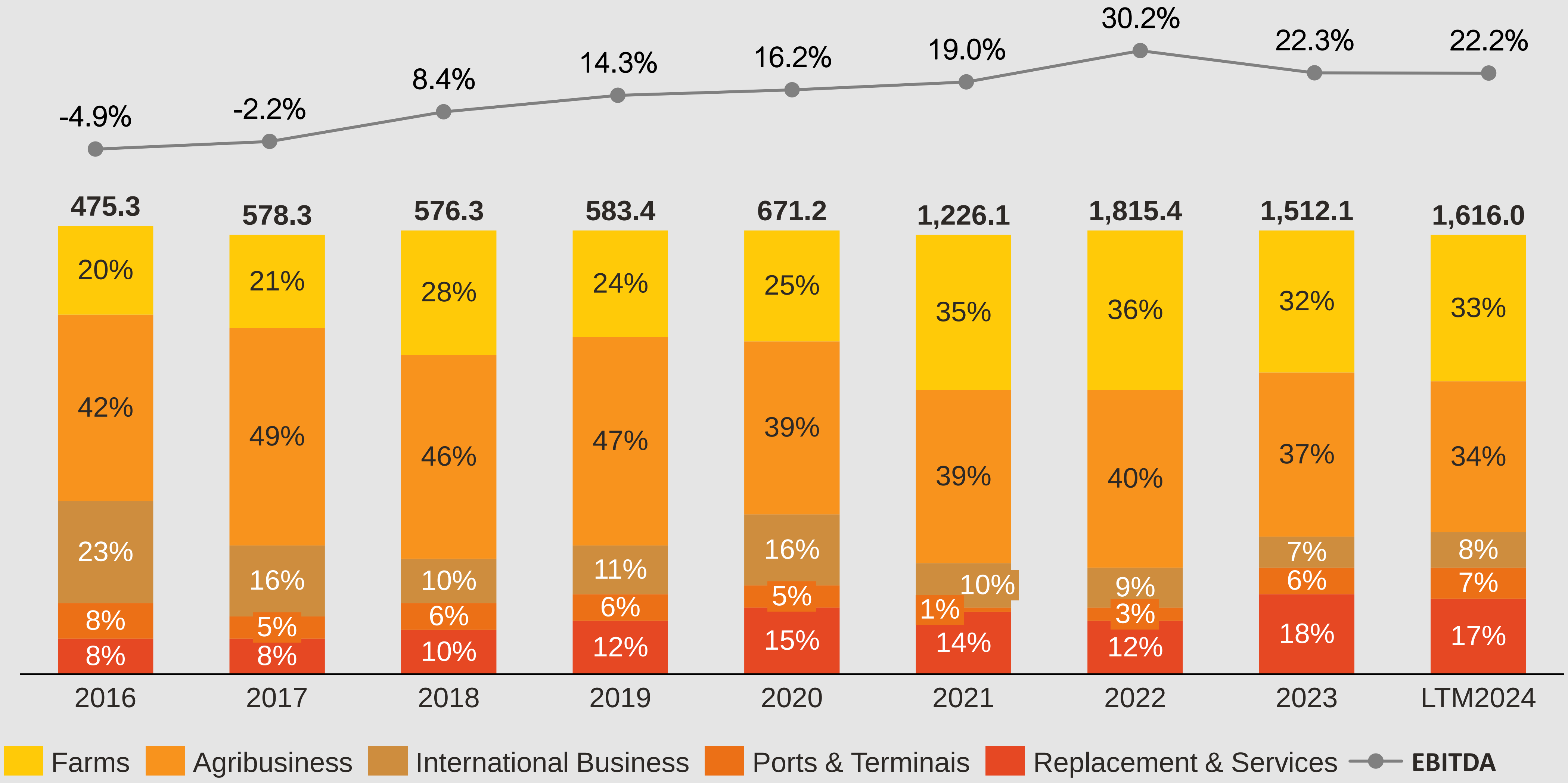
38.2% | 17% | R$274.2mm



GREATER DIVERSIFICATION OF REVENUE

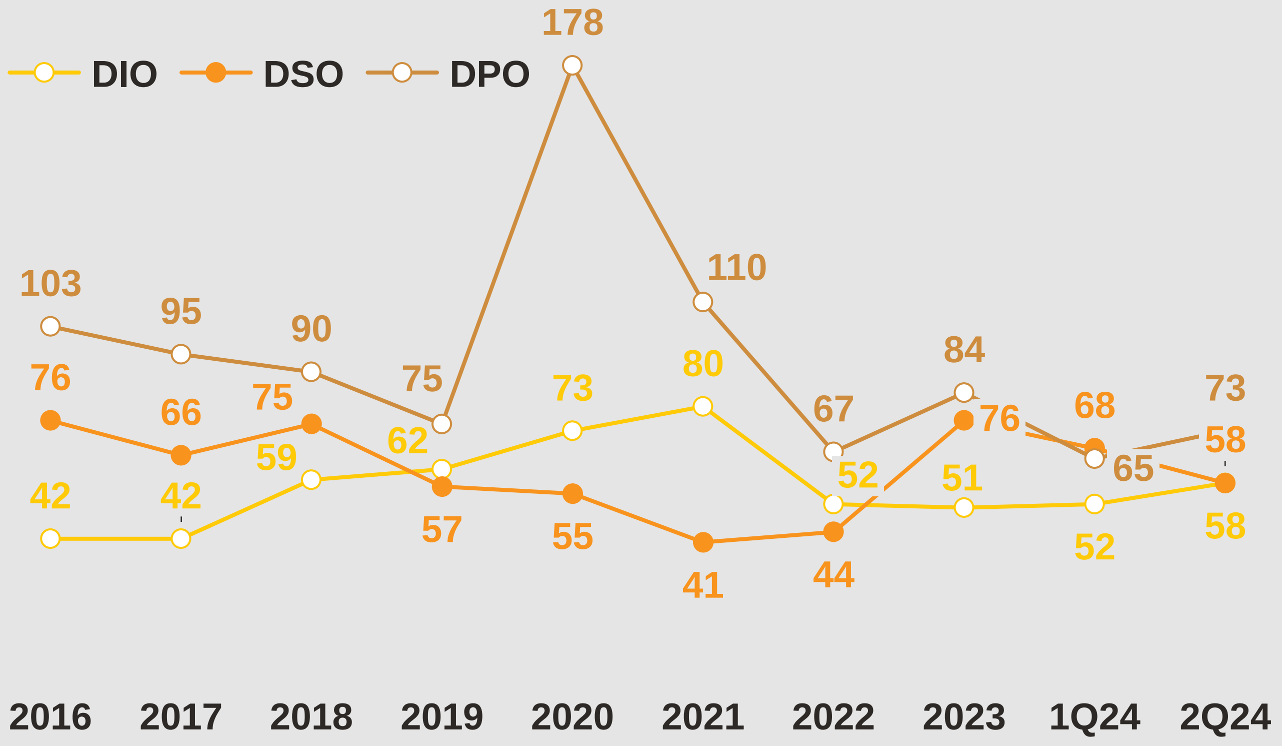
AND REDUCED CYCLICALITY,

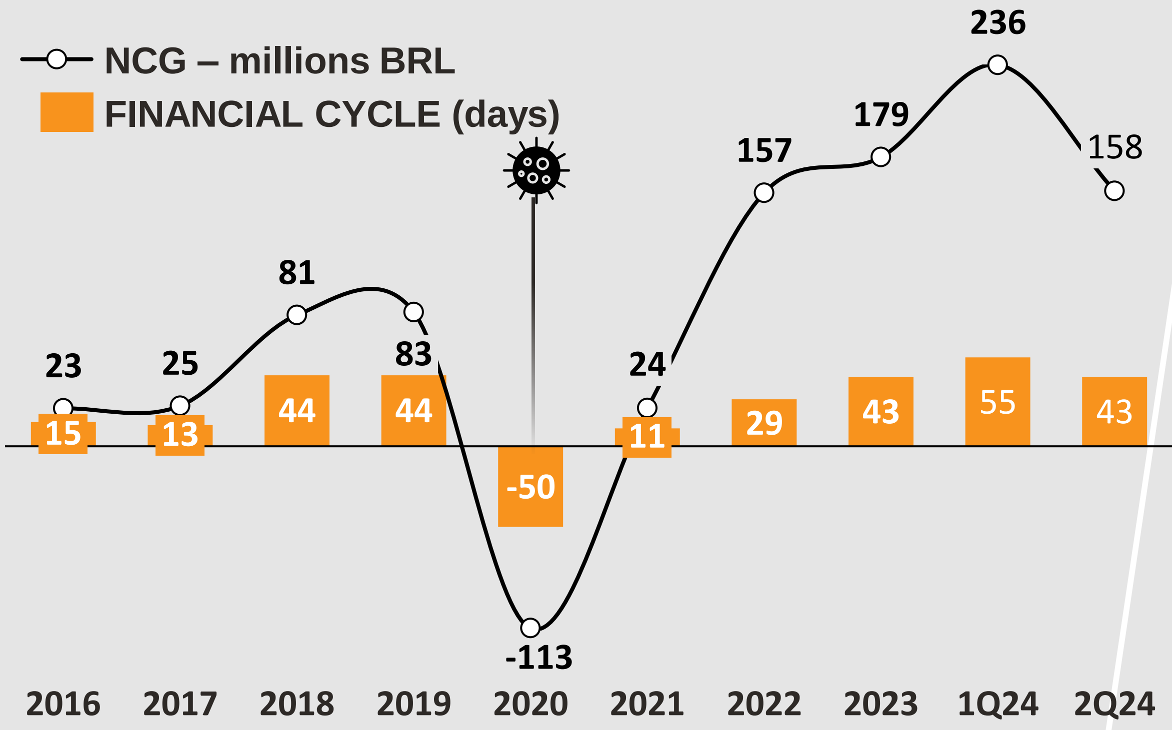
ESPECIALLY THROUGH THE R&S SEGMENT AND PROCER



GROWTH WITH LOW WORKING CAPITAL CONSUMPTION

FOCUS ON WORKING CAPITAL OPTIMIZATION





INCREASED INTERNAL FOCUS ON MANAGING DSO, DIO, DPO AT OPERATIONAL LEVELS

DOWNWARD TREND COMPARED TO RECENT YEARS

BETTER INVENTORY COVERAGE TO ENSURE ON-TIME DELIVERY OF CONSTRUCTION PROJECTS

DIO (Inventories) = Value of the "Inventory" balance (current assets).
DSO (Customers/ Receivables) = Value of the balance of "Accounts receivable from Customers" (current/non-current assets); "Taxes to be recovered", "Prepaid expenses" and "Other receivables" (current assets).
DPO (Suppliers/Payables) = Balance of "Suppliers", "Salaries", "Ad. Customers", "Taxes to be collected", "Commissions" and "Other accounts payable" (current liabilities).

CAPEX
FOCUS ON PRODUCTIVITY, PLANT AUTOMATION
AND ESSENTIAL MAINTENANCE FOR PRODUCTION EQUIPMENT

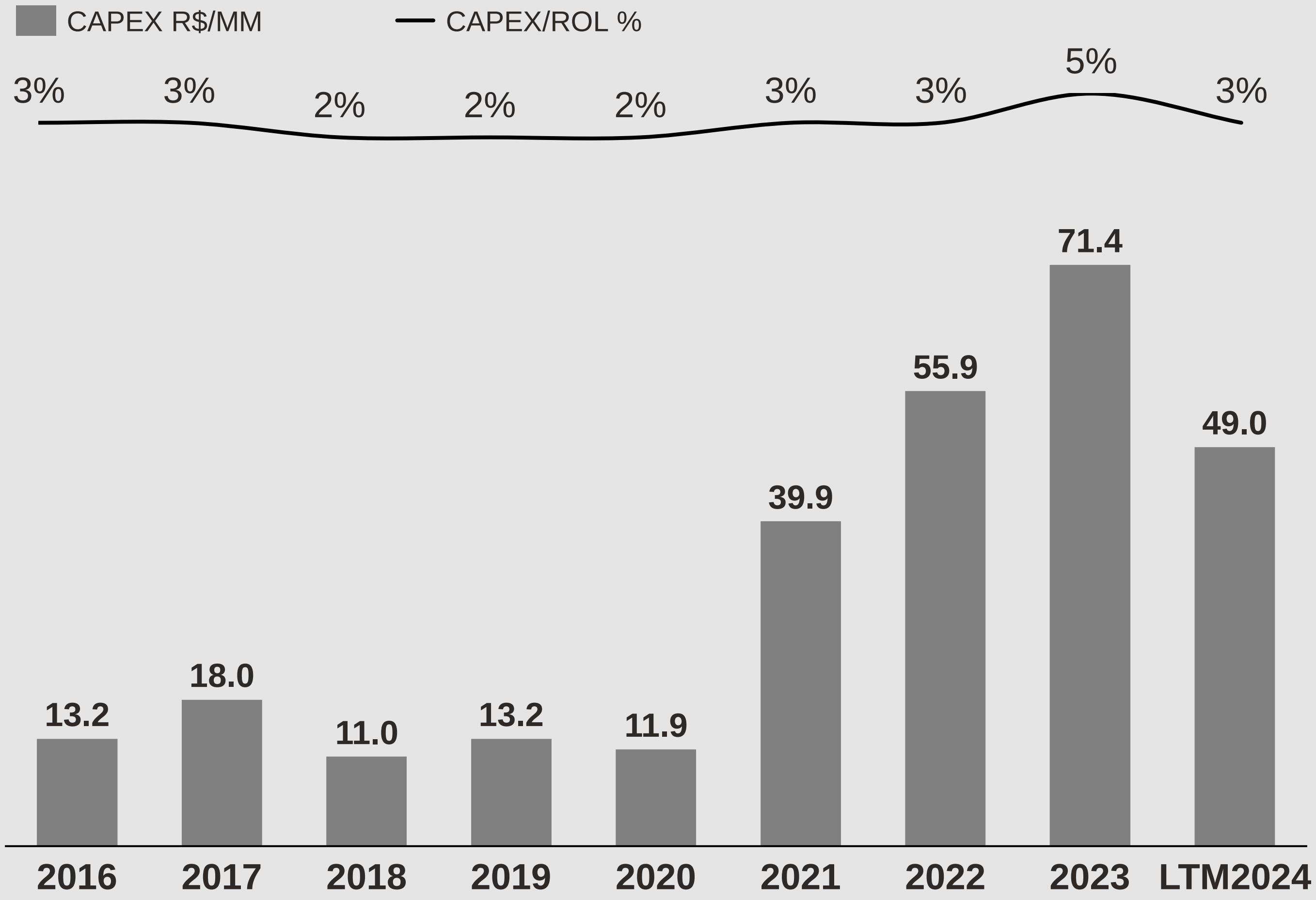
Distribution of R$ 49.0 million:

26.1%
Aimed at increasing factory capacity

12.9%
Aimed at developing new products

37.0%
Intended for Information Technology Development

24.1%
For Reforms and Legislation (NR)



STRONG CASH GENERATION AND GREATER

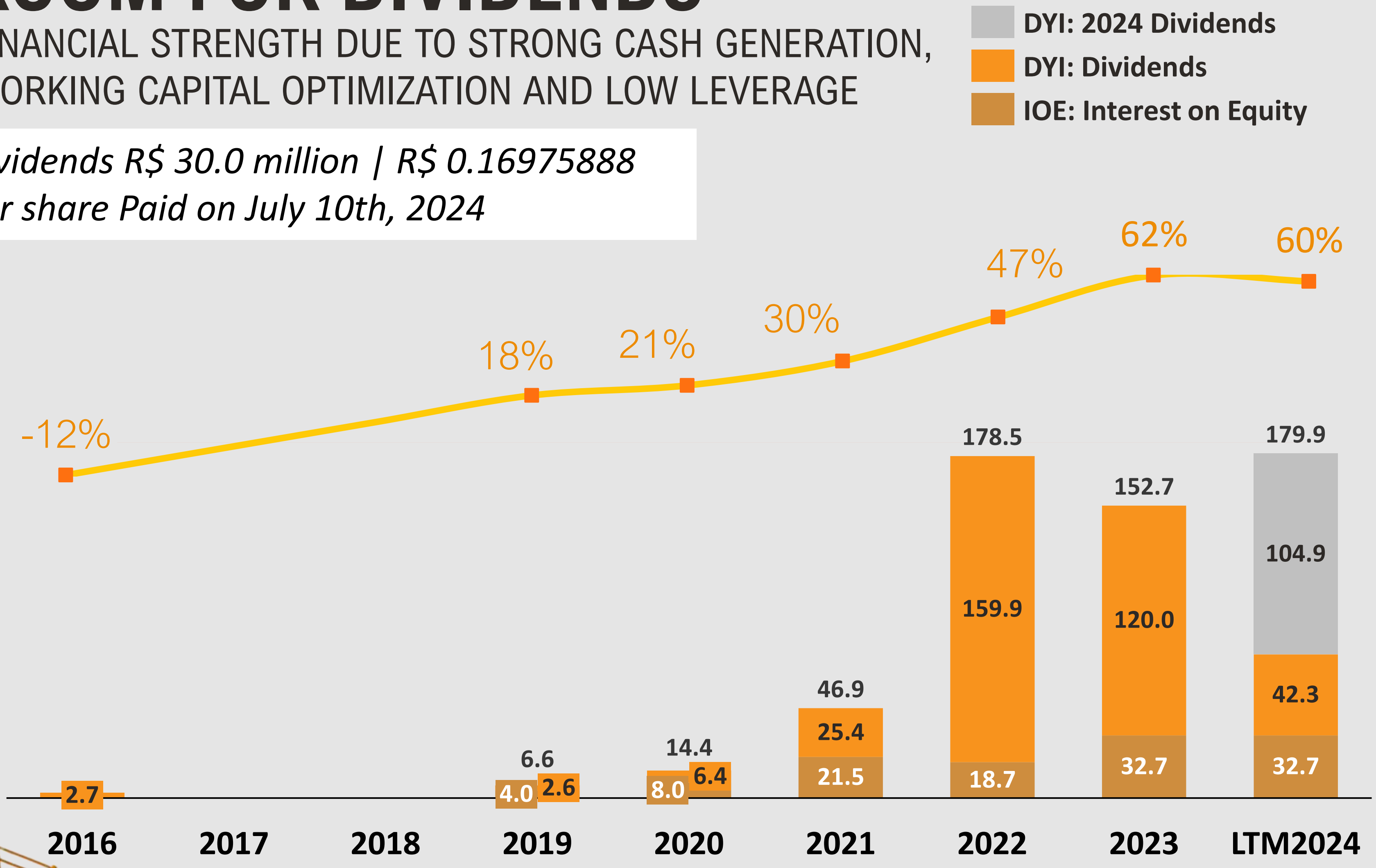
ROOM FOR DIVIDENDS

FINANCIAL STRENGTH DUE TO STRONG CASH GENERATION, WORKING CAPITAL OPTIMIZATION AND LOW LEVERAGE

Dividends R$ 30.0 million | R$ 0.16975888 per share Paid on July 10th, 2024

R$ 513.4 million
Gross Cash
June 2024

R$225.1 million
Net Cash
June, 2024



Data presented considering cash basis.

WAREHOUSE CONSTRUCTION AND EXPANSION PROGRAM

Highlights

- Competitive interest rate at levels below Selic rate;
- Increase in the limit from R$ 50 million to R$ 200 million per cooperative;
- In 2023, 70% of the company's net revenue came from its own resources and 30% from customer financing. Of the amount financed, 47% is from the PCA, with the highest representation.

Cruz Alta, in Rio Grande do Sul | Delivered in September 2018
Stored : Soy, Corn and Wheat

Crop Plan

Warehouse Construction and Expansion Program

	2022/2023 (Previous)	2023/2024 (Previous)	2024/2025 (Current)
Fee:	7% and 8.5% per year	7% e 8.5% per year	7% e 8.5% per year
Deadline:	12 years	12 years	8 years
Expiration date:	3 years	2 years	2 years
Amount:	R$ 5.13 billion	R$ 6.65 billion	R$ 7.80 billion
Limiter:	50 million	50 million	200 million

+29.6%

+17.3%

Enough to expand installed capacity by up to **8 million tons.**

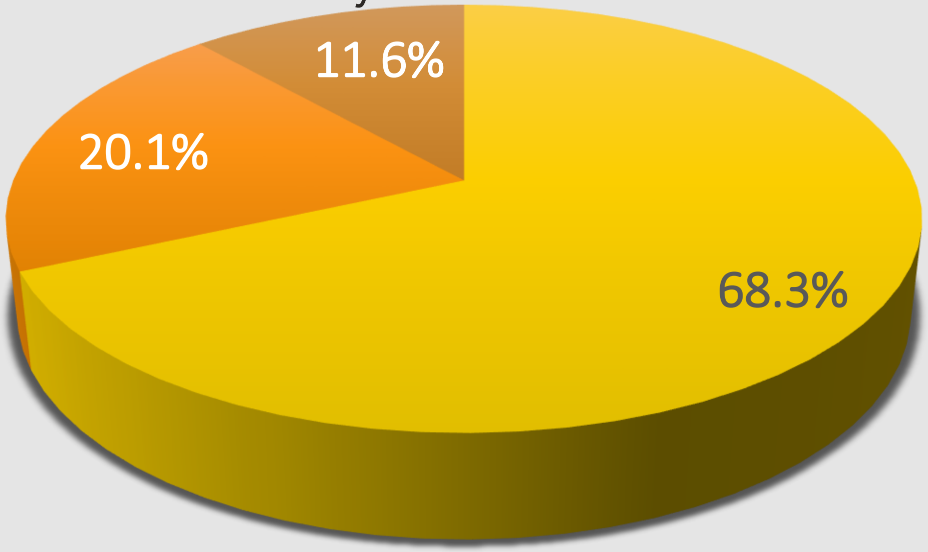
Around 630 new plants

Note: As of July 2024, the BNDES had released R$4.5 billion. .

Shareholding structure
Corporation

B3: KEPL3

Base date: 06/30/2024



Total of Shares: 179,720,130 ON

Board of Directors and governance

Fiscal Council

Review of accounts and transparency for minority shareholders.

Strategy, Investment and Finance Committee

Analyze and issue recommendations to the proposed strategic plan, business plan, and other guidelines and orientations related to the Company's strategy to be submitted to the Board of Directors, as well as identify and analyze business opportunities.

Audit and Risk Committee

Management and internal processes supervision body for the Board of Directors.

People, Compliance and Sustainability Committee

To ensure the company's commitment to a management and culture that observes the pillars of corporate governance, sustainability and business ethics, as well as to monitor and decide on the actions of the Disciplinary, Integrity, Strategic Security, ESG and Privacy Committees.

DECISION-MAKING SUPPORT STRUCTURE

Composition of the Board of Directors

Luiz Tarquínio Sardinha Ferro
(Chair of the Board of Directors)

Júlio Toledo Piza
(Vice-Chair of the Board of Directors)

Maria Gustava Brochado Heller Britto
(Sitting member of the Board of Directors – Independent)

Arthur Heller Britto
(Sitting member of the Board of Directors – Independent)

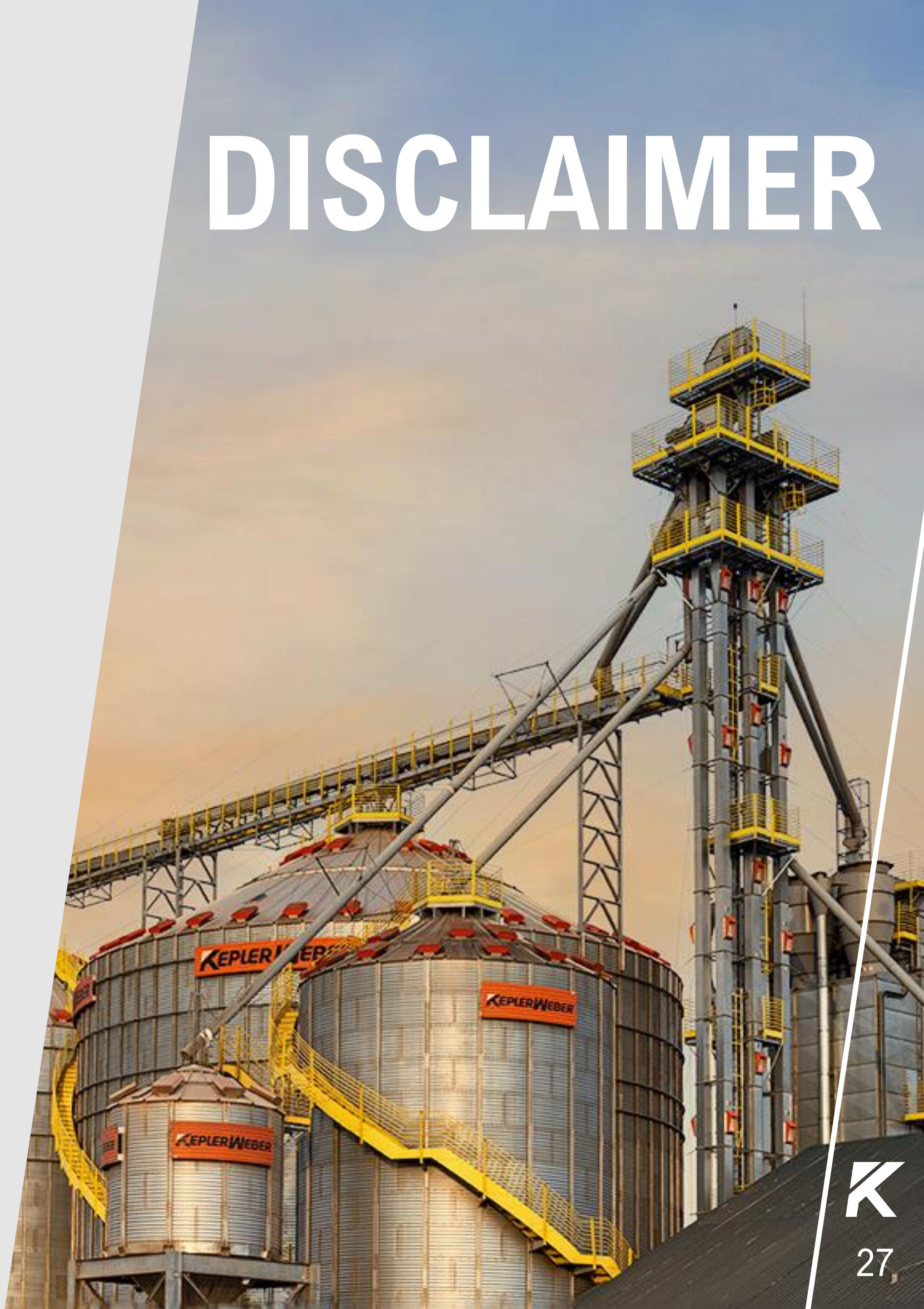
Ruy Flaks Schneider
(Sitting member of the Board of Directors – Independent)

Piero Abbondi
(Sitting member of the Board of Directors)

Marcelo Guimarães Lopo Lima
(Sitting member of the Board of Directors – Independent)

Ricardo Sodré Oliveira
(Sitting member of the Board of Directors – Independent)

DISCLAIMER



This presentation contains forward-looking statements regarding the business outlook, estimated operating and financial results, and growth prospects for Kepler Weber ("Company"). They are only estimates and projections and, as such, are based solely on the expectations of the Company's management. Such future developments are substantially dependent on external factors in addition to the risks described in the disclosure documents filed by Kepler Weber and are therefore subject to change without any prior notice.

The verbs "anticipate", "believe", "estimate", "expect", "project", "plan", "forecast", "target" and other similar verbs are intended to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those projected in this presentation, and do not guarantee any future performance of the Company. Some factors that may affect this corporate performance include but are not limited to: (i) approvals and licenses required for project approval; (ii) market conditions, most notably agribusiness; (c) performance of the Brazilian economy and international markets where the Company operates, including interest and exchange rates; (d) competitive environment; and (e) risks disclosed in the Company's files with the CVM – Brazilian Securities and Exchange Commission.

All forward-looking statements in this presentation are based on information and data available on the date they were issued, and Kepler Weber is under no obligation to update them as new information or future events may arise.

Non-GAAP Measures

The Company discloses some non-GAAP financial measures, which are not recognized under IFRS, including “net debt”, “total liquidity” and “EBITDA”. Kepler Weber's management believes that the disclosure of non-GAAP measures provides useful information for investors, financial analysts and the general public in their analysis of operating performance, and in comparing such operating performance with that of other companies. However, these non-GAAP measures have no standardized meanings and may not be directly comparable to similarly named measures adopted by other businesses. Investors in general should not rely on non-IFRS information as a substitute for IFRS measures of earnings or cash flow when making an investment decision.

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