

# 2Q20 RESULTS



## POSITIVE RESULTS IN A CHALLENGING SCENARIO





The background of the slide is a photograph of a long row of large, blue industrial electric motors in a factory. The motors are arranged in a perspective line, receding into the distance. They have large, circular cooling fans on the front and are mounted on a metal frame. The lighting is bright, and the overall color scheme is dominated by the blue of the motors and the grey of the factory floor and walls.

# DISCLAIMER

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This is a support document for the WEG S.A. 2020 second quarter results conference call.

Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.


## 2Q20 HIGHLIGHTS

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Net Revenue

**R\$ 4.1 bi**



+23.7% 

ROIC

**21.6%** 

EBITDA

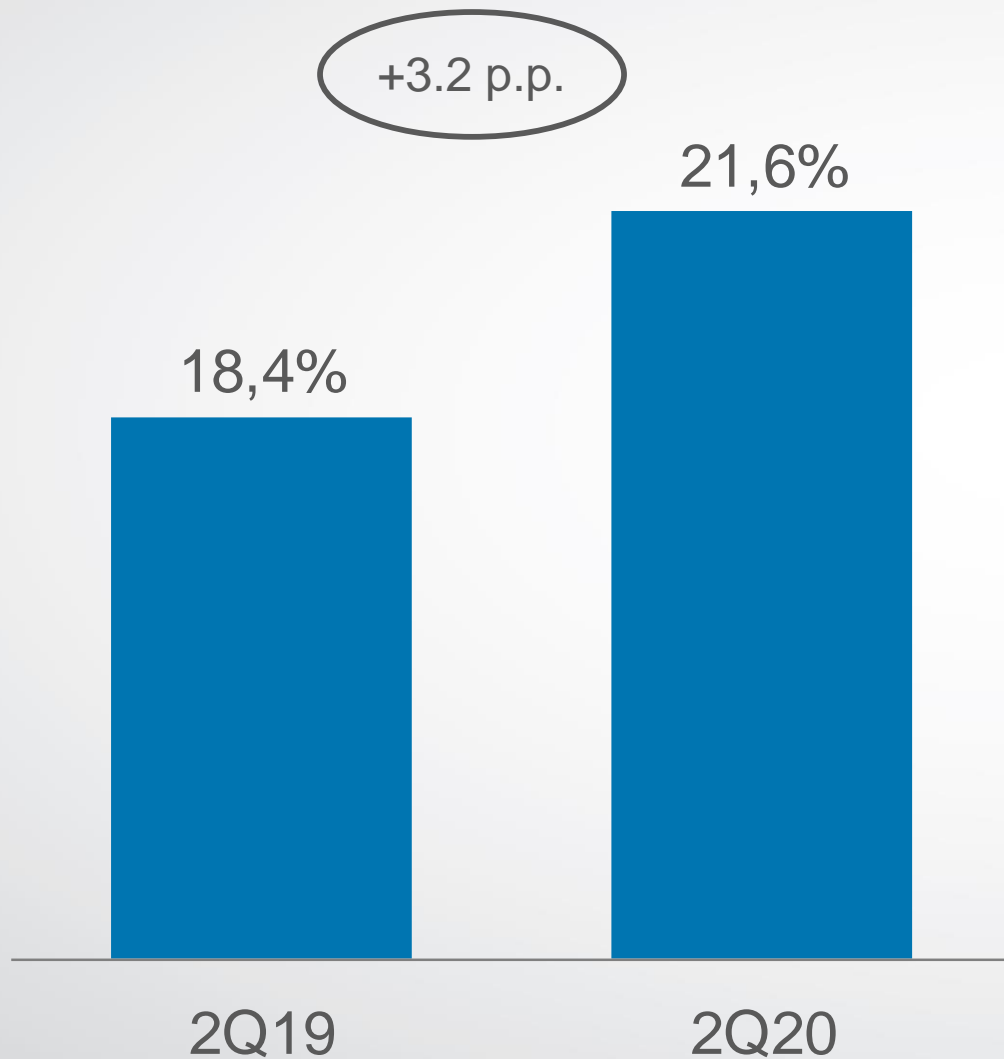
**R\$ 732 mi**

+36.3%   


EBITDA margin

**18.0%** 

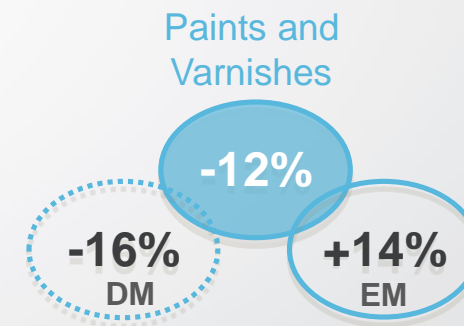
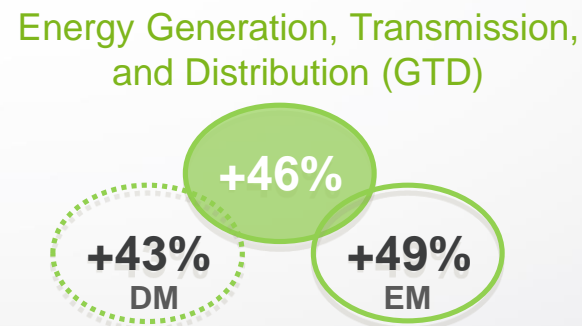
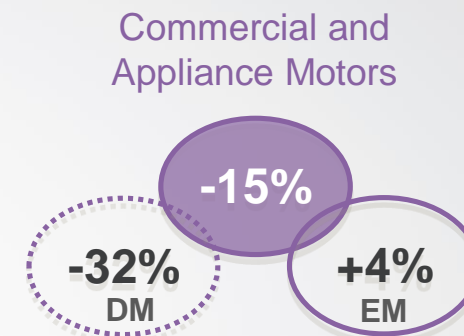
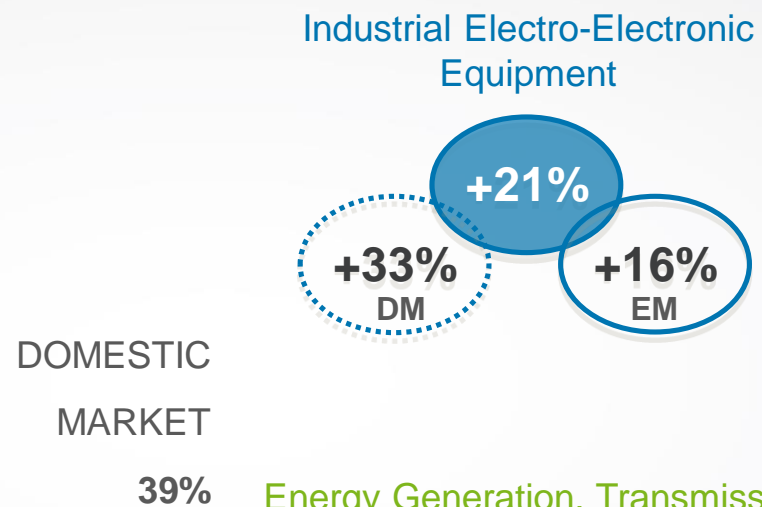
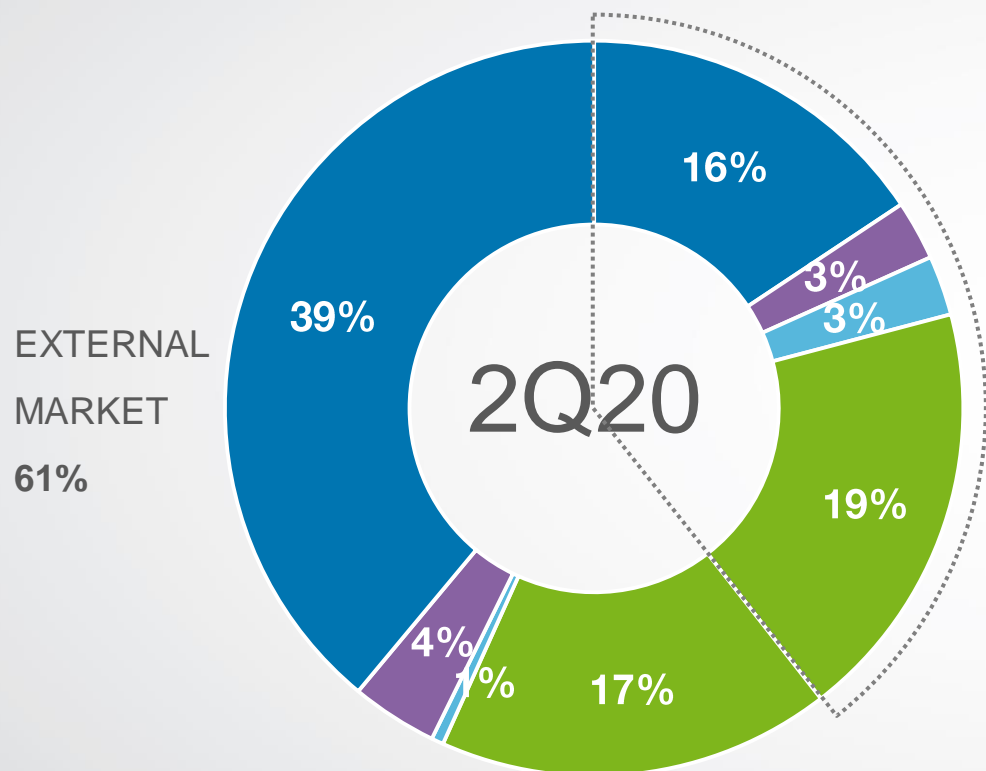
# RETURN ON INVESTED CAPITAL



**Net Operating Profit  
After Taxes**  **+31.6%**

**Invested Capital**  **+12.2%**

# BUSINESS AREA PERFORMANCE

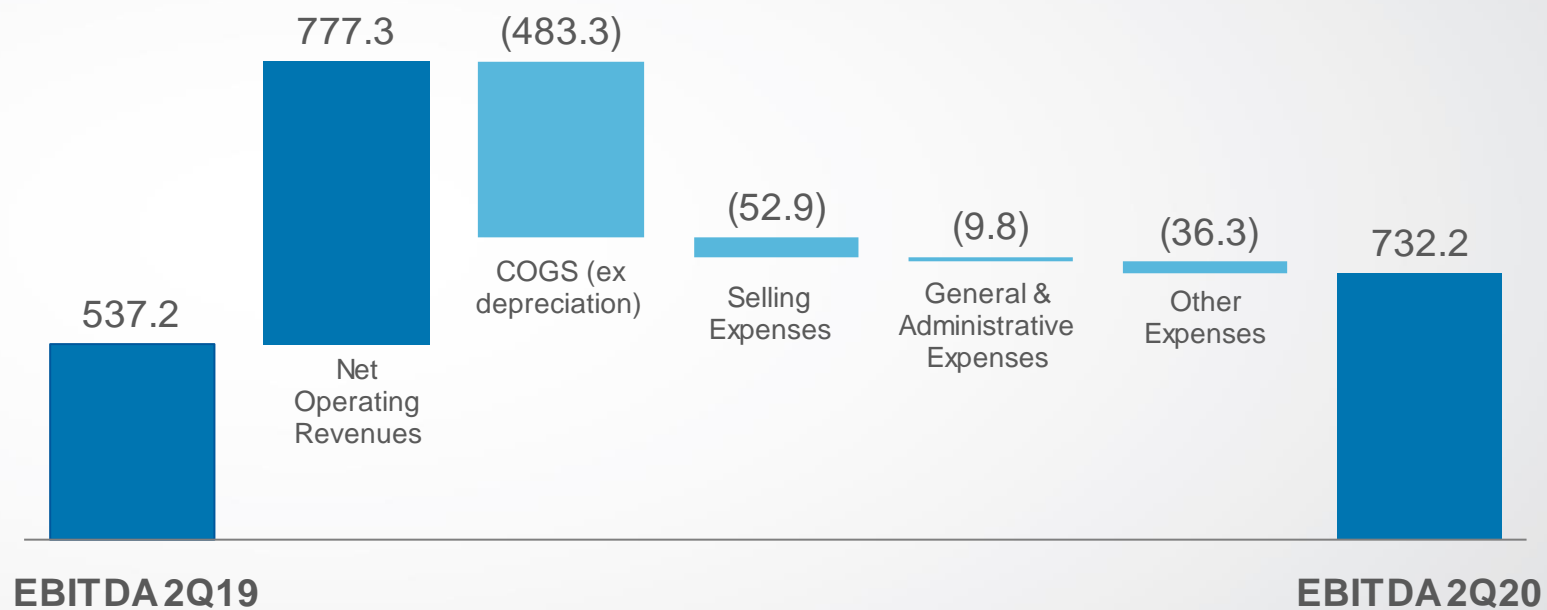




# EBITDA

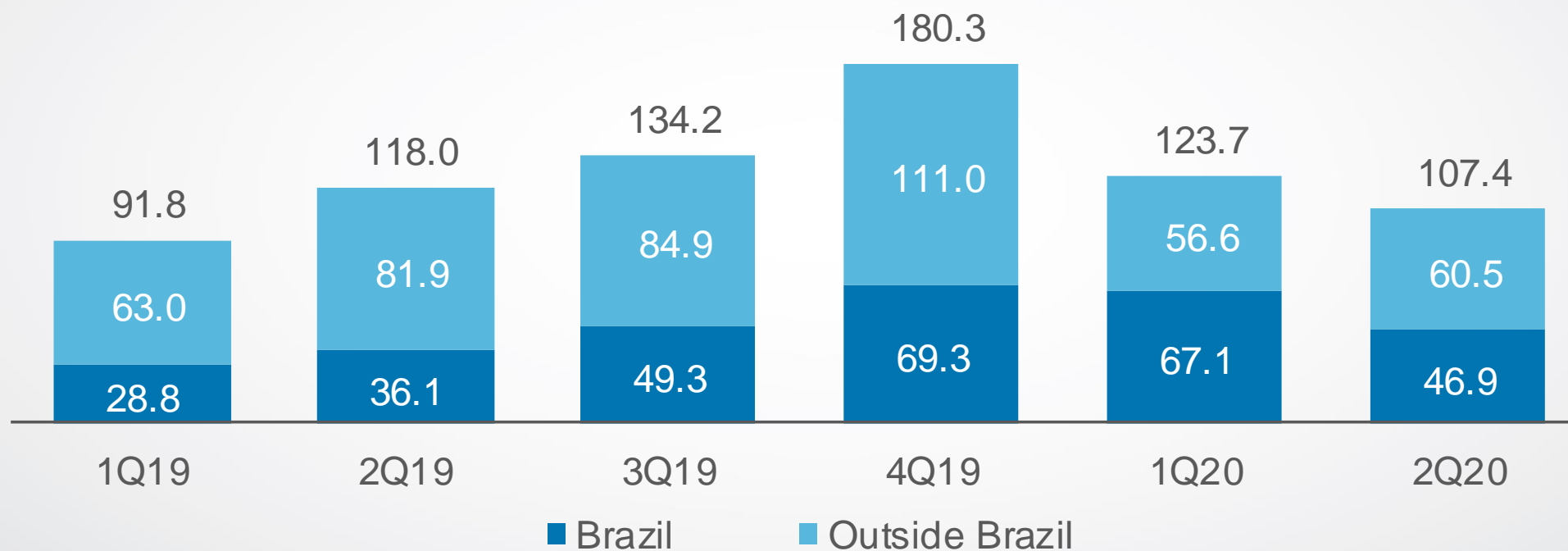


In R\$ million



# INVESTMENTS (CAPEX)

In R\$ million



## Recent Achievements



Acquisition of Mvisia, which specializes in artificial intelligence solutions applied to computer vision for the industry



Acquisition of BirminD, a technology company active in the artificial intelligence market applied to Industrial Analytics

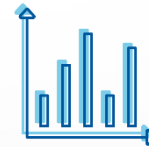
## 2020 Outlook



Short cycle products order entry impacted by the pandemic, but showing signs of recovery in May and June



Long cycle products continues to bring stability to our business



Margins may show volatility due to market uncertainties and WEG's business dynamics



Continuity of measures to preserve the integrity of employees and adjustments to minimize impacts on our business



# CONTACTS

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