



RESULTS PRESENTATION 3Q21

Disclaimer



This is a support document for the WEG S.A. conference call.

Any forecasts contained in this document or statements that may eventually be made during this conference call relating to **WEG's** business perspectives, projections and operating and financial goals and to **WEG's** potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect **WEG's** future performance and lead to results that may differ materially from those expressed in such future considerations.





R\$ 6.2 bi

Net Revenue

+29.1%
vs. 3Q20



R\$ 1.1 bi

EBITDA

EBITDA Margin 18.5%

+22.3%
vs. 3Q20

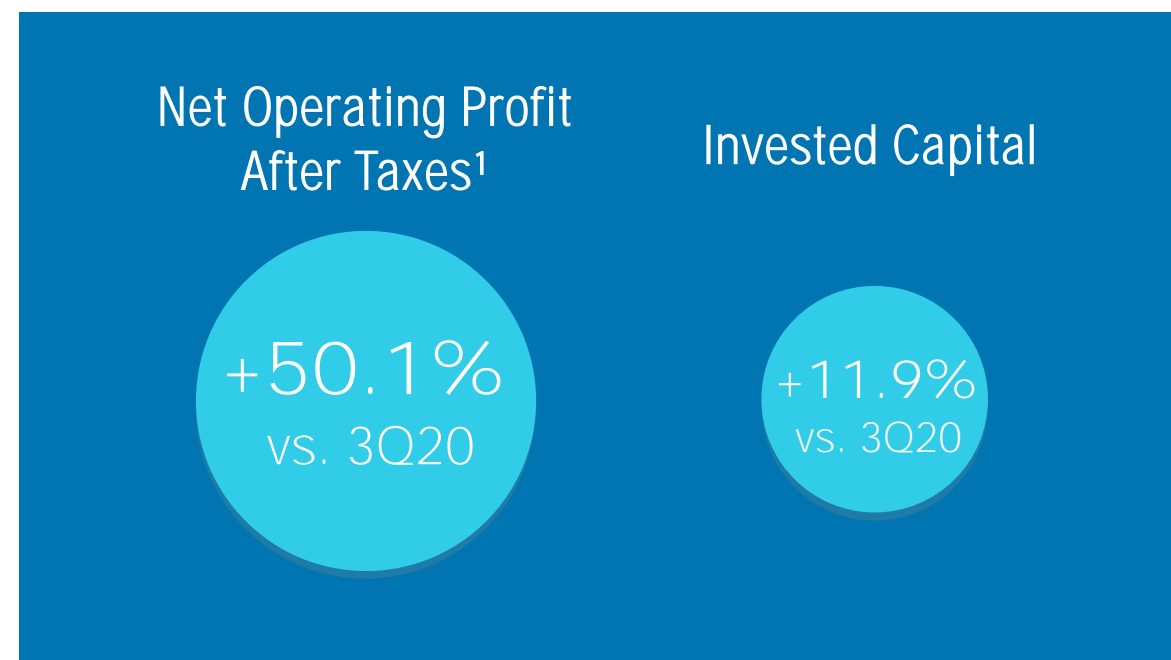
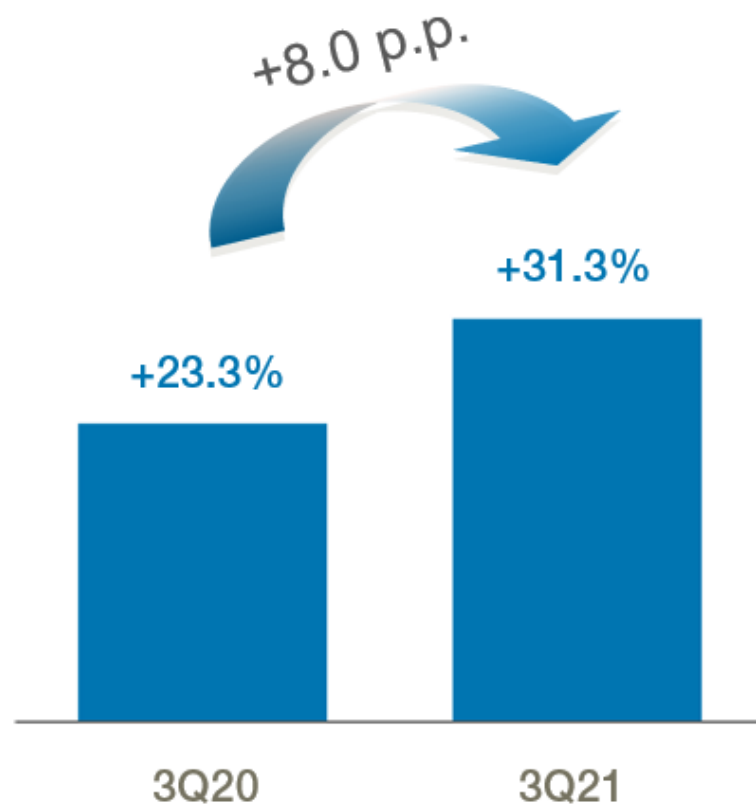


31.3%

ROIC

+8.0 p.p.
vs. 3Q20

Return on Invested Capital



¹Accumulated in the last 12 months

3Q21 Business Area Performance

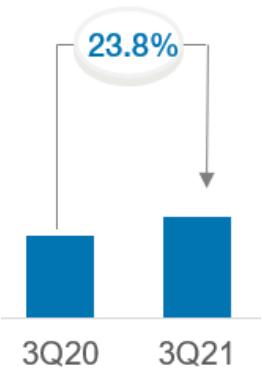
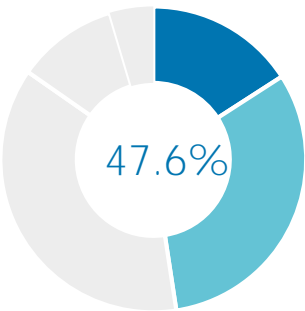


% of total NOR

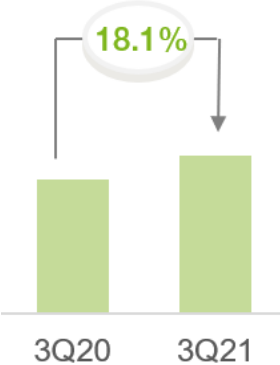
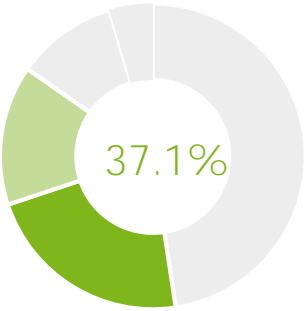
Net Revenue
Domestic Market

External Markets

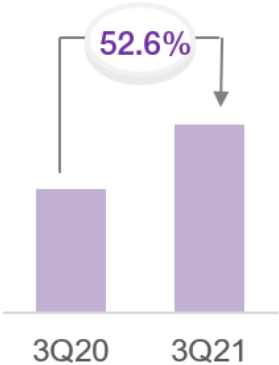
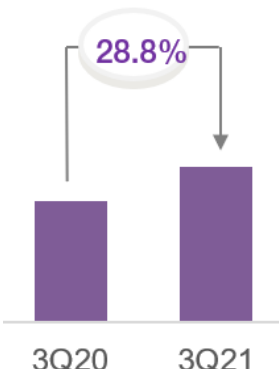
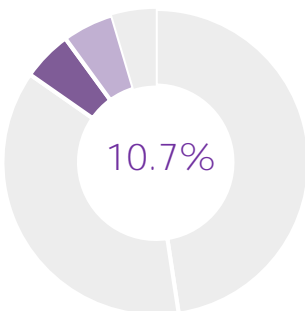
Industrial Electro-Electronic Equipment



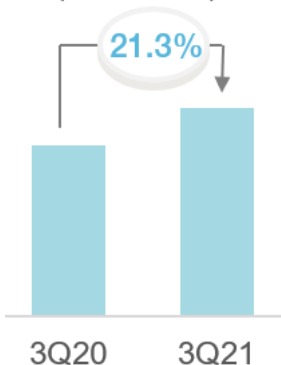
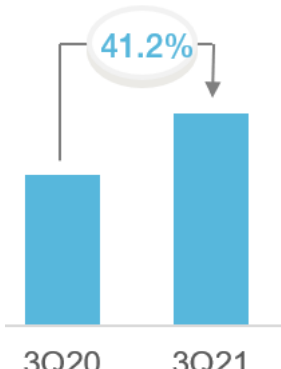
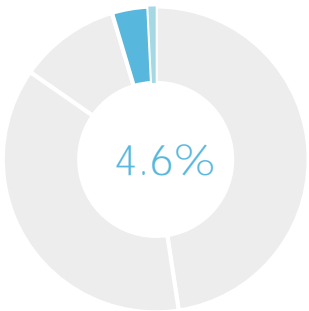
Energy Generation, Transmission, and Distribution (GTD)



Commercial and Appliance Motors



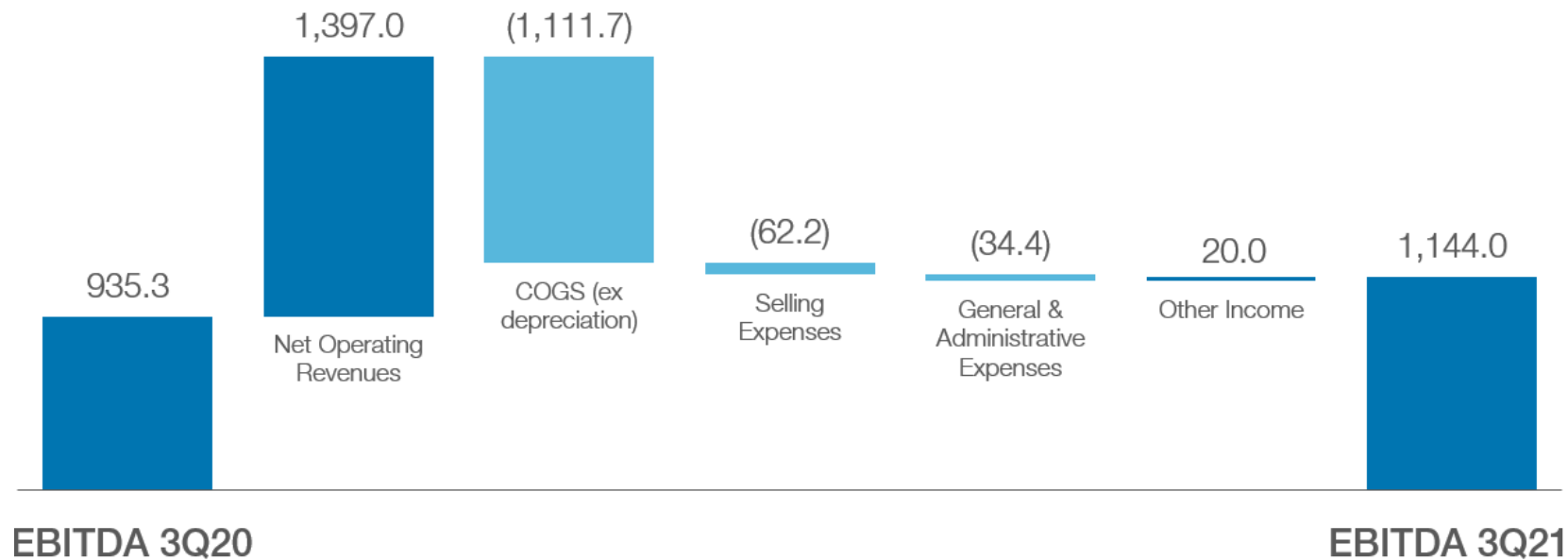
Paints and Varnishes



EBITDA



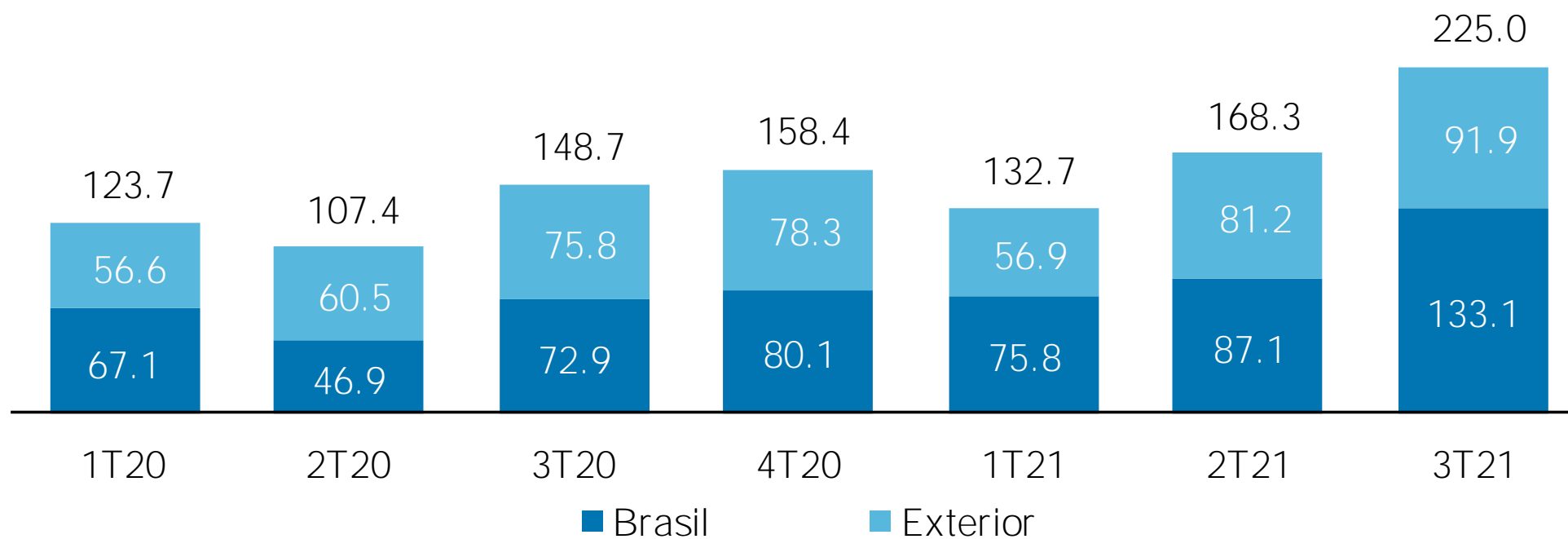
In R\$ million



Investments (CAPEX)



In R\$ million



Recent Achievements



Establishment of our 5th Transformer Factory in North America



Acquisition of Balteau Produtos Elétricos in Itajubá, MG, Brazil



Exclusive partnerships with large automakers in Brazil to supply EV charging stations



Outlook



Improvement in order entry signals growth in the external market



Good long-cycle backlog should continue to support growth in Brazil



Raw material costs and product mix should pressure margin in the coming quarters



Global supply chain is still a concern, but also creates opportunities



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