

The background of the slide is a photograph of several large, circular industrial coils. These coils are made of thick, reddish-brown copper wire, which is tightly wound in a spiral pattern. They are mounted on light-colored, circular metal frames. The coils are arranged in a cluster, with some in the foreground and others slightly behind. The lighting is dramatic, with strong highlights on the copper wire and deep shadows. The overall color palette is dominated by the blue of the background and the red of the copper.

RESULTS PRESENTATION **3Q22**

Disclaimer



This is a support document for the WEG S.A. conference call.

Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.





R\$ 7.9 bi
Net Revenue

+27.6%
vs. 3Q21



R\$ 1.6 bi
EBITDA
EBITDA margin 19.8%

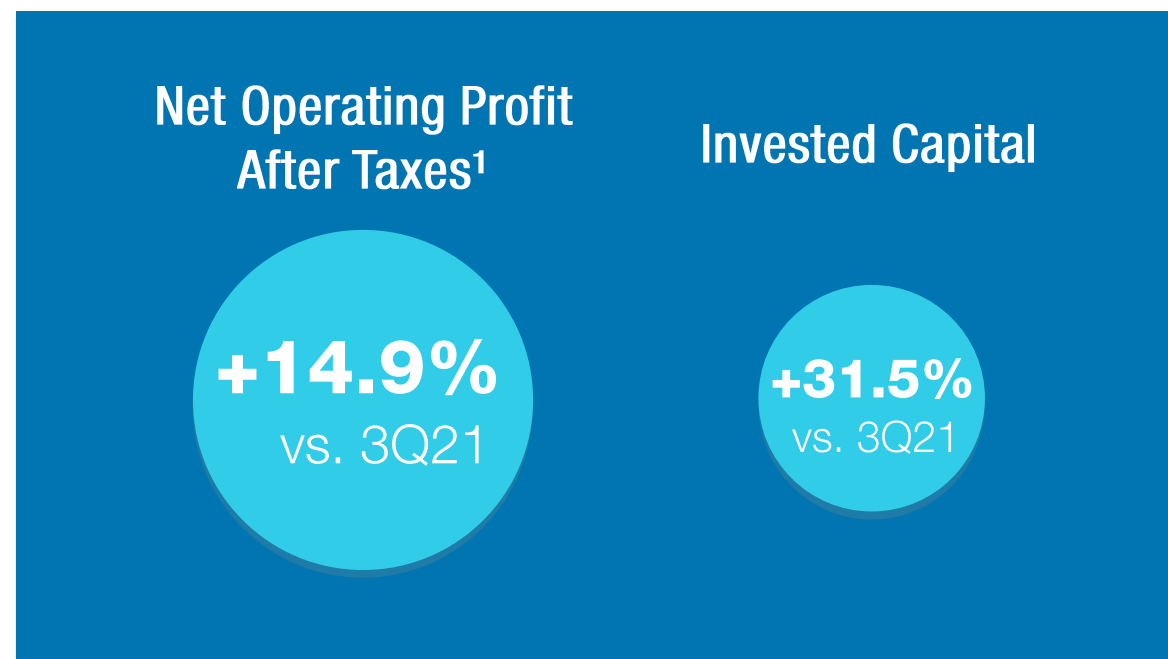
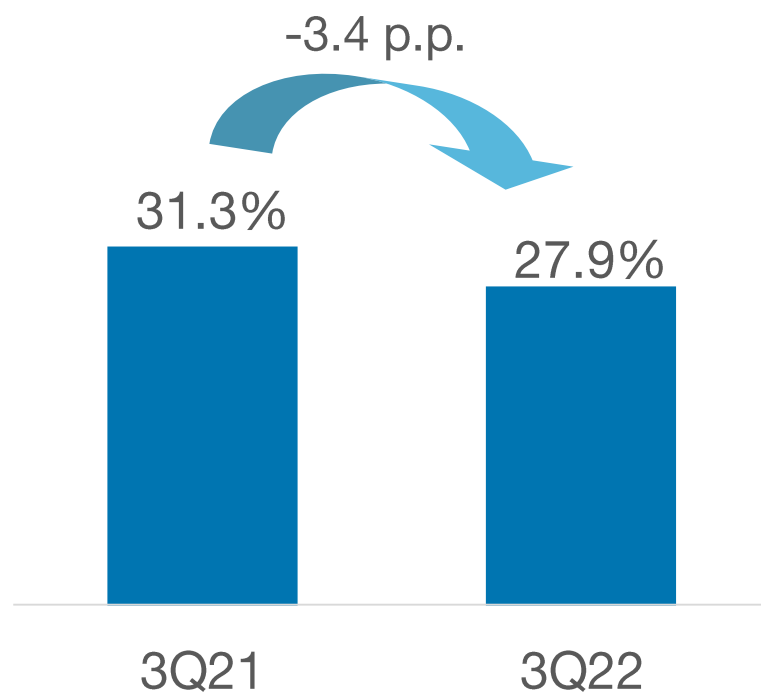
+37.1%
vs. 3Q21



27.9%
ROIC

-3.4 p.p.
vs. 3Q21

Return on Invested Capital

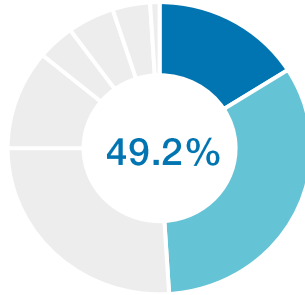


¹Accumulated in the last 12 months

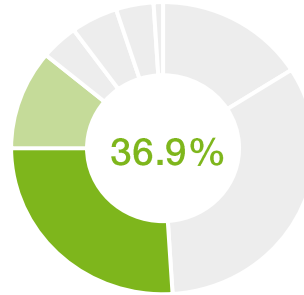
3Q22 Business Area Performance



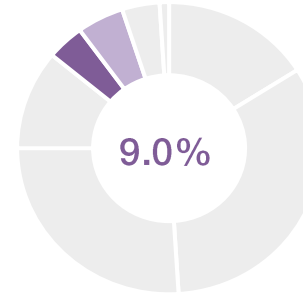
Industrial Electro-Electronic Equipment



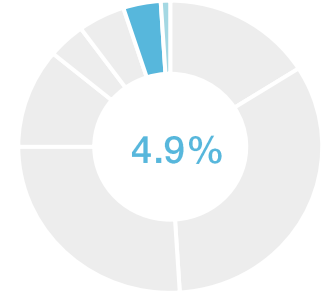
Energy Generation, Transmission, and Distribution (GTD)



Commercial and Appliance Motors



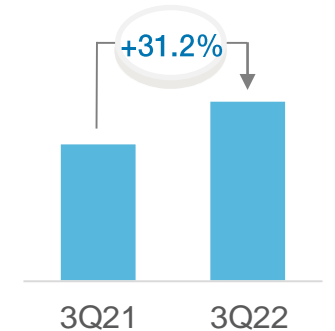
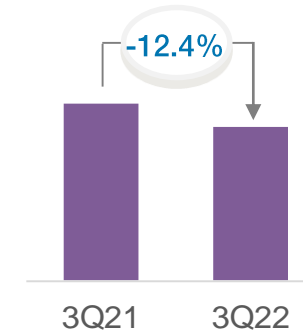
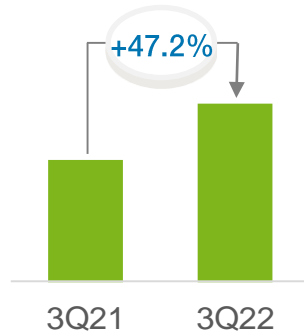
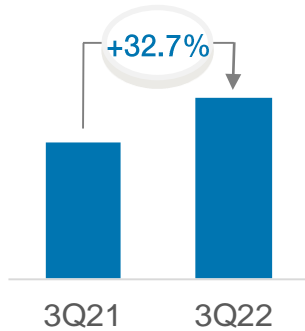
Paints and Varnishes



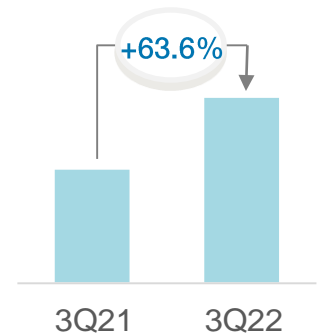
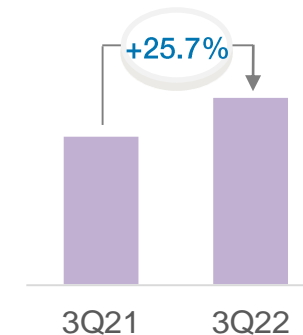
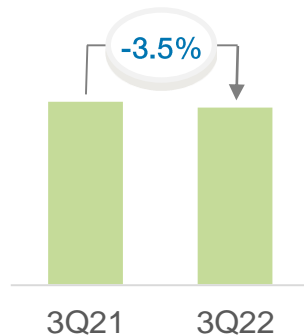
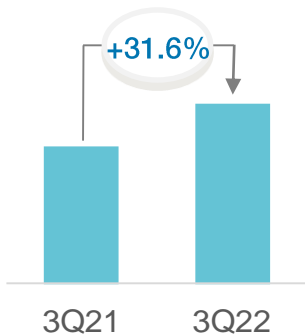
% of total NOR

Net Revenue

Domestic Market



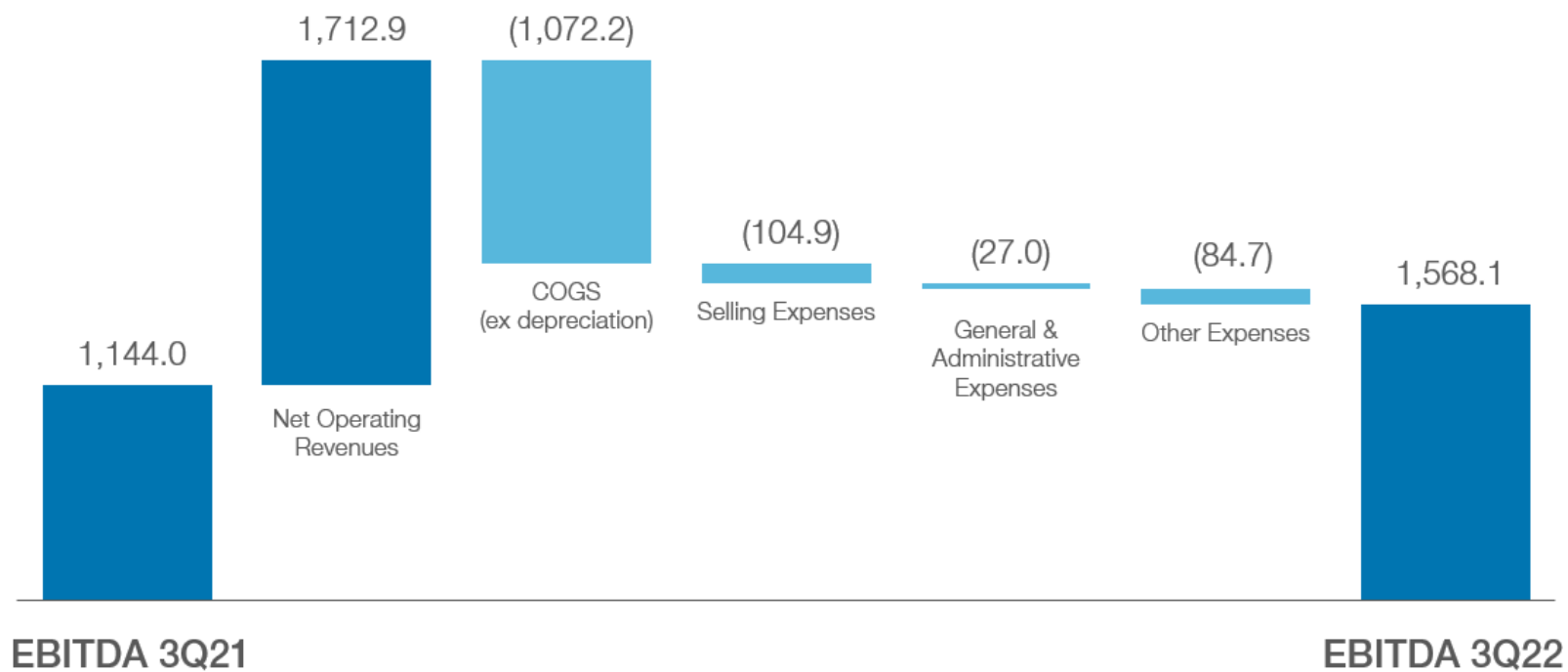
External Markets



EBITDA



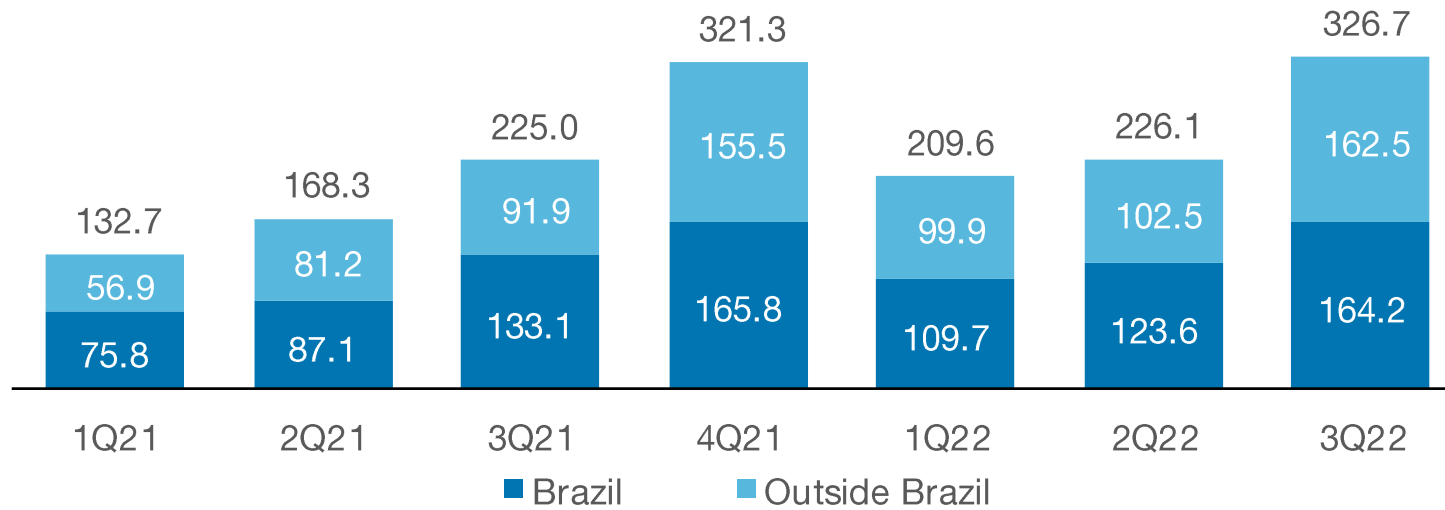
In R\$ million



Investments (CAPEX)



In R\$ million



Istanbul, Turkey

Recent Achievements



Elected among the most innovative companies in Brazil by the Valor Inovação 2022 Award



Acquisition of Gefran's Motion Control unit



Investments of R\$660 million in Jaraguá do sul for the production of traction motors



WEG Carbon Neutral Program

Outlook



Positive demand and the portfolio for long-cycle business show continuous revenue growth in Brazil and abroad



Operational improvements and lower pressure on material costs should contribute to good profitability in the year



The uncertainty regarding the global macroeconomic scenario is the main attention point for 2023



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