



WEGDAY₂₀₂₂

Welcome!



André Meneguetti Salgueiro

Driving efficiency and sustainability



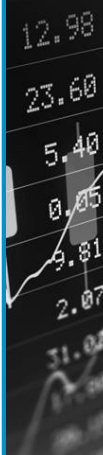
DISCLAIMER



Any forward-looking statements that may be made about future events, at business perspective, at operational and financial projections and goals, and the growth potential of WEG in the future, constitute mere beliefs and expectations of WEG's management, based on information currently available.

These statements involve risks and uncertainties and therefore depend on circumstances that may or may not occur.

Investors should understand that general economic, industrial, and other operating conditions may affect WEG's future performance and lead to results that differ from those expressed in such forward-looking state.





**Manfred
Peter Johann**
Chief Operating Officer
WEG Automação



**Carlos
Diether Prinz**
Chief Operating Officer
WEG T&D



**Harry
Schmelzer Junior**
CEO



Opening

Automation

Transmission & Distribution

Interval

Perspectives

9h10

10h00

10h50

11h40

12h30

9h00

9h35

10h25

11h15

12h00

Industrial Motors

Energy

Q&A

Financial Performance

Q&A



**Alberto
Yoshikazu Kuba**
Chief Operating Officer
WEG Motores Industrial



**João Paulo
Gualberto da Silva**
Chief Operating Officer
WEG Energia



**André Luís
Rodrigues**
CFO





WEG DAY *2022*

Industrial Motors



Alberto Yoshikazu Kuba

Driving efficiency and sustainability



AT A GLANCE



WEGDAY₂₀₂₂

13

Manufacturing sites

8 Countries
4 Continents

+3 mi

Industrial motors manufactured per year

+13,500

Employees

70%

of sales in 2021 were high efficiency electric motors

Resellers and Distributors

+3,300

+79%

of motor sales outside Brazil

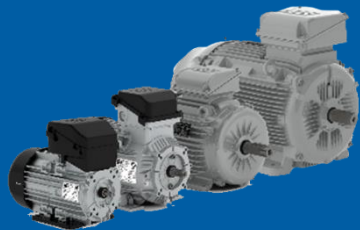
Largest manufacturing facility for **low voltage motors** in the world



PRODUCT PORTFOLIO

WEGDAY₂₀₂₂

General



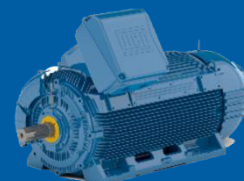
WEG General Purpose



W22



WMagnet



W51HD



W40

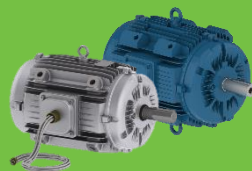


W60

Special



W22Xdb



W22 Smoke Extraction
Ventilation and Exhaust



WECM

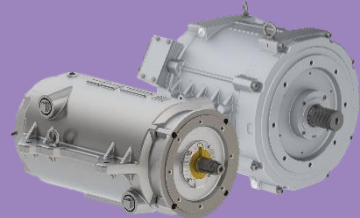


WEG Lift Gearless



Vertical High Thrust

Electric Traction

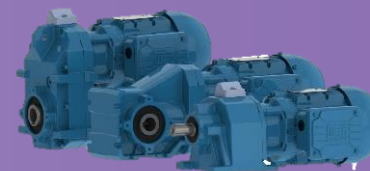


Trucks and Buses

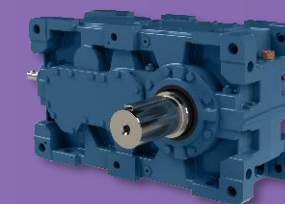
Gearboxes



WCR



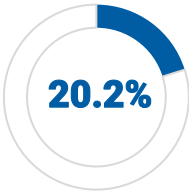
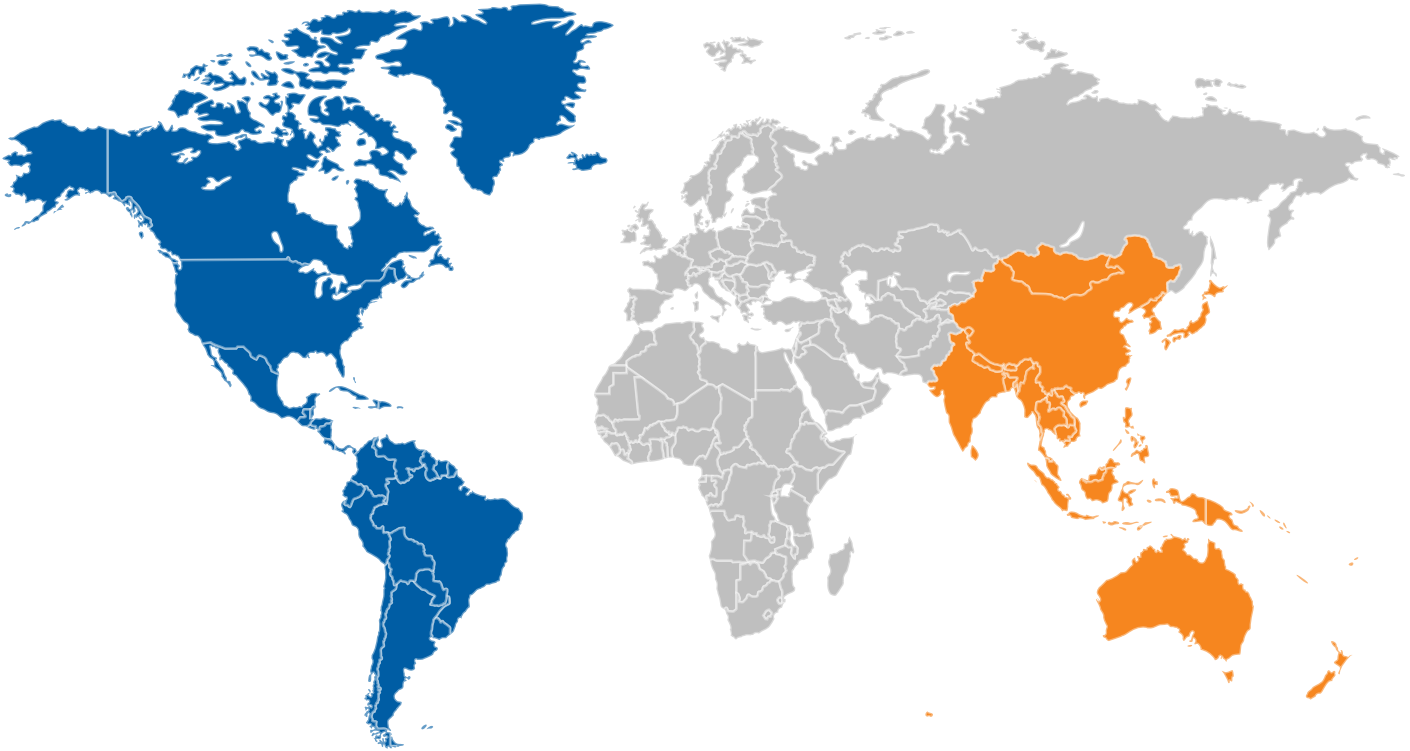
WCG20



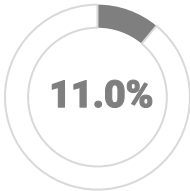
WCG50



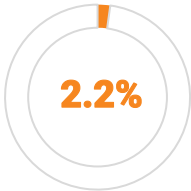
MARKET SHARE



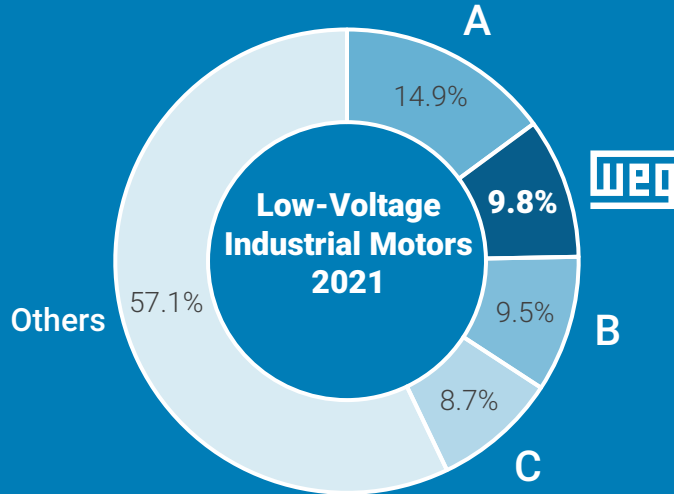
AMERICAS
US\$ 4 bi



EMEA
US\$ 3.5 bi



APAC
US\$ 6.2 bi



GLOBAL
US\$ 13.7 bi





“GLOCALIZATION”



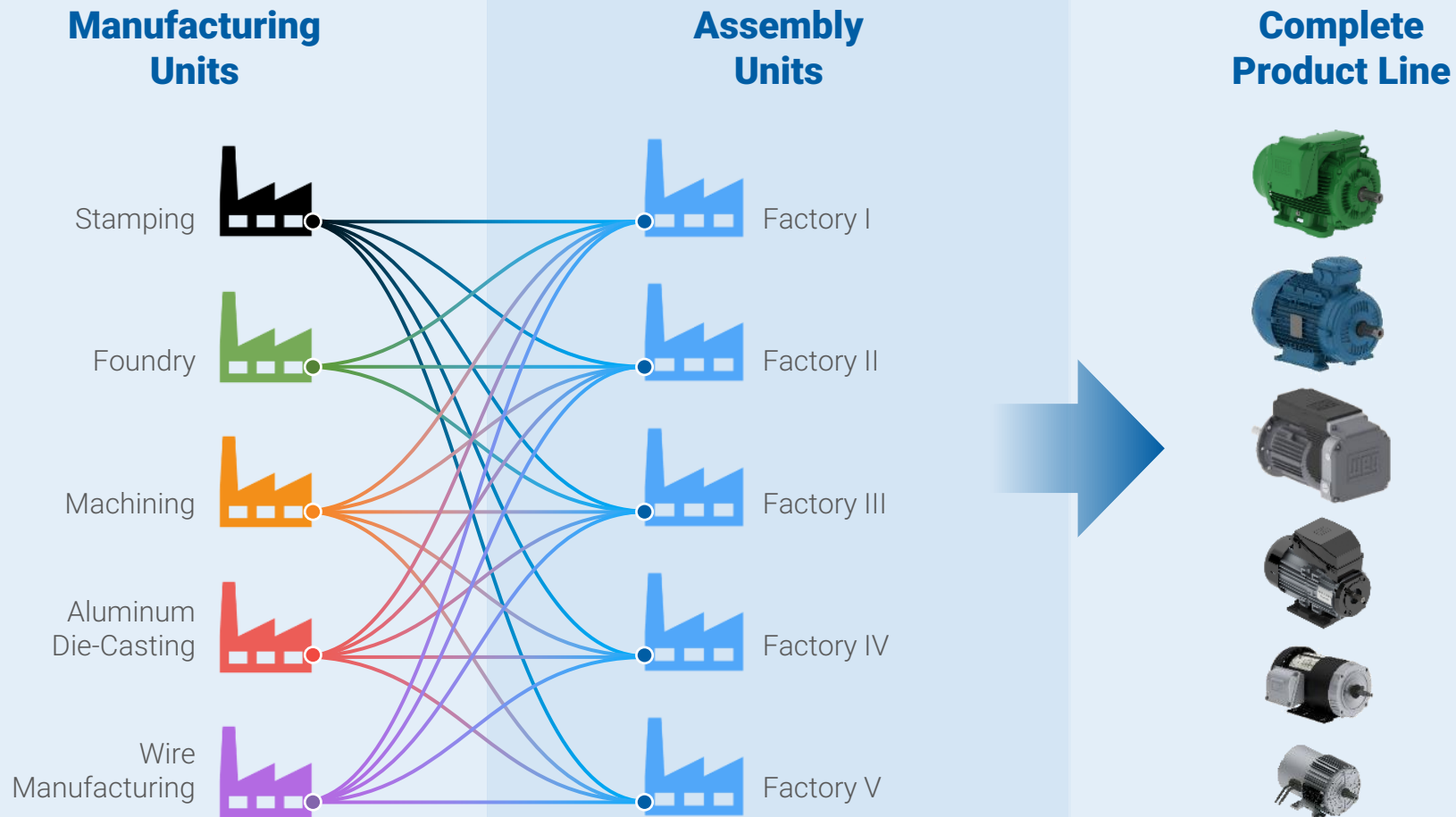


Manufacturing of the main product lines according to the sales strategy



VERTICAL INTEGRATION

Production flexibility to provide customized products
Supply chain with low dependence on external suppliers

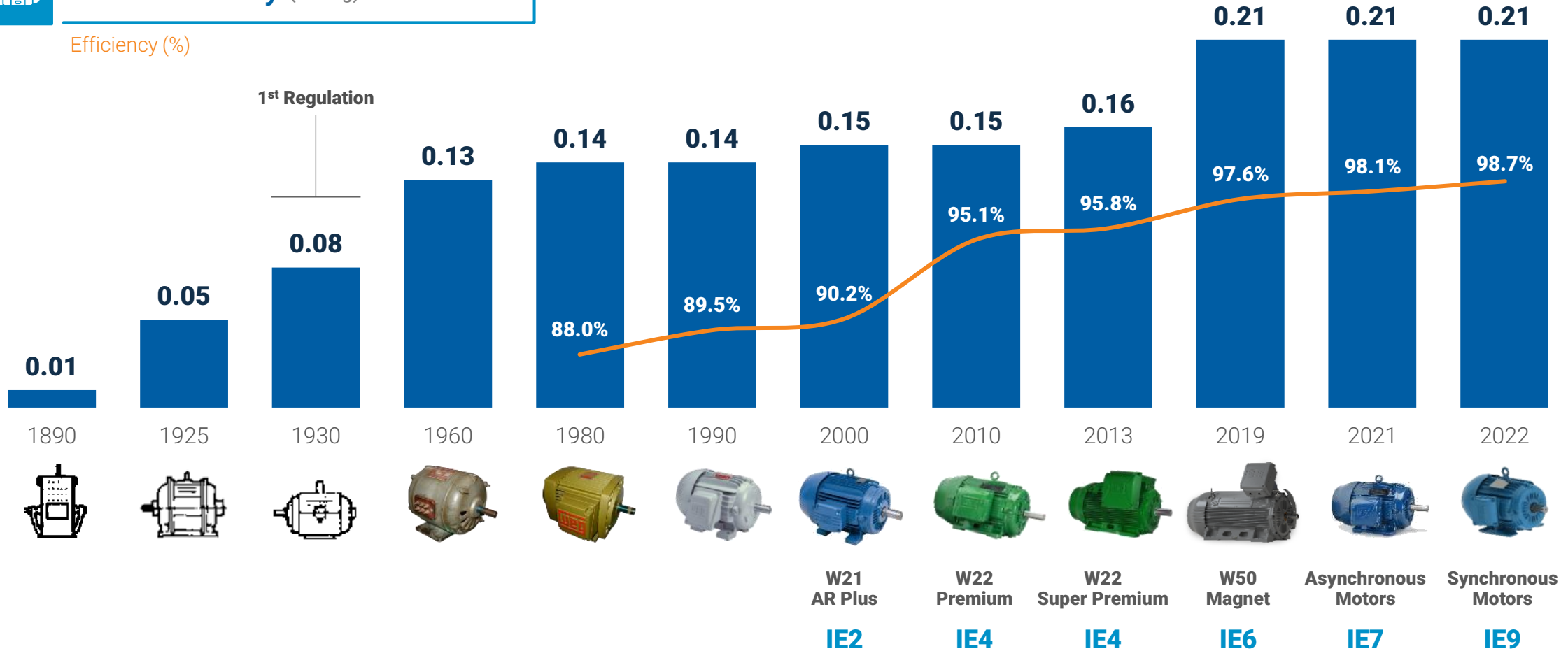


ENERGY EFFICIENCY EVOLUTION



Power Density (kW/kg)

Efficiency (%)



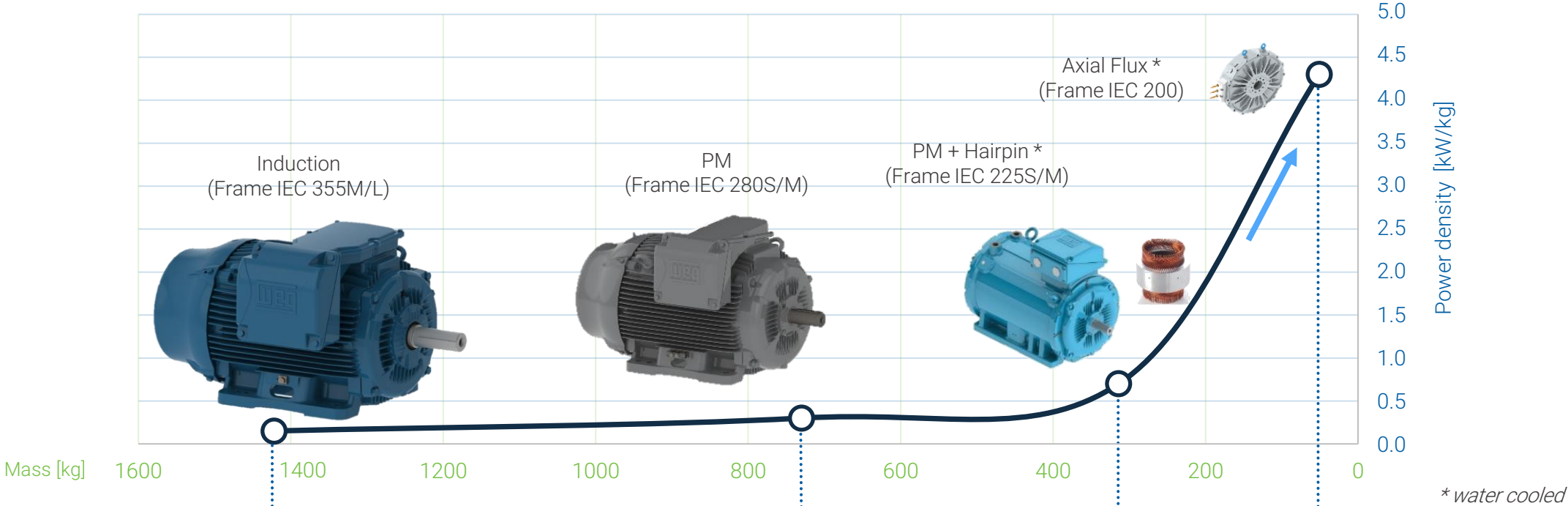
HIGHER PERFORMANCE WITH LOWER ENERGY CONSUMPTION



NEW PRODUCTS DEVELOPMENT



220 kW@3600 rpm



**EQUIVALENT
RAW MATERIALS**





Induction Motor x Axial Flux Motor

| | Induction Motor (55M/L) | Axial Flux Motor (200) |
|-----------------|-------------------------|------------------------|
| Mass [kg] | 1,498 | 51 |
| Power [kW] | 220 | 220 |
| Density [kW/kg] | 0.15 | 4.30 |



INDUCTION MOTOR

- Well-known and accepted solution in the market
- Standard power density
- The packet grows in the axial direction
- Established maintenance procedure

AXIAL FLOW MOTOR

- Ultra compact
- 29X less raw material
- Extreme power density
- Design allows in series association





India – Hosur



Begins operation in: **August 2022**



Investment: **US\$ 20 mi**





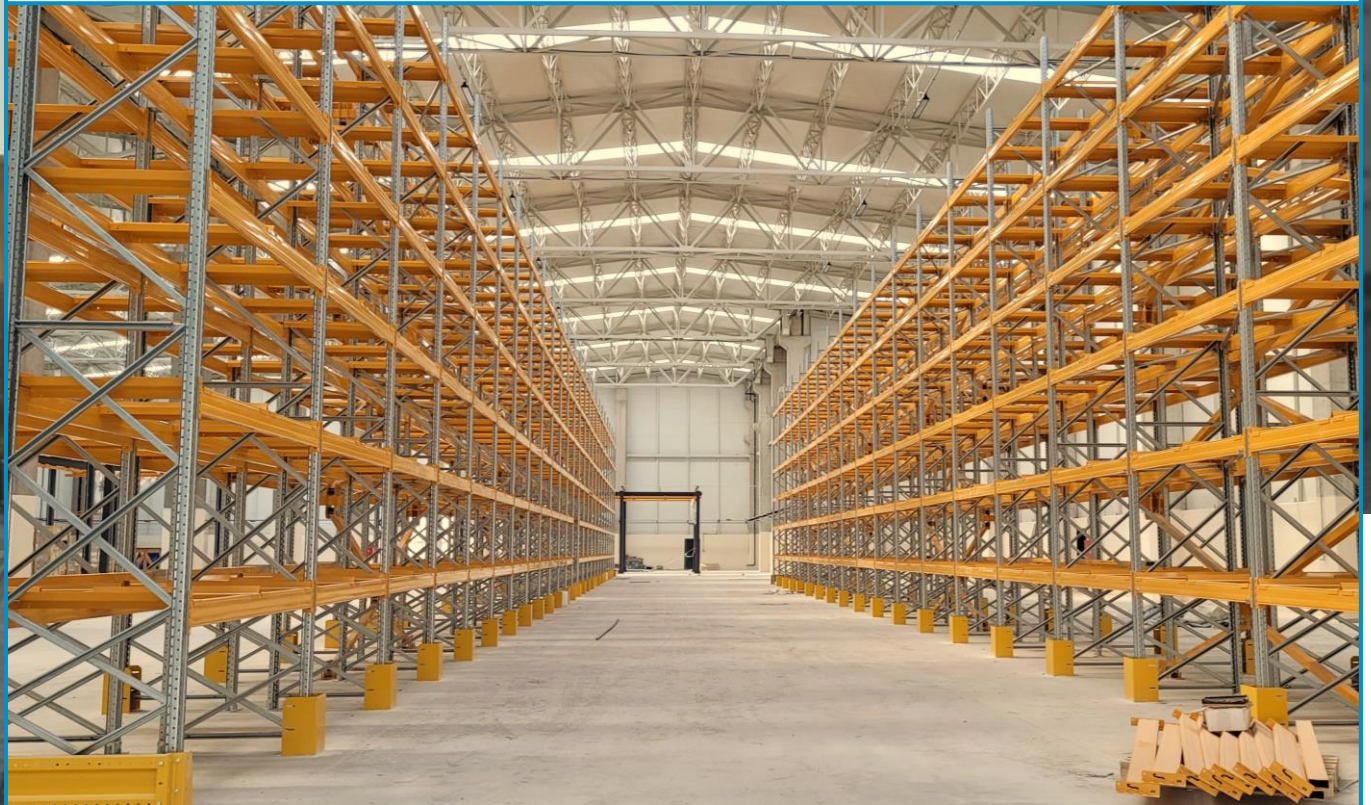
Turkey – Kocaeli



Begins operation in: **September 2022**



Investment: **US\$ 2 mi**





Portugal – Santo Tirso



Begins operation in: **June 2023**



Investment: **US\$ 25 mi**



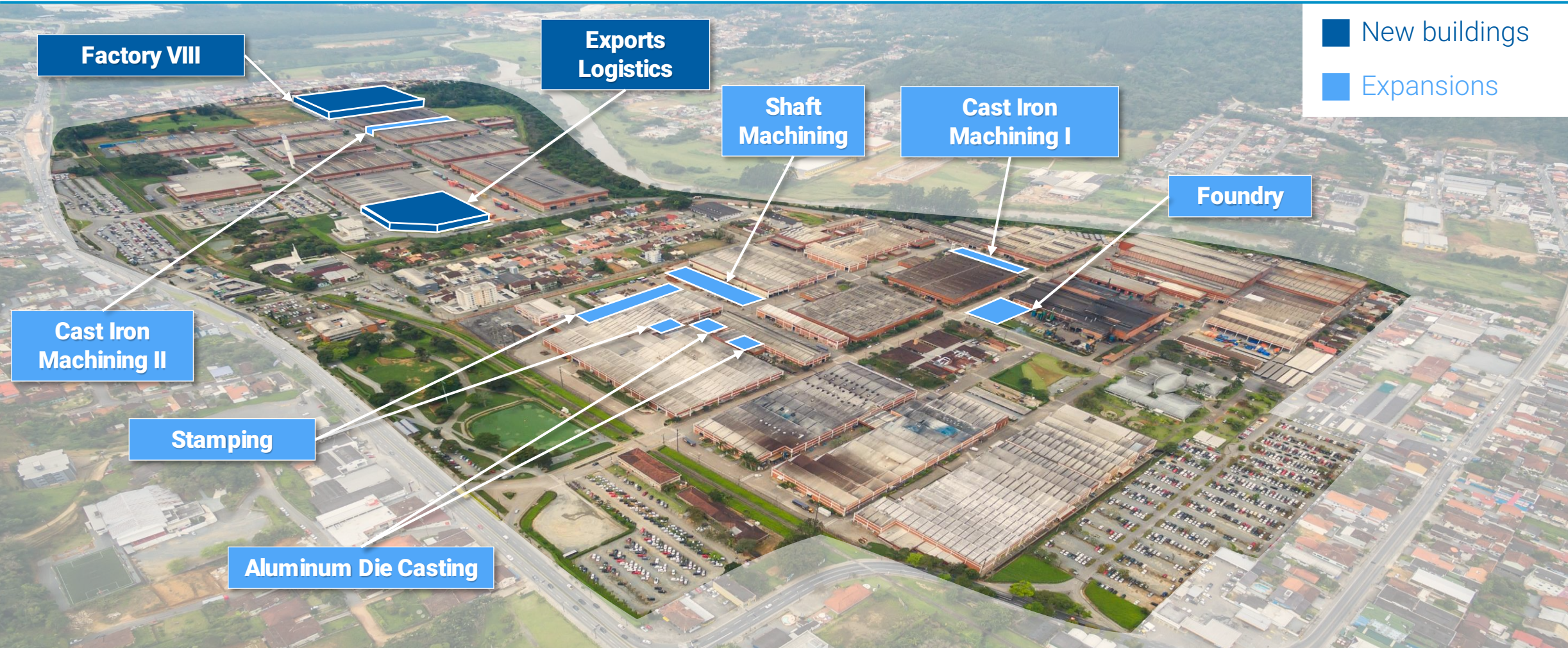
INVESTMENTS | BRAZIL



Jaraguá do Sul / SC



Investment: **R\$ 660 mi**





Vertical Integration Model

Resilience in high volatility scenarios

Strategic location of the factories

Lower logistic impact to our customers

Continuity of investments

Aiming for long-term opportunities

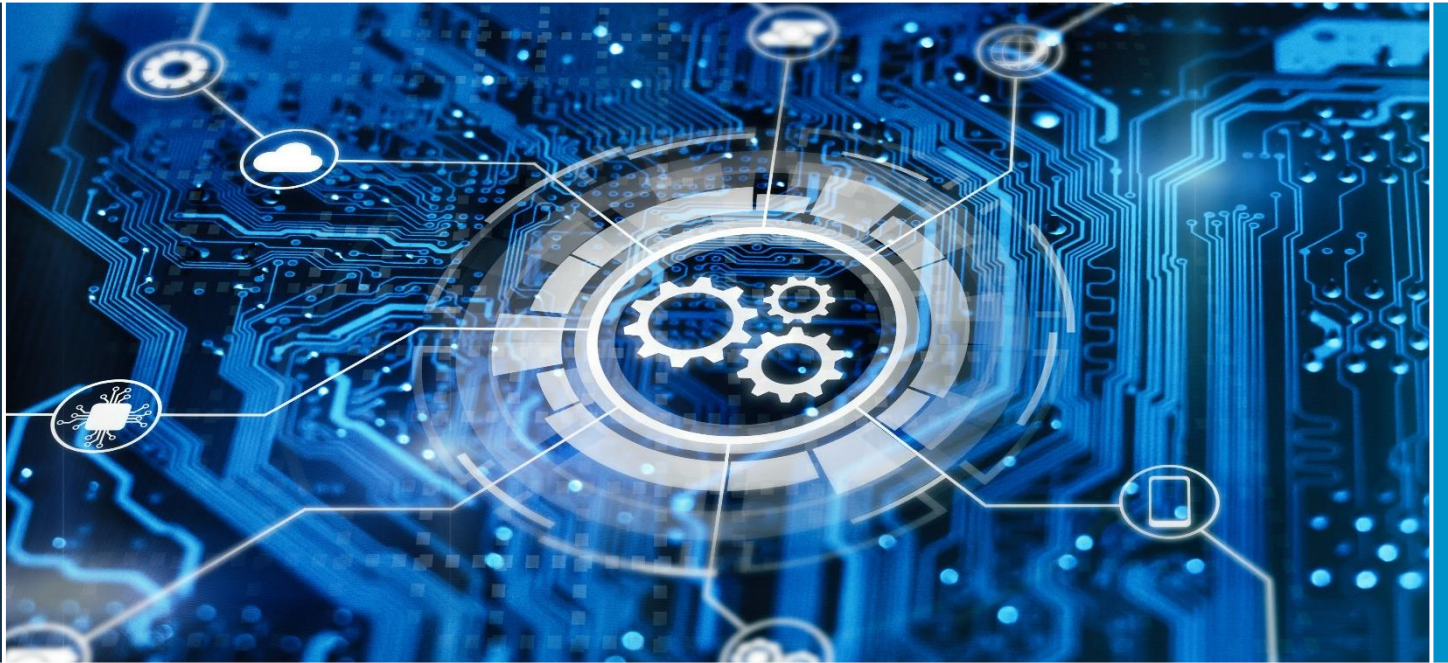
Portfolio update

More efficient and sustainable products



WEGDAY₂₀₂₂

Automation



Manfred Peter Johann

Driving efficiency and sustainability



AT A GLANCE



+6,000
Employees

15
Manufacturing sites
9 countries

Largest
manufacturer and leader in
the Brazilian market of
frequency inverters and
soft-starters

Largest
Brazilian manufacturer of
low voltage control,
switchgear and protection
devices

+100
Patents

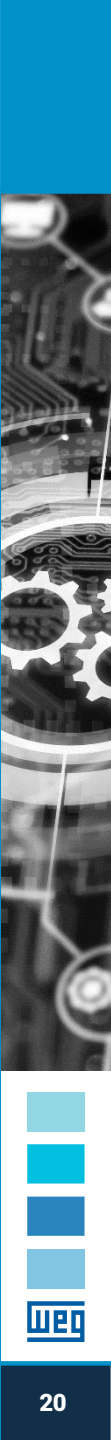
55 countries
Export

+560
Technical
Assistants

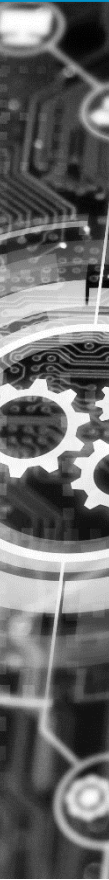
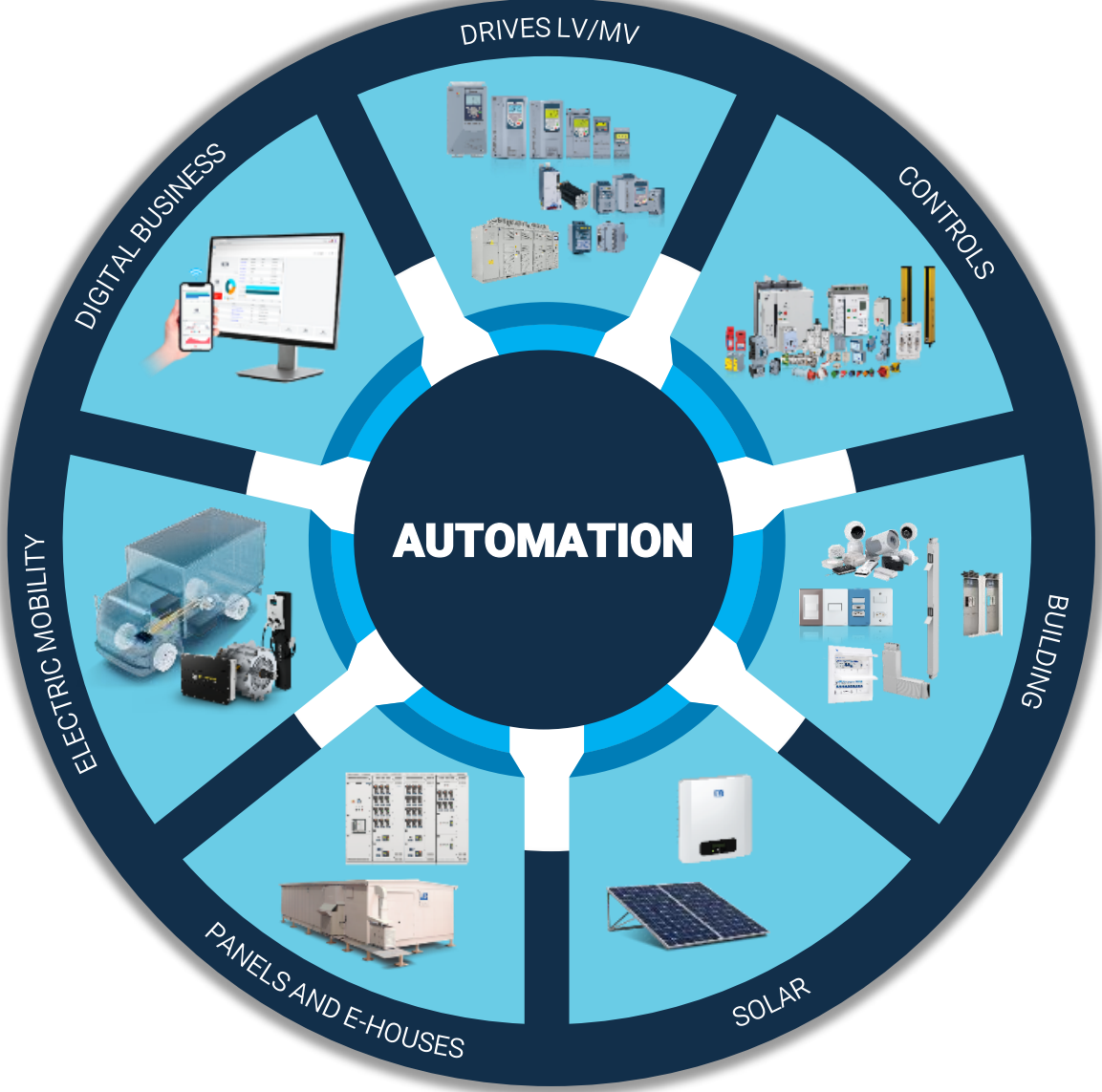
+2,600
Resellers an
Distributors

+400
Solar Distributed
Generation
Integrators

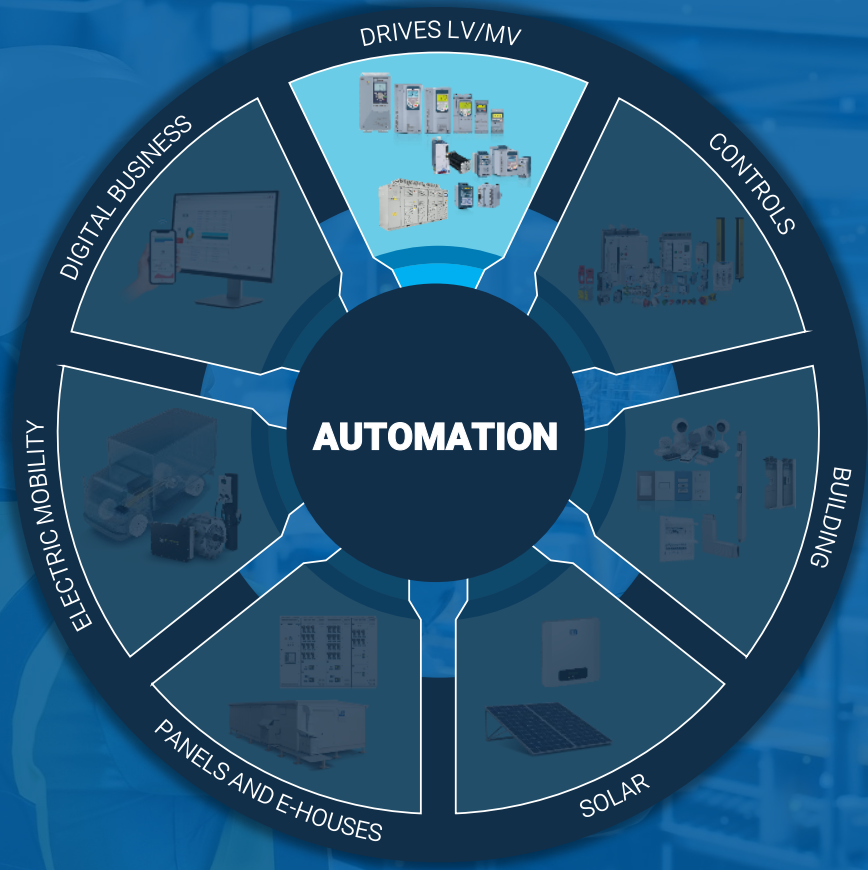
**Largest manufacturer of
Electrical Panels in
Latin America and Leader
in the supply of E-houses in
Brazil**



PRODUCT PORTFOLIO



* LT = Low Voltage / MV = Medium Voltage



Variable Frequency Drives LV and MV *



Servo Drives



Soft-Starters

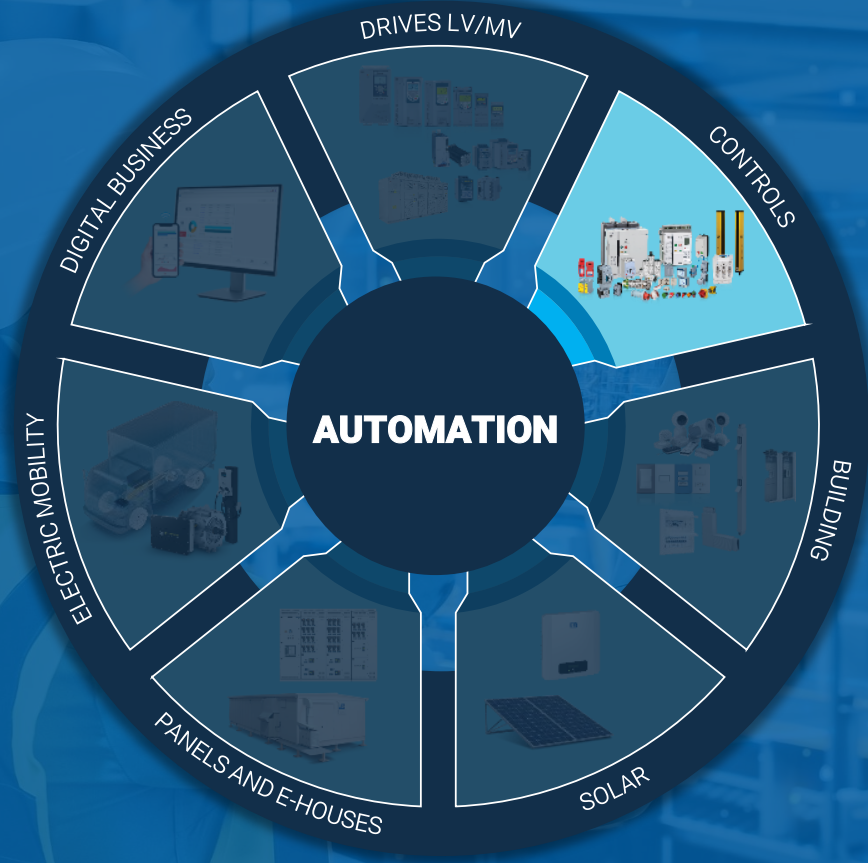


Nobreaks and Retifiers (Critical Power)



Programmable Logic Controllers (PLC)





Motor Control and Protection



Circuit Protection



Power Factor Correction

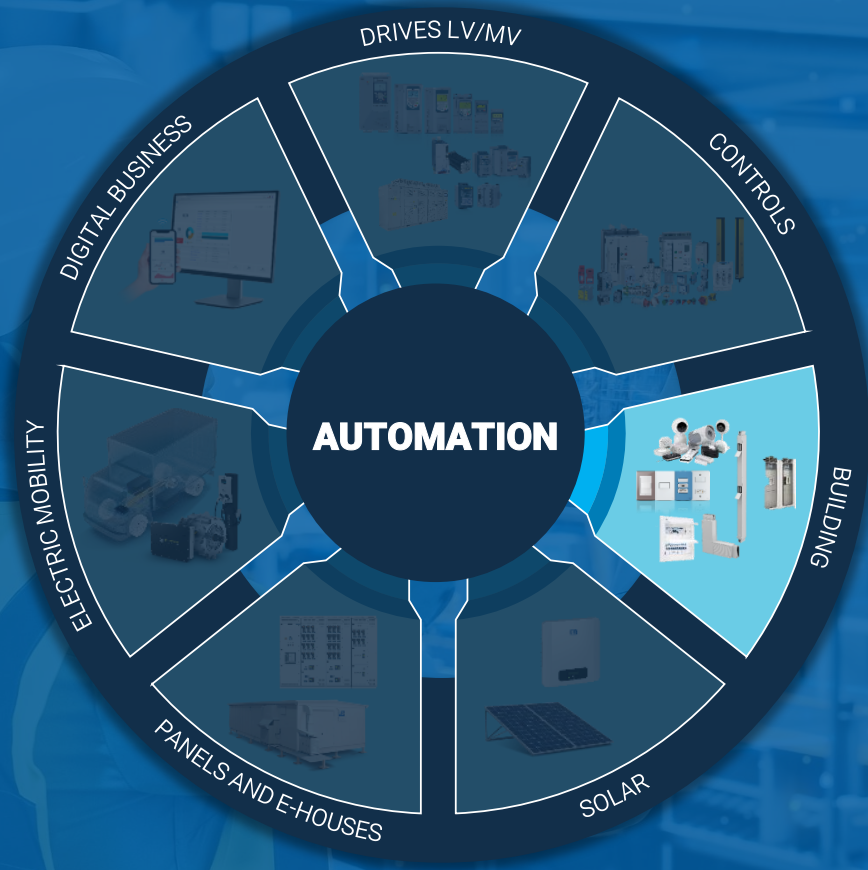


Safety and Industrial Sensors



Industrial Plugs and Sockets

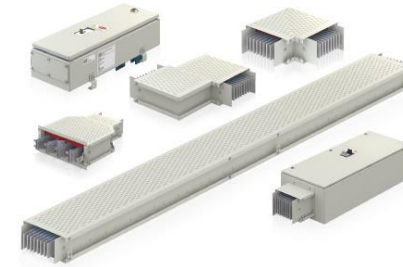




Circuit Protectors and Panelboards



Busway



Residential Plugs and Sockets



Type Tested Assembly (TTA)

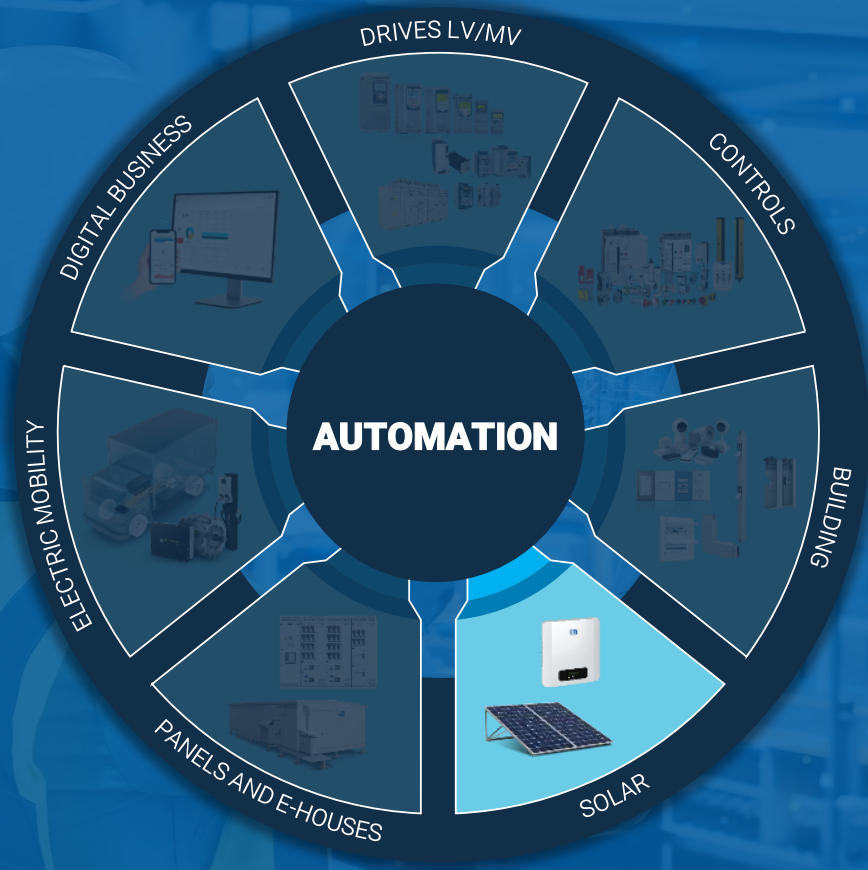


Comfort & Safety



Compact Medium Voltage Cubicles





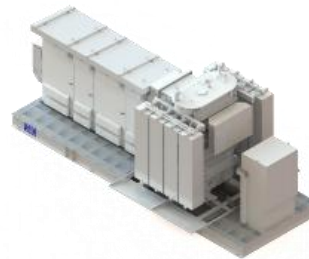
Distributed Generation

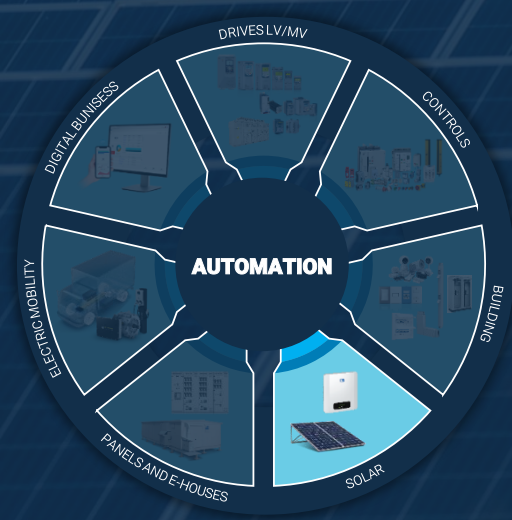
- Single-phase
- Three-phase
- Battery powered hybrids
- Fixing structures
- Cables and accessories



Centralized Generation

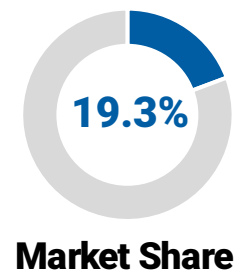
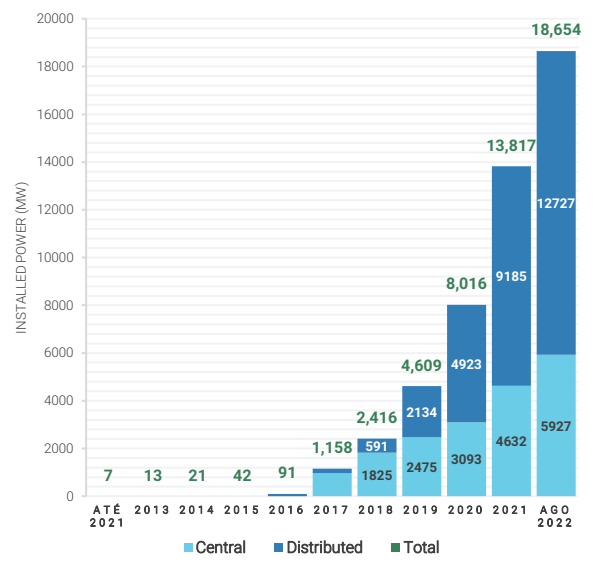
- Full EPC Projects
- Equipment
 - Central Solar Inverters
 - Solar Skids
 - Battery Energy Storage Systems



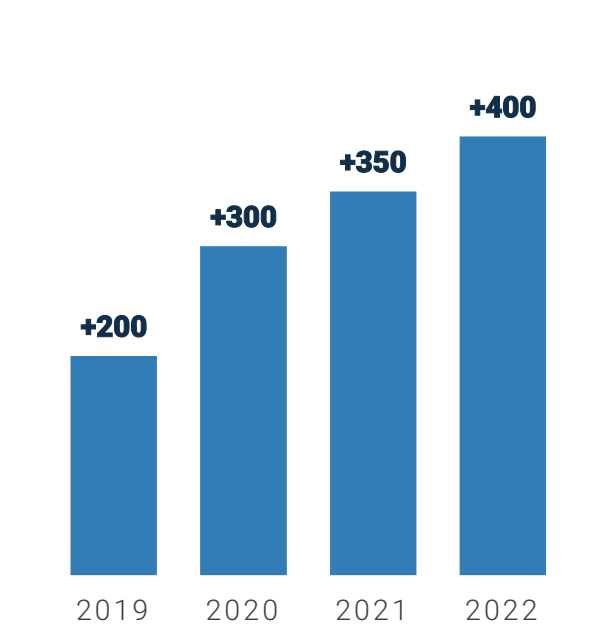


Total Market (Central + Distributed)

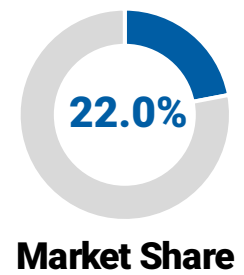
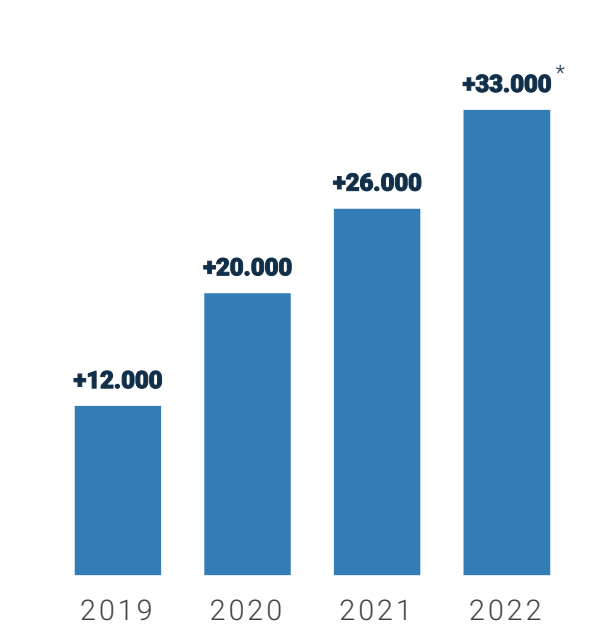
Evolution of Solar Power Generation in Brazil (source: ANEEL/ABSOLAR)



WEG Integrators



Solar Kits Delivered (Number)



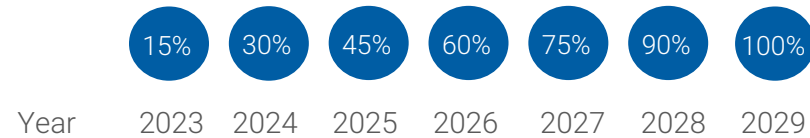
* estimated

SOLAR DISTRIBUTED – LAW 14.300

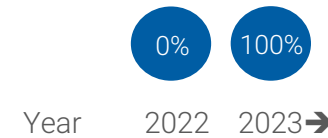


| ENERGY RATE | | | | | |
|-------------|---------|-----------------|-----------------------|---------|--------|
| TE | | | TUSD | | |
| ENERGY | CHARGES | WIRE A (trans.) | WIRE B (distribution) | CHARGES | LOSSES |
| 38% | 12% | 6% | 28% | 8% | 8% |

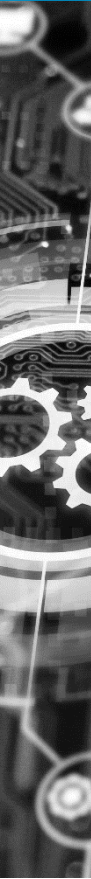
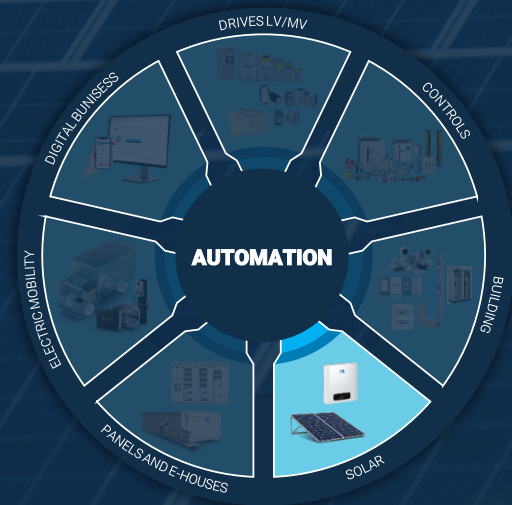
Solar Power Systems up to 500kW % da TSUD WIRE B (distribution)



Solar Power Systems above 500kW % da TUSD WIRE B (distribution)



- Existing projects or projects whose access request is filed by 01/07/2023, will maintain the current compensation conditions until 12/31/2045



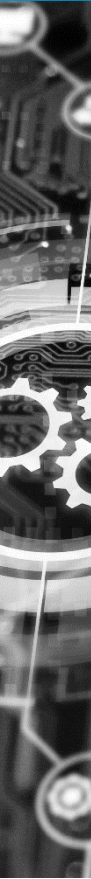
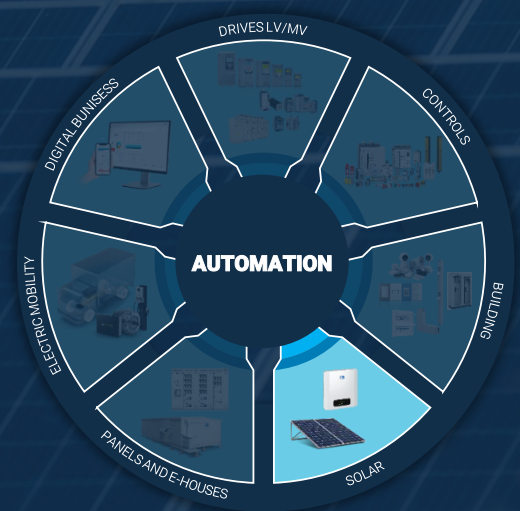


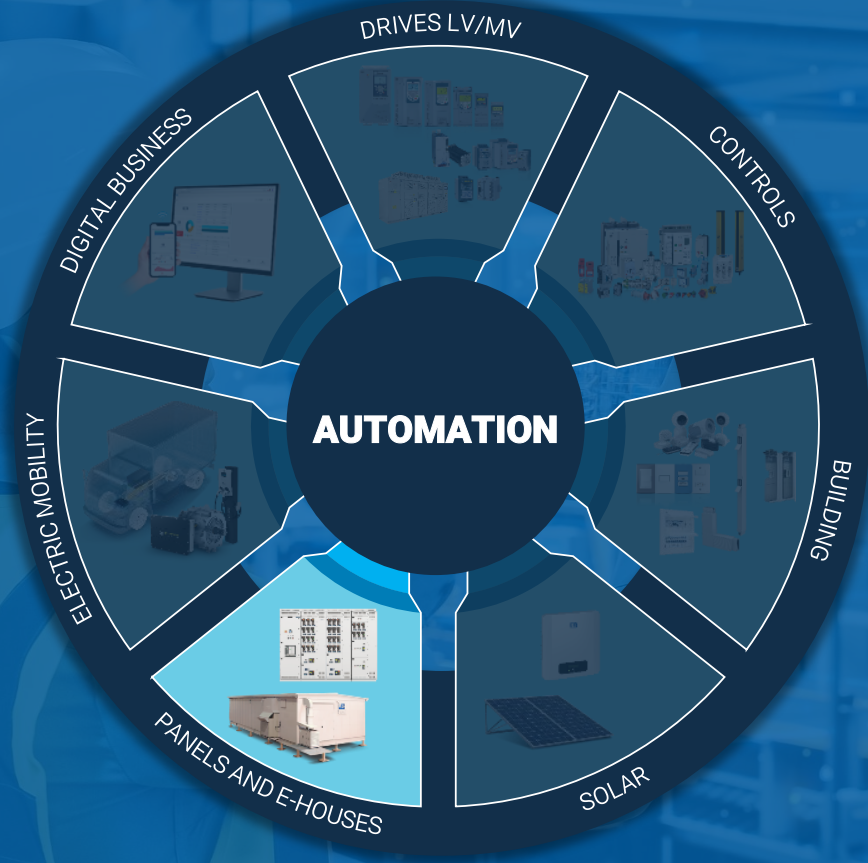
Estimated effects after Law 14.300 enforcement

| | Up to 2022 | Year 2023 | Year 2026 | Year 2029 |
|---|------------|-----------|-----------|-----------|
| Deduction TUSD - Wire B | 0% | 4,2% | 16,8% | 28% |
| Residential System (discounted payback in years) | 4.8 | 4.9 | 5.6 | 5.9 |
| Comercial System (discounted payback in years) | 3.8 | 3.9 | 4.4 | 4.7 |
| Deduction TUSD - Wire B | 0% | 28% | 28% | 28% |
| Power plant > 500kW (IRR) | 14.8% | 2.5% | 2.5% | 2.5% |

SOLAR POWER PLANTS

- From 2023 onwards, the free market (ACL) will lower the entry barrier to 500kW, making room for a greater number of customers





Motor Control Center (MCC)



Medium Voltage Cubicles

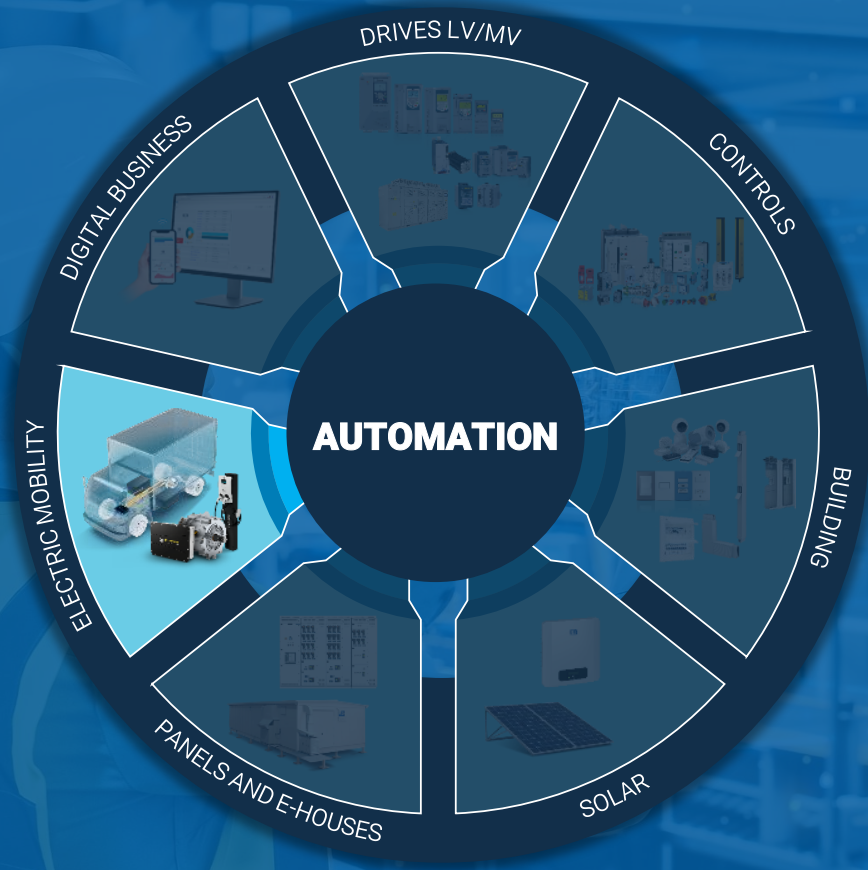


E-Houses

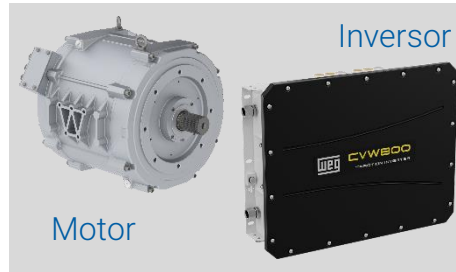


Load Centers





Electric PowerTrain



Volkswagen e-Delivery



Marcopolo Bus



Battery Pack

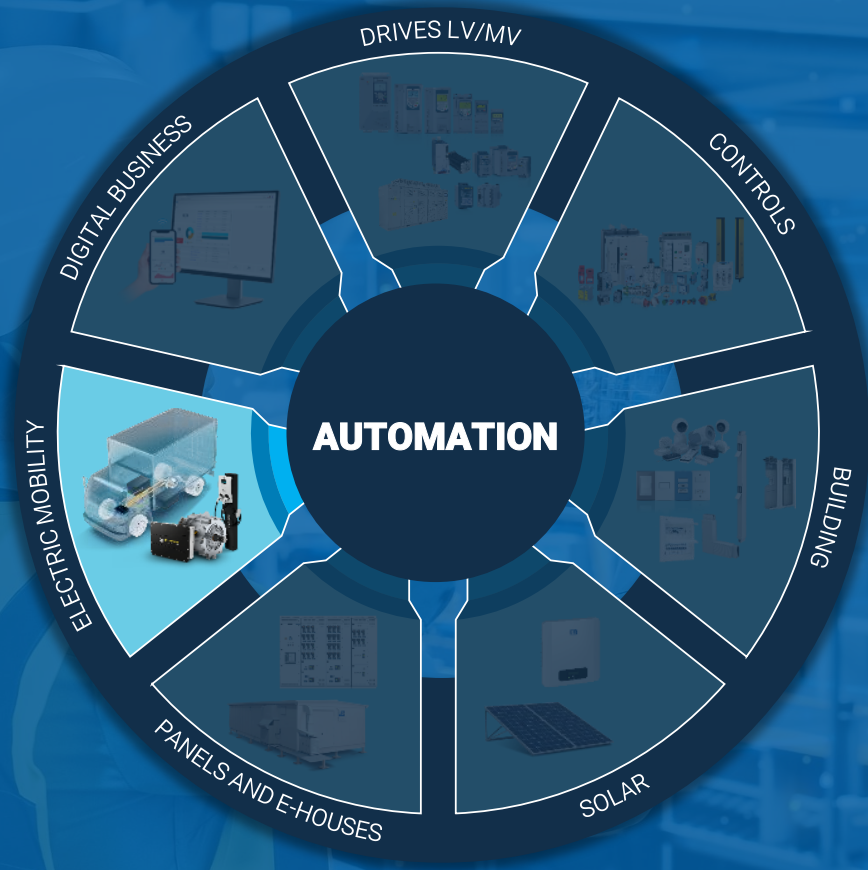


Auxiliary Electrical Control



Marine Segment





Managing Platform

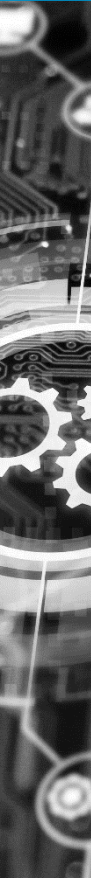
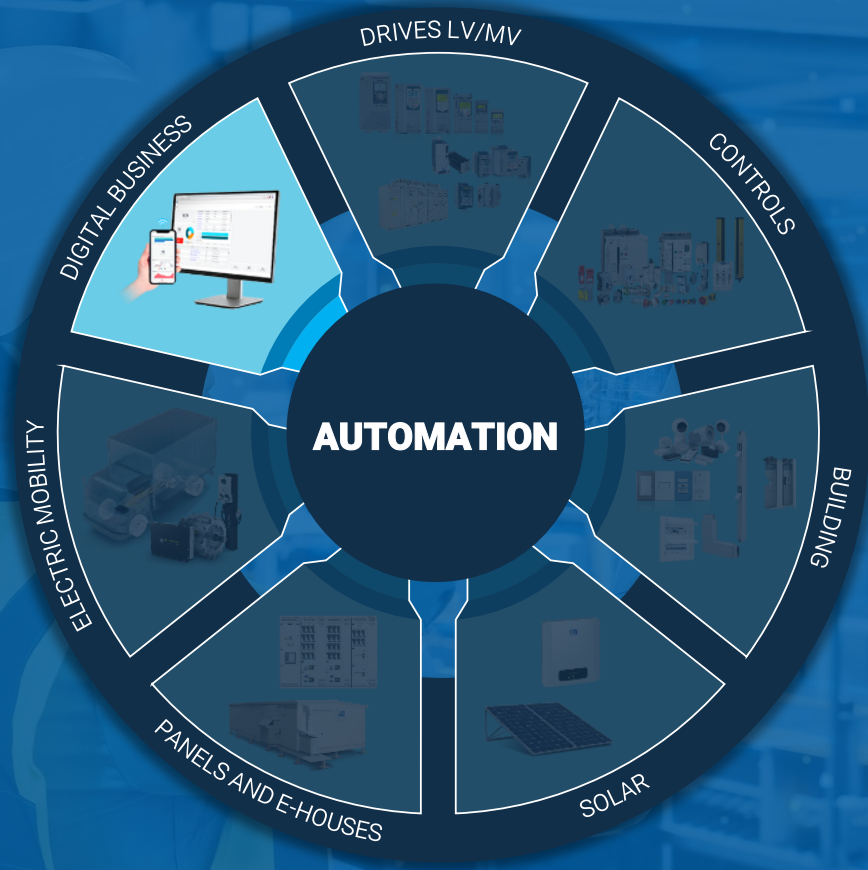


Smart Charging System

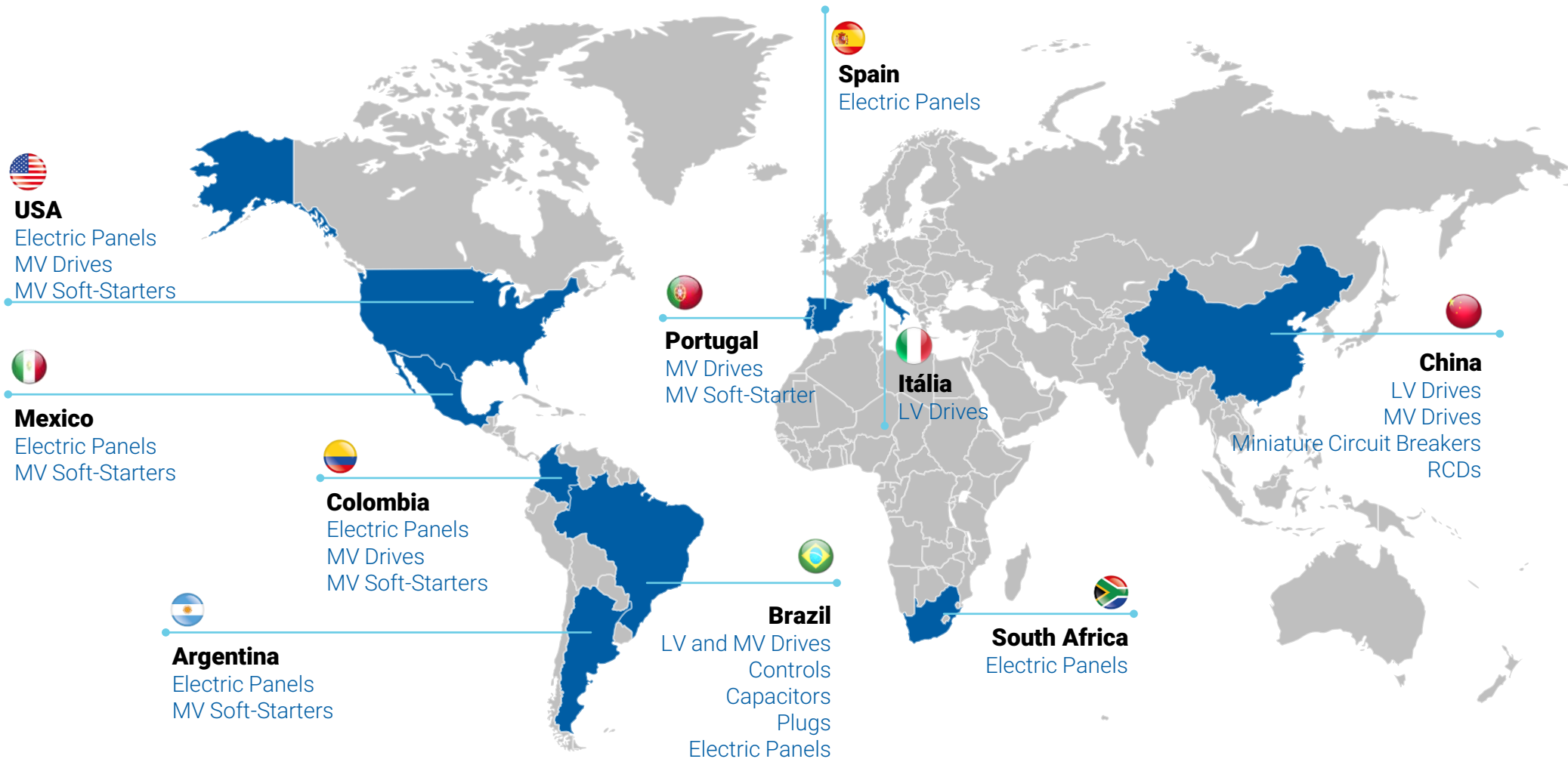


EV Charging



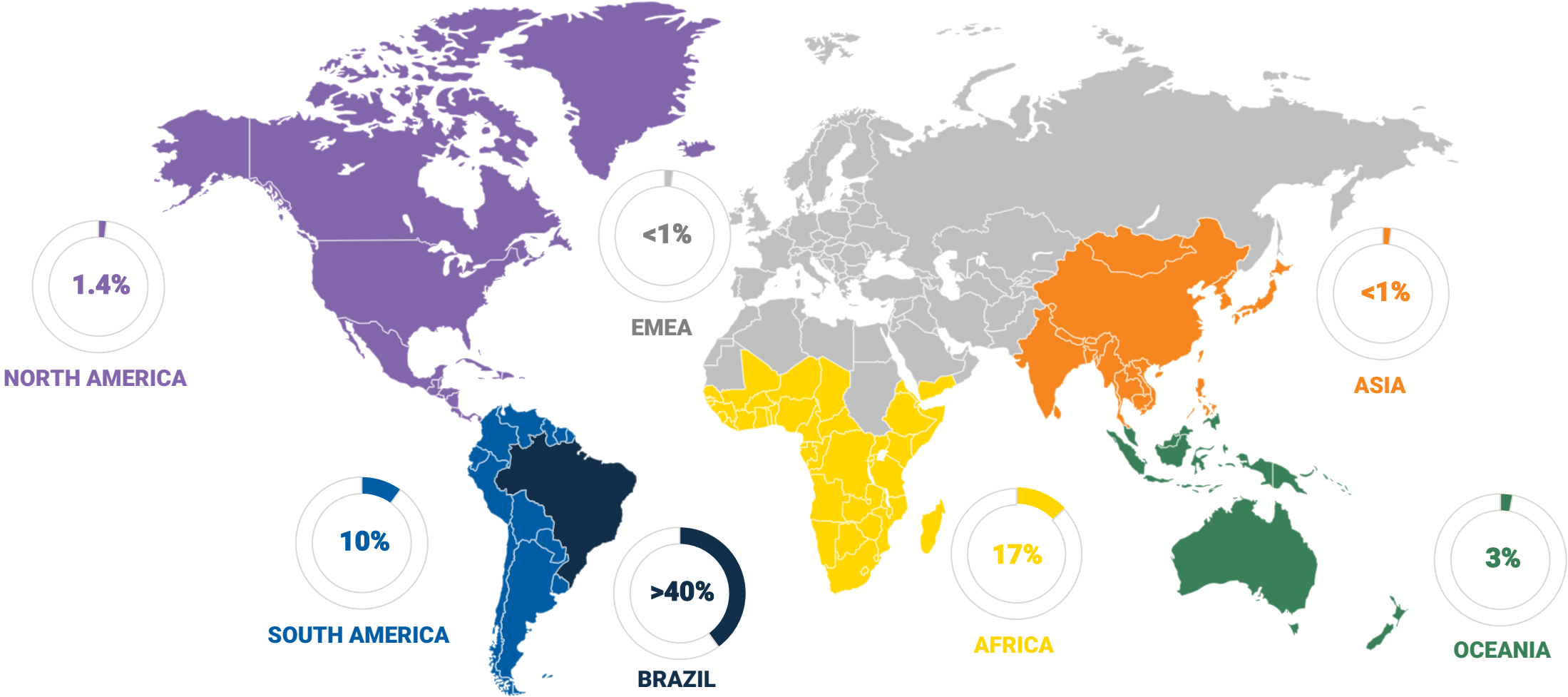


INDUSTRIAL FOOTPRINT





LV Drives and SoftStarters



AQUISITION – EUROPA DRIVE & MOTION



WEGDAY₂₀₂₂

182
Employees

Operations HQ in Italy
besides Italy, in Germany,
China and India



Current Portfolio

Micro and Mini Drives



CFW100



CFW300

General Purpose Drive



CFW500

High End Drives



CFW11



CFW900 *

Extended Portfolio

Elevators



High End Drives



AC/DC Converters



TPD32





Buildings and Equipments





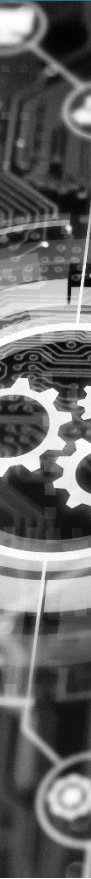
Expansion of the LV Drives portfolio through new developments and acquisition of Gefran Drive & Motion

Acceleration of the internationalization process through the synergistic action of Motion Drives

Continue to advance in the industrial market together with the Building & Infrastructure electrification area

Advance in electric mobility, notably with EV Charging and Electric PowerTrain

Constant expansion of the portfolio of digital solutions (hardware and software)





WEGDAY₂₀₂₂

Energy



João Paulo Gualberto da Silva

Driving efficiency and sustainability



AT A GLANCE



WEGDAY₂₀₂₂

A photograph of a person wearing safety glasses and a blue shirt, looking at a control panel with various gauges and buttons.

+4,300
Employees

A photograph of a large industrial factory building with a modern design and a glass facade.

9 Factories
7 Countries
4 Continents

A photograph of a large, industrial high-voltage motor with a complex, multi-layered structure.

+28 thousand
High-voltage
motors +1,000 HP
delivered

A photograph of a wind turbine nacelle, showing the internal components and the large blades.

80%
Of the equipment
supplied in Brazil for
renewable energies

A photograph of a high-voltage power transmission tower with multiple cross-arms and insulators.

99 GW
Installed in power
generation

A photograph of a large pile of biomass material, likely wood chips or agricultural waste, used for energy generation.

**Thermal
generation
by biomass**
More than 1,216
steam turbines
produced

A photograph of a wind farm with several turbines in a line against a clear sky.

**Complete
solutions**
for renewable energy
generation

A photograph of a large concrete dam with water flowing through its spillways.

Hydroelectri
CMore than 850
hydraulic turbines
produced

A photograph of a large industrial turbine, likely a PCH (Pelton) turbine, used in hydroelectric power generation.

PCH
One of the main
suppliers of small
hydroelectric plants in
Brazil

A photograph of a large industrial generator, likely used in wind turbines.

+1 GW
Installed in wind
turbines

A photograph of a large industrial component, possibly a generator or motor, with a complex internal structure.

Wide
service network

A photograph of a hydroelectric power plant with a dam and a large turbine structure.

Leader
in the Indian Market of
generators for small
hydroelectric plants



PRODUCT PORTFOLIO



WEGDAY₂₀₂₂

INDUCTION MOTORS



SYNCHRONOUS MOTORS



ALTERNATORS



WIND TURBINES



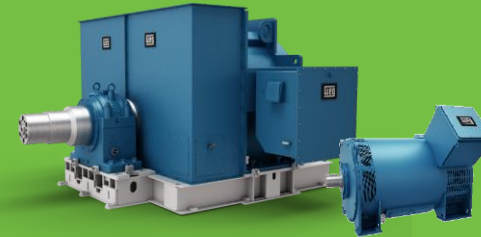
TURBO GENERATORS



STEAM TURBINES



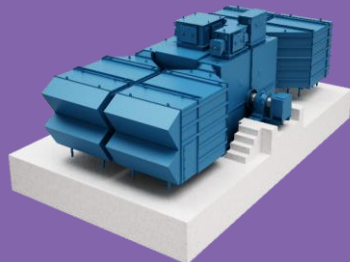
HYDROGENERATORS



HYDRAULIC TURBINES



SYNCHRONOUS CONDENSERS



GEARBOXES AND PLANETARY



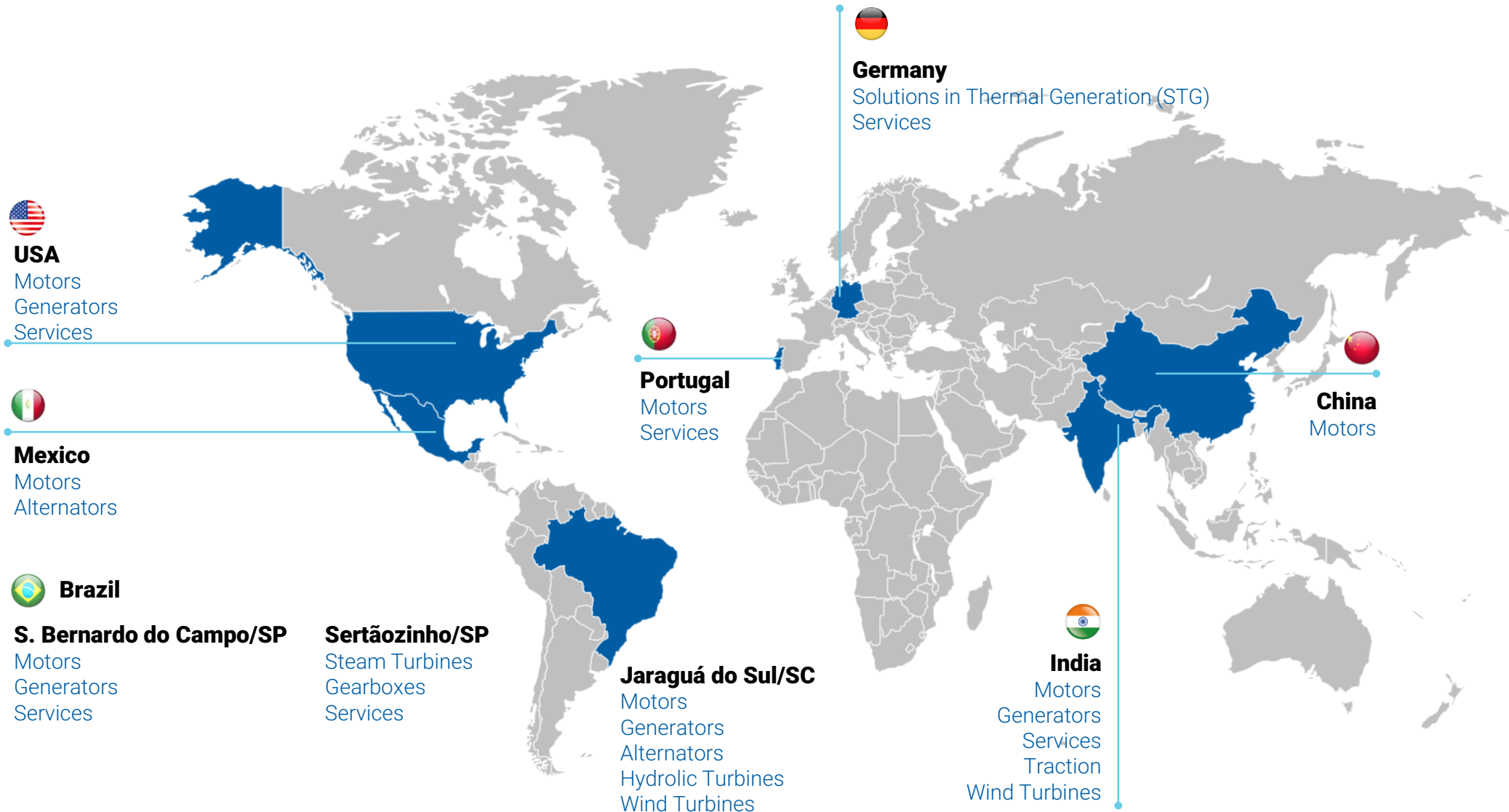
SERVICES IN TURBINES AND GEARBOXES



SERVICES IN MOTORS AND GENERATORS



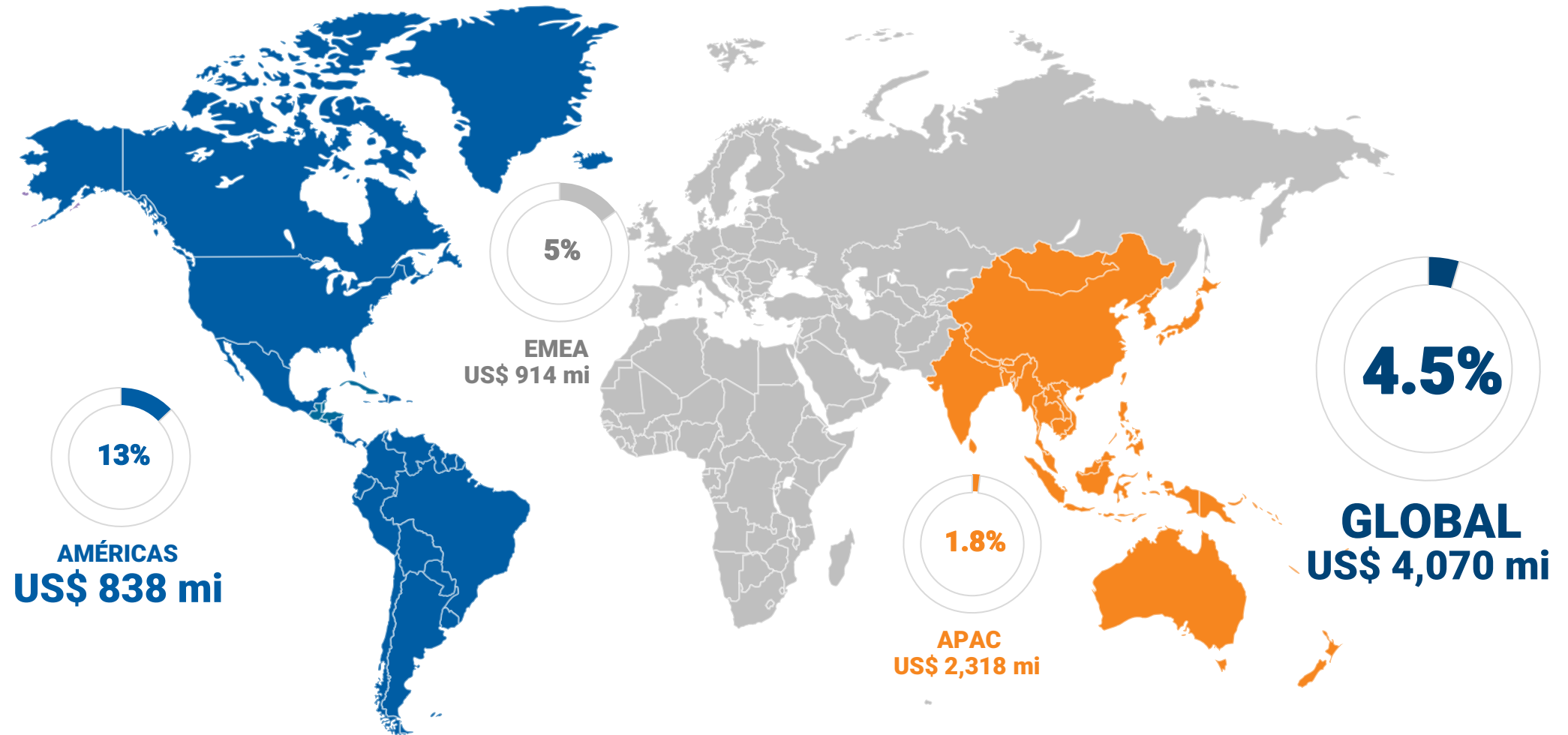
INDUSTRIAL FOOTPRINT



HIGH-VOLTAGE MOTORS



Market Share



HIGH-VOLTAGE MOTORS



W60 2022
Higher Power Density

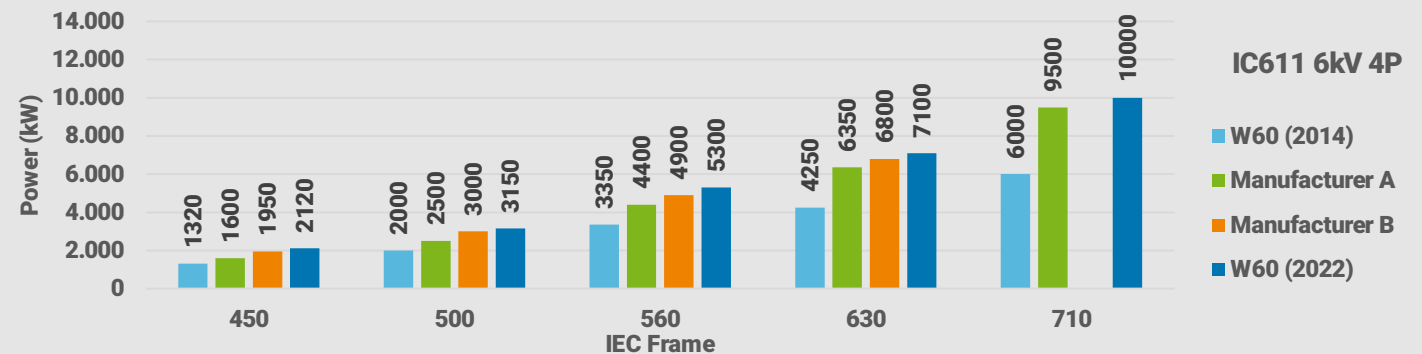


Main gains

- Competitiveness and performance
- Higher power density:
 - Up to 34% on 2 pole motors
 - Up to 79% on 4 to 12 pole motors
- Kw per frame equal or greater than major competitors

Opportunities

- Oil & gas, driven by investments in exploration off the Brazilian coast
- Return of the shale gas extraction segment, mainly in the North American market
- Mineral commodities investments increasing in North America, South America, Africa and Australia
- Legal framework for sanitation in Brazil
- Compressor market in hydrogen applications and new carbon capture technologies



GROWTH SEGMENTS



H2
Synchronous Motors



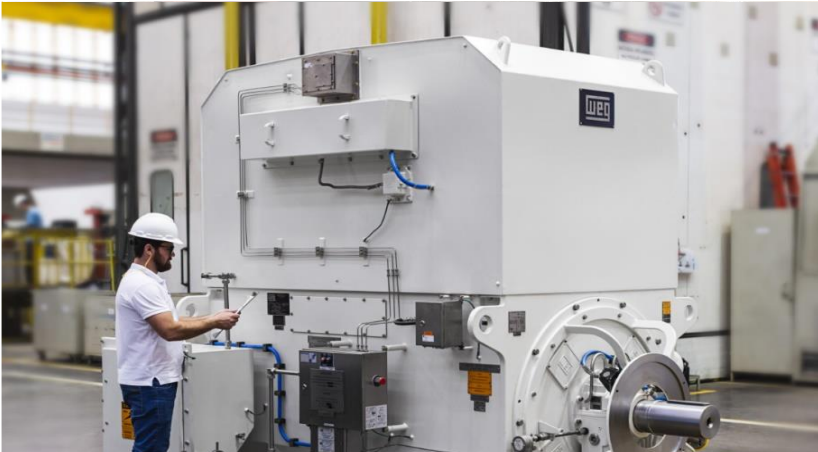
Carbon Capture
Slip Ring Motors



Generators
Oil & Gas Offshore



Mining
Motors

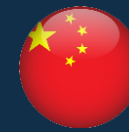


Induction Motors
Oil & Gas Offshore



Geothermal
Generation





Nantong



- **Dedicated sales team for high voltage motors**
- **Greater exposure of WEG brand**
- **Product portfolio expansion**
 - Induction Motors: W60, HGF, Master
 - Synchronous Motors
 - Turbogenerators 4-pole up to 65 MW (2023)



W60



M line



Synchronous



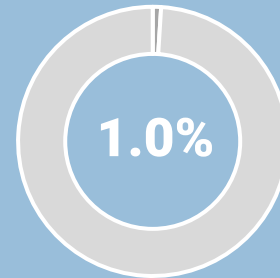
HGF





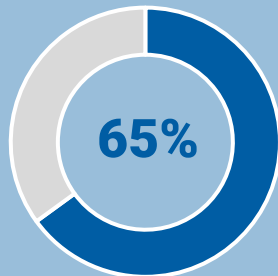
Market Share

WORLD



65%

BRAZIL



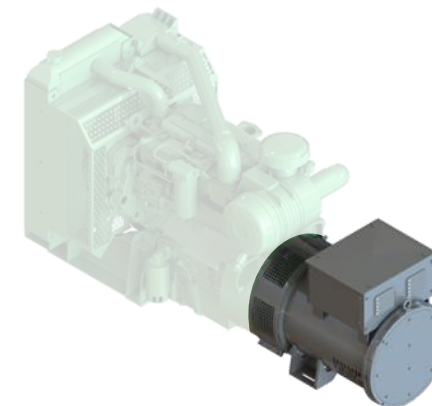
New Line

- New product platform integrating connectivity solutions
- Solutions for hospitals, data centers and telecommunications
- Reducing costs and increasing production capacity

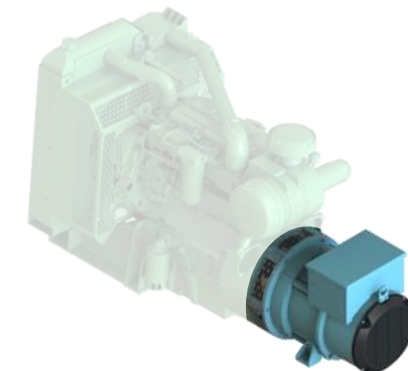
Opportunities

- Europe's energy crisis
- Investments in Oil & Gas
- Gas, biogas and hydrogen

Current



New





Solutions



Turbo Generator 60 MW

- Complete Solutions: Turbines + Gearboxes + Generator + Services
- Product development aimed at increasing energy efficiency and digitalization (industry 4.0)
- Main segments: Sugarcane, Pulp & Paper, Corn Ethanol, E2G, e Utilities (Steam and Electric Energy)
- Expansion in the provision of services, supporting entry strategy for end users
- Retrofit of existing plants, increasing energy efficiency
- Growth of the biofuels segment in the foreign market





Solutions



UHE São Roque – Generator 50 MW



PCH Foz do Cedro – Turbines 12.35 MW

- Distributed Generation Market to CGHs (up to 5,0 MW)
- Regulated Auctions prioritizing Water Source (Law 14.182/2022)
- Internationalization: Latin America and Global OEM Generators
- retrofit and modernizations of installed operations

- Technological update in the Kaplan turbine line
- Launch of new generators (GH30 and SH11)
- Digitization of equipment and provision of services
- Greater presence in the services segment



WIND GENERATION



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WEG Wind Turbine Platform



2014



2020



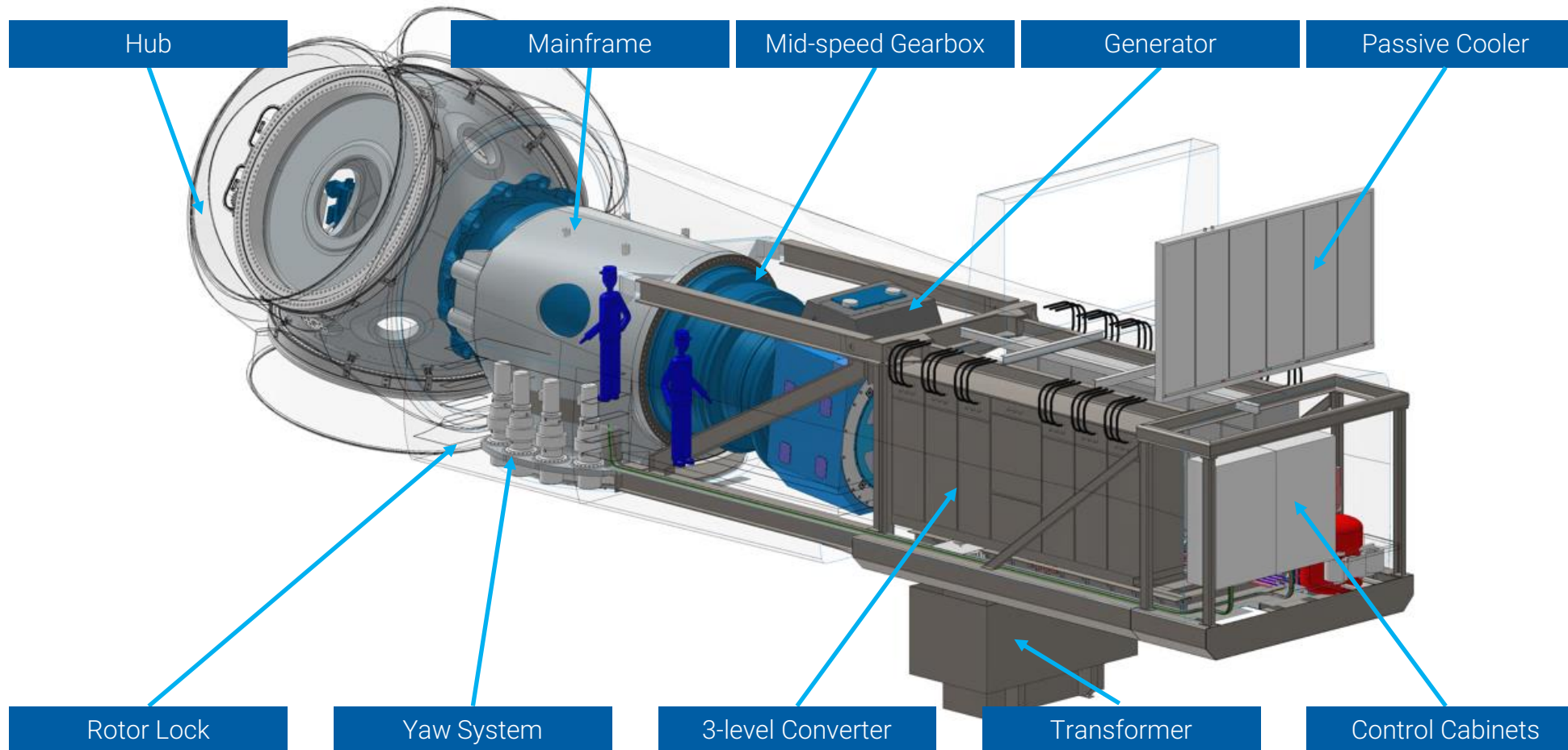
2024

| Model | AGW110/2.0-2.2 | AGW147/4.2 | AGW172/7.X |
|----------------|----------------------------------|------------------|----------------------|
| Nominal power | 2,100-2,200 kW | 4,200 kW | 7,000 kW |
| Rotor diameter | 110 m | 147 m | 172 m |
| Hub height | 80 m (steel) 120 m (concrete) | 125 m (concrete) | 135-140 m (concrete) |
| Transmission | Direct Drive | Direct Drive | Medium-speed Geared |





New AGW 7.X – Layout





India – Hosur



Expansion to production of wind turbines



Begins operation in: **2023**



Investments: **US\$ 18 mi**



GRAVITATIONAL STORAGE (GES)



WEGDAY₂₀₂₂

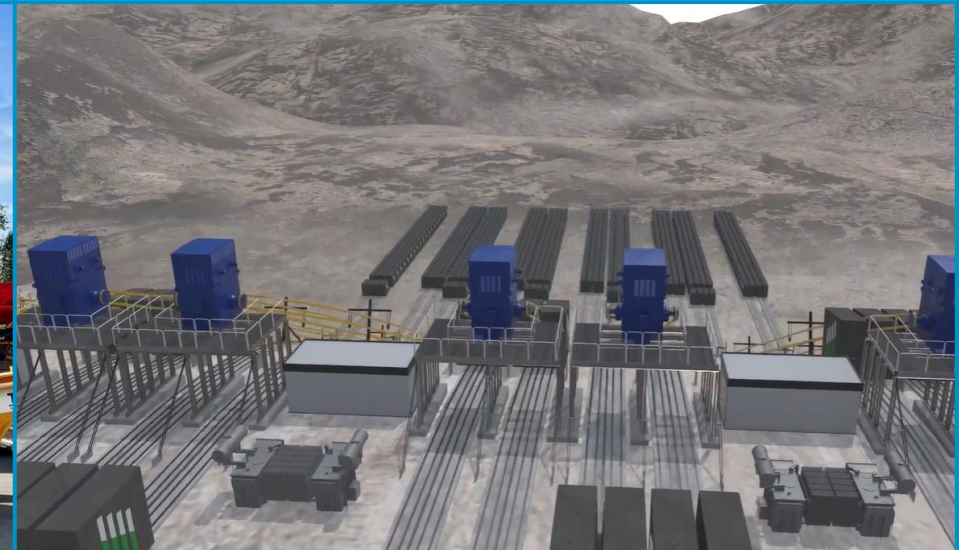
Project ARES

*Advanced Rail Energy Storage
(Gravity Energy Storage - GES)*

- Supply of the 1st set of equipment
- ARES Project - Gravity Energy Storage
- Complete Solution:
 - + Motor/Generator 5,500 kW (WEG Energy)
 - + Medium Voltage Drives (WEG Automation)
 - + Transformers (WEG Transmission & Distribution)
- + 9 planned system lines



ARES Nevada Project 50MW/12.5 MWh



SYNCHRONOUS CONDENSER



WEGDAY₂₀₂₂

Complete Solution (EPC)

- Synchronous Condenser (+50/-25 MVar 13.8kV)
- Pony Motor (starter system)
- Main power transformer (55 MVA 115kV:13.8kV)
- Complete System of Control and Protection of Facilities

- Oil Lubrication System for Bearings
- Complete Solutions Design and Systems Analysis
- Compensator construction and complete infrastructure
- Installation & Commissioning

Versant Power
Boggy Brook
50 MVar
**Synchronous
Condenser
Facility**





What's the difference?

What is the difference between:
BESS - Battery Energy Storage System
GES - Gravitacional Energy Storage
Synchronous Condenser





Global manufacturing capability and flexibility minimizing uncertainty
Mining and wastewater driving demand for high voltage motors

Providing solutions for clean energy generation, leveraged by the new 7.X wind turbine platform and internationalization

Hydrogeneration: expanding the scope of products, services and internationalization

Know-how in complete energy generation solutions, capturing opportunities with incentives in bioenergy and biofuels

Proven capability in new trends such as green hydrogen, gravitational, pump-storage, solid waste and geothermal

Global investments in expanding service capacity





WEG DAY *2022*

Transmission & Distribution



Carlos Diether Prinz

Driving efficiency and sustainability



AT A GLANCE

WEGDAY₂₀₂₂

13

Factories

5 Brazil

8 Abroad



Largest

Latin American
transformers
manufacturer



76 thousand

MVAs/year of manufacturing
capacity



Certifications

In the main energy utilities
in our markets



+4,600

Colaboradores

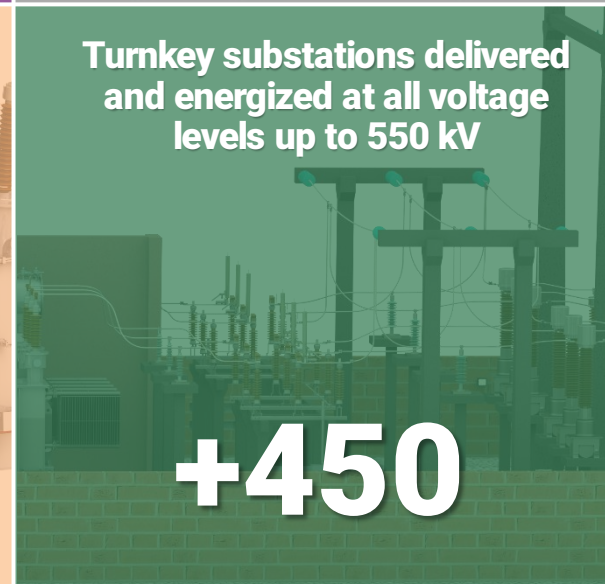
+2,900 Brazil

+1,700 Abroad



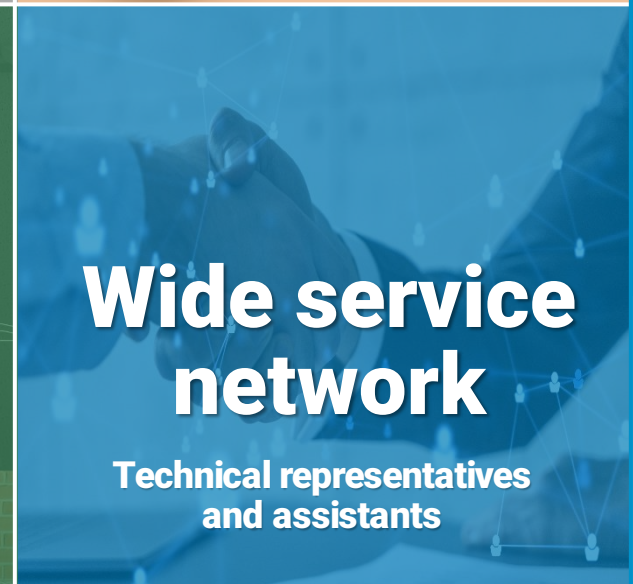
Lider

in the Brazilian market
for mobile solutions



Turnkey substations delivered
and energized at all voltage
levels up to 550 kV

+450



Wide service network

Technical representatives
and assistants





Transformers

Distribution



15 to 300 kVA
15, 24 and 36 kV

Compact Industrial



500 to 3,000 kVA
15, 24 to 36 kV

Dry-Type



112.5 to 30,000 kVA
15, 24 and 36 kV

Underground and Submersible



300 to 2,000 kVA
15 and 24 kV

Pedestal



45 to 3,000 kVA
15 and 24 kV

Renewable Energies
Solar



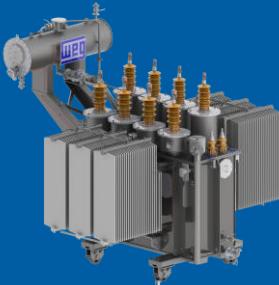
5 to 15,000 kVA
15, 24 and 36 kV

Renewable Energies
Wind



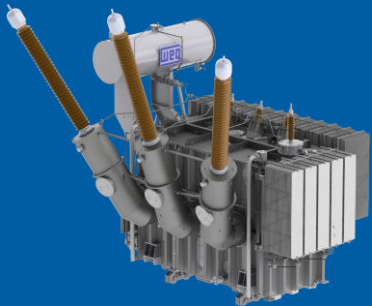
4 to 10,000 kVA
15, 24 and 36 kV

Medium Power



3,001 to 50,000 kVA
Up to 145 kV

Power



Above 50,000 kVA
Up to 550 kV



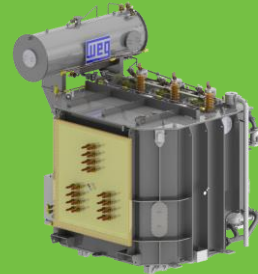


Shunt Reactors



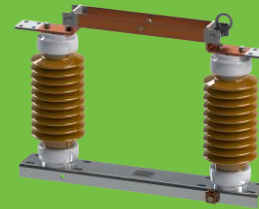
Up to 500 kV

Special Transformers



3.000 to 150,000 kVA
Up to 36 kV / 150 kA

Disconnecter



Up to 550 kV

Renovation Services and Repowering



Up to 550 kV

Conventional Substation



Up to 550 kV

Mobile Solutions



Up to 145 kV

Mobile Substations



Up to 245 kV

Protection and Control Systems for Substations (PCSS)



Up to 550 kV



INDUSTRIAL FOOTPRINT



Strategically located factories to serve our main markets



USA

3 Factories

Transformers up to
60MVA 161kV



Mexico

2 Factories

Transformers up to
400MVA 550kV
and Substations



Colombia

1 Factory

Transformers up
to 30MVA 72kV
and Substations



Brazil

5 Factories

Transformers up to
500MVA 550kV
and Substations



South Africa

2 Factories

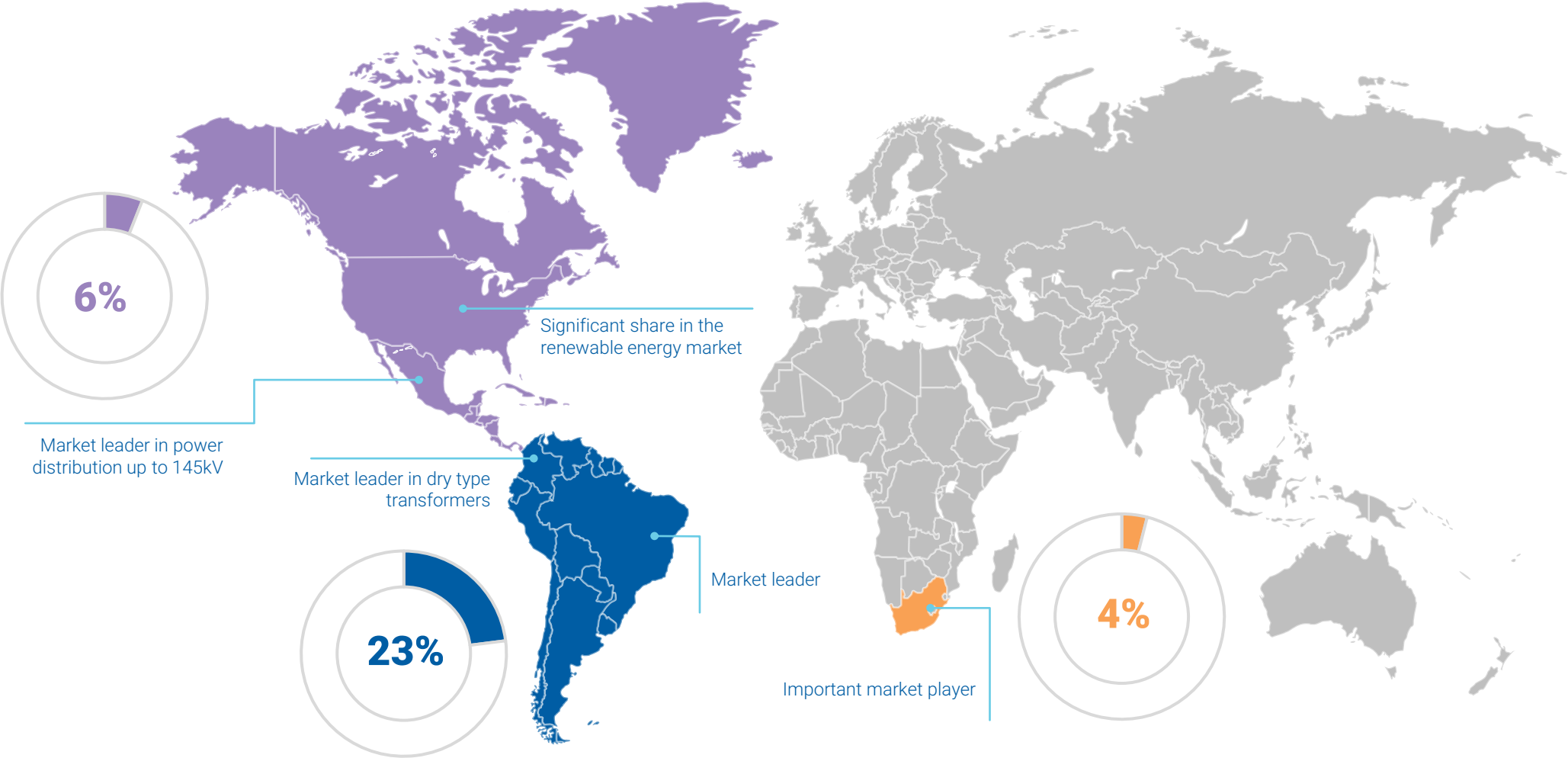
Transformers up to
45MVA 145kV
and Substations

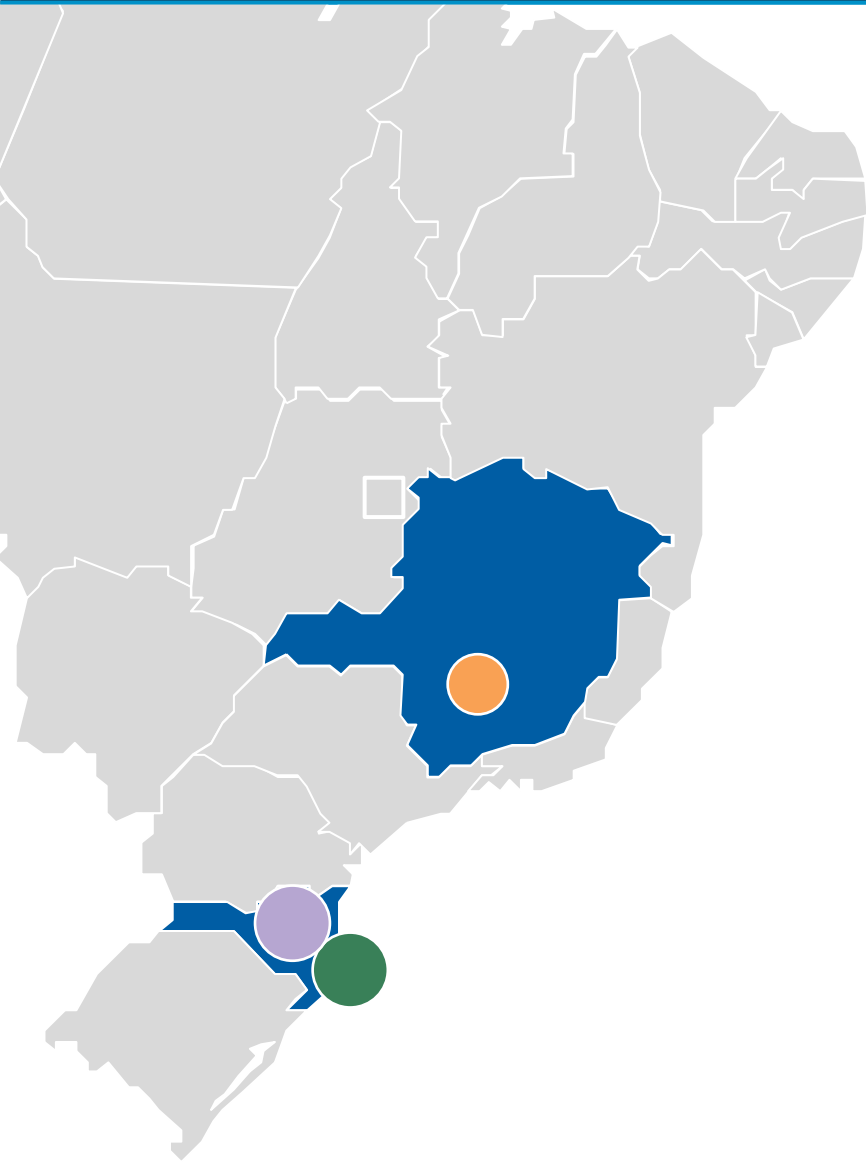


MARKET SHARE



Total volume of transformers (including lines outside our scope)





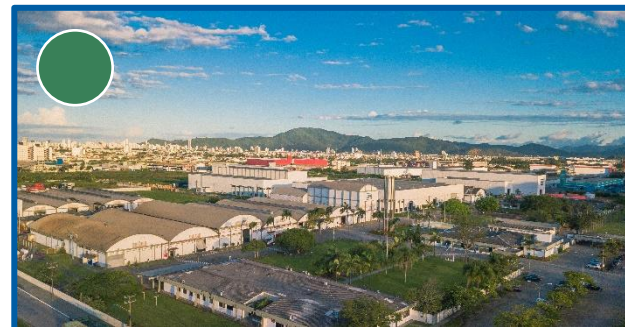
Blumenau

- Execution of the line of renewable transformers
- Expansion of the radiator factory
- Expansion of the tank factory



Betim

- Training of the assembly line and high voltage laboratory for power transformers
- Execution of the line of mobile solutions
- Implementation of line of services for the renovation and repowering of power transformers
- Construction of the new radiator factory



Itajaí

- Expansion of the dry-type and VPI transformer factory





USA

- Training of the transformer factory for application in renewable energies
- Expansion of the power transformer factory

Mexico

- Training of the transformer factory for application in renewable energies
- Expansion of the power transformer factory (230 - 550 kV)
- Construction of a new tank factory to serve the plants in Mexico and USA

Colombia

- Capacity building of the dry transformer assembly line

South Africa

- Capacity of the power transformer assembly line



Balteau



- **Location:** Itajubá – MG
- **Area:** 11.500 square meters
- **Scope:** Current Transformers and Capacitive Potential Transformers up to 550 kV, Inductive Potential Transformers up to 145 kV and Measuring Equipment up to 36 kV
- **Investments in progress:** Expansion of the current transformer factory for voltage classes 362 and 550 kV

NEW PRODUCTS DEVELOPMENT



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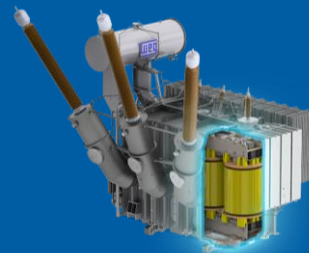
Complete line of products to meet all market segments

WEG Transformer Fleet Management



Online, remote and intelligent management

WEG Power Transformer Specialist



Monitoring accuracy

WEG SmartGrid Transformer Specialist



Monitors and detects non-technical losses

Dry type transformers – VPI for application in variable speed drive



300 to 6,000 kVA \leq 15 kV

High Voltage Current Transformers and Inductive and Capacitive Potential



72 a 550 kV

Current and Potential Transformers, Low and Medium Voltage, Indoor and Outdoor



0.6 to 36.5 kV

Measuring Sets



15 kV





External Market

- Focus on markets in the Americas and Sub-Saharan Africa
- Intensify the synergy between the North American plants with a focus on the vertical integration strategy
- Expand participation in renewable energy and energy transmission markets

Domestic Market

- Development of a broad and diversified portfolio
- Increase participation in future energy transmission auctions
- Increase participation in the renewable energy market
- Consolidate the Betim factory, to expand its presence in the power transformers and shunt reactors market, as well as mobile solutions and power transformer renovations



WEGDAY₂₀₂₂

Q&A



Driving efficiency and sustainability





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Break



Driving efficiency and sustainability





WEGDAY₂₀₂₂

Financial Performance



André Luís Rodrigues

Driving efficiency and sustainability



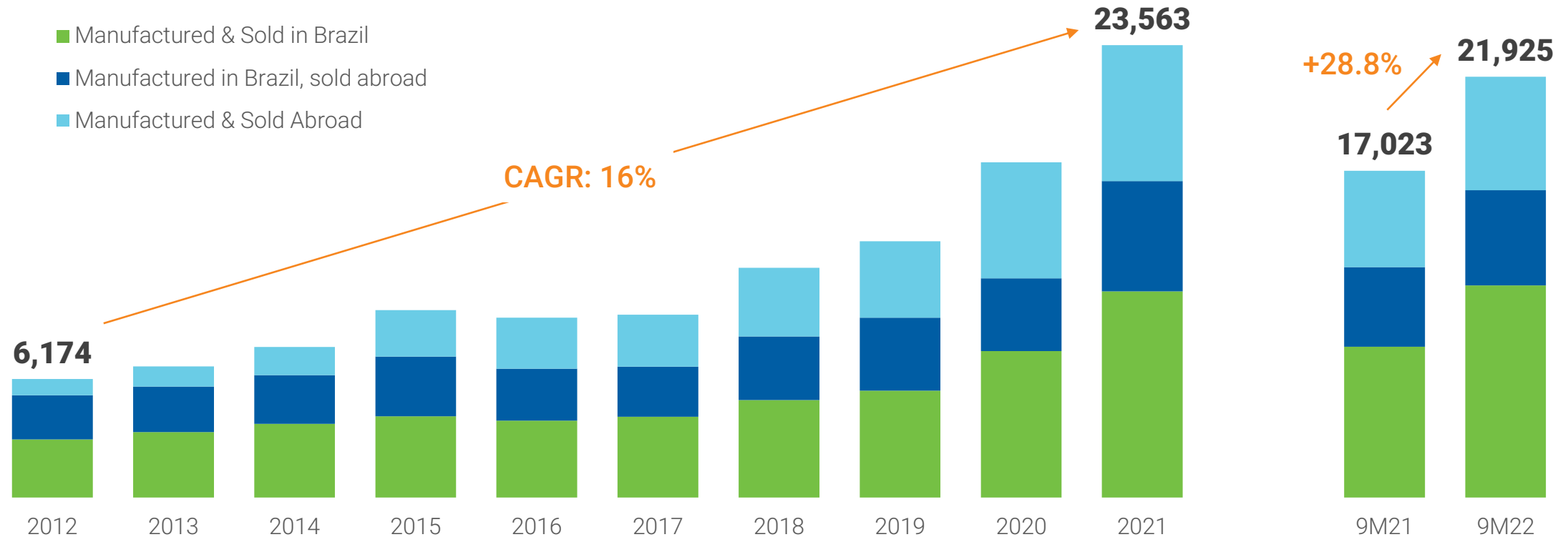
SOLID GROWTH TRACK RECORD



Business model allows exploring growth opportunities in different economic cycles



Net Operating Revenue (NOR) (R\$ mi)



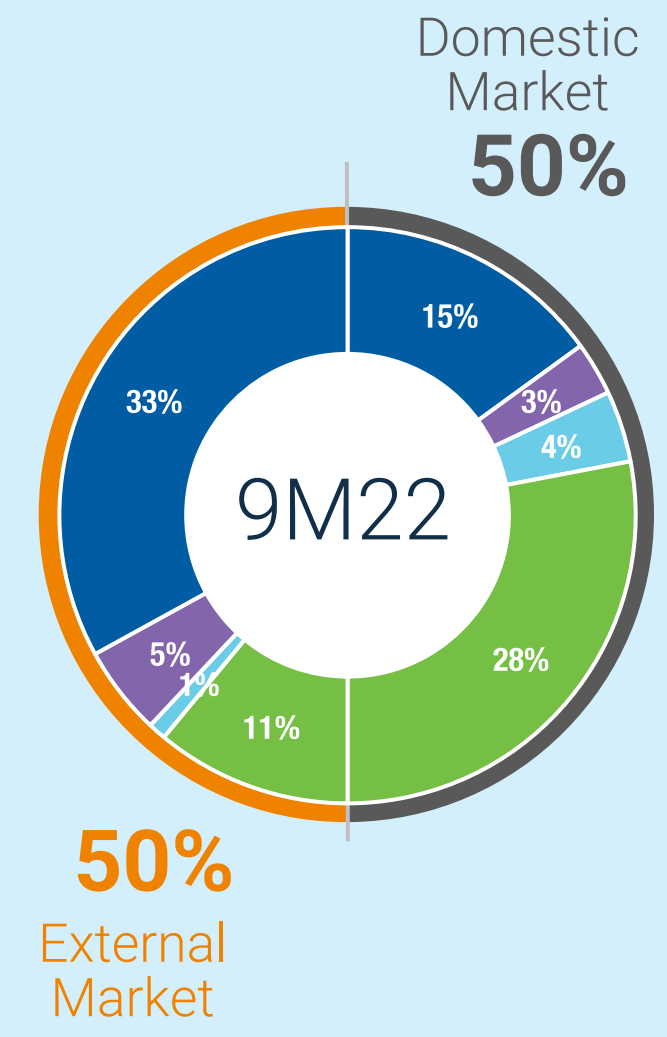
REVENUE



Favored by the diversification of products and markets

Net Operating Revenue (9M22 x 9M21)

| | Total Revenue | Domestic Market | External Market |
|--|---------------|-----------------|-----------------|
| <p>Industrial Electro-Electronic Equipment</p> | 28% | 25% | 30% |
| <p>Generation, Transmission and Distribution (GTD)</p> | 38% | 70% | -6% |
| <p>Commercial and Appliance Motors</p> | -1% | -20% | 18% |
| <p>Paints and Varnishes</p> | 30% | 30% | 32% |

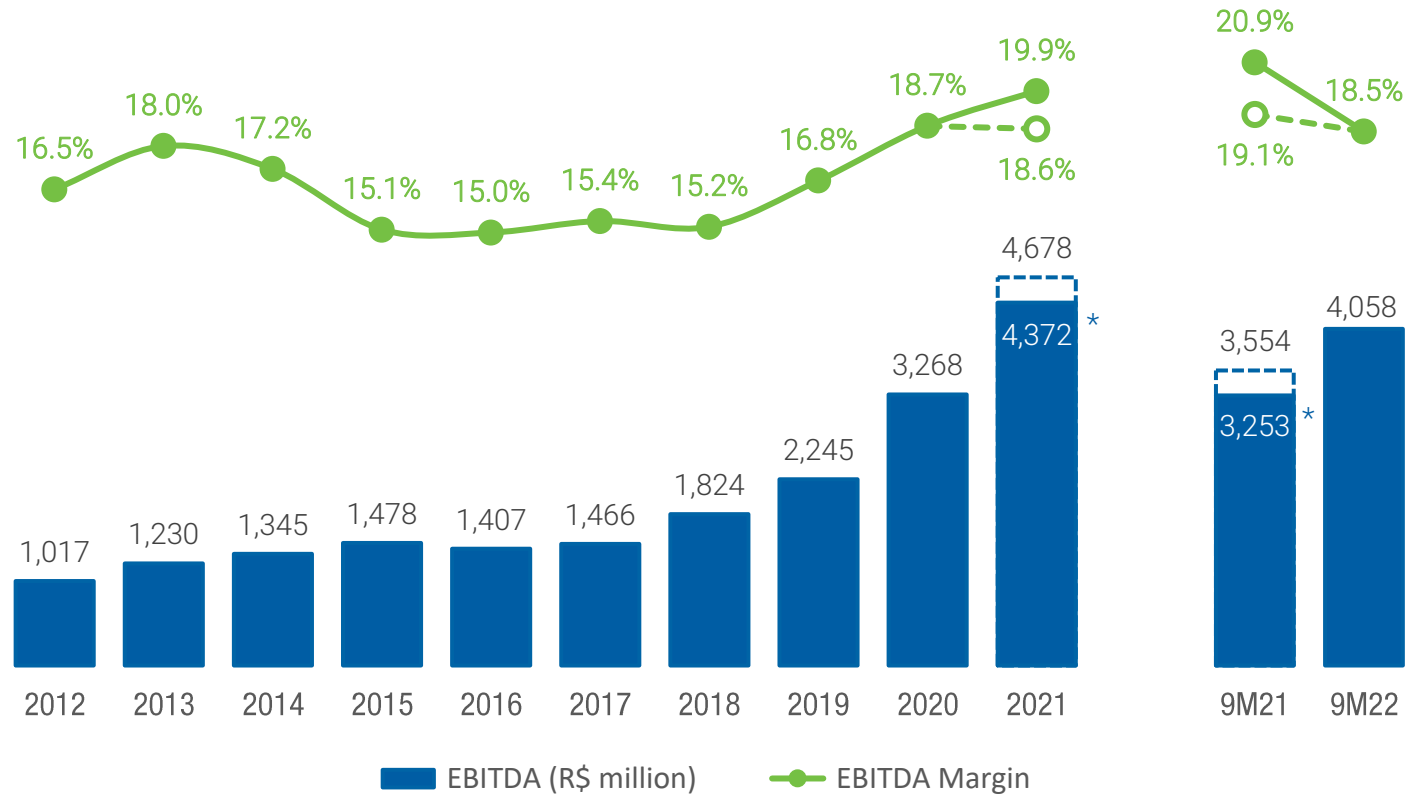


INCREASING OPERATING RESULT



Resulting in above-average margins

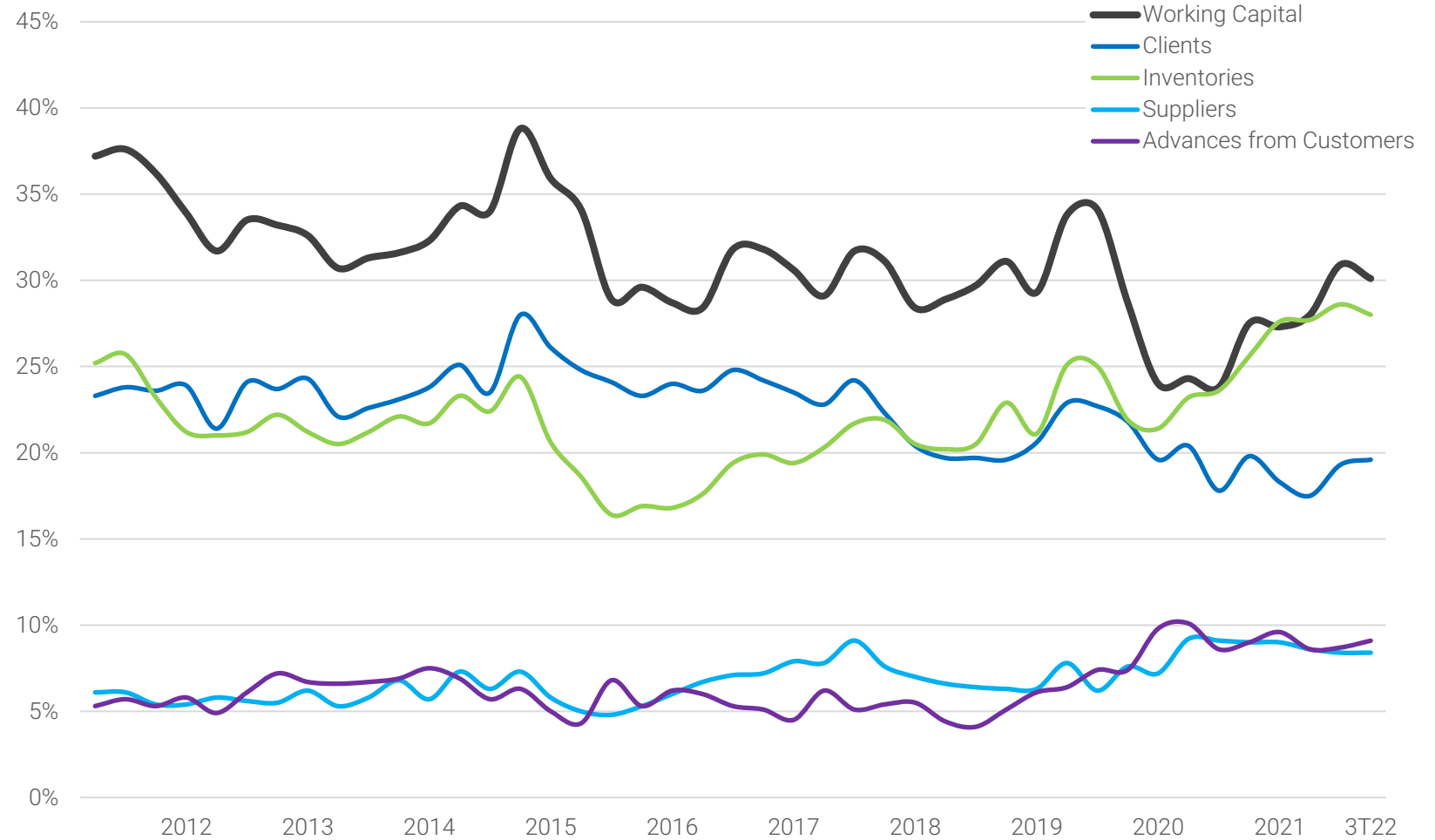
EBITDA AND MARGIN



* Adjusted for the exclusion of ICMS from the PIS and COFINS calculation basis



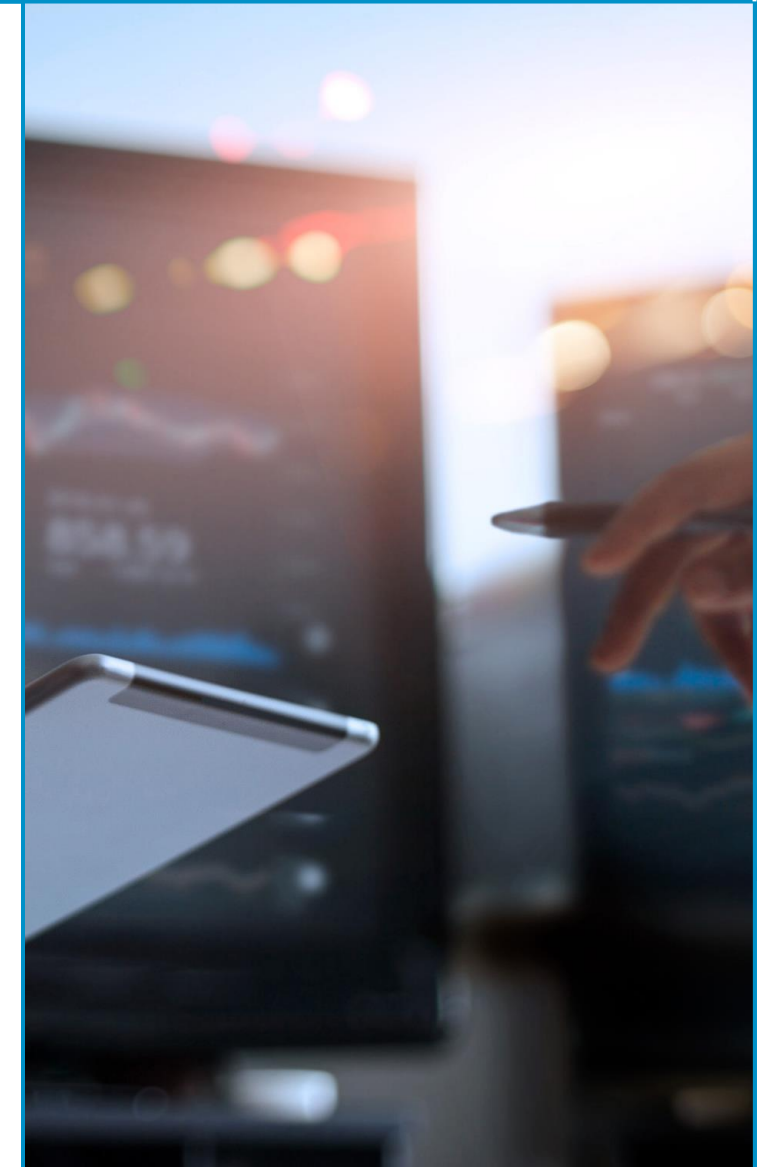
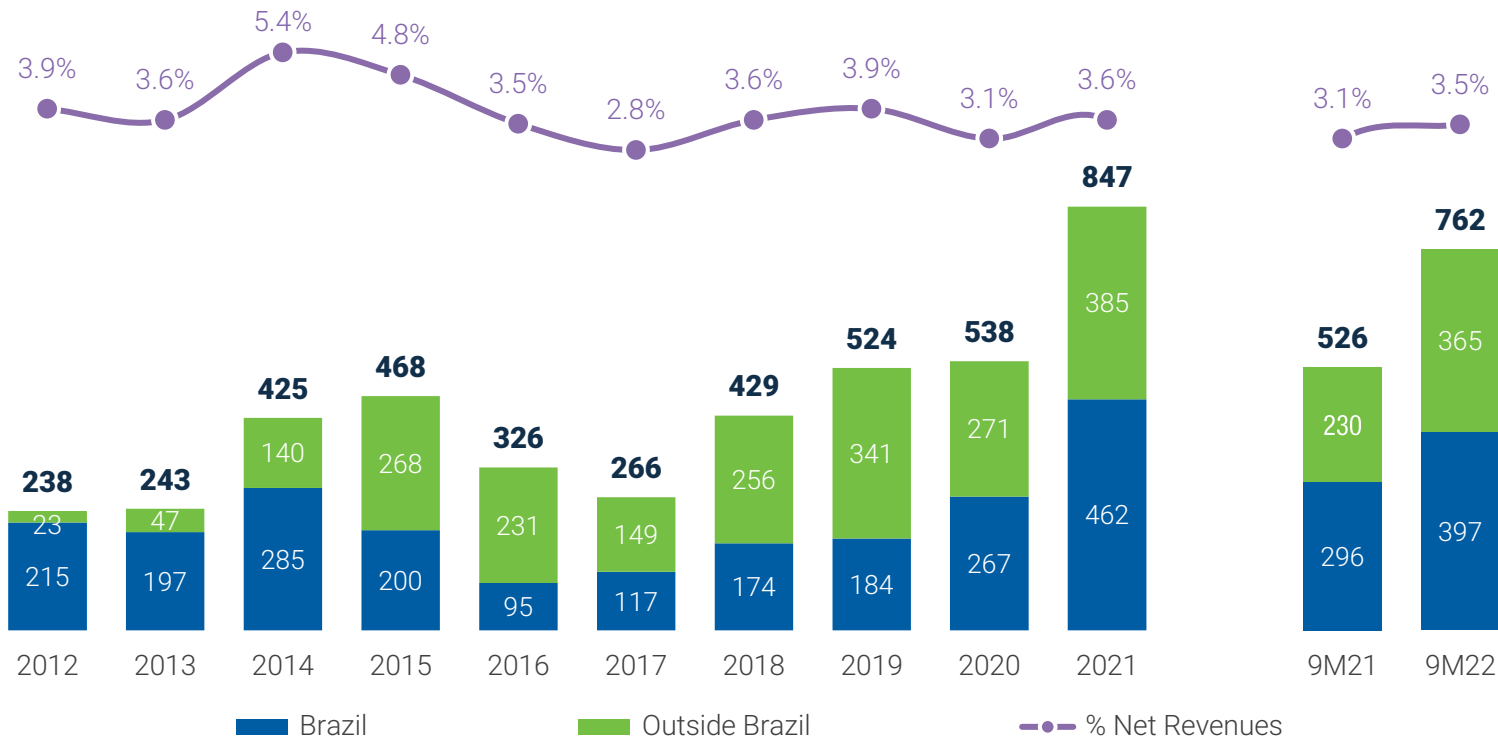
KPIs vs. NOR (last 12 months)





Capacity increase and process improvements to meet growing demand

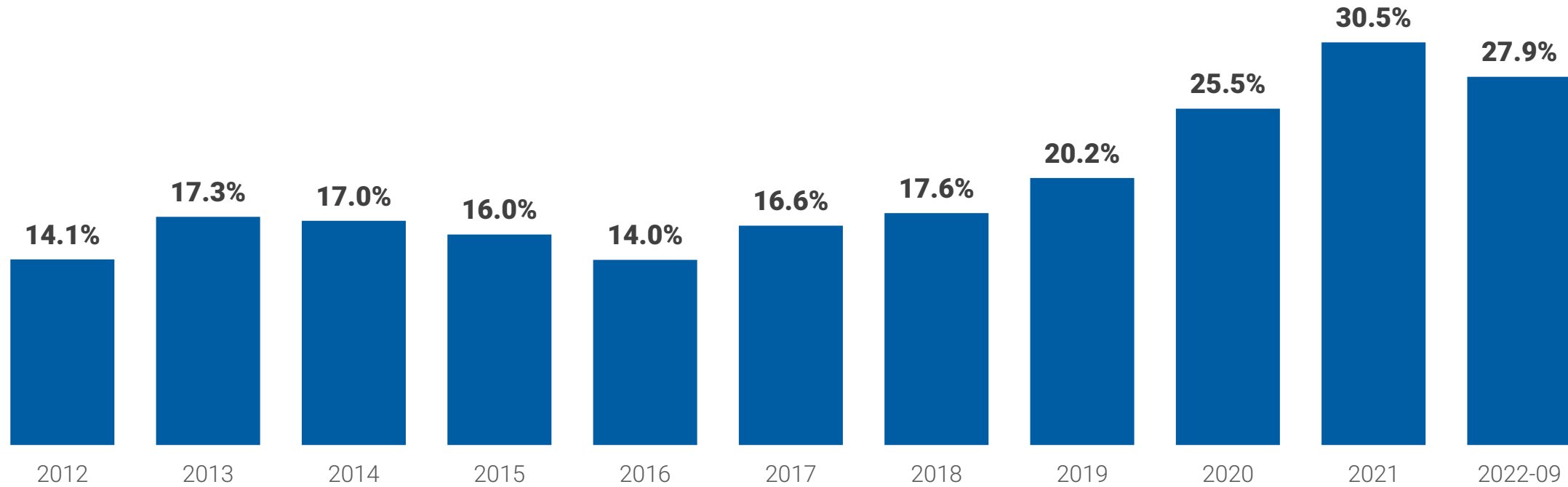
 **By Region** (R\$ mi)



RETURN ON INVESTED CAPITAL



Discipline in capital allocation with attractive returns



ROBUST DIVIDEND FLOW

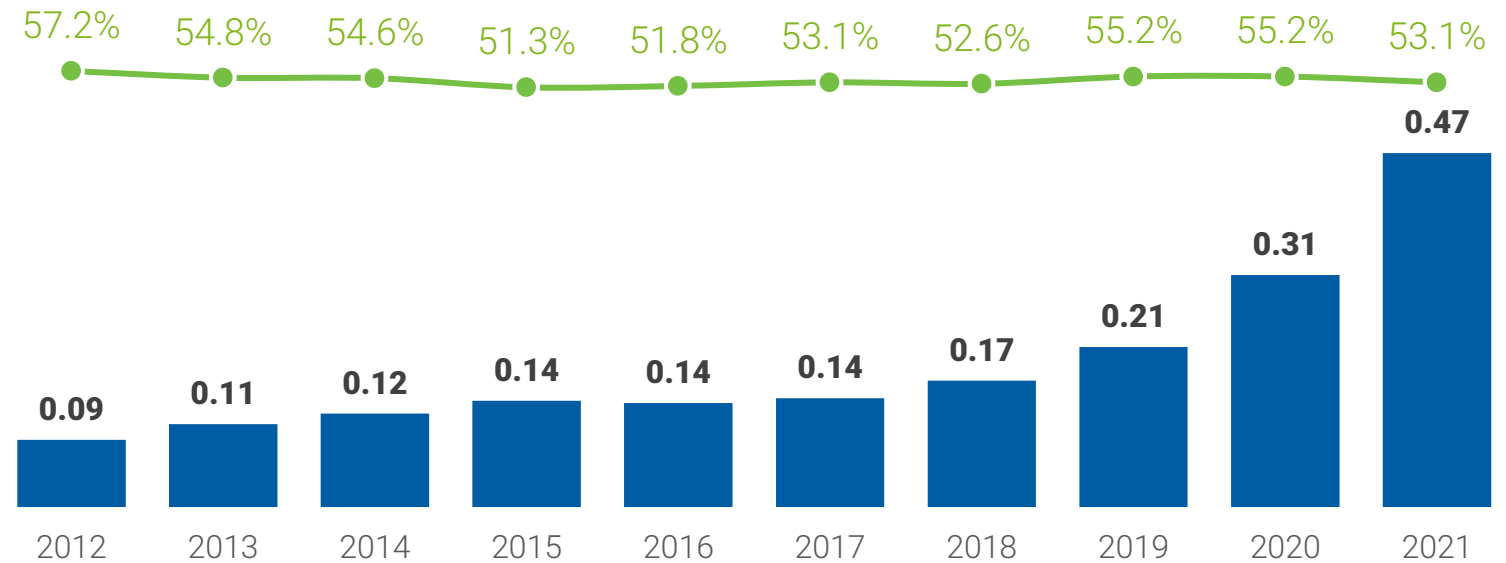
Average Pay-out of 54% in the last 10 years



+400 k
investors



Dividends per Share (R\$)



■ Dividends per share (R\$)

● Pay-out (%)





Continuous and Sustainable Growth

Healthy EBITDA margin and ROIC

Improve Inventory Performance Indicators





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Perspectives



Harry Schmelzer Jr.

Driving efficiency and sustainability





Keep **focus** on the following businesses

Motion Drive

Eletrification

Automation

Energy Generation

Grid

Advance in **eletrification** solutions to the new **mobility** world

Develop **digital solutions** as a complementary and integrated offer to all WEG's businesses

POSITIVE SCENARIO FOR WEG BUSINESS AND INITIATIVES



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STRONG DEMANDS FROM SOCIETY



Global decarbonization



Increasingly electrified world

MORE ELETRIFICATION



Bigger investments in GTD

NEW INVESTMENTS IN POWER GENERATION



predominantly in renewable energies



Will demand energy storage systems

ELETRIFICATION OF TRANSPORT



Will demand major investments in charging infrastructure, batteries and mining of processing metals

GROWING NUMBER OF COMPANIES COMMITTING TO REDUCE CO2 EMISSIONS



Demanding more efficient motors, use of drives, automation and digitalization

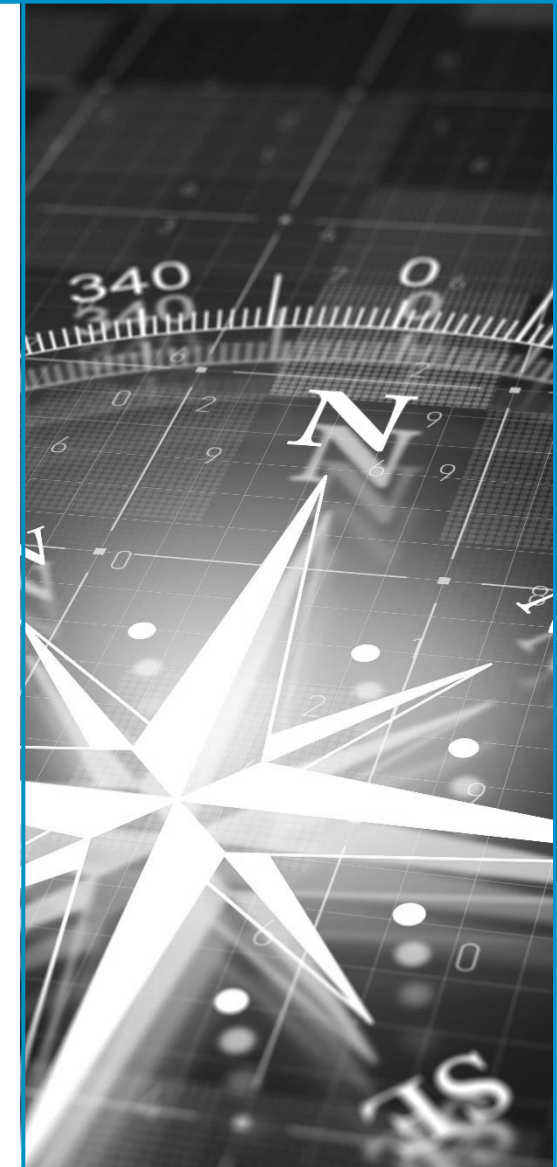
MOTORS, DRIVES AND AUTOMATION MARKET WILL CONTINUE TO GROW MORE THAN INDUSTRIAL ACTIVITY





Highlighted actions for the 2021–2026 Cycle

- Fast forward with the Transmission & Distribution business in the Americas
- Continue to advance the renewable energy business and invest in battery energy storage, electric powertrain and EV charging infrastructure solutions
- Invest and master the most efficient motor and drives technologies
- Globally incorporate the offer of digital solutions for asset management
- Strengthen “Motion Drive” strategy (motors, gearboxes and drives)
- Accelerate internationalization of the automation business
- Robotization and digitization of operations for greater productivity and efficiency
- Raise performance and productivity levels in factories outside Brazil
- Strengthen WEG Culture and increase ESG actions



AUTOMATION RESTRUCTURING



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Accelerate internationalization of the automation business



Focus on new businesses, while maintaining the same attention to the internationalization and expansion of the offer of products for automation and electrification

BUSINESS UNIT

AUTOMATION



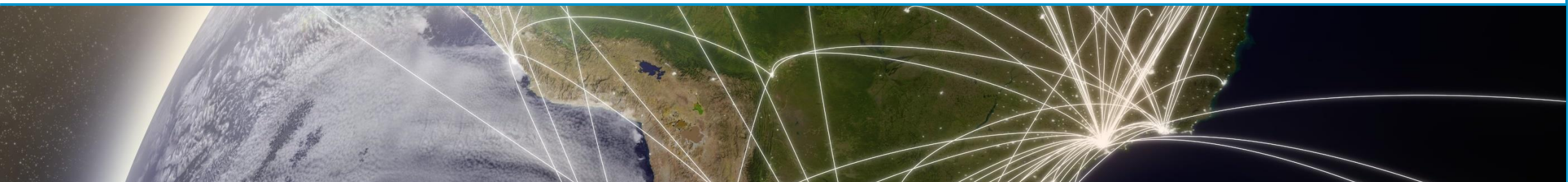
MARKET

- Drives & Controls
- PRODUCTS for industry and buildings
- Solar Energy Business Center

DIGITAL & SYSTEMS



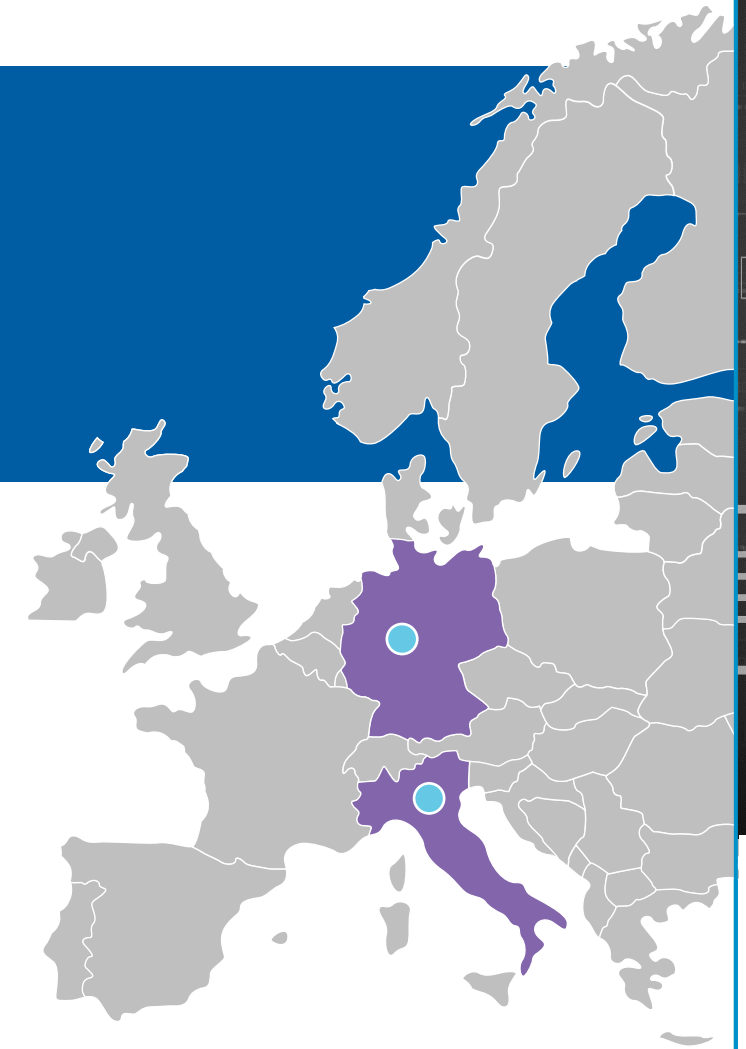
- Digital Solutions
- SYSTEMS for industry, energy and infrastructure sectors
- Energy Storage in Batteries
- Electric Mobility Business Center





Acquisition of GEFAN's Motion Control business unit

- Complete line of variable speed drive, direct current converters and special applications of servo drives
- Factories in Italy, Germany, China and India
- 2021 net revenue: € 44.8 million



MOTION DRIVE STRATEGY

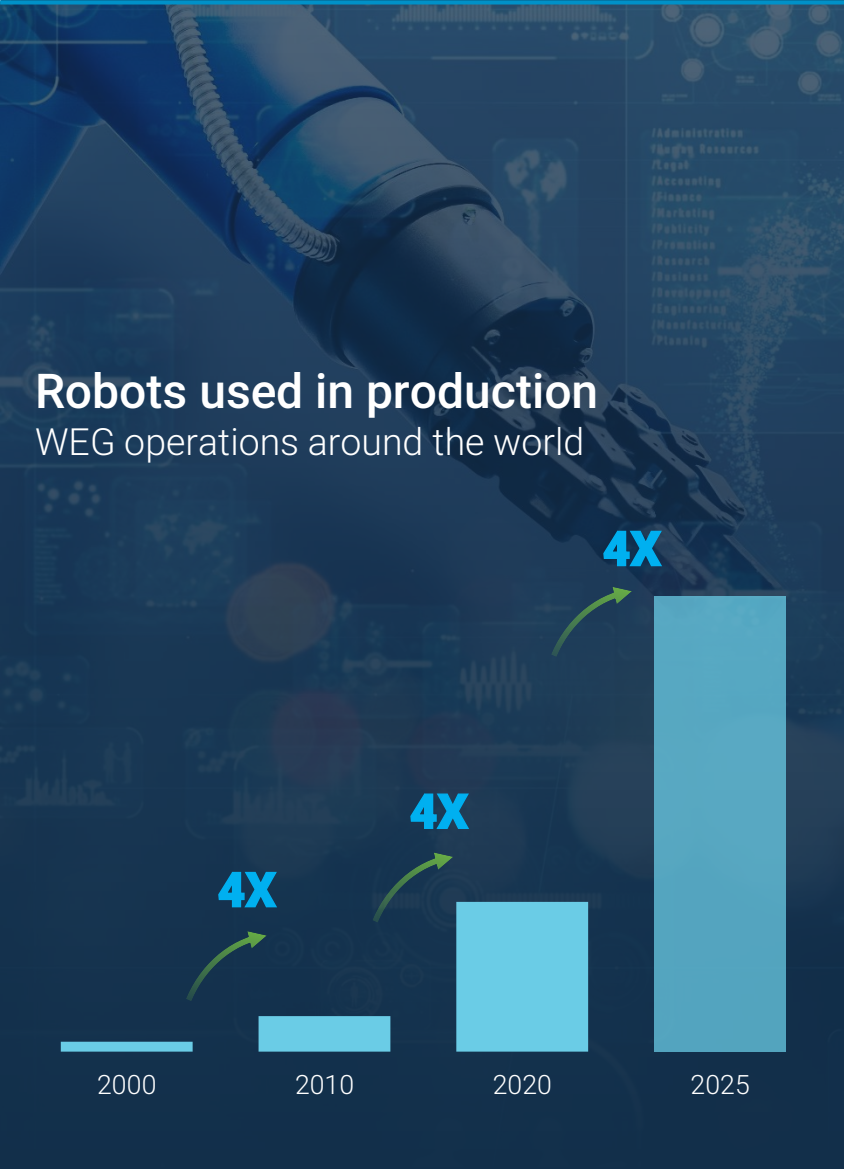


WEGDAY₂₀₂₂

Strengthen industrial strategy in motors, gearboxes and drives

- Increase WEG's share in business with equipment manufacturers and segments where drives and/or gearmotors are widely used

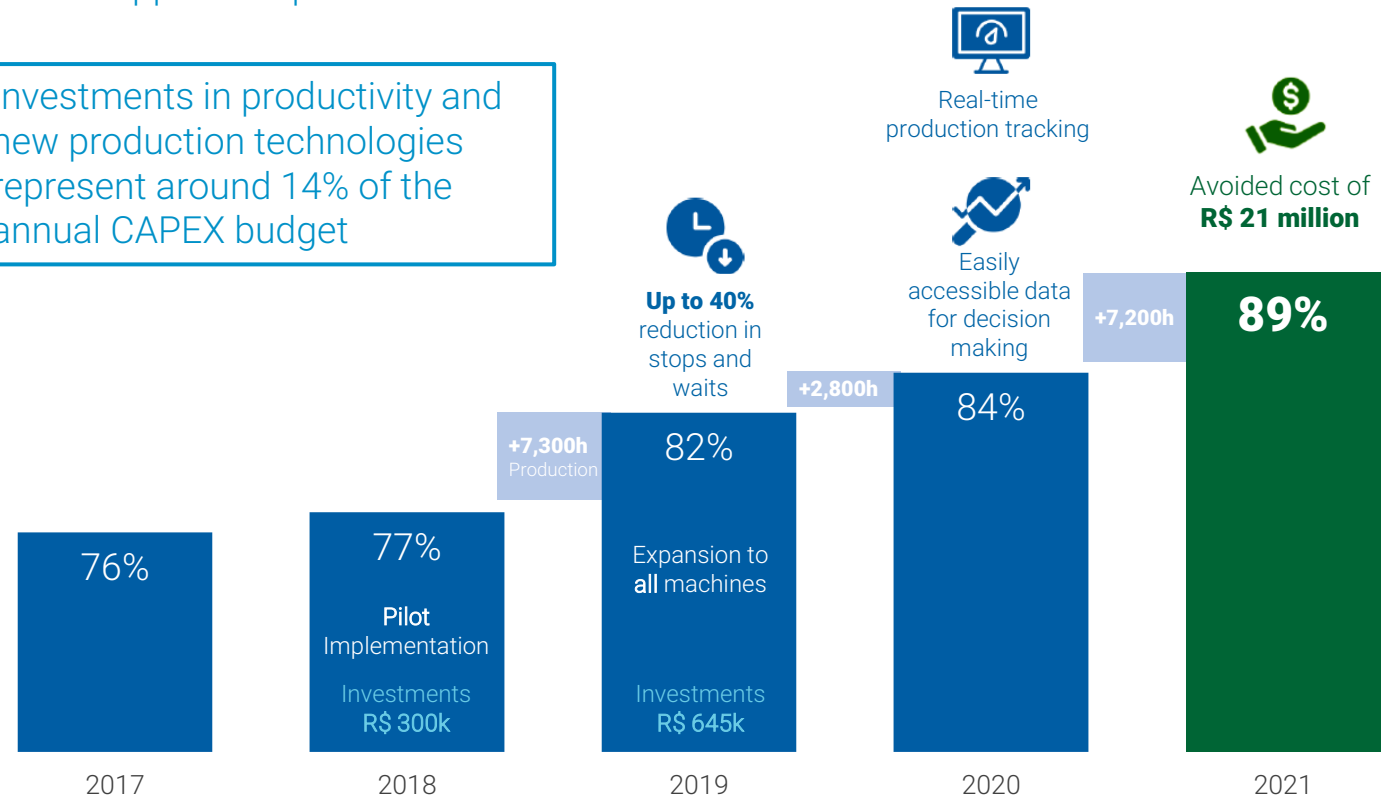




Robotization and digitization of operations for greater productivity and efficiency

Improvements with OEE * evolution Copper wire plant

Investments in productivity and new production technologies represent around 14% of the annual CAPEX budget



* Overall Equipment Effectiveness



NEW PURPOSE AND POSITIONING



WEGDAY₂₀₂₂

Strengthen WEG Culture
and deepen ESG actions



**Driving Efficiency
and Sustainability**



**Develop technologies
and solutions to
contribute to building a
more efficient and
sustainable world**





Strengthen WEG Culture and increase ESG actions

Reduce 52% of GHG * emissions → 2030

Achieve net neutral emissions (net-zero) → 2050

- Global average of WEG operations
- WEG global emissions targets
- Scopes 1 and 2, based on the year 2021

Incorporated into the company's targets and bonus plans

ISE B3



FTSE4Good



ELAS11



2021 MSCI ESG Leaders Indexes Constituent

ICO2 B3



KEY MESSAGES



WEGDAY₂₀₂₂

Corporate aspiration for continuous and sustainable growth, pursue historical growth rates with discipline in relation to capital allocation

Brazil:

Maintain market positions in mature businesses and invest in new businesses

External Market:

Pursue double-digit organic growth in all regions through market share gains and product diversification following the model adopted in Brazil

Invest in new technologies and operational excellence,
permanently pursuing greater competitiveness

Differentiate in **customer** relationships

Strengthen ESG actions





WEGDAY₂₀₂₂

Q&A



Driving efficiency and sustainability



WEGDAY₂₀₂₂

Thank you!



Driving efficiency and sustainability

