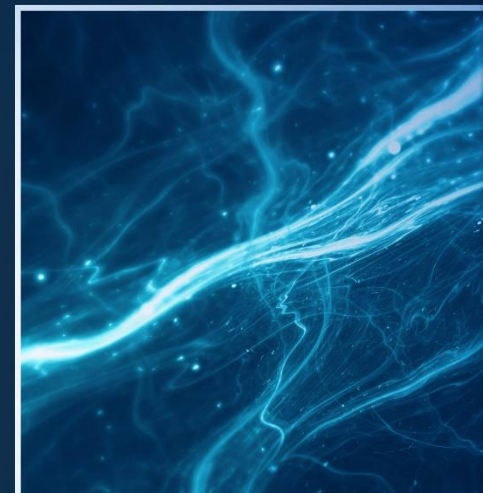


# RESULTS PRESENTATION 4Q22



Driving efficiency and sustainability



## DISCLAIMER

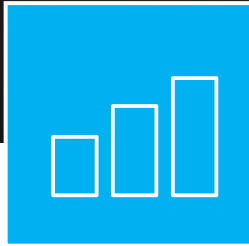
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This is a support document for the WEG S.A. conference call. Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.



# 4Q22 Highlights



**R\$ 8.0 bi**

Net Revenue

**+22.0%**  
vs. 4Q21



**R\$ 1.6 bi**

EBITDA  
*EBITDA margin 19.5%*

**+38.6%**  
vs. 4Q21



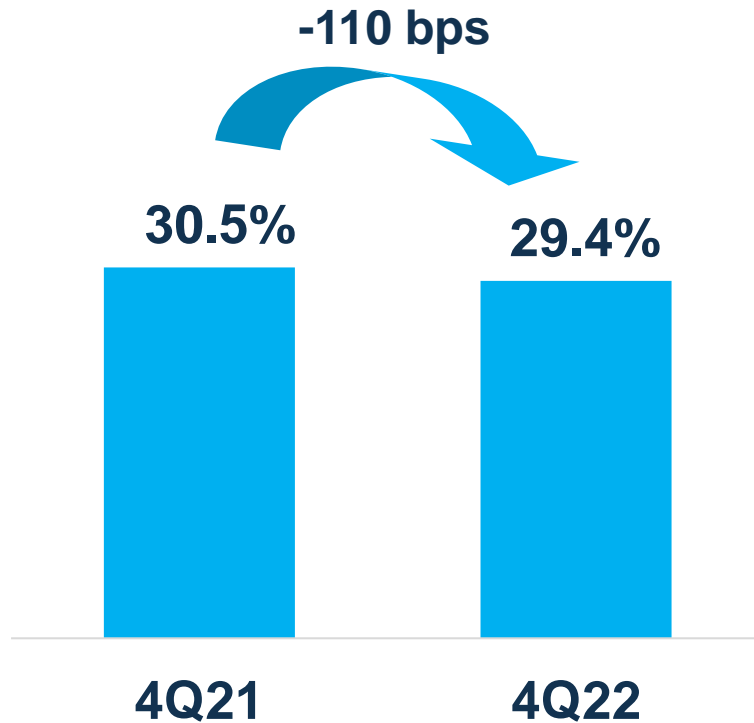
**29.4%**

ROIC

**-110 bps**  
vs. 4Q21

# Return on Invested Capital

ROIC



Net Operating Profit  
After Taxes\*

**+20.7%**

vs. 4Q21



Invested Capital

**+25.2%**

vs. 4Q21

*\*Accumulated in the last 12 months*

# 4Q22 Business Area Performance



% of total NOR

Industrial Electro-Electronic Equipment

Energy Generation, Transmission, and Distribution (GTD)

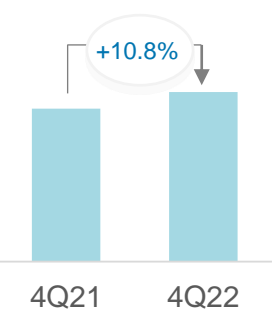
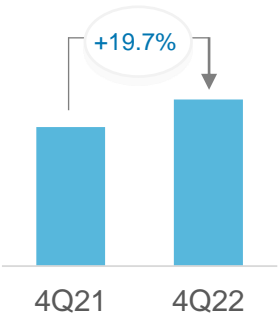
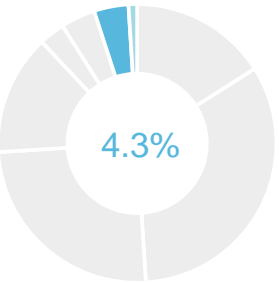
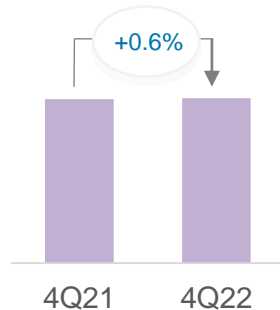
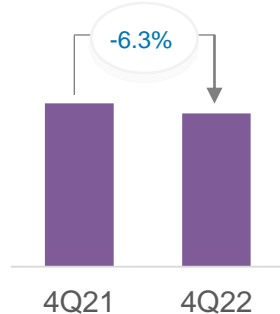
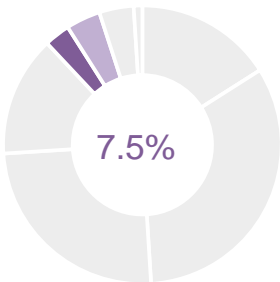
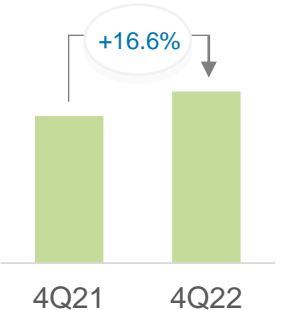
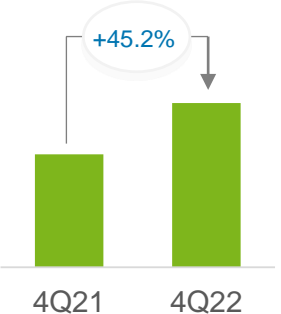
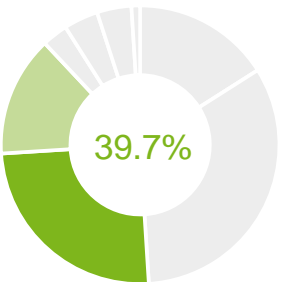
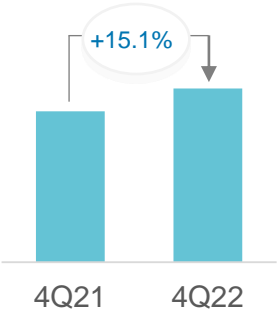
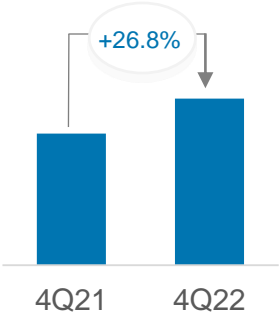
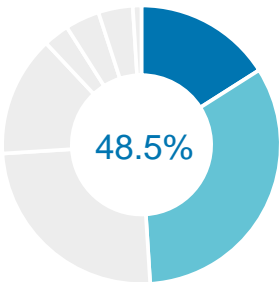
Commercial and Appliance Motors

Paints and Varnishes

Net Revenue

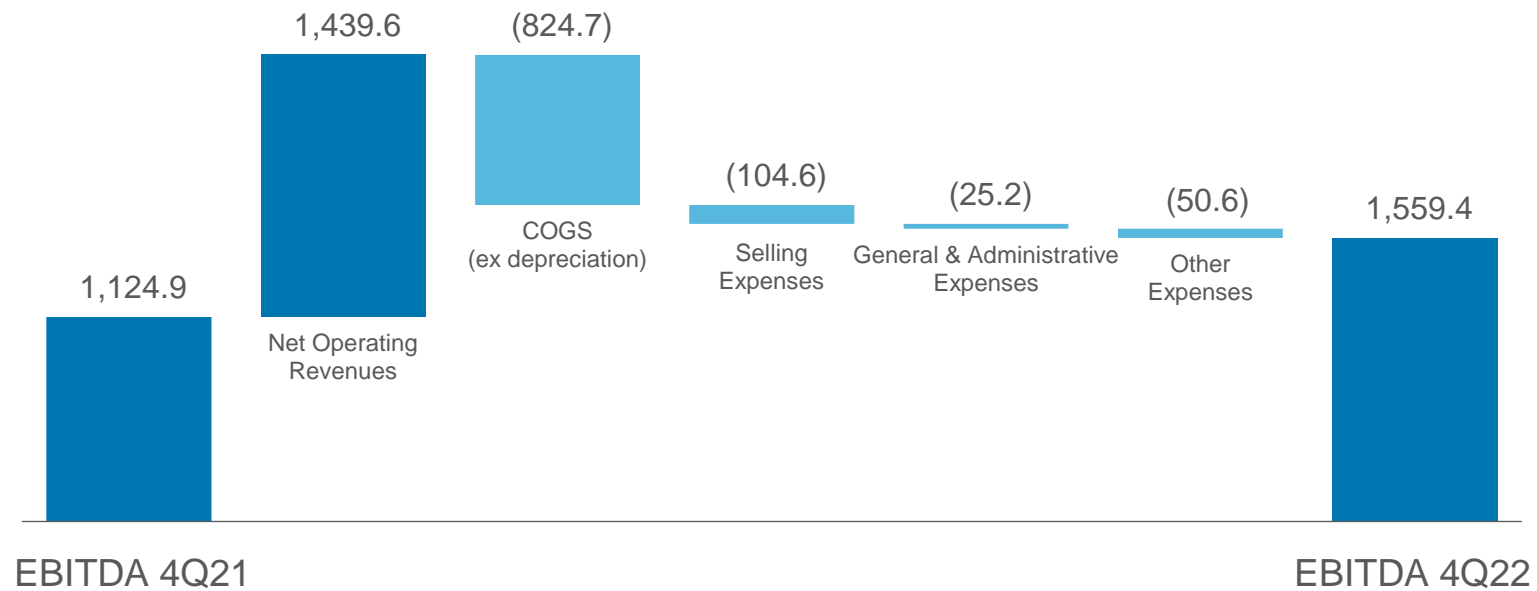
Domestic Market

External Market



# EBTIDA

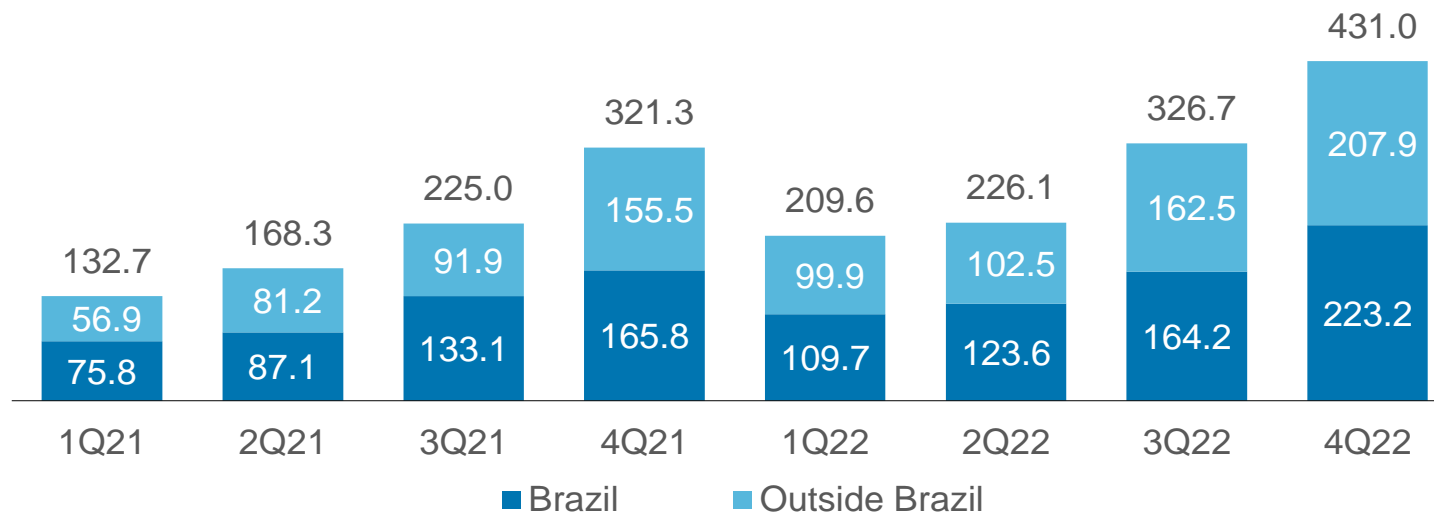
In R\$ million



# Investments (CAPEX)



In R\$ million



Santo Tirso, Portugal

## RECENT ACHIEVEMENTS



Consolidation of Gefran's Motion Control division business in Italy and Germany



Completion of appliance motor factory in Algeria



Acquisition of the remaining portion of MVISIA

## OUTLOOK



Positive long-cycle order backlog in Brazil and abroad



Normalization of supply chains should contribute to operational improvement



Uncertainty regarding the global macroeconomic scenario demands attention



# Contacts – Investor Relations



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