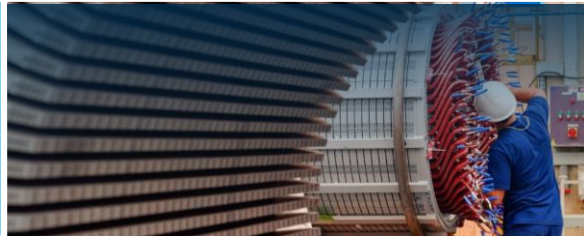
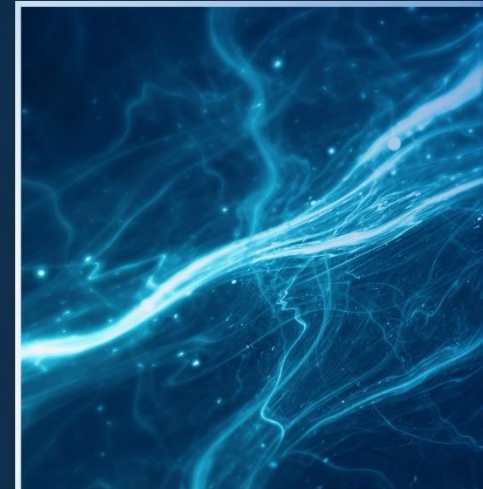


# RESULTS PRESENTATION 3Q24



Driving efficiency and sustainability

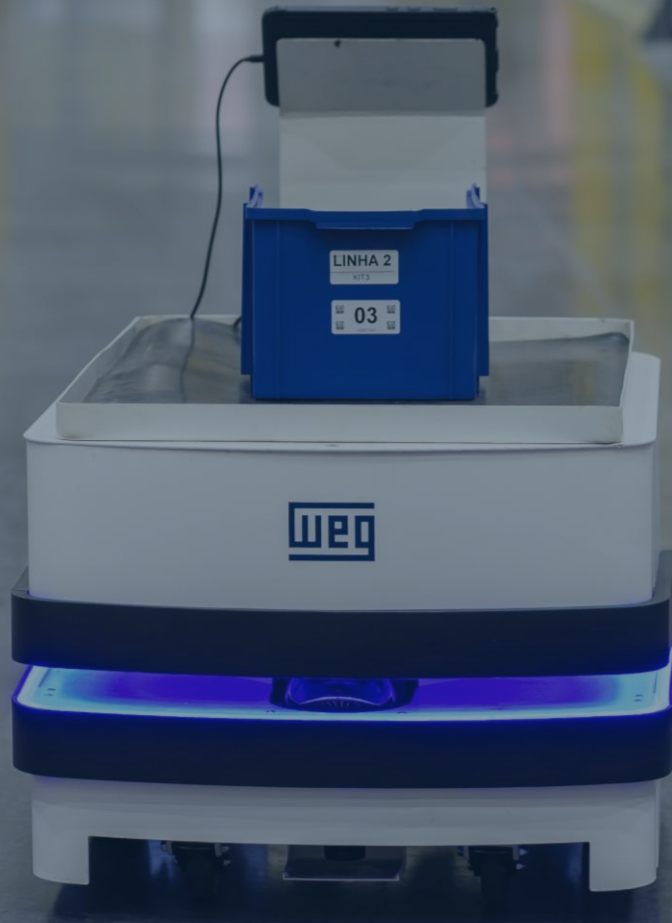


## DISCLAIMER

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This is a support document for the WEG S.A. conference call. Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.



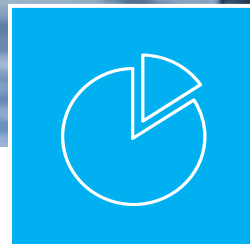
# 3Q24 Highlights



**R\$ 9.9 bi**

Net Operating Revenue

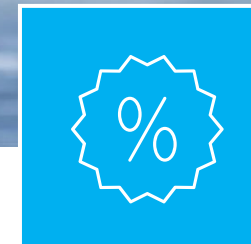
**+22.1%**  
vs. **3Q23**



**R\$ 2.2 bi**

EBITDA  
*EBITDA margin 22.6%*

**+27.9%**  
vs. **3Q23**



**37.1%**

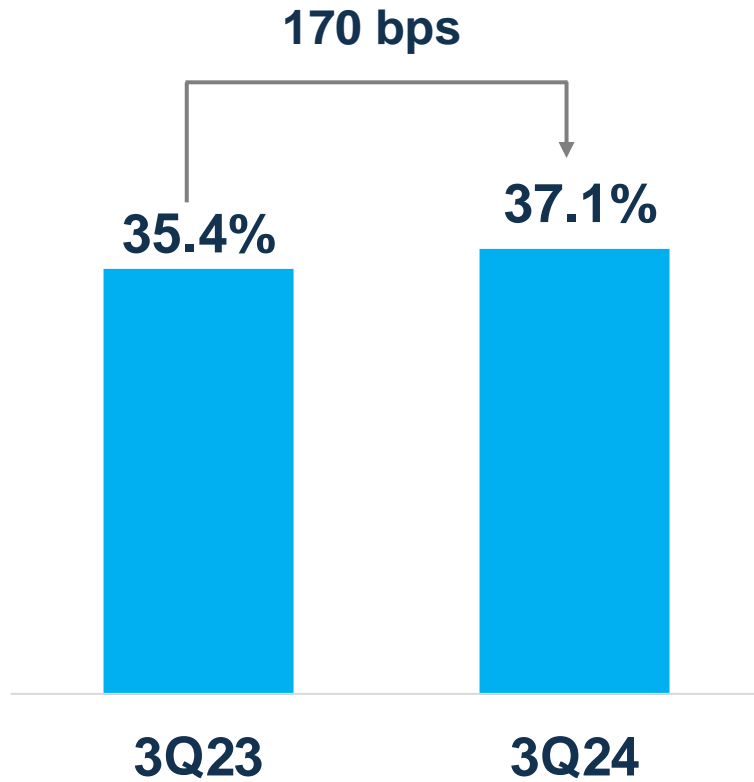
ROIC

**170 bps**  
vs. **3Q23**

# Return on Invested Capital



ROIC



Net Operating Profit  
After Taxes\*

**+19.8%**

vs. 3Q23



Invested Capital

**+14.2%**

vs. 3Q23

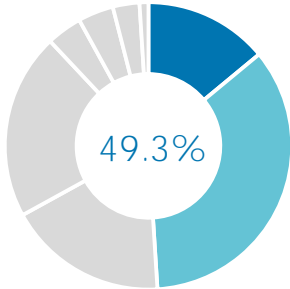
\*Accumulated in the last 12 months

# 3Q24 Business Area Performance

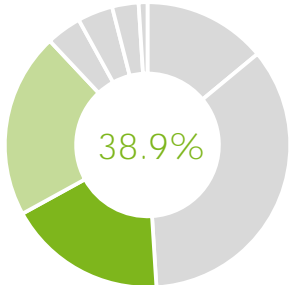


% of total NOR

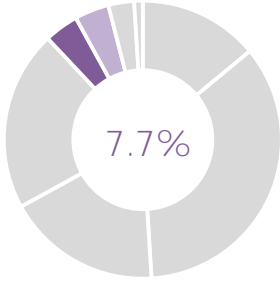
Industrial Electro-Electronic Equipment



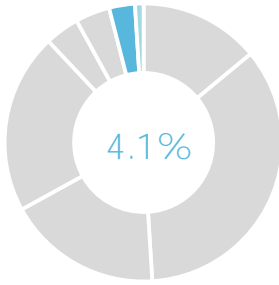
Energy Generation, Transmission, and Distribution (GTD)



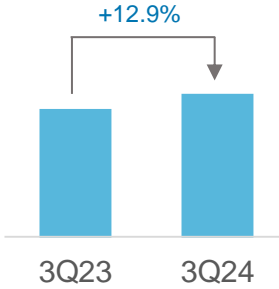
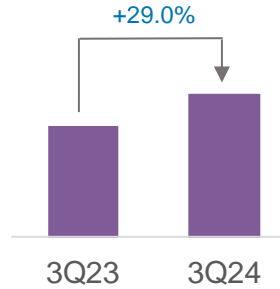
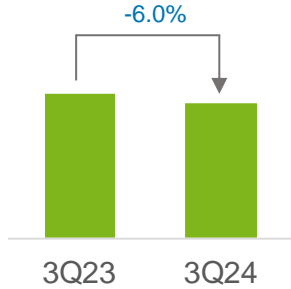
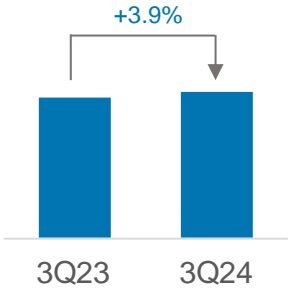
Commercial and Appliance Motors



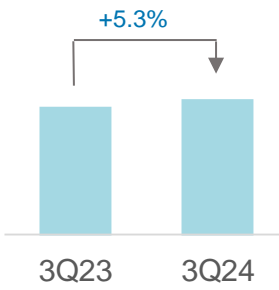
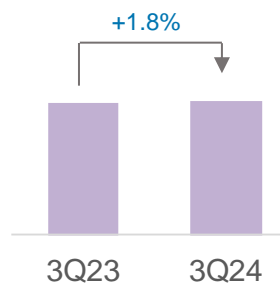
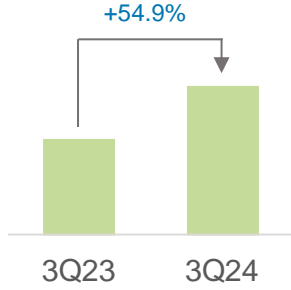
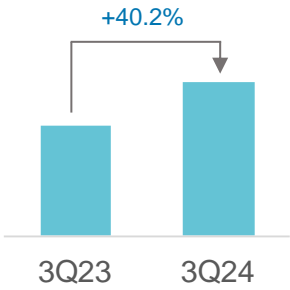
Paints and Varnishes



Domestic Market

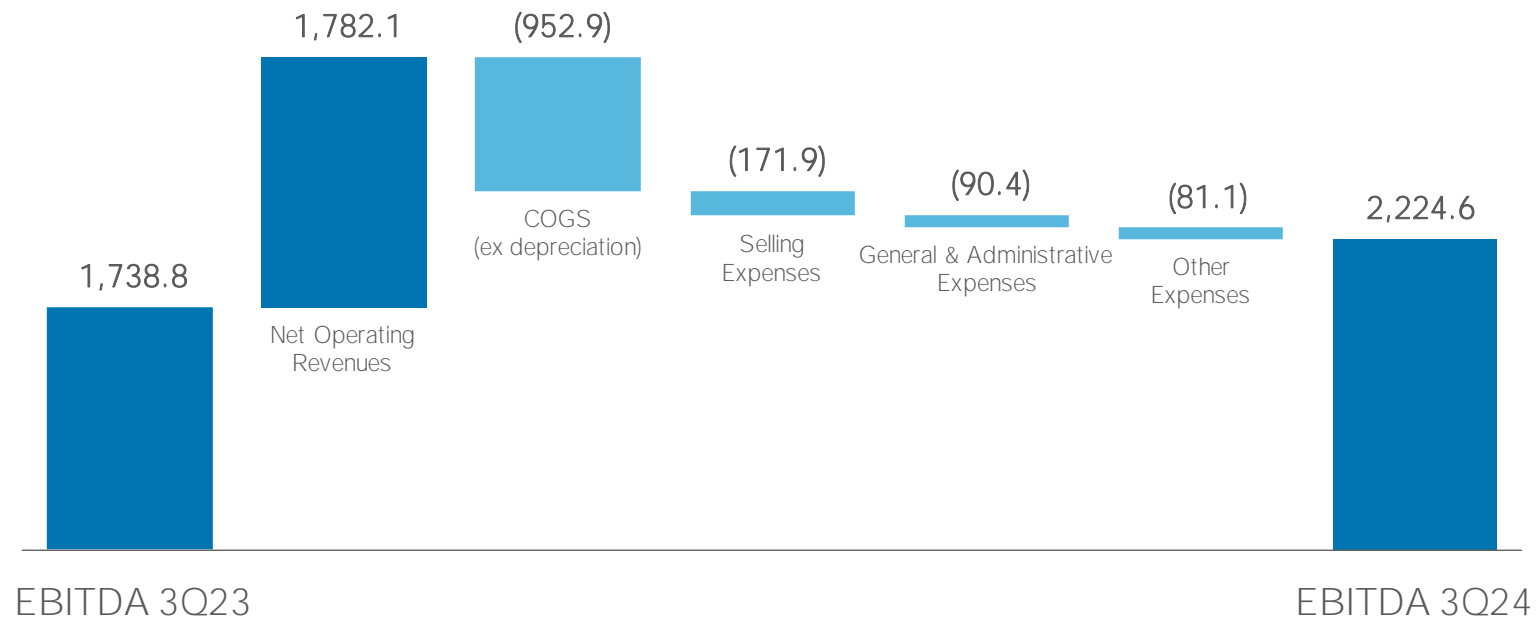


External Market



# EBITDA

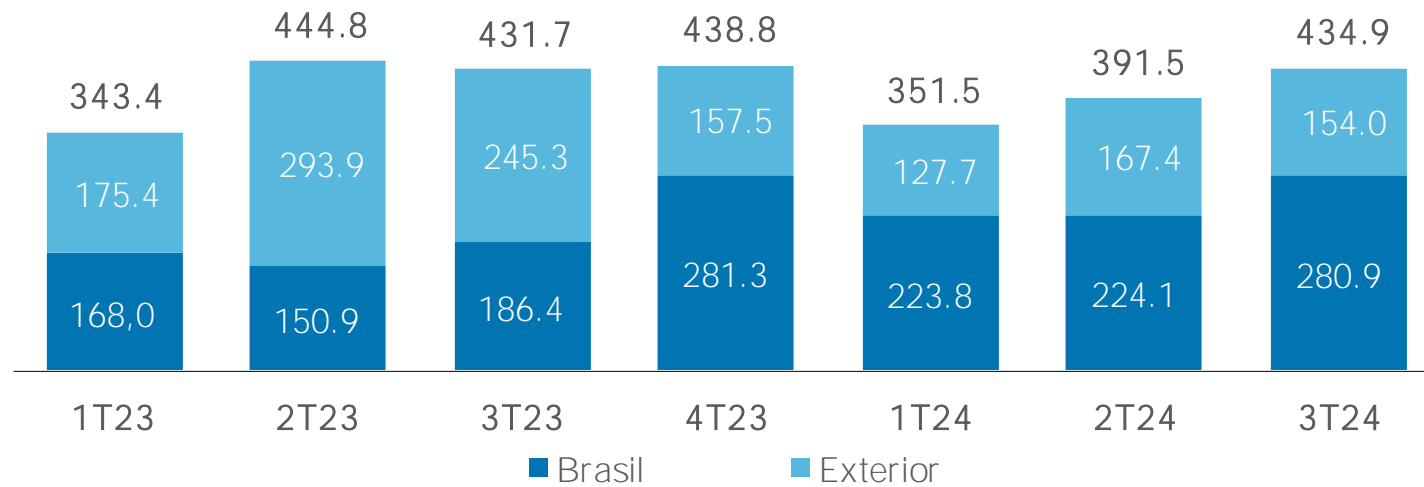
In R\$ million



# Investments (CAPEX)



In R\$ million



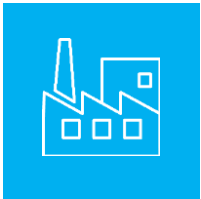
Santo Tirso, Portugal

## RECENT ACHIEVEMENTS

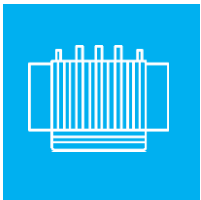
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Acquired Volt Electric Motors, a Turkish manufacturer of industrial and commercial electric motors



Investment in expanding production capacity and vertical integration in Brazil and Mexico



Investments to increase transformer production capacity in Brazil

## OUTLOOK

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Improving short-cycle goods dynamics and good order backlog in solar generation and T&D



Healthy operating margin dynamics and positive returns



Integration of new businesses, strengthening synergies with the other operations



# Contacts – Investor Relations




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