
WELCOME TO
WEG DAY 2023
Driving efficiency and sustainability

Disclaimer

Any forward-looking statements that may be made about future events, at business perspective, at operational and financial projections and goals, and the growth potential of WEG in the future, constitute mere beliefs and expectations of WEG’s management, based on information currently available.

These statements involve risks and uncertainties and therefore depend on circumstances that may or may not occur.

Investors should understand that general economic, industrial, and other operating conditions may affect WEG's future performance and lead to results that differ from those expressed in such forward-looking state.

Schedule

ON-LINE BROADCAST | SIMULTANEOUS TRANSLATION

09:00 AM | **Opening** (broadcast starting time)

Décio da Silva
Chairman of
Board of Directors

09:20 AM | **Electric Mobility**

Carlos José Bastos Grillo
Chief Operating Officer
WEG Digital & Systems

09:50 AM | **Transmission & Distribution**

Carlos Diether Prinz
Chief Operating Officer
WEG T&D

10:20 AM | Q&A

10:40 AM | Break

11:00 AM | **Financial Update**

André Luís Rodrigues
CFO

11:20 AM | **Strategic Update**

Harry Schmelzer Jr.
CEO

11:40 AM | Q&A


WEG DAY 2023
Driving efficiency and sustainability

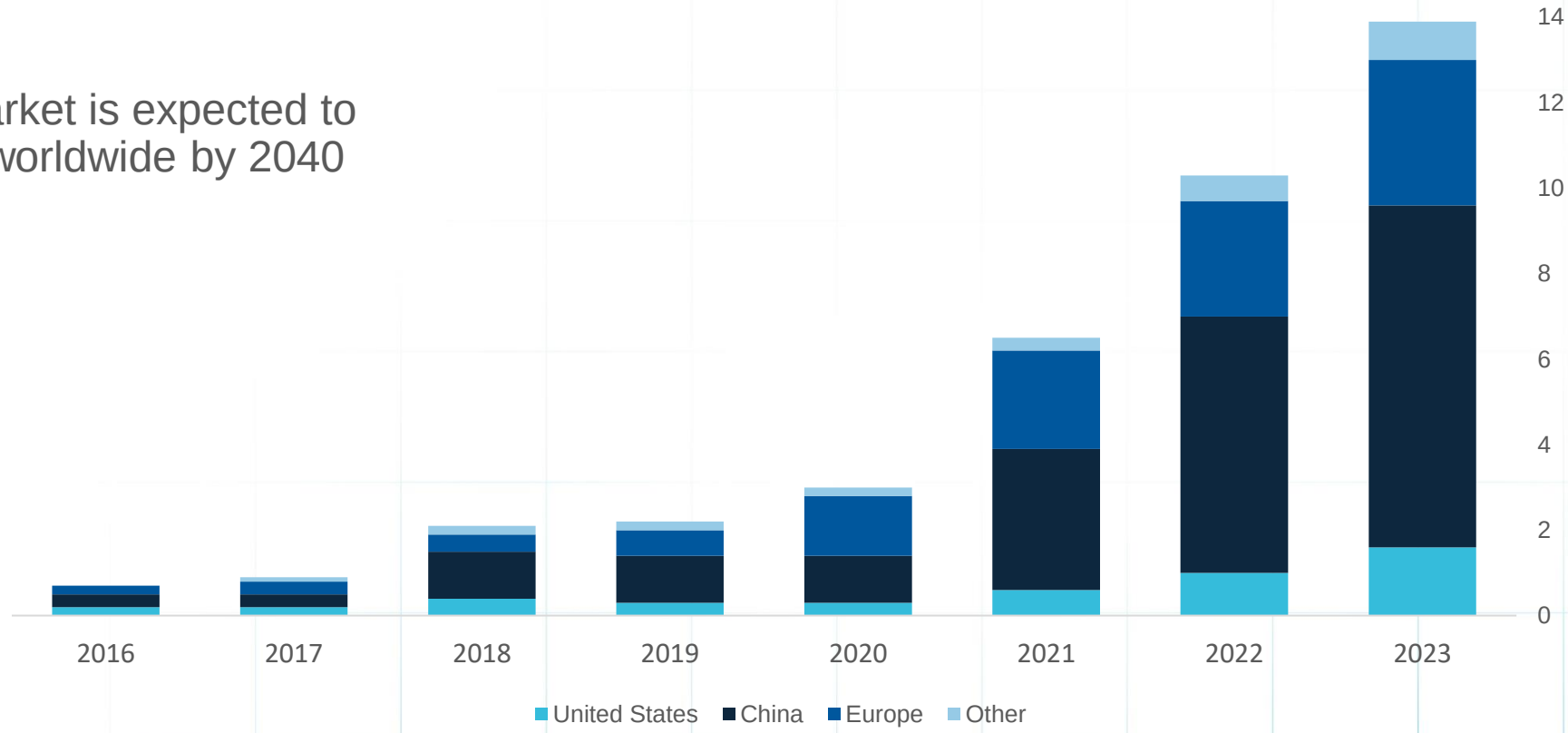
Electric Mobility

Carlos José Bastos Grillo
Chief Operating Officer
WEG Digital & Systems

Electric Mobility

SALES OF ELECTRIC VEHICLES

The electric mobility market is expected to exceed **US$65 billion** worldwide by 2040



Source: IEA, Electric car sales (in millions of units), 2016-2023, IEA, Paris. Licence: CC BY 4.0

Electric Mobility in Brazil

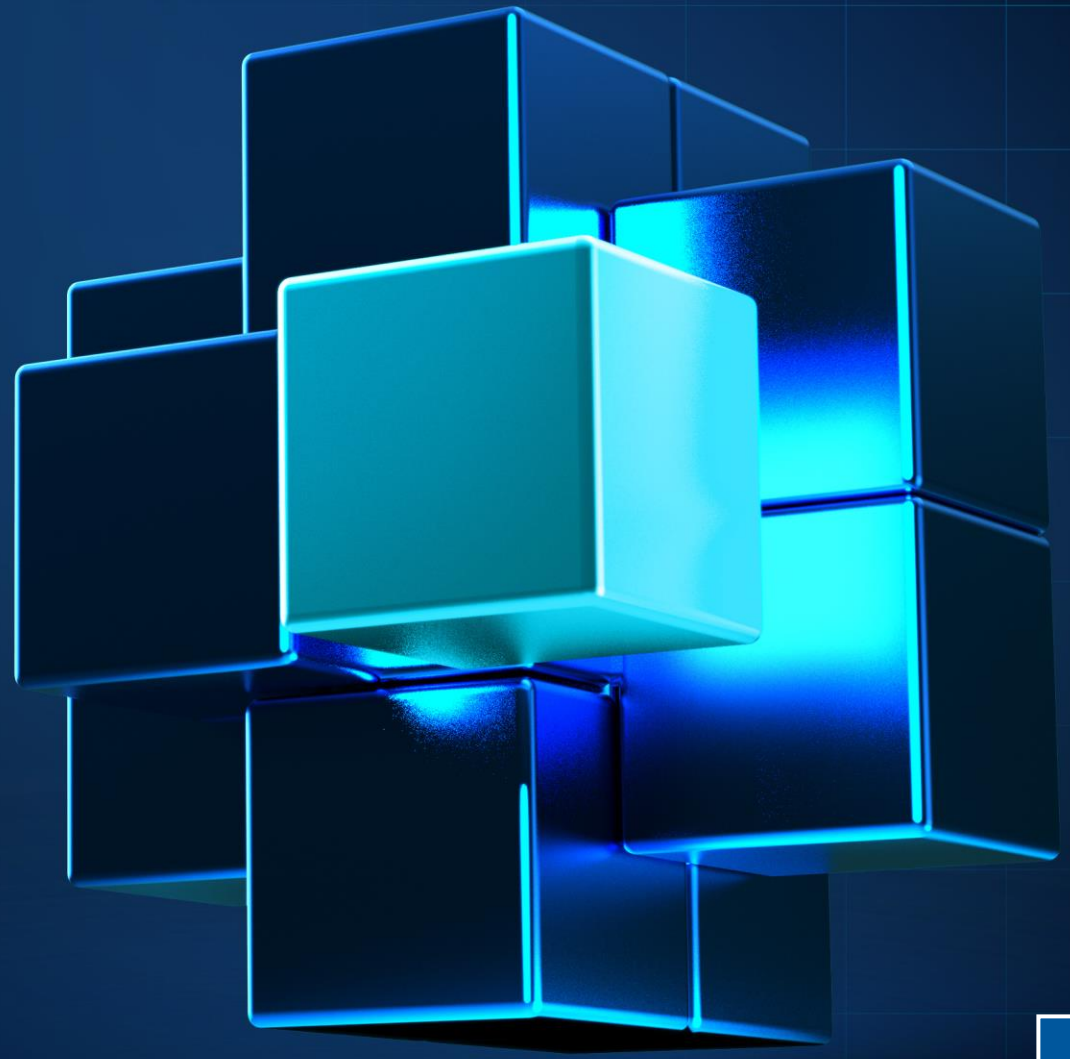
RELEVANT MARKET GROWTH

Brazil registered **49,052** electrified vehicles in the first 8 months of 2023

Growth of **76%** compared to the same period in 2022 (27,812)

Data from the Brazilian Electric Vehicle Association (ABVE)

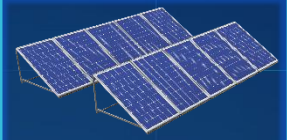
Automotive Traction Systems



BIOMASS

HYDRO

WIND



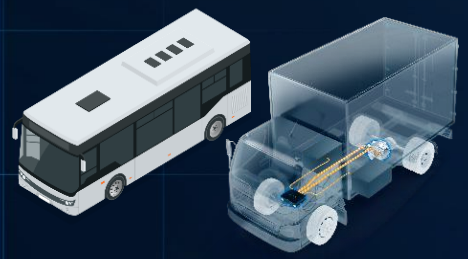
SOLAR

CONTROL AND PROTECTION PANELS

TRANSMISSION

DISTRIBUTION

BESS



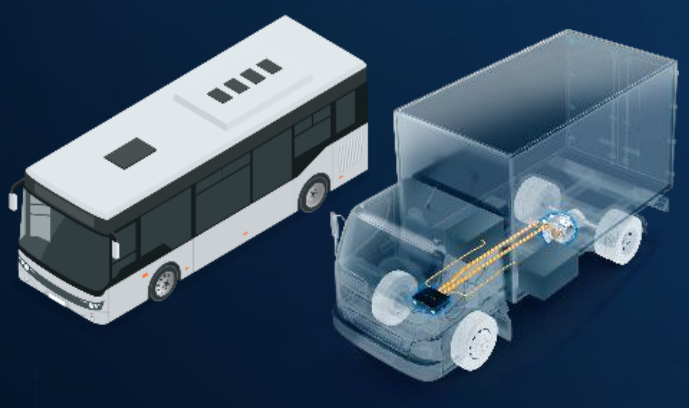
ELECTRIC VEHICLES

CHARGING STATIONS

CONTROL AND PROTECTION PANELS

Automotive Traction Systems

COMPLETE PORTFOLIO FOR LIGHT AND HEAVY VEHICLES



ELECTRIC VEHICLES

Light Vehicles

Low Voltage
(24 V to 130 V)

Utility Vehicles

Medium Voltage
(130 V to 400 V)

Heavy Vehicles

High Voltage
(above 400 V)

WEG Traction Systems History

MORE THAN TWENTY YEARS OF HISTORY

18M Bus – 100% batteries

Dual Bus – 23M

Trolleybus - SP

Palio, pompeo and charging station inauguration

Special light vehicles: Dock Dock, Pratyko

3x H2 Bus

E-delivery truck VW MAN

2001	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2018	2020

AC and microprocessed locomotives
Vitória - ES

CNG hybrid articulated bus
Caxias do Sul - RS

Generation and naval propulsion Type PSV
Guarujá - SP

Bus H2
RJ

Ethanol hybrid bus Itaipu Binacional

Utility Vehicles

UFSC solar boat

Hybrid truck

Maglev – Cobra UFRJ

UFSC photovoltaic energy bus

Trains

Recent Highlights

MODERN SOLUTIONS FOR MOBILITY

2022

WEG supplies Powertrain and batteries for Transcol's new fleet of electric buses

2023

WEG is the supplier of the Powertrain and batteries for the new electric buses in São Paulo

2021

WEG supplies Powertrain for Marcopolo electric bus

2022

First 100% electric utility vehicle assembly line in Brazil features WEG technology

WEG Portfolio for Electric Vehicles

COMPLETE PRODUCT LINE

Traction Systems

Driver

Motors

Electric Axle
(Hybrid vehicles)

Auxiliary Systems

Pumping systems, steering systems, auxiliary power output

Drives

Motors

Power supply

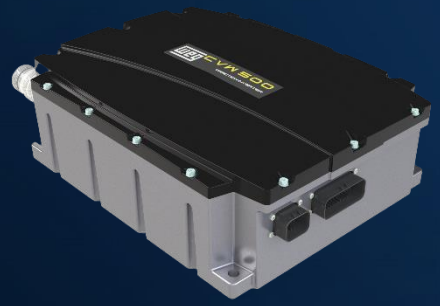
Battery Pack

Generators for hybrid systems

Drives

SOLUTIONS FOR THE MOST DIVERSE APPLICATIONS

Light Vehicles
Low Voltage
(24 V to 130 V)

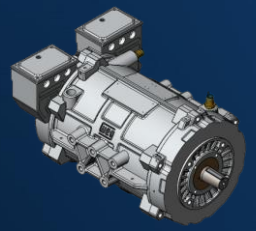


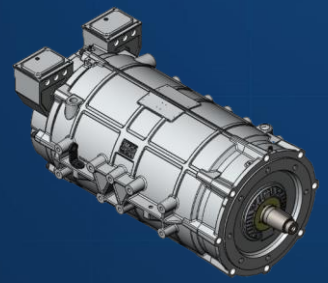
Utility Vehicles
Medium Voltage
(130 V to 400 V)

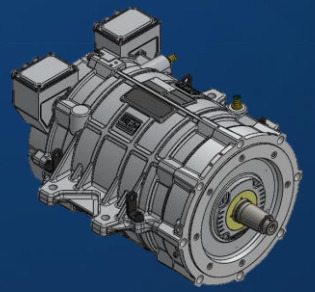
Heavy Vehicles
High Voltage
(above 400 V)

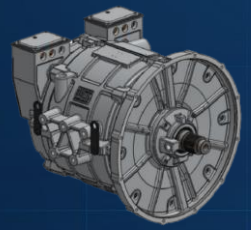
Electric Motors for Automotive Traction

COMPLETE LINE OF MOTORS



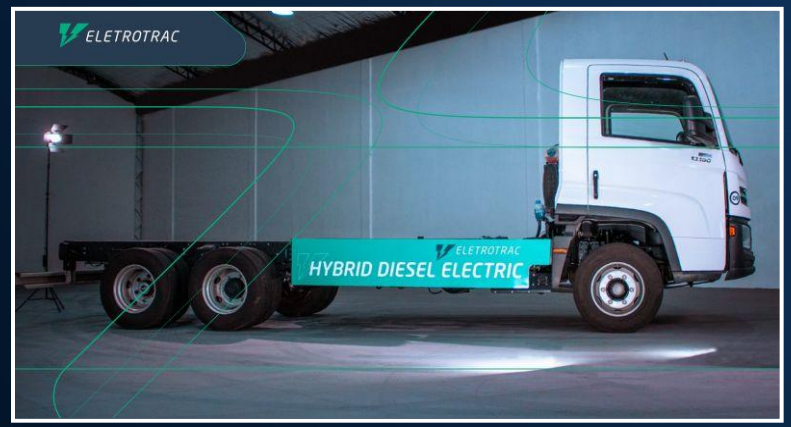


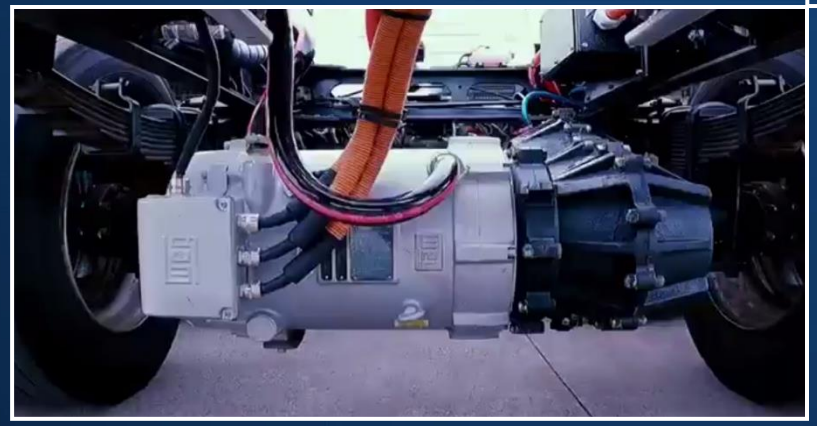


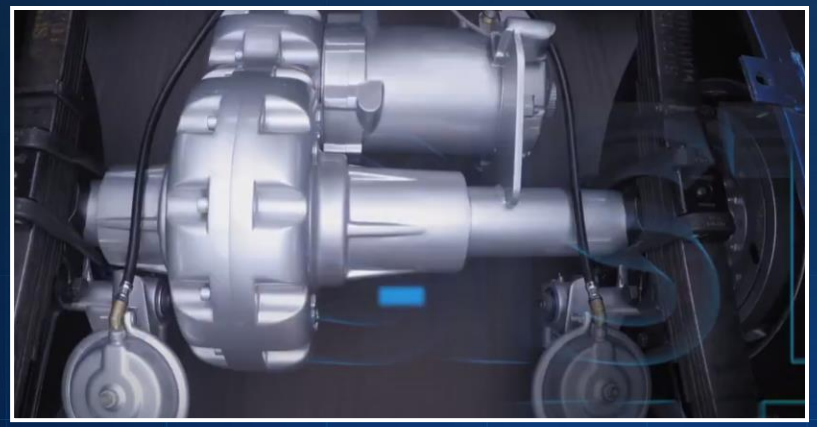


Electric Axle (e-axle)

HYBRID APPLICATIONS







WEG provides traction systems for integration into electric axles (e-axle) for hybrid applications in heavy and utility vehicles

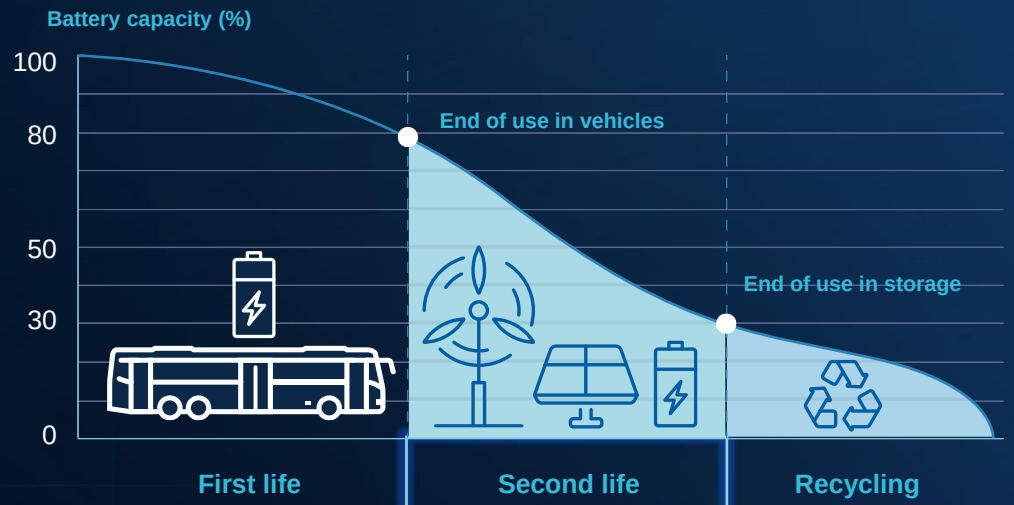
Battery Pack

COMPLETE AND INTEGRATED SYSTEM

- Vehicle integration of BMS, firmware, VCU and CAM network
- Autonomous and intelligent thermal runaway prevention and suppression system
- Electrical and electronic protections with IoT sensing and monitoring
- Traceability system for second-life management

Energy Storage

COMPLETE SOLUTION FOR CIRCULAR ECONOMY



Battery pack assembly

Battery degradation above 20%

Remove the battery from the vehicle

Pack disassembly

Module evaluation

Electronics recycling

BESS

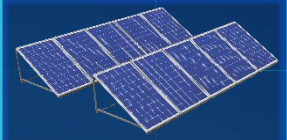
Recycled Battery Cell Material

Battery cell production

BIOMASS

HYDRO

WIND



SOLAR

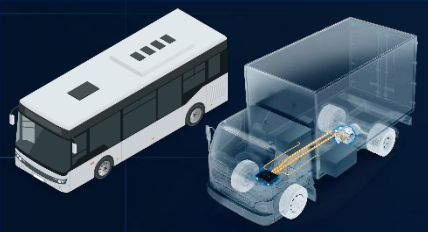
CONTROL AND PROTECTION PANELS

TRANSMISSION

DISTRIBUTION

BESS

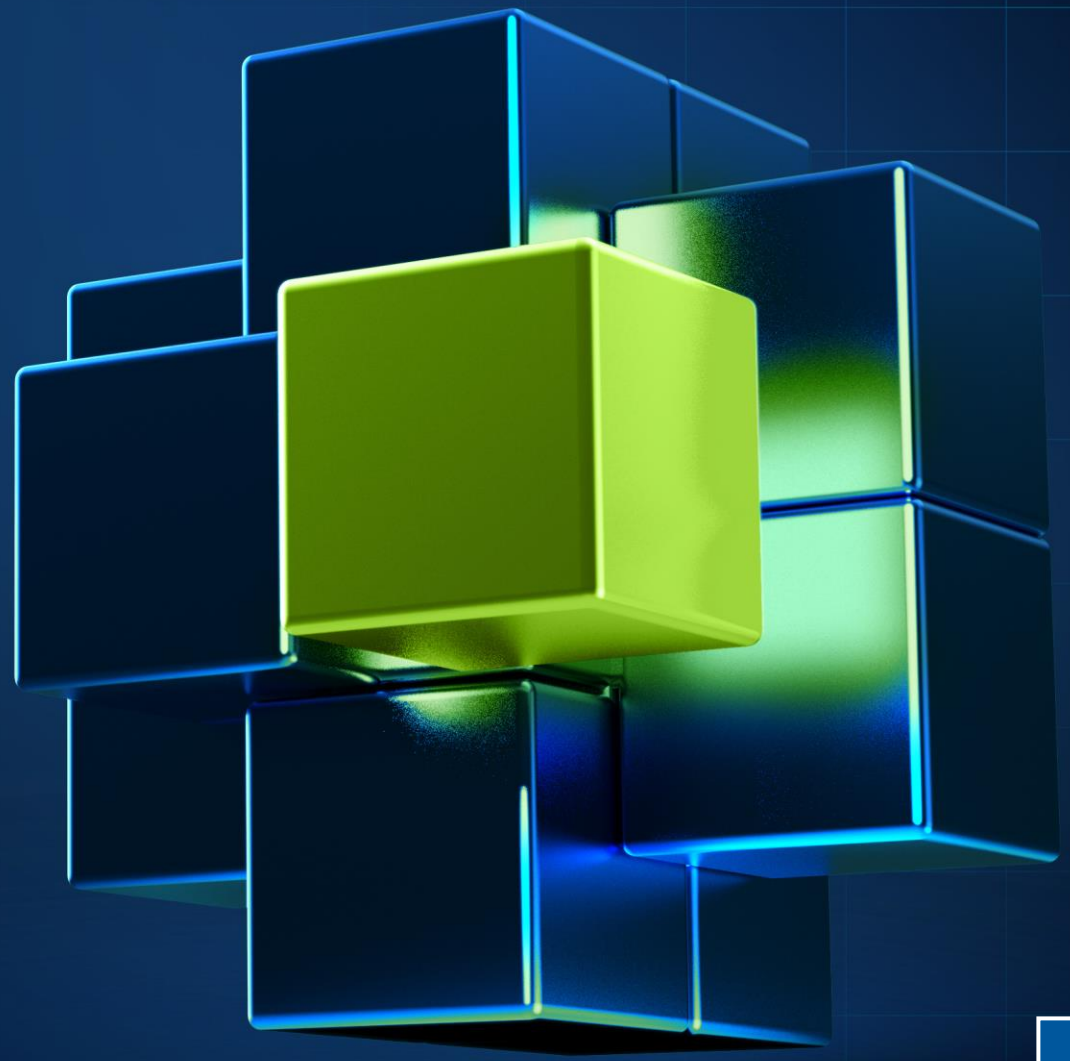
CONTROL AND PROTECTION PANELS



ELECTRIC VEHICLES

CHARGING STATIONS

Charging Stations



WEG Charging Solutions

FOR ALL APPLICATIONS

Light Electric Vehicles

HOME

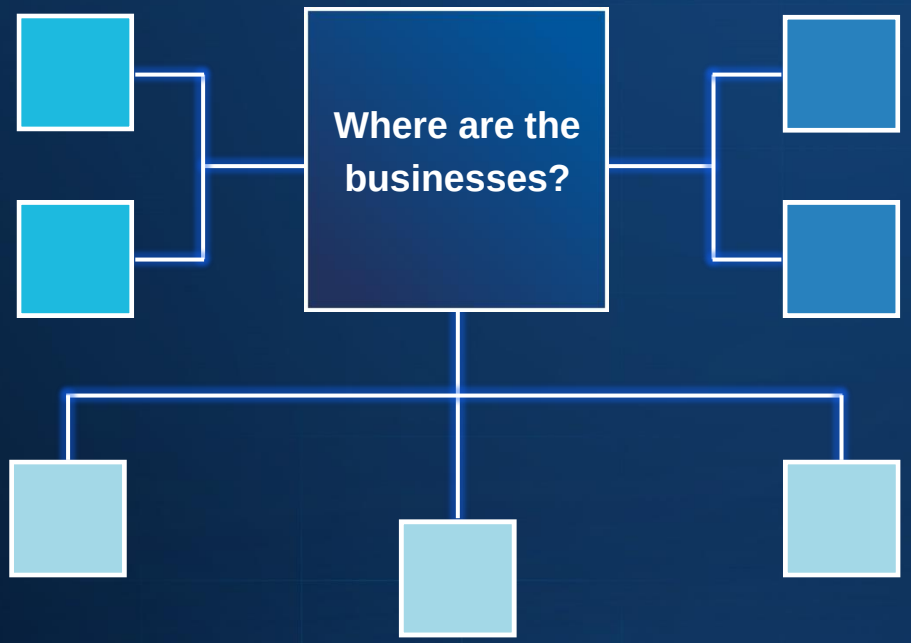
Preferential charging occurs slowly while the vehicle is parked. More economical recharging

APARTMENT COMPLEX

Like houses, however, they are **collective** electrical infrastructures and require **demand control systems and individual measurement** of consumption for billing

DESTINATION

These are **convenience** recharges that occur in hotels, restaurants, supermarkets, gyms, parking lots and at work



Heavy Electric Vehicles

GARAGES (buses)

Departure and arrival point for electric buses, recharging normally occurs at night, associated with maintenance and cleaning procedures

DISTRIBUTION CENTERS (trucks)

Like garages, but **applied to electric trucks**, recharges normally occur associated with loading and unloading procedures

TERMINALS AND STOPPING POINTS

These are **stopping points along the route**, lasting more than 30 minutes, for loading and unloading goods or boarding and passengers

ROUTE

Recharges **required** for **travel**. **The faster, the better**. Located on highways, associated with stopping points with power supply infrastructure, at gas stations or charging hubs in cities to serve those who do not have residential charging facilities

Residencial Charging

80% OF RECHARGE HAPPENS IN HOUSES AND APARTMENT COMPLEXES

WEMOB®

VOLVO · Ford · CHEVROLET · LAND ROVER · FIAT · Great Wall · TOYOTA

Marcopolo · Jeep · LEXUS · PEUGEOT · JAGUAR · FOTON · BYD

SERES · eletra · Mercedes-Benz · RENAULT · CITROËN · DS AUTOMOBILES · NISSAN

Caminhões Ônibus · VOLVO TRUCKS · SCANIA

EASY – 4,4 kW AC
~ 12 hours

Portable charger to take in the vehicle and with wall mount.

WALL – 7,4 kW AC
~ 8 hours

Wall-mounted smart charging station with access control and app management

WEG is a supplier to 24 electric vehicle manufacturers, with dealerships being an important distribution channel

Destination charging

SUPPLIER OF MAIN PROJECTS IN BRAZIL

- Complete product
- Easy customization
- Customer visual identity

WEG supplies electric mobility solutions for the largest electric vehicle charging hub in Latin America

The partnership between Volvo Car Brasil, WEG, BeGreen and São Paulo Corporate Towers accelerates the movement towards sustainable mobility

06/09/2023

PARKING – 2 x 22 W AC ~ 3 hours

Semi-quick charging station to be mounted on a **wall or totem** with LCD that allows you to recharge up to 2 vehicles simultaneously

Charge on the route – Fast and Ultrafast

SUPPLIER OF THE LARGEST NETWORK IN BRAZIL

STATION – 30 to 180 kW
< 30 minutes

Fast and ultra-fast charging stations, with the three main charging standards used in Brazil, covering more than 98% of applications.

Volvo will invest R$50 million in an electric car charging network in Brazil

Swedish automaker announces installation of over 73 charging stations in different states across the country

ep epbr — September 19, 2023 In energy transition AA

WEG and Gas Station Network Move Towards a More Sustainable Future

WEG is supplying electric vehicle charging stations that will be installed in a network of 25 gas stations in Brazil.

12/07/2023

CEEE Equatorial Group invests in electrical route project in Mercosur

Charging Infrastructure – Turn-Key

COMPLETE CHARGING OFFER FOR HEAVY VEHICLES

Synergy between:

- Traditional businesses (substations, electrical panels, cubicles, protection devices and skids)
- New business (EV Charger and management platform)
- Complete package supply + design, execution, installation, and maintenance

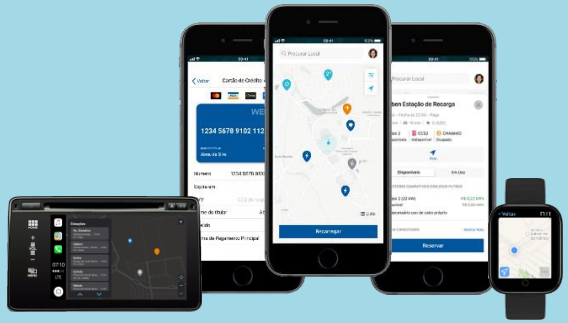
Garages and distribution center

WEMOB Smart Charging

EV CHARGING MANAGEMENT PLATFORM

COMPLET Ecosystem
for charging infrastructure

WEMOB EV Drivers

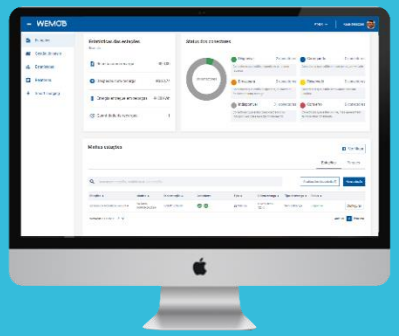


- Locates stations and recharge status
- Vehicles and Smartwatch ready
- Billing via credit card

WEMOB Smart Charging System

- Load balancer
- Demand Controller

WEMOB Station
Fleet Management

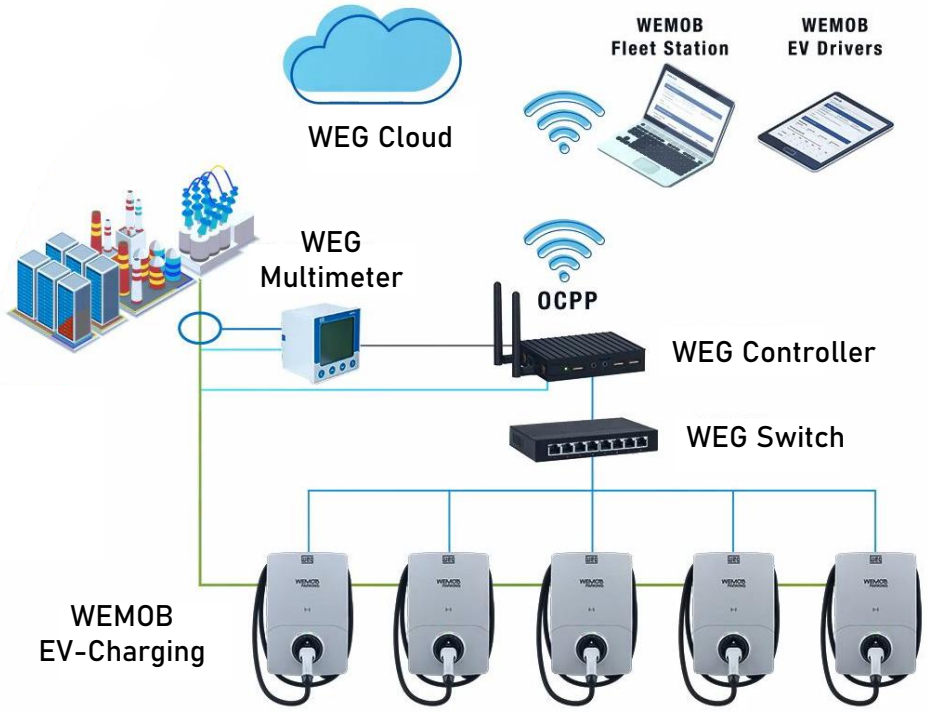


- CPO/Station Owners (station registration)
- SaaS subscription per connector
- Monitoring/reporting

WEMOB Smart Charging System

SOLUTIONS FOR URBAN CENTERS

- System to control, monitor and manage power available for charging stations
- Provides safe recharging
- Apportionment and billing per user



WEMOB Integrators

LARGEST SPECIALIZED NETWORK IN BRAZIL

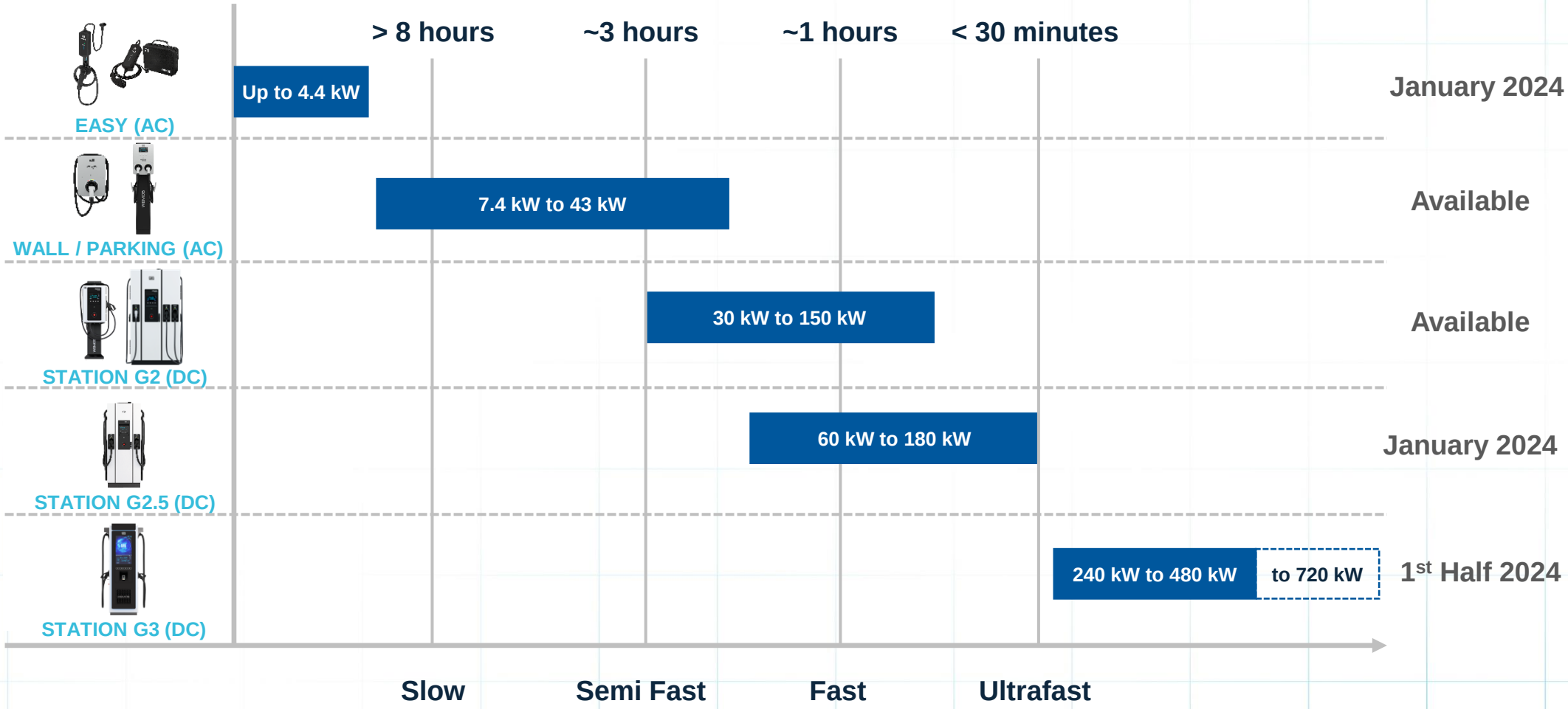
Network with +**140** exclusive resellers

INSTALLATION AND SUPPORT FOR ELECTRIC VEHICLE CHARGING INFRASTRUCTURE IN BRAZIL

01	02	03	04	05
Consulting and projects	Inspection and installation	Sale of hardware and software	Startup and commissioning	Support and technical assistance

WEMOB Roadmap

INVESTMENT IN RESEARCH AND DEVELOPMENT OF GLOBAL PRODUCTS



Green+ Version

2024 RELEASES

- Version made with 50% recycled resin
- PCR (Post-Consumer Recycled)
- Available for EASY, WALL and PARKING models
- Reduction of 3.4 kg of CO_2 equivalent emissions per product
- Reduction of 42% in electrical energy for resin production
- Maintains mechanical performance, UV protection and flame-retardant characteristics
- 100% recyclable material

WEMOB Easy

2024 RELEASES

- Portable charging station, more powerful and safe for the Brazilian plug standard (NBR)
- WEMOB EASY line, produced in vehicle colors
- Produced in standard and **Green+** versions
- 100% recyclable material

WEMOB High Power Charging (HPC)

2024 RELEASES

- 240, 480 and 720 kW
- Ability to recharge up to 4 vehicles simultaneously
- Can recharge 80% of the battery in less than 15 minutes
- AI for power sharing optimization

WEMOB – In numbers

GROWING OPERATION

+ **10.000**
Charging Stations

+ **140**
Integrators WEMOB

+ **135 MW**
Installed charging power

+150%
of growth
CAGR
(2021 – 2023)

Global Product Line
15 countries **in** **4** continents

***Plug-in* + 70 thousand**
in the Brazilian market

BEV 30%
units

PHEV 70%
units

Capacity to **recharge all** plug-in **electric vehicles** in **Brazil** in less than **14 hours**

Recharges enough energy in one day to travel up to **18,000,000 km (450 laps around the globe)**

Internationalization

EXPANSION OF PRODUCT OFFERINGS OUTSIDE BRAZIL

Product certification

Colombia

United Kingdom

Mexico

European Community

Brazil

Participation in events abroad

ExpoTransporte – Mexico

EMEX – London, UK

Exposolar – Colombia

EV Show 2023 – London, UK

Initial deliveries in 15 countries

Peugeot – Argentina

Renault – Mexico

CIRES – Portugal

DS – Argentina

Growth Strategies

Investments

JARAGUÁ DO SUL – INDUSTRIAL AND TRACTION MOTORS

- Part of the R$660 million investments announced in 2022
- 18,600 m² (200,000 ft²) built area
- Begins operation in 2024
- Allows gradual and continuous production increase
- Support demand of the next years

Investments

EXPANSION OF THE CURRENT BUILDING AND CONSTRUCTION OF THE NEW BATTERY PACK FACTORY

- Investment of R$ 100 million
- 6.000 m² (64,500 ft²) built area
- 140 new employees
- Start of Operations in 2024
- It will feature WEG automation, digitalization and industry 4.0 solutions

Investments

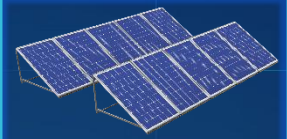
NEW ASSEMBLY AREA FOR RECHARGE STATIONS

WEG AI automatic
Super**Vision**

BIOMASS

HYDRO

WIND



SOLAR

CONTROL AND PROTECTION PANELS

TRANSMISSION

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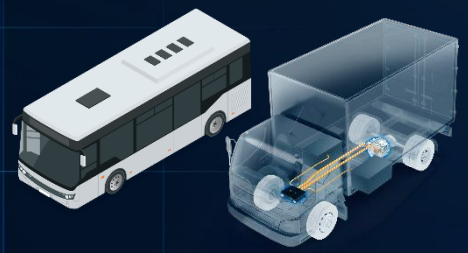


ELECTRIC VEHICLES

CHARGING STATIONS

CONTROL AND PROTECTION PANELS

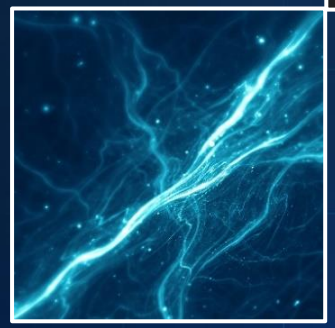
Key Messages

Strengthen position in electric mobility business in Brazil

Expand participation in Latin America

Continue expansion of production capacity

WEG Transmission & Distribution



Carlos Diether Prinz
Chief Operating Officer
WEG T&D

WEG T&D

13 Manufacturing sites

- **5** in Brazil
- **8** abroad

+ 5,200 Employees

- **62%** in Brazil
- **38%** abroad

Largest
Latin American transformers manufacturer

Complete Portfolio
of transformers

Certifications
on the main energy utilities in our markets

+500
turnkey substations delivered and energized at all voltage levels up to 550 kV

Leader
in the Brazilian market for mobile solutions

Wide Service Network
technical representatives and assistants

WEG History

1981
Beginning

2006

Mexico
Voltran

2007

Gravataí/RS

2008

Itajaí/SC

2009

Mexico

2013

South Africa

2015

Colombia

South Africa

2017

USA

2020

Betim/MG

2021

USA

2022

Itajubá/MG
Balteau

Product Portfolio

TRANSFORMERS

Distribution

15 to 300 kVA
15, 24 and 36 kV

Compact Industrial

500 to 3,000 kVA
15, 24 and 36 kV

Dry-Type

112.5 to 30,000 kVA
15, 24 and 36 kV

Dry-Type – VPI

300 to 6,000 kVA
15 kV

Underground and Submersible

300 to 2,000 kVA
15 and 24 kV

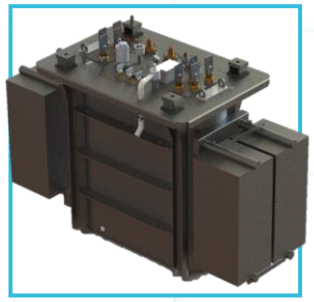
Pedestal

45 to 3,000 kVA
15 and 24 kV

Renewable Energies Solar

5 to 15,000 kVA
15, 24 and 36 kV

Renewable Energies Wind

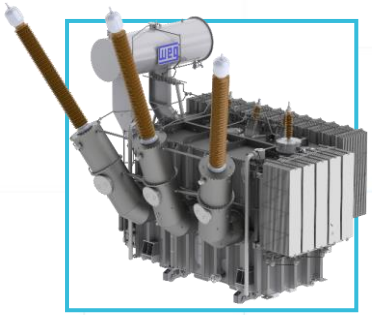


4 to 10,000 kVA
15, 24 and 36 kV

Medium Power

3,001 a 50,000 kVA
Up to 145 kV

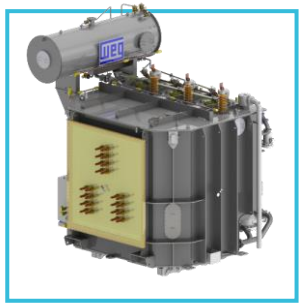
Power



Above 50,000 kVA
Up to 800 kV

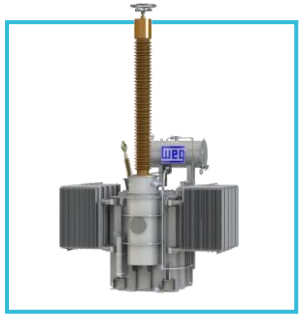
Product Portfolio

Special Transformers



3,000 to 150,000 kVA
Up to 36 kV / 150 kA

Shunt Reactors

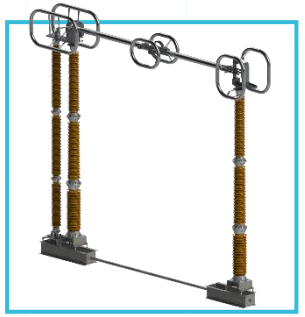


Up to 500 kV

Renovation Services and Repowering

Up to 550 kV

Disconnectors



Up to 550 kV

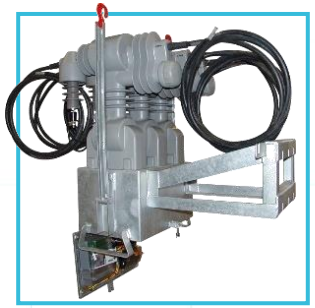
High Voltage Current Transformers and Inductive and Capacitive Potential

72 to 550 kV

Current and Potential Transformers, Low and Medium Voltage, Indoor and Outdoor

0.6 a 36.5 kV

Measuring Sets



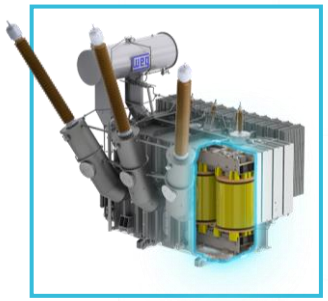
15 kV

Product Portfolio

WEG Transformer Fleet Management

Online, remote and intelligent management

WEG Power Transformer Specialist

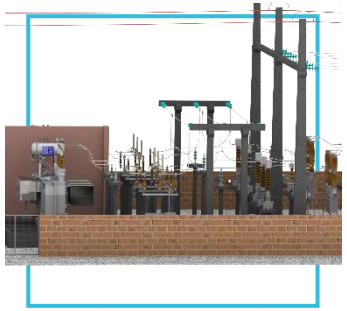


Accuracy Monitoring

WEG SmartGrid Transformer Specialist

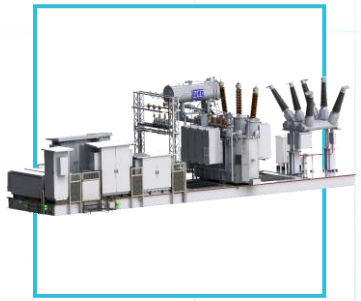
Monitors and detects nontechnical losses

Conventional Substations



Up to 550 kV

Mobile Solutions



Up to 145 kV

Mobile Substations

Up to 245 kV

Protection and Control Systems for Substations (PCSS)

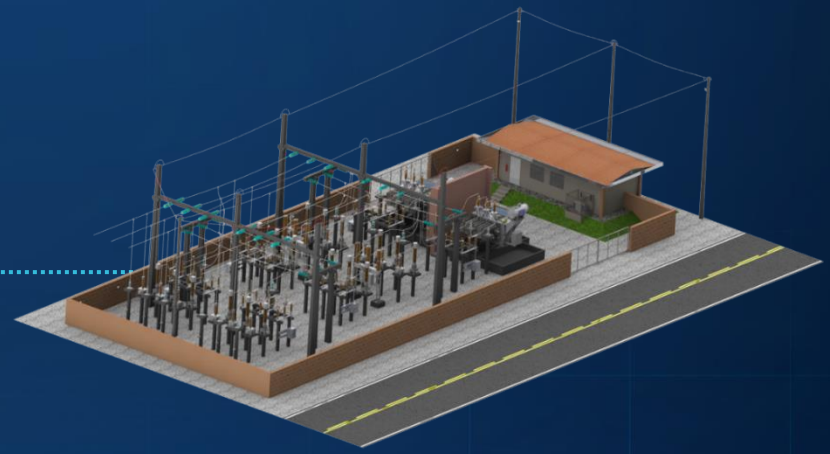
Up to 550 kV

New Products Development

ASSET MANAGEMENT

WEG Substation Fleet Management

- Intelligent and integrated monitoring
- Failure detection and prevention and remote control
- Integration with other solutions



Merging Unit

- Vertical integration of the solution with PCSS
- Digitization and centralization of substation devices

Green Hydrogen

- Rectifier transformer and turn-key substation
- Power supply for the electrolyser rectification system up to 150 kA

Circular Economy

TRANSFORMER OVERHAULING

Scope of Supply

- Power Range 5 to 400 MVA
- Voltage classes up to 550 kV
- Special transformers for furnaces and for rectifier
- Complete assessment of equipment condition
- Transformers from any manufacturer
- Repowering
- Reuse of materials

Renovation capacity
50 transformers/year

Industrial Footprint

MANUFACTURING UNITS STRATEGICALLY LOCATED TO SUPPORT OUR MAIN MARKETS

USA
3 manufacturing plants
Transformers up to
60 MVA, 161 kV

Mexico
2 manufacturing plants
Transformers up to
400 MVA, 550 kV
and substations

Colombia
1 manufacturing plant
Transformers up to
30 MVA, 72 kV and
substations

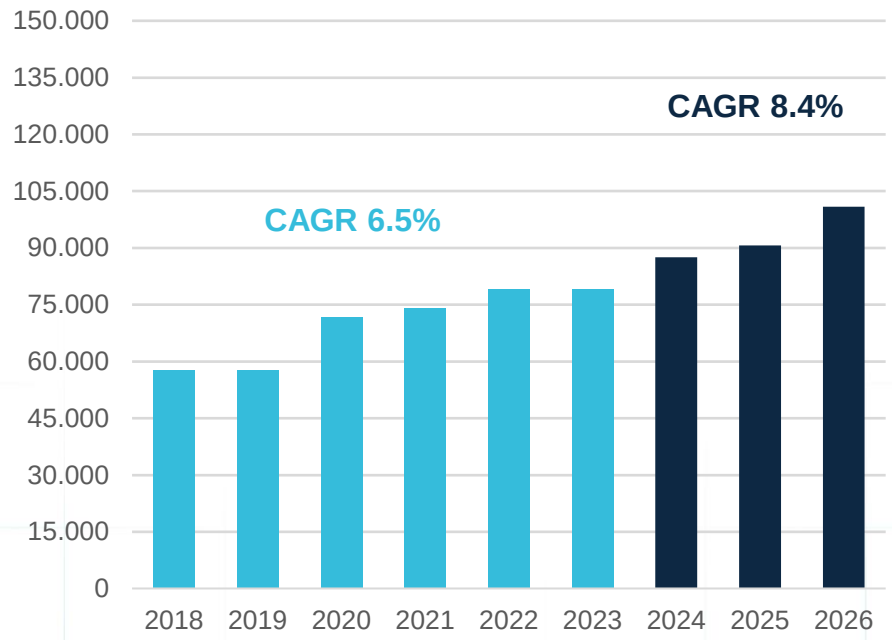
Brazil
5 manufacturing plants
Transformers up to
1.000 MVA, 800 kV,
CTs, PTs and substations

South Africa
2 manufacturing plants
Transformers up to
45 MVA, 145 kV and substations

T&D Operations Evolution

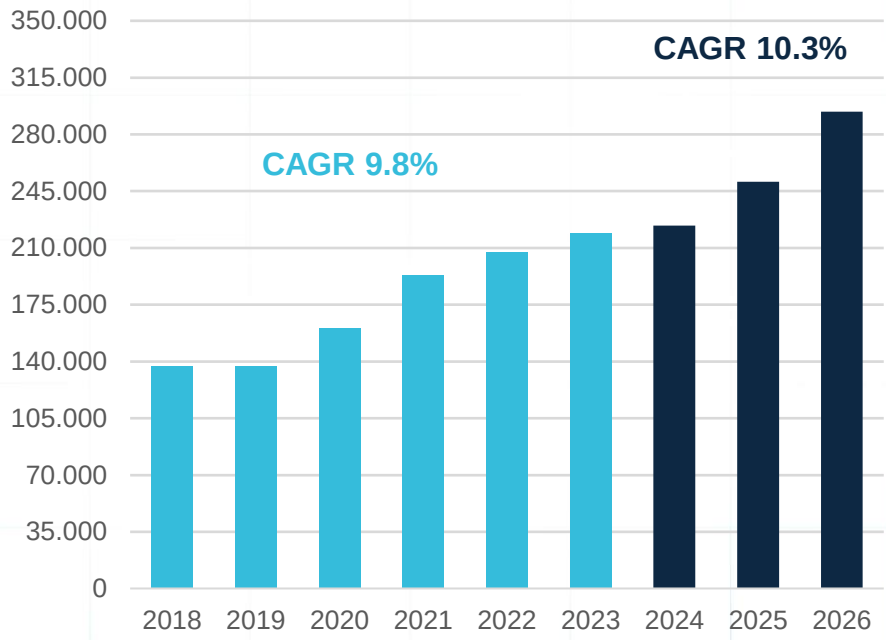
IN BRASIL AND ABROAD

Production Capacity (MVA/year)



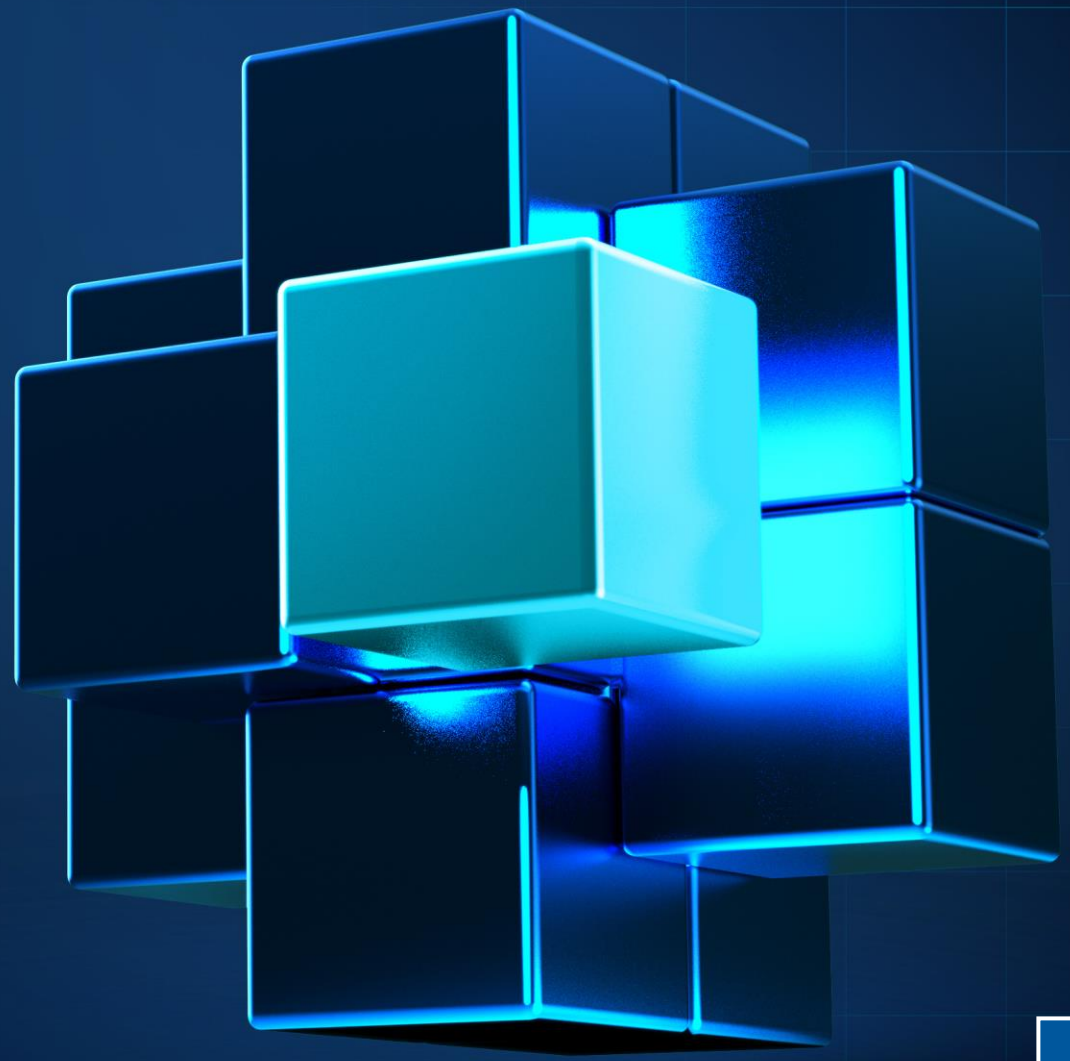
79 GVAs/year
of capacity in 2023

Built area (m²)



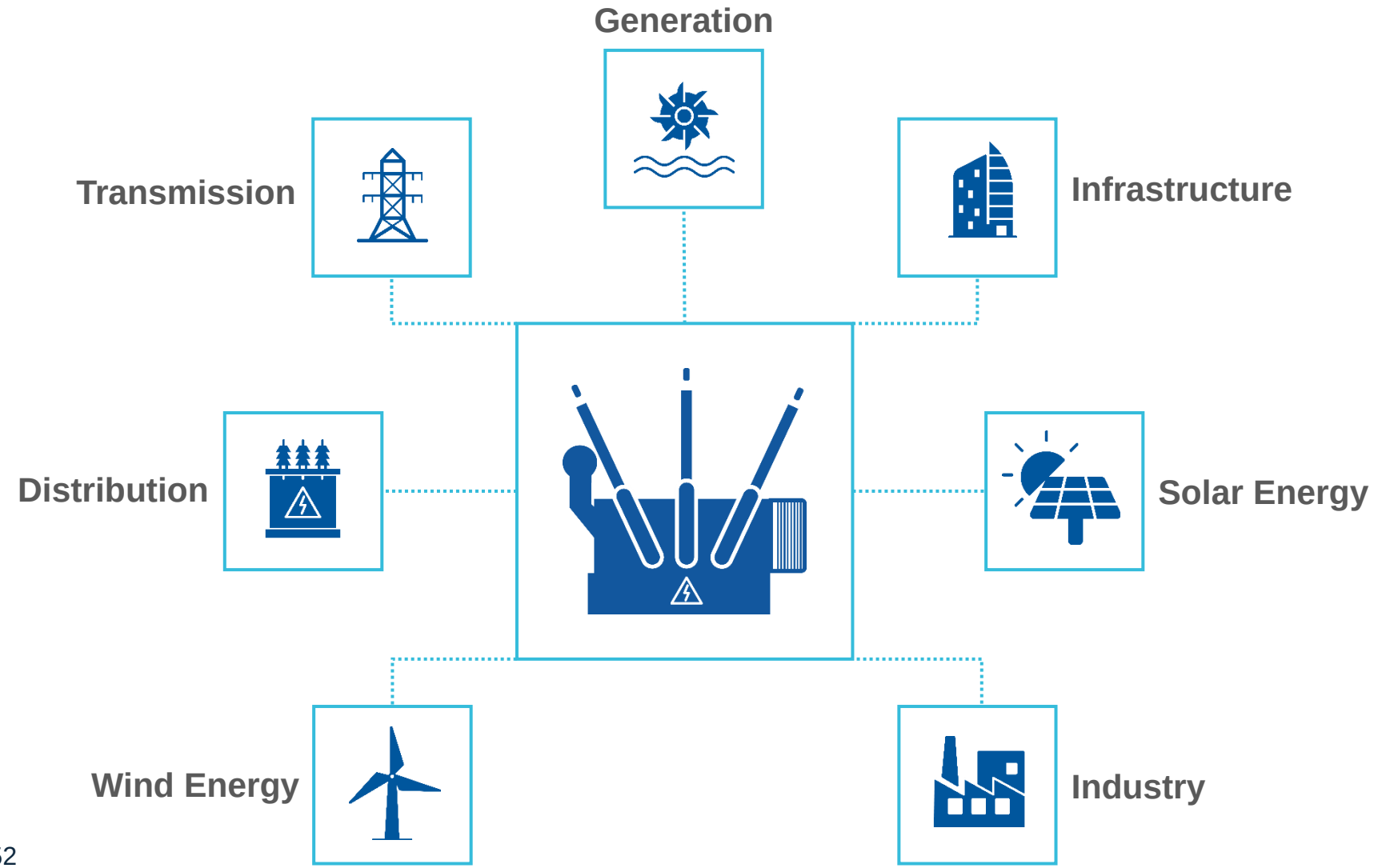
220 thousand m²
(2,370,000 ft²)
of built area in 2023

Transmission & Distribution Opportunities



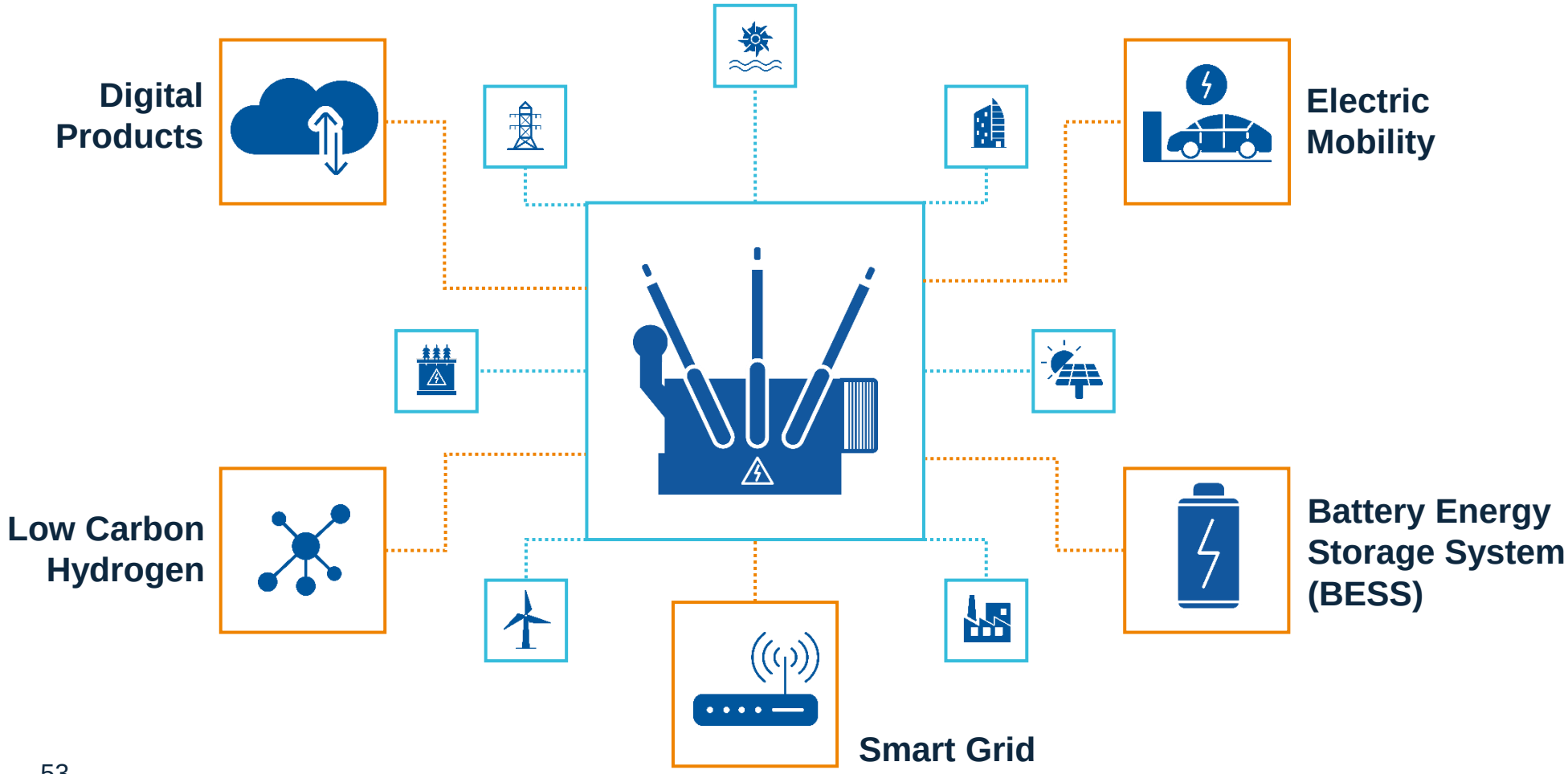
WEG T&D Solutions

EXCELLENCE IN POWER SUPPLY TECHNOLOGIES



New Solutions

FOR NEW MARKETS AND WITH NEW PRODUCTS



Brazil

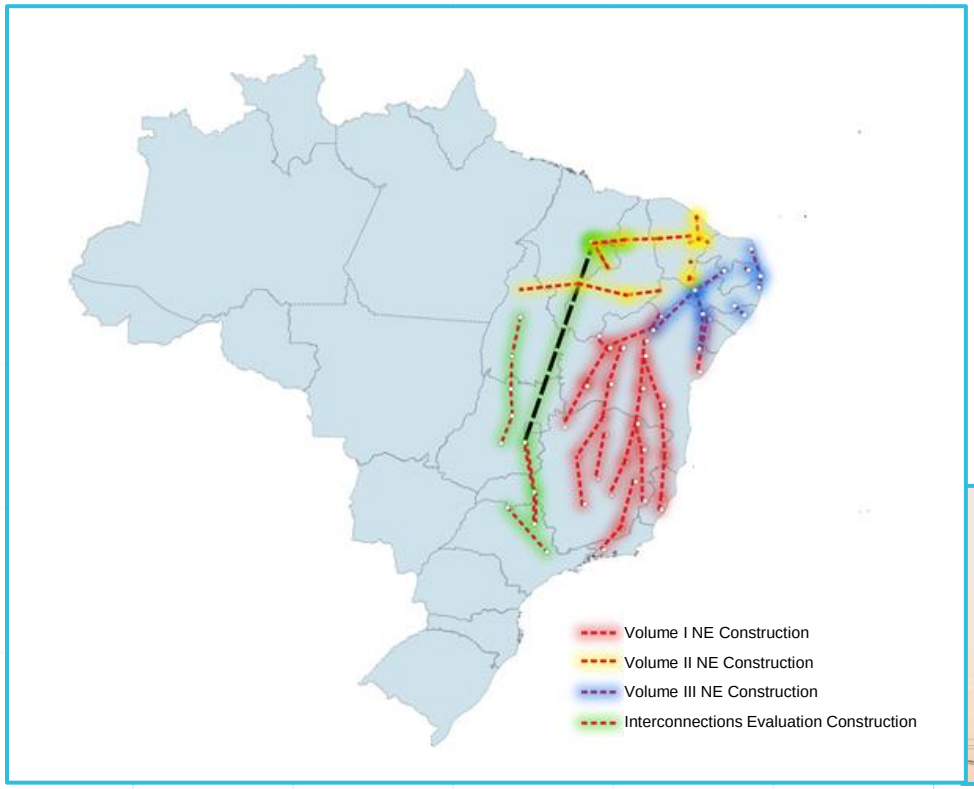
INVESTIMENTS IN ENERGY TRANSMISSION

+R$ 158 billions

according to the Ten-Year Energy Expansion Plan (PDE 2032)

"*Crucial factor for the success of the integration of renewable generation and the energy transition, with competitiveness and reliability.*"

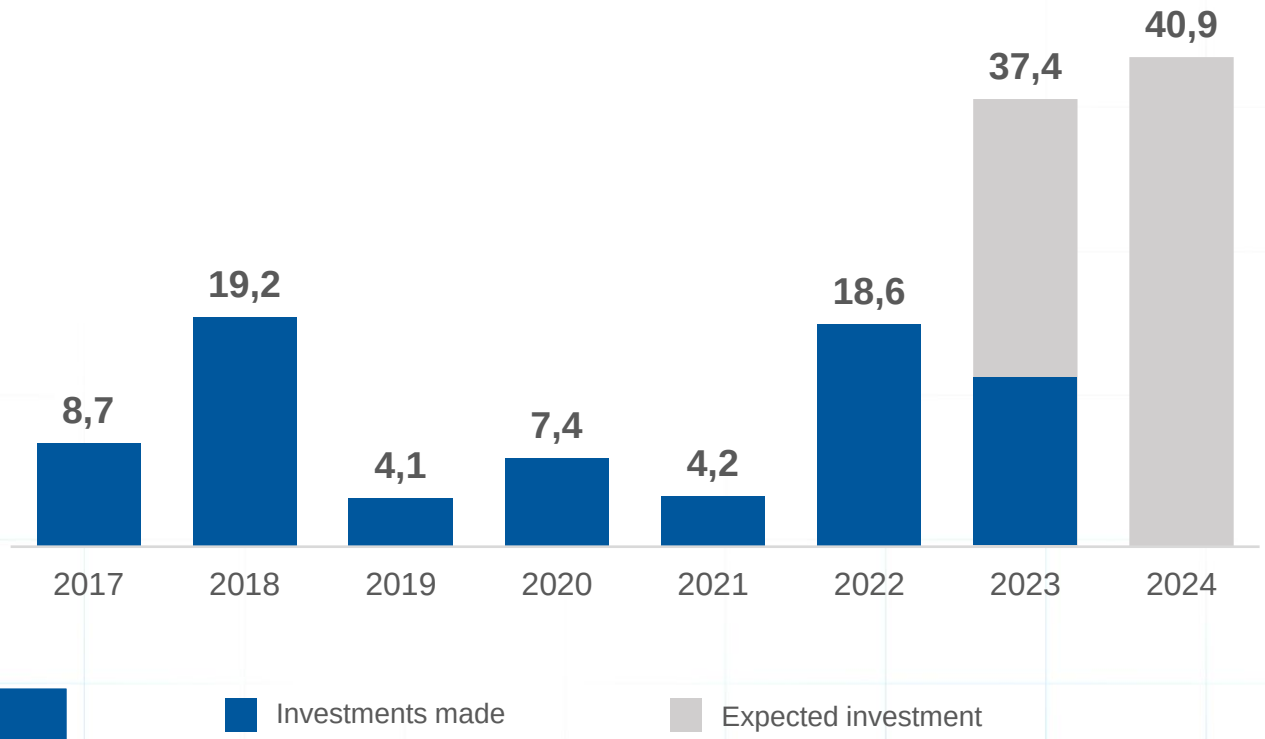
Ministry of Mines and Energy



Source: Empresa de Pesquisa Energética (EPE)

Brazil

POWER TRANSMISSION AUCTIONS (R$ BILLION)



Source: EPE/ ANEEL – Updated Set/23

External Markets

USA

- ITC (Investment Tax Credit) from IRA (Inflationary Reduction Act), along with the Paris Agreement to reduce polluting emissions, **forecasts a 400 GVA annual deficit in transformers,** according to the US Department of Energy
- Replace 120 GW of conventional generation with **clean energy**
- Transformers market **should grow 5 to 7% each year** during the period from 2022 to 2031
- WEG has its own design and production technology for **transformers up to 550 kV**, as well as market access

External Markets

MEXICO

- **Large number of companies with investment plans in the country due to nearshore**
- Clean energy generation is still concentrated in state-owned companies
- The energy supply pace may not keep up with demand in the coming years
- Expectation of incentives to accelerate the capacity increase, both in generation and transmission

External Markets

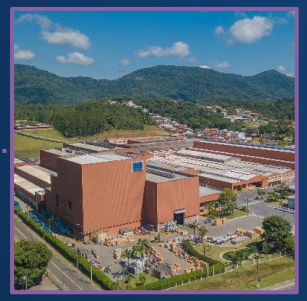
COLOMBIA

- Changes in the energy matrix, with renewable energy **increasing from 5% to 15% share by 2030**
- Updating old substations with the need to replace assets in energy utilities
- Energy sector with consistent growth projection for the coming years

Growth Strategies

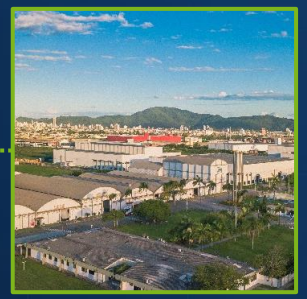
Investments in Brasil

INCREASE IN MANUFACTURING CAPACITY



Blumenau

- Expansion of the production line for transformers for application in renewable energy
- Robotization of the radiator factory
- Robotization of the tank factory



Itajaí

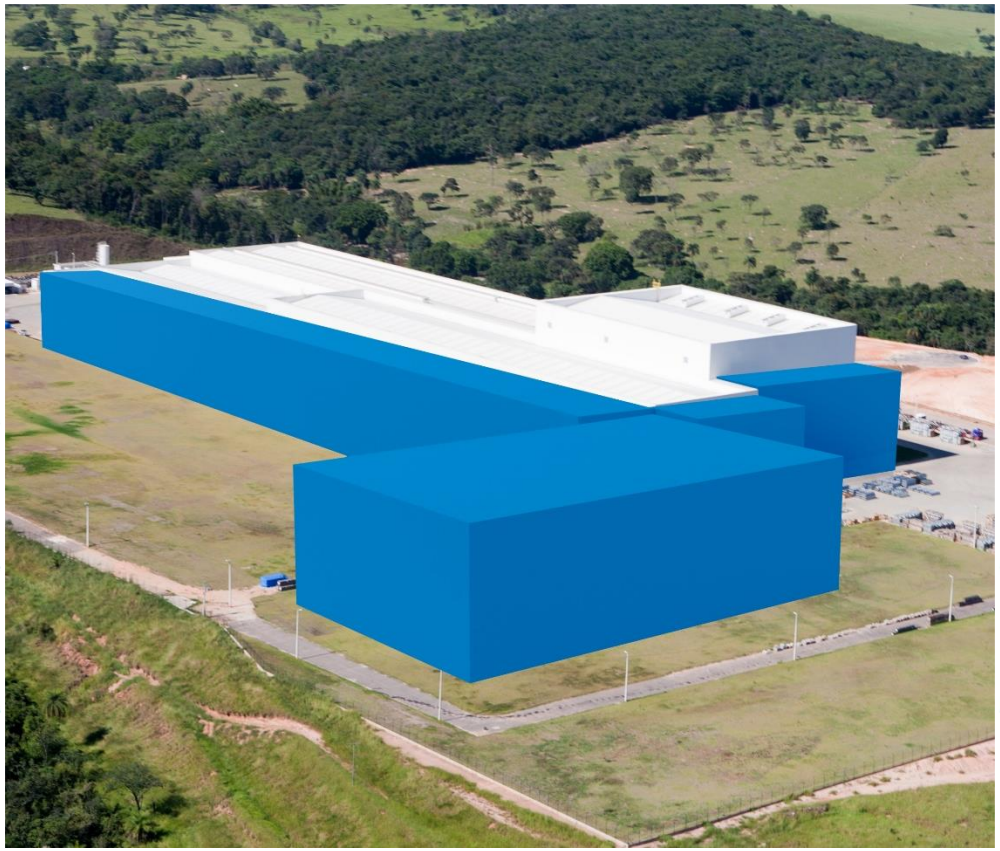
- New line of compact VPI transformers

Gravataí

- Expansion of the line of medium power transformers
- Expansion of the tank shop
- Expansion of the laboratory

Betim

EXPANSION AND NEW RADIATOR FACTORY



- Investment of R$ 200 million
- 47,000 m² (506,000 ft²) of total built area
- Begins operation in 2024
- Transformers up to 800 kV
- Mobile Substations and Skids
- Equipment renovations

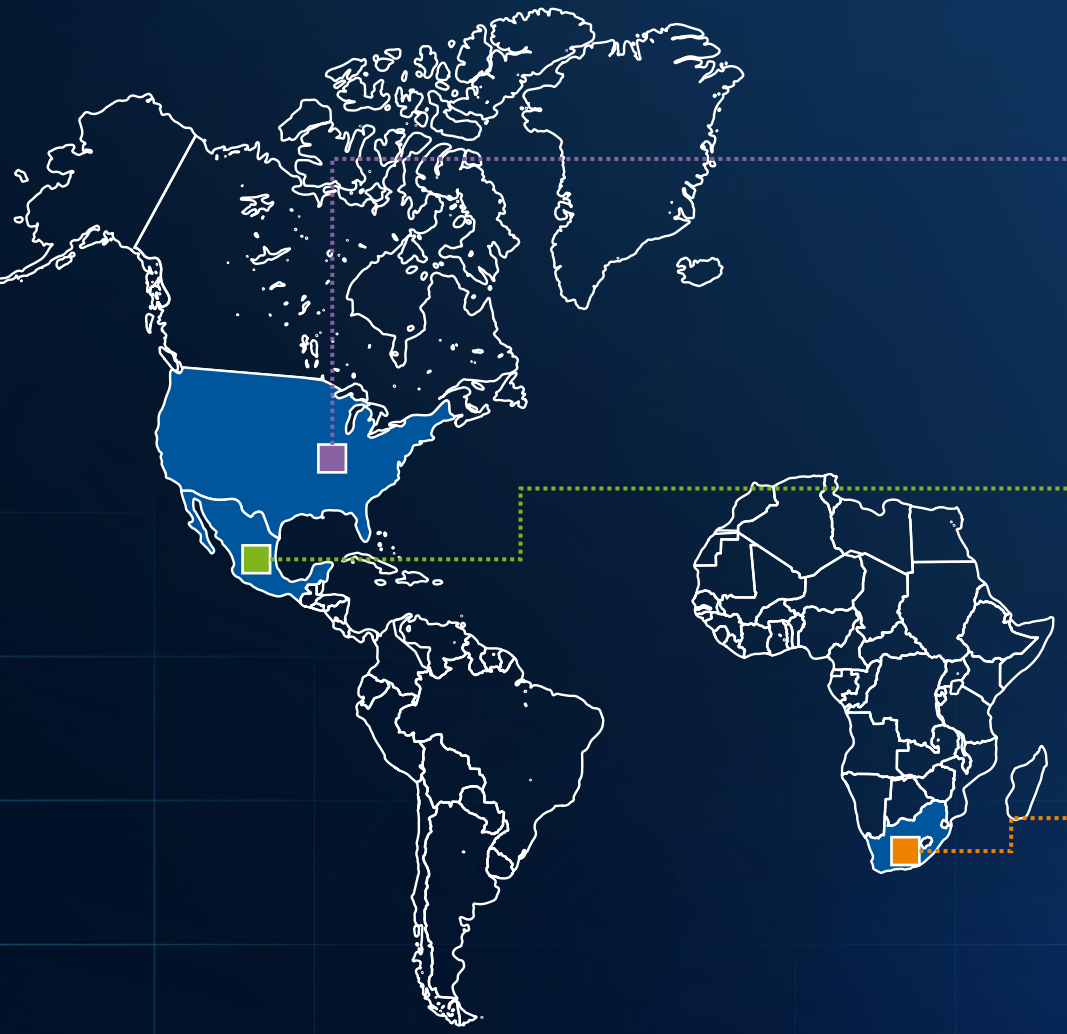
Itajubá

EXPANSION OF THE BALTEAU FACTORY

- Investment of R$ 83 million
- 6,000 m² (65,000 ft²) of built area
- Begins operation in 2025
- Transformers for measuring equipment
- Measurement Sets

Investments Abroad

INCREASE IN MANUFACTURING CAPACITY



USA

- Expansion of transformer factory capacity for renewable energy applications

Mexico

- Expansion of capacity to manufacture transformers and components

South Africa

- Expansion of the capacity of power transformer assembly

Growth Strategy Abroad

MEXICO – NEW TRANSFORMER FACTORY

- Investment of R$ 765 million
- 33,000 m² (355,000 ft²) of built area
- Begins operation in 2025
- Transformers up to 500 MVA
- Voltage class from 245 to 550 kV

Growth Strategy Abroad

COLOMBIA – NEW TRANSFORMER FACTORY

- Investment of R$ 190 million
- 23,000 m² (248,000 ft²) of built area
- Begins operation in in 2025
- Transformers up to 60 MVA
- 145 kV voltage class

Key Messages

EXTERNAL MARKET

- Maintain focus on markets in the Americas and Sub-Saharan Africa
- Expand the capacity of our factories
- Intensify synergy between North America plants with focus on the vertical integration strategy
- Increase participation in the renewable energy and energy transmission markets
- Internationalization of Balteau

Key Messages

DOMESTIC MARKET

Increase participation in future energy transmission auctions

Increase participation in the renewable energy market

Expand the capacity of our factories

Financial Update

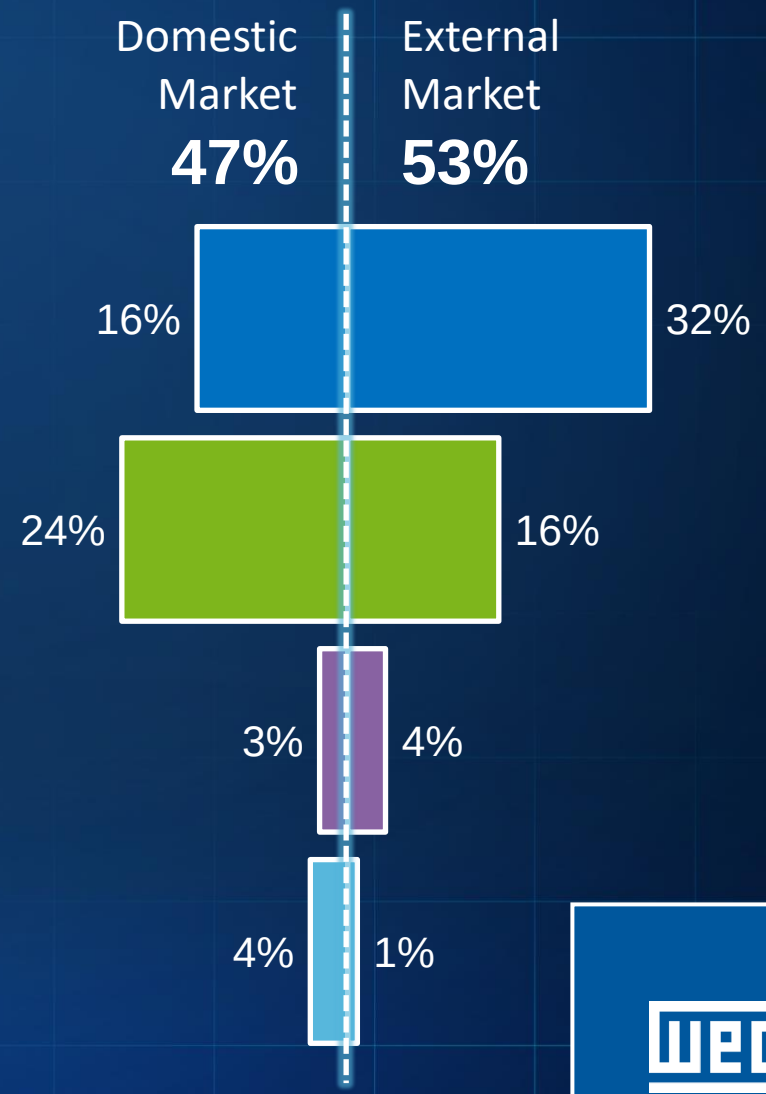
André Luís Rodrigues
CFO

Revenue Performance

REVENUE BREAKDOWN 2023 YEAR TO DATE

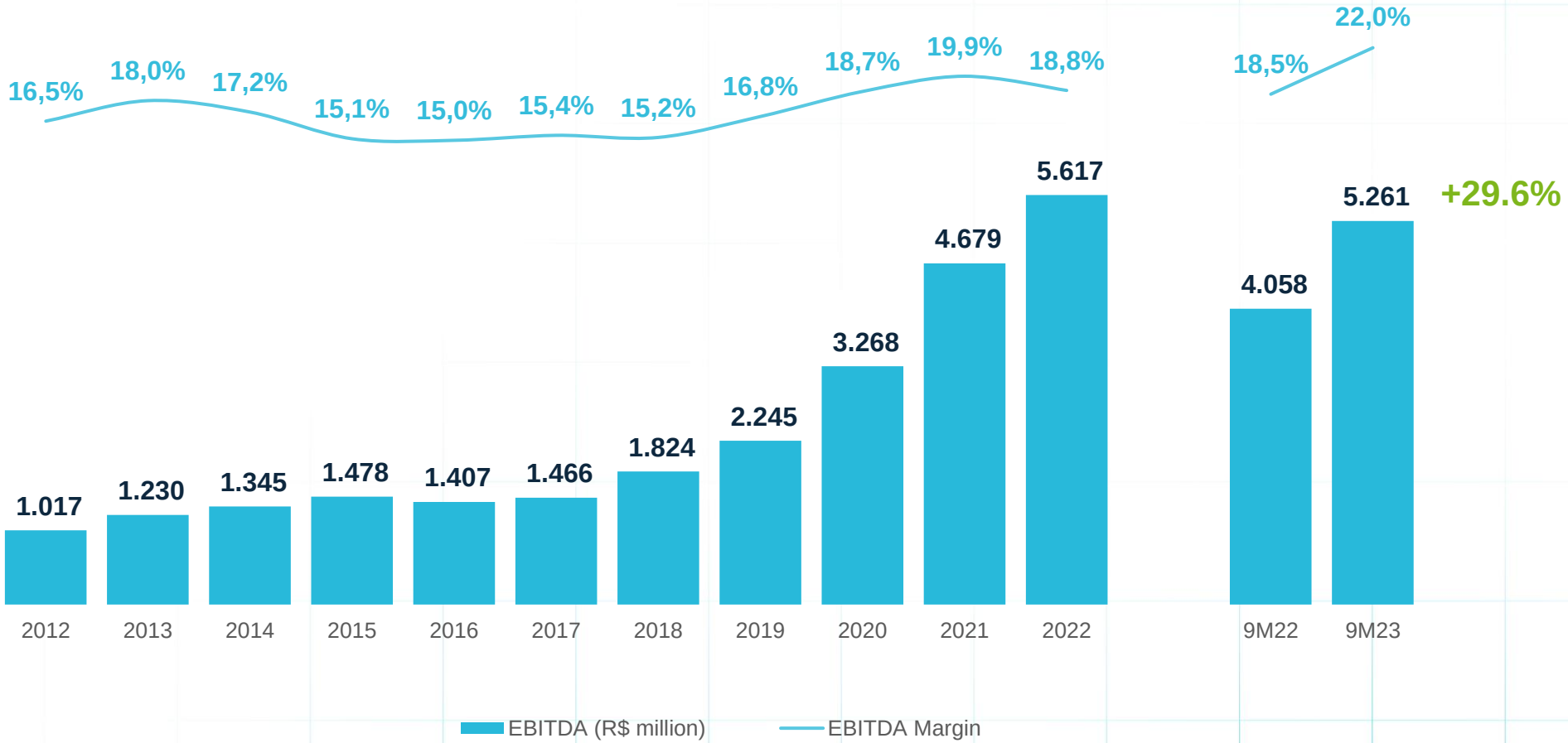
	Domestic Market	External Market	Total Net Revenue
Industrial Electro-Electronic Equipment (EEI)	+12%	+6%	+8%
Energy Generation, Transmission and Distribution (GTD)	-5%	+56%	+13%
Commercial and Appliance Motors (MCA)	+2%	+5%	+4%
Paints and Varnishes (T&V)	+4%	+1%	+3%

Δ% 09M23 / 09M22



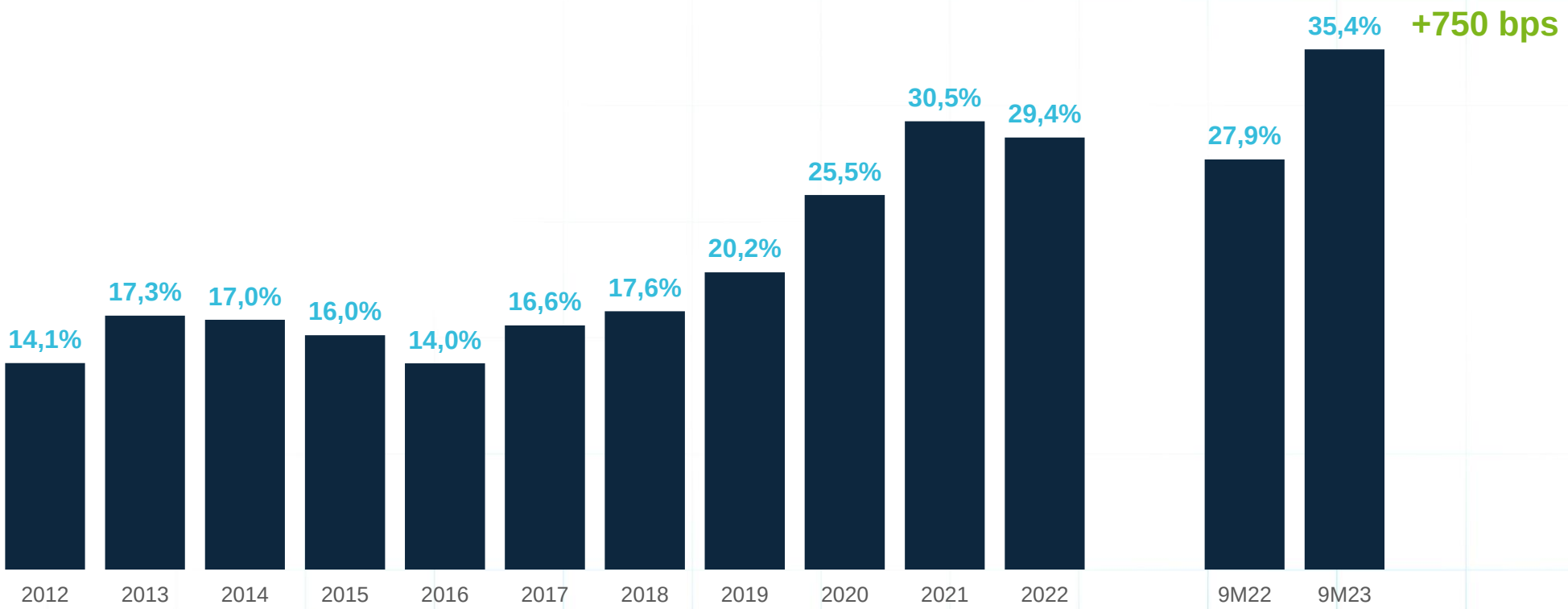
Operating Results

CONSISTENT PERFORMANCE WITH CONTINUED GROWTH



Return On Invested Capital

DISCIPLINE IN CAPITAL ALLOCATION

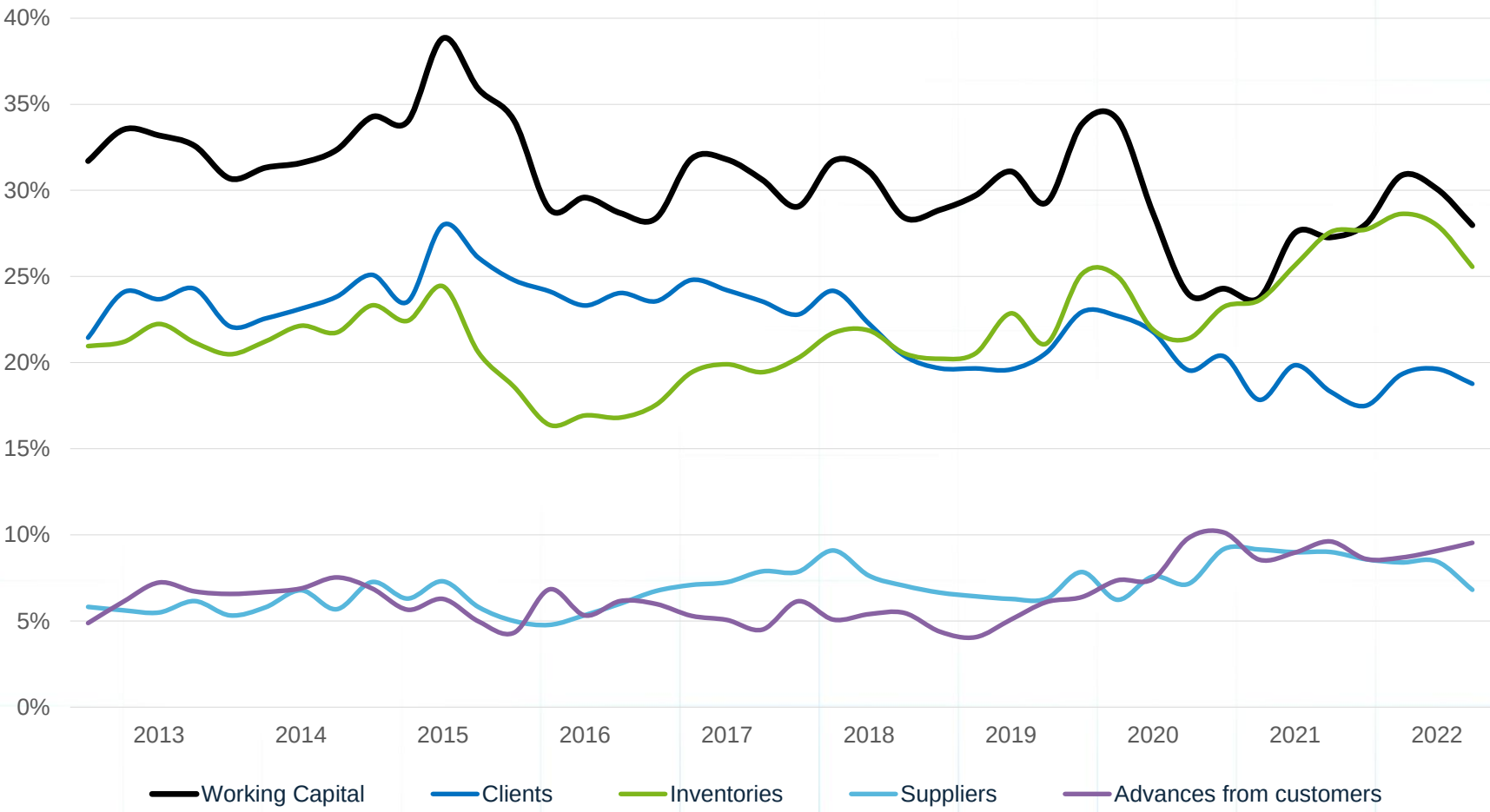


Cash Flow Conversion

OPERATIONAL CASH GENERATION FINANCING GROWTH

Working Capital

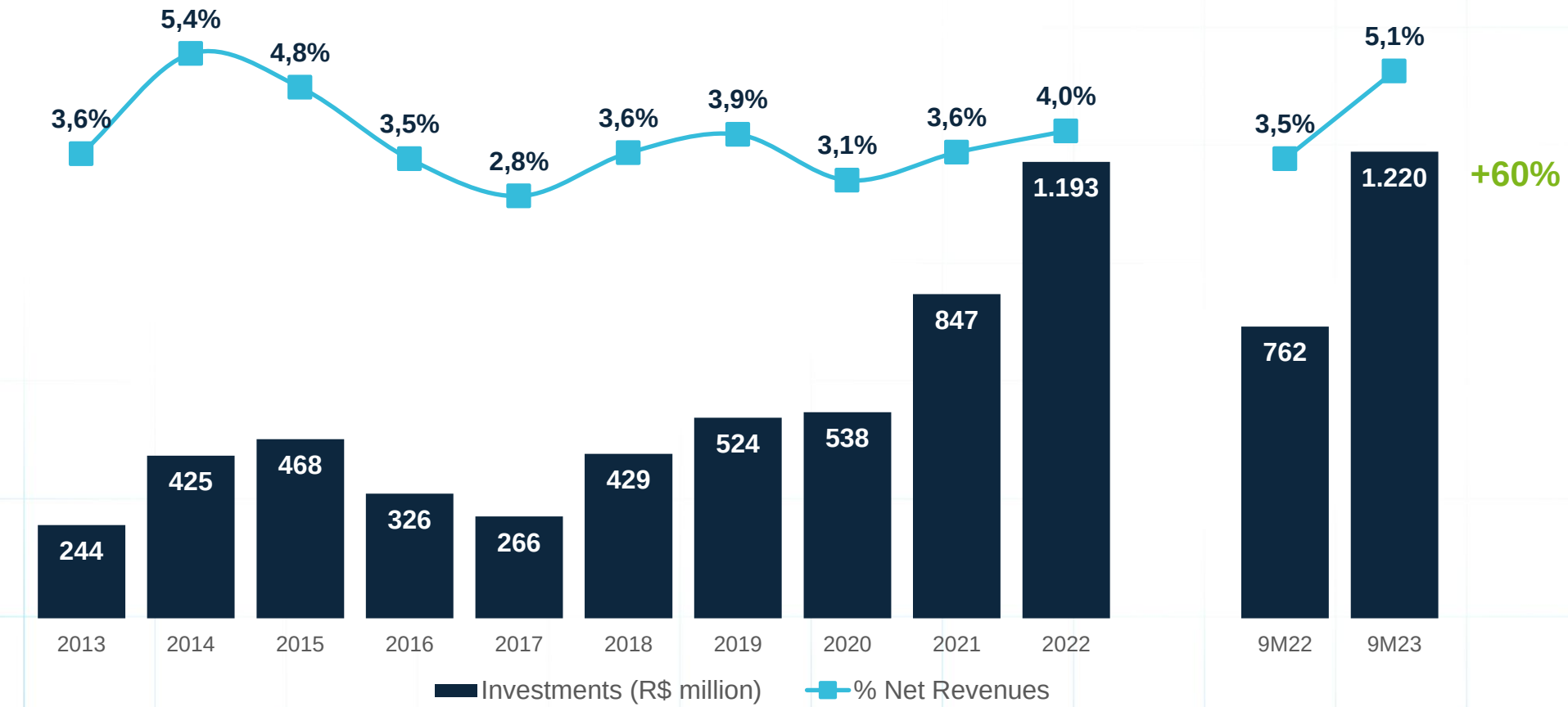
INVENTORY NORMALIZATION PATH



KPI vs. Net Revenues (last 12 months)

Investments

PRODUCTION CAPACITY INCREASE TO MEET DEMAND



Investments

INDIA – EXPANSION TO MANUFACTURE WIND TURBINES

- Investment of US$ 18 million
- 15,000 m² (160,000 ft²) of built area
- 490 new employees
- Conclusion in 2023

Investments

CHINA – EXPANSION OF MOTOR FACTORY IN RUGAO

- Investment of US$ 12 million
- 14,000 m² (150,000 ft²) of built area
- 150 new employees
- Begins operations in 2024
- Increase local vertical integration

Investments

MEXICO – ACQUISITION OF NEW LAND

- Investment of US$ 40 million
- 640,000 m² (6,900,000 ft²) of land
- Atotonilco de Tula, state of Hidalgo
- Long-term strategy
- Proximity to current operations favors integration of production processes

Investments

PORTUGAL – SANTO TIRSO FACTORY EXPANSION

- Investment of US$ 25 million
- 22,000 m² (240,000 ft²) of built area
- 100 new employees
- Begins operations in 2024
- Centralization of operations in Portugal

Investments

ITAJAÍ – MACHINING SHOP AND NEW SWITCHES FACTORY

- Investment of R$ 87 million
- 17,500 m² (190,000 ft²) of built area
- 300 new employees
- Begins operations in 2024
- Expansion of production capacity in automation products

Investments

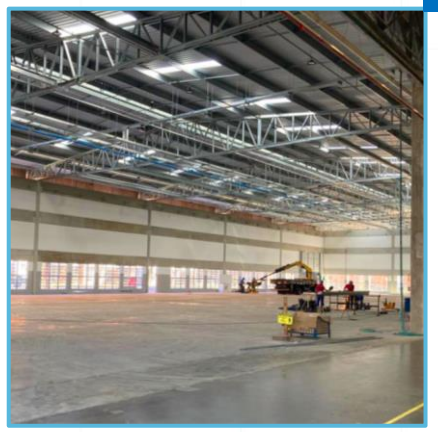
BRAZIL – INVESTMENTS IN JARAGUÁ DO SUL

Cast Iron Machining I

Cast Iron Machining II

Aluminium Die Casting

Stamping



Shaft Machining

Key Messages

Healthy EBITDA margin and ROIC

Operating cash flow conversion normalization

Investment increase to support growth

Strategy Update

Harry Schmelzer Jr.
CEO

Highlights of our Journey

STRONG GROWTH IN RECENT YEARS

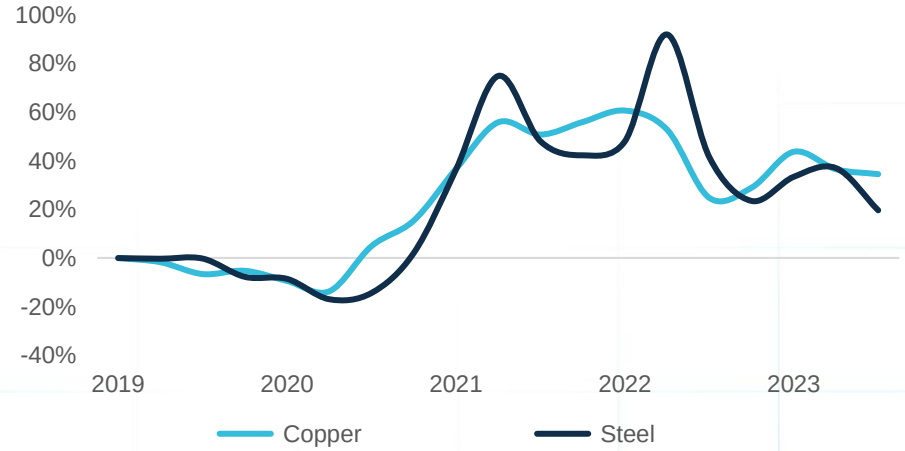
- Strong demand for industrial products after the pandemic
- Increasing global market share in motors and drives business
- Highlight to solar and T&D business
- Volume increase led to improved margins
- Development of wind turbines, electric mobility and energy storage business

2023 Challenges

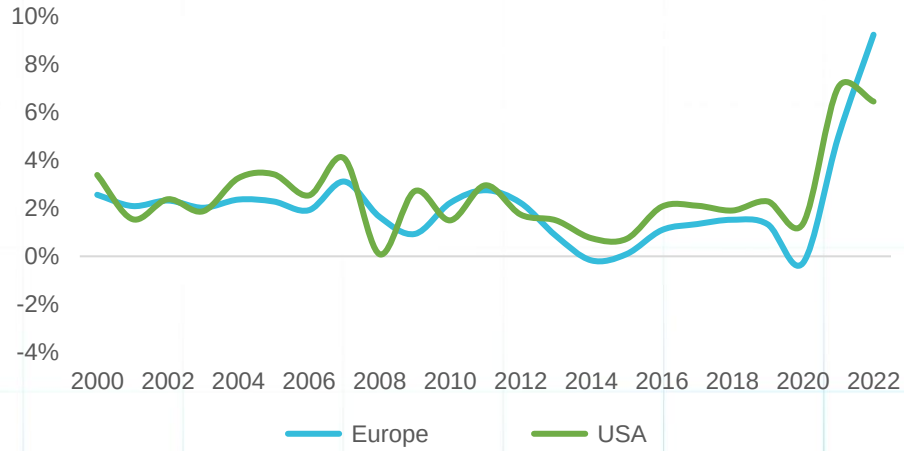
GLOBAL DEMAND DECELERATION

- Growth reduction in China
- Conflict in Europe
- Raw material price accommodation
- High inflation and interest rates
- Lower GDP growth

Raw Materials – Price Variation



Inflation

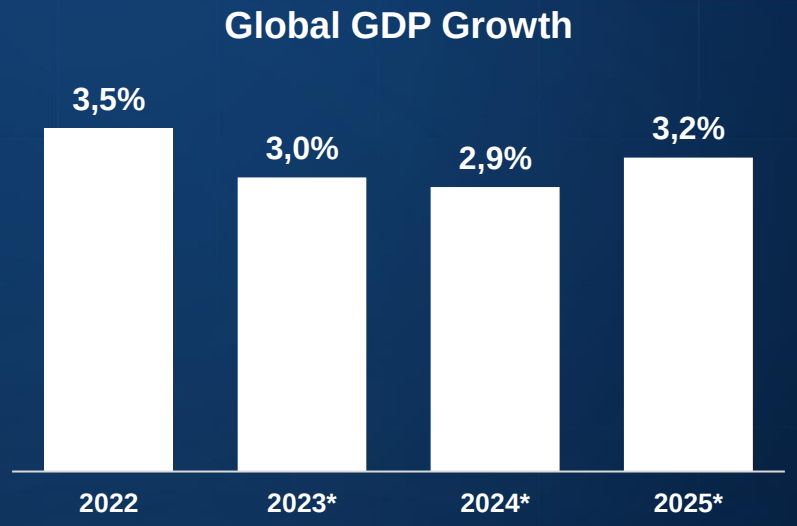


Source: Eurostat and U.S. Bureau of Labor Statistics

Looking Ahead

OPTIMISM FOR BUSINESS OPPORTUNITIES

- GDP growth, at lower pace
- Nearshoring and Reshoring
- Electric mobility and investments in mining
- New segments and opportunities for traditional WEG products:
  - Low carbon hydrogen
  - Carbon capture and storage
  - Synthetic fuels and biofuels
- Energy efficiency and decarbonization
- Renewable energy and energy storage
- Equipment for protection and control of electrical systems



Source: International Monetary Fund (IMF)
Values 2023, 2024 and 2025 are estimates

Main Drivers for WEG Business

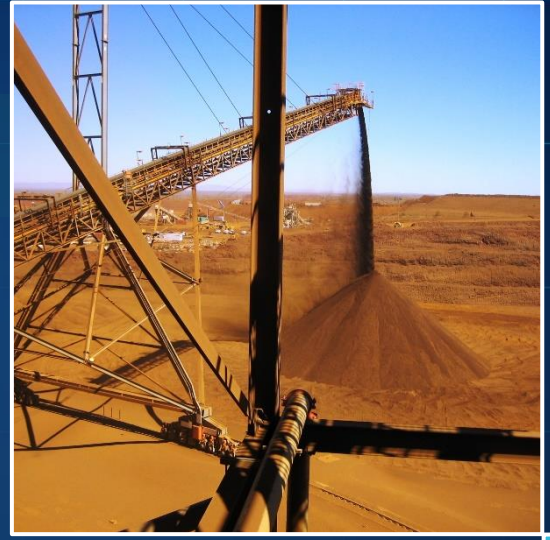
STRENGTHEN THE STRATEGY IN BRAZIL AND GLOBALLY

- Pursue double-digit growth
- Growth avenues:
  - International expansion
  - New business
  - More and better
- Acquisitions strategy:
  - Markets
  - Segments
  - Technologies
- Business model:
  - Financial discipline
  - Vertical Integration

External Market

NEW MARKETS AND NEW GEOGRAPHIES

- Continue advancing globally in electric motors
  - New factories and expansions:
    China, India, Mexico, Portugal and Türkiye
  - Incorporation of Regal Rexnord businesses:
    USA, Mexico, Canada, Netherlands, Italy, India and China
- To grow above average in Drivers and Gearboxes, Motion Drive strategy
- Seize opportunities on T&D in the Americas



Brazil

HEALTHY GROWTH DYNAMIC

- Continue to develop traditional businesses of Motors, Drives & Controls and GTD
- Expand offerings and solutions for electrification, automation and digitalization
- Strengthen renewable energy solutions
- Prominent player in new segments
  - Powertrain for buses and trucks
  - Electric vehicles charging infrastructure

ESG Highlights

WEG'S COMMITMENT TO SUSTAINABLE DEVELOPMENT

Sustainability Policy

- Global coverage
- Breakdown of objectives into actions

Social Investment Policy

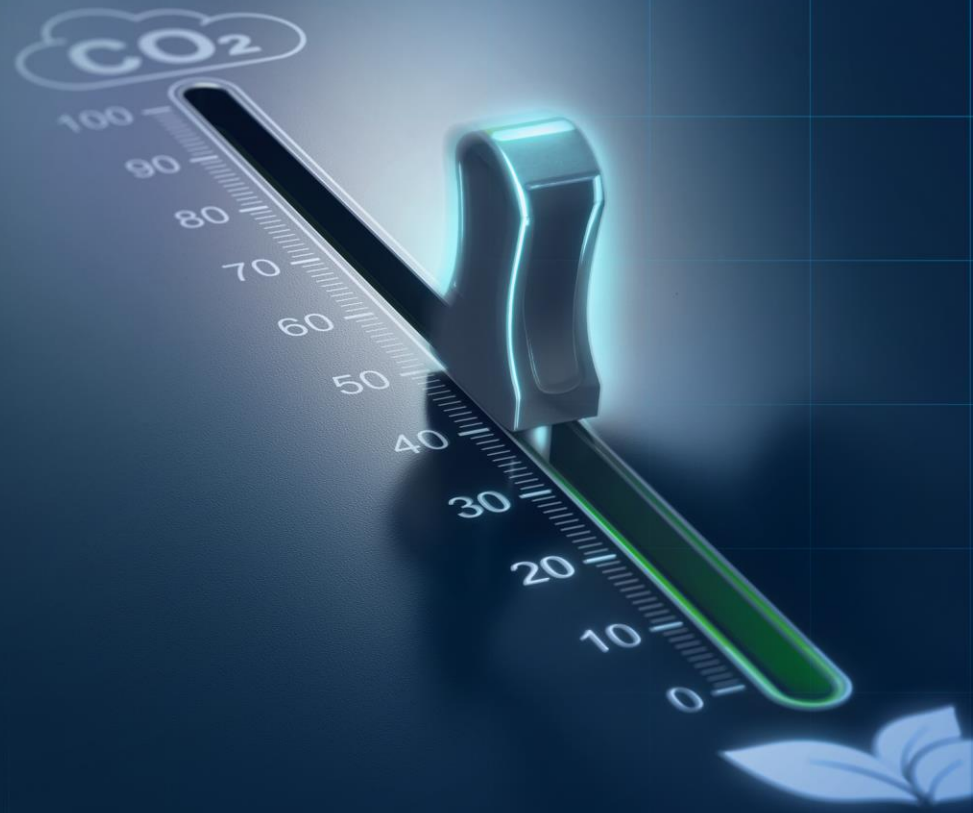
- Expansion and internationalization of social investments

Recognition from Important Indices

- Ecovadis: gold medal
- Sustainalitycs: lowest risk level in the sector

WEG Carbon Neutral Program

FACING CLIMATE CHALLENGES



- Global Program
- Targets for Scopes 1 and 2, based on 2021
  - Reduce 52% of GHG emissions by 2030
  - Achieve net neutral emissions by 2050
- Emissions reduced by 15% in 2022
- +730 emission reduction projects completed/in progress
- Self-production contracts in Brazil from 2024
  - 90% of the energy consumed in 2021 will be from renewable sources
- Contracts for renewable energy abroad
  - Germany, Argentina, Austria, China, India and Portugal
- Globally, 75% of the energy consumed in 2021 will come from renewable sources in 2024

Key Messages

Seek growth in all markets

Continue to expand outside Brazil

Contribute to solutions related
to the energy transition

Advance in ESG Actions