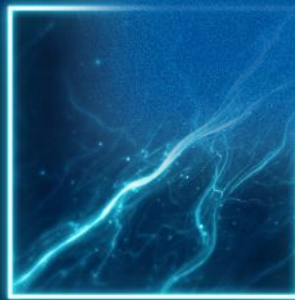


WEG DAY

2024



Driving efficiency and sustainability



Financial Update

ANDRÉ LUÍS RODRIGUES
CFO



WEG
DAY
2024

WEG at a Glance



+

45,000

employees
worldwide



+

4,700

engineers



+

60,000

Motors
produced
per day

63

factories

in

17

countries

in

4

continents

Distributors in **+ 120 countries**

59%

of **2023's** revenue
came from products launched in
the last 5 years

R\$

**228.3
Billion**

in market value
(Sep/2024)

Stock Exchange

WEGE3 (B3)

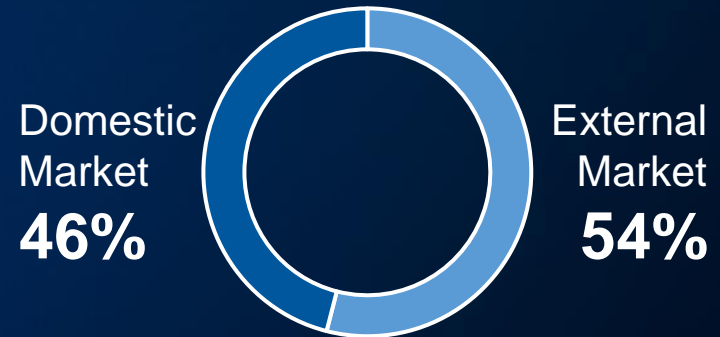
WEGZY (OTC – ADR Level 1)

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2024

Performance



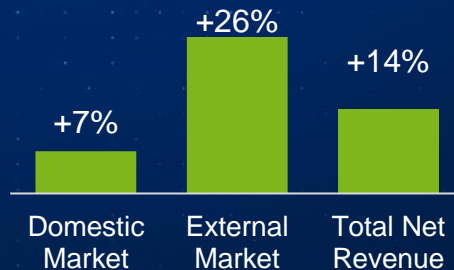
Net Operating Revenue **+9.1%**



Industrial Electro-Electronic Equipment (EEI)



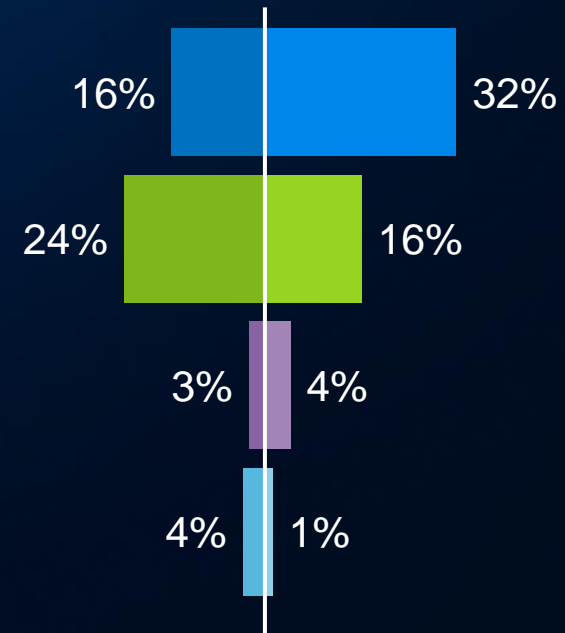
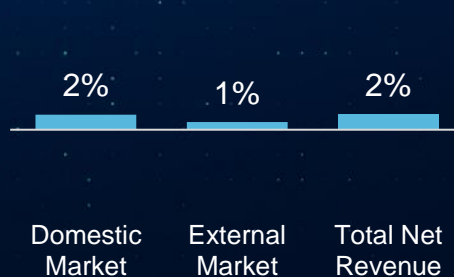
Energy Generation, Transmission and Distribution (GTD)



Commercial and Appliance Motors (MCA)



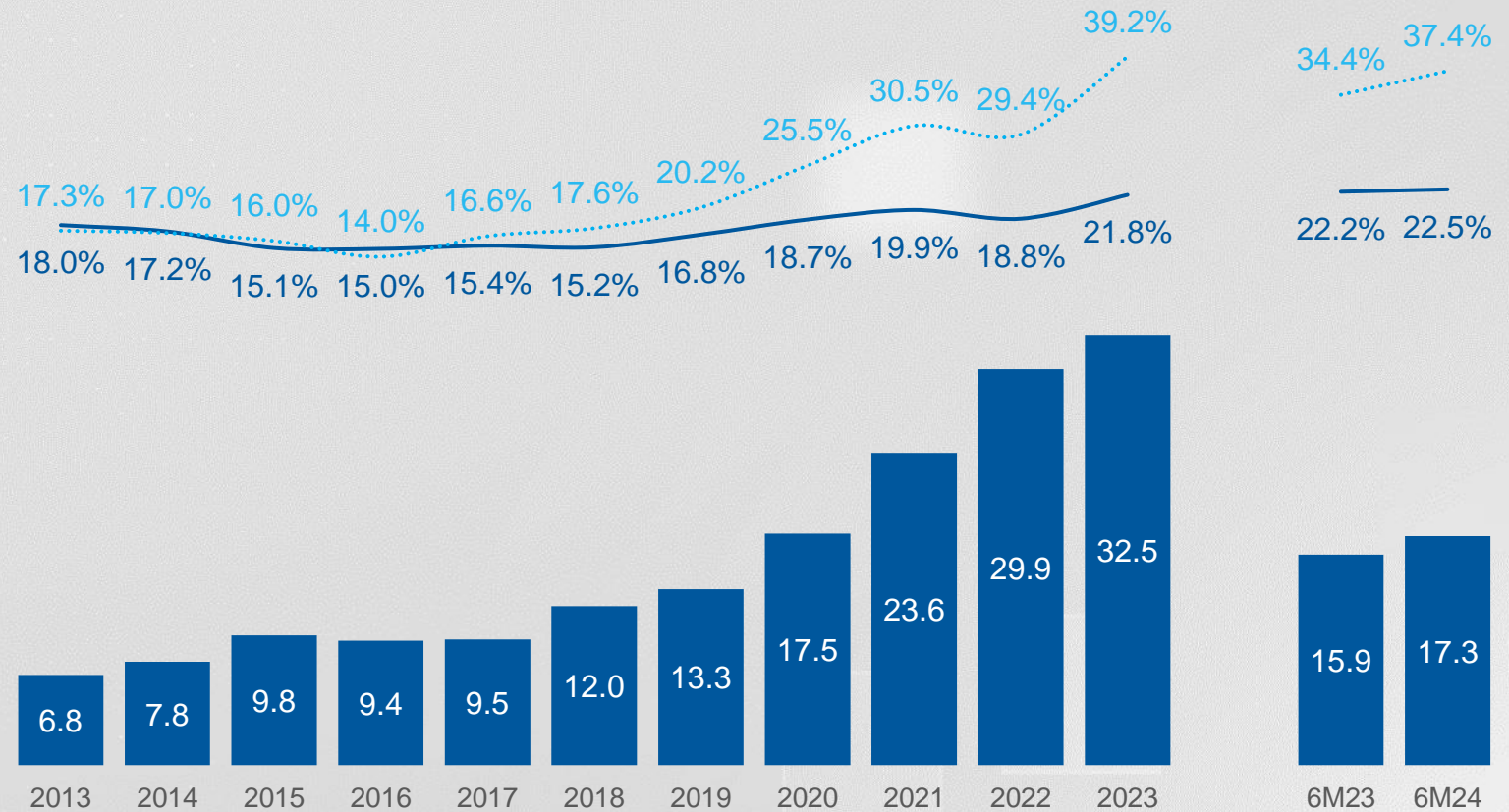
Paints and Varnishes (T&V)



Δ% 06M24 / 06M23



Operating Results



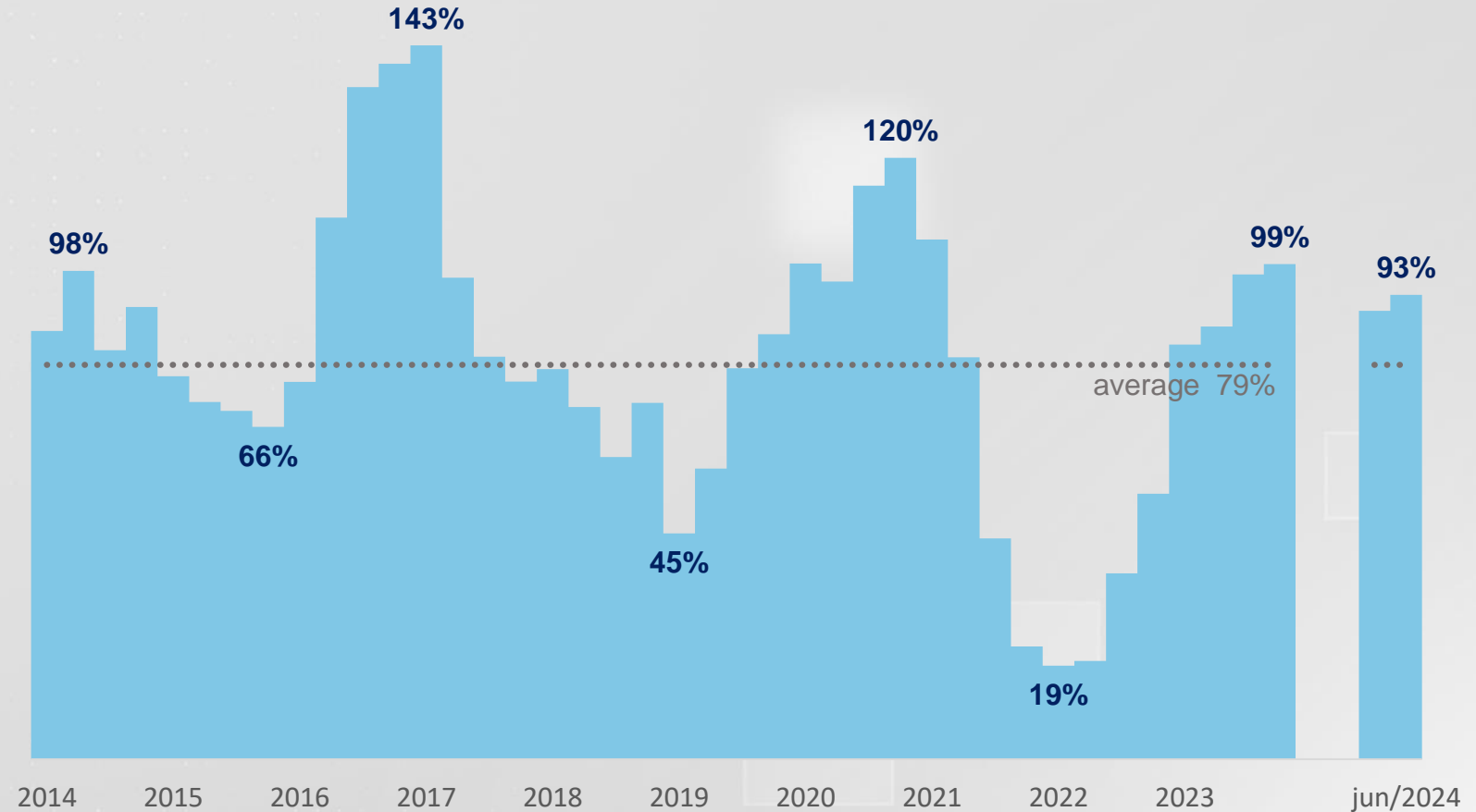
■ Net Revenue (R\$ Billions)
 — Margem EBITDA
 ⋯ ROIC



Cash Flow Conversion



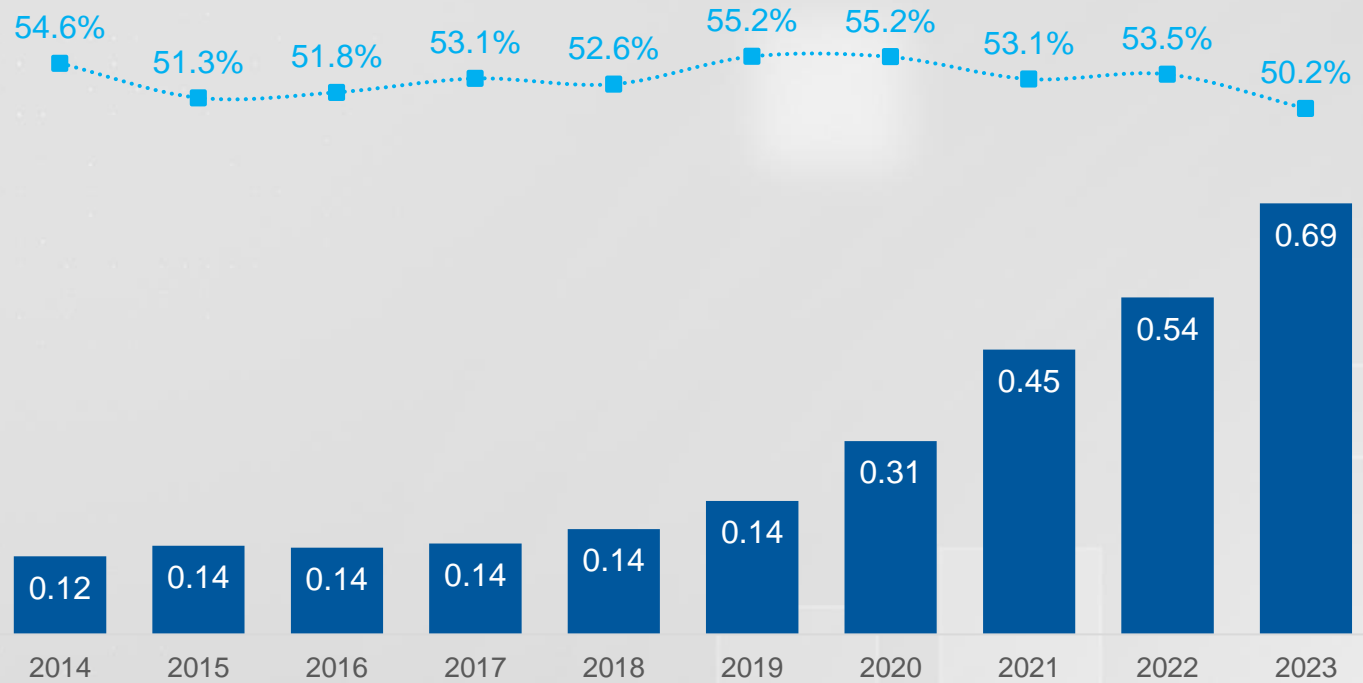
Considered **EBITDA** of the last 12 months in relation to **Operating Cash Flow**



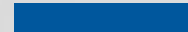
Net cash position of **R\$ 3.0 billion** in June 2024



Dividend Flow



Dividends per share (R\$)



Pay-out (%)



Marathon Integration



Administrative areas integration

Consolidation of **activities** and process **standardization**

Implementation of the **WEG Business Services (WBS)** in the operations



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2024

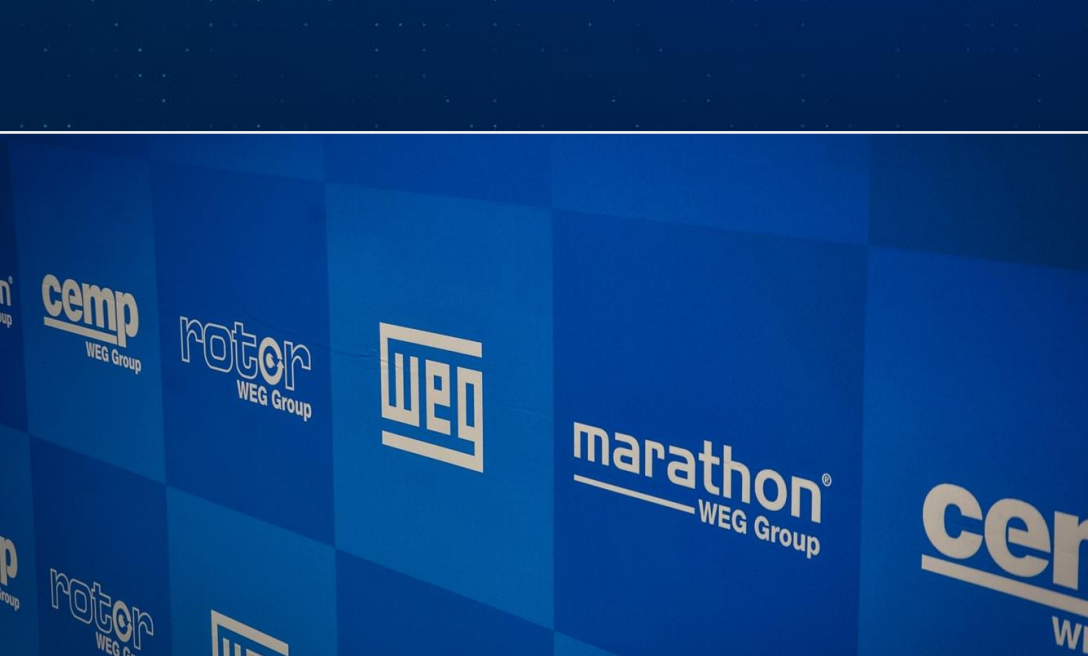
Integração Marathon



Evaluation and
deployment of
**Information
Security** tools

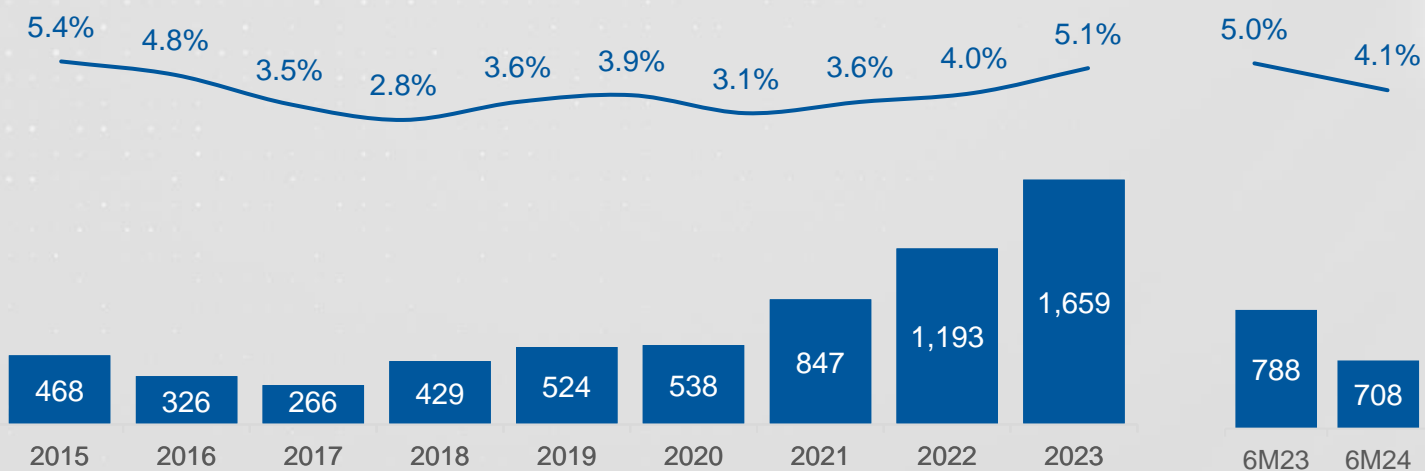
Installation
of a new
Data Center

Separation and
**System
Integration**



**WEG
DAY**
2024

Investments



Investments



New Paint Factory Mexico



Industrial Liquid Paints

R\$ 100
millions
investment

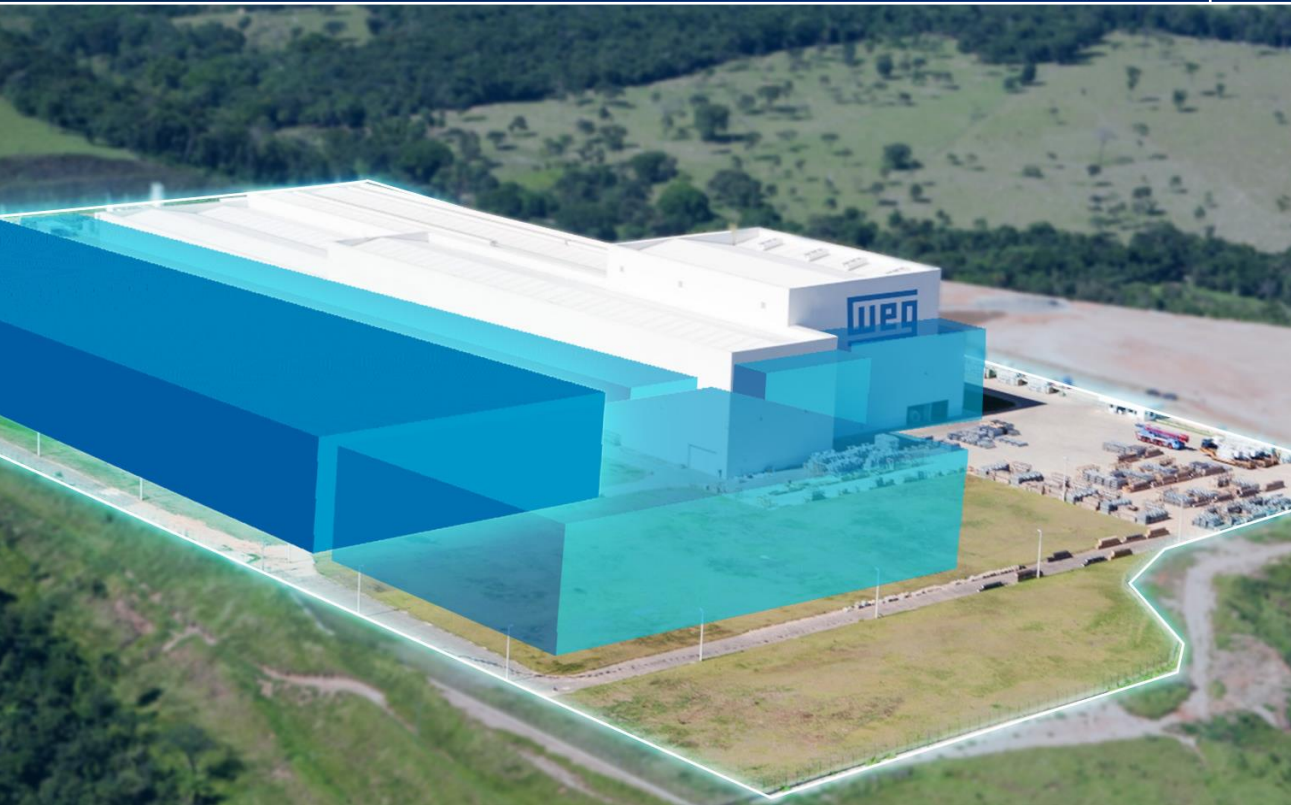
5,300 m²
built area

Start of
operations in
2026



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Factory Expansion Betim



Power Transformers

R\$ 370
millions
investment

75,000 m²
built area

Start of
operations in
2026

WEG
DAY
2024

Factory Expansion Gravataí



Transformers up to 230 kV

R\$ 128
millions
investment

7,300 m²
built area

Start of
operations in
2026



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DAY
2024

Key Messages



Consistent **Cash Generation**

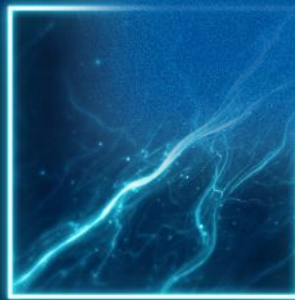
Improvements as **Integration** progresses

Healthy **EBITDA Margin** and **ROIC**



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2024



Driving efficiency and sustainability

