



EARNINGS RELEASE

4Q 2020

Solid performance with improved operating margins

Highlights



Net Operating Revenue (NOR) was **R\$ 4,889.9 million** in 4Q20, 29.4% higher than 4Q19 and 1.8% higher than 3Q20.



EBITDA⁽¹⁾ reached **R\$ 981.0 million**, 47.2% higher than 4Q19 and 4.9% higher than 3Q20, while **EBITDA margin** was **20.1%**, 2.5 p.p. higher than 4Q19 and 0.6 p.p. higher than the previous quarter.



Return on Invested Capital (ROIC) reached **25.5%** in 4Q20, up 5.3 p.p. from 4Q19 and up 2.2 p.p. from 3Q20.

Message from the Management

This quarter we continued to observe the improvement in economic activity, especially in Brazil, where the recovery observed since 3Q20, drove the demand for our products and solutions. This recovery, combined with our efforts to control costs and operational efficiency, were determining factors for the good results presented in this quarter.

The performance in the domestic market was positive, reinforcing the improvement observed in important business areas, such as Commercial and Appliance Motors and Paints and Varnishes, areas with a predominance of short-cycle goods. The Industrial Electro-Electronic Equipment and Energy Generation, Transmission and Distribution (GTD) areas also showed positive growth compared to the previous quarter, specifically on the long-cycle businesses linked to important segments such as pulp & paper, mining, oil & gas and power generation and transmission.

In the external market, we continue to see a gradual recovery in short-cycle businesses, although slower, remains constant since the end of the second quarter of 2020, which were the worst months of the pandemic and its impact on our business. The activity related to long-cycle projects, mainly in the Industrial Electro-Electronic Equipment, showed signs of volatility, as already anticipated, reducing the growth rate, resulting in a decrease of consolidated revenue in local currencies in the external market.

Despite the positive business dynamics this quarter, we consider that the crisis caused by COVID-19 is yet to be overcome. Uncertainties regarding the global economic recovery exist and future impacts in several industry segments may reflect on our business, whether in the demand for short-cycle goods or projects related to long-cycle goods.

Table 1 – Main Highlights

	4Q20	3Q20	%	4Q19	%	12M20	12M19	%
Return on Invested Capital	25.5%	23.3%	2.2 pp	20.2%	5.3 pp	25.5%	20.2%	5.3 pp
Net Operating Revenue	4,889,918	4,801,260	1.8%	3,778,846	29.4%	17,469,557	13,347,434	30.9%
Domestic Market	2,247,916	2,085,192	7.8%	1,643,088	36.8%	7,629,787	5,563,048	37.2%
External Markets	2,642,002	2,716,068	-2.7%	2,135,758	23.7%	9,839,770	7,784,386	26.4%
<i>External Markets in US\$</i>	<i>490,086</i>	<i>505,040</i>	<i>-3.0%</i>	<i>518,818</i>	<i>-5.5%</i>	<i>1,903,899</i>	<i>1,969,872</i>	<i>-3.3%</i>
Net Income	742,229	644,246	15.2%	500,487	48.3%	2,340,873	1,614,581	45.0%
Net Margin	15.2%	13.4%	1.8 pp	13.2%	2.0 pp	13.4%	12.1%	1.3 pp
EBITDA	981,015	935,332	4.9%	666,441	47.2%	3,267,683	2,244,517	45.6%
EBITDA Margin	20.1%	19.5%	0.6 pp	17.6%	2.5 pp	18.7%	16.8%	1.9 pp
Earnings per Share (EPS)	0.35383	0.30711	15.2%	0.23862	48.3%	1.11592	0.76978	45.0%

(1) Earnings before Interest, Taxes, Depreciation and Amortization.

The following financial and operating data are presented on a consolidated basis, except when otherwise indicated, in thousands of Brazilian Reals (R\$) according to accounting practices adopted in Brazil, including Brazilian Corporate Law in convergence with IFRS international norms. Except when otherwise indicated, growth rates and other comparisons are made to the same period of the previous year.

Net Operating Revenue

Net operating revenue increased by 29.4% over 4Q19, up 36.8% in the domestic market and up 23.7% in the external markets as shown in the table 1 above. The evolution of the revenue proportion between markets is shown in figure 1 below.

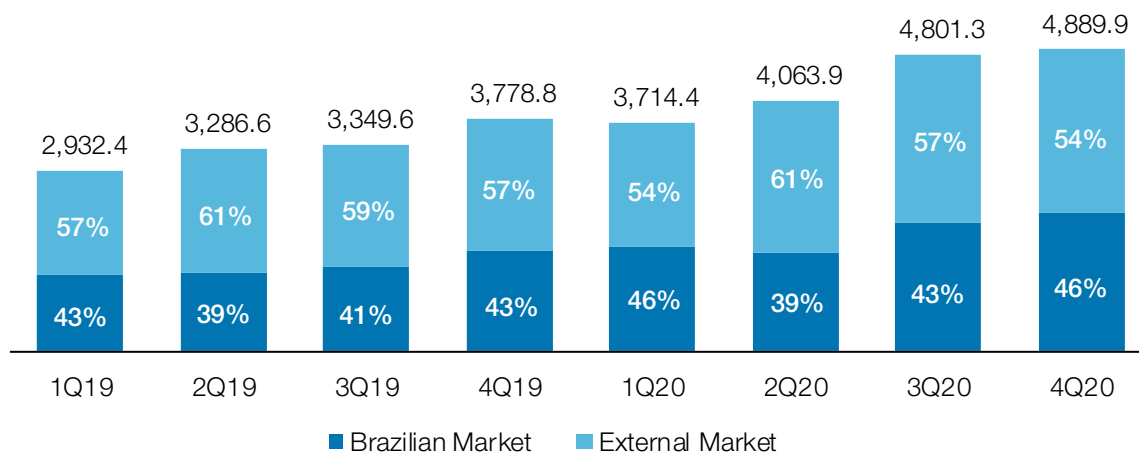


Figure 1 – Net Operating Revenue by Market (figures in R\$ million)

Net operating revenue from the external market, measured in the quarterly averaged US dollars, decreased by 5.5% in relation to 4Q19 and decreased by 3.0% in relation to 3Q20. The distribution of net revenue by geographic market is shown in table 2 below.

Table 2 – Net operating revenue from external market by geographic region, in US dollars

	4Q20		3Q20		4Q19		HA% (A)/(B)	HA% (A)/(C)
	(A)	VA%	(B)	VA%	(C)	VA%		
<i>External Markets in US\$</i>	490,086	100.0%	505,040	100.0%	518,818	100.0%	-3.0%	-5.5%
<i>North America</i>	215,277	43.9%	221,583	43.9%	225,686	43.5%	-2.8%	-4.6%
<i>South and Central America</i>	57,417	11.7%	55,851	11.1%	59,664	11.5%	2.8%	-3.8%
<i>Europe</i>	122,190	24.9%	143,533	28.4%	143,194	27.6%	-14.9%	-14.7%
<i>Africa</i>	42,963	8.8%	34,141	6.8%	40,468	7.8%	25.8%	6.2%
<i>Asia-Pacific</i>	52,239	10.7%	49,932	9.9%	49,806	9.6%	4.6%	4.9%

Net operating revenue from the external market, measured in Brazilian Real, was positively impacted by the average Brazilian Real/US dollar exchange rate that moved from R\$ 4.12 in 4Q19 to R\$ 5.39 in 4Q20, with 31.0% depreciation of the Brazilian Real.

It is important to consider that we set our sales prices in different markets in local currency amounts, according to local competitive conditions. Measured in local currencies, weighted by revenues in each market, net operating revenue from external market decreased by 6.9% in relation to 4Q19.

Consolidation and Acquisitions Adjustments

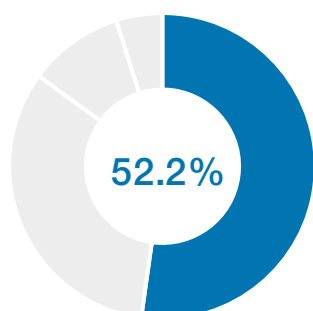
Adjusted for the consolidation effects of recent acquisitions of Geremia Redutores, PPI-Multitask, V2COM, MVISIA and BirminD and consolidation of TGM Kanis Turbinen GmbH, revenue would have grown by 27.7% vs. 4Q19. The growth in the domestic market would have been 36.2%, while in the external market it would be 21.2%.

In October 2020, WEG group started to consolidate the Balance Sheet and Income Statement of TGM Kanis Turbinen GmbH, in view of the establishment of a Board of Directors and the right to decide on the relevant activities of the company.

Performance by Business Area

Industrial Electro-Electronic Equipment

NOR	Domestic Market	External Market
4Q20	912,650	1,641,303
3Q20	795,313	1,678,359
Δ%	14.8%	-2.2%
4Q19	573,969	1,377,537
Δ%	59.0%	19.1%



Domestic Market

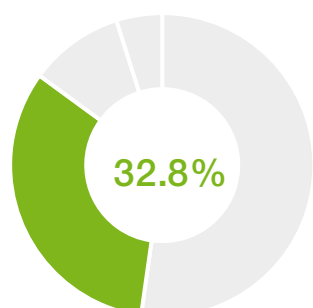
- Demand remains strong, confirming the recovery in industrial activity in the last quarter. Highlighted by short-cycle goods for serial automation products, where we were able to gain market share in important sectors, and low voltage motors, partly associated with the high demand in the construction and agribusiness sectors.
- In the long-cycle goods business, important deliveries of products such as automation panels and medium voltage motors, contributed to the good performance of the quarter. Relevant projects were delivered to segments such as pulp & paper, mining and oil & gas.

External Market

- Short-cycle goods continues to show a gradual recovery, although at a slower rate and below the volume of business presented in the same period last year. With the exception of our operations in China, which continue to show important performance supported by the high industrial activity in its domestic market.
- The volatility in order entry for long-cycle goods observed in recent months led to a reduction in the growth of these businesses in this quarter. Expected process due to the effects of the pandemic on global economic activity, with significant reductions in project levels in some important businesses, such as oil & gas.

Energy Generation, Transmission, and Distribution (GTD)

NOR	Domestic Market	External Market
4Q20	872,027	732,372
3Q20	867,383	777,722
Δ%	0.5%	-5.8%
4Q19	741,815	593,970
Δ%	17.6%	23.3%



Domestic Market

- Maintained good performance presented in recent quarters, with emphasis on the large transformers and substations being delivered for projects linked to the transmission line auctions carried out in recent years. The distributed solar generation (GD) business had a positive demand, also contributing to the good results of this business area.

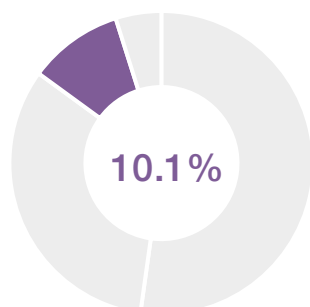
External Market

- Consistent result, where despite the reduction in the volume of deliveries in the electric generator operations, mainly in India, we continued with important deliveries being made in North America. The synergy and relevant market share in the T&D businesses in the USA and Mexico, mainly linked to renewable energy sources, continue to make a significant contribution to this business area.

Performance by Business Area

Commercial and Appliance Motors

NOR	Domestic Market	External Market
4Q20	272,769	220,060
3Q20	253,321	220,709
Δ%	7.7%	-0.3%
4Q19	182,201	137,472
Δ%	49.7%	60.1%



Domestic Market

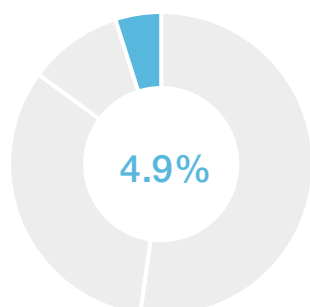
- Demand for products in this business area remains positive. Segments such as durable goods, especially motors for white goods, food and construction were important for the performance of this quarter.

External Market

- Sales numbers continue the recovery observed in previous quarter, with emphasis on our operations in the USA and Mexico, where we have a continuous increase in our market share.

Paints and Varnishes

NOR	Domestic Market	External Market
4Q20	190,470	48,267
3Q20	169,175	39,278
Δ%	12.6%	22.9%
4Q19	145,103	26,779
Δ%	31.3%	80.2%



Domestic Market

- Market stayed positive this quarter where important segments such as construction, home appliances, automotive refinishing and sanitation continued in high demand.

External Market

- The good performance was driven by the improvement in economic activity in Argentina and the sales increase in other Latin American countries, particularly in Mexico, with the effective start of our new paint factory in the country.

Cost of Goods Sold

Cost of Goods Sold (COGS) and gross margin for the quarter are shown in table 3 below.

Table 3 – Costs

	4Q20	3Q20	HA%	4Q19	HA%
Net Operating Revenues	4,889,918	4,801,260	1.8%	3,778,846	29.4%
Cost of Goods Sold	(3,293,619)	(3,289,688)	0.1%	(2,633,622)	25.1%
Gross Margin	32.6%	31.5%	1.1 pp	30.3%	2.3 pp

With the return of normal operating activity in most of our operations, especially those related to short-cycle goods in the domestic market, gross margin improved compared to that of the previous year. The operational adjustments implemented since the beginning of the pandemic, the efforts to reduce costs and improved processes that provided productivity gains, especially in our operations abroad, were decisive factors for this performance, despite the exchange rate variation in the period.

In 4Q20 the average price of copper in the spot Market on London Metal Exchange (LME) in US dollars increased 10.0% vs. 3Q20 and increased 21.8% vs. 4Q19. In addition, the average price of steel measured by international market indexes increased 19.2% vs. 3Q20 and increased 10.6% vs. 4Q19.

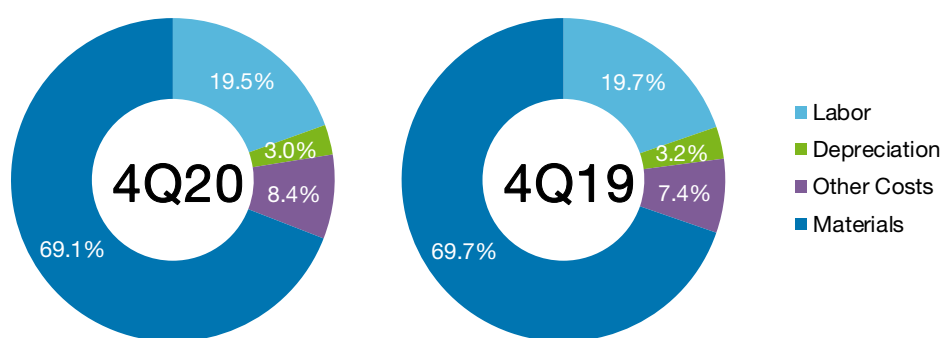


Figure 2 – COGS Composition

Sales, General, and Administrative Expenses

Consolidated Sales, General, and Administrative (SG&A) expenses totaled R\$ 589.4 million in 4Q20, an increase of 19.1% vs. 4Q19 and an increase of 4.3% vs. 3Q20. When analyzed in relation to net operating revenue, these expenses accounted for 12.1%, down 1.0 p.p. vs. 4Q19 and up 0.3 p.p. vs. 3Q20.

It is worth mentioning that adjustments made since the beginning of the pandemic continue to contribute to the control of expenses, although in less intensity when compared to previous quarters. Mainly due to the reduction in expenses with business trips.

EBITDA and EBITDA Margin

The composition of the EBITDA calculation, according to Instruction CVM 527/2012, and the EBITDA margin are shown in table 4 below. The EBITDA margin showed another quarter of growth, reflecting the rationalization of expense and costs, described above, together with the improvement in the margin in long-cycle operations and in some important operations abroad.

Table 4 – Calculation of EBITDA and EBITDA Margin

	4Q20	3Q20	HA%	4Q19	HA%
Net Operating Revenues	4,889,918	4,801,260	1.8%	3,778,846	29.4%
Net Income	742,229	644,246	15.2%	500,487	48.3%
Net Income Before Minorities	761,853	653,612	16.6%	504,447	51.0%
(+) Income Taxes & Contributions	107,806	131,892	-18.3%	72,616	48.5%
(+/-) Financial Income (Expenses)	(9,220)	31,980	n.a.	(12,886)	-28.4%
(+) Depreciation & Amortization	120,577	117,848	2.3%	102,263	17.9%
EBITDA	981,016	935,332	4.9%	666,440	47.2%
EBITDA Margin	20.1%	19.5%	0.6 pp	17.6%	2.5 pp

Net Income

Net Income in 4Q20 was R\$ 742.2 million, an increase of 48.3% vs. 4Q19 and increase of 15.2% vs. 3Q20. Net margin reached 15.2%, 2.0 p.p. higher than 4Q19 and 1.8 p.p. higher than 3Q20.

Cash Flow

Cash generation in operating activities was R\$ 3,930.0 million in 2020, an increase of 106.0% compared to the previous year. This growth is driven by the growth in operating income and less need for working capital in the period.

The level of investment (CAPEX⁽²⁾) in modernization and expansion of production capacity showed a slight increase compared to 2019, primarily due to the continuity of investments in our factories in Brazil, US, Mexico and China. However, movements in long-term financial investments, included in this group in the accounting cash flow statement, were largely responsible for the generation of R\$ 207.4 million in investment activities.

In financing activities, the company raised R\$ 211.5 million and made amortizations of R\$ 1,674.6 million, resulting in a net amortization of R\$ 1,463.1 million. Interest on loans consumed R\$ 11.8 million while payments to equity holders (dividends and interest on capital) totaled R\$ 881.3 million. The final result was consumption of R\$ 2,360.6 million in financing activities in the year.

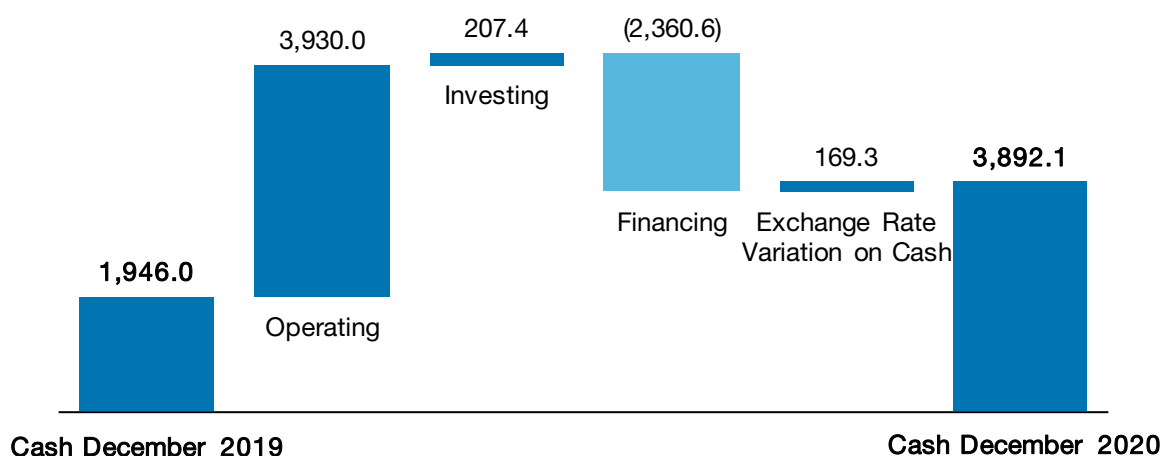


Figure 3 – Cash flow reconciliation (figures in R\$ million)

Chart of figure 3 above shows the cash and cash equivalents positions classified as current assets. Furthermore, the company has R\$ 1,117.9 million in financial investments with no immediate liquidity (R\$ 1,635.4 million in December 2019).

(2) Capital Expenditure.

Return on Invested Capital

The Return on Invested Capital (ROIC) in 4Q20 (accumulated in the last 12 months) increased by 5.3 p.p. over 4Q19, reaching 25.5%. Growth of Net Operating Profit After Taxes (NOPAT), due to revenue growth and lower costs and expenses, more than offset the growth in capital employed, which expanded due to a greater need for working capital, and investments in fixed and intangible assets over the last 12 months.

Investments (CAPEX)

In 4Q20, we invested R\$ 158.4 million in modernization and expansion of production capacity, machinery and equipment, and software licenses, 51% of which are for production units in Brazil and 49% for industrial plants and other facilities abroad.

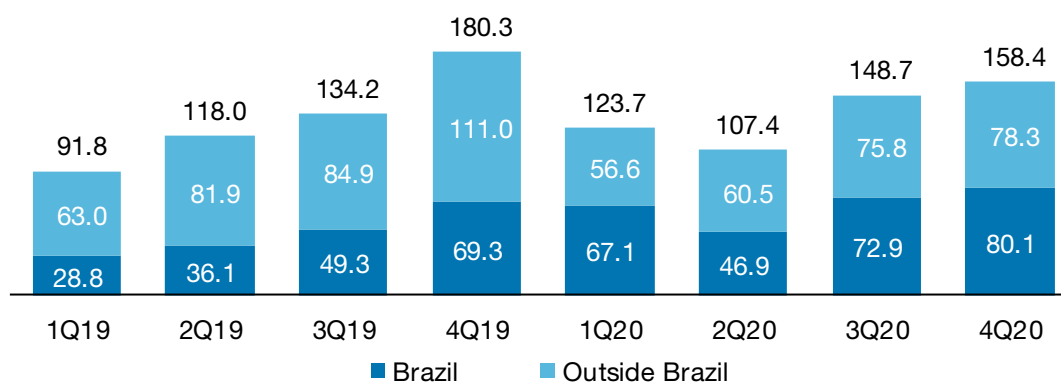


Figure 4 – CAPEX Evolution (figures in R\$ million)

Expenditures on research, development, and innovation activities totaled R\$ 468.9 million, representing 2.7% of net operating revenue in 2020.

Debt and Cash Position

Cash, cash equivalents, and financial investments and derivatives, invested in first-tier banks and denominated in Brazilian currency, are presented in table 5 below. Likewise, the company demonstrates the total gross financial debt, with details between short and long term, in Brazilian Reais and other currencies, resulting in the company's net cash at the end of the quarter.

Table 5 – Cash and Debt

	december 2020		december 2019		december 2018	
Cash & Financial Instruments	5,010,074		3,581,442		4,483,366	
Current	4,691,783		3,414,373		3,753,662	
Long Term	318,291		167,069		729,704	
Debt	1,707,091	100%	2,305,527	100%	3,792,308	100%
Current	656,295	38%	950,249	41%	2,061,163	54%
In Brazilian Reais	12,289		87,566		175,475	
In other currencies	644,006		862,683		1,885,688	
Long Term	1,050,796	62%	1,355,278	59%	1,731,145	46%
In Brazilian Reais	48,193		107,930		315,291	
In other currencies	1,002,603		1,247,348		1,415,854	
Net Cash	3,302,983		1,275,915		691,058	

The characteristics of our indebtedness at the end of December were:

- Total Duration of 18.5 months, with duration of 21.8 months in the long term. In December 2019, these figures were 19.5 months and 29.1 months, respectively.
- Weighted average cost of debt denominated in Brazilian Reais is approximately 2.8% p.a. (vs. 5.41% p.a. in December 2019). The post-fixed contracts are indexed mainly to the CDI rate (Interbank Deposit Certificate in Brazil).

Dividends and Interest on Stockholders' Equity

Management will propose, at the Annual General Meeting to be held on 04/27/2021, to earmark R\$ 1,292.2 million to pay dividends and interest on stockholders' equity, as remuneration to shareholders of net income for 2020, or 55.2% of the net income.

Out of this total, R\$ 409.6 million were declared in the first half of 2020 and paid on August 12, 2020. The payment of remuneration to shareholders for the second half of 2020, totaling R\$ 882.6 million, shall take place in March 10, 2021.

Our practice is to declare interest on capital quarterly and dividends based on the profit obtained each half year, that is, six proceeds each year, paid semi-annually.

Table 6 – Dividends and Interest on Stockholders' Equity

Event	Board Meeting Date	Gross amount per share
Interest on Stockholders' Equity	17/03/2020	0.030235294
Interest on Stockholders' Equity	23/06/2020	0.038235294
Dividends	21/07/2020	0.126801590
Interest on Stockholders' Equity	22/09/2020	0.034470588
Interest on Stockholders' Equity	15/12/2020	0.036882353
Dividends	23/02/2021	0.349357703
Total		0.615982822

Results Conference Call

On February 25, 2021 (Thursday), WEG will hold a teleconference in Portuguese, with simultaneous translation into English, also available on the via internet webcast, at the following times:

- 11:00 – Brazilian time
- 09:00 – New York (EST)
- 14:00 – London (GMT)

Connecting phone numbers:

- Dial-in for connections in Brazil: (11) 3181-8565 / (11) 4210-1803
- Dial-in for connections in the United States: +1 412 717-9627
- Toll-free for connections in the United States: +1 844 204-8942
- Code: WEG

Access to HD Web Phone (web phone connection):

- Conference call in Portuguese: [click here](#)
- Conference call in English: [click here](#)

Access to Webcasting:

- Slides and original audio in Portuguese: <https://choruscall.com.br/weg/4t20.htm>
- Slides and simultaneous translation into English: <https://choruscall.com.br/weg/4q20.htm>
- The presentation will also be available on our Investor Relations website (ir.weg.net). Please, call approximately 10 minutes before the conference call time.

Forward-Looking Statements

The statements contained in this report relating to WEG's business prospects, projections, and results and the Company's growth potential are projected forecasts, based on management's expectations regarding the future of WEG. These expectations are highly dependent on changes in the market, overall national economic performance, sector performance, and international markets, and are subject to change.

FINANCIAL STATEMENTS

4Q 2020

Annex

Annex I – Consolidated Income Statement – Quarterly

	4Q20		3Q20		4Q19		HA%	HA%
	(A)	VA%	(B)	VA%	(C)	VA%	(A)/(B)	(A)/(C)
Net Operating Revenues	4,889,918	100.0%	4,801,260	100.0%	3,778,846	100.0%	1.8%	29.4%
Cost of Goods Sold	(3,293,619)	-67.4%	(3,289,688)	-68.5%	(2,633,622)	-69.7%	0.1%	25.1%
Gross Profit	1,596,299	32.6%	1,511,572	31.5%	1,145,224	30.3%	5.6%	39.4%
Sales Expenses	(405,746)	-8.3%	(395,780)	-8.2%	(357,029)	-9.4%	2.5%	13.6%
Administrative Expenses	(183,667)	-3.8%	(169,122)	-3.5%	(137,848)	-3.6%	8.6%	33.2%
Financial Revenues	250,310	5.1%	196,626	4.1%	159,698	4.2%	27.3%	56.7%
Financial Expenses	(241,089)	-4.9%	(228,606)	-4.8%	(146,812)	-3.9%	5.5%	64.2%
Other Operating Income	30,704	0.6%	3,821	0.1%	15,304	0.4%	n.m	100.6%
Other Operating Expenses	(178,405)	-3.6%	(139,855)	-2.9%	(109,069)	-2.9%	27.6%	63.6%
Equity accounting	1,253	0.0%	6,848	0.1%	7,596	0.2%	-81.7%	-83.5%
Earnings Before Taxes	869,659	17.8%	785,504	16.4%	577,064	15.3%	10.7%	50.7%
Income Taxes & Contributions	(181,288)	-3.7%	(161,867)	-3.4%	(90,800)	-2.4%	12.0%	99.7%
Deferred Taxes	73,482	1.5%	29,975	0.6%	18,184	0.5%	145.1%	304.1%
Minorities	19,624	0.4%	9,366	0.2%	3,961	0.1%	109.5%	395.4%
Net Earnings	742,229	15.2%	644,246	13.4%	500,487	13.2%	15.2%	48.3%
EBITDA	981,015	20.1%	935,332	19.5%	666,441	17.6%	4.9%	47.2%
Earnings per Share (EPS)	0.35383		0.30711		0.23862		15.2%	48.3%

Annex II – Consolidated Income Statement – Accumulated

	12M20		12M19		HA%
	(A)	VA%	(B)	VA%	(A)/(B)
Net Operating Revenues	17,469,557	100.0%	13,347,434	100.0%	30.9%
Cost of Goods Sold	(12,032,050)	-68.9%	(9,394,166)	-70.4%	28.1%
Gross Profit	5,437,507	31.1%	3,953,268	29.6%	37.5%
Sales Expenses	(1,506,817)	-8.6%	(1,253,165)	-9.4%	20.2%
Administrative Expenses	(654,469)	-3.7%	(548,407)	-4.1%	19.3%
Financial Revenues	1,020,426	5.8%	917,382	6.9%	11.2%
Financial Expenses	(1,090,101)	-6.2%	(960,665)	-7.2%	13.5%
Other Operating Income	46,369	0.3%	30,278	0.2%	53.1%
Other Operating Expenses	(510,136)	-2.9%	(344,675)	-2.6%	48.0%
Equity accounting	3,870	0.0%	10,435	0.1%	-62.9%
Earnings Before Taxes	2,746,649	15.7%	1,804,451	13.5%	52.2%
Income Taxes & Contributions	(500,450)	-2.9%	(217,098)	-1.6%	130.5%
Deferred Taxes	149,758	0.9%	45,102	0.3%	232.0%
Minorities	55,084	0.3%	17,874	0.1%	208.2%
Net Earnings	2,340,873	13.4%	1,614,581	12.1%	45.0%
EBITDA	3,267,683	18.7%	2,244,517	16.8%	45.6%
Earnings per Share (EPS)	1.11592		0.76978		45.0%

Annex III – Consolidated Balance Sheet

	december 2020		december 2019		december 2018		HA%	HA%
	(A)	VA%	(B)	VA%	(C)	VA%	(A)/(B)	(A)/(C)
Current Assets	12,556,143	63%	9,760,902	62%	9,438,581	61%	29%	33%
Cash & cash equivalents	4,484,934	23%	3,390,271	22%	3,529,888	23%	32%	27%
Receivables	3,417,251	17%	2,747,084	18%	2,440,844	16%	24%	40%
Inventories	3,737,529	19%	2,817,129	18%	2,458,410	16%	33%	52%
Other current assets	916,429	5%	806,418	5%	1,009,439	7%	14%	-9%
Long Term Assets	898,045	5%	597,797	4%	1,178,926	8%	50%	-24%
Long term securities	-	0%	-	0%	562,782	4%	n.m	n.a.
Deferred taxes	360,390	2%	182,042	1%	142,669	1%	98%	153%
Other non-current assets	537,655	3%	415,755	3%	473,475	3%	29%	14%
Fixed Assets	6,473,708	32%	5,328,942	34%	4,782,343	31%	21%	35%
Investment in Subs	1,023	0%	28,012	0%	20,362	0%	-96%	-95%
Property, Plant & Equipment	4,598,730	23%	3,776,561	24%	3,541,954	23%	22%	30%
Intangibles	1,595,475	8%	1,319,746	8%	1,220,027	8%	21%	31%
Right of use	278,480	1%	204,623	1%	-	0%	36%	n.m
Total Assets	19,927,896	100%	15,687,641	100%	15,399,850	100%	27%	29%
Current Liabilities	5,882,044	30%	4,491,021	29%	5,034,004	33%	31%	17%
Social and Labor Liabilities	366,790	2%	287,187	2%	240,346	2%	28%	53%
Suppliers	1,249,368	6%	839,879	5%	842,957	5%	49%	48%
Fiscal and Tax Liabilities	240,467	1%	134,510	1%	88,183	1%	79%	173%
Short Term Debt	642,284	3%	936,370	6%	2,049,093	13%	-31%	-69%
Dividends Payable	136,007	1%	145,376	1%	165,441	1%	-6%	-18%
Advances from Clients	1,714,656	9%	814,964	5%	655,242	4%	110%	162%
Profit Sharring	335,428	2%	212,608	1%	167,941	1%	58%	100%
Derivatives	14,011	0%	13,879	0%	12,070	0%	1%	16%
Leasing	63,994	0%	49,168	0%	-	0%	30%	n.m
Other Short Term Liabilities	1,119,039	6%	1,057,080	7%	812,731	5%	6%	38%
Long Term Liabilities	2,115,554	11%	2,266,630	14%	2,512,589	16%	-7%	-16%
Long Term Debt	1,044,296	5%	1,348,599	9%	1,723,021	11%	-23%	-39%
Other Long Term Liabilities	165,396	1%	137,643	1%	155,394	1%	20%	6%
Leasing	223,532	1%	153,667	1%	-	0%	45%	n.m
Deferred Taxes	69,625	0%	75,143	0%	86,537	1%	-7%	-20%
Contingencies Provisions	612,705	3%	551,578	4%	547,637	4%	11%	12%
Minorities	367,133	2%	212,743	1%	138,983	1%	73%	164%
Stockholders' Equity	11,563,165	58%	8,717,247	56%	7,714,274	50%	33%	50%
Total Liabilities	19,927,896	100%	15,687,641	100%	15,399,850	100%	27%	29%



Annex IV – Consolidated Cash Flow Statement

	12 Months 2020	12 Months 2019
Operating Activities		
Net Earnings before Taxes	2,746,649	1,804,451
Depreciation and Amortization	451,359	396,783
Equity accounting	(3,870)	(10,435)
Provisions	606,019	304,858
Changes in Assets & Liabilities	129,875	(587,804)
(Increase) / Reduction of Accounts Receivable	487,750	(150,828)
Increase / (Reduction) of Accounts Payable	785,538	321,190
(Increase) / Reduction of Inventories	(439,340)	(311,532)
Income Tax and Social Contribution on Net Earnings	(420,956)	(210,488)
Profit Sharing Paid	(283,117)	(236,146)
Cash Flow from Operating Activities	3,930,032	1,907,853
Investment Activities		
Fixed Assets	(481,104)	(496,115)
Intangible Assets	(77,442)	(28,367)
Results of sales of fixed assets	23,400	43,855
Aquisition of Subsidiaries	(144,335)	(121,830)
Financial investments held to maturity	(604,346)	(676,688)
Rescue of financial investments	1,491,202	1,219,397
Cash Flow From Investment Activities	207,375	(59,748)
Financing Activities		
Working Capital Financing	211,487	1,407,993
Long Term Financing	(1,674,612)	(2,778,344)
Interest paid on loans and financing	(11,784)	(68,008)
Treasury Shares	(4,360)	3,842
Dividends & Interest on Stockholders Equity Paid	(881,332)	(680,924)
Cash Flow From Financing Activities	(2,360,601)	(2,115,441)
Changes in Cash and Equivalents caused by FX Changes	169,290	7,680
Change in Cash Position	1,946,096	(259,656)
Cash & Cash Equivalents		
Beginning of Period	1,946,044	2,205,700
End of Period	3,892,140	1,946,044

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