# RESULTS PRESENTATION 2Q24







**Driving efficiency and sustainability** 









#### DISCLAIMER

This is a support document for the WEG S.A. conference call. Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.



R\$ 9.3 bi

Net Revenue

+13.5%

vs. 2Q23

R\$ 2.1 bi

EBITDA margin 22.9%

+15.7%

vs. **2Q23** 

37.4%

ROIC

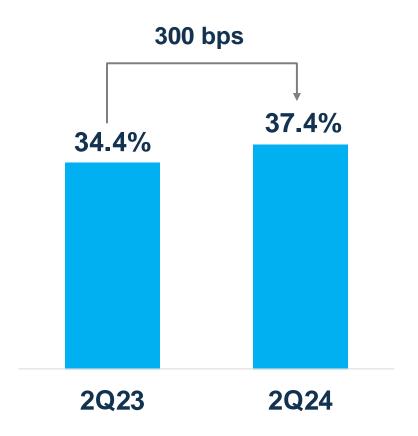
300 bps

vs. **2Q23** 

## Return on Invested Capital.



ROIC







#### 2Q24 Business Area Performance



% of total NOR

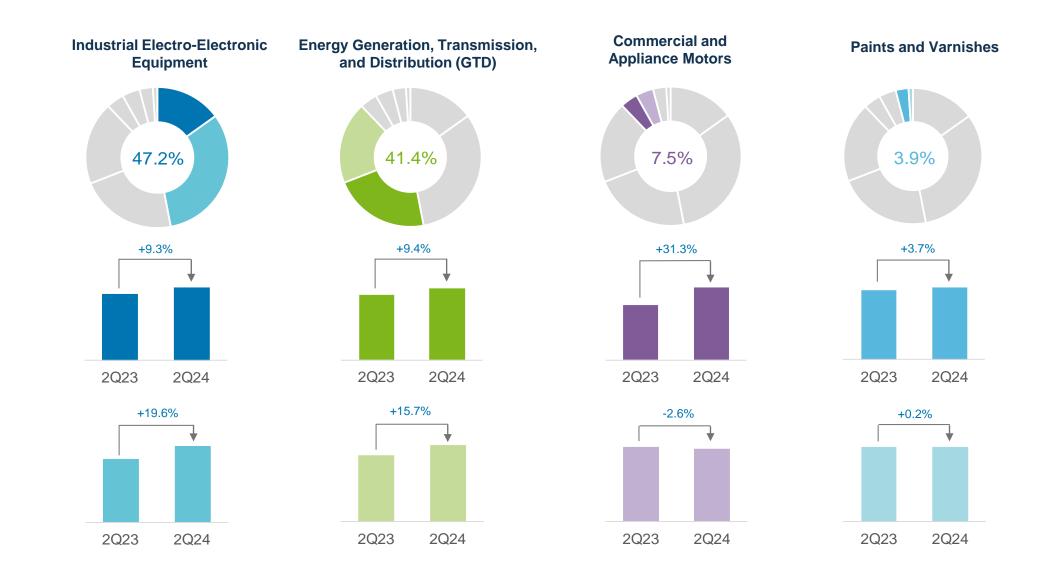
Net Revenue

Domestic

Market

External

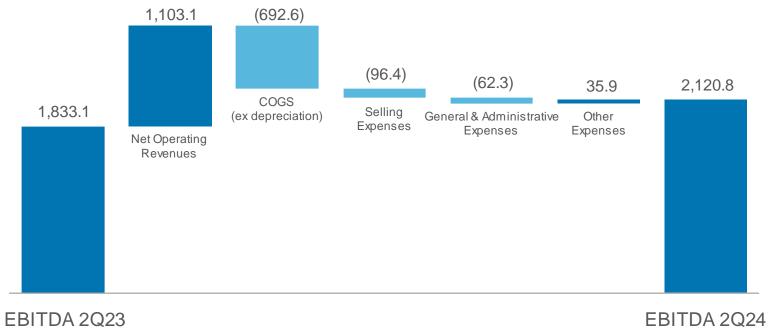
Market



## **EBITDA**

In R\$ million

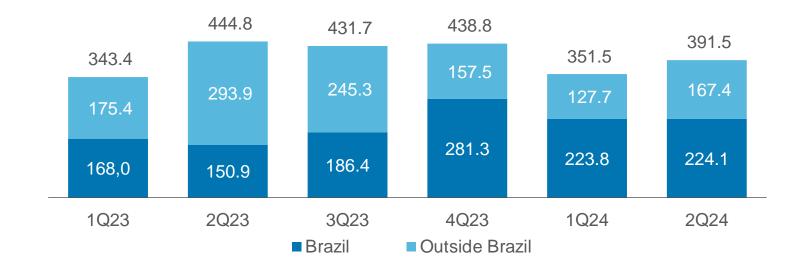




## **Investments (CAPEX)**



In R\$ million









#### RECENT ACHIEVEMENTS



Closing the acquisition of the industrial motors and generators businesses from Marathon, Cemp and Rotor brands

#### OUTLOOK



Healthy operating margin dynamics and positive returns



Demand remains positive, with a gradual recover of industrial activity for short-cycle goods



Integration of new businesses, strengthening synergies with the other operations

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