



RANI B3 LISTED NM

Melhores Empresas Para Trabalhar\*\*

Great
Place
To
BRASIL
Work.
2024



**1Q25** 

**Results** 



**1Q**25







**Net Revenue** 

BRL **423,078** thousand

**Net Profit** 

BRL 60,803 thousand

**Adjusted EBITDA** 

BRL **136,254** thousand

Adjusted EBITDA Margin<sup>1</sup>

32.2%

ROIC LTM

11.3%

Cost of Debt LTM after taxes

7.4% p.y.

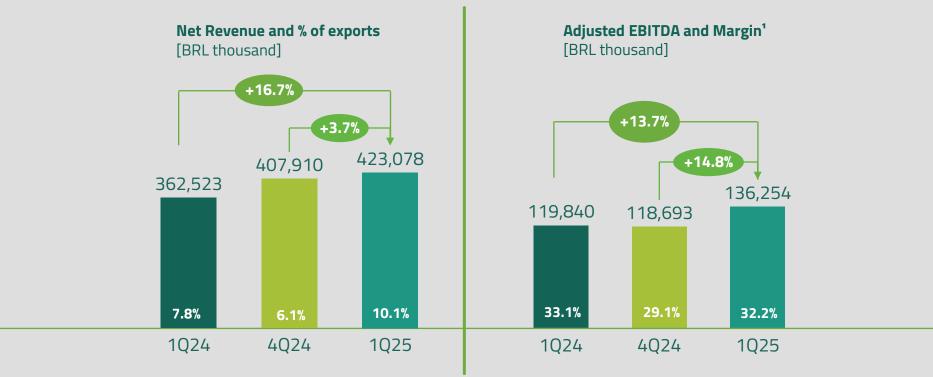
**Net Debt/Adjusted EBITDA** 

2.21x



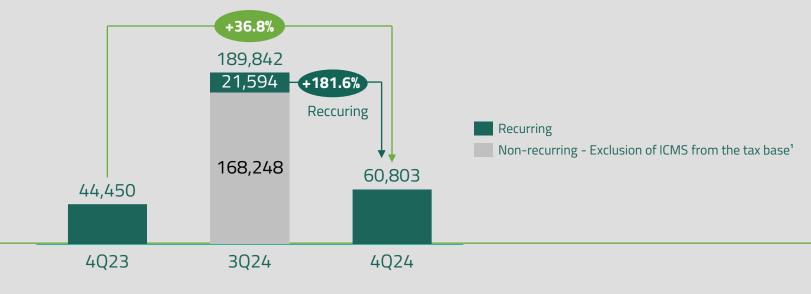


Compared to 1Q24, there was a 16.7% increase in Net Revenue and 13.7% in EBITDA, reflecting the increase in volumes and prices in the sustainable packaging and packaging paper segments.



There was a 36.8% increase in Net Income compared to 1Q24, mainly due to the increase in revenues and margins

### **Net Profit** [BRL thousand]

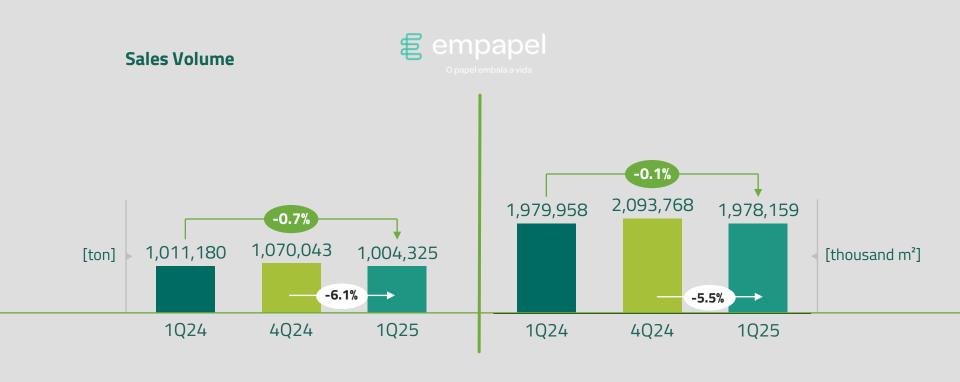




# 1Q25 | Sustainable Packaging Segment (Corrugated Packaging)



In the sector, there was stability in the volumes (tons) of Sustainable Packaging (Corrugated Cardboard) compared to 1Q24



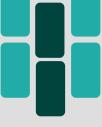


# 1Q25 | Sustainable Packaging Segment (Corrugated Packaging)



At Irani, there was a 5.1% increase in volume (tons) compared to 1Q24, due to the ramp-up of production capacity added at the Campina da Alegria Packaging Unit by the Gaia II Project.

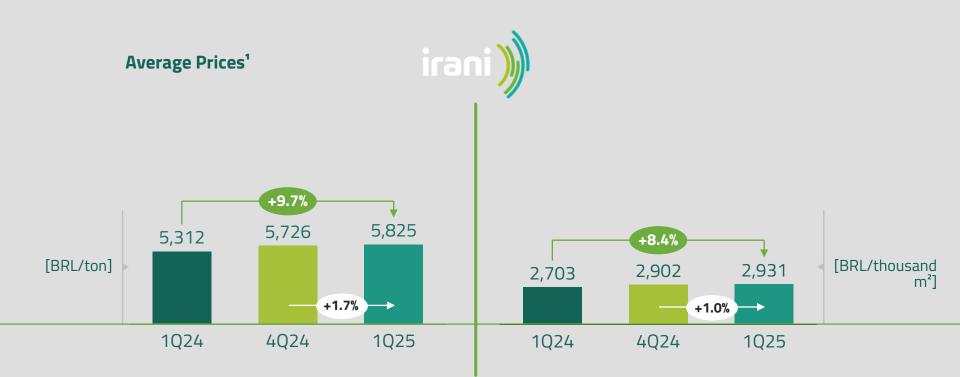




# 1Q25 | Sustainable Packaging Segment (Corrugated Packaging)



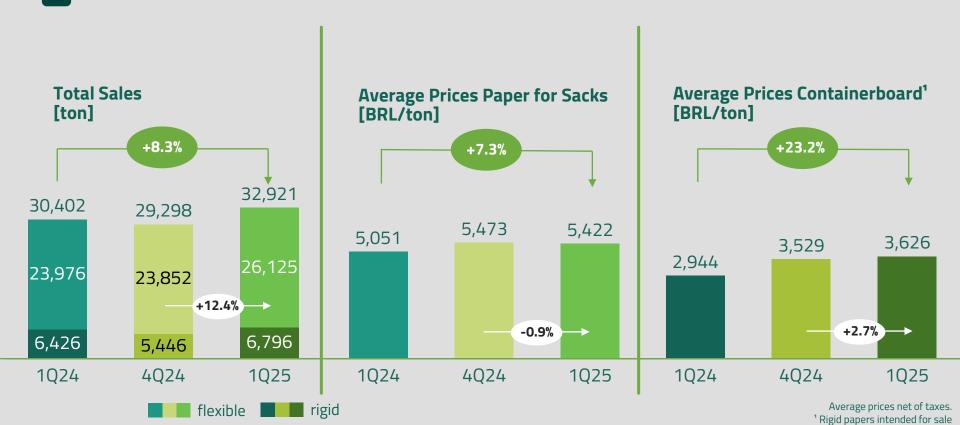
Average prices (BRL/ton) increased 9.7% compared to 1Q24, with the price pass-through



# 1Q25 | Sustainable Packaging Paper Segment (Paper)



The Sustainable Packaging Paper segment saw an increase in sales and average prices compared to 1Q24, with strong demand in the domestic and foreign markets



# **1Q**25 | Sustainable Packaging Paper Segment (Paper)



Compared to 1Q24, there was an 81.6% increase in the price of OCC, an effect of the increases that occurred in 2024, combined with the long holidays in 1Q25, which reduced the momentary supply of the product

### OCC Price Evolution [Net Price BRL/ton| FOB]





# **1Q**25 | RS Forestry Segment (continued operation)



After the closure of the Resins manufacturing activity, the company continues with its Forestry operations in RS, linked to the extraction of resins and the sale of wood logs.



# 1Q25 | Indebtedness and Net Debt/Adjusted EBITDA



Leverage was 2.21 times in 1Q25 and decreased compared to 4Q24, in line with the parameters established in the Financial Management Policy.



# **1Q25 |** ROIC



ROIC in LTM was 11.3% and showed an increase compared to 4Q24, due to higher adjusted operating cash flow



4Q19 1Q20 2Q20 3Q20 4Q20 1Q21 2Q21 3Q21 4Q21 1Q22 2Q22 3Q22 4Q22 1Q23 2Q23 3Q23 4Q23 1Q24 2Q24 3Q24 4Q24 1Q25

— ROIC LTM — Average Cost of Debt LTM (Kd) after taxes





# **Share Buyback Program 2024**

76.4%

Start Date: March 25, 2024

Term: 18 months

Acquisition Limit: 10,651,676 common shares

Shares Repurchased until 03/31/2025: 8,136,400 common shares

# Di Ira

# Dividends



Irani distributed approximately R\$0.71 per share in the last twelve months, with a Dividend Yield¹ of 7.71%



<sup>&</sup>lt;sup>1</sup>Considering a share price of R\$9.21 relative to the closing date of 03/31/2024

# **Gaia Platform**





Descrição do Projeto	Unidade	Progress	Gross Investment (Estimated in BRL)	Gross Investment Made 1Q25	Gross Investment Made until 03/31/2025 (Accumulated)
Gaia I – Expansion of Chemicals and Utilities Recovery	Paper SC Campina da Alegria	100%	682,023	111	657,703
Gaia II – Expansion of SC Packaging Unit	Packaging SC Campina da Alegria	100%	150,433	-	131,249
Gaia III – MP#2 Reform	Paper SC Campina da Alegria	100%	66,844	-	59,806
Gaia IV – Cristo Rei Repowering	Paper SC Campina da Alegria	0%		In Update	
Gaia V – São Luiz Repowering	Paper SC Campina da Alegria	0%		In Update	
Gaia VI – Process Information Management System - PIMS	Paper SC Campina da Alegria	100%	18,400	242	14,380
Gaia VII – Expansion ETP Phase 1	Paper SC Campina da Alegria	100%	49,597	1	46,593
Gaia VIII – New Cut and Crease Printer	Packaging SP Indaiatuba	100%	21,318	-	15,574
Gaia IX – Intermediate Inventory Automation	Packaging SP Indaiatuba	100%	42,860	-	37,726
Gaia X – New FFG Dual Slotter Printer	Paper SC Campina da Alegria	72%	50,916	6,579	41,019
Gaia XI – MP#5 Reform	Paper SC Campina da Alegria	30%	89,668	3,757	10,912
		Total	1,172,059	10,691	1,014,962







We are winners of the **32nd Embanews Brazilian Packaging Award** - Roberto
Hirashi Trophy 2025, in the
Logistics category. An award
that recognizes packaging
that stands out in aspects
such as innovation and
quality..





# Today we will release the **2024 Integrated Report!**

The document presents the **business vision**, **performance for 2024**, opportunities and future commitments, highlighting alignment with the UN global agenda and the Sustainable Development Goals (SDGs)





# **1Q2**5



Odivan Cargnin
Chief Financial and
Investor
Relations Officer



André Carvalho Investor Relations Manager



Mariciane Brugneroto Investor Relations Analyst



Ítalo De Bastiani Investor Relations Analyst



Daniela Amorim Investor Relations Analyst

#### Financial Area (support)



Marcos Souza Finance Manager



Trevisol
Financial
Specialist





Evandro Zabott

Accounting

Manager



Alex Sandro
Gabrieli
Accounting
Coordinator

#### New Business Area (support)



Giovana Bucco New Businesses Analyst



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# **1Q**2<mark>5</mark>







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https://ri.irani.com.br/en/

+55 (51) 3303-3893 Extension 1071 ri@irani.com.br