

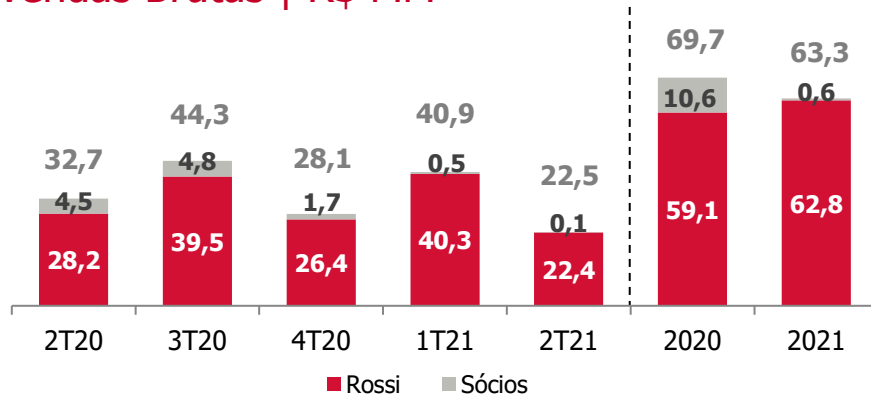
ROSSI

A photograph of a modern, multi-story apartment building at dusk. The building features a mix of dark grey and light grey facades. Many windows are illuminated from within, and balconies have glass railings. The sky is a deep blue, suggesting twilight. The building is the central focus of the image, with a white background containing the 'ROSSI' logo in the top left corner.

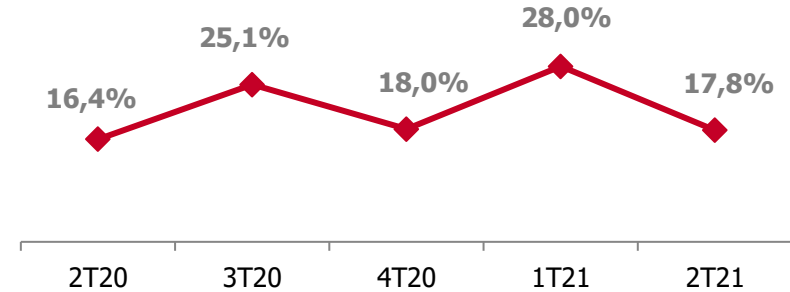
Resultados 2T21

12 de agosto de 2021

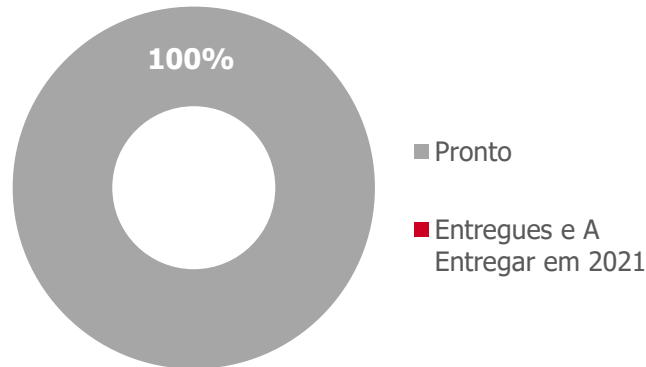
Vendas Brutas | R\$ MM



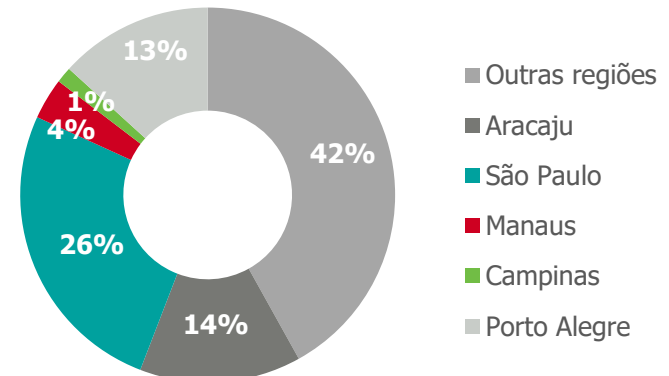
VSO Trimestral (% Rossi)



Vendas Brutas 2T21 | Estágio da Obra¹

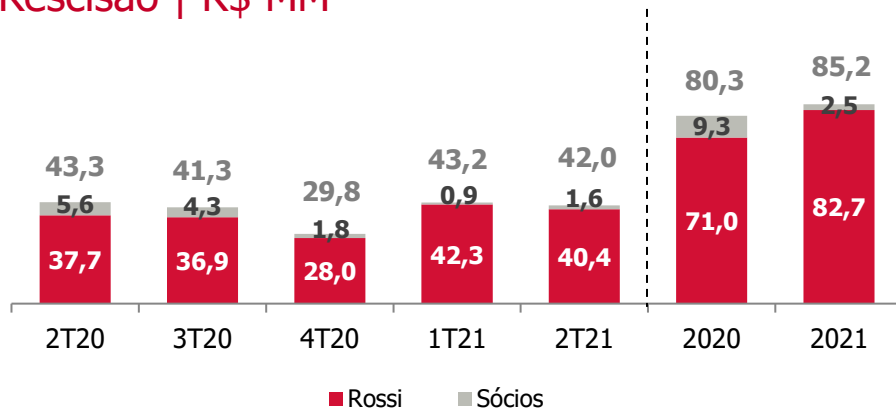


Vendas Brutas 2T21 | Região¹



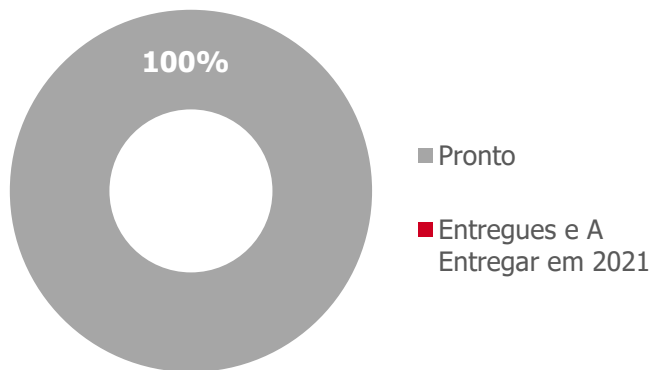
¹ Participação cia.

Rescisão | R\$ MM

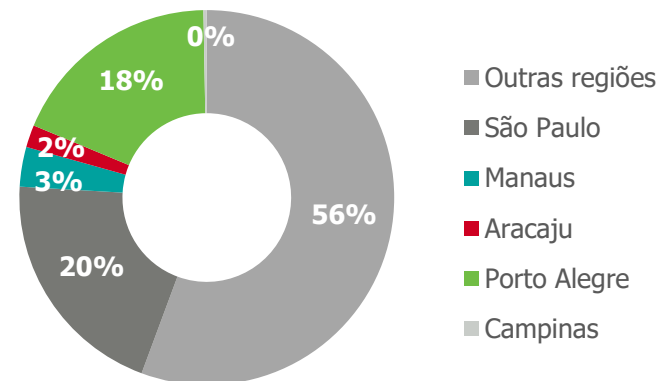


- **86%** do total de unidades rescindidas neste primeiro semestre já foram revendidas.

Rescisão 2T21 | Estágio da Obra¹

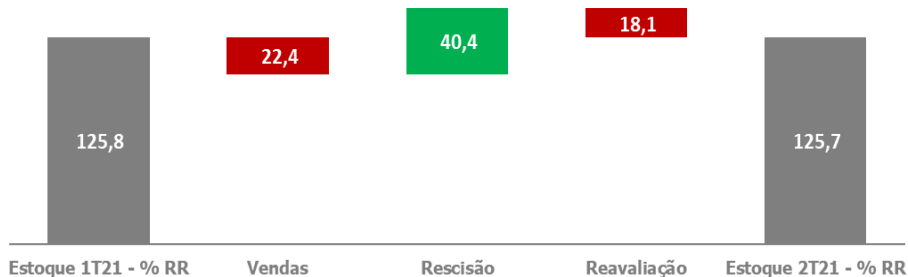


Rescisão 2T21 | Região¹

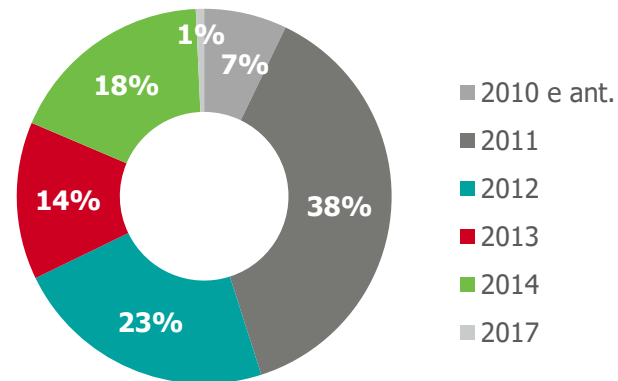


¹ Participação cia.

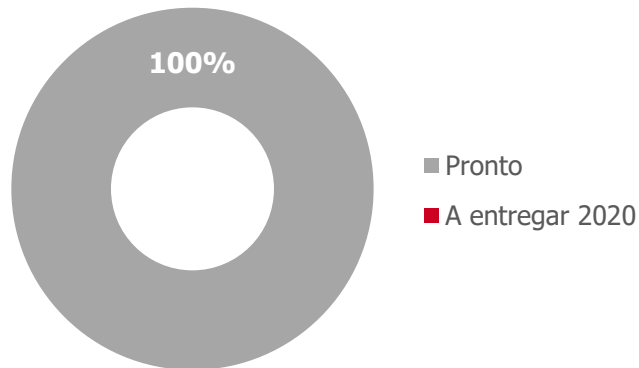
Evolução do Estoque – 1T21 x 2T21 | R\$ MM



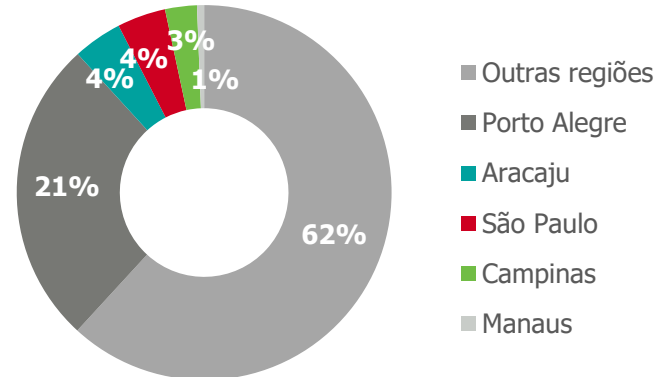
Estoque 2T21 | Ano de Lançamento¹



Estoque 2T21 | Estágio da Obra¹

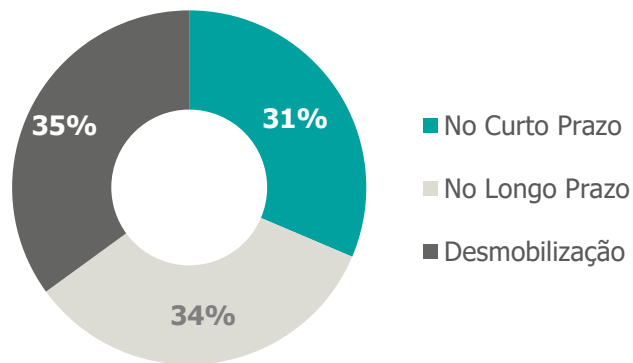


Estoque 2T21 | Região¹



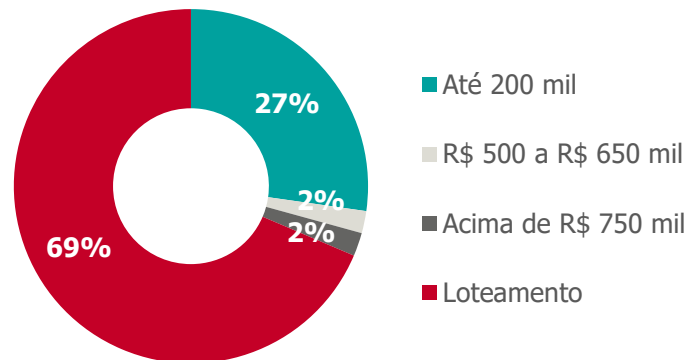
¹ Participação cia.

Banco de Terrenos | Lançamento¹

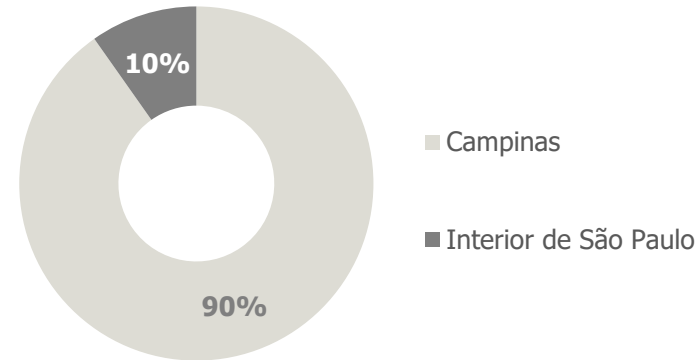


- VGV Potencial | Loteamento e incorporação imobiliária: R\$ 4,7 bi (% Rossi)
 - Lançamentos possíveis no Curto Prazo: R\$ 1,5 bi (% Rossi)
- Desmobilização: R\$ 1,6 bi (% Rossi)

Lançamentos no Curto Prazo | Segmento Renda¹



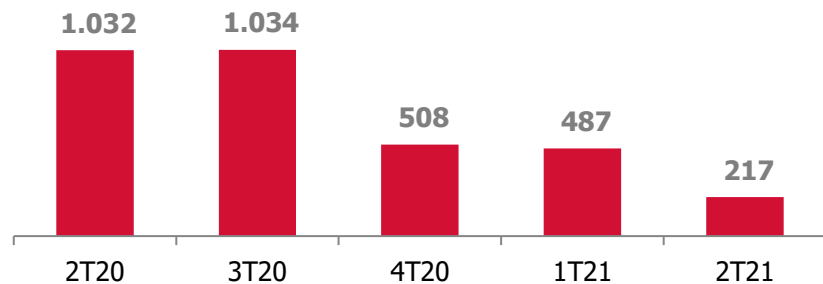
Lançamentos no Curto Prazo | Região¹



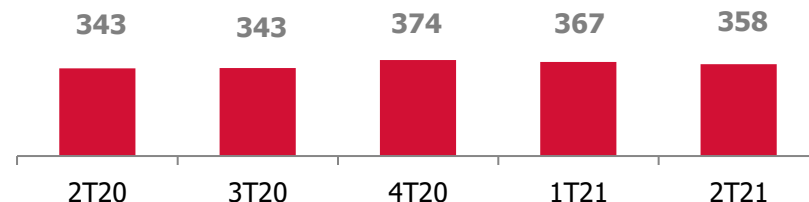
¹ Participação cia.

Evolução do Endividamento - IFRS

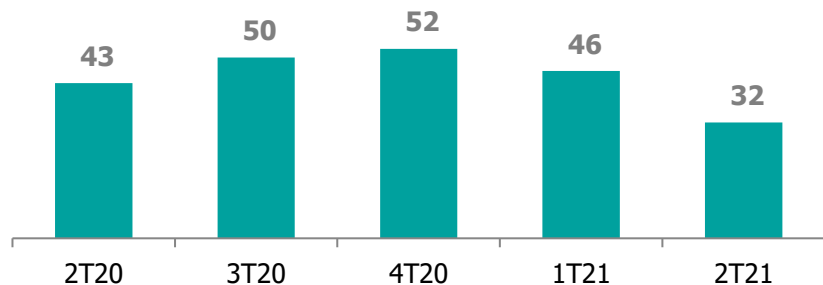
Endividamento Corporativo | R\$ MM



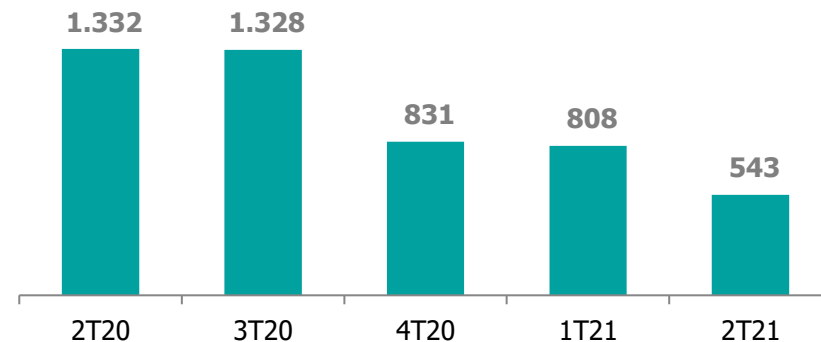
Endividamento SFH | R\$ MM



Caixa e Disponibilidades | R\$ MM

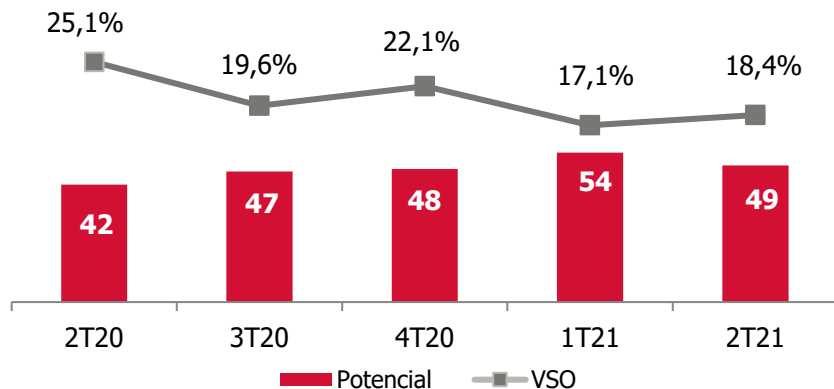


Endividamento Líquido | R\$ MM

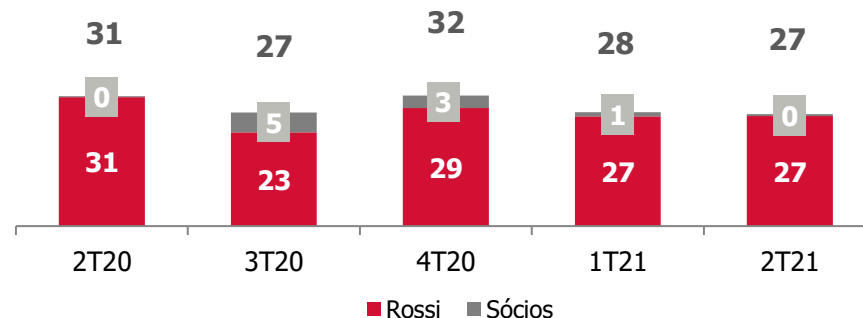


Drivers do Fluxo de Caixa

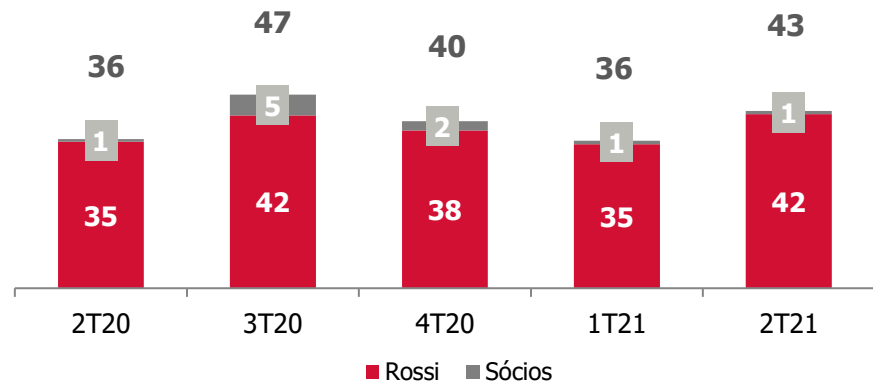
Velocidade do Repasse | VSO



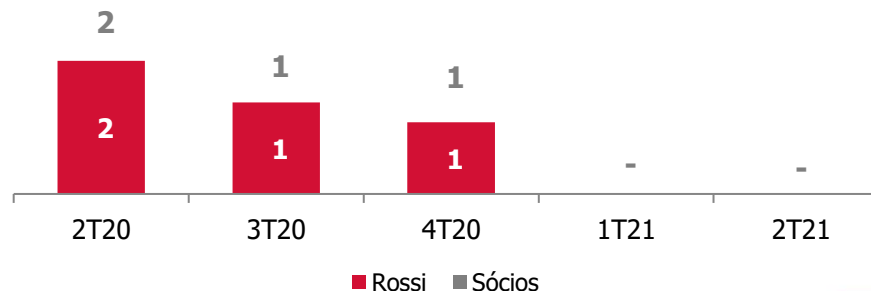
Repasse (assinatura + quitação) | R\$ MM



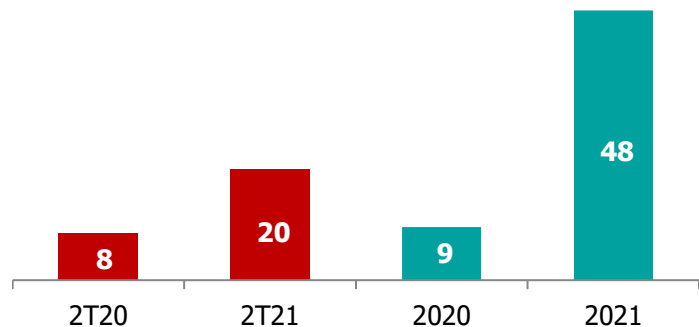
Entrada de Caixa | R\$ MM



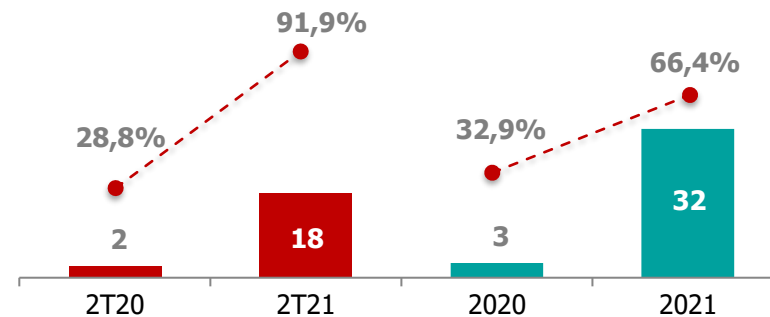
Custos a Incorrer | R\$ MM



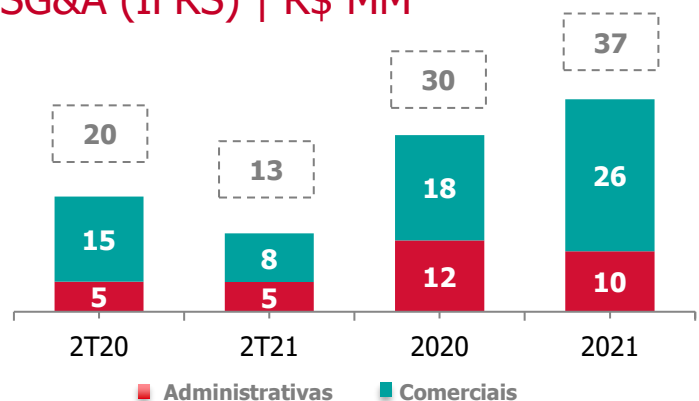
Receita Líquida | R\$ MM



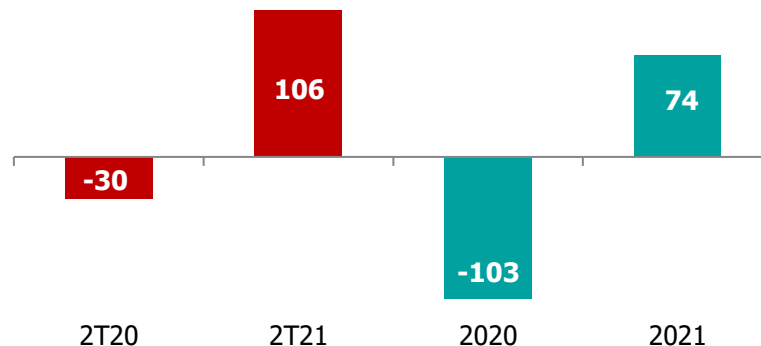
Lucro Bruto Ajustado¹ | R\$ MM



SG&A (IFRS) | R\$ MM



Lucro (Prejuízo) Líquido | R\$ MM



¹ Margem bruta ajustada: exclui os encargos financeiros

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ROSSI