

ROSSI

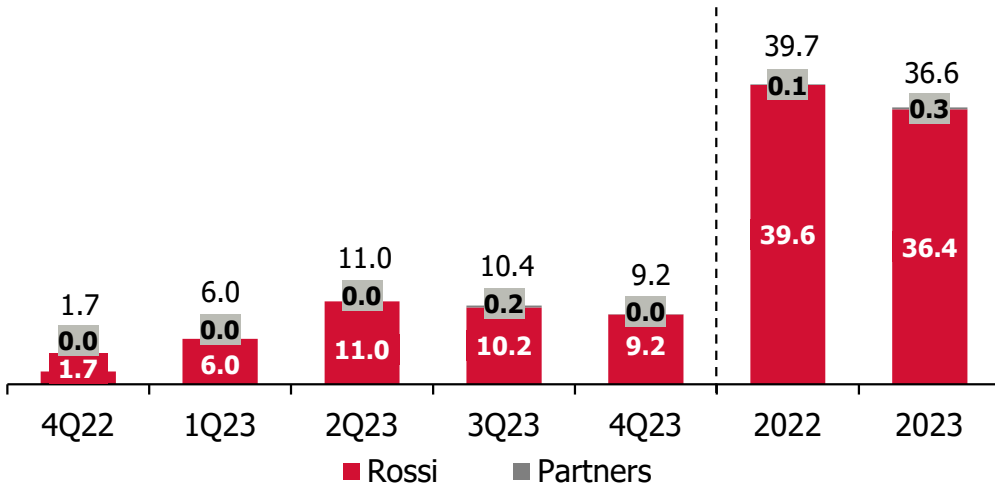


4Q23 Results

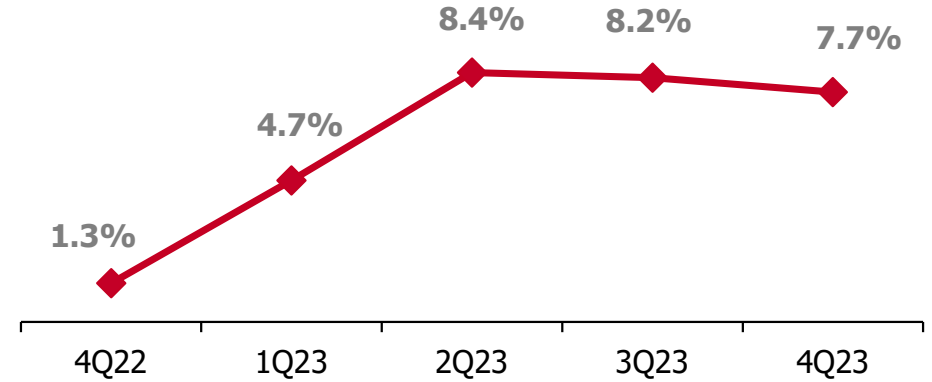
March 21, 2023

Operating Indicators

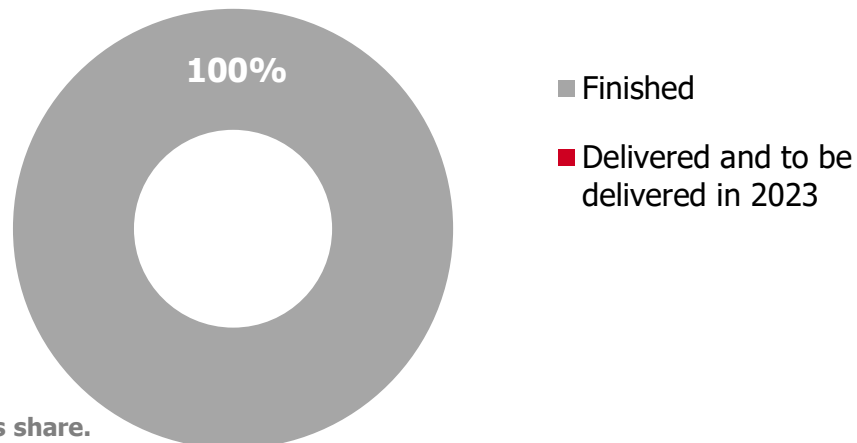
Gross Sales | R\$ million



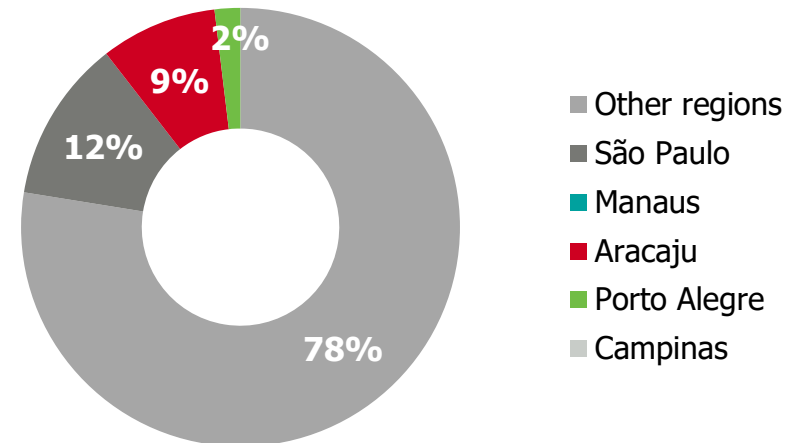
Quarterly SoS (% Rossi)



4Q23 Gross Sales | Construction Stage¹



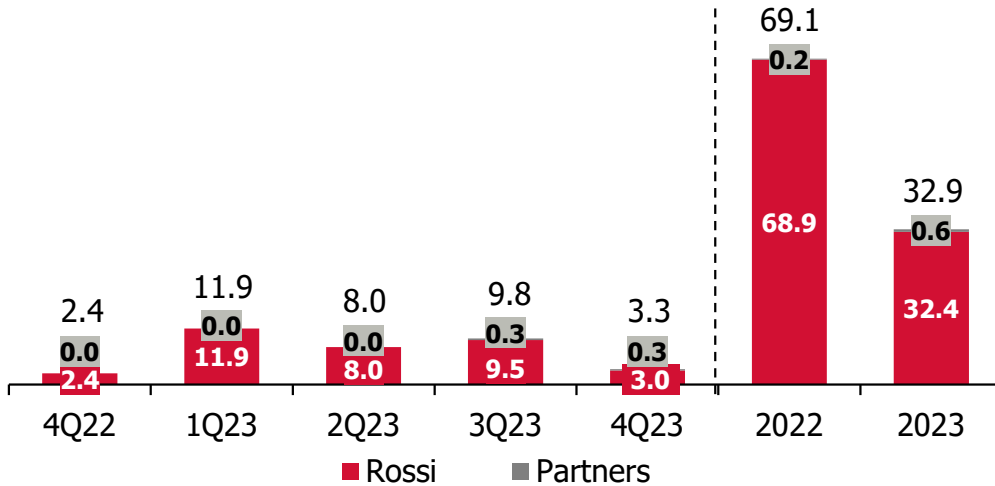
4Q23 Gross Sales | Region¹



¹ Company's share.

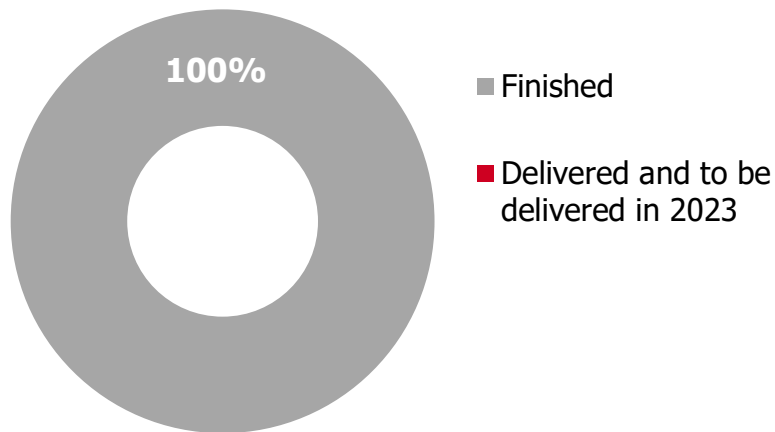
Operating Indicators

Cancellations | R\$ millions

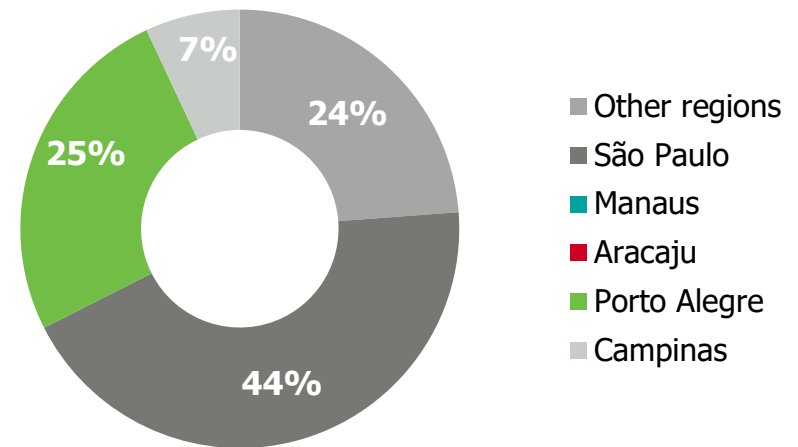


- The Company's resale efficiency rate reached **91%** in 2023, driven by its successful sales efforts.

4Q23 Cancellations | Construction Stage¹



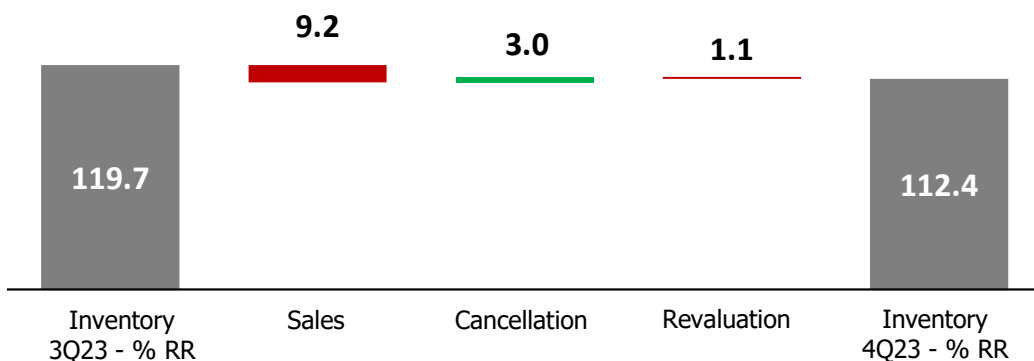
4Q23 Cancellations | Region¹



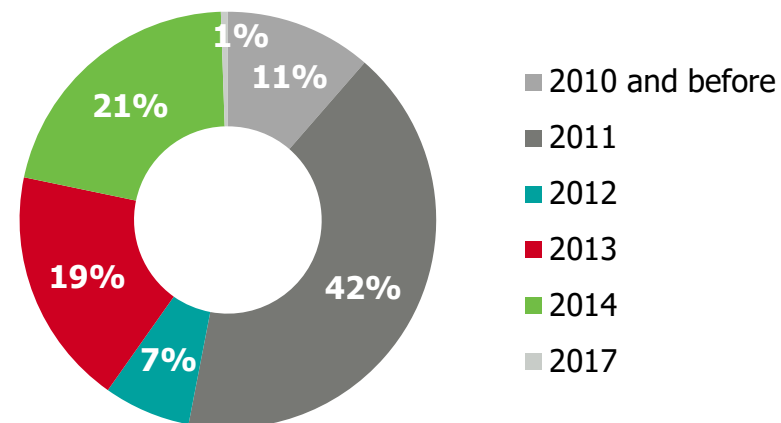
¹ Company's share.

Inventory

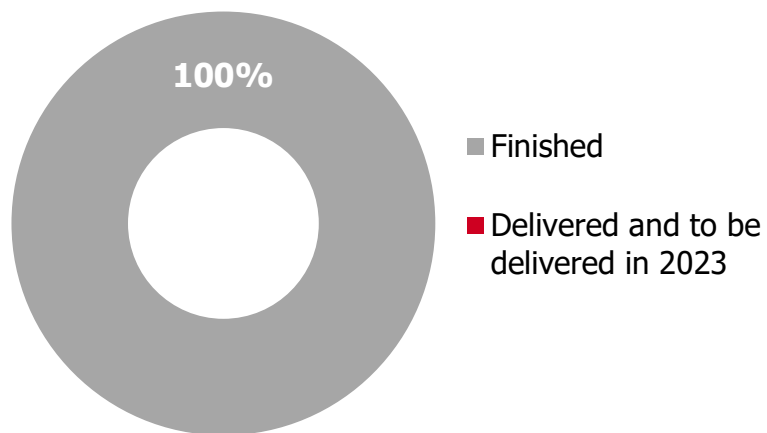
Inventory Evolution – 3Q23 x 4Q23 | R\$ million



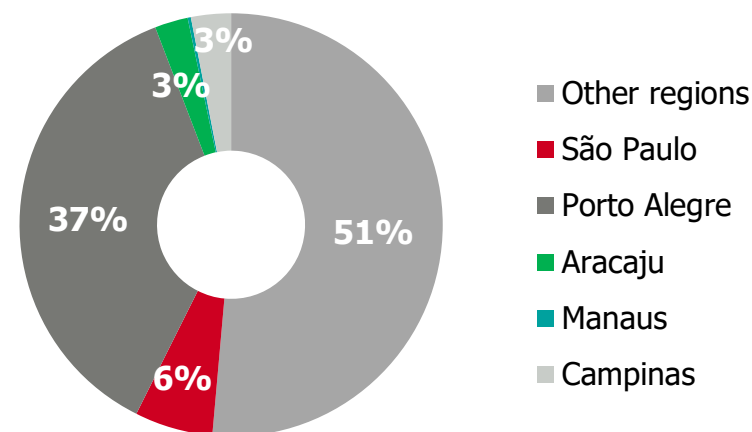
4Q23 Inventory | Year of Launch¹



4Q23 Inventory | Construction Stage¹



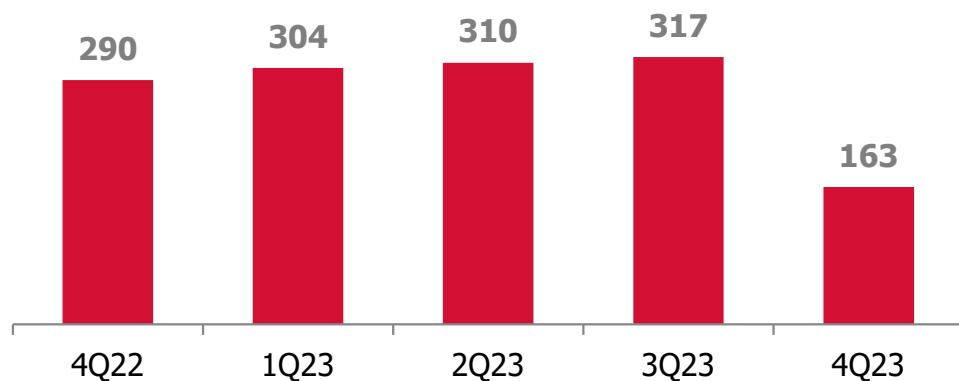
4Q23 Inventory | Region¹



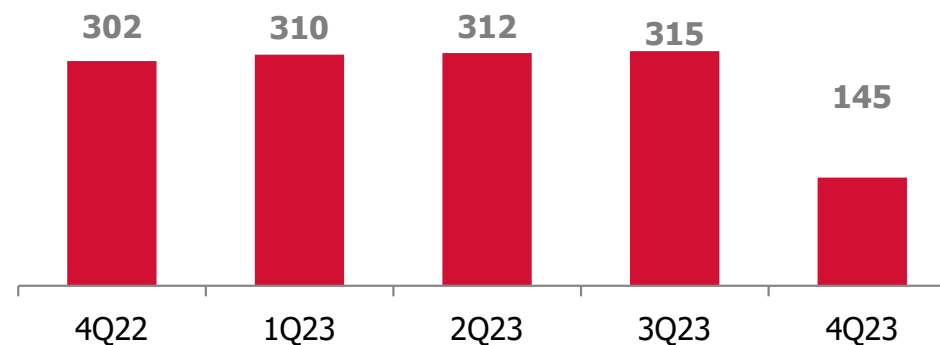
¹ Company's share.

Debt Evolution - IFRS

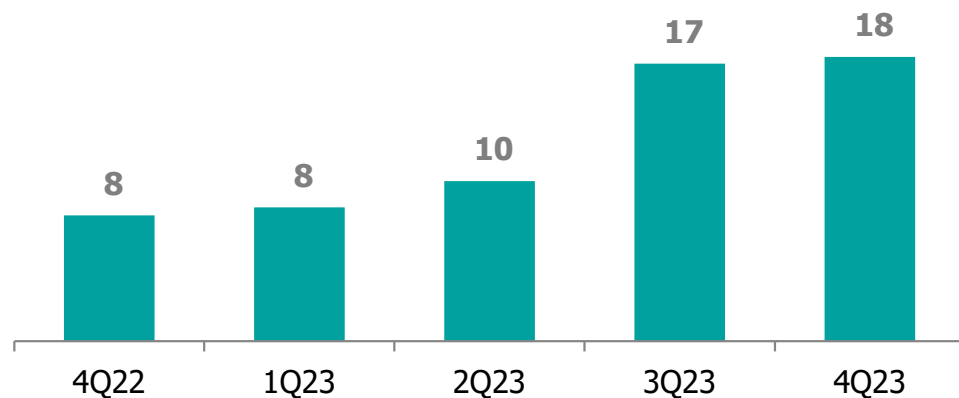
Corporate Debt | R\$ million



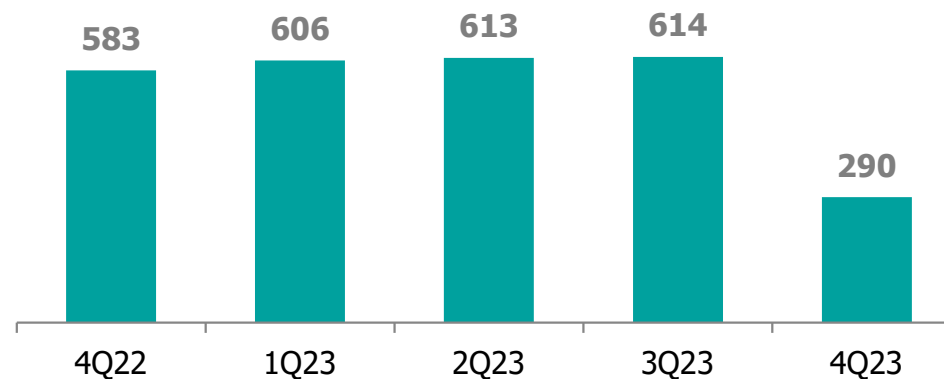
SFH Debt | R\$ million



Cash and Equivalents | R\$ million

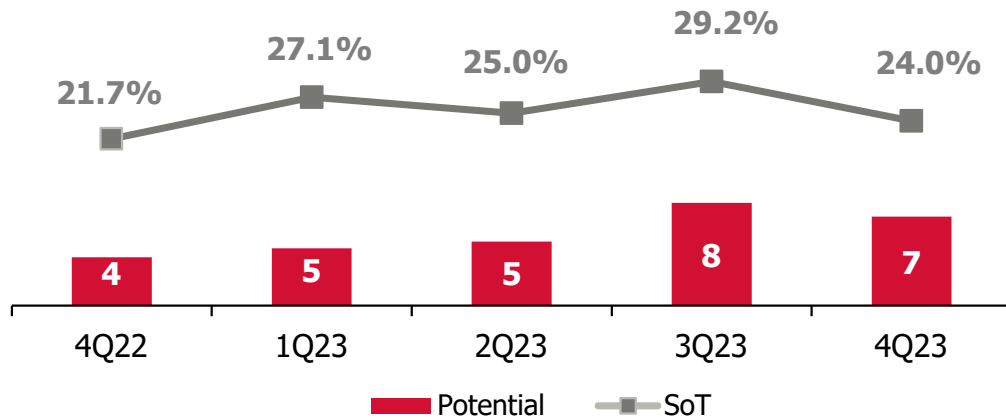


Net Debt | R\$ million

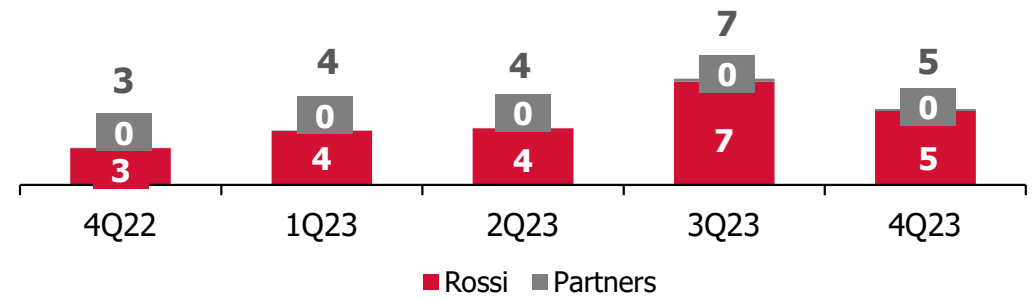


Cash Flow Drivers

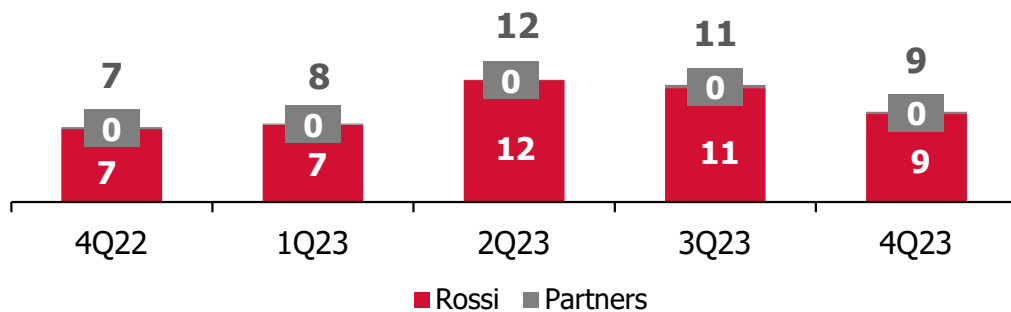
Transfer Speed | SoT



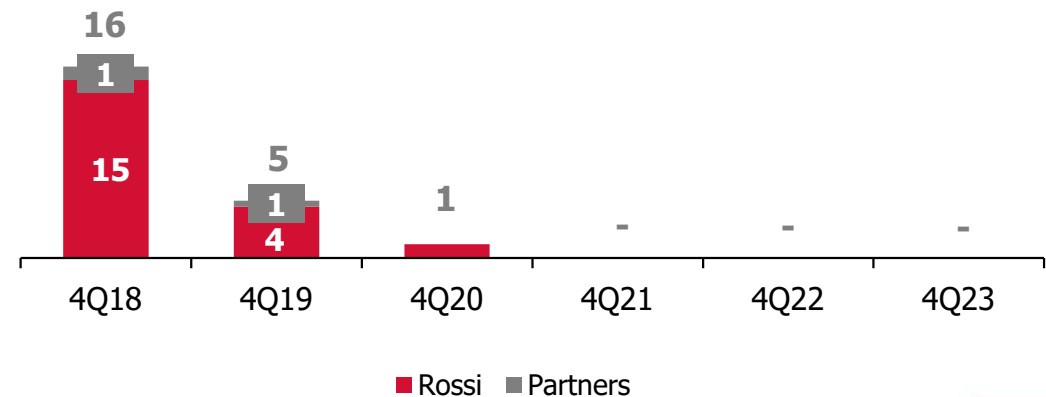
Transfer (signature + settlement) | R\$ million



Cash Inflow | R\$ million

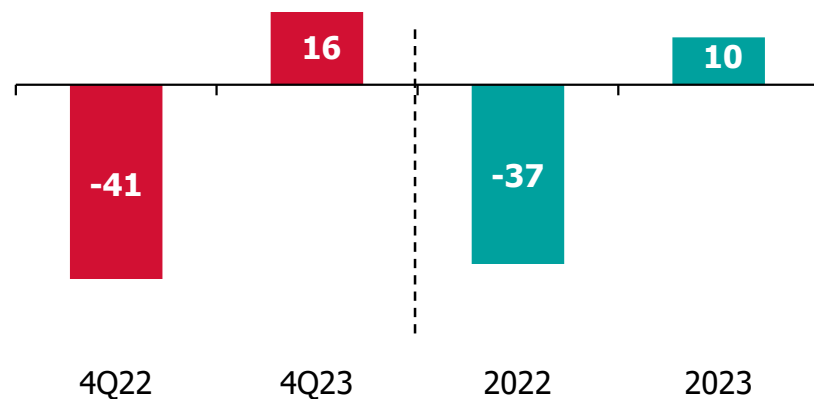


Costs to be Incurred | R\$ million

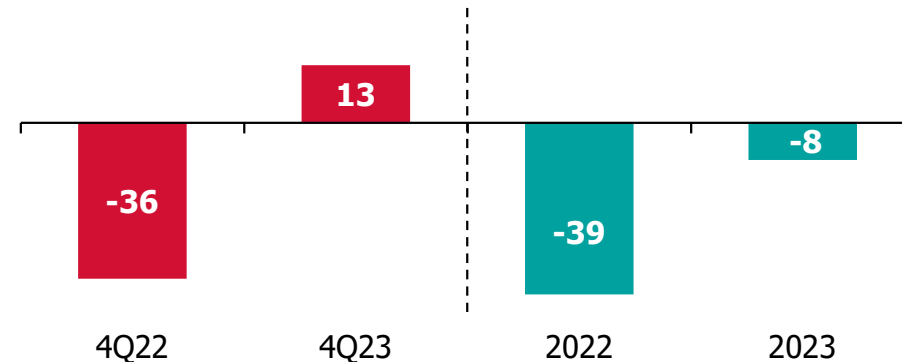


Financial Highlights

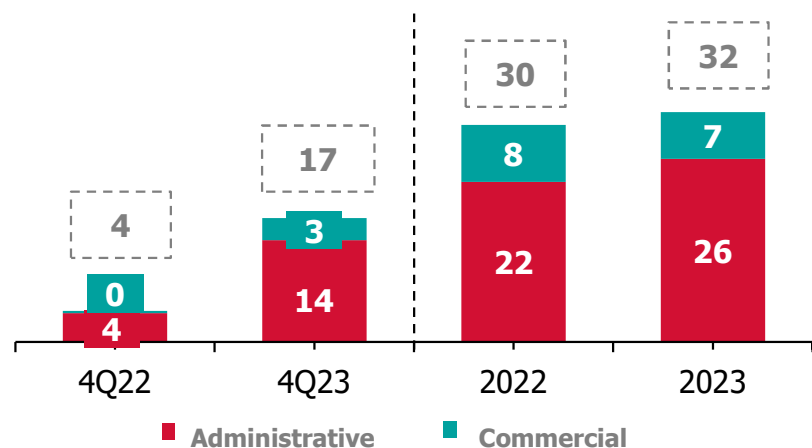
Net Revenue | R\$ million



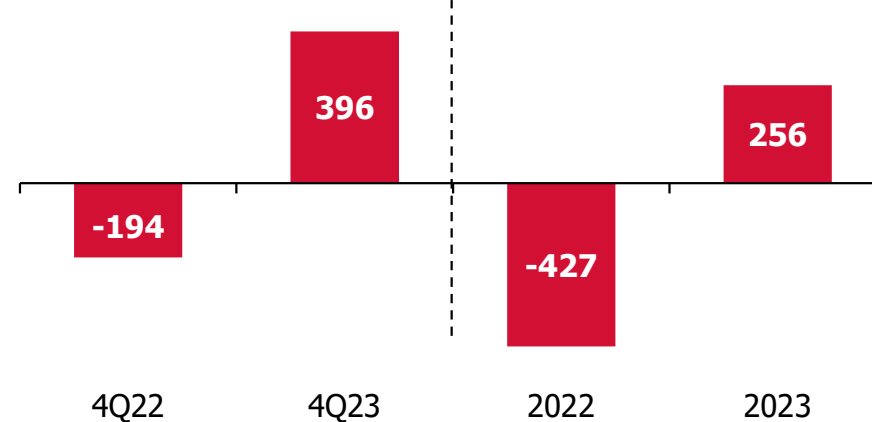
Adjusted Gross Income (Loss)¹ | R\$ million



G&A (IFRS) | R\$ million



Net Income (Loss) | R\$ million



¹ Gross Margin ¹ Gross Margin excluding interest allocated to cost.

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