

ROSSI

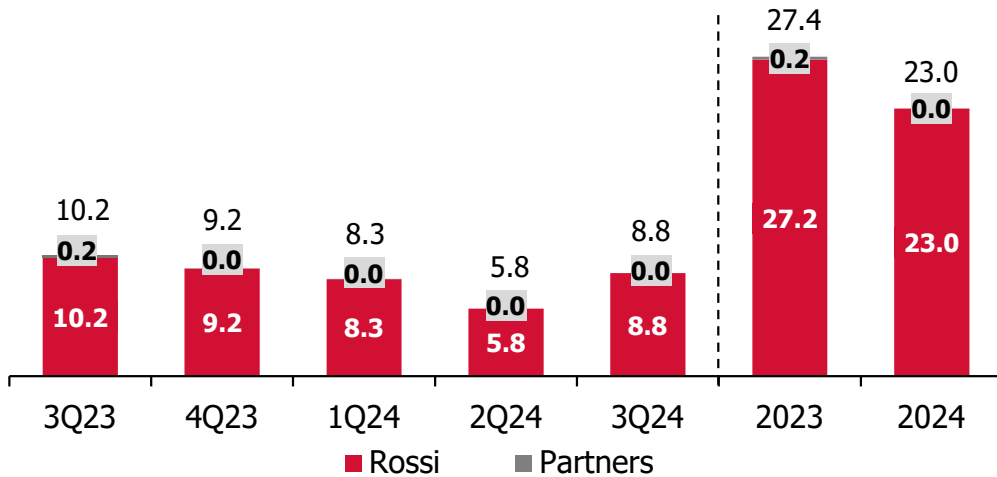


3Q24 Results

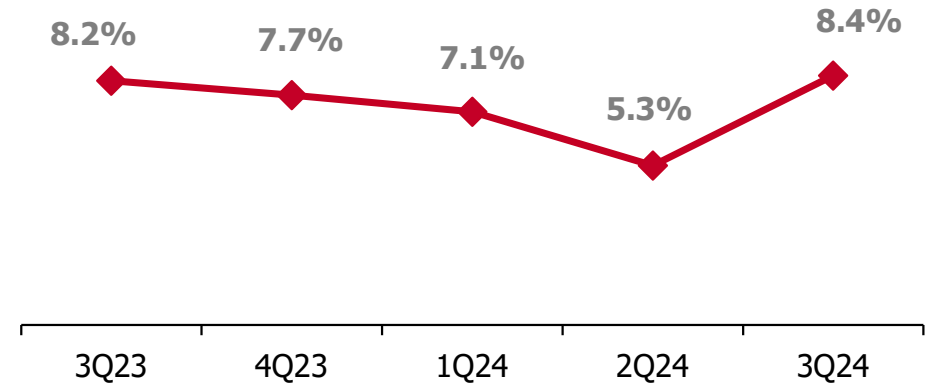
November 14, 2024

Operating Indicators

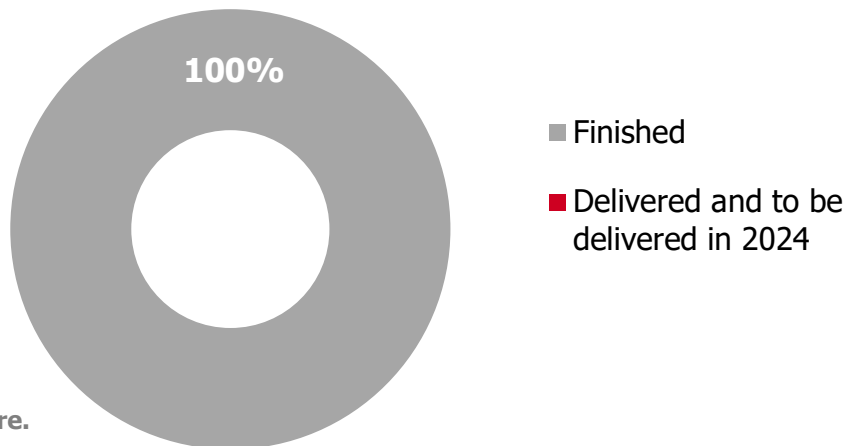
Gross Sales | R\$ million



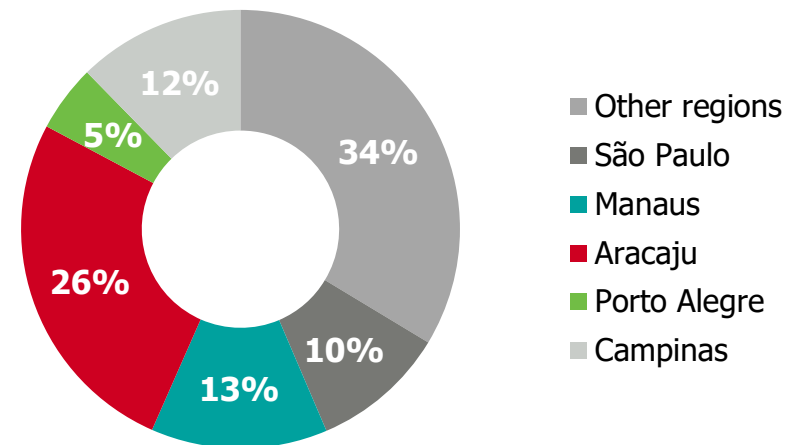
Quarterly SoS (% Rossi)



Gross Sales 3Q24 | Construction Stage¹



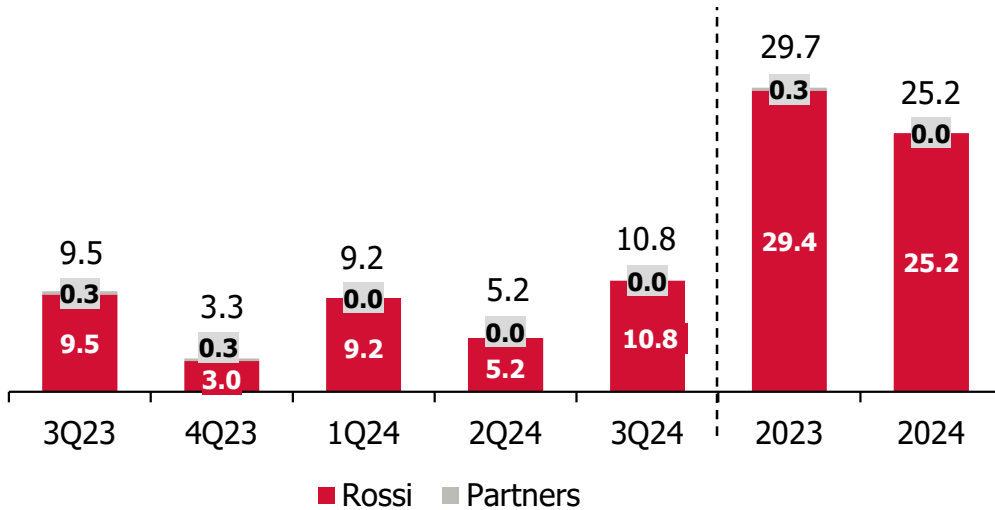
Gross Sales 3Q24 | Region¹



¹ Rossi's share.

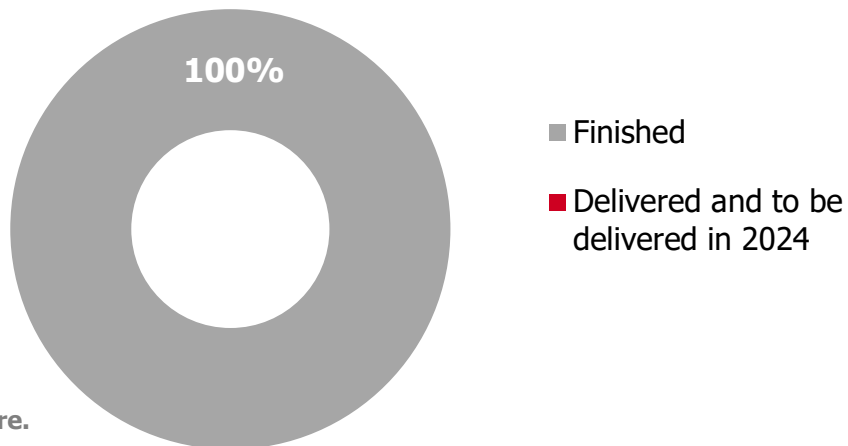
Operating Indicators

Cancellations | R\$ million

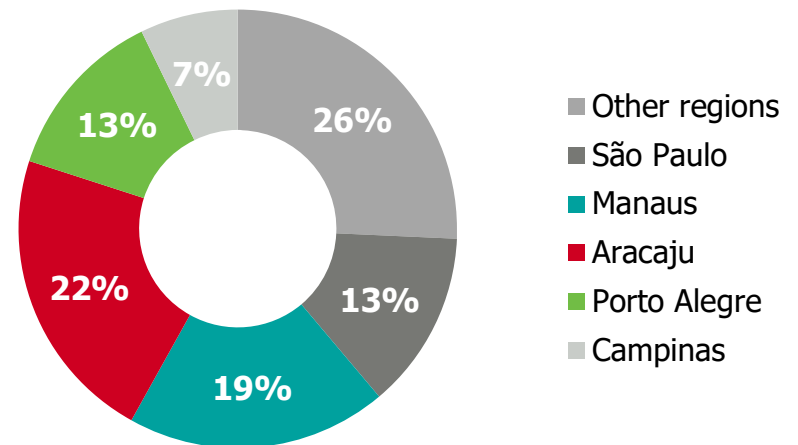


- The Company's resale efficiency rate reached **95%** in 3Q24, driven by its successful sales efforts.

Cancellations 3Q24 | Construction Stage¹



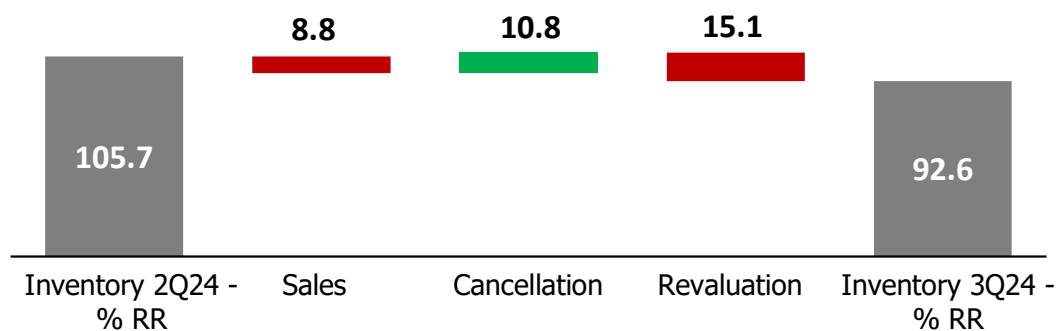
Cancellations 3Q24 | Region¹



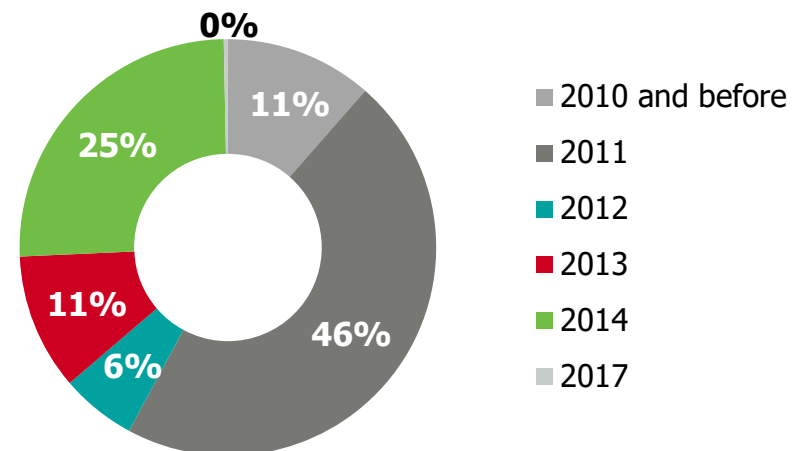
¹ Rossi's share.

Inventory

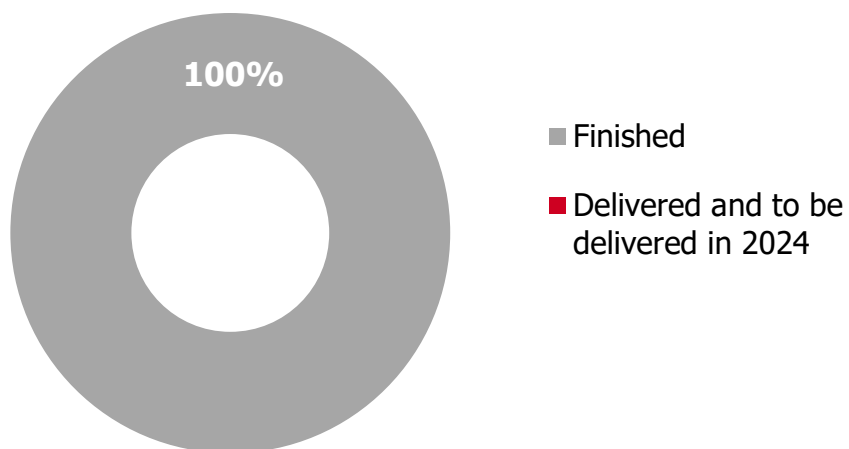
Inventory Evolution – 2Q24 x 3Q24 | R\$ million



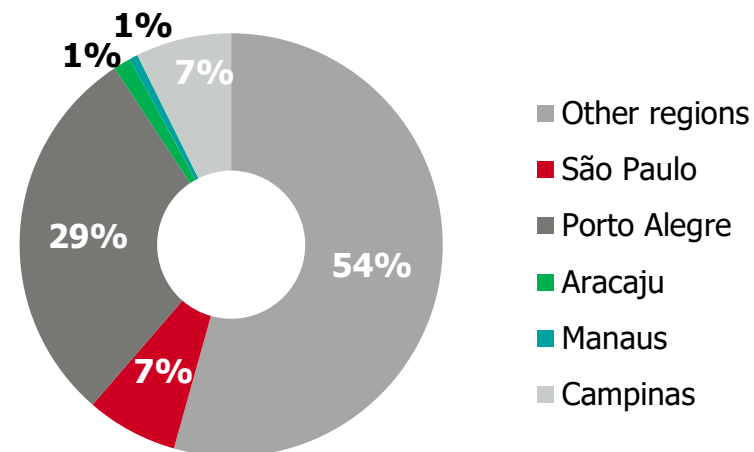
Inventory 3Q24 | Year of Launch¹



Inventory 3Q24 | Construction Stage¹



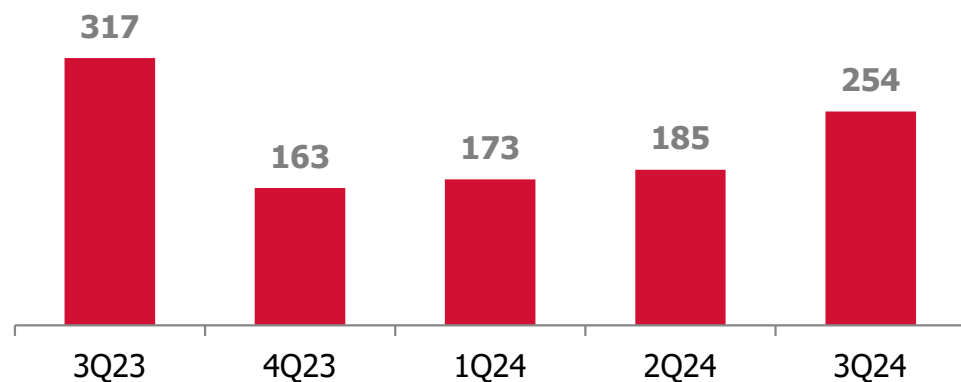
Inventory 3Q24 | Region¹



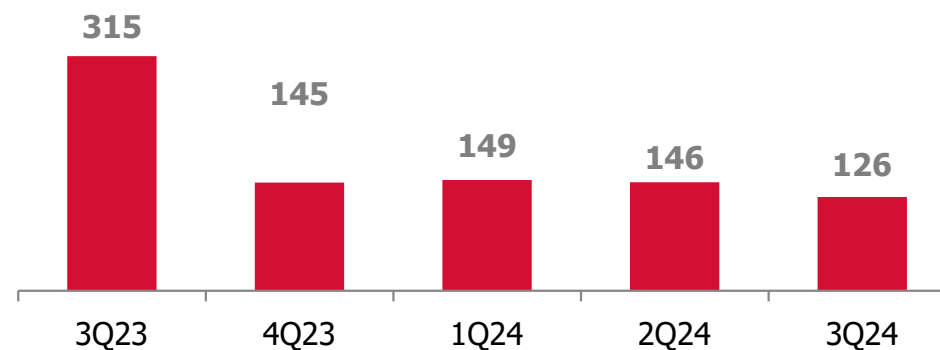
¹ Rossi's share.

Debt Evolution - IFRS

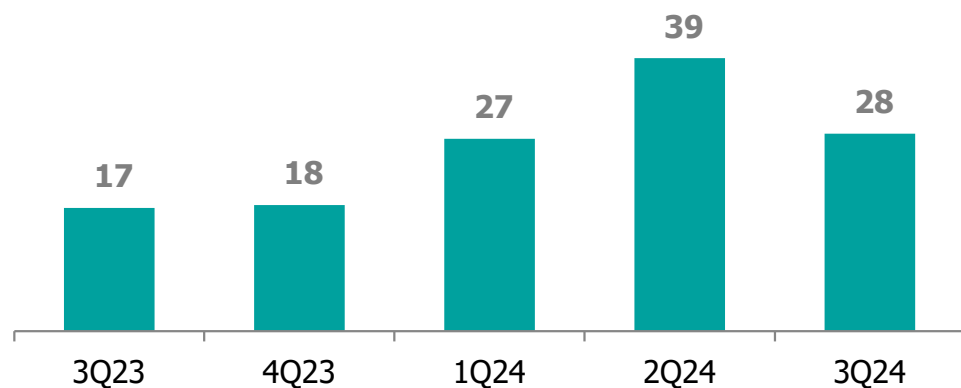
Corporate Debt | R\$ million



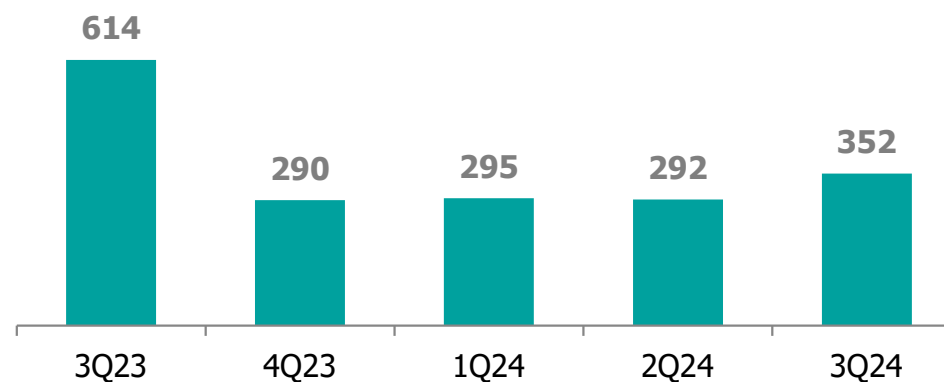
SFH Debt | R\$ million



Cash and Equivalents | R\$ million

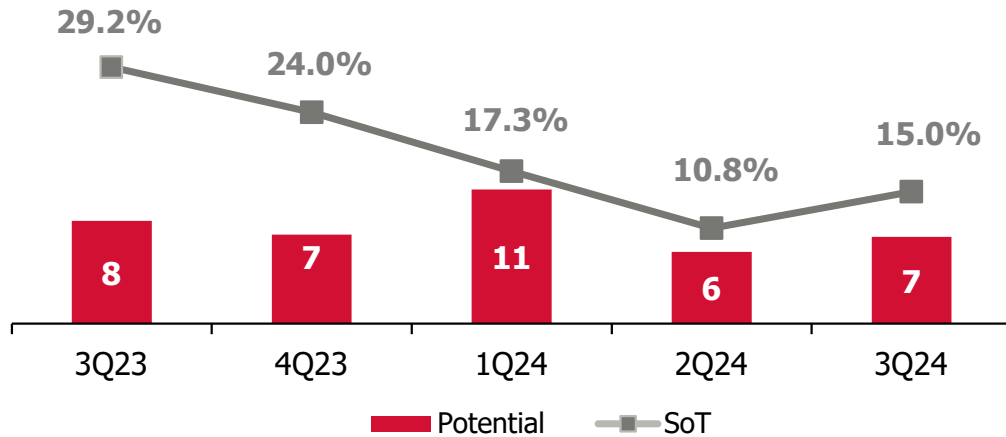


Net Debt | R\$ million

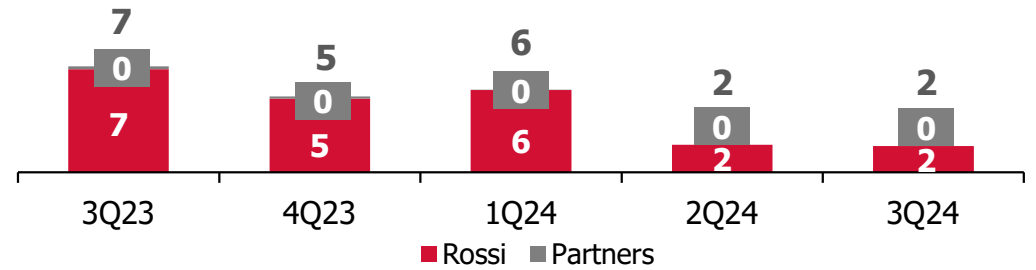


Cash Flow Drivers

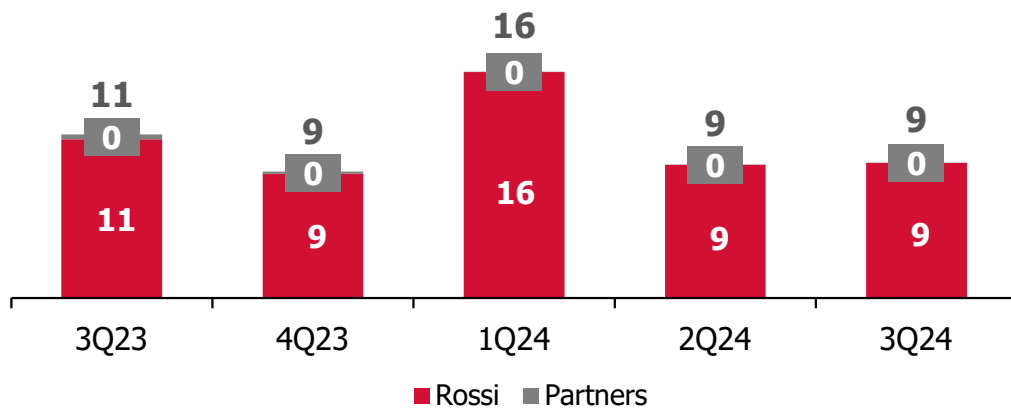
Transfer Speed | SoT



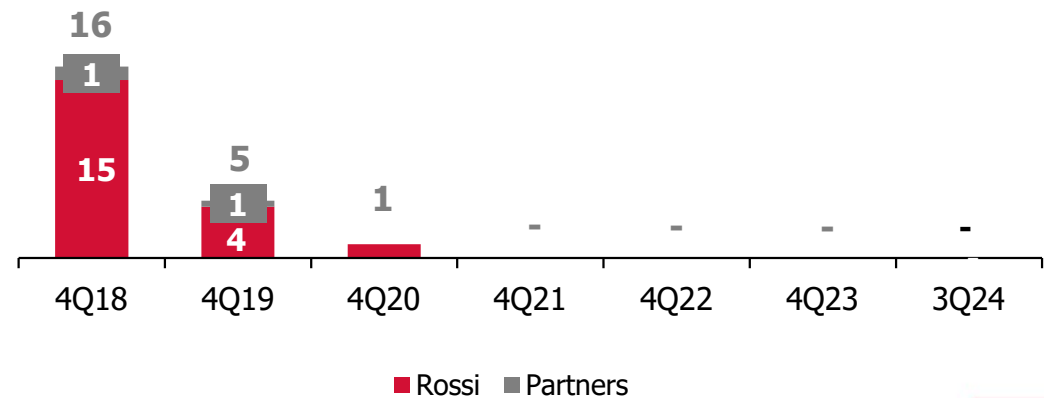
Transfer (signature + settlement) | R\$ million



Cash Inflow | R\$ million

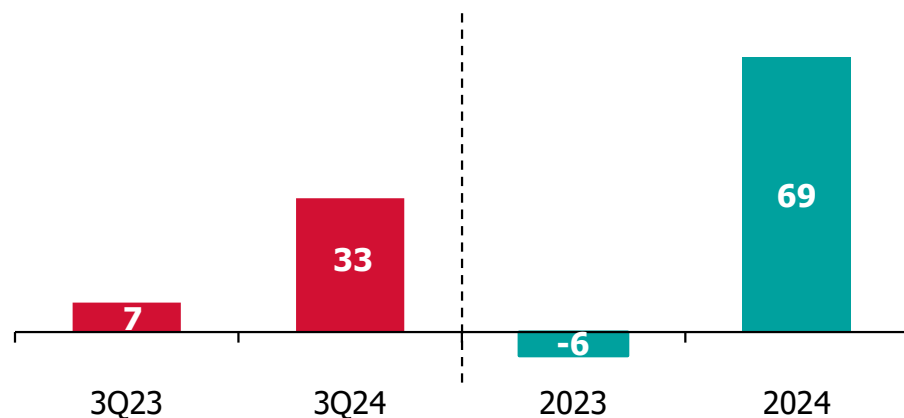


Costs to be Incurred | R\$ million

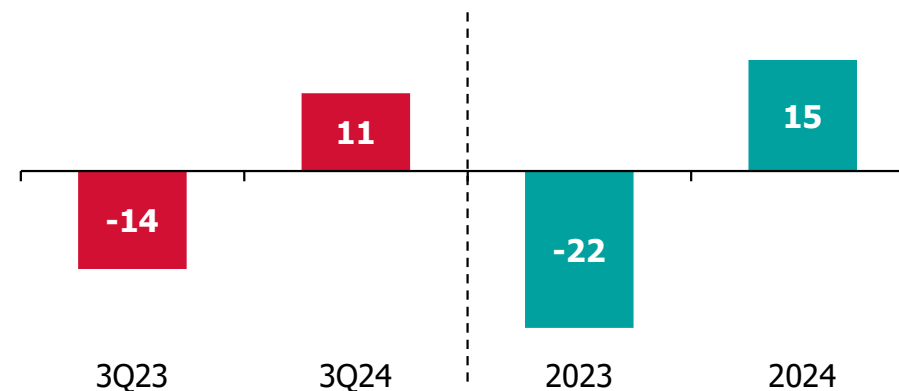


Financial Highlights

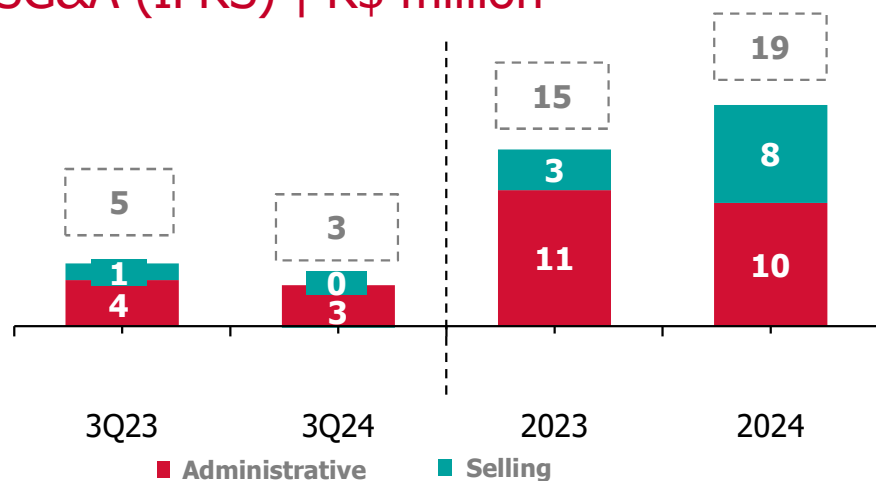
Net Revenue | R\$ million



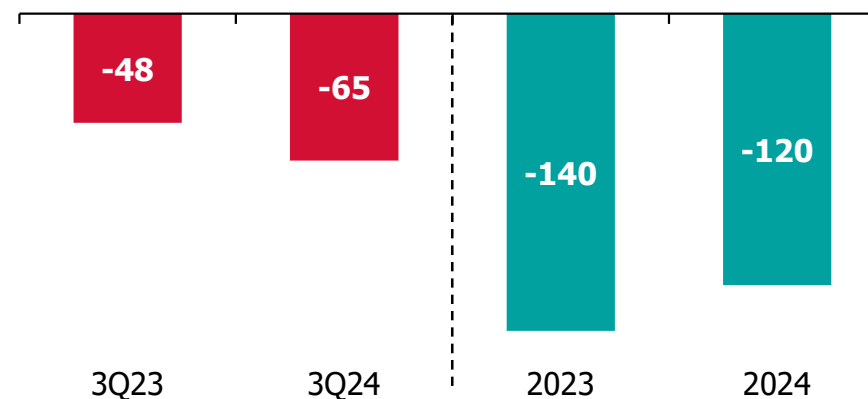
Adjusted Gross Income¹ | R\$ million



SG&A (IFRS) | R\$ million



Net Income (Loss) | R\$ million



¹ Gross Margin excluding interest allocated to cost

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