

ROSSI

The image features the Rossi logo in the top left corner, set against a white background. Below the logo is a horizontal red line. The main part of the image is a photograph of a modern, multi-story apartment building at dusk. The building has a dark facade with light-colored balconies and windows that are illuminated from within, creating a warm glow. The sky is a deep blue with some light clouds. The building is composed of several interconnected volumes, with varying heights and setbacks, giving it a dynamic, sculptural appearance.

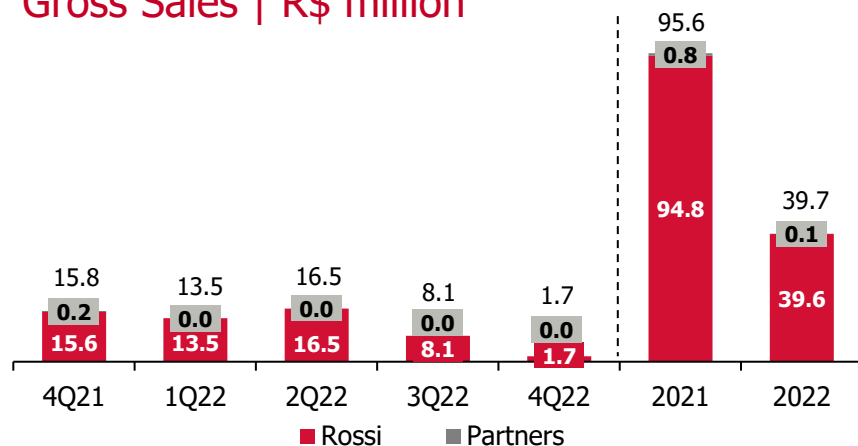
4Q22 Results

March 16, 2022

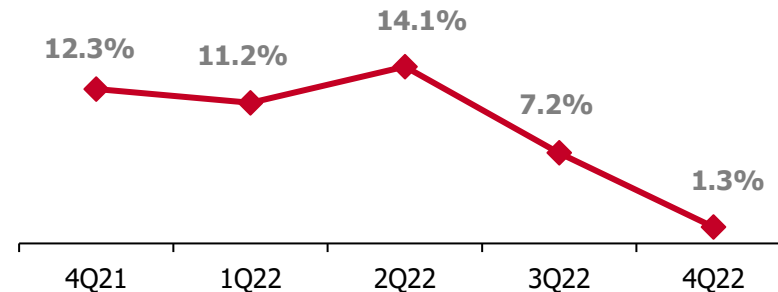
Operating Indicators

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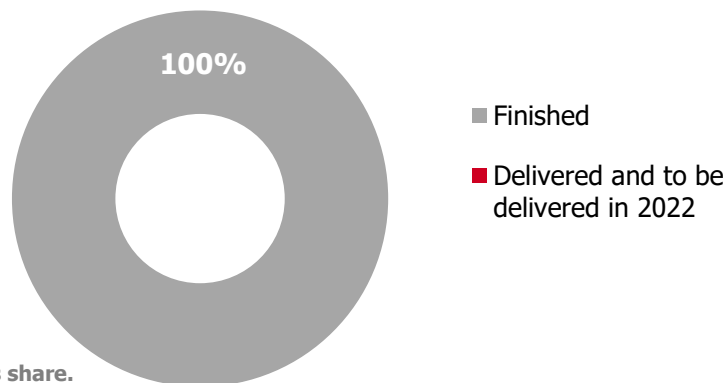
Gross Sales | R\$ million



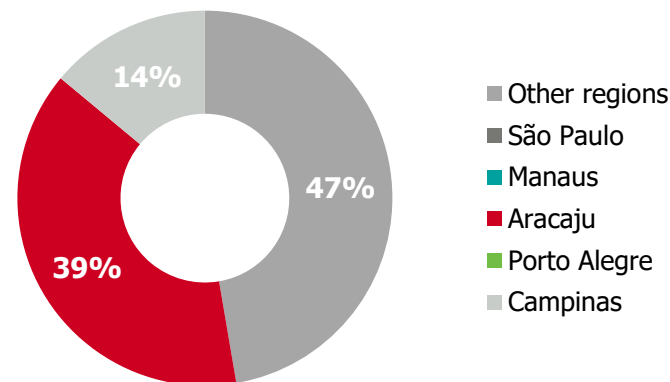
Quarterly SoS (% Rossi)



Gross Sales 4Q22 | Construction Stage¹

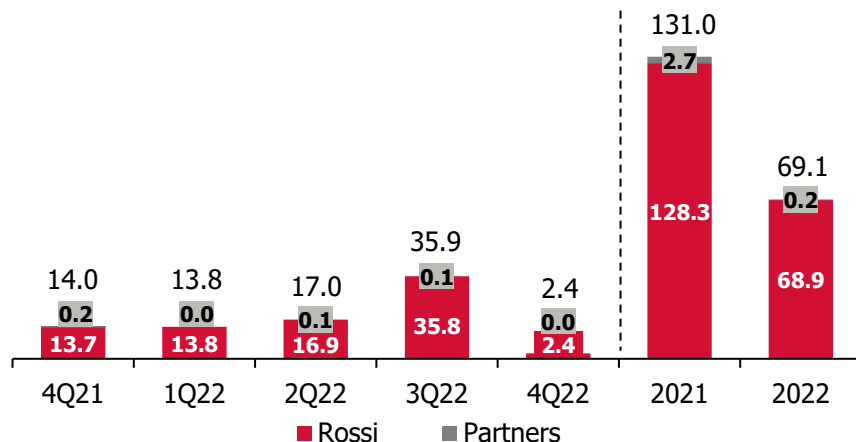


Gross Sales 4Q22 | Region¹



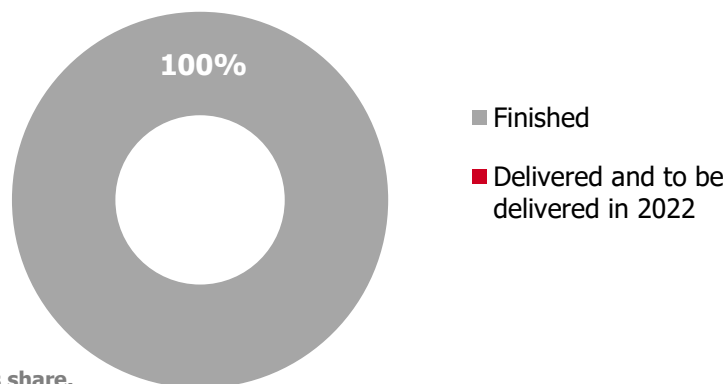
¹ Company's share.

Cancellations | R\$ million

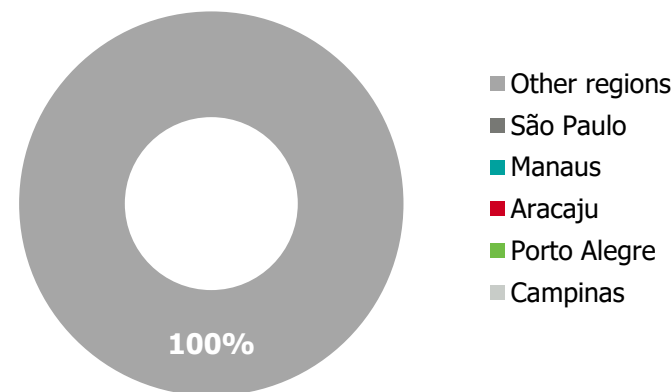


- In 3Q22, the Company presented a high number of cancellations, aiming to increase the number of units available for sale in the upcoming quarters.
- As a result, the resale index has declined to **61%** in 2022.

Cancellations 4Q22 | Construction Stage¹

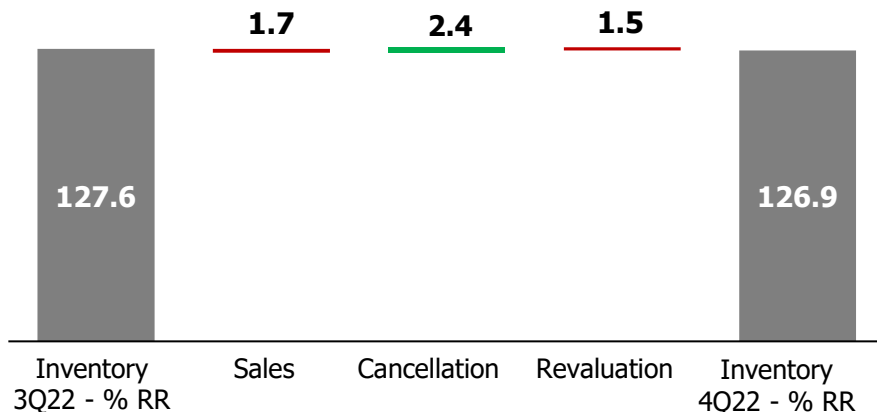


Cancellations 4Q22 | Region¹

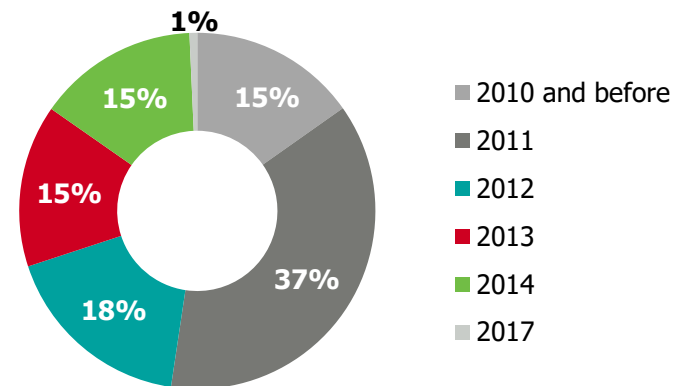


¹ Company's share.

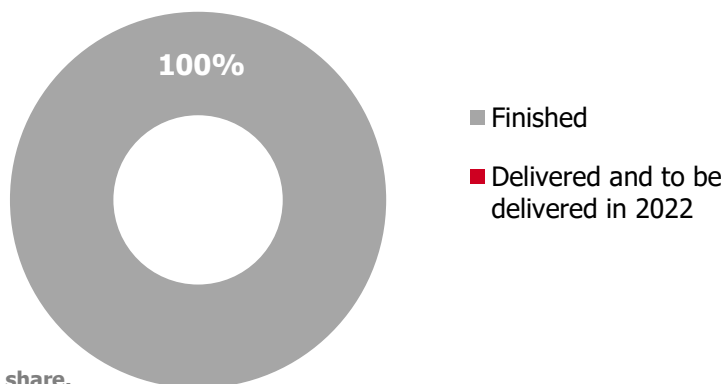
Inventory Evolution – 3Q22 x 4Q22 | R\$ million



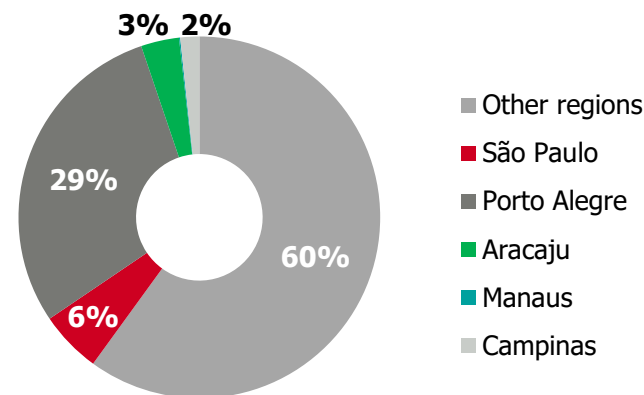
Inventory 4Q22 | Year of Launch¹



Inventory 4Q22 | Construction Stage¹

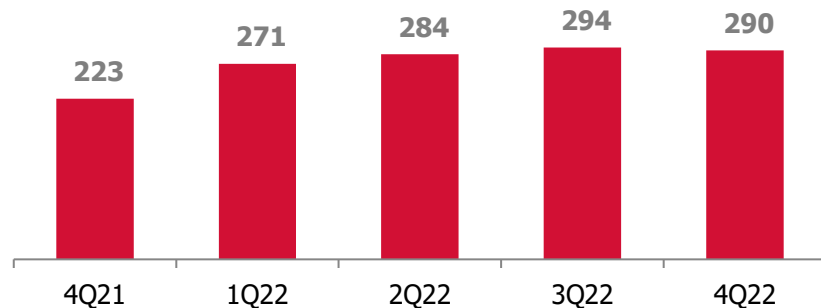


Inventory 4Q22 | Region¹

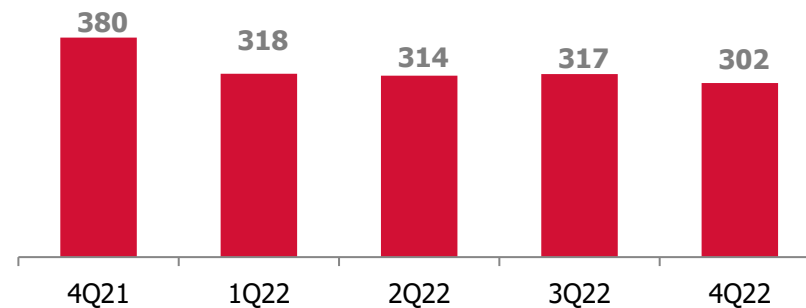


¹ Company's share.

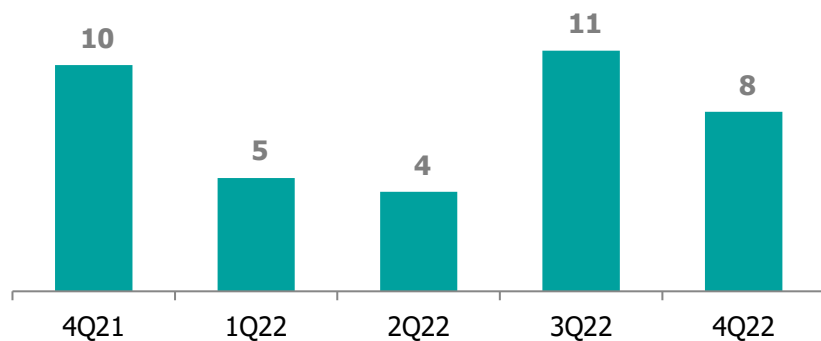
Corporate Debt | R\$ million



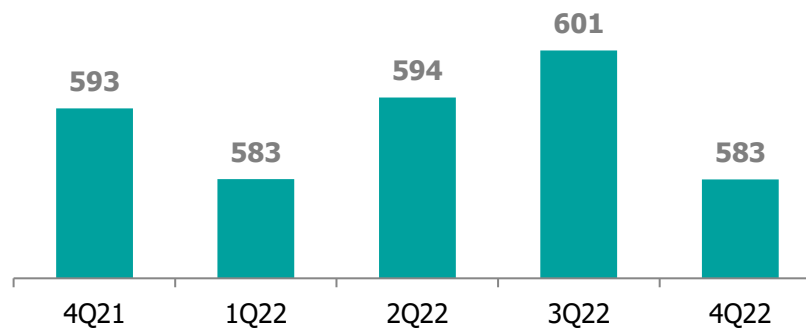
SFH Debt | R\$ million



Cash and Equivalents | R\$ million



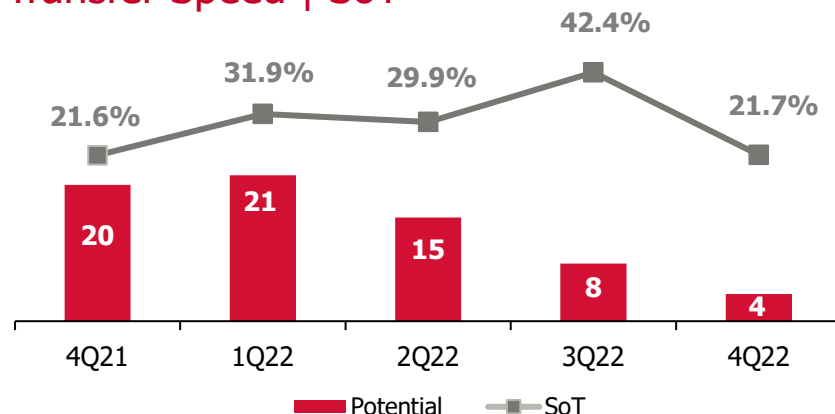
Net Debt | R\$ million



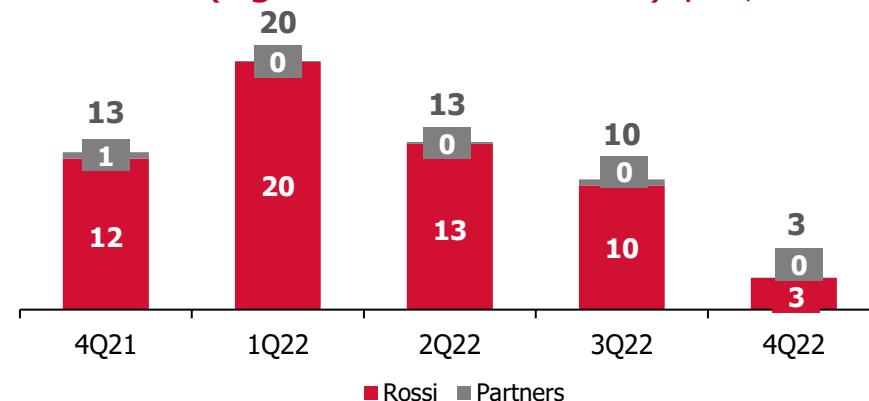
Cash Flow Drivers

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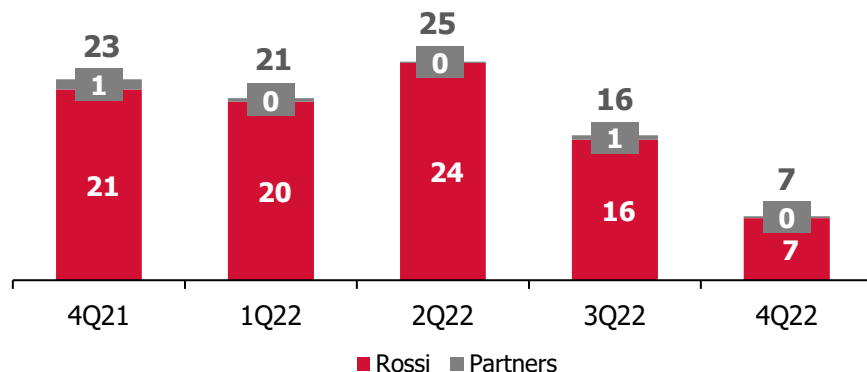
Transfer Speed | SoT



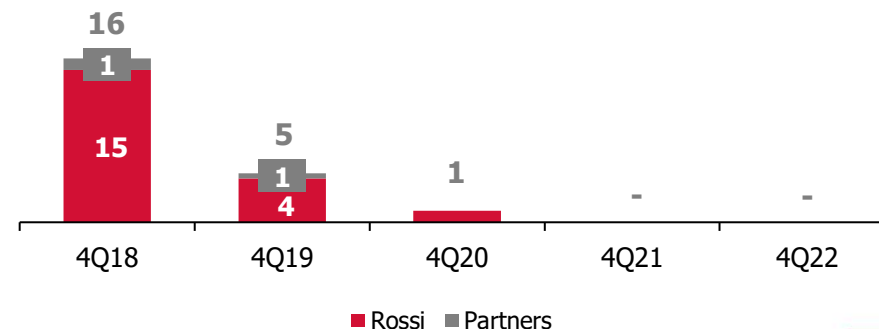
Transfer (signature + settlement) | R\$ million



Cash Inflow | R\$ million

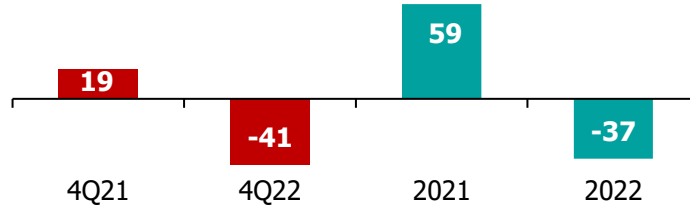


Costs to be Incurred | R\$ million

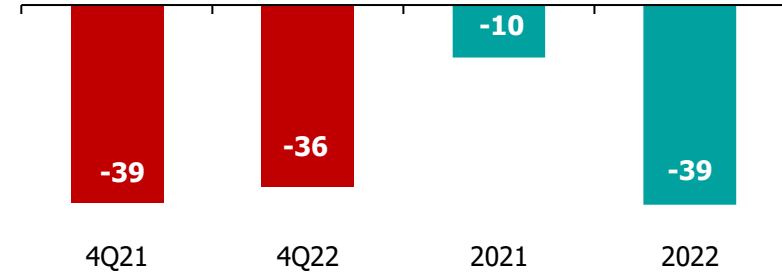


Financial Highlights

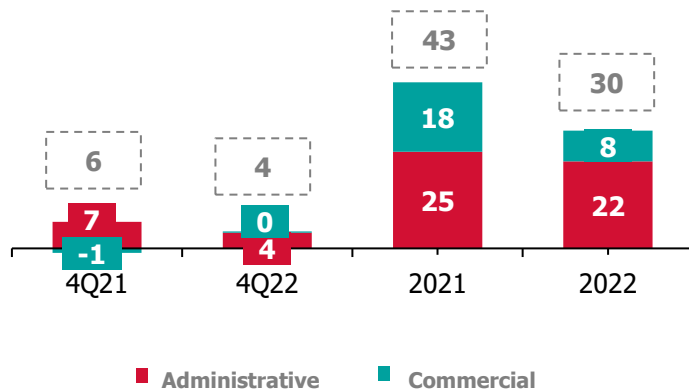
Net Revenue | R\$ million



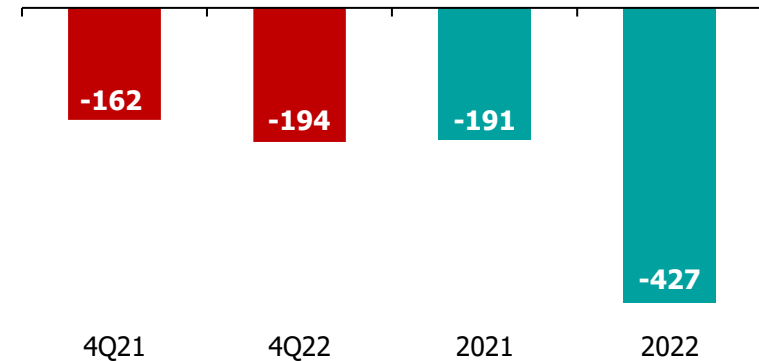
Adjusted Gross Income¹ | R\$ million



G&A (IFRS) | R\$ million



Net Income (Loss) | R\$ million



¹ Gross Margin excluding interest allocated to cost

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