

ROSSI

The background of the slide features a photograph of a modern, multi-story building at dusk. The building has a dark facade with light-colored horizontal bands and balconies. Many windows are illuminated from within, and some balconies have glass railings. The sky is a deep blue with some light clouds. The Rossi logo is in the top left corner, and the bottom of the slide has a grey and red color scheme.

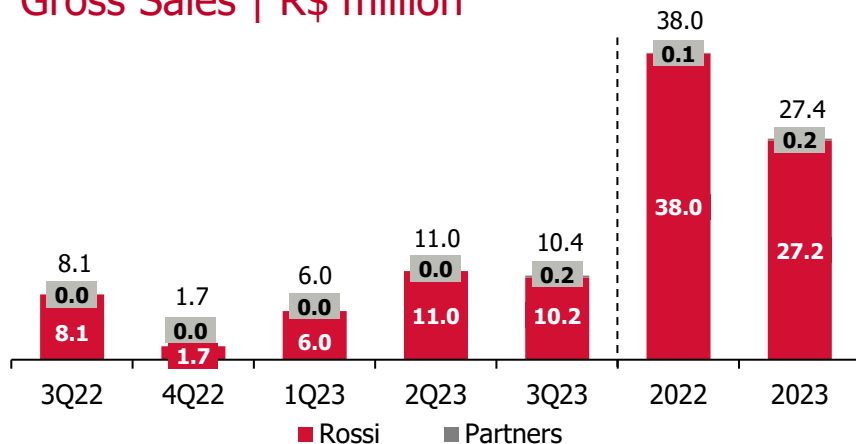
3Q23 Results

November 9, 2023

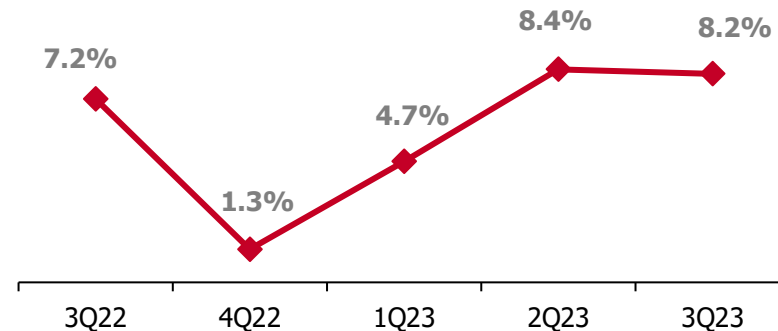
Operating Indicators

ROSSI

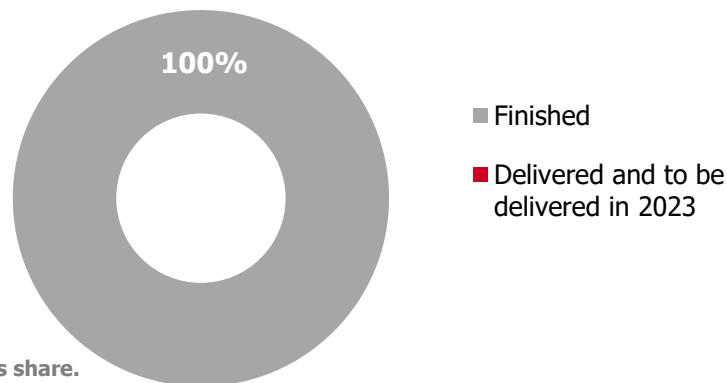
Gross Sales | R\$ million



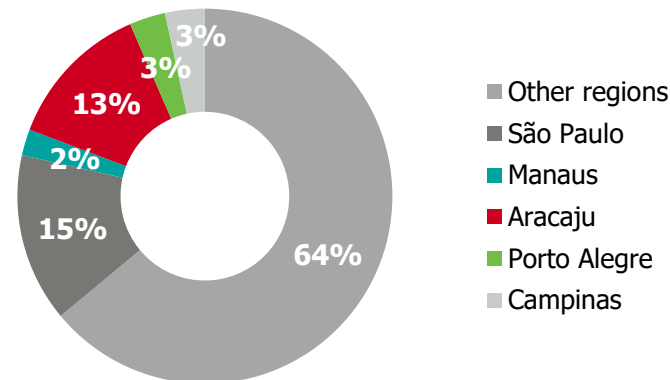
Quarterly SoS (% Rossi)



3Q23 Gross Sales | Construction Stage¹

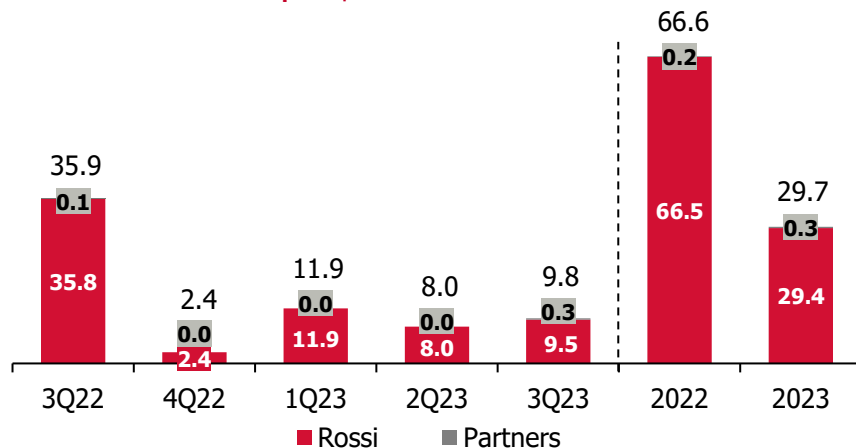


3Q23 Gross Sales | Region¹



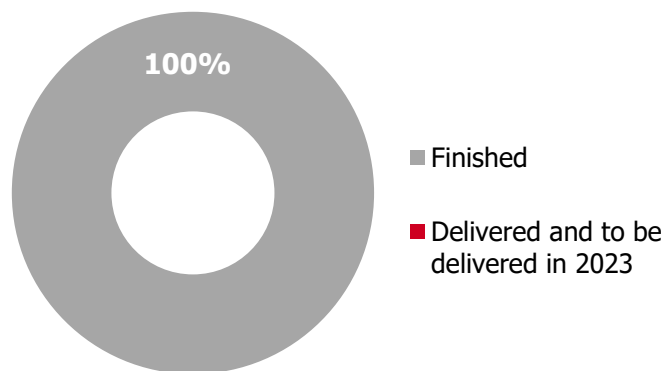
¹ Company's share.

Cancellations | R\$ million

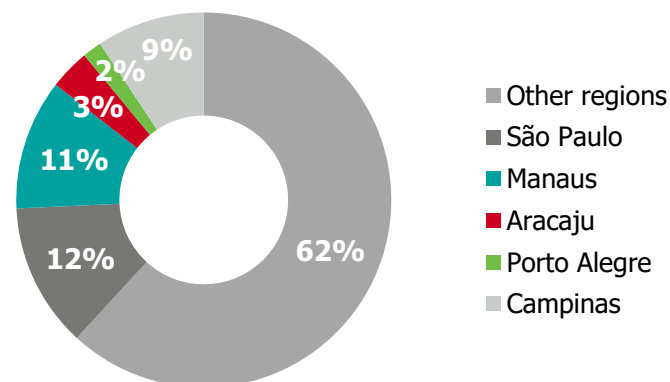


- The Company's resale efficiency rate reached **91%** YTD, driven by its successful sales efforts.

3Q23 Cancellations | Construction Stage¹

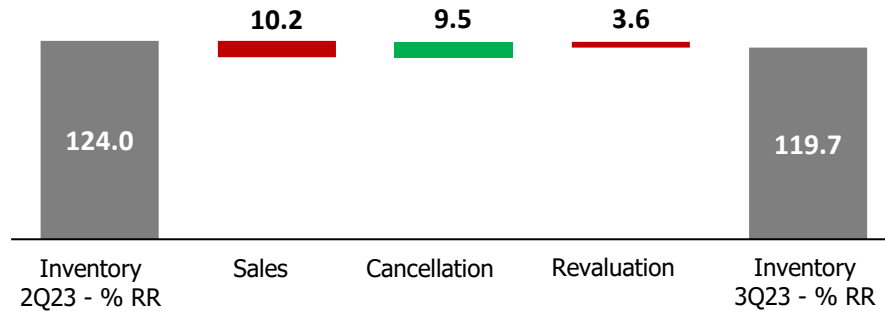


3Q23 Cancellations | Region¹

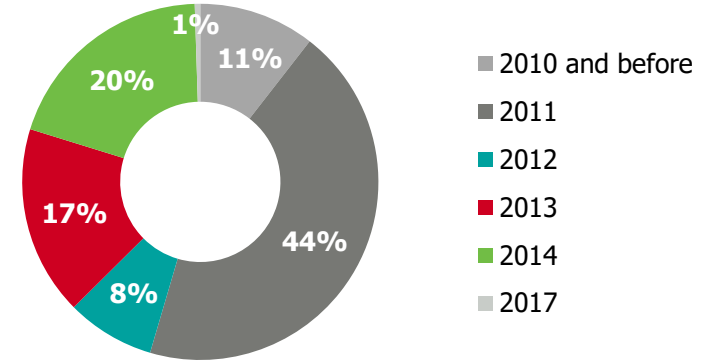


¹ Company's share.

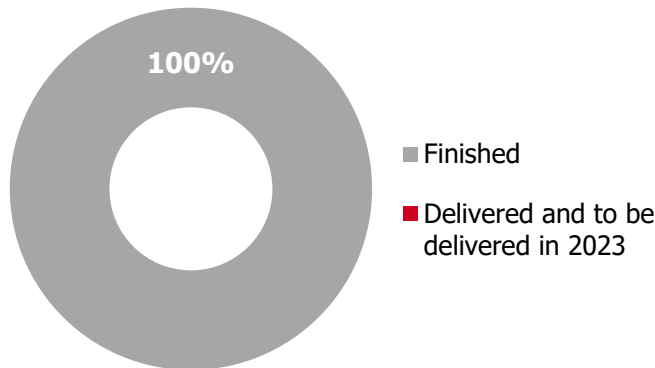
Inventory Evolution – 2Q23 x 3Q23 | R\$ million



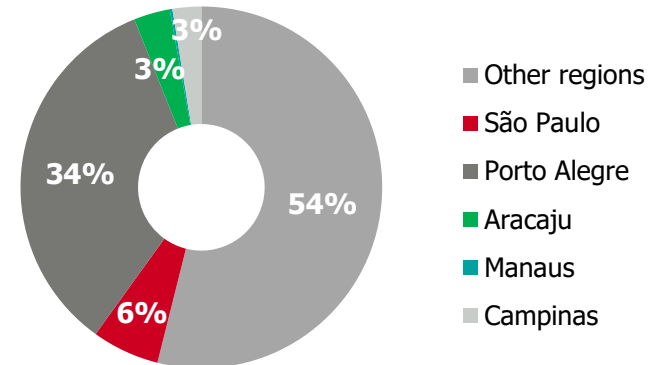
3Q23 Inventory | Year of Launch¹



3Q23 Inventory | Construction Stage¹



3Q23 Inventory | Region¹

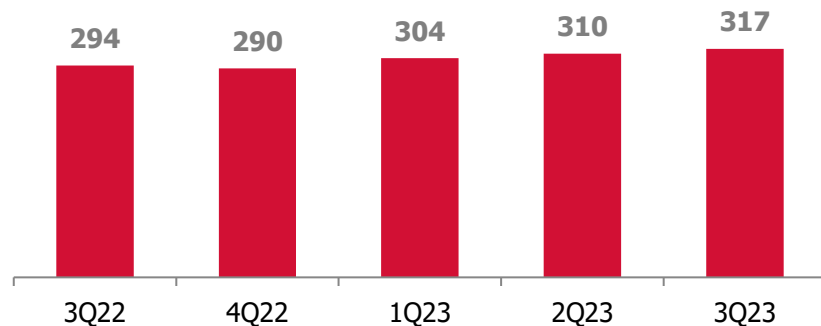


¹ Company's share.

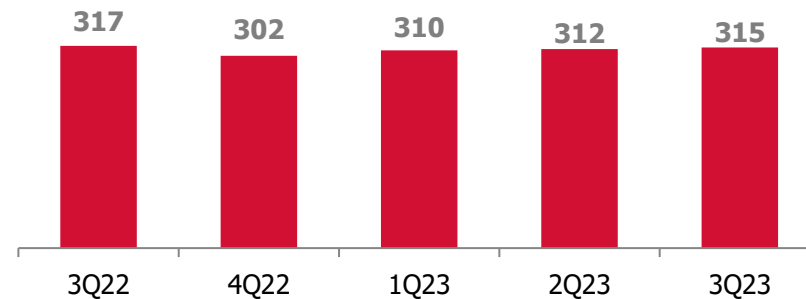
Debt Evolution - IFRS

ROSSI

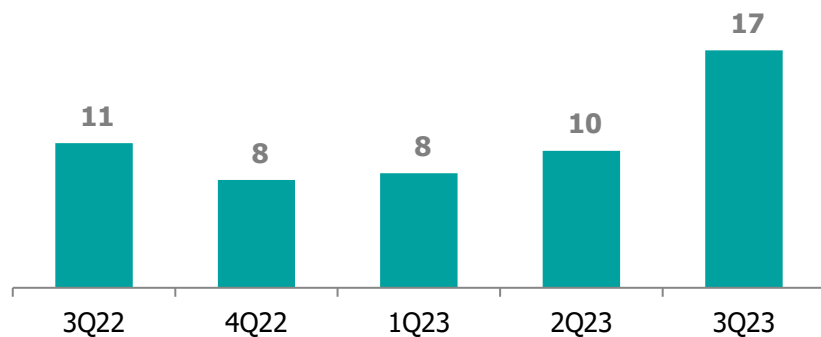
Corporate Debt | R\$ million



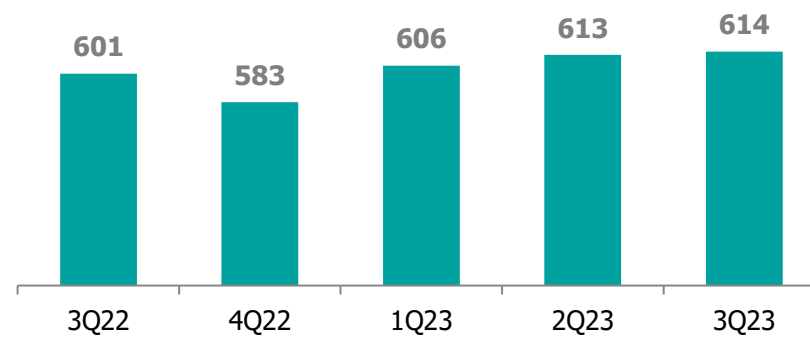
SFH Debt | R\$ million



Cash and Equivalents | R\$ million



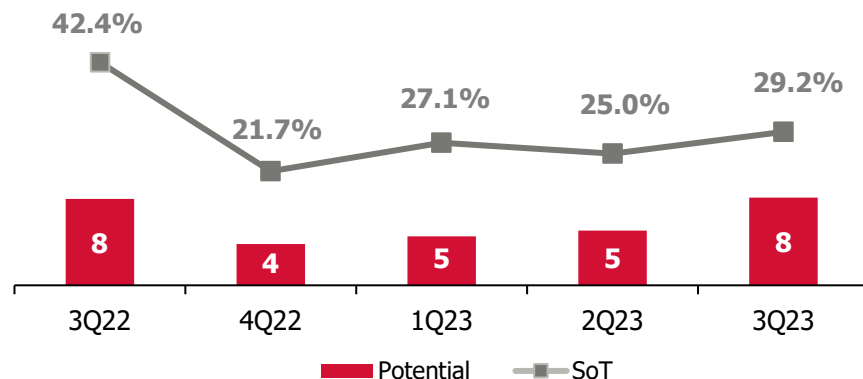
Net Debt | R\$ million



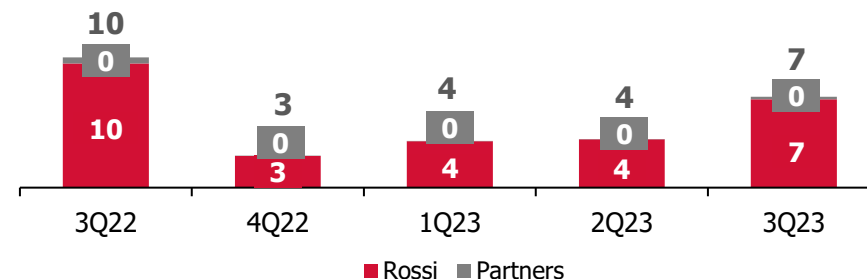
Cash Flow Drivers

ROSSI

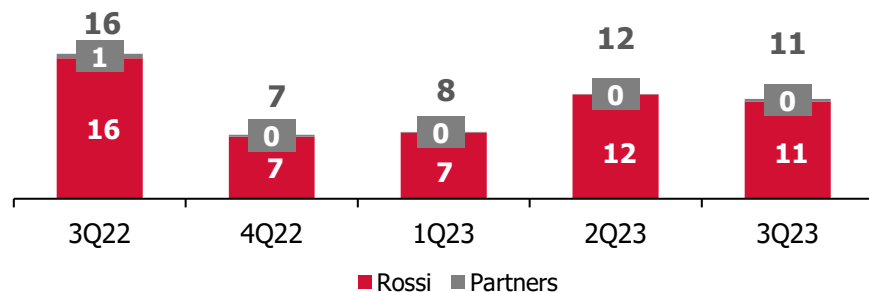
Transfer Speed | SoT



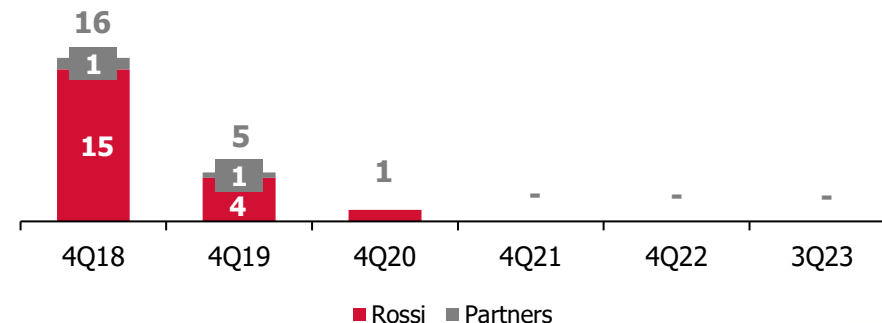
Transfer (signature + settlement) | R\$ million



Cash Inflow | R\$ million

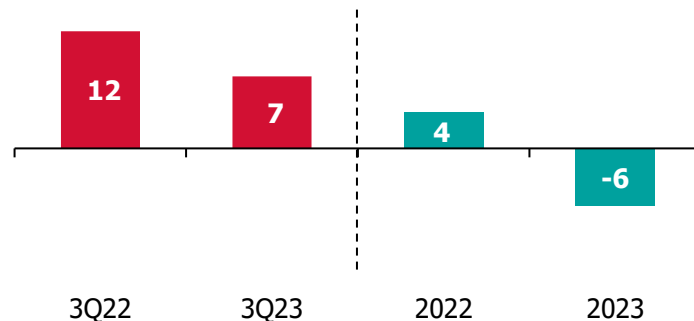


Costs to be Incurred | R\$ million

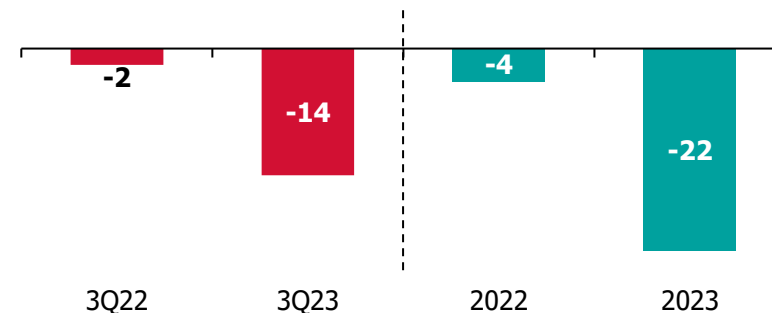


Financial Highlights

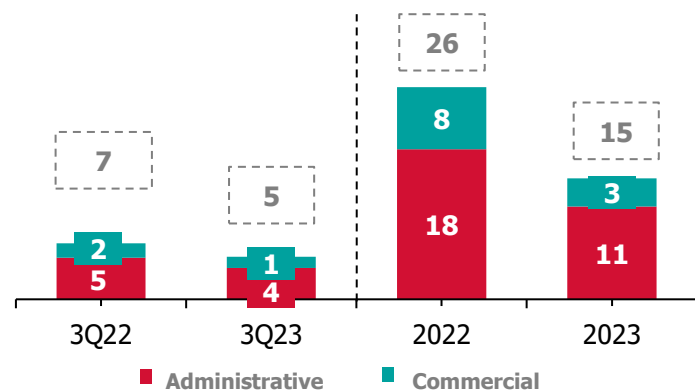
Net Revenue | R\$ million



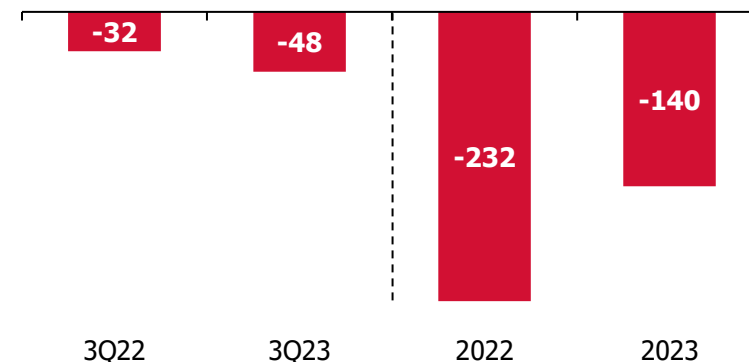
Adjusted Gross Income (Loss)¹ | R\$ million



G&A (IFRS) | R\$ million



Net Income (Loss) | R\$ million



¹ Gross Margin ¹ Gross Margin excluding interest allocated to cost.

IR Team

Phone: +55 (11) 4058-2502

E-mail: ri@rossiresidencial.com.br

<http://ri.rossiresidencial.com.br/en/>

Fernando Miziara
CEO & IRO

IR Team
Vitor Alvarez
Vinícius Canto

ROSSI