

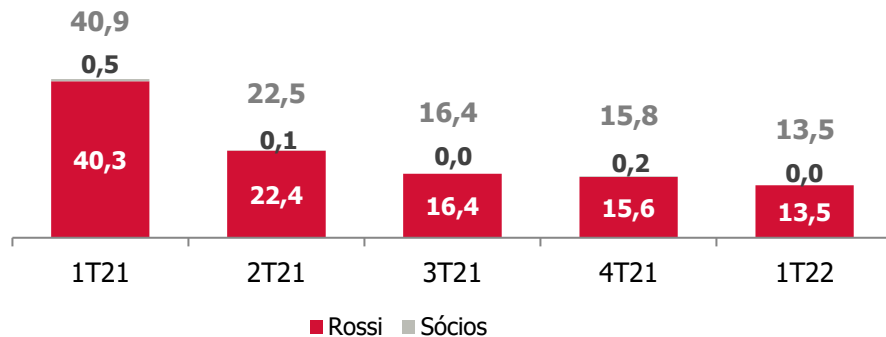
**ROSSI**

A photograph of a modern, multi-story apartment building at dusk. The building features a mix of dark grey and light grey facades. Many windows are illuminated from within, casting a warm glow. Balconies with glass railings are visible, some of which are also lit. The sky is a deep blue, suggesting twilight. The building is the central focus of the image, with a white background and red logo above it and a red and grey background with text below it.

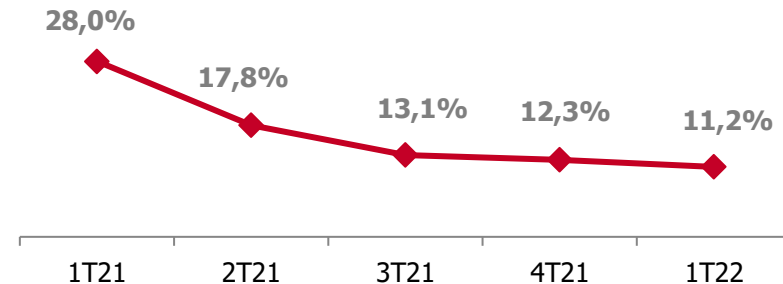
# Resultados 1T22

12 de maio de 2022

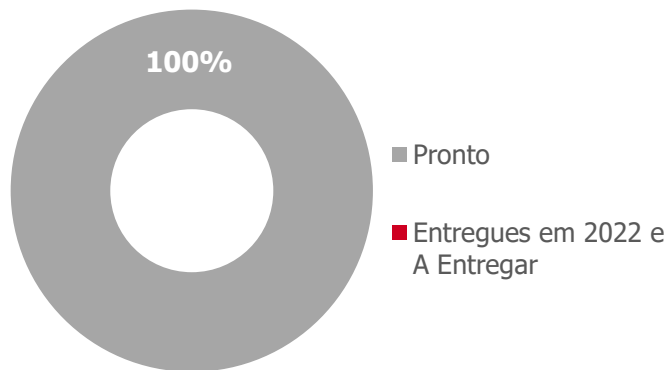
## Vendas Brutas | R\$ MM



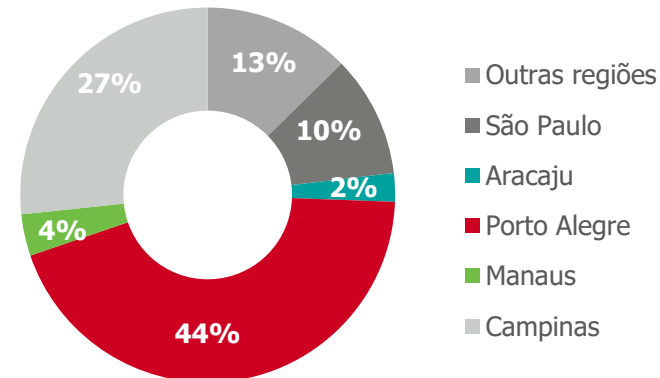
## VSO Trimestral (% Rossi)



## Vendas Brutas 1T22 | Estágio da Obra<sup>1</sup>

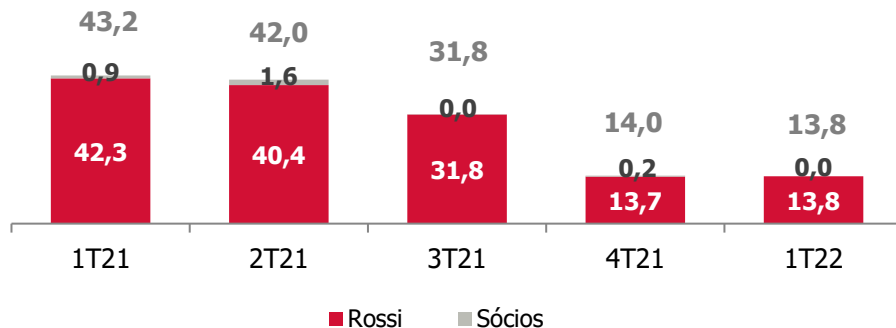


## Vendas Brutas 1T22 | Região<sup>1</sup>



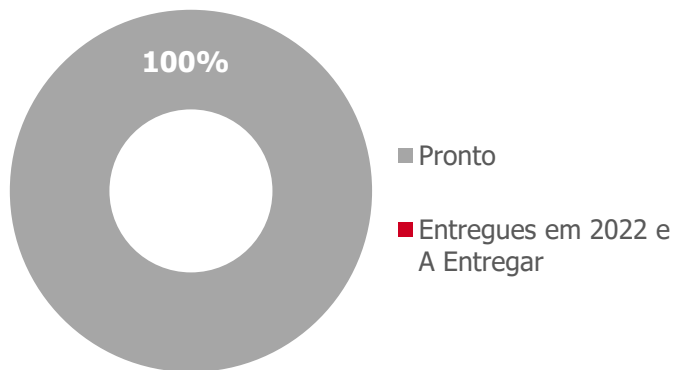
<sup>1</sup> Participação cia.

## Rescisão | R\$ MM

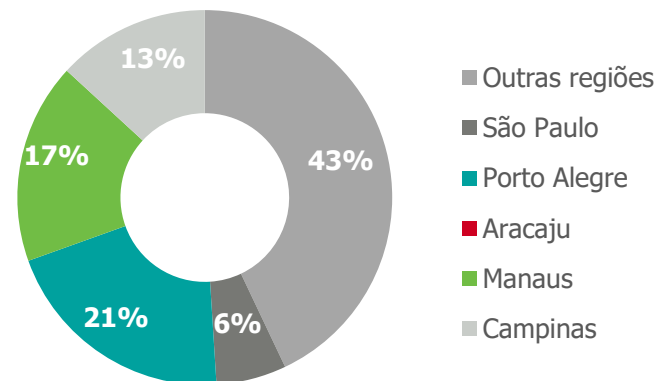


- **93%** do total de unidades rescindidas no 1T22 foram revendidas até o fim de março deste ano.

## Rescisão 1T22 | Estágio da Obra<sup>1</sup>

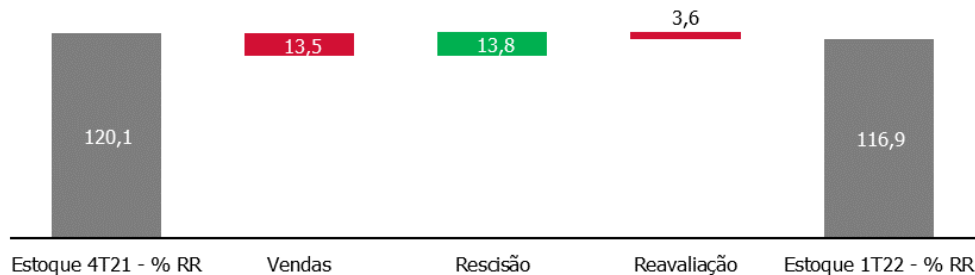


## Rescisão 1T22 | Região<sup>1</sup>

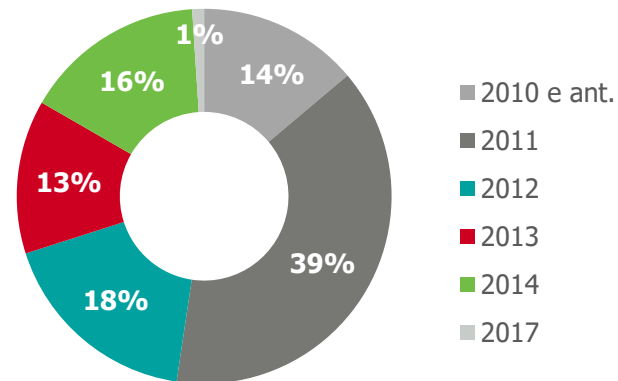


<sup>1</sup> Participação cia.

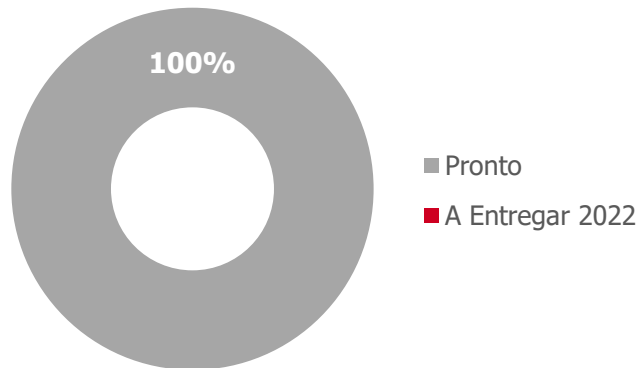
## Evolução do Estoque – 4T21 x 1T22 | R\$ MM



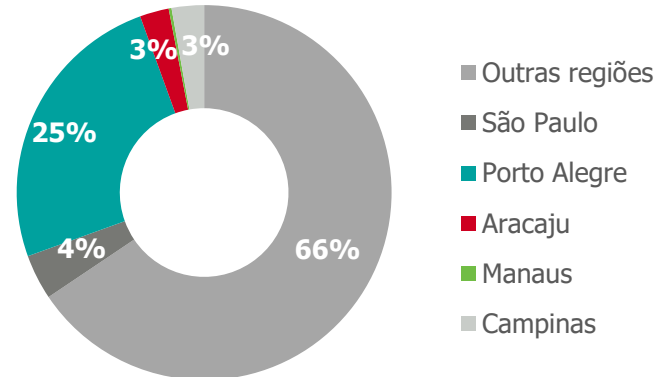
## Estoque 1T22 | Ano de Lançamento<sup>1</sup>



## Estoque 1T22 | Estágio da Obra<sup>1</sup>



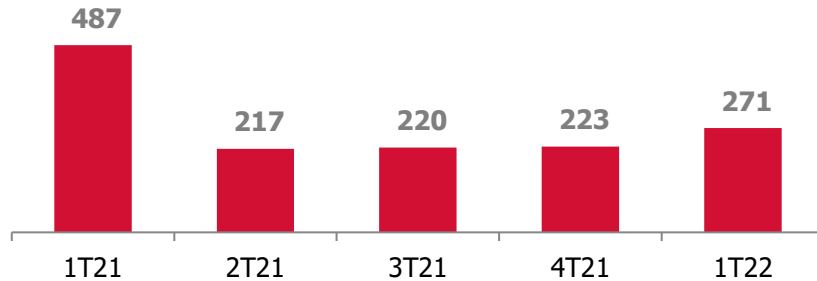
## Estoque 1T22 | Região<sup>1</sup>



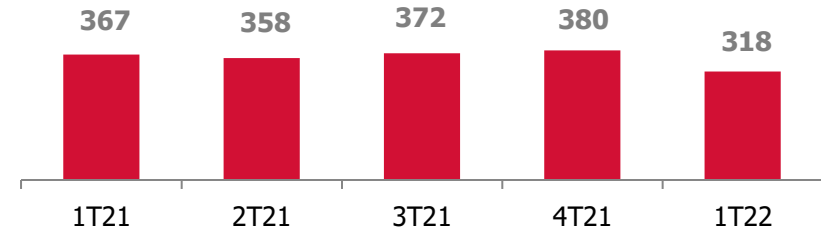
<sup>1</sup> Participação cia.

# Evolução do Endividamento - IFRS

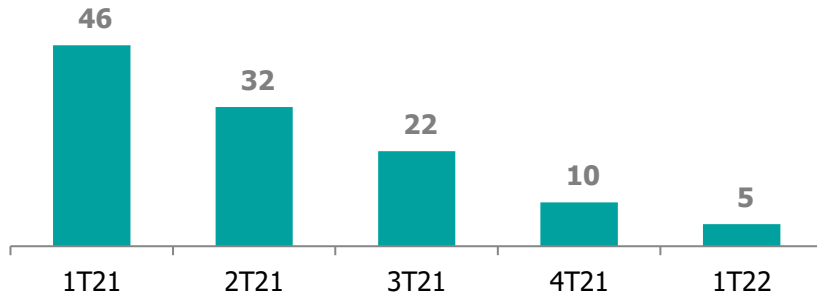
Endividamento Corporativo | R\$ MM



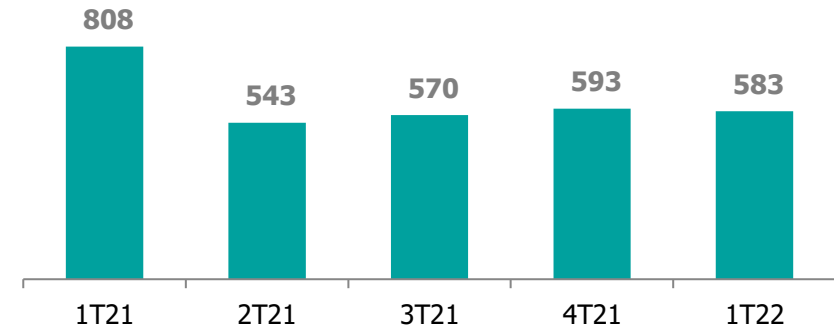
Endividamento SFH | R\$ MM



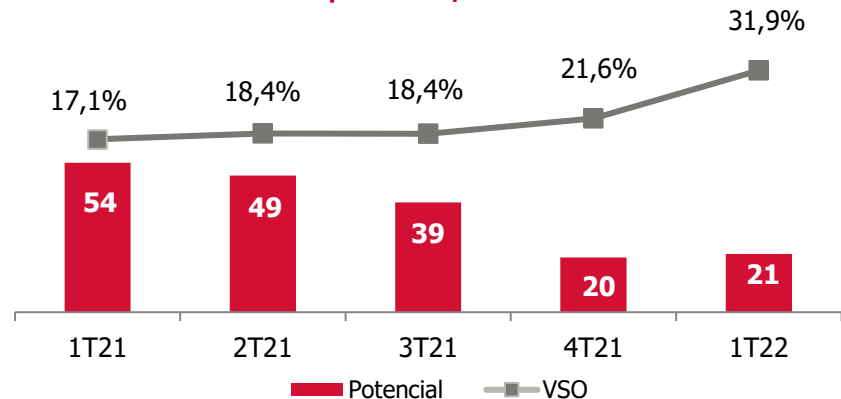
Caixa e Disponibilidades | R\$ MM



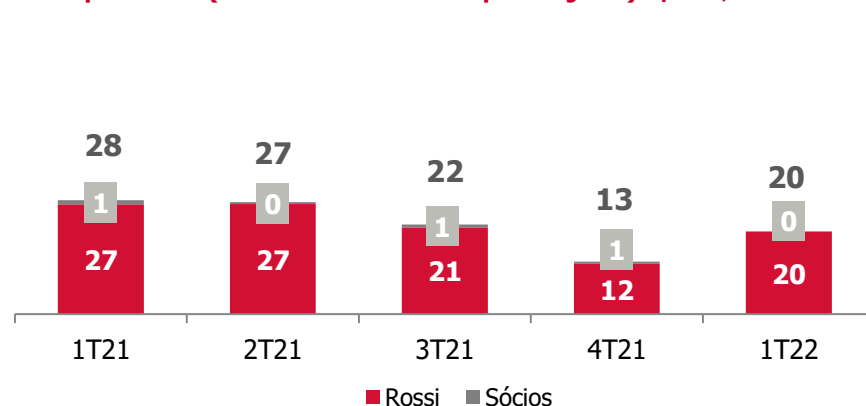
Endividamento Líquido | R\$ MM



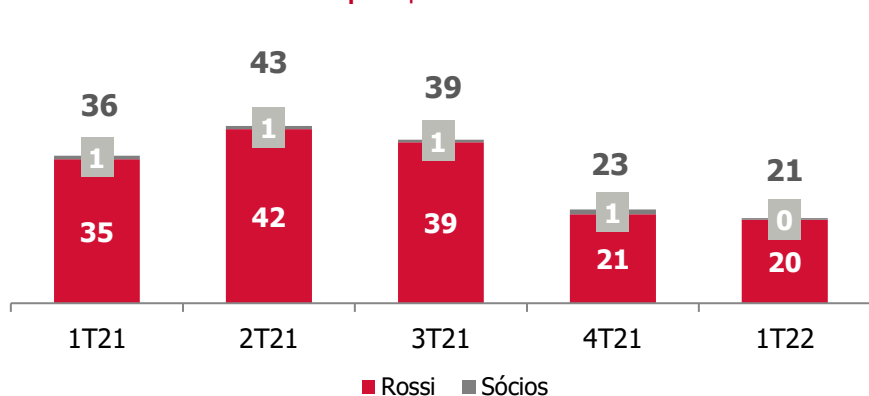
## Velocidade do Repasse | VSO



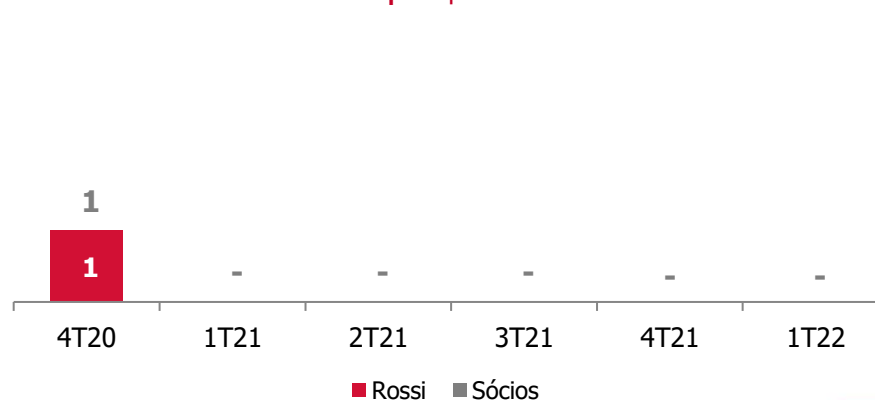
## Repasse (assinatura + quitação) | R\$ MM



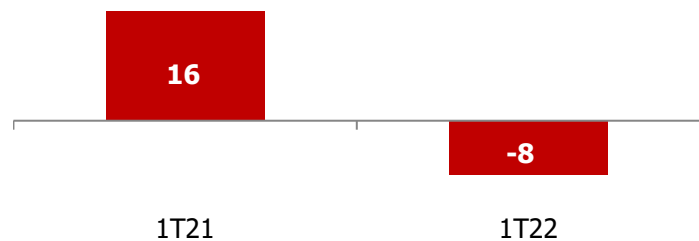
## Entrada de Caixa | R\$ MM



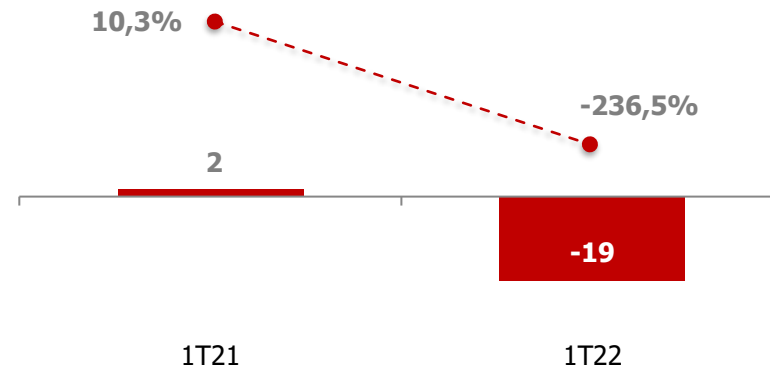
## Custos a Incorrer | R\$ MM



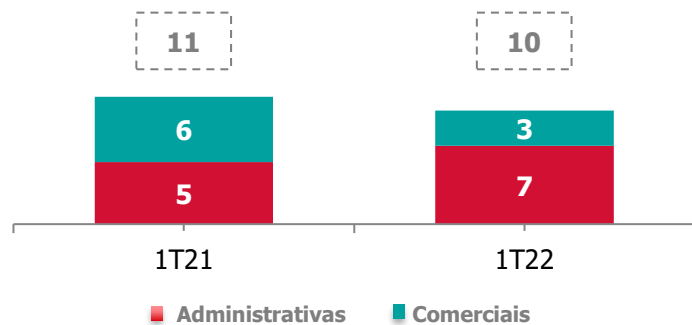
## Receita Líquida | R\$ MM



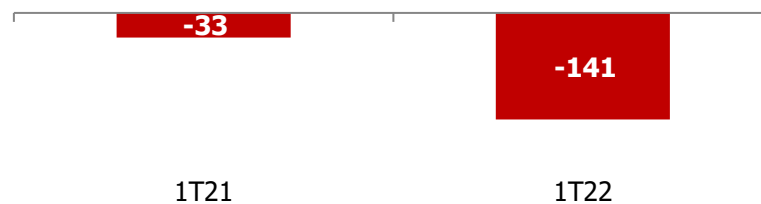
## Lucro Bruto Ajustado<sup>1</sup> | R\$ MM



## SG&A (IFRS) | R\$ MM



## Lucro (Prejuízo) Líquido | R\$ MM



<sup>1</sup> Margem bruta ajustada: exclui os encargos financeiros

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