

ROSSI

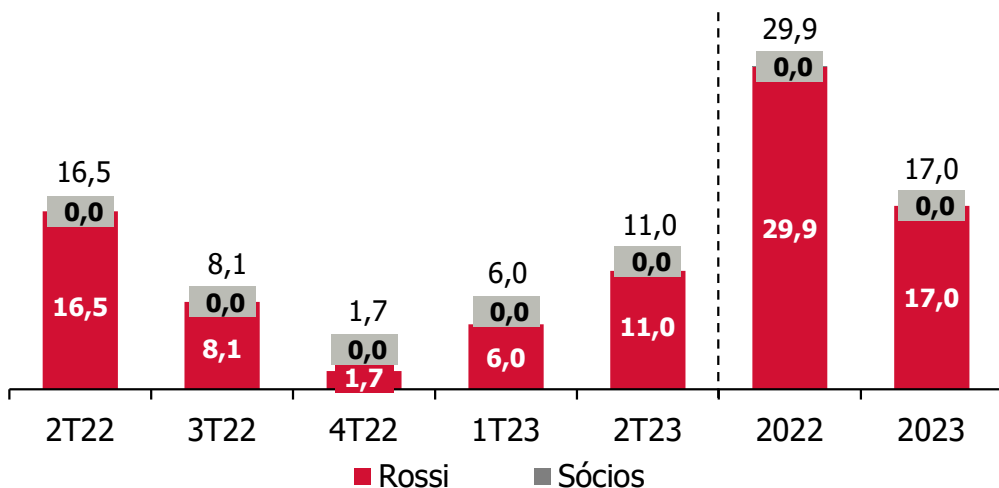
A photograph of a modern, multi-story apartment building at dusk. The building features a mix of dark grey and light grey facades. Many windows are illuminated from within, and balconies have glass railings. The sky is a deep blue with some light clouds. The building is the central focus of the image.

Resultados 2T23

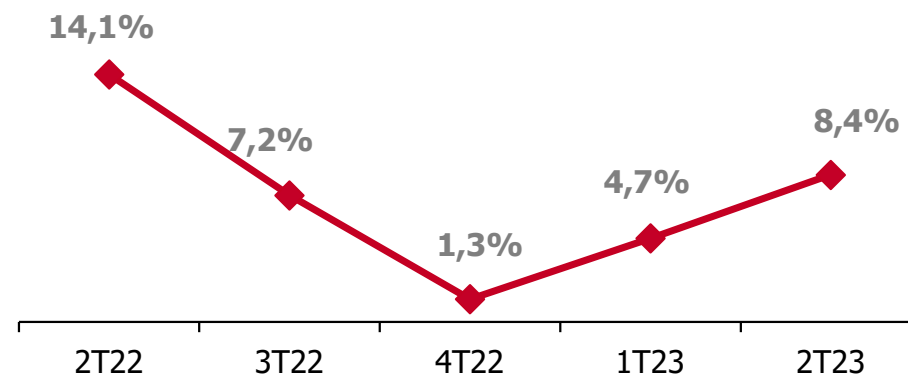
10 de agosto de 2023

Indicadores Operacionais

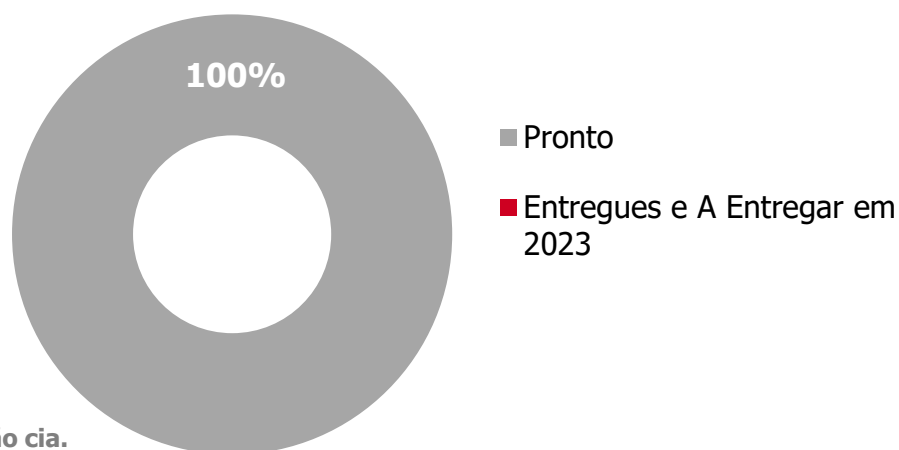
Vendas Brutas | R\$ MM



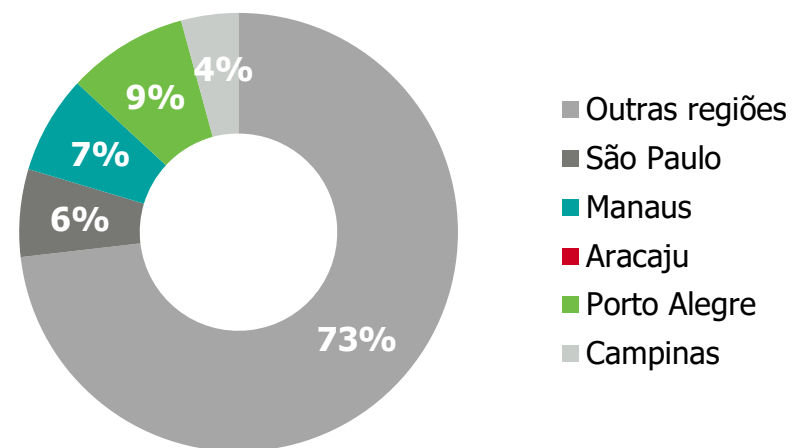
VSO Trimestral (% Rossi)



Vendas Brutas 2T23 | Estágio da Obra¹



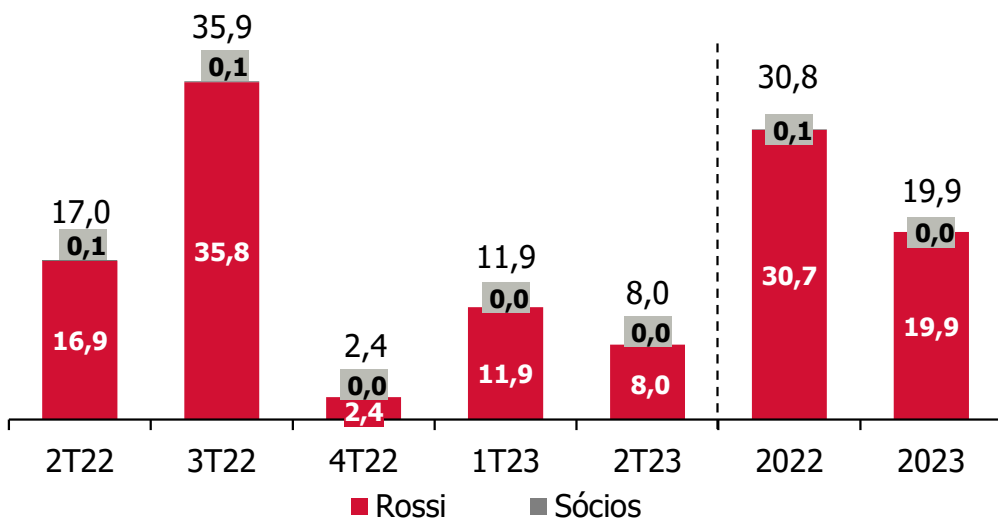
Vendas Brutas 2T23 | Região¹



¹ Participação cia.

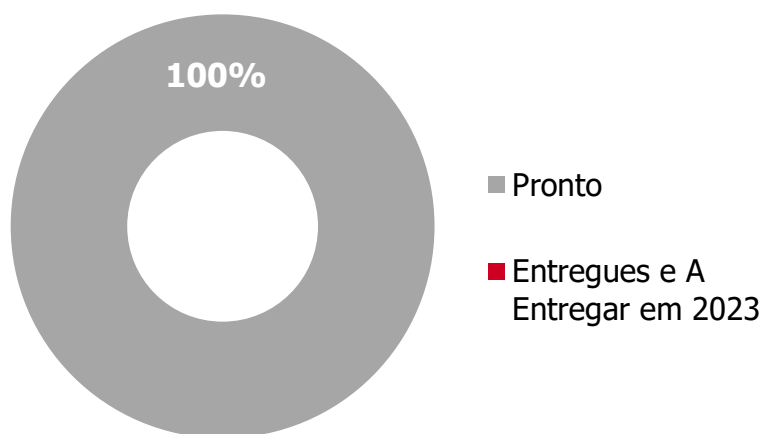
Indicadores Operacionais

Rescisão | R\$ MM

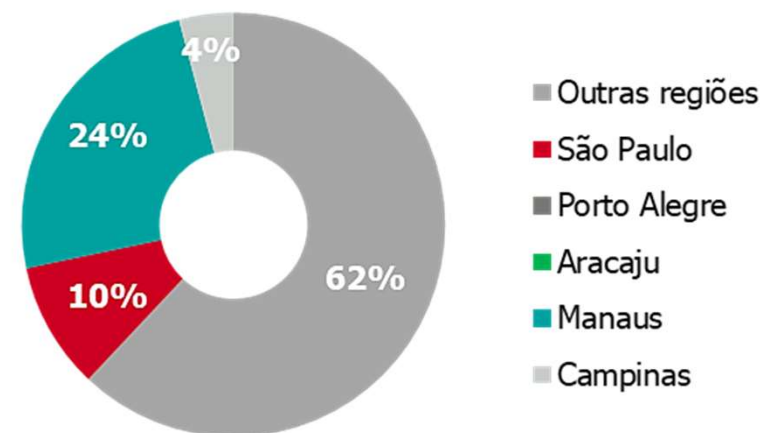


- A Companhia alcançou um índice de revenda de **98%** neste primeiro semestre de 2023, mantendo seu bem-sucedido esforço de comercialização das unidades rescindidas.

Rescisão 2T23 | Estágio da Obra¹



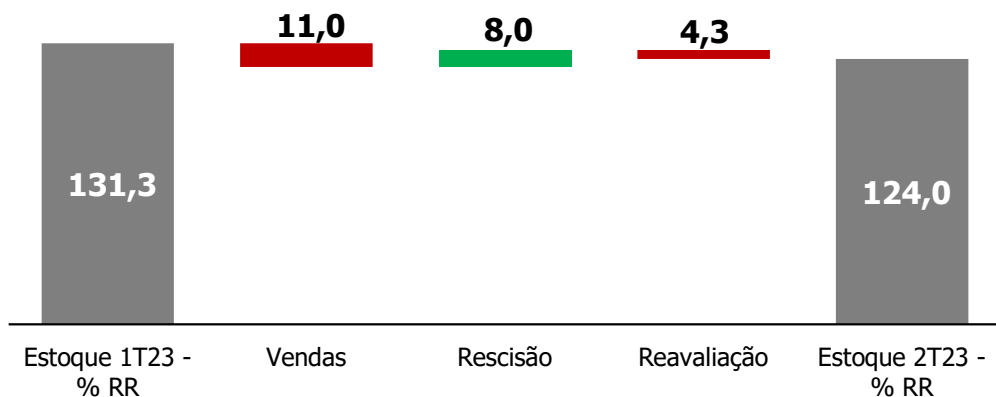
Rescisão 2T23 | Região¹



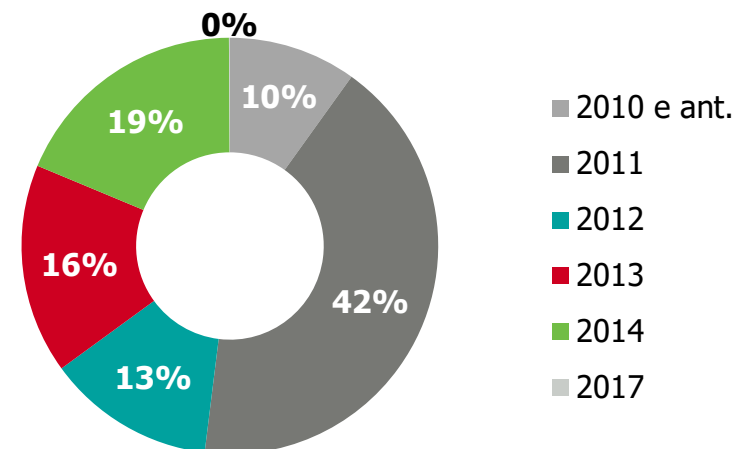
¹ Participação cia.

Estoque

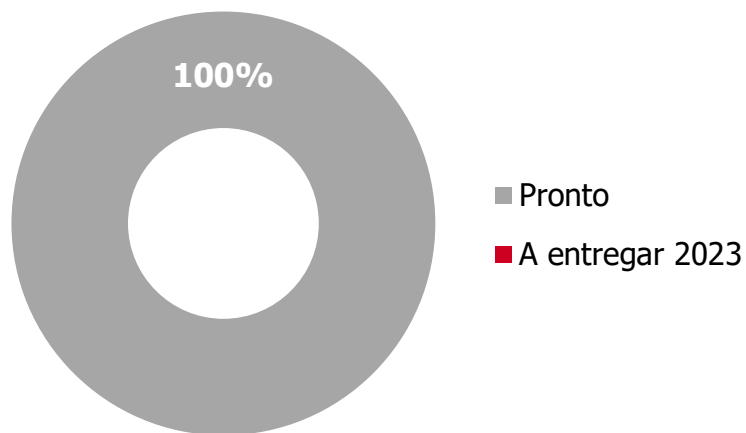
Evolução do Estoque – 1T23 x 2T23 | R\$ MM



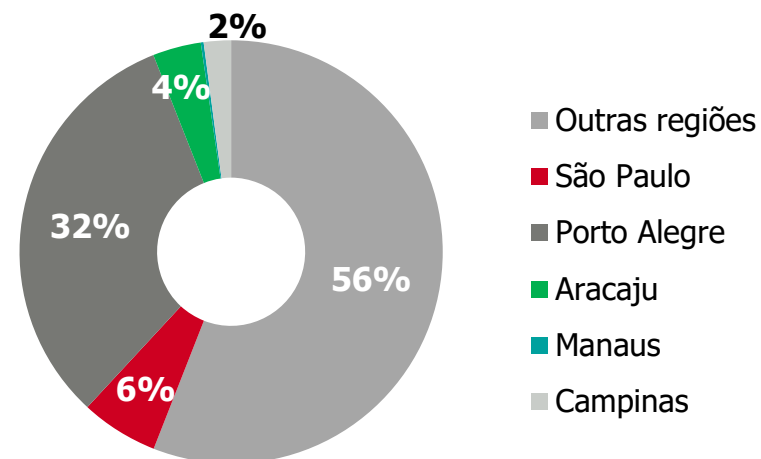
Estoque 2T23 | Ano de Lançamento¹



Estoque 2T23 | Estágio da Obra¹



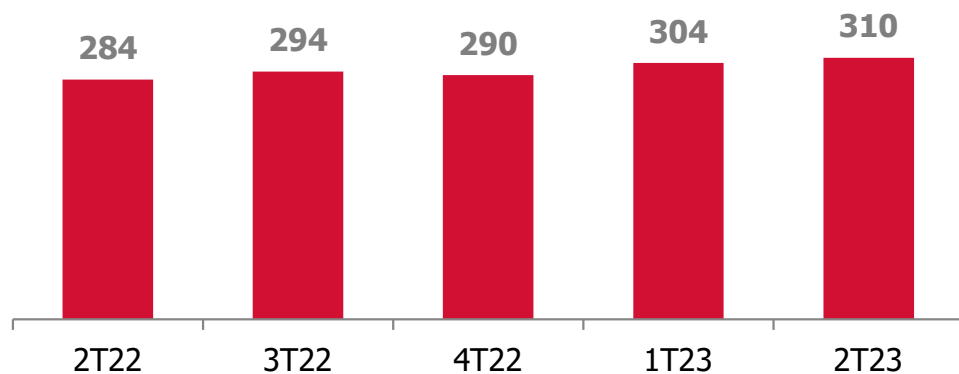
Estoque 2T23 | Região¹



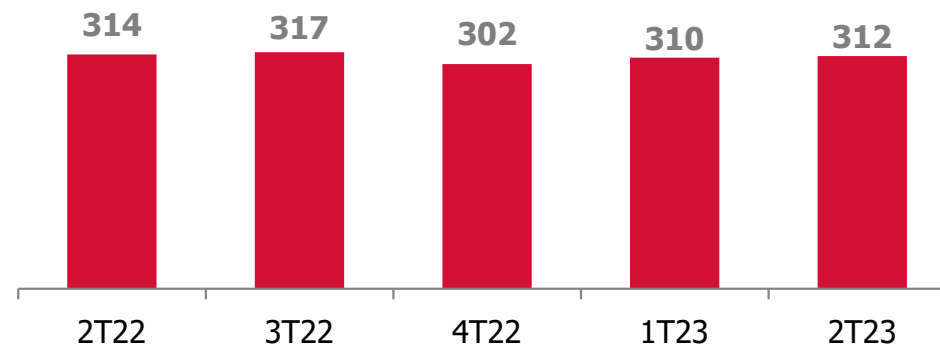
¹ Participação cia.

Evolução do Endividamento - IFRS

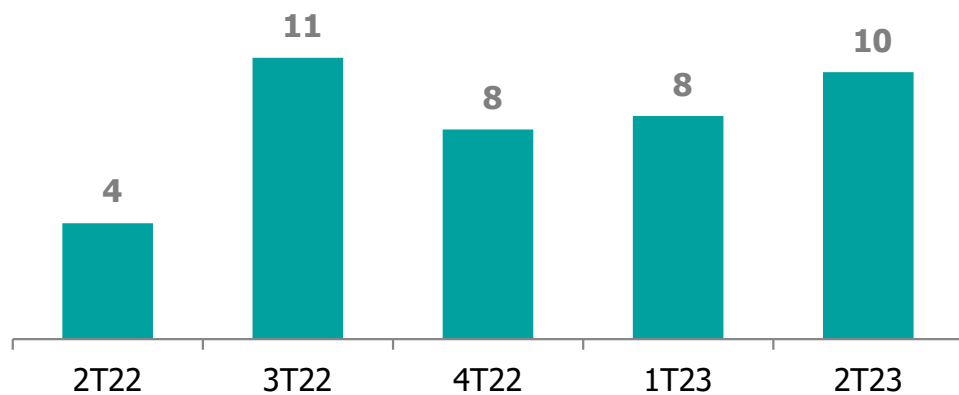
Endividamento Corporativo | R\$ MM



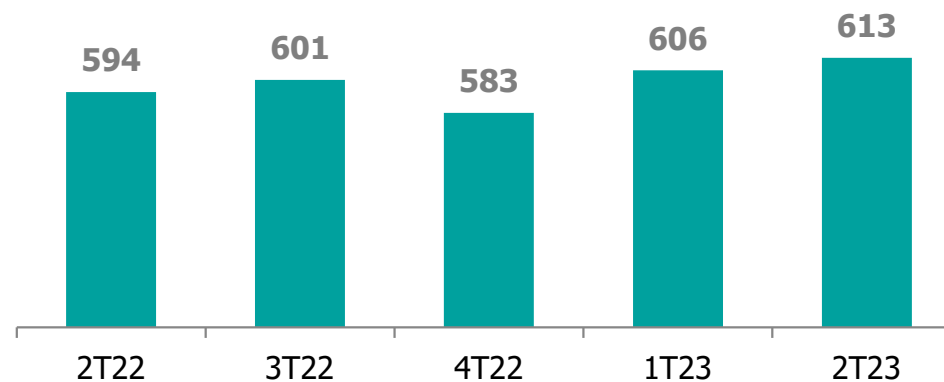
Endividamento SFH | R\$ MM



Caixa e Disponibilidades | R\$ MM

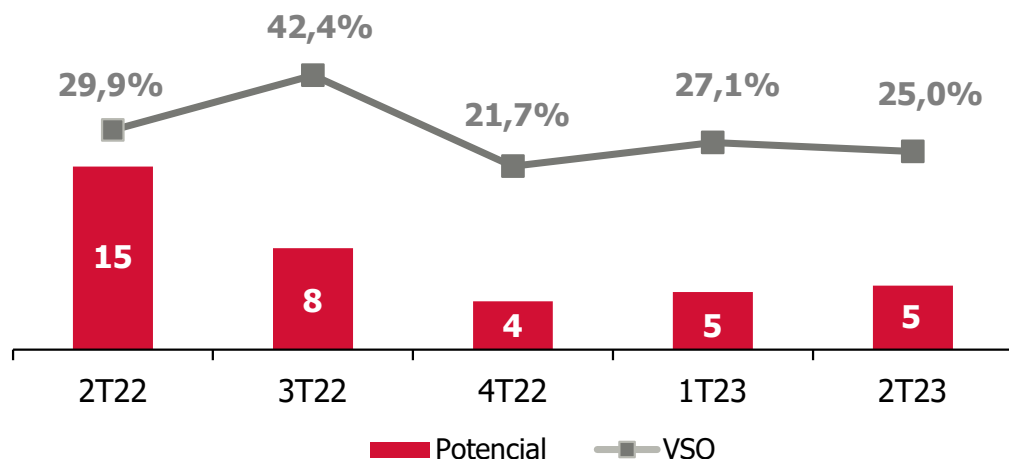


Endividamento Líquido | R\$ MM

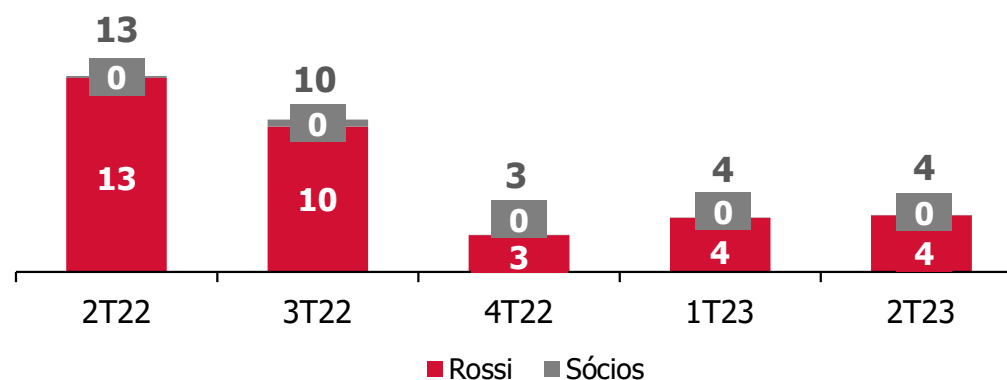


Drivers do Fluxo de Caixa

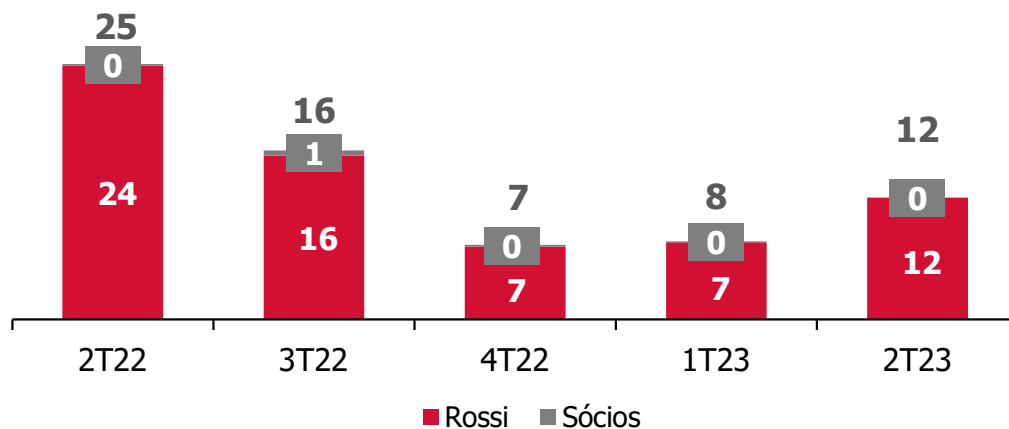
Velocidade do Repasse | VSO



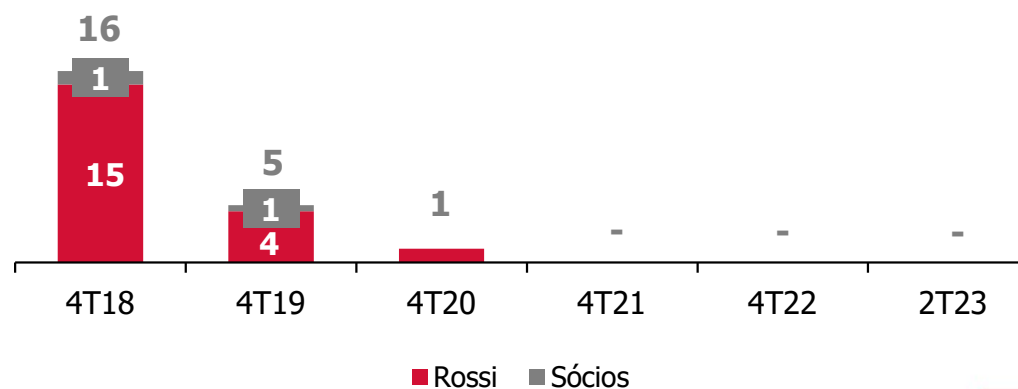
Repasse (assinatura + quitação) | R\$ MM



Entrada de Caixa | R\$ MM

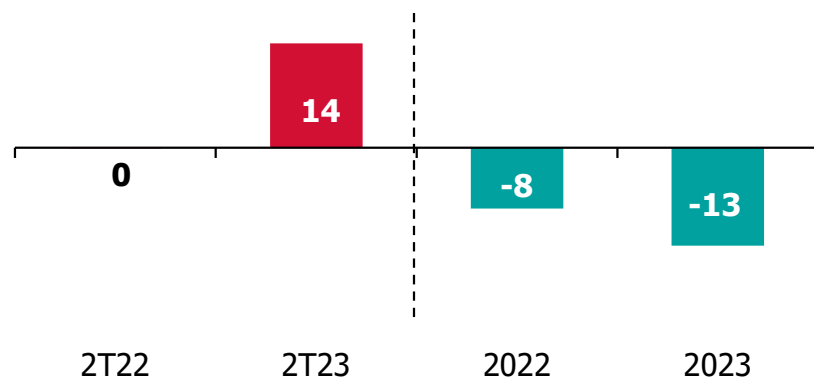


Custos a Incorrer | R\$ MM

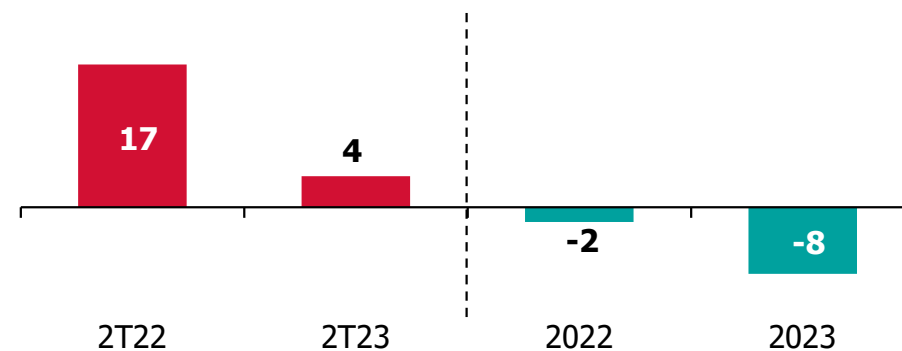


Destques Financeiros

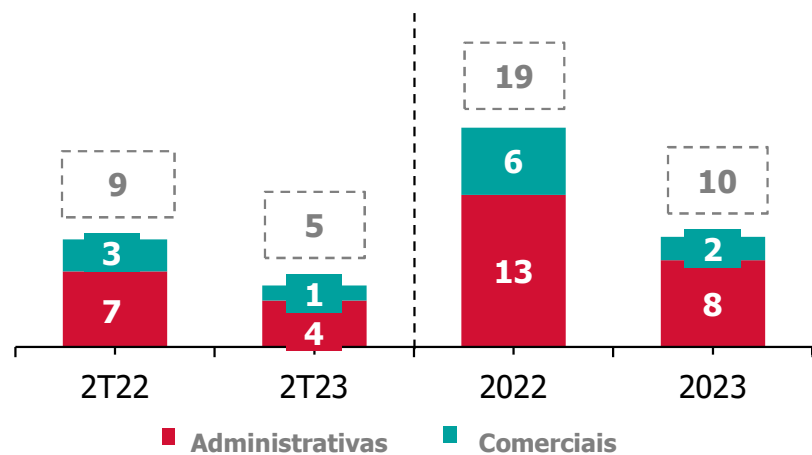
Receita Líquida | R\$ MM



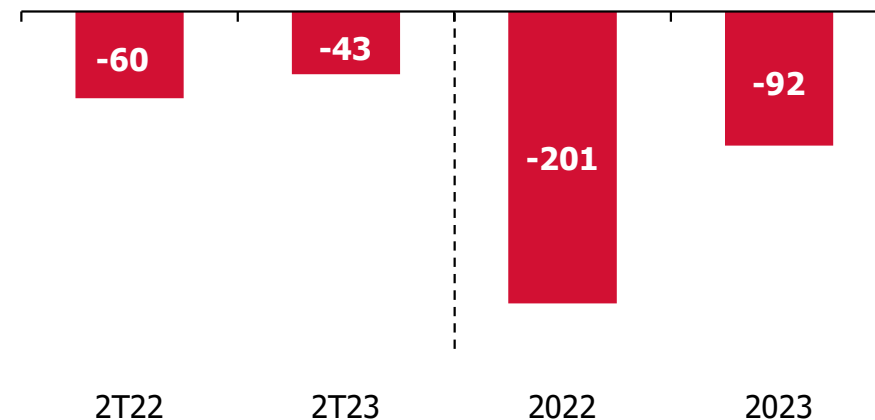
Lucro (Prejuízo) Bruto Ajustado¹ | R\$ MM



SG&A (IFRS) | R\$ MM



Lucro (Prejuízo) Líquido | R\$ MM



¹ Margem bruta ajustada: exclui os encargos financeiros

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