

São Paulo, August 10, 2022. Rossi Residencial S.A. (B3: RSID3; Bloomberg: RSID3 BZ Equity), announces its results for the second quarter of 2022.

**RSID3: R\$3.37 per share**

**Total shares: 20,000,000**

**Market value: R\$67.4 million**

**Increase of 2.9 p.p. in Speed of Sales (2Q22 vs. 1Q22)**

**Efficiency of 96% in the resale of canceled units over 2022**

**11% decrease in SG&A in 2022 vs 2021**

**Increase of 11.5 p.p. in Speed of Transfers (2Q22 vs. 2Q21)**

**Conference Call**

**August 11, 2022**

**In Portuguese with Simultaneous Translation**

10:00 a.m. (Brasília) / 09:00 a.m. (US ET)

**Webcast link access:**

<https://webcastlite.mziq.com/cover.html?webcastId=0194b57d-f997-406a-831b-79d9c07829e9>

**Replay available on the Company's IR website:**

<http://ri.rossiresidencial.com.br/en>

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**MESSAGE FROM THE CEO**

We continue operating in a very challenging environment, with our activity directly impacted by the current scenario of uncertainty and low economic predictability. Unemployment rate continues high and basic interest rate continues on an upward trend, due to the rise in main inflation indexes. This directly affects family income, decreasing their purchasing power and preventing the Brazilian population from acquiring a new home.

The Company remains focused on its restructuring process and has maintained its cash discipline while recently renegotiating its bank loans, in addition to making efforts to increase operational efficiency, either by carrying out improvements in our sales and transfer processes, or by simplifying our structure through the dissolution of partnerships in non-strategic markets and the ongoing review of our processes, always aiming at reducing costs and expenses.

Within this context, we can say that sales performance remains stable. Our gross sales remained in line with the last 3 quarters, even with the depreciation of our inventories due to the lack of new launches. Also, we continue to maintain a high resale efficiency of canceled units which, in the last 6 months, has already reached 96%.

Additionally, we also increased the performance of our transfers, with SoT reaching 30% in 2Q22, reflecting agreements signed with banks to resume the financing of some projects in the Southern region. This performance reflected in the increase of cash inflow, which also grew by 22% on Rossi's share compared to the first three months of 2022.

In terms of the Company's administrative and commercial expenses, these lines fell by 11% in the first six months of 2022 compared to the same period in 2021. And, with the effort that has been made and the ongoing review of our internal processes, we expect this number to continue to fall in the coming quarters.

As the Company restructures itself and continues to enhance its Balance Sheet, by reducing its financial leverage, we gradually shift our focus to resolve pending lawsuits, especially those originating from consumers, which continue to be the main legacy of the projects that were launched and delivered by 2020. Finding solutions to reduce this major liability is increasingly gaining space in our strategic planning and will be a key concern in the coming years, ensuring the medium and long-term success of our new launches.

**João Paulo Franco Rossi Cuppoloni**  
CEO

## OPERATING AND FINANCIAL INDICATORS

R\$ million	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
<b>Operational Performance</b>						
Launches – 100%	-	-	n.d.	-	-	n.a.
Gross Sales – 100%	16.5	22.5	-26.6%	29.9	63.3	-52.7%
Cancellations – 100%	17.0	42.0	-59.6%	30.8	85.2	-63.9%
Net Sales – 100%	-0.5	-19.5	97.6%	-0.8	-21.9	-96.2%
Launches – Rossi %	-	-	n.d.	-	-	n.a.
Gross Sales - Rossi %	16.5	22.4	-26.6%	29.9	62.8	-52.3%
Cancellations – % Rossi	16.9	40.4	-58.2%	30.7	82.7	-62.9%
Net Sales - Rossi %	-0.4	-18.0	97.7%	-0.8	-20.0	-96.1%
<b>Financial Performance</b>						
Net Revenue	-0.1	16.9	-100.7%	-8.2	33.1	-124.8%
Gross Margin <sup>1</sup>	-14,870.8%	90.2%	-1,65.9 p.p.	40.1%	44.0%	-0.1 p.p.
Gross Margin (ex interest) <sup>2</sup>	-15,451.7%	90.5%	-1,71.7 p.p.	22.0%	51.2%	-0.6 p.p.
Adjusted EBITDA <sup>3</sup>	-24.8	-67.5	63.2%	-129.1	-63.2	104.3%
Adjusted EBITDA Margin <sup>3</sup>	22,140.0%	-400.3%	-5,631.2%	1,573.4%	-191.0%	-9.2 p.p.
Net income (loss)	-59.6	106.2	-156.1%	-200.6	73.7	-372.2%
Net Margin	53,143.2%	630.0%	8,335.1%	2,444.0%	222.7%	10.0 p.p.
Cash Generation (Consumption) – % Rossi	-11.0	265.2	-104.2%	-11.6	277.2	-104.2%

<sup>1</sup> Consolidated according to CPC19 (R2) and CPC36 (R3), referring to the subsidiaries.

<sup>2</sup> Gross Margin excluding interest allocated to cost.

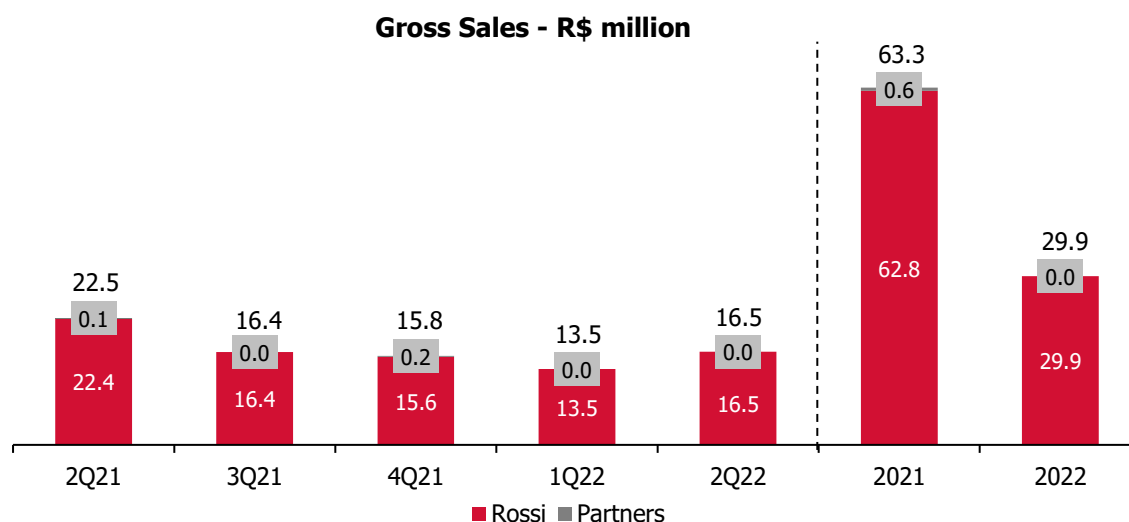
<sup>3</sup> EBITDA and EBITDA Margin adjusted for expenses that do not represent actual cash disbursement and for non-recurring items. The reconciliation with EBITDA under CVM Instruction 527/2012 is available in the glossary at the end of this document.

## OPERATIONAL PERFORMANCE

The operating metrics presented in this earnings release are proportionally calculated. In addition to the proportional operating metrics, the results are broken down by consolidated (IFRS) and non-consolidated companies, as shown in Exhibit II. Information on the amounts taking 100% of operations into account, regardless of the consolidation method, is available in Exhibit I.

## CONTRACTED SALES AND SPEED OF SALES (SoS)

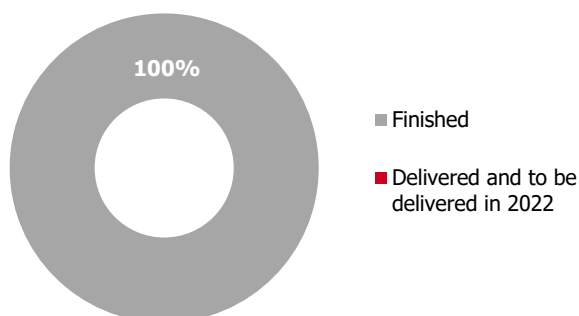
Contracted gross sales totaled R\$16.5 million in the quarter, declining by 27% in Rossi's share when compared to 2Q21. During the first six months of the year, sales reached R\$ 29.9 million, both for Rossi and for the 100% consolidation, declining by 52% in Rossi's share compared to the same period in the previous year.



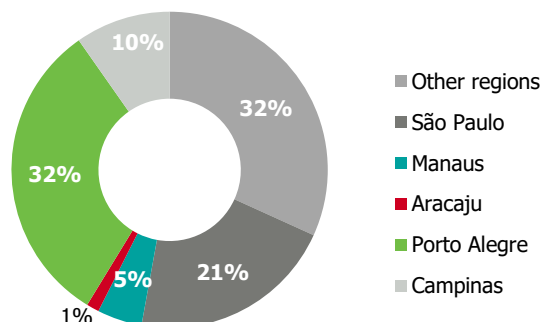
Sales increased by 22% when compared to 1Q22, which reinforces the fact that reduction in sales during this semester, compared to the same period in 2021, was directly related to the natural depreciation of inventories since the Company has been concluding projects launched by 2017 and maintains a conservative position regarding the new launches. Furthermore, the industry performance in the second quarter was also negatively affected by: high inflation, rise in the basic interest rate, and the concerning unemployment rate, which leads to a decline in family income, lowering their purchasing power and ability to take on new loans.

Gross sales (Rossi's share) by construction stage and metropolitan region are presented in the charts below:

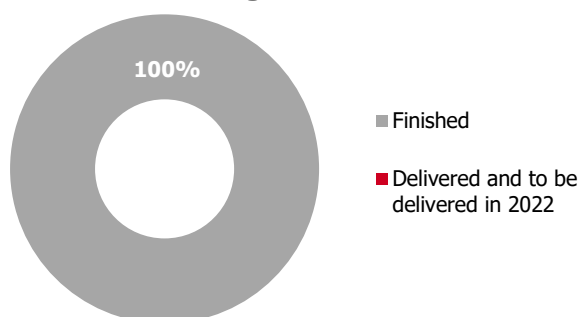
2Q22 Gross Sales (% Rossi) - Construction stage



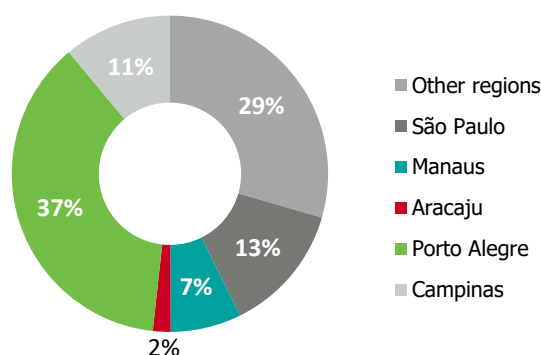
2Q22 Gross Sales (% Rossi) - Region



2022 Gross Sales (% Rossi) - Construction stage



2022 Gross Sales (% Rossi) - Region



With the delivery of the latest developments throughout 2020, the share of finished units delivered reached 100% over the total volume of contracted sales. On the other hand, the share of sales in other non-strategic regions reached 32% in the quarter, in line with the strategy for a more accelerated reduction in inventory in these markets.

The tables below detail the gross sales contracted, both for Rossi and for the 100% consolidation, with a breakdown by metropolitan region and construction stage in 2Q22 and for the first six months of 2022:

2Q22 Gross Sales (100%) - R\$ million	Finished	Total
Campinas	1.6	1.6
Manaus	0.8	0.8
Aracaju	0.2	0.2
Porto Alegre	5.2	5.2
São Paulo	3.5	3.5
Other regions	5.2	5.2
<b>Total</b>	<b>16.5</b>	<b>16.5</b>

2Q22 Gross Sales (% Rossi) - R\$ million	Finished	Total
Campinas	1.6	1.6
Manaus	0.8	0.8
Aracaju	0.2	0.2
Porto Alegre	5.2	5.2
São Paulo	3.5	3.5
Other regions	5.2	5.2
<b>Total</b>	<b>16.5</b>	<b>16.5</b>

2022 Gross Sales (100%) - R\$ million	Finished	Total
Campinas	3.3	3.3
Manaus	2.2	2.2
Aracaju	0.5	0.5
Porto Alegre	11.1	11.1
São Paulo	4.0	4.0
Other regions	8.8	8.8
<b>Total</b>	<b>29.9</b>	<b>29.9</b>

2022 Gross Sales (% Rossi) - R\$ million	Finished	Total
Campinas	3.3	3.3
Manaus	2.2	2.2
Aracaju	0.5	0.5
Porto Alegre	11.1	11.1
São Paulo	4.0	4.0
Other regions	8.8	8.8
<b>Total</b>	<b>29.9</b>	<b>29.9</b>

The following tables show the speed of sales ("SoS") in 2Q22 and in the last 12 months, considering the amounts proportional to Rossi's share:

Quarterly SoS   Rossi %	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	125.8	125.7	126.8	120.1	116.9
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>125.8</b>	<b>125.7</b>	<b>126.8</b>	<b>120.1</b>	<b>116.9</b>
Gross Sales	(22.4)	(16.4)	(15.6)	(13.5)	(16.5)
<b>Sales speech (SOS) (%)</b>	<b>17.8%</b>	<b>13.1%</b>	<b>12.3%</b>	<b>11.2%</b>	<b>14.1%</b>
Sales cancellation	40.4	31.8	13.7	13.8	16.9
Adjusts / Revalue	(18.1)	(14.2)	(4.8)	(3.6)	(5.8)
<b>Inventory - EOF</b>	<b>125.7</b>	<b>126.8</b>	<b>120.1</b>	<b>116.9</b>	<b>111.5</b>

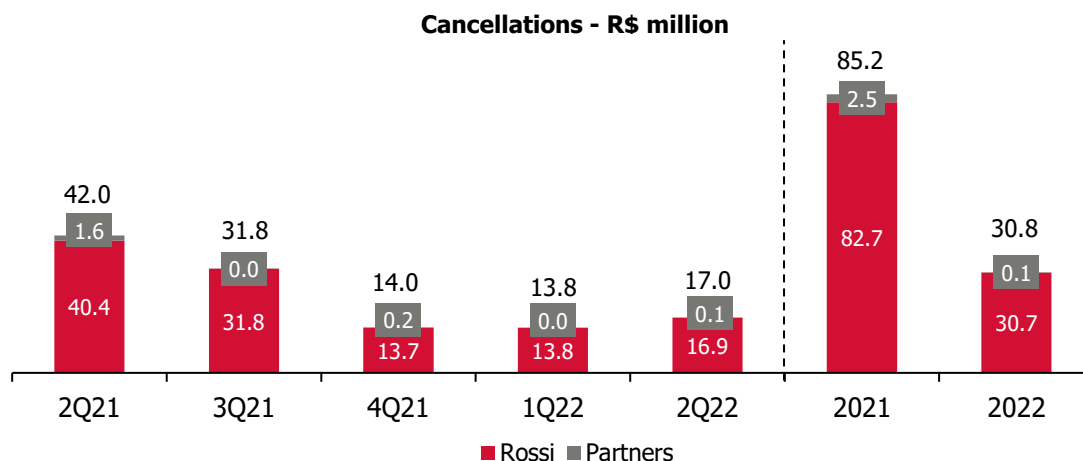
LTM SoS   Rossi %	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	157.4	147.0	144.2	125.8	125.7
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>157.4</b>	<b>147.0</b>	<b>144.2</b>	<b>125.8</b>	<b>125.7</b>
Gross Sales	(128.7)	(105.6)	(94.8)	(67.9)	(62.0)
<b>Sales speech (SOS) (%)</b>	<b>81.7%</b>	<b>71.9%</b>	<b>65.8%</b>	<b>54.0%</b>	<b>49.3%</b>
Sales cancellation	147.7	142.6	128.3	99.8	76.2
Adjusts / Revalue	(50.7)	(57.1)	(57.5)	(40.8)	(28.5)
<b>Inventory - EOF</b>	<b>125.7</b>	<b>126.8</b>	<b>120.1</b>	<b>116.9</b>	<b>111.5</b>

In this quarter, SoS totaled 14%, 2.9 p.p. higher than the performance in the first quarter of 2022. In the last 12 months, SoS was 49%, down by 4.7 p.p. of the SoS recorded in the last 12 months ended March 2022.

The amounts highlighted in the table above as Adjustments/Revaluations refer to the price revaluation of canceled units that returned to the Company's inventory (R\$5.8 million – Rossi's share in 2Q22).

### SALES CANCELLATIONS

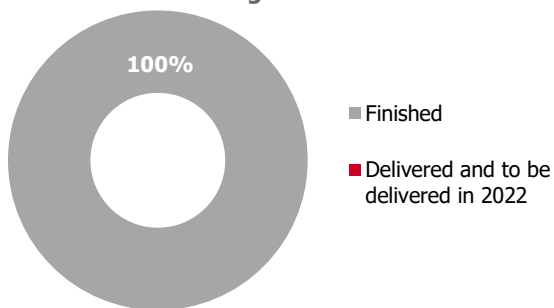
In the second quarter of 2022, cancellations totaled R\$17.0 million (R\$16.9 million – Rossi’s share), decreasing by 58% in Rossi's share compared to the same period in the previous year. In the first six months of the year, cancellations fell by 63% in Rossi’s share compared to the same period in 2021.



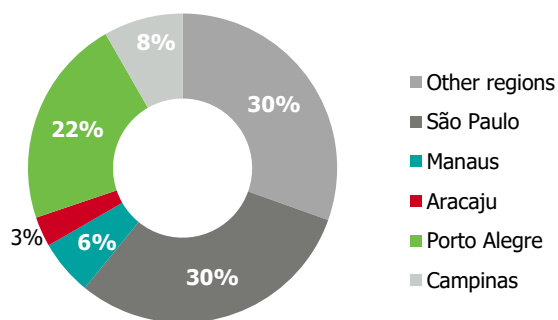
Cancellations are directly associated with the Company's effort to monetize its defaulting Accounts Receivable. Of the total canceled units in the first six months, 96% have already been resold, contributing to the maintenance of the high resale ratio of the last few quarters and for the recurring generation of operating cash.

The following charts show the cancellations (Rossi’s share) by construction stage and metropolitan region:

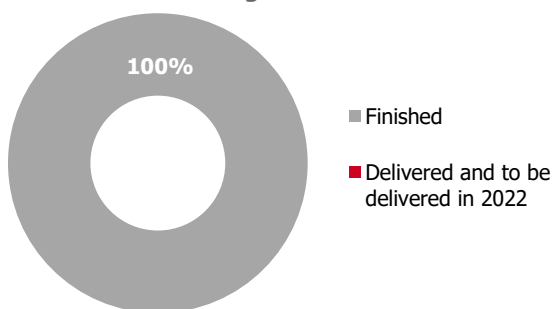
**2Q22 Cancellations (% Rossi) - Construction stage**



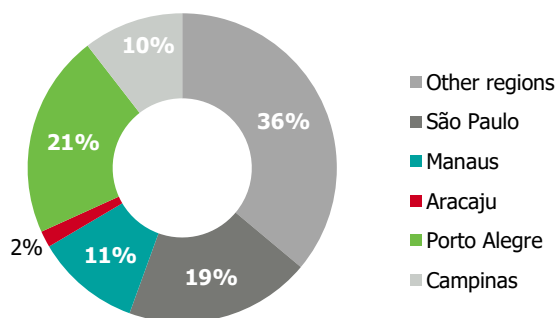
**2Q22 Cancellations (% Rossi) - Region**



**2022 Cancellations (% Rossi) - Construction stage**



**2022 Cancellations (% Rossi) - Region**





The tables below detail the cancellations by construction stage and metropolitan region, both for Rossi and for the 100% consolidation, in the second quarter of 2022 and for the first six months of the year:

2Q22 Cancellations (100%) - R\$ million	Finished	2022	Total
Campinas	1.4	-	1.4
Manaus	1.0	-	1.0
Aracaju	0.5	-	0.5
Porto Alegre	3.7	-	3.7
São Paulo	5.1	-	5.1
Other regions	5.2	-	5.2
<b>Total</b>	<b>17.0</b>	<b>-</b>	<b>17.0</b>

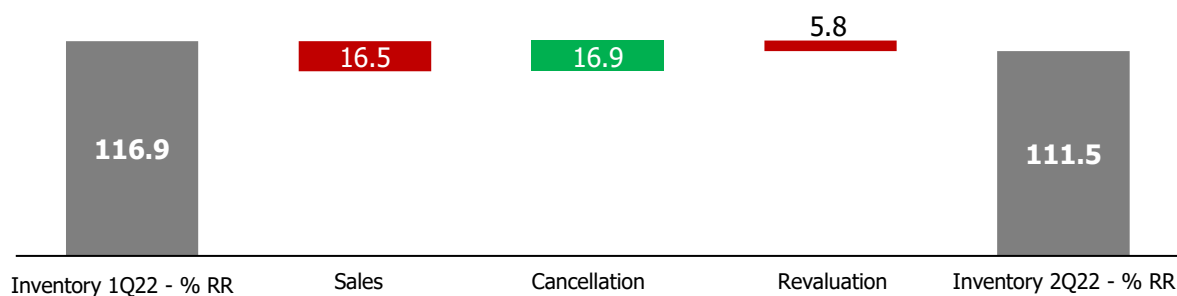
2Q22 Cancellations (100%) - R\$ million	Finished	2022	Total
Campinas	1.4	-	1.4
Manaus	1.0	-	1.0
Aracaju	0.5	-	0.5
Porto Alegre	3.7	-	3.7
São Paulo	5.1	-	5.1
Other regions	5.1	-	5.1
<b>Total</b>	<b>16.9</b>	<b>-</b>	<b>16.9</b>

2022 Cancellations (100%) - R\$ million	Finished	2022	Total
Campinas	3.2	-	3.2
Manaus	3.4	-	3.4
Aracaju	0.5	-	0.5
Porto Alegre	6.5	-	6.5
São Paulo	6.0	-	6.0
Other regions	11.2	-	11.2
<b>Total</b>	<b>30.8</b>	<b>-</b>	<b>30.8</b>

2022 Cancellations (100%) - R\$ million	Finished	2022	Total
Campinas	3.2	-	3.2
Manaus	3.4	-	3.4
Aracaju	0.5	-	0.5
Porto Alegre	6.5	-	6.5
São Paulo	6.0	-	6.0
Other regions	11.1	-	11.1
<b>Total</b>	<b>30.7</b>	<b>-</b>	<b>30.7</b>

## INVENTORY AT MARKET VALUE

Rossi's share of inventory at market value reached R\$111.5 million in the quarter, and had the following changes when compared to the inventory in 1Q22:



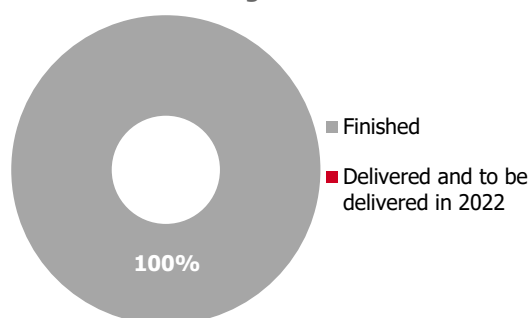
The following tables present detailed information by product line, year of launch, and expected year of delivery:

Inventory (% Rossi)	Launch Year (R\$ million)						
	2010 and before	2011	2012	2013	2014	2017	Total
Commercial	0.6	36.2	0.2	-	-	-	36.9
Conventional	10.0	8.1	18.4	14.7	16.8	0.7	68.8
Economic Segment	4.1	0.7	0.3	0.7	-	-	5.8
<b>Total</b>	<b>14.7</b>	<b>45.1</b>	<b>18.8</b>	<b>15.4</b>	<b>16.8</b>	<b>0.7</b>	<b>111.5</b>

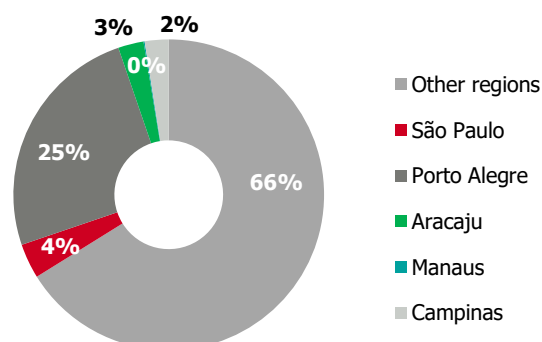
Inventory (% Rossi)	Launch Year (R\$ million)	
	Finished	Total
Commercial	36.9	36.9
Conventional	68.8	68.8
Economic Segment	5.8	5.8
<b>Total</b>	<b>111.5</b>	<b>111.5</b>

The following charts show Rossi's share in inventory by construction stage and metropolitan region:

2Q22 Inventory (%Rossi)  
- Construction stage



2Q22 Inventory (%Rossi) - Region



With the deliveries made in 2020, the Company's entire inventory consists of finished units. Inventory in non-strategic regions accounted for 66% of the total inventory.

The following tables break down information by region, year of launch, and year of estimated delivery:

Inventory (% Rossi)	Launch Year (R\$ million)						
	2010 and before	2011	2012	2013	2014	2017	Total
Campinas	1.1	-	-	1.0	-	0.7	2.8
Manaus	-	0.1	-	-	-	-	0.1
Aracaju	-	0.5	1.6	0.8	-	-	3.0
Porto Alegre	-	-	-	11.3	16.5	-	27.8
São Paulo	1.0	-	2.7	-	0.3	-	4.0
Other regions	12.6	44.4	14.4	2.3	-	-	73.7
<b>Total</b>	<b>14.7</b>	<b>45.1</b>	<b>18.8</b>	<b>15.4</b>	<b>16.8</b>	<b>0.7</b>	<b>111.5</b>

Inventory (% Rossi)	Delivery Year (R\$ million)	
	Finished	Total
Campinas	2.8	2.8
Manaus	0.1	0.1
Aracaju	3.0	3.0
Porto Alegre	27.8	27.8
São Paulo	4.0	4.0
Other regions	73.7	73.7
<b>Total</b>	<b>111.5</b>	<b>111.5</b>

Exhibit V to this report shows the breakdown, by city, of 100% of the inventory.

**LANDBANK**

Rossi's landbank is broken down according to the Company's strategy and the corresponding operating profile. The landbank currently has a PSV of R\$2.0 billion (R\$1.9 billion – Rossi's share).

In the new breakdown, defined during the budgeting process for 2022, R\$656 million are allocated to real estate development or allotments, and may be developed in partnership with other real estate players and financial investors, over the next years. The remaining R\$1.4 billion is composed of land that is in initial stages of development and maturation and, therefore, may be canceled or sold if interesting opportunities arise, which would contribute to the Company's short-term cash generation and reduce the cost of maintaining these properties.

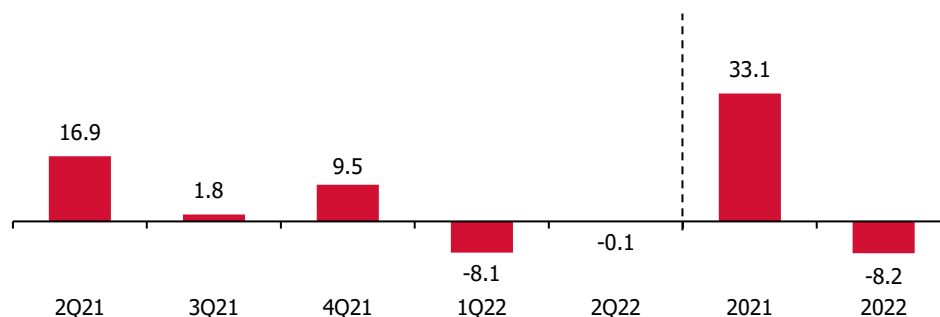
## FINANCIAL PERFORMANCE

The financial information presented in this release has been prepared under the accounting practices generally accepted in Brazil, including CPC19 (R2) and CPC36 (R3), which refer to the consolidation of certain equity interests. Since 1Q13, Rossi has consolidated all the interests held in its subsidiaries and affiliates according to these pronouncements.

### NET REVENUE

Net revenue from the sale of properties and services, recognized by percentage of completion ("PoC"), totaled a negative R\$0.1 million in 2Q22, due to: (i) negative net sales recorded in this quarter, and (ii) the fact that the increase in the IGP-M, the main inflation index used to adjust Accounts Receivable for finished units, was offset by an additional Provision for Cancellations, since a large portion of this Accounts Receivable is overdue and in default.

Net Revenue - R\$ million



### COST OF PROPERTIES AND SERVICES SOLD

Cost of real estate and services reached a negative value and presented a significant reduction in the quarter compared to the same period in 2021, due to effects caused by the Provision for Cancellations.

R\$ MM	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
Construction + Land	16.2	1.6	914.6%	24.2	16.2	49.5%
Provision for sales cancellation	-33.7	0.0	n.a.	-30.6	0.0	n.a.
Financial charges	0.7	0.1	1,023.8%	1.5	2.4	-37.5%
<b>Costs of Property and Services</b>	<b>-16.8</b>	<b>1.7</b>	<b>-1,112.5%</b>	<b>-4.9</b>	<b>18.5</b>	<b>-126.5%</b>

### GROSS PROFIT AND MARGIN

Gross profit was R\$16.7 million in 2Q22, while gross profit adjusted by financial charges allocated to costs was negative by R\$17.3 million. It's important to mention that, because this quarter's net revenue was negative by R\$0.1 million, some distortions in the measurement of gross margin and adjusted gross margin have arisen.

R\$ million	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
<b>Gross Profit</b>	<b>16.7</b>	<b>15.2</b>	<b>9.8%</b>	<b>-3.3</b>	<b>14.6</b>	<b>-122.6%</b>
Gross Margin (%)	-14,870.8%	90.2%	-14,961.0 p.p.	40.1%	44.0%	-3.9 p.p.
<b>Adjusted Gross Profit <sup>1</sup></b>	<b>17.3</b>	<b>15.3</b>	<b>13.6%</b>	<b>-1.8</b>	<b>16.9</b>	<b>-110.7%</b>
Adjusted Gross Margin (%)	-15,451.7%	90.5%	-15,542.2 p.p.	22.0%	51.2%	-29.1 p.p.

<sup>(1)</sup> Adjusted gross profit: excluding financial charges

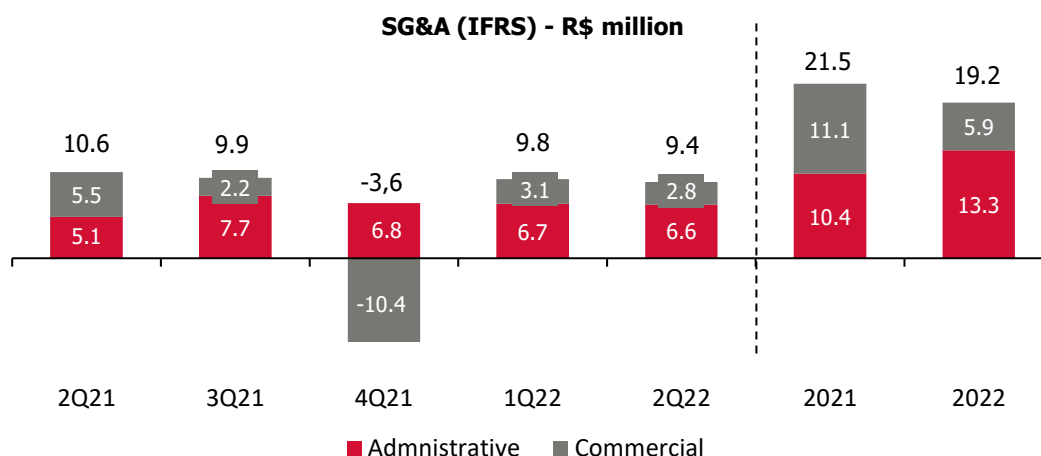
## OPERATING EXPENSES

According to IFRS, administrative expenses totaled R\$6.6 million in the second quarter of 2022, an increase of 29% against the same period of 2021.

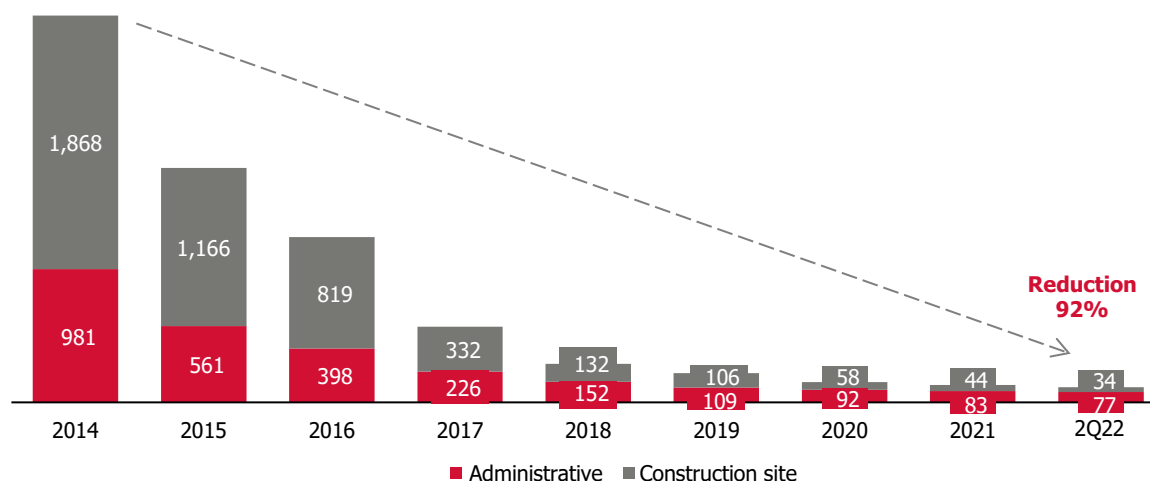
Commercial expenses totaled R\$2.8 million in 2Q22, a decrease of 49% against the same period of 2021. This result already includes the reclassification of the Provision for Cancellations, made from the fourth quarter of 2021 onwards.

R\$ million	IFRS					
	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
<b>Administrative (a)</b>	<b>6.6</b>	<b>5.1</b>	<b>29.5%</b>	<b>13.3</b>	<b>10.4</b>	<b>27.9%</b>
<b>Commercial (b)</b>	<b>2.8</b>	<b>5.5</b>	<b>-48.8%</b>	<b>5.9</b>	<b>11.1</b>	<b>-47.3%</b>
Administrative / Net Revenue	-5,859.3%	30.1%	-5,889.4 p.p.	-162.1%	31.4%	-193.6 p.p.
Commercial / Net Revenue	-2,509.0%	32.6%	-2,541.6 p.p.	-71.4%	33.6%	-105.1 p.p.
<b>(a) + (b)</b>	<b>9.4</b>	<b>10.6</b>	<b>-11.2%</b>	<b>19.2</b>	<b>21.5</b>	<b>-11.0%</b>
(a) + (b) / Net Revenue	-8,368.3%	62.7%	-8,431.0 p.p.	-233.6%	65.1%	-298.6 p.p.

The chart below shows the changes in SG&A, in IFRS:



It is also worth noting the efforts made by Rossi to adjust its business structure, especially since 2H14, when the administrative staff headcount was reduced by 92%. The chart below shows the changes in administrative staff and construction site employees over this period:



**OTHER NET OPERATING REVENUES/EXPENSES**

Other net operating expenses totaled R\$29.0 million in this second quarter, against R\$70.7 million recorded in 2Q21. In the first six months of 2022, other net operating expenses reached R\$103.8 million, compared to R\$56.0 million reached in 2021. Such difference is due to expenses with lawsuits, which increased by R\$64.7 million in this first half of 2022, and also to losses from the termination of partnerships negotiated with the Company's partners, which totaled R\$19.7 million.

**EBITDA**

Adjusted EBITDA for the second quarter of 2022 was negative by R\$24.8 million. This result shows a positive change of 63% in adjusted EBITDA when compared to 2Q21, as the following table shows:

R\$ million	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
Net income (loss)	-59.6	106.2	-156.1%	-200.6	73.7	-372.2%
(+/-) Net Financial Expenses (Income)	33.6	-213.1	-115.8%	83.7	-185.3	-145.2%
(+) Provision for income tax and social contribution	-0.6	38.4	-101.6%	0.0	40.3	-99.9%
(+) Depreciation and Amortization	0.3	0.7	-61.0%	0.6	1.5	-59.4%
(+/-) Non-controlling shareholders	0.9	0.2	244.9%	-14.4	4.2	-444.7%
<b>EBITDA<sup>1</sup></b>	<b>-25.5</b>	<b>-67.5</b>	<b>62.3%</b>	<b>-130.6</b>	<b>-65.6</b>	<b>-99.2%</b>
(+) Financial Charges Allocated to Cost	0.7	0.1	1023.8%	1.5	2.4	-37.5%
(+/-) Stock option plan	0.0	0.0	n.a.	0.0	0.0	n.a.
<b>Adjusted EBITDA<sup>2</sup></b>	<b>-24.8</b>	<b>-67.5</b>	<b>63.2%</b>	<b>-129.1</b>	<b>-63.2</b>	<b>-104.3%</b>
Adjusted EBITDA Margin (%)	22,140.0%	-400.3%	22,540.3 p.p.	1,573.4%	-191.0%	1,764.3 p.p.

<sup>1</sup> EBITDA as per CVM Instruction 527/2012.

<sup>2</sup> EBITDA Adjusted for expenses that do not represent cash disbursements and non-recurring items. For further information, please refer to the glossary at the end of this document.

The main impacts to EBITDA are described in the previous sections: Gross Profit, Operating Expenses and Other Net Operating Revenues/Expenses.

**NET FINANCIAL INCOME (LOSS)**

Net financial result was negative by R\$33.6 million in the second quarter of 2022, compared to a positive result of R\$213.1 million in the same period of the previous year, when financial discounts were obtained from Banco do Brasil, which allowed the settlement of the Company's corporate debts.

R\$ million	2Q22	2Q21	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
Financial Income	1.2	247.1	-99.5%	2.7	248.4	-98.9%
Financial Expenses	-34.8	-34.0	2.5%	-86.4	-63.1	-37.0%
<b>Financial Result</b>	<b>-33.6</b>	<b>213.1</b>	<b>-115.8%</b>	<b>-83.7</b>	<b>185.3</b>	<b>-145.2%</b>
Discounts obtained	0.0	245.5	-100.0%	0.0	245.5	-100.0%
<b>Proforma Financial Result</b>	<b>-33.6</b>	<b>-32.4</b>	<b>3.9%</b>	<b>-83.7</b>	<b>-60.2</b>	<b>39.0%</b>

**NET INCOME (LOSS)**

In 2Q22, Rossi recorded a net loss of R\$59.6 million, compared to a net profit of R\$106.2 million at the same period of 2021.

**BACKLOG RESULT**

Due to the conclusion of all the Company's constructions, there are no costs to be incurred in 2022 and, consequently, no backlog result.

**ACCOUNTS RECEIVABLE**

The balance of trade receivables in IFRS totaled R\$175.1 million in 2Q22, a slight decrease of 2% from the previous quarter.

R\$ million	2Q22	1Q22	Var. (%)
<b>Short Term</b>	<b>122.0</b>	<b>161.1</b>	<b>-24.3%</b>
Units under construction	-	-	n.d.
Finished units	328.3	344.3	-4.6%
Provision for sales cancellation	(220.5)	(222.3)	-0.8%
Receivables from land sale	14.2	39.1	-63.8%
<b>Long Term</b>	<b>53.1</b>	<b>18.3</b>	<b>189.5%</b>
Units under construction	-	-	n.d.
Finished units	32.3	34.9	-7.6%
Provision for sales cancellation	(21.7)	(22.6)	-3.9%
Receivables from land sale	42.5	6.0	614.0%
<b>Total</b>	<b>175.1</b>	<b>179.5</b>	<b>-2.4%</b>
<b>Receivables from Incorporations to be appropriated in the financial statements by the POC</b>			
Short Term	-	-	n.a.
Long Term	-	-	n.a.
<b>Total</b>	<b>-</b>	<b>-</b>	<b>n.a.</b>
<b>Total Accounts receivable</b>	<b>175.1</b>	<b>179.5</b>	<b>-2.4%</b>

**MARKETABLE PROPERTIES**

The following table details the Marketable Properties recorded at historical cost. With the conclusion and delivery of the latest construction works and the restructuring of the financial debt with Banco Bradesco and Banco do Brasil, there is no inventory of properties under construction nor capitalized interest linked to the Company's landbank.

R\$ million	2Q22	1Q22	Var. (%)
Finished properties	133.1	133.5	-0.3%
Properties under construction	-	-	n.d.
Land sites for future developments	195.0	226.7	-14.0%
Provision for sales cancellation	143.0	109.2	30.9%
<b>Total</b>	<b>471.1</b>	<b>469.4</b>	<b>0.4%</b>

**DEBT**

Under IFRS, Rossi ended 2Q22 with a cash balance of R\$4.4 million and total indebtedness of R\$ 598.8 million.

R\$ million	2Q22	1Q22	Var. (%)
<b>Short Term</b>	<b>551.5</b>	<b>542.8</b>	<b>1.6%</b>
Construction Loans	353.7	354.5	-0.2%
SFH	314.5	317.8	-1.0%
CCB 1	39.3	36.7	7.0%
Working Capital	194.7	187.1	4.1%
Receivables Securitization	3.0	1.2	149.5%
<b>Long Term</b>	<b>47.4</b>	<b>46.0</b>	<b>3.0%</b>
Construction Loans	-	-	n.d.
SFH	-	-	n.d.
CCB 1	-	-	n.d.
Working Capital	47.4	46.0	3.0%
Receivables Securitization	-	-	n.d.
<b>Total Debt</b>	<b>598.8</b>	<b>588.8</b>	<b>1.7%</b>
Cash and Cash Equivalents	4.4	5.4	-18.9%
<b>Net Debt</b>	<b>594.5</b>	<b>583.4</b>	<b>1.9%</b>
<b>Net Debt / Equity</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>
<b>Cash Generation (Consumption)</b>	<b>-11.0</b>	<b>9.6</b>	<b>-215.4%</b>

CCB<sup>1</sup> - Bank Credit Notes

Over 2021 and 2022, the Company successfully concluded the restructuring and settlement of some of its corporate debt contracts with Banco Bradesco and Banco do Brasil. This was settled mainly by using cash from the sale of assets that collateralized these debts and financial discounts obtained with the banks.

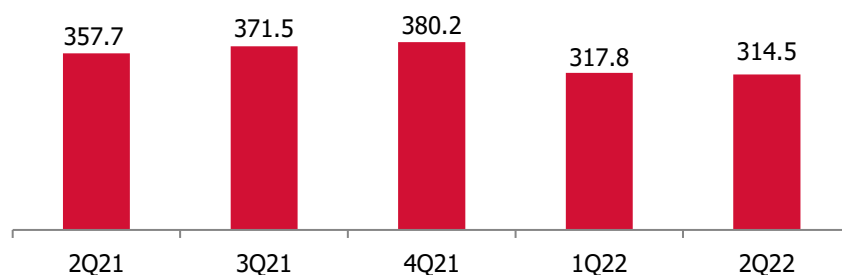
Since then, the quarter-on-quarter variations presented in the balance of the Company's debts refer to the accrued interest in the period, along with the amortizations made through sale and transfer of collateral assets. Such effects can be better demonstrated in the graphs presented below:

**Corporate Debt Evolution (IFRS) - R\$ million**





SFH Debt Evolution (IFRS) - R\$ million



To maintain transparency of the information disclosed so that all economic agents can understand the current situation of Rossi's operations, the following tables present the Company's indebtedness using two approaches that are complementary to IFRS: (i) 100% of the companies, regardless of the IFRS consolidation criteria; and (ii) Rossi's proportional share in the developments:

## IFRS

R\$ million	1Q21	2Q21	3Q21	4Q21	1Q22
<b>Total Debt</b>	<b>575.1</b>	<b>591.7</b>	<b>602.9</b>	<b>588.8</b>	<b>598.8</b>
Cash and Equivalents	31.8	21.7	10.0	5.4	4.4
<b>Net Debt</b>	<b>543.3</b>	<b>570.0</b>	<b>593.0</b>	<b>583.4</b>	<b>594.5</b>
<b>Net Debt / Equity</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>
<b>Cash Generation (Consumption) in the quarter</b>	<b>265.2</b>	<b>(26.7)</b>	<b>(23.0)</b>	<b>9.6</b>	<b>(11.0)</b>
<b>LTM Cash Generation (Consumption)</b>					<b>(51.1)</b>

## 100%

R\$ million	1Q21	2Q21	3Q21	4Q21	1Q22
<b>Total Debt</b>	<b>575.2</b>	<b>591.9</b>	<b>602.9</b>	<b>588.8</b>	<b>598.8</b>
Cash and Equivalents	33.5	22.6	11.4	5.4	4.4
<b>Net Debt</b>	<b>541.7</b>	<b>569.3</b>	<b>591.5</b>	<b>583.4</b>	<b>594.4</b>
<b>Net Debt / Equity</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>
<b>Cash Generation (Consumption) in the quarter</b>	<b>265.3</b>	<b>(27.6)</b>	<b>(22.2)</b>	<b>8.1</b>	<b>(11.0)</b>
<b>LTM Cash Generation (Consumption)</b>					<b>(52.7)</b>

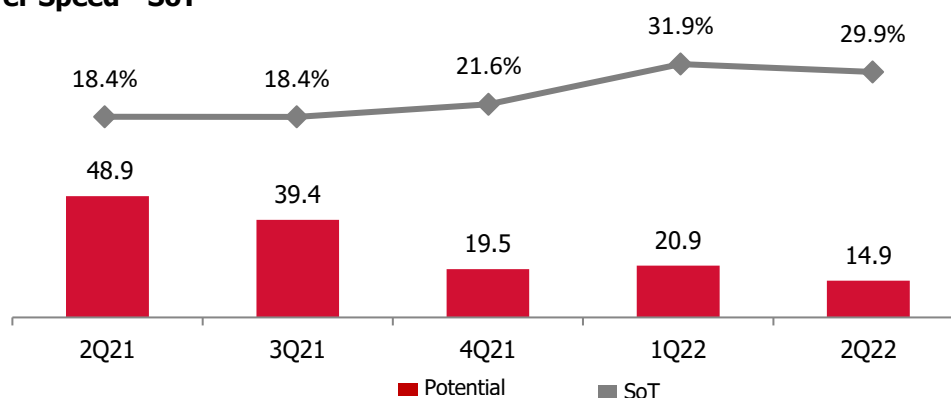
## Proportional

R\$ million	1Q21	2Q21	3Q21	4Q21	1Q22
<b>Total Debt</b>	<b>566.1</b>	<b>582.8</b>	<b>593.7</b>	<b>588.8</b>	<b>598.8</b>
Cash and Equivalents	32.7	22.2	10.8	5.4	4.4
<b>Net Debt</b>	<b>533.4</b>	<b>560.6</b>	<b>582.9</b>	<b>583.4</b>	<b>594.5</b>
<b>Net Debt / Equity</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>	<b>n.d.</b>
<b>Cash Generation (Consumption) in the quarter</b>	<b>265.2</b>	<b>(27.2)</b>	<b>(22.3)</b>	<b>(0.5)</b>	<b>(11.0)</b>
<b>LTM Cash Generation (Consumption)</b>					<b>(61.0)</b>

**TRANSFERS**

The chart below shows the quarterly index that measures transfer efficiency. The red bars indicate potential transfer amounts, that is, the sum of the outstanding balance of the finished units already legally registered, and possible transfers to financial institutions. The Speed of Transfers (SoT) is measured by the volume of transfers and settlements as a proportion of the potential value in the period.

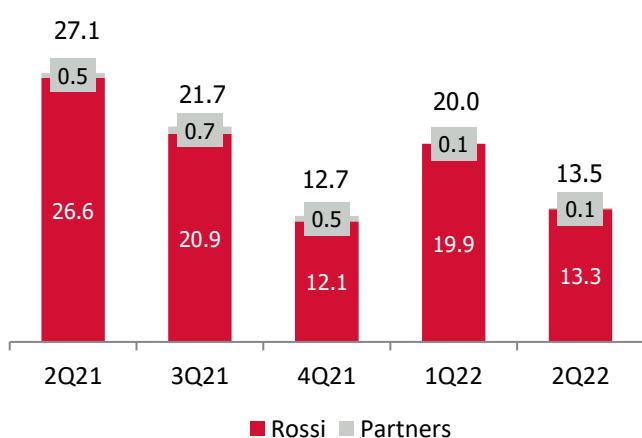
**Transfer Speed - SoT**



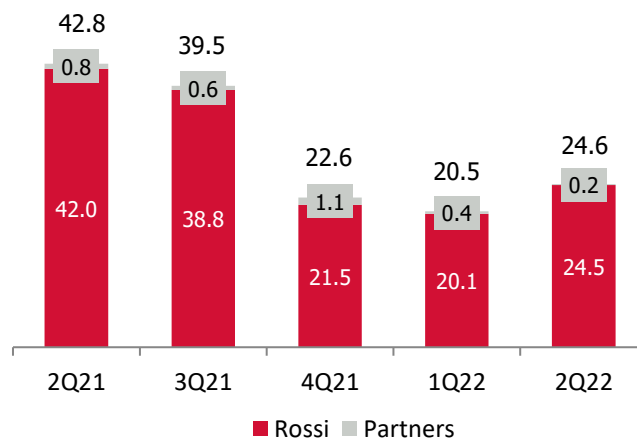
SoS in the second quarter of 2022 reached 29.9%, in line with the performance recorded in the previous quarter, as the agreement signed with Caixa Econômica Federal to resume the financing of Rossi Reserva units, a project in Porto Alegre, remains valid.

Cash inflows, which consider the volume of transfers and payments received from clients, reached R\$24.6 million in the quarter (R\$24.5 million – Rossi’s share), a decrease of 42% in Rossi’s share compared to 2Q21. This variation was mainly due to the reduction in the debt balance of potential transfer agreements and is directly related to the natural reduction in inventories and gross sales. When compared to 1Q22, however, cash inflows increased by 22%, due to higher volumes of new transfers in the last two quarters. The charts below show the evolution of transfers and settlements, as well as a cash inflow in recent quarters:

**Transfer (signature + settlement) - R\$ million**



**Cash Inflow - R\$ million**



**RELATIONSHIP WITH INDEPENDENT AUDITORS**

Under CVM Instruction 381/03, we announce that RSM Brasil Auditores Independentes was engaged to provide the following services: audit of the financial statements according to the accounting practices adopted in Brazil and International Financial Reporting Standards ("IFRS"); and review of the interim financial information according to Brazilian and international standards on the review of interim financial information (NBC TR 2410 and ISRE 2410 - Review of Interim Information Performed by the Independent Auditor of the Entity). The Company did not engage the independent auditor on activities other than those related to the audit of the financial statements.

The engagement of the independent auditor is based on principles that assure the auditor's independence, namely (a) the auditor should not audit its work; (b) the auditor should not have management duties; and (c) the auditor should not provide services that may be prohibited under the regulations in effect. Additionally, Management has obtained a declaration from the independent auditor stating that the special services provided do not affect its professional independence.

The information contained in the performance report that is not clearly identified as a copy of the information contained in the financial statements has not been audited or reviewed.

## EXHIBIT I | 100% INDICES - R\$ MILLION

Quarterly SoS   100%	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	127.5	128.0	129.2	121.5	118.2
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>127.5</b>	<b>128.0</b>	<b>129.2</b>	<b>121.5</b>	<b>118.2</b>
Gross Sales	(22.5)	(16.4)	(15.8)	(13.5)	(16.5)
<b>Sales speech (SOS) (%)</b>	<b>17.6%</b>	<b>12.8%</b>	<b>12.2%</b>	<b>11.1%</b>	<b>13.9%</b>
Sales cancellation	42.0	31.8	14.0	13.8	17.0
Adjusts / Revalue	(19.0)	(14.2)	(5.9)	(3.7)	(7.0)
<b>Inventory - EOF</b>	<b>128.0</b>	<b>129.2</b>	<b>121.5</b>	<b>118.2</b>	<b>111.7</b>

LTM SoS   100%	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	166.4	154.1	148.8	127.5	128.0
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>166.4</b>	<b>154.1</b>	<b>148.8</b>	<b>127.5</b>	<b>128.0</b>
Gross Sales	(135.8)	(107.9)	(95.6)	(68.1)	(62.1)
<b>Sales speech (SOS) (%)</b>	<b>81.6%</b>	<b>70.0%</b>	<b>64.2%</b>	<b>53.5%</b>	<b>48.5%</b>
Sales cancellation	156.3	146.8	131.0	101.6	76.6
Adjusts / Revalue	(58.8)	(63.8)	(62.7)	(42.7)	(30.7)
<b>Inventory - EOF</b>	<b>128.0</b>	<b>129.2</b>	<b>121.5</b>	<b>118.2</b>	<b>111.7</b>

## EXHIBIT II | IFRS INDICES - R\$ MILLION

Quarter SOS - IFRS Consolidated	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	125.1	125.6	126.8	121.0	117.7
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>125.1</b>	<b>125.6</b>	<b>126.8</b>	<b>121.0</b>	<b>117.7</b>
Gross Sales	(22.5)	(16.4)	(15.8)	(13.5)	(16.5)
<b>Sales speech (SOS) (%)</b>	<b>18.0%</b>	<b>13.1%</b>	<b>12.4%</b>	<b>11.1%</b>	<b>14.0%</b>
Sales cancellation	42.0	31.8	14.0	13.8	17.0
Adjusts / Revalue	(19.0)	(14.2)	(4.0)	(3.7)	(7.0)
<b>Inventory - EOF</b>	<b>125.6</b>	<b>126.8</b>	<b>121.0</b>	<b>117.7</b>	<b>111.2</b>

Quarter SOS - Equity Result	2Q21	3Q21	4Q21	1Q22	2Q22
Inventory - BOF	2.4	2.4	2.5	0.6	0.5
Launches	-	-	-	-	-
<b>Inventory + Launches</b>	<b>2.4</b>	<b>2.4</b>	<b>2.5</b>	<b>0.6</b>	<b>0.5</b>
Gross Sales	-	-	-	-	-
<b>Sales speech (SOS) (%)</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
Sales cancellation	-	-	-	-	-
Adjusts / Revalue	0.0	0.1	(1.9)	(0.1)	0.0
<b>Inventory - EOF</b>	<b>2.4</b>	<b>2.5</b>	<b>0.6</b>	<b>0.5</b>	<b>0.5</b>

## EXHIBIT III | STATEMENT OF INCOME

Income Statement (R\$ '000)	2022	2021	Var. (2Q22 x 2Q21)	2022	2021	Var. (2022 x 2021)
<b>Gross Operating Revenue</b>						
Property Sales and Services	17,925	19,975	-10%	32,123	48,918	-34%
Provision for Sales Cancellation	-15,829	-2,873	-451%	-38,588	-15,019	-157%
Sales taxes	-2,208	-241	-816%	-1,742	-807	-116%
<b>Net Operating Revenue</b>	<b>-112</b>	<b>16,861</b>	<b>-101%</b>	<b>-8,207</b>	<b>33,092</b>	<b>-125%</b>
<b>Cost of Property and Services</b>	<b>16,797</b>	<b>-1,659</b>	<b>-1,112%</b>	<b>4,915</b>	<b>-18,538</b>	<b>-127%</b>
Construction and Land	-16,244	-1,601	-915%	-24,170	-16,162	-50%
Provision for Sales Cancellation	33,693	0	n,d,	30,570	0	n,d,
Financial Charges	-652	-58	-1,024%	-1,485	-2,376	37%
<b>Gross Income</b>	<b>16,685</b>	<b>15,202</b>	<b>10%</b>	<b>-3,292</b>	<b>14,554</b>	<b>-123%</b>
<b>Gross Margin</b>	<b>-14,870.8%</b>	<b>90.2%</b>	<b>-14,961 p.p.</b>	<b>40.1%</b>	<b>44.0%</b>	<b>-4 p.p.</b>
<b>Gross Margin (ex interest)</b>	<b>-15,451.7%</b>	<b>90.5%</b>	<b>90.5%</b>	<b>22.0%</b>	<b>51.2%</b>	<b>51.2%</b>
<b>Operating Expenses</b>	<b>-42,458</b>	<b>-83,470</b>	<b>49%</b>	<b>-127,944</b>	<b>-81,656</b>	<b>-57%</b>
Administrative	-6,574	-5,078	-29%	-13,305	-10,404	-28%
Selling	-2,815	-5,501	49%	-5,863	-11,128	47%
Depreciation and Amortization	-281	-720	61%	-622	-1,533	59%
Equity Result	-3,792	-1,449	-162%	-4,351	-2,630	-65%
Other Operating Revenue (Expenses)	-28,996	-70,722	59%	-103,803	-55,961	-85%
<b>Earnings before Financial Result</b>	<b>-25,773</b>	<b>-68,268</b>	<b>62%</b>	<b>-131,236</b>	<b>-67,102</b>	<b>-96%</b>
<b>Financial Result</b>	<b>-33,630</b>	<b>213,144</b>	<b>-116%</b>	<b>-83,672</b>	<b>185,294</b>	<b>-145%</b>
Financial Revenue	1,183	247,101	-100%	2,728	248,373	-99%
Financial Expenses	-34,813	-33,957	-3%	-86,400	-63,079	-37%
<b>Operating Income (Loss)</b>	<b>-59,403</b>	<b>144,876</b>	<b>-141%</b>	<b>-214,908</b>	<b>118,192</b>	<b>-282%</b>
<b>Operating Margin</b>	<b>52,945.4%</b>	<b>859.2%</b>	<b>52,086 p.p.</b>	<b>2,618.5%</b>	<b>357.2%</b>	<b>2,261 p.p.</b>
Provision for Taxes and Contributions	-2,097	-39,246	95%	-5,321	-40,476	87%
Deferred Income Tax and S. Contribution	2,727	846	222%	5,282	136	3,784%
Minorities	-852	-247	-245%	14,363	-4,167	-445%
<b>Net Income (Loss)</b>	<b>-59,625</b>	<b>106,229</b>	<b>-156%</b>	<b>-200,584</b>	<b>73,685</b>	<b>-372%</b>
<b>Net Margin</b>	<b>53,143.2%</b>	<b>630.0%</b>	<b>52,513 p.p.</b>	<b>2,444.0%</b>	<b>222.7%</b>	<b>2,221 p.p.</b>

## EXHIBIT IV | BALANCE SHEET

Assets (R\$ '000)	2Q22	1Q22	Var. (2Q22 x 1Q22)
<b>Current</b>			
Cash and Cash Equivalents	3,549	3,921	-9.5%
Marketable securities	832	1,496	-44.4%
Trade receivables	122,020	161,132	-24.3%
Properties to sell	296,837	261,643	13.5%
Other Credits	15,220	19,999	-23.9%
<b>Total current assets</b>	<b>438,458</b>	<b>448,191</b>	<b>-2,2%</b>
<b>Noncurrent</b>			
Trade receivables	53,100	18,341	189.5%
Properties to sell	174,297	207,768	-16.1%
Judicial deposits	45,450	53,525	-15.1%
Related parties	66,528	33,226	100.2%
Advance to business partners	116,630	118,004	-1.2%
Deferred taxes and contributions	0	0	n.a.
Investments	27,804	29,444	-5.6%
Property, Plant and Equipment	376	453	-17.0%
Intangible Assets	1,772	2,047	-13.4%
<b>Total non-current assets</b>	<b>485,957</b>	<b>462,808</b>	<b>5.0%</b>
<b>Total Assets</b>	<b>924,415</b>	<b>910,999</b>	<b>1.5%</b>
<b>Liabilities and Shareholders Equity (R\$ '000)</b>			
<b>Current</b>			
Construction loans - real estate credit	551,467	542,828	1.6%
Suppliers	41,165	45,651	-9.8%
Accounts payable for land acquisition	1,573	11,616	-86.5%
Salaries and payroll charges	1,103	1,246	-11.5%
Taxes and contributions payable	212,369	199,819	6.3%
Profit sharing payable	0	0	n.a.
Advances from clients	55,787	64,521	-13.5%
Related parties	43,042	45,245	-4.9%
Deferred taxes and contributions	15,130	16,462	-8.1%
Other accounts payable	567,525	517,709	9.6%
<b>Total Current</b>	<b>1,489,161</b>	<b>1,445,097</b>	<b>3.0%</b>
<b>Non Current</b>			
Construction loans - real estate credit	47,367	45,979	3.0%
Accounts payable for land acquisition	0	0	n.a.
Taxes and contributions payable	8,204	8,410	-2.4%
Provision for risks	209,657	185,341	13.1%
Provision for guarantees	783	1,142	-31.4%
Deferred taxes and contributions	27,258	27,776	-1.9%
Provision for investment losses	15,851	18,348	-13.6%
Other accounts payable	9,202	2,239	3
<b>Total Non Current</b>	<b>318,322</b>	<b>289,235</b>	<b>10.1%</b>
<b>Shareholders' Equity</b>			
Capital stock	2,654,090	2,654,090	0.0%
Treasury stock	-49,154	-49,154	0.0%
Capital reserve	70,107	70,107	0.0%
Accrued earnings	-3,557,221	-3,497,596	1.7%
<b>Total Shareholders' Equity</b>	<b>-882,178</b>	<b>-822,553</b>	<b>7.2%</b>
Minority Interest	-890	-780	14.1%
<b>Total Liabilities and Shareholders' Equity</b>	<b>924,415</b>	<b>910,999</b>	<b>1.5%</b>

**EXHIBIT V – Inventory (100%)**

PSV (R\$ million) – 100%	Finished	Total
Brasília	42.8	42.8
Porto Alegre	27.8	27.8
Duque de Caxias	13.3	13.3
Rio de Janeiro	5.3	5.3
Xangri-Lá	3.9	3.9
Curitiba	3.4	3.4
Aracaju	3.0	3.0
Santos	2.7	2.7
Natal	2.1	2.1
Campinas	1.3	1.3
Paulínia	1.0	1.0
Londrina	0.9	0.9
São Paulo	0.8	0.8
Belo Horizonte	0.4	0.4
Valparaíso	0.4	0.4
Barueri	0.3	0.3
Taubaté	0.3	0.3
Itaboraí	0.3	0.3
Votorantim	0.3	0.3
Hortolândia	0.2	0.2
Other regions	1.2	1.2
<b>Total</b>	<b>111.7</b>	<b>111.7</b>



**GLOSSARY**

Cash Burn – Measured by the variation of net debt, adjusted by capital increases, dividends paid, and non-recurring expenses.

CPC – Brazilian Accounting Pronouncements Committee – Created by CFC Resolution 1,055/05 “to analyze, prepare, and issue Technical Pronouncements on Accounting procedures, and disclose such information to enable the issue of standards by the Brazilian regulatory entity, aiming at centralizing and standardizing their production process, always taking into account the convergence of Brazilian Accounting with international standards”.

EBITDA – Net income for the year adjusted to income and social contribution taxes on income; depreciation and amortization expenses; and financial charges allocated to the cost of properties sold. The method used to calculate Rossi’s EBITDA is in line with the definition adopted by CIV, as provided for in CVM Instruction 527, of October 4, 2012.

Adjusted EBITDA – Calculated based on the net income adjusted to income and social contribution taxes on income; depreciation and amortization expenses; financial charges allocated to the cost of properties sold; interest capitalized in CIV; share issue expenses; stock option plan expenses; and other non-operating expenses. Adjusted EBITDA is not a measure of financial performance according to the Accounting Practices Adopted in Brazil, thus, it should not be considered separately or as an alternative to net income, as a measure of operating performance, or an alternative to operating cash flows or measure of liquidity. There is not a standard definition for “Adjusted EBITDA”, and Rossi’s definition of Adjusted EBITDA may not be comparable with those used by other companies.

INCC – National Construction Cost Index, measured by Fundação Getúlio Vargas.

Landbank – Landbank for future developments purchased in cash or through exchange.

Backlog Margin – Equivalent to “Backlog Results” divided by “Backlog Revenues” to be recognized in future periods.

PoC Method – Revenues, costs, and expenses related to real estate developments are recognized according to the percentage of completion (“PoC”) method, by measuring the evolution of construction works to the actual costs incurred against total expenses budgeted for each phase of the project, according to technical standard OCPC 04 – Application of ICPC 02 Technical Interpretation to Brazilian Real Estate Developers.

Exchange – Land purchase system through which landowners receive a certain number of units or a percentage of revenues from the development to be built in exchange for the land. The exchange method reduces the need for financial resources and, as a result, increases the returns.

Backlog revenues – Backlog revenues correspond to contracted sales whose revenues will be recognized in future periods, according to the evolution of works, rather than upon the signature of agreements. Accordingly, the balance of Backlog Revenues corresponds to revenues that will be recognized in future periods regarding past sales.

Minha Casa Minha Vida (MCMV) – Housing program launched in 2009 and comprises units worth up to R\$170,000/unit.

SFH Funds – These originate from the Unemployment Severance Fund (FGTS) of savings accounts. Commercial banks must invest 65% of these deposits in the real estate sector for the acquisition of property by individuals or for developers at rates that are lower than those used in the common market.

CFC Resolution 963/03 and PoC Method (Percentage of Completion) – Revenues, as well as costs and expenses related to development activities are recognized to income throughout the construction of the development, to the extent of the costs incurred, according to CFC Resolution 963/03.

Backlog Results – Due to the recognition of revenues and costs according to the progress of the works (PoC method), rather than upon the execution of the agreements, we recognize development revenues and expenses from contracts signed in future periods. Accordingly, the balance of Backlog Results corresponds to revenues with fewer costs to be recognized in future periods regarding past sales.

Contracted Sale – Each contract resulting from the sale of units throughout a given period of time, including the units being launched and the units in our inventory. Contracted sales are recognized in revenues according to the progress of the works (PoC method).

PSV – Potential Sales Value.

Launched PSV – Potential Sales Value corresponding to the total amount to be potentially obtained by the Company from the sale of all units launched from a given real estate development at a certain price.

Rossi PSV – Potential Sales Value obtained, or to be obtained, by Rossi from the sale of all units of a given real estate development, at a price estimated at the launch, proportionally to our share in the project.

SoS – Speed of Sales.