ROSSI

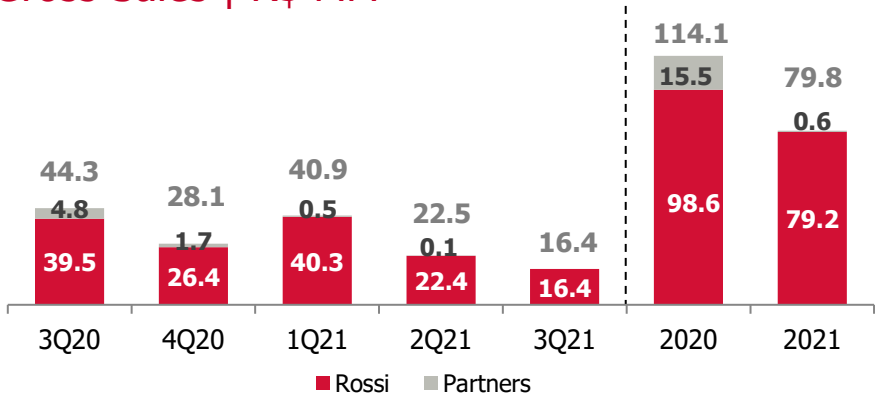


3Q21 Results

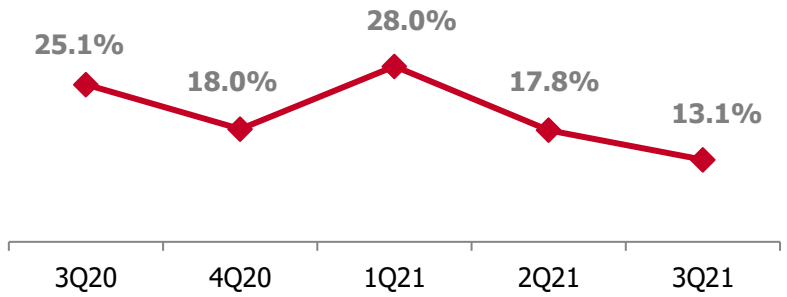
November 11, 2021

Operating Indicators

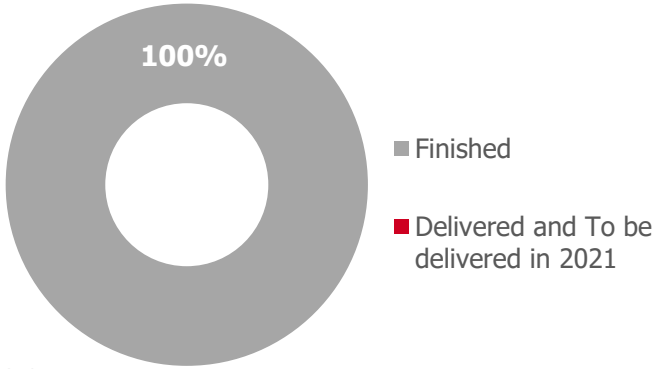
Gross Sales | R$ MM



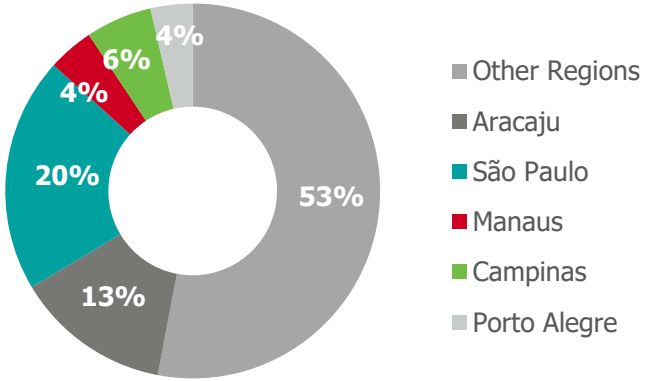
Quarterly SoS (% Rossi)



Gross Sales 3Q21 | Construction Stage[1]



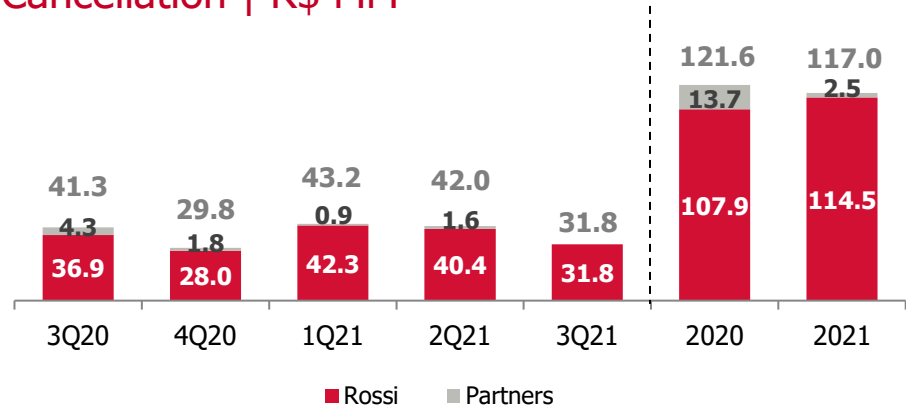
Gross Sales 3Q21 | Region[1]



[1] Company's share

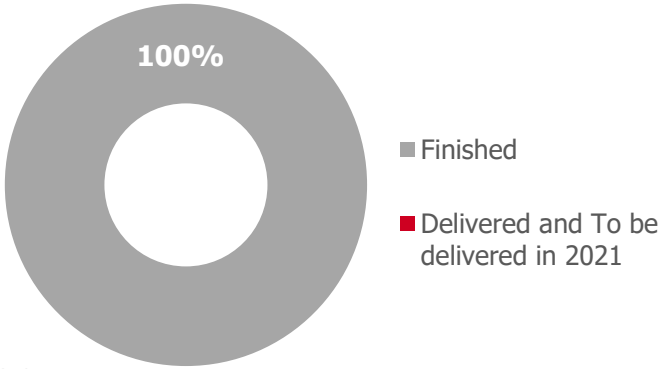
Operating Indicators

Cancellation | R$ MM

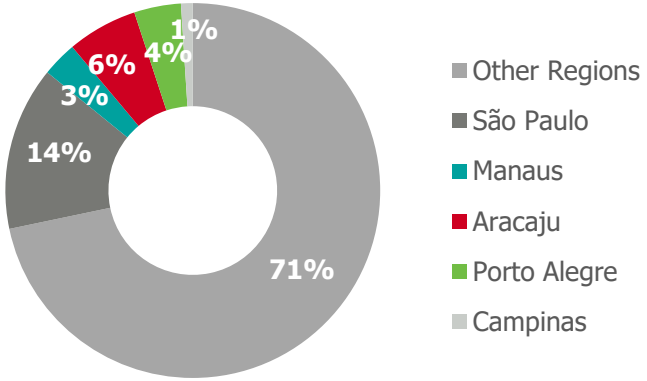


- **87%** of cancelled units were already resold.

Cancellation 3Q21 | Construction Stage[1]



Cancellation 3Q21 | Region[1]



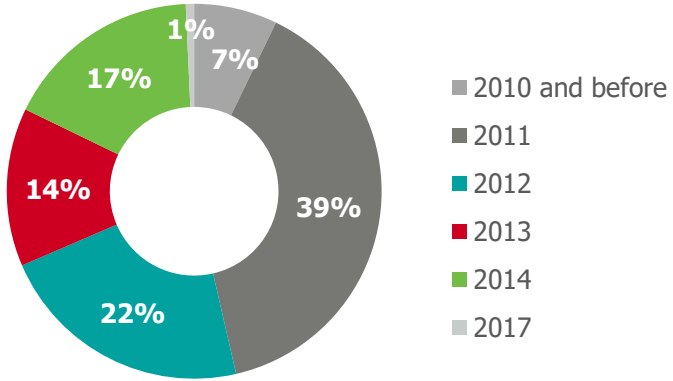
[1] Company's share

Inventory

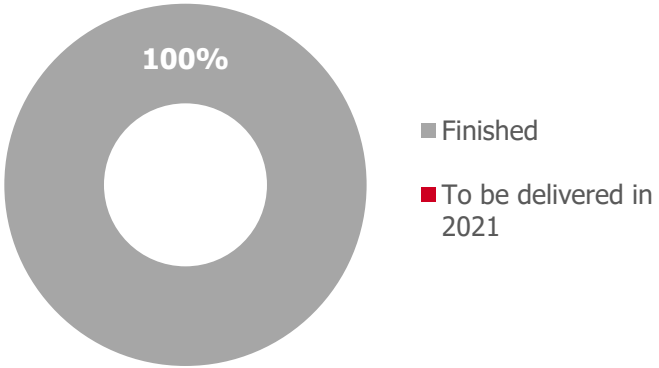
Inventory Evolution – 2Q21 x 3Q21 | R$ MM



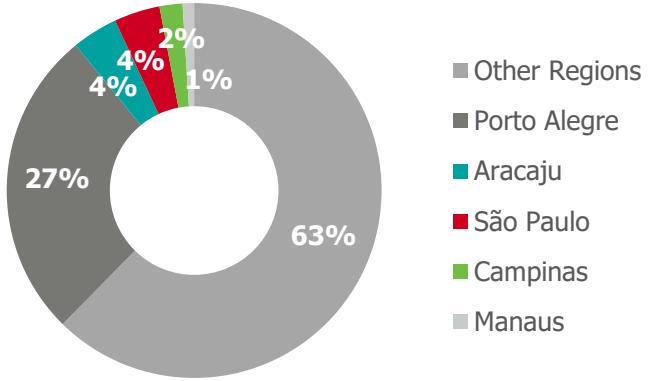
Inventory 3Q21 | Year of Launch[1]



Inventory 3Q21 | Construction Stage[1]



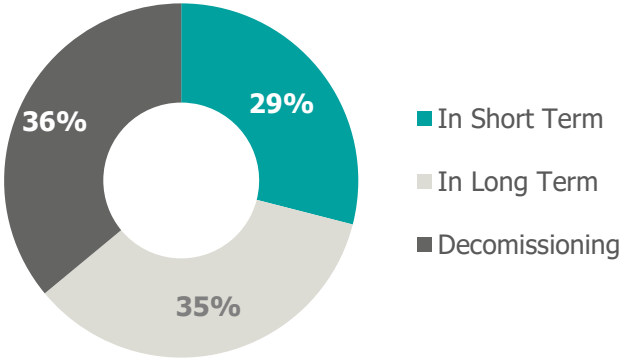
Inventory 3Q21 | Region[1]



[1] Company's share

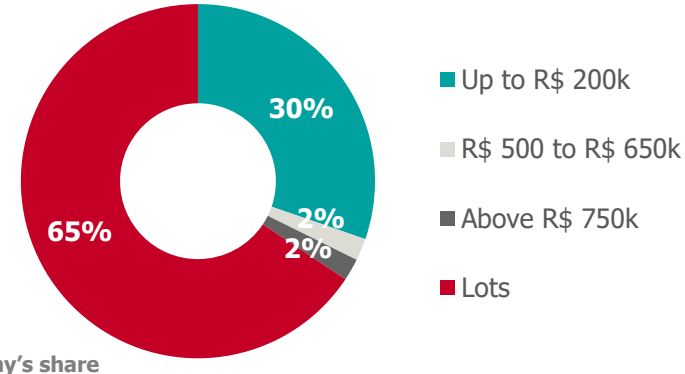
Land Bank

Landbank | Launches[1]

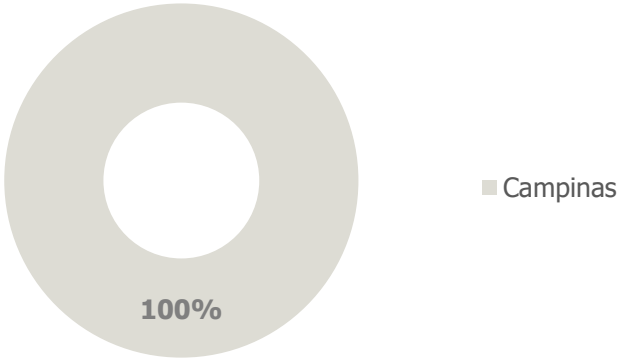


- Potential PSV | Allotments and Real Estate Development: R$ 4.6 bi (% Rossi)
  - ➢ Launches possible in Short Term: R$ 1.3 bi (% Rossi)
- Decomissioning: R$ 1.6 bi (% Rossi)

Launches in Short Term | Segment[1]



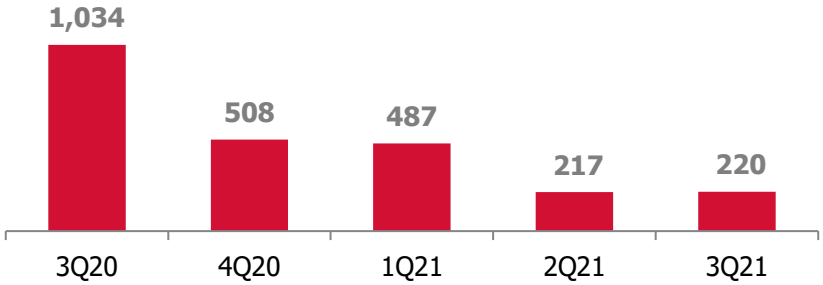
Launches in Short Term | Region[1]



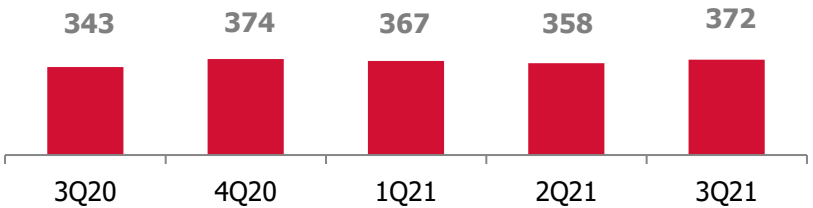
[1] Company's share

Debt Evolution - IFRS

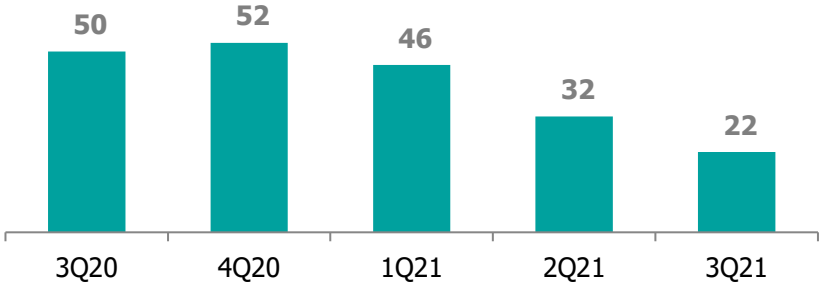
Corporate Debt | R$ MM



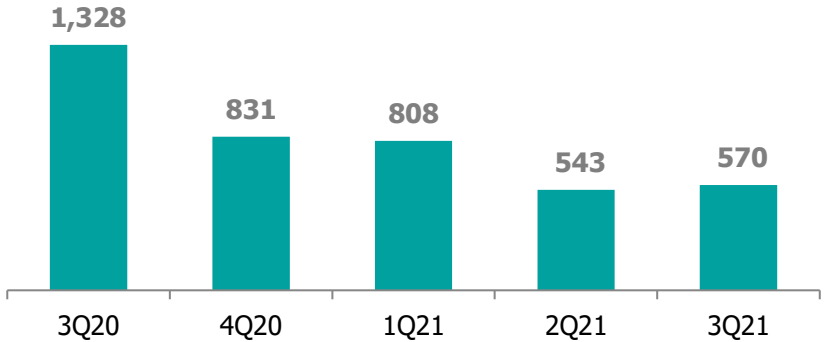
SFH Debt | R$ MM



Cash and Equivalents | R$ MM

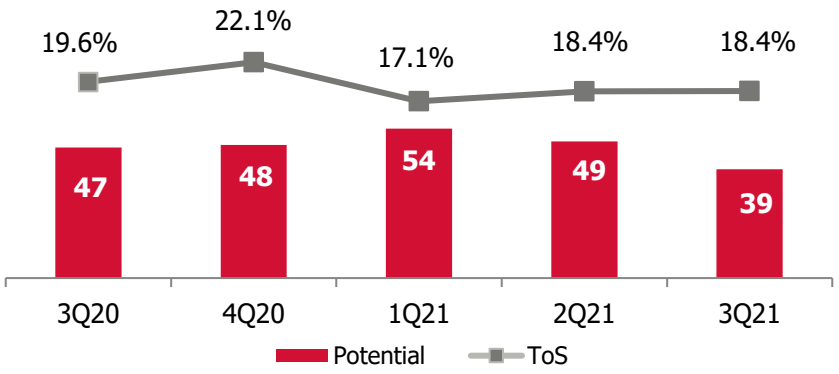


Net Debt| R$ MM

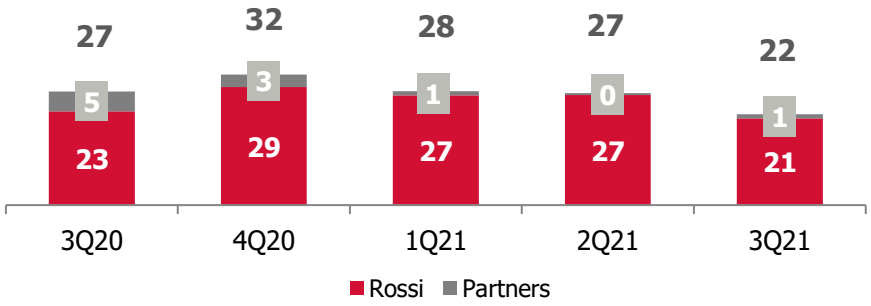


Cash Flow Drivers

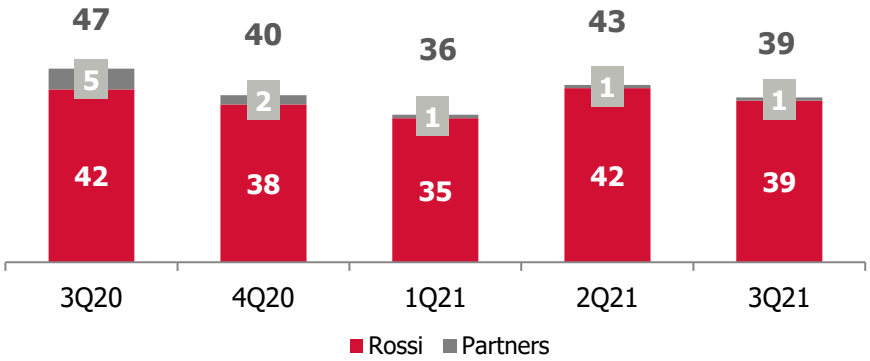
Transfer Speed | ToS



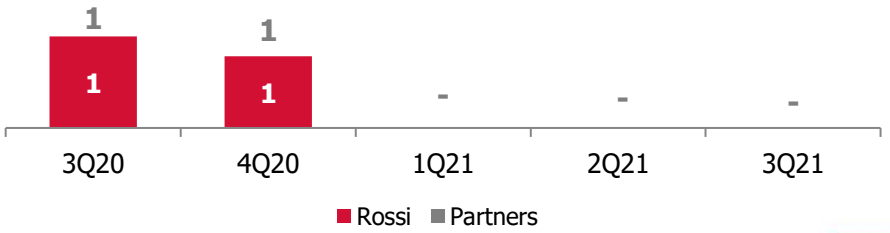
Transfer (signature + settlement) | R$ MM



Cash Inflow | R$ MM

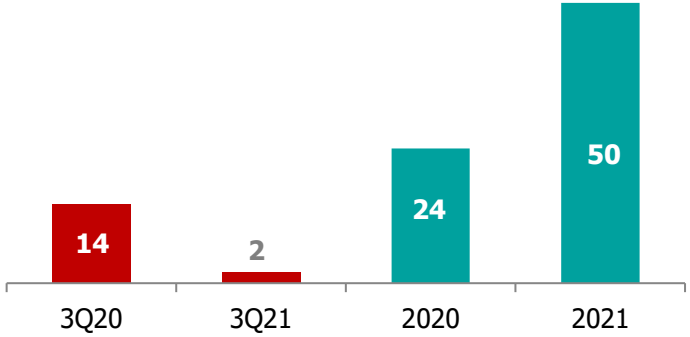


Costs to be Incurred | R$ MM

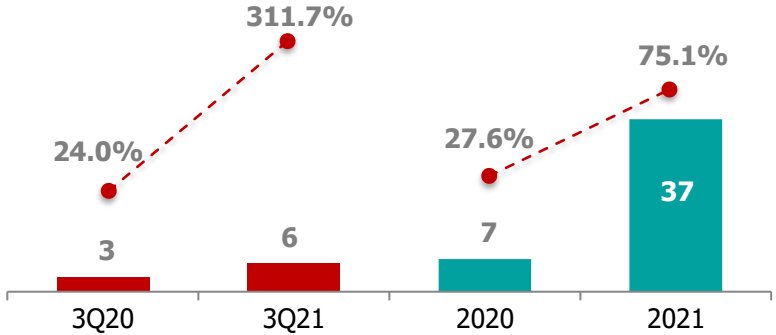


Financial Highlights

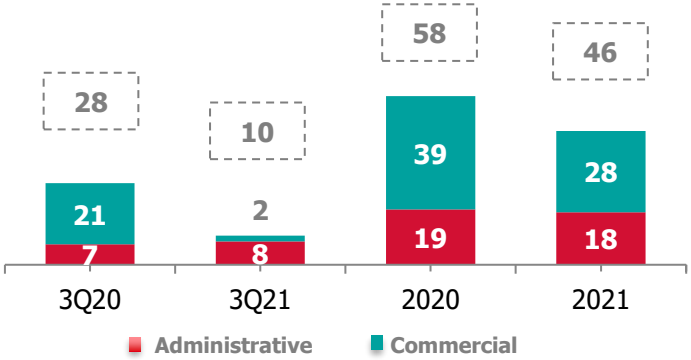
Net Revenue | R$ MM



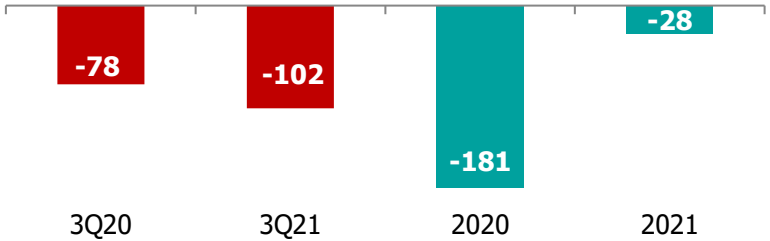
Adjusted Gross Income[1] | R$ MM



G&A (IFRS) | R$ MM



Net Income (Loss) | R$ MM



[1] Gross Margin excluding interest allocated to cost

IR Team
Phone: (55 11) 4058-2502
E-mail: ri@rossiresidencial.com.br
www.rossiresidencial.com.br/ri

Fernando Miziara
CFO and IRO

IR team
Vitor Alvarez

ROSSI