

# ROSSI

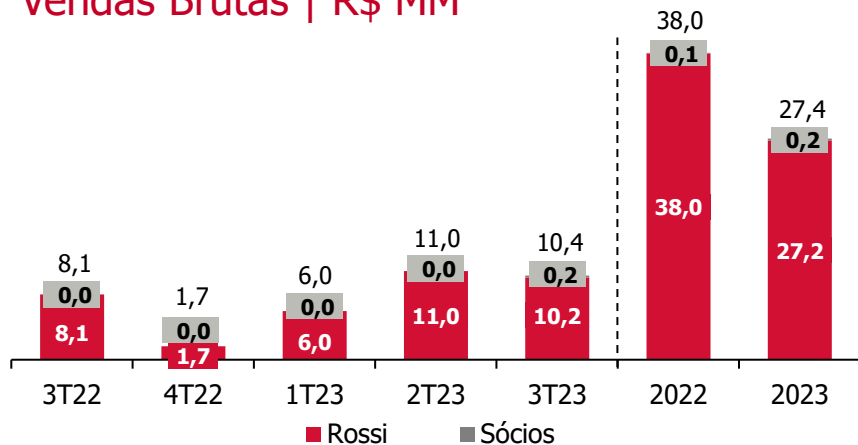
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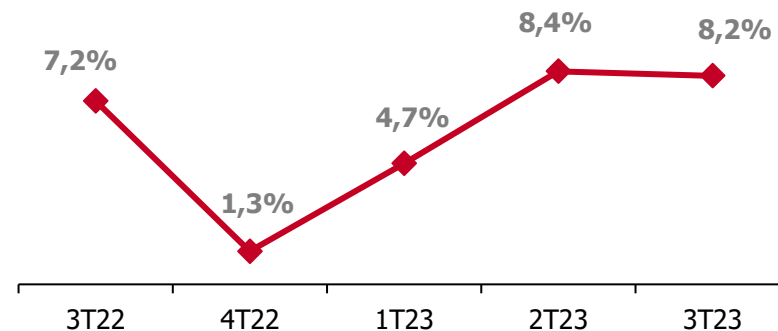
## Resultados 3T23

9 de novembro de 2023

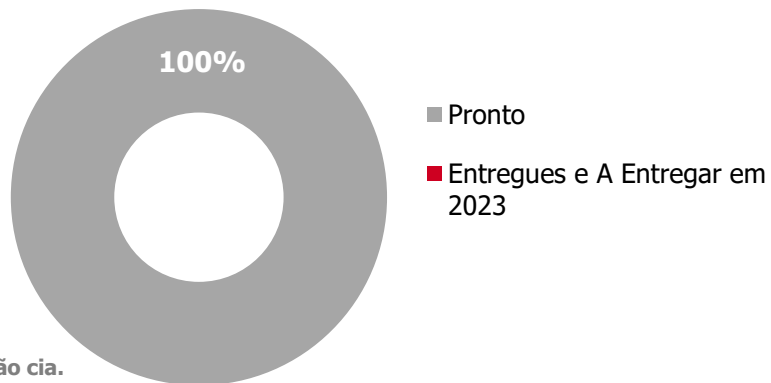
## Vendas Brutas | R\$ MM



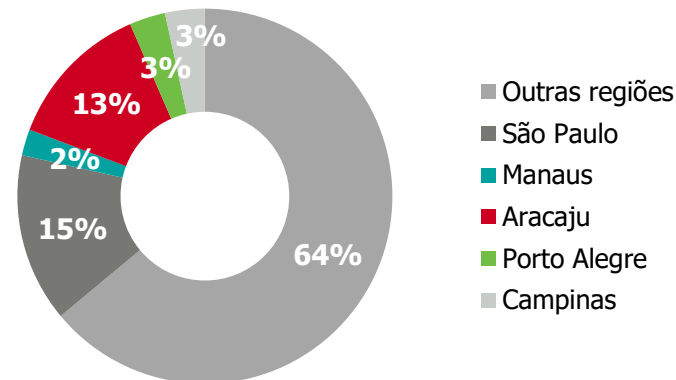
## VSO Trimestral (% Rossi)



## Vendas Brutas 3T23 | Estágio da Obra<sup>1</sup>

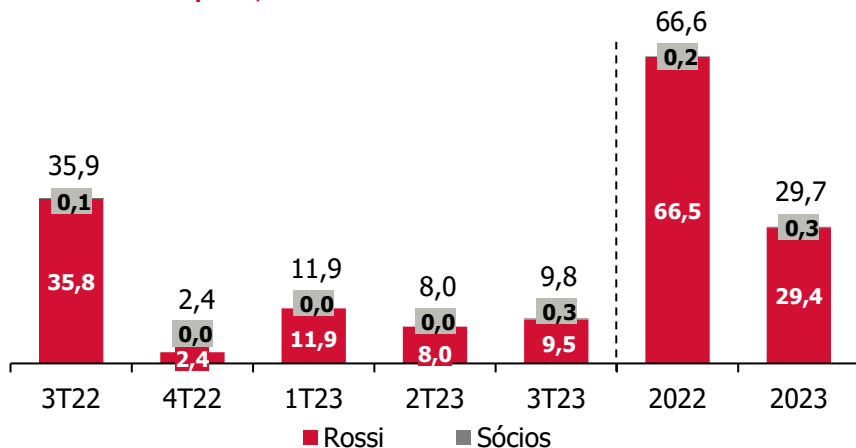


## Vendas Brutas 3T23 | Região<sup>1</sup>



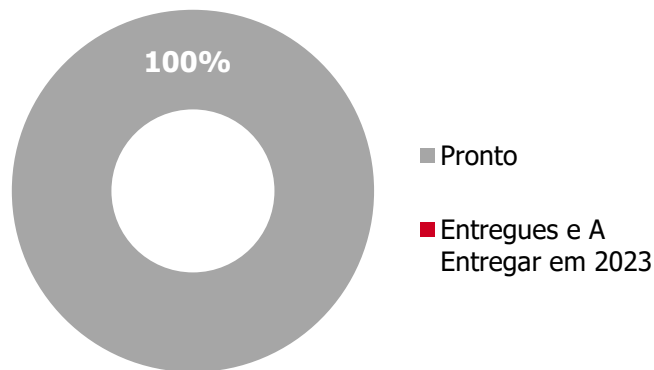
<sup>1</sup> Participação cia.

## Rescisão | R\$ MM

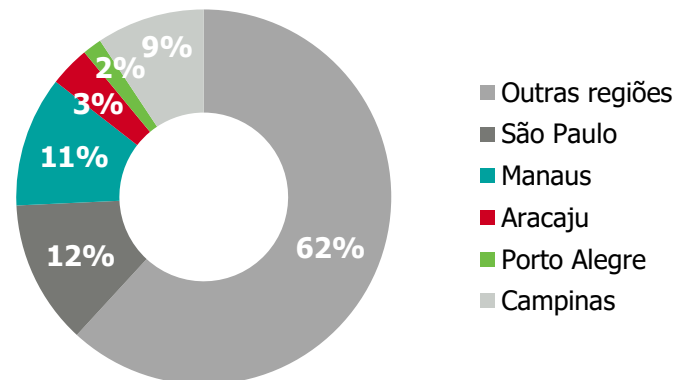


- A Companhia alcançou um índice de revenda de **91%** neste ano de 2023, mantendo seu bem-sucedido esforço de comercialização das unidades rescindidas.

## Rescisão 3T23 | Estágio da Obra<sup>1</sup>

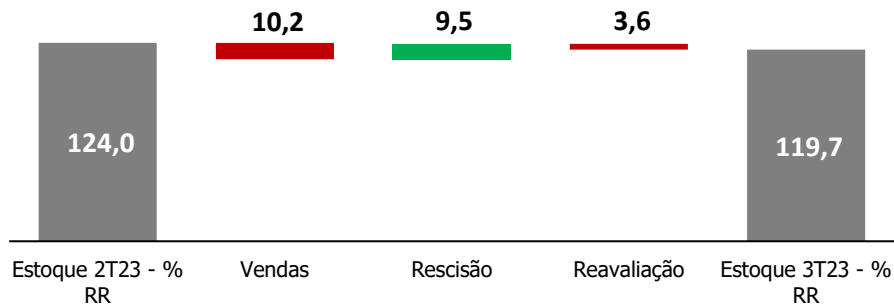


## Rescisão 3T23 | Região<sup>1</sup>

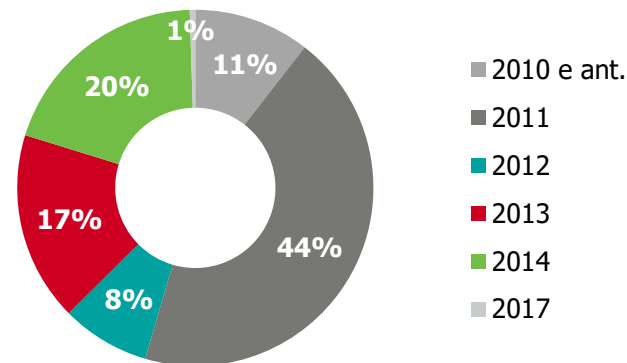


<sup>1</sup> Participação cia.

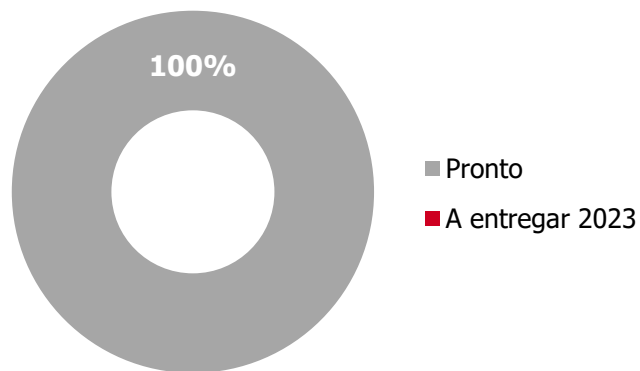
## Evolução do Estoque – 2T23 x 3T23 | R\$ MM



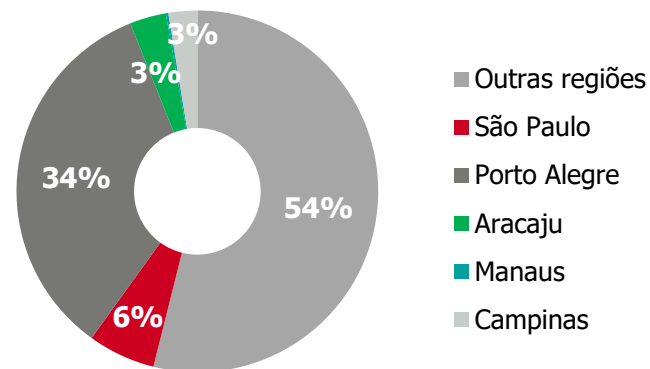
## Estoque 3T23 | Ano de Lançamento<sup>1</sup>



## Estoque 3T23 | Estágio da Obra<sup>1</sup>



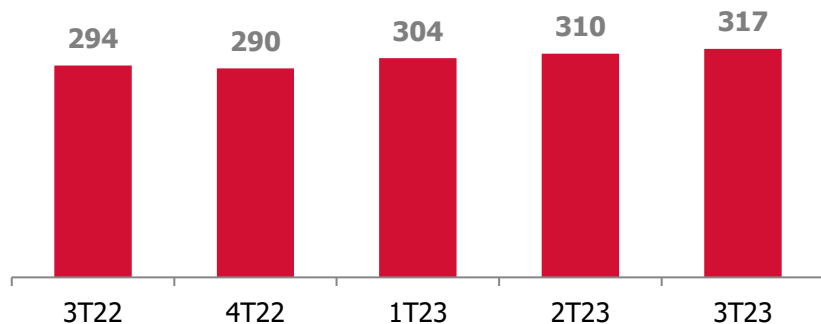
## Estoque 3T23 | Região<sup>1</sup>



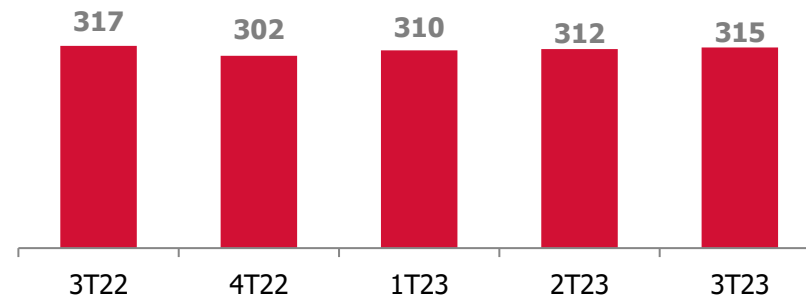
<sup>1</sup> Participação cia.

# Evolução do Endividamento - IFRS

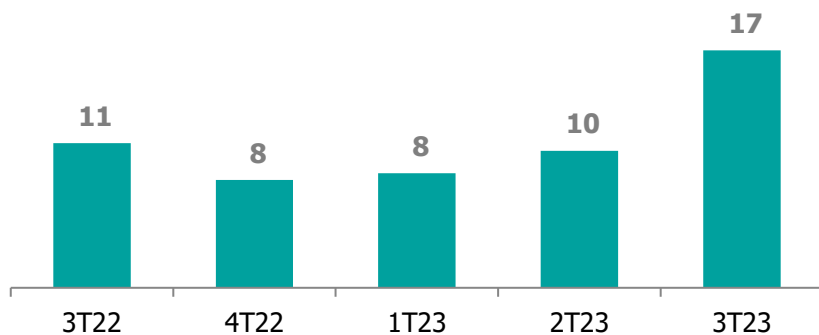
## Endividamento Corporativo | R\$ MM



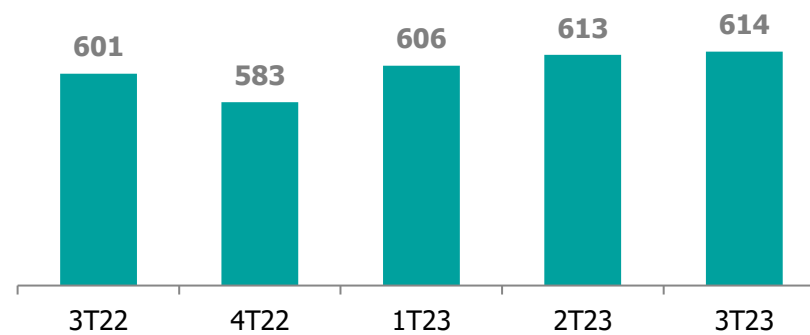
## Endividamento SFH | R\$ MM



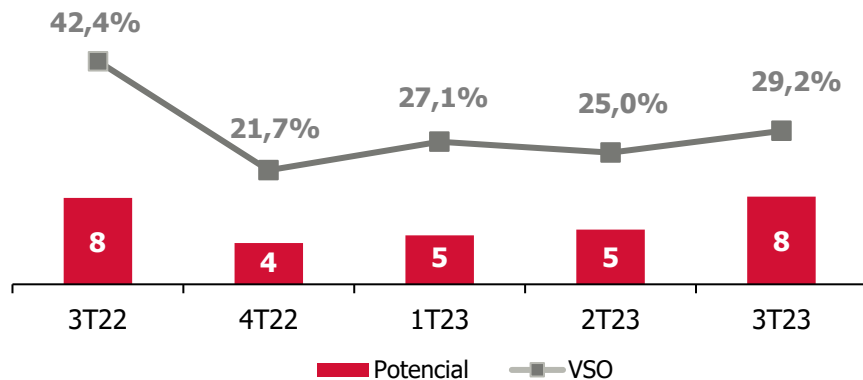
## Caixa e Disponibilidades | R\$ MM



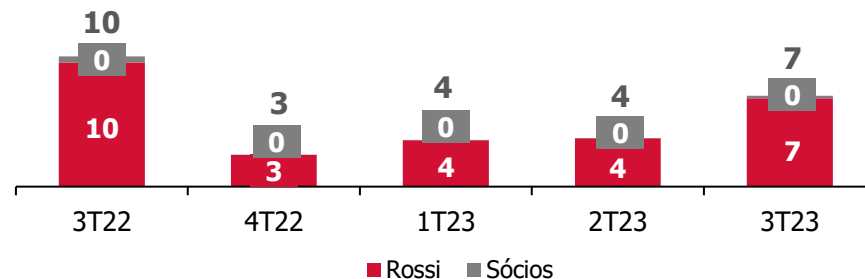
## Endividamento Líquido | R\$ MM



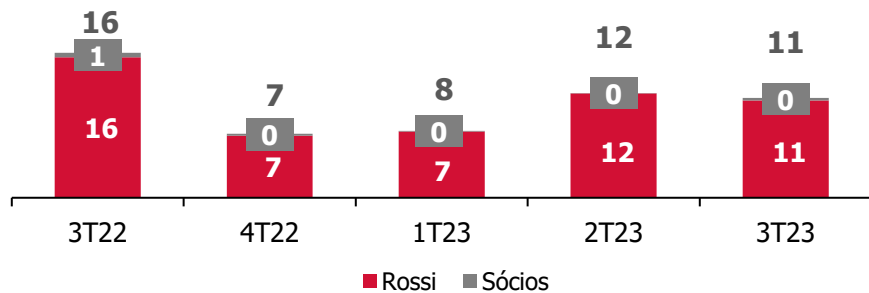
## Velocidade do Repasse | VSO



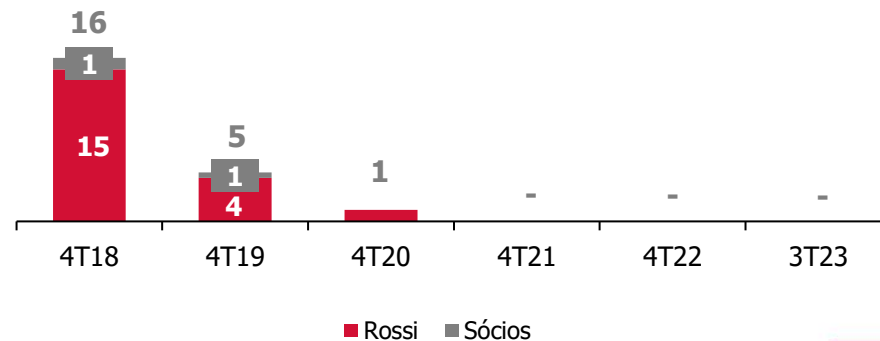
## Repasse (assinatura + quitação) | R\$ MM



## Entrada de Caixa | R\$ MM

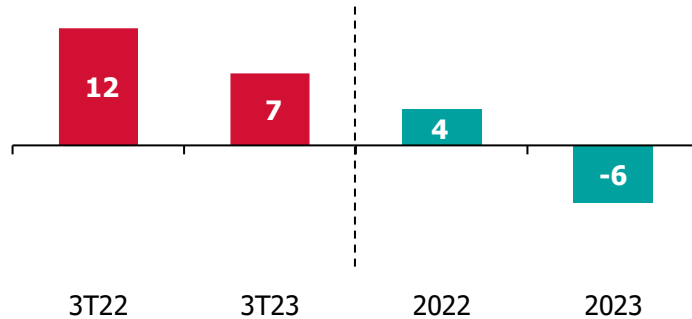


## Custos a Incorrer | R\$ MM

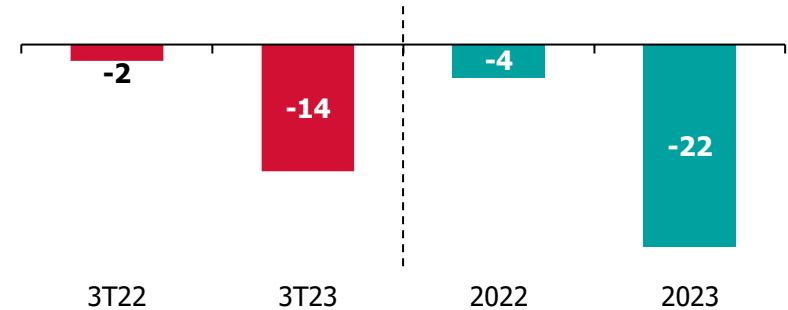


# Destaques Financeiros

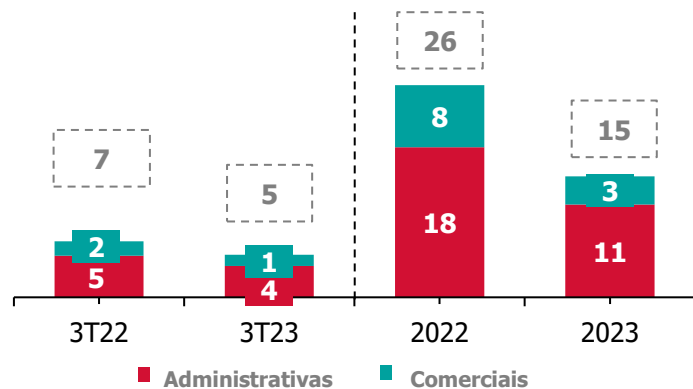
## Receita Líquida | R\$ MM



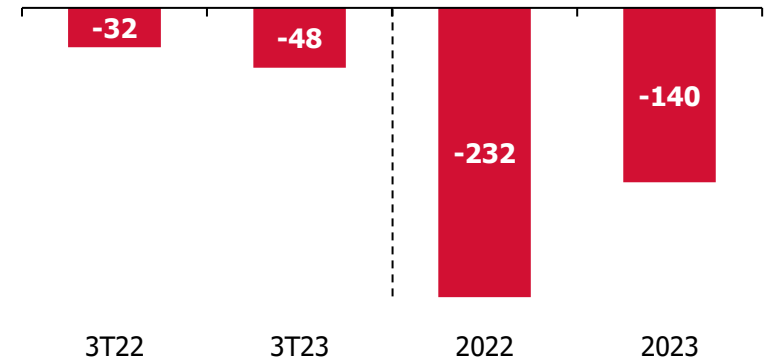
## Lucro (Prejuízo) Bruto Ajustado<sup>1</sup> | R\$ MM



## SG&A (IFRS) | R\$ MM



## Lucro (Prejuízo) Líquido | R\$ MM



<sup>1</sup> Margem bruta ajustada: exclui os encargos financeiros

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