

# Vale's Performance in 4Q23

February 23<sup>rd</sup>, 2024



# Disclaimer

This presentation may include statements that present Vale's expectations about future events or results, including without limitation our performance expectation on slide 5, project plans on slide 6 and 11, and cost guidance on slides 14 and 15.

These risks and uncertainties include factors relating to our ability to perform our production plans and to obtain applicable environmental licenses.

It include risks and uncertainties relating to the following:

- (a) the countries where we operate, especially Brazil, Canada and Indonesia;
- (b) the global economy;
- (c) the capital markets;
- (d) the mining and metals prices and their dependence on global industrial production, which is cyclical by nature;
- (e) global competition in the markets in which Vale operates;
- (f) the estimation of mineral resources and reserves, the exploration of mineral reserves and resources and the development of mining facilities, our ability to obtain or renew licenses, the depletion and exhaustion of mines and mineral reserves and resources.






To obtain further information on factors that may lead to results different from those forecast by Vale, please consult the reports Vale files with the U.S. Securities and Exchange Commission (SEC), the Brazilian Comissão de Valores Mobiliários (CVM) and in particular the factors discussed under "Forward-Looking Statements" and "Risk Factors" in Vale's annual report on Form 20-F.



# 1. Opening remarks

## 1. Opening remarks

# Progressing on our drivers

	<b>Safety Journey</b>	<ul style="list-style-type: none"><li>■ TRIFR<sup>1</sup> down to 1.06, the lowest since the beginning of the historical series.</li><li>■ B3/B4 dam &gt;90% tailings removed, conclusion anticipated to 2024, from 2027.</li></ul>
	<b>Iron Ore Operational Stability</b>	<ul style="list-style-type: none"><li>■ Iron ore production reached 321 Mt, above our 2023 guidance.</li><li>■ Highest monthly iron ore output in December, since 2018.</li></ul>
	<b>Iron Ore Growth and Quality</b>	<ul style="list-style-type: none"><li>■ Successful start-up of our first iron ore briquette plant.</li><li>■ Partnership with Anglo American in Minas-Rio.</li><li>■ C1 cash-cost down to US\$ 20.8/t, -5% q/q.</li></ul>
	<b>Energy Transition Metals Transformation</b>	<ul style="list-style-type: none"><li>■ Copper production increased 50% in Q4, the highest level since 2018.</li><li>■ Nickel production in line with guidance, at 165 kt.</li><li>■ Nickel price realization 7% above LME prices in Q4.</li></ul>
	<b>ESG Leadership</b> (e.g. Reparation)	<ul style="list-style-type: none"><li>■ Brumadinho Integral Reparation agreement: 68% completed.</li><li>■ Mariana: R\$ 35 billion disbursed and 85% of housing solutions delivered.</li><li>■ 85% increase in female workforce.</li></ul>
	<b>Stay disciplined</b>	<ul style="list-style-type: none"><li>■ US\$ 2.4 billion dividend announced, with payment in March.</li></ul>

Note 1: TRIFR stands for Total Recordable Injury Frequency Rate

# Becoming a safer Vale



## Lowest TRIFR

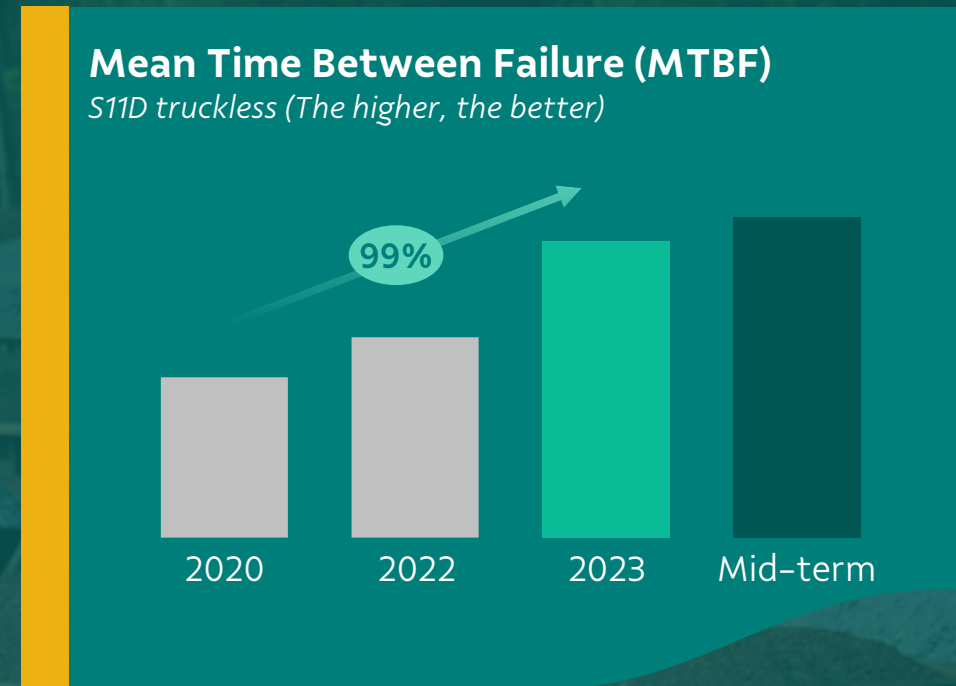
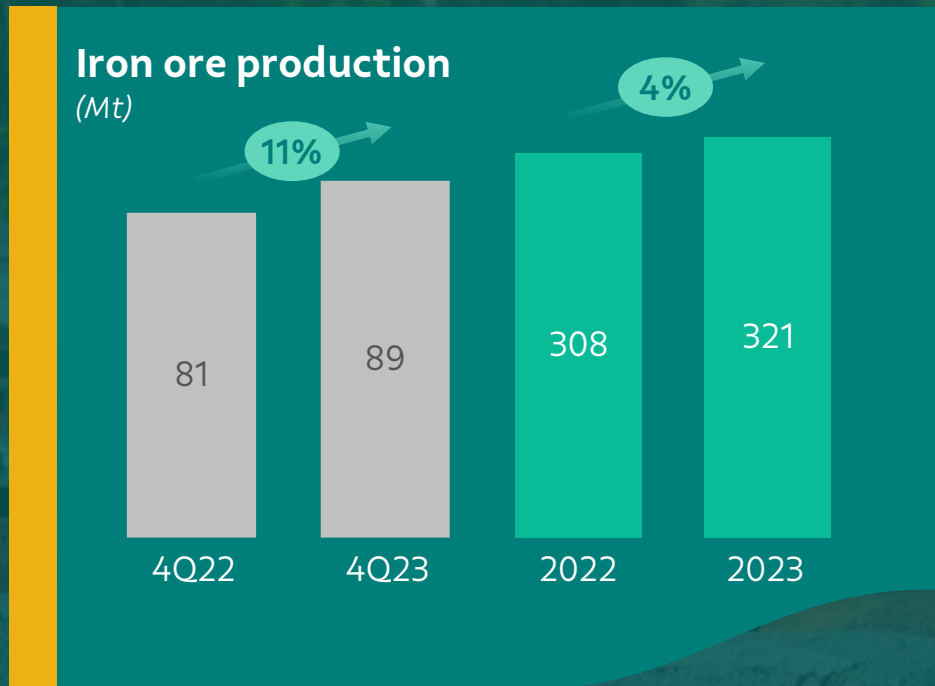
Total recordable injury frequency rate



B3/B4 >90% of tailings removed



# Improving performance in Iron Ore Solutions



**In December 2023, highest monthly output since 2018**

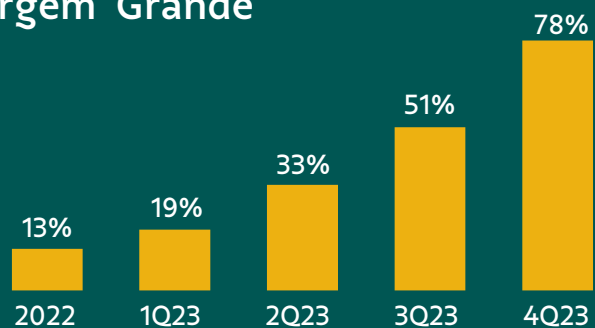
# Progressing with our iron ore production capacity expansion

**+50 Mt**

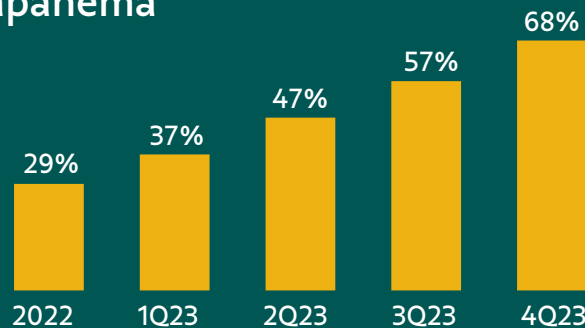
2026



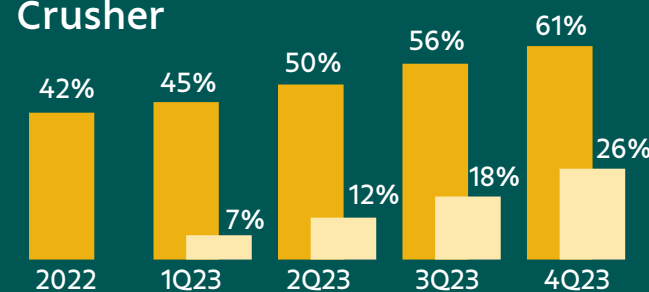
### Vargem Grande



### Capanema



### S11D +20Mt Crusher



Physical progress

# Ramping-up innovative high-quality product supply

## Iron ore briquette



1<sup>st</sup> briquetting plant delivered



Lower capital intensity<sup>1</sup>



80% less CO<sub>2</sub> emissions<sup>1</sup>



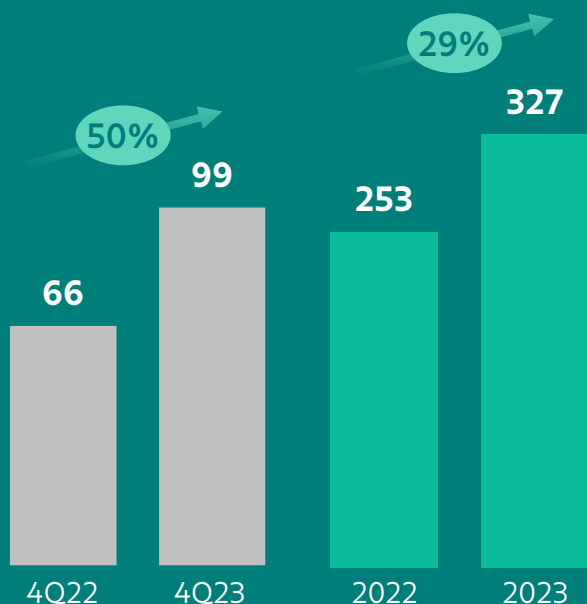
<sup>1</sup>Iron ore briquette plant compared to the pelletizing process.



# Production growth in ETM: strong progress in Copper; Nickel on transition phase

## Copper production

(kt)



### Salobo Complex at 32 Mtpy

Salobo Complex throughput achieved a 32 Mtpy run-rate during a 90-day period (Aug–Nov).

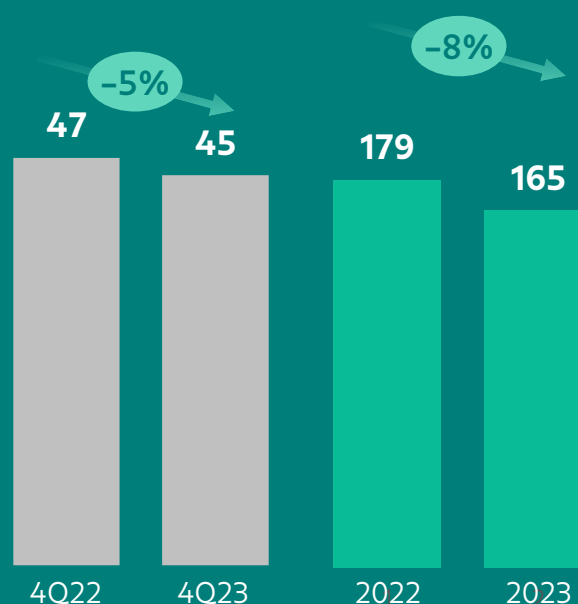


### Sossego improved performance

Highest contained copper production since 2021, achieved in Nov–23. Best milling rate since 2020 in Dec–23.

## Nickel production

(kt)



### Nickel price realization above LME

Realized nickel price in Q4 was 7% higher than the LME reference price.

# Consistent deliveries in ESG

## People-driven culture

- 24% of female workforce, an 85%–increase since 2019
- 88% of priority communities in Brazil with relationship plans

## Advancing on nature-positive

- TNFD early adopters
- +177,000 ha of forests protected / recovered since 2019

## Committed to Reparation

- Brumadinho Integral Reparation program: 68% completed
- Mariana: 85% housing solutions delivered, R\$ 35 bn disbursed

## 2. Financial Performance

# Minas-Rio: access to 3.8 Mt of high-quality pellet feed in the near-term... And 15 Mt in 2030+



## Transaction summary

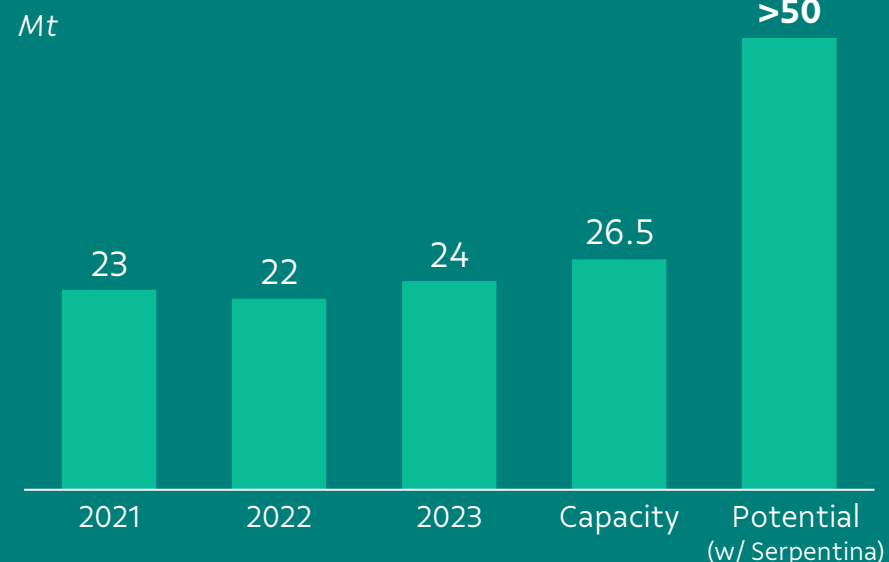
- Vale: 15% ownership interest in Minas-Rio
- Minas-Rio EBITDA 2023: US\$ 1.4 billion
- Vale pays: US\$ 157.5 million<sup>1</sup> + Serpentina resources
- Option to acquire an additional 15% interest
- Closing expected for the 4Q24



## Vale's strategic rationale

- 3.8 Mtpy high-grade pellet feed (>65%Fe), through offtake agreement
- ~15 Mtpy potential offtake in the long term
- Logistics synergies with the development of Serpentina

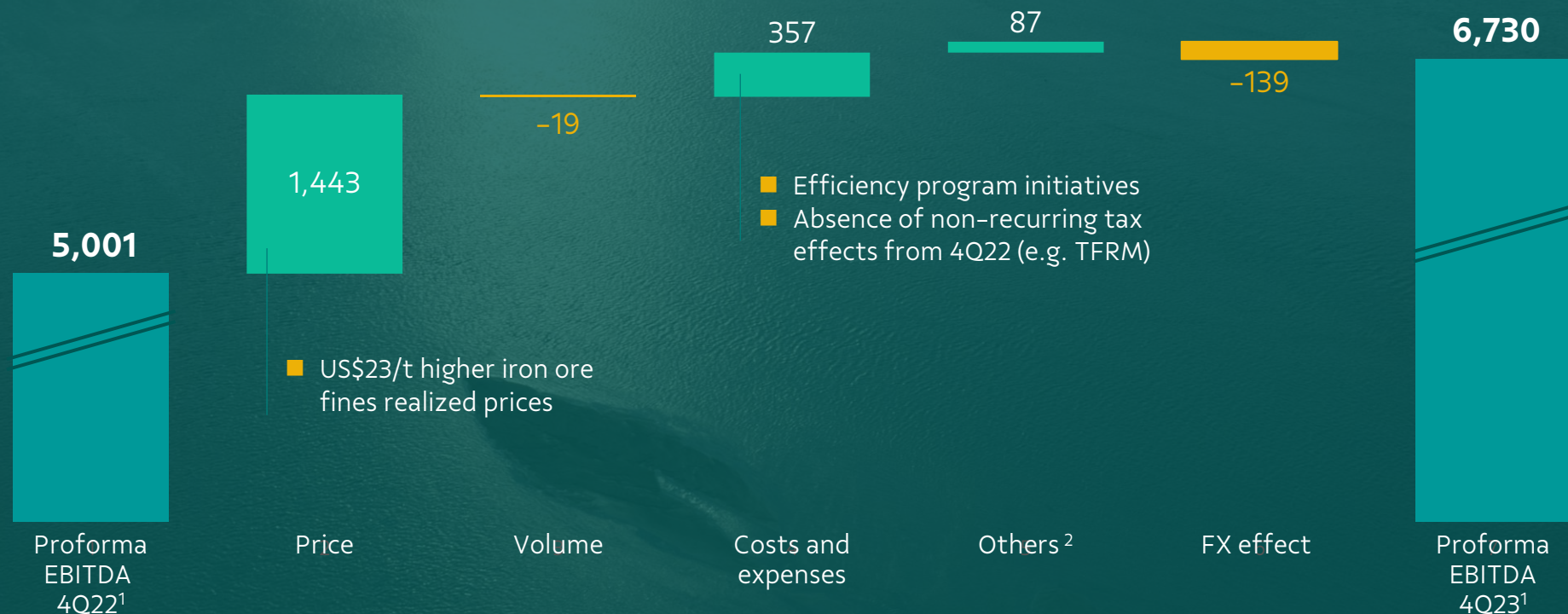
## Minas-Rio iron ore production



# EBITDA \$1.7bn higher y/y, supported by higher iron ore prices and lower expenses

## EBITDA Proforma 4Q23 vs. 4Q22

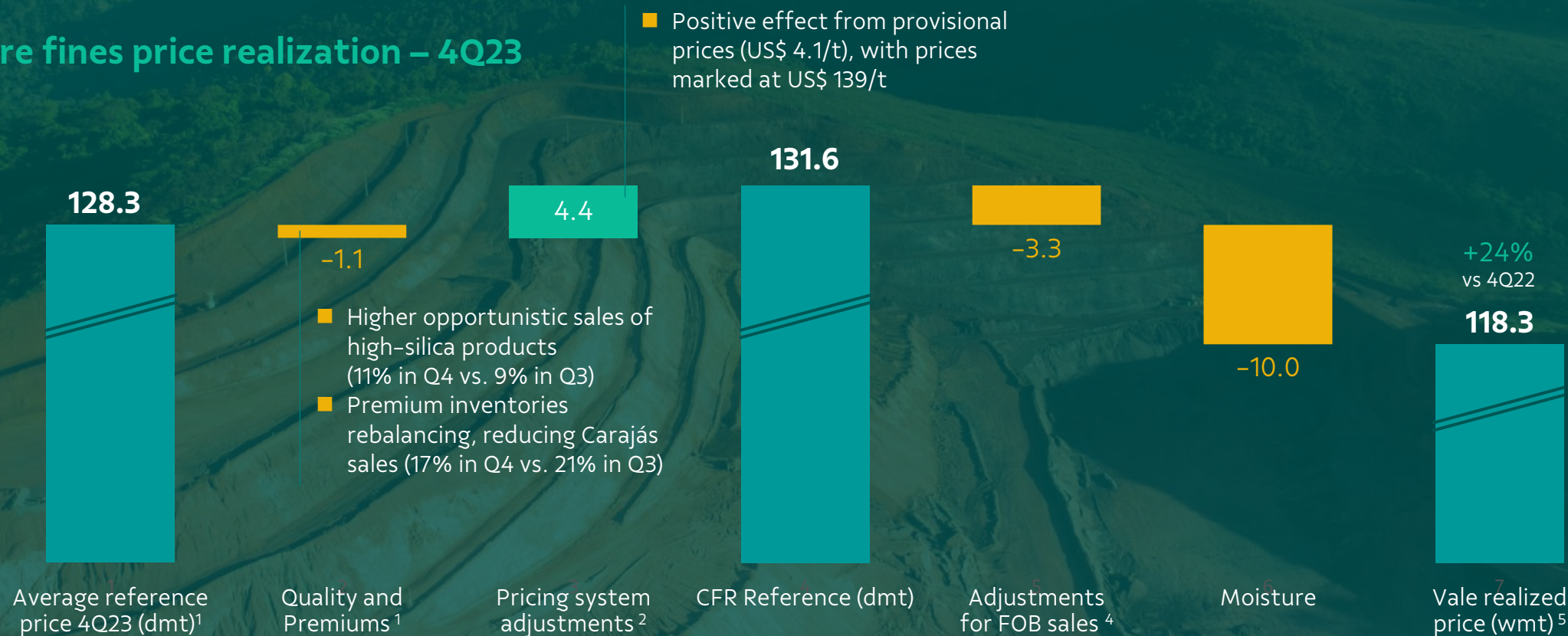
US\$ million



# Realized prices: pro-active strategy to optimize product mix

## Iron ore fines price realization – 4Q23

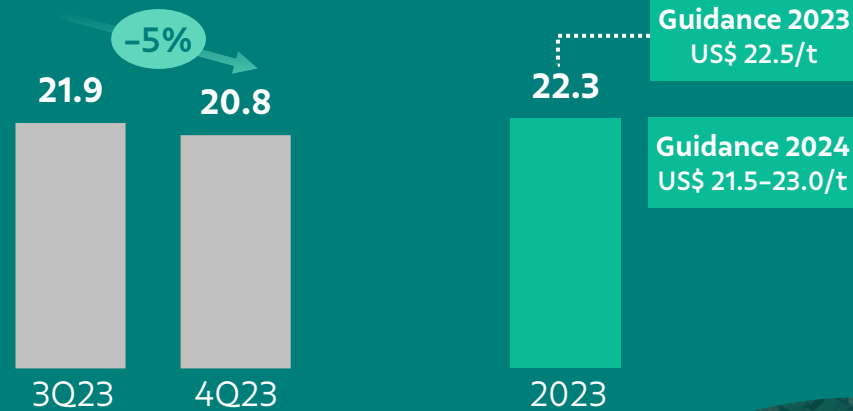
US\$/t



<sup>1</sup> Includes quality (US\$ 0.6/t) and premium discounts and commercial conditions (US\$ 1.6/t). <sup>2</sup> Adjustments as a result of provisional prices booked in 3Q23 at US\$ 117.0/t. <sup>3</sup> Difference between the weighted average of the prices provisionally set at the end of 4Q23 at US\$ 139.1/t based on forward curves and US\$ 128.3/t from the 4Q23 average reference price. <sup>4</sup> Includes freight pricing mechanisms of CFR sales freight recognition. <sup>5</sup> Vale's price is net of taxes.

# Iron Ore Solutions: delivering costs below guidance

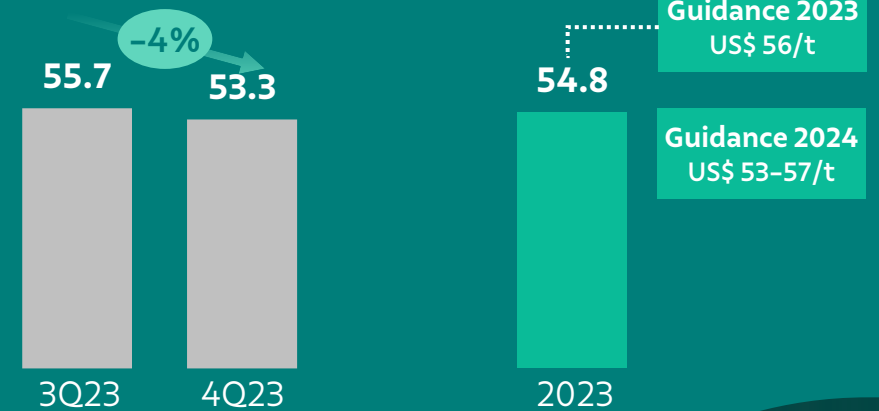
## C1 cash cost, ex-third-party purchase (US\$/t)



### Main effects in 4Q23

- Efficiency program initiatives (US\$ -0.3/t)
- FX effect (US\$ -0.3/t)
- Inventories effect (US\$ -0.3/t)

## Breakeven/All-in<sup>1</sup> costs (US\$/dmt)



### Main effects in 4Q23

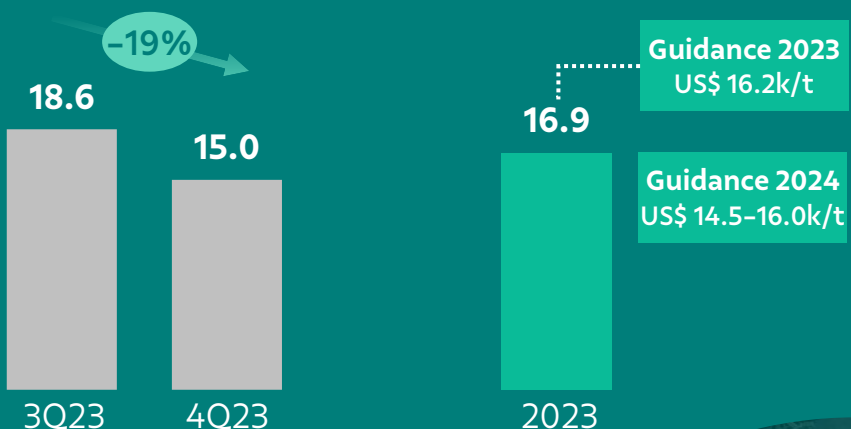
- Lower C1 cash cost, ex-3<sup>rd</sup>-party purchases (US\$ -1.1/t)
- Positive tax recovery effect (Expenses: US\$ -2.5/t)
- Lower all-in premiums<sup>2</sup> (US\$ 2.2/t)

<sup>1</sup>Iron ore fines and pellet EBITDA break-even (US\$/dmt). <sup>2</sup> Including "Iron ore fines quality adjustment" and "Iron ore fines pellet adjustment".

# ETM: important nickel cost reduction in Q4

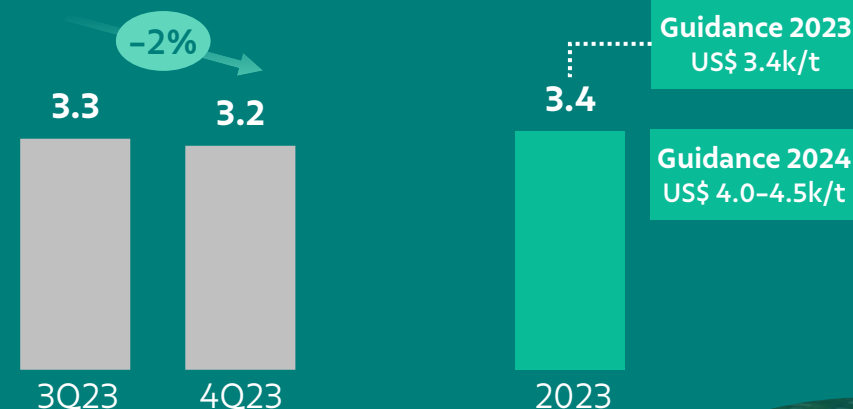
## Nickel – Breakeven costs

('000 US\$/t)



## Copper – Breakeven costs<sup>1</sup>

('000 US\$/t)



### Main effects in 4Q23

- Conclusion of mine maintenance in Q3 and greater fixed cost dilution (COGS: US\$ -3.7k/t)
- Higher by-product revenues (US\$ -1.2k/t)

### Main effects in 4Q23

- Higher by-product revenues (US\$ -0.3k/t)

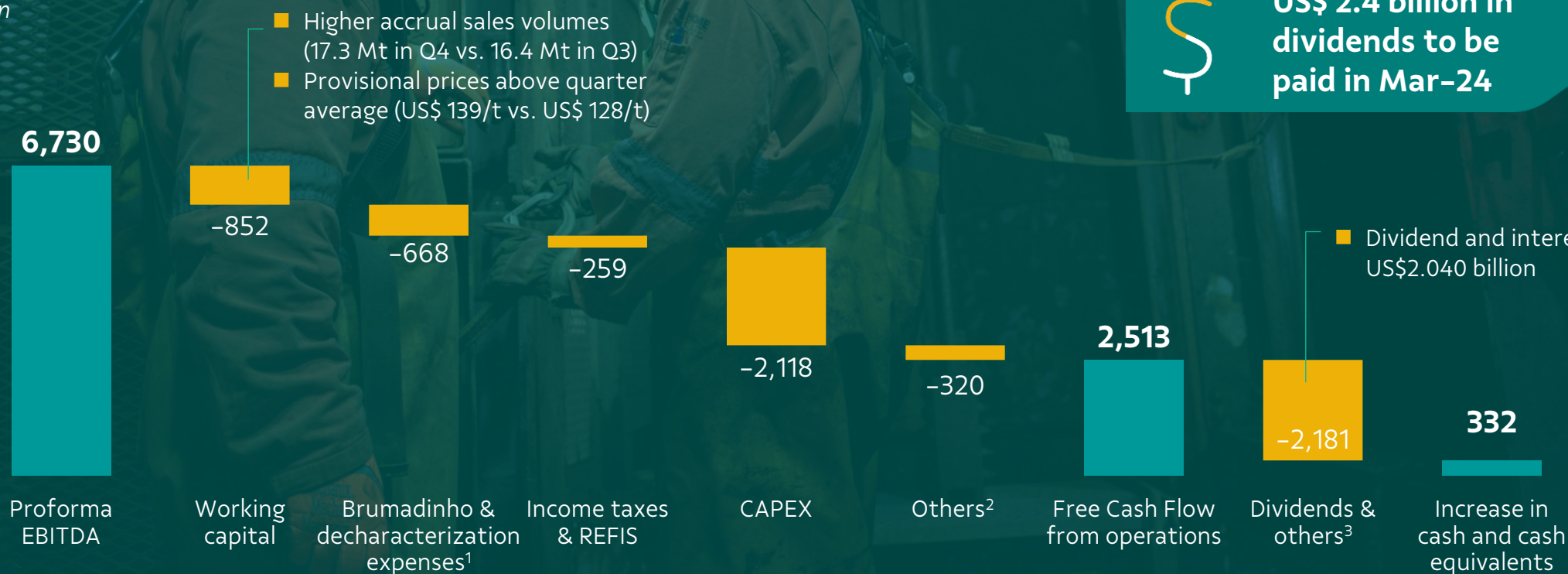
<sup>1</sup>EBITDA breakeven ex-Hu'u.



# Strong FCF generation drives healthy shareholder remuneration

## Free cash flow – 4Q23

US\$ million

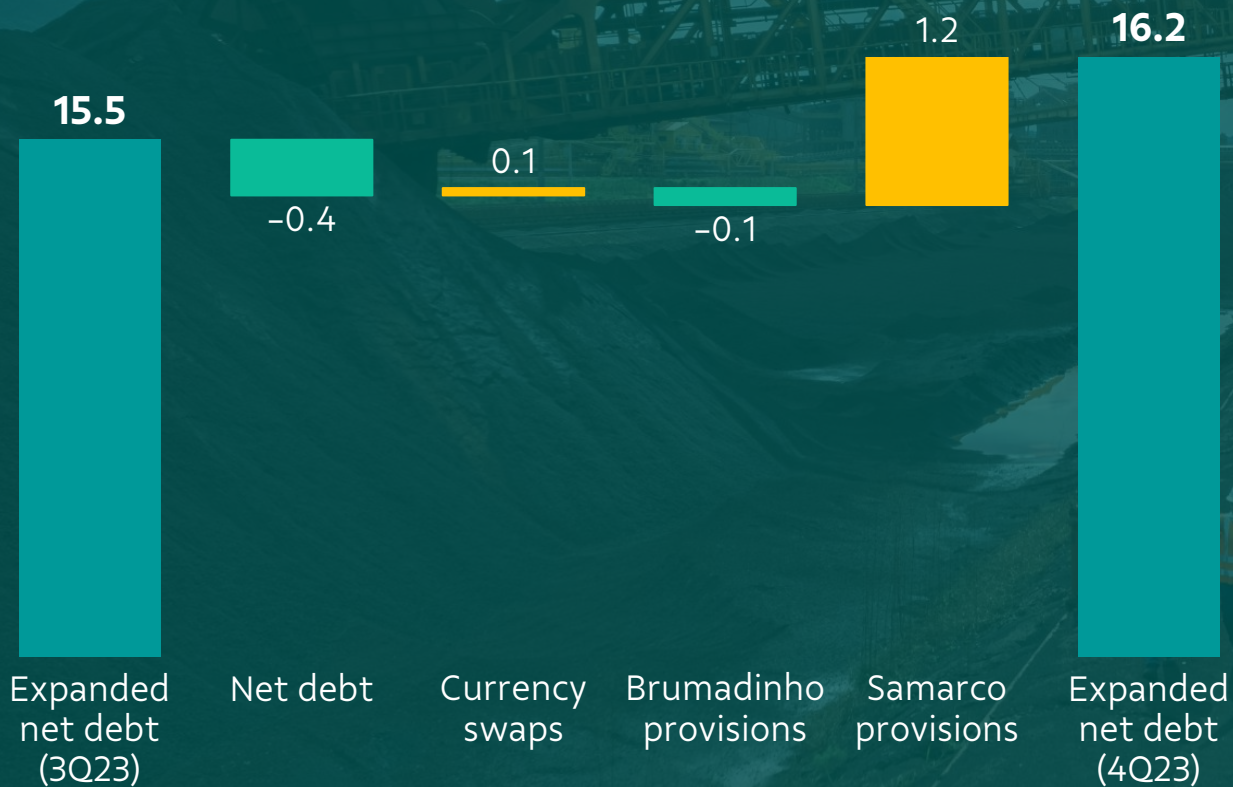


<sup>1</sup>Includes US\$ 562 million in disbursements for Brumadinho and decharacterization provisioned expenses and US\$ 106 million of Brumadinho incurred expenses. <sup>2</sup>Includes interest on loans, leasing, dividends and interest on capital paid to non-controlling interest, shareholder debentures, payment related to Samarco's dam failure, others. <sup>3</sup>Includes US\$ 44 million in share buybacks, and US\$ 25 million in debt repayment.

# Expanded net debt: disciplined capital allocation continues

## Expanded net debt – (4Q23 vs. 3Q23)

US\$ billion



Expanded net debt target: **US\$ 10–20 billion**



Performing on **Brumadinho and Mariana commitments**



**Solid dividend** distribution and **consistent buybacks**



# 3. Key takeaways

# Key takeaways



Delivering on our safety and ESG commitments



Stronger operational and cost performance across all businesses



Advancing our iron ore strategy towards quality growth



Progressing on VBM's Asset Review



Continued disciplined capital allocation

