Braskem

New ways to look at the world

Conference Call 3Q11

Investor Relations

São Paulo, November 10, 2011





CO,



:02

COL

Forward-looking Statements

This presentation contains forward-looking statements. These statements are not historical facts and are based on management's objectives and estimates. The words "anticipate", "believe", "expect", "estimate", "intend", "plan", "project", "aim" and similar words indicate forward-looking statements. Although we believe they are based on reasonable assumptions, these statements are based on the information currently available to management and are subject to a number of risks and uncertainties.

The forward-looking statements in this presentation are valid only on the date they are made (September 30, 2011) and the Company does not assume any obligation to update them in light of new information or future developments.

Braskem is not responsible for any transaction or investment decision taken based on the information in this presentation.



Highlights

| S T R T E G I | | 3Q11 EBITDA stood at US\$568 million or R\$940 million, reflecting lower spreads. 9M11 EBITDA increased 10%, reaching US\$1.9 billion. In Brazilian reais EBITDA was R\$3 billion. Synergies from Quattor acquisition amounted to R\$309 million or US\$189 million. The construction of PVC and Butadiene expansion projects moving ahead on schedule: Adding value to the existing streams; To supply the growing market demand. Braskem signed an agreement with Basf to supply propylene: Redirection of the export sales to the domestic market. Company launched a new fixed-cost reduction program, aiming to offset the effects of inflation, approximately 7% in 2011. |
|---------------------------------|---------------------|---|
| C D R I | Expansion and | Conclusion of the acquisition of Dow Chemical's polypropylene business: Leadership in USA market of polypropylene. Progress in implementation of the Project Ethylene XXI – Mexico: Feedstock competitiveness; Supply the deficit Mexican market. |
| V E R S | Financial Health | The 19% depreciation of the real negatively impacted Braskem's results in R\$1.6 billion (non cash effect). 30-year bond issue of US\$500 million extended Company's average debt term to 12 years. The average term of the debt pegged to dollar was extended to 17 years. Net Debt/EBITDA ratio affected by the 19% dollar appreciation: Leverage of 2.32x in USD and 2.62x in BRL. Braskem considered investment grade by the 3 global rating agencies: Fitch raised Company's rating on November 1st. |

Brazilian market and Braskem sales – 3Q11 x 2Q11

Brazilian market of thermoplastic resins

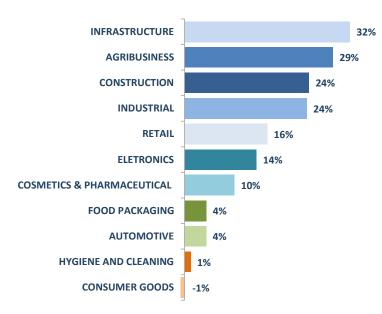
| 1 | .3% | Brazilian market |
|--------------|-----|------------------|
| 1 2 % | В | raskem |

market of thermoplastic resins

▶ 3Q11 seasonality pushed the domestic

 Braskem's sales followed higher demand, limited by PVC production

Braskem's sales performance by sector



- ▶ Polyolefins (PE and PP): +12%
 - Sales positively impacted by the good performance of the agribusiness, industrial and infrastructure sectors
- Vinyls: +13%
 - Sales fueled by the strong growth of construction sector







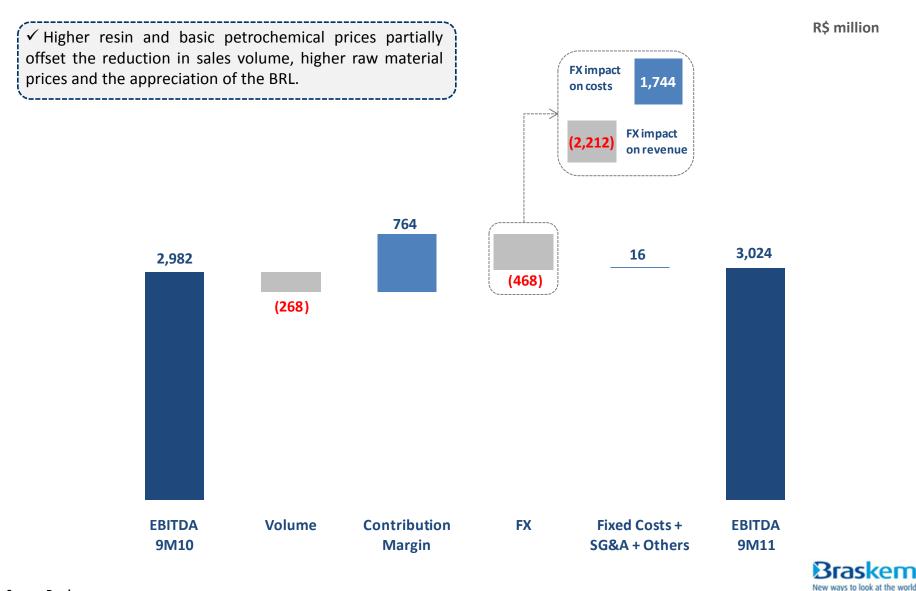
EBITDA Performance: 3Q11 vs. 2Q11

✓ Resin and basic petrochemical sales volume growth partially offset the reduction in the contribution margin, affected by lower prices in 3Q11, in line with the **FX** impact (177) international marketing. on costs **FX** impact 218 on revenue 94 1,152 41 940 (38) (309)Contribution Fixed Costs + **EBITDA** Volume FX **EBITDA** SG&A + Others 3Q11 2Q11 Margin

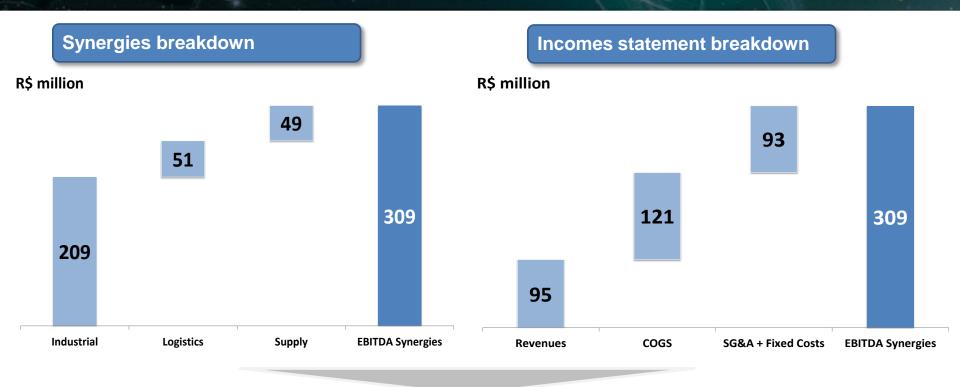
R\$ million

5

EBITDA Performance: 9M11 vs. 9M10



Synergies from Quattor acquisition totaled R\$309* million until September 2011



For 2011, the amount of synergies to be captured is expected to be R\$377 million, totalizing R\$495 million in annual and recurring EBITDA as of 2012

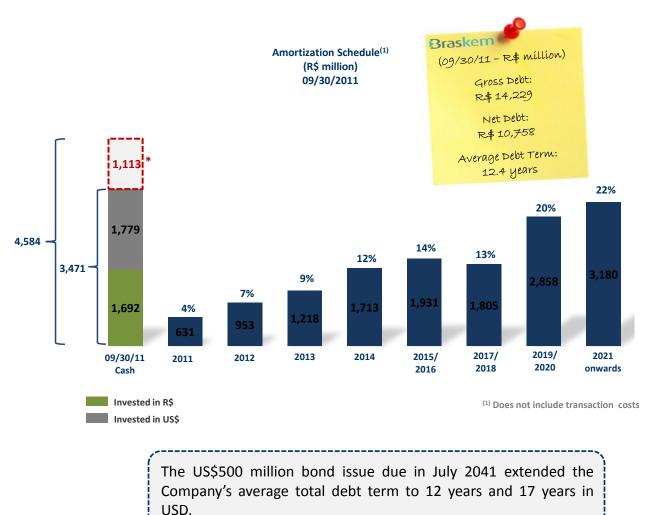
- Integrated planning of the industrial units, with optimization of the number of grades in 20% (in progress)
- ✓ Production optimization and additional value to the cracker' products, as such butadiene
- ✓ Gains with storage and freights in the international market
- Integrated raw material purchases, as naphtha and propylene

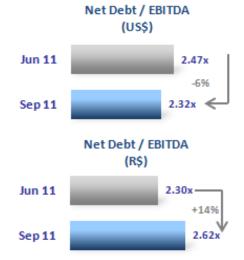
3Q11 Financial Result

| R\$ million | 3Q11 | 2Q11 | 3Q10 | 9M11 | 9M10 |
|--|---------|-------|-------|---------|---------|
| Financial Result | (2,064) | (79) | 183 | (2,198) | (1,077) |
| Foreign Exchange Variation | (1,620) | 379 | 638 | (1,026) | 299 |
| Monetary Variation | (65) | (65) | (40) | (182) | (290) |
| Net Financial Result excluding FX and MV | (379) | (392) | (416) | (989) | (1,085) |
| | | | | | |
| Exchange Rate - end of period | 1.85 | 1.56 | 1.69 | 1.85 | 1.69 |
| Exchange Variation | +18.8% | -4.2% | -6.0% | +11.3% | -2.7% |



Increase in debt term and commitment to its leverage - Investment Grade by Fitch





✓ Gross debt pegged to USD: 65%
 ✓ Net debt pegged to USD: 70%

| Corporate Credit Rating | | | | | | | | | | |
|-------------------------|-----------|---------|------------|--|--|--|--|--|--|--|
| Agency | Rating | Outlook | Date | | | | | | | |
| Global Scale | | | | | | | | | | |
| Moody's | Baa3 | Stable | 03/31/2011 | | | | | | | |
| S&P | BBB- | Stable | 03/30/2011 | | | | | | | |
| Fitch | BBB- | Stable | 11/1/2011 | | | | | | | |
| National Scale | | | | | | | | | | |
| Moody's | Aa2.br | Stable | 03/31/2011 | | | | | | | |
| S&P | brAAA | Stable | 03/30/2011 | | | | | | | |
| Fitch | AA+ (bra) | Stable | 11/1/2011 | | | | | | | |



Growth Projects – Brazil

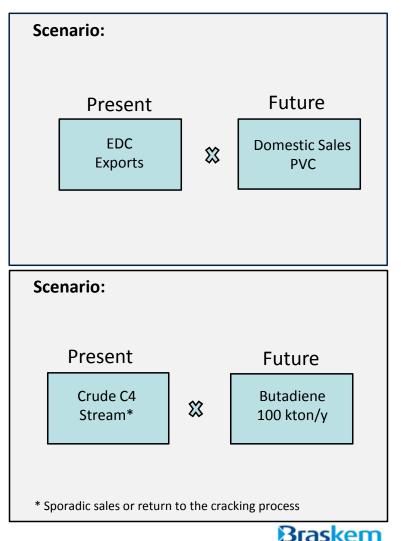
Focus: to add value to the existing streams

PVC expansion: 200 kton/year

- Start-up: May of 2012
- Investment to date: R\$432 million
- Construction is 61% complete
- ▶ To meet increasing domestic demand of PVC. Demand 9M11 vs. 9M10: ~6%

Butadiene expansion: 100 kton/year

- *Start-up*: July of 2012
- Investment to date: R\$62 million
- Product pre-sale agreements: ~R\$200 million
- Construction is 48% complete
- To meet growing global demand of butadiene.
 9M11 prices rose by 60% when compared to same period of last year



New ways to look at the world

Growth Projects – International Expansion

Feedstock diversification with competitive cost

<u>Greenfield project:</u> (65% Braskem e 35% Idesa)

- Highlights 3Q11:
 - The beginning of ground preparation works on the site of the future industrial complex (rainfall in the region)
 - The advanced purchase of equipment with lengthy manufacturing and delivery periods
- Integrated project: 1 Mton/y of ethylene and 1 Mton/y of PE
- Start-up: 1st half of 2015
- 9M11 disbursement: R\$105 million
- Total investments updated:
 ~US\$3 billion (70% debt and 30% equity)
 - Inflation
 - Detailed analysis of the investments with the progress of FEED (Front End Engineering Design)
- Due diligence process should be conclude in the 1st quarter of 2012





Outlook and Priorities

Petrochemical Industry:

- The slowdown in global demand and raw material price volatility should continue pressuring petrochemical industry spreads in 4Q11.
- The scenario remains positive for the medium and long terms. The supply from new petrochemical capacities is expected to be lower than the demand growth.

Braskem's priorities:

- Construction of a Brazilian industrial policy that will strengthen the petrochemical and plastics chain.
- Recovery of market share, combating "subsidized" ports which offer tax benefits .
- Continuous improvement of competitiveness: to capture the identified synergies, fixed cost reduction and adding value to the product portfolio.
- Expansion Projects:
 - Conclusion of the new PVC plant in Alagoas and the Butadiene plant in Triunfo;
 - Project finance definition for the Ethylene XXI, in Mexico (competitive raw material);
 - Progress in the economical viability studies of Comperj with Petrobras;
 - Increasing the use of renewable feedstock.
- Maintaining liquidity and financial health in a scenario of global crisis.

12

Braskem

New ways to look at the world

Conference Call 3Q11

Investor Relations

São Paulo, November 10, 2011





CO,



:02

COL