# COP26

COP26 WANTS TO
ACCELERATE THE FIGHT
AGAINST CLIMATE CHANGE.

AND BRASKEM CONTINUES ACCELERATING ITS PROJECTS.



BRASKEM.
A MORE
SUSTAINABLE
FUTURE
TODAY.

## EARNINGS CONFERENCE CALL 3Q21

NOVEMBER 10, 2021







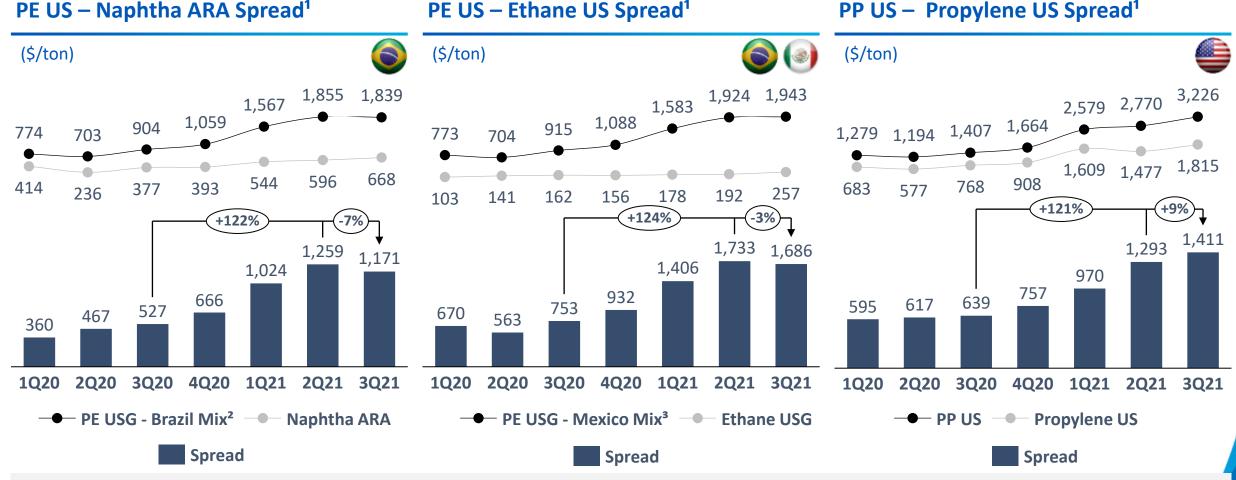
# FORWARD-LOOKING STATEMENTS

This presentation includes forward-looking statements. These forward-looking statements represent not solely historical data, but also reflect the goals and expectations of Braskem's management. The terms "anticipate," "believe," "expect," "foresee," "intend," "plan," "estimate," "project," "aim" and similar terms are used to indicate forward-looking statements. Although we believe these forward-looking statements are based on reasonable assumptions, they are subject to various risks and uncertainties and are prepared using the information currently available to Braskem.

This presentation was updated as of September 30, 2021, and Braskem does not assume any obligation to update it in light of new information or future developments.

Braskem undertakes no liability for transactions or investment decisions made based on the information in this presentation.

# In 3Q21, petrochemical spreads remained at high levels and above the upcycle of the petrochemical industry



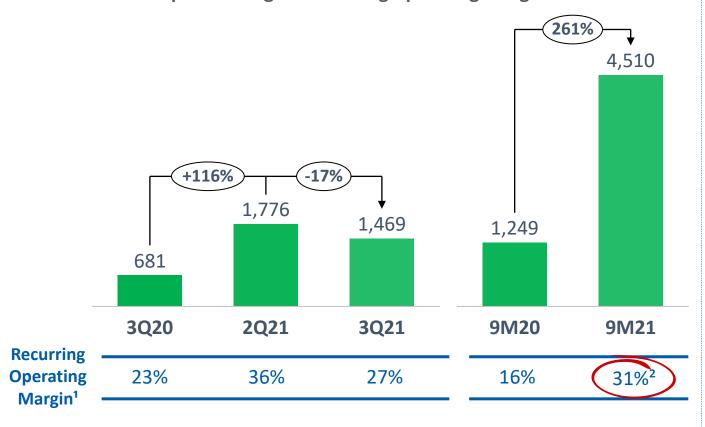
Compared to the prior-year quarter, spreads widened significantly, mainly due to the global supply chain constraints caused by impacts from natural events, the closure of ports to contain the Delta variant in Asia and the global container shortage pressuring freight prices

## 3Q21 Highlights | Consolidated Braskem (1/2)

#### Recurring Operating Result – 3Q21 and 9M21

(US\$ million)

Braskem improved its profitability in 2021 (9M21), as shown by the period's higher recurring operating margin



#### **Comments:**

- In 3Q21, recurring Operating Result was US\$1,469
   million, down 17% on 2Q21, mainly due to:
  - lower international spreads for resins in Brazil,
     PP in Europe and PE in Mexico, though still above the historical average of the last 10 years<sup>3</sup>
  - ii. lower PP sales volume in the United States and Europe
- Compared to 3Q20, recurring Operating Result in USD advanced 116%, due to:
  - better international spreads for main chemicals, PE and PVC in Brazil, for PP in the United States and Europe and for PE in Mexico
  - ii. higher sales volume for main chemicals in Brazil and for PP in the United States and Europe

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## **3Q21** Highlights | Consolidated Braskem (2/2)

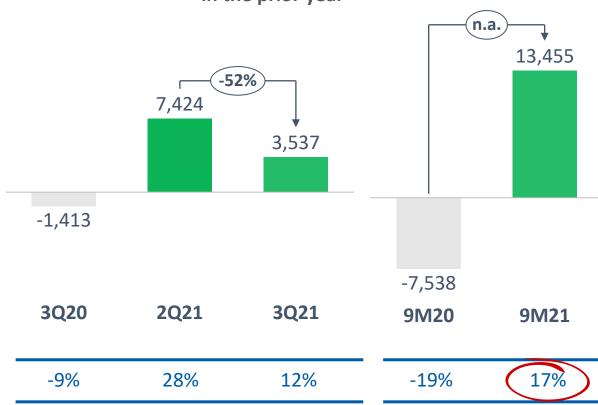
#### Net Income - 3Q21 and 9M21

(R\$ million)

Net

Margin<sup>1</sup>





#### **Comments:**

- In 3Q21, Braskem reported Net Income of R\$3,537 million
- Additionally, in the year to September 2021, Braskem reported Net Income of R\$13,455 **million**, representing R\$16.91<sup>2</sup> per common share and class "A" preferred share
- In December 2020, the Company registered Accumulated Losses of R\$4,530 million; at end-September, the Company reversed its Accumulated Losses to register Accumulated Profits of R\$8,947 million

## **3Q21** Highlights | Brazil



## **Operational**

#### **Utilization Rate of Petrochemical Crackers**

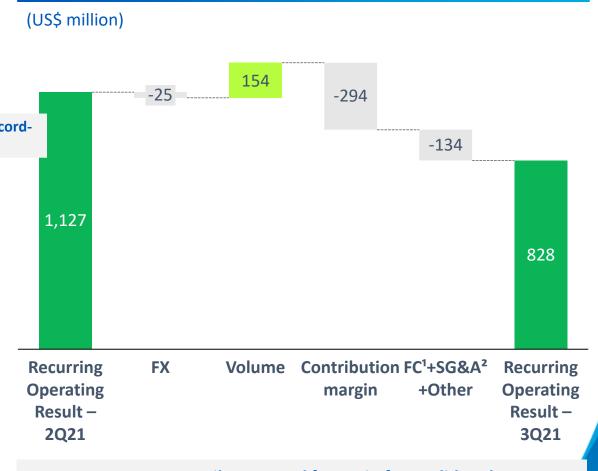


## **Resin Sales (PE+PP+PVC)**



## **Financial**

#### **Recurring Operating Result BRIDGE**



In 3Q21, Brazil accounted for 55% of consolidated recurring Operating Result

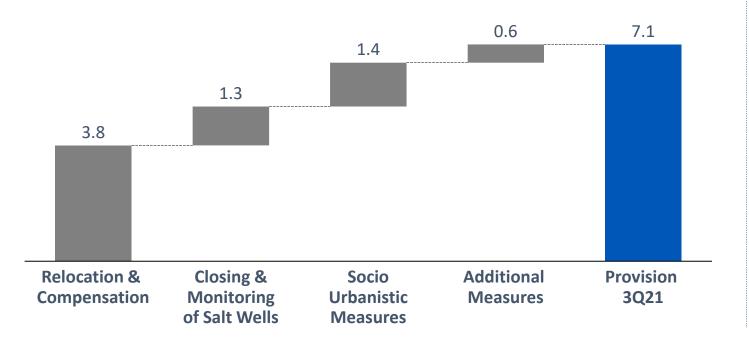
## **Update on geological event in Alagoas - Financial Impact**



## Financial Impact<sup>1</sup> – Balance of provisions in 3Q21

(R\$ billion)

In 3Q21, the balance of provisions related to the geological event in Alagoas was around R\$7.1 billion...



#### **Disbursements Schedule**

(R\$ billion)

...with some 68% registered under Current
Liabilities and 32% under Non-Current Liabilities

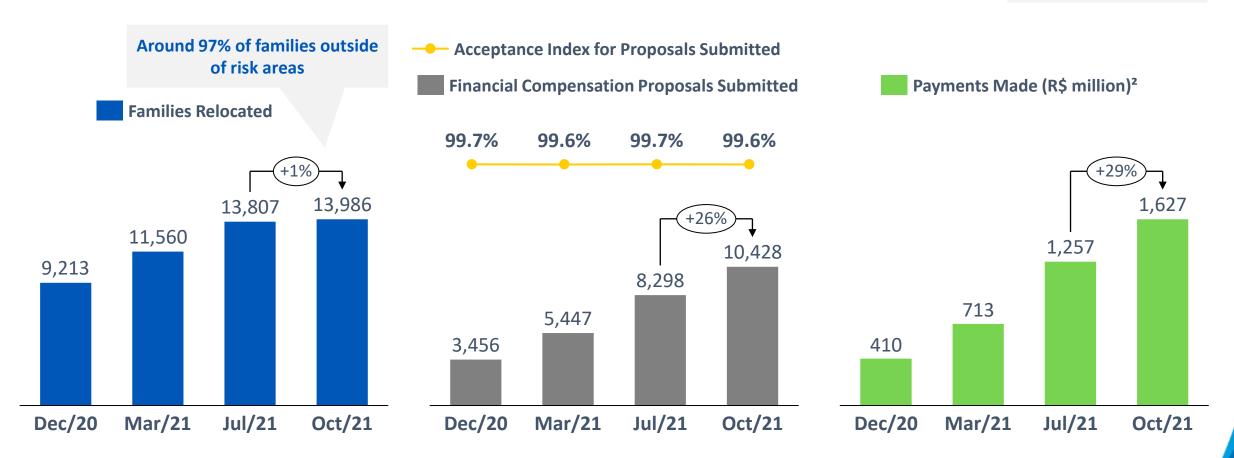


The Company cannot predict with certainty future developments in respect of this matter or its related expenses, and the costs to be incurred by the Company may be different than currently estimated or provisioned

## **Update on geological event in Alagoas – Advances in PCF**<sup>1</sup>



Status on October 31, 2021



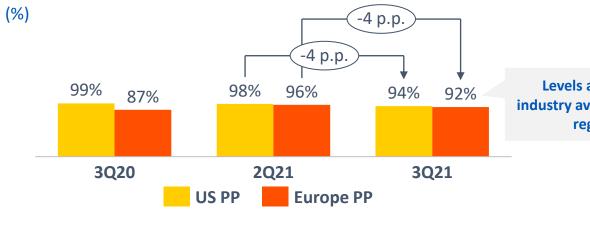
Braskem continued to make progress on the relocation and financial compensation of families in the high-risk districts of Maceió

## **3Q21** Highlights | USA and Europe

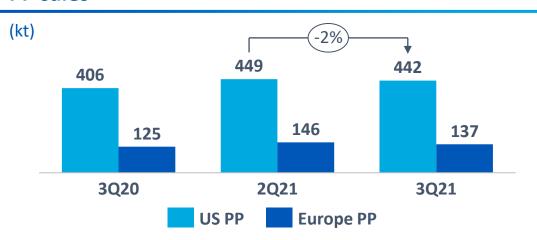




## **Utilization Rate of PP plants**<sup>3</sup>

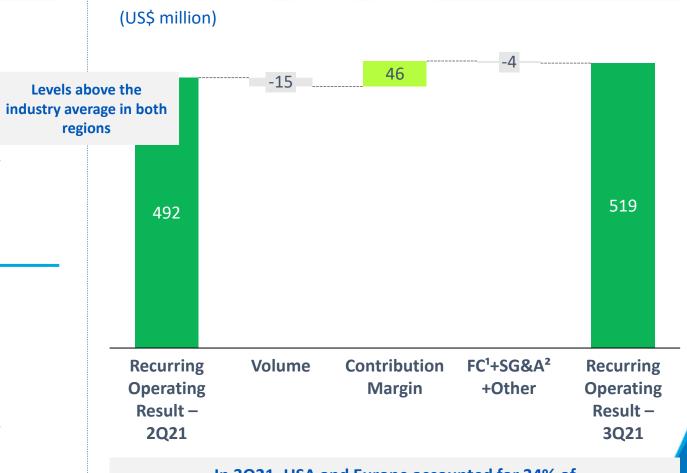


#### PP sales<sup>4</sup>



## **Financial**

## **Recurring Operating Result BRIDGE**

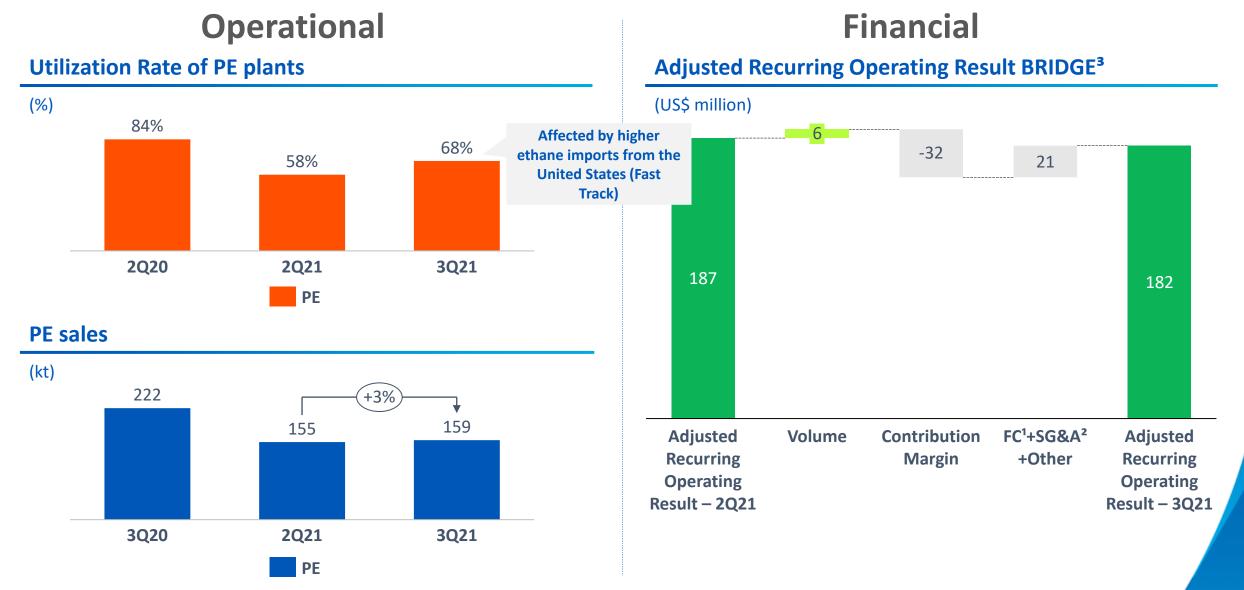


In 3Q21, USA and Europe accounted for 34% of consolidated recurring Operating Result



## **3Q21** Highlights | Mexico





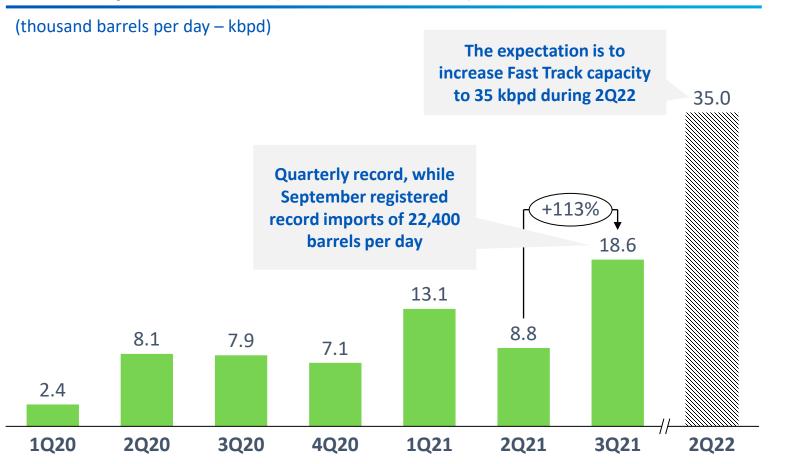
Source: Braskem. Note (1): FC: Fixed Costs. Note (2): SG&A: Selling, General & Administrative Expenses. Note (3): In 3Q21, after applicable corporate approvals, including the final approval of Braskem Idesa shareholders and creditors, regarding the amendment to the ethane supply contract by Pemex, the ethane price formula was retroactively adjusted to the date of signature of the Memorandum of Understanding between Braskem Idesa and Pemex, resulting in a provision of US\$27.6 million in the quarter. Although the accounting of this cost from previous months took place in 3Q21, for better comparability, we are diluting this impact between the quarters of 2021 on the Adjusted Recurring Operating Results, being US\$2.2 million related to 1Q21, US\$13.3 million related to 2Q21 and US\$12.1 million related to 3Q21.



## Higher ethane imports from USA to Braskem Idesa



#### **Ethane Imports from USA (Fast Track Solution)**



#### **Comments:**

- In 3Q21, Braskem Idesa imported from the USA on average 18,600 barrels per day, which is around 74% of Fast Track's current capacity
- Additionally, Braskem is also working on plans to further expand the capacity of the Fast Track solution, which would enable Braskem Idesa to reach maximum ethane import capacity of 35,000 barrels per day, with the project's conclusion slated for 2Q22

Braskem Idesa plans to increase ethane supply in Mexico with imports, and expanding the Fast Track solution is part of this plan

Braskem

## **Agreements with PEMEX and other Mexican government entities**





## Guarantee of feedstock supply until the import terminal permits independence from a single supplier

#### Amendment to ethane supply agreement with PEMEX

- Commitment of minimum volume of **30,000** barrels per day until:
  - startup of ethane import terminal (slated for 2024), or
  - ii. February 2025, subject to new extensions in case of delays caused by PEMEX / Mexican government

**First-Refusal Rights** 

Volume

• First-refusal rights in purchases of all ethane that PEMEX has available and does not consume in its own production process through 2045

**Terminal** Agreement PEMEX and government entities commit to support and perform activities to build and operate the Braskem Idesa ethane import terminal

**Additional Achievements** 

- Natural gas transportation service renewed for 15 years with CENAGAS
- Use of ethane import facilities of PEMEX (TREEP) to increase ethane supply

#### **Terminal Agreement**



Braskem Idesa Full commitment to licenses, permits and

**Commitment for land acquisition** 

rights of way

Works in progress at TREEP to support



ethane supply

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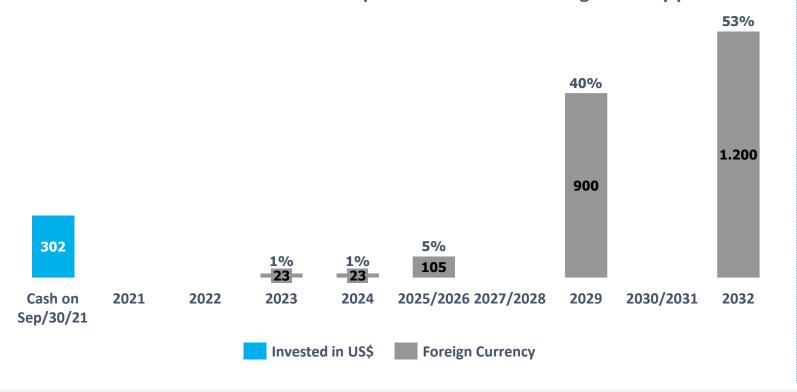
Source: Braskem.

## Additionally, Braskem Idesa also concluded its debt refinancing plan



#### Braskem Idesa Debt Profile (US\$ million) - Proforma

Braskem Idesa substituted the remaining balance of US\$1.35 billion of Project Finance with new debt under a corporate format with a long maturity profile



#### **Debt Indicators**

- Average debt term is around 9 years
- Weighted average cost of debt is exchange variation + 7.1%

#### Corporate Credit Risk – Global Scale

Agency	Rating	Outlook	Date
S&P	B+	Stable	09/30/2021
Fitch	B+	Positive	09/29/2021

With the settlement of the Project Finance debt, the guarantees pledged by Braskem to Braskem Idesa, of US\$358 million, will be extinguished

Braskem

## Considering the consolidated result, Braskem posted a historic quarterly record of operating cash generation in 3Q21

## Free Cash Generation (R\$ million) – 3Q21

## Consistent operating cash generation, in line with the strategy to prioritize efficient capital allocation / financial health



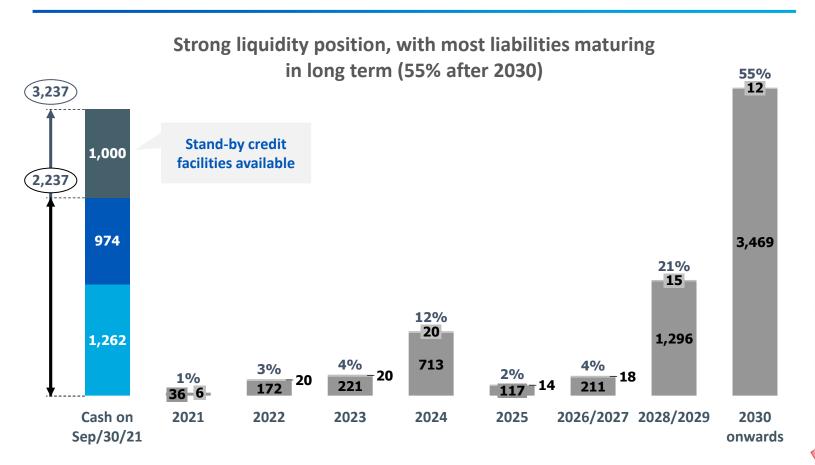
#### **Comments:**

- Free cash flow in 3Q21 was R\$3,911 million, a new quarterly record, basically explained by:
  - recurring Operating Result in the quarter
  - monetization of PIS/COFINS credits of around R\$677 million
- These positive impacts were offset mainly by:
  - negative working capital variation
  - payment of interest in the quarter related to bond issues
  - payment of IR/CSLL
  - consumption of operational capex

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## Maintenance of very long debt maturity profile

## Debt Profile (US\$ million) Sep/30/21(1)



(1) Excludes Braskem Idesa and the R\$1.2 billion allocated to the Financial Compensation and Support for Relocation Financial Compensation and Support for Relocation Program in Alagoas



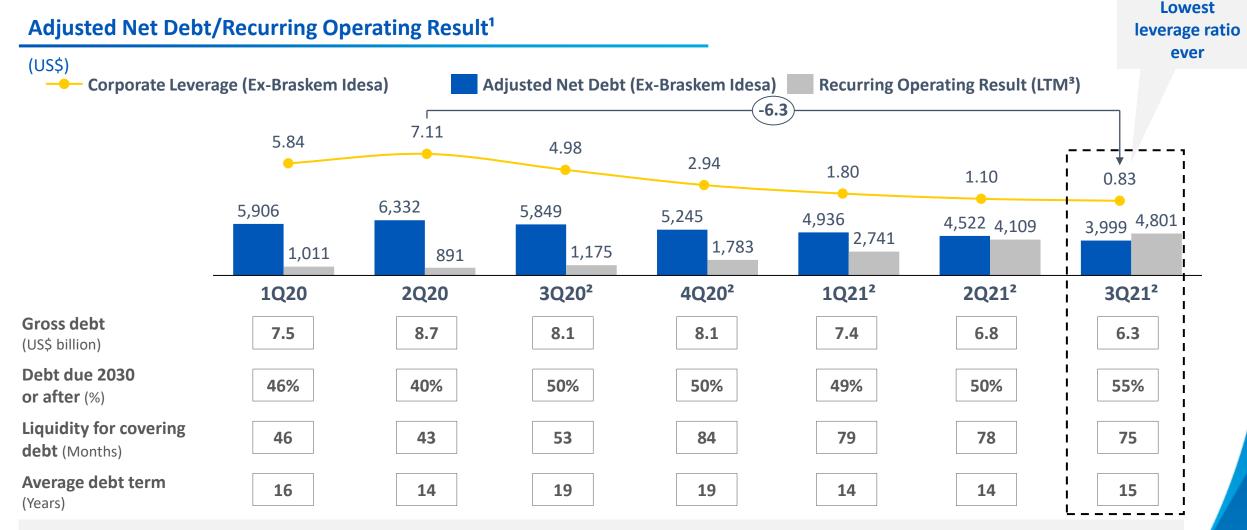
#### **Debt Indicators**

- Sufficient liquidity to cover liabilities coming due in next 75 months
- Average debt term of around 15 years
- Weighted average cost of debt of FX variation + 5.2%

#### Corporate Credit Risk – Global Scale

Agency	Rating	Outlook	Date
S&P	BBB-	Stable	09/02/2021
Fitch	BB+	Positive	05/12/2021
Moody's	Ba1	Stable	07/12/2021

## Braskem continued to deleverage and present solid credit metrics



Braskem continues to maintain a strong cash position and debt maturity profile concentrated in the long term and reaffirms its commitment to efficient capital allocation and cost discipline

## The risk rating agency S&P upgraded Braskem's credit risk to investment grade

### Braskem's risk level on global scale

(Agency Rating Scales)

INVEST	S&P	Fitch	Moody's	
The state of the s	AAA	AAA	Aaa	
	AA+	AA+	Aa1	
	AA	AA	Aa2	
	AA-	AA-	Aa3	
	A+	A+	A1	
	Α	Α	A2	USA Peers are mostly rated BBB / Baa2
	A-	A-	A3	rateu BBB / Bdd2
	BBB+	BBB+	Baa1	
	ВВВ	BBB	Baa2	USA Peers <sup>1</sup>
	BBB-	BBB-	Baa3	Investment Grade
	BB+	BB+	Ba1	Braskem is above
	ВВ	ВВ	Ba2	Brazil's sovereign rating <sup>2</sup>
	BB-	BB-	Ba3	<b>S</b>

#### **Comments:**

- S&P upgraded Braskem's credit rating on the global scale to BBB-, with a stable outlook
  - The agency highlighted Braskem's substantial improvement in profitability and cash generation indicators, as well as its commitment to deleveraging
- Braskem is also holding regular conversations with Fitch and Moody's to keep them updated on its corporate credit risks

Braskem reinforces its permanent commitment to financial health and maintaining a solid cash position with a very long debt maturity profile

## ESG: Braskem signed MOU<sup>1</sup> with SCG Chemicals and Lummus Technology

# Main information about Braskem and SCG Chemicals Project<sup>2</sup>

- Project: conducting feasibility studies for a joint investment in a new ethanol dehydration plant to produce ethylene and I'm green<sup>TM</sup> biobased polyethylene
- Location: Thailand (if project is implemented)
- Capacity: Until doubling the current capacity of I'm green<sup>TM</sup> biobased PE
- Synergies: Braskem: (i) technology and know-how in ethanol dehydration process and (ii) experience in marketing I'm green™ biobased PE. SCG Chemicals: (i) will use its PE units and (ii) knowledge of the PE market in Asia

# Main information about Braskem and Lummus Technology Project

- Project: jointly license Braskem's green ethylene technology
   from ethanol to ethylene for two projects in different regions of the world
- Regions: (i) one project under development in North
   America and (ii) the project under evaluation in Thailand
- Long-term agreement: both companies are discussing a long-term agreement for Lummus to license Braskem's green ethylene technology as a way to accelerate the use of renewable feedstocks by the chemical industry worldwide





The initiatives are aligned with several of Braskem's sustainable development goals: (i) achieve carbon neutrality by 2050; (ii) diversify and expand the industrial footprint; (iii) reinforce the global leadership in biopolymers to meet clients' needs; and (iv) further develop sustainable solutions in Circular Economy

# ESG: Braskem has partnered with Ecovadis to reinforce its supplier management program based on ESG criteria Braskem ecovadis

#### PARTNERSHIP WITH ECOVADIS

- EcoVadis is one of world's largest sustainability rating companies for global supply chains
- The partnership aims to engage suppliers in ESG topics and further strengthen the supplier evaluation program
- Using a process to assess and verify practices, EcoVadis classifies Braskem suppliers based on ESG performance
- This allows for identifying risks and opportunities to build actions and initiatives aligned with Braskem's strategy and business goals





The initiative contributes to the Financial Results dimension of the 2030 strategy

Having suppliers aligned with ESG criteria reinforces Braskem's commitment to responsible care in the chain and to sustainable development

Source: Braskem.

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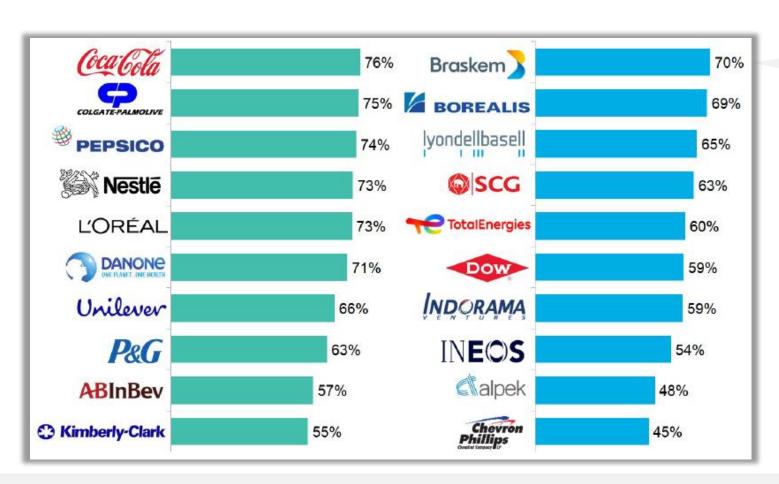
Brown

## **ESG:** Braskem recognized by BloombergNEF in Circular Economy

## BloombergNEF

#### **Top 10: Brand Owners and Plastic Producers**

(Circular Economy Score)



**Among plastic** producers, Braskem beat its peers

BloombergNEF's Circular Economy ranking monitors the sustainability strategy of the world's largest brand owners and plastic producers and evaluates their achievements, ambitions and quality of information disclosed to the market

## ESG: Braskem recognized for its Human Rights initiatives by OHCHR<sup>1</sup> and UN Global Compact under scope of RBCLAC project<sup>2</sup>

#### **HUMAN RIGHTS INITIATIVES**

- Recognition of practices related to **protecting Human** Rights in business activities
- Twelve cases were selected, two from Braskem:
  - 1. Social Responsibility and Human Rights: renewing commitments for 2030, including initiatives in social responsibility and human rights with targets for:
    - Managing human rights risks in the chain
    - ii. **Diversity in leadership**
    - iii. **Local community**
  - Public Report on Human Rights: transparent communication on Braskem's actions in human rights and inclusion of risks in Corporate Risk Matrix



Recognition aligned with the Social Responsibility & **Human Rights dimension of the 2030 strategy** 

Since 2017, Braskem identifies, evaluates and manages risks across its value chain, reporting to the public on its website the risks identified and the actions taken

Pacto Global

## ESG: Braskem is one the world's best companies to work for, according to Forbes

#### **FORBES' RANKING**

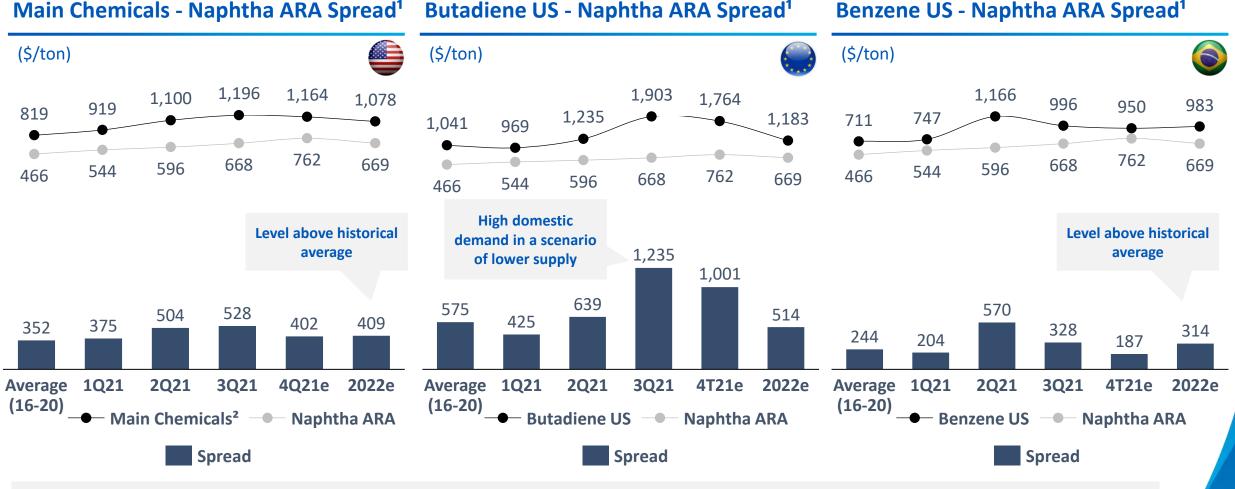
- Ranking of world's best employers
- Over 150,000 people interviewed with criteria including companies' positioning and concern with:
  - **Environmental impacts**
  - Efforts to develop new talent
  - Social responsibility
  - Diversity
- Braskem, one of three Brazilian companies in the ranking of 750 participants, rose six positions in relation to 2020



Recognition aligned with the Social Responsibility & **Human Rights dimension of the 2030 strategy** 

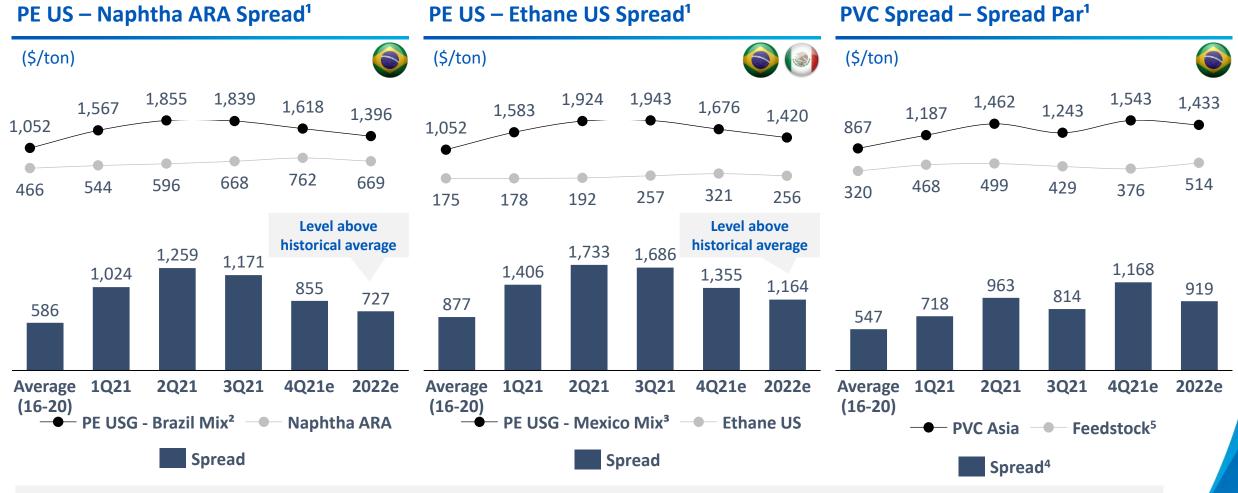
The recognition reinforces Braskem's efforts in gender equality and maintaining an inspiring and collaborative workplace for all team members **Forbes** 

## **Petrochemical Scenario – Main Chemicals**



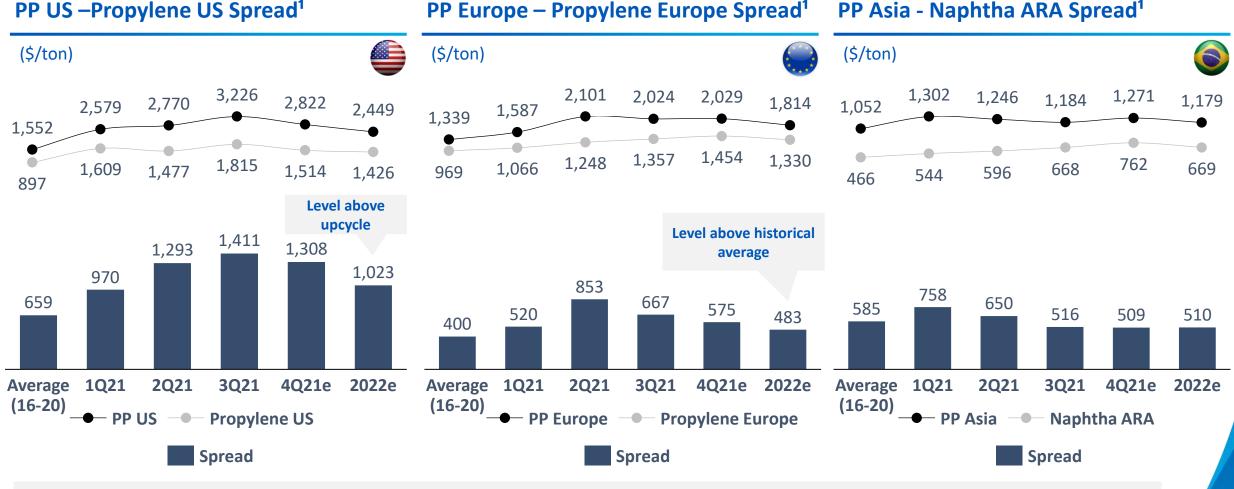
According to the latest forecasts of external consultants, Main Chemicals spreads should remain above the recent historical average (2016-20) in 2022

## Petrochemical Scenario – PE & PVC



According to the latest forecasts of external consultants, PE spreads (naphtha and gas-based) should remain at levels above the recent historical average (2016-20) in 2022

## Petrochemical Scenario – PP



According to the latest forecasts of external consultants, US PP-Propylene spreads should remain at levels above the recent historical average (2016-20) in 2022

## Braskem Outlook | 4Q21 vs. 3Q21









Utilization Rate Expected increase in ethylene production, with restarting of feedstock supply in Rio de Janeiro

PP production should be impacted by the scheduled maintenance shutdown at one of the country's plants

Similar trend for PP production, with PP production in the region already at healthy levels

PE production should be impacted by the scheduled maintenance shutdown

Sales Volume<sup>1</sup>

Despite the lower seasonality, higher total sales volume and maintenance of strategy to prioritize sales to Brazil and SAM<sup>3</sup>

PP sales volume should remain in line, despite lower production in the period

PP sales volume should remain stable, given the product's continued supply

Maintenance of PE sales volume, given the supply of product in inventory built up over recent months

Petrochemical Spreads<sup>2</sup>

PE-Naphtha spreads remain at levels <u>above the recent</u> <u>historical average (2016-20)</u>. PP and PVC spreads should widen

US PP-Propylene spreads should remain at levels <u>above</u> the recent historical average (2016-20)

Narrowing of PP-Propylene spread in Europe due to region's higher feedstock price, affected by higher oil and naphtha prices in international market

PE-Ethane spreads in USA should remain at <u>levels above</u> recent average (2016-20)

Increase

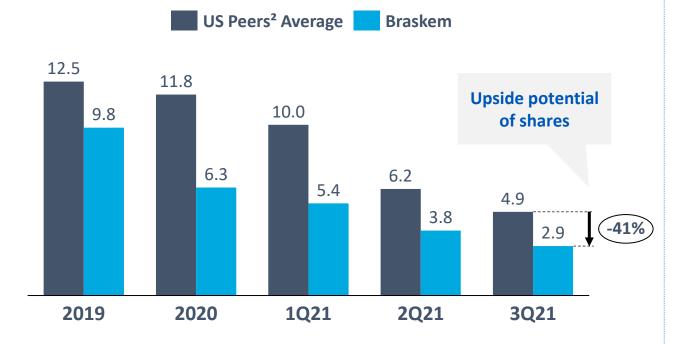
Stable

Decrease

# Braskem remains an interesting investment opportunity in the global petrochemical industry

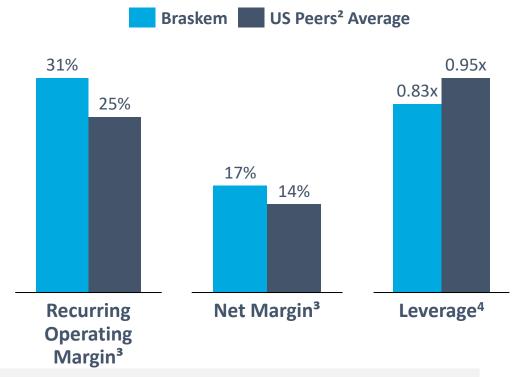
## Multiple EV/Recurring Operating Result LTM<sup>1</sup>

A lower multiple could indicate that a stock is an interesting investment opportunity in its industry



#### **Comments:**

• In 2021, Braskem reported profitability and credit indicators above the average of its US peers



Despite all Braskem's advances over recent years, its multiple remains below that of peers

## We remain focused on 6 main objectives for 2021

- GEOLOGICAL PHENOMENON
  IN ALAGOAS
- Continue the advances related to the geological phenomenon in Alagoas



BRASKEM IDESA

 Expand the ethane import operation and negotiate definitive agreement with PEMEX



- CAPITAL ALLOCATION /
  FINANCIAL HEALTH
- Ensure the Company's continued financial health, risk management and disciplined capital allocation



4 IMAGE & REPUTATION

 Strengthen Braskem's image and its recognition from employees, clients, suppliers, investors and the general public



- INNOVATION & DIGITAL TRANSFORMATION
- Increase efficiency in innovation and accelerate digital transformation



6 ESG¹
POSITIONING

Move forward in implementation of our ESG commitments



Safe operations are and always will be a focus of Braskem's operations, as a PERMANENT AND NONNEGOTIABLE VALUE OF OUR STRATEGY

Thank you!

