

# **Disclaimer on Forward-Looking Statements**



This presentation includes forward-looking statements. These forward-looking statements are not solely historical data, but rather reflect the targets and expectations of Braskem's management. The terms "anticipate," "believe," "expect," "foresee," "intend," "plan," "estimate," "project," "aim" and similar terms are used to indicate forward-looking statements. Although we believe these forward-looking statements are based on reasonable assumptions, they are subject to various risks and uncertainties and are prepared using the information currently available to Braskem.

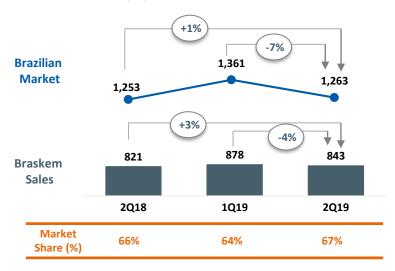
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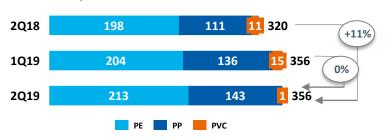
# 2Q19 Highlights | Brazil



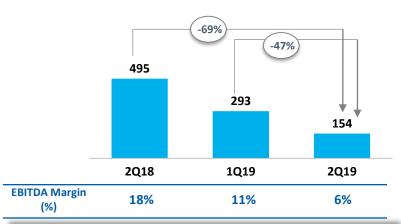
Brazilian market – resins demand (kton), Braskem sales (kton) and market share (%)



## Resins export sales (kton)



## EBITDA (US\$ million) and EBITDA Margin (%)



- Resins demand: down from 1Q19, when it was influenced by the inventory rebuilding trend in the converters chain. Compared to 2Q18, it was higher since that period was affected by logistics constraints caused by the truck drivers' strike.
- Crackers utilization rate: 89%, higher than 1Q19 due to increased supply of feedstock to the cracker in Rio de Janeiro, which offset the lower utilization rate of the cracker in Bahia resulting from the shutdown of the Chlor-Alkali and EDC plants in Alagoas

# 2Q19 Highlights | USA and Europe



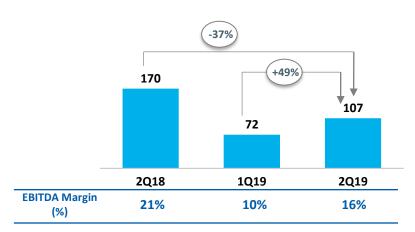
## PP demand in US (kton) and Braskem sales (kton)



## PP demand in Europe (kton) and Braskem sales (kton)



## EBITDA (US\$ million) and EBITDA Margin (%)

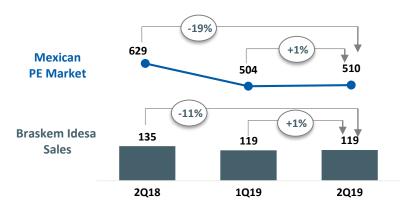


- Demand in U.S.: increased compared to 1Q19 and to 2Q18, driven by lower resin prices that encouraged converters to build inventories.
- **Demand in Europe.: contraction** in demand is mainly explained by the **economic slowdown** and by the **summer**, when demand is **seasonally weaker**.
- Capacity utilization rate: 92%, up in relation to 1Q19 and 2Q18, supported mainly by the good performance of the U.S. units.

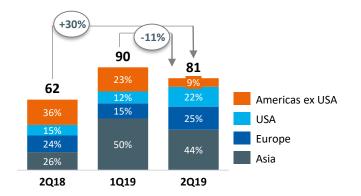
# 2Q19 Highlights | Mexico



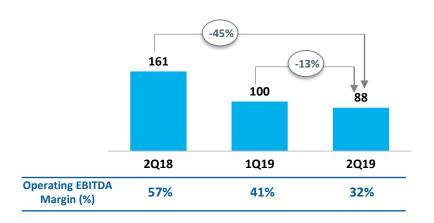
#### PE demand in Mexico (kton) and Braskem sales (kton)



## **Exports by region (%)**



## EBITDA (US\$ million) and EBITDA Margin (%)



- Demand in Mexico: decreased in relation to 2Q18 explained by the slowdown of the Mexican economy.
- Capacity utilization rate: 72%, down in relation to 1Q19 reflecting the lower supply of ethane.

# **Corporate CAPEX\***



(R\$ million)



Considering the more challenging than expected petrochemical scenario, impacted by the slower global economy growth, the Company will reduce its 2019 investment by approximately US\$100 million.

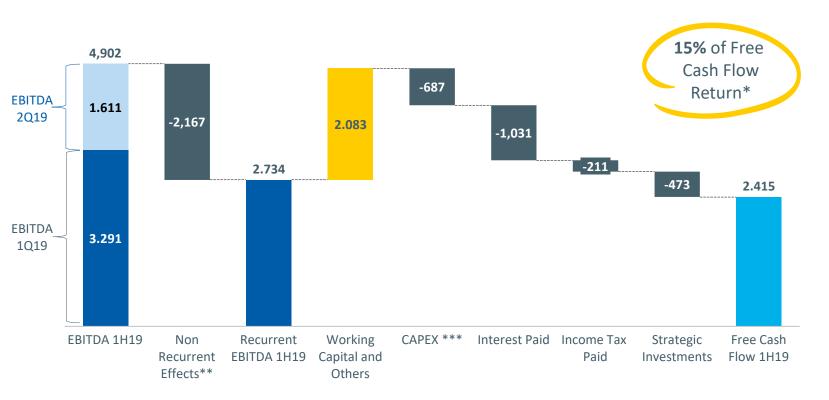
- 35% of the total budget already invested
- Other strategic investment includes the improvement of safety and reliability of the electrical power distribution system at the Neal Plant in which Braskem will invest US\$43 million until 2020.



## **1H19 Free Cash Flow**



(R\$ million)



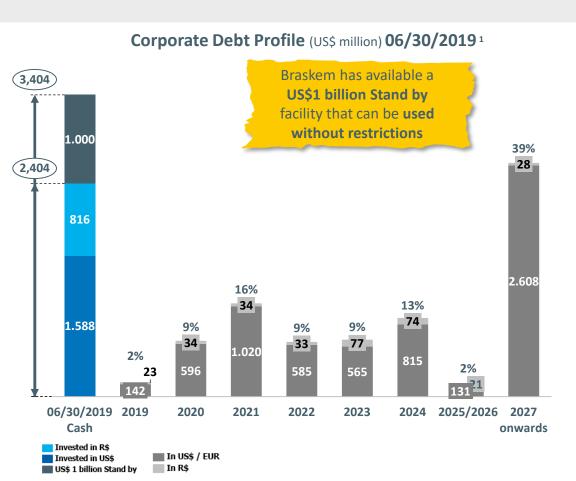
<sup>\*</sup> Free Cash Flow of the last 12 months divided by Market Cap (based on the closing stock quote on Jun 30, 2019

<sup>\*\*</sup> Considers: (i) PIS/COFINS tax revenue

<sup>\*\*\*</sup> Considers Braskem Idesa CAPEX and Cetrel/ Does not consider associated taxes that are allocated in "working capital"

# **Debt, Leverage and Credit Rating**





#### **Debt Indicators**

Net Debt / EBITDA<sup>12</sup>

Average Debt Term <sup>4</sup>

Debt Coverage <sup>3</sup>

Average Weighted Cost of Debt

2.16x

8.3 years

46 months considering the standby

FX variation + 5.42%

- (1) Does not include Braskem Idesa's net debt and EBITDA
- (2) Includes Leniency Agreement
- (3) The US\$1 billion stand by expires in 2023
- (4) Considers the perpetual bond with a duration of 30 years

## **Credit Rating**

Agency	Rating	Outlook	Date
Fitch	BBB-	Stable	11/06/2018
S&P	BBB-	Stable	06/19/2019
Moody's	Ba1	Stable	04/26/2019







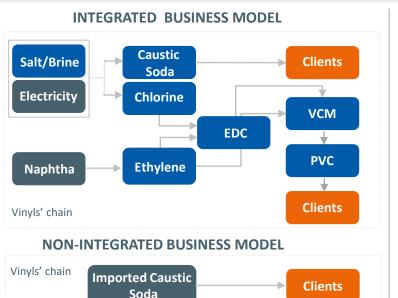
# **Alagoas** | Effects of the suspension of operations

**VCM** 

**PVC** 

Clients





**Imported** 

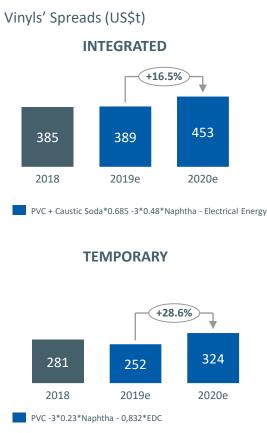
**EDC** 

**Ethylene** 

**Naphtha** 

**Braskem** 

Suppliers



Status

#### (A) Operational front

- Temporarily operating non-integrated business model (under optimization)
- Evaluation of salt mining alternatives

## (B) Technical front

- Sonar studies ongoing: 15 of the total of 35 salt mines analyzed
- Foreign and national experts conducting additional studies

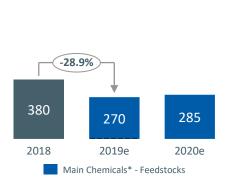
## (C) Legal front

- R\$3.7 billion of cash frozen: awaiting STJ on decision to unfreeze and awaiting appeal review at Alagoas court.
- R\$ 2.5 billion of requested by the MPT to freeze cash: judicial decision still pending. Justification hearing scheduled for August 9<sup>th</sup>.

# Petrochemical Scenario Outlook | Brazil

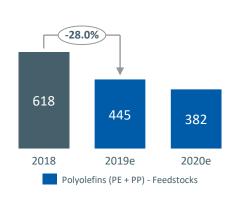






**Chemicals:** higher .vlaaus especially from co-products due to new refineries being started up in Asia.

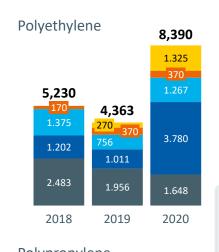
## Polyolefins *US\$/t*

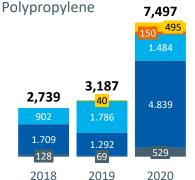


Polyolefins: spreads to remain under pressure, due to slowdown on demand from China and lower expectations for global growth.

**2019 World GDP growth:** 2018 forecast: +3.4% / 2019 forecast: +2.9% **Resins demand growth:** 17-18: **+4.8%** / 19-18 estimate: **+4.2%** 

#### **Polyolefins Capacity Additions (kt)**







New capacity is expected be primarily ethanebased and flex, located mainly in China and other Asian countries, such as South Korea.

# **Petrochemical Scenario Outlook | United States**



Spreads U.S. (US\$/t)



**PP U.S.:** higher spreads due to **tight PP market** in the U.S., in addition to **higher propylene supply** from PDHs and crackers.

#### **United States PP Imports (kt)**



**PP Imports:** The U.S. have become a net importer region since petrochemical investments were focused on polyethylene. For 2019, imports are expected to be in the same levels as 2018.

Braskem will add 450kt of PP capacity, with planned start-up for 1H2020

# Main exporting countries to the U.S. (2018)

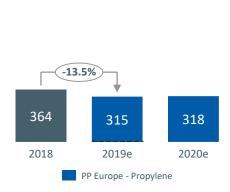


# Petrochemical Scenario Outlook | Europe and Mexico



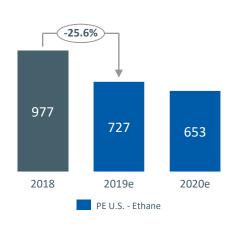
US\$/t





PP Europe: lower PP demand due to a slowdown in the Eurozone GDP growth, especially due to a weaker auto segment.

#### Mexico



PE Mexico: higher ethane prices in the U.S. and lower PE prices, due to new capacities still coming online in the region.

# 2019 - Previous Estimates (1Q19) x Current Estimates (2Q19)



	Previous Estimates (1Q19)	Current Estimates (2Q19)	Previous Estimates (1Q19)	Current Estimates (2Q19)	Previous Estimates (1Q19)	Current Estimates (2Q19)	
International Spreads (US\$/Kton) <sup>(1)</sup>	Lower due to increase in main chemicals supply, slowdown on demand from China and new PE capacities	Not changed	Tight PP market in the U.S	Not changed	New PE capacities start-up Lack of pipelines and gas fracking capacity in the U.S in the short term	Not changed	
Demand	GDP Growth: <b>1.5%</b> <sup>(1)</sup>	Reduced to 0.81% <sup>(1)</sup>	GDP Growth US: 2.3% <sup>(2)</sup> GDP Growth Euro Zone: 1.3% <sup>(2)</sup>	Increased to <b>2.6%</b> (2)  Not changed	GDP Growth: <b>1.6%</b> <sup>(2)</sup>	Reduced to 0,2% <sup>(2)</sup>	
Braskem Utilization Rate	2018 performance was negatively impacted by unpredicted events	Not changed	2018 performance was also negatively impacted by unpredicted events	Not changed	Considered similar levels for ethane supply	Not changed	

Recurrent EBITDA 2019 x 2018

Previous Estimates (1Q19) x Current Estimates (2Q19)



