



Press Release - Brasília (DF), May 11th, 2022

BB sets a new record with an adjusted net income of R\$ 6.6 billion in the 1Q22

A 34.6% increase in one year

Banco do Brasil posted a record quarterly adjusted net income of R\$ 6.6 billion, an annual growth of 34.6% and 11.5% higher than 4Q21. The ROE reached 17.6%.

The good performance is explained by the growth of the loan portfolio, with positive performance in all segments, by the increase in NII and in fee income.

Fee Income totaled R\$ 7.5 billion in the quarter, 9.4% higher than the 1Q21. Influenced by commercial performance in asset management (+16.7%), insurance, pension plan and premium bonds (+15.2%), consortium (+41.8%) and loans and guarantees (+28.3%).

NII grew 5.6% in the year, despite the impact of the increase in the Selic rate on funding costs in the quarter, reflecting the good performance of the loan portfolio and the strong treasury result.

Provision expenses showed a reduction of 27.2% compared to the previous quarter.

Highlight to the administrative expenses which grew 6% in one year, below the inflation of the period, reflecting the discipline in cost management. The cost-to-income ratio improved and ended the period at 34.7%.

BIS Ratio reached 17.69%, with a CET1 of 12.71%.

Loan Portfolio

The Loan Portfolio Expanded View reached R\$ 883.5 billion in March/22, an increase of 16.4% compared to March/21 and 1.0% compared to December/21, result of proximity to customers and specialized and quality service in all segments.

The Individuals portfolio grew 14.9% compared to March/21, mainly due to the positive performance in payroll loans (+12.1%), credit card (+54.1%) and consumer finance (+33.0%). In the quarter, the portfolio grew 1.2%.

The Companies portfolio ended March at R\$ 267.9 billion, an annual growth of 17%, with emphasis on the growth of private securities and guarantees (+7.2%), receivables (+7.7%) and SME portfolio (+14%). In the quarter, the evolution was of 1.0%, with growth in the corporates loan portfolio (+4.5%).

The Agribusiness continues to show a positive performance, in line with the sector's growth, and reflecting BB's support for the segment. In March/22, the portfolio reached R\$ 255 billion, an increase of 28.2% compared to March/21, with emphasis on working capital for input purchase (+47.8%) and for agricultural investment lines (+68.7%). It is worth mentioning the growth of 153.9% in agribusiness bonds, CPR and CDCA. In the quarter, the portfolio grew 2.6%.

Credit quality: The NPL +90 days of the total portfolio increased compared to December/21, reaching 1.89% in March/22, as expected, and remaining below the industry level. The coverage ratio went from 325.0% in December/21 to 297.0% in March/22%.



Beyond banking

With an integrated channel platform, which brings a unique and fluid experience to the customer, BB is present in 97% of Brazilian municipalities with 56,700 service points. In addition, there are more than 24 million active customers on digital channels, 3.3 million more in one year. In the last quarter, 9.7 million users were served by WhatsApp (+188.1%).

Launched in November/2021, Loja BB has a qualified audience and generates new business for companies connected to us and, for individuals customers, it brings convenience, experience, simplicity and tangible benefits, such as cashback. Expanded in April/22, it now has 12 e-commerces, 17 gift card brands, mobile recharges for the main operators in Brazil, as well as several opportunities for benefits and discounts. In this quarter, R\$ 230 million were sold in non-banking products to three million customers.

Regarding open finance, BB was the first bank qualified to act as a payment initiator. Minhas Finanças Multibanco is the solution integrated with open finance that allows users to view their bank details from BB and other financial institutions in an organized and unified way.

Sustainable Business

Sustainability is incorporated into BB's strategy, which is based on the integration of economic value generation into transparency, corporate governance and social and environmental responsibility. The ESG portfolio reached R\$ 289 billion in March/22, formed by credit lines with high environmental and social additionality, or intended to finance activities or segments that have positive socio-environmental impacts. In this quarter, there were R\$ 9.2 billion in ESG investment offerings, a significant growth compared to Mar/21.

Moreover, we are the first bank to offer an extensive service in sign language, remotely and face-to-face.

Corporate Projections 2022

Below is our performance in the 1Q22 and estimates for the year of 2022.

Guidance	2022	1Q22
Adjusted Net Income – R\$ billion	23.0 to 26.0	6.6
Net Interest Income - %	11.0 to 15.0	5.6
Loan Portfolio - %	8.0 to 12.0	19.6
Individuals - %	10.0 to 14.0	14.9
Companies - %	3.0 to 7.0	17.0
Agribusiness - %	10.0 to 14.0	28.2
Fee Income - %	4.0 to 8.0	9.4
Administrative Expenses - %	4.0 to 8.0	6.0
ALL Expanded View– R\$ billion	-16.0 to -13.0	-2.8

Loan Portfolio: It considers domestic classified portfolio added of Private Securities and Guarantees. Government operations are not included. Companies: Government operations not included.