



Press Release – Brasília (DF), February 13<sup>th</sup>, 2023

## **BB has record adjusted net income of R\$ 31.8 billion in 2022**

*ROE was 21.1% for the year and 23% in the fourth quarter*

Banco do Brasil presented an adjusted net income of R\$ 31.8 billion in 2022, a significant growth of 51.3% compared to 2021, which represents an ROE (Return on Equity) of 21.1%. In the quarter, adjusted net income reached R\$ 9.0 billion, 52.4% above the fourth quarter of 2021, renewing a record for generating quarterly results. The ROE reached 23.0%.

Banco do Brasil's performance was based on the responsible growth of the loan portfolio, with controlled delinquency, on strengthening the generation and diversification of revenues and on cost management discipline, all of this added to a solid capital structure.

In balance sheet highlights, total assets closed 2022 above R\$ 2 trillion.

Banco do Brasil distributed to its shareholders R\$ 11.8 billion in dividends and interest on own capital referring to the 2022 result, equivalent to a payout of 40%.

In 2022, BB added to society the value of R\$ 80.1 billion, growth of 35.9% compared to 2021. This amount comprises the payment of interest on own capital and dividends, taxes, payroll, supply chain, among others.

In recognition of its contribution to a more sustainable economy, for the fourth time, Banco do Brasil was elected as the most sustainable bank in the world (2019, 2021, 2022 and 2023 editions), being the only Brazilian company classified in the ranking of The 100 World's Most Sustainable Corporations 2023 – Global 100.

### **Loan Portfolio - Expanded View: R\$ 1 trillion**

The Loan Portfolio Expanded View, which includes private securities and guarantees, surpassed the historically significant mark of R\$ 1.0 trillion in December/22, an annual growth of 14.8%, as a result of the relationship with customers and the personalized solutions offered. In the quarterly comparison, the growth was of 3.7%.

### **Individuals Loan Portfolio – Expanded View**

Growth of 2.7% in the quarter and 9.0% in the year, totaling R\$ 289.6 billion, influenced by the performance of the payroll loans, which reached R\$ 115.1 billion.

### **Companies Loan Portfolio – Expanded View**

It recorded a quarterly increase of 1.1% and 12.8% in 12 months, totaling R\$ 358.5 billion, with emphasis on growth in operations with receivables (+11.3% in the quarter and +20.4% in 12 months) and private securities and guarantees (+4.6% in the quarter and +21.4% in 12 months). BB reaffirmed its commitment to small-sized companies, highlighting the disbursements made in the Pronampe line as of July, which totaled R\$ 12 billion, benefiting 128 thousand SMEs, being leader in the program.



## Agribusiness Loan Portfolio – Expanded View

Reached R\$ 309.7 billion, an increase of 8.3% in the quarter and 24.9% in 12 months. BB maintained its historical position as the main financial agent in agribusiness, making a significant contribution to the entire agribusiness chain.

## Sustainable Loan Portfolio

Reached R\$ 327.3 billion in 2022, growth of 12.3% in 12 months. This amount was contracted in loan lines with high environmental and/or social additionality or destined to finance activities and/or segments that have positive externalities and represents 33% of BB's expanded loan portfolio, showing the bank's commitment to ESG issues.

## Delinquency under control

NPL +90d (ratio between operations overdue for more than 90 days and the classified loan portfolio balance) reached 2.5% in December 2022, remaining below the Banking Industry, which ended the period in 3.0%. BB's coverage ratio was 227.1% in December 2022.

## Capital

The BIS Ratio was 16.65% in December 2022. The Tier I reached 14.74%, with 12.01% of Common Equity Tier I.

## Fees and expenses dynamics

Fee Income totaled R\$ 32.3 billion in 2022, growth of 10.2% in the year, mainly influenced by the performance in the lines of asset management (+11.8%), insurance, pension plans and premium bonds (+14.6%) and loans and guarantees (+27.4%). Banco do Brasil diversified sources of income with new services and products, with emphasis on the Loja BB.

Administrative Expenses grew 5.6% in the annual comparison, below the accumulated inflation in 12 months, demonstrating commitment in expense management. The cost-to-income ratio accumulated in 12 months reached 29.4%, the best in the historical series.

## Focus on the relationship

With complete service, human and digital, BB is present wherever and whenever the customer wants, with products and services for every moment of life, providing a relationship of trust and lasting and the best experience, generating satisfaction.

In this context, the NPS increased by 10 points in 2022, the highest level in the historical series. Furthermore, BB was the first large bank to reduce the complaints rate to 1 digit in the Central Bank Ranking.

BB uses technology and knowledge to offer financial intelligence solutions to all its customers, intensifying its responsible action.



The Minhas Finanças Multibanco solution, which helps manage personal finances, has already generated more than 1 million budget plans, which have proposed more than R\$ 3 billion in savings for customers.

In the companies ecosystem, the Liga PJ and Painel PJ platforms support financial health, management and bring specialized advice to entrepreneurs. All this with open finance technology and many partnerships for a complete experience.

BB's ability to create innovative solutions and deliver value to customers has granted the Bank another recognition, the Organizations Leading Open Finance award. Banco do Brasil was the only Brazilian company listed in the global ranking of Companies that Lead the Progress of Open Finance in the world, by Open Future World.

## 2023 Guidance

We present below the performance of Banco do Brasil in 2022 and the guidance for 2023.

	2022	Observed 2022	2023
<b>Loan Portfolio<sup>1</sup> - %</b>	<b>15.0 to 17.0</b>	<b>17.0</b>	<b>8.0 to 12.0</b>
Individuals - %	11.0 to 13.0	9.0	7.0 to 11.0
Companies <sup>2</sup> - %	15.0 to 17.0	17.7	7.0 to 11.0
Agribusiness - %	18.0 to 22.0	24.9	11.0 to 15.0
<b>Net Interest Income - %</b>	<b>19.5 to 21.5</b>	<b>23.8</b>	<b>17.0 to 21.0</b>
<b>ALL Expanded View - R\$ billion</b>	<b>-17.0 to -14.0</b>	<b>-16.7</b>	<b>-23.0 to -19.0</b>
<b>Fee Income - %</b>	<b>9.0 to 11.0</b>	<b>10.2</b>	<b>7.0 to 11.0</b>
<b>Administrative Expenses - %</b>	<b>4.0 to 8.0</b>	<b>5.6</b>	<b>7.0 to 11.0</b>
<b>Adjusted Net Income – R\$ billion</b>	<b>30.5 to 32.5</b>	<b>31.8</b>	<b>33.0 to 37.0</b>

(1) Loan Portfolio: it considers domestic classified portfolio added of Private Securities and Guarantees. Government operations are not included.

(2) Companies: Government operations not included.